



School & Instructional Supplies  
Contract #IFB023-D

Athletic Equipment  
and Supplies  
Contract #IFB023-G

Furniture  
Contract #IFB022-A



# Save on thousands of products with your **AEPA** contracts.

AEPA is your source for contract savings on thousands of educational supplies from crayons to curriculums — as well as over 60 furniture manufacturers. Buy through our AEPA contracts and enjoy all these advantages:

- **35% off** list price on **supply items**
- **14% off** list price on **individual furniture, equipment, and AV tech\*\*** **And a MSRP tiered discount structure for large quantity purchases, renovations and new school build projects.**
- **Free freight shipping** on all supply orders of \$69 and up (pricing policy 9)
- **Free shipping** on all furniture items\*

\*Free shipping on 5 prefix (parcel or truck) and 6 prefix (truck/freight) items. Shipping may be charged on live specimens, hazardous material and non-discountable items.

\*\*Login to see your special discounted pricing.

# Your savings source for exclusive brands.

Every educational product you buy through your AEPA contracts is curated especially for educators by School Specialty, the provider whose exclusive brands are trusted by 90% of school districts in America.



SPECIAL NEEDS



INSTRUCTIONAL  
RESOURCES



EDUCATIONAL  
TECHNOLOGY



EARLY CHILDHOOD



LEARNING  
ENVIRONMENTS



SPECIAL NEEDS AND  
PHYSICAL EDUCATION



SCIENCE  
STEM/STEAM



HEALTH & SAFETY



ART



SUPPLIES



MULTI-SENSORY  
ENVIRONMENTS



PHYSICAL EDUCATION

## Added value items to make a great contract even better.



### Online Ordering

Receive a 1% rebate on all supplies and furniture orders placed ONLINE via the School Specialty website or your online ordering portal. Start earning your rebate after \$15,000 of online supplies and furniture purchases. District rebates are calculated from January 1st through December 31st and are paid to the purchasing district the following year.\*



### Deep discounts on essential classroom items

Save on a selection of high-usage classroom products across multiple categories such as Art, Physical Education, Science, and Special Needs. This list provides deeper discounts to help you restock your school or classroom.

\*The rebate is calculated on the net invoice amount of product only, less shipping and other charges.

## AEPA FURNITURE MSRP CONTRACT (IFB022-A)

School Specialty offers tiered discounts off MSRP price for school environment items from over 60 quality furniture vendors. We also offer design and project management FREE on this contract through our Projects by Design services. Visit [SchoolSpecialty.com/projects-by-design](https://SchoolSpecialty.com/projects-by-design) to find out more.

Supplier	Discounts off MSRP					
	\$0-\$1,000	\$1,001-\$5,000	\$5,001-\$15,000	\$15,001-\$100,000	\$100,001-\$250,000	\$250,001+
AIS Systems, Casgood & Tables	63%	65%	67%	69%	75%	75%
AIS Divi Fast Track	67%	69%	71%	72%	78%	78%
AIS Seating	45%	47%	47%	49%	50%	53%
Bretford	1%	1%	4%	8%	13%	13%
Brodart	40%	42%	44%	46%	48%	48%
Carpets for Kids	20%	20%	20%	22%	25%	27%
CEF	24%	24%	24%	24%	26%	27%
Childcraft	66%	66%	68%	68%	71%	71%
Children's Factory	10%	10%	10%	10%	12%	14%
Classroom Select	66%	66%	68%	68%	71%	71%
Copernicus	23%	25%	28%	31%	34%	34%
Diversified Woodcrafts	50%	50%	50%	50%	50%	55%
Draper	1%	1%	4%	6%	13%	13%
Dukane	31%	33%	36%	39%	42%	42%
EKO	35%	35%	35%	35%	37%	38%
Eurotech	35%	37%	39%	42%	45%	45%
Everlast Climbing	2%	2%	2%	2%	4%	4%
Field Controls	54%	54%	55%	56%	56%	57%
Fire King	36%	38%	41%	43%	46%	46%
Flagship Carpets	18%	19%	20%	21%	22%	30%
Fleetwood	20%	20%	20%	22%	30%	30%
Foundations Worldwide INC	2%	2%	2%	2%	2%	2%
Ghent	31%	33%	35%	37%	39%	40%
Global	35%	35%	35%	35%	42%	42%
Global - Office to Go	38%	40%	43%	45%	48%	48%
Haskell	31%	33%	36%	39%	42%	42%
High Point	40%	40%	41%	44%	46%	46%
Hon	33%	35%	38%	40%	43%	43%
Interior Concepts	36%	38%	40%	43%	45%	45%
Ironwood	37%	39%	42%	44%	47%	47%
Jaypro Sports	1%	1%	1%	1%	1%	1%
KFI Studio	41%	42%	43%	44%	45%	45%
Luxor	34%	35%	36%	37%	38%	39%
Martin Yale Industries	1%	3%	4%	5%	6%	8%
Media Technologies	40%	40%	40%	40%	48%	49%
Mien	16%	16%	16%	16%	16%	16%
Monaco LLS	10%	11%	12%	13%	15%	16%

Supplier	Discounts off MSRP					
	\$0-\$1,000	\$1,001-\$5,000	\$5,001-\$15,000	\$15,001-\$100,000	\$100,001-\$250,000	\$250,001+
Mooreco - Balt - Best Rite	36%	36%	37%	42%	43%	43%
Mooreco - Vanerum	32%	32%	32%	32%	34%	35%
Mooreco - Soft Seating	32%	32%	32%	32%	34%	35%
National Recreation Systems	1%	1%	1%	1%	1%	1%
National Public Seating/Oklahoma Sound	35%	35%	35%	38%	41%	41%
Palmer Hamilton	35%	36%	37%	37%	38%	39%
Paragon Furniture INC	36%	36%	36%	36%	38%	39%
Paragon IND	8%	9%	10%	12%	13%	14%
Perpetual	40%	42%	44%	46%	49%	49%
Plymod - Foldcraft	39%	39%	39%	39%	41%	42%
Republic Storage	26%	26%	26%	28%	31%	32%
Safco	39%	39%	39%	39%	45%	45%
Sandusky Lee	45%	45%	45%	45%	47%	47%
School Specialty F& E Catalog	14%	14%	14%	14%	14%	14%
Screenflex	1%	1%	1%	1%	1%	1%
Securitech Group INC	14%	17%	19%	21%	23%	25%
Sedia Systems	23%	25%	27%	29%	31%	33%
Skutt Ceramic Products	8%	9%	10%	12%	13%	14%
Sico	24%	24%	24%	24%	26%	27%
Stevens Industries	14%	17%	19%	21%	23%	25%
Stevens Industries - Tot Mate	6%	8%	11%	13%	16%	18%
Tenjam	23%	25%	28%	32%	34%	35%
Tesco	26%	26%	26%	28%	31%	33%
Ubtech Robotics Corp	1%	1%	1%	1%	1%	1%
Ultraplay/Ultraside/Playcore	2%	2%	2%	2%	2%	2%
Waddell	31%	33%	35%	37%	39%	40%
WB Mfg.	58%	58%	58%	58%	59%	60%
ZK Teco	30%	30%	30%	30%	30%	30%



All products are priced FOB within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied as actual charges. Delivered pricing provides for dock/tailgate delivery. Installation: Standard installation to be quoted and cost will not exceed 15% of the order total. Prevailing Wage/Union installation to be quoted and cost will not exceed 28% of the order total.



projects by design®

Project Design & Installation Services:  
Our No-Charge Projects by Design services  
allow you to focus on serving students.

Sign into your account to see your contract pricing. See our full assortment at [select.schoolspecialty.com/aepa-co-op](https://select.schoolspecialty.com/aepa-co-op) or contact your School Specialty Sales Representative.