## **Solicitation Audit Checklist**

Proposal:	Student Safety Solutions
Awarded V	Vendor(s): Gaggle, STOPit Solutions
Award Date:	8/23/2024 Contract Number: 25.01
	1 Legal Affidavit(s)
	2 Release of Solicitation
	3 Copy of Solicitation Documents
	4 Copy of Questions & Answers
	5 Copy of Addenda
	6 Closed Notification
	7 Notification Report
	8 Access Report
	9 Opening Record
	10 Copy of Qualified Vendor Responses
	11 Evaluation Summary & Recommendation
	12 Copy of Rejection Letter
	13 Copy of Award Letter(s)
	14 Copy of Signed Contract(s)

From: Forum Legals
To: Lori Mittelstadt

Subject: [External]Information on Public Notice at The Forum of Fargo-Moorhead (MN)

**Date:** Monday, August 12, 2024 9:20:53 AM

#### Dear Lori Mittelstadt

I am reaching out about a pagination error at The Forum of Fargo-Moorhead (MN), which led to some ads not making it into print on Wednesday, July 17, 2024. Specifically, a public notice you placed, with notice name "RFP 25.01 - Student Safety Solutions" and id number VqRGchNEh16n1ioA9hmL was impacted. This was originally scheduled to run for Jul 10, and 17 2024.

We deeply apologize for the frustration and inconvenience due to this pagination mishap and would like to offer you the option to re-run this ad at no cost.

Please let us know if you have any questions and how you would like to proceed.

Best,

#### The Legal Rep Team

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

#### **AFFIDAVIT OF PUBLICATION**

# STATE OF MINNESOTA ) COUNTY OF HENNEPIN )



650 3rd Ave. S, Suite 1300 | Mineapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

- 1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.
- 2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.
- 3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

<b>Dates of Public</b>	<u>cation</u>	<u>Advertiser</u>	Account #	Order #
StarTribune	07/10/2024	COOPERATIVE PURCHASING CONNECTION	1000337556	492652
StarTribune	07/17/2024	COOPERATIVE PURCHASING CONNECTION	1000337556	492652

- 4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: \$201.60
- 5. <u>Mortgage Foreclosure Notices</u>. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.	
Terri Swanson	
Subscribed and sworn to before me on:	07/17/2024
DIANE E RAK KLESZYK Notary Public	

**Notary Public** 

My Commission Expires January 31, 2027

# **CLASSIFIEDS + PUBLIC NOTICES**

STARTRIBUNE.COM/CLASSIFIEDS • 612.673.7000 • 800.927.9233

GENERAL POLICIES

Review your ad on the first day of publication. If there are mistakes, notify us immediately. We will make changes for errors and adjust your bill, but only if we receive notice on the first day the ad is published. We limit our liability in this way, and we do not accept liability for any other damages which may result from error or omission in or of an ad. All ad copy must be approved by the newspaper, which reserves the right to request changes, reject or properly classify an ad. The advertiser, and not the newspaper, is responsible for the truthful content of the ad. Advertising is also subject to credit approval. Legal Notices **NOTICE OF AVAILABILITY** 

received

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sals

propo

Purchasing Network

Cooperative

Agency:

Insertion Nun

Starfribun Business

Color -

Size:

Ad Number:

**ENVIRONMENTAL ASSESSMENT** FOR THE PRAIRIE ISLAND INDIAN **COMMUNITY EMERGENCY GAMING FACILITY AND FEE-TO-TRUST** PROJECT

Notice is hereby given that the Bu-reau of Indian Affairs (BIA) has re-leased an Environmental Assess-ment (EA) dated June 2024 for the ment (EA) dated June 2024 for the Prairie Island Indian Community (Tribe) Emergency Gaming Facility and Fee)to-Trust Project. The EA has been prepared pursuant to the requirements of the National Environmental Policy Act (NEPA; 42 United States Code (USC) §4321 et seq.), the Council on Environmental Quality Guidelines for Implementing NEPA (40 CFR Parts 1500-1508), and the BIA NEPA guidebook (59 Indian Affairs Manual 3-H), and assesses the environmental impacts that could result from the acquisition by the BIA of 419.8 acres (Project Site) into federal trust status for the benefit of the Tribe for gaming purposes (Proposed Affair) and the proposed of the property of the propert trust status for the benefit of the Tribe for gaming purposes (Proposed Action). Once in trust, the Tribe proposes to improve the Project Site for the potential future operation of an emergency gaming facility should a catastrophic event force the closure of the Tribe's existing Treasure Island Resort & Casino (Proposed Project).

The Project Site is located directly east of Highway 52 and is partially within unincorporated Olmsted within unincorporated Olmsted County and partially within the City of Pine Island, Minnesota. The Project Site includes land on either side of White Pine Road SE, directly south of its intersection with White Bridge Road NW. Existing land uses of the Project site include cattle grazing and agriculture. Surrounding land uses include agriculture and rural residences with small commercial developments to the south.

The purpose of the Proposed Action is to facilitate tribal self-sufficiency, self-determination, and economic development, thus satisfying both the Department of the isfying both the Department of the Interior's (Department) land acquisition policy as articulated in the Department's trust land regulations at 25 CFR Part 151 and the principal goal of IGRA as articulated in 25 USC § 2701. The BIA serves as the Lead Agency for NEPA compliance and will use the EA to determine if the Proposed Action would result in significant adverse effects to the environment.

effects to the environment. Public comments will be consid-Public comments will be considered by the BIA, and either a Finding of No Significant Impact will be prepared or additional environmental analysis will be conducted. After the NEPA process is complete, the BIA may issue a determination on the Proposed Action.

The 30-day public comment period for the EA will begin on July 15, 2024 and end on August 14, 2024. An online virtual public hearing is scheduled for July 31, 2024 from 5:30 pm Central rule until the final comment in the until the final comment in the public hearing are avail heard. Instructions for particip hearing are avail and the final comment in the public plant in the public services of the final fi FA.com.

n, please n of En-iro s to ch For additional contact Scott Dolly vironmental & Cultur Management (DECRIV Chief and Regional Environ Scientist, Bureau of Indian Scientist, Bureau of Indian Midwest Regional Office,
719.5337 or by email at scott.or.
@bia.gov. Written comments should be emailed to scott.doig@bia.gov or mailed to the following

The EA is available for public review online at http://www.PIICcasinoEA.com and in hard copy at the Van Horn Public Library located at 115 37d St SE Pine Island, MN 55963, telephone number 507.356.8558. **CITY OF CHAMPLIN** 

**COUNTY OF HENNEPIN** STATE OF MINNESOTA

**NOTICE OF PUBLIC ACCURACY TEST OF ELECTRONIC VOTING SYSTEM** 

NOTICE IS HEREBY GIVEN that a Public Accuracy Test of the electronic voting system to be used for the August 13, 2024 State Primary the August 13, 2024 State Primary will be held at the Champlin Municipal Center, 11955 Champlin Drive on July 24, 2024 at 10:00 a.m. The test shall be observed by at least two judges who shall not be of the same political party, and shall be open to representatives of political parties candidates press political parties, candidates, press and the general public. The test shall be conducted in accordance

with Minnesota Statute 206.83. Submitted by: Julie Tembreull City Clerk

Published in the Star Tribune on July 17, 2024. NOTICE OF HEARING TO TERMI-

**NATE PARENTAL RIGHTS** 

NATE PARENTAL RIGHTS
To: Ricky Jackson, a.k.a. Isabella Jackson. You are Notified that the Clerk of Court for Polk County, IA, has received a petition, No. JVJV253815, which asks for a termination of your parent-child relationship to a child born on 01/05/2018. For details contact the Clerk's office at 515-561-5680. Petitioner's Attorney is Sheila Knoploh-Odole. There will be a hearing to terminate your parental rights before the lowa District Court, at the Polk County Justice Center in Des Moines, IA at a time and date yet to be determined. You must respond to prevent a default judgment.

## Mortgage Foreclosures

NOTICE OF MORTGAGE FORE-CLOSURE SALE THE RIGHT TO VERIFICATION OF THE DEBT AND IDENTITY OF THE ORIGINAL CREDITOR WITHIN THE TIME PROVIDED BY LAW IS NOT AFFECTED BY THIS ACTION.

NOTICE IS HEREBY GIVEN, that default has occurred in conditions of

fault has occurred in conditions of the following described mortgage DATE OF MORTGAGE: March MORTGAGOR: Mellisa Koehler and Gerald Francis Koehler, wife and

MORTGAGEE: JPMorgan Chase

MORTGAGEE: JPMorgan Chase Bank, N.A.
DATE AND PLACE OF RECORDING: Recorded April 1, 2016 Anoka County Recorder, Document No. 21 33319.001.
ASSIGNMENTS OF MORTGAGE: Assigned to: Bayview Loan Servicing, LLC. Dated August 14, 2017 Recorded August 18, 2017, as Document No. 2178747.001. And

**Legal Notices SUMMARY PUBLICATION** 

Ordinance 2024-03

An Ordinance Amending Section 1 52.188 Relating to Regulation of the Sale and Distribution of Cannabis Products

The City Council of the City of St. Anthony adopted Ordinance 2024-03 on July 9, 2024, amending sections of the St. Anthony City Code.

The amended ordinance elements include:
• Title XI, Section 152.188 Relating to the Regulation of The Sale and Distribution of Cannabis Products

The full Ordinance is available for review at City Hall, St. Anthony City Hall, 3301 Silver Lake Road, St. Anthony, MN 55418.

Adopted this 9th day of July, 2024. SUMMARY PUBLICATION

Ordinance 2024-02 An Ordinance Amending Chapter 91, Sections 91.06 and 91.56 Relating to Beekeeping and Farm Animals

The City Council of the City of St. Anthony adopted Ordinance 2024-02 on July 9, 2024, amending sections of the St. Anthony City Code.

The amended ordinance elements include: Chapter 91 Sections 91. 06 and 91.56 relating to Beekeeping and Farm Animals

The full Ordinance is available for review at City Hall, St. Anthony City Hall, 3301 Silver Lake Road, St. Anthony, MN 55418.

Adopted this 9th day of July, 2024.

#### **Certificates of Assumed Name**

**Certificate of Assumed Name** 

State of Minnesota, Pursuant to Chapter 333 Minnesota Statutes: the undersigned, who is or will be conducting business in the State of Minnesota under an assumed name, hereby certifies:

1. State the exact assumed name under which the husiness is or will be conducted to the conduction of the conducted to the co

under which the business is or will be conducted: Biofield Tuning 2. State the address of the princi-

2. State the address of the principal place of business. 623 7th St SE Minneapolis MN 55414
3. List the name and complete street address of all persons conducting business under the above Assumed Name. Heather McQueen Biofield Tuning LLC 623 7th St SE Minneapolis MN 55414

Minneapolis MN 55414
4. I certify that I am authorized to sign this certificate and I further certify that I understand that by signing this certificate, I am subject to the penalties of periury as set forth in Minnesota Statutes section 609.48 as if I had signed this certificate under oath. Dated: 4/30/24 (Signed) Heather McQueen

#### Proposals for Bids

#### **Metropolitan Mosquito Control District**

Control District

Notice is hereby given that bids for Group Life, STD, LTD, Dental and Vision Insurance will be accepted by Arthur J. Gallagher & Co. on behalf of the Metropolitan Mosquito Control District until Wednesday, August 7, 2024. All proposals should be submitted electronically and clearly identified as insurance proposals for Metropolitan Mosquito Control District.

Proposal specifications may be obtained from Arthur J. Gallagher & Co. at 3600 American Boulevard West, Suite 500, Bloomington MN, 55431 by calling (952) 356-3559 or emailing Colleen\_Schumann@AJG.

Metropolitan Mosquito Control Metropolitan Mosquito Control District reserves the right to accept or reject any or all proposals, or any part thereof, and to waive any informalities or irregularities. Metropolitan Mosquito Control District also reserves the right to renew its current plans with the renew its current plans with the current carrier if their proposals are deemed to best satisfy the evaluation criteria.

Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of cur-rent and potential member agen-cies in Minnesota, North Dakota, and South Dakota for RFP #25.01 – Student Safety Solutions.

Solicitation documents may be obtained by registering for free with CPC on Public Purchase (www.

Responses must be uploaded to Public Purchase before 10 a.m. CT on August 9, 2024. Late proposals will not be considered.

Art & Art Goods

AGATES! \*175 polished & 150 natu-

ral agates.\* Separately or both Best offer: 612-866-0836. W. Richfld. **Collectibles** 

**COIN SHOW JULY 21ST, 9-4.** 266 Hardman Ave N. South St Paul (1 mi N of 494). 651-269-5846

July 19-21: Fri 10-6, Sat 10-5, Sun 10-4 Crystal Community Center 4800 Douglas Dr N. Crystal, MN 952-431-3273 mnstampexpo.org

"Monster Coin & **Currency Auction**" SUN JULY 21 11AM. INSP 10AM

ONLINE AT:
WWW.PROXIBID.COM/JPC
LIVE AUCTION AT SHAKOPEE
AMERICAN LEGION
1266 1st Ave. E. Shakopee, MN
James Peterson Company LLC
Lic # 272-2040
612-231-5999 imauctnr@yahoo.com

## **PAYING CASH (no check)**

for gold/10k, 14k, 18k, 22k & dental, silver, silver coin. sterling flatware, diamonds, Rolex, highend watches, QVC/HSN, antique jewelry, collectibles, old comics & baseball cards, etc. We make house calls or our office. 45 yrs bus. BBB-A+/WCCO #1 Appraiser/5 Stars. Call for free advice & appointment. 9am-9mm/7 days a

## Mortgage Foreclosures

thereafter assigned to: U.S. Bank Trust National Association, not in its Trust National Ässociation, not in its individual capacity but solely as Owner Trustee for RCF 2 Acquisition Trust. Dated November 23, 2021 Recorded November 23, 2021, as Document No. 2346417.001.
TRANSACTION AGENT: NONE TRANSACTION AGENT'S MORT-GAGE IDENTIFICATION NUMBER ON MORTGAGE: NONE LENDER OR BROKER AND MORTGAGE ORIGINATOR STATED ON MORTGAGE: JPMorgan Chase Bank, N.A.

Bank, N.A.
RESIDENTIAL MORTGAGE
SERVICER: Selene Finance LP
MORTGAGED PROPERTY ADDRESS: 19508 Nowthen Boulevard Northwest, Nowthen, MN 55303 TAX PARCEL I.D. #: 29-33-25-11-

0003 LEGAL DESCRIPTION OF PROPER-TY: Land Situated in the County of Anoka in the State of MN THAT PART OF THE NORTH HALF OF THE NORTHEAST QUARTER (N

371 Jewelry & Precious Metals

## **Estate Jewelry Auction**

Shakopee American Legion 1266 1st Ave. E. Shakopee, MN James Peterson Company LLC Lic # 272-2040. imauctnr@yahoo.com 612-231-5999

395 Misc. For Sale & Wanted **Disabled Man Wants** 

#### **Donated Items** Call Dan 952-884-6588

Certified buyer looking for R11, R12, R22 & more! Call Xiomara at 312-697-1976 3126971976

I BUY (working or not) old motorcy-cles, lawn tractors, chainsaws, trailers, ATVs, tillers, snowblowers 612.423.3003

PINBALL MACHINES WANTED

Any condition. Can pick up 40+ yrs exp. 612-747-8458

Basset Hound Puppies AKC, 8 weeks. 6 males, shots/wormed. 18 mi so of Austin, MN. \$700 Call/text 641-220-0834 www.ashland-farm.com Bernedoodles All sizes & Ages

Vet healthy tri colors Adults free \$950 -- \$350.00 507-251-1909 Cavaliers, Frenchies & Small Mixed Breeds. Vet chkd, hlth guar. Friend-ly! \$250 cash & up. 320-232-9109

French Bulldog AKC Puppies 3 girls avail. 2 are fluffy. RDY to go 7/24 Vet ckd, vac. Raised in our home and so-cialized many times throughout the day. \$3,000.00 218-639-2573 German Shepherd AKC 6 month pup/Blk/Tan, pups ready 9/8/24 www.westboundgermanshepherds.

com 320-221-3090 **Golden Doodle** Puppies, Vet checked, wormed and shots. C and black.\$500.00 605-670-9942 Golden Doodles Puppies for sale. Hypoallergenic, No Shedding, Vet Cleared, First Vaccines, Great family pets. Family Raised. Health Guaran-tee. 6 Males, 6 Females. Contact Susie for details. \$800.00 218-770-2075

GOLDEN RETRIEVER ACA PUPS, 3 Males, 3 mos old. Parents: family-pets. \$150/ea OBO. **715-644-5726.** 

1 female, 1 male. These pups are farmed raised, vaccinated, and vet checked, super friendly and playful puppies. \$650. 712-470-9260 Golden retriever puppies 3 females/ 1male.Parents excellent family pets and hunters. \$800.00 605-214-7276

LAB, AKC yellow pups Pointing-GMPR sired. Vet ck, health guar Males ready to join your family 7/10. Maple Grove \$800.00 763-226-4961 Labradoodle Puppies. 30-50 lbs as adults. Socialized w/childr, adults, & cats. Health certif. Microchipped w/GPS Tracking & QR code. \$1,500 507-696-3647, ftzht4@aol.com.

LABRADOODLES M & F. F: \$400 M: \$350. HYBRID CUSTOM LEASHES AVAILABLE TOO! 320-330-5172 LABS, YELLOW, Akc vellow /white

lab pups. Ready to go. Shots current. \$750.00 507-828-7054 MaltiPoo.YorkiePoo.Malshi.Cock **apoo Pups** www.puppyplace.biz \$750.00 712-441-5997

ShihTzu - Bichon/Poo Pups. 1st shots, vet chkd. F: \$650, 1st shots, vet chkd. F: M: \$600. **320-533-1152.** 

WirePoo ~ German Wirehair/Poodle (4) 8 wk male pups. Shots UTD. Vet checked. Family raised. Family and/ or hunting companion. 507-220-3457 Yorkie Poo, 1 F. Looking for her for ever home, 10 wks, sweet, will be 4 6 lbs. Darling! Golden. 218-407-3867. YORKIES APR, PUREBRED, 3-5 lbs as adults, beautiful haircoat. Rdy now. 2 M, 3 F. 507-829-8234 507-629-8052

## Horses & Livestock

WANTED: butcher cows, bulls, & fats. Thin lame foundered lumpjaw, horses & mules. 320-894-7175.



All rental advertising in the Star Tribune is subject to the laws which make it illegal to advertise "any preference, limitation or dis-crimination based on race, color, national origin, ancestry, religion, creed, sex, marital status, sexual orientation, handicap, disabili-ty, familial status or status regarding public assistance or an intention to make any such preference, limitation or discrimination any advertisements which are in violation of the law. All dwellings advertised in the Star Tribune publications are available on an equal opportunity basis.

> Resources: Mpls. Civil Rights 612-673-3012 MN Human Rights 651-296-5663 Rental Home Line 612-728-5767 HUD 1-800-669-9777

#### 650 **HOUSES FOR RENT UNFURN. MPLS**

**Duplexes & Homes Available** 2BR, 3BR & 4+BR. \$1300-\$2200. 651-329-4161 or 763-227-2743

**VEHICLES WANTED** 

**\$\$\$\$\$ CASH FOR CARS \$\$\$\$\$**Repairables or Junkers 612.414.4924



## Mortgage Foreclosures

1/2 OF NE 1/4) OF SECTION TWENTY-NINE (29) IN TOWNSHIP 1/2 OF NE 1/4) OF SECTION TWENTY-NINE (29) IN TOWNSHIP THIRTY-THREE (33). RANGE TWENTY-FIVE (25) THAT IS DESCRIBED AS FOLLOWS: COMMENCING AT THE SOUTHEAST CORNER OF THE SAID N 1/2 OF NE 1/4, THENCE RUNNING NORTH ON THE EAST LINE OF THE SAID SECTION TWENTY-NINE (29) FOR A DISTANCE OF EIGHT (8) RODS, THENCE WEST AND PARALLEL TO THE SOUTH LINE OF THE SAID N 1/2 OF NE 1/4 FOR A DISTANCE OF TWO HUNDRED THIRTY-FIVE (235) FEET, THENCE SOUTH AND PARALLEL TO THE FIRST COURSE HEREIN FOR A DISTANCE OF EIGHT (8) RODS TO THE SOUTH LINE OF SAID N 1/2 OF NE 1/4, THENCE EAST ON THE SAID SOUTH LINE OF SAID N 1/2 OF NE 1/4, THENCE EAST ON THE SAID SOUTH LINE FOR A DISTANCE OF TWO HUNDRED THIRTY-FIVE (235) FEET TO THE SOUTH LINE OF SAID N 1/2 OF NE 1/4, THENCE EAST ON THE SAID SOUTH LINE FOR A DISTANCE OF TWO HUNDRED THIRTY-FIVE (235) FEET TO THE POINT OF COMMENCEMENT CONTAINING ONE ACRE OF LAND MORE OR LESS.

## Mortgage Foreclosures

LOCATED: Anoka ORIGINAL PRINCIPAL AMOUNT OF MORTGAGE: \$109,177.00
AMOUNT DUE AND CLAIMED TO
BE DUE AS OF DATE OF NOTICE,
INCLUDING TAXES, IF ANY, PAID
BY MORTGAGEE: \$102,285.89 That prior to the commencement of That prior to the commencement of this mortgage foreclosure proceeding Mortgagee/Assignee of Mortgagee complied with all notice requirements as required by statute; That no action or proceeding has been instituted at law or otherwise to recover the debt secured by said mortgage, or any part thereof; PURSUANT to the power of sale contained in said mortgage, the above described property will be sold by the Sheriff of said county as follows:

ber 10, 2024 at 10:00 AM
PLACE OF SALE: Anoka County
Sheriff's Office, 13301 Hanson Bou-Sheriff's Office, 13301 Hanson Boulevard NW, Andover, MN to pay the debt then secured by said Mortgage, and taxes, if any, on said premises, and the costs and disbursements, including attorneys' fees allowed by law subject to redemption within six (6) months from the date of said sale by the the date of said sale by the mortgagor(s), their personal representatives or assigns unless reduced to Five (5) weeks under MN Stat. §580.07. ` ´TIME AND DATE TO VACATE PROP-

DATE AND TIME OF SALE: Septem-

TIME AND DATE TO VACATE PROP-ERTY: If the real estate is an owner-occupied, single-family dwelling, unless otherwise provided by law, the date on or before which the mortgagor(s) must vacate the prop-erty if the mortgage is not reinstated under section 580.30 or the proper-ty is not redeemed under section 58 0.23 is 11:59 p.m. on March 10, 2025, unless that date falls on a weekend or legal holiday, in which case it is the next weekday, and uncase it is the next weekday, and unless the redemption period is reduced to 5 weeks under MN Stat. Secs. 580.07 or 582.032. MORTGAGOR(S) RELEASED FROM FINANCIAL OBLIGATION ON MORT-GAGE: None
"THE TIME ALLOWED BY LAW FOR

"THE TIME ALLOWED BY LAW FOR REDEMPTION BY THE MORTGA-GOR, THE MORTGAGOR'S PERSONAL REPRESENTATIVES OR ASSIGNS, MAY BE REDUCED TO FIVE WEEKS IF A JUDICIAL ORDER IS ENTERED UNDER MINNESOTA STATUTES, SECTION 582.032, DETERMINING AMONG OTHER TERMINING, AMONG OTHER THINGS, THAT THE MORTGAGED PREMISES ARE IMPROVED WITH A RESIDENTIAL DWELLING OF LESS THAN FIVE UNITS, ARE NOT PROPERTY USED IN AGRICULTURAL PRODUCTION, AND ARE DONED."

U.S. Bank Trust National Association, as Trustee Mortgagee/Assignee of Mortgagee LIEBO, WEINGARDEN, DOBIE & BARBEE, P.L.L.P. Attoneys for Mortgagee/Assignee

of Mortgagee 4500 Park Glen Road #300 Minneapolis, MN 55416 (952) 925-6888

107 - 24-004348 FC IN THE EVENT REQUIRED BY FED-ERAL LAW: THIS IS A COMMUNI-CATION FROM A DEBT COLLEC-

NOTICE OF MORTGAGE FORE-

NOTICE OF MORTGAGE FORE-CLOSURE SALE
THE RIGHT TO VERIFICATION OF
THE DEBT AND IDENTITY OF THE
ORIGINAL CREDITOR WITHIN THE
TIME PROVIDED BY LAW IS NOT
AFFECTED BY THIS ACTION.
NOTICE IS HEREBY GIVEN, that default has occurred in conditions of
the following described mortgage:
DATE OF MORTGAGE: April 30,
2003

MORTGAGOR: Sharon Daw, a single woman. MORTGAGEE: Mortgage Electronic Registration Systems, Inc., as nomi-nee for America's Wholesale Lender, its successors and assigns.
DATE AND PLACE OF RECORDING:
Recorded June 12, 2003 Anoka
County Recorder, Document No.

1810954.
ASSIGNMENTS OF MORTGAGE:
ASSIGNMENTS OF MORTGAGE:
Assigned to: Bank of America, N.A.,
successor by merger to BAC Home
Loans Servicing, LP f/k/a Countrywide Home Loans Servicing, LP.
Dated September 17, 2012 Recorded September 19, 2012, as Document No. 2039232.001. And an assignment to: Crean Trace Servicing. ment No. 2039232.001. And an assignment to: Green Tree Servicing, LLC. Dated January 15, 2013 Recorded January 22, 2013, as Document No. 2048719.003. And an assignment to: Bank of America, N.A. Dated September 26, 2022 Recorded October 13, 2022, as Document No. 2378033.001. And an assignment for Green Tree Servicing, LLC. Dated April 5, 2013 Recorded September 12, 2013, as Document No. 2068774.002. And an assignment to: New Residential Mortgage LLC. Dated January 31, 2020 Recorded February 3, 2020, as Document No. 2250999.001. And an assignment to: NewRez LLC d/b/a Shellpoint Mortgage Servicing. Dated May 28, 2020 Recorded June 1, 2020, as Document No. 2263577.001. And an assignment to: U.S. Bank Trust National Association, not in its individual capacity but solely as owner trustee for RCF 2 Acquisition Trust. Dated July 26, 2022 Recorded October 13, 2022, as Document No. 2378033.002. TRANSACTION AGENT: Mortgage Electronic Registration Systems,

TRANSACTION AGENT: Mortgage Electronic Registration Systems, Inc. TRANSACTION AGENT'S MORT-GAGE IDENTIFICATION NUMBER ON MORTGAGE: 1000157-0002474794-7 LENDER OR BROKER AND MORT-GAGE ORIGINATOR STATED ON MORTGAGE: America's Wholesale

HONTGAGE
RESIDENTIAL
SERVICER: Selene Finance LP
MORTGAGED
PROPERTY
ADDRESS: 1029 64th Avenue Northeast, Fridley, MN 55432
TAX PARCEL I.D. #: 13-30-24-32-073

0073 LEGAL DESCRIPTION OF PROPER-

TY: The South 103 feet of Lot 11, Block 1, Moore Lake Highlands, Anoka County, Minnesota COUNTY IN WHICH PROPERTY IS COUNTY IN WHICH PROPERTY IS LOCATED: Anoka ORIGINAL PRINCIPAL AMOUNT OF MORTGAGE: \$117,600.00 AMOUNT DUE AND CLAIMED TO BE DUE AS OF DATE OF NOTICE, INCLUDING TAXES, IF ANY, PAID BY MORTGAGEE: \$151,201.10 That prior to the commencement of That prior to the commencement of this mortgage foreclosure proceed-ing Mortgagee/Assignee of Mortgagee complied with all notice Mortgagee complied with all notice requirements as required by statute; That no action or proceeding has been instituted at law or otherwise to recover the debt secured by said mortgage, or any part thereof; PURSUANT to the power of sale contained in said mortgage, the above described property will be sold by the Sheriff of said county as follows:

follows:
DATE AND TIME OF SALE: August 22, 2024 at 10:00 AM
PLACE OF SALE: Anoka County Sheriff's Office, 13301 Hanson Boulevard NW, Andover, MN to pay the levard NW, Andover, MN to pay the debt then secured by said Mortgage, and taxes, if any, on said premises, and the costs and disbursements, including attorneys' fees allowed by law subject to redemption within six (6) months from the date of said sale by the mortgagor(s), their personal representatives or assigns unless reduced to Five (5) weeks under MN Stat. §580.07. TIME AND DATE TO VACATE PROP-ERTY: If the real estate is an owner-

occupied, single-family dwelling, unless otherwise provided by law, the date on or before which the the date on or before which the mortgagor(s) must vacate the property if the mortgage is not reinstated under section 580.30 or the property is not redeemed under section 58 0.23 is 11:59 p.m. on February 24, 2025, unless that date falls on a weekend or legal holiday, in which case it is the next weekday, and unless the redemotion period is reless the redemption period is reduced to 5 weeks under MN Stat.

### Mortgage Foreclosures

Secs. 580.07 or 582.032. MORTGAGOR(S) RELEASED FROM FINANCIAL OBLIGATION ON MORT-"THE TIME ALLOWED BY LAW FOR REDEMPTION BY THE MORTGA-GOR, THE MORTGAGOR'S PERSONAL REPRESENTATIVES OR AS-SONAL REPRESENTATIVES OR ASSIGNS, MAY BE REDUCED TO FIVE WEEKS IF A JUDICIAL ORDER IS ENTERED UNDER MINNESOTA STATUTES, SECTION 582.032, DETERMINING, AMONG OTHER THINGS, THAT THE MORTGAGED PREMISES ARE IMPROVED WITH A RESIDENTIAL DWELLING OF LESS THAN FIVE UNITS, ARE NOT PROPERTY USED IN AGRICULTURAL PRODUCTION, AND ARE ABANDONED."

Dated: June 20, 2024 U.S. Bank Trust National Association, as Trustee

Mortgagee/Assignee of Mortgagee LIEBO, WEINGARDEN, DOBIE & BARBEE, P.L.L.P.
Attorneys for Mortgagee/Assignee of Mortgagee
4500 Park Glen Road #300
Minneapolis, MN 55416
(952) 925-6888
107 - 24-003902 FC
IN THE EVENT REQUIRED BY FED-ERAL LAW: THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
6/26, 7/3, 7/10, 7/17, 7/24

6/26, 7/3, 7/10, 7/17, 7/24, 7/31/24 Star Tribune

NOTICE OF MORTGAGE FORE-

CLOSURE SALE
THE RIGHT TO VERIFICATION OF
THE DEBT AND IDENTITY OF THE
ORIGINAL CREDITOR WITHIN THE
TIME PROVIDED BY LAW IS NOT
AFFECTED BY THIS ACTION. NOTICE IS HEREBY GIVEN, that default has occurred in conditions of DATE OF MORTGAGE: May 22, 2004 MORTGAGOR: David C. Sotak and Julie A. Sotak, as joint tenants, husband and wife. MORTGAGEE: Ameriquest Mortgage

MORTGAGEE: Ameriquest Mortgage Company.

DATE AND PLACE OF RECORDING: Recorded September 2, 2004 Hennepin County Recorder, Document No. 8430244.

ASSIGNMENTS OF MORTGAGE: Assigned to: Deutsche Bank National Trust Company, as Trustee for Ameriquest Mortgage Securities Inc. Asset-Backed Pass-Through Certificates, Series 2004-R7. Dated January 20, 2009 Effective Date February 11, 2009 Recorded February 17, 2009, as Document No. A9322488. And thereafter assigned to: Mortgage Electronic Registration Systems, Inc., as mortgagee. Dated December 24, 2020 Recorded February 8, 2021, as Document No. 10912615. And thereafter assigned to: Citibank, N.A. as owner trustee for New Residential Mottgage. to: Citibank, N.A. as owner trustee for New Residential Mortgage Loan Trust 2019-4. Dated April 24, 2023 Recorded April 24, 2023, as Document No. 11195412. TRANSACTION AGENT: NONE

TRANSACTION AGENT: NONE
TRANSACTION AGENT'S MORTGAGE IDENTIFICATION NUMBER
ON MORTGAGE: NONE
LENDER OR BROKER AND MORTGAGE ORIGINATOR STATED ON
MORTGAGE: Ameriquest Mortgage
Company

RESIDENTIAL
SERVICER: NewRez LLC d/b/a
Shellpoint Mortgage Servicing
MORTGAGED PROPERTY ADDRESS: 4949 Edgewater Drive,
Mound, MN 55364 TAX PARCEL I.D. #: 13-117-24-41-

TAX PARCEL I.D. #: 13-117-24-41-0022
LEGAL DESCRIPTION OF PROPERTY: LOT 25, SKARP AND LIND-QUIST'S RAVENSWOOD, ACCORDING TO THE RECORDED PLAT THEREOF ON FILE AND OF RECORD IN THE OFFICE OF THE COUNTY RECORDER, HENNEPIN COUNTY, MINNESOTA.
COUNTY IN WHICH PROPERTY IS LOCATED: Hennepin ORIGINAL PRINCIPAL AMOUNT OF MORTGAGE: \$166,500.00 AMOUNT DUE AND CLAIMED TO BE DUE AS OF DATE OF NOTICE, INCLUDING TAXES, IF ANY, PAID BY MORTGAGEE: \$217,035.17 That prior to the commencement of this mortgage foreclosure proceeding Mortgagee complied with all notice requirements as required by statute; That no action or proceeding has been instituted at law or otherwise to recover the debt secured by said mortgage, or any part thereof; PIRSIJANT to the power of sale mortgage, or any part thereof; PURSUANT to the power of sale contained in said mortgage, the above described property will be sold by the Sheriff of said county as

follows:
DATE AND TIME OF SALE: August 6, 2024 at 11:00 AM
PLACE OF SALE: Hennepin County
Sheriff's Office, Civil Division, Room
190, 350 South 5th Street, Minneapolis, MN to pay the debt then secured by said Mortgage, and taxes,
if any, on said premises, and the
costs and disbursements, including
attorneys' fees allowed by law subattorneys' fees allowed by law sub-ject to redemption within six (6) months from the date of said sale by the mortgagor(s), their personal representatives or assigns unless reduced to Five (5) weeks under MN

reduced to Five (5) weeks under MN Stat. §580.07.
TIME AND DATE TO VACATE PROPERTY: If the real estate is an owner-occupied, single-family dwelling, unless otherwise provided by law, the date on or before which the mortgagor(s) must vacate the property if the mortgage is not reinstated under section 580.30 or the property is not redeemed under section 580. under section 580.30 or the property is not redeemed under section 58 0.23 is 11:59 p.m. on February 6, 2025, unless that date falls on a weekend or legal holiday, in which case it is the next weekday, and unless the redemption period is reduced to 5 weeks under MN Stat. Secs. 580.07 or 582.032.
MORTGAGOR(S) RELEASED FROM FINANCIAL OBLIGATION ON MORTGAGE: None
"THE TIME ALLOWED BY LAW FOR REDEMPTION BY THE MORTGAGOR, THE MORTGAGOR'S PERSONAL REPRESENTATIVES OR ASSIGNS, MAY BE REDUCED TO FIVE

SONAL REPRESENTATIVES OR ASSIGNS, MAY BE REDUCED TO FIVE WEEKS IF A JUDICIAL ORDER IS ENTERED UNDER MINNESOTA STATUTES, SECTION 582.032, DETERMINING, AMONG OTHER THINGS, THAT THE MORTGAGED PREMISES ARE IMPROVED WITH A RESIDENTIAL DWELLING OF LESS THAN FIVE UNITS, ARE NOT PROPERTY USED IN AGRICULTURAL PRODUCTION, AND ARE ABANDONED."

Citibank, N.A., as Owner Trustee Mortgagee/Assignee of Mortgagee LIEBO, WEINGARDEN, DOBIE BARBEE, P.L.L.P. Attorneys for Mortgagee/Assignee of Mortgagee 4500 Park Glen Road #300

4500 Park Glen Road #300 Minneapolis, MN 55416 (952) 925-6888 164 - 24-003753 FC IN THE EVENT REQUIRED BY FED-ERAL LAW: THIS IS A COMMUNI-CATION FROM A DEBT COLLEC-TOR. 6/12, 6/19, 6/26, 7/3, 7/10, 7/17/24 Star Tribune

NOTICE OF MORTGAGE FORE-

THE RIGHT TO VERIFICATION OF THE DEBT AND IDENTITY OF THE ORIGINAL CREDITOR WITHIN THE TIME PROVIDED BY LAW IS NOT AFFECTED BY THIS ACTION.

NOTICE IS HEREBY GIVEN, that default has occurred in conditions of the following described mortage: the following described mortgage: DATE OF MORTGAGE: March 17,

MORTGAGOR: Christopher J. Kadar, a single man.

MORTGAGEE: Mortgage Electronic
Registration Systems, Inc., as nominee for AmTrust Bank, its successors and assigns.

DATE AND PLACE OF RECORDING:
Filed May 18, 2009, Ramsey County
Registrar of Titles, Document No.
2073191 on Certificate of Title No.
518004

518004. ASSIGNMENTS OF MORTGAGE: Assigned to: Metlife Home Loans, a division of Metlife Bank, N.A. Dated February 28, 2012 Filed March 26, 2012, as Document No. 2168628. And thereafter assigned to: NewRez

## Mortgage Foreclosures

LLC d/b/a Shellpoint Mortgage Servicing. Dated November 21, 2023 Filed April 29, 2024, as Docu-ment No. T02773065. Said Mortgage being upon Regis-

TRANSACTION AGENT: Mortgage Electronic Registration Systems, Inc.
TRANSACTION AGENT'S MORT-GAGE IDENTIFICATION NUMBER ON MORTGAGE:

GAGE IDENTIFICATION NUMBER ON MORTGAGE: 100162500027924829
LENDER OR BROKER AND MORTGAGE: 100162500027924829
LENDER OR BROKER AND MORTGAGE ORIGINATOR STATED ON MORTGAGE: AmTrust Bank RESIDENTIAL MORTGAGE SERVICER: NewRez LLC d/b/a Shellpoint Mortgage Servicing MORTGAGED PROPERTY ADDRESS: 2472 Taylor Avenue, White Bear Lake, MN 55110
TAX PARCEL I.D. #: 123022210024
LEGAL DESCRIPTION OF PROPERTY: The land referred to herein is situated in the state of Minnesota, Ramsey County described as follows: The South 300 feet of the North 650 feet of the NE 1/4 of the NW 1/4 Section 12 Township 30 Range 22, lying East of the Plat of First Baptist Addition to White Bear Lake. District Court No. C3-97-9750 COUNTY IN WHICH PROPERTY IS LOCATED: Ramsey ORIGINAL PRINCIPAL AMOUINT OF

LOCATED: Ramsey ORIGINAL PRINCIPAL AMOUNT OF ORIGINAL PRINCIPAL AMOUNT OF MORTGAGE: \$130,000.00
AMOUNT DUE AND CLAIMED TO BE DUE AS OF DATE OF NOTICE, INCLUDING TAXES, IF ANY, PAID BY MORTGAGEE: \$147,413.77
That prior to the commencement of this mortgage foreclosure proceeding Mortgagee complied with all notice requirements as required by statute; That no action or proceeding has been instituted at law or otherwise to recover the debt secured by said

to recover the debt secured by said no recover the debt secured by said mortgage, or any part thereof; PURSUANT to the power of sale contained in said mortgage, the above described property will be sold by the Sheriff of said county as follows:

follows:
DATE AND TIME OF SALE: August
22, 2024 at 10:00 AM
PLACE OF SALE: Ramsey County
Sheriff's Office Civil Process, 360
Wabasha St. N. Suite 111, St. Paul,
MN to pay the debt then secured by
said Mortgage, and taxes, if any, on
said premises, and the costs and said premises, and the costs and disbursements, including attorneys' fees allowed by law subject to re-demption within six (6) months from the date of said sale by the mortgagor(s), their personal representatives or assigns unless reduced to Five (5) weeks under MN Stat. §580.07.

TIME AND DATE TO VACATE PROP-

TIME AND DATE TO VACATE PROPERTY: If the real estate is an owner-occupied, single-family dwelling, unless otherwise provided by law, the date on or before which the mortgagor(s) must vacate the property if the mortgage is not reinstated under section 580.30 or the property is not redeemed under section 58 0.23 is 11:59 p.m. on February 24, 2025, unless that date falls on a weekend or legal holiday, in which 2025, unless that date falls on a weekend or legal holiday, in which case it is the next weekday, and unless the redemption period is reduced to 5 weeks under MN Stat. Secs. 580.07 or 582.032.

MORTGAGOR(S) RELEASED FROM FINANCIAL OBLIGATION ON MORTGAGE: None
"THE TIME ALLOWED BY LAW FOR REDEMPTION BY THE MORTGAGOR," THE MORTGAGOR," PERSONAL REPRESENTATIVES OR ASSIGNS, MAY BE REDUCED TO FIVE

SONAL REPRESENTATIVES OR ASSIGNS, MAY BE REDUCED TO FIVE WEEKS IF A JUDICIAL ORDER IS ENTERED UNDER MINNESOTA STATUTES, SECTION 582.032, DETERMINING, AMONG OTHER THINGS; THAT THE MORTGAGED PREMISES ARE IMPROVED WITH A RESIDENTIAL DWELLING OF LESS THAN FIVE UNITS, ARE NOT PROPERTY USED IN AGRICULTURAL PRODUCTION, AND ARE ABANDONED."

DONED." Dated: June 6, 2024 NewRez LLC dba Shellpoint Mortgage Servicing
Mortgagee/Assignee of Mortgagee
LIEBO, WEINGARDEN, DOBIE &
BARBEE, P.L.L.P.
Attorneys for Mortgagee/Assignee
of Mortgagee
4500 Park Glen Road #300
Minneapolis, MN 55416
(952) 925-6888
164 - 24-002622 FC
IN THE EVENT REQUIRED BY FEDERAL LAW: THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
6/12, 6/19, 6/26, 7/3, 7/10, NewRez LLC dba Shellpoint Mort-

6/12, 6/19, 6/26, 7/3, 7/10 7/17/24 Star Tribune

NOTICE OF MORTGAGE FORE-

THE RIGHT TO VERIFICATION OF THE DEBT AND IDENTITY OF THE ORIGINAL CREDITOR WITHIN THE TIME PROVIDED BY LAW IS NOT AFFECTED BY THIS ACTION.

NOTICE IS HEREBY GIVEN, that default has occurred in conditions of the following described mortage: the following described mortgage: DATE OF MORTGAGE: September 8, 2004 MORTGAGOR: Deborah M. Ledin.

MORTGAGOR: Deborah M. Ledin, an unmarried person.
MORTGAGEE: Mortgage Electronic Registration Systems, Inc., as nominee for Peoples Home Mortgage, its successors and assigns.
DATE AND PLACE OF RECORDING: Recorded October 4, 2004 Hennepin County Recorder, Document No. 8450561.

Gounty Hecorder, Document No. 8450561.
ASSIGNMENTS OF MORTGAGE: Assigned to: CitiMortgage, Inc. Dated August 26, 2016 Recorded September 1, 2016, as Document No. A10352874. And thereafter assigned to: Mortgage Electronic Registration Systems, Inc. Dated October 13, 2017 Recorded October 13, 2017 Recorded October 13, 2017, as Document No. A10491144. And thereafter assigned to: NewRez LLC d/b/a Shellpoint Mortgage Servicing. Dated April 22, 2024, as Document No. 11278451. TRANSACTION AGENT: Mortgage Electronic Registration Systems, Electronic Registration Systems

TRANSACTION AGENT'S MORT-GAGE IDENTIFICATION NUMBER ON MORTGAGE: 100026600064483600 LENDER OR BROKER AND MORT-GAGE ORIGINATOR STATED ON MORTGAGE: Peoples Home Mort-

RESIDENTIAL MORTGAGE SERVICER: NewRez LLC d/b/a Shellpoint Mortgage Servicing MORTGAGED PROPERTY ADDRESS: 7231 Morgan Avenue North, Brooklyn Center, MN 55430 TAX PARCEL I.D. #: 26-119-21-42-0055

0055 LEGAL DESCRIPTION OF PROPER-TY: Lot 3, Block 6, Hipp's East Palmer Lake Addition, according to the recorded plat thereof, and sit-uate in Hennepin County, Minneso-

ta
COUNTY IN WHICH PROPERTY IS
LOCATED: Hennepin
ORIGINAL PRINCIPAL AMOUNT OF
MORTGAGE: \$133,920.00
AMOUNT DUE AND CLAIMED TO
BE DUE AS OF DATE OF NOTICE,
INCLUDING TAXES, IF ANY, PAID
BY MORTGAGEE: \$77,250.79
That price to the compreheneent of

BY MORTGAGEE: \$77,250.79
That prior to the commencement of this mortgage foreclosure proceeding Mortgagee/Assignee of Mortgagee complied with all notice requirements as required by statute; That no action or proceeding has been instituted at law or otherwise to recover the debt secured by said mortgage, or any part thereof; PURSUANT to the power of sale contained in said mortgage, the above described property will be above described property will be sold by the Sheriff of said county as

sold by the Sheriff of said county as follows:

DATE AND TIME OF SALE: August 29, 2024 at 11:00 AM PLACE OF SALE: Hennepin County Sheriff's Office, Civil Division, Room 190, 350 South 5th Street, Minneapolis, MN to pay the debt then secured by said Mortgage, and taxes, if any, on said premises, and the costs and disbursements, including attorneys' fees allowed by law subject to redemption within twelve (12) months from the date of said sale by the mortgagor(s), their persale by the mortgagor(s), their per-sonal representatives or assigns unless reduced to Five (5) weeks

From: Public Purchase
To: Amy Lohse

Cc: <u>Jane Eastes; Melissa Mattson</u>

**Subject:** [External]Release Successful on Bid RFP #25.01 - Student Safety Solutions

**Date:** Wednesday, July 10, 2024 2:03:57 PM

Amy Lohse:

Bid "RFP #25.01 - Student Safety Solutions"

Status: Release Successful on Jul 10, 2024 2:03:49 PM CDT

You can check the released bid by going to the following address: <a href="http://www.publicpurchase.com/gems/bid/bidView?bidId=189724">http://www.publicpurchase.com/gems/bid/bidView?bidId=189724</a>

If you have any questions regarding this bid, please contact our Customer Support Staff at agencysupport@publicpurchase.com

Thank you for using Public Purchase.

MK = O31Sm9ra4m4JfpKxPxgxXA ==

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.



# Proposals Requested by the: **Cooperative Purchasing Connection**

# RFP #25.01 - Student Safety Solutions

CPC is seeking to collaborate with an experienced vendor(s), equipped with the necessary resources and capabilities to develop a program for participating agencies to have the ability to purchase from a broad-line of student safety solutions, at consortium level discounted pricing. CPC is seeking one or all of the following student safety solutions: anonymous reporting, incident management and 24/7 monitoring services, and social-emotional learning tools to aid the current school climate.

Due: 10:00 a.m. CT on August 9, 2024

Suppliers will submit questions and proposals online via Public Purchase (<u>www.publicpurchase.com</u>)

RFP Facilitator:

Amy Lohse Procurement Specialist Published in:
Star Tribune
Argus Leader
Fargo Forum
Bismarck Tribune

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- II. Solicitation Description
- III. Responding Minimum Qualifications
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- VII. Method of Award
- VIII. Solicitation and Submittal Procedures
- IX. Solicitation Terms and Conditions
- X. Appendix A: Sales Report Template
- XI. Appendix B: New Supplier Implementation Checklist

#### I. Introduction to CPC

The Cooperative Purchasing Connection (CPC) is a joint powers group of local governmental agencies and service cooperatives in Minnesota, organized pursuant to Minnesota Statute §123A.21. CPC obtains the legal authority to develop and offer, among other services, cooperative procurement services to members and participants. Eligible and existing participants include state, city, and county governments, tribal nations, government agencies, public and non-public educational agencies, colleges, universities, nonprofit organizations, and other entities contracted on behalf of an agency. Participation in the resulting contract(s) is open to government and nonprofit agencies across the United States

In addition, the North Dakota Educators Service Cooperative (NDESC) is a joint powers group organized under the provisions of Chapter 54-40.3 of the North Dakota Century Code. NDESC holds a joint powers agreement with Lakes Country Service Cooperative (LCSC) in Fergus Falls, Minnesota, to provide purchasing contracts to its participating agencies. South Dakota participating agencies may also utilize CPC's purchasing contracts pursuant to South Dakota State Statute §5-18A-37.

LCSC provides the administrative functions of CPC. Administrative functions include but are not limited to bid and contract research, contract development, negotiations; fiscal reporting agent; marketing; contract promotion and agency support services.

#### **II.** Solicitation Description

CPC is seeking to collaborate with an experienced Vendor(s), equipped with the necessary resources and capabilities to develop a program for participating agencies to have the ability to purchase from a broad-line of student safety solutions, at consortium level discounted pricing. A qualified Vendor shall have established a percentage discount from a catalog list, published prices, or price list. Discounts may be submitted for an entire catalog or for specific product categories or manufacturer categories. Products and services pertaining to this solicitation may include, but not limited to the following categories:

- 1. Anonymous reporting
- 2. Incident management and 24/7 monitoring services
- 3. Social-emotional learning tools to aid the current school climate
- 4. Other Services

Solutions that serve the direct K-12 and Higher Ed markets are required, however, solutions that may apply to cities, counties, nonprofits, and other governmental agencies, or other entities contracted on behalf of a participating agency will be considered a value-add.

Through the combination of purchasing power, CPC's objective is to achieve cost savings through a single competitive solicitation process. This process eliminates a Vendor from responding to multiple quotes and proposals allowing for the reduction in administrative and overhead costs through CPC's purchasing procedures. CPC will work closely with the Vendor to market the contract not only to participating agencies but also to potential agencies where the contract would be an advantageous option for growing participation and purchases through the Vendor.

CPC intends to award this solicitation to one or more Vendors based on geographic area who can offer acceptable student safety solutions that can be of benefit to all participating agencies. Manufacturers may respond directly and will be required to identify regional suppliers to execute the contract if pricing is consistent in the tri-state area and designated vendors adhere to the terms outlined in this solicitation.

CPC encourages providers of all manufacturers/brands to bid, providing the following criteria are met:

- 1. Pricing discounts offered on a full range of quality products and supplies.
- 2. Warranty protection.
- 3. Training and support, when applicable.
- 4. Installation, when applicable.
- 5. Guaranteed pricing discounts, held firm for the duration of the contract term.

Vendors who meet any or all of the mentioned above must complete the required documents in their indicated format to be considered a responsive and responsible Vendor.

The contract(s) resulting from this solicitation will be Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s). Historically, from 2020 to present, CPC participating agencies have purchased just under \$1.2 million in student safety solutions. All quantities or dollar values listed within this solicitation are estimates.

Numerous factors could cause the actual value of the contract(s) resulting from this solicitation to vary substantially from the historical value. Such factors include, but are not limited to, the following:

- 1. There is no guarantee of volume to be purchased, nor is there any guarantee that demand will continue in any manner consistent with previous purchases; and
- 2. The individual value of each contract is indeterminate and will depend upon actual participating agency demand, and actual quantities ordered during the contract period.

In CPC's experience, depending on the price of a particular item, the actual volume of purchases could be substantially in excess of, or substantially below, estimated volumes. Specifically, if actual contract pricing is lower than anticipated or historical pricing, actual quantities purchased could be substantially greater than the estimates; conversely, if actual contract pricing is higher than anticipated or historical pricing, actual quantities purchased could be substantially lower than the estimates. By submitting a response, the Vendor acknowledges the foregoing and agrees that actual good faith purchasing volumes during the term of the resulting contract(s) could vary substantially from the estimates/historical values provided in this solicitation.

With CPC's intent to market the contract to participating and potential agencies and to possibly position the contract within the Express online marketplace, when applicable, it is CPC's belief that the program will continue to grow significantly throughout the course of the solicitation term, not to exceed four (4) years.

## III. Responding Minimum Qualifications

All submittals must contain answers, responses and/or documentation to the information requested herein. Any submittal failing to provide the required information and/or documentation will be considered non-responsive. A submittal considered non-responsive may result in possible disqualification for consideration of a solicitation award.

Responding Vendors must demonstrate their ability, capacity, and available resources to provide student safety solutions to participating agencies. Vendors are required to communicate and demonstrate within their submittal that they have extensive knowledge, background, and at least five (5) years of experience with obtaining, producing, delivering, and supporting the product lines offered.

CPC reserves the right to accept or reject any Vendor's proposal failing to demonstrate their abilities or capacity solely based on information provided in the solicitation response and/or its own investigation of the company.

#### **IV.** Technical Specifications

An attempt has been made to standardize the language used in this solicitation. The words "must", "shall", "mandatory" and the phrase "it is required" are used in connection with a mandatory specification. The words "should" and "may" are used in connection with a specification that is desirable.

#### A. General

- 1. The Vendor must provide stakeholders with training and educational materials to effectively implement any and all solutions proposed.
  - a. It is important that users know that the solution is more than just a "tipline", that adults are able and willing to help.
  - b. Training materials will include videos, FAQs, student and staff assemblies, best practice guides, download card templates, and parent and student letters.
  - c. Training on the technology solution as well as educational materials ensures that all users are fully trained will be critical to the solutions success.
- 2. The Vendor must provide participating agencies who have questions, issues, and/or concerns with an efficient response; responding to agencies within 24 hours.

#### B. Equipment and Supplies

#### **Solution 1 - Anonymous Reporting:**

- 1. The solution shall provide a smartphone application, a hotline, or a website in the applicant's geographic area to provide a way for students, teachers, faculty, and community members to anonymously identify school violence threats.
  - a. Private two-way anonymous texting and sharing shall available.
- 2. The solution shall be secure and encrypted, providing participants with the guarantee of complete anonymity to fully report all potential concerns.
- 3. The Vendor shall provide a robust technology and training package to be provided to students, parents, faculty, and staff; available on multiple platforms.
- 4. The Vendor shall remain compliant with standards set forth in the Federal Educational rights and Privacy Act (FERPA), the Health Insurance Portability and Accountability Act (HIPAA), and the Children's Online Privacy Protection Act (COPPA).
  - a. The Vendor will not capture personally identifiable information in any element of the reporting platforms.
  - b. Shall a participant provide personally identifiable information; the solution must employ multi-tiered permissions allowing only designated credentials to view such data.
  - c. Under guidelines outlined by FERPA, education institutions are required to protect all personally identifiable information contained in student educational records.
  - d. HIPAA compliance is critical for this solution in order to protect personal healthcare information that may arise during emergency situation management.
  - e. The solution must comply with COPPA as the majority of users will be comprised of students. COPPA gives parents control over what information is collected about their children online.
- 5. CPC will include FERPA, HIPAA, and COPPA compliance as requirements in the competitive solicitation process in selection of a Vendor.

#### **Solution 2a - Incident Management**

- 1. The solution shall have real-time data and incident reporting.
- 2. The solution shall provide options for viewing, reporting, and data entry such as a smartphone application or website.

- 3. The solution shall provide workflow opportunities to alleviate and reduce paperwork between various departments that may be included in an incident.
- 4. The solution shall provide reporting tools allowing an agency to review and identify problem areas that need to be addressed.

#### **Solution 2b - 24/7 Incident Monitoring Services**

- 1. The solution shall have real-time anonymous communication capabilities.
- 2. The solution shall have an escalation feature that will allow the engagement of local law enforcement, first responders directly to the reporter in need of two-way live communication.
- 3. The solution should have a "broadcast" feature that will allow administrators to push important messages and notifications out to all users via an application. The application should be able to include long text, pictures, and video.

#### **Solution 3 - Social Emotional Learning (SEL) Tools:**

- 1. Provide faculty and staff with access to comprehensive social-emotional learning (SEL) tools.
  - a. SEL is the process through which children and adults understand and manage emotions, set and achieve positive goals, feel and show empathy for others, establish and maintain positive relationships, and make responsible decisions (CASEL, 2020).
- 2. Provide programming that supports mental health and emotional resiliency.

#### Other - Services:

1. Vendor may submit additional offerings they feel are relevant to the solicitation description.

#### **Student Safety Legislation:**

- 1. Minnesota §121A
- 2. North Dakota Century Code, Chapter 15.1-19
- 3. South Dakota Codified Law, Chapter 13-32

#### C. Pricing

- 1. The vendor must submit a cost proposal fully supporting one (1) or all solutions by cost and pricing data adequate to establish the reasonableness of the proposed fees.
- 2. Pricing for one (1) or all solutions must be clearly defined and outlined. Each solution shall have its own dedicated pricing proposal. Proposals shall include list price and the resulting CPC discounted member price.
  - a. Solution 1 Anonymous Reporting
  - b. Solution 2a Incident Management
  - c. Solutions 2b 24/7 Incident Monitoring Services
  - d. Solution 3 Social-Emotional Learning Tools
  - e. Other Services
- 3. Pricing for all services must be clearly defined and outlined. Services include, but are not limited to professional development, training, setup, customization, monitoring services, etc.
- 4. Contract discounts and percentages must be held firm during the initial contract period. Additional discounts may be made to accommodate one-time bulk replacements, special promotions, or a large individual project. The Vendor cannot offer additional discounts and percentages to a participating agency beyond a single large project until following the steps outlined below and receiving approval by CPC. CPC may conduct periodic audits and the Vendor will be responsible for full reimbursement for any overcharge to a participating agency.
- 5. An electronic online catalog for order entry must be provided for use by and suitable for participating agencies' needs. The online catalog will note product discounts and, if applicable, the differing discounts for catalog categories awarded.

- 6. The Vendor must provide a discount price schedule for all categories of products available and labor/services offered in this solicitation.
- 7. New products and services, pertaining to the scope of this solicitation, can be added during the course of the contract term with notice, as outlined below, to CPC. These items shall meet or exceed all the specifications established in the solicitation and resulting contract. CPC may direct the Vendor to remove products that do not meet the intent or are otherwise in conflict with the contract requirements.
- 8. CPC may accept a future claim from the Vendor that a new threshold of performance or technology has been established. If CPC is satisfied with the evidence presented in support of the claim, appropriate pricing for such new technology may be established by applying the same pricing method used by the Vendor in their submission. The Vendor must be able to verify the pricing calculation.
- 9. When a price list is revised (i.e. manufacturer), to add or delete products and accessories that result in revised contract pricing, the Vendor shall notify CPC in writing via email as follows:
  - a. Request will be typed on the Vendor's letterhead and emailed to CPC;
  - b. It is filed with CPC, a minimum of seven (7) calendar days before the effective date of the proposed change;
  - c. It clearly identifies the items impacted by the change and the cause for the adjustment;
  - d. It is accompanied by documentation acceptable to the Procurement Solutions Coordinator to warrant the change (i.e. appropriate Bureau of Labor Statistics, Consumer Price Index (CPI-U, change in manufacturer's price, etc.);
  - e. CPC reserves the right to accept such change and will confirm disposition in writing. For contract administration purposes, CPC must be able to verify the manufacturer's current product price. Price increases that cannot be verified shall not be reflected on the contract nor charged to the participating agency.
- 10. CPC expects Vendors to offer their very best prices. If a Vendor offers lower prices to any participating agency outside of this contract, it must lower its prices under this contract at the same time by written notice, via email to CPC.

#### D. Design Layout and/or Installation Services

- Pricing for design layout and/or installation will be by hourly rate or percentage of the
  project cost. The Vendor must outline all service charges for design and installation. If the
  Vendor charges for installation by a method other than hourly or percentage, a complete
  explanation, and breakdown of how charges are calculated must be included with the
  submission.
- 2. Prevailing Wage. If the resulting contract involves a project erection, construction, remodeling, or repairing of a public building or other public work financed in whole or part by State [Minnesota] funds, then pursuant to Minnesota Statutes 177.41 to 177.44 and corresponding Minnesota Rules 5200.1000 to 5200.1120, this contract is subject to the prevailing wages as established by the Minnesota Department of Labor and Industry. Specifically, all Suppliers and all tiers of subcontractors must pay all laborers and mechanics the established prevailing wages for work performed under the resulting contract. Failure to comply with the aforementioned may result in civil or criminal penalties. Applicability: The prevailing wage applies to a contract or work under a contract, under which:
  - a. Only one (1) trade or occupation is required to complete it and the project is greater than \$2,500; or
  - b. The estimated total cost of completing the project is greater than \$25,000. For questions regarding prevailing wage laws, contact the Minnesota Department of Labor and Industry.
- 3. Prevailing Wage/Davis Bacon [State & Federal Funds]. The Vendor's hourly price shall include, but is not limited to, wage requirements, equipment and tools normally associated

- with the removal and installation of goods and services. Due to wage rate requirements for State and Federal funded projects, the costs associated with labor may increase from contracted pricing.
- 4. The Vendor subcontractors will maintain in current status, all federal, state, and local licenses, bonds, and permits required for the performance and delivery of any and all products and services in response to this solicitation. This also includes any contractor's licensure as required by state law. The Vendor must have the ability to furnish all required labor, materials, equipment, parts and supplies necessary for the services requested.
- 5. The Vendor will possess the ability to assess and determine existing site conditions and the participating agencies' expectations for the products being purchased.
- 6. Installation times will be coordinated with the purchasing agency. All areas will be kept dean and free of debris. Vendors must be able to provide the purchasing agency with a list of responsibilities for installation, a minimum of five (5) business days prior to the start of installation.
- 7. All personnel that are working in participating agencies must be bonded and insured and follow any and all participating agencies' requirements for contractors and subcontractors.
- 8. Subcontractors
  - a. The Vendor will not assign any duties to perform services nor to provide goods to purchasing agencies under this contract to a subcontractor that is not listed in the Subcontractor Utilization Form.
  - b. If a subcontractor is removed from the contract agreement at any time, the Vendor will submit to CPC in writing, the reason for removal and effective date.
  - c. To add a subcontractor to the contract agreement, the Vendor must submit to CPC an updated Subcontractor Utilization Form. The subcontractor may not begin providing service until approved by CPC.
  - d. The Vendor will be responsible for ensuring that all subcontractors who provide goods or services under the resulting contract agreement comply with the terms and conditions.
  - e. CPC reserves the right to require that a subcontractor be removed from the contract.
  - f. Any damage done to the participating agencies' property by contractors or subcontractors shall be repaired or replaced at no cost to the participating agency.
- 9. All services will be 100% guaranteed. Any service provided, which does not meet the endusers' expectations will either be redone until the end-users' expectations are met, or the charges for the services are refunded to the participating agency.

#### E. Maintenance Plans

- 1. The Vendor may offer pricing for maintenance for all equipment listed under the solicitation and include it in pricing proposals to participating agencies if requested.
- 2. The Vendor providing maintenance and repair options must provide and clearly state, pricing and terms of the various plans in their submission.

#### F. Ordering Methods

- 1. All orders will be executed by participating agencies, directly, with the Vendor. The Vendor may offer a variety of options for agencies to place orders. The Vendor will make all deliveries and installation of products and services. CPC will not warehouse items or provide services.
- 2. Participating agencies may use two (2) different methods of placing orders from the resulting contract: Purchase Orders (PO's) and procurement cards. The method of payment is at the discretion of the participating agency. Additional surcharges for the use of a procurement card must be clearly outlined (see Vendor Questionnaire).
- 3. A PO may be issued to the Vendor on behalf of the participating agency ordering the services covered under the resulting contract. An issued PO will become part of the resulting contract. The PO indicated that sufficient funds have been obligated toward the purchase.

- 4. Regardless of the method of ordering used, solely the contract and any modification determine performance time and dates.
- 5. Performance under this contract is not to begin until receipt of a PO, procurement card order, or other notification to proceed by the participating agencies to proceed.

#### G. Payment

- 1. Participating agencies using the resulting contract Agreement will make payments directly to the Vendor.
- 2. Payment terms will be defined by the Vendor in their response.
  - a. Vendors are encouraged to offer payment terms through procurement card (P Card) services, if applicable. Payments shall be made after satisfactory performance, following all provisions thereof, and upon receipt of a properly completed invoice.
  - b. Where a question of quality is involved, payment in whole or part against which to charge back any adjustment required shall be withheld at the direction of the participating agency. In the event a cash discount is stipulated, the withholding of payments, as herein described, will not deprive the participating agency of taking such a discount.
  - c. Payments for the used portion of inferior delivery will be made by the participating agency on an adjusted price basis.
- 3. The Vendor will submit invoices to the participating agencies clearly stating, "Per CPC Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.
- 4. Participating Agencies will follow M.S. §471.425 regarding prompt payment of local government bills.

#### H. Advertising and Marketing

- 1. The Vendor will provide sales and marketing representation that is able to educate, introduce and demonstrate products and/or services to CPC's participating agencies.
- 2. The Vendor will be able to assist in developing marketing materials that support the contract.
- 3. The Vendor will provide a comprehensive training and support program on the operation and use of the contract agreement to all applicable personnel. The services offered must be appropriate and adequate to ensure a successful contract agreement.
- 4. All promotional marketing materials must have the prior approval of CPC before distribution and must include the CPC logo and pertinent contract information.
- 5. Upon award and completion of the Vendor orientation, CPC will promote the contract opportunity via its websites. CPC will also announce the new partnership through various marketing channels. Contracts will also be promoted at applicable trade shows, conferences, and meetings.

#### V. Timeline

Date/Time	Event
July 10, 2024	Publication of RFP #25.01
July 24, 2024, at 10:30 a.m. CT	Non-Required Conference Call
July 26, 2024, at 4:00 p.m. CT	Deadline for Suppliers to Submit Questions
August 9, 2024, at 10:00 a.m. CT	Deadline for Submission
August, 23, 2024	Contact Vendor/Award(s) Made
September 1, 2024	Initial Start of Contract Term

#### VI. Non-Required Conference Call

A virtual conference will be held allowing Suppliers to ask questions, concerns and/or issues they may have relating to the solicitation. Those participating in the conference call will have the opportunity to view a demonstration of CPC's Express online marketplace, when applicable. The conference call will not be recorded. To attend the conference call:

#### Online:

https://us02web.zoom.us/j/86273041630?pwd=iTFaJSWLBcuhugY2TMXzKvcPMJu8g6.1

Dial-in:

**Number:** 309 205 3325 **Meeting ID:** 862 7304 1630 **Passcode:** 251363

#### VII. Method of Award

This solicitation will be evaluated based on the following combined factors. No single factor will determine the final award decision.

	Points Available
Minimum Qualifications	Pass/Fail
Technical Proposal	325
Pricing Proposal	400
Total Points	725

As a part of the process of determining responsible respondents, CPC may request reports that describe the financial soundness of your organization. Accepted financial reports may include balance sheets and Profit & Loss statements for the past three years, a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies).

Best and Final Offer (BAFO): CPC may request a BAFO if additional information or modified terms are necessary for the evaluation committee to complete its evaluation and ranking. CPC will set a date and time for the submission of BAFO proposals. The BAFO will be limited to specific sections of the RFP or proposal identified by CPC. A BAFO will not be used solely to reduce pricing. If a BAFO is requested, all short-listed Vendors or, if the short-list process is not used, all qualified Vendors will be provided an opportunity to submit a modified response. Only one BAFO request will be issued by CPC. The information received from the BAFO will be used by the evaluation committee to re-rank the Vendors. If a Vendor does not submit a BAFO proposal or a notice of withdrawal, the Vendor's previous proposal is considered the Vendor's BAFO. CPC reserves the right to proceed directly to negotiations with the highest ranked proposers immediately following the initial submission and evaluation of proposals.

**Contract Development:** Following the final evaluations and contract negotiations, CPC will develop a Master Contract Agreement with the most highly qualified Vendor(s). If a satisfactory contract cannot be developed with the most highly qualified Vendor(s) the second most qualified Vendor(s) may then be approached to develop a contract.

**Solicitation Debriefing:** An unsuccessful Vendor may request a debriefing to be scheduled with CPC after the solicitation process has been completed and a Master Contract Agreement with the awarded Vendor(s) has been executed. A debriefing is a learning opportunity for the unsuccessful Vendor to learn about the solicitation process and what measures of their response could be improved. Vendors will not be debriefed on how their response compared to other responding Vendors.

#### VIII. Solicitation and Submittal Procedures

**Public Purchase:** All solicitations can be found on Public Purchase (www.publicpurchase.com). Public Purchase is an easy-to-use platform that provides Vendors with automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit a response to the solicitation. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process.

**Submission of Proposals:** It is the responsibility of the Vendor to be certain that the proposal being submitted has been uploaded to Public Purchase by the submission deadline, as described in the solicitation. All the responses to the solicitation must be included in the uploaded documents. CPC does not consider any information submitted in the General Notes section of Public Purchase when evaluating. All proposals must be submitted electronically via Public Purchase. If the proposal has not completed its upload to Public Purchase by the submission deadline, the Public Purchase system will not accept the proposal. If any issues occur during the upload of the proposal, Vendors should contact Public Purchase at <a href="mailto:support@publicpurchase.com">support@publicpurchase.com</a> or utilize the chat function within Public Purchase for immediate technical support. The data included in the submission <a href="mailto:will not be">will not be</a> password protected. Hardcopy proposals are invalid and will not receive consideration.

Document Title	How to Submit
1 RFP	Do Not Submit with Response.
2 General Terms and Conditions	Retain for your records.
3 Questionnaire - Name of Company	Provided as a Word document.
	Submit as one (1) PDF.
	Include certifications, if applicable.
4 Forms & Signatures - Name of Company	Provided as PDF.
	Submit as one (1) PDF, signatures
	<u>required.</u>
5 Pricing Proposal - Name of Company	Provided as PDF.
	Submit as one (1) PDF document
	for each solution.
6 Certificate of Insurance (COI) - Name of Company	Submit as PDF.
	Respondent to provide.

**Questions:** Requests for additional information or questions shall be asked via Public Purchase for all participating respondents to see. CPC will respond accordingly via Public Purchase to all questions asked by the question deadline.

**Addenda:** Addenda are written instruments issued by CPC which modify or interpret the solicitation documents by additions, deletions, clarification, or corrections. All addenda issued by CPC shall become a part of the specifications and will be made part of the contract. Addenda will be sent automatically through Public Purchase; being logged and tracked within the system. If such confirmation is not received, the Vendor may be deemed non-responsive. Interpretations, corrections, or changes made in any other manner will not be binding, and Vendors shall not rely upon such interpretations, corrections, and changes. No answers to questions or addenda will be issued later than seven (7) business days prior to the submission deadline, except an addendum withdrawing the proposal or one which includes postponement of the submission deadline.

**Correction of RFP Documents:** Upon examination of the solicitation, Vendors shall promptly notify the RFP Facilitator of any ambiguity, inconsistency or error, which they may discover. Any notification of ambiguity, corrections and/or requests for interpretation must be submitted, no later than seven (7) business days prior to the solicitation submission deadline. Interpretations, corrections, and changes to the documents will be made either by answers or an addendum.

**Late Submittals:** Submittals will not be allowed to be submitted or uploaded after the due date and time set by CPC. It is the respondent's responsibility to ensure that submittals are received by the due date and time listed.

**Modifications or Withdrawal of a Proposal:** A proposal may not be modified, withdrawn or canceled by the Vendor for a period of one hundred twenty (120) days following the submission deadline of the proposal, as each Vendor so agrees in submitting a proposal. Prior to the submission deadline, any proposal submitted may be modified or withdrawn within Public Purchase. Withdrawn proposals may be resubmitted within Public Purchase prior to the submission deadline provided that they are in full conformance with this solicitation.

**Rejection of Any or All Proposals:** CPC reserves the right to reject any, and all bids/proposals, to waive any informality, or to accept/reject any items listed in the pricing schedule in the best interest of CPC and its participating agencies.

**Opening of Proposals (Opening Record):** Proposals that have been submitted on time will be opened after the submission deadline. An opening record of the proposals received will be made available.

#### IX. Solicitation Terms and Conditions

Certificate of Insurance: The Vendor must purchase, maintain and <u>provide</u> certification from the insurer for minimal coverage during the life of an awarded contract, to include, but not limited to, comprehensive public and/or commercial liability, errors and omissions, workman's compensation, unemployment, and other insurance coverage required by and applicable to each of CPC's individual state's statutes and federallaws which proposed products and services will be offered and provided. The Vendor must provide a Certificate of Insurance (COI) from the issuing company or their authorized agent, identifying the coverage required below and identifying CPC as a "Certificate Holder". Any required insurance that is canceled before the expiration date of the contract agreement, the issuing company will send immediate notice to CPC. COIs must be updated and sent electronically to CPC upon coverage renewal. The Vendor must meet the following, minimum coverage requirements:

- 1. Commercial General Liability: \$1,000,000 each occurrence, \$500,000 annual aggregate
- 2. Automobile Liability: \$1,000,000 each occurrence
- 3. Workers Compensation: \$100,000

CPC reserves the right to consider and accept alternate forms and plans of insurance or to require additional or more extensive coverage for any individual requirement. **The Vendor must provide the COI with their submission.** 

**Binding Contract:** A response to this solicitation is an offer to contract with CPC based upon the terms, conditions, the scope of work, and specifications contained in the solicitation. The Vendor acknowledges that the Contract Offer and Award binds the party to all terms and conditions stated in the proposal.

**Notification of Intent to Award:** An award notification will be made as outlined in the Timeline. The actual award is subject to approval by the CPC Board of Directors and the successful negotiation of a mutually acceptable Master Contract Agreement.

**Contract Term:** The term of the contract resulting from this RFP will be from September 1, 2024 through August 31, 2026. The contract may be extended for one (1) additional 24-month period, based on successful performance. CPC may grantan extension under certain criteria and conditions. CPC evaluates and reviews all contract agreements. CPC has established a set of performance criteria that will be used in the Vendor evaluation. Performance criteria will include:

- 1. Contract start-up and communication
- 2. Partnership responsiveness with CPC
- 3. Participating agencies evaluation(s)
- 4. Volume, sales, and competitiveness
- 5. Marketing

**Administrative Fee:** The Vendor will be required to pay a two (2.0%) percent administrative fee on the total sales price of all purchases shipped and billed to participating agencies. This fee is used to cover CPC's program costs, including the cost of conducting the solicitation, continuing support of the contract, and marketing the contract to participating and potential agencies. Administrative fees shall be paid to CPC quarterly, within 20 business days after the end of each fiscal quarter.

Payments must be received either via check or authorized ACH. An ACH enrollment/authorization form must be provided to CPC for completion. ACH remittance notification must be sent to the individual indicated on the ACH enrollment/authorization form prior to ACH payment.

**Sales Reports Required of the Vendor:** The Vendor will provide CPC with a quarterly report listing the sales volume showing the total gross dollar volume of all purchases made by participating agencies, the administrative fee calculations, and the correlating savings incurred by participating agencies. CPC may also request reports on commonly purchased items or top-selling items to create or update a market basket or core list of commonly purchased items. <u>All reports must be submitted in MS Excel within 20 business days after the end of each fiscal quarter</u>, (see Appendix A) listing the following information:

- 1. Name of purchasing agency
- 2. Address of purchasing agency (city, state, zip code)
- 3. Date of purchase
- 4. Invoice number
- 5. Amount of purchase
- 6. Administrative fee generated by the sale
- 7. Savings generated by the sale

## X. Appendix A: Sales Report Template

CPC operates on a fiscal year (July through June). The Vendor will receive a sales report template like that shown below. Fiscal quarters are outlined as:

July – September October – December January – March April – June

		Vendor N April - June 20XX		eport				
Purchasing Agency	City	State	Zip	Date of Purchase	Invoice Number	Invoice Amount Total USD	Administrative Fee	Member Savings Generated
						\$ -	\$ -	\$ -

## XI. Appendix B: New Vendor Implementation Checklist - Sample

The following implementation checklist will commence once the Master Contract Agreement has been executed. Implementation and contract start-up is included as part of the evaluations that CPC conducts in regards to renewing a contract for an additional contract term.

Task D	escription	Completed By
1.	CPC Vendor Orientation	CPC & Vendor
	Discuss expectations	
	Establish contacts, people, and roles	
	Discuss the reporting process and requirements	
	Discuss sales and ordering process	
	Outline kick-off plan; marketing needs	
	Establish Webinar training date, if applicable	
2.	Vendor/Vendor Login Established - Express (if applicable)	Vendor
	Complete vendor initiation form	
	Complete vendor product template	
	Create a user account and user ID – communicate to supplier	
3.	Sales Training and Roll Out	CPC to Coordinate with
	CP Personnel Briefing; possible webinar training	Vendor
	Marketing information sent to CPC	
4.	Web Development/Express Store (if applicable)	Vendor
	Initiate IT contact	
	Web store construction	
	Web store final edit	
	Product loaded into web store in Express	
	Test Store Functionality	
	Announce Store Availability	CDC
5.	Marketing	CPC
	General announcement	
	Vendor profile page	
	Email signature logo Email communication announcement	
	*All materials will be approved by Vendor prior to disbursement	M. J.
0.	Marketing - Vendor General announcement	Vendor
	Sales/Account team training; contract highlights including pricing schedule	
	schedule	
	*All materials will be approved by CPC prior to disbursement	
7.	Management Strategies	CPC & Vendor
	Review kickoff and roll-out plan	
	Discuss and establish target communication strategy	
8.	Semi-Annual Evaluation and/or Annual Evaluation	CPC



#### **General Terms & Conditions**

The Cooperative Purchasing Connection (CPC) may make amendments to the General Terms and Conditions when CPC determines that such amendments are in the best interest of its participants. All amendments will be agreed upon between the Parties. Submittals by a Supplier certify that they have read the General Terms and Conditions and understand that they apply to all purchases under the resulting contract(s).

**Alcoholic Beverages, Substance Use, and Weapons:** A Supplier shall not permit its personnel or any subcontractor to possess upon school property any alcoholic beverages, illicit/non-prescribed drugs, tobacco products, or weapons. All personnel must follow all local substance rules and conduct (dress code, language, parking, etc.) policies while on school premises. Any actions involving, or possession of, any of the aforementioned items while on school property may cause a cancellation of any Agreement, at no cost to CPC and its participating SFAs. Criminal charges may apply.

Assignees, Mergers, Dissolution and Successors: If the original vendor partnersells or transfers all assets or the entire portion of the assets used to perform this contract, the Offeror agrees that during the term of the contract, it will adhere to the terms and provisions of said contract. The parties will be bound by and inure to the benefits of the successors and the respective parties involved. CPC reserves the right to recommend approval, acceptance, or rejection of the new party. A simple change of name agreement will not change the contractual obligations of the Vendor Partner.

Assignment: Any contract awarded under the conditions of this solicitation shall be for the use of organizations eligible for participation. Any eligible agency may participate (piggyback) with this contract at its discretion, with the consent of the Supplier. The Supplier must seek approval from CPC before utilizing the contract with another eligible agency. CPC has partnerships with consortiums across the United States. CPC will work with the Supplier to make such connections should the Supplier want to piggyback the contract as a vehicle for additional sales. All requirements of this solicitation will apply to all participating eligible agencies. Agencies participating in this contract shall be responsible for obtaining approval from their approving body of authority when necessary and shall hold CPC harmless from any disputes, disagreements, or actions which may arise as a result of using this contract.

**Audit:** Under applicable law, the Supplier will agree that members of CPC's purchasing team may audittheir records to establish that total compliance of the agreement is met. CPC will ask participating agencies for invoices showing purchases from the Supplier. The Supplier will agree to provide verifiable documentation of all purchases made by said agencies and will make every reasonable effort to resolve discrepancies fairly and equitably to the satisfaction of both CPC and the Supplier. CPC will require a refund to the agencies involved if any difference in price is found and will also require payment of any administrative fees due resulting from sales that were not listed on the sales report(s). CPC will give at least five (5) calendar days' notice of an audit. The audit will be conducted at a reasonable place and time.

**Awarded Supplier:** The Respondent(s) chosen by CPC to provide goods and/or services to participating.

**Awards:** Awards will be made with reasonable promptness and by written notice to the successful Supplier; solicitation responses are considered to be irrevocable for a period of one hundred twenty (120) days following the solicitation opening unless expressly provided for to the contrary in the solicitation and may not be withdrawn during this period without the express permission of CPC.

1. Awards shall be made to the Supplier whose offer(s) constitutes the lowest responsive price offer (or lowest responsive price offer on an evaluated basis) for the item(s) in question or the solicitation as a whole, at the

- option of CPC. CPC reserves the right to determine those offers which are responsive to the solicitation, or which otherwise serve its members' best interests.
- 2. CPC reserves the right, before making an award, to initiate investigations as to whether or not the materials, equipment, supplies, qualifications or facilities offered by the Supplier meet the requirements outlined in the proposal and specification and are ample and sufficient to ensure the proper performance of the contract in the event of an award. If upon such examination it is found that the conditions of the proposal are not complied with or that articles or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications or facilities are not satisfactory, CPC may reject such offer. It is distinctly understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon CPC to make any examinations before awarding a contract; and it is further understood that if such examination is made, it in no way relieves the Supplier from fulfilling all requirements and conditions of the contract.
- 3. Qualified or conditional offers which impose limitations of the Supplier's liability or modify the requirements of the solicitation, offers for alternate specifications, or which are made subject to different terms and conditions than those specified by CPC may, at the option of the CPC, be:
  - a. Rejected as being non-responsive, or
  - b. Set aside in favor of the CPC's terms and conditions (with the consent of the respondent), or
  - c. Accepted, where CPC determines that such acceptance best serves the interests of participating agencies and CPC.

Acceptance or rejection of alternate or counteroffers by CPC shall not constitute a precedent that shall be binding on successive solicitations or procurements.

- 4. CPC reserves the right to determine the responsibility of any Supplier for a particular procurement.
- 5. CPC reserves the right to reject any responses in whole or in part, to waive technical defects, irregularities, and omissions, and to consider past performance of the offeror wherein its judgment the best interests of participating agencies will be served by so doing.
- 6. CPC reserves the right to make awards by items, group of items or on the total low response for all the items specified as indicated in the detailed specification unless the Supplier specifically indicates otherwise in their response.
- 7. Preference may be given to responses on products raised or manufactured in the state, other things being equal.

Confidential Information: CPC is a public entity; the information contained in the proposals shall be considered public information under the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13 et. seq. No part of a proposal shall be treated as confidential unless so designated, by the Supplier submitting the proposal, as trade secret information having met the criteria under Minnesota Statutes § 13.37 Subd. 1(b) and other applicable laws. Any data claimed by the Supplier submitting the proposal to be trade secret data must be marked "proprietary and confidential." Should a challenge occur to said Supplier's designation of data as "proprietary and confidential," the Supplier shall indemnify and hold CPC harmless for any attorney's fees, costs, penalties, or losses associated with such designation. CPC makes no representations to any Supplier regarding their designation of data as "proprietary and confidential." CPC designates the sales reports and administrative fee data, references in this solicitation, as confidential. Therefore, under no circumstances, release this data to any entity other than CPC. CPC, however, is a government entity, is required to, upon request of any individual organization; make this information available to the person(s) requesting to contact the CPC department.

**Costs of Preparation:** All costs associated with the preparation, development, or submission of a response or other offers will be borne by the Supplier. CPC will not reimburse any Supplier for such costs.

**Default Contract:** The resulting contract shall be the default contract. All participating agencies' purchases will receive the pricing described in this contract and CPC will receive credit for those purchases made by participating agencies.

**Express Online Marketplace:** CPC provides participating agencies with an online purchasing platform called Express. Through Express, agencies can search for and purchase items. Essentially, Express is a one-stop-shop for many of CPC's commodity-based contracts. A Supplier does not have to have an e-commerce site to be included in Express. Express offers integration into two (2) of the main K-12 school financial systems in Minnesota. CPC expects growth in the number of agencies utilizing the marketplace and the volume of sales to grow significantly. CPC will work with the Supplier to determine if the contract agreement is suitable for the online platform. If deemed suitable, CPC will require integration into Express promptly as outlined in the solicitation.

**Entire Agreement:** The Master Contract Agreement, shall constitute the entire and exclusive agreement between CPC and any Supplier receiving an award. In the event of any conflict between the bidder's standard terms of sale, these conditions or more specific provisions contained in the solicitation shall govern.

- 1. Each proposal will be received with the understanding that the acceptance, in writing, by contract or purchase order by the participating agency of the offer to do work or to furnish any or all the materials, equipment, supplies or services described therein shall constitute a contract between the Supplier and the participating agency. This shall bind the Supplier to furnish and deliver at the prices following the conditions of the said accepted proposal and detailed specifications and the participating agency to pay for at the agreed prices, all materials, equipment, supplies, or services specified and delivered. A contract shall be deemed executory only to the extent of funds available for payment of the amounts shown on purchase orders issued by the participating agency to the Supplier.
- 2. No alterations or variations of the terms of the contract shall be valid or binding unless submitted in writing and accepted by CPC. All orders and changes thereof must originate from the participating agencies: no oral agreement or arrangement made by a contractor with an agency or employee will be binding on CPC and may be disregarded.
- 3. Contracts will remain in force for the contract period specified or until all articles or services ordered before date of termination shall have been satisfactorily delivered or rendered and accepted and thereafter until all terms and conditions have been met, unless
  - a. Terminated prior to the expiration date by satisfactory delivery against orders of entire quantities, or
  - b. Extended upon written authorization of CPC and accepted by the Supplier, to permit ordering of the unordered balances or additional quantities at the contract price following the contract terms, or
  - c. Canceled by CPC following other provisions stated herein.
- 4. It is mutually understood and agreed that the Supplier shall not assign, transfer, convey, subletor otherwise dispose of this contract or his right, title or interest therein, or his power to execute such contract, to any other person, company or corporation, without the previous consent, in writing, of CPC.
- 5. If subsequent to the submission of an offer or issuance of a purchase order or execution of a contract, the Supplier shall merge with or be acquired by another entity, the contract may be terminated, except as a corporate resolution prepared by the Supplier and the new entity ratifying acceptance of the original bid or contract terms, condition, and pricing is submitted to CPC, and expressly accepted.

**Federal Uniform Guidance:** By entering a contract, the Supplier agrees to comply with all applicable provisions of Title 2, Subtitle A, Chapter II, Part 200 – Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards contained in Title 2 C.F.R. § 200 et. seq. (See Supplier Forms and Signatures).

**Fiscal Year:** a fiscal year is defined as July 1 through June 30 of the following calendar year. The fiscal quarters end on September 30, December 31, March 31, and June 30.

**Force Majeure:** Except for payments of sums due, neither party shall be liable to the other, nor deemed in default under this contract, if and to the extentthat such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of either party affected and occurs without fault or negligence, including, but not limited to, the following: acts of nature; acts of the public enemy; pandemics; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; earthquakes; famine; volcanic

eruptions; meteor strikes; lockouts; injunctions-interventions-acts or failures; or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence. The force majeure shall be deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with this agreement. Force majeure shall not include late deliveries of software or materials caused by congestion at a manufacturer's plant or elsewhere, an over-sold condition of the market, inefficiencies and poor management practices, or similar occurrences. If either party is delayed at any time by force majeure, then the delayed party shall notify the other party in writing of such delay within 48 hours.

A Supplier requesting relief under this provision must adhere to the following conditions prior to the price of any product being adjusted:

- 1. A formal, written request for a price increase must be submitted by the Manufacturer to CPC prior to the price change taking effect. CPC must approve the request. The request will include the Force Majeure cause substantiating the reason the relief is being requested.
- 2. Adequate documentation to substantiate the request must be included.
- 3. Failure to comply with provisions of the Force Majeure shall be cause for a request to be denied.

**Governing Law:** This resulting contract award shall be interpreted and construed in accordance with and governed by the laws of the State of Minnesota.

**Governing Venue:** The resulting contract award shall be deemed to have been made and performed in Otter Tail County, Minnesota. All legal arbitration or causes for action arising out of the resulting agreement shall be brought to the courts of Otter Tail County, Minnesota.

**Hold Harmless:** All parties agree to hold the other harmless from any claims and demands of participating agencies which may result from the negligence of the other in connection with their duties and responsibilities under this agreement unless such action is a result of intentional wrongdoing of the other party.

Leasing and Rental Agreements: The Supplier may allow participating agencies to enter into a rental, lease, or lease-purchase agreements, providing such agreements comply with Minnesota Statutes and guidelines. CPC must receive a report annually, summarizing the executed lease purchases along with a summary of the participating agencies' purchases. CPC will not collect lease payments or be involved in the terms and conditions of the lease. All lease arrangements are between the Supplier and the participating agency. The Supplier agrees that leases will comply with the Uniform Commercial Code. The applicable administrative fee must be included in the lease cost based on the total value of the goods and applicable services purchased. This fee is referred to under the Technical Specifications. The Supplier should attempt to work with CPC's current leasing Supplier. Note, the current leasing Supplier may require a minimum purchase amount to begin the leasing process. Should the Supplier be required to utilize their own financial leasing company, this should be noted/requested as an exception.

**Minority and Women-Owned Business:** CPC intends to undertake every effort to increase the opportunity for utilization of minority and women-owned businesses in all aspects of procurement. In connection with the performance of this solicitation, the Supplier agrees to use their best effort to carry out this intent and ensure that minority and women-owned enterprises shall have the maximum practicable opportunity to compete for subcontract work under this solicitation consistent with the efficient performance of this solicitation. CPC desires to promote wherever possible equitable opportunities for minority and women-owned businesses to participate in the services associated with this solicitation.

**New Agency Notification:** CPC will email the current participating agency list to the Supplier each quarter. Those agencies not renewing their participation must not receive CPC agency pricing/discounts.

**Notices:** Notices permitted or required to be given hereunder shall be deemed sufficient if given by written email addressed to the following recipients of the parties, or at such other addresses as the respective parties may designate by like notice from time to time. Notices so given shall be effective upon (a) receipt by the party to which notice is given. Notices shall be sent to <a href="mailto:info@purchasingconnection.org">info@purchasingconnection.org</a>.

**Patent Indem nification:** The Supplier agrees to hold harmless CPC, its successors, assigns, customers and the users of its products from any liability of any nature or kind for use of any copyrighted or copyrighted composition, secret process, patented or unpatented invention, articles or appliances furnished or used in the performance of the contract agreement, for which the contractor is not the patentee, assignee or licensee.

**Participating Agency:** A participating agency shall be defined in accordance with the Minnesota Statutes M.S. §471.59, and M.S. §123A.21, Sub. 11, North Dakota Century Code Chapter 54-40.3, and South Dakota Statutes §5-18A-37. An eligible agency includes any school, higher education, city, county, other governmental agency, nonprofit organization, or other entity contracted to conduct business on behalf of a participating agency provided that the entity is required to follow state and local procurement regulations.

**Party:** The name given to either organization who enters into a contractual agreement.

Protests: All protests pertaining to the specifications of the solicitation must be delivered in writing and received by the RFP Facilitator no later than 4:00 p.m. CT on the third (3) business day before the opening of proposals. A protest shall be filed no later than three (3) business days after the opening of the proposals or if the protest is based on subsequent action of CPC, not later than three (3) business days after the aggrieved person knows or should have knowledge of the fact giving rise to the protests. Protests of an award will only be accepted by Suppliers who have submitted a response to the solicitation. Respondents may protest only deviations from laws, rules, regulations, or procedures. Protests must specify the grounds for the protest including the specific citation of law, rule, regulation, or procedure upon which the protest is based. The judgment used in the scoring by individual evaluators may not be protested. Protests not filed within the time specified above, or which fail to cite the specific law, rule, regulation, or procedure upon which the protest is based shall be dismissed. Should such a protest reach arbitration and result in a loss, the Supplier will be borne to all costs, including CPC's legal fees. Protests shall include the following:

- 1. Name, address and telephone number of protester;
- 2. Original signature of the protester or its representative;
- 3. Identification of the solicitation by RFP number;
- 4. A detailed statement of legal and factual grounds including copies of relevant documents; and the form of relief requested; and
- 5. Any protest review and action shall be considered final with no further formalities being considered.

**Relationship of Parties:** No contract agreement resulting from this solicitation shall be considered a contract of employment. The relationship between CPC and the Supplier is one of the independent contractors each free to exercise judgment and discretion concerning the conduct of their respective businesses. The parties do not intend the proposed contract agreement to create or is to be construed as creating a partnership, joint venture, master-servant, principal-agent, or any other relationship. Except as provided elsewhere in this solicitation, neither party may be held liable for acts of omission or commission of the other party and neither party is authorized or has the power to obligate the other party by contract, agreement, warranty, representation or otherwise in any manner whatsoever except as may be expressly provided herein.

**Respondent:** A respondent has notified CPC of a desire to respond to the proposal and/or has submitted a proposal in response to this solicitation.

Rights and Obligations Upon Termination: Termination of the resulting contract award shall not release the party from the obligation to make payment of all amounts due and payable. Regardless of the cause, the Supplier must refrain from any activity which will create a negative relationship between participating agencies and CPC. Notification of termination to participating agencies shall not be made by the Supplier unless written approval has been received from CPC or its designee. Said approval shall include, but not be limited to, the content of the notice, it's structure and timing. This will remain in effect for 60 days post-termination. When failure is deemed by the other party to be the result of willful and wanton negligence, it may result in a civil action against the first party. The Supplier will continue to provide warranty and product support as specified in their proposed response to the solicitation or by the manufacturer, whichever is greater, on all services purchased by participating agencies during the contract term. Upon termination, any website references and/or email accounts, created by either the Supplier or CPC and designed to promote the contract agreement resulting from this solicitation shall be terminated within 48 hours of the termination.

**Risk of Loss:** Regardless of F.O.B., the Supplier agree(s) to bear all risks of loss, injury, or destruction of goods and materials ordered herein which occur before delivery, and such loss or destruction shall not release the Supplier from any obligation hereunder.

**Safety Data Sheet (SDS):** Documentation providing workers and emergency personnel with procedures for handling or working with a specific substance safely, and information such as physical data, toxicity, health effects, first aid, reactivity, storage, disposal, protective equipment, and spill-handling procedures. SDS documentation must accompany all deliveries when required by federal, state, and local laws.

**Sales Tax:** Sales and other taxes shall not be included in the prices quoted. The Supplier will charge state and local sales and other taxes on items for which a valid tax exemption certification has not been provided. Each participating agency is responsible for verifying the tax-exempt status to the Supplier. When ordering, participating agencies must indicate that they are tax-exempt entities. Except as set forth herein, no party shall be responsible for taxes imposed on another party as a result of or arising from the transactions contemplated by a Supplier resulting from this solicitation.

**Severability:** If any of the terms of this solicitation conflict with any rule of law or statutory provision or otherwise unenforceable under the laws or regulations of any government or subdivision thereof, such terms shall be deemed stricken from this agreement, but such invalidity or unenforceability shall not invalidate any of the other terms of this agreement, and this agreement shall continue in force, unless the invalidity or unenforceability of any such provisions hereof does substantial violence to, or where the invalid or unenforceable provisions compromise an integral part of or are otherwise inseparable from, the remainder of the resulting agreement.

**Substitutions:** The materials, products or equipment described in these documents establish a standard of type, function, and quality to be met by any proposed substitution. Unless the specification prohibits substitution, Suppliers are encouraged to propose materials, products or equipment of comparable type, function, and quality. Proposals for substitute items shall be stated in the appropriate blank on the proposal form, or if the form does not contain blanks for substitution, on the Supplier's letterhead attached to the pricing form. Suppliers shall attach to the form a statement of the manufacturer and brand name of each proposed substitution plus a complete description of the item, including descriptive literature, illustrations, performance, and test data and any other information necessary for evaluation. The burden of proof is upon the respondent for the merit of the proposed substitution.

**Termination:** CPC reserves the right to terminate this contract, without penalty or recourse, in whole or in part, whereas termination is in the best interest of the participating agencies. The Parties may terminate the Agreement without cause by mutual written consent or by either Party with a minimum of 60 days written notice. The Supplier will not accept any new orders after the termination date specified in the notice. Participating agencies will only be required to pay the Supplier for goods and services delivered before termination and not otherwise returned

following the Supplier's return policy. If the participating agency has paid the Supplier for goods and services not yet provided as of the date of termination, the Supplier shall immediately refund such payment(s). Any termination shall not affect projects that are in progress or in receipt of a purchase order (PO) at the time the termination is received. The Supplier shall be entitled to receive just and equitable compensation in accordance with applicable contract pricing for work in progress, work completed, and materials accepted before the effective date of the termination. The Supplier will not be reimbursed for any anticipated profit. CPC reserves the right to cancel, or suspend the use thereof, any contract resulting from this solicitation upon any one of the following events with the Supplier:

- 1. Voluntary or involuntary bankruptcy or insolvency;
- 2. Failure to remedy a material breach to the terms and conditions of this solicitation;
- 3. Receipt of written information from any authorized agency finding activities the Supplier engaged in according to this solicitation to violate the law.

**Termination for Default:** If either Party is in default under this contract, it shall have an opportunity to cure the default within the time indicated, 10 business days, after it is given written notice of default to the other party, specifying the nature of the default. Upon receipt of the notice of default, the defaulting party shall have 10 business days to provide a satisfactory response. Failure on the part of the defaulting party to adequately address all issues of concern may result in contract termination. If the default is not cured within the time specified in the notice of default, the non-defaulting party shall have the right, in addition to all other remedies at law or equity, to immediately terminate this contract. Failure to complain of any action, non-action or default under this Agreement shall not constitute a waiver of any of the parties' rights hereunder. CPC reserves the right to terminate this contract, or any part hereof, for cause in the event of any default by the Supplier, or if the Supplier fails to comply with any contract terms and conditions or fails to provide adequate assurances of future performance.

In the event of termination for cause, CPC and its participating agencies shall not be liable to the Supplier for any amount of supplies or services not accepted, and the Supplier shall be liable to CPC and its participating agencies for any and all rights and remedies provided by law. If it is determined that CPC improperly terminated this contract for default, such termination shall be deemed a termination for convenience. CPC will issue written notice to the Supplier for acting or failing to act in any of the following:

- 1. The Supplier provides material that does not meet the specifications of the contract;
- 2. The Supplier fails to adequately perform the services set forth in the specifications of the contract;
- 3. The Supplier fails to complete the work required or to furnish the materials required within a reasonable amount of time:
- 4. The Supplier fails to make progress in the performance of the contract and/or gives CPC reason to believe that the Supplier will not or cannot perform to the requirements of the contract;
- 5. The Supplier fails to observe any of the terms and conditions of the contract.

**Termination for Non-Appropriation:** Any individual participating agency's procurement/contract covered by this solicitation and executed in accordance with the resulting contract may be terminated if insufficient appropriations and/or authorizations do not exist due to changes in state or federal law, or because of a court order, or because of insufficient appropriations made available to the participating agency's governing board and/or it's State Legislature. Such termination will be affected by sending fifteen (15) days written notice to the Supplier. The participating agency's decision as to whether sufficient appropriations and authorizations are available shall be accepted by the Supplier and shall be final.

**Tri-State Area:** Defined as the three states participating in CPC (Minnesota, North Dakota and South Dakota) and their participating agencies.

**Supplier Orientation (CPC 101):** The Supplier and their participating resellers/sub-contractors will be required to participate in an online training session that is designed to educate the Supplier and resellers/sub-contractors on

the purpose and nature of CPC. The Supplier will not be marketed to participating agencies until they have completed the Supplier orientation session.

**Waiver:** No failure by either party to take any action or assert any right hereunder shall be deemed to be a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

Revised 09/2023



## **Questionnaire** RFP #25.01 - Student Safety Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

- 1. Read the document in its entirety.
- 2. Respondents must use the Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
- 3. Complete all questions.
- 4. Save all pages in the correct order to a <u>single PDF format</u> titled "*3 Questionnaire Name of Company*".
- 5. Submit the Questionnaire, along with other required documents in Public Purchase.

#### The following sections need to be completed before submission:

- 1. Company Information
- 2. <u>Oualifications & Experience</u>
- 3. <u>Performance Capability</u>
- 4. Products, Service & Pricing
- 5. Value Add
- 6. Exceptions & Deviations

## **Company Information**

Naı	me of Company:					
Cor	npany Address:					
City	, State, Zip code:					
We	bsite:					
Pho	one:					
	ide the following compa ne number(s).	ny contacts that will be work	ing with this anticipated co	ntract. Include name, email, and		
		Name	Email	Phone		
Gen	eral Manager					
	tract Manager					
	es Manager					
	rketing Manager					
	tomer Service Manager					
	ount Manager(s)					
busi	ness status (see submit	tal checklist).		entation in PDF format to verify		
	<b>Business Type/Classific</b>		x Business Type/Cla			
	8(a) 8(a) Qualified B			Disadvantaged Business		
	_	Business Enterprise	SDVOB Service-	Disabled Veteran Owned Business		
	HUB Historically Un	derutilized Business Zone	SECTION 3 Section			
	MBE Minority-Owne	ed Business Enterprise	SSV Sole So	urce Supplier		
	MWBE Minority Wome	en-Owned Business Enterprise	VBE Veterar	1-Owned Business Enterprise		
	SBE Small Business	1		n-Owned Business Enterprise		
	Other; list name:	r P		P		
			L L			
and	l include the contract ex	xpiration date.		pating agencies have access to versus other contracts you have		
	k or tap here to enter tex					
	tract failures, contract b			ed significant prior or ongoing pending within the last five (5)		
	Yes	No				
whi	ES, document thoroughly ich may affect the perfork or tap here to enter tex	rmance of the services.	tich your organization has	been found guilty or liable, or		

Yes No
--------

If YES, list what states, the reason for debarment and/or suspension, and its effective dates. Click or tap here to enter text.

## **Qualifications & Experience**

- 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.). Click or tap here to enter text.
- 2. Provide evidence of what your company is doing to remain viable in the ever-changing student safety industry. Describe your customer retention (i.e. customers who are served that continue to be repeat customers). Click or tap here to enter text.
- 3. Describe the number of agencies your organization, on average, provides student safety solutions. Click or tap here to enter text.
- 4. Describe the percentage of your company's revenue, by category (city/county/government, K12 education, higher education) that is derived from student safety solutions sales on an annual basis.

  Click or tap here to enter text.

5. Describe your experience and sales approach your company will take with participating public agencies. Click or tap here to enter text.

6. Provide any additional information relevant to this section.

Click or tap here to enter text.

Provide three (3) references that have purchased student safety solutions <u>from your company within the last two (2) years</u>. References from the tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. <u>Failure to confirm reference</u> of past work may affect your evaluation.

Reference #1 - Company Name Service/Product Purchased Year of Purchase Reference Contact Phone

Reference #2 - Company Name Service/Product Purchased Year of Purchase

Reference Contact

Phone Email

**Email** 

Click or tap here to enter text. Click or tap here to enter text. Click or tap here to enter text.

Click or tap here to enter text.

Click or tap here to enter text.

Click or tap here to enter text.

Click or tap here to enter text. Click or tap here to enter text. Click or tap here to enter text. Click or tap here to enter text. Click or tap here to enter text. Click or tap here to enter text.

Reference #3 - Company Name Service/Purchase Purchased Year of Purchase Reference Contact Phone Email Click or tap here to enter text. Click or tap here to enter text.

## **Performance & Capability**

1. Describe your company's logistics (locations, experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on-time quality products to participating agencies.

Click or tap here to enter text.

2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line, or any key employees.

Click or tap here to enter text.

3. Describe your proposed order and delivery/installation process for this proposal and contract award. Describe the process from order placement, including methods, receipt of order, installation, and any related services. Describe lead time, availability, delivery, installation, etc.

Click or tap here to enter text.

4. Describe your company's customerservice/problem resolution process. Include hours of operation, number of services, modes of contact, etc.

Click or tap here to enter text.

5. Describe how your company plans to educate and train company personnel on the contract terms and conditions, details, and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.

Click or tap here to enter text.

6. Describe your company's contract implementation or customer transition plan.

Click or tap here to enter text.

- 7. Describe your company's experience and ability to work with punch-out and cXML marketplace systems.
- Click or tap here to enter text.
- 8. Provide any additional information relevant to this section.

Click or tap here to enter text.

## **Products, Service & Pricing**

1.	Indicate the level of support your company will offer on this contract category.
	Pricing is better than what is offered to individual educational agencies.
	Pricing is better than what is offered to cooperative educational agencies.
	Other, please describe

If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums: Click or tap here to enter text.

2. Describe how participating agencies will verify they are receiving contract pricing.

Click or tap here to enter text.

3. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.

Click or tap here to enter text.

4. Describe your warranty and warranty process for all products and services.

Click or tap here to enter text.

5. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large orders, single ship to location, annual spend, guaranteed quantity, etc.

Click or tap here to enter text.

6. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.

Click or tap here to enter text.

- 7. Describe the frequency of price list revisions. Describe any indices used to guide price adjustments. Click or tap here to enter text.
- **8. Describe how future product introductions will be priced and align with contract proposed pricing.** Click or tap here to enter text.
- 9. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.

Click or tap here to enter text.

11. Solution 1 – Describe who are the recipients of anonymous reports. Describe if that recipient changes depending on the agency, or mode of submission (i.e. app, hotline, website).

Click or tap here to enter text.

**12 Solution 1 – Describe what features are included and supported with anonymous reporting (i.e. photos, video).** Click or tap here to enter text.

12. Solution 1 – Describe your response rate and response process for anonymous reporting.

Click or tap here to enter text.

13. Solution 1 - Describe how anonymous reports are recorded, tracked within the solution. Detail how, if any, notifications, reports, or workflows may apply to the solution and the anonymous report.

Click or tap here to enter text.

14. Solution 2a – Describe how your solution streamlines incident management into a real-time solution for agencies.

Click or tap here to enter text.

15. Solution 2a - Describe how your solutions handles data entry, reporting and workflows.

Click or tap here to enter text.

16. Solution 2a - Describe any additional features that your solution provides.

Click or tap here to enter text.

17. Solution 2b - Describe the team providing 24/7 monitoring services and their training levels.

Click or tap here to enter text.

18. Solution 2b – Describe the process taken by your company to determine what and how concerns should be escalated.

Click or tap here to enter text.

19. Solution 2b - Once escalated, what is the process and response time to local notification.

Click or tap here to enter text.

20. Solution 2b – Describe how your company handles or aids an agency in determining what level of concern shall include local law enforcement integration. Describe if that integration level is required or optional.

Click or tap here to enter text.

- **21. Solution 2b Describe what resources, such as reporting tools and access to data is available to the agency.** Click or tap here to enter text.
- 22. Solution 3b Describe in depth what social-emotional learning (SEL) tools and resources are available to agencies.

Click or tap here to enter text.

23. Describe what level of training and professional development is available to agencies, their staff, students, users for your solutions.

Click or tap here to enter text.

24. Describe how your company and its solutions meet the standards set forth in FERPA, HIPAA, and COPPA requirements.

Click or tap here to enter text.

25. Provide any additional information relevant to this section.

Click or tap here to enter text.

## Value Add

1. Describe any "added value" attributes being offered to CPC and its participating agencies to enhance and add value when purchasing products and services through your company.

Click or tap here to enter text.

## **Exceptions & Deviations**

- 1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.

  Click or tap here to enter text.
  - 2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:
    - RFP section number and page number
    - Describe the exception
    - Explanation of why this is an issue
    - A proposed alternative to meet the needs of participating agencies and the cooperative

Click or tap here to enter text.



### Forms & Signatures RFP #25.01 Student Safety Solutions

### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the <u>required forms</u>, follow these steps:

- 1. Read the document in its entirety.
- 2. Complete all questions and forms.
- 3. Save all pages in the correct order to a <u>single PDF format</u> titled "Forms & Signatures Name of Company".
- 4. Submit the forms in the required format with all necessary signatures in Public Purchase.

### The following sections will need to be completed prior to submission:

- 1. Contract Offer & Award
- 2. <u>Uniform Guidance "EDGAR" Certification Form</u>
- 3. Subcontractor Utilization Form



### Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

### Part I: Supplier

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

Business Name	-	Date	
Address		City, State, Zip	
Contact Person		Title	
Authorized			
Signature		Title	
Email		Phone	
the products specifications, months and w	to the identified proposal is hereby accepted. A and services identified within this solicitatio exceptions, and amendments. The initial term ll commence on the date indicated below. The e (1) additional 24-month period. CPC may gran	n, your responding responding responding responding responding responding responding responding responding res The contract responding responding responding responding responding responding responding responding responding	ponse, including all terms, conditions, ract shall be for up to twenty-four (24) optional renewal for a period lasting no
Agency _		authorized Signature	
Name _		Title	
Awarded this _	day of	Contract #	
Contract/Agree	ment to Commence		

# **EDGAR Certification Form** 2 CRF Part 200

## REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS – APPENDIX II TO 2 CFR 200

The following provisions are required and apply when federal funds are expended by participating agencies for any contract resulting from this procurement process.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

### (A) Supplier Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Provisions regarding Supplier default and legal remedies are included in Sections I.K.18 and I.K.19 above. Any contract award will be subject to such provisions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

### (B) Termination for Cause and for Convenience

Pursuant to Federal Rule (B) above when federal funds are expended by participating agencies, the participating agency reserves all rights to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by the Supplier, in the event the Supplier fails to" (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. The participating agency reserves the right to terminate the contract immediately, with written notice to Supplier, for convenience, if the participation agency believes, in its sole discretion that it is in the best interest of the participating agency to do so. The Supplier will be compensated for work perform and accepted and goods accepted by the participating agency as of the termination date if the contract is terminated for convenience of the participating agency. Any award made under this procurement process is not exclusive and the participating agency reserves the right to purchase goods and services from other Suppliers when it is in the best interest of the participating agency.

### (C) Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

### (D) Davis Bacon Act

When required by Federal program legislation, Supplier agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Supplier shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the

Supplier is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Supplier shall pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Supplier must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

### (E) Contract Work Hours and Safety Standards Act

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

### (F) Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

### (G) Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

### (H) Debarment and Suspension (Executive Order 12549 and 12689)

A contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise

excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

### (I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

Suppliers that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by participating agencies, the Supplier certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, the Supplier certifies that it is compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be include in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriated tiers and that all subrecipients shall certify and disclose accordingly.

### (J) Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

### (K) Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

A participating agency is prohibited from obligating or expending funds to:

- (1) Procure or obtain.
- (2) Extend or renew a contract to procure or obtain; or
- (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).

- (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
- (iii) Telecommunications or video surveillance equipment or services products or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

### (L) Domestic Preferences for Procurements

As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award.

For the purpose of this section:

- (1) "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.
- (2) "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

### PROFIT AS A SEPARATE ELEMENT OF PRICE

For purchases using federal funds in excess of \$250,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, the Supplier agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier agrees that the total price, including profit, charged by the Supplier to the participating agency shall not exceed the awarded pricing.

## RECORD RETENTION REQUIREMENTS FOR CONTRACTS PAID FOR WITH FEDERAL FUNDS – 2 CFR § 200.333

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The Supplier further certified that Supplier will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending maters are closed.

### CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that the Supplier will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conversation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18; Pub. L. 94-163, 89 Stat. 871).

### CERTIFICATION OF NON-COLLUSION STATEMENT

Supplier certifies under penalty of perjury that its responsible to this procurement solicitation is in all respects bona fide, fair, and made without collusion or fraud with any person, joint venture, partnership, corporation or other business or legal entity.

Pursuant to Federal Ruling, when federal funds are expended by participating agencies, the Supplier hereby certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, Supplier certifies compliance will all provisions, laws, acts, regulations as specifically noted above. The Supplier agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances, as applicable.

Business Name	 Authorized Signature	
Full Name	 Title	

## **Subcontractor Utilization Form**

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name:	
Solicitation Number:	
Supplier Name:	
If a subcontractor will not be	e used, check this box:
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	

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### Questions for Bid RFP #25.01 - Student Safety Solutions



#### Question #1

If we currently have a contract via AEPA through the CPC that addresses some of these categories, is there a need to respond to this bid #25.01?

Jul 15, 2024 9:04:23 AM CDT By: Centegix LLC - dooleyed

CPC's RFP #25.01 is separate from AEPA's solicitation process. It is the vendor's decision on whether or not to respond to CPC.

Jul 16, 2024 10:35:19 AM CDT By: alohse

Archive

### Question #2

On pg.11 of the RFP, it is stated that a Jul 18, 2024 9:37:08 AM CDT Pricing Proposal form is provided as a By: Sandy Hook Promise Foundation - JillianJKing PDF. I do not see the PDF on the Public Purchase Website.

#### **Answers**

CPC does not provide the pricing proposal form as part of the solicitation documents. An amendment will be released with updated instructions on page 11.

Archive

Jul 19, 2024 8:59:12 AM CDT By: mmattson1

#### Question #3

If the proposal is selected for funding, there will be a contract with CPC and then a separate contract with organizations interested in the services?

Jul 25, 2024 9:08:48 AM CDT

By: Sandy Hook Promise Foundation - JillianJKing

#### **Answers**

There is no funding associated with this RFP. CPC members may use the awarded contracts for purchasing but there is no quarantee.

Awarded vendors hold a contract with CPC based on the RFP and resulting vendor response. A vendor may hold a separate contract with organizations if needed.

Archive

Jul 26, 2024 11:08:32 AM CDT By: mmattson1

#### Question #4

Will this cooperative purchase allow school districts in Minnesota, North Dakota, and South Dakota to purchase the services? It is difficult to provide pricing estimates without knowing if the costs will be for

Jul 25, 2024 9:09:07 AM CDT

By: Sandy Hook Promise Foundation - JillianJKing

individuals schools, districts, or whole states.

#### Answers

CPC agencies (schools, cities, counties, and non-profits) are under no obligation to use an awarded contract. It is a choice made by individual members. If a vendor's pricing is affected by volume, you may submit a tiered pricing structure. Jul 26, 2024 11:16:01 AM CDT

By: mmattson1

Archive

Archive

Archive

#### Question #5

Should we assume the resulting contracts will be fixed rate?

Jul 25, 2024 9:09:44 AM CDT

By: Sandy Hook Promise Foundation - JillianJKing

Please provide more detail as to what is meant by fixed rate.

Jul 26, 2024 11:16:40 AM CDT

By: mmattson1

Question #6

And to add to the previous question - Jul 25, 2024 9:10:53 AM CDT should be fixed rate?

should we assume that cost proposals By: Sandy Hook Promise Foundation - JillianJKing

Answers

Please provide more detail as to what |Jul 26, 2024 11:16:57 AM CDT is meant by fixed rate.

By: mmattson1

Question #7

When purchase order comes in, is that managed by CPC or the bidder? Since we are providing services (vs. products), we develop MOUs with districts, and typically not POs.

Jul 25, 2024 12:48:07 PM CDT

By: Sandy Hook Promise Foundation - JillianJKing

**Answers** 

Purchase Orders are sent directly from the member; CPC is not involved By: mmattson1 in the payment process.

Jul 26, 2024 11:20:28 AM CDT

Archive

Question #8

What is the standard for price adjustments? Are they allowable on an annual basis?

Jul 25, 2024 12:48:27 PM CDT

By: Sandy Hook Promise Foundation - JillianJKing

**Answers** 

Part 1, C. 4 and 9 (pages 6 and 7) address the process.

Jul 26, 2024 11:24:53 AM CDT

By: mmattson1 Archive

Question #9

Some questions don't seem to fit solutions you are seeking. For example, on pg.7 of the questionnaire, number 2 - it states: Jul 25, 2024 12:49:22 PM CDT

By: Sandy Hook Promise Foundation - JillianJKing

Describe your company's logistics (locations, experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on-time quality products to participating agencies. We are proposing services, not products therefore we don't necessarily have production, distribution, warehouse inventories, or delivery systems for physical products. Should we describe our service delivery logistics instead?

Yes. The question is intended for a company to describe how products and/or services are delivered.

Archive

Jul 26, 2024 11:26:31 AM CDT

By: mmattson1

#### Question #10

Question #6 under Performance and Capability asks for a description of a customer transition plan. Can you further explain what is meant by a customer transition plan? What is the use case - how do you see vendors doing this with the solutions you are seeking?

#### **Answers**

At times, awarded vendors will transition existing customers from one By: mmattson1 contract to another for the same service. If that is a business practice, please share the process followed by your company.

Archive

Jul 25, 2024 12:49:48 PM CDT

By: Sandy Hook Promise Foundation - JillianJKing

Jul 26, 2024 11:29:49 AM CDT

#### Question #11

Regarding pricing - it is stated that bidders should include pricing for one or all solutions. Do you anticipate interested parties to purchase this as a package, or do you see allowing for selection of services. For example, could a district purchase an ARS system and SEL tools, but not Incident Management or 24/7 Monitoring Services?

#### **Answers**

Correct. Not all vendors offer services/products for all the categories listed in the RFP documents. We do not know the intent of interested agencies.

Archive

Jul 25, 2024 12:50:22 PM CDT

By: Sandy Hook Promise Foundation - JillianJKing

Jul 26, 2024 11:38:59 AM CDT By: mmattson1

### Question #12

Is it required that the pricing submitted with this proposal remains the same for the 4 year solicitation period, or is there opportunity to update pricing on an annual basis?

Jul 26, 2024 10:36:12 AM CDT

By: Sandy Hook Promise Foundation - JillianJKing

**Answers** 

Part 1, C. 4 and 9 (pages 6 and 7) address the process.

Archive

Jul 26, 2024 11:39:21 AM CDT By: mmattson1

### Question #13

Can you please explain Question 1 under Solution 2b? It | Jul 30, 2024 10:21:06 AM CDT doesn't seem to fit in that section.

By: Gaggle.Net, Inc. - Gaggle

#### **Answers**

Unfortunately, this question was submitted after the question deadline, therefore, it will not be answered by CPC.

Jul 30, 2024 3:09:49 PM CDT By: alohse

Archive

### Question #14

Can you please explain Question 3 under Solution 2b? It | Jul 30, 2024 10:23:56 AM CDT doesn't seem to fit in that section.

By: Gaggle.Net, Inc. - Gaggle

Unfortunately, this question was submitted after the question deadline, therefore, it will not be answered by CPC.

Jul 30, 2024 3:10:00 PM CDT By: alohse

Archive

View Bid

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From: Public Purchase
To: Amy Lohse

Cc: <u>Jane Eastes</u>; <u>Melissa Mattson</u>

Subject: [External]Addendum Release Successful on Bid RFP #25.01 - Student Safety Solutions

**Date:** Friday, July 19, 2024 9:02:15 AM

Amy Lohse:

Bid "RFP #25.01 - Student Safety Solutions"

Status: Release Successful on Jul 10, 2024 2:03:49 PM CDT

You can check the released bid by going to the following address: <a href="http://www.publicpurchase.com/gems/bid/bidView?bidId=189724">http://www.publicpurchase.com/gems/bid/bidView?bidId=189724</a>

If you have any questions regarding this bid, please contact our Customer Support Staff at agencysupport@publicpurchase.com

Thank you for using Public Purchase.

MK = m7 + WezKAba2GOpxZeZyhXw ==

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

From: Public Purchase
To: Amy Lohse

**Subject:** [External]Public Purchase - RFP #25.01 - Student Safety Solutions Closed Notification

**Date:** Friday, August 9, 2024 10:00:06 AM

Amy Lohse:

The bid RFP #25.01 - Student Safety Solutions has closed on Aug 9, 2024 10:00:00 AM CDT

To see more details on this bid go to

http://www.publicpurchase.com/gems/bid/bidView?bidId=189724

Thank you for using Public Purchase.

MK= NTalj9Z9a2rp2xfOwDzG8w==

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Notifications Report   Agency   Cooperative Purchasing Connection   189724	
Bid Number   1897/24	
Bid Title	
Vendor Name	
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Bal's LLC CA Classification 2024-07-10 13:20:46 karan@balsits.com Bid Notification	
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Centegix LLC	GA			)	Bid Answer
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CJIS GROUP LLC	FL	Classification	2024-07-10 13:20:46	region1@cjisgroup.com	Bid Notification
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Fun and Function	PA	Classification	2024-07-10 13:20:46 Bids@funandfunction.com	Bid Notification
Gaggle	IL			Bid Notification
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Gaggle.Net, Inc.	IL			Bid Answer
GHA Technologies, Inc.	PA		, 333	Bid Notification
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Inclusive Leadership Institute				Bid Notification
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JFL Enterprises Inc.	NC	Classification	2024-07-10 13:20:46 marshall.ward@failurefree.com	Bid Notification
Jigsaw Learning	MA	Classification	2024-07-10 13:20:46 malexander@teachtown.com	Bid Notification
Karen Lytle Sumpter - Consulta	OR	Classification	2024-07-10 13:20:46 alatea@gmail.com	Bid Notification
Lakeshore Learning Materials,			2024-07-10 13:20:46 BIDDEPT@LAKESHORELEARNING.C	
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LoneStar Tracking., LLC	TX		2024-07-10 13:20:46 rkelley@lonestartracking.com	Bid Notification
MCD Solutions Inc.	MN	Classification	2024-07-10 13:20:46 jlee@mcdsolutions.biz	Bid Notification
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ORIGO Education, Inc	МО		2024-07-10 13:20:46 adoption@origomath.com	Bid Notification
PCM Inc	CA		2024-07-10 13:20:46 steven.lubom@TigerDirect.com	Bid Notification
PCMG, Inc.	VA		2024-07-10 13:20:46 sledbids@pcmg.com	Bid Notification
Raptor Technologies	TX		2024-07-19 07:59:13 swalsh@raptortech.com	Bid Answer
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Raptor Technologies	TX		2024-07-26 10:16:01 swalsh@raptortech.com	Bid Answer
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Raptor Technologies         TX         Self minied         2024-07-26 to 12-85 (awaleh@aptortech.com         Bid Answer           Raptor Technologies         TX         Self minied         2024-07-26 to 13-82 (awaleh@aptortech.com         Bid Answer           Raptor Technologies         TX         Self minied         2024-07-26 to 13-82 (awaleh@aptortech.com         Bid Answer           Raptor Technologies         TX         Self minied         2024-07-32 to 13-92 (awaleh@aptortech.com         Bid Answer           Raptor Technologies         TX         Self minied         2024-07-30 to 14-10 (awaleh@aptortech.com         Bid Answer           Raptor Technologies         TX         Self minied         2024-07-30 to 14-10 (awaleh@aptortech.com         Bid Answer           Raptor Technologies         TX         Self minied         2024-07-10 13-20-46 (aprospatigitile.com         Bid Answer           RIBIG INC         NY         Classification         2024-07-10 13-20-46 (aprospatigitile.com         Bid Molfication           RIBIG INC         MINIER CANADA (Companies)         Minier Canada         Minier Canada         Bid Molfication           RIBIG INC         Call Callsandian         2024-07-10 13-20-46 (apring@aptortech.com)         Bid Molfication           Sandy Hook Promise Foundation (CT         Classification         2024-07-10 13-20-46 (apring@aptortech.com)	Raptor Technologies	TX	Self Invited	2024-07-26 10:26:31 swalsh@raptortech.com	Bid Answer
Raptor Technologies   TX   Seff Invited   2024-07-26 (10.38.95) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-26 (10.39.25) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49) ewaste/impatorech.com   Bid Answer   Raptor Technologies   TX   Seff Invited   2024-07-30 (14.09.49)   Sector Raptor Rapto	_ · ·				
Raptor Technologies   TX   Sef Invited   2024-07-30 (149) 22] swalsh@gaptoreth.com   Bid Answer   Raptor Technologies   TX   Sef Invited   2024-07-30 (149) 28] wash@gaptoreth.com   Bid Answer   Raptor Technologies   TX   Sef Invited   2024-07-30 (149) 28] wash@gaptoreth.com   Bid Answer   Raptor Technologies   TX   Sef Invited   2024-07-30 (149) 28] wash@gaptoreth.com   Bid Answer   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication   Bid Answer   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   2024-07-10 (132) 248 [propassing aprication com   Bid Notification   Raptor Technologies   TX   Sef Invited   2024-07-10 (132) 2	· · · · · · · · · · · · · · · · · · ·				
Raptor Technologies   T.X   Seff Invited   2024-07-39   14:0945  washing aptortech.com   Bit Answer   Renassance Learning, Inc.   Wil   Classification   2024-07-30   14:100   washing aptortech.com   Bit Answer   Seff Invited   2024-07-30   14:100   washing aptortech.com   Bit Answer   Seff Invited   2024-07-10   13:20:46   proposals@renaissance.com   Bit Notification   2024-07-10   2024-07-10   13:20:46   2024-07-10					
Raptor Technologies					
Renalisance Learning, Inc. WI Classification 2024-07-10 13 (204-07) (1930-046) [ampropash@renalisance.com				<u> </u>	
RIBE CING  R. CONSULTANTS, INC.  C. Classification   2024-07-10 13:20-48   rainog@indill.com   Bid Notification   Richards Network   MD   Classification   2024-07-10 13:20-48   rainog@indill.com   Bid Notification   Bid Notification   River Consulting   L. Classification   2024-07-10 13:20-48   carring@royalmagingsolutions.com   Bid Notification   River Consulting   L. Classification   2024-07-10 13:20-48   carring@royalmagingsolutions.com   Bid Notification   River Consulting   L. Classification   2024-07-16 10:13:31   Jilian.King@sandyhookpromise.org   Bid Notification   Sandy Hook Promise Foundati CT   Classification   2024-07-19 (16:15:00   Jilian.King@sandyhookpromise.org   Bid Notification   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:16:01   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:16:01   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:16:01   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:16:07   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:24:07.8)   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:24:07.8)   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:29:44   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:29:44   Jilian.King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-28 (10:29:44   Jilian.King@sandyhookpromise.org   Bid Answer   School Wholesale Supplies LL ITN   Self Invited   2024-07-28 (10:29:44   Jilian.King@sandyhookpromise.org   Bid Answer   School Wholesale Supplies LL ITN   Self Invited   2024-07-28 (10:29:45   Jilian.King@sandyhookpromise.org   Bid Answer   Sc	· · · · · · · · · · · · · · · · · · ·				
RL CONSULTANTS, INC. CA Classification 2024-07-10 13:20-46 [LIZ R.CONSULTANTS@CMAIL.COM Bild Notification Ryyal Media Network M Classification 2024-07-10 13:20-46 Storograms.com Bild Notification RYE Consulting L Classification 2024-07-10 13:20-46 Storograms.com Bild Notification Standy Hook Promise Foundat CT Classification 2024-07-19 10:31-31. Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-19 10:75-91-12 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-19 10:75-91-12 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:08-32 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:08-32 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:09-32 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-28 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-28 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-28 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-28 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-28 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-28 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-39 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-39 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-39 Millan King@sandyhookpromise.org Bild Answer Sandy Hook Promise Foundat CT Classification 2024-07-26 10:02-39 Millan King@sandyhookpromise.org Bild Answ	<u> </u>				
Royal Media Network  WE Consulting  L. Classification   2024-07-10 13:20-43 anti-pigroyalmagingsolutions.com   Bid Notification   Sandy Hook Promise Foundatic CT   Classification   2024-07-15 10:13:31   Jilian King@sandyhookpromise.org   Bid Notification   Sandy Hook Promise Foundatic CT   Classification   2024-07-19 08:15:00   Jilian King@sandyhookpromise.org   Addendum Notification   Sandy Hook Promise Foundatic CT   Classification   2024-07-19 08:15:00   Jilian King@sandyhookpromise.org   Addendum Notification   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:16:01   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:16:01   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:16:57   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:16:57   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:10:23   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:10:23   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:29:49   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:29:49   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-28:10:29:49   Jilian King@sandyhookpromise.org   Bid Answer   Sandy Hook Promise Foundatic CT   Classification   2024-07-39:10:29:49   Jilian King@sandyhookpromise.org   Bid Answer   School Wholesate Supplies LL TIN   Self Invited   2024-07-28:10:29:49   Jilian King@sandyhookpromise.org   Bid Answer   School Wholesate Supplies LL TIN   Self Invited   2024-07-28:10:29:39:39:39:39:39:39:39:39:39:39:39:39:39					
RYE Consulting					
Sandy Hook Promise Foundat CT Sandy					
Sandy Hook Promise Foundat  CT   Classification   2024-07-19 07:59-12,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:08:32,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:16:30,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:16:30,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:16:30,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:16:30,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:24:25,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:24:25,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:24:25,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:24:25,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:23.3,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:39.32,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:39.32,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:39.32,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:39.32,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:39.32,   Millan King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundat  CT   Classification   2024-07-26 10:39.32,   Millan King@sandyhookpromise org   B					
Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.83.4)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.83.4)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.16.01.1)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.16.01.1)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.22.8)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.22.8)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.23.8)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.23.8)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.38.8)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.38.9)   Illian King@sandyhookpromise org   Bid Answer   Sandy Hook Promise Foundati CT   Classification   2024-07-26 (10.38.9)   Illian King@sandyhookpromise org   Bid Answer   School Wholesate Supplies LI, TN   Self invited   2024-07-30 (14.09.43)   Illian King@sandyhookpromise org   Bid Answer   2024-07-26 (10.38.22)   Illian King@sandyhookpromise org   Bid Answer   2024-07-26 (10.38.23)   Illian King@sandyhookpromise org   Bid Answer   2024-07-2					
Sandy Hook Promise Foundati CT   Classification   2024-07-26   10:08.32   Illian King@sandyhockpromise org   Bid Answer					
Sandy Hook Promise Foundati CT   Classification   2024-07-26   10:16.01   Jillian King@aandyhockpromise.org   3id Answer					
Sandy Hook Promise Foundati CT					
Sandy Hook Promise Foundati CT   Classification   2024-07-26 10:16-57, Jillian King@aandyhookpromise org   Bid Answer					
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Sandy Hook Promise Foundati CT   Classification   2024-07-26 10:39-94   Jillian King@sandyhookpromise.org   Bid Answer					
Sandy Hook Promise Foundati CT   Classification   2024-07-26 10:38-59, Illian King@sandyhookpromise.org   Bid Answer					
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Sandy Hook Promise Foundati CT					
School Wholesale Supplies LL TN   Self Invited   2024-07-19 07-59-13 jpdas@eii-usa.com   Bid Answer					
School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:08:32   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:08:32   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:08:32   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:20:28   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:20:28   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:26:31   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:26:31   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:29:50   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:50   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:50   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:50   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:08:32   pmandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:08:32   pmandeslunt@pr	-				
School Wholesale Supplies LL TN					
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School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:20:28   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:26:31   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:29:50   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:29:50   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:59   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:22   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:22   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:09:49   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:09:49   pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:09:49   pdas@eii-usa.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:09:49   dealdesk@securly.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:09:49   dealdesk@securly.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:09:49   dealdesk@securly.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:08:32   mvandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:08:32   mvandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:20:28   mvandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:20:25   mvandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:29:50   mvandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:29:50   mvandeslunt@provecompliance.com   Bid Answer   Sergeant La					
School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:24:53  pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:29:50  pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:50  pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:50  pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:59  pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:09:49  pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:00:49  pdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:00:00  pdas@eii-usa.com   Bid Answer   Sccurly, Inc.   CA   Self Invited   2024-07-30 14:10:00  pdas@eii-usa.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:10:00  pdas@eii-usa.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:10:00  pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:10:00  pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:10:00  pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:10:00   pdas@eii-usa.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:28:31   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:28:31   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:28:53   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:28:50   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:39:22   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:3				<u>"                                    </u>	
School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:26:31   jpdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:59   jpdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:59   jpdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-26 10:39:22   jpdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:09:49   jpdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:09:49   jpdas@eii-usa.com   Bid Answer   School Wholesale Supplies LL TN   Self Invited   2024-07-30 14:09:49   jpdas@eii-usa.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:09:49   dealdesk@securly.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:09:49   dealdesk@securly.com   Bid Answer   Securly, Inc.   CA   Self Invited   2024-07-30 14:09:49   dealdesk@securly.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30 14:09:49   dealdesk@securly.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-30   10:39:30   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:38:32   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:16:01   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:20:28   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:20:28   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:20:30   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:29:50   mwandeslunt@provecompliance.com   Bid Answer   Sergeant Laboratories, Inc   WI   Self Invited   2024-07-26 10:29:50   mwandeslunt@provecompliance.					
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Securly, Inc.  CA Self Invited 2024-07-30 14:10:00 dealdesk@securly.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-19 08:15:00 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-19 08:15:00 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:08:32 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:16:01 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:20:28 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:20:38 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:20:39 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:29:50 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:39:50 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:39:50 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:39:50 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-26 10:39:50 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-30 14:10:00 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-30 14:10:00 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-30 14:10:00 mvandeslunt@provecompliance.com Bid Answer  Sergeant Laboratories, Inc WI Self Invited 2024-07-10 13:20:46 sledus@softchoice.com Bid Notification  Solix, Inc. NJ Classification 2024-07-10 13:20:46 sledus@softchoice.com Bid Notification  Solix, Inc. NJ Classification 2024-07-10 13:20:46 sledus@softchoice.com Bid Notification  Tel/Logic Inc. NY Classification 2024-07-10 13:20:46 jhimsworth@e-ratecent					
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Ultra Inc     SD     Classification     2024-07-10 13:20:46 gcornell@connectingpoint.biz     Bid Notification       WestEd     CA     Classification     2024-07-10 13:20:46 staterfp@wested.org     Bid Notification					
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Zones, Inc. WA Classification 2024-07-10 13:20:46 teammn.goved@zones.com Bid Notification					
	Zones, Inc.	WA	Classification	2024-07-10 13:20:46 teammn.goved@zones.com	Bid Notification

Access Report				
Agency	Cooperative Purchasing C	Connection		
Bid Number	25.01			
Bid Title	Student Safety Solutions			
	1			
Vendor Name	Accessed First Time	Most Recent Access	Documents	Most Recent Response
			Part 1 RFP# 25.01 - Student Safety Solutions Amended	
			7.19.24.pdf	
School Wholesale Supplies LL	2024-07-11 11:48 PM CDT	2024-07-24 11:06 AM CDT	Part 4 RFP# 25.01 - Forms & Signatures.pdf	
Liminex, Inc	2024-07-11 11:21 AM CDT	2024-07-11 11:21 AM CDT		
Twotrees Technologies, L.L.C.	2024-07-11 07:33 AM CDT	2024-07-11 07:34 AM CDT		
Centegix LLC	2024-07-15 09:03 AM CDT	2024-07-15 09:04 AM CDT		
CIS	2024-08-07 08:09 AM CDT	2024-08-07 08:09 AM CDT		
Via Transportation Inc	2024-07-12 07:51 AM CDT	2024-07-12 07:51 AM CDT		
ELITE TEXTILE TRADING LLC	2024-07-10 03:04 PM CDT	2024-08-09 07:03 AM CDT	Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 1 RFP# 25.01 - Student Safety Solutions.pdf Part 2 RFP# 25.01 - General Terms and Conditions.pdf Part 3 RFP# 25.01 - Questionnaire.docx	
Sergeant Laboratories, Inc	2024-07-11 08:49 AM CDT	2024-07-11 08:49 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Anonymous Alerts, LLC	2024-07-11 12:54 PM CDT	2024-08-09 10:59 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf Part 1 RFP# 25.01 - Student Safety Solutions.pdf Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 2 RFP# 25.01 - General Terms and Conditions.pdf	2024-08-02 01:03 PM CDT
Inspirit Group, LLC dba STOPir	t 2024-07-19 10:23 AM CDT	2024-08-09 11:00 AM CDT	Part 2 RFP# 25.01 - General Terms and Conditions.pdf Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf	2024-08-08 04:15 PM CDT
Logisoft Computer Products. Li	L2024-07-25 08:17 AM CDT	2024-07-25 08:23 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 2 RFP# 25.01 - General Terms and Conditions.pdf	

			Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Raptor Technologies	2024-07-15 09:32 AM CDT	2024-07-19 11:16 AM CDT	. a.t	
Unipak Corp.	2024-08-06 02:22 PM CDT	2024-08-06 02:22 PM CDT		
			Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 2 RFP# 25.01 - General Terms and Conditions.pdf	
			Part 4 RFP# 25.01 - Forms & Signatures.pdf	
			Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Sandy Hook Promise Foundati	id 2024-07-15 11:00 AM CDT	2024-08-09 02:32 PM CDT		
Ask IT Consulting Inc.	2024-07-10 10:40 PM CDT	2024-07-12 10:53 PM CDT	Part 3 RFP# 25.01 - Questionnaire.docx Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 2 RFP# 25.01 - General Terms and Conditions.pdf Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Gaggle.Net, Inc.	2024-07-17 04:00 PM CDT	2024-08-07 07:54 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 2 RFP# 25.01 - General Terms and Conditions.pdf Part 1 RFP# 25.01 - Student Safety Solutions.pdf	2024-08-07 07:53 AM CDT
Dodge Data & Analytics	2024-07-10 11:29 PM CDT	2024-09-09 02:20 AM CDT		
Sachi Tech Inc.	2024-07-31 12:42 PM CDT	2024-08-09 12:48 PM CDT	Part 2 RFP# 25.01 - General Terms and Conditions.pdf Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf	2024-08-09 09:14 AM CDT
Forward Edge	2024-07-29 02:33 PM CDT	2024-07-29 02:33 PM CDT		
Business Essentials	2024-07-17 09:01 AM CDT	2024-07-17 09:02 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Allia d Caludiana	2004 07 45 04 40 DM CDT	0004 00 07 04 44 AM CDT	Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 2 RFP# 25.01 - General Terms and Conditions.pdf Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Allied Solutions	2024-07-15 01:46 PM CDT	2024-08-07 01:44 AM CDT		

			<del>-</del>	
Facility Engineering Associates	2024-07-17 02:41 PM CDT	2024-07-19 09:26 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Cook Center for Human Conne	2024-07-30 06:37 PM CDT	2024-07-31 02:09 PM CDT	Part 3 RFP# 25.01 - Questionnaire.docx Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 2 RFP# 25.01 - General Terms and Conditions.pdf	
crisisgo	2024-07-11 09:50 AM CDT	2024-07-11 09:53 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
CJIS GROUP LLC	2024-07-11 09:28 AM CDT	2024-07-11 10:36 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Blocksi	2024-07-10 02:22 PM CDT	2024-07-10 02:22 PM CDT		
Blue Moon Technologies, Inc.	2024-07-11 09:41 AM CDT	2024-07-11 09:41 AM CDT	Part 1 RFP# 25.01 - Student Safety Solutions.pdf	
Securly, Inc.	2024-07-30 02:13 PM CDT	2024-08-09 09:14 AM CDT	Part 4 RFP# 25.01 - Forms & Signatures.pdf Part 3 RFP# 25.01 - Questionnaire.docx Part 1 RFP# 25.01 - Student Safety Solutions Amended 7.19.24.pdf	2024-08-09 09:13 AM CDT

## **Opening Record**

		10:06 a.m.
#25.01 Student Safety Solutions	8/9/24	
Request for Proposal	Date	Time
Signed by:	DocuSigned by:	DocuSigned by:
Joni Puffett	Any Lohse	Loni Mittelstadt
1E1606A2BC7042A	981BDA49D4464FE	48D2E03F59EF456
Joni Puffett	Amy Lohse	Lori Mittelstadt

Company Responding	Anonymous Alerts	Gaggle.Net, Inc.	STOPit Solutions	Sachi Tech Inc.	Securly, Inc.
3 Questionnaire Yes/No	Yes	Yes	Yes	Yes	Yes
4 Forms & Signatures Yes/No	Yes	Yes	Yes	Yes	Yes
5 Pricing Schedule Yes/No	Yes	Yes	Yes	Yes	Yes
6 Certificate of Insurance Yes/No	Yes	Yes	Yes	No	Yes
Additional Information					
Exhibit A - Marketing Plan Yes/No			Solution 1 Pagers		
Business Type Certificate (if applicable) Yes/No					
Other			Pricing Additional Questions		
Moves to Evaluation	Yes	Yes	Yes	Yes	Yes





### **Cooperative Purchasing Connection**

# Tabulation Report RFP #25.01 - Student Safety Solutions

Vendor: Anonymous Alerts, LLC

### **General Comments:**

General Attachments: 3 Questionnaire – Anonymous Alerts LLC.pdf

4 Forms - Signatures - Anonymous Alerts LLC.pdf 5 Pricing Proposal - Anonymous Alerts LLC.pdf

6 Certificate of Insurance (COI) - Anonymous Alerts LLC.pdf



### **Questionnaire** RFP #25.01 - Student Safety Solutions

### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

- 1. Read the document in its entirety.
- 2. Respondents must use the Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
- 3. Complete all questions.
- 4. Save all pages in the correct order to a single PDF format titled "3 Questionnaire Name of Company".
- 5. Submit the Questionnaire, along with other required documents in Public Purchase.

### The following sections need to be completed before submission:

- 1. Company Information
- 2. Qualifications & Experience
- 3. Performance Capability
- 4. Products, Service & Pricing
- 5. Value Add
- 6. Exceptions & Deviations

### Company Information

	Anonymous Alerts, LLC
Name of Company:	
Company Address:	245 Main Street, Suite 400
City, State, Zip code:	White Plains, NY 10601
Website:	www.anonymousalerts.com
Phone:	203-293-9770
rovide the following compan	ny contacts that will be working with this anticipated contract. Include name, email, and

Provide the following company contacts that will be working with this anticipated contract. Include name, email, and phone number(s).

1 ()			
	Name	Email	Phone
General Manager	Gregory Bender	gbender@anonymousalerts.com	203-293-9770
Contract Manager	John Cattani	jcattani@k12alerts.com	203-292-1955
Sales Manager	Gregory and John		
Marketing Manager	Gregory and John		
<b>Customer Service Manager</b>	Gregory and John		
Account Manager(s)	Gregory and John		

Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see submittal checklist).

X	Business Type/Classification			
	8(a)	8(a) Qualified Business		
	DBE	Disadvantaged Business Enterprise		
	HUB	Historically Underutilized Business Zone		
	MBE	Minority-Owned Business Enterprise		
	MWBE	Minority Women-Owned Business Enterprise		
	SBE	Small Business Enterprise		
	Other; list name:			

X	Business Type/Classification			
	SDB	Small Disadvantaged Business		
	SDVOB	Service-Disabled Veteran Owned Business		
	SECTION 3	Section 3 Business Concern		
	SSV	Sole Source Supplier		
	VBE	Veteran-Owned Business Enterprise		
	WBE	Woman-Owned Business Enterprise		

List any other cooperative or state contracts that your company holds that participating agencies have access to and include the contract expiration date.

Describe how your company will position the potential resulting contract with CPC versus other contracts you have access to.

TIPS (The Interlocal Purchasing System) and BuyBoard. TIPS and BuyBoard are focused in Texas and while they operate nationally, our company typically utilizes them for clients based in Texas.

Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing	ng
contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five	(5)
years?	

 Yes	X	<i>No</i>

If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.

Has your company been disbarred and or suspended in doing business within the United States?			
Yes	X	No	
<b>If YES, list what states, the</b> Click or tap here to enter te		ebarment and/or suspension, and its effective dates.	

### **Qualifications & Experience**

1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.). Anonymous Alerts, LLC appreciates the opportunity to respond to this solicitation to display our fully patented (US Patent Nos. 10,944,726; 10,910,419,319; 9,071,579) Anonymous Alerts® student safety solutions system (anonymous reporting, incident management, and social-emotional learning content). We offer comprehensive, intuitive software tools that can be used by all organizational stakeholders as a means for enhancing and bolstering their campus safety initiatives.

Since our launch in 2012, school districts of all sizes, private schools, charter schools, higher education, hospitals, education cooperatives, and other organizations have recognized Anonymous Alerts® as the industry leader for anonymous incident reporting apps and systems. Anonymous Alerts® off-the-shelf solution consistently meets the complex requirements of the nation's leading school districts and is currently in place in over 9,000 schools and 35 states across the United States. We have extensive experience supplying large educational institutions and cooperative partnerships with student safety solutions and providing exceptional support with our premier customer service. Our extensive experience and superb customer care procedures create a unique structure that enables our clients to enjoy flexibility, with room to customize the services to their needs.

## 2. Provide evidence of what your company is doing to remain viable in the ever- changing student safety industry. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

Anonymous Alerts takes a two-pronged approach to remaining viable in the industry.

- Our development team continuously researches up-to-date trends in school safety, security, emergency procedures, safety legislation, and more as a means to direct our projects in implementing updates to our systems. A critical trend in recent times has been incident reporting authentication and enhanced documentation. This has been successful in delivering solutions to our clients that allow them to stay ahead of the curve for school safety.
- We also implement an "open-door policy", meaning that we actively encourage our clients to provide suggestions, feedback, and feature requests for our development team to explore. Over the years, various critical components of the Anonymous Alerts have come directly from clients, including our "Point Person" feature, which allows administrator users to assign a user to be the leader of an incident's response. This keeps clients engaged and communicative with us, which serves to maintain customer retention as we have a strong reputation of our customer experience being both approachable and efficient in listening to clients' needs.

#### 3. Describe the number of agencies your organization, on average, provides student safety solutions.

The Anonymous Alerts is in over 9,000 schools across the United States and Canada.

## 4. Describe the percentage of your company's revenue, by category (city/county/government, K12 education, higher education) that is derived from student safety solutions sales on an annual basis.

~95% of our student safety solutions sales comes from K12 education. The remaining 5% come from higher ed & other orgs.

### 5. Describe your experience and sales approach your company will take with participating public agencies.

We have extensive experience working with purchasing cooperatives and large school districts throughout the country (5 of the top 100 largest school districts in the U.S. utilize Anonymous Alerts. Our successful, simple, and focused sales approach involves the following processes undertaken by our Business Development Team:

- Targeted email marketing campaigns to administrators of school districts, with follow-up correspondence
- Search Engine Advertising and Optimization
- Social Media Advertising
- Partnerships with educational cooperative organizations to integrate within their purchasing network.
- Participation at trade show events and partnerships with education administrator membership organizations
- Extensive client referral network and word of mouth marketing
- Cold Call Outreach to critical educational institution contacts. May include outreach based on referrals/references.

### 6. Provide any additional information relevant to this section.

The Anonymous Alerts system is triple patented (US Patent Nos. 10,944,726; 10,910,419,319; 9,071,579) as our solution has unique elements that drive our service philosophy. We also have international patents in Australia, Israel, and South Africa, with additional countries pending.

Provide three (3) references that have purchased student safety solutions <u>from your company within the last two</u> (2) <u>years</u>. References from the tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. <u>Failure to confirm reference of past work may affect your evaluation</u>.

Reference #1 - Company Name Service/Product Purchased

Year of Purchase Reference Contact

Phone Email Comal ISD
Anonymous Alerts
2023
Daniel Sevigny
(830) 221-2071
daniel.sevigny@comalisd.org

Reference #2 - Company Name Service/Product Purchased

Year of Purchase Reference Contact

Phone Email

**Email** 

Fayette County Public Schools Anonymous Alerts 2023 Oatha Mann 770-460-3535 ext. 1133

Reference #3 - Company Name Service/Purchase Purchased Year of Purchase

Reference Contact Phone Irving ISD
Anonymous Alerts
2023
Sofia Lopez
972-600-5027
soflopez@irvingisd.net

mann.oatha@fcboe.org

### Performance & Capability

1. Describe your company's logistics (locations, experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on-time quality products to participating agencies.

Our products are software-as-a-service. We offer no physical hardware products. As such, we do not require any logistics for physical product production, distribution of physical products, warehouse inventories for products, and delivery systems for physical products.

Due to our services being software-based, we can provide immediate availability to our services for clients. Delivery is simple and wholly digital, so clients can access their purchased services quickly and easily.

Upon clients signing, their account is generated in our systems the same day, and the client is provided with setup documentation to begin their account customization. Once they provide us with the setup documentation, their specific information is uploaded and refined over a period of 1-2 business days. Once ready, the client is provided with a digital package of their account information so they can access the service. Our customer care team and technical team work simultaneously to ensure this quick turnaround time for clients so our services can be delivered on time for the clients' needs. Our efficient systems allow us to onboard, train, and deploy numerous clients in short timelines.

2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line, or any key employees.

### **Differentiation with Competitors:**

### • Customer Service

Our Support and Technical Teams are all located in-house at headquarters, which provides us the advantage of easily collaboration and communication between our teams to help resolve any client issues. In addition, this close collaboration and communication allows for faster account setup, centralized / direct information, and higher levels of efficiency of providing immediate/dedicated service. Other entities may have outsourced or multi-site teams that may cause delays in communication with clients and the completion of tasks for clients.

### • Simple User Registration and Access

Student and parent users do not have to remember a copious amount of information to know how to access the system. Our reporting web forms for clients are housed in one dedicated website link that schools can place on their websites for easy access. We also create a reporting account for every client in the app and for users to access it, they just need to know a simple activation code that is consistent district wide. This way, as they go through the school system grade-by-grade, the code never changes. This cohesiveness helps to ingrain the system into the school's culture.

### • Incident Reporting Authentication

Our Anonymous Reporting Web Forms can be equipped with an authentication function where submitters insert their email address or texting number to set up the two-way communications channel and then must insert a code that is delivered to that email address / texting number to validate their submission and two-way connection. This allows administrators to always have a channel to reply back to the submitter. It also dramatically cuts down any behavior of false/illegitimate reporting.

### Patented Systems

• We hold three United States Patents (US Patent Nos. 10,944,726; 10,419,399; 9,071,579) and International Patents in South Africa, Israel, and Australia. These patents demonstrate our unique, innovative technologies that serve to simplify tasks and responsibilities for administrators.

### • Incident Routing Structures

Our Incident Routing Structure is completely customizable, allowing clients the ability to create a comprehensive filter routing tree for incident reception. How the structure works is through user groupings based on specific designations of incident type-location combinations. For example, a high school guidance counselor can receive mental health related incidents for their one school while a district safety director can receive extreme level incidents across all campuses. Incidents themselves can go to multiple user groupings, allowing the right personnel to directly engage with the incident information, which leads to faster / more efficient responses.

### • In-Depth Customization of Major Account Specifics for simplified data collection

- User Accounts Can Customize the Following:
  - List of administrators and their access levels
  - Receiver Groups for how specific incident-location combinations will be receiving
  - Additional filters as a means to define incident with more focused data
  - List of on campus locations to increase specific situational data about reports
  - Customize help section for students by populating section with links and content to other sites
  - Customize list of additional phone numbers for users to call or text if needed
  - Customize marketing / promotional materials we provide to tailor promotional messages to best fit the needs of the organization community.

# 3. Describe your proposed order and delivery/installation process for this proposal and contract award. Describe the process from order placement, including methods, receipt of order, installation, and any related services. Describe lead time, availability, delivery, installation, etc.

The typical process is as follows once we receive contract award:

- We begin marketing and outreach to members of the CPC through different methods: cold call, email marketing, social media advertising, search engine optimization, and more.
- Demonstration presentations are set up with a member of our team with interested prospects
- Product pricing proposals are sent to prospects for approval
- Prospect sends back signed contract to officially become clients of our company
- Setup documentation is sent to the client digitally. Client completes documentation and digitally sends it back.
- Once our team inserts the setup information and creates the marketing / promotional materials for the client, everything for the account is then sent to the client in a digital package
- Client schedules training session (typically done via webinar), and once trained, they can roll the system out to their community.

### 4. Describe your company's customer service/problem resolution process. Include hours of operation, number of services, modes of contact, etc.

Customer Service / Problem Resolution Process

- Client informs us of issue via phone call or email message
- Customer Care Team works with Technology Team to review and investigate the issue
- Once preliminary solutions are discovered, Customer Care Team informs client of the progress so far so they stay well-informed about the situation
- Technical Team works on issue until resolution
- Customer Care Team informs client that problem is resolved and asks client to verify if issue is fixed.

Hours of Operation, Services, and Modes of Contact

- Main Hours are from 7 AM 7 PM Eastern Time, Monday-Friday.
- Clients can send messages via phone or email at any time
- New Correspondence auto-generates a ticket in our Support System so client conversations are easily tracked and organized for our Support Team. Clients receive an auto generated message with their ticket number.

### 5. Describe how your company plans to educate and train company personnel on the contract terms and conditions, details, and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.

If we receive the contract, we will educate our teams on all of the details and specifics of the contract. We will break it down with our different teams.

Our Customer Service Term will be addressed about how the contract relates to providing support to clients.

Our Technology Team will be addressed about which of our products are part of the contract and expected support.

Our Sales and Marketing Team will be addressed about which organizations are components of the CPC and the details about which products of ours are offered and what their pricing will be.

Our Accounting Team will be informed about pricing and billing structures related to this contract.

Marketing and Sales Staff will be used to promote the products to component organizations of the CPC.

Sales Team will lead outreach, product presentations, follow-up, and onboarding for clients.

Marketing Team will lead promotion and advertising of our adoption of the contract and our relationship with the CPC.

### 6. Describe your company's contract implementation or customer transition plan.

Contract Implementation Plan is very simple. We will review the contents of the contract and what the next expected steps are. From there, we will strategize the best process for implementing our marketing and promotions to ensure we begin outreach to provide service to the market. As for a customer transition plan, any eligible customer that wishes to use the CPC contract would work with our Accounting Team to ensure the billing process is updated to acknowledgment the involvement of the CPC contract and its benefits. As for the functional use of the system, nothing will change from the client's perspective so they can use the service normally without any disruption or interruption.

### 7. Describe your company's experience and ability to work with punch-out and cXML marketplace systems.

Our company does not have experience with these systems as they would not be applicable for the services and processes we employ in our daily business functions.

### 8. Provide any additional information relevant to this section.

No additional information.

### **Products, Service & Pricing**

1.	Indicate the level	of support your company	will offer on this contract cat	egory.

Pricing is better than what is offered to individual educational agencies.

X	Pricing is better than what is offered to individual educational agencies.
	Pricing is better than what is offered to cooperative educational agencies

Other, please describe

If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:

Click or tap here to enter text.

### 2. Describe how participating agencies will verify they are receiving contract pricing.

We are transparent in explaining our price for potential clients. We are upfront about how the pricing they are receiving is the pricing being offered for CPC connected entities. If a potential client requests, we can provide our price list to them so they are fully aware of how we offer our services. We are also flexible in working with potential clients to find a price point below the offered cooperative price rate that fits budgetary limitations.

### 3. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.

No minimum order requirements or surcharges.

### 4. Describe your warranty and warranty process for all products and services.

Anonymous Alerts is a software-as-a-service solution with no hardware components. Our software solution has 99.99% uptime availability. As for an explicit warranty clause, below is what we state in our client contracts:

"CLIENT EXPRESSLY UNDERSTANDS AND AGREES THAT ITS USE OF THE PRODUCTS IS AT ITS SOLE RISK. THE PRODUCTS ARE PROVIDED ON AN "AS IS" AND "AS AVAILABLE" BASIS. SERVICE PROVIDER EXPRESSLY DISCLAIMS ALL WARRANTIES OF ANY KIND, WHETHER EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE."

## 5. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large orders, single ship to location, annual spend, guaranteed quantity, etc.

Apart from our cooperative price rate, which includes a built-in discount compared to our standard price rate, there are no explicit discounts that are uniformly offered. We work with clients to ensure any spending on our services is within any budgetary restrictions and if this means that additional discounts are needed, we will provide them. In different cases, we may discount setup/training fees or provide a small discount on annual license fees. Multi-year agreements of 3-5 years will also lead to discounted annual license fees as a gesture of good faith for the client's commitment.

## 6. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.

Payment Terms for our contracts per company policy are NET 30. Payment can be made in the form of a check, credit card, or ACH.

### 7. Describe the frequency of price list revisions. Describe any indices used to guide price adjustments.

Price lists for our services remain constant for at least 2 years. For cooperative agencies, however, we typically keep the price list static for a longer period of time to remain consistent with the pool of members associated with the cooperative. Price adjustments are typically based on industry trends and other economic factors within the school safety space.

### 8. Describe how future product introductions will be priced and align with contract proposed pricing.

For any major updates to the service, we will provide notice to the cooperative of any additional pricing that may be involved for new features. We will then request if these new features pricing entries can be added to our official price list. For new product introductions, we will notify the cooperative about the new products and provide a description about it. We will then request if the new products can be added to our official catalog / price list.

## 9. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.

In terms of our contract with CPC, the elements that would require self-auditing would be ensuring that our sales representatives are well informed with the pricing catalogue they are bound to for this contract. Each contract will be reviewed by the management contacts stated above in this questionnaire before distribution to the client to ensure pricing compliance as will be stated in our explicit price points with CPC.

### 11. Solution 1 – Describe who are the recipients of anonymous reports. Describe if that recipient changes depending on the agency, or mode of submission (i.e. app, hotline, website).

Recipients of Anonymous Reports would be school administrators, district administrators, and other authorized personnel. Examples of these staff members include principals, assistant principals, counselors, student services personnel, school safety personnel, and in some cases, superintendents / assistant superintendents.

The structure of how report receivers are situated is based on our feature called "Intelligent Incident Routing". School districts can set up a filter structure where they direct incident reports to specific groups of personnel automatically based on the combination of the incident type (bullying, drugs, mental health concerns, etc.) and school the reporter selected when completing their submission. This allows the right personnel to retrieve the information that they can act on/respond to, which helps lead to a faster, more efficient resolution.

Only the combination of incident type and school matters when it comes to how the receivers are grouped to access incidents. It does not change whether the reporter uses the web form or mobile app.

### 12 Solution 1 - Describe what features are included and supported with anonymous reporting (i.e. photos, video).

**Free Mobile Application** for students to send incident reports to school officials (Apple, Google Play, Chrome Store) **100% Anonymous 2-way communications**® (between students and school officials)

**Users can attach a photo, screenshot, or video** to initial incident reports and in the two-way dialogue with school officials. **100% Customizable Applications -** Customize incident types, locations of incidents, hours of operation and more **My Message Center** for students to conduct an anonymous 2-way dialogue with school officials and review reports sent (Truly encrypted, private Anonymous 2-way communications® system)

Web-based/Online reporting for students to send reports to school officials (simple 1-click access to dedicated website)
Intelligent Incident Routing using our proprietary and AI methods. Structure how you want incidents to be received.
Simple Activation Code (district-wide) for students to login to the mobile apps for the first time
Submitter receives a "Unique Code" confirming to the student and school official the incident report was sent
Customizable Help and Resources section at their fingertips (mental health, SEL learning, web content, links, videos)
Emergency Dialer for Help – Setup 911, 211 and Suicide Prevention Hotlines for student to quickly dial for help
Multilingual Apps and Online reporting can be translated into English, Spanish and other languages
Apple, Android and Chromebook apps for anonymous reporting and web browser reporting for all browsers
Two Factor Authentication for the Website Form – Validate incident reports with submission code sent via email/text
Secure Cloud Hosting – We build and maintain our own secure cloud with 99.99% uptime

### 12. Solution 1 - Describe your response rate and response process for anonymous reporting.

Anonymous Alerts staff members do not receive or respond to anonymous report submissions. That responsibility is reserved for the group(s) of school administrators at the organization who are set up to receive the incident submission information. Because of the Incident Management tools provided by Anonymous Alerts and the immediate reception of incidents for school administrators, the response time is incredibly quick. School administrators can use intuitive mobile and web tools to easily reply back to report submitters.

## 13. Solution 1 – Describe how anonymous reports are recorded, tracked within the solution. Detail how, if any, notifications, reports, or workflows may apply to the solution and the anonymous report.

Upon submission, anonymous reports are logged and recorded in our database. Incidents are stored in our systems in perpetuity, for the life of the contract with the client, so information is always accessible to school officials.

School officials can receive incident report notifications via email, text, and push notification (if they have the Incident Management Administrator mobile app downloaded onto their Apple/Android mobile device).

School officials can access incident reports on the Anonymous Alerts Web Dashboard or the Incident Management app.

### Within these tools, school officials can:

- Reply back to report submitter in two-way anonymous conversation dialogue chat
- Record internal progress notes about the follow-up and investigation of the incident
- Forward incident report information to other individuals
- Export chronological incident report history and send to others who may need the full information about the event.
- Assign a point person to take the lead in the response of the incident
- Insert a label / reference shorthand name for an incident to differentiate it from others
- Insert the name / ID of the victim or accused

- Assign a threat assessment level to an incident to define it based on its severity
- Indicate whether an incident is credible and/or substantiated
- View pie chart and statistics of incident report data to gauge various metrics
- Export full listing of incident report activity received in the account based on different search parameters

All of the various workflow components and information is organized and easily visible on both the web dashboard and mobile app platforms for administrators, providing a comprehensive system to address the organization's needs.

## 14. Solution 2a – Describe how your solution streamlines incident management into a real-time solution for agencies.

Our Incident Management system allows school administrators to receive reported incidents instantly via email, text, and push notification. Push notifications can come through our proprietary Incident Management mobile app, which gives administrators direct access to incident information to review its contents and send a response. They can also access the Incident Management web dashboard for comprehensive incident report information.

This real-time transmission of information and access capabilities drives the Anonymous Alerts system to be a real-time solution for schools when it comes to incident management. The ability to send a reply to report submitters and begin a two-way dialogue to further retrieve incident details in a back-and-forth conversation allows for a fast response process that leads to more efficient resolutions.

### 15. Solution 2a - Describe how your solutions handles data entry, reporting and workflows.

All Anonymous Alerts incident data is recorded, logged, and stored for school administrators to easily access within our Incident Management ecosystem (website and mobile app).

School administrators can enter data for the following elements of reporting:

- Name / ID of the victim or accused parties
- Enter the threat assessment level of the incident to gauge its severity
- Indicate whether an incident is credible and/or substantiated
- Enter a label/reference name to differentiate incidents from others (Moniker)
- Enter a Point Person to be the lead responder for the incident
- Enter notes to keep progress of the investigation
- Enter replies to send back to the report submitter

### School administrators reporting capabilities

- Forward incident report information via email to other recipients
- Export incident report chronological history information for record keeping reporting and sharing
- Export incident report recorded list via spreadsheet for any state reporting or other compliance reporting purposes. You can use the exported list of incidents for general record keeping purposes
- View pie chart and bar chart statistics and analytics to create a summary report of incident activity
- Special export available for entire history of two-way dialogues for a list of incidents, depending on search criteria.

### School administrators and workflows

- Assign a Point Person This allows school administrators to assign an individual to take the lead on an incident's response process for better efficiency. The Point Person will always be visible for an incident.
- School administrators are broken down to receive incidents in specifically designed groups so the direct personnel who are responsible for certain incidents have immediate access to an incident's information.
- Two-way dialogue replies and inserted notes are all recorded, and each entry includes the details of who created the note/reply, the date and time stamp, the person's position (principal, assistant principal, etc.), and the ability to view the content. This tracking of activity for an incident's response allows administrators to organize the roles of each individual in the process.
- When incidents are forwarded to others, this information is recorded in the chronological history, and it allows personnel to see who forwarded the report, the destination of the report, and the date/time stamp of forwarding.
- The system also allows personnel to view whether there is a Point Person, whether a report has been replied to / has a note inserted, and who the last administrator was to reply to the report submitter, if applicable.
- Threat assessment level for an incident can be changed at any time and it is always visible for personnel so they know the severity of the incident, which allows to follow certain protocols, if applicable.

- Incidents can be switched from open to closed. However, there must be a note recorded before an incident can be closed and this process of incident closure can be easily followed by administrators. Also, once an incident is closed, it will be visible to personnel so they know the status of the received incidents in the system.
- Top level school district administrators can review all activity for different incidents to gauge how many reports are still open, if reports are being properly followed up on, and so on. We can also set up report reminders where every day, all current open incidents are sent to district administrators to keep them notified on what incidents are still pending to be closed and whether additional resources are needed to help the situation.

### 16. Solution 2a - Describe any additional features that your solution provides.

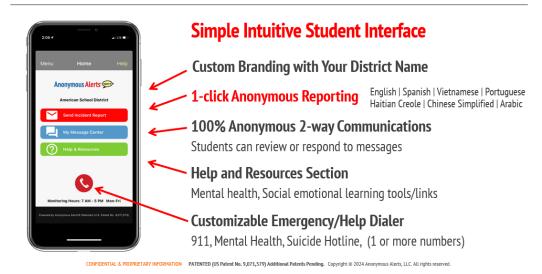
Please see screenshots below that provide an overview of the Anonymous Alerts incident reporting app and system.

These screenshots illustrate the two sides of the system: The Reporting Side, and The Management Side.

Shown here are examples of their basic interfaces on the app and the web.

### **Anonymous Alerts Reporting App**





### **Reporting Website to Submit Incidents**





### **Dedicated reporting website**

- · Access on any Internet connected browser
- Same info to complete as mobile app
- Use computer or mobile device
- You can submit reports anonymously
  - Send replies by text or email anonymously

CONFIDENTIAL & PROPRIETARY INFORMATION PATENTED (US Patent No. 9,071,579) Additional Patents Pending. Copyright @ 2024 Anonymous Alerts, LLC. All rights reserve



### **Incident Management App**

- Easy to Navigate Interface for Incident Report Summary List
- Main information visible in incident entry, including school & incident
- Clear, upfront notice if a Point Person is assigned to the incident
- Incident Origin listed (If it came from webform or mobile app)
- Includes indicator if incident has been replied to or has any notes
- Status of incident located at the top of the entry

Anonymous Alerts® Incident Management Reporting - Click here to download help gu Access your reports below or communicate with those submitters who have supplied an email address You can also add notes to each reported incident or a student ID for further tracking of incidents or report of fended. Search for Anonymous Messages Submitted Begin Date: Incident Type: Select Ontion ame/ID/Victim/Accused: Person(s) to Contact: Select Option V Building: Select Option V Location: Select Option Submitter Type: Select Option Credible: Select Option > Status: Select Option > Substantiated: Select Option > View All Search Push Notifications Download Reports Page 1 of 28 6/28/2024 11:52 AM 90374 Safety Concerns Normal High School 6/28/2024 10:27 AM 60717 Mental Hea Click Here YES Knife Incident 6/26/2024 4:06 PM 57535

### **Additional Incident Management Capabilities**

**Incident Management®** App for school officials to respond to students, track reports, take notes, forwarding reports **Setup groups to receive reports** (school administration, school safety and/or school counselors) Web-based/Online Dashboard for school officials to respond to students, track reports, taking notes, forwarding to others Filter capabilities by incident type specify who received these reports ("weapons" or "drugs" to go to a SRO) Robust Help Section - Add school procedures, policies and emergency plans for school officials to follow **Search received reports** by school, date, incident type or location, victim/accused, and more Downloadable Excel reports - Run a report by district-wide, school, incident type, date range, and more **Push email reports** can be sent to high level officials totaling open incident reports by week or month **Graphical analytics** including robust pie charts, bar charts and more **Dispatch desk dialer** – Submitted incidents are converted from text to voice messages & sent to specified number(s)

### 17. Solution 2b - Describe the team providing 24/7 monitoring services and their training levels.

The Anonymous Alerts Team does not provide 24/7 monitoring services. Incidents are monitored by school officials. School officials can receive reports at any time. We can also set a district up with "Hard Hours" where incident reports can be submitted in a certain time window each school day, for more focused incident management procedures. However, if needed, school districts can contact Anonymous Alerts Support for help via email or text, if needed, at any time.

### 18. Solution 2b – Describe the process taken by your company to determine what and how concerns should be escalated.

Since incident reports are received by school officials, we would defer to the district's protocols of how they typically escalate incidents for different situations. The Anonymous Alerts system has the tools that allow school officials to implement escalation actions such as the Forwarding Feature, Point Person Feature, Threat Assessment Level Feature, and more. Because of Intelligent Routing within Anonymous Alerts, high-level incident types will be immediately delivered to high level personnel who would oversee these major concerns, allowing for a faster / more efficient response.

### 19. Solution 2b - Once escalated, what is the process and response time to local notification.

Because Incidents are directly sent to the appropriate school officials via intelligent routing and reception structures, the necessary personnel are immediately notified of the incident. There is no time lag or processing time required because Anonymous Alerts does not hold on the incidents. The incidents are directly sent to local school official personnel so they can immediately jump into action.

## 20. Solution 2b – Describe how your company handles or aids an agency in determining what level of concern shall include local law enforcement integration. Describe if that integration level is required or optional.

When working through the setup process, our Support Team works with the school district to decide which incident types are high level incidents that would require local law enforcement involvement. We can have certain incident types set up to go directly to law enforcement personnel and critical school officials. This allows both parties to start the incident response process together and both will have access to the Anonymous Alerts system to view the supplemental information for the incident, as well as the history of responses. Having this easy access simplifies the process for retrieving and acting on received information.

### 21. Solution 2b - Describe what resources, such as reporting tools and access to data is available to the agency.

When organizations have accounts with Anonymous Alerts, they can use all of the reporting tools, including the mobile app, web form, Chromebook apps, and mobile website versions. These reporting tools on different platforms allow users to access it however they need.

School officials have access to all Incident Management resources, including the mobile app and web dashboard.

School officials are each set up with a specific login and during the setup, each user has their access levels defined to what data they are able to see.

In general though, as long as you have access to an incident, you can perform any action on the incidents and run reports on the incidents.

Reporting Tools include the following:

- Pie Chart and Bar Chart analytics that illustrate report breakdowns by incident type, location, origin, etc.
- School officials can do report searches to curate a list of incidents and run spreadsheet exports on that list to create an Excel document that includes a listing of incident report information and their basic details.
- School officials can export a PDF document on individual incidents to generate a chronological history report for an incident that includes its details, and associated related actions (replies, notes, and instances of forwarding).
- Special exports can be generated so school officials can see the history of two-way dialogues for different incidents and the progress notes for incidents to save for record keeping purposes.

## 22. Solution 3b – Describe in depth what social-emotional learning (SEL) tools and resources are available to agencies.

Help and Resources Information

- Organizations can outfit their account to include help and resource directories for students, parents, staff, and administrators.
- On the Anonymous Alerts Mobile App, the help and resources can be customized by the organization to include links to web content, videos, critical websites, and other information so students have fingertip access at any time. This can include links to social-emotional learning tools, mental health resources, online safety info, and more.
- We provide a large list of content examples (some include social-emotional learning tools) for organizations to sift through to see if they want it included. They can also ask us to add in their own content they use.
- Organizations can also include phone numbers to resources that users can contact via call or text. These phone numbers can be to 911, suicide prevention crisis text lines, and other local/national hotlines.

### 23. Describe what level of training and professional development is available to agencies, their staff, students, users for your solutions.

#### **Training Processes**

- Anonymous Alerts Team completes training presentation sessions with school officials where all elements of the system are discussed and instruction is provided on using the different tools.
- All training sessions are held via webinar and they are recorded. The recording is then shared with the main point of contact at the district, who may distribute it to the school administrators.
- A directory of user guides, materials, videos, and more is provided to the main point of contact at the district to distribute to their colleagues.
- Additional trainings can be held at any time.
- We can even coordinate an email blast of user guides, materials, and the training recording to all school officials that are connected to the system for a district.

#### **Training for Students**

- Marketing and Promotional materials such as posters, parent letters, and descriptions of Anonymous Alerts are provided to the district to distribute. These materials are created by the Anonymous Alerts support team and they are shared with the main point of contact. These materials can be customized
- A directory of additional promotional material, assets, and past examples is provided to the main point of contact.
- Training videos, slide presentations, and other materials directed toward a student audience are provided to the school district to use in assemblies, classroom discussions, and more.

### 24. Describe how your company and its solutions meet the standards set forth in FERPA, HIPAA, and COPPA requirements.

Below, please find our overview of our systems infrastructure that helps us to meet the standards set forth in requirements for FERPA, HIPAA, and COPPA.

#### SECURITY, DATA AND SYSTEMS INFRASTRUCTURE

#### **OVERVIEW**

We **host our systems** in our **own self-managed secure Cloud** that is **not AWS** or Azure based. Because we manage our own secure Cloud, we maintain 99.99% uptime. We run large scale, fault tolerant software systems and infrastructure. Our production data centers were designed and built to house mission critical systems for companies housing sensitive data and banking information. We provide superior routing and throttling to navigate local Telco congestion. All information that is submitted is government level encrypted. We provide triple-level encryption securing your data in our self-managed and owned, proprietary data security cloud.

- 2 million messages per hour capacity
- Fully redundant high-speed fiber connectivity to 10 Tier-1 backbones
- Ten Fully Redundant High-speed National Voice Carriers to place calls
- Redundant carrier class text messaging
- Complete data and equipment protection
- Redundant power feeders, LIEBERT UPS, Diesel Backup & Fire Suppression
- 24 x 7 system monitoring with expert technical support
- Fully secured cages and cabinets with front and back locking doors and fingerprint access
- On-site 24 x 7 Network Operations Center (NOC)
- SOC 2 Data Center
- 99.99% uptime
- WatchGuard® Enterprise firewalls and systems
- SSL, RSA and/or AESA encrypted data and transfer

#### **Hardened Data Center Security and Data Backups**

- Datacenters are ready for almost anything. Reinforced locations.
- 24-hour security. Mandatory visitor registration with photo ID, Remote video monitoring Data backups nightly, 7 days per week

#### **Fully Redundant Data Reliability**

Our facilities were built with some of the best data center-specific equipment available to ensure that our systems are stable, reliable, and thoroughly protected from bottlenecks and system failures. This includes our network storage architecture, which can reduce or eliminate traditional server vulnerability. Our systems are backed up nightly offsite and onsite.

#### 25. Provide any additional information relevant to this section.

No additional information.

### Value Add

1. Describe any "added value" attributes being offered to CPC and its participating agencies to enhance and add value when purchasing products and services through your company.

Added Value comes with having access to additional products and services offered by our company that may be included in this purchasing cooperative contract.

A summary of the additional products and services in our School Safety Software Suite

**Smart Button® Panic Escalation System**: The Smart Button® empowers your employees to immediately alert critical personnel in times of emergency. If it's an extreme safety threat, medical emergency, weather event, or violent situation, our school safety solution is quick, reliable, and accurate. The Smart Button® strengthens and shortens response times to a crisis in comparison to traditional 9-1-1 methods. You can send mass broadcast messages, schedule and manage drills, do safety status checks, and institute reunification of faculty/staff/students to help administrators to build safer school communities.

**K12 Alerts® / Campus Alerts® - Unified Emergency Mass Notifications**: K12/Campus Alerts® is a unified communications platform for all touchpoints, from your school/campus's mass notifications to paperless newsletters. In mere seconds, you can send a school/campus-to-home communication by voice, email, SMS and/or social media to any size group, use multi-languages, and more.

### **Exceptions & Deviations**

- 1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.

  N/A
- 2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:
  - RFP section number and page number
  - Describe the exception
  - Explanation of why this is an issue
  - A proposed alternative to meet the needs of participating agencies and the cooperative

N/A



#### Forms & Signatures RFP #25.01 Student Safety Solutions

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the <u>required forms</u>, follow these steps:

- 1. Read the document in its entirety.
- 2. Complete all questions and forms.
- 3. Save all pages in the correct order to a <u>single PDF format</u> titled "Forms & Signatures Name of Company".
- 4. Submit the forms in the required format with all necessary signatures in Public Purchase.

#### The following sections will need to be completed prior to submission:

- 1. Contract Offer & Award
- 2. <u>Uniform Guidance "EDGAR" Certification Form</u>
- 3. Subcontractor Utilization Form



Date 07/15/2024

### Contract Offer & Award

Business Name Anonymous Alerts, LLC

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

#### Part I: Supplier

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

Address	245 Main Street, Suite 400	City, State, Zip	White Plains, NY 10601		
Contact Person	T. Gregory Bender	Title	President and CEO		
<mark>Authorized</mark> Signature	7. Gregory Bender relations@anonymousalerts.com	Title	President and CEO		
Email	relations@anonymousalerts.com	Phone	203-293-9770		
specifications, o months and wi	exceptions, and amendments. The init ll commence on the date indicated belo	cial term of this cont low. There will be an	ponse, including all terms, conditions, ract shall be for up to twenty-four (24) optional renewal for a period lasting no on under certain criteria and conditions.		
Agency		Authorized Signature			
Name		Title			
Awarded this _	day of	Contract #			
Contract/Agreen	nent to Commence				

# **EDGAR Certification Form** 2 CRF Part 200

### REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS – APPENDIX II TO 2 CFR 200

The following provisions are required and apply when federal funds are expended by participating agencies for any contract resulting from this procurement process.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

#### (A) Supplier Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Provisions regarding Supplier default and legal remedies are included in Sections I.K.18 and I.K.19 above. Any contract award will be subject to such provisions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### (B) Termination for Cause and for Convenience

Pursuant to Federal Rule (B) above when federal funds are expended by participating agencies, the participating agency reserves all rights to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by the Supplier, in the event the Supplier fails to" (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. The participating agency reserves the right to terminate the contract immediately, with written notice to Supplier, for convenience, if the participation agency believes, in its sole discretion that it is in the best interest of the participating agency to do so. The Supplier will be compensated for work perform and accepted and goods accepted by the participating agency as of the termination date if the contract is terminated for convenience of the participating agency. Any award made under this procurement process is not exclusive and the participating agency reserves the right to purchase goods and services from other Suppliers when it is in the best interest of the participating agency.

#### (C) Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

#### (D) Davis Bacon Act

When required by Federal program legislation, Supplier agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Supplier shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the

Supplier is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Supplier shall pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Supplier must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

#### (E) Contract Work Hours and Safety Standards Act

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### (F) Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### (G) Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

#### (H) Debarment and Suspension (Executive Order 12549 and 12689)

A contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise

excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

#### (I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

Suppliers that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by participating agencies, the Supplier certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, the Supplier certifies that it is compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be include in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriated tiers and that all subrecipients shall certify and disclose accordingly.

#### (J) Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### (K) Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

A participating agency is prohibited from obligating or expending funds to:

- (1) Procure or obtain.
- (2) Extend or renew a contract to procure or obtain; or
- (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).

- (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
- (iii) Telecommunications or video surveillance equipment or services products or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

#### (L) Domestic Preferences for Procurements

As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award.

For the purpose of this section:

- (1) "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.
- (2) "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

#### PROFIT AS A SEPARATE ELEMENT OF PRICE

For purchases using federal funds in excess of \$250,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, the Supplier agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier agrees that the total price, including profit, charged by the Supplier to the participating agency shall not exceed the awarded pricing.

### RECORD RETENTION REQUIREMENTS FOR CONTRACTS PAID FOR WITH FEDERAL FUNDS – 2 CFR § 200.333

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The Supplier further certified that Supplier will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending maters are closed.

#### CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that the Supplier will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conversation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18; Pub. L. 94-163, 89 Stat. 871).

#### CERTIFICATION OF NON-COLLUSION STATEMENT

Supplier certifies under penalty of perjury that its responsible to this procurement solicitation is in all respects bona fide, fair, and made without collusion or fraud with any person, joint venture, partnership, corporation or other business or legal entity.

Pursuant to Federal Ruling, when federal funds are expended by participating agencies, the Supplier hereby certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, Supplier certifies compliance will all provisions, laws, acts, regulations as specifically noted above. The Supplier agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances, as applicable.

<b>Business Name</b>	Anonymous Alerts, LLC	Authorized Signature T. Gregory Bender
Full Name	T. Gregory Bender	Title President and CEO

### Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name:	Student Safety Solutions							
Solicitation Number:	RFP #25.01							
Supplier Name:	Anonymous Alerts, LLC							
If a subcontractor will	a subcontractor will not be used, check this box: 🗸							
Company Name:								
Street Address:								
City, State, Zip:								
Telephone:								
Primary Contact:								
Email Address of Con	tact:							
Services to be provide	ed:							
Company Name:								
Street Address:								
City, State, Zip:								
Telephone:								
Primary Contact:								
Email Address of Con	tact:							
Services to be provide	ed:							
Company Name:								
Street Address:								
City, State, Zip:								
Telephone:								
Primary Contact:								
Email Address of Con	tact:							
Services to be provide	ervices to be provided:							



DATE (MM/DD/YYYY) 01/05/2024

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th	is c	ertificate does not confer rights	to the	cert	ificate holder in lieu of su			).	•		
PRO	DUCE					CONTA NAME:					
Hiscox Inc.					PHONE (A/C, No	o. Ext): (888)	202-3007	FAX (A/C, No)			
5 Concourse Parkway				E-MAIL ADDRE	4-	ct@hiscox.co	* * * * * * * * * * * * * * * * * * * *				
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		5 Main Street				INSURE					
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	VVI	hite Plains NY 10601				INSURE	RE:				
						INSURE	RF:				
					E NUMBER:				REVISION NUMBER:		
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С	ERTI	IFICATE MAY BE ISSUED OR MAY	PERT	AIN,	THE INSURANCE AFFORD	ED BY	THE POLICIES	S DESCRIBED			
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INSR LTR		TYPE OF INSURANCE	INSD	SUBR WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMI	тѕ	
	Х	COMMERCIAL GENERAL LIABILITY							EACH OCCURRENCE	\$ 2,00	00,000
		CLAIMS-MADE X OCCUR							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 50,0	000
	Х	CGL is on BOP Form							MED EXP (Any one person)	\$ 5,00	00
Α				Υ	UDC-1838845-BOP-2	13	10/18/2023	10/18/2024	PERSONAL & ADV INJURY	\$ S/T	Each Occ.
^	GEN	N'L AGGREGATE LIMIT APPLIES PER:			0DC-1030043-BOF-2	.5	10/10/2023	10/10/2024	GENERAL AGGREGATE	\$ 4.00	0.000
	Х	POLICY PRO- JECT LOC							PRODUCTS - COMP/OP AGG	s S/T	Gen. Agg.
									TRODUCTO COMITTOT REC	\$	
	AUT	OTHER: TOMOBILE LIABILITY							COMBINED SINGLE LIMIT	\$	
		ANY AUTO							(Ea accident) BODILY INJURY (Per person)	\$	
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Α	_	AUTOS ONLY HIRED  AUTOS ONLY  AUTOS ONLY  AUTOS ONLY			UDC-1838845-BOP-2	23	01/04/2024	10/18/2024	PROPERTY DAMAGE	\$	
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			-							\$	
		UMBRELLA LIAB OCCUR							EACH OCCURRENCE	\$	
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	ANYI	PROPRIETOR/PARTNER/EXECUTIVE ICER/MEMBER EXCLUDED?	N/A						E.L. EACH ACCIDENT	\$	
	(Man	ndatory in NH)							E.L. DISEASE - EA EMPLOYE	\$	
	DES	s, describe under CRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT	\$	
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CE	CERTIFICATE HOLDER CANCELLATION										
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DATE (MM/DD/YYYY) 01/05/2024

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th	is certificate does not confer rights	to the	certi	ificate holder in lieu of si			).			
PRO	DUCER				CONTA NAME: PHONE					
	Hiscox Inc.					o, Ext): (888)	202-3007	FAX (A/C, N	lo):	
5 Concourse Parkway			E-MAIL ADDRE	conto	ct@hiscox.co	*				
	Suite 2150				7.22.1.2		URER(S) AFFOR	DING COVERAGE		NAIC#
	Atlanta GA, 30328				INSURE	10	x Insurance C			10200
INSU	RED							, opa,	-	
	Anonymous Alerts, Llc				INSURE					+
	245 Main Street				INSURE					+
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	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIN	1IT \$	
Α	Professional Liability		Y	UDC-1838845-EO-23	3	10/18/2023	10/18/2024	Each Claim: Aggregate:	1 ' '	000,000 000,000
DES	DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)									
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**EMBROKER** DATE (MM/DD/YYYY) 04/24/2024

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-	DUCER	CON	TACT ,	lie Noonan				
	Embroker Insurance Services LLC	NAM PHO	NE	44) 436-2765		FAX		
	5214F Diamond Heights Blvd. Unit #1261	I F-MA	ΔII	,		(A/C, No):		
	San Francisco, CA, 94131	ADD		rtificates@en				
					DING COVERAGE			NAIC#
		INSU	JRERA: EVEF	RSPAN IND I	NS CO			16882
INSU	RED	INSU	JRER B :					
	Anonymous Alerts, LLC	INSU	JRER C :					
	245 Main St	INSU	JRER D :					
	Suite 400	INSU	JRER E :					
	White Plains, NY, 10601	INSU	JRER F :					
CO	VERAGES CERTIFICATE NUM	BER: b7a6d0ee-023f-1	1ef-809e-c35a4	1999db1	REVISION NUM	IBER:	•	
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	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY				PER STATUTE	OTH- ER		
	ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?				E.L. EACH ACCIDEN	IT	\$	
	(Mandatory in NH)				E.L. DISEASE - EA E	MPLOYEE	\$	
	If yes, describe under DESCRIPTION OF OPERATIONS below				E.L. DISEASE - POLI	CY LIMIT	\$	
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-	vidence of coverage							
CEF	RTIFICATE HOLDER	CA	NCELLATION					
My coverage summary 245 Main St Suite 400			SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.					
۱	hite Plains, NY, 10601	AUT	HORIZED REPRESE	NTATIVE				
			ANUNOON AN					



DATE (MM/DD/YYYY) 01/19/2024

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this certificate does not confer rights to the certificate holder in lieu of	such endorsement(s).					
PRODUCER	CONTACT NAME:					
AUTOMATIC DATA PROCESSING INSURANCE AGCY INC	PHONE					
1 ADP BLVD MS 625 ROSELAND, NJ 07068	E-MAIL ADDRESS: spcbicadp@travele	E-MAIL ADDRESS: spcbicadp@travelers.com				
(877) 677-0428	INSURE	INSURER(S) AFFORDING COVERAGE				
	INSURER A : THE PHOENIX IN	INSURER A: THE PHOENIX INSURANCE COMPANY				
INSURED ANONYMOUS ALERTS LLC	INSURER B:	INSURER B:				
245 MAIN ST STE 400	INSURER C:	INSURER C:				
WHITE PLAINS, NY 10601	INSURER D :	INSURER D:				
	INSURER E :	INSURER E:				
	INSURER F:					
COVERAGES CERTIFICATE NUMBER: 288383	2155061910	<b>REVISION NUMBER:</b>				
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW	/ HAVE BEEN ISSUED TO THE	INSURED NAMED ABOVE FOR T	THE POLICY PERIOD			

INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE		SUBR		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	S
	COMMERCIAL GENERAL LIABILITY				,		EACH OCCURRENCE	\$
	CLAIMS-MADE OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$
	OCCUR.						MED EXP (Any one person)	\$
							PERSONAL & ADV INJURY	\$
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$
	POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$
	OTHER:							\$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$
	ANY AUTO						BODILY INJURY (Per person)	\$
	OWNED AUTOS ONLY AUTOS NON-OWNED						BODILY INJURY (Per accident)	\$
	AUTOS ONLY AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$
								\$
	UMBRELLA LIAB OCCUR						EACH OCCURRENCE	\$
	DED RETENTION \$						AGGREGATE	\$
	NETENTION \$							\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY  Y/N	N/A		UB-7R166991-23	10/31/2023	10/31/2024	X PER STATUTE OTH-	
	ANY PROPRIETOR/PARTNER/EXECUTIVE						E.L. EACH ACCIDENT	\$1,000,000
	OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.L. DISEASE - EA EMPLOYEE	\$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)								

CERTIFICATE HOLDER	CANCELLATION
ANONYMOUS ALERTS LLC 245 MAIN ST STE 400 WHITE PLAINS, NY 10601	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
1	AUTHORIZED REPRESENTATIVE  Renan M. Beltran

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### **Cooperative Purchasing Connection**

# Tabulation Report RFP #25.01 - Student Safety Solutions Vendor: Gaggle.Net, Inc.

**General Comments:** 

General Attachments: Certificate of Insurance (COI) - Gaggle.pdf

Certificate of Insurance (COI) - Gaggle\_Therapy.pdf

Gaggle Proposal for CPC.pdf
Part 3 Questionnaire - Gaggle.pdf
Part 4 Forms - Signatures - Gaggle.pdf
Pricing Proposal - Gaggle\_Solution 1.pdf

Pricing Proposal - Gaggle\_Solution 2a and 2b.pdf

Pricing Proposal - Gaggle\_Solution 3.pdf



#### **Questionnaire** RFP #25.01 - Student Safety Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

- 1. Read the document in its entirety.
- 2. Respondents must use the Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
- 3. Complete all questions.
- 4. Save all pages in the correct order to a single PDF format titled "3 Questionnaire Name of Company".
- 5. Submit the Questionnaire, along with other required documents in Public Purchase.

#### The following sections need to be completed before submission:

- 1. Company Information
- 2. Qualifications & Experience
- 3. Performance Capability
- 4. Products, Service & Pricing
- 5. Value Add
- 6. Exceptions & Deviations

### **Company Information**

Name of Company:	Gaggle.Net, Inc.
Company Address:	5050 Quorum Drive, Suite 700
City, State, Zip code:	Dallas, TX 75254
Website:	www.gaggle.net
Phone:	800-288-7750

Provide the following company contacts that will be working with this anticipated contract. Include name, email, and

phone number(s).

p110110 11011110 01 (a):			
	Name	Email	Phone
General Manager	Jennie Eft	jennie@gaggle.net	800-288-7750
Contract Manager	Jennie Eft	jennie@gaggle.net	800-288-7750
Sales Manager	Todd Schmid	tschmid@gaggle.net	800-288-7750
Marketing Manager	Shelby Goldman	shelby@gaggle.net	800-288-7750
<b>Customer Service Manager</b>	Kevin Eckert	keckert@gaggle.net	800-288-7750
Account Manager(s)	Amber Aplington-Johnson	amber@gaggle.net	800-288-7750

Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see submittal checklist).

X	Busines	ss Type/Classification			
	8(a)	8(a) Qualified Business			
	DBE	Disadvantaged Business Enterprise			
	HUB	Historically Underutilized Business Zone			
	MBE	Minority-Owned Business Enterprise			
	MWBE	Minority Women-Owned Business Enterprise			
	SBE	Small Business Enterprise			
	Other; list name:				

X	Business Type/Classification		
	SDB	Small Disadvantaged Business	
	SDVOB	Service-Disabled Veteran Owned Business	
	SECTION 3	Section 3 Business Concern	
X	SSV	Sole Source Supplier	
	VBE	Veteran-Owned Business Enterprise	
	WBE	Women-Owned Business Enterprise	

List any other cooperative or state contracts that your company holds that participating agencies have access to and include the contract expiration date.

Describe how your company will position the potential resulting contract with CPC versus other contracts you have access to.

Members can use national agreements that Gaggle has with NCPA, TIPS or BuyBoard.

Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing
contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5)
years?

X	Yes	No

If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.

Silagyi v. Gaggle.net, Inc. et al., Federal District Court for the Western District of Oklahoma, CIV-21-607-SLP. Please direct any inquiries to our legal counsel.

Lance C. Cook 705 NW 4th Street Oklahoma City, OK 73102 mailing address: P.O. Box 138800 Oklahoma City, Oklahoma 73113

Telephone: (405) 705-3600 Direct: (405) 900-5245 Facsimile: (405) 705-2573 Cell: (405) 397-8434

Cell:	(405) 397-8434		
Has your o	ompany been disbarro	ed and o	or suspended in doing business within the United States?
	Yes	X	No

### **Qualifications & Experience**

#### 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

Gaggle is a recognized leader in helping K-12 districts manage student safety on school-provided platforms. Through Gaggle Safety Management, we proactively alert school officials when students show signs of self-harm, thoughts of suicide, substance abuse, threats of violence, and other harmful situations. Our Gaggle Therapy service offers direct mental health support, connecting students with licensed counselors for teletherapy sessions at no out-of-pocket cost, helping enhancing students' mental wellness and academic performance. Gaggle ReachOut acts as a 24/7 crisis line, instantly connecting students with trained, caring crisis counselors for quality conversations.

### 2. Provide evidence of what your company is doing to remain viable in the ever- changing student safety industry. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

Gaggle is committed to remaining at the forefront of the student safety industry by continuously evolving and adapting to new challenges and advancements. Here are key initiatives and strategies we have implemented to ensure our ongoing viability and leadership in this dynamic field:

**Technology Innovation**: We continuously invest in advanced technologies, such as artificial intelligence and machine learning, to enhance our ability to detect and respond to safety threats. Our proprietary algorithms are regularly updated to improve accuracy and efficiency in identifying potential risks.

**Comprehensive Safety Solutions**: Gaggle offers a holistic approach to student safety, encompassing not only digital safety monitoring but also mental health support services, such as teletherapy. This integrated approach ensures that we address a wide range of safety concerns.

**Data Privacy and Security**: We prioritize data privacy and security by adhering to stringent industry standards and regulations, including FERPA and COPPA. Regular security audits and updates to our systems ensure that student data remains protected.

**Partnerships and Collaboration**: Gaggle actively collaborates with educational institutions, mental health organizations, and industry experts to stay informed about emerging trends and best practices. These partnerships help us refine our services and introduce innovative solutions.

**Scalability and Flexibility**: Our solutions are designed to be scalable and flexible, allowing us to accommodate the diverse needs of school districts of all sizes. This adaptability ensures that we can continue to serve our clients effectively as their requirements change.

Gaggle's customer retention for the 2023-24 year was over 84%.

#### 3. Describe the number of agencies your organization, on average, provides student safety solutions.

Gaggle currently provides services to approximately 1,500 customers, protecting 6 million students across the United States.

4. Describe the percentage of your company's revenue, by category (city/county/government, K12 education, higher education) that is derived from student safety solutions sales on an annual basis.

Gaggle's safety solution revenue is broken out as follows:

 $Higher\ Education = 0.1\%$ 

Government = 0.2%

K12 Education = 99.7%

#### 5. Describe your experience and sales approach your company will take with participating public agencies.

Gaggle has been providing services to school districts since 1999 and has been collaborating with CPC since 2020. By leveraging our experience and adopting a collaborative, value-focused sales approach, Gaggle aims to build lasting, successful partnerships with schools, delivering solutions that effectively address their safety and mental health needs.

#### 6. Provide any additional information relevant to this section.

Gaggle has partnered with CPC since 2018 to provide our services to members.

Provide three (3) references that have purchased student safety solutions <u>from your company within the last two (2) years</u>. References from the tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. <u>Failure to confirm reference of past work may affect your evaluation.</u>

Reference #1 - Company Name Service/Product Purchased

Year of Purchase Reference Contact

Phone Email Rochester Public Schools, Rochester, MN

Gaggle Safety Management and SpeakUp for Safety.

Customer since 2019

Christopher Lingen, Director of School Support

(507) 328-4303

chlingen@rochesterschools.org

Reference #2 - Company Name

Service/Product Purchased

Year of Purchase Reference Contact

Phone Email Robbinsdale Public School District, New Hope, MN

Gaggle Safety Management Services and SpeakUp for Safety.

Customer since 2020

Bo Powell, Director of Security

(763) 504-8169

bo powell@rdale.org

Reference #3 - Company Name Service/Purchase Purchased

Year of Purchase Reference Contact

Phone Email North St. Paul-Maplewood-Oakdale ISD 622, North Saint Paul, MN

Gaggle Safety Management

Customer since 2019

Josh Anderson, Director of Technology

(651) 748-7583

janderson2@isd622.org

#### **Performance & Capability**

1. Describe your company's logistics (locations, experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on-time quality products to participating agencies.

Gaggle's address is 5050 Quorum Drive, Suite 700, Dallas, TX 75254. We offer cloud-based solutions, which means we don't have any production, inventory, or delivery processes.

Gaggle offers the most proactive tool in digital student safety: Gaggle Safety Management. In addition to monitoring, we support students and school staff with mental health services.

With over 25 years of experience, Gaggle is the leading expert in K-12 student safety, helping thousands of districts prevent tragedies and save lives. Gaggle is trusted by educators and leaders in more than 1,500 school districts nationwide.

Unlike competitors, Gaggle's solutions have been saving lives since 1999. We constantly innovate to meet the evolving needs of districts, analyzing not just emails but also attachments, Google Drive, Microsoft OneDrive, Google Chat, Microsoft Teams, Calendar, Canvas, and web browser activity.

The Gaggle Safety Management suite has recently evolved to include Web Activity Monitoring and the Gaggle Web Filter to better monitor, manage, and respond to students' online activities. Additionally, Gaggle's mental health services now include Gaggle Therapy and ReachOut crisis line to more holistically support student well-being. Gaggle is committed to not just finding students in crisis, but providing solutions to ensure students are getting the mental and emotional support they need.

Gaggle ensures the safety of students through early warning detection of self-harm, drug or alcohol use, cyberbullying, sexually explicit content, and other harmful situations. By combining machine learning technology, advanced algorithms, and our trained Safety Team, schools and districts can create safe digital learning environments for communication, collaboration, and learning. This unique combination of technology and real-time human review brings peace of mind that students are being protected 24 hours a day, seven days a week, 365 days a year while using their district provided tools.

### 2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line, or any key employees.

Gaggle's 25 years of experience refining our safety management system has resulted in the following differentiators from other providers:

**Comprehensive Monitoring:** Gaggle is the only provider that monitors both the district-issued device and the school account. By focusing on account-level protection, we ensure comprehensive safety across any device or network used to access the student's account. This approach prevents students from disabling protection services, thus maintaining continuous safety measures.

**Cost-Effective Licensing:** With Gaggle, you only pay for students who are licensed to have Google accounts. For instance, while K-1 students may not have school accounts and are not charged, students in grades 2 and above are covered. Unlike competitors who require licenses for every student and device, Gaggle offers a more tailored and economical approach.

**Deep Integration and Understanding:** Gaggle's philosophy centers on a deep understanding of your district's specific needs. We aim to enhance your existing resources and policies rather than imposing a one-size-fits-all solution.

**Advanced Threat Detection:** Our service includes sophisticated weapons detection capabilities, enhancing the security and safety measures within your schools.

**Sophisticated Machine Learning:** At the core of Gaggle Safety Management is the most sophisticated machine learning model on the market that monitors student-generated content for keywords, tone, context, and sentiment. This content undergoes several layers of human review before any alerts are issued to the district, ensuring accurate and relevant notifications. Gaggle's machine learning models consistently adapt to the evolving ways in which students communicate and express themselves in writing. These machine learning models are adaptive, continuously adjusting to accommodate emerging norms and trends.

**Extensive Coverage:** Unlike many providers that limit their focus to self-harm, violence, and bullying, Gaggle proactively addresses a broader spectrum of risks including suicide, harassment, drugs, nudity, sexual content, and more serious concerns like abuse, human trafficking, child predators, school threats, and weapons intended for harm.

**Differentiated Implementation Plan:** Gaggle takes a two-pronged approach to launching Safety Management in districts. A member of our team will work with your Technology/IT Department to schedule a timeline for deployment of components of Gaggle Safety Management services. The second path involves customization, training and support of endusers (i.e. District Police/Safety, Mental Health/Student Services, Building Administrators and Counselors, etc). By supporting both entities, we ensure a unified plan for protecting safety and mental health, protecting the district's investment in Gaggle.

3. Describe your proposed order and delivery/installation process for this proposal and contract award.

Describe the process from order placement, including methods, receipt of order, installation, and any related services. Describe lead time, availability, delivery, installation, etc.

Gaggle provides cloud-based solutions. Our proposed order and delivery/installation process for this proposal and contract award is designed to ensure a smooth and efficient experience from start to finish.

#### Order Placement:

- A Sales Representative will work closely with the district to understand their needs and provide a tailored quote.
- Once the district reviews and approves the quote, they will proceed to the contract stage.
- The district will sign the contract, officially agreeing to the terms and conditions.
- Gaggle will issue an invoice to the district via email.

#### Implementation:

- A dedicated Implementation Manager will be assigned to the district to coordinate the setup process.
- The Implementation Manager will work with the district to schedule the start of services, considering the district's availability and readiness.
- The lead time for implementation can vary based on the complexity of the services purchased. Typically, the process can range from a few days to several weeks.
- Gaggle ensures the availability of necessary resources to meet the district's timeline.
- Gaggle's cloud-based solutions will be activated and configured according to the district's requirements.

### 4. Describe your company's customer service/problem resolution process. Include hours of operation, number of services, modes of contact, etc.

Gaggle Customer Support can be contacted any time at no additional cost to our district partners. When customers contact our support line, they will always speak with a live customer support team member. The Gaggle Customer Support team is available via our toll-free number or Live Chat feature Monday through Friday from 6:00 AM to 7:00 PM CT. After hours and on weekends and holidays, customers are encouraged to reach our support department via support@gaggle.net for the fastest response.

# 5. Describe how your company plans to educate and train company personnel on the contract terms and conditions, details, and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.

Gaggle's team is very familiar with the details of the CPC contract terms and conditions since we have partnered with them since 2020. We will continue to educate and train new personnel on the contract term and conditions and details. We have developed and distributed resource materials that are easily accessible to all relevant team members. Marketing will collaborate with CPC to develop a plan to effectively reach and connect with members. The Sales Team will receive training on how to effectively communicate the contract's value proposition to potential clients.

#### 6. Describe your company's contract implementation or customer transition plan.

Gaggle's implementation process is streamlined to minimize disruption to school operations. Our team works closely with school IT departments to integrate our solutions with existing systems. The process typically involves a series of steps including setup, configuration, testing, and training to ensure a smooth rollout.

Districts are assigned a dedicated Implementation Specialist to guide them through our multi-phased implementation process. We have extensive experience implementing Gaggle in school districts of all sizes and have developed the knowledge, tools, resources, and documentation to make sure everything goes as smoothly as possible.

#### **Implementation Steps:**

- 1. Planning: This step consists of high-level sessions to set expectations and ensure that all implementation goals are documented. Stakeholders will meet to develop and confirm the implementation plan, determine communication and technical needs and ensure that these plans are also developed and refined.
- 2. Customizing: Gaggle is not a one-size-fits-all solution. During this phase of implementation we will work closely to ensure that our solution fits with your policies and procedures so that Gaggle is a great fit for your district.
- 3. Training: We will provide professional development for all district staff who need to understand how Gaggle works, and the expectations for supporting the implementation.

Review and Refine: Implementation will lead to a launch with Gaggle, but that is not where our relationship ends. Following the launch, the Gaggle team will continue to work closely with your district to share data and ensure that things are running smoothly.

#### $7. \quad Describe \ your \ company's \ experience \ and \ ability \ to \ work \ with \ punch-out \ and \ cXML \ marketplace \ systems.$

N/A

#### 8. Provide any additional information relevant to this section.

Gaggle has been recognized for its contributions to student safety and well-being, receiving awards such as the EdTech Digest's Cool Tool Award and the District Administration Top Ed Tech Product Award. Our commitment to excellence and innovation continues to drive our success.

#### **Products, Service & Pricing**

X	Pricing is better than what is offered to individual educational agencies.
	Pricing is better than what is offered to cooperative educational agencies.
	Other, please describe

1. Indicate the level of support your company will offer on this contract category.

If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:

#### 2. Describe how participating agencies will verify they are receiving contract pricing.

Gaggle will provide documentation to any participating agencies to verify contract pricing.

3. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.

Gaggle has a \$1,000 minimum order requirement.

#### 4. Describe your warranty and warranty process for all products and services.

N/A

### 5. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large orders, single ship to location, annual spend, guaranteed quantity, etc.

Gaggle will collaborate with district partners to explore potential discounts for large districts and multi-year contracts.

### 6. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.

Gaggle allows payment via ACH and check. Gaggle collaborates with districts to establish payment terms that align with their budgets and fiscal years. Our standard payment terms are Net 30, and we offer both 12-month and pro-rated billing options.

#### 7. Describe the frequency of price list revisions. Describe any indices used to guide price adjustments.

Gaggle recently had its first price list revision in 8 years. Gaggle uses a variety of indices to guide price adjustments to ensure fairness and alignment with market trends and inflation rates. These indices include:

Consumer Price Index (CPI): Gaggle reviews the CPI to adjust prices in accordance with the general inflation rate. This ensures that our pricing remains consistent with the cost of living and economic conditions.

Industry-Specific Cost Indices: We also consider indices specific to the education and technology sectors. This helps us adjust our prices based on the costs unique to the services we provide, such as software development, data security, and teletherapy services.

Operational Cost Analysis: Regular analysis of our operational costs, including labor, technology infrastructure, and support services, is conducted. This ensures our prices reflect the true cost of providing high-quality services while remaining competitive.

Market Comparisons: Gaggle benchmarks its pricing against similar services in the market. This includes reviewing competitor pricing and industry standards to ensure our offerings are competitively priced.

By utilizing these indices, Gaggle maintains a balanced approach to pricing that is both fair to our clients and sustainable for our operations.

#### 8. Describe how future product introductions will be priced and align with contract proposed pricing.

Gaggle will ensure that new products are introduced with transparent pricing that reflects the value they add while maintaining consistency with the terms of the existing agreement. We will work closely with our district partners to ensure that any new offerings are priced competitively and align with the overall pricing strategy. Additionally, we will offer flexible pricing options, including potential discounts for large districts and multi-year commitments, to ensure that new products are accessible and affordable for our partners.

### 9. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.

Gaggle has been collaborating with CPC since 2020 and is well-versed in the required processes. We will continue compliance through documentation, employee training, and record-keeping.

11. Solution 1 – Describe who are the recipients of anonymous reports. Describe if that recipient changes depending on the agency, or mode of submission (i.e. app, hotline, website).

Responses are handled in real-time. Emails, text messages and voicemails enter the queue in real-time. The item is processed by the safety team and the designated emergency contact is notified.

#### 12 Solution 1 - Describe what features are included and supported with anonymous reporting (i.e. photos, video).

Users can submit anonymous tips via email, phone, web chat, or text message. They can include text, photos, and video through email or text.

#### 12. Solution 1 - Describe your response rate and response process for anonymous reporting.

Student-reported incidents are addressed promptly as they are received. Gaggle's Safety Team assesses and determines which items are actionable incidents. Depending on the identifiable information, specific emergency contacts within the district are notified via email. For the most urgent situations, the district's contacts are called directly by the Gaggle Safety Team.

### 13. Solution 1 – Describe how anonymous reports are recorded, tracked within the solution. Detail how, if any, notifications, reports, or workflows may apply to the solution and the anonymous report.

Incidents are recorded and tracked by category Questionable Content (QCONs) and Possible Student Situations (PSSes). An email is sent to the emergency contacts and can be accessed through Gaggle if necessary. Incidents are also recorded on the Gaggle Dashboard. The median time between content creation and alert is 11 minutes.

SpeakUp, the anonymous tip line, funnels student tips to the Gaggle Safety team and these are reviewed and managed in the same manner as content that flows directly from Gaggle Safety Management.

When students contact ReachOut, they are connected with a counselor in 2 minutes on average. These conversations l are anonymous unless the student volunteers personal information. ReachOut conversations are summarized by the counselor and reported back to the school district as deemed appropriate. In instances of crisis, the school is informed immediately (similar to the PSS process) and less urgent conversations are reported within 1 business day. Districts receive monthly reporting that details the total number of conversations for the period as well.

### 14. Solution 2a – Describe how your solution streamlines incident management into a real-time solution for agencies.

Student safety and your school climate impact your students' ability to fully engage and succeed academically, emotionally, and socially. Gaggle's Safety Management Dashboard enables administrators to have visibility into the district's incident data and reports. The dashboard presents real-time statistics with graphs that display data in a simplified and easy-to-read format.

This tool can be used to allocate security resources or implement support and prevention programs around common issues. District Administrators can keep tabs on individual schools and the district as a whole. They are also able to follow trend data, such as the number of items being flagged and reviewed by Gaggle's Safety Team, and actionable incidents, and the level of concern. Gaggle has incorporated filters and reporting options that allow you to quickly access the data that is most important to you.

#### 15. Solution 2a - Describe how your solutions handles data entry, reporting and workflows.

Incident Workflow provides District Administrators and staff a way to manage and resolve student safety incidents with a simple, intuitive web interface. With role-based access, district administrators have the ability to view specific incidents on demand, as well as track trends across the district or within sub-groups of students. Streamlined reporting gives Gaggle customers the ability to bring aggregate data back to their boards, as well as document actions and outcomes for their state agencies. Many schools and districts are tasked with routinely reporting back to their boards or state agencies on incidents with documented outcomes. This feature simplifies the process, giving you the ability to track and report on these critical incidents more accurately.

#### 16. Solution 2a - Describe any additional features that your solution provides.

#### 17. Solution 2b - Describe the team providing 24/7 monitoring services and their training levels.

The Safety Team comprises a management team (Director, Supervisors, and Coordinators), Safety Analysts, and Contractors.

The management team is focused on the training, support, and management of all Safety Workers. A significant portion of management time is spent on assuring the quality of the Gaggle Safety Management product, focusing on auditing decisions made, and efficiently staffing and working the queues.

Safety Analysts are staffed 24/7 to review content and make decisions on the most important situations related to student safety. Safety Analysts are the last set of eyes on every PSS and the team that makes direct contact with Emergency Contacts.

Contractors work to clean up the content in the queues so Safety Analysts are able to focus on only the most important content.

We have ongoing team training on the Safety Team to stay up to date on current trends, changes in culture, etc. We have a partnership with NCMEC, attend training with Law Enforcement, work with professional bias trainers, and participate in courses aimed toward professionals in student safety. We also have internal sessions with a therapist to keep our team mentally well.

### 18. Solution 2b – Describe the process taken by your company to determine what and how concerns should be escalated.

A unique combination of initial detection and assessment by our proprietary AI and machine learning services, followed by real-time human review by trained safety experts within minutes, produces accurate safety alerts prioritized by their level of urgency. In other words, early warning signs are labeled as Questionable Content (QCONs) and sent to district contacts via email, while imminent threats are labeled as Possible Student Situations (PSSs) and result in phone calls to the district's identified Emergency Contacts.

#### 19. Solution 2b - Once escalated, what is the process and response time to local notification.

Gaggle works diligently to identify and address every concerning item swiftly. Our team reviews 95% of items within 45 minutes of their creation, and our advanced algorithms prioritize the most urgent items to the top of the queues for faster review. The median time for an emergency phone call during the last school year was just 11 minutes from the time the student wrote the text to when the call was made.

### 20. Solution 2b – Describe how your company handles or aids an agency in determining what level of concern shall include local law enforcement integration. Describe if that integration level is required or optional.

In standard notifications, the decision to involve law enforcement rests with the school district's Emergency Contacts. Gaggle encourages strong partnerships between school districts and law enforcement to ensure that communication is swift and efficient if law enforcement involvement is necessary.

In situations where a student's life is at risk or immediate action is needed to prevent significant harm and the school district's Emergency Contacts are unavailable, Gaggle may directly contact law enforcement.

#### 21. Solution 2b - Describe what resources, such as reporting tools and access to data is available to the agency.

Gaggle offers robust reporting capabilities, including detailed activity logs, trend analysis, and customizable reports. These reports help school administrators understand student behavior patterns and make informed decisions about interventions and policy adjustments. Gaggle's Safety Management Dashboard (the Gaggle Portal) enables administrators to have visibility into the district's incident data and reports. The dashboard presents real-time statistics with graphs that display data in a simplified and easy-to-read format.

This tool can be used to allocate security resources or implement support and prevention programs around common issues. District Administrators can keep tabs on individual schools and the district as a whole. They are also able to follow trend data, such as the number of items being flagged and reviewed by Gaggle's Safety Team, and actionable incidents, and the level of concern. Gaggle has incorporated filters and reporting options that allow you to quickly access the data that is most important to you.

Data this powerful needs to be available on demand, so we applied a mobile-first design philosophy, which means district personnel can instantly access the Safety Management Dashboard from a phone or tablet, as well as a computer.

### 22. Solution 3b – Describe in depth what social-emotional learning (SEL) tools and resources are available to agencies.

Gaggle Therapy: Gaggle's teletherapy services include outpatient individual and group therapy sessions to address a variety of mental health diagnoses, including, but not limited to, anger management, mood disorders, substance use disorders, eating disorders, depression, anxiety, ADD, ADHD, PTSD, grief and loss, stress-related disorders, trauma, foster and adoption issues, oppositional defiant disorder, disruptive mood dysregulation disorder, and other mood or personality disorders.

Sessions leverage evidence-based modalities and treatment is individualized to each student, adult, or group. Students will participate in weekly forty-five minute video therapy sessions for as long as their treatment plan deems necessary.

Sessions will be scheduled at the student's convenience, including evenings and weekends. They can log on for their sessions at school or from home. Teletherapy services are available all year-round, including during school breaks and summertime.

### 23. Describe what level of training and professional development is available to agencies, their staff, students, users for your solutions.

Creating a culture of safety in schools requires careful planning, preparation, and regular training for all stakeholders. Gaggle's customized Professional Development sessions help districts with this process, guiding them in planning, preparing, and protecting students in digital learning environments.

Our tailored professional development programs are designed to meet our district partners' goals and ensure success. We foster a comfortable learning environment with interactive sessions that educate and engage all participants. By coordinating with district staff, we provide a training experience that meets your specific needs, developing a curriculum from our catalog of sessions or arranging for a complete series if required.

Sessions are customized to meet district needs and typically last 60 to 90 minutes. Your dedicated Customer Success Manager (CSM) will work closely with district staff to set up a training plan suited for all personnel managing Gaggle alerts. The CSM will also be available to answer ad-hoc questions, customize training resources, and provide reports to keep all district stakeholders informed of Gaggle's activities with the district.

### 24. Describe how your company and its solutions meet the standards set forth in FERPA, HIPAA, and COPPA requirements.

Gaggle considers student safety a top priority and complies with all U.S. privacy and safety laws, particularly those involving students or children. These include: The Family Educational Rights and Privacy Act (FERPA), the Health Insurance Portability and Accountability Act (HIPAA), the Children's Online Privacy Protection Act (COPPA), and CIPA. Gaggle also conducts criminal background checks on all employees.

#### 25. Provide any additional information relevant to this section.

Gaggle is the only provider that monitors both the district-issued device and the school account. By focusing on account-level protection, we ensure comprehensive safety across any device or network used to access the student's account. This approach prevents students from disabling protection services, thus maintaining continuous safety measures.

Unlike many providers that limit their focus to self-harm, violence, and bullying, Gaggle proactively addresses a broader spectrum of risks including suicide, harassment, drugs, nudity, sexual content, and more serious concerns like abuse, human trafficking, child predators, school threats, and weapons intended for harm.

#### Value Add

### 1. Describe any "added value" attributes being offered to CPC and its participating agencies to enhance and add value when purchasing products and services through your company.

Gaggle's Web Activity Monitor (WAM) is an extension for Google Chrome and Microsoft Edge that provides schools with detailed insights into students' online activities, helping identify patterns of risky behavior. This proactive approach enables schools to address issues before they escalate.

WAM monitors student activity within the browser including searches, form inputs and email drafts, even when items are not submitted or sent. Any concerning activity is flagged for review by the Gaggle Safety Team. Gaggle's Safety Team will alert your Emergency Contacts via email, phone or text messages for any concerning content. Screen captures of the concerning content are provided in the email notification and Gaggle's incident portal to help provide more context to the alert and provide staff the information they need to support students in a timely manner. WAM does not track or monitor text fields that contain Personal Identifiable Information (PII), passwords, or financial information.

Gaggle's Web Filter offers comprehensive web filtering capabilities with real-time analysis and customizable policies. It uses a combination of machine learning and human review to ensure accurate filtering and blocking of inappropriate content, while allowing for educationally valuable resources to remain accessible.

### **Exceptions & Deviations**

- 1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.

  N/A
- 2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:
  - RFP section number and page number
  - Describe the exception
  - Explanation of why this is an issue
  - A proposed alternative to meet the needs of participating agencies and the cooperative

N/A



#### Forms & Signatures RFP #25.01 Student Safety Solutions

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the <u>required forms</u>, follow these steps:

- 1. Read the document in its entirety.
- 2. Complete all questions and forms.
- 3. Save all pages in the correct order to a <u>single PDF format</u> titled "Forms & Signatures Name of Company".
- 4. Submit the forms in the required format with all necessary signatures in Public Purchase.

#### The following sections will need to be completed prior to submission:

- 1. Contract Offer & Award
- 2. <u>Uniform Guidance "EDGAR" Certification Form</u>
- 3. Subcontractor Utilization Form



### Contract Offer & Award

Business Name Gaggle.Net, Inc.

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

#### Part I: Supplier

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

Date 8/1/2024

Address	5050 Quorum Drive, Suite 7	City, State, Zip	Dallas, TX 75254
Contact Person	Jennie Eft	Title	Director of Sales Operations
<mark>Authorized</mark> Signature	Jenie Gt	Title	Director of Sales Operations
Email	jennie@gaggle.net		800-288-7750
the products specifications, months and w	and services identified exceptions, and amendmill commence on the date	within this solicitation, your resnents. The initial term of this continuiting the and the continuity of the continuity	you are now bound to offer and provide ponse, including all terms, conditions, cract shall be for up to twenty-four (24) optional renewal for a period lasting no ion under certain criteria and conditions.
Agency _		Authorized Signature	
Name _		Title	
Awarded this	day of	Contract #	

# **EDGAR Certification Form** 2 CRF Part 200

### REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS – APPENDIX II TO 2 CFR 200

The following provisions are required and apply when federal funds are expended by participating agencies for any contract resulting from this procurement process.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

#### (A) Supplier Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Provisions regarding Supplier default and legal remedies are included in Sections I.K.18 and I.K.19 above. Any contract award will be subject to such provisions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### (B) Termination for Cause and for Convenience

Pursuant to Federal Rule (B) above when federal funds are expended by participating agencies, the participating agency reserves all rights to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by the Supplier, in the event the Supplier fails to" (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. The participating agency reserves the right to terminate the contract immediately, with written notice to Supplier, for convenience, if the participation agency believes, in its sole discretion that it is in the best interest of the participating agency to do so. The Supplier will be compensated for work perform and accepted and goods accepted by the participating agency as of the termination date if the contract is terminated for convenience of the participating agency. Any award made under this procurement process is not exclusive and the participating agency reserves the right to purchase goods and services from other Suppliers when it is in the best interest of the participating agency.

#### (C) Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

#### (D) Davis Bacon Act

When required by Federal program legislation, Supplier agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Supplier shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the

Supplier is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Supplier shall pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Supplier must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

#### (E) Contract Work Hours and Safety Standards Act

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### (F) Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### (G) Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

#### (H) Debarment and Suspension (Executive Order 12549 and 12689)

A contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise

excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

#### (I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

Suppliers that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by participating agencies, the Supplier certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, the Supplier certifies that it is compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be include in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriated tiers and that all subrecipients shall certify and disclose accordingly.

#### (J) Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### (K) Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

A participating agency is prohibited from obligating or expending funds to:

- (1) Procure or obtain.
- (2) Extend or renew a contract to procure or obtain; or
- (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).

- (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
- (iii) Telecommunications or video surveillance equipment or services products or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

#### (L) Domestic Preferences for Procurements

As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award.

For the purpose of this section:

- (1) "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.
- (2) "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

#### PROFIT AS A SEPARATE ELEMENT OF PRICE

For purchases using federal funds in excess of \$250,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, the Supplier agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier agrees that the total price, including profit, charged by the Supplier to the participating agency shall not exceed the awarded pricing.

### RECORD RETENTION REQUIREMENTS FOR CONTRACTS PAID FOR WITH FEDERAL FUNDS – 2 CFR § 200.333

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The Supplier further certified that Supplier will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending maters are closed.

#### CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that the Supplier will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conversation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18; Pub. L. 94-163, 89 Stat. 871).

#### CERTIFICATION OF NON-COLLUSION STATEMENT

Supplier certifies under penalty of perjury that its responsible to this procurement solicitation is in all respects bona fide, fair, and made without collusion or fraud with any person, joint venture, partnership, corporation or other business or legal entity.

Pursuant to Federal Ruling, when federal funds are expended by participating agencies, the Supplier hereby certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, Supplier certifies compliance will all provisions, laws, acts, regulations as specifically noted above. The Supplier agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances, as applicable.

Business Name	Gaggle.Net, Inc.	Authorized Signature Grand Ut
Full Name	Jennie Eft	Title Director of Sales Operations

### Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name:	Student Safety Solutions
Solicitation Number:	RFP #25.01
Supplier Name:	Gaggle.Net, Inc.
If a subcontractor will	not be used, check this box:
Company Name:	N/A
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Cont	tact:
Services to be provide	ed:
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Cont	tact:
Services to be provide	ed:
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Cont	tact:
Services to be provide	ed:

**AUGUST 8, 2024 GAGGLE.NET** 



RFP #25.01



Gaggle.Net, Inc. 5050 Quorum Drive, Suite 700, Dallas, TX 75254 Jennie Eft, Director of Sales Operations P 800.288.7750 | F 309.665.0171 | jennie@gaggle.net

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August 8, 2024

Amy Lohse Procurement Specialist Cooperative Purchasing Connection 1001 E. Mount Faith Avenue Fergus Falls, MN 56537

RE: RFP #25.01 - Student Safety Solutions

Dear Ms. Lohse,

Attached is Gaggle.Net, Inc.'s response to the Cooperative Purchasing Connection's request for Student Safety Solutions.

Gaggle is the leader in helping K-12 districts manage student safety on school-provided technology accounts. Our mission is to help ensure the safety and well-being of all students, supporting school districts in proactively identifying those who are struggling. Everything we do is steeped in helping districts see the early warning signs so they can take action to protect their students from harming themselves or others.

We currently partner with 1,500 districts and schools to protect over 6 million students.

The response that follows details how Gaggle can provide the services and features requested in this RFP. Gaggle has been partnered with CPC since 2020, and we look forward to continuing our collaboration.

Sincerely,

Jennie Ht

JENNIE EFT

Director of Sales Operations | gaggle

Phone: 309.661.6862, Email: jennie@gaggle.net

#### **Section 1: Gaggle Background**

Gaggle offers the most proactive tool in digital student safety: Gaggle Safety Management. In addition to monitoring, we support students and school staff with mental health services.

With over 25 years of experience, Gaggle is the leading expert in K-12 student safety, helping thousands of districts prevent tragedies and save lives. Gaggle is trusted by educators and leaders in more than 1,500 school districts nationwide.

Unlike competitors, Gaggle's solutions have been saving lives since 1999. We constantly innovate to meet the evolving needs of districts, analyzing not just emails but also attachments, Google Drive, Microsoft OneDrive, Google Chat, Microsoft Teams, Calendar, Canvas, and web browser activity.

The Gaggle Safety Management suite has recently evolved to include Web Activity Monitoring (WAM) and the Gaggle Web Filter to better monitor, manage, and respond to students' online activities. Additionally, Gaggle's mental health services now include Gaggle Therapy and ReachOut crisis line to more holistically support student well-being. Gaggle is committed to not just finding students in crisis, but providing solutions to ensure students are getting the mental and emotional support they need.

Gaggle ensures the safety of students through early warning detection of self-harm, drug or alcohol use, cyberbullying, sexually explicit content, and other harmful situations. By combining machine learning technology, advanced algorithms, and our trained Safety Team, schools and districts can create safe digital learning environments for communication, collaboration, and learning. This unique combination of technology and real-time human review brings peace of mind that students are being protected 24 hours a day, seven days a week, 365 days a year while using their district provided tools.





Established 1999 protecting students for 20+ years!



Mission driven (not VC/PE backed)



~6 Million students kept safe currently



**30+ member** safety team



**6,600+ lives saved** since we started tracking during the 2018-2019 school year



Students safety & mental well-being is our sole focus



Proactive & comprehensive mental health support



#### Gaggle Leadership Team

Our leadership team comes with decades of combined industry experience, driving our success as the longest-standing player in our field with approximately 1,500 clients. Their dedication and expertise have been instrumental in our company's enduring presence and continued growth.



**Jeff Patterson, Founder & CEO**: Jeff has been starting businesses since he was five. Seeking a solution to manage student safety issues, Jeff founded Gaggle as a secure student email provider in 1998. As trends in risky student behavior like self-harm, violence towards others, cyberbullying, and explicit content grew, he expanded Gaggle's offering to include products that help schools create safe learning environments.



Heather Durkac, Chief Innovation Officer: Heather is responsible for connecting the innovation strategy to the business strategy at Gaggle. Heather has a diverse background in customer service, account management, and leadership roles within corporate settings. She has over 16 years of experience driving transformation at Gaggle and in the edtech industry in general. She brings a blend of strategic vision and operational expertise to the CINO role. Passionate about pushing boundaries, Heather thrives on identifying opportunities for growth, fostering creativity, building scalable processes, and leading cross-functional teams toward achieving innovative solutions that redefine educational experiences. Heather continues to be passionate about keeping students safe in an online environment and is excited to continue to grow Gaggle to support districts in being proactive with their efforts around student mental health needs.



Justin DeWind, Chief Technology Officer: Justin DeWind is Chief Technology Officer at Gaggle and brings 20 years of experience in software engineering, software consulting, and leading product development teams. He has worked professionally in Ed-Tech, Health Tech, Mental Health, and a range of other B2B and B2C technology industries. Prior to joining Gaggle, Justin served as a technology executive at LINQ, LifeWorks, and MorningStar Health. He also spent 10 years at Atomic Object, one of the top software consultancies in the country, as an engineer and consultant. Justin strongly believes you can have a start-up mindset without sacrificing client experience and scale. His experience successfully launching new products to market with start-ups and working successfully in large enterprise environments has enabled him to walk the line between "Start Up" and "Enterprise."



Ron Zoibi, Chief Financial Officer: Ron is responsible for leading the strategy, finance, recruiting, and HR for Gaggle. He brings to Gaggle more than 30 years of experience in public accounting, consulting, human resources, technology, and tax strategies for closely held businesses. Prior to joining Gaggle, he served as CFO of ghSMART, the gold standard in management advisory services to private equity and Fortune 500 companies, as well as CFO of Pro Financial Services Inc, the largest specialty disability insurance agency in North America.





**Kevin Eckert, Vice President, Customer Experience**: Kevin serves as the leader of the Customer Success, Implementation, and Technical Support Teams responsible for supporting the student safety initiatives at districts and schools across the country. He is passionate about working in mission-driven organizations that use technology to enhance the lives of others. Prior to joining Gaggle, Kevin worked as a customer success executive at two start-up organizations and built several teams from the ground up, positioning both companies for successful private equity exits. He has spent the majority of his career working in education technology, which has equipped him with the knowledge and insight needed to enhance Gaggle's mission.



**Todd Schmid, Vice President, Sales**: Todd brings more than 25 years of K-12 education experience to his role as Vice President of Sales for Gaggle. Todd has successfully led sales and customer success teams for K-12 edtech providers such as Blackboard, Achieve3000, BrightBytes, and most recently as part of the Google for Education team. Todd has negotiated statewide partnerships to help scale the impact of educational technology while keeping student success at the core of every engagement. At Gaggle, Todd leads a team of strategic sales advisors who engage with districts to leverage purpose-built technology in support of their student safety initiatives. Supporting Gaggle's mission to support student safety and well-being is a natural progression of Todd's career focus on helping districts leverage technology to ensure all students have the opportunity to reach their full potential.



**Dr. Shelby McIntosh Goldman, Vice President, Marketing and Research:** Shelby has more than 20 years of experience in K-12 education. She started her career as a classroom teacher and has since held roles in school leadership, education policy and research, consulting, customer success, and sales. At each stop along the way, Shelby has been focused on improving opportunities and outcomes for our most marginalized and vulnerable students. During her time in education policy, she studied school improvement strategies and the impact of accountability and assessment policies. As a consultant, she has helped school systems develop high impact strategies, implement new programs, and built customer trust. She has led customer success and sales teams at mission-driven companies such as K-12 Insight, Education Elements, and Scholarus Learning. Shelby leverages this combined experience to tell the Gaggle story in support of its mission to ensure the safety and well-being of all students.



# **What K-12 Educators**Think About Gaggle

In a recent EdWeek Research Center survey, K-12 educators shared their thoughts on using student safety platforms to monitor student activity on school-provided digital accounts. Respondents included nearly 1,000 principals, counselors, district leaders, and other educators who help monitor students' online safety.

gaggle | EdWeek' Research Center



The results, which have been revealed in a white paper from EdWeek Research Center, highlight how users of these platforms believe they help keep students safe. The white paper also featured what Gaggle users shared about their experiences with our platform. Here's what K-12 educators said about Gaggle:

#### Gaggle Helps Keep Students Safe



Gaggle makes schools safer



Gaggle helped prevent school violence



Gaggle provided information that helped address child abuse or neglect



Respondents reported that their student safety platforms helped prevent a median of **one suicide for every 200 students** over the past two years, which would equate to **50 student lives saved** for districts with 10,000 students.

#### Gaggle Helps Promote Student Mental Health



Gaggle helps support student mental health and prevent suicides



Gaggle helped prevent at least one suicide in the past two years



Gaggle helped identify students who no one knew were depressed or self-harming

According to the full survey, Gaggle ranked higher in the following areas compared to competitors:

#### **Section 2: Technical Specifications**

#### **Solution 1 - Anonymous Reporting**

1. The solution shall provide a smartphone application, a hotline, or a website in the applicant's geographic area to provide a way for students, teachers, faculty, and community members to anonymously identify school violence threats.

Gaggle SpeakUp for Safety Tip Line is a 1-way safety tip line service that empowers the entire school community to report safety concerns anonymously. This tool is crucial in fostering a culture of safety and responsibility among students, staff, and parents. By allowing anonymous reporting, the SpeakUp Tip Line ensures that critical safety information reaches the right hands without the fear of retaliation or stigma. Gaggle uses live safety representatives to communicate with the district 24/7/365 if the alert warrants concerning behavior.

Students are one of the best lines of defense to protect your schools, but they are sometimes reluctant to speak directly to an adult. Gaggle SpeakUp Tip Line provides an easy way for your students to share concerns about school safety and the well-being of fellow students.

We do not ask for the person submitting the tip to identify themselves, although students could be identified if they use a district-issued email account.

Gaggle's Safety Team evaluates content shared through SpeakUp Tip Line as it happens, 24/7/365. The team filters out any non-actionable tips, and sends an email regarding non-life-threatening items to your designated staff. They will also call school officials in emergency situations and can even initiate a wellness check.



Hi,

With winter break and the semester's end coming soon, you may feel a little more stressed than usual. Or maybe you've noticed close friends are struggling more and it's got you worried. ICYMI, there's now a way to reach out and speak up when you need someone to listen.

You can reach out to this [school email address], text [school number], or even leave a voice message anytime. And yes, it's 100% private! No one has to know that you shared this.

We're here when you need us.

- Your School's SpeakUp for Safety Team



P.S. If you or someone you know is struggling and needs to talk, dial 988 on your phone to reach the **Suicide & Crisis Lifeline** for immediate help.



#### **How It Works**

Messages submitted to SpeakUp Tip Line result in an auto-reply, which explains how the tip line works and includes a phone number that students can use for text messages or phone calls.

A monthly reminder sent to all students includes your dedicated SpeakUp for Safety phone number as well as more information about the tip line.

#### Students can report concerns such as:

- Bullying
- Threats to your schools
- Suicidal ideation, self-harm, or depression
- Unhealthy relationships
- Drugs on campus
- Threats of violence
- a. Private two-way anonymous texting and sharing shall be available.

**Gaggle ReachOut 2-way Communication** is our comprehensive student wellness service that provides around the clock support for students in crisis. It offers a safe and confidential platform for students to seek help with issues such as mental health, bullying, or any other concerns they might be hesitant to share openly. ReachOut 2-way communication is staffed by trained professionals who can provide immediate assistance and escalate issues to district officials when necessary.

Gaggle's approach is rooted in the belief that technology and human oversight must work hand in hand to provide effective safety solutions. Our innovative solutions and trained safety experts monitor student activity across school-issued accounts and platforms, ensuring that concerns are identified and addressed promptly.

ReachOut 2-Way Communication is a 24/7 crisis line recently introduced in collaboration with Amazon Web Services (AWS). This real-time emotional support lifeline enables students to speak with trained crisis counselors 24/7 via text, chat, or call. Connecting with our crisis line, ReachOut, powered by AWS, allows for in-the-moment connections with a district specific phone number, chat option and text capabilities. Students are connected with a crisis counselor 24/7. A personal connection is what a young person needs. A two-way communication with a live, trained and caring human ready to support a students wide range of mental health needs.

#### Key Benefits:

- Two-way communication with a live, trained, caring crisis counselor, 24/7
- In the moment connection in any way they choose via text, chat or phone
- Information and referrals to get help from local & national resources
- It is more than a suicide line, trained crisis counselors to support issues facing our students such as anxiety, relationships & self-esteem, grief/trama, stress management and academic performance



#### To be listened to is to be loved.

Kids need to be listened to. Gaggle ReachOut crisis line meets this need.

- Two-way communication with a live, trained, caring crisis responder, 24/7
- In the moment connection in any way they choose
   via text, chat, or phone
- Information and referrals to get help from local & national resources





#### **How it Works**



Student reaches out...

...Via text, phone call, or web chat.

Gaggle crisis counselor provides live, trained, human support.

Gaggle informs district of student's call and issue the next day.

#### Why Gaggle?

Is your district too overwhelmed to provide adequate support to students struggling? Gaggle can help you help your student.

- As reliant on digital media today's students are, many times what they yearn for is that personal, human connection. This is what they receive as part of their school's ReachOut program.
- The school is able to stay informed about issues their students are dealing with.
- School leaders can utilize their Gaggle Therapy & Coaching services to ensure ongoing support.





2. The solution shall be secure and encrypted, providing participants with the guarantee of complete anonymity to fully report all potential concerns.

Data security is of paramount importance at Gaggle. All data is housed within the continental United States. Client data is stored on three separate storage systems in two geographically disparate data centers, providing data redundancy and security.

Gaggle has completed a SOC 2 Type 2 audit of the Trust Service Principles: Security, Availability, and Privacy. The assessors' review of our technology and practices resulted in a final SOC 2 report free of any disclosures, which provides evidence of Gaggle's unwavering commitment to information security and keeping our customers' data safe.

Gaggle's data is stored with Amazon Web Services (AWS) and in our own dedicated data center. Files are stored in an encrypted format, all communication is over Secure Sockets Layer (SSL), and all passwords are hashed. Data is retained for varying lengths of time depending upon the contract with the customer. When services are canceled, data is purged.

Gaggle utilizes a multi-tiered security solution to protect the host environment. Gaggle utilizes NIST operational requirements that support the achievement of security commitments, relevant laws and regulations, and other system requirements. Such requirements are in place and certified in Gaggle's SOC2 Audit. All data is encrypted in transit and at rest.

3. The Vendor shall provide a robust technology and training package to be provided to students, parents, faculty, and staff; available on multiple platforms.

Creating a culture of safety in schools requires careful planning, preparation, and regular training for all stakeholders. Gaggle's customized Professional Development sessions help districts with this process, guiding them in planning, preparing, and protecting students in digital learning environments.

Our tailored professional development programs are designed to meet our district partners' goals and ensure success. We foster a comfortable learning environment with interactive sessions that educate and engage all participants. By coordinating with district staff, we provide a training experience that meets your specific needs, developing a curriculum from our catalog of sessions or arranging for a complete series if required. Courses include:

- Successful management of Gaggle notifications
- Integrating Gaggle notifications into Student Code of Conduct, Acceptable Use Policy, and other district-specific protocols
- Train-the-Trainer workshops
- Understanding Safety Management for Google Education Suite

Sessions are customized to meet district needs and typically last 60 to 90 minutes. Gaggle will work closely with district staff to set up a training plan suited for all personnel managing Gaggle alerts. The CSM will also be available to answer ad-hoc questions, customize training resources, and provide reports to keep all district stakeholders informed of Gaggle's activities with the district.



#### **Implementation**

Gaggle is committed to a successful implementation and long-term partnership with your district. We will do everything we can to give you a strong foundation for years to come.

You will be assigned a dedicated Implementation Specialist to guide you through our multi-phased implementation process. We have extensive experience implementing Gaggle in school districts of all sizes and have developed the knowledge, tools, resources, and documentation to make sure everything goes as smoothly as possible.

SpeakUp for Safety Tip Line Implementation Steps:

- 1. Kick Off Meeting with stakeholders at the district. (Establishing the correct emergency contacts and other local resources)
- 2. Register a dedicated local number to use for the tip line
- 3. Create a dedicated email address to be used by students to leave a tip. (*This would involve coordination with local IT teams at the district to get that account created and in place*)

ReachOut 2-Way Communication Implementation Steps:

- 1. Kick Off Meeting with stakeholders at the district. (Establishing the correct emergency contacts and other local resources)
- 2. Register a dedicated local number to use for the crisis line.
- 3. Create a WebChat link to be placed on district websites and learning management systems.
- 4. Deliver a variety of resources to advertise and display the number to the student community.
- 4. The Vendor shall remain compliant with standards set forth in the Federal Educational rights and Privacy Act (FERPA), the Health Insurance Portability and Accountability Act (HIPAA), and the Children's Online Privacy Protection Act (COPPA).

Gaggle considers student safety a top priority and complies with all U.S. privacy and safety laws, particularly those involving students or children. These include: The Family Educational Rights and Privacy Act (FERPA), the Health Insurance Portability and Accountability Act (HIPAA), the Children's Online Privacy Protection Act (COPPA), and CIPA. Gaggle also conducts criminal background checks on all employees.

Gaggle has been working with K-12 schools and school districts since 1998 and has always maintained clear terms regarding how we treat student and staff data. We reinforce our commitment through participation in a pledge created by the Future of Privacy Forum (FPF) and the Software & Information Industry Association (SIIA) to advance data privacy protection regarding the collection, maintenance, and use of personal information.

#### We will:

- Safeguard the privacy of student and staff information.
- Not disclose confidential student or staff safety management information to a therapist, coach, or crisis counselor, even when providing therapy or crisis line services.
- Ensure that the only authorized channel for private student or staff information is through the school district.



- Not sell student or staff information.
- Not behaviorally target advertising nor show advertising to any user.
- Use data for authorized education purposes only.
- Enforce strict limits on data retention.
- Support parental access to, and correction of errors in, their children's information.
- Provide comprehensive security standards.
- Be transparent about the collection and use of data.
- a. The Vendor will not capture personally identifiable information in any element of the reporting platforms.

Gaggle only uses PII from students' education records to enable the use of Gaggle solutions to promote school safety and the physical security of students. Unless a school official expressly instructs otherwise, we will not share or reuse PII from education records for any other purpose. While we think those statements are clear, to avoid any doubt, we will not use student PII to target students or their families for advertising or marketing efforts or sell rosters of student PII to third parties.

b. Shall a participant provide personally identifiable information; the solution must employ multi-tiered permissions allowing only designated credentials to view such data.

We have implemented measures designed to secure PII from accidental loss and unauthorized access, use, alteration, and disclosure. Among other things, PII is encrypted in transit to and from Gaggle using SSL technology. In addition, all PII is stored in multiple databases with extensive redundancy and failover maintained at data centers located in two geographically dispersed states, consistent with guidance from the U.S. Department of Education that storing sensitive education records within the United States is a "best practice." That said, unfortunately, the transmission of information via the internet is not completely secure and, although we do our best to protect PII, neither we nor any other hosted service provider can guarantee the security of all personally identifiable information.

Data integrity and accuracy are achieved through strict restrictions on how data may be accessed and by whom. Audit logs are kept to be able to track data modification. Additional security measures are in place to prevent and identify data tampering. In the extremely rare case of a data breach, we will immediately notify all customers affected using the primary email address specified in their accounts. It is the responsibility of our customers to contact parents or legal guardians regarding a data breach.

Gaggle has completed a SOC 2 Type 2 audit of the Trust Service Principles: Security, Availability, and Privacy. Our assessors' review of our technology and practices resulted in a final SOC 2 report free of any disclosures, which evidences Gaggle's unwavering commitment to information security and keeping our customers' data safe.



c. Under guidelines outlined by FERPA, education institutions are required to protect all personally identifiable information contained in student educational records.

Although FERPA was enacted decades ago, and certainly well before internet-based services became ubiquitous in academic settings, one of its core tenets was and remains the protection of the privacy of PII in students' education records. As defined in FERPA, "education records" are "those records, files, documents, and other materials which (i) contain information directly related to a student; and (ii) are maintained by an educational agency or institution or by a person acting for such agency or institution." PII from education records includes information such as a student's name or identification number, which can be used to distinguish or trace an individual's identity, either directly or indirectly through linkages with other information.

FERPA requires that educational institutions and agencies that receive certain federal funds (for example, public schools) get prior consent from a parent or legal guardian before disclosing any education records regarding that student to a third party. Consequently, before you enter, upload, or access any data concerning a minor student, you must confirm that your agency or institution has (1) obtained appropriate consent from the parent or guardian of that student or (2) determined that one of the limited exceptions to the consent requirement applies.

Gaggle only uses PII from students' education records to enable the use of Gaggle solutions to promote school safety and the physical security of students. Unless a school official expressly instructs otherwise, we will not share or reuse PII from education records for any other purpose. While we think those statements are clear, to avoid any doubt, we will not use student PII to target students or their families for advertising or marketing efforts or sell rosters of student PII to third parties.

d. HIPAA compliance is critical for this solution in order to protect personal healthcare information that may arise during emergency situation management.

As stated above, Gaggle considers student safety a top priority and complies with all elements of the Health Insurance Portability and Accountability Act (HIPAA) through our data privacy controls described in sections 4(a) and 4(b) above.

e. The solution must comply with COPPA as the majority of users will be comprised of students. COPPA gives parents control over what information is collected about their children online.

Gaggle's services are in compliance with the Children's Online Privacy Protection Act of 1998. Gaggle Services participates in the iKeepSafe Safe Harbor program. If you have any questions or need to file a complaint related to our privacy policy and practices, please do not hesitate to contact the iKeepSafe Safe Harbor program at COPPAprivacy@ikeepsafe.org

Individual children are not allowed to sign up for any Gaggle solutions. The only way a child may obtain access to a Gaggle solution is through their school.



Each school is responsible for creating student accounts for any Gaggle solution. For example, schools may choose to list students' full names, grade level, and ID number in the record for each user. Entering data in these fields is optional and is intended for administrative purposes only.

The schoolwide data collected by Gaggle is the school's address, grade levels, and other aggregate information about the school's internet connection, computers, and the likelihood of students having devices such as smartphones or tablets.

5. CPC will include FERPA, HIPAA, and COPPA compliance as requirements in the competitive solicitation process in selection of a Vendor.

Gaggle will continue to keep student safety a top priority and remain compliant with all U.S. privacy and safety laws, particularly those involving students or children. These include: The Family Educational Rights and Privacy Act (FERPA), the Health Insurance Portability and Accountability Act (HIPAA), the Children's Online Privacy Protection Act (COPPA), and CIPA. Gaggle also conducts criminal background checks on all employees.



#### Solution 2a - Incident Management

1. The solution shall have real-time data and incident reporting.

#### **Gaggle Safety Management Reporting Dashboard**

Student safety and your school climate impact your students' ability to fully engage and succeed academically, emotionally, and socially. Gaggle's Safety Management Dashboard enables administrators to have visibility into the district's incident data and reports. The dashboard presents real-time statistics with graphs that display data in a simplified and easy-to-read format.

This tool can be used to allocate security resources or implement support and prevention programs around common issues. District Administrators can keep tabs on individual schools and the district as a whole. They are also able to follow trend data, such as the number of items being flagged and reviewed by Gaggle's Safety Team, and actionable incidents, and the level of concern. Gaggle has incorporated filters and reporting options that allow you to quickly access the data that is most important to you.

#### Safety Management Dashboard

**Gain insight** into recent incidents concerning your students

**Analyze** common threats affecting your students and schools

**Evaluate** where to implement digital citizenship resources





2. The solution shall provide options for viewing, reporting, and data entry such as a smartphone application or website.

**Moble-first Design:** Gaggle's alerts and Portal are designed to be easily accessible with a smartphone. In developing our Portal, where incidents are viewed and managed and where reports are available, we applied a mobile-first design philosophy. This means district personnel can instantly access the Safety Management Dashboard from a phone or tablet, as well as a computer.

**QCON Digest:** Questionable Content or "QCON" alerts arise from the combined review of Gaggle's powerful technology and the Gaggle Safety Team. These notifications signal that an Emergency Contact should take a closer look to determine if a student needs additional support.

Although examining QCON alerts is essential, they do not carry the same level of urgency as Possible Student Situations (PSS). To reduce the frequency of alerts, Gaggle Support can adjust QCON alert email timing for Emergency Contacts at the school site level. Emergency Contacts may receive QCON Alerts:

- In Real Time: Alerts will be emailed as each QCON incident occurs (this is the default setting)
- In Real Time during the school day and via the 8am Digest for QCONs that occur after hours:

  Notifications will be sent as each QCON alert occurs during school hours, with an 8am, MondayFriday Digest that includes all after-hours QCON alerts

#### **Emergency Contacts may also request to receive QCON Alerts only once daily:**

 8am Monday-Friday Digest: QCONs will be sent once daily at 8am. This QCON digest will include all QCON alerts since the previous digest. Friday evening - Monday morning QCONS will arrive with the Monday 8am digest.

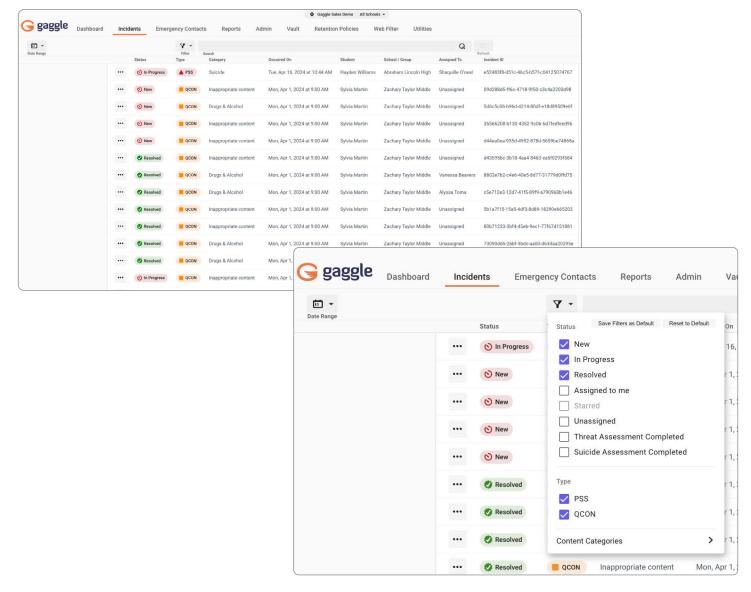
All incidents (both QCONS and PSSs) for your district are logged in the Gaggle Portal. Regardless of how alert settings are configured, you can login and review incidents at any time.

3. The solution shall provide workflow opportunities to alleviate and reduce paperwork between various departments that may be included in an incident.

#### **Gaggle Safety Management Incident Workflow**

Incident Workflow provides District Administrators and staff a way to manage and resolve student safety incidents with a simple, intuitive web interface. With role-based access, district administrators have the ability to view specific incidents on demand, as well as track trends across the district or within sub-groups of students. Streamlined reporting gives Gaggle customers the ability to bring aggregate data back to their boards, as well as document actions and outcomes for their state agencies. Many schools and districts are tasked with routinely reporting back to their boards or state agencies on incidents with documented outcomes. This feature simplifies the process, giving you the ability to track and report on these critical incidents more accurately.





#### SIS integration

Gaggle integrates with the district's Student information System to help ensure student records are easily retrievable and accurate in crisis situations. These integrations shorten response time without jeopardizing student privacy. Student data is used within Gaggle's Possible Student Situation (PSS) incident emails. Gaggle only shares information necessary to initiate a wellness check, such as student and guardian contact information.

#### **Managing Your Gaggle Safety Management Contacts**

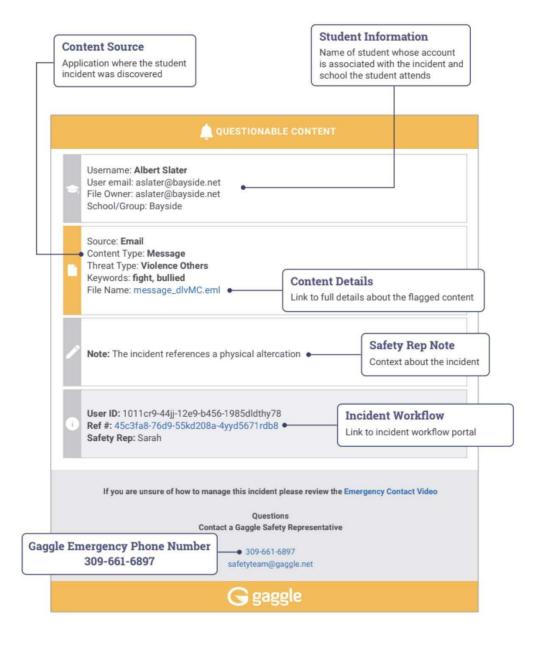
User management takes place within the Gaggle Portal. District Administrators may access, view, and manage their user list on demand. The Portal is also used to customize user permissions and alerts. As described above, Emergency Contacts can receive alerts according to their preference, such as in real time or in a daily digest. These preferences can be customized based on a number of criteria, such as day of the week, time of day, type of content, level of urgency, and more.



4. The solution shall provide reporting tools allowing an agency to review and identify problem areas that need to be addressed.

Gaggle Safety Management includes a blend of innovative technology and proactive human support to reduce the risk of self-harm, suicidal ideation, violence toward others, cyberbullying, and other concerning behaviors.

A unique combination of initial detection and assessment by our proprietary AI and machine learning services, followed by real-time human review by trained safety experts within minutes, produces accurate safety alerts prioritized by their level of urgency. In other words, early warning signs are labeled as Questionable Content (QCONs) and sent to district contacts via email, while imminent threats are labeled as Possible Student Situations (PSSs) and result in phone calls to the district's identified Emergency Contacts.





Gaggle's 25 years of experience refining our safety management system has resulted in the following differentiators from other providers:

- **Comprehensive Monitoring**: Gaggle is the only provider that monitors both the district-issued device and the school account. By focusing on account-level protection, we ensure comprehensive safety across any device or network used to access the student's account. This approach prevents students from disabling protection services, thus maintaining continuous safety measures.
- Cost-Effective Licensing: With Gaggle, you only pay for students who are licensed to have Google accounts. For instance, while K-1 students may not have school accounts and are not charged, students in grades 2 and above are covered. Unlike competitors who require licenses for every student and device, Gaggle offers a more tailored and economical approach.
- **Deep Integration and Understanding**: Gaggle's philosophy centers on a deep understanding of your district's specific needs. We partner to enhance your existing resources and align with existing policies rather than impose a one-size-fits-all solution.
- Advanced Threat Detection: Our service includes sophisticated weapons detection capabilities, enhancing the security and safety measures within your schools.
- Sophisticated Machine Learning: At the core of Gaggle Safety Management is the most sophisticated
  machine learning model on the market that monitors student-generated content for keywords, tone,
  context, and sentiment. This content undergoes several layers of human review before any alerts are
  issued to the district, ensuring accurate and relevant notifications. Gaggle's machine learning models
  consistently adapt to the evolving ways in which students communicate and express themselves
  in writing. These machine learning models are adaptive, continuously adjusting to accommodate
  emerging norms and trends.
- Extensive Coverage: Unlike many providers that limit their focus to self-harm, violence, and bullying, Gaggle proactively addresses a broader spectrum of risks including suicide, harassment, drugs, nudity, sexual content, and more serious concerns like abuse, human trafficking, child predators, school threats, and weapons intended for harm.
- Differentiated Implementation Plan: Gaggle takes a two-pronged approach to launching Safety
  Management in districts. A member of our team will work with your Technology/IT Department to
  schedule a timeline for deployment of components of Gaggle Safety Management services. The
  second path involves customization, training and support of end-users (i.e. District Police/Safety,
  Mental Health/Student Services, Building Administrators and Counselors, etc). By supporting both
  entities, we ensure a unified plan for protecting safety and mental health, protecting the district's
  investment in Gaggle.



Our hosted, cloud-based solution is device agnostic. Since it is cloud-based and not appliance-based, no additional hardware purchase is required. It also provides protection to students whenever they are logged into their district accounts, whether that occurs on school-provided devices or personal devices being used offsite.

Gaggle offers several options to customize a district's student communication environment and enhance CIPA compliance. Whether the district uses Google Workspace for Education, Microsoft 365, or both platforms, we can help provide a safe online learning environment for students.

#### Your customized solution can include review of:

- Google Email/Microsoft 0365 Email
- Google Drive/Microsoft 0365 OneDrive
- Google Chat/Microsoft Teams
- Google Calendar
- Canvas LMS
- Web Activity Monitoring
- Web Filter

# Gaggle Integrations Gaggle's student safety solution integrates with the following online tools, protecting more than 5.8 million students at over 1,500 school districts: Google Workspace for Education Microsoft Teams Microsoft Teams

#### **Gaggle Safety Management Proactive Features**

**Content Analysis:** Gaggle Safety Management uses machine learning technology and advanced algorithms that reveal potentially harmful language and images as they appear in your environment. Gaggle Safety Management helps identify potentially harmful student situations and provides opportunities to teach digital citizenship.

**Anti-Pornography Scanner (APS):** CIPA compliance is ensured with our unique real-time image analysis that detects and blocks pornographic images. The APS scans embedded and attached images in email as well as images in attachments like Word and PowerPoint documents.

**Gun Detection Model:** Images and videos containing weapons and gun paraphernalia that pass through the school's environment are detected immediately by Gaggle's proprietary technology and reviewed by Gaggle's Safety Team in real-time, reducing the risk of weapons coming into schools. During the 2023-2024 school year, nearly 2,000 incidents involving weapons were detected by Gaggle's gun model.



#### Gun Detection Review Process

Concerning items are escalated to the Gaggle Safety Team and may result in an alert to the district.

ITEMS SENT TO DISTRICT	ITEMS CONSIDERED BENIGN
9mm semi-automatic pistols	<b>⊗</b> Toys
AR-style rifles	<b>⊗</b> Video games
Revolvers	Historic Illustrations
Ammunition and magazines	Movie Ads
Other gun- or weapon-related paraphernalia	<b>⊗</b> Illustrations

#### Gun Model Incidents (National)

QCONN PSS



**Multi-Tiered Expert Review:** Gaggle's trained safety professionals (the Gaggle Safety Team) analyze and review content 24/7/365. They have been trained by various law enforcement agencies to detect potentially serious issues and alert school officials if a threat is imminent. They have also been trained to properly handle sexually explicit images and interact with the National Center for Missing & Exploited Children (NCMEC). Based on the severity of the issue, our Safety Team will reach out to your Emergency Contacts via email, SMS text, or phone.



**Web Filter:** Gaggle's Web Filter offers comprehensive web filtering capabilities with real-time analysis and customizable policies. It uses a combination of machine learning and human review to ensure accurate filtering and blocking of inappropriate content, while allowing for educationally valuable resources to remain accessible.

**Quarantine:** Gaggle removes sexually explicit material involving minors and all pornography from district Google Drive and Microsoft OneDrive accounts and stores them on our servers. This helps protect not only the student by removing access to that content, but also the district from having that content on your servers. Gaggle also reports Child Sexual Abuse Material incidents to NCMEC as required, protecting schools from the risks and liability involved in handling pornographic images.

# Mail Flow with Gaggle USER SENDS MESSAGE HANDLED BY GAGGLE SAFETY MANAGEMENT YES MESSAGE IS HELD FOR REVIEW MESSAGE IS REDIRECTED TO GAGGLE MESSAGE IS REDIRECTED TO GAGGLE MESSAGE ANALYZED FOR INNAPROPRIATE APPROPRIATE APPROPRIATE

**Web Activity Monitoring**: Gaggle's Web Activity Monitor (WAM) is an extension for Google Chrome and Microsoft Edge that provides schools with detailed insights into students' online activities, helping identify patterns of risky behavior. This proactive approach enables schools to address issues before they escalate.

WAM monitors student activity within the browser including searches, form inputs and email drafts, even when items are not submitted or sent. Any concerning activity is flagged for review by the Gaggle Safety Team. Gaggle's Safety Team will alert your Emergency Contacts via email, phone or text messages for any concerning content. Screen captures of the concerning content are provided in the email notification and Gaggle's incident portal to help provide more context to the alert and provide staff the information they need to support students in a timely manner. WAM does not track or monitor text fields that contain Personal Identifiable Information (PII), passwords, or financial information.

#### An additional measure to identify students in crisis

Web Activity Monitoring monitors student web searches and browser inputs, such as form entries, chat messages, and email drafts, for potential crises.



Concerning content is reviewed by the Gaggle Safety Team and, if necessary, alerts are sent to Emergency Contacts with screen captures of the student's browser activity for context.

Note: Gaggle Web Activity Monitoring does not monitor personal identifiable information (PII) or financial data.



#### Solution 2b - 24/7 Incident Monitoring Services

1. The solution shall have real-time anonymous communication capabilities.

Gaggle's 1-way communication tip line (SpeakUp) and 2-way communication support line (ReachOut) do not require students to share any personal information and are often used anonymously. Students contacting the SpeakUp tip line are encouraged to report suspicious or concerning behavior without having to reveal their connection to the incident or individuals involved with their concern. Gaggle's ReachOut 2-way communication support line encourages students to share, they are not required to identify themselves. Students often prefer to share a nickname or abbreviation during their ReachOut connections.

2. The solution shall have an escalation feature that will allow the engagement of local law enforcement, first responders directly to the reporter in need of two-way live communication.

**Gaggle After Hours:** Our optional Gaggle After Hours service helps districts keep students safe around the clock. In the most serious, life-threatening situations, our Gaggle Safety Team members will immediately alert the designated local authorities previously identified by school district officials, who can then determine the appropriate course of action.

#### When imminent threats are identified after hours:

- The Gaggle Safety Team will call the designated local authorities and share all relevant information, including the student's address and details about the threat.
- The local authorities will then determine whether a wellness check is needed to ensure student safety and well-being.
- Gaggle will notify the school district of the incident by email on the next business day.
- 3. The solution should have a "broadcast" feature that will allow administrators to push important messages and notifications out to all users via an application. The application should be able to include long text, pictures, and video.

Within the Gaggle Portal, administrators are able to assign incidents to other staff members in their school or district. This functionality allows those assigned incidents to read and see all content related to the incident. It is possible to share an incident with multiple individuals at the same time through the Gaggle Portal and notes or resolution details can be included.

#### **Solution 3 – Social Emotional Learning (SEL) Tools:**

- 1. Provide faculty and staff with access to comprehensive social-emotional learning (SEL) tools.
  - a. SEL is the process through which children and adults understand and manage emotions, set and achieve positive goals, feel and show empathy for others, establish and maintain positive relationships, and make responsible decisions (CASEL, 2020).



#### **Gaggle Therapy Overview**

Gaggle's teletherapy services include outpatient individual and group therapy sessions to address a variety of mental health diagnoses, including, but not limited to, anger management, mood disorders, substance use disorders, eating disorders, depression, anxiety, ADD, ADHD, PTSD, grief and loss, stress-related disorders, trauma, foster and adoption issues, oppositional defiant disorder, disruptive mood dysregulation disorder, and other mood or personality disorders.

Sessions leverage evidence-based modalities and treatment is individualized to each student, adult, or group. Students will participate in weekly forty-five minute video therapy sessions for as long as their treatment plan deems necessary.



### **Gaggle Therapy:**

How It Works

#### **Ongoing Sessions**

Students participate in weekly
45-minute video therapy sessions
with **no out-of-pocket costs**for families

#### **Professional Support**

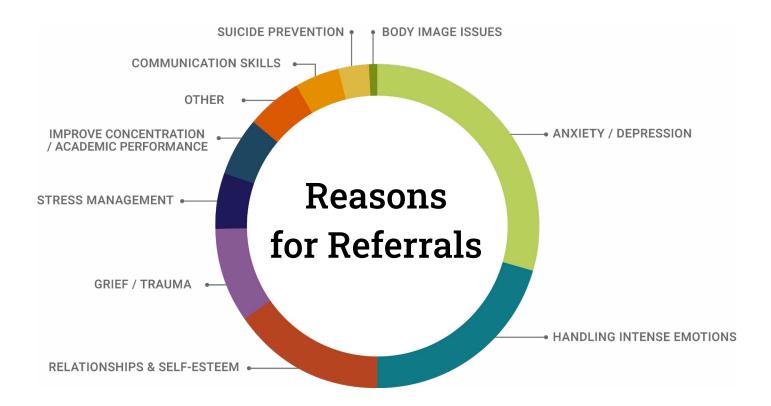
Students are **partnered with licensed therapists** who have
experience providing mental health
support to children and teens

#### Private and Secure

Students schedule sessions
outside of school hours on a secure
platform, eliminating
privacy concerns

During Gaggle's intake process, determinations are made regarding matching the best mental health professional with the student or adult. In some cases the best fit certified mental health professionals will serve as a coach. Therapists are specialized in strengthening emotional and cognitive skills. They focus on interventions, providing clinical treatment to address existing symptoms and improve well-being. Coaches are experienced in promoting students' healing, confidence, self-awareness, and growth. They work to improve emotional health and offer strategies to reduce future crises.





Sessions will be scheduled at the student's convenience, including evenings and weekends. They can log on for their sessions at school or from home. Teletherapy services are available all year-round, including during school breaks and summertime.

To eliminate common barriers to mental health services, Gaggle Therapy does not bill Medicaid or private insurance providers for sessions. This service is offered free for students and session costs will be covered entirely by the district.

Gaggle partners with licensed therapists who have undergone a background check and have a track record of providing mental health support to children and teens. Student records and documentation are managed through secure patient management software, following all state and federal mandates including HIPAA and FERPA.

Gaggle employees and contractors are all cleared through a national background check process. All Gaggle mental health providers undergo screening to ensure they have a minimum of two years' experience servicing children or teens and are mandated to maintain professional licensure that requires a state background check and fingerprinting.

The district may collaborate with the consenting party (student/student family) to have an ROI signed and schedule a Coordinated Care session with the provider to obtain qualitative updates regarding the student.



#### **Modes of Delivery**



#### **Individuals**

Students meet with their therapist or coach for one-on-one support. Flexible scheduling available, including during or after the school day and/or weekends.



#### Group

Groups of up to 8 students connect virtually for a minimum of 4 weeks to discuss district-determined topics such as grief, anxiety, parental divorce, etc.



#### Staff

Staff can privately self-refer to speak with a therapist or coach with flexible scheduling and at no out-of-pocket costs or billing their insurance.

#### **Key Benefits:**

- Students and staff can participate in teletherapy sessions from home or at school, with no out-of-pocket costs.
- Teletherapy bridges the gaps because **no matter where you're located** or if you are not able to access these services otherwise, Gaggle Therapy can **bring the providers right to you**, virtually. Gaggle has changed therapy from an elective support to an accessible resource.
- Districts and students benefit immensely from the flexibility our mental health providers have in offering care on nights and weekends (as well as in-school sessions).
- Our providers are available to support coordinated care sessions with the district to best support their students.

#### **Student Journey**



#### **Referral & Required Forms in Health Cloud**

- Student or educator is referred by district contact or they self-refer
- Guardian or self completes consent forms



#### **Matching & Intake**

- Match is made with therapist or coach
- Initial intake session is held.
- Goals are set
- · Appointments are scheduled



#### **Sessions**

· Student or educator meets with their therapist or coach weekly to accomplish goals



#### **Discharge**

Session goals are met and student or educator is discharged

#### **Our Team**

The Therapy teams at Gaggle have several different roles. The teams are experienced and poised to deliver needed services to your students in a timely and empathetic manner.



Jenny Floersch, Director, Therapy: For the past 15 years, Jenny has served as a leader, counselor, and mental health advocate in non-profit, brick-and-mortar, and virtual school environments. With a Master of Education degree from DePaul University, specializing in school counseling, she has a passion to ensure the safety and support of our youth. Throughout her experience working with schools, she has developed college and career curricula to support high school students in their post-secondary options and small counseling groups for peer engagement and goal setting. Transitioning into a virtual management role, supervising a team of school counselors, she worked to build and create a virtual community, advocating for students' academic and social/emotional well-being.



**Kristin R Edwards, MS CCC-SLP, Therapist Manager:** Kristin has enjoyed 27 years as a licensed speech language pathologist serving adults and children across various settings. She came to Gaggle with a 10 year history serving clients via telepractice along with 8 years of supervision of providers while in that role. She advocates for her providers' needs while ensuring clients are served by assisting in establishing best practice standards for the telepractice service delivery model.



**Kelly Kigar, Therapist Manager:** Kelly is an ardent supporter of social-emotional and mental health. Prior to transitioning to Gaggle, Kelly was a school psychologist and behavior analyst, working in various settings. She has 13 years of training, process development, and crisis management experience. She has forged partnerships with educational, community, and media leaders to further support emotional wellness. Kelly's focus at Gaggle is supporting therapists through advocacy and problem-solving.



Renee Ostermann, Therapy Delivery Coordinator: Renee has spent the past three years working in the Mental Health field. Starting with a post-graduate position at a Residential Treatment Facility, Renee made her way to the Gaggle Safety Team before transitioning to the Therapy Department. With a Master's Degree in Industrial-Organizational Psychology, she works closely with school districts to support their staff and student's needs.



**Gina Henson, Therapy Delivery Coordinator:** Gina has been with Gaggle for the past 7 years, initially working as a Representative on the Safety Team and then transitioning to Supervisor, helping to provide real time support and protection to students. She is very passionate about youth mental health and uses her Bachelor's degree focusing on Interpersonal Communication to relate to and assist others in a common goal of ensuring student prosperity.





**Dean Waldron, Lead Therapy Recruiter:** Dean has served in a number of Human Resources roles in his professional life from local small businesses to nationwide manufacturers and from non-profits to tech companies. Wherever he's gone, his focus has been on people development and getting the right people in the right seats. Throughout his career he has overseen teams focused on curriculum development for K-12 students, training and professional development for business leaders and their partners, recruiting and sourcing for leadership team members, and day to day operations on the floor. Transitioning to Gaggle was an easy decision as he is passionate about the development of children and contributing to a business that is mission driven. He is a lover of many things, and his community in Michigan is at the front of the list as he volunteers his time to help repair homes for Family Promise of Grand Rapids.



Lauren Tischer, Recruiter and Coordinator: The desire to make a positive impact in the mental health community was a leading factor in her decision to receive a degree in psychology. Throughout her career, she's found joy in playing an instrumental factor in supporting children's safety and overall well-being. From working with foster youth to providing therapy to children with developmental disabilities, Lauren continues to make an impact by hiring highly qualified, passionate mental health providers to serve our youth.

#### Gaggle Therapy Implementation

Gaggle aims to provide accessible and comprehensive services to students and staff. You'll find that working with Gaggle is not like most vendor/customer relationships. We are completely committed to a successful implementation and long-term relationship, so we consider our schools and districts to be partners rather than customers. Our implementation process is just the beginning of what we hope will be a long partnership, and we will do everything we can to give you a strong foundation for years to come.

Gaggle will conduct onboarding training with District Administrators and provide resources to be shared with additional staff members. We have extensive experience implementing Gaggle Therapy in school districts of all sizes and have developed the knowledge, tools, resources, and documentation to make sure everything goes as smoothly as possible.

Gaggle Therapy uses the Salesforce Health Cloud Platform and Zoom to provide our teletherapy services.





#### **Gaggle Therapy Onboarding**

Gaggle's goal is to ensure the safety and well-being of students and schools by leveraging people and technology. Gaggle Therapy partners with school districts to match licensed therapists with students, teachers, and staff who need them most. Outlined below are the steps we take to implement Gaggle Therapy with new districts. We pride ourselves on providing a customized, responsive, and strategic onboarding process so there are instances where steps in this sequence may vary to meet various districts' needs.

#### Welcome to Gaggle Therapy

This meeting is intended for the main point(s) of contact who will be driving decisions related to Gaggle Therapy services.

- Meet the Gaggle team
- Review and verify Gaggle Therapy services purchased
- Verify or determine the target audience for services
  - Who will be referred for services
  - Special use cases
  - Unique needs or requirements
- Overview of the referral process
- Review and schedule the next steps for onboarding and training

#### **District Onboarding Session**

This session is intended for key stakeholders involved in managing Gaggle Therapy services.

- Review outstanding items from the Welcome Call
- Overview of the referral process and client journey
- Determine who will be completing referrals
- Identify appropriate Therapy contacts
- Discuss and confirm training details

#### Mental Health Staff Training

This session is intended for school counselors, social workers, and any other staff members who will be completing client referrals and can be split into multiple sessions to ensure all staff can receive training.

- Introduction and Overview of Gaggle Therapy
- Review the referral process
- Understand the life cycle of a client in Gaggle Therapy
- District-specific protocols

#### **Dashboard Training**

This hands-on training is intended for District Administrators who will have access to the Gaggle Therapy Dashboard, in HealthCloud, to review the usage of services.

- Review of reports available in the Dashboard
  - Clients and Sessions
  - Usage and Retainer

#### 2. Provide programming that supports mental health and emotional resiliency.

#### **Professional Development**

Creating a culture of safety in schools requires careful planning, preparation, and regular training for all stakeholders. Gaggle's customized Professional Development sessions help districts with this process, guiding them in planning, preparing, and protecting students in digital learning environments.

Our tailored professional development programs are designed to meet our district partners' goals and ensure success. We foster a comfortable learning environment with interactive sessions that educate and engage all participants. By coordinating with district staff, we provide a training experience that meets your specific needs, developing a curriculum from our catalog of sessions or arranging for a complete series if required. Courses include:

- Successful management of Gaggle notifications
- Integrating Gaggle notifications into Student Code of Conduct, Acceptable Use Policy, and other district-specific protocols
- Train-the-Trainer workshops
- Understanding Safety Management for Google Education Suite

Sessions are customized to meet district needs and typically last 60 to 90 minutes. We will work closely with district staff to set up a training plan suited for all personnel managing Gaggle alerts. The CSM will also be available to answer ad-hoc questions, customize training resources, and provide reports to keep all district stakeholders informed of Gaggle's activities with the district.





SPENN

**CERTIFICATE OF LIABILITY INSURANCE** 

10115 4 1105

DATE (MM/DD/YYYY) 6/18/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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PRO	DUCER				CONTA NAME:	<sup>CT</sup> Stephan	ie Penn				
Clemens & Associates, Inc.					PHONE (A/C, No, Ext): (309) 662-2100 141 FAX (A/C, No): (309) 665-4158						
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SPENN

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DATE (MM/DD/YYYY) 6/18/2024

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PRODUCER					CONTACT Stephanie Penn PHONE (200) CC2 2400 444						
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				AUTHORIZED REPRESENTATIVE Reid Butts							





#### **Cooperative Purchasing Connection**

### Tabulation Report RFP #25.01 - Student Safety Solutions

Vendor: Inspirit Group, LLC dba STOPit Solutions

#### **General Comments:**

General Attachments: 3 Questionnaire - STOPit Solutions.pdf

Certificate of Insurance - STOPit Solutions.PDF

CPC Pricing Additional Questions.pdf Forms - Signatures - STOPit Solutions.pdf

Pricing Proposal Solution 1 and 2 - STOPit Solutions.pdf Pricing Proposal Solution 3 - STOPit Solutions.pdf Pricing Proposal Solution 4 - STOPit Solutions.pdf Pricing Proposal Solution 5 - STOPit Solutions.pdf Pricing Proposal Solution 6 - STOPit Solutions.pdf Solution One Pagers - STOPit Solutions.pdf



#### **Questionnaire** RFP #25.01 - Student Safety Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

- 1. Read the document in its entirety.
- 2. Respondents must use the Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
- 3. Complete all questions.
- 4. Save all pages in the correct order to a single PDF format titled "*3 Questionnaire Name of Company*".
- 5. Submit the Questionnaire, along with other required documents in Public Purchase.

#### The following sections need to be completed before submission:

- 1. Company Information
- 2. Qualifications & Experience
- 3. Performance Capability
- 4. Products, Service & Pricing
- 5. Value Add
- 6. Exceptions & Deviations

#### **Company Information**

**Marketing Manager** 

Account Manager(s)

**Customer Service Manager** 

Name of Company:	Inspirit Group, LLC dba	Inspirit Group, LLC dba STOPit Solutions						
Company Address:	_101 Crawfords Corner	101 Crawfords Corner Rd., Suite 4116						
City, State, Zip code:	Holmdel, NJ 07733	Holmdel, NJ 07733						
Website:	https://www.stopitsolu	https://www.stopitsolutions.com/						
Phone:	908-748-4500	908-748-4500						
Provide the following companohone number(s).	y contacts that will be worki	ng with this anticipated contra	nct. Include name, email, and					
	Name	Email	Phone					
General Manager	C. Parkhill Mays III	pmays@stopitsolutions.com	908-748-4501					
Contract Manager	C. Parkhill Mays III	pmays@stopitsolutions.com	908-748-4501					
Sales Manager	Kevin Askew	kaskew@stopitsolutions.com	732-678-6656					

Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see submittal checklist).

kaskew@stopitsolutions.com

treuter@stopitsolutions.com

nzema@stopitsolutions.com

X	Busines	ss Type/Classification					
	8(a)	8(a) Qualified Business					
	DBE	Disadvantaged Business Enterprise					
	HUB	Historically Underutilized Business Zone					
	MBE	Minority-Owned Business Enterprise					
	MWBE	Minority Women-Owned Business Enterprise					
	SBE	Small Business Enterprise					
	Other; list name:						

Kevin Askew

Teresa Reuter

Nick Zema

X	<b>Business T</b>	ype/Classification
	SDB	Small Disadvantaged Business
	SDVOB	Service-Disabled Veteran Owned Business
	SECTION 3	Section 3 Business Concern
	SSV	Sole Source Supplier
	VBE	Veteran-Owned Business Enterprise
	WBE	Woman-Owned Business Enterprise

732-678-6656

908-748-4519

732-517-7542

List any other cooperative or state contracts that your company holds that participating agencies have access to and include the contract expiration date.

Describe how your company will position the potential resulting contract with CPC versus other contracts you have access to.

Although we hold other cooperative purchasing state contracts, we do not believe any would have access to the relationships served by CPC. Our other cooperative purchasing contracts include BuyBoard, TexBuy, and PCA.

 , ,		subcontractors been involved in any alleged significant prior or ongoing civil or criminal litigation or investigation pending within the last five (5)
 Yes	X	No

If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.

Not Applicable

Has your company been dis	parred and or suspended in doing business w	ithin the United States?
Yes	X No	
If YES, list what states, the re	ason for debarment and/or suspension, and	its effective dates.

## **Qualifications & Experience**

#### 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

Inspirit Group, LLC, dba STOPit Solutions, formed on August 13, 2014 as a Delaware Limited Liability Company, has extensive knowledge, background, and 10 years of experience with designing, developing, delivering, installing, maintaining, and supporting our Anonymous Mobile Reporting technology and services. STOPit provides services to Education (K-12 & Higher Ed), Government Entities (State, County, Municipalities), Business (Public, Private), and Law Enforcement Agencies (City, County). Our primary business is providing students, employees, parents and the community with several ways to report bad behaviors and safety issues quickly, securely and anonymously to someone who can help. Smart devices such as mobile phones, chrome books, and tablets are the preferred method for people to communicate today. Unfortunately, Social Media apps and texting has proven to be used to exhibit inappropriate behaviors (cyberbullying) resulting in suicide and other significant mental health issues. STOPit was founded to get help to people in distress and provide Emergency Escalation services to save lives.

We serve our education customers through a variety of channels including 1. Direct to District, 2. through public entity education Insurance Pools, and 3. through Educational Service Agencies. Channel partnerships coupled with our effective Marketing Programs enable STOPit the ability to provide several organizations with our reporting platform in a short period of time.

## 2. Provide evidence of what your company is doing to remain viable in the ever- changing student safety industry. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

STOPit Solutions is the leader in mobile reporting solutions in the U.S. and continues to dominate the market. Currently, we provide our software and services to over 8,500 K-12 schools and colleges as well as over 500 workplace customers. Our customer success engagement team consistently acquires student safety knowledge from our customers and professionals in the industry. The current and future needs are communicated to our technology development team and shared with STOPit leadership to ensure our company remains the industry leader and provides state of the art technology and programs that satisfy the needs of our customers. STOPit Solutions are members of several Membership Organizations to keep informed and share ideas with Student Safety and Mental Wellness Experts, Education leaders, and technology leaders – among these is AESA (Association of Education Service Agencies) as our Chief Executive Officer sits on the AESA Foundation Board.

#### 3. Describe the number of agencies your organization, on average, provides student safety solutions.

Today we service 8,500 school districts, approximately 35% of which are services through 22 education service center relationships with whom we hold service agreements and strong relationships. An additional 30% of our business is through approximately 20 Public Entity Insurance Pools with whom we hold service agreements and strong relationships.

4. Describe the percentage of your company's revenue, by category (city/county/government, K12 education, higher education) that is derived from student safety solutions sales on an annual basis.

Serving K-12 schools represents 85% of our business; local YMCA and other non-profit organizations represents 10% of our business, with the balance (5%) represented by other public sector entities (cities, counties, towns, state agencies)

5. Describe your experience and sales approach your company will take with participating public agencies.

We have 10 years working with K-12 schools and expect to take a similar approach here as we do with other regions where we have marketing partners working with us to service their member school districts. Working within your boundaries, we would propose broadcasting program details through tactical and collaborative methods including email content, CPC / customer newsletters, STOPit webinars, press and social media assets. We also attend member meetings and key member events (e.g., we are an annual participant at the Minnesota School Boards conference) which we both feel might help with program marketing. Our in-house agency will design, develop and implement all collateral and assets – Getting the word out quickly, accurately and efficiently is important to program success especially during the early going. Detailed below is the Marketing collateral we provide:

- 1. Product Overview- Software & Services Brochure
- 2. Co-Branded webpage for Organizations to visit and learn more about STOPit
- 3. Introduction email from CPC announcing partnership with STOPit
- 4. Newsletter and Newsletter Content
- 5. Member Insured Webinars (Initiated from and Run By CPC)
- 6. Member Insured Webinars (Initiated from and Run By STOPit)
- 7. STOPit email campaigns with telephone follow-up by STOPit Adoption Specialists
- 8. Social Media Post Content
- 9. Customer Committee and Member Meetings (Initiated by Customer)
- 10. STOPit webpage Assets and Content for CPC website
- 11. Thought Leadership (BLOG and customer website content)
- 12. On-the-Ground Regional Introductions (where applicable)
- 13. Attend and Present at CPC annual meeting (STOPit to attend & engage members)
- 14. Educational Webinars on School Safety, Mental Health & Wellness

#### 6. Provide any additional information relevant to this section.

We believe our responses above, along with the response from our Value-Add services section should provide adequate detail on the scope of services we intend to provide.

Provide three (3) references that have purchased student safety solutions <u>from your company within the last two (2) years</u>. References from the tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. <u>Failure to confirm reference of past work may affect your evaluation</u>.

Reference #1 - Company Name Smoky Hill ESC

Service/Product Purchased STOPit Anonymous Reporting System & STOPit Emergency Management

System

Year of Purchase 2020-Present
Reference Contact Chris Moddelmog
Phone 785-825-9185

Email chrismoddelmog@smokyhill.org

Reference #2 - Company Name Central Indiana ESC

Service/Product Purchased STOPit Anonymous Reporting System & STOPit Emergency Management

System

Year of Purchase 2020-Present
Reference Contact Dr. Andy Melin
Phone 463-213-9525

Year of Purchase

Phone

**Reference Contact** 

Email amelin@ciesc.org

Reference #3 - Company Name Southwest Arkansas Education Cooperative

Service/Purchase Purchased STOPit Anonymous Reporting System & STOPit Mental Health Support

Program 2019 - Present Phoebe Bailey

870-777-3076

Email phoebe.bailey@swaec.org

5

## **Performance & Capability**

1. Describe your company's logistics (locations, experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on-time quality products to participating agencies.

#### Provide any additional information relevant to this section.

We have been producing smart phone technology for school safety for as long as there has been an industry. Today we support more than 1,700 districts nationally, focusing on both large and small in all fifty states. And while we service some of the largest districts in the country, our service model to small and medium districts (specifically, those supported by regional ESCs and buying cooperatives) has not wavered. We support the needs of small districts and schools just as we do with the largest districts. We exist to support districts of all size and have the experience and expertise to also serve partners such as CPC, Lakes Country Service Cooperative and other education interests. We do this through a 2-part support structure consisting of our 1 – Partner Success Team who controls communications and the relationship with our partners and 2 – Customer Success Team who specifically serve the needs of our end user districts. Through this service model, organizations such as CPC are serviced through our best project managers (our Partner Success Team) who work hand in hand with our district support team (Customer Success) to ensure the success of all school interests in the region.

In terms of Impact, we have received more than 790,000 incidents since 2014 with 24,000+ representing Life-Threats, and 9,700 Active Interventions. Prior to COVID-19 STOPit captured active threats and violence, along with cyberbullying and general safety concerns as the dominant incident types reported and escalated to law enforcement. During COVID, mental health crept in as an unwanted variable and today, suicide ideation and threat to oneself are the bulk of life-threat activity. This concerning trend has shaped our landscape of solutions, and we present credentials and pricing for other helpful solutions for CPC and its members, through the Value-Add section of this RFP reply.

2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line, or any key employees.

#### Provide any additional information relevant to this section.

We mentioned our service model above, in question 1, as a huge differentiator and which has led to our reputation as having the best service in the industry. From a personnel standpoint, experience is everything. STOPit is the leader in providing an Anonymous Reporting Solution for education and governmental agencies in the U.S. Our personnel experience is second to none with our Leadership expertise has 45 years collectively in providing successful anonymous reporting solutions to K-12 customers. Our sales and training teams are consistently trained to effectively communicate the STOPit services and programs and benefits to the agencies which is evident by several agencies implementing our solution after utilizing a competitor solution. STOPit's technology was built 100% by its employees. And a hallmark differentiator of our technology is that it is flexible and configurable in many respects (right down to the building level if needed) and thus, not a one-size-fits-all solution as many of our competitors offer. STOPit leadership and its employees, through their communications with customers, constantly identify agency needs so we may continue to create and implement new service enhancements and programs that benefit customers. We typically release new feature enhancements 3X annually.

3. Describe your proposed order and delivery/installation process for this proposal and contract award. Describe the process from order placement, including methods, receipt of order, installation, and any related services. Describe lead time, availability, delivery, installation, etc.

#### Provide any additional information relevant to this section.

From a program awareness perspective, we will build a custom landing page on our website tailored to this program and complete with key facts and attributes along with pricing. This landing page will have links to forms which will enable easy contact with and access to our staff. From a contract perspective, we utilize Docusign to deliver a partner approved service agreement to districts which have elected to adopt our service. This process has served us well over the last 4 years of our relationship with Lakes Country Services Cooperative. Upon receipt of a completed service agreement our Partner Success and Customer Success teams are immediately notified, and district welcome emails are dispatched within 24 hours with a concise and well-crafted Next Steps statement and offer to schedule time for our project kick-off process. From there our onboarding process begins. This has been a proven customer acquisition and onboarding model that has served us well for 10 years.

4. Describe your company's customer service/problem resolution process. Include hours of operation, number of services, modes of contact, etc.

#### Provide any additional information relevant to this section.

Our customer service team is available 24/7/365 to address the needs of all customers. They are available by phone, email and chat and through our website at https://www.stopitsolutions.com/contact-us.

5. Describe how your company plans to educate and train company personnel on the contract terms and conditions, details, and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.

#### Provide any additional information relevant to this section.

We have served our existing contract with Lakes Country Service Cooperative well for the past 4 years and we envision a similar level of service and service operation should we be awarded going forward. Specifically, we meet with our partners periodically, typically monthly to review activity of existing customers, prospect activity, potential conference attendance and other matters of interest. Both our sales team, and service team participate in these meetings to ensure consistency of information and resulting direction from the meetings. During the early phases of a relationship, our marketing team typically joins these calls to ensure that collateral and assets are properly created and conform with any partner specifications. We know through our work with CPC already that you have a sophisticated marketing approach, and we would intend to leverage this as a resource to help us reach your members efficiently and effectively.

#### 6. Describe your company's contract implementation or customer transition plan.

#### Provide any additional information relevant to this section.

Implementation or our onboarding process typically involved 3 phases:

**Discovery** – this is where we fact find and learn about a district's existing safety & wellness processes and how they might envision implementing ours. We of course provide information on how many districts implement our program to ensure that we do not re-invest the wheel, if no re-invention is needed. After this phase we will create a customer's account and configure settings in accordance with information learned from this process.

**Training** – Training is provided both LMS style for basic system functionality (e.g., how to log in, how best to action against tips, etc.) and webinar style to ensure that questions are answered for an entire group and conduct more extensive training not covered through our LMS training.

**Launch** – Launch is where our system is actually turned on live to students and other users. We guide on best methodologies for managing this process and provide ALL assets (launch videos, parent letters, posters for every school, etc.) necessary to drive this process.

#### 7. Describe your company's experience and ability to work with punch-out and cXML marketplace systems.

We have Extensis experience working with and supporting partner catalog and electronic ordering systems and have a very sophisticated IT department. We are very comfortable working with CPC in any capacity along these lines.

#### 8. Provide any additional information relevant to this section.

We believe our responses above, along with the response from our Value-Add services section should provide adequate detail on the scope of services we intend to provide.

## Products, Service & Pricing

1.	Indicate the level of support your company will offer on this contract category.
	Pricing is better than what is offered to individual educational agencies.
	<u> </u>
	Pricing is better than what is offered to cooperative educational agencies.
X	Other, please describe
Λ	Other, please describe

If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums: Our partner pricing (e.g., for entities such as CPC) is far lower than we offer to individual school districts due to partners having the ability to provide us with access to many school districts to support. Our pricing list in response to this RFP, for CPC will be similar to our discount levels offered to other partners.

#### 2. Describe how participating agencies will verify they are receiving contract pricing.

We pledge to apply approved CPC pricing to all CPC members which adopt our service. Upon request we can provide this price list to any school district and believe this information is transmitted to Lori Middlestadt when reporting quarterly sales to CPC.

## 3. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.

Our pricing tables for each service offered typically has minimum pricing levels for districts under 1,000 students. During our last RFP process to CPC, we were asked to supply pricing for under 500 student sized districts and thus are replicating this pricing posture within this RFP reply. The reason we provide minimum pricing levels is due to the extensive onboarding burden that we encounter when we take on any new customer.

#### 4. Describe your warranty and warranty process for all products and services.

We stand by our products and services against defect and are happy to refund any costs for customers should we be unable to remedy a defect in a timely manner. This has never happened in our Company's history.

## 5. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large orders, single ship to location, annual spend, guaranteed quantity, etc.

Our pricing tables provide steep discounts to per-student pricing as district size grows. The reason for this is training scale in that the incremental efforts to train larger districts (e.g., the onboarding burden mentioned above) does not grow linearly as such we are able to lower our unit-economics materially for larger districts.

## 6. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.

We accept payment in most any conceivable form – Check, Credit Card, Wire, ACH, etc. We charge no fees when processing any of these forms of payments including credit cards. We are not able to accept bitcoin.

#### 7. Describe the frequency of price list revisions. Describe any indices used to guide price adjustments.

We have maintained our CPC pricing without raising it, for the entirely of our 4-year relationship since the time we were awarded the last RFP. We would expect the pricing we are submitting now to also hold for this period of time, without proposing modification to prices.

#### 8. Describe how future product introductions will be priced and align with contract proposed pricing.

With any new product introduction, we are mindful of our price points, relative to the market and relative to education related budgets in general. Other than our Notify product (which is priced on a per building level), we would expect most new product introductions to be priced on a per student level (with minimum quantities which align with existing contract standards) and tier downward with volume just as our existing pricing tables do. We recognize the need for alignment and will endeavor adhere to a structure which accommodates CPC's needs and the needs of its members.

## 9. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.

District billings are produced by the finance team and are automated through information provided by the Docusign process, and billing tables for partner contracts which are loaded into our billing system at the outset of a relationship. Billings associated with any Partner account are reviewed and managed by our partner success team who are conscious of any and all pricing managers associated with their relationships.

## 11. Solution 1 – Describe who are the recipients of anonymous reports. Describe if that recipient changes depending on the agency, or mode of submission (i.e. app, hotline, website).

Recipients of anonymous reports vary by service level. Beginning with our standard level of service, which is fully monitored 24/7/365 by our Crisis Center, assigned school (typically campus-level) administrators receive anonymous reports simultaneously with our Crisis Center. Our Crisis Center staff review all incidents for context and emergent status within 120 seconds of submission and action-accordingly based on service level. In ALL service levels, emergent incidents are escalated to pre-defined emergency contacts (pre-identified by our district customer prior to launch of the service) 24/7/365. Properly permissioned district-level staff receive anonymous tips simultaneous to our Crisis Center team and are able to login (mobile or desktop) to our incident management system and manage tips using all available features. District level staff may turn notifications off during off-hours depending upon service level to avoid duplication of efforts and enjoy one of the primary benefits of our solution which is less-burdensome 24/7 protection for students. For basic anonymous reporting and tip management functions, who receives anonymous reports at the client level is a client level decision and does not vary by the agency involved (assuming the definition of an agency is an education service center agency).

#### 12 Solution 1 - Describe what features are included and supported with anonymous reporting (i.e. photos, video).

We have many features which users are able to take advantage of including:

- Ability to answer questions that are created and provided by district personnel
- Ability to attached photos, videos, or audio files
- Ability to speak with a Crisis Counselor 24/7/365 via text
- Ability to access self-help resources that are configurable by district (or by building if desired by school admins)
- Ability to provide additional communication via Messenger to previously submitted indicated (including attaching more photo / video evidence

#### 12. Solution 1 – Describe your response rate and response process for anonymous reporting.

We have multiple service levels based upon district desired level of involvement:

**Standard** – As described above, our standard service level, all incidents are reviewed by our Crisis Center within 120 seconds of submission for emergent status (as defined within our Agent Guide), and emergent incidents are escalated to pre-defined emergency contacts (pre-identified by our district customer prior to launch of the service) 24/7/365. One of a minimum of three emergency contacts must be a 24/7 responder to ensure that our Crisis Center staff are able to reach an authorized party at all times (many of these escalations occur outside of school hours). We release incident control upon instructions by these local emergency contacts, and frequently we provide non-licensed emergency parties (e.g., law enforcement) with a temporary token to access our system directly and communicate with both internal staff (using our Team Comms function) and the reporter (using STOPit Messenger) to gather more information.

**Out of Hours – Priced separately. See Value-Add services.** Our out of hours level of service includes all functions of our Standard service level, and in addition, our Crisis Center team will action against tips in accordance with a district supplied after-hours calendar, to fact find and gather more information, and provide as much basic information as possible for school administrators to review and action upon, as they return to work the next school day OR when they next log into the system. Typically, our Crisis Center "vetting" includes gathering "who, what, where, when, why" as part of this service level, and, for the avoidance of doubt, our Standard emergency monitoring with escalations process remains unchanged and active for the out of hours service level.

**24/7 – Priced separately. See Value-Add services.** Our highest service level is most typically used by small. Underresourced districts who do not have the capacity to manage a new program, but who value the protection that our program offers. In this service level, we offer pre-defined configurations, no tip management training, full tip vetting, and full delivery of all tip information via email on a daily basis. Administrators have full access to tip information through a more traditional form of communication that they are comfortable with (email) and may action upon these tips in any manner they choose. Full emergency monitoring remains unchanged and active as with ALL of our service levels, and the ultimate goal of this 24/7 service level is to prove value of our program to smaller schools such that they will want to graduate to our full program access (and become trained) and then enjoy all features and benefits and communication methods of our program.

## 13. Solution 1 – Describe how anonymous reports are recorded, tracked within the solution. Detail how, if any, notifications, reports, or workflows may apply to the solution and the anonymous report.

STOPit Admin provides an intuitive, yet robust and comprehensive Incident Management System designed for Administrators to follow workflow of a reported incident to resolution. The system is designed to reduce administrator time responding to and managing reports, reduce paperwork and manage all report statuses. All incidents from all sources are received by and stored in STOPit Admin, our program's Incident Management System. STOPit Admin provides immediate notification to administrators and our Crisis Center, facilitates real time anonymous communication, and promotes fast and efficient workflow for resolution of incidents. Through our Broadcast feature, it also serves as an efficient tool for reaching out to students, alerting them to school related safety matters or events, and generally staying in touch on important matters affecting the school. Other workflows include the ability to auto-assign incidents to certain parties or groups based upon pre-defined rules, further assign incidents to other parties after initial receipt, prepare and send (via email) well-formatted incident reports to outside third parties (e.g., law enforcement, legal counsel, etc.) and many other features and functions. We should further note that school administrators provide frequent feature ideas regarding new feature / products, which compile the basis for our periodic system updates and releases (approximately 3X annually this occurs).

## 14. Solution 2a – Describe how your solution streamlines incident management into a real-time solution for agencies.

STOPit streamlines incident management by providing multiple ways for a user to report an incident. For example, our intake methodologies have migrated over time, with advances in technology. For example, today, the Chromebook represents 46% of all incident submissions (SY 2023-24 data) whereas the Mobile / Chromebook ratio was 85%/15% back in 2020 when we last responded to this RFP. When users see inappropriate behaviors or safety issues or if they are concerned for their mental well-being or that of others, they can easily use their preferred method of reporting (mobile, Chromebook, website app or phone) to submit a tip. They can also access a 24/7 Crisis Counselor on any of our apps and can further access local school and community resources for self-help. After a report is submitted, the administrators and our Crisis Center are notified real-time to alert them of a new report via text and/or email. Two-way communication via STOPit Messenger streamlines management of a report so they or we (our Crisis Center) may take-action and get-ahead of a situation before it spirals out of control. STOPit's incident Management System provides school personnel with the ability to be automatically alerted of specific conditions to ensure effective communications. All of these actions and all forms of communication occur in *real-time* without delays.

#### 15. Solution 2a - Describe how your solutions handles data entry, reporting and workflows.

Our system allows administrators to manually enter a reported incident when a reporter chooses to report an incident inperson and follows the same workflow as if a user reports via the mobile app, Chromebook, website app, and phone. Several reports available may include the source of a reported incident. District and / or campus level reporting is available to all properly permissioned administrators and our agency partners and sponsors have access to our deep analytics program, STOPit Analytics, for more specific reporting details on all school districts under their auspices. This is especially helpful with Federal Grant reporting requirements.

#### 16. Solution 2a – Describe any additional features that your solution provides.

Many additional useful features are available with our solution. Administrators can add internal notes about the incident, Escalate and Assign to other individuals or groups of individuals. The Escalation function permits administrators to share all or some of the incident detail with Law Enforcement or others who may not have access to the system. Reports can be identified as High, Medium or Low priority. The Broadcast Notification feature allows administrators to effectively communicate with students, staff, parents and the community by sending a typed message, weblink, video, or photo to users in real-time. The system also allows management of notifications to re-send to unread messages or repetitive messaging. The system allows agencies a customized solution. The ability to configure questions in the app and intelligent routing, based upon answered questions of a reporter, to one or more individuals. Further customization permits agencies to add important or required documentation such as Standard Procedures, Best Practices and other information for quick and easy access. STOPit's Real-time incident data is available to administrators to generate reports that show Incident Types, Open and Closed reports, Assigned Reports, Actions Taken, and many other reports that assist agencies with the necessary information to allocate education and training when and where needed and spot positive and negative trends. Administrators with specific User permissions can modify settings on-the-fly.

#### 17. Solution 2b - Describe the team providing 24/7 monitoring services and their training levels.

The attached Agent Guide and Process Manual described our monitoring service and service levels in greater detail, along with training regimen. In brief, ALL K-12 clients have our 24/7 emergency monitoring whereby our Crisis Center agents review all incidents within 120 seconds for emergent status (see Agent Guide for definition, but this generally falls under the category of "Imminent Threat"). Identified emergencies are immediately escalated to pre-defined (by the district) emergency contacts. Question 12 above describes the process in greater detail along with other service levels offered to districts by our Company. Training is extensive for our Crisis Center staff and there is extensive coursework required for completion along with an examination (100% grade is required to successfully complete the training). Upon completing training, our agents shadow experienced teammates for a minimum of two weeks prior to becoming fully certified and available for general assignment in one of our shifts. It should also be noted that ALL incidents undergo a 2<sup>nd</sup> pass review by a supervisor, to review for emergent status to ensure quality and reliability for our emergency monitoring service. This 2<sup>nd</sup> pass review takes places within 30 minutes of tip submission.

## 18. Solution 2b – Describe the process taken by your company to determine what and how concerns should be escalated.

Emergency incidents are immediately routed to pre-defined district-emergency contacts or pre-defined first-responders. to ensure that they are addressed immediately and promptly.

Although procedures are more fully described in this Manual, below is a brief synopsis of how concerns are escalated.

STOPit Crisis Center agents review reports to determine whether it meets criteria of an "emergency" report as defined in the attached Agent Guide and Process Manual.

If a report does not meet the criteria of "emergency," the monitoring agent leaves the report for school or district level administrator to handle and follow up if necessary.

If a report does meet criteria of "emergency," emergency protocol is as follows:

- 3a. Monitoring agent attempt to contact primary contact (provided by district) by email and phone. Primary contact has option to have agent contact local law enforcement.
- 3b. If monitoring agent cannot reach primary contact, agent will attempt to contact secondary contact (provided by district) by email and phone. Secondary contact has option to have agent contact local law enforcement.
- 3c. If monitoring agent cannot reach primary or secondary contacts, monitoring agent will contact local law enforcement contacts (provided by district). This ordering of emergency contacts may be modified by districts at any time, and we routinely see law enforcement or other 24/7 emergency contact, listed last on this emergency call listing.

This service operates 24/7/365 and is "always on." It is not a replacement for every-day incident management by school administrators – it is an insurance policy to ensure that emergency incidents are always reviewed in real-time, and routed immediately to those who can help instead of waiting until the next business day.

Coordination with local law enforcement occurs in two ways:

Law enforcement is a mandatory party in our incident monitoring service and must be established as an emergency party prior to launch. Emergencies are escalated to first responders and law enforcement (obtained at set-up, local law enforcement agencies are provided by each Organization as well as pre-defined district Administrators).

The platform also enables Law Enforcement and/or School Administrators to conduct two-way communication with a reporter to solicit and share information, using STOPit Messenger, as noted above.

Law enforcement can also be included in written documentation when an Administrator escalates important information (our platform will export and email and nicely formatted PDF of the incident with all pertinent information as selected by the administrator).

#### 19. Solution 2b - Once escalated, what is the process and response time to local notification.

Response time (YTD) for our escalation team is 40 seconds on average for each incident – this escalation process is described above in a number of questions, but most notably in Questions 11, 12, 17 and 18.

## 20. Solution 2b – Describe how your company handles or aids an agency in determining what level of concern shall include local law enforcement integration. Describe if that integration level is required or optional.

Local Law Enforcement involvement and the procedures giving rise to escalation to these authorities is described more fully in the attached Agent Guide and Process Manual and in Questions 11, 12, 17 and 18 above. It should also be noted that when reaching a district pre-defined emergency contact, as a matter of procedure we ask the contact if they wish us to notify law enforcement or the designated 24/7 emergency responder contact.

#### 21. Solution 2b - Describe what resources, such as reporting tools and access to data is available to the agency.

District and / or campus level reporting is available to all properly permissioned administrators and our agency partners and sponsors have access to our deep analytics program, STOPit Analytics, for more specific reporting details on all school districts under their auspices. This is especially helpful with Federal Grant reporting requirements. Attached is a sample anonymized activity report from STOPit Analytics and it should be noted that these dashboards are available in real time for agency partners and can be customized to suit the reporting needs of any partner.

## 22. Solution 3b – Describe in depth what social-emotional learning (SEL) tools and resources are available to agencies.

STOPit's Social Emotional Learning (SEL) library is available for administrators to use in a variety of manners through our platform. One of the most popular is to post a link to all videos (based on age group) so that students can access a topic of their choice. Another popular use is for school administrators to broadcast a video via the Broadcast notification feature (described above in Question 13) and / or send a video directly to individual student reporters using STOPit Messenger (as referenced in Question 12, 14 and 18). The SEL library covers topics such as: Bullying, Harassment, Substance Abuse, Mental Health, Depression, Anxiety, Diversity, Vaping, And Other Topics.

## 23. Describe what level of training and professional development is available to agencies, their staff, students, users for your solutions.

Our program training is second to none and ensures that school administrators are well versed in how to manage and operate our program. It is divided into three distinct phases (Discovery, Training and Launch) and includes both livevirtual and LMS training. The size of the district generally dictates who much live-virtual interaction is utilized. Customer Success Managers lead all onboarding activities, and our Program Success team takes over post launch. Our entire relationship with CPC generated clients will be managed through our Partner Success team. Erika Johnson, a native and resident of neighboring Wisconsin, will lead the relationship with oversight by the Company's CEO. Ms. Johnson will coordinate onboarding and sustainability efforts in coordination with the CXM's and PSM's respectively to ensure success for each school district.

## 24. Describe how your company and its solutions meet the standards set forth in FERPA, HIPAA, and COPPA requirements.

The Federal Education Rights and Privacy Act requires educators to protect the privacy of students and safeguard the confidentiality of their records. As our platform is 100% anonymous, we avoid many of the upfront categories of data that are typically protected under FERPA. STOPit Solutions does not require registration (and a User cannot register) in order to initiate a report on our platform, and thus no personally identifiable information is captured (no name, email, phone number, or student ID, etc.). A User may self-identify or volunteer information however, and because of this and the general sensitivity of the information flowing through our platform, we take great care in safeguarding access and data security. We have a multi-tiered permissions process allowing only those with designated permissions and appropriate role assignments to view such data. We also apply significant resources to 3 generally recognized areas to be FERPA compliant including:

- 1. Encryption Incident data is encrypted in-transit and at-rest using advanced encryption standard (AES)
- 2. Vulnerability Testing We regularly undergo third party security audits which provide vulnerability testing and results which are promptly remediated where necessary
- 3. Compliance Monitoring Mechanisms We utilize industry standard monitoring tools, specifically, the Site 24x7 suite of analytics and alerts, to ensure performance and identify threats and vulnerabilities

FERPA does allow educators to disclose those records, without parental consent, to certain parties with legitimate educational interest and we consider our incident monitoring agents and their supervisors to belong to this category of exemptions.

HIPAA is the Health Insurance Portability and Accountability Act which covers sensitive patient data protection. Although generally utilized in a health care setting, HIPAA compliance can be applied to student health information in an education setting and, to a degree, information which is gathered by our platform. The above responses under the FERPA section will generally all apply to this section on HIPAA.

Also, in terms of our hosting infrastructure, STOPit Solutions maintains an entirely FERPA and HIPPA compliant cloud-based hosting platform through Amazon Web Services, which is widely regarded as a world class, scalable and secure hosting partner for platforms housing sensitive data.

STOPit publishes prominently on its website a Children's Privacy Policy (https://stopitsolutions.com/childrens-privacy-policy/) which states and explains our compliance in all respect with COPPA. As part of our onboarding process, STOPit only interacts with school administrators and does not directly coordinate the use of our platform with students. That responsibility is bestowed upon school administration, and we specifically require schools to abide by COPPA prior to allowing use of our platform by children under the age of 13. Our ability to presume compliance to COPPA by school administration is attested for 2015 guidance issued by the Federal Trade Commission on compliance with COPPA.

#### 25. Provide any additional information relevant to this section.

We believe our RFP reply to be quite thorough through the answers to the questions provided above and through our attachments provided through the Purchasing Connection portal, and stand ready to field any questions or make final presentations as may be required.

### Value Add

1. Describe any "added value" attributes being offered to CPC and its participating agencies to enhance and add value when purchasing products and services through your company.

**HELPme** - In addition to our tradition safety & security brand STOPit, we offer our HELPme mental health and wellness brand at no additional cost. HELPme comes with the same features and functionality as our STOPit platform. Please see attached Solution Information Sheet on HELPme. We are pricing HELPme identical to our STOPit application.

**Out of Hours / Vetting** – This service level expands our core Crisis Center monitoring service by providing full tip vetting during non-school hours (e.g., after school, evenings, weekends and all school holidays and breaks) to save valuable school administrator time when ultimately actioning against the tip.

**Check-in Chat** – Check-in chat is a product-led engagement tool which creates a notification (either daily or weekly) to all users who have downloaded our mobile app, asks "how they are feeling today," gathers the response and issues age-appropriate, response-appropriate content for the user to read. It will then direct the user to take advantage of the program's other features including submitting a tip, speaking with a crisis counselor via text, or accessing self-help resources. Users who provide concerning information are immediately routed to STOPit's Crisis Center for monitoring and, if appropriate, emergency escalation.

**STOPit Notify** – STOPit Notify allows schools and other entities to provide instant notification of safety, security, mental wellness or other threats or emergencies to internal safety teams and / or 911. Through our e911+ service, we can ensure that these notifications are instantly routed to the nearly 911 center along with other information regarding the nature of the incident and exact location. Please see attached Solution Information Sheet on STOPit Notify.

## **Exceptions & Deviations**

- 1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP. We do not have stipulations or requirements to any item in this RFP.
- 2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:
  - RFP section number and page number
  - Describe the exception
  - Explanation of why this is an issue
  - A proposed alternative to meet the needs of participating agencies and the cooperative

We do not have exceptions or deviations to any term outlined in the Technical Specifications of this RFP.



## Forms & Signatures RFP #25.01 Student Safety Solutions

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the <u>required forms</u>, follow these steps:

- 1. Read the document in its entirety.
- 2. Complete all questions and forms.
- 3. Save all pages in the correct order to a <u>single PDF format</u> titled "Forms & Signatures Name of Company".
- 4. Submit the forms in the required format with all necessary signatures in Public Purchase.

#### The following sections will need to be completed prior to submission:

- 1. Contract Offer & Award
- 2. <u>Uniform Guidance "EDGAR" Certification Form</u>
- 3. Subcontractor Utilization Form



Date August 7, 2024

## Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

#### Part I: Supplier

**Business Name** 

**Contract/Agreement to Commence** 

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

Inspirit Group, LLC dba STOPit Solutions

Address	101 Crawfords Corner Rd., Suite 4116	City, State, Zip	Holmdel, NJ 07733
Contact Person	C. Parkhill Mays III	Title	Chief Executive Officer
Authorized Signature Email	pmays@stopitsolutions.com	Title Phone	Chief Executive Officer 908-748-4501
the products a specifications, of months and wi	to the identified proposal is hereby accepted. and services identified within this solicitat exceptions, and amendments. The initial ter ll commence on the date indicated below. The (1) additional 24-month period. CPC may gr	tion, your responding responding this continuity and the contractions. The contractions are sufficient to the contraction are sufficient to the contracti	ponse, including all terms, conditions, ract shall be for up to twenty-four (24) optional renewal for a period lasting no
Agency		Authorized Signature	
Name		Title	_
Awarded this _	day of	Contract #	

## **EDGAR Certification Form** 2 CRF Part 200

## REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS – APPENDIX II TO 2 CFR 200

The following provisions are required and apply when federal funds are expended by participating agencies for any contract resulting from this procurement process.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

#### (A) Supplier Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Provisions regarding Supplier default and legal remedies are included in Sections I.K.18 and I.K.19 above. Any contract award will be subject to such provisions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### (B) Termination for Cause and for Convenience

Pursuant to Federal Rule (B) above when federal funds are expended by participating agencies, the participating agency reserves all rights to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by the Supplier, in the event the Supplier fails to" (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. The participating agency reserves the right to terminate the contract immediately, with written notice to Supplier, for convenience, if the participation agency believes, in its sole discretion that it is in the best interest of the participating agency to do so. The Supplier will be compensated for work perform and accepted and goods accepted by the participating agency as of the termination date if the contract is terminated for convenience of the participating agency. Any award made under this procurement process is not exclusive and the participating agency reserves the right to purchase goods and services from other Suppliers when it is in the best interest of the participating agency.

#### (C) Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

#### (D) Davis Bacon Act

When required by Federal program legislation, Supplier agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Supplier shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the

Supplier is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Supplier shall pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Supplier must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

#### (E) Contract Work Hours and Safety Standards Act

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### (F) Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### (G) Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

#### (H) Debarment and Suspension (Executive Order 12549 and 12689)

A contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise

excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

#### (I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

Suppliers that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by participating agencies, the Supplier certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, the Supplier certifies that it is compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be include in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriated tiers and that all subrecipients shall certify and disclose accordingly.

#### (J) Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### (K) Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

A participating agency is prohibited from obligating or expending funds to:

- (1) Procure or obtain.
- (2) Extend or renew a contract to procure or obtain; or
- (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).

- (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
- (iii) Telecommunications or video surveillance equipment or services products or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

#### (L) Domestic Preferences for Procurements

As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award.

For the purpose of this section:

- (1) "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.
- (2) "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

#### PROFIT AS A SEPARATE ELEMENT OF PRICE

For purchases using federal funds in excess of \$250,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, the Supplier agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier agrees that the total price, including profit, charged by the Supplier to the participating agency shall not exceed the awarded pricing.

## RECORD RETENTION REQUIREMENTS FOR CONTRACTS PAID FOR WITH FEDERAL FUNDS – 2 CFR § 200.333

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The Supplier further certified that Supplier will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending maters are closed.

#### CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that the Supplier will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conversation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18; Pub. L. 94-163, 89 Stat. 871).

#### CERTIFICATION OF NON-COLLUSION STATEMENT

Supplier certifies under penalty of perjury that its responsible to this procurement solicitation is in all respects bona fide, fair, and made without collusion or fraud with any person, joint venture, partnership, corporation or other business or legal entity.

Pursuant to Federal Ruling, when federal funds are expended by participating agencies, the Supplier hereby certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, Supplier certifies compliance will all provisions, laws, acts, regulations as specifically noted above. The Supplier agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances, as applicable.

<b>Business Name</b>	Inspirit Group, LLC dba STOPit Solutio	<mark>Authorized</mark> ns <mark>Signature</mark>	CPMyrin	
Full Name	C. Parkhill Mays III	Title _	Chief Executive Officer	

## **Subcontractor Utilization Form**

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name:	
Solicitation Number:	
Supplier Name:	
If a subcontractor will not be	e used, check this box:
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	

3. Pricing for all services must be clearly defined and outlined. Services include, but are not limited to professional development, training, setup, customization, monitoring services, etc.

All professional development, training, and setup are included within the above pricing matrices (no additional costs).

4. Contract discounts and percentages must be held firm during the initial contract period. Additional discounts may be made to accommodate one-time bulk replacements, special promotions, or a large individual project. The Vendor cannot offer additional discounts and percentages to a participating agency beyond a single large project until following the steps outlined below and receiving approval by CPC. CPC may conduct periodic audits and the Vendor will be responsible for full reimbursement for any overcharge to a participating agency.

We understand and acknowledge this paragraph.

5. An electronic online catalog for order entry must be provided for use by and suitable for participating agencies' needs. The online catalog will note product discounts and, if applicable, the differing discounts for catalog categories awarded.

We understand and acknowledge this paragraph.

6. The Vendor must provide a discount price schedule for all categories of products available, and labor/services offered in this solicitation.

Our platform and all costs involved are variable based upon student count (ADA). We have thus expressed all pricing quotes based upon district size (ADA). We do not charge additional fees based upon man hours or any hourly component.

7. New products and services, pertaining to the scope of this solicitation, can be added during the course of the contract term with notice, as outlined below, to CPC. These items shall meet or exceed all the specifications established in the solicitation and resulting contract. CPC may direct the Vendor to remove products that do not meet the intent or are otherwise in conflict with the contract requirements.

We understand and acknowledge this paragraph.

8. CPC may accept a future claim from the Vendor that a new threshold of performance or technology has been established. If CPC is satisfied with the evidence presented in support of the claim, appropriate pricing for such new technology may be established by applying the same pricing method used by the Vendor in their submission. The vendor must be able to verify the pricing calculation.

We understand and acknowledge this paragraph.

- 9. When a price list is revised (i.e. manufacturer), to add or delete products and accessories that result in revised contract pricing, the Vendor shall notify CPC in writing via email as follows:
  - a. Request will be typed on the Vendor's letterhead and emailed to CPC.
  - b. It is filed with CPC, a minimum of seven (7) calendar days before the effective date of the proposed change.
  - c. It clearly identifies the items impacted by the change and the cause for the adjustment.
  - d. It is accompanied by documentation acceptable to the Procurement Solutions Coordinator to warrant the change (i.e. appropriate Bureau of Labor Statistics, Consumer Price Index (CPI-U, change in manufacturer's price, etc.).
  - e. CPC reserves the right to accept such change and will confirm disposition in writing. For contract administration purposes, CPC must be able to verify the manufacturer's current product price. Price

increases that cannot be verified shall not be reflected on the contract nor charged to the participating agency.

We understand and acknowledge this paragraph.

10. CPC expects Vendors to offer their very best prices. If a Vendor offers lower prices to any participating agency outside of this contract, it must lower its prices under this contract at the same time by written notice, via email to CPC.

We understand and acknowledge this paragraph.



## **Anonymous Reporting System**

## Deter Behavior, Mitigate Risk, Prevent Violence, and Save Lives!

STOPit's Anonymous Reporting System teaches students, parents, and staff how to recognize and report the signs of at-risk behaviors to admins. Admins are then able to assess, manage and resolve incidents.

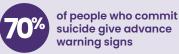
- Anonymously report safety, misconduct, or other concerns to help others or themselves
- 24/7/365 Incident Response Center monitors, manages and immediately escalates life threatening concerns and incidents
- Crisis Text Line™ integrated into the mobile app provides immediate access to 27,000+ trained mental health counselors
- Assigned team members and local law enforcement can gather information in real-time with 2-Way Messenger
- Receive standard and customized reporting outputs according to your specific needs



#### **The Facts**



of student incidents are witness by their peers





## **Incident Response Center**

STOPit's IRC is a 24/7/365 Operation:



- Emergency Monitoring:
   Escalate emergencies to your contacts or first responders
- Highlight Concerning Incidents: Flag non-emergency, yet concerning reports
- "Always On:" Emergencies are rarely convenient; Step by step routing to your emergency contacts at all times

### Connect with a Crisis Counselor

CRISIS TEXT LINE

Connect with a crisis counselor 24/7, with support at your fingertips via text or Facebook messenger.

- Available though the STOPit app from anywhere in the United States at anytime
- A live trained crisis counselor receives the text and responds, all from our secure online platform
- Counselors are trained to help move individuals from a hot to a cool place

## Our Experience, Impact, and Results

STOPit safety and wellness solutions impact and results highlight why thousands of customers trust us to safeguard their students (7,200 schools - 3.5M students).

- i 200,000+ Incidents Managed
- i 15,000+ Life-Threatening Interventions
- 5,000,000+ Use Our Programs
  - 7,500+
    Suicide, Self-Harm,
    Violence/Threat Interventions



# STOPit Incident Response Center (IRC) Agent Training & Qualifications

## STOPit's Incident Response Center (IRC)

STOPit's Anonymous Reporting System includes a 24/7/365 Incident Response Center (IRC) with certified agents who monitor and notify account officials and 911 emergency services (as needed) of any life-threatening situations. Agents will alert assigned officials via phone call and email.



# What training and qualifications do STOPit IRC Agents have?

STOPit's IRC Agents receive and commit to ongoing, mandatory trainings in areas of psychological first-aid and mental health including suicide and depression, de-escalation, crisis management, and agent self-care.

School Suicide Prevention

American Association of

Suicidology (AAS)



Teaches best and evidence based suicide prevention practices and postvention principles, including how to assess a youth at risk. Psychological First Aid

Johns Hopkins University



Agents provide psychological first aid to tipsters in an emergency by employing the RAPID model prescribed by JHU. Young Mental Health First Aid

Mental Health First Aid



"It really gives the skills you need to identify and ultimately help someone in need."

- First Lady Michelle Obama, MHFA Trained



- Crisis Management
- Crisis Management Across Health & Human Services
- Addressing Suicide in Adolescents and Transition Age Youth
- Best Practices in Suicide Screening and Assessment
- In Session: Practicing Clinical Skills to Prevent Suicide
- Uncovering Depression
- Managing Reactions when Working with Suicidal Clients:
   A Guide for Clinicians
- Employee Wellness: Self-Care for Frontline Professionals

Ready to learn more or get started?

For more information, don't hesitate to contact your STOPit Solutions Advisor or your Customer Experience Manager, or email support@stopitsolutions.com.



## Resources and support for students, families, and school employees

### It's not just an app. It's a network of support.

The HELPme app empowers every member of your school community to seek assistance whenever they need it. Whether it's a student battling bullying, a family in need of food or shelter, a **school employee** feeling overwhelmed, or anyone facing a personal challenge – HELPme is here to support them 24/7/365.

#### When a student downloads the HELPme app, they will have immediate access to:

- 4,000+ trained counselors
- A library of self-help tools & resources
- A two-way anonymous communication channel
- 24/7 help center that monitors and assists with emergencies







A safe space for users to explore essential needs and wellness resources at their own pace. Get Resources provides a confidential way for users to connect with local resources, ensuring privacy and dignity for those seeking assistance.

CRISIS TEXT LINE

Immediate mental health support for whole school communities. Crisis Text Line enables users to text with a counselor (day or night), making sure no one feels isolated in their time of need. Counselors are available 24/7/365.



An anonymous communication channel between users and designated school personnel. Ask For Help allows users to request help directly from their school without the pressure of disclosing their identity. Users may also request help for a friend or family member.

#### **HELPme Help Center**

- 24/7/365 help and assistance
- Real-time monitoring of crisis issues
- Escalation to crisis teams or emergency services

#### **Training & Qualifications**

Initial and ongoing training in areas of psychological first-aid and mental health including course work in suicide and depression, de-escalation, crisis management, and agent self-care - conducted by today's most trusted and respected crisis and emergency management institutions.





**School Suicide** Prevention





**Mental Health First Aid** 



Crisis Management



## **Out-of-Hours Service**

# What is Out-Of-Hours (OOH) Service?

STOPit's Out-Of-Hours (OOH) service allows individuals to rest easy knowing all incidents are reviewed, vetted, and acted upon (if necessary) by certified specialists during weekends, holidays, and other traditional out-of-business hours.



## How does Out-Of-Hours (OOH) Service work?

STOPit's Incident Response Center (IRC) receives, reviews, and vets all reports by certified specialists trained in psychological first-aid, de-escalation, and crisis management.

For accounts with Out-Of-Hours service, the IRC reviews the incident, gathers information from the tipster (Who, What, Where, When, Why, and How), and if a report is deemed Life Threatening, it is escalated to predefined contacts.



## **Out-of-Hours (OOH) Procedure**

Once an incident has been received, the IRC carefully reviews the incident and determines if it is **Life Threatening** using the Life Threatening Assessment Process:

- 1. A threat of substantial bodily harm or death
- 2. And at least ONE of the following:
  - Must be actionable (enough information is available for an intervention to occur)
  - Situation must be imminent, in-progress, or has just occurred
  - Information presented is credible (clear, convincing, and evidence provided)
  - Individual has the means / intent to carry out the threat

Based on their training, intuition, and the totality of the circumstances, STOPit IRC Specialists have the discretion to err on the side of caution when making a Life Threatening designation.

## Ready to learn more or get started?

Contact your STOPit Customer Experience Manager to discuss adding OOH Service to your account! Please be prepared to provide the following:

- Primary Account Contact (Name, Email Address, Phone Number)
- Secondary Account Contact (Name, Email Address, Phone Number)
- Law Enforcement Agency Information (Name, Phone Number)

Note: At least one account contact must have access to account directory information for identification purposes.



## Powerful & Practical Emergency Response

...because no two events are the same.

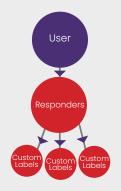


#### The Future of Safety Communications and Emergency Management

#### What is it?

- **All-in-one reporting**, mass communication, emergency management, and incident resolution system
- Instant alert system for **Staff and Admins** that notifies District Team and your nearest 911 center, if needed
- Enabling faster response times and enhanced communication to improve outcomes
- Meets the requirements of Alyssa's Law







### **Communication Flow**

- A User (Anyone with access to system) reports emergency to organization's internal responders.
- Internal Responders / Dynamic Responders\* receive emergency and decide to notify another group or all groups within organization. Dynamic Responders are assigned to specific emergency types.
- \*Other User Labels by district can also be included in the communication and management of the emergency by an Internal / Dynamic Responder.

Partnering with the "I Love U Guys" Foundation and the proven, life-saving Standard Response Protocol (SRP) templates directly into STOPit Notify's Emergency Management System (EMS), this integration empowers school administrators, teachers, and staff with:

- Standardized & Effective Response: Pre-loaded SRP templates for Lockdown, Evacuation, Medical Emergency, and more, ensuring consistent and coordinated response during critical situations.
- Immediate Communication: Streamlined communication tools to swiftly alert and guide faculty, staff, and students through emergencies using STOPit Notify's mass notification and two-way communication features.
- Enhanced Preparedness: Comprehensive training materials and resources from the "I Love U Guys" Foundation, readily available within STOPit Notify's platform, for ongoing preparedness efforts.

By combining the powerful communication capabilities of STOPit Notify with the critical guidance of the "I Love U Guys" Foundation's SRP, we're providing schools with a stronger, more unified approach to ensuring student and staff safety.

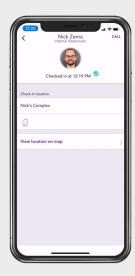






#### **How it Works?**

- Request Help Open the app and press the red button. Select a category of incident (fire, medical, active assailant), confirm address, hit Report Now
- Informs Staff & 911 Emergency is instantly sent to internal/dynamic responders informing them of the situation. A 911 call (leveraging unique 911+ service) can also be initiated, routed to the correct call center with accurate location for the emergency. (911 call may also occur later in the emergency).
- Communicate Actions Delivers instant preloaded response plan actions to take (lockdown, take cover, CPR steps) and/or for mass notifications and mass actions as necessary.
- Real-Time Collaborate Team communication feature
  allows for private, real-time
  exchange of information,
  gathering of video or other
  needs, identification, and
  prioritization of needs based
  on the situation at hand.
- Reunification Process -Ensure all responders, staff, and students are accounted for. Location of responders within geo fence also tracked.



#### 911+ Features



- Place a E911 call using the convenience of our Mobile App.
- Ensures accurate routing to your nearest 911 Center. Traditional Calls Incorrect Approx. 12% Time.
- Automatically provide valuable emergency details to first responders including name, callback number, address, emergency type, and pinpoint geo location for first responders.

#### **Non-Emergency Alert Features**

- Instantly Share: Send information that keeps your community connected in real time
- Include Attachments: Send photos, documents, video and audio recordings
- Choose The Audience: Communicate with your entire community or specific groups
- **Get Responses:** Ask recipients to answer yes or no question or leave a comment

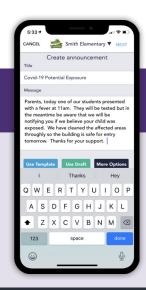
Partnered and integrated with:





Simple, Fast, & Powerful Emergency Management with STOPit Notify.

Contact us today to learn more!





# **Echo: Exact Indoor Location Awareness**



## Echo is a new add-on module that delivers exact indoor location to 911 Operators and Organizational Responders during an emergency.

Location awareness during an incident is one of the most fundamental and critical challenges to successful resolution. If your campus has large facilities or multi-story buildings, exact indoor location awareness can save minutes in response time which in turn can save lives.

#### Alyssa's Law

Requires public elementary and secondary schools to be equipped with "silent panic alarms directly linked to law enforcement." Schools and campuses are required to implement and comply with these recent regulations, and exact indoor location of the emergency is the most requested feature of the panic button service. STOPit with Echo fully satisfies these requirements.

#### Ray Baum's Act

is aimed at improving emergency response outcomes by focusing on sharing precise location information when calling 9-1-1 emergency services. Section 506 of the Act introduces rules to ensure a "dispatchable location" is automatically provided to emergency dispatch including "room number" accuracy.



#### **How it Works**

- Set up your organization by uploading a file of your WiFi access point information including IO's, names of locations, and ideally a map of their placement.
- 2. STOPit pre-sets the database behind the scenes.
- 3. During an emergency, the STOPit performs WiFi scanning and leverages echo technology to triangulate position.
- 4. STOPit delivers this indoor location information to internal responders inside the app and web console.
- 5. 911+ delivers this indoor location as "Address Line 2" to 911 operators in the event of a 911 call.



## **How Echo Can Help**

- Accurate outdoor and indoor location capability (floor and room detail) to responders.
- 2. Provide 911 operator with detailed location information of the caller.
- 3. Access to a 3-dimensional map when available.
- 4. Minimal investment cost as setup is largely automated.
- 5. Leverages existing WiFi hardware so no new hardware investment is required.
- 6. Provides regulatory compliance.

Client#: 200458 INSPGRO

#### $ACORD_{\scriptscriptstyle{\sqcap}}$

### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 08/02/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

this certificate does not comer any rights to the certificate holder in hea	or such chaorsement(s).		
PRODUCER	CONTACT Brooke Wolford		
CBIZ P&C CL Borden Perlman	PHONE (A/C, No, Ext): 609 222-4495 FAX (A/C, No):		
200 Charles Ewing Boulevard	E-MAIL ADDRESS: brooke.wolford@cbiz.com		
Suite 330	INSURER(S) AFFORDING COVERAGE		
Ewing, NJ 08628	INSURER A : Ohio Security Insurance Co.	24082	
INSURED	INSURER B: The Ohio Casualty Insurance Company	24074	
Inspirit Group, Inc. dba	INSURER C: Trisura Specialty Insurance Company	16188	
STOPit Solutions	INSURER D : Arch Specialty Insurance Co.	21199	
101 Crawfords Corner Rd., Suite 4116	INSURER E : Landmark American Insurance Co. 33		
Holmdel, NJ 07733	INSURER F:		

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	S
Α	X COMMERCIAL GENERAL LIABILITY		BKS56704721	01/01/2024	01/01/2025	EACH OCCURRENCE	\$1,000,000
	CLAIMS-MADE X OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$300,000
						MED EXP (Any one person)	\$15,000
						PERSONAL & ADV INJURY	\$
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$2,000,000
	X POLICY PRO- JECT X LOC					PRODUCTS - COMP/OP AGG	\$
	OTHER:						\$
Α	AUTOMOBILE LIABILITY		BAS56704721	01/01/2024	01/01/2025	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000
	ANY AUTO					BODILY INJURY (Per person)	\$
	OWNED SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$
	X HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$
							\$
В	X UMBRELLA LIAB X OCCUR		USO56704721	01/01/2024	01/01/2025	EACH OCCURRENCE	\$4,000,000
	EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$4,000,000
	DED X RETENTION \$10,000						\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY					PER OTH- STATUTE ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A				E.L. EACH ACCIDENT	\$
	(Mandatory in NH)					E.L. DISEASE - EA EMPLOYEE	\$
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - POLICY LIMIT	\$
С	Cyber Liability		ATB678310202	08/20/2023	01/01/2025	AGG 3,000,000	·
D	D Excess Cyb Liab.		C4LRR111282CEPSME2	08/20/2023	01/01/2025	AGG 2,000,000	
Е	Professional Liab		LHC854771	01/01/2024	01/01/2025	Per Claim 3,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

General Liability/Personal & Adv. Injury Insurer: Landmark American Insurance Co.

Policy Number: LHC854771 Effective/Expiration Date: 1/1/2024-1/1/2025 Limit: 3,000,000

Products- Completed Operations Insurer: Landmark American Insurance Co.

Policy Number: LHC854771 Effective/Expiration Date: 1/1/2024-1/1/2025 Limit: 3,000,000

Evidence of Insurance.

CEPTIFICATE HOLDER

OEKTII IOATE HOEDEK	CANCELLATION
Cooperative Purchasing Connection 1001 E Mount Faith	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
Fergus Falls, MN 56537	AUTHORIZED REPRESENTATIVE  J. W.

CANCELLATION

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### **Cooperative Purchasing Connection**

## Tabulation Report RFP #25.01 - Student Safety Solutions

Vendor: Sachi Tech Inc.

General Comments: Pikmykid provides a complete and comprehensive Safety Platform for K-12 Schools. The products

proposed for this RFP include-

Dismissal Management

Parent Communication - Notification Parent Change Management

Digital Hall Pass Emergency Alerts Incident Response Emergency Reunification

The Platform is available as one complete product or it can be implemented as individual components

as a function of the schools specific needs.

General Attachments: 3 Questionnaire – Pikmykid.pdf

4 Forms - Signatures - Pikmykid.pdf

Part 1 RFP 25.01 - Student Safety Solutions Amended - Pikmykid.pdf

Pikmykid Bid Response Additional Information Rev 1.pdf

PMK Price Catalog with Discount Structure.pdf



## **Questionnaire** RFP #25.01 - Student Safety Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

- 1. Read the document in its entirety.
- 2. Respondents must use the Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
- 3. Complete all questions.
- 4. Save all pages in the correct order to a single PDF format titled "3 Questionnaire Name of Company".
- 5. Submit the Questionnaire, along with other required documents in Public Purchase.

#### The following sections need to be completed before submission:

- 1. Company Information
- 2. Qualifications & Experience
- 3. Performance Capability
- 4. Products, Service & Pricing
- 5. Value Add
- 6. Exceptions & Deviations

## **Company Information**

	Pikmykid
Name of Company:	
Company Address:	5005 West Laurel Street; #204
City, State, Zip code:	Tampa, FL 33607
Website:	#1 School Dismissal Software & Safety App - Pikmykid
Phone:	813-649-8028
Provide the following compare phone number(s).	ny contacts that will be working with this anticipated contract. Include name, email, and

Name Email Phone

General Manager
Contract Manager JJ Roberts jj@pikmykid.com 727-560-8955
Sales Manager Dee Bohne dee@pikmykid.com 561-603-2100

Marketing Manager

Marketing Manager
Customer Service Manager
Chitra Kanagaraj
Chitra@pikmykid.com
Chitra@pikmykid.com
Chitra@pikmykid.com
Chitra@pikmykid.com
Chitra@pikmykid.com
Chitra@pikmykid.com
Chitra@pikmykid.com
Chitra@pikmykid.com

Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see submittal checklist).

X	Busines	ss Type/Classification
	8(a)	8(a) Qualified Business
	DBE	Disadvantaged Business Enterprise
	HUB	Historically Underutilized Business Zone
	MBE	Minority-Owned Business Enterprise
	MWBE	Minority Women-Owned Business Enterprise
	SBE	Small Business Enterprise
	Other; li	st name:

X	<b>Business T</b>	ype/Classification
	SDB	Small Disadvantaged Business
	SDVOB	Service-Disabled Veteran Owned Business
	SECTION 3	Section 3 Business Concern
	SSV	Sole Source Supplier
	VBE	Veteran-Owned Business Enterprise
	WBE	Woman-Owned Business Enterprise

List any other cooperative or state contracts that your company holds that participating agencies have access to and include the contract expiration date.

Describe how your company will position the potential resulting contract with CPC versus other contracts you have access to.

TIPS BuyBoard

Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ong	oing
contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last fiv	ve (5)
years?	

Yes	XXX	No

If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.

Click or tap here to enter text.

Has your company been disbarred and or suspended in doing business within the United States?				
	Yes	XXX	No	
If YES, list what states, the reason for debarment and/or suspension, and its effective dates. Click or tap here to enter text.				

## **Qualifications & Experience**

1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

Pikmykid was incorporated in 2014 and delivered our first product in the same year. We have developed a complete safety platform over the last 10 years. We are used in over 5,000 K-12 schools throughout the US. We pride ourselves on customer support and a very robust, affordable, and easy to use platform.

2. Provide evidence of what your company is doing to remain viable in the ever- changing student safety industry. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

Pikmykid is used in over 5,000 schools nationwide and continues to evolve and enhance our product continuously. Upgrades are always included in the initial price. Due to our powerful platform and excellent customer support, we proudly claim a 93% retention rate from our schools.

3. Describe the number of agencies your organization, on average, provides student safety solutions.

More than 5,000 K-12 schools use the Pikmykid Safety Platform to create a safer learning environment for their students and staff.

4. Describe the percentage of your company's revenue, by category (city/county/government, K12 education, higher education) that is derived from student safety solutions sales on an annual basis.

100% of Pikmykid's annual revenues is derived from safety solutions in the K-12 Education Market.

5. Describe your experience and sales approach your company will take with participating public agencies.

Pikmykid focuses on training and ongoing support for our schools. We have a dedicated support team for the schools and a second dedicated support team for the parents. We proudly maintain an average 90% parent engagement rate for our schools. Parent engagement is critical to enhance safety and thus we focus on both the school and the parent community.

6. Provide any additional information relevant to this section.

Click or tap here to enter text.

Provide three (3) references that have purchased student safety solutions <u>from your company within the last two</u> (2) <u>years</u>. References from the tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. <u>Failure to</u> confirm reference of past work may affect your evaluation.

Reference #1 - Company Name Service/Product Purchased

Year of Purchase Reference Contact

Phone Email Duval County Schools Pikmykid Safety Platform

2023 Jim Culbert

904-348-7172

culbertj@duvalschools.org

Reference #2 - Company Name

Service/Product Purchased

Year of Purchase Reference Contact

Phone Email Lindbergh Schools Pikmykid Safety Platform

2021

Dr. Tony Lake 314-729-2480

tonylake@lindberghschools.ws

Reference #3 - Company Name Service/Purchase Purchased

Year of Purchase Reference Contact

**Phone** 

Waller ISD Pikmykid Safety Platform 2021 Brittany Jones

214-293-3768

## **Performance & Capability**

1. Describe your company's logistics (locations, experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on-time quality products to participating agencies.

Pikmykid is based in Tampa, FL and supports our schools from this location. Our Safety Platform is a SaaS product and as such is easily distributed from our main location. We have an excellent reputation for on time delivery, thorough training, continuous on line support, and free upgrades. Our support is 24/7.

2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line, or any key employees.

The Pikmykid Safety Platform is an all inclusive safety product for K-12 Schools. Our unique proposition is that we offer both Daily Safety and Emergency Safety & response products. By practicing safety on a daily basis, it creates a more efficient and quicker response during an emergency. Pikmykid supports child safety with our Chain of Custody Philosophy ensuring every child is safer from the time a student enters school until the time they are picked up or departs the campus. Plus, no other organization has both school and parent support in place like Pikmykid.

3. Describe your proposed order and delivery/installation process for this proposal and contract award.

Describe the process from order placement, including methods, receipt of order, installation, and any related services. Describe lead time, availability, delivery, installation, etc.

Once a school has purchased the Pikmykid Safety Platform, the school portal is created within 24 hours. Training is then scheduled, which typically takes place over the next 10 days. Schools are normally up and running within that two week period. Follow up meetings are monthly for the next three months to respond to questions and to make any changes that the school desires. All this is at no charge to the school and is included in the original subscription price.

4. Describe your company's customer service/problem resolution process. Include hours of operation, number of services, modes of contact, etc.

Pikmykid supports our product 24/7 by email and chat. Problems or questions have an average response time of less than 2 minutes. More detailed questions are handle directly by phone. Pikmykid has a dedicated Customer Success Team for our schools and an additional distinct Customer Success Team for the school's parents. Parent and community engagement are critical for a safer learning environment and thus our focus on support.

5. Describe how your company plans to educate and train company personnel on the contract terms and conditions, details, and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.

Pikmykid follows this template for Implementation and Training:

Each district and each school is unique and has a unique setup to organize structured training. Our Training team collaborates with your staff to create a custom training plan to efficiently deliver training to all the users within the implementation schedule and timeframe.

**Discovery Call:** Meeting with decision makers and key stakeholders to identify the available schedule for all the training and create a plan.

**Introduction Meeting:** Basic scope and implementation timelines defined and agreed with all stakeholders (Product the schools are planning to add)

**Data Integration:** We work directly with your IT. They are responsible for providing all timely inputs to get the projects moving

**Guided product walkthrough (School Journey):** District should drive this for their schools. Champion, Admins, Safety/Dismissal POCs + Key staff champions

(multiple webinars and individual follow-up)

**Issue Management:** Any issues identified during implementation will be tracked using issue tracker with SLAs and resolution

6. Describe your company's contract implementation or customer transition plan.

7. Describe your company's experience and ability to work with punch-out and cXML marketplace systems.

Pikmykid interfaces with most School Information Systems. Alternatively, data and information can be consumed through an SFTP interface.

8. Provide any additional information relevant to this section.

Click or tap here to enter text.

## **Products, Service & Pricing**

1. Indicate the level of support your company will offer on this contract category.

XXX Pricing is better than what is offered to individual educational agencies.Pricing is better than what is offered to cooperative educational agencies.Other, please describe

 $If \ OTHER, describe \ how \ the \ pricing \ submitted \ differs \ from \ individual \ entities \ or \ other \ purchasing \ consortiums:$ 

Click or tap here to enter text.

2. Describe how participating agencies will verify they are receiving contract pricing.

They should have access to the COOP contract price and can verify their cost. Likewise, we will provide induvial proposals that replicate this contract for the school's review.

3. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.

There is no minimum order requirements for this contract.

4. Describe your warranty and warranty process for all products and services.

Pikmykid warrants our product for the lifetime of its use by a school.

5. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large orders, single ship to location, annual spend, guaranteed quantity, etc.

Purchases on a single order from 10 or more schools in a district or state will receive an additional 5% discount

6. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.

Pikmykid payment terms are Net 30 Days. Payment can be made by check or ACH payment.

7. Describe the frequency of price list revisions. Describe any indices used to guide price adjustments.

Prices may be changed annually. However, for this contract prices will be help steady for the three year term.

8. Describe how future product introductions will be priced and align with contract proposed pricing.

Upgrades to the Pikmykid Safety Platform are included with this contract.

9. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.

We have no plans to audit this contract.

11. Solution 1 – Describe who are the recipients of anonymous reports. Describe if that recipient changes depending on the agency, or mode of submission (i.e. app, hotline, website).

Anonymous reports are delivered to the identified recipient as configured during implementation. Different "Tips" are delivered to different recipients as a function of the "Tip Type". As an example, a potential suicide tip might be delivered to a child psychologist whereas a potential gang fight might be delivered to a security resource officer. The Tip Type Drop down menu is configured to deliver the tip to a specific individual or group. Likewise, if the tip is not acknowledged with a defined time limit, the notification can be escalated or repeated based on the criticality of the tip.

#### 12 Solution 1 - Describe what features are included and supported with anonymous reporting (i.e. photos, video).

Videos, photos, and sound recordings can be easily attached and delivered with every tip. These attachments are delivered through the notification process and likewise attached to the main dashboard at the district or school level.

#### 12. Solution 1 - Describe your response rate and response process for anonymous reporting.

Tips are immediately included in the dashboard and the notification is instantly deliver to the appropriate individual identified and associated with that tip type. (More details are included in the attached proposal.

## 13. Solution 1 – Describe how anonymous reports are recorded, tracked within the solution. Detail how, if any, notifications, reports, or workflows may apply to the solution and the anonymous report.

Anonymous reports are placed in a dashboard and delivered to a defined individual or group. The notification can be delivered by email, SMS, or Text as configured for the school or district. Notifications can be repeated at specified times depending on the type of tip. Reports are included and can be organized base on date, tip type, location, and a variety of additional criteria. These reports are also available for display giving the users a real time update of anonymous tips.

## 14. Solution 2a – Describe how your solution streamlines incident management into a real-time solution for agencies.

The Pikmykid Emergency Alert System allows users to report an incident with the touch of a button on either a desktop dashboard or through a mobile device application. Various incidents are defined and specific groups are attached to each incident. Some incidents can directly contact 911 agencies while other incidents may remain local within the school (such as a child injury). This creates an instantaneous delivery of the type of incident. At the same time, protocols to followed are returned to every device included within that incident's contact group. In this way, everyone immediately knows what to do without searching through various methods. Additionally, a communication channel is open for all those included in the contact group so everyone is continuously updated with the status of the incident. The GPS location of the individual who initiated the event is also tracked. Additional information is also available in the attached detailed proposal.

### 15. Solution 2a - Describe how your solutions handles data entry, reporting and workflows.

Data entry is handled through an API integration with the school or district Student Information System. Data can also be collected through a secure SFTP approach should the user desire. Each school and/or district is customized and configured to the unique needs of that school.

#### 16. Solution 2a - Describe any additional features that your solution provides.

Pikmykid is the leader is school safety and has a reunification system fully integrated within the emergency alert system. Should a critical emergency occur, parents must be reunited with their children and the Pikmykid Safety Platform handles that issue seamlessly.

### 17. Solution 2b - Describe the team providing 24/7 monitoring services and their training levels.

Monitoring will take place at the local level.

## 18. Solution 2b – Describe the process taken by your company to determine what and how concerns should be escalated.

Escalation is defined during implementation and training. Every school and district have different needs and potential issues. We have determined that it is best to define these escalations during the initial Discover Call. Once those issues are agreed upon, an escalation tree is created and can be implemented to escalate at various levels for a continued, ideal response.

### 19. Solution 2b - Once escalated, what is the process and response time to local notification.

Response time is immediate based upon the local 911 community. Pikmykid utilizes Rapid SOS for escalation at the 911 level. This organization is also used by Apple and other leading organizations.

## 20. Solution 2b – Describe how your company handles or aids an agency in determining what level of concern shall include local law enforcement integration. Describe if that integration level is required or optional.

Involving local law enforcement is left 100% to the school or district. We do not become involved in a 911 incident because it has been well documented that the fewer organizations involves, the better the response.

### 21. Solution 2b - Describe what resources, such as reporting tools and access to data is available to the agency.

All items initiated are accessible within the Pikmykid reporting module. Likewise, drills can be completed and document through reports to ensure all schools are in compliance with local and state regulations.

22. Solution 3b – Describe in depth what social-emotional learning (SEL) tools and resources are available to agencies.

Pikmykid does NOT provide Social and Emotional Learning tools.

NO BID

23. Describe what level of training and professional development is available to agencies, their staff, students, users for your solutions.

NO BID

24. Describe how your company and its solutions meet the standards set forth in FERPA, HIPAA, and COPPA requirements.

NO BID

25. Provide any additional information relevant to this section.

NO BID

### Value Add

1. Describe any "added value" attributes being offered to CPC and its participating agencies to enhance and add value when purchasing products and services through your company.

Pikmykid offers excellent products, unmatched training and support, and very high parent engagement. These three items are the primary reasons Pikmykid is growing at a very high rate and are used by over 5,000 schools throughout the USA.

### **Exceptions & Deviations**

- 1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.

  None
- 2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:
  - RFP section number and page number
  - Describe the exception
  - Explanation of why this is an issue
  - A proposed alternative to meet the needs of participating agencies and the cooperative

None



### Forms & Signatures RFP #25.01 Student Safety Solutions

### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the <u>required forms</u>, follow these steps:

- 1. Read the document in its entirety.
- 2. Complete all questions and forms.
- 3. Save all pages in the correct order to a <u>single PDF format</u> titled "Forms & Signatures Name of Company".
- 4. Submit the forms in the required format with all necessary signatures in Public Purchase.

### The following sections will need to be completed prior to submission:

- 1. Contract Offer & Award
- 2. <u>Uniform Guidance "EDGAR" Certification Form</u>
- 3. Subcontractor Utilization Form



### Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

### Part I: Supplier

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

<b>Business Name</b>	Sachi Tech, Inc dba Pikmykid	Date _	August 8, 2024
Address	5005 West Laurel Street; #204	City, State, Zip	Tampa, FL 33607
Contact Person	JJ Roberts	Title	Director of Partnerships
<mark>Authorized</mark> Signature		Title _	Director of Partnerships
Email .	jj@pikmykid.com	Phone _	727-560-8955

### Part II: CPC

Your response to the identified proposal is hereby accepted. As a Supplier, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below. There will be an optional renewal for a period lasting no longer than one (1) additional 24-month period. CPC may grant an extension under certain criteria and conditions.

Agency		Authorized Signature	
Name		Title	
Awarded this	day of	Contract #	
Contract/Agree	ement to Commence		_

# **EDGAR Certification Form** 2 CRF Part 200

## REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS – APPENDIX II TO 2 CFR 200

The following provisions are required and apply when federal funds are expended by participating agencies for any contract resulting from this procurement process.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

### (A) Supplier Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Provisions regarding Supplier default and legal remedies are included in Sections I.K.18 and I.K.19 above. Any contract award will be subject to such provisions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

### (B) Termination for Cause and for Convenience

Pursuant to Federal Rule (B) above when federal funds are expended by participating agencies, the participating agency reserves all rights to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by the Supplier, in the event the Supplier fails to" (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. The participating agency reserves the right to terminate the contract immediately, with written notice to Supplier, for convenience, if the participation agency believes, in its sole discretion that it is in the best interest of the participating agency to do so. The Supplier will be compensated for work perform and accepted and goods accepted by the participating agency as of the termination date if the contract is terminated for convenience of the participating agency. Any award made under this procurement process is not exclusive and the participating agency reserves the right to purchase goods and services from other Suppliers when it is in the best interest of the participating agency.

### (C) Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

### (D) Davis Bacon Act

When required by Federal program legislation, Supplier agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Supplier shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the

Supplier is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Supplier shall pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Supplier must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

### (E) Contract Work Hours and Safety Standards Act

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

### (F) Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

### (G) Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

### (H) Debarment and Suspension (Executive Order 12549 and 12689)

A contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise

excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

### (I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

Suppliers that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by participating agencies, the Supplier certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, the Supplier certifies that it is compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be include in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriated tiers and that all subrecipients shall certify and disclose accordingly.

### (J) Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

### (K) Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

A participating agency is prohibited from obligating or expending funds to:

- (1) Procure or obtain.
- (2) Extend or renew a contract to procure or obtain; or
- (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).

- (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
- (iii) Telecommunications or video surveillance equipment or services products or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

### (L) Domestic Preferences for Procurements

As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award.

For the purpose of this section:

- (1) "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.
- (2) "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

### PROFIT AS A SEPARATE ELEMENT OF PRICE

For purchases using federal funds in excess of \$250,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, the Supplier agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier agrees that the total price, including profit, charged by the Supplier to the participating agency shall not exceed the awarded pricing.

## RECORD RETENTION REQUIREMENTS FOR CONTRACTS PAID FOR WITH FEDERAL FUNDS – 2 CFR § 200.333

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The Supplier further certified that Supplier will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending maters are closed.

### CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that the Supplier will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conversation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18; Pub. L. 94-163, 89 Stat. 871).

### **CERTIFICATION OF NON-COLLUSION STATEMENT**

Supplier certifies under penalty of perjury that its responsible to this procurement solicitation is in all respects bona fide, fair, and made without collusion or fraud with any person, joint venture, partnership, corporation or other business or legal entity.

Pursuant to Federal Ruling, when federal funds are expended by participating agencies, the Supplier hereby certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, Supplier certifies compliance will all provisions, laws, acts, regulations as specifically noted above. The Supplier agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances, as applicable.

Business Name	Sachi Tech, Inc dba Pikmykid	Authorized Signature	15 Det
Full Name	JJ Roberts	Title	Director of Partnerships

## Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name:	No Subcontractors will be used
Solicitation Number:	
Supplier Name:	
If a subcontractor will not be	e used, check this box:
Company Name:	No Subcontractors will be used
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	





### **School Safety Reimagined**

RFP #25.01 (R-20240712-1182)

**Student Safety Solutions** 

**Cooperative Purchasing Connection** 

Minnesota – North Dakota – South Dakota

**Attention: Amy Lohse** 

August 8, 2024



Pikmykid 5005 West Laurel Street; Suite 204 Tampa, Florida 33607 JJ Roberts jj@pikmykid.com 727-560-8955



8 August 2024

Attn: Amy Lohse

Pikmykid is pleased to submit our detailed response to the **RFP #25.01 (R-20240712-1182) Student Safety Solutions.** In line with your requirements, we are proposing our comprehensive Daily and Emergency Management Platform, designed to streamline and enhance the management of daily school activities from arrival to dismissal and thus create an enhanced and safer learning environment.

Pikmykid stands out as a leader in student safety, offering a platform that caters to the diverse needs of schools, teachers, parents, districts, and students. Our platform encompasses tools for managing daily safety protocols, drills, emergency management, attendance, early dismissal, carline logistics, bus checkins, hall passes, and real-time monitoring of student journeys and parent communications.

The PMK School Safety Platform empowers district and school administrators, staff, students, parents, and guardians to stay informed and engaged on a daily basis, ensuring preparedness for any emergency that may arise during the school day. PMK's standard and custom solutions have been thoroughly tested and proven in public, charter, and private schools across the United States and internationally. With over 3 million PMK users in all fifty U.S. states and seven countries, our platform has demonstrated its reliability. Notably, we hold active contracts awarded by the Purchasing Cooperative with several districts in Michigan, Texas, Florida, and New York. Pikmykid has also received grants, such as the Planet M grants in Michigan, Ford City One grant for Miami, and Florida Department of Transportation (FDOT) grant for Tampa, all aimed at addressing school traffic congestion issues.

Pikmykid's commitment to innovation, coupled with the high quality, security, and availability of the PMK Platform, has positioned us as an industry leader in school dismissal and emergency management. Our product suite offers the flexibility to be purchased as a bundle or as individual products tailored to specific needs.

We take immense pride in our collaborations with PMK districts and schools, where we actively contribute to identifying traditional and evolving safety challenges. Through our dedication, we develop essential and cost-effective solutions, ensuring the highest levels of protection for students and staff, ultimately creating a safe and secure environment conducive to learning.

Thank you for considering Pikmykid as your partner in advancing school safety and management.

Sincerely,

JJ RobertsDirector of Partnerships

ji@pikmykid.com 727-560-8955 5005 W Laurel St Suite 204 Tampa, FL 33607



### PIKMYKID EXECUTIVE SUMMARY

### RFP #25.01 (R-20240712-1182) Student Safety Solutions

Safety starts with daily operations in a school. Maximizing safety for Daily Operations at a school creates a more robust and efficient response protocol in an emergency. The Pikmykid philosophy is to know when a student arrives at school and when a student is dismissed from school. We refer to this as the "Chain of Custody" for a student. The parent or Bus drops off their child in the morning which logs a time and date stamp. When the parent picks up their child in the evening, there is a time and date stamp associated with that pickup. During a day at School, the student may have an early release, early dismissal or marked absent or created a Hall Pass for their non availability in their classroom.

In an emergency, faculty, staff, and parents utilize the same Pikmykid platform used every day for drop-off and dismissal, meaning the school staff and parents are fully familiar with the process and have mostly practiced it daily. This creates safety and efficiency in an emergency. Likewise, it minimizes the psychological impact of "practicing" emergency situations. Daily routine and practice inevitably create an efficient and prepared emergency response process.

This Pikmykid proposal includes our daily safety routine for students, teachers, staff, and parents plus Emergency (911) Management and Reunification. The daily and emergency process includes:

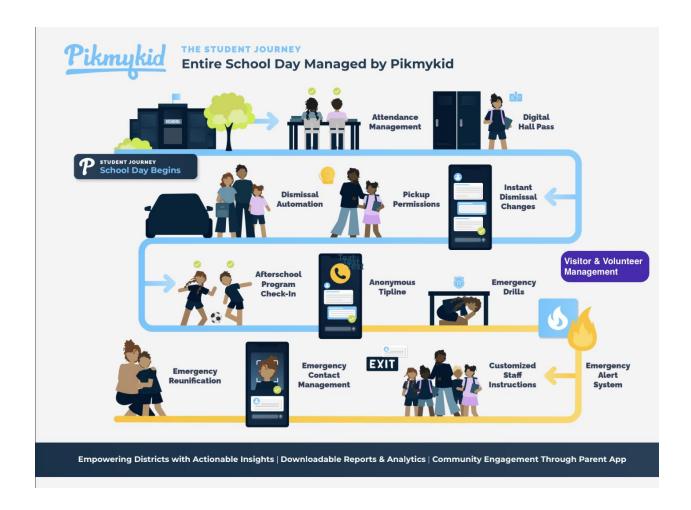
- Automated Student Check-in with Attendance
- Car Line Management with Automated GeoFence Dismissal
- Bus Attendance and Dismissal
- After School and ExtraCurricular Activity Tracking
- Digital Hall Pass
- Emergency Contact Management with Resident Digital Photo ID on Device
- Automated Daily Parent Change Management
- Parent and Staff Messaging
- Emergency (911) Alerts and Reunification
- Rapid Response Alerts to Non 911 Events

The Pikmykid approach to school safety always allows schools and districts to account for all students, manage attendance for after school and special events, automate the dismissal process for Car Lines, Buses, Walkers/Bikers, and Special Events, broadcasts (selective) notifications for Emergencies, manages Reunification, and simplifies Parent Messaging on a single platform. An anonymous tip line is available as an option should TIPS/Region 8 ESC be interested in adding this into the PMK single platform at a future date.



#### PIKMYKID PRODUCT DESCRIPTION AND SERVICES

#### 1. PIKMYKID COMPLETE SCHOOL SAFETY PLATFORM – OVERVIEW:



The Pikmykid Safety Platform begins in the morning with our industry leading Dismissal system. As students arrive in the morning, whether by parent drop off, bus, or other means, the students can be checked in to the school. This optional morning check-in includes an automatic SMS notification delivered to the parents/guardians to provide additional confidence for the family of the student's arrival. When the student is released at the end of the day, whether by car, bus, walking, or an after school program, Pikmykid automatically initiates an SMS notification to the parent, yielding a complete "chain of custody" trail and record for future reference if needed.

Included as part of this dismissal application in the free Pikmykid Parent App is the parent's emergency contact information. Emergency contacts can be modified by the



parents as needed to guarantee the information is accurate throughout the year. A picture of each emergency contact is stored as part of the application and available to the school from the PMK dashboard if needed for validation. Schools can quickly identify and confirm the child is dismissed to the correct individual. Notes are also kept with the student and easily accessed as needed with an icon. This is very helpful with custody situations to ensure parents only pick up their child on days when they are authorized to do so.

The free Pikmykid Parent App is likewise used for changes to a student's dismissal method. As part of the application, parents can delegate pickup to different contacts when needed, schedule early dismissals for their child, move them to an after school program, remove or add them to a bus route, and even mark their child absent for the day. This total flexibility through the Parent App removes a considerable amount of work from the front office staff and ensures every child is accounted for and dismissed to the designated and correct individual.

Pikmykid superimposes a digital geofence surrounding the school to enhance the drop off and pick up procedure at each school. With a validated and registered digital device (phone), parents are recognized and announced to the teacher or general dismissal area where their child is located. This automatic announcement as the parent is arriving has been validated to speed up carlines by as much as 50%. If a person or parent (through custody rules) is not authorized to pick up a child, they will NOT be recognized by the Pikmykid Dismissal System. This extra line of security enhances a student's safety even more.

School districts choose Pikmykid because of the high-quality of the platform design and architecture and the exceptional usability of its toolset. PMK provides the efficiency, effectiveness, and adaptability that integrate well with the complementary components of a district's comprehensive emergency management strategies and implementations. The PMK Platform is All Inclusive and can address most safety needs for a school or district in a One Stop Platform.

The PMK platform provides two types of management tools:

- Daily Management tools that staff, parents, and guardians use on a daily or routine basis to optimize the activities, scheduling, and record keeping required to support safe, stress-free morning check-ins and afternoon dismissals.
- **Emergency Management** tools that leverage the familiarity of the Daily Management toolset while extending the platform with the specialized tools needed to support emergency alerts and notifications, responses, reunification, and recovery.



PMK School Safety and Communications Platform			
Daily Management	Emergency Management		
Student Attendance & Morning Check-In	Silent Alarm		
Change Management & Schedule Planning	Emergency Contact Management for Parents and Guardians		
Hall Pass and After-School Program Management	Student Check-In for Designated Safe Zones		
Early Dismissal Management	Parent and Guardian Check-in for Reunification Management		
Auto-Announcement for Dismissals	Student-Caregiver Reunification Management		
Questionnaires/Surveys for Parents and Guardians	Safety Drill Management		
Delegation for Pick-Up with Photo ID Security	Reunification Drills		
Special Event/Field Trip Roster Accountability	Anonymous Tipline		

### Platform Services for Daily and Emergency Management Suites

- Secure user authentication
- Multi-channel communications
- Audit logs of time-stamped system activity, events, and usage
- Analytics and reporting tools
- Transportation management and scheduling
- Contact information management



#### PRODUCT 1: PIKMYKID ATTENDANCE & DISMISSAL SOLUTION

Pikmykid is a comprehensive solution for daily school arrivals, dismissals, mitigating traffic around schools, helping the parent community balance their work and worry less about their children. PikMyKid can actively take cars off the roads by proactively suggesting carpooling options or other convenient pickup options.

Program uses a Parent App, Dashboard and Dispatcher view which are any Browser compatible and can be used with any internet connected smart devices like laptops, tablets or phones.

Studies indicate that schools using PikMyKid have consistently reported smoother traffic flows and reduced wait times during school dismissals. Reduce stress, anxiety for staff and students and increase instruction time.

An independent study shows 78% of our schools saw an improvement in safety at their school; 81% of schools saw a reduction in traffic in their school neighborhoods and 75% of our schools saw their dismissal speed improve.

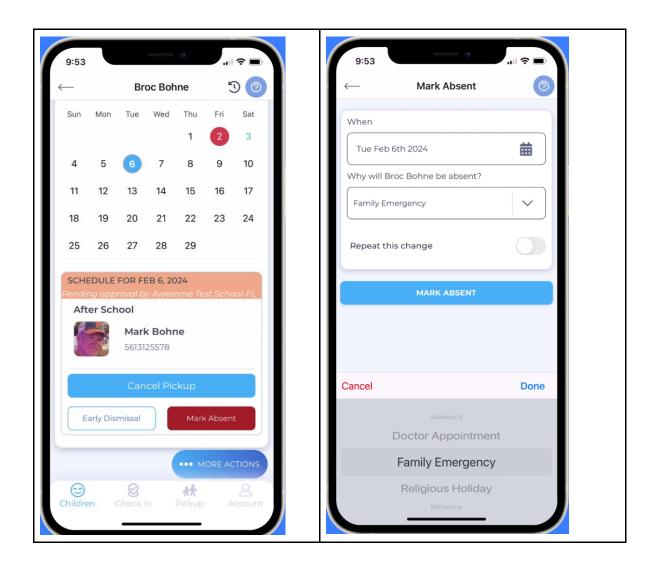


### a. Student Attendance (Attendance Automation)

Student Attendance is fully integrated through the Pikmykid Dashboard along with the Free Parent App. Parents can check students into school through the parent app



if the district so chooses. Likewise, schools have the option of maintaining attendance through the school dashboard while prohibiting parents from managing their child's attendance.



### **b.** Carline Management

The Pikmykid Dismissal System (described above) is the leading dismissal system throughout the world. The Free Parent App is securely registered with the student and the parent's device through a uniquely generated QR code and the parent phone number. This ensures safety and minimizes any potential for a security breach. The geofence locator customized for every school identifies the authorized parent device and activates a notification delivered to the teacher who is responsible for the child at dismissal time. The Pikmykid Dismissal has been to be efficient, easy, and secure at over 5,000 schools throughout the U.S. and seven additional countries.







### c. Bus Check In and Communication

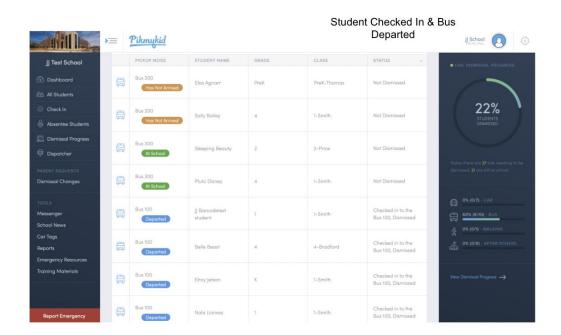
Students dismissed by bus on a daily basis are part of a roster that is automatically generated daily. Schools, as an option, can assign one approved bus route or two as necessary. Many of our PMK schools have two possible routes as students frequently use one route on specific days and a second route on other days. Parents can also automatically schedule their child for different pick up modes on different days. Potentially, a child rides a bus home on Mon, Wed, and Fri but has band practice on Tues and Thurs. This is automatically handled in the Free Parent App and that student will be on the bus roster on their "Bus Days" and in the "After School' band practice on the alternate days thus managing all dismissals without a needed interaction.

Two options are available for checking bus attendance. The first option is to dismiss the child as they board the bus. This delivers an automatic notification that their child is on the bus and leaving campus. The second option is to "Check" the child onto the bus which likewise delivers a notification to the parent and "Dismiss" the child when they depart the bus at their final destination. This option requires a browser accessible



device to be on the bus for the dismissal action and we encourage the school to have an additional staff member on the bus to maintain the driver focus on driving.

Messages easily can be sent by administration to parents of bus riders should any issue arise such as a late bus arrival, excess traffic on the route, or a mechanical issue delaying the bus. Individual bus routes can be selected or multiple routes can be selected to deliver messages depending on the specific needs or situation. Various reports are available for information regarding bus routes, bus riders, and other needed statistics.



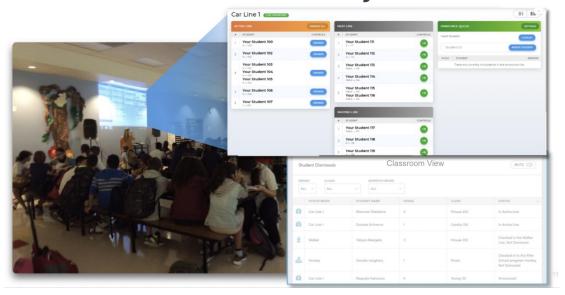
### d. Activity & After School Check In and Check Out (Attendance)

The Pikmykid After School Program integrates fully with the complete PMK platform. Students can be assigned to various after school programs by the school or by the parent as allowed by the school. Parents who normally pick up their child at dismissal time can easily move their child to an after school program should they be running late or if a problem has occurred. This change is automatically delivered to the involved staff members and a response is automatically delivered to the parent acknowledging the change.

Additional items that can be included in the after school portion is the scheduling of field trips or other 'one time' events. This allows schools to easily identify those students on the field trip and ensure they are on the return trip to the school. Reports are also available to provide a variety of information on after school programs, events, and activities.



### **Centralized Dismissal or By Classroom**



### **PRODUCT 2: DIGITAL HALL PASS**

Key to student safety is tracking when and why students are not in their designated areas in case of an emergency. Pikmykid is proud to introduce the Hall Pass, a feature that centralizes record keeping of students leaving their classrooms for any reason, such as visiting the library, office, testing site, nurse, or restroom.

### With this feature:



Designate on the platform the student, where they're going, and how long the pass is allotted.



Staff monitoring hallways can view all the students with passes to ensure they're in the right place.



Teachers mark hall passes complete when they arrive or return.



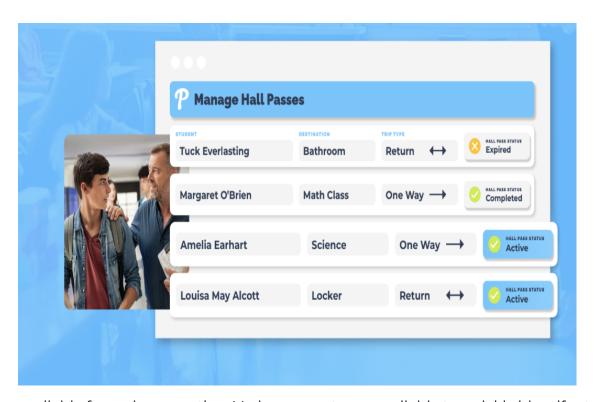
Admin can see expired passes and account for all students' whereabouts in case of an emergency.

The Pikmykid Digital Hall Pass is configured for each school's specific requirements. During implementation, specific areas are identified, and limits are set for several variables. These variables include maximum students in a specific location at any time, time limits for various passes, time limits for travel to a new classroom, etc. Each of these variables is flexible and the response for exceeding each limit is likewise variable. Notifications are delivered to the staff members included on the hall pass enabling a quick response should follow-up be required.



Schools can individually choose to implement a kiosk based hall pass depending on their unique circumstances. A permitted student can use their own device to schedule a hall pass thus minimizing interruptions for the teacher. Limits that are exceeded might prevent the issuance of the pass and will also notify the teacher should the time limit be exceeded. The ability for students to issue their own pass can be uniquely set by school as desired by the district.

The PMK Digital Hall Pass helps minimize the number of students out at any time and to identify those students in an emergency. Each student's destination is stored and



available for review or action. Various reports are available to quickly identify students in a specific location should other alarms, such as a smoke alarm, activate at a specific time helping to pinpoint a responsible party. Using the PMK Hall Pass helps eliminate MeetUps, Student Conflicts, and other areas of potential problems.



### **PRODUCT 3: EMERGENCY ALERTS SERVICES**





#### PREPARE STAFF

Customize your own instructions for specific staff to address incidents, such as inclement weather or a campus intruder.



#### NOTIFY 911

Quickly report an emergency to first responders through our 911 notification feature provided by our partner RapidSOS so they can send help immediately.



## MULTI-CHANNEL COMMUNICATION

Transmit information quickly with text, email, and voice message syndication.



### SILENT ALARM

Using the panic button, alert administrators, staff, and first responders even when verbal communication is not an option.



### **EMERGENCY RESOURCES**

We provide your school with customizable digital checklists and protocols from safety experts.



#### **LOCATION SERVICES**

When an incident is reported, the location is automatically identified for specific responders.

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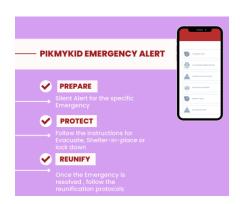
Emergency notifications and alerts are customized by the district and individual schools (if necessary). Each alert has a unique set of recipients and can include

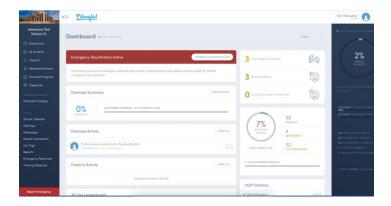


emergency responders (911) or not depending upon the type of emergency. 911 emergencies are broadcast immediately to the appropriate responder location and can be initiated by any authorized staff member with their digital device or from the Pikmykid Dashboard. Descriptions of the selected emergency are delivered to every user's device along with specific instructions describing how the recipient should respond.

Accurate communication during an emergency is critical and Pikmykid addresses this need by opening a communication channel on all receiving devices. Information relative to the emergency can be delivered continuously as events change or reactions need to be modified providing up-to-the-minute information. The GPS location of the message originator is tracked throughout the incident to provide additional information to first responders.

Less critical emergencies such as a child injury or a special needs issue are handled in a similar manner but without 911 involvement. This allows schools to set up various events or incidents that require an immediate response from staff but without outside help. Protocols and instructions are delivered to the specific recipients involved with the incident to ensure a proper response. In these cases, the communication can be vital as additional information is very helpful for a continued optimal solution and result.







### **PRODUCT 4: EMERGENCY MANAGEMENT (Student Reunification)**



### With the Pikmykid reunification system you can:

- Easily communicate with staff and parents during emergencies
- Eliminate inefficient paper reunification cards
- ✓ Provide real-time updates on each student's reunification status
- ✓ Practice reunification preparedness drills
- Provide documented reports to the district
- Allow parents to name emergency contacts and upload pictures for enhanced safety



Check Students In



Verify Guardian
Permission

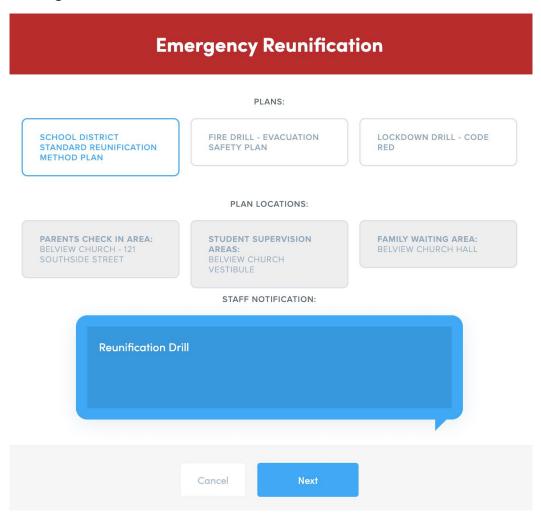


Reunite Students

During an emergency/reunification event, the Pikmykid System seamlessly transforms into a Reunification Platform. Since administration, staff, and parents use Pikmykid every day for dismissal, the reunification feels familiar. While parents will go to the predetermined reunification location, the daily pickup process is identical. Emergency contacts are always current with pictures of the contacts included as part of the Free Parent App. Students are checked into the student waiting area, arriving parents are checked into the parent holding area, and the parent/student match is made in a third area. All information is documented and includes a time and date stamp.



Additional benefits of the Pikmykid Reunification System include the ability to set up multiple locations for reunification. This allows each school to determine the safest route in an emergency for the student's exit. Each plan and location, once chosen, is automatically delivered to both the staff and the parents minimizing confusion and stress. There is also a communication channel open for staff to consistently stay informed of critical information and to identify or locate students who might be missing.

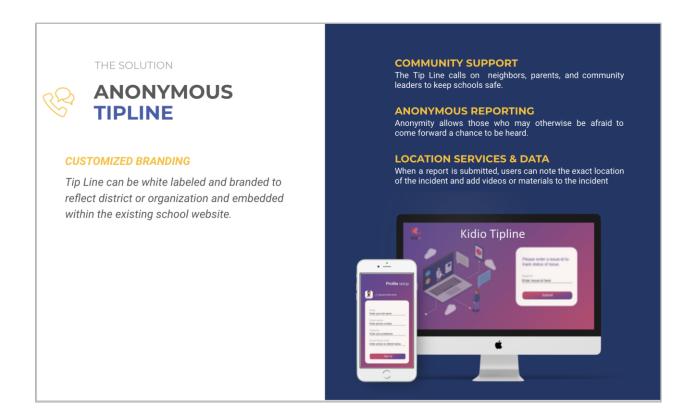


### **PRODUCT 5: ANONYMOUS TIP LINE**

Tipline provides the community a proactive means of addressing issues before they become critical. The TipLine is an additional free application available for the entire community to use to make sure certain items can be addressed before they become critical. PMK TipLine is configured for each school and likewise, the district. As issues



are spotted, the user can quickly select the type of tip from a dropdown menu. Additional options allow the user to easily add a video, picture, or voice memo to more accurately identify the situation.



### Features of the PMK Anonymous TipLine

PMK TipLine is a free download from either the iTunes Store of the Google Play Store. Once SCBE is set up as the local district, any local user can down load the app. We have determined through research that not all Tipsters want to be anonymous. Therefore, upon opening the app the user has two large buttons to select anonymous or registered. A user can select Anonymous even if they are a registered user.





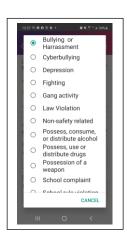


Notice the "View" Button in the app. Again through research, it has been determined that giving the Tipster access to review the status of a tip leads to more accurate and reliable tips reducing the number of 'False' Tips. The user can even follow up if they have reported the tip anonymously. Every tip is assigned a unique Tip Id and by inputting this ID, a user can check the status at any time.

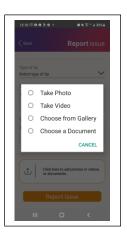
Clicking the **Add** button takes the user to the next page within the app. On this page the user can input the address where they are located or merely a 'Point of Interest' like McDonalds or Walmart. Using the GPS within the device, a list of schools is shown for the user to select. If there is no school relevant to the tip then None is selected.

A drop down menu of Tips is provided. SCBE and Pikmykid will configure this list as specified by SCBE. This list is easily modified by SCBE personnel in the future should changes be needed. The Type of Tip is selected and the Tipster can add additional information as necessary.









The images above demonstrate the flow of the app for providing tips with the Drop Down "Tip" menu and the Photo/Video drop down menu. Adding the photo or video capability can be very valuable in identifying certain individuals should the need arise. With today's technology, a tipster can discretely snap a photo or capture a video which is automatically attached to the tip and becomes part of the permanent record. Once the tip information is completed, pressing the Report Issue button at the bottom of the page submits the tip and the tipsters duty is completed.



Tipsters become more reliable if they know an action is being taken on their tip. Pressing the View button mentioned earlier allows the user to input the tips unique ID to check the status of their tip. A complete history of actions taken is displayed within the app for the tipster's review.







The school/district dashboard provides a variety of methods for tip follow up. The Admin Dashboard allows district or school administration to configure a variety of reports and 'method handling' as specified by SCBE. The follow attributes are configurable by administration and have no limits (within reason) as to the numbers included in each category.

Manage Schools

Manage Users

Manage Groups

Manage Incident List

Manage External Contacts

External Contacts are beneficial as tips escalate into something extremely critical. For certain type tips, Police or other First Responders might be included as part of the "Notification Team". Groups can be created relative to Tip Type for notification. The suicide prevention group might be different from the Bullying group.

Once in the system, tips can be assigned to specific individuals for follow up and action. Once an action is recorded it becomes part of the history and can be accessed by the original tipster. Updates are stored within the system. Another benefit is the comment section for the assignee. There is an Internal and External comment section. Internal Comments can only be viewed by the school/district users whereas the External Comments section is viewed by the



Tipster. This is important when there may be a medical or privacy issue involved.

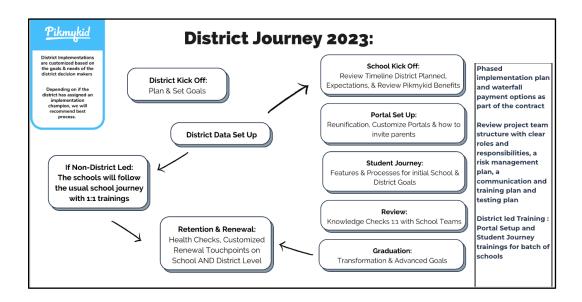
The last vital part of the PMK TipLine is the notification section of the school/district dashboard. This dashboard allows the district to set up procedures to handle different tips in a variety of ways. All tips in the drop down menu are assigned a priority of Low, Medium, or High. Tips with a High Priority may send a push notification immediately to a first responder whereas a tip with a low priority might be sent to an administrator during the evening. Every tip in the drop down menu can send a notification to a user, a group, or an administrator.

The Administrator Dashboard can be set to send reminders to the assigned individual responsible on a predetermined schedule. The will continue to remind the administrator of the open tip until it is resolved. This ensures that no tip is ever unresolved. As part of this dashboard, daily or weekly summaries of tips can automatically be generated and delivered to the specified responsible individuals by email or hard copy reports.



### **IMPLEMENTATION SCHEDULE:**

District Onboarding Journey overview:



### **On-Boarding and Implementation**

Each district and each school is unique and has a unique setup to organize structured training. Our Training team collaborates with your staff to create a custom training plan to efficiently deliver training to all the users within the implementation schedule and timeframe.

Contract Management	Location	Length	Who
<b>Discovery Call:</b> Meeting with decision makers and key stakeholders to identify the available schedule for all the training and create a plan	Online meeting	45 Minutes	With Decision maker and Program Manager
Introduction Meeting: Basic scope and implementation timelines defined and agreed with all stakeholders (Product	Online meeting	45 Minutes	Pikmykid Data , Engagement Manager and Implementation team will join the District leaders



Contract Management	Location	Length	Who
the schools are planning to add)			
Data Integration: We work directly with your IT. They are responsible for providing all timely inputs to get the projects moving	Online meeting	30 Minutes	Define the Sync and data elements required for the product subscription
Guided product walkthrough (School Journey)	Online meeting	60 Minutes	District should drive this for their schools. PChampion, Admins, Safety/ Dismissal POCs + Key staff champions (multiple webinars and individual follow-up)
Knowledge Review	Online meeting	60 minutes	Pikmykid Champion, Admins, Safety/ Dismissal POCs + Key staff champions, Executive sponsor
Change Management	Online meeting	30 minutes/ weekly	30 minutes/ weekly
Issue Management: Any issues identified during implementation will be tracked using issue tracker with SLAs and resolution	Online meeting		Monthly or on need basis

**Responsibilities of PMK.** PMK will manage and maintain all the software to meet the latest vendor standards for its SaaS application. PMK will train the district users to ensure they use the application for the functions outlined in this proposal. The software can work on all existing devices that can utilize a variety of browsers.



### **Responsibilities of Cooperative Purchases Connection Schools**

- Be the change leader encouraging the staff and administrators to be trained and use the application to the full potential and practice student safety.
- Provide sufficient workstations, laptops or educate staff to repurpose their existing devices for communications in case of emergency.
- Ensure that Pikmykid URL/domain is whitelisted to enable email and notifications to be sent from our software through your network.

Implementation Timeline for Pikmykid Daily and Emergency Management Platform Features:

Estimated Implementation Time (setup,
training completion)
2 weeks
4 weeks
2 weeks
2 weeks

Note: The provided estimates are contingent upon factors such as the district's kick-off schedule, identification of program managers and champions, and specific customization requirements. Additionally, successful resolution of dependencies and timely communication from the district can expedite implementation and training, potentially allowing completion within 4 weeks. It's essential that all stakeholders work collaboratively to ensure a smooth and efficient implementation process.

### 1. Required Priorities: Training and Delivery of Services model:

PMK will manage and maintain all the software to meet the latest vendor standards for its SaaS application. PMK will train the district users to ensure they are fully knowledgeable about the application and the functions outlined in this proposal. The software can work on all existing devices that can utilize a variety of browsers.

Your subscription includes access to training materials, technical support services and guided product implementation along with Product purchase.

Each contract includes up to 3 hours of **Premium implementation services for first year** (Configuration, Set-up, and Account management) to be used within 30 days of implementation start date<sup>\*1</sup>. This is sufficient to meet the needs of most organizations.



### Pikmykid Support & Client Success:

SUPPORT - Pikmykid has focused 100% on the education market since our inception 9 years ago. Our customer support team is considered one of the best in the industry. Our dedicated Customer Success Team is divided into two teams: the School Support Team and the Parent Support Team. Each team is structured to provide the necessary support to ensure each staff member and parent can utilize the features of the Pikmykid Safety Platform. Our largest school district has 150+ schools and over 129,000 students.

- Year-round access to training videos, launch checklists & best practice tips
- Access to Freshdesk Knowledge Base with articles to Prepare, Launch & Manage
- Access to Walk-Thru tutorial videos built-in to the product
- Access to Phone call support for up to 2 named staff contacts during standard business hours
- Parent App Email support 24x7
- School staff email support during standard business hours

### Client services post Implementation include:

- Annual (30-min, virtual) account review every 3 months once onboarded with your dedicated Success Representative each year\*2. These hours can be utilized towards consulting, training and configuration changes; packs of additional Consulting hours can be purchased as needed.
- **Q/A Sessions with process experts** Access up to 3 Pre-scheduled group town hall style Q/A sessions (Daily I hour office hours style sessions) every year, where we discuss best practices and help school consult with our process experts. Schools tap into process used by other schools too.
- Quarterly webinar style product walkthrough Access to product walkthrough webinars for any new features

<sup>\*2</sup> Consulting hours do not roll over year to year. Support tiers are subject to change on an annual basis.



### Experienced Team Leading the Cooperative Purchasing Connection Success

Project Director JJ Roberts

Title Director of Partnerships

Location U.S.

Address 5005 W Laurel St, Suite 204

City, State, Zip Tampa, FL 33607

Phone 727-560-8955

Email jj@pikmykid.com



Business

Dee Bohne Manager

Title **VP** Sales

Location U.S.

Address 5005 W Laurel St, Suite 204

City, State, Zip Tampa, FL 33607

Phone 561-603-2100

dee@pikmykid.com Email





Data Specialist Sandra Salgado

Title Director, Customer Support &

Enrollment

Location US Central

Address 5005 W Laurel St, Suite 204

City, State, Zip Tampa, FL 33607

Phone 813-649-8028 ext. 404

Email <u>sandra@pikmykid.com</u>



Account Manager Hannah Meador

Title Customer Success Manager

Location US Central

Address 5005 W Laurel St, Suite 204

City, State, Zip Tampa, FL 33607

Phone 813-649-8028 ext. 404

Email <u>hannah@pikmykid.com</u>





### Pikmykid Price Catalog

PIKMYKID PRICING 2024							
Product Name	Product #	Description	Units description - Tier 1 (each, dozen, 1-9 Schools hour, day, etc)		Tier 2 10-25 Schools	Tier 3 25+ Schools	
Pikmykid Automated Dismissal	Pik-Dismissal	https://www.pikmykid.com/solu tions/dismissal-management/	Annual license per school	\$3,750.00	\$3,375	\$2,813	
Pikmykid Emergency Alert	Pik- Emergency Alert	https://www.pikmykid.com/solu tions/emergency-alert-system/	Annual license per school	\$2,000.00	\$1,800.00	\$1,500	
Pikmykid Emergency Management (Student Reunification)	Pik-Reunification	https://www.pikmykid.com/solu tions/emergency-reunification- system/	Annual license per school	\$2,000.00	\$1,800.00	\$1,500	
Pikmykid Digital Hall Pass	Pik-Hall Pass	https://www.pikmykid.com/solu tions/digital-hall-pass/	Annual license per school	\$2,000.00	\$1,800.00	\$1,500	
Pikmykid Student Attendance	Pik-Attendance	https://www.pikmykid.com/solu tions/attendance-management/	Annual license per school	\$1,500.00	\$1,350.00	\$1,125	

Additional discounts are available for schools selecting multiple products or making larger group purchases.





### **Cooperative Purchasing Connection**

Tabulation Report RFP #25.01 - Student Safety Solutions
Vendor: Securly, Inc.

**General Comments:** 

General Attachments: 3 Questionnaire – Securly Inc.pdf

Certificate of Insurance (COI) - Securly Inc.pdf

Forms - Signatures - Securly Inc.pdf Pricing Proposal - Securly Inc.pdf



### **Questionnaire** RFP #25.01 - Student Safety Solutions

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

- 1. Read the document in its entirety.
- 2. Respondents must use the Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
- 3. Complete all questions.
- 4. Save all pages in the correct order to a single PDF format titled "3 Questionnaire Name of Company".
- 5. Submit the Questionnaire, along with other required documents in Public Purchase.

#### The following sections need to be completed before submission:

- 1. Company Information
- 2. Qualifications & Experience
- 3. Performance Capability
- 4. Products, Service & Pricing
- 5. Value Add
- 6. Exceptions & Deviations

### **Company Information**

Name of Company: Securly Inc.

Company Address: 5600 77 Center Drive Suite 350

City, State, Zip code: Charlotte, NC 28217

Website: securly.com

Phone: (855) 732-8759

Provide the following company contacts that will be working with this anticipated contract. Include name, email, and

phone number(s).

prone number (s):			
	Name	Email	Phone
General Manager	inh Trinh	vinh@securly.com	408-215-5192
Contract Manager	Michaelann Carlin	michaelann.carlin@securly.com	404-264-6322
Sales Manager	inh Trinh	inh Trinh	408-215-5192
Marketing Manager	oshua Mukai	oshua@securly.com	(855) 732-8759
<b>Customer Service Manager</b>	Nick ertz	nick.vertz@securly.com	(408) 217-0190
Account Manager(s)	April Ballone	april.ballone@securly.com	(855) 732-8759

Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see submittal checklist).

X	Business Type/Classification								
	8(a)	8(a) Qualified Business							
	DBE	Disadvantaged Business Enterprise							
	HUB	Historically Underutilized Business Zone							
	MBE	Minority-Owned Business Enterprise							
	MWBE	Minority Women-Owned Business Enterprise							
	SBE	Small Business Enterprise							
	Other; list name:								

X	Business Type/Classification						
	SDB	Small Disadvantaged Business					
	SDVOB	Service-Disabled Veteran Owned Business					
	SECTION 3	Section 3 Business Concern					
	SSV	Sole Source Supplier					
	VBE	Veteran-Owned Business Enterprise					
	WBE	Woman-Owned Business Enterprise					

List any other cooperative or state contracts that your company holds that participating agencies have access to and include the contract expiration date.

Describe how your company will position the potential resulting contract with CPC versus other contracts you have access to.

PEPPM (CA & PA)- Contract Expiration 12/31/2025

The potential CPC contract would be positioned as our primary vehicle for serving Minnesota, North Dakota, and South Dakota. We recognize the unique needs of this tri-state region and will tailor our offerings accordingly.

Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5) years?

_		
<b>/</b>	Yes	No

If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.

Please see details of litigation on the next page. Also we have not been found guilty or liable in any fashion.

Has your company been disbarred and or suspended in doing business within the United States?

Yes	X	No
		_

If YES, list what states, the reason for debarment and/or suspension, and its effective dates.

The claims in this lawsuit, which is a federal class action filed in California, are completely baseless and uninformed. It is apparent upon reading through it that the plaintiffs are fundamentally misunderstanding Securly's solutions and how they work.

We have filed a comprehensive Motion to Dismiss, outlining our diligent practices and commitment to data privacy and security. Our Motion to Dismiss is now being considered by the court, and we are optimistic that the lawsuit will be dismissed.

We all take pride in the fact that we design our student safety and wellness solutions to meet the highest standards for student data privacy and comply with all international, federal, and state privacy regulations.

Once we have resolution, we will make sure that we send you an update.

Please do not hesitate to reach out if you have any questions or concerns in the meantime.

### **Qualifications & Experience**

1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

Securly was founded in 2013 with the mission of keeping students safe online. We emerged as a pioneer in the K-12 student safety and device management space, recognizing the growing need for digital safeguards as schools increasingly adopted technology in classrooms.

Today, Securly is the leading provider of cloud-based student safety, wellness, and engagement solutions for K-12 schools, now with an expanded suite of products to offer comprehensive solutions including web filtering, device management, and Al-driven student wellness monitoring. Our innovative approach combines advanced technology with human expertise to provide schools with tools that not only protect students from online threats but also promote digital citizenship and support mental health. Securly's rapid growth and impact in the education technology sector have established it as a leader in school safety and digital learning environments.

2. Provide evidence of what your company is doing to remain viable in the ever- changing student safety industry. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

At Securly, we continuously adapt to the dynamic student safety landscape through two key strategies:

- 1. Customer-Driven Innovation: We maintain an active feedback loop with our users, regularly conducting surveys, focus groups, and one-on-one discussions with educators. This invaluable input directly shapes our product roadmap, ensuring our solutions evolve to meet the real-world needs of schools. For instance, recent customer feedback led to enhancements in our parent portal and more customizable alerting features.
- 2. AI-Powered Advancements: We're at the forefront of integrating AI technology to enhance student safety. Our recent introduction of Discern, an AI-driven solution, significantly improves the accuracy of potential safety threats detection, reducing false positives and allowing staff to focus on genuine concerns. Additionally, we've incorporated an AI Chat feature into our Filter product, providing students with a safe, educational chatbot experience while maintaining our robust safety standards. These AI innovations demonstrate our commitment to leveraging cutting-edge technology to address emerging challenges in student safety.

These approaches helps Securly remain not just viable but a leader in the ever-evolving student safety industry, continuously improving our ability to protect students in the digital age.

Our customer retention rate is 87%.

3. Describe the number of agencies your organization, on average, provides student safety solutions.

Securly currently serves over 20,000 schools across the country.

4. Describe the percentage of your company's revenue, by category (city/county/government, K12 education, higher education) that is derived from student safety solutions sales on an annual basis.

Securly's revenue is 100 percent in K12 education sales.

5. Describe your experience and sales approach your company will take with participating public agencies.

Securly has extensive experience working with public agencies through various purchasing cooperatives across the United States. Our approach is collaborative, transparent, and focused on delivering value to educational institutions. Our sales strategy includes:

- 1. Needs Assessment: We begin by thoroughly understanding each agency's unique challenges and goals related to student safety and digital learning.
- 2. Customized Solutions: We tailor our product offerings to meet specific agency requirements, ensuring optimal fit and value.
- 3. Dedicated Customer Success Management: Each participating agency is assigned a dedicated customer success manager who serves as a single point of contact throughout the relationship.
- 4. Transparent Pricing: We provide clear, competitive pricing structures that align with cooperative purchasing agreements, ensuring budget predictability for agencies.
- 5. Ongoing Support and Training: We offer comprehensive onboarding, regular check-ins, and continuous training to maximize the value of our solutions.
- 6. Collaborative Partnerships: We actively engage with agencies to gather feedback, share best practices, and co-develop strategies for improving student safety outcomes.
- 7. Compliance Assistance: We help agencies navigate regulatory requirements related to student data privacy and online safety.

#### 6. Provide any additional information relevant to this section.

N/A

Provide three (3) references that have purchased student safety solutions <u>from your company within the last two</u> (2) years. References from the tri-state area are preferred. A contact name, phone number and email will be required. \*Note, ensure your references are prepared to communicate with a representative from CPC. <u>Failure to</u> confirm reference of past work may affect your evaluation.

Reference #1 – Company Name

**Service/Product Purchased** 

**Year of Purchase** 

**Reference Contact** 

Phone Email Virginia Beach City Public Schools

Filter, Aware, OnCall, Home, Classroom, Pass.

2017

Shane Snedecor, Information Security Manager

757-263-6001

shane.snedecor@vbschools.com

Reference #2 – Company Name

**Service/Product Purchased** 

**Year of Purchase** 

**Reference Contact** 

Phone

**Email** 

Atlanta Public Schools

Filter, Aware, On-Call, Home, Classroom, and MDM.

2020

Olufemi Aina, Executive Director, Information Technology

404-802-2583

oaina@atlanta.k12.ga.us

Reference #3 – Company Name Service/Purchase Purchased

Year of Purchase

Reference Contact

Phone Email Madison Metropolitan School District Filter, Aware, OnCall, Home, Classroom

2018

Eric Benedict, Instruct Tech User Manager

(608) 663-5430

esbenedict@madison.k12.wi.us

### **Performance & Capability**

1. Describe your company's logistics (locations, experience, production, distribution of products, warehouse inventories and delivery systems used) that should be considered in your ability to deliver on-time quality products to participating agencies.

While Securly is based in Charlotte, North Carolina, our team of over 200 dedicated professionals – including experts in classroom teaching, cybersecurity, education technology, data privacy, and cloud computing – are located throughout the US, including the Great Lakes and Midwestern regions. Our solutions are offered as a Software as a Service, which allows participating agencies to access our products easily, with the ability to scale when needed.

2. Describe what differentiates your company from your competitors. Describe your differences regarding sales, service, installation, technology, and product line, or any key employees.

One of the hallmarks of Securly's dedication to customer satisfaction is our award-winning support team. With a Customer Satisfaction Score (CSAT) consistently exceeding 99 percent for over two years, our team has demonstrated an unwavering commitment to providing the highest level of service to our partner districts. This exceptional support will be available to the CPC and your districts, ensuring that your staff and students have access to the resources and assistance they need to succeed.

3. Describe your proposed order and delivery/installation process for this proposal and contract award. Describe the process from order placement, including methods, receipt of order, installation, and any related services. Describe lead time, availability, delivery, installation, etc.

Securly's order and delivery process for our SaaS solutions is designed to be efficient, straightforward, and minimally disruptive to educational operations. Our process includes the following steps:

- Order Placement: Orders can be placed through multiple channels including our dedicated sales team, online
  portal, or via the CPC contract. We accept purchase orders, credit cards, and other standard payment
  methods.
- 2. Order Confirmation: Upon receipt of an order, we send an immediate confirmation to the customer, typically within one business day.
- 3. Account Setup: Our team initiates the account setup process, which includes creating the customer's unique instance in our cloud-based platform. This typically takes 1-2 business days.
- 4. Deployment Planning: A Securly implementation specialist contacts the customer to schedule a kickoff call, usually within 3-5 business days of order placement. During this call, we outline the deployment strategy and timeline.
- 5. Configuration: We work with the customer's IT team to configure our solutions to their specific network and device requirements. This can often be completed remotely and typically takes 1-3 days, depending on the complexity of the setup.
- 6. Installation: As a SaaS solution, there's no on-premise hardware installation required. Installation primarily involves integrating our software with the customer's existing systems and deploying any necessary browser extensions or device agents. This process is usually completed within 1-2 days.
- 7. Testing: We conduct thorough testing to ensure all systems are functioning correctly, which typically takes 1 day.
- 8. Training: We provide comprehensive training for administrators and staff, usually conducted virtually over 1-2 sessions
- 9. Go-Live: Once testing and training are complete, we activate the customer's account for full usage.
- 10. Ongoing Support: Our customer success team provides continuous support and regular check-ins to ensure smooth operation and maximum value from our solutions.

The entire process from order placement to go-live typically takes 7-14 business days, depending on the customer's readiness and the complexity of their environment. As a SaaS provider, we can often expedite this process if needed, and our solutions are continuously updated and maintained without requiring additional installation or downtime.

4. Describe your company's customer service/problem resolution process. Include hours of operation, number of services, modes of contact, etc.

Securly is committed to providing exceptional customer support and efficient problem resolution. Our customer service approach includes:

#### Hours of Operation:

Standard support hours: Monday to Friday, 7:00 AM to 7:00 PM Central Time

#### Modes of Contact:

- 1. Phone Support: Dedicated toll-free number for immediate assistance
- 2. Email Support: For non-urgent inquiries and ticket creation
- 3. Web Portal: Self-service knowledge base and ticket submission system
- 4. Chat Support: Available during standard business hours for quick queries

#### Support Tiers:

- 1. Tier 1: Initial point of contact for general inquiries and basic troubleshooting
- 2. Tier 2: Advanced technical support for complex issues
- 3. Tier 3: Escalation to senior engineers and product specialists for critical problems

#### **Problem Resolution Process:**

- 1. Issue Reporting: Customers can report issues through any of our contact modes
- 2. Ticket Creation: All issues are logged and assigned a unique ticket number
- 3. Prioritization: Issues are categorized based on severity and impact
- 4. Initial Response: Acknowledgment and initial response within 1 hour for critical issues, 4 hours for high priority, and 24 hours for standard requests
- 5. Investigation and Troubleshooting: Our team works to diagnose and resolve the issue
- 6. Resolution and Follow-up: Once resolved, we confirm satisfaction with the customer
- 7. Knowledge Base Update: Common issues and resolutions are added to our knowledge base

#### Additional Support Features:

- Dedicated account managers for personalized support
- Regular system health checks and proactive monitoring
- Scheduled maintenance notifications
- Quarterly business reviews for enterprise customers
- 5. Describe how your company plans to educate and train company personnel on the contract terms and conditions, details, and promotion of the contract. Describe how your organization plans to utilize your marketing and sales staff with this anticipated contract.

Securly is committed to ensuring that our personnel are well-versed in the CPC contract terms, conditions, and promotional strategies. Our education and training plan includes:

#### Internal Education:

- 1. Comprehensive Contract Briefing: All relevant staff will receive a detailed briefing on the CPC contract specifics.
- 2. Regular Training Sessions: Quarterly sessions to review contract details, updates, and best practices.
- 3. Online Resource Center: An internal knowledge base with contract information, FAQs, and promotional materials.
- 4. Cross-departmental Workshops: Collaboration between sales, marketing, and customer success teams to align on contract promotion and execution.

#### Sales Team Preparation:

- 1. Dedicated Training: In-depth training for the sales team on contract pricing, terms, and eligible entities.
- 2. Sales Playbooks: Development of CPC-specific sales playbooks and scripts.
- 3. Role-playing Exercises: Regular practice sessions to refine pitches and handle inquiries.

#### Marketing and Promotion:

- 1. Targeted Campaigns: Development of marketing campaigns specifically for CPC member agencies.
- 2. Collateral Creation: Design of brochures, one-pagers, and digital assets highlighting CPC contract benefits.
- 3. Event Planning: Participation in CPC-sponsored events and regional educational conferences.
- 4. Webinar Series: Regular webinars showcasing Securly solutions available through the CPC contract.

#### Utilization of Marketing and Sales Staff:

- 1. Dedicated CPC Account Manager: Assignment of a specialized account manager to oversee CPC contract promotion and execution.
- 2. Regional Focus: Allocation of sales representatives to focus on CPC member regions (Minnesota, North Dakota, South Dakota).
- 3. Marketing Team Alignment: Our marketing team will develop region-specific content and campaigns to support sales efforts.
- 4. Performance Metrics: Implementation of KPIs to track and incentivize contract utilization among our sales team.
- 5. Collaborative Outreach: Joint marketing efforts with CPC to reach member agencies effectively.
- 6. Digital Marketing: Utilization of targeted online advertising and social media campaigns to reach potential CPC contract users.

#### 6. Describe your company's contract implementation or customer transition plan.

Securly's contract implementation and customer transition plan is designed to offer a smooth, efficient, and successful onboarding process for CPC members. Our comprehensive plan includes the following key components:

- 1. Initial Engagement:
  - Assign a dedicated Implementation Manager to oversee the transition process
  - o Conduct a kickoff meeting with the customer to outline expectations, timelines, and key milestones
- 2. Needs Assessment:
  - Perform a thorough analysis of the customer's current environment, including existing security measures, network infrastructure, and device inventory
  - o Identify specific requirements and customization needs
- 3. Implementation Strategy:
  - o Develop a tailored implementation plan based on the needs assessment
  - Create a detailed project timeline with clear milestones and responsibilities

- 4. Technical Setup:
  - o Configure Securly's SaaS platform to align with the customer's specific requirements
  - Integrate with existing systems and databases (e.g., student information systems, directory services)
  - Set up necessary browser extensions or device agents
- 5. Data Migration:
  - Assist in transferring any relevant data from previous systems to Securly's platform
  - Ensure data integrity and compliance with privacy regulations throughout the process
- 6. Testing and Quality Assurance:
  - Conduct thorough testing of all implemented solutions
  - o Perform a pilot run with a select group of users to identify and address any issues
- 7. Training and Education:
  - o Provide comprehensive training sessions for administrators, teachers, and IT staff
  - Offer access to Securly's online learning resources and documentation
- 8. Go-Live Support:
  - o Implement a phased rollout strategy if required
  - Provide on-site or remote support during the initial go-live period
- 9. Post-Implementation Review:
  - o Conduct a review session to ensure all contract requirements have been met
  - Address any outstanding issues or concerns
- 10. Ongoing Support and Optimization:
  - Transition the customer to our regular support channels
  - o Schedule regular check-ins to ensure continued satisfaction and optimal use of Securly's solutions
- 11. Contract Management:
  - Set up internal systems to track contract terms, renewal dates, and any specific CPC requirements
  - Ensure alignment of billing and reporting processes with CPC guidelines

This comprehensive approach helps ensure a seamless transition for CPC members, minimizing disruption to their operations while maximizing the benefits of Securly's student safety solutions. Our experienced team is committed to supporting customers at every stage of the implementation process and beyond.

7. Describe your company's experience and ability to work with punch-out and cXML marketplace systems.

Securly has gained valuable experience in working with e-procurement systems, particularly through our integration with the Epylon system for our PEPPM (Pennsylvania Education Purchasing Program for Microcomputers) contract. This experience has enhanced our capabilities in interfacing with punch-out and cXML marketplace systems.

#### 8. Provide any additional information relevant to this section.

N/A

### **Products, Service & Pricing**

1.	Indicate the level of support your company will offer on this contract category.
	., , , , , , , , , , , , , , , , , , ,
х	Pricing is better than what is offered to individual educational agencies.
^	<u></u>
	Pricing is better than what is offered to cooperative educational agencies.
	Other, please describe

If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums: Click or tap here to enter text.

2. Describe how participating agencies will verify they are receiving contract pricing.

Participating agencies can verify they are receiving contract pricing through the following methods:

- 1. Transparent pricing documentation: We will provide a comprehensive pricing catalog or list to all participating agencies, clearly outlining the negotiated contract prices for each product or service.
- 2. Online portal access: Agencies will have access to a secure online portal where they can view real-time contract pricing, compare it to their invoices, and track any changes or updates.
- 3. Dedicated account representatives: Each participating agency will be assigned a dedicated account representative who can assist with pricing verification and address any discrepancies.
- 4. Regular pricing audits: We will conduct periodic internal audits to ensure that all participating agencies are receiving the correct contract pricing. Results of these audits will be made available to agencies upon request.
- 5. Itemized invoicing: All invoices sent to participating agencies will clearly itemize each product or service, including the contract price, making it easy for agencies to verify pricing accuracy.
- 6. Annual pricing reports: We will provide annual reports to each participating agency, summarizing their purchases and confirming that contract pricing was applied consistently throughout the year.

## 3. Describe any minimum order requirements and if any surcharges will be assessed for not meeting that minimum.

Securly has a minimum order requirement of \$2,500.

#### 4. Describe your warranty and warranty process for all products and services.

Company warrants to Customer that it will provide the Services in all material respects as described in the applicable end user documentation, if any, and will provide such Services in a professional manner and in accordance with generally accepted industry practices. If the Services provided to Customer are not performed as warranted, Customer agrees that it must promptly provide a written notice to Company that describes the deficiency in the Services.

5. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large orders, single ship to location, annual spend, guaranteed quantity, etc.

Securly offers CPC and your member districts a 20% discount, with tiered pricing depending on student license counts.

6. Describe your company's allowed methods for payment and if any fees are assessed for those methods. Also describe how your company works with agencies to determine payment terms.

Our company offers multiple payment options to accommodate the diverse needs of participating agencies:

- 1. Electronic Funds Transfer (EFT) / Automated Clearing House (ACH): This is our preferred method of payment, as it offers speed and security. No fees are assessed for this payment method.
- 2. Credit Card: We accept major credit cards (Visa, MasterCard, American Express, Discover). While we do not charge additional fees for credit card payments, we kindly request that agencies consider the transaction costs we incur when choosing this method for large purchases.
- 3. Check: Traditional check payments are accepted. No fees are assessed for this method, though it may result in slightly longer processing times.
- 4. Purchase Orders: For eligible agencies, we accept purchase orders in accordance with their established procurement processes. No fees are associated with this method.

#### Payment Terms:

We recognize that each agency may have unique budgetary constraints and payment processes. Therefore, we work collaboratively with agencies to determine suitable payment terms:

- 1. Initial Consultation: Upon contract initiation, we discuss payment preferences and requirements with each agency to understand their specific needs.
- 2. Flexible Terms: We offer standard Net 30 terms, but we're open to negotiating alternative terms (e.g., Net 45 or Net 60) based on the agency's requirements and our mutual agreement.
- 3. Customized Billing Cycles: We can adjust billing cycles to align with an agency's budgetary periods or preferred payment schedules.
- 4. Regular Review: We conduct periodic reviews of payment terms with each agency to ensure they continue to meet the agency's needs and to address any concerns promptly.
- 5. Clear Communication: All agreed-upon payment terms are documented clearly in the contract and reiterated on each invoice to avoid any confusion.

#### 7. Describe the frequency of price list revisions. Describe any indices used to guide price adjustments.

Price lists may be revised annually. We utilize the EPI published by the Commonfund Institute, which tracks the costs specific to educational institutions, alongside the Producer Price Index (PPI) for tech products to guide our price adjustments in a manner that reflects both educational and technological market trends.

#### 8. Describe how future product introductions will be priced and align with contract proposed pricing.

Future product introductions will be priced in alignment with our contract pricing structure to ensure consistency and value for participating agencies. We will follow these key principles:

- 1. Competitive market analysis: New products will be benchmarked against similar offerings in the market to ensure competitive pricing.
- 2. Cost-plus model: We will use a consistent cost-plus pricing model, maintaining similar profit margins to those established in the original contract.
- 3. Volume discounts: The same volume discount tiers applied to existing products will be extended to new introductions.

## 9. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.

Our company is committed to maintaining full compliance with our anticipated contract with CPC. To support this, we will implement a robust self-audit process that includes:

- 1. Quarterly Internal Reviews: Our compliance team will conduct quarterly audits of all CPC-related transactions, pricing, and contract terms.
- 2. Automated Monitoring: We will utilize specialized software to continuously track contract pricing, discounts, and terms to flag any deviations in real-time.
- 3. Random Sampling: Regular random samplings of orders and invoices will be performed to verify adherence to contract terms.
- 4. Annual Comprehensive Audit: A thorough annual audit will be conducted, covering all aspects of the contract including pricing, product offerings, and service levels.
- 5. Third-Party Verification: We will engage an independent third-party auditor annually to review our compliance and provide an unbiased report.

## 11. Solution 1 – Describe who are the recipients of anonymous reports. Describe if that recipient changes depending on the agency, or mode of submission (i.e. app, hotline, website).

Securly is not responding to this solution request.

**12** Solution 1 – Describe what features are included and supported with anonymous reporting (i.e. photos, video). Securly is not responding to this solution request.

#### 12. Solution 1 – Describe your response rate and response process for anonymous reporting.

Securly is not responding to this solution request.

## 13. Solution 1 – Describe how anonymous reports are recorded, tracked within the solution. Detail how, if any, notifications, reports, or workflows may apply to the solution and the anonymous report.

Securly is not responding to this solution request.

## 14. Solution 2a – Describe how your solution streamlines incident management into a real-time solution for agencies.

Securly Aware and its Respond feature work together to streamline incident management in real-time:

- Aware continuously monitors student online activity across platforms like emails, social media, Google Drive, OneDrive, web searches, etc.
- When concerning activity is detected, Aware immediately flags it and generates an alert in real-time.
- These alerts are sent directly to Respond, where a new case is automatically created (or added to an existing case for that student).
- Respond allows staff to instantly view all flagged activities for a student in a single case file.
- Cases can be quickly assigned to team members, allowing for immediate delegation and accountability.
- Staff can access all case information in one place to accelerate investigation and response.
- The system provides real-time status updates on each case from creation to resolution.

#### 15. Solution 2a – Describe how your solutions handles data entry, reporting and workflows.

#### Data Entry:

Much of the data entry is automated through Aware's monitoring and flagging system. When alerts are generated, they are automatically entered into Respond as new or updated cases.

#### Reporting:

Respond provides a centralized dashboard to view all cases and their statuses. It allows for generating reports on student activities, case histories, and resolutions. The system can provide analytics on average case response time, time spent per analyst, and average caseloads.

#### Workflows:

Respond enables customizable workflows for managing cases. Cases can be assigned to specific team members. The system tracks case progression through various stages from inception to resolution. Staff can collaborate on cases, add notes, and update statuses within the platform.

#### 16. Solution 2a – Describe any additional features that your solution provides.

**Al-powered analysis**: Aware uses natural language processing, sentiment analysis, and image/video analysis to determine concerning activities.

**Wellness Levels:** The system assigns and continuously updates student Wellness Levels based on their online activities.

**Preventative interventions:** Features like the Wellness Pathways Widget and Think Twice prompt students with resources or reconsideration before sending potentially harmful content.

Email Recall & File Quarantine: Automatically recalls emails or quarantines files containing concerning content.

Integration with other Securly products: Can work with Securly Filter for additional context and device control.

These features combine to create a comprehensive, real-time system for managing student safety and wellness incidents efficiently and effectively.

#### 17. Solution 2b - Describe the team providing 24/7 monitoring services and their training levels.

The Securly On-Call service is provided by a team of highly trained student safety analysts. These analysts are experts in student safety and mental health. The team is available to provide coverage when needed, whether 24/7 or during specific hours, depending on the school's needs and requirements.

## 18. Solution 2b – Describe the process taken by your company to determine what and how concerns should be escalated.

The On-Call team follows a defined process to determine and escalate concerns:

- 1. They manage and analyze flagged activity notifications from Securly Aware.
- 2. For each alert, they conduct a thorough risk analysis and assessment of the student's online activity.
- 3. They look for concerning trends and patterns in the student's overall online behavior.
- 4. Based on this analysis, they assign a risk level to the student.
- 5. The assigned risk level determines the appropriate escalation response protocol to follow.

#### 19. Solution 2b – Once escalated, what is the process and response time to local notification.

The On-Call team follows protocols to notify designated district contacts, such as principals, counselors, or school resource officers, whenever an alert requires immediate attention. In extreme cases involving an imminent threat of harm, On-Call specialists are also trained to engage directly with law enforcement to coordinate a rapid response. The escalation process and response time depend on the assessed risk level. For situations deemed to be extreme risk, the On-Call team notifies designated school personnel by phone or text within 5 minutes or less.

## 20. Solution 2b – Describe how your company handles or aids an agency in determining what level of concern shall include local law enforcement integration. Describe if that integration level is required or optional.

Securly's On-Call service aids agencies in determining when to involve local law enforcement through a tiered risk assessment approach:

- 1. The On-Call team conducts thorough risk analyses for each flagged incident, considering the severity of the content, the student's history, and other contextual factors.
- 2. Based on this analysis, incidents are categorized into different risk levels, ranging from low to extreme.
- 3. For incidents deemed high-risk or extreme, particularly those involving imminent threats of violence, self-harm, or illegal activities, the On-Call team would likely recommend involving local law enforcement.
- 4. The final decision to involve law enforcement typically remains with the school or district, allowing them to follow their own policies and procedures.

On-Call provides schools with detailed information and guidance to support their decision-making process, but the ultimate responsibility for contacting law enforcement would likely rest with the school administrators.

#### 21. Solution 2b – Describe what resources, such as reporting tools and access to data is available to the agency.

For each alert reviewed, the On-Call team documents their findings and actions taken in a detailed report accessible to authorized district personnel. This creates a clear audit trail and facilitates continuity of care for at-risk students. On-Call reports can be seamlessly integrated with a district's student information system or case management tools to streamline record-keeping and follow-up.

As On-Call works in conjunction with Aware, schools will have access to:

- 1. Flagged activity notifications from Aware
- 2. Risk assessments conducted by the On-Call team
- 3. Assigned risk levels for students
- 4. Records of escalations and notifications made by the On-Call team

## 22. Solution 3b – Describe in depth what social-emotional learning (SEL) tools and resources are available to agencies.

Securly offers two primary SEL tools: Securly Rhithm for K-2 students and Securly Discern for 3-12 students, each providing unique features and benefits for supporting students' social-emotional learning and wellness.

Rhithm is a daily wellness check-in tool that provides:

- Simple, emoji-based daily questionnaires for students (and staff) to self-report their wellness across five key areas: mental, emotional, energetic, physical, and social (MEEPS).
- Quick, 5-minute check-ins that capture student voice equitably and inclusively.
- Individualized, short activities presented to students based on their responses, teaching essential life skills and preparing them for learning.
- Alignment with evidence-based frameworks such as MTSS (Multi-Tiered System of Supports), RTI (Response to Intervention), and TBRI (Trust-Based Relational Intervention).
- Customizable surveys and assessments to meet specific agency needs.
- Intuitive dashboards for easy data analysis and reporting.
- Near real-time insights into current safety and wellness concerns.
- The ability to track and monitor wellness trends at student, school, or district levels.
- Support for Tier 1 intervention and prevention, with data to inform Tier 2 and Tier 3 interventions.

Discern is an Al-powered tool that analyzes students' digital footprints to provide comprehensive SEL insights:

- Automated data collection and analysis of school climate surveys, MTSS screeners, and SEL competencies.
- Al-driven insights into students' social-emotional competence, sense of belonging, and school climate.
- Identification of at-risk students based on their online behaviors.
- Custom frameworks to meet specific agency data needs related to SEL.
- Bespoke reporting with easy-to-use charts, graphs, and reports for key decision-makers.
- A Data Analyst Assistant module for interactive data analysis and customized reporting.
- Integration with Student Information Systems (SIS) for a more holistic understanding of student performance and behavior.
- Role-based access to ensure FERPA, SOPPA, and COPPA compliance.

Both tools offer unique benefits for SEL implementation:

- They eliminate the need for time-consuming student surveys by automating data collection.
- They provide actionable insights to support administrative decision-making and foster a positive learning environment.
- They allow for personalized student action plans based on individual needs and interests.
- They support early intervention by quickly identifying students who may need additional support.
- They offer data-driven approaches to improve school climate and student wellness.

These tools work together to provide a comprehensive SEL solution, allowing agencies to:

- 1. Conduct daily wellness check-ins and provide immediate, personalized support (Rhithm).
- 2. Analyze long-term trends and patterns in student behavior and wellness (Discern).
- 3. Make data-informed decisions about SEL programming and interventions.

- 4. Track the effectiveness of SEL initiatives over time.
- 5. Ensure that no student slips through the cracks when it comes to social-emotional support.

By leveraging these tools, agencies can create a more responsive, supportive, and effective learning environment that prioritizes students' social-emotional well-being alongside their academic achievement.

## 23. Describe what level of training and professional development is available to agencies, their staff, students, users for your solutions.

Securly's approach to professional learning brings together best practices in learning with districts' goals to go beyond typical "point and click" sessions. That's why Securly focuses on delivering high-quality professional learning grounded in Adult Learning Theory and designed to be relevant and actionable. We will work closely with CPC agencies to align goals as we develop professional learning plans and typically follow a phased approach to help ensure appropriate knowledge and skill acquisition for all administrators, technology leaders, and educators.

Our comprehensive training plan is designed to meet the diverse needs of districts in Minnesota, North Dakota and South Dakota and their supported entities staff. We understand the importance of providing both initial system training upon deployment and ongoing training to help ensure the successful adoption and effective use of our internet content management solution. Our training approach combines onsite training, virtual training options, and a dedicated learning portal to support continuous learning and professional development.

#### 1. Onsite Training at Regional Events:

- We will provide hands-on, in-person training sessions for district staff, personnel, and any other supported entities.
- Our experienced trainers will conduct workshops and breakout sessions tailored to the specific needs and roles of attendees, covering topics such as system setup, best practices, and advanced features.
- These onsite training sessions will foster collaboration, networking, and knowledge sharing among participants from different districts and entities.

#### 2. Virtual Training Options:

- O Recognizing the need for flexible and accessible training, we offer a robust suite of virtual training options to accommodate the schedules and learning preferences of all users.
- O Live Webinars: Throughout the year, we will host live webinars led by our expert trainers. These interactive sessions will cover a wide range of topics, including best practices, student engagement strategies, and progress tracking. Participants can ask questions and receive personalized feedback in real-time.
- On-Demand Training: Our learning portal features an extensive library of on-demand videos and courses, available 24/7. This self-paced training allows users to learn at their own convenience and revisit content as needed.
- Quarterly Product Update Webinars: We will conduct quarterly webinars to showcase new features, enhancements, and updates to our services. These sessions will ensure that all users stay informed about the latest functionalities and can leverage them effectively.
- Regional or Cohort-Based Webinars: To foster collaboration and address region-specific needs, we will
  offer quarterly webinars tailored to different regions or cohorts.

## 24. Describe how your company and its solutions meet the standards set forth in FERPA, HIPAA, and COPPA requirements.

Securly takes data privacy and security very seriously, and we have implemented robust measures to ensure compliance with FERPA, HIPAA, and COPPA requirements:

#### FERPA (Family Educational Rights and Privacy Act) Compliance:

- We maintain strict controls over access to student education records, ensuring that only authorized personnel can view this information.
- Our systems are designed to allow schools to easily comply with parental requests to review or amend student records.
- We have implemented role-based access controls in our products, particularly in Discern, to ensure that only appropriate staff members can access student data.
- Our data sharing practices are in line with FERPA's requirements, and we only disclose student information with explicit consent or under specific exceptions outlined in FERPA.

#### HIPAA (Health Insurance Portability and Accountability Act) Compliance:

- While most of our services fall under FERPA rather than HIPAA, we apply HIPAA-level security standards to all health-related data we process.
- Our Rhithm product, which collects wellness data, employs encryption and secure data storage practices that align with HIPAA standards.
- We maintain strict policies regarding the use and disclosure of any health-related information collected through our platforms.

#### COPPA (Children's Online Privacy Protection Act) Compliance:

- Our products are designed with COPPA compliance in mind, particularly for students under 13 years old.
- We obtain verifiable parental consent before collecting personal information from children under 13, typically through school districts acting as the parents' agents.
- Our Privacy Policy and Terms of Service clearly outline what information we collect from students and how it is used, in compliance with COPPA's transparency requirements.
- We provide parents with the ability to review their child's personal information, request deletion, and refuse further collection or use of the child's information.

#### General Data Protection Measures:

- All data transmitted through our systems is encrypted in transit and at rest using industry-standard encryption protocols.
- We regularly conduct security audits and vulnerability assessments to ensure the ongoing protection of user data.
- Our employees undergo regular training on data privacy and security best practices.
- We have a comprehensive data retention and deletion policy to ensure that data is not kept longer than necessary.

Securly is committed to maintaining the highest standards of data privacy and security. We regularly review and update our practices to stay current with evolving regulations and best practices in data protection. Our dedication to compliance with FERPA, HIPAA, and COPPA reflects our commitment to protecting the privacy and security of all users, especially students.

#### 25. Provide any additional information relevant to this section.

N/A

### **Value Add**

1. Describe any "added value" attributes being offered to CPC and its participating agencies to enhance and add value when purchasing products and services through your company.

Securly offers several "added value" attributes to CPC and its participating agencies that enhance the purchase of our products and services:

- 1. Comprehensive ecosystem: By choosing Securly, agencies gain access to a full suite of integrated solutions. From web filtering (Filter) to student safety monitoring (Aware) to social-emotional learning tools (Rhithm and Discern), our products work seamlessly together, providing a holistic approach to student safety and wellness.
- 2. Customization and flexibility: Our solutions, particularly Discern, offer customizable frameworks and reporting features. This allows agencies to tailor our tools to their specific needs and requirements.
- 3. Al-powered insights: With tools like Aware and Discern, agencies benefit from advanced Al technology that provides deeper insights into student behavior and wellness, going beyond what traditional monitoring tools offer.
- 4. Continuous innovation: Securly is committed to ongoing product development and improvement. Agencies benefit from regular updates and new features at no additional cost.
- 5. Expert support: Our On-Call service provides access to highly trained safety analysts, offering an extra layer of support for student safety monitoring.
- 6. Professional development: We offer training and support to ensure that agency staff can fully utilize our tools, maximizing the value of their investment.
- 7. Data-driven decision making: Our tools provide actionable data and insights, empowering agencies to make informed decisions about student support, resource allocation, and policy development.
- 8. Scalability: Our cloud-based solutions can easily scale to meet the needs of agencies of any size, from small districts to large educational cooperatives.
- 9. Compliance support: Our products are designed with FERPA, HIPAA, and COPPA compliance in mind, helping agencies meet their legal and ethical obligations regarding student data.
- 10. Community and peer learning: As part of the Securly community, agencies can benefit from shared best practices and experiences of other educational institutions using our tools.
- 11. Dedicated account and customer success management: We provide personalized support through dedicated account managers who understand the specific needs and goals of each agency.

By choosing Securly, CPC and its participating agencies not only receive high-quality products but also gain a partner committed to supporting student safety, wellness, and academic success through innovative technology solutions.

### **Exceptions & Deviations**

- 1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP. N/A
- 2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:
  - RFP section number and page number
  - Describe the exception
  - Explanation of why this is an issue
  - A proposed alternative to meet the needs of participating agencies and the cooperative

N/A



### Forms & Signatures RFP #25.01 Student Safety Solutions

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the <u>required forms</u>, follow these steps:

- 1. Read the document in its entirety.
- 2. Complete all questions and forms.
- 3. Save all pages in the correct order to a <u>single PDF format</u> titled "Forms & Signatures Name of Company".
- 4. Submit the forms in the required format with all necessary signatures in Public Purchase.

#### The following sections will need to be completed prior to submission:

- 1. Contract Offer & Award
- 2. <u>Uniform Guidance "EDGAR" Certification Form</u>
- 3. Subcontractor Utilization Form



Contract #

### **Contract Offer & Award**

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

#### Part I: Supplier

Name

**Contract/Agreement to Commence** 

Awarded this \_\_\_\_\_ day of \_\_\_\_\_

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

<b>Business Name</b>	Securly Inc.	Date	8/9/2024
Address	5600 77 Center Drive Suite 350	City, State, Zip	Charlotte, NC 28217
Contact Person	Michaelann Carlin	Title	Director of Revenue Operations
<mark>Authorized</mark> Signature	Adrea Latalladi	Title	Manager, Bids and Proposals
Email	adrea.latalladi@securly.com	Phone	832-551-9927
the products a specifications, of months and wil	to the identified proposal is hereby accepted and services identified within this solicitexceptions, and amendments. The initial teleproperate on the date indicated below.  (1) additional 24-month period. CPC may	cation, your res erm of this cont There will be an	ponse, including all terms, conditions, ract shall be for up to twenty-four (24) optional renewal for a period lasting no
		Jigilatui C	

# **EDGAR Certification Form** 2 CRF Part 200

## REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS – APPENDIX II TO 2 CFR 200

The following provisions are required and apply when federal funds are expended by participating agencies for any contract resulting from this procurement process.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

#### (A) Supplier Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Provisions regarding Supplier default and legal remedies are included in Sections I.K.18 and I.K.19 above. Any contract award will be subject to such provisions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### (B) Termination for Cause and for Convenience

Pursuant to Federal Rule (B) above when federal funds are expended by participating agencies, the participating agency reserves all rights to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by the Supplier, in the event the Supplier fails to" (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. The participating agency reserves the right to terminate the contract immediately, with written notice to Supplier, for convenience, if the participation agency believes, in its sole discretion that it is in the best interest of the participating agency to do so. The Supplier will be compensated for work perform and accepted and goods accepted by the participating agency as of the termination date if the contract is terminated for convenience of the participating agency. Any award made under this procurement process is not exclusive and the participating agency reserves the right to purchase goods and services from other Suppliers when it is in the best interest of the participating agency.

#### (C) Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

#### (D) Davis Bacon Act

When required by Federal program legislation, Supplier agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Supplier shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the

Supplier is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Supplier shall pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Supplier must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

#### (E) Contract Work Hours and Safety Standards Act

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### (F) Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### (G) Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

#### (H) Debarment and Suspension (Executive Order 12549 and 12689)

A contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise

excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

#### (I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

Suppliers that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by participating agencies, the Supplier certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, the Supplier certifies that it is compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be include in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriated tiers and that all subrecipients shall certify and disclose accordingly.

#### (J) Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### (K) Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

A participating agency is prohibited from obligating or expending funds to:

- (1) Procure or obtain.
- (2) Extend or renew a contract to procure or obtain; or
- (3) Enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Public Law 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).

- (i) For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- (ii) Telecommunications or video surveillance services provided by such entities or using such equipment.
- (iii) Telecommunications or video surveillance equipment or services products or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

#### (L) Domestic Preferences for Procurements

As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The requirements of this section must be included in all subawards including all contracts and purchase orders for work or products under this award.

For the purpose of this section:

- (1) "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.
- (2) "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

#### PROFIT AS A SEPARATE ELEMENT OF PRICE

For purchases using federal funds in excess of \$250,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFRR 200.323(b). When required by a participating agency, the Supplier agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier agrees that the total price, including profit, charged by the Supplier to the participating agency shall not exceed the awarded pricing.

## RECORD RETENTION REQUIREMENTS FOR CONTRACTS PAID FOR WITH FEDERAL FUNDS – 2 CFR § 200.333

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The Supplier further certified that Supplier will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending maters are closed.

#### CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When federal funds are expended by participating agencies for any contract resulting from this procurement process, the Supplier certifies that the Supplier will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conversation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18; Pub. L. 94-163, 89 Stat. 871).

#### CERTIFICATION OF NON-COLLUSION STATEMENT

Supplier certifies under penalty of perjury that its responsible to this procurement solicitation is in all respects bona fide, fair, and made without collusion or fraud with any person, joint venture, partnership, corporation or other business or legal entity.

Pursuant to Federal Ruling, when federal funds are expended by participating agencies, the Supplier hereby certifies that during the term of an award for all contracts by participating agencies resulting from this procurement process, Supplier certifies compliance will all provisions, laws, acts, regulations as specifically noted above. The Supplier agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances, as applicable.

Business Name	Securly Inc.	Authorized Signature	Adrea Latalladi
Full Name	Adrea Latalladi	Title	Manager, Bids and Proposals

## Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name:	
Solicitation Number:	
Supplier Name:	
If a subcontractor will not be	e used, check this box:
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	NI/A
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	
Company Name:	
Street Address:	
City, State, Zip:	
Telephone:	
Primary Contact:	
Email Address of Contact:	
Services to be provided:	



### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 1/24/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder If SUBROGATION IS WAIVED, subject this certificate does not confer rights	t to t	he te	rms and conditions of th	e polic	y, certain po	olicies may i			
PRODUCER Lockton Insurance Brokers, LL				CONTA		<u>,                                      </u>			
CA License #OF15767				NAME: PHONE			FAX		
Three Embarcadero Center, Suite 600				(A/C, No, Ext): (A/C, No):					
San Francisco CA 94111				ADDRE					
(415) 568-4000							DING COVERAGE		NAIC #
				INSURE	RA: Atlantic	Specialty I	nsurance Company		27154
INSURED Securly Inc.				INSURE	RB:				
1520212 111 N Market St., Ste 400				INSURE	RC:				
San Jose CA 95113-1101				INSURE	RD:				
				INSURE	RE:				
				INSURE	RF:				
COVERAGES GANTOO1 CEF	RTIFI	CATE	NUMBER: 1927705	1			REVISION NUMBER:	XX	XXXXX
THIS IS TO CERTIFY THAT THE POLICIES INDICATED. NOTWITHSTANDING ANY R CERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUCH	PERT POLI	AIN,	NT, TERM OR CONDITION THE INSURANCE AFFORD LIMITS SHOWN MAY HAVE	OF AN' ED BY	Y CONTRACT THE POLICIES REDUCED BY I	OR OTHER I S DESCRIBED PAID CLAIMS.	OCUMENT WITH RESPEC	CT TO	WHICH THIS
LTR TYPE OF INSURANCE		WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	_	
A X COMMERCIAL GENERAL LIABILITY	N	N	711-01-69-50-0003		11/30/2022	11/30/2023		\$ 1,0	00,000
CLAIMS-MADE X OCCUR							PREMISES (Ea occurrence)	\$ 1,0	00,000
							MED EXP (Any one person)	\$ 10,	000
							PERSONAL & ADV INJURY	\$ 1,0	00,000
GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$ 2,0	00,000
X POLICY PRO- JECT LOC						ĺ	PRODUCTS - COMP/OP AGG	\$ 2,0	00,000
OTHER:								\$	
AUTOMOBILE LIABILITY			NOT APPLICABLE				COMBINED SINGLE LIMIT (Ea accident)	\$ XX	XXXXX
ANY AUTO									XXXXX
OWNED SCHEDULED AUTOS						3			XXXXX
HIRED NON-CWNED AUTOS ONLY							BECKERT / BANK OF		XXXXX
AUTOS GINET							II of dobidonti		XXXXX
UMBRELLA LIAB OCCUR			NOT APPLICABLE				EACH OCCURRENCE		XXXXX
EXCESS LIAB CLAIMS-MADE						ż.	AGGREGATE		XXXXX
DED RETENTION\$	Ť					8	HOGHEONIE		XXXXX
WORKERS COMPENSATION	1		NOT APPLICABLE				PER OTH- STATUTE ER	# 2121	JULIUM
AND EMPLOYERS' LIABILITY  ANY PROPRIETOR/PARTNER/EXECUTIVE			NOT THE LICENSEL			2		e VV	XXXXX
●FFICER/MEMBER EXCLUDED?	N/A					5			XXXXX
(Mandatory in NH) If yes, describe under									
DÉSCRIPTION OF OPERATIONS below	+						E.L. DISEASE - POLICY LIMIT	* AA	XXXXX
								2	
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (A	ACORD	101, Additional Remarks Schedu	le, may b	e attached if more	e space is require	ed)		
CERTIFICATE HOLDER				CANO	CELLATION	See Atta	chment		1
For Informational Purposes Only 5600 77 CENTER DR STE 350 CHARLOTTE NC 28217-2706				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.					
Price Dearth Conference 18, 154 Bk				Adams McDanoral					

From: <u>Joni Puffett</u>

To: gbender@anonymousalerts.com
Cc: Amy Lohse; Melissa Mattson

Subject: Notice for CPC RFP #25.01 Student Safety Solutions: Unsuccessful Proposal

**Date:** Friday, August 23, 2024 11:18:48 AM

#### Dear Gregory,

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for Request for Proposal (RFP) #25.01 Student Safety Solutions.

The evaluation committee, using the criteria outlined in the RFP documents, have completed their review of the proposals received. The evaluation committee did not recommend your proposal for award.

CPC would like to thank you for your proposal and interest in this RFP. CPC will look forward to your participation in future RFPs for similar engagements.

Should you have any questions about this matter, please feel free to contact me.

Regards,

Joni Puffett Procurement Solutions Program Director 218-737-6514

From: Joni Puffett

To: jj@pikmykid.com

Cc: <u>Amy Lohse</u>; <u>Melissa Mattson</u>

Subject: Notice for CPC RFP #25.01 Student Safety Solutions: Unsuccessful Proposal

**Date:** Friday, August 23, 2024 11:20:48 AM

#### Dear JJ:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for Request for Proposal (RFP) #25.01 Student Safety Solutions.

The evaluation committee, using the criteria outlined in the RFP documents, have completed their review of the proposals received. The evaluation committee did not recommend your proposal for award.

CPC would like to thank you for your proposal and interest in this RFP. CPC will look forward to your participation in future RFPs for similar engagements.

Should you have any questions about this matter, please feel free to contact me.

Regards,

Joni Puffett Procurement Solutions Program Director 218-737-6514

From: <u>Joni Puffett</u>

To: <a href="mailto:adrea.latalladi@securly.com">adrea.latalladi@securly.com</a>
Cc: <a href="mailto:Amy Lohse;">Amy Lohse;</a>; <a href="mailto:Melissa Mattson">Melissa Mattson</a>

Subject: Notice for CPC RFP #25.01 Student Safety Solutions: Unsuccessful Proposal

**Date:** Friday, August 23, 2024 11:24:15 AM

#### Dear Adrea:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for Request for Proposal (RFP) #25.01 Student Safety Solutions.

The evaluation committee, using the criteria outlined in the RFP documents, have completed their review of the proposals received. The evaluation committee did not recommend your proposal for award.

CPC would like to thank you for your proposal and interest in this RFP. CPC will look forward to your participation in future RFPs for similar engagements.

Should you have any questions about this matter, please feel free to contact me.

Regards,

Joni Puffett Procurement Solutions Program Director 218-737-6514

 From:
 Joni Puffett

 To:
 jennie@gaggle.net

Cc: <u>Amy Lohse</u>; <u>Melissa Mattson</u>

**Subject:** Award Notice for CPC RFP #25.01 Student Safety Solutions

Date: Friday, August 23, 2024 10:47:06 AM
Attachments: 25.01 - Award Letter - Gaggle.Net.pdf

#### Dear Jennie:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for Request for Proposal (RFP) #25.01 Student Safety Solutions.

The evaluation committee, using the criteria outlined in the RFP documents, have completed their review of the proposals received.

CPC is pleased to announce that your proposal received a recommendation for award. This decision is subject to the approval of the CPC and the North Dakota Educators Service Cooperatives (NDESC) Boards of Directors and the successful negotiation of a mutually acceptable contract.

Please review the formal award letter attached to this notification email.

CPC looks forward to working with you.

Regards,

Joni Puffett Procurement Solutions Program Director 218-737-6514

From: <u>Joni Puffett</u>

To: pmays@stopitsolutions.com
Cc: Melissa Mattson; Amy Lohse

**Subject:** Award Notice for CPC RFP #25.01 Student Safety Solutions

Date: Friday, August 23, 2024 10:59:10 AM
Attachments: 25.01 - Award Letter - STOPit Solutions.pdf

#### Dear C. Parkhill:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for Request for Proposal (RFP) #25.01 Student Safety Solutions.

The evaluation committee, using the criteria outlined in the RFP documents, have completed their review of the proposals received.

CPC is pleased to announce that your proposal received a recommendation for award. This decision is subject to the approval of the CPC and the North Dakota Educators Service Cooperatives (NDESC) Boards of Directors and the successful negotiation of a mutually acceptable contract.

Please review the formal award letter attached to this notification email.

CPC looks forward to working with you.

Regards,

Joni Puffett Procurement Solutions Program Director 218-737-6514



## Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

#### Part I: Supplier

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

<b>Business Name</b>	Gaggle.Net, Inc.	Date	8/1/2024
Address	5050 Quorum Drive, Suite 700	_ City, State, Zip	Dallas, TX 75254
Contact Person	Jennie Eft	Title	Director of Sales Operations
<mark>Authorized</mark> Signature	Jenie Ht	_ Title	Director of Sales Operations
Email	jennie@gaggle.net	_ Phone	800-288-7750

#### Part II: CPC

Your response to the identified proposal is hereby accepted. As a Supplier, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below. There will be an optional renewal for a period lasting no longer than one (1) additional 24-month period. CPC may grant an extension under certain criteria and conditions.

Agency	Cooper	ative Purch	asing Connection	Authorized Signature	Mulissa Mattson 5B1ADA01B69E48F
Name	Melissa Mattson			Title	Director of Administrative Services
Awarded this	23rd	day of _	August	Contract #	25.01 - GGL
Contract/Agreement to Commence			September	1, 2024	



## Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Supplier and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

#### Part I: Supplier

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Specifications, and being familiar with all of the conditions surrounding the solicitation, hereby offer and agree to furnish all goods and services in compliance with all terms, conditions, specifications, and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Supplier to all terms and conditions stated in the proposal.

<b>Business Name</b>	Inspirit Group, LLC dba STOPit Solu	tions <sub>Date</sub>	August 7, 2024	
Address	101 Crawfords Corner Rd., Suite 4116	City, State, Zip	Holmdel, NJ 07733	
Contact Person	C. Parkhill Mays III	Title	Chief Executive Officer	
Authorized	CPMpty		Chief Executive Officer	
Signature		_ Title		
Email	pmays@stopitsolutions.com	Phone	908-748-4501	

#### Part II: CPC

Your response to the identified proposal is hereby accepted. As a Supplier, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below. There will be an optional renewal for a period lasting no longer than one (1) additional 24-month period. CPC may grant an extension under certain criteria and conditions.

Agency	Coopera	tive Purcha	asing Connection	Authorized Signature	Docusigned by:  Melissa Mattson  5B1ADA01B69E48F	
Name	Melissa Mattson			Title	Director of Administrative Services	
Awarded this	23rd	day of _	August	Contract #	25.01 - STP	
Contract/Agreement to Commence			Septembe	er 1, 2024		