

Solicitation Audit Checklist

Proposal: _____ 026-B Health & Wellness
Awarded Vendor(s): _____ TinyEye Therapy Services
Award Date: _____ 1/14/26
Contract Number: _____ 026-B

| | |
|----|---|
| X | 1 Legal Affidavit(s) |
| X | 2 Copy of Solicitation Documents |
| X | 3 Copy of Questions & Answers |
| NA | 4 Copy of Addenda |
| X | 5 Notification Report |
| X | 6 Access Report |
| X | 7 Opening Record |
| X | 8 Copy of Awarded Vendor Response(s) |
| X | 9 Evaluation Summary & Recommendation |
| X | 10 Copy of Award Letter(s) & Copy of Signed Contract(s) |

LOCALiQ

Aberdeen News
Watertown Public Opinion

PO Box 630567 Cincinnati, OH 45263-0567

AFFIDAVIT OF PUBLICATION

Cooperative Purchase, Lori Mittelstadt
Lakes Country Service Cooperative
1001 E Mount Faith AVE
Fergus Falls MN 56537-2375

STATE OF SOUTH DAKOTA, COUNTY OF BROWN

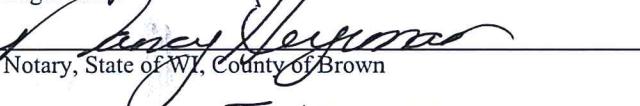
The AMERICAN NEWS is a daily newspaper of general circulation, printed and published in Aberdeen, Brown County, South Dakota, and has been such a newspaper during the times hereinafter mentioned; and personal knowledge of the facts herein state that the notice hereto annexed was Published in said newspapers in the issue dated:

07/30/2025, 08/06/2025

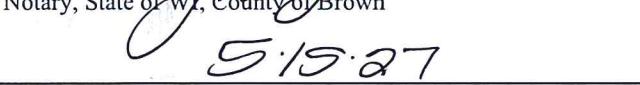
That said newspaper is a legal newspaper published five days or more each week; with a bona fide circulation of more than two hundred copies daily; published in the English language within the said county of Brown for more than one year prior to the first publication of said notice; and printed in whole in an office maintained at the place of publication of said newspaper.
Sworn to and subscribed before on 08/06/2025



Legal Clerk



Notary, State of WI, County of Brown



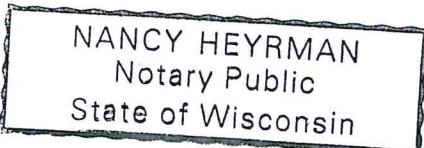
5/15/27

My commission expires

| | | |
|-------------------|-------------|--------------|
| Publication Cost: | \$35.24 | |
| Tax Amount: | \$0.00 | |
| Payment Cost: | \$35.24 | |
| Order No: | 11487798 | # of Copies: |
| Customer No: | 1248830 | 0 |
| PO #: | LABD0332478 | |

THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.


NANCY HEYMAN
Notary Public
State of Wisconsin

Legal Notice 026
Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 31 State Member Agencies until:

1:30 p.m. ET, September 16, 2025

Solicitations: 026-A Furniture, 026-B Health and Wellness, 026-C LED Lighting Supplies & Equipment, 026-D Technology Catalog, 026-E Student Transportation Solutions, 026-F EMS Supplies & Equipment, and 026-G HVAC Equipment & Installation.

All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit AEPA's website at <https://aepacoop.org/registration-solicitations/> for instructions on how to register at no cost with Bonfire. AEPA documents will be released on July 31, 2025. Note that Vendors must be able to provide their proposed products and services in up to 31 states.

Solicitations will be publicly opened after 1:30 p.m. ET, September 16, 2025 at Lakes Country Service Cooperative, 1001 E Mt Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPA-COOP.org.

Published July 30, August 6 2025, at the total approximate cost of 35.24 and may be viewed free of charge at www.sdpbpublic-notices.com
LABD0332478

The Bismarck Tribune

AFFIDAVIT OF PUBLICATION

State of Florida, County of Broward, ss:

Anjana Bhadoriya, being first duly sworn, deposes and says: That (s)he is a duly authorized signatory of Column Software, PBC and duly authorized agent of The Bismarck Tribune, and that the publication(s) were made through The Bismarck Tribune on the following dates:

PUBLICATION DATES:

Jul. 30, 2025, Aug. 6, 2025

NOTICE ID: iMzSypfVu6ogxRBsFxXj

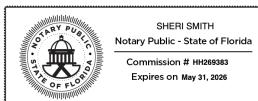
PUBLISHER ID: COL-ND-2022

NOTICE NAME: AEPA 026 - Bismarck Tribune

Publication Fee: \$136.62

Anjana Bhadoriya

(Signed) _____



VERIFICATION

State of Florida
County of Broward

Subscribed in my presence and sworn to before me on this: 08/07/2025

S. Smith

Notary Public

Notarized remotely online using communication technology via Proof.

**AEPA #026 – Legal Notice
Notice to Vendors**

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 31 State Member Agencies until:

1:30 p.m. ET, September 16, 2025

Solicitations : 026-A Furniture, 026-B Health and Wellness, 026-C LED Lighting Supplies & Equipment, 026-D Technology Catalog, 026-E Student Transportation Solutions, 026-F EMS Supplies & Equipment, and 026-G HVAC Equipment & Installation.

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7/30, 8/6 - COL-ND-2022



Forum Communications Company

MN Affidavit No. Hj1WDq|19Q2onKcP1sVx

AFFIDAVIT OF PUBLICATION

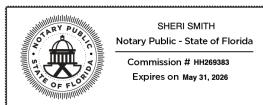
State of Florida, County of Broward, ss:

Anjana Bhadoriya, being first duly sworn, deposes and says: That (s)he is a duly authorized signatory of Column Software, PBC and duly authorized agent of the The Forum of Fargo-Moorhead (MN), a newspaper printed and published in the City of Moorhead, County of Clay, State of Minnesota.

1. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.
2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.
3. The dates of the month and the year and the day of the week upon which the public notice attached/copied below was published in the newspaper are as follows: Wednesday, July 30, 2025, Wednesday, August 6, 2025
4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to §331A.06, is as follows: \$25.00 per column inch.
5. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in CASS County. The newspaper complies with conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

Anjana Bhadoriya

(Signed) _____



VERIFICATION

State of Florida
County of Broward

Subscribed in my presence and sworn to before me on this: 08/07/2025

S. Smith

Notary Public

Notarized remotely online using communication technology via Proof.

AEPA #026 – Legal Notice **Notice to Vendors**

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 31 State Member Agencies until:

1:30 p.m. ET, September 16 , 2025

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Solicitations will be publicly opened after **1:30 p.m. ET, September 16 , 2025** at Lakes Country Service Cooperative, 1001 E Mt Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPACOOP.org. (Jul. 30; Aug. 6, 2025)

0000521276-01

Advertiser:

N/A

Insertion Number: N/A
Size: 1 Col x 3.57 in
Color Type: 0

N/A
D-3-AII

Section-Page-Zone(s):
Description:

WEDNESDAY, AUGUST 6, 2025

THE MINNESOTA STAR TRIBUNE • D3

CLASSIFIEDS + PUBLIC NOTICES

STARTRIBUNE.COM/CLASSIFIEDS • 612.673.7000 • 800.927.9233

Cooperative Purchasing Network

GENERAL POLICIES
Review your ad on the first day of publication. If there are mistakes, notify us immediately. We will make changes for errors and adjust our bill, but only if we receive notice on the first day the ad is published. We limit our liability in this way, and we do not accept liability for any other damages that may result from error or omission in or of an ad. All ad copy must be approved by the newspaper, which reserves the right to request changes, reject or properly classify an ad. The advertiser, and not the newspaper, is responsible for the truthful content of the ad. Advertising is also subject to credit approval.

Legal Notices

PUBLIC NOTICE:

Pursuant to Mn Statute 168.06 SUB D.2 the following impounded items will be auctioned at Twin Cities Transport & Recovery - 3760 Flowerfield Rd. Blaine MN 55014 763-784-7501

If it is impossible to determine with reasonable certainty the identity and address of the registered owner and all lienholders, the notice shall be published once in a newspaper of general circulation in the area where the motor vehicle was towed from or abandoned. Published notices may be grouped together for convenience and economy.

All of the listed items have the right to reclaim in accordance with Mn Statute 168.06 Subdivisions 1-5.

All unclaimed items constitute a waiver by them of all right, title, and interest in the contents and consent to sell or dispose of the contents under section 168.08.

5/2/2025 Trailer, I, Crystal PD, 5/21/2025 Enclosed Trailer | Private Property

Proposals for Bids

AEPA #026 - LEGAL NOTICE

Notice to Vendors

Sealed solicitations will be received by the Association of Educational Agencies (AEPA) on behalf of its 31 State Member Agencies until 1:30 p.m. ET, September 16, 2025. Solicitations: 026-A Furniture, 026-B Health and Wellness, 026-C LED Lighting Supplies & Equipment, 026-D Technology Catalog, 026-E Student Transportation Solutions, 026-F EMS Supplies & Equipment, and 026-G HVAC Equipment & Installation.

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Solicitations will be publicly opened after 1:30 p.m. ET, September 16, 2025 at Lakes County Service Cooperative, 1001 E Mt. Faith, Fergus Falls, MN 56515. An opening record will be posted to AEPACOOP.org.

Garage Sales - NW, SW & W Suburbs
Multi family garage sale 8/7-9/14573
Carriage Lane MN, Prior Lake. Camping gear, household, furniture, shelves, books, decorative items, pots/pans, bikes

Place a classified ad today.

Mortgage Foreclosures

25-118428

NOTICE OF MORTGAGE FORECLOSURE SALE

THE RIGHT TO VERIFICATION OF THE DEBT AND IDENTITY OF THE ORIGINAL CREDITOR WITHIN THE TIME PROVIDED BY LAW IS NOT AFFECTED BY THIS ACTION.

NOTICE IS HEREBY GIVEN, that default has occurred in the conditions of the following described mortgage:

DATE OF MORTGAGE: July 1, 2016

ORIGINAL PRINCIPAL AMOUNT OF MORTGAGE: \$137,000.00

MORTGAGOR(S): Ervin Moore, a married man

MORTGAGEE: Mortgage Electronic Registration Systems, Inc.

TRANSACTION AGENT: Mortgage Electronic Registration Systems, Inc., MINN: 10086710000532869

LENDER OR BROKER AND MORTGAGE ORIGINATOR STATED ON THE MORTGAGE: American Mortgage & Equity Consultants, Inc.

SERVICER: Nationstar Mortgage LLC

DATE AND PLACE OF FILING: Filed July 11, 2016, Hennepin County

Registrar of Titles, as Document Number T05363656

ASSIGNMENTS OF MORTGAGE: Assigned to: Lakeview Loan Servicing, LLC

LEGAL DESCRIPTION OF PROPERTY: Lot 8, Block 8, "Le Baron's First Addition to Minneapolis"

REGISTERED PROPERTY: PROPERTY ADDRESS: 5131 Dupont Avenue North, Minneapolis, MN 55430

PROPERTY IDENTIFICATION NUMBER: 12-118-21-22-0173 COT# 1472818

COUNTY IN WHICH PROPERTY IS LOCATED: Hennepin

THE AMOUNT CLAIMED TO BE DUE ON THE MORTGAGE ON THE DATE OF THE NOTICE: \$123,410.66

THAT all pre-foreclosure requirements have been complied with; that the debt secured by said mortgage, or any part thereof, has been instituted at law or otherwise to recover the debt secured by said mortgage, or any part thereof;

PURSUANT, to the power of sale contained in said mortgage, the above described property will be sold by the Sheriff of said county as follows:

DATE AND TIME OF SALE: March 18, 2025, 10:00 AM

PLACE OF SALE: Sheriff's Main Office, Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415 to pay the debt secured by said mortgage and taxes, if any, on said premises and the costs and disbursements, including attorney fees allowed by law, subject to redemption within 6 months from the date of said sale by the mortgagor(s), the personal representatives or assigns.

TIME AND DATE TO VACATE PROPERTY: If the real estate is an owner-occupied, single-family dwelling, unless otherwise provided by law, the date on or before which the mortgagor(s) must vacate the property, if the mortgage is not reinstated under section 580.30 or the property is not redeemed under section 580.23, is 11:59 p.m. on September 18, 2025 or the next business day if September 18, 2025 falls on a Saturday, Sunday or legal holiday.

THE TIME ALLOWED BY LAW FOR REDEMPTION BY THE MORTGAGOR: THE MORTGAGOR'S PERSONAL REPRESENTATIVES OR ASSIGNS, IF ANY, MAY BE REDEMPTED IN FIVE WEEKS IF A JUDICIAL ORDER IS ENTERED UNDER MINNESOTA STATUTES SECTION 582.032 DETERMINING, AMONG OTHER THINGS, THAT THE MORTGAGED PREMISES ARE IMPROVED WITH A RESIDENTIAL DWELLING OF LESS THAN 5 UNITS, ARE NOT PROPERTY USED FOR AGRICULTURAL PRODUCTION, AND ARE ABANDONED.

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE

The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to May 27, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23, the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: April 1, 2025

Lakeview Loan Servicing, LLC

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121

(952) 831-4060

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: April 21, 2025

NewRez LLC d/b/a Shellpoint Mortg

gage Servicing

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121

(952) 831-4060

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: May 2, 2025

Lakeview Loan Servicing, LLC

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121

(952) 831-4060

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: May 23, 2025

NewRez LLC d/b/a Shellpoint Mort

gage Servicing

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121

(952) 831-4060

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: June 6, 2025

NewRez LLC d/b/a Shellpoint Mort

gage Servicing

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121

(952) 831-4060

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: June 13, 2025

NewRez LLC d/b/a Shellpoint Mort

gage Servicing

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121

(952) 831-4060

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: June 20, 2025

NewRez LLC d/b/a Shellpoint Mort

gage Servicing

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121

(952) 831-4060

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.

Dated: June 27, 2025

NewRez LLC d/b/a Shellpoint Mort

gage Servicing

Assignee of Mortgage

LOGS Legal Group LLP

Tracy J. Halliday - 034610X

LOGS Legal Group LLP

Attorneys for Mortgagee

AFFIDAVIT OF PUBLICATION

STATE OF MINNESOTA)
COUNTY OF HENNEPIN)

 **The Minnesota Star Tribune**

650 3rd Ave. S, Suite 1300 | Minneapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.

2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.

3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

| Dates of Publication | Advertiser | Account # | Order # |
|-----------------------------|-----------------------------------|------------------|----------------|
| StarTribune 07/30/2025 | COOPERATIVE PURCHASING CONNECTION | 1000337556 | 521276 |
| StarTribune 08/06/2025 | COOPERATIVE PURCHASING CONNECTION | 1000337556 | 521276 |

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: **\$459.20**

5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

Terri Swanson

Subscribed and sworn to before me on: 08/07/2025

Diane E Rak Kleszyk



Notary Public

Request for Proposal AEPA RFP#026-B HEALTH & WELLNESS

BID SECURITY REQUIRED: NONE

Part A – Instructions and Specifications

Notice to Respondents

Solicitation offers will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its Member Agencies until:

September 16, 2025, at 1:30 p.m. ET

Each package consists of multiple parts:

- Part A – Instructions and Specifications**
- Part B – AEPA General Terms and Conditions**
- Part C – Member Agency (State) Terms and Conditions**
- Part D – Questionnaire**
- Part E – Signature Forms**
- Part F – Discount & Pricing Workbook**

All offers must be submitted online via the Bonfire eProcurement website by the due date and time listed above. AEPA solicitation documents can be downloaded after registering, at no cost, on Bonfire, <https://aepacoop.bonfirehub.com/>. Bonfire has recently changed its name to EUNA Procurement. Therefore, the names Bonfire and EUNA Procurement are interchangeable in this solicitation.

AEPA and/or the respective Member Agencies reserve the right to reject any or all offers in whole or in part; to waive any formalities or irregularities in any offers, and to accept the offers, which in its discretion, within state law, are for the best interest of any of the AEPA Member Agencies and/or their Participating Entities. Note that Respondents must be able to provide their proposed products and services in up to 31 states including Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. Note that not all states participate in each solicitation. The complete list of participating states is found below.

**Solicitations will be opened online on September 16, 2025, at 2:00 p.m. ET. at
EducationPlus, 1460 Craig Road, St. Louis, MO 63146.**

The online opening link is below:

<https://us06web.zoom.us/j/85896115580?pwd=DOTCZooyJWXAlubz66IBckFnr80xp4.1>

Meeting ID 858 9611 5580

Bid & Contract Timeline:

| | |
|------------------------|--|
| July 31, 2025 | Release of IFBs/RFP via Bonfire |
| August 18, 2025 | Voluntary Pre-Bid Conference Call |
| August 29, 2025 | Deadline for questions from Respondents |
| September 16, 2025 | Deadline for Submittals and Reading via Bonfire |
| September 17, 2025 | Opening Record posted on the AEPA website, www.aepacoop.org |
| December 1-3, 2025 | AEPA Approval of Offers |
| After December 3, 2025 | Director of Solicitations submits contracts to AEPA Member Agencies to be forwarded to Vendor Partners for signature. |
| | Initial contract term—See Term of Contract and Extensions in General Terms & Conditions. Annual contract renewal dates subject to approval by AEPA |

I. General Solicitation Procedures**A. Issuing Agency**

The great benefit to the Vendor is that one response may be prepared for approval by AEPA and awarded by multiple AEPA Member Agencies and utilized by their Participating Entities located throughout many states. Solicitations may be issued as an IFB or an RFP depending on the category of goods/services being solicited. Respondents to a solicitation will submit their response in the required formats (PDF, Excel) of all files requested along with current pricing via Bonfire, a free online bidding platform, by the published due date and time. Respondents selected in response to this solicitation have the potential to provide products and services to local education agencies serving over 36,000,000 (excludes non-represented AEPA states) students, with additional local government agencies as permitted by state law.

Each AEPA Member Agency will individually publish notice of the solicitation. Respondents will submit responses online, electronically via Bonfire, <https://aepacoop.bonfirehub.com/>. Instructions on registering for AEPA solicitations on Bonfire can be found on the AEPA website, <https://aepacoop.org/registration-solicitations/>. Responses deemed complete at opening will be evaluated by solicitation category committees comprised of AEPA Member Agencies representatives who have indicated they will participate in the category of products and services being solicited, and after AEPA approval, individual AEPA Member Agencies may award contracts to the AEPA Approved Vendor Partners or reject their offers.

The procurement activities of AEPA are limited to document preparation, distribution of the solicitation, initial evaluation, and recommendation for possible approval to AEPA Member Agencies. AEPA consists of agency officials who have agreed to assist one another in meeting the public purchasing needs of local school districts and other political subdivisions.

Contracts awarded through cooperative purchasing must meet the procurement laws of the states of each AEPA Member Agency. When these laws are satisfied, an individual entity using these contracts is deemed in compliance with competitive procurement regulations. As allowed by specific state statutes, they can issue purchase orders for any amount without the necessity to prepare their own solicitation. This saves the entity time and allows for economical and efficient purchasing.

AEPA requires that Respondents only respond if they can offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume. State laws that permit or encourage cooperative purchasing contracts do so in the belief that it saves the participants both time and money. Time is saved by having access to volume discounted contracts publicly solicited and being able to purchase what is needed without having to wade through the solicitation process (write solicitation, advertise the solicitation, open each response, evaluate, and select). Money is saved in procurement cost and lower prices will be the result of volume purchasing. Therefore, a contract issued by a cooperative can be used by hundreds of separate political units; but if it has the same or higher prices than what a single agency or state contract can get through its own solicitation, a cooperatively solicited contract may not be attractive to these members. **We request that Respondents respond with advantageous pricing and package so that together we can attract members to prefer the cooperatively awarded contract.**

The AEPA policy for membership permits new agencies to become AEPA Member Agencies upon approval of existing members. If additional Agencies are added, they and their members may procure from existing contracts upon approval of the awarded Vendor Partners and in accordance with their state laws.

B. Questions

All questions from Respondents must be submitted online through Bonfire, AEPA will not accept questions in any other format during the solicitation process. All questions received during the solicitation process will be available via Bonfire. All Respondents will be automatically notified through email when AEPA responds to a question asked by a potential respondent. It is the Respondent's responsibility to check Bonfire for any questions and answers before the deadline. Questions received after the question deadline date will not be answered.

Should AEPA issue addenda during the solicitation process, all Respondents will be automatically notified through email of the released addenda. AEPA is not responsible for Respondents not acknowledging the issued addenda and not submitting a response according to those changes.

Questions regarding accessing this solicitation through Bonfire can be directed to the Director of Solicitations at bid-committee@aepacoop.org.

C. Respondent Qualifications

An essential part of the solicitation process is an evaluation to qualify the company being considered. All solicitations must contain answers, responses, and/or documentation to the information requested in the documents. Any Respondent failing to provide the required information/documentation may be considered non-responsive, this includes submitting a response not in the proper format.

Respondents must demonstrate their ability, capacity, and available resources to provide the proposed products and services to 90% of the AEPA Member Agencies indicating an interest in participating in the categories being solicited, or at least one Region for category involving a Regional component. The Respondents are required to communicate and demonstrate within their response they have extensive knowledge, background, and at least five (5) years of experience with manufacturing, obtaining, delivering, installing, maintaining, and/or supporting the product lines of products, equipment, services, or software offered. AEPA and/or its Member Agencies reserve the right to accept or reject newly formed companies or companies failing to demonstrate their abilities or capacity solely based on information provided in the solicitation response and/or its own investigation of the company.

D. Bid/Proposal Security

If required as noted at the top of this Part, bids or proposals must be accompanied by a satisfactory security bond. Please note that not all AEPA Bid categories require a security bond.

If a security bond is required, a hard copy of the bid security must be in the possession of AEPA on or before, the exact due date and time. Original copies of the security must be submitted to AEPA c/o EducationPlus, ATTN: Purchasing Dept, 1460 Craig Road, St. Louis, MO 63146 in a sealed envelope with the Solicitation Number, Solicitation Category, and Respondent's name and address clearly indicated on the envelope or box. A copy of the bid security must be submitted via Bonfire. AEPA will not reject a response from a Vendor whose bid bond has not arrived by the due date and time as long as a scanned copy of the bid bond dated prior to the due date is uploaded with their response and the actual bond is in transit. If the designated location for receiving the bid security is closed due to an unforeseen circumstance on the day the security is due (due date), the security will be due at the same time on the next day the building is open.

An acceptable bid/proposal security will have the principal being the Respondent and the Association of Educational Purchasing Agencies listed as the Agency of Record. The Security may be a one-time bond underwritten by a surety company licensed to issue bonds in the state of Nevada and said surety to be approved in federal circular 570 as published by the United States treasury department or the equivalent in cash or an irrevocable letter of credit from a FDIC financial institution. The security bond must remain in force for one hundred twenty (120) days of the solicitation opening.

E. Solicitation Submittal

1. Preparation of the Response

- a. The solicitation is published in multiple parts.
 - i. Part A contains the solicitation instructions, and the technical specifications.
 - ii. Part B is the general terms and conditions for all AEPA agencies.
 - iii. Part C includes specific state terms and conditions. This is where you will find information about each AEPA state member and any specific procurement rules of each state.
 - iv. Part D is a required Questionnaire found and completed in Bonfire.
 - v. Parts E and F are to be filled out in their entirety and submitted online via Bonfire in their required formats with the Respondent's offer. Some categories may request additional forms. All forms must be uploaded before the published solicitation due date and time of opening.
- b. All responses must be on the forms provided by AEPA for each solicitation found in Bonfire unless otherwise noted. Respondents will submit all documents, in their required formats, online via Bonfire by the due date and time of the solicitation.
- c. Forms requiring signatures must be submitted by the person authorized to sign the bid or proposal response. Failure to properly sign the solicitation documents may result in the offer being deemed non-responsive.
- d. In case of an error in extension of prices in the solicitation, unit prices must govern.
- e. Periods of time stated as a number of days must be in calendar days, not business days.
- f. It is the responsibility of all Respondents to examine the entire solicitation package, to seek clarification of any item or requirement that may not be clear, and to check all responses for accuracy before submitting an offer. Negligence in preparing an offer confers no right of withdrawal after due time and date.

- g. The Respondents' ability to follow the preparation instructions set forth in this solicitation will also be considered to be an indicator of the Respondents' ability to follow instructions should they receive an award as a result of this solicitation. Any contract between the AEPA Member Agency and a Respondent requires the delivery of information and data. The quality of organization and writing reflected in the offer will be considered to be an indication of the quality of organization and writing which would be prevalent if a contract was awarded. As a result, the offer will be evaluated as a sample of data submission.
- 2. **Document Development:** Forms for this solicitation are published in Bonfire, in Excel, and PDF formats. Some forms (questionnaire) may be completed directly in Bonfire. Respondents must scan and upload all documents to Bonfire following the Solicitation Checklist, along with any additional documents or files other than those listed below that may be requested and/or related to the solicitation.
 - a. **Part C – Member Agency (State) Terms and Conditions:** Some states require additional documentation and signature forms. Review Part C and submit the required state documents with your offer. Submit all state-specific forms as one (1) form in PDF format.
 - b. **Part D – Questionnaire:** Complete directly in Bonfire. The questionnaire seeks information about the Respondent's pricing structure, service areas, past performance, and commerce processes. The Company Information form provides background information on the Respondent's company.
 - c. **Part E – Signature Forms:** Complete the forms provided. The signature form includes multiple areas where signatures are required. Submit the form as one (1) individual form in PDF format.
 - d. **Part F – Discount & Pricing Workbook:** Complete the Excel workbook provided.. Be sure to complete the required tabs as outlined in Part F.
- 3. **Price Lists and/or Catalogs:** For catalog bids, Respondent's most recent catalog(s) or price lists must be included. If a hard copy is submitted, it should be in pdf format. Links to online pricing are acceptable as long as pricing is included, not just descriptions of products.
- 4. **Solicitation Transmittal**
 - a. It is the responsibility of the Respondent to be certain that its submittal has been uploaded in its entirety to Bonfire, on or prior to the exact published due date and time.
 - b. Submitted responses will be opened, and Opening Record will be posted on the AEPA website.

F. **Solicitation Evaluation, Approval, and Award:** Solicitation responses received will be evaluated in accordance with acceptable standards of cooperative procurement, set forth in and governed by the Procurement Codes of AEPA Member Agency's states; AEPA by-laws, policies, and procedures; AEPA Member Agencies' policies and procedures.

For IFB categories, approval of prospective Vendor Partners and recommendation of contracts will be made to the lowest responsive and responsible Respondent utilizing the criteria listed in this solicitation. As a reminder, AEPA recommends offers to Respondents. Final contract awards are subsequently made by individual AEPA Member Agencies.

1. **Responsive Offer:** A responsive offer reasonably and substantially conforms to all material requirements of the solicitation. Offers must be responsive and approved by AEPA to receive award consideration by AEPA Member Agencies. To be determined responsive, the response must meet all of the requirements below:
 - a. Submitted on time.
 - b. Materially satisfy all mandatory requirements identified throughout the solicitation.

- c. Must substantially conform to all of the specified requirements in the solicitation in the judgment of AEPA and its AEPA Member Agency representatives.
- d. Any deviation from the requirements indicated herein must be stated, in writing, and included with the offer submitted. Otherwise, it will be considered that responses are in strict compliance with all requirements, and any successful vendor will be held responsible, therefore.
- e. Deviations or exceptions stipulated in response may result in the offer being classified as non- responsive. Language to the effect that the Respondent does not consider this solicitation to be part of a contractual obligation will result in that Respondent's offer being disqualified. Terms of the solicitation that any Respondent considers particularly unwarranted, and to which that would have to take significant exception in his/her offer, should be stated clearly and concisely as exceptions and/or deviations.
- f. In preparing a proposal, the Respondent's inability to follow the proposal preparation instructions set forth in this solicitation and its inability to provide written responses, narratives, requested and support documentation relating to the Respondent's qualifications; abilities; capacity; products; specifications; delivery, installation, setup, maintenance; support services and pricing utilized by AEPA evaluators may result in the Respondent's offer to be deemed non-responsive.

2. **Non-responsive Offer:** Any offer that does not conform to all material requirements of the solicitation including, but not limited to: offers received in a manner other than via Bonfire; offers that do not contain required items and/or provided in the format required, such as proper and/or signed forms, pricing, catalogs, electronic files; offers that do not contain the proper security bond where required; failure to meet the specified qualifications, product specifications, stipulated documentation or pricing equal to or better than individual entities or cooperatives with equal or lesser volume. AEPA reserves the right to request documents that do not affect pricing, waive minor irregularities, and/or seek clarification following its Board approved procedures. Offers deemed non-responsive will not be considered for approval and award.

3. **Responsible Respondent:** A responsible Respondent is a firm or person with the qualifications, capability, and capacity to perform the contract requirements with integrity and reliability, which will ensure good faith performance. As a part of the process of determining responsible respondents during the evaluation period, the category committee may request reports that describe the financial soundness of your organization. You may be asked to include a third-party report or reports that demonstrate your firm's strength. Accepted financial reports may include balance sheets and Profit & Loss statements for the past three years, a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies).

AEPA's approval of a response will make the Respondent available for consideration to the AEPA Member Agencies for contract award. Factors to be considered in determining whether the standard of responsibility has been met may include but is not limited to whether a Vendor Partner has:

- a. Submitted a responsive offer;
- b. The qualifications stipulated in this solicitation, such as adequate financial resources, production or service facilities, personnel, service reputation and experience to make satisfactory delivery of the products, services, or construction;
- c. A demonstrated and documented satisfactory track record of performance in the national marketplace;

- d. A satisfactory record of integrity and a reputation of responding to and meeting educational and local government institutions' needs, adherence of and compliance with federal, state, local and industry standards, rules, regulations, and codes;
- e. Quality and suitability of products and services offered to meet and perform to the specifications, expectations, and requirements identified in this solicitation;
- f. Supplied all necessary information and data in connection with determining whether a Respondent meets the standard of responsibility.

4. Cost Evaluation:

- a. Cost and price schedules conform to and provide the information required in this part of the bid or proposal;
- b. Pricing offered that is equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume;
- c. Methodology used by AEPA and its AEPA Member Agencies to approve prospective Vendor Partners and award contracts for RFPs is as follows:
 - i. Identified weighted criteria for evaluation, including pricing, published in this part of the solicitation.

G. Contract Award and Implementation

An AEPA category committee will perform an initial response review and evaluation and will prepare and make a recommendation to AEPA for its consideration and approval. Those selected Respondents who are approved by AEPA will then be considered by the individual AEPA Member Agencies for contract award. It should be noted that once AEPA has approved the response, a Respondent becomes a "Vendor Partner" for AEPA.

All respondents will be notified of the outcome of the solicitation. Vendors recommended for award by AEPA states will be posted on the AEPA website.

Once approved by the AEPA Board, each Member Agency will be provided with a copy of Part E Signature Forms (contract) to complete and send to the Vendor Partner. Each AEPA Member Agency will review, evaluate, and determine which Vendor Partner, if any, it will award contracts to.

The approved Vendor Partner and the AEPA Member Agency will hold final contract negotiations, if necessary, to work out state-specific details of contract implementation including:

1. Acquiring additional information and having discussions on how the awarded contract will be executed.
2. Signing the contract with the AEPA Member Agency.
3. Jointly develop marketing strategies and a plan for contract roll-out activities to the AEPA Member Agency's Participating Entities (Advertising, flyers, website access, etc.).
4. Establish how orders will be processed, handled, and reported.
5. Contract management: Establish how and by whom the day-to-day contract management will be handled and who will be the AEPA Member Agency's representative.

It is not guaranteed that each AEPA Member Agency will enter into a contract with AEPA approved Vendor Partners. The final decision as to the appropriateness of a contract for a Member Agency rests solely with that AEPA Member Agency.

II. Responsibilities of a Vendor Partner

A. As an approved AEPA Vendor Partner, the following is expected in support of the contract:

1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have a working knowledge of the contract.

2. Train and educate sales staff on what the AEPA cooperative contract promised, including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.
3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.
4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.
5. Quarterly, complete the sales and administrative fee report (see PDF example included along with other solicitation documents in Bonfire) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, a \$0 report is required.
6. Report sales and administrative fees to AEPA, by participating state, if requested by AEPA.
7. Have ongoing communication with the Category Committee Chairperson, AEPA Member Agencies, and the Member Agencies Participating Entities.
8. Annually attend two (2) AEPA meetings: Annual meeting which is typically in April or May and the Winter Meeting which is typically the week after Thanksgiving. At the Annual Meeting, Vendor Partners participate in engagement activities with AEPA Member Agencies. Vendor Partners that have paid the registration fees can participate in the meetings.
9. Trade show support: Strongly encourage participation in national and local conference trade shows to promote the AEPA contracts such as, but not limited to, the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).
10. Increasing sales over the term of the contract with all participating AEPA Member Agencies.

III. Responsibilities of AEPA Member Agencies

A. In support of the Vendor Partner and respective contract, each AEPA Member Agency should provide the following support:

1. Designate a staff member(s) that will serve as a point person for the AEPA program within that state.
2. Provide a staff member to work collaboratively with the Vendor Partner to determine the best marketing plan for the respective Member Agency state. Marketing efforts may include but not be limited to the education and use of sales force, a website presence, electronic mailings, brochures, mailings, etc.
3. Develop marketing materials for the Member Agency to use that would include representation of the awarded contracts. Materials may include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc. as determined by the respective Member Agency and what works best within their state.
4. Assist the Vendor Partner to jointly market the contract to potential Participating Entities within the state.
5. Work with the Vendor Partner to identify eligible Participating Entities within the state possibly including providing a list of potential customers.
6. Work with the Vendor Partner to identify and help manage costs associated with fulfilling this contract.
7. Attendance at the two (2) AEPA meetings which provides for an opportunity to interact with Vendor Partners.

IV. Category Specifications

1. Scope of Work

AEPA is seeking qualified, experienced contractor(s) who possess the necessary resources and capabilities to acquire, deliver and perform the required supplies, materials equipment and labor to all participating member states (up to 31) in the category of Health & Wellness.

- a. Respond to request from a number of different types of educational, governmental and public institutions seeking health supplies, wellness services and software showing effectiveness in increasing learning for individuals with health related needs .
- b. These parts and supplies will include but are not limited to: general health supplies, disposable products, mobility products, miscellaneous equipment, specialty equipment and supplies/services.
- c. Types of services may include, but are not limited to: Instructional, Technical, Telepractice, Software Programs and Training. Professional Field Users of Products include but are not limited to: Health/PE Teachers/Professors, Athletic Coaches/Directors, Nurses/CNAs – City/County Hospitals, Early Childhood Centers, K-12, Colleges, Universities, Public Assisted Living/Nursing Homes/Senior Centers, Telepractice venues include schools, medical centers, rehabilitation hospitals, community health centers, outpatient clinics, universities, residential health care facilities, and child care centers. There are no inherent limits to where Telepractice can be implemented, if the services comply with national, state, institutional, and professional regulations and policies.

All products offered must be considered new, unused, of the latest design and technology and from the most current and popular product lines available.

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2. Anticipated AEPA Member Agency Participation

| State | Participate? Yes/No/ Undecided | Other States Member Sells In |
|-----------------------------------|-----------------------------------|------------------------------|
| Arkansas | Yes | |
| California | Yes | AZ, NV |
| Colorado | Yes | |
| Connecticut | Yes | ME, NH, NY, RI, VT |
| Florida | Yes | AL |
| Georgia | Yes | |
| Illinois | Yes | |
| Indiana | Yes | |
| Iowa | Yes | SD |
| Kansas | Yes | OK |
| Kentucky | Yes | AL, LA, MS, NC, TN |
| Massachusetts | No | |
| Michigan | Yes | |
| Minnesota | Yes | SD |
| Missouri | Yes | AR, LA, SD |
| Montana | Yes | ID |
| Nebraska | Yes | |
| New Jersey | No | |
| New Mexico | Yes | |
| North Carolina | Yes | |
| North Dakota | Yes | |
| Ohio | Yes | |
| Oregon | Yes | |
| Pennsylvania | No | DE, HA, MD, NY |
| South Carolina | Yes | |
| Texas | Yes | |
| Virginia | Yes | |
| Washington | Yes | AK, ID |
| West Virginia | Yes | |
| Wisconsin | Yes | |
| Wyoming | Yes | SD, UT |
| Total Participating States | Yes | |

Please note that individual AEPA Member Agencies that have indicated that they intend to participate in any contract approved under this solicitation, does not guarantee or mean that the individual AEPA Member Agency will enter into a contract with any AEPA approved Vendor Partner. Each AEPA Member Agency will make that determination after reviewing Vendor Partner responses and AEPA's recommendation for acceptance and award. The AEPA Member Agency's contracting decision shall be final.

3. Anticipated Volume

Health & Wellness is a currently held category for AEPA. The resulting award will be an Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s). AEPA Member Agencies estimate approximately five million dollars (\$5,000,000) in sales in the first contract term. AEPA Member Agencies anticipate that purchase volumes will increase over the course of contract years two (2) through four (4). This information is provided as an aid to Respondents in preparing responses only. It is not to be considered a guarantee of volume under this RFP. The successful Vendor Partner's discount and pricing schedule shall apply regardless of the volume of business under the contract.

4. Voluntary Pre-Solicitation Conference Call AEPA will host a voluntary pre-bid conference call for any interested Bidders or potential Bidders. First, there will be a call that will include general information about AEPA and an opportunity for Bidders or potential bidders to ask questions. There will then be separate calls, one for each category in the solicitation cycle, in which the focus will be on the individual AEPA categories being bid in this cycle. The conference call times are set in the following schedule for each of the four contiguous United States time zones. No pre-registration will be required. Recording of the conference call will be posted on the AEPA Website.

Voluntary Pre-Solicitation Conference Call Schedule (All Categories)

August 18, 2025

| Solicitations | Eastern | Central | Mountain | Pacific |
|---|----------|----------|----------|----------|
| AEPA 026 Voluntary Pre-Bid Conference Call - All Categories | 11:00 AM | 10:00 AM | 9:00 AM | 8:00 AM |
| Furniture Category | 12:30 PM | 11:30 AM | 10:30 AM | 9:30 AM |
| Health & Wellness Category | 1:00 PM | 12:00 PM | 11: AM | 10:00 AM |
| LED Lighting Category | 1:30 PM | 12:30 PM | 11:30 AM | 10:30 AM |
| Technology Catalog Category | 2:00 PM | 1:00 PM | 12:00 PM | 11:00 AM |
| Student Transportation Category | 2:30 PM | 1:30 PM | 12:30 PM | 11:30 AM |
| Emergency Response Supplies & Equipment Category | 3:00 PM | 2:00 PM | 1:00 PM | 12:00 PM |
| HVAC Equipment and Installation Category | 3:30 PM | 2:30 PM | 1:30 PM | 12:30 PM |

Conference Call Number/Online Connection:

<https://us06web.zoom.us/j/81233120395?pwd=WBUVwDgqWERkUvacCaffaq9qP0s9aj.1>

Meeting ID: 812 3312 0395

Passcode: 585895

Dial In Information: +1 564 217 2000 US

Meeting ID: 812 3312 0395

Passcode: 585895

5. Glossary of Terms and Abbreviations

Abbreviations and Acronyms for Standards and Regulations: Where abbreviations and acronyms are used in specifications or other contract documents, they shall mean the recognized name of the organizations responsible for the standards and regulations in the following list. Names, telephone numbers, and websites are subject to change and are believed to be accurate and up-to-date as of the date of the contract documents.

- a. Food and Drug Administration (FDA)
- b. American National Standards Institute (ANSI)
- c. Americans with Disabilities Act (ADA)
- d. Occupational Safety and Health Administration (OSHA)
- e. Centers of Disease Control (CDC)
- f. Safety Data Sheets (SDS)
- g. Code of Federal Regulations (CFR)
- h. American Speech-Language-Hearing Association (ASHA)
- i. Family Educational Rights and Privacy Act (FERPA)
- j. Children's Online Privacy Protection Rule (COPPA)
- k. Every Student Succeeds Act (ESSA)

6. Product | Category Specific

| Item | Description |
|--------|--|
| 6.1.1 | The Vendor Partner will have access to a full inventory of the awarded product line. |
| 6.1.2 | The Vendor Partner shall maintain a minimum monthly overall average fill rate of 85% or above. Line items that are reordered, backordered, or partially filled are not considered filled line items when calculating this service level. |
| 6.1.3 | Orders must be shipped within 48 hours after receipt of an order 80% of the time. The Vendor Partner will notify the Buyer if the product ordered cannot be shipped within this time providing an expected ship date enabling the buyer the opportunity to secure product elsewhere. |
| 6.1.4 | Vendor Partners must be manufacturer-authorized sales and service dealers, purchasing products directly from the manufacturer or approved channels. Newly authorized dealer arrangements during the contract term may expand available offerings under the AEPA Member State contract |
| 6.1.5 | All charges and components necessary for the performance of the contract shall be clearly identified even if such are not specifically addressed in any paragraph or sub-paragraph or form that is a part of this request. |
| 6.1.6 | If the Vendor Partner intends to utilize independent agents/distributors, subcontractors and/or third-party agents to perform and/or provide any part of the products and services offered herein, the Vendor Partner must identify all providers and all associated costs with these providers. |
| 6.1.7 | Optional services must be identified separately and must include clear descriptions of proposed products/services within FDA, CFR, ADA, OSHA, ANSI, CDC, and SDS, licensing and/or certifications per Member Agency. A separate product sheet, where applicable, must be provided for each individual item/service when purchase is made. |
| 6.1.8 | Vendor Partners must offer a product or combination of products that enable Buyers to transition seamlessly between emerging and legacy technologies, where applicable, without incurring penalties. This ensures Buyers can consistently maintain the most suitable selection of goods and services throughout the contract term. |
| 6.1.9 | Vendor Partners must be able to supply catalogs when requested in the preferred format. The catalog shall have a cover label indicating that the catalog's contents are available through the participating Member Agency and the AEPA contract. The label shall identify the agency's contract number, discount level(s) and any special ordering instructions. |
| 6.1.10 | Packing slips shall accompany all deliveries and shall contain Buyer's purchase order number, vendor's name, and name of article. Cartons shall be identified by purchase order number and vendor name. |

| | |
|---------|---|
| 6.1.11 | Orders not filled and partials shall be indicated on the packing list. Vendor Partner shall inform members of an anticipated availability date for unfilled and partial orders. |
| 6.1.12 | All products sold by the Vendor Partner must be new. Only the newest versions of software and equipment will be allowed in this solicitation. Older versions will only be sold when specifically requested from the Buyer. Vendor Partner may offer reconditioned products as a Voluntary Alternate; such items shall be marketed and labeled as being reconditioned. |
| 6.1.13. | Products that have a 30/60/90-day money back guarantee will be clearly identified in the catalog and on the web site (if applicable). |
| 6.1.14 | Vendor Partner has the option to offer private label products. Vendor Partner shall maintain the same manufacturer specifications for private label products throughout the term of contract. Any change of manufacturers for a private label shall result in offerings equal to or superior to the originally approved manufacturer at a price equal to or lower than the original offering. |
| 6.1.15 | Vendor Partner must maintain a toll-free support line open 8 a.m. Eastern Time zone until 5 p.m., Pacific Time zone, Monday through Friday. Callers must have access to a live technician fluent in English. |
| 6.1.16 | If the Vendor Partner makes an error in pricing (typographical or photographic error, for example), the Buyer reserves the right to return the product. The Vendor Partner agrees to pay for the cost of any returned product due to a pricing error. |
| 6.1.17 | Freight Charges. Pricing shall be inclusive of all standard shipping and handling charges to any location within the continental U.S. Additional delivery fees (e.g., liftgate service, inside delivery) must be clearly communicated and agreed upon in advance. |

Sub-Category

| Item | Description |
|--------------|---|
| 6.2.0 | General |
| 6.2.1 | Vendors proposing health and wellness supplies, equipment, etc. shall provide brands/manufacturers equal to or better than, but not limited to: 3M, Amico, BD, Cardinal Health, Covidien, Roche, Evac, Ferno, GE Healthcare, Health-o-Meter, Hillrom, Invacare, LifeSecure, McKesson, Medline, MobileAide, Novum, Pedagogy, Quidell, Rice Lake Riester, Seca, Seimens, Sekisui, Striker, Welch Allyn, and Zoll. |
| 6.2.2 | Disposables: Masks, Shields, Gloves, Emergency Trauma Kits, Basic Protection Kits, Protective Apparel, clean up Kits -Blood borne Pathogen and Bodily Fluids, and any other safety items not listed. |
| 6.2.3 | Diagnostic: Portable Thermal Imaging, No Touch Thermometers, Oximeters, Sphygmomanometers, Modular Diagnostics, Scales, Stadiometers, Body Mass Index Devices, Monitoring Devices (carbon dioxide), Vital Signs, and any other portable diagnostic equipment/supplies not listed. |
| 6.2.4 | First Response; Automated External Defibrillator, Bag Valve Mask, Emergency Oxygen, CPR/AED replacement accessories, EMS Field Ready Bundles, Wound Care, Tourniquets, and any other first response equipment/supplies not listed |
| 6.2.5 | First Aid; Kits, Splints, Slings, Bandages, Gauzes, Adhesives/Tapes, Depressors, Swabs, Hot/Cold Packs, Antiseptics, Ointments, Ear/Eye/Skin Care, Trauma, Wash & Basins, Anti-inflammatory, Cleansers, and any other first aid supplies not listed. |
| 6.2.6 | Mobility Aids - Manual & Power Devices; Walkers, Canes, Crutches, Braces, Rollators, Wheel Chairs, Ambulation, Lifts, Cots, Stretchers, Exercise Aids, Privacy Screens, and any other mobility aids not listed. |

| | |
|--------------|--|
| 6.2.7 | Carts & Storage; Vaccine Refrigerators, Vaccine Freezers, Under Counter Refrigerators, Compact Refrigerators, Counter Height Refrigerators, Low Temperature Refrigerators, Mobil Storage, Utility Carts, Sharpens Dispenser, COWs, WOWs (computers on wheels, workstations on wheels), and any other carts or storage units not listed. |
| 6.2.8 | Training Materials: Books, Curriculum, Manikins, Anatomical Models/Charts, Software, Instructional Trainings & Courses, and any other training materials not listed. |
| 6.2.9 | Miscellaneous; Batteries, Cables, Sensors, Replacement/Emergency Accessories, and any other miscellaneous items not listed. |
| 6.2.10 | The catalog includes a variety of manufacturers of specified products and services. |
| 6.3.0 | Telepractice |
| 6.3.1 | Telepractice. Wellness Services that are conducted with interactive audio and video connection in real time to create an in-person experience like that achieved in a traditional encounter. |
| 6.3.2 | Performance of services to clients may include, but not limited to: Speech-Language Pathology – Direct therapy and Assessments Occupational Therapy – Direct therapy and Assessments School Social Work School Counseling Psychology – Counseling and Assessments |
| 6.3.3 | Clinicians and programs shall verify state licensure and payer definitions to ensure that a particular type of service delivery is consistent with regulation and payment policies. |
| 6.3.4 | The use of Telepractice must be equivalent to the quality of services provided in person and consistent with adherence to the Code of Ethics (ASHA, 2016a). |
| 6.3.5 | All therapists shall engage in only those aspects of the professions that are within the scope of their professional practice and competence, considering their certification status, education, training, and experience. |
| 6.3.6 | Provide services via Telepractice consistent with professional standards and state and federal regulations |
| 6.3.7 | Must be able to provide services in English and Bilingual fashion as required by member agency clients. |
| 6.3.8 | Must provide fast & flexible scheduling with personalized treatment plans. |
| 6.4.0 | Software |
| 6.4.1 | Software Program areas must pertain to neurological learning disorders and dysfunctions such as Attention Deficit Disorder, Autism Spectrum, Dyslexia, Intellectual Disorders and other learning disabilities. Software Platforms must be equal to or better than, but are not limited to Khan Academy, Duolingo, Edmodo, Nearpod, IXL, Clickup, Kahoot, Visme, ThingLink, Harmony Academy, Ascend Math, Neuroalign. |
| 6.4.2 | Shall be sensory based to accurately assess student knowledge |
| 6.4.3 | Shall provide a personalized plan for each learner with multi-sensory assessments |
| 6.4.4 | Shall Provide Tiered Interventions |
| 6.4.5 | Programs offered shall be evidence-based interventions |
| 6.4.6 | Shall be able to include gamified content designed for diverse subjects that cater to younger learners through adult learners pursuing continuing education |
| 6.4.7 | Shall enhance engagement through collaboration tools, |
| 6.4.8 | Shall be able to facilitate communication and collaboration between students, teachers, and parents. |
| 6.4.9 | Shall provide real time monitoring |
| 6.4.10 | Shall provide a demo link of software program offerings; software must pertain to Health & Wellness. Software not complying with the scope of this solicitation will not be allowed. |

7. Pricing

AEPA has identified acceptable pricing methodologies that are to be utilized to submit pricing. Pricing strategy descriptions are found in Part B – AEPA General Terms and Conditions. We request that the pricing response contain sufficiently detailed information to determine a realistic cost for AEPA member agencies. The Vendor Partner agrees that the cost for any item offered on this contract will be uniform for all states, and that any differences in pricing are due to state specific installation and labor costs, AEPA Member Agency's Administrative Fee, or other approved reasons. The respondent must provide their pricing as requested utilizing the various pricing methodologies specified. **The Vendor Partner must agree that they will offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume.**

AEPA is expecting pricing on the vendor's entire offering under the scope of this solicitation. Proposers are encouraged to offer optional pricing strategies ("Hot List", Volume discounts, Customized Price Lists, Specials), and additional financing options.

For services, vendors may respond with a discount off labor and material costs. Labor must be sufficiently itemized by title and include total rate (salary and fringe). Material costs must be itemized. Any Vendor Partner awarded under a time and materials pricing strategy must provide a "not to exceed" project quote to the purchasing Agency for work approval.

AEPA requires that pricing be returned using the Part F Excel Forms provided, or in an Excel format that contains the information requested in Part F.

8. Part F - Pricing Workbook

- a. Pricing shall be completed on the provided pricing sheets (Microsoft Excel Workbook) with the individual tables to be completed as follows:
 - ii. F.1 – Catalog Discounts (Required)
 - iii. F.2 - Price Schedule (Required)
 - iv. F.3 – Services Price Schedule (Optional)
 - v. F.4 – Volume Discounts (Optional)
- b. Pricing will be evaluated on a combination of items from all pricing schedules. Pricing evaluation may include other considerations, including the total cost of the acquisition and whether the Proposer's offering represents the best value. See Evaluation, Approval and Award in Part A – Terms and Conditions for additional information.

9. Evaluation

The AEPA Committee for this category will evaluate proposals based on the entire response, and according to the criteria detailed in Part A for AEPA's definition of Responsive and Responsible proposals. A recommendation may be made to recommend a single response, or to recommend multiple offers based on differentiation of product or service. AEPA will vote as a whole to accept or not accept a committee's recommendation. Once accepted, each recommended response will go to the individual states for contract approval. Please note, pricing evaluation may include other considerations, including the total cost of the acquisition and whether the Proposer's offering represents the best value. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members' needs.

| Criteria | Yes/No |
|---|------------|
| Complete Response to Solicitation | |
| Financial Viability | |
| Ability to provide good/services to 90% of participating agencies. | |
| Criteria | Points |
| Conformance to Terms and Conditions | 5 |
| Pricing EQUAL TO or BETTER THAN offered to individual entities or cooperatives with Equal or Lesser Volume | 9 |
| Quality and Suitability of Products, Services & Solutions Offered | 9 |
| Marketing Plan | 8 |
| Demonstrated Track Record of Performance in the Public Marketplace (may include reference checks) | 9 |
| Value Added Attributes | 9 |
| Total Score - Technical | 49 |
| Cost Evaluation | 51 |
| Total Scores | 100 |

END OF AEPA #026-B Part A Instructions & Specifications

PART B - **AEPA General Terms and Conditions**

Table of Contents

| | | |
|--|--|----------|
| I. ABOUT AEPA | | 1 |
| II. GENERAL TERMS AND CONDITIONS FOR ALL AGENCIES | | 3 |

I. About AEPA

Welcome to this [Association of Educational Purchasing Agencies \(AEPA\)](#) solicitation. AEPA is a unique school procurement consortium established in 2000 and incorporated in 2007 under the state laws of Nevada. We are a consortium of non-profit public agencies representing thirty-one ([31 states](#)). We joined to issue simultaneous Invitations for Bids (IFB), or Request for Proposals (RFP), generating sales for vendor partners in all fifty (50) states. AEPA's mission is to cooperatively serve our members through a continuous effort to explore and solve present and future purchasing needs. Our goal is to secure multi-state volume purchasing contracts with benefits for our public members that are measurable, cost-effective, and exceed members' expectations for customer service and value. AEPA is committed to accomplishing this mission lawfully and ethically, using leading-edge technology and contemporary business practices.

The advantage for vendors to work with AEPA is that you respond to one bid or proposal that is legally performed across as many as 31 states, which have the potential to sell nationwide. You are working with up to 31 agencies with a long and trusted history with their public membership. Through our partnerships, AEPA vendors have access to thousands of public agencies across the country. We are a billion-plus-dollar procurement group through our current awarded vendors and are growing.

AEPA designates one Member Agency per state that is operating legally under the rules and regulations of that state. Any additional agencies that wish to participate will negotiate with the authorized Member Agency and participate through them in a way they mutually agree is not in conflict with AEPA procedures. The Member Agency will be the only agency allowed to represent that state at AEPA and will be the only communication link between AEPA and that state.

Each Member Agency, along with the awarded Vendor Partner, represents, supports, and promotes AEPA contracts within their respective state. While the consortium was initially created to support educational entities, the Member Agency for each state determines which public entities (higher educational institutions, cities, counties, townships, states, etc.) can utilize the competitively solicited contracts. Participating entities may include Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize AEPA Member Agencies' Awarded Contracts.

AEPA has an elected President, Vice President, Secretary, and Treasurer. Operations are overseen by the Executive Director. Solicitations are overseen by the Director of Solicitations. The AEPA Board representing member states meets twice per year and operates otherwise through a sophisticated committee structure.

AEPA Member Agency Information

| State | Member Agency Name | Contact | Email | Students |
|----------------|---|----------------------------------|---|-----------|
| Arkansas | Southwest Arkansas Education Cooperative | Phoebe Bailey | phoebe.bailey@swaec.org | 474,337 |
| California | Monterey County Office of Education d/b/a CalSAVE | Ted Witt | tedwitt@epylon.com | 5800000 |
| Colorado | Colorado BOCES Association | Bridget Thorn | coopdir@coloradoboces.org | 881,000 |
| Connecticut | Capitol Region Education Council (CREC) | Cara Hart | chart@crec.org | 513,000 |
| Florida | Panhandle Area Education Consortium | Tori Vuick | tori.vuick@paec.org | 2,700,000 |
| Georgia | Cooperative Purchasing Agency | Kevin Benson/Elizabeth Dorman | aepa@cpa4schools.com / edorman@cpa4schools.com | 1,600,000 |
| Indiana | Wilson Education Service Center | Brent Minton | bminton@wesc.k12.in.us | 1,030,000 |
| Illinois | Illinois Learning Technology Purchase Program | Hope Hardin-Borbely | hhardinborbely@iltp.org | 1,925,415 |
| Iowa | AEA Purchasing | Tracie Marshall | tmarshall@aeapurchasing.org | 520,000 |
| Kansas | The Purchasing Cooperative at Greenbush | Tina Smith | tina.smith@greenbush.org | 478,858 |
| Kentucky | Green River Regional Educational Cooperative | Amanda Turner / Scott Howard | amanda.turner@grrec.org / scott.howard@grrec.org | 675,000 |
| Massachusetts | The Education Cooperative | Tricia McKim | pmckim@tec-coop.org | 914,959 |
| Michigan | Oakland Schools | Anna Marie Hollander | AnnaMarie.Hollander@oakland.k12.mi.us | 1,550,802 |
| Minnesota | Cooperative Purchasing Connection | Melissa Mattson | mmattson@lcsc.org | 944,736 |
| Missouri | EducationPlus | Mike Havener | mhavener@edplus.org | 880,000 |
| Montana | Montana Cooperative Service | Dave Puyear | dpuyear@mrea-mt.org | 144,129 |
| Nebraska | ESU Coordinating Council (ESUCC) | Craig Peterson | craig.peterson@esucc.org | 328,649 |
| New Jersey | Educational Services Commission of New Jersey | Timothy Havlush | thavlush@escnj.us | 1,369,000 |
| New Mexico | Cooperative Educational Services | Robin Strauser | robin@ces.org | 338,307 |
| North Carolina | Carolinas Alliance 4 Innovation (CA4I) | Fred Payne | fred.payne@ca4i.org | 1,500,000 |
| North Dakota | North Dakota Educators Service Cooperative | Jane Eastes | jeastes@lcsc.org | 118,878 |
| Ohio | Ohio Council of Educational Purchasing Consortia | Tamra Hurst | tamra.hurst@apps.sparcc.org | 1,920,103 |
| Oregon | Intermountain ESD | Rob Naughton | rob.naughton@imesd.k12.or.us | 570,857 |
| Pennsylvania | Central Susquehanna Intermediate Unit d/b/a Keystone Purchasing Network | Mark Carollo | mcarollo@csiu.org | 1,700,000 |
| South Carolina | Carolinas Alliance 4 Innovation (CA4I) dba Carolina Buy | Nita Werner | nwerner@carolinabuy.com | 787,000 |
| Texas | Region 16 Education Service Center d/b/a TexBuy | Andrew Pickens | andrew.pickens@esc16.net | 5,232,065 |
| Virginia | Fairfax County Public Schools | Laila Sultan | lsultan@fcps.edu | 1,297,000 |
| Washington | King County Directors' Association | Bart Powelson | bpowelson@kcda.org | 1,071,082 |
| West Virginia | Mountain State Educational Services Cooperative | Jan Hanlon / Kevin Hess | jhanlon@k12.wv.us / kbhess@k12.wv.us | 245,000 |
| Wisconsin | Cooperative Educational Service Agency (CESA Purchasing) #2 | Meghan Cropp | meghan.cropp@cesapurchasing.org | 854,000 |
| Wyoming | Northeast Wyoming Board of Cooperative Educational Services (NEW BOCES) | Noamie Niemitalo / Benny Leonard | nniemitalo@newboces.com / bleonard@newboces.org | 93,000 |

II. General Terms and Conditions for All Agencies

For the purposes of this Solicitation, the following terms must be defined as indicated below, and constitute the general terms and conditions for all AEPA Member Agencies:

Administrative Fee: The percentage of sales that each Vendor Partner pays the Member Agency for sales in their respective state or states that they extend AEPA pricing to.

Administrative Fees must be paid to each Member Agency quarterly. Administrative fees may not exceed 2% based on volume sold net of shipping, sales and government fees.

Advertising: Vendor Partner must not advertise or publish information concerning this contract prior to the award being announced by AEPA Member Agencies. Once the award is made, the Vendor Partner may advertise to the individual Participating Entities that products/services are available. Vendor Partner must submit ad copy to the AEPA Member Agency for review and approval prior to issuing the advertisement.

AEPA Bi-Annual Meetings: AEPA holds two general meetings each year: one in the Spring (usually in April or May) and the other in the Winter (usually in November or December). AEPA requires that all successful contract holders attend both meetings and participate in the vendor engagement activities at the Spring meeting. AEPA requests that all vendor partners register in advance and stay at the AEPA official hotel if rooms are available. All registrations for the meetings are required by the official registration due date as announced by AEPA.

AEPA Member Agency: Refers to the entities identified in the table in Part I of this document who are approved as AEPA members. Member Agencies participating in a particular category are listed in Part A – IV. Specifications, Item 2: Anticipated Member Agency Participation. "Direct or Indirect Participation" may include their involvement through the formulation of any part of a procurement activity; the influencing of the content of any term, condition and/or specification; the evaluation, investigation, auditing and/or the rendering, of advice, recommendation, decision, approval, disapproval and the award and implementation of procurement contract. Not every listed entity may elect to participate in a solicitation once the responses are reviewed and approved.

Affirmative Action: An Affirmative Action Plan, Certificate of Affirmative Action, or other documentation regarding Affirmative Action may be required by AEPA Member Agencies. Vendors must comply with requirements and/or requests for information regarding Affirmative Action by Member Agencies.

Amendment of Solicitation: A solicitation may be amended up to the time of opening.

Appeal:

1. **Initial Contact with Category Committee:** A Respondent desiring appeal of a decision regarding a solicitation or a contract recommendation shall first address, in writing, the appropriate Category Committee. The Category Committee, in collaboration with the Director of Solicitations, will determine an appropriate resolution to the appeal. In addition, the Executive Director and Solicitations Committee will act as advisors in the appeal process.
2. **First Appeal to President:** If the issue appeal is not satisfactorily resolved, it may be submitted to the President of AEPA to determine if the appeal can be satisfactorily resolved or should be presented to the Board.

Applicable Law: The laws of the state of the respective AEPA Member Agency must govern any resulting contract of this solicitation. Suits pertaining to this contract may be brought only in courts in the County and State as prescribed by the AEPA Member Agency. Both parties agree that the Uniform Commercial Code, as adopted by the State of the AEPA Member Agency, must fully apply. The Vendor Partner must comply with any and all laws, whether local, state, federal or otherwise, applicable to any aspect of the work to be performed in relation to the resulting contract. It must be the Vendor Partner's responsibility to identify, make themselves aware of, and determine the applicability and requirements of any such laws and to abide by them.

Approval and Awarding of Contract: AEPA and its AEPA Member Agencies reserve the right to approve and award a contract to one Vendor Partner, to make multiple approvals and awards, to reject any or all offers in whole or in part, to waive any minor formalities or irregularities in any offers, and to accept offers, which in its discretion and according to law may be in the best interest of the AEPA Member Agencies and their Participating Entities. A response to this solicitation is an offer to contract with the AEPA Member Agencies based upon the terms, conditions, and scope of work and specifications contained in this invitation. A solicitation does not become a contract unless and until it is accepted, recommended, and approved by AEPA and awarded by the individual AEPA Member Agency. A contract is formed when an AEPA Member Agency administrator and, if required, an AEPA Member Agency Board approves and signs the Acceptance of Solicitation and Contract Award Form (see Part E) document, eliminating the need for a formal signing of a separate contract.

Assignment: No right or interest in this contract must be assigned or transferred by the Vendor Partner without prior written permission by AEPA and its AEPA Member Agencies, and no delegation of any duty of the Vendor Partner must be made without prior written permission by the AEPA Member Agency. AEPA and its AEPA Member Agencies must not unreasonably withhold approval and must notify the Vendor Partner within fifteen (15) days of receipt of written notice by the Vendor Partner.

Audit Rights: In accordance with applicable law of the State of the AEPA Member Agency, the Vendor Partner's books, and pertinent records related to this contract may be audited at a reasonable time and place.

Authority: This solicitation, as well as any resulting contract/agreement, is issued under the general authority of the State laws of the AEPA Member Agency and those identified within the AEPA Member Agencies' Specific Terms and Conditions, Part C, (see also Procurement Code below). Internal or external Cooperative Purchasing Agreements between the AEPA Member Agency and Participating Entities may exist.

Bidder/Respondent/Offeror/Vendor Partner Definitions:

Bidder, Respondent, Offeror, and Vendor Partner are interchangeable and are used to identify the person(s) or firm(s) submitting a response to an Invitation for Bid or Request for Proposal.

1. Prospective Respondent/Bidder/Offeror: has notified AEPA of a desire to bid by registering on the AEPA solicitation portal. "Bidder" has submitted an offer to AEPA in response to an AEPA solicitation.
2. Recommended Respondent/Bidder/Offeror: has been approved by AEPA for its AEPA Member Agencies for contract consideration.
3. Vendor Partner: has entered into a contract with a participating AEPA Member Agency or subsequently a Participating Entity.

Bonfire eProcurement Platform (<https://gobonfire.com/>), AKA Euna Procurement:

An easy-to-use platform that provides Respondents with the automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit an organization's solicitation response. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process. Vendors must register to use Bonfire. Registration information is on the [AEPA website](#). There is no cost for vendors to use Bonfire. Bonfire has recently changed its name to EUNA Procurement. Therefore, the names Bonfire and EUNA Procurement are interchangeable in this solicitation.

Brand Names: The use of the name of a manufacturer, brand, make or catalog number does not restrict the Respondent. Brand names and model numbers are used to indicate the character, quality, and/or performance equivalence of the commodity on which offers are submitted. Respondents may submit alternates. However, AEPA reserves the right to decide whether alternatives to the identified manufacturer and brand are equal to the product, equipment, and/or service described in the invitation. AEPA's decision must be final.

Buyer: Identifies the AEPA Member Agencies and their Participating Entities that acquire and purchase commodities, supplies, materials, equipment, and services under AEPA Member Agencies' awarded contracts.

Captions, Headings, and Illustrations: The captions, illustrations, headings, and subheadings in this solicitation are for explanation only and in no way define, limit, or describe the scope or intent of the request.

Certification: By signature in the solicitation section of the Contract Award page, the Respondent certifies: the submission of the offer did not involve collusion or other anti-competitive practices; the Respondent must not discriminate against any employee, or applicant for employment in violation of Federal and State Laws; the Respondent has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with the submitted offer; and the Respondent agrees to promote and offer to AEPA Member Agencies and Participating Entities only those materials and/or services as stated in and allowed under resultant contract(s) awarded.

Christian Doctrine: Any federal, state, and local governing authority's/jurisdiction's statutes, codes, rules, and regulations referenced and/or govern the products, services, and activities relating to and are part of this solicitation, whether or not physically noted or included, must be complied with, and adhered to as required. It is the sole responsibility of the Respondent to perform and complete any necessary research and investigation required to make themselves aware of and comply with this item.

Clarification: As used in this solicitation, clarification means communication with a Respondent for the sole purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the solicitation. It is achieved by explanation or substantiation, either in response to an inquiry by the AEPA Member Agency or as initiated by the Respondent. Clarification does not allow the Respondent to revise or modify its solicitation.

Commercially Available Catalog: A published paper catalog or an online website that is widely distributed or accessible to a wide population or set of businesses across the United States. It is made available to the general public, public or nonprofit entities and contains a verifiable price, along with product descriptions, SKU numbers, and photographs. A commercially available catalog is distinct from a custom catalog or website, whose prices and offerings are tailored to niche audiences or are targeted to a small geographic location. The prices published in a Commercially Available Catalog will be considered a company's base pricing or "commercially available pricing" for the purpose of AEPA bids or proposals. All pricing must be in U.S. Dollars. AEPA will not accept an artificial catalog or price list, or base price created for the purpose of responding to a competitive solicitation.

Competitive Range: AEPA and its AEPA Member Agencies reserve the right to establish a competitive range of acceptable responses as part of the evaluation process as defined herein. Responses below the competitive range will be determined to be unacceptable and will not receive further consideration.

Contract Documents: AEPA Member Agency will review proposed contract documents. Vendor Partner's contract document must not become part of AEPA Member Agency's contract with Vendor Partner unless and until an authorized representative of an AEPA Member Agency reviews and accepts it.

Construction: Each AEPA Member Agency defines what constitutes construction within their state statutes, and identifies the policies, rules, regulations, and codes that govern construction projects. AEPA has defined construction as building, altering, repairing, installing or demolishing in the ordinary course of business any road, highway, bridge, parking area or related project; building, stadium or other structure; airport, subway or similar facility; park, trail, athletic field, golf course or similar facility; dam, reservoir, canal, ditch or similar facility; sewage or water treatment facility, power generating plant, pump station, natural gas compressing station or similar facility; sewage, water, gas or other pipelines; transmission line; radio, television or other towers; water, oil or other storage tanks; shaft, tunnel or other mining appurtenance; electrical wiring, plumbing or plumbing fixture, gas piping, gas appliances or water conditioners; air conditioning conduit, heating or other similar mechanical work; or similar work, structures or installations. Construction must also include leveling or clearing land; excavating earth; drilling wells of any type, including seismographic shot holes or core drilling; and similar work, structures, or installations.

Cooperative Procurement: Some individual state procurement codes may contain cooperative purchasing statutes that state any state agency or local public body may either participate in, sponsor or administer a cooperative procurement agreement for the procurement of any services, construction or items of tangible personal property with any other state agency, local public body or external procurement unit in accordance with an agreement entered into and approved by the governing authority of each of the state agencies, local public bodies or external procurement units involved. The cooperative procurement agreement must clearly specify the purpose of the agreement and the method by which the purpose will be accomplished. Any power exercised under a cooperative procurement agreement entered into according to each state's procurement code must be limited to the central purchasing authority common to the contracting parties, even though one or more of the contracting parties may be located in different states.

Cooperative Purchasing Contracts: The Vendor Partner agrees that all the prices, terms, warranties, and benefits granted by the Vendor Partner to AEPA Member Agencies or Participating Entities through this contract will be equal to or better than those offered to any individual entities or cooperatives that have equal or lesser volume. If the Vendor Partner must, during the term of this Contract, enter into arrangements with any customer or cooperative providing greater benefits or terms that are more favorable, the Vendor Partner must notify the AEPA category committee chairperson and offer said prices, terms, warranties, and benefits to all AEPA Member Agencies. The following must be noted:

1. AEPA and its AEPA Member Agencies reserve the right to accept or reject the Respondent's offer if it is determined it does not comply with the above based on their knowledge, investigation, review, and findings of Respondents' submitted prices.
2. In the event the Vendor Partner offers lower prices to another customer or cooperative, AEPA and its AEPA Member Agencies must notify the Vendor Partner of the deviation and request written justification. Based on AEPA and its AEPA Member Agencies' investigation, review, and findings, AEPA reserves the right to take the following actions: to request the Vendor Partner to immediately adjust its AEPA's offered prices to match the lower prices offered, to work with the Vendor Partner to mediate and resolve the situation; or to notify the Vendor Partner that it intends to suspend and/or terminate their contract.

Cost of Preparation: Neither AEPA nor any AEPA Member Agency must reimburse the cost of developing, presenting, or providing any response to this solicitation.

Credit Hold: The Vendor Partner must agree not to place the AEPA Member Agency and/or its Participating Entity on “credit hold” without 10-days advanced notice in writing, either by letter, facsimile, or email to the AEPA Member Agency and the Participating Entity. The AEPA Member Agencies believe it is better for the Vendor Partner if the AEPA Member Agency places the slow paying Participating Entity on “credit hold;” if a Vendor Partner places the Member Agency on credit hold, Participating Entities that pay promptly are penalized. If, on the other hand, the Member Agency places the offending Participating Entity on “credit hold,” payment is more likely to result and only the offending Participating Entity is penalized.

Delivery Terms, Conditions, and Requirements

1. **Delivery:** is to be made within the specified time identified in Part A Specifications for each solicitation category, unless otherwise stipulated in writing and accepted by all parties (Buyer placing order and Vendor Partner). The Vendor Partner agrees to notify the Buyer if an order cannot be processed within the specified period and/or the agreed-upon timelines.
2. **The title and risk of loss of material or service:** must not pass to the Buyer purchasing the material or services until it receives the material or service at the point of delivery (FOB Destination), and they have been accepted, unless otherwise provided within this document or individual project’s contract.
3. **Ownership of products and services** happens only after receipt and acceptance of delivery by the Buyer. The Buyer will be the determining judge of whether materials and services delivered under the purchase order/contract satisfy the specifications and requirements as identified in the contract/order.
4. **Fungible Goods:** Title to an undivided share or quantity of an identified mass of fungible goods will not pass to a Buyer until the separation of the purchased share has been made, delivered, and received.
5. **Shipping Terms:** (See Part A Specifications for specific instructions on shipping and handling costs for the individual category you are responding to.) Vendor Partner must retain the title and control of all goods until they are delivered and received. All risks of transportation and all related charges must be the responsibility of the Vendor Partner unless other arrangements have been made between the vendor partner and the AEPA Member Agency. Shipping must be FOB destination. The Vendor Partner must file all claims for visible or concealed damage. AEPA Member Agency, or the receiving Buyer, will notify the Vendor Partner and/or Freight Company promptly of any damaged goods and must assist the freight company/Vendor Partner in arranging for inspection. No FOB vessel, car, or other vehicle terms will be accepted.
 - a. **Shipping Costs:** Products may be shipped without separate shipping costs. If shipping is allowed as a separate line item per Part A Specifications and charged, the actual cost of delivery may be added to an invoice. No COD orders will be accepted unless specifically requested by the AEPA Member Agency.
 - b. **Shipment under Reservation:** Vendor Partner is not authorized to ship materials under reservation and no tender of a bill of lading will operate as a tender of the materials.
 - c. **Shipping Errors:** Vendor Partner agrees that shipping errors will be at the expense of the Vendor Partner. For example, if a Vendor Partner ships a product that was not ordered, it is the responsibility of the Vendor Partner to pay for return mail or shipment.

6. **Stored Materials (vendor managed inventory):** Upon prior written agreement between Vendor Partner and Buyer, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to the Buyer prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by Vendor Partner against loss and damage. Vendor Partner agrees to provide proof of coverage and/or addition of Buyer as an additional insured upon Buyer's request. Additionally, if stored offsite, the materials must also be clearly identified as the property of the Buyer and be separated from other materials. The buyer must be allowed a reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Buyer, it must be the Vendor Partner's responsibility to protect all materials and equipment. Vendor Partner warrants and guarantees that title for all work, materials, and equipment must pass to Buyer upon final acceptance. Payment for stored materials must not constitute final acceptance of such materials.
7. **Improper delivery:** Unless contrary to other parts of this solicitation, if the goods, services, or tender of delivery fail in any respect, to conform and adhere to the terms, conditions, specifications of the resulting contract based on this solicitation and/or the individual Buyer's contract/order, the Buyer may reject the whole, accept the whole, or accept any commercial unit or units and reject the rest.
8. **Defective Goods:** Vendor Partner agrees to pay for return shipment on goods that arrive in a defective or inoperable condition. Vendor Partner must agree to arrange for return shipment of damaged goods.
9. **Liquidated Damages:** The Buyer may suffer financial loss if the project is not substantially complete, or products or services are not delivered on the established date. The Vendor Partner (if applicable surety) must be liable for and must pay to the Buyer, not as a penalty, the sums that may be hereinafter agreed upon as liquidated damages per calendar day of delay until the work and/or delivery is determined by Buyer to be complete and/or delivered. Liquidated damages will be determined on a project-by-project basis.
10. **No Replacement of Defective Tender:** Every tender of materials must fully comply with all provisions of this contract. If tender is made which does not fully conform, this must constitute a breach, and Vendor Partner must not have the right to substitute a conforming tender without the written consent of all parties involved.
11. **Default in One Installment to Constitute Total Breach:** Vendor Partner must deliver conforming materials in each installment or lot of this contract and may not substitute nonconforming materials. The AEPA Member Agency reserves the right to declare a breach of contract if the Vendor Partner delivers nonconforming materials or services to any Buyer under this contract.
12. **Restocking Fees:** A restocking fee may only be charged on products ordered and delivered to the Buyer's site in accordance with the order/contract. Restocking fees in excess of 15% will not be allowed. Restocking fees may be waived, at the option of the Vendor Partner. The Vendor Partner must identify, specify, and justify any exceptions or deviations taken.

Disbarment and Suspension: By signature accepting Terms and Conditions, it is certified on behalf of the company and their key employees that neither the company nor its key employees have been proposed for debarment, debarred, or suspended by any State or Federal Agency within the last five (5) years. If within the past five (5) years, any Respondent has been disbarred, suspended or otherwise lawfully precluded from participating in any public procurement activity with a federal, state or local government, the Respondent must include a letter with its response that includes the name and address of the public procurement unit, the effective date of the suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating to the suspension or debarment. Any failure to supply such a letter or not to disclose in the letter all the pertinent information may result in the cancellation of any resulting contract. By signing the solicitation section, the Respondent certifies that no current suspension or debarment exists.

EDGAR (2 CFR 200) Compliance: Respondents are required to complete Education Department General Administrative Regulations (EDGAR) compliance certification, found in Part E of this solicitation. EDGAR regulations govern all federal grants awarded by the U. S. Department of Education on or after December 26, 2014.

Eligible Entities: Individual AEPA Member Agency's state procurement codes and statutes dictate which agencies, entities, and organizations can participate in cooperative procurement contracts approved by AEPA and awarded by its members. Depending on state-specific regulations, federal and state agencies, local public bodies, and non-profit/non-public entities may utilize these contracts.

Estimated Quantities: In Part A Specifications of this solicitation, AEPA, and AEPA Member Agencies have indicated their anticipated volume for the products and services requested. It is anticipated that a considerable amount of activity will result from this solicitation; however, there is no guarantee of future order quantities since this is an indefinite-quantity contract. Usage depends on the actual needs of the AEPA Member Agencies, their Participating Entities, and the marketing by the Vendor Partner.

Euna Procurement eProcurement Platform, AKA Bonfire (<https://gobonfire.com/>):

An easy-to-use platform that provides Respondents with the automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit an organization's solicitation response. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process. Vendors must register to use Bonfire. Registration information is on the [AEPA website](#). There is no cost for vendors to use Bonfire. Bonfire has recently changed its name to EUNA Procurement. Therefore, the names Bonfire and EUNA Procurement are interchangeable in this solicitation.

Experience, Proven Track Record and Past Performance Information: It has been determined by AEPA and its AEPA Member Agencies to be a major factor in consideration if a Respondent possesses the ability, capacity, and resources to acquire, manufacture, deliver, construct, install, service and support all of the procurement functions and activities involved in a national contract of this nature. AEPA and its AEPA Member Agencies reserve the right to accept or reject an offer if, in its judgment, the Respondent failed to demonstrate the following: a proven track record in the products and services offered (qualifications, knowledge, and background); is willing and able to deliver the proposed products and/or services to ninety (90%) percent of those participating AEPA Member Agencies identified in Part A (unless otherwise noted in Part A Specifications) and has provided relevant information regarding its actions under previously awarded contracts to schools, local, state, or federal agencies. It includes the Respondent's record of conforming to specifications and standards of good workmanship; the Respondent's record of containing and forecasting costs on any previously performed cost-reimbursable contract schedules, including the administrative aspects of performance; the Respondent's history for reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Respondent's businesslike concern for the interests of the customer.

Additionally, any former Vendor Partner that has not been recommended for extension during a solicitation cycle, or current Vendor Partner that has had under \$100,000 in total sales during the solicitation cycle, must appeal to AEPA in writing ([to bid-committee@aepacoop.org](mailto:bid-committee@aepacoop.org)) before being considered as a viable respondent to the solicitation. The appeal should include reasons for the poor past performance and steps that have been taken by the Vendor Partner to improve future performance. AEPA will reject the appeal if, in AEPA's sole discretion, the appeal does not sufficiently address poor past performance and steps to improve future performance. Failure of the Vendor to provide the appeal, before the due date of the solicitation, will result in the Vendor's submission being rejected.

External Procurement Unit: means any procurement organization not located in a current AEPA Member Agency state which, if located in the state, would qualify as a federal or state agency or a local public body. Various state procurement codes allow external procurement units to offer their contracts and for agencies within those states to utilize those contracts to acquire goods and services.

Federal Agency [25] USC 3001 (4): Is defined as any department, agency, or instrumentality of the United States, any executive department, military department, government corporation, government-controlled corporation, or other establishments in the executive branch of government, including the Executive Office of the President or any independent regulatory agency established through legislative and/or administrative action.

Federal Requirements: Vendor Partner agrees, when working on any federally-assisted projects with more than \$2,000 in labor costs, to comply with the Contract Work Hours and Safety Standards Act (40 U.S.C. 329 et seq.) and all applicable sections of the act and the Department of Labor's supplemental regulations (29 CFR parts 5 and 1926), the Civil Rights Act of 1964 as amended, the Davis-Bacon Act (Section 29, CFR Part 5), and the Copeland "Anti-Kickback" Act (18 U.S.C. 874) as supplemented in the Department of Labor regulation (29 CFR part 3). In such projects, the Vendor Partner agrees to post wage rates at the worksite and submit a copy of their payroll to the AEPA Member Agency for their files. Also, to comply with the Copeland Act, the Vendor Partner must submit weekly payroll records to the AEPA Member Agency. The Vendor Partner must keep records for three (3) years and allow the federal grantor agency access to these records, upon demand. All federally assisted contracts to an AEPA Member Agency that exceed \$10,000 may be terminated by the federal grantee for noncompliance by the Vendor Partner. In projects that are not federally funded, Vendor Partners must agree to meet any federal, state, or local requirements, as necessary. Also, if compliance with the federal regulations increases the contract costs beyond the agreed-on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee. On all other projects, the prices must agree with this contract. Vendor Partner must comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C.) 187 [h], and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251 et. Seq.); and, Executive Order 11738 and Environmental Protection Agency (EPA) regulations (40 CFR Part 15), which prohibit the use under non-exempt federal contracts, grants, or loans of facilities included in the EPA list of violated facilities.

Force Majeure: Except for payments of sums due, neither party must be liable to the other, nor be deemed in default under this contract, if, and to the extent, that such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence, including, but not limited to the following: acts of God; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; blizzards; earthquakes; tornadoes or violent winds; hail storms; lockouts; injunctions-intervention-acts, or failures or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure, which such party is unable to prevent by exercising reasonable diligence. The force majeure must be deemed to commence when the party declaring it notifies the other party of the existence of the force majeure and must be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with the contract. Force majeure must not include late deliveries of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or similar occurrences. If either party is delayed at any time by force majeure, the delayed party must notify the other party in writing of such delay within forty-eight (48) hours.

Form of Contract: The form of contract for this solicitation must be the published solicitation, the awarded Vendor Partner's response, and properly issued purchase orders and/or contracts in accordance with this solicitation. If a firm submitting an offer requires AEPA Member Agency and/or Participating Entities to sign an additional contract, a copy of the proposed contract must be included with these.

Gratuities: AEPA Member Agency may, by written notice, cancel this contract if it is found that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Vendor Partner or any agent or representative of the Vendor Partner, to any employee of the AEPA Member Agency with a view toward securing a contract or with respect to the performance of this contact. However, paying the expenses of normal business meals, which are generally made available to all eligible school and government employees, must not be prohibited by this paragraph. Samples of software, equipment, or hardware provided to the AEPA Member Agency for demonstration, evaluation, or loan purposes are not considered gratuities.

Historically Under-Utilized Business: An “Historically Under-Utilized Business” (HUB) is a category for companies that have traditionally failed to reap the benefit from full and equal procurement opportunities. Typically, these types of companies may include women-owned, disabled veteran-owned, and minority-owned businesses or operations defined as small businesses, micro businesses, or businesses operating in enterprise zones. For the purpose of this solicitation, a Bidder opting to offer a HUB program, may self-define the types of HUB businesses it includes in its network of HUB partners and the role they play; however, the Bidder must ensure that the partner-authorized HUBs provide a “Commercially Useful Function.” As it related to HUB businesses, a “Commercially Useful Function” (CUF) is work that is integral to sales, delivery, or supply-chain solution, and not a mere facade for the pass through of goods. Examples of HUB work that qualify as a Commercially Useful Function include instances when HUBs:

- Execute a specific element of the scope of work including supplying of goods and services.
- Provide services work that is normal for the firm’s assortment of business services.
- Are fully or partially responsible for paying for wholesale materials, conducting sales, installation of products, delivery of products.
- Do not subcontract a portion of the work greater than expected by industry practices.
- Act as resellers, buying products wholesale from the awarded Vendor/Contractor.

Indemnification: Vendor Partner will indemnify, defend and save harmless AEPA, its Members, Participating Entities, its employees from any and all claims, demands, suits, proceedings, loss, cost and damages of every kind and description, including any attorney’s fees and/or litigation expenses, which might be brought or made against or incurred by AEPA, its Members, Participating Entities, its employees on account of loss or damage to any property or for injuries to or death of any person, caused by, arising out of, or contributed to, in whole or in part, by reasons of any act, omission, professional error, fault, mistake, or negligence of Vendor Partner, its employees, agents, representatives, or Subcontractors, their employees, agents, or representatives in connection with or incident to the performance of this agreement, or arising out of worker’s compensation claims, unemployment compensation claims, or unemployment disability compensation claims of employees of Vendor Partner, and/or its Subcontractors or claims under similar such laws or obligations. Vendor Partner’s obligation under this section will not extend to any liability caused by the sole negligence of AEPA, its Members, participating Entities, its employees. The liability of AEPA, its Members, Participating Entities, or its employees will be subject in all cases to the immunities and limitations of Nevada or the AEPA Member Agency’s state laws.

Installation: Equipment and items of construction must be installed in accordance with the manufacturer’s instructions, specifications, in accordance with any federal, state, local rules, regulations, codes, and the schedule determined by the AEPA Member Agency and/or Participating Entity.

Insurance: Prior to executing a contract with the AEPA Member Agency or a Participating Entity under this solicitation, if required, the Vendor Partner must procure, maintain and provide certification from insurer(s) for minimal coverage during the life of any resulting contract/agreement, to include but not limited to comprehensive public and/or commercial liability, errors and omissions, workman’s compensation, unemployment and other insurance coverage required by and applicable to each AEPA Member Agency state’s statutes and federal laws in which proposed products and services will be offered and provided. Evidence of the required insurance for each of those AEPA Member Agencies’ state, who indicated an interest in

participating in this solicitation, identified in Part A Specifications by providing written evidence and/or documentation from your insurer(s) indicating your firm has in place the type and amount of coverage required by each of the states. The Bidder has the sole responsibility to conduct and perform the necessary research to make themselves aware of and to understand each state's requirements.

1. Certificate of Insurance: The Vendor Partner must provide, as required, a certificate of insurance for commercial liability insurance, naming the AEPA Member Agency and or its Participating Entity as the certificate holder (co-insurer). All insurance policies are to be executed by an insurance company authorized to do business in those AEPA Member Agencies' states participating in this solicitation.
2. Subcontractor's Insurance: Prior to commencing any work, any Subcontractor must procure and maintain, at its own expense until final acceptance of the work, insurance coverage in a form, and from insurers acceptable to the prime Vendor Partner. All Subcontractors must hold the appropriate type and amount of insurance coverage required by the AEPA Member Agency state in which the work is being done and will provide insurance, which waives all subrogation rights against the prime Vendor Partner, AEPA Member Agency and its Participating Entities.

Invalid Term or Condition: If any term or condition of this solicitation and any resulting contract must be held invalid or unenforceable, the remainder of this solicitation and any resulting contract must not be affected and must be valid and enforceable.

Late Responses: Late responses will not be accepted. All offers must be submitted online via Bonfire eProcurement Solution (<https://gobonfire.com>) by the due date and time of this solicitation.

Leases and Rentals: Vendor Partner may allow AEPA Member Agency or Participating Entity to rent, lease, or lease-purchase. The buyer must receive a copy of the executed leasing documents prior to processing a purchase order. Vendor Partner agrees that leases will comply with the Uniform Commercial Code and the Buyer's individual state laws. All terms of leasing must be included in the offer, with interest rates described as related to a published government standard. Vendor Partner must indicate in their response to this solicitation and in any leasing/rental agreement, all costs (must be itemized) associated with early termination and/or the returning of leased or rented equipment that are the responsibility of the Buyer. No sale of a contract to a third party will be made without informing the Buyer of the transfer. If Vendor Partner sells a lease contract to a third party, the cost of return of the product must not be greater than the cost of return to the original Vendor Partner.

Legal Remedies: All claims and controversies must be subject to the Procurement Code of the state in which the AEPA Member Agency or Participating Entity resides.

Licenses and Registration: Each state and local jurisdiction in which a transaction may occur may require various types of licenses and/or registrations (business, construction, etc.). Likewise, there are various policies, procedures, rules, regulations, codes, and laws that govern such licensing/registration within federal, state, and local jurisdictions, therefore, it is the Respondent's/Vendor Partner's responsibility to be aware of, obtain and maintain in current status all federal, state, and local licenses, registrations and bonds required for the performance and delivery of any and all products and services offered in its response to this solicitation. It is also the responsibility of the Respondent/Vendor Partner to ensure that any Subcontractors performing under this solicitation hold and maintain the appropriate licenses/registrations. The Respondent will submit copies of licenses, registration, and/or other documentation to substantiate whether they hold the appropriate licenses/registration required by individual jurisdictions covered by this solicitation.

Liens: All materials and services must be free of all liens.

Local Public Body: A political subdivision of the state and the agencies, instrumentalities, and institutions thereof. Such agencies may include but are not limited to two-year and four-year post-secondary educational institutions, pre-k-12 institutions, counties, cities, and municipalities, except as exempted pursuant to the Procurement Code within each state. Entities within these groups may include but are not limited to political subdivisions, administrative units, councils, commissions, boards, and organizations that either by federal, state, or local legislative or administrative action or appointment and have been established or given the responsibility and authority to act, conduct and perform various activities on behalf of the federal or state agency or local public body.

Manufacturer's Representative: Dealers, distributors, and installers of specialized facility technology, electrical, mechanical systems and equipment, who, if permitted by the Scope of Work, submit an offer as a manufacturer's representative, must be able to provide documented evidence from and/or between it and the manufacturer certifying that the Respondent is a bona fide manufacturer's agent for the specific products/services proposed, the Respondent is authorized to submit an offer on such products/services, and a guarantee that, should the Respondent fail to satisfactorily fulfill any obligations established as a result of the award of contract, the manufacturer will either assume and discharge such obligations covered by warrantees or provide for their competent assumption by one or more bona fide representatives for the term of the contract/warranty period. Respondents of software, mechanical devices, electrical products/systems, and other commodities that makeup systems/networks must be able to provide the same information from a manufacturer.

Modification by Buyer: Vendor Partner must have no obligation with respect to any patent and copyright infringement claim based upon Buyer's modification of the equipment and/or software, or its operation or use with apparatus, data or programs not furnished by Vendor Partner. However, one Buyer's action will not preclude Vendor Partner's obligation to others not having modified their equipment or software.

Money: All transactions are payable in U.S. currency only.

Multiple Approvals and Awards: throughout the United States, AEPA Member Agencies have a large number of Participating Entities who take advantage of and utilize awarded contracts. To ensure that any issued contract will allow these entities to fulfill current and future needs and requirements, AEPA and its AEPA Member Agencies reserve the right at their discretion to approve and/or award one contract, multiple contracts, or no contracts. The actual use of any contract will be at the sole discretion of the AEPA Member Agency or the Participating Entity.

Nonexclusive Contract: Any contract resulting from this solicitation must be approved and awarded with the understanding and agreement that it is for the sole convenience of AEPA, its AEPA Member Agencies, their Participating Entities and they reserve the right to obtain like goods and services from another source.

Nonprofit, Non-Public Educational Institutions, and other Nonprofit Organizations (Section 501(c)(3) of the Internal Revenue Code, Federal Tax Code): is defined as charitable, religious, educational, public service, support, and scientific organizations, entities, corporations that qualify as exempt organizations under Section 501(c)(3) of the Internal Revenue Code, or corresponding section of the Federal Tax Code.

Notice: Notices under this solicitation/contract will be in writing and will, for all purposes, be deemed to have been fully given when sent by registered or certified mail, return receipt requested, postage prepaid, an email with appropriate verification, properly addressed to the respective parties as specified herein or at such other address as may be specified by either party from time to time.

Novation: If the original Vendor Partner sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. AEPA and its AEPA Member Agencies reserves the right to recommend approval, acceptance, or rejection of the new party. A simple change of name agreement will not change the contractual obligations of the Vendor Partner.

Ordering Procedures: AEPA has established a standard and special ordering process as defined below. Additionally, some AEPA Member Agencies also prefer or utilize electronic ordering as the method for the transactions.

1. Standard Ordering Process: Buyer will select items for purchase from provided published catalog/price list or Vendor Partner will issue a quote upon request; the vendor will also send a copy of their quote to the state AEPA Member Agency for all construction-related bids. The buyer will prepare and issue a purchase order to the Vendor Partner based on the product catalog, price list, or Vendor Partner's quote. Vendor Partner will deliver and invoice the Buyer; Buyer will acknowledge delivery and acceptance by issuing the Vendor Partner payment. Vendor Partner, based on the agreed-to process, will report and submit payment for the AEPA Member Agency's administrative fee to the AEPA Member Agency (quarterly). The vendor Partner must provide the transaction and volume reporting in the AEPA report format.

2. Special Ordering Process:

- a. Buyer will select items for purchase from provided published catalog/price list or Vendor Partner will issue a quote upon request;
- b. Buyer will prepare and issue a purchase order to the AEPA Member Agency based on the product catalog, price list or Vendor Partner's quote;
- c. Vendor Partner will deliver the goods and/or service to the Buyer and will invoice the AEPA Member Agency;
- d. AEPA Member Agency will invoice the Buyer and add their administrative fee to the invoice price;
- e. AEPA Member will pay Vendor Partner for the goods and/or service once the Buyer has confirmed acceptance.
- f. The vendor Partner must provide the transaction and volume reporting as stipulated quarterly in the AEPA report format.

3. Electronic Ordering

When a Vendor Partner based online ordering system is available, the following functionality is required:

- a. Electronic ordering systems must be secure, and password protected. Entering the system with the designated password must automatically send the user to AEPA contract pricing.
- b. When the Buyer requires purchase orders, electronic ordering system must require the entry of a purchase order number, credit card, or purchasing card prior to accepting an order.
- c. Electronic ordering systems must automatically assign correct contract prices to applicable orders.
- d. Electronic ordering systems should list catalog price and AEPA discounted price.
- e. Electronic ordering systems must track orders and purchases covered by the AEPA contract for reporting and audit purposes. The vendor Partner must provide the transaction and volume reporting in the AEPA format.
- f. Electronic ordering systems' pricing must include the AEPA Member Agencies administrative fee required by the AEPA Member Agencies.
- g. Electronic ordering systems should allow AEPA Member Agencies to print an archived (historical) copy of a Buyer's order.

Order of Precedence: In the event a conflict occurs the following order of precedence must prevail:

1. Member Agency specific terms and conditions
2. Specifications and scope of work
3. General terms and conditions
4. Attachments and exhibits
5. Documents referenced or included in the solicitation.

Overcharges by Antitrust Violations: Member Agency maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the Buyer. Therefore, to the extent permitted by law, the Vendor Partner hereby assigns to the Member Agency any and all claims for such overcharges as to the goods or services used to fulfill the contract.

Parole Evidence: This contract represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

Participating Entity: Those Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize the AEPA Member Agencies' Awarded Contracts.

Patent and Copyright Indemnification: To the extent permitted by law, Vendor Partner must indemnify and hold harmless Member Agency and its Participating Entities against any liability, including costs and expenses, for infringement of any patent, trademark or copyright arising out of contract performance or use by Member Agency and its Participating Entities of materials furnished or work performed under this contract. Member Agency and its Participating Entities must reasonably notify Vendor Partner of any claim for which it may be liable under this paragraph.

Performance Bonding (required for construction projects): Performance bonds are completed after the contract and at the time a member authorizes a project. The Vendor Partner agrees to provide all performance and payment bonds for individual projects executed by a surety company authorized to do business in the individual AEPA Member's state and said surety to be approved in federal circular 570 as published by the United States treasury department, the state or the local governing authority, in an amount equal to one hundred percent of the price specified in the contract; when required by an AEPA Member Agency or Participating Entity at the time a contract is executed. If the Vendor Partner fails to deliver any required performance or payment bonds, the AEPA Member Agency or Participating Entity must not execute the contract or terminate the contract with the Vendor Partner and the appropriate AEPA Category Committee must be notified of such failure and must take the appropriate action.

Piggyback Contracts: In the event a new Member Agency joins AEPA, the Member Agency may elect to award any and all existing contracts if permissible by their state laws.

Prevailing Wage: Where applicable, the Vendor Partner must comply with prevailing wage legislation in effect in the jurisdiction of the awarding AEPA Member Agency.

Pricing: AEPA has identified and stipulated the type of bid and the pricing methodologies that are to be utilized to price and submit bid or proposal prices. The Vendor Partner agrees that the cost for any item bid or offered on this contract will be uniform for all states and that any differences in pricing are due to state-specific installation and labor costs, AEPA Member Agency's Administrative Fee, or other approved reasons. The Respondent must provide their pricing as requested utilizing the various pricing methodologies specified in Part A. **The Respondent/Vendor Partner must agree that they will not offer or provide a better price to any individual entities or cooperatives with equal or lesser volume than that through AEPA.** Please note the following that relates to pricing:

1. **Proposal Pricing:** For services priced through an AEPA Request for Proposal, vendors may respond with a discount off labor and material costs. Labor must be sufficiently itemized by title and include total rate (salary and fringe). Material costs must be itemized. Any Vendor Partner awarded under a time and materials pricing strategy must provide a "not to exceed" project quote to the purchasing Agency for work approval.

Prime Vendor Partner: For the purpose of this solicitation, a Vendor Partner will be considered a prime Vendor Partner and not a Subcontractor. Any Vendor Partner paid directly by the AEPA Member Agency or Participating Entity is a prime Vendor Partner; a Vendor Partner pays a Subcontractor. Prime Vendor Partners using Subcontractors are responsible for all actions of its Subcontractors.

Procurement Code: All Respondents/Vendor Partners must make themselves aware of and comply with all federal, state, and local statutes and regulations.

Products and Services

1. **Product Line:** If applicable, contracts will be awarded to Respondents able to provide their complete product line(s) of commodities, supplies, equipment, software, and services that meet the scope of work and specifications of this solicitation. Respondents with a published, priced catalog may submit their entire catalog; AEPA reserves the right to select or reject products within the catalog for recommendation without having to award all the contents.
2. **Serial Numbers:** Offers must be for equipment on which the original manufacturer's serial number has not been altered in any way.
3. **Current Products:** All offers must be for commodities, supplies, equipment, and software in current production; meet or exceed commercial and industry standards; and marketed and provided nationally to the general public and/or educational/governmental agencies.
4. **Construction Products and/or Services:** Are associated with building, erecting, altering, repairing, installing or demolishing in the ordinary course of business any: (1) road, highway, bridge, parking area or related project; (2) building, stadium or other structure; (3) airport, subway or similar facility; (4) park, trail, athletic field, golf course or similar facility; (5) dam, reservoir, canal, ditch or similar facility; (6) sewage or water treatment facility, power generating plant, pump station, natural gas compressing station or similar facility; (7) radio, television or other tower; (8) shaft, tunnel or other mining appurtenance; (9) electrical wiring, plumbing or plumbing fixture, gas piping, gas appliances or water conditioners; (10) air conditioning conduit, heating or other similar mechanical work; or similar work, structures or installations; (11) leveling or clearing land; (12) excavating earth; (13) drilling, wells of any type, including seismographic shot holes or core drilling; and similar work, structures or installations.
5. **Services:** Are defined as the furnishing of labor, time, or effort by a Vendor Partner not involving the delivery of a specific tangible product other than reports and other materials which are merely incidental to the required performance.

6. **Professional Services:** Services relating to architects, archeologists, engineers, surveyors, landscape architects, medical arts practitioners, scientists, management and systems analysts, certified public accountants, registered public accountants, lawyers, psychologists, planners, researchers, educational specialist, construction managers and other persons or businesses providing similar professional services, which may be designated as part of this solicitation.
7. **Peripheral & Optional Items:** Respondents can include various peripheral products, equipment, accessories, services, deliverables, and related items that are associated with and function with the primary offering. Optional equipment or products may be added to the contract during the term of the contract. AEPA reserves the right to accept or reject such offerings under the following conditions: the enhancement is recommended by AEPA and approved by the Member Agency; the option is priced at a discount similar to other options; and the option is an enhancement to the unit.
8. **Descriptive Literature and Brand Names:** All offers are to include a complete set of the manufacturer's descriptive literature regarding the commodities, supplies, materials, equipment, and software offered. Brand names, trade names, and/or catalog numbers used in the solicitation will be intended to describe and identify the type, level, and quality of products, equipment, and software being requested.
9. **Discontinued Products:** If a product or model is discontinued by the manufacturer, Vendor Partner may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
10. **Product Specifications:** This solicitation is designed to enable a Respondent to satisfy a requirement for a commodity, supply, material, equipment, software, process, or service. A specification may be expressed as a standard, a part of a standard, or independent of a standard; by specifying a manufacturer's brand and model. No specification is intended to unnecessarily limit competition by eliminating items capable of satisfactorily and/or meeting the actual needs of the procurement. When a brand name product is specified and is only available for a single source, Respondents are encouraged to offer alternative products that they believe to adhere to and comply materially, functionally, and operationally equal to or better than the brand name product specified. **Any Respondent, believing a specification is unnecessarily restrictive, must indicate such in the form of a question during the solicitation process and prior to the due date for questions listed in the solicitation.** The fact that a manufacturer or supplier chooses not to produce or supply the commodity, supply, material, equipment, software, or services to meet these specifications will not be considered sufficient cause to adjudge these specifications as restrictive. If the Respondent deviates from these specifications, reasons must be stated for such deviation and state why, in their opinion, the commodity, supply, material, equipment, software, or services bid will render equivalent reliability, coverage, performance, and/or service. Failure to detail all such deviations may comprise sufficient grounds for rejection of the entire offer.
11. **Quality:** Unless otherwise modified elsewhere in this solicitation, Vendor Partner warrants the commodities, supplies, materials, equipment, and services delivered as stipulated in the Buyer's purchase order/contract, must be: of quality to pass without objection in the industry and professional standards normally associated with them; fit for the intended purpose(s) for which they are used; of even kind, quantity and quality within each unit and among all units, within the variations permitted by the contract; adequately offered, presented, delivered, accomplished and complete as the contract may require; and conform to the written promises and/or oral affirmations of fact made by Vendor Partner.

Product Information, Catalogs, and Price Lists: Respondents must include an electronic copy of the latest edition of the commercially available catalog and price lists that the discount will be applied to with the response. Throughout the term of the contract, Vendor Partner(s) must furnish all AEPA Member Agencies and their Participating Entities with copies of approved commercially available catalogs and price lists in the format desired (electronic, online shopping cart, etc.).

Progress Payments: Progress payments are allowed on purchases for goods and services under the following conditions: The Buyer and the Vendor Partner agree to the terms of the progress payments prior to issuing a purchase order; the purchase order describes the amounts to be paid and the date of payment; the Buyer has a satisfactory method of verifying progress described in writing in a letter or on the purchase order; that payments will only be made when actual goods and/or services are verified/received; and that any such payments be made in full compliance of Buyer's local board rules and any and all other applicable state rules and regulations.

Protest Resolution: Protest must be resolved, in accordance with AEPA's Board Policies, Procedures and/or the appropriate state statutes where the AEPA Member resides. AEPA intends that all solicitation protest decisions from the point a solicitation has been published through contract approval or rejection will be resolved by AEPA. Protests concerning contract award by AEPA Member Agencies will be resolved by the respective AEPA Member Agency.

- 1. Protest Costs:** The losing party to the protest must be responsible for the reasonable and justifiable costs of the protest. The protest costs must be based on the costs and expenses incurred by AEPA and its Member Agencies, including but not limited to staff salaries, attorneys' fees, hearing, reproduction, transcription, and travel costs.

Provisions Required by Law: By submitting a response to this solicitation, Respondents are acknowledging they have conducted and performed the required research to make themselves aware and knowledgeable of all federal, state, and local laws/statutes that are referenced herein, may pertain to and/or govern the procurement activities and transactions covered by this solicitation. These provisions of law and any clause required by law that is associated with and relates to this solicitation and any resulting contract will be read and enforced as though it were included herein.

Public Record: All offers submitted to this invitation become the property of AEPA and will become a matter of public record, available for review, subsequent to the solicitation due date. The Opening Record will be posted to the AEPA website (www.aepacoop.org).

Questions: Inquiries and questions related to this solicitation must be submitted online in Bonfire, per the timeline included in Part A.

Once a contract has been awarded by an individual AEPA Member Agency any inquiries and questions relating to contract implementation, execution, transactions, and/or concerns/issues occurring within that state should be addressed to the individual AEPA Member Agency.

Reporting: Vendor Partners are required to submit quarterly detailed sales reports to all AEPA Member Agencies.. If there are no sales, \$0 reports are required. A Vendor Quarterly Report Template is included with this solicitation.

Respondent Acceptance Period: To allow AEPA Member Agencies the opportunity to evaluate the offers, AEPA requires that an offer in response to this solicitation be valid and irrevocable for one hundred twenty-days (120) after opening time and date.

Right to Assurance: Whenever one party to this contract in good faith has reason to question the other party's intent to perform, he/she may demand that the other party give written assurance of this intent to perform. In the event that a demand is made, and no written assurance is given within ten (10) days, the demanding party may treat this failure as an anticipatory repudiation of the contract.

Right to Request Additional Information: AEPA, and its respective representatives, reserves the right to request any additional information during the procurement process that might be deemed necessary to better understand the submitted solicitation response including, but not limited to, clarifying questions. Respondents may be requested to submit such answers in writing but will not be allowed to change or alter their offer.

Safety Measures: Vendor Partners must take all necessary precautions for the safety of employees on the worksite, and must erect and properly maintain at all times, as required by job conditions and progress of the work, all necessary safeguards for the protection of the workers and public. They must post danger-warning signs against the hazards created by their operation and work in progress. Proper precautions must be taken pursuant to state law and standard construction practices to protect workers, the general public, and existing structures from injury or damage.

Safety Standards: All items supplied in this contract must comply with the current applicable Occupational Safety and Health Standards, the National Electric Code, and the National Fire Protection Association Standards.

Severability: The provisions of this contract are severable to the extent that any provision or application held to be invalid must not affect any other provision or application of the contract that may remain in effect without the invalid provision or application.

Substance Use & Conduct: All Vendor Partners and Subcontractors must adhere to the local substance (alcohol, drug, smoking, etc.) and conduct (dress code, language, parking, etc.) policies while on AEPA Member Agencies and Participating Entities premises.

State Agency: means any department, commission, council, board, committee, institution, legislative body, agency, government corporation, educational institution, or official of the executive, the legislative or judicial branch of the government of this state.

Survival: All applicable software license agreements, warranties, or service agreements that were entered into between Vendor Partner and Buyer under the terms and conditions of the Contract must survive the expiration or termination of the Contract. All purchase orders issued and accepted by Vendor Partner must survive expiration or termination of the Contract.

Tare: If the Vendor Partner requires the Buyer to pay for shipping, the weight of the empty container and any material used for packing must be of the lightest weight practical for safe delivery of the contents.

Taxes: Different jurisdictions taxing authorities have different tax laws, rules, regulations, and processes, therefore, prices offered will not include applicable federal, state, and local taxes. All applicable taxes must be listed as a separate item on all cost proposals and invoices.

Term of Contract and Extensions: The initial term of the contract must be for up to fifteen (15) months and will commence on the date as indicated by each Participating Member Agency on the Acceptance of Solicitation and Contract in Part E of this solicitation. By mutual written agreement, the contract may be extended for three additional 12-month periods AEPA may choose to recommend the contract extension. If so recommended, an individual Member Agency may choose, at their sole discretion, to extend the contract. In the event AEPA does not recommend or approve a contract extension, or a contract expires, a Member Agency may offer an extension not to exceed six (6) months.

Termination by AEPA Member Agency: An AEPA Member Agency may cancel any contract secured by the solicitation without any further obligation if any person significantly involved in initiating, negotiating, securing, drafting, or creating the contract on behalf of the AEPA Member Agency is or becomes, at any time while the contract or any extensions of the contract is in effect, an employee of, or a consultant to any other party to this contract with respect to the subject matter of the contract. Such cancellation must be effective when the parties to this contract receive written notice from the AEPA Member Agency unless the notice specifies a later time. Cancellation by one AEPA Member Agency does not require other Agencies to cancel their contracts.

Termination by Non-Approval of AEPA: AEPA Member Agencies, on an annual basis assess, evaluate, and review existing AEPA vendors to determine if the organization as a whole desires to extend its approval of those vendors. If an existing AEPA vendor's approval is not extended for an additional term, the AEPA Member Agencies cannot extend the disapproved vendor's contract for a period exceeding six (6) months. See Term of Contract and Extensions above.

Termination for Convenience: AEPA Member Agencies reserve the right to immediately terminate this contract, without penalty or recourse, in whole or in part, if the AEPA Member Agency determines that termination is in the best interest of Participating Entities. The Vendor Partner, after receipt of a "Notice of Termination," must not accept any new orders after the termination date specified in the notice. Any termination must not affect projects that are in progress at the time the cancellation is received by the AEPA Member Agency. Vendor Partner must be entitled to receive just and equitable compensation in accordance with applicable contract pricing for work in progress, work completed, and materials accepted before the effective date of the cancellation. The Vendor Partner will not be reimbursed for any anticipated profit. The AEPA Member Agency reserves the right to cancel, or suspend the use thereof, any contract resulting from this solicitation if the Vendor Partner files for bankruptcy protection or is acquired by an independent third party. Vendor Partner may cancel this contract upon written notice to the AEPA Member Agency prior to the intended termination date (or on the yearly anniversary of the solicitation). Any termination must not affect projects that are in progress at the time the cancellation is received by the AEPA Member Agency.

Termination for Default: If either party is in default under this contract, it must have an opportunity to cure the default within the time indicated (ten business days in most states) after it is given written notice of default by the other party, specifying the nature of the default. Upon receipt of the notice of default, the defaulting party must have ten business days to provide a satisfactory response to the AEPA Member Agency. Failure on the part of the defaulting party to adequately address all issues of concern may result in contract termination. If the default is not cured within the time specified in the notice of default, the non-defaulting party must have the right, in addition to all other remedies at law or equity, to immediately terminate this contract. Failure to complain of any action, non-action or default under this Agreement must not constitute a waiver of any of the parties' rights hereunder. The AEPA Member Agency reserves the right to terminate this contract, or any part hereof, for cause in the event of any default by the Vendor

Partner, or if the Vendor Partner fails to comply with any contract terms and conditions, or fails to provide the AEPA Member Agency, upon request, with adequate assurances of future performance. In the event of termination for cause, the AEPA Member Agency must not be liable to the Vendor Partner for any amount for supplies or services not accepted, and the Vendor Partner must be liable to the AEPA Member Agency or any Participating Entity for any and all rights and remedies provided by law. If it is determined that the AEPA Member Agency improperly terminated this contract for default, such termination must be deemed a termination for convenience. The AEPA Member Agency will issue written notice to the Vendor Partner for acting or failing to act in any of the following:

1. The Vendor Partner provides material that does not meet the specifications of the contract;
2. The Vendor Partner fails to adequately perform the services set forth in the specifications of the contract;
3. The Vendor Partner fails to complete the work required or to furnish the materials required within a reasonable amount of time;
4. The Vendor Partner fails to make progress in the performance of the contract and/or gives the AEPA Member Agency reason to believe that the Vendor Partner will not or cannot fulfil the requirements of the contract;
5. The Vendor Partner fails to extend lower pricing that has been offered to another customer or cooperative that has equal or lesser volume.
6. The Vendor Partner fails to observe any of the terms and conditions of the contract;
7. The Vendor Partner fails to follow the established procedure for purchase orders, invoices, and receipt of funds as stipulated by the AEPA Member Agency.

Termination for Non-Appropriation: Any individual Buyer's procurement/contract covered by this solicitation and executed in accordance with the resulting contract may be terminated if insufficient appropriations and/or authorizations do not exist due to changes in state or federal law, or because of a court order, or because of insufficient appropriations made available to the Buyer's governing board and/or its State Legislature. Such termination will be affected by sending fifteen (15) days' written notice to the Vendor Partner. The Buyer's decision as to whether sufficient appropriations and authorizations are available must be accepted by the Vendor Partner and must be final.

Title and Risk of Loss: The title and risk of loss of material or service must not pass to the Buyer purchasing the material or services until it receives the material or service at the point of delivery unless otherwise provided within this document.

Trade-in Equipment: Equipment for trade-in must be dismantled by the Vendor Partner and removed at its expense. The conditions of the trade-in equipment at the time it is turned over to the Vendor Partner must be the same as when the original agreement was made, except as affected by normal wear and tear from use between the time of the solicitation and the trade-in. Values placed on trade-in products are between the Buyer purchasing the new unit and the Vendor Partner.

Vendor Partner: Respondent who has been approved and awarded a contract for the delivery of construction, tangible personal property, supplies, or services in response to this solicitation.

Vendor Partner Contact: Vendor Partner will designate one individual who will represent them to AEPA, and its AEPA Member Agencies during the contract period. This contact person will correspond with each AEPA Member Agency for technical assistance, problems, or questions that may arise. If other staff, distributors and/or independent Vendor Partners will be performing the sales or support functions for different geographical areas (states), Vendor Partner must include instructions and contact information that can be distributed to AEPA Member Agencies upon approval of this bid.

Warranty: Vendor Partner warrants that all commodities, supplies, materials, equipment, software, and service delivered under this contract must conform to the specifications of this contract. All items should carry a warranty equal to the intended life cycle or a minimum manufacturer's warranty that includes parts and labor unless otherwise specified in the category specifications. The manufacturer has the primary responsibility to honor a manufacturer's warranty; a distributor or dealer agrees to assist the purchaser to reach a solution in a dispute with the manufacturer over a warranty's terms. Any extended manufacturer's warranty will be passed on to the Buyer. For example, if a voice board has a three-year warranty, but the board is in a turnkey system that has a one-year warranty, the voice board's three-year warranty must be honored by the manufacturer and the Vendor Partner. All extended warranties must be passed on, without exception. If upon discovery, the Vendor Partner charges a Buyer for a replacement part that the Vendor Partner actually received at no cost under a warranty, the Vendor Partner will rebate the amount billed and the Buyer reserves the right to cancel the contract.

Part E – Signature Forms

AEPA 026-B

Health and Wellness

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled “Part E – Signature Forms – Name of Responding Company” (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire/Euna Procurement.

The following sections will need to be completed prior to submission as one (1) single PDF titled “Part E – Signature Forms – Name of Responding Company”.

[Uniform Guidance “EDGAR” Certification Form](#) – ***signature required**

[Solicitation Affidavit](#) – ***signature required**

[Acceptance of Solicitation & Contract](#) – ***signature required**

Uniform Guidance “EDGAR” Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondent is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

3. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent’s acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

4. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

5. Right to Inventions Made Under a Contract or Agreement

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

6. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

7. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

8. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

9. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

10. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

11. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

12. Governing Law; Forum Selection.

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

| Respondent Certification (By Item) | Respondent Certification: YES, I agree | Initial |
|--|---|---------|
| 1. Violation of Contract Terms and Conditions | | |
| 2. Termination for Cause of Convenience | | |
| 3. Davis-Bacon Act | | |
| 4. Contract Work Hours and Safety Standards Act | | |
| 5. Right to Inventions Made Under a Contract or Agreement | | |
| 6. Clean Air Act and Federal Water Pollution Control Act | | |
| 7. Debarment and Suspension | | |
| 8. Byrd Anti-Lobbying Amendment | | |
| 9. Procurement of Recovered Materials | | |
| 10. Profit as a Separate Element of Price | | |
| 11. General Compliance with Participating Agencies | | |
| 12. Governing Law; Forum Selection. | | |

Name of Business

Signature of Authorized Representative

Printed Name

Date

Solicitation Affidavit

Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

Authorized Representative (Please print or type)

Mailing Address

Title (Please print or type)

City, State, Zip

Signature of Authorized Representative

Date

STATE OF _____

COUNTY OF _____

SUBSCRIBED AND SWORN TO before me this ___ day of _____, 20___, by
_____.

Notary Public
My Commission expires: _____
Notary ID: _____

Solicitation Affidavit-Page 2 of 2

Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

| | | | |
|-----------------------------|-------|------------------------|-------|
| Business Name | <hr/> | Date | <hr/> |
| Address | <hr/> | City, State Zip | <hr/> |
| Contact Person | <hr/> | Title | <hr/> |
| Authorized Signature | <hr/> | Title | <hr/> |
| Email | <hr/> | Phone | <hr/> |

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2027 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency _____

Authorized Representative _____

Authorized Signature _____

| | | |
|---------------------------------------|---------------|-----------------------------------|
| Awarded this | day of | Contract Number |
| Contract to commence-check one | | |
| (Member Agency to select) | | <input type="checkbox"/> 3/1/2026 |
| | | <input type="checkbox"/> Or |



Part F.1 – Catalog Discount for Items in a Commercially Available Catalog

AEPA #026-B Health & Wellness

Bidding Company Name:

Enter company name here

Name of Catalog:

Enter catalog name here

Note: Groupings to be defined by Bidder and can be by sub-category, manufacturer, etc.

Part F.1 is a **REQUIRED FORM**

| No. | Grouping of Discount | Discount Offered for | Comments |
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If more categories are needed, add a new tab with similar formatting.

Exceptions & Deviations

AEPA 026-B

Health and Wellness

Instructions

Use this form to submit any Exceptions or Deviations to any terms and conditions requested in this solicitation. Please use the numbering system in the solicitation to refer to the term or condition for which you are providing alternative language (you must provide alternative language, not simply reference to an item you do not agree to) AEPA reserves the right to accept, deny, or negotiate terms and conditions acceptable to both parties. If you have no Exceptions or Deviations, mark the "No" box in the appropriate space below with an "X".

This is a REQUIRED form that must be submitted with your response.

Company Information

Name of Company: _____

Company Address: _____

City, State, zip code: _____

Title: _____

Phone: _____

Email: _____

Exceptions & Deviations

Instructions:

1. Mark "No" or "Yes" with an "X" below.
2. If "yes" is marked with an "X" below, insert answers into the form shown below, providing narrative explanations of exceptions. (*To insert more rows, hit the tab key from the last field in the last row and column.*)
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Exceptions and Deviations to local, state or federal laws cannot be accepted under this solicitation.

| | |
|--|--|
| | No , this respondent does not have exceptions to the Terms and Conditions or Specifications incorporated in Parts A and/or B of this solicitation. |
| | Yes , this respondent has the following exceptions to the Terms and Conditions or Specifications incorporated in Parts A and/or B of this solicitation. |

| Document Name | Section Name, Page Number, & Outline Number | Term and Condition or Specification | Exception or Deviation Alternative Language |
|---------------|--|-------------------------------------|--|
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026B Health and Wellness Notified Vendors

| Vendor Organization | Email | Date Last Recommended |
|---|--|-----------------------|
| Onset Technologies LLC | shel.saripella@onsettech.com | Aug 01, 2025 2:00 AM |
| Colourfast Secure Card Technology Inc. | andrew@Colourfast.com | Aug 01, 2025 2:00 AM |
| BKJ Global Management Consulting, LLC | info@bkjgmc.com | Aug 01, 2025 2:00 AM |
| Stratejm Inc. | john.menezes@stratejm.com | Aug 01, 2025 2:00 AM |
| Arrakis Consulting | carl@arrakisconsulting.com | Aug 01, 2025 2:01 AM |
| Doar Rieck Kaley & Mack | wmack@doarlaw.com | Aug 01, 2025 2:01 AM |
| Spire Integrated Solutions | jwebster@spire-is.com | Aug 01, 2025 2:01 AM |
| Qualex Consulting Services, Inc | admin@qlx.com | Aug 01, 2025 2:01 AM |
| Diversified Fire & Safety Inc | info@diversifiedfiresafety.com | Aug 01, 2025 2:01 AM |
| OG Benefits | lee@ogben.com | Aug 01, 2025 2:01 AM |
| TMG Consulting, Inc. (an RIA Advisory, LLC., company) | info@tmgconsulting.com | Aug 01, 2025 2:01 AM |
| all county captions | lisazenker@allcountycaptions.com | Aug 01, 2025 2:01 AM |
| CaelumOne Solutions Corporation | tim.magill@caelumone.com | Aug 01, 2025 2:01 AM |
| Fast Enterprises, LLC | harrison@fastenterprises.biz | Aug 01, 2025 2:01 AM |
| Edify Technologies Inc. | john@edifytech.com | Aug 01, 2025 2:01 AM |
| Public Works Partners | mmagali@publicworkspartners.com | Aug 01, 2025 2:01 AM |
| Savvas Learning Company LLC | Proposals@savvas.com | Aug 01, 2025 2:01 AM |
| R.E.M. | bcraig@remrisk.com | Aug 01, 2025 2:01 AM |
| Simple Movement Inc. | matt@simplemovement.ca | Aug 01, 2025 2:01 AM |
| Candor Consulting and Diagnostics, LLC | joincandor@candordiag.com | Aug 01, 2025 2:01 AM |
| Disrupters | Disruptersllc@gmail.com | Aug 01, 2025 2:01 AM |
| Barton Malow Co | mario.garza@bmco.com | Aug 01, 2025 2:01 AM |
| The Engine Room Consulting Group | milan@theengineroom.ca | Aug 01, 2025 2:01 AM |
| Learning Forward Texas | lftx@learningforwardtexas.org | Aug 01, 2025 2:01 AM |
| Recovery Monitoring Solutions, LLC | mark.gibson@recoveryms.com | Aug 01, 2025 2:01 AM |
| Eigen X | spittman@eigenx.com | Aug 01, 2025 2:01 AM |
| MAXIMUS US Services, Inc. | rfpinfo2@maximus.com | Aug 01, 2025 2:01 AM |
| Vehicle Maintenance Program, Inc | lindi@vmpparts.com | Aug 01, 2025 2:01 AM |
| Dillengr, Inc. | BDilley@dillengrinc.com | Aug 01, 2025 2:01 AM |
| Moten Tate, Inc. | kmoten@motentate.com | Aug 01, 2025 2:01 AM |
| Thales Group of Companies | lionel.leblanc@thalesgroup.com | Aug 01, 2025 2:01 AM |
| KBH Traffic Engineering, LLC | keti@kbhtraffic.com | Aug 01, 2025 2:02 AM |
| ASK Tower Supply | kyle@asktowersupply.com | Aug 01, 2025 2:02 AM |
| National Charter Schools Institute | deactivated_usr_9477bc78-cc39-4ca4-8f50-1b8997628a86@gobonfire.com | Aug 01, 2025 2:02 AM |
| MGT of America Consulting, LLC | rcvrfp@mgtamer.com | Aug 01, 2025 2:02 AM |
| Bankson Group LTD dba Alamo Tees & Advertising | art@alamotees.com | Aug 01, 2025 2:02 AM |
| IPMSolutions, LLC | byron.ipmsolutions@gmail.com | Aug 01, 2025 2:02 AM |
| Plexus Global LLC | clacambra@plexusglobalinc.com | Aug 01, 2025 2:02 AM |
| Counterpoint Consulting | steve@c20g.com | Aug 01, 2025 2:02 AM |
| Ferrovial Services | bidding.fsna@ferrovialservices.com | Aug 01, 2025 2:02 AM |
| BARE Associates International, Inc | jbare@bareinternational.com | Aug 01, 2025 2:02 AM |

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|---|---|----------------------|
| KURIEO | info@kurieo.com | Aug 01, 2025 2:02 AM |
| PPLSI | proposals@pplsi.com | Aug 01, 2025 2:02 AM |
| First General Services | angela.veri@firstgeneral.ca | Aug 01, 2025 2:02 AM |
| TW Consulting LLC | t.wallace@itracktwc.com | Aug 01, 2025 2:02 AM |
| Alcohol & Drug Testing Services, LLC | sales@adtsllc.com | Aug 01, 2025 2:02 AM |
| PDHI | stephaniek@pdhi.com | Aug 01, 2025 2:02 AM |
| Really Great Reading Company, LLC | kim.stuckey@reallygreatreading.com | Aug 01, 2025 2:02 AM |
| AMI | traci.bowles@ami.health | Aug 01, 2025 2:02 AM |
| Connections Wizards, LLC | aeichwald1@connectionswizards.com | Aug 01, 2025 2:02 AM |
| OpenGov, Inc. | rfp@opengov.com | Aug 01, 2025 2:02 AM |
| AlxTel, Inc. | negeda@alxtel.com | Aug 01, 2025 2:02 AM |
| Joseph A. DeLuca Advisory and Consulting Services LLC | elongbothum@delucaadvisory.com | Aug 01, 2025 2:02 AM |
| PALADIN DEFENSE GROUP, INC. | Contact@paladin-defense.us | Aug 01, 2025 2:02 AM |
| HP Tech Service Inc. | tisihi08@gmail.com | Aug 01, 2025 2:02 AM |
| Digital Signup | info@digitalsignup.com | Aug 01, 2025 2:02 AM |
| AP Triton | verwin@aptriton.com | Aug 01, 2025 2:02 AM |
| Ubun2Group Inc. | dwitzak@ubun2group.com | Aug 01, 2025 2:02 AM |
| Isikel, LLC | vvickrey@isikel.com | Aug 01, 2025 2:02 AM |
| Rose Group International | rachel@rosegroupintl.com | Aug 01, 2025 2:02 AM |
| MavenSolve, LLC | accounts@krasanconsulting.com | Aug 01, 2025 2:02 AM |
| Adira LLC | accounts@adiranow.com | Aug 01, 2025 2:02 AM |
| ReServe, Inc. | ebolognini@fedcap.org | Aug 01, 2025 2:02 AM |
| OpsAssist, Inc. | sales@ops-assist.com | Aug 01, 2025 2:02 AM |
| EqualizeRCM | wilbur.williams@equalizercm.com | Aug 01, 2025 2:02 AM |
| Kulik Strategic Advisers | tkulik@kulikstrategic.com | Aug 01, 2025 2:02 AM |
| Playscape Recreation | kate@playscaperecreation.com | Aug 01, 2025 2:02 AM |
| GEORGIA COMPUTER INC | myra@georgiacomputer.com | Aug 01, 2025 2:02 AM |
| Inzata (Qengine LLC) | christopher.rafter@inzata.com | Aug 01, 2025 2:02 AM |
| Digital Convergence | hello@digitalconvergence.ca | Aug 01, 2025 2:02 AM |
| Sierra Digital, Inc. | rfp@sierradigitalinc.com | Aug 01, 2025 2:02 AM |
| Cummins Inc | cssnabids@cummins.com | Aug 01, 2025 2:02 AM |
| Inkblot Therapy | rfpmanagement@inkblottherapy.com | Aug 01, 2025 2:02 AM |
| Mina Holdings, LLC | tariq@minaholdingllc.com | Aug 01, 2025 2:02 AM |
| InterVISTAS Consulting USA LLC | intervistas.registrations@intervistas.com | Aug 01, 2025 2:02 AM |
| Cyber Watch Systems | mark.seay@cyberwatchsystems.com | Aug 01, 2025 2:02 AM |
| LitCon Group, LLC | hcurley@litcongroup.com | Aug 01, 2025 2:02 AM |
| Falcon Correctional and Community Services, Inc. | lwestbrock@falconinc.com | Aug 01, 2025 2:02 AM |
| Superior Maintenance Co. | jgoldsmith@smc.cc | Aug 01, 2025 2:03 AM |
| Merkhat, LLC | elise@merkhat.com | Aug 01, 2025 2:03 AM |
| DataPrivia, Inc | jeff.hurley@dataprivia.com | Aug 01, 2025 2:03 AM |
| Synergy Loft | Becky.mcdonald@synergyloft.com | Aug 01, 2025 2:03 AM |
| Beyond Spots & Dots | mquerry@beyondspotsanddots.com | Aug 01, 2025 2:03 AM |
| Parts Distributing Inc | donavan@pdifederated.com | Aug 01, 2025 2:03 AM |
| The Pittsburgh Paints Company | goltz@ppg.com | Aug 01, 2025 2:03 AM |

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| Performance Clean LLC | gheath@performanceclean.com | Aug 01, 2025 2:03 AM |
| metroplex pavement markings | mgunta@metroplexpavementmarkings.com | Aug 01, 2025 2:03 AM |
| Stark Landscape | chado@starklandscape.com | Aug 01, 2025 2:03 AM |
| Civic Operations Group | carita@civicoperationsgroup.com | Aug 01, 2025 2:03 AM |
| Foilcon Corp | foilcon@foilcon.com | Aug 01, 2025 2:03 AM |
| Envico | darrell@dirt-pro.ca | Aug 01, 2025 2:03 AM |
| Nexus Digital | brady@nexusdigital.co | Aug 01, 2025 2:03 AM |
| Building Optimization Technologies, LLC | jmitterhofer@bldgot.com | Aug 01, 2025 2:03 AM |
| ISERV | jim.palmisano@iservgroup.com | Aug 01, 2025 2:03 AM |
| Venture Lynk Capital and Advisory | bstokes@venturelynkfinancial.com | Aug 01, 2025 2:03 AM |
| 34 Strong | zane_grace@34strong.com | Aug 01, 2025 2:03 AM |
| Tysonite Partners LLC | ramesh@tysonite.com | Aug 01, 2025 2:03 AM |
| Lazcorp Inc | ea@lazurgroup.com | Aug 01, 2025 2:03 AM |
| Angus Reid Group | sal.rustom@angusreid.com | Aug 01, 2025 2:03 AM |
| Customizo Solutions Inc. | rashamoursy@customizo.ca | Aug 01, 2025 2:03 AM |
| Blackbridge Consulting | rhopkins@blackbridgeconsulting.com | Aug 01, 2025 2:03 AM |
| Guidehouse | gheller@guidehouse.com | Aug 01, 2025 2:03 AM |
| Renaissance Learning, Inc. | proposals@renaissance.com | Aug 01, 2025 2:03 AM |
| SPARK business academy | chuchi.arevalo@sparkbusinessacademy.com | Aug 01, 2025 2:03 AM |
| International Business Machines | liwatson@us.ibm.com | Aug 01, 2025 2:03 AM |
| Limitless Leads Coaching LLC | atfc@realorlive.org | Aug 01, 2025 2:03 AM |
| Vincere Cancer Center / HFC | drshukla@vincercancer.com | Aug 01, 2025 2:03 AM |
| KC Blueprint Company | plottingnkc@kcblueprint.com | Aug 01, 2025 2:03 AM |
| Rhythm Engineering | reggie.chandra@rhythm-info.com | Aug 01, 2025 2:03 AM |
| STEERus INC | Loralyn@steerus.io | Aug 01, 2025 2:03 AM |
| SouthEast LINK | agrego@southeastlink.com | Aug 01, 2025 2:03 AM |
| S & J Owens Co LLC | james@sjowensco.com | Aug 01, 2025 2:03 AM |
| Helene Elizabeth Wellness Ctr | admin@heleneelizabethwellnesscenter.com | Aug 01, 2025 2:03 AM |
| Poepping, Stone, Bach & Associates, Inc. | alia@psba.com | Aug 01, 2025 2:04 AM |
| Eli Patrick & Co. | clark@elipatrick.com | Aug 01, 2025 2:04 AM |
| Easy Healthcare Corporation | li@healthcare-manager.com | Aug 01, 2025 2:04 AM |
| Kimball Midwest | govwebforms@kimballmidwest.com | Aug 01, 2025 2:04 AM |
| BRG Office Movers | Chip.harber@beltmann.com | Aug 01, 2025 2:04 AM |
| FYRE MARKETING LLC | bids@fyremarketingadvisors.com | Aug 01, 2025 2:04 AM |
| All N All Supplies, LLC | customerservice@allnallsupplies.com | Aug 01, 2025 2:04 AM |
| MedWorks Inc. | george@medworks.com | Aug 01, 2025 2:04 AM |
| Reconcile Care Management Services | tracibsnccm@gmail.com | Aug 01, 2025 2:04 AM |
| Teknion | steve.hindle@teknion.com | Aug 01, 2025 2:04 AM |
| Insightrix Research Inc. | shonna.caldwell@insightrix.com | Aug 01, 2025 2:04 AM |
| Value Capture LLC | jcarpenter@valuecapturellc.com | Aug 01, 2025 2:04 AM |
| Cyquent, Inc | Brian.Zernhelt@cyquent.com | Aug 01, 2025 2:04 AM |
| Winning Edge Solutions LLC | kumar@weitsolutions.net | Aug 01, 2025 2:04 AM |
| J-Tech Digital Inc | support@jtechdigital.com | Aug 01, 2025 2:04 AM |
| Mig Equipment LLC | don@migequipment.com | Aug 01, 2025 2:04 AM |

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| INTRATEK COMPUTER | quotes@intrapc.com | Aug 01, 2025 2:04 AM |
| Glacier Construction services Inc. | mgottschalk@glacierc.com | Aug 01, 2025 2:04 AM |
| EventMAP Solutions Canada Limited | tenders@eventmapsolutions.com | Aug 01, 2025 2:04 AM |
| DRG Architects | Jackk@drg-architects.com | Aug 01, 2025 2:04 AM |
| BIO-Janitorial Service, Inc. | candace@biojanitorial.com | Aug 01, 2025 2:04 AM |
| TCS | JonathanB@TCS.ink | Aug 01, 2025 2:04 AM |
| CKH Group | businessdevelopment@ckhgroup.com | Aug 01, 2025 2:04 AM |
| World Wide Web Distributions (Premier Hotel and Casino products) | yelena@premierhcp.com | Aug 01, 2025 2:04 AM |
| Prime healthcare services | dorcine@primehealthcareservices.ca | Aug 01, 2025 2:04 AM |
| Medlogix | steve.armenti@medlogix.com | Aug 01, 2025 2:04 AM |
| CrossSafety Group | jmurphy@crosssafety.ca | Aug 01, 2025 2:04 AM |
| Bridger Systems, LLC | joshua@bridger.systems | Aug 01, 2025 2:04 AM |
| Heroes Shield LLC | sonya@donmorphy.com | Aug 01, 2025 2:04 AM |
| Cloud BC Labs inc. | dgowda@cloudbclabs.com | Aug 01, 2025 2:05 AM |
| The Emotional Company (EmCo) | gigi@emotionalcompany.com | Aug 01, 2025 2:05 AM |
| Flint Avenue | amy.wood@flintavenue.com | Aug 01, 2025 2:05 AM |
| First Stop Health | ekunisch@fshealth.com | Aug 01, 2025 2:05 AM |
| Vailexa Technology LLC | vaibhav@vailexa.com | Aug 01, 2025 2:05 AM |
| North Country Business Products | bensonk@ncbpinc.com | Aug 01, 2025 2:05 AM |
| Alpha Developers LLC | sales@alphadevelopersllc.com | Aug 01, 2025 2:05 AM |
| Horace Mann Worksite Division | wisesalessupport@horacemann.com | Aug 01, 2025 2:05 AM |
| Sports Fields Inc. | ataylor@fields-inc.com | Aug 01, 2025 2:05 AM |
| Magnum Services (Soil Stabilization) | travis.barber@magnumcement.ca | Aug 01, 2025 2:05 AM |
| Imperial Service Systems,Inc. | jmcCarthy@impservsys.com | Aug 01, 2025 2:05 AM |
| Fitness Is NOT A Game | ktaylor@fitnessisnotagame.com | Aug 01, 2025 2:05 AM |
| Element 29 | bill.cassidy@e29ce.com | Aug 01, 2025 2:05 AM |
| Valueneer LLC | Mahmoud@value-neer.com | Aug 01, 2025 2:05 AM |
| DAC | jlewadowska@dacgroup.com | Aug 01, 2025 2:05 AM |
| MDX WORKFORCE ACADEMY | jose.leos@mdxsafetyinc.com | Aug 01, 2025 2:05 AM |
| The Prestigious Mark Inc. | ben@tpmpromo.com | Aug 01, 2025 2:05 AM |
| Brighter Image, Inc. | Corporate@brighter-image.com | Aug 01, 2025 2:05 AM |
| Envia Learning | matt@envialearning.com | Aug 01, 2025 2:05 AM |
| Onyx Healthcare USA, Inc | Jeffliu@onyx-healthcare.com | Aug 01, 2025 2:05 AM |
| Ruts Construction | adrian@rangeline.com | Aug 01, 2025 2:05 AM |
| Prismatic Services | info@prismaticsservices.com | Aug 01, 2025 2:05 AM |
| Py Concepts LLC | oluwaseun.oke@pyconcepts.com | Aug 01, 2025 2:05 AM |
| SCM Consultants Inc. | bminhas@scmconsultants.net | Aug 01, 2025 2:05 AM |
| Boomi Environmental LLC | sri@boomi-environmental.com | Aug 01, 2025 2:05 AM |
| Sophos | craig.allen@sophos.com | Aug 01, 2025 2:05 AM |
| Christy Glass Company | davchristy@aol.com | Aug 01, 2025 2:05 AM |
| Safeguard Strategy Crime Prevention Consultants LLC | joell@safeguardstrategy.com | Aug 01, 2025 2:05 AM |
| Relay Human Cloud | michael@relayhumancloud.com | Aug 01, 2025 2:05 AM |
| Augustine Agency | kwhitsett@augustineagency.com | Aug 01, 2025 2:05 AM |
| Legacy Vision Preservation | crystal@legacyvisionpreservation.com | Aug 01, 2025 2:05 AM |

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| Skaggs Building Solutions LLC | jskaggs@skaggscompany.com | Aug 01, 2025 2:05 AM |
| CENTURY SECURITY SERVICES, INC | cssguard.century@gmail.com | Aug 01, 2025 2:05 AM |
| Fritel and Associates, L.L.C. dba Diversified Product Development | llittle@diversifiedproduct.com | Aug 01, 2025 2:05 AM |
| SafetyMed, LLC | derek@safetymed.com | Aug 01, 2025 2:05 AM |
| Climatec | dal.bonfire@climatec.com | Aug 01, 2025 2:05 AM |
| CommForms Secure Forms Inc | hill.issenman@commforms.ca | Aug 01, 2025 2:05 AM |
| Unlimited Technology, Inc. | iramirez@utiglobal.com | Aug 01, 2025 2:06 AM |
| QDoc Inc. | contracts@qdoc.ca | Aug 01, 2025 2:06 AM |
| ELEMENTS LEADERSHIP, LLC | eric@elementsleadership.com | Aug 01, 2025 2:06 AM |
| Sparrow Consulting Group Inc. | trever@sparrowgroup.org | Aug 01, 2025 2:06 AM |
| Center for Nonprofit Advancement | tyieshiaj@nonprofitadvancement.org | Aug 01, 2025 2:06 AM |
| AED One-Stop Shop | saban@aedonestopshop.com | Aug 01, 2025 2:06 AM |
| OpenTeQ Technologies LLC | harshitha@openteqgroup.com | Aug 01, 2025 2:06 AM |
| Silent Falcon UAS Technologies | gbishop@silentfalconuas.com | Aug 01, 2025 2:06 AM |
| Realize Success LLC | paige@realize-success.com | Aug 01, 2025 2:06 AM |
| Industrial Builders, Inc | brian@IB-USA.COM | Aug 01, 2025 2:06 AM |
| Saltshaker Productions, LLC | connect@saltshakerproductions.com | Aug 01, 2025 2:06 AM |
| GK TechStar LLC | jleyva@techstaris.com | Aug 01, 2025 2:06 AM |
| ISSQUARED, INC. | dlavende@issquaredinc.com | Aug 01, 2025 2:06 AM |
| Nsacyber | Kirby@nsacyber.io | Aug 01, 2025 2:06 AM |
| MedFirst Staffing, LLC | davidb@medfirststaffing.com | Aug 01, 2025 2:06 AM |
| Moran Technology Consulting | scott.weyandt@morantechology.com | Aug 01, 2025 2:06 AM |
| Sage Education Consulting, Inc. | lisa@sageeducon.com | Aug 01, 2025 2:06 AM |
| Scanics | dmapes@scanics.com | Aug 01, 2025 2:06 AM |
| Careers Work, Inc. | sydneyf@careermp.com | Aug 01, 2025 2:06 AM |
| Kuder | rfp@kuder.com | Aug 01, 2025 2:06 AM |
| TABB INC. | bbodkin@tabb.net | Aug 01, 2025 2:06 AM |
| Superior Contractors | Superiorcontractorstx@gmail.com | Aug 01, 2025 2:06 AM |
| Zencon Group Inc. | govt@zencongroup.com | Aug 01, 2025 2:06 AM |
| DITTA ENTERPRISES LLC | Contact@del-ditta.com | Aug 01, 2025 2:06 AM |
| iCUBE Systems, Inc. | nvathreya@icubesys.com | Aug 01, 2025 2:06 AM |
| Settled Solids Management | jmims@hydro-int.com | Aug 01, 2025 2:06 AM |
| Samson & Associés CPA/Consultation Inc. | veronick.gauthier-roy@samson.ca | Aug 01, 2025 2:06 AM |
| Advanced Home Care Solutions | bids@acgroup.global | Aug 01, 2025 2:06 AM |
| Omega 365 USA Inc. | oyvind@omega365.com | Aug 01, 2025 2:06 AM |
| Ikerd Consulting, LLC | bikerd@ikerd.com | Aug 01, 2025 2:06 AM |
| Hillmann | mspinowitz@hillmannconsulting.com | Aug 01, 2025 2:06 AM |
| Excel Facility Services | grivera@efsgnj.com | Aug 01, 2025 2:06 AM |
| Summit View Woods Homeowners | jimbattigaglia@archercompany.com | Aug 01, 2025 2:06 AM |
| Cenmic Management LLC | michael.areola@cenmicmanagement.com | Aug 01, 2025 2:06 AM |
| IOCYBER, LLC | acrawford@iocyber.tech | Aug 01, 2025 2:06 AM |
| Pinnacle Financial Partners | scott.jordan@pnfp.com | Aug 01, 2025 2:06 AM |
| Think Research | tenders@thinkresearch.com | Aug 01, 2025 2:06 AM |
| Fair Schools LLC | info@fairschools.org | Aug 01, 2025 2:06 AM |

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| Dexian, LLC | bob.quinn@dexian.com | Aug 01, 2025 2:06 AM |
| ElevationHR, LLC | dcvasquez@elevationhr.com | Aug 01, 2025 2:06 AM |
| iTaylor Strategies LLC | merdochey@itaylorsolutions.com | Aug 01, 2025 2:07 AM |
| JM Brennan | dmolkentin@jmbrennan.com | Aug 01, 2025 2:07 AM |
| RInggold Telephone Company | ssawyer@rtctel.com | Aug 01, 2025 2:07 AM |
| Method4 Engineering | brian.goodridge@method4engineering.com | Aug 01, 2025 2:07 AM |
| Worldcast live Inc | peter.lewis@worldcastlive.com | Aug 01, 2025 2:07 AM |
| PJG Property Maintenance | pj-grevy@pjgpm.com | Aug 01, 2025 2:07 AM |
| Babb Technology Services Inc | Jonathonm@babbletech.com | Aug 01, 2025 2:07 AM |
| Elearning Studio | meet@elearning.studio | Aug 01, 2025 2:07 AM |
| Pinnacle Project Partners | jbrown@pinnacleprojectpartners.com | Aug 01, 2025 2:07 AM |
| Tino LLC | anastasia@tino.design | Aug 01, 2025 2:07 AM |
| Jamison Link Business Solutions LLC | ajamison@jamisonlink.com | Aug 01, 2025 2:07 AM |
| Burgeon Analytics LLC | mails@burgeonanalytics.com | Aug 01, 2025 2:07 AM |
| CLIMBING GLOBALLY SOLUTIONS LLC | llove@climbingglobally.com | Aug 01, 2025 2:07 AM |
| FM Solutions LLC - Priority Payment Systems Houston | manan@ppshouston.com | Aug 01, 2025 2:07 AM |
| Vendor | bonfirehub@aileronconsulting.com | Aug 01, 2025 2:07 AM |
| FP Property Restoration | steve@fprestoration.com | Aug 01, 2025 2:07 AM |
| Dodge Construction Network | Dodge.Bidding@construction.com | Aug 01, 2025 2:07 AM |
| Nitelines USA, Inc | HL@nitelinesusa.com | Aug 01, 2025 2:07 AM |
| RTC Manufacturing, Inc | tammy.obrien@rtc-traffic.com | Aug 01, 2025 2:07 AM |
| H-Town Technologies Inc | suresh@htown-tech.com | Aug 01, 2025 2:07 AM |
| Stonehouse Drilling & Construction LLC | jhaywood@shdrilling.com | Aug 01, 2025 2:07 AM |
| Total Loving Care, Inc | careofaging@yahoo.com | Aug 01, 2025 2:07 AM |
| SPECIALTY OPTICAL SYSTEMS DBA SOSCLEANROOM.COM | sales@sosupply.com | Aug 01, 2025 2:07 AM |
| Personify Health, Inc | joseph.whalen@personifyhealth.com | Aug 01, 2025 2:07 AM |
| CarePro National Painting / Kept Companies | swilliams@carepropainting.com | Aug 01, 2025 2:07 AM |
| Prism Consulting | valerie@prismconsultingfl.com | Aug 01, 2025 2:07 AM |
| Devfi,Inc | ashwin@devfi.com | Aug 01, 2025 2:07 AM |
| Revolution Data Platforms | sales@dataplatforms.ca | Aug 01, 2025 2:07 AM |
| PCC-IT International, dba of Power Capital Management | clientservices@itpccit.com | Aug 01, 2025 2:07 AM |
| Gallagher | tim_truncellito@ajg.com | Aug 01, 2025 2:07 AM |
| GoldPhish | jami@thegoldphish.com | Aug 01, 2025 2:07 AM |
| Non Profit | businessops@endeavors.org | Aug 01, 2025 2:07 AM |
| EPSoft Technologies LLC | lahari.medarametla@epsoftinc.com | Aug 01, 2025 2:07 AM |
| The Facilities Group | jhawkins@thefacilitiesgroup.com | Aug 01, 2025 2:07 AM |
| PRODISION, LLC | sam@prodision.com | Aug 01, 2025 2:07 AM |
| Elite Utility Solutions | josh.jarrard@eliteutilitysolutions.com | Aug 01, 2025 2:07 AM |
| STS Recycling, LLC. | morgan@stsrecycle.com | Aug 01, 2025 2:07 AM |
| International Languages Service | john.arroyave@ilsjax.com | Aug 01, 2025 2:07 AM |
| IT Minds LLC | GovernmentServices@itminds.net | Aug 01, 2025 2:07 AM |
| Gulf Coast Paper | gary.ellis@imperialdade.com | Aug 01, 2025 2:07 AM |
| Carson Solutions, LLC | webbk@carsonsolutionsllc.com | Aug 01, 2025 2:07 AM |
| Proactive MD | tcorley@proactive.md | Aug 01, 2025 2:07 AM |

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|---|---|----------------------|
| Texas Enforcer LLC. | texasenforcerllc@gmail.com | Aug 01, 2025 2:07 AM |
| Recruiting Heroes | nsalinas@recruitingheroes.org | Aug 01, 2025 2:07 AM |
| BDG Trees | joneal@bdgtrees.com | Aug 01, 2025 2:07 AM |
| Drone Security Service Inc | info@dronesecurityserv.com | Aug 01, 2025 2:07 AM |
| DPTV TANGO LLC | dptvtango@gmail.com | Aug 01, 2025 2:07 AM |
| DIESEL DEPOT | marc@diesel-depot.com | Aug 01, 2025 2:07 AM |
| mock5 design | monica.mockus@mock5design.com | Aug 01, 2025 2:07 AM |
| Proficient Consulting LLC | mohit.nigam@proficient.biz | Aug 01, 2025 2:07 AM |
| Condition Monitoring Analytics, LLC | sjones@conditionmonitoringanalytics.com | Aug 01, 2025 2:07 AM |
| Lunas Inc. | p.gerasimov@lunas.pro | Aug 01, 2025 2:08 AM |
| Vendor | kloring@sunprint.com | Aug 01, 2025 2:08 AM |
| Say it with Style Promos and Custom Apparel | eugene@siwspromos.com | Aug 01, 2025 2:08 AM |
| Reliable Paper Inc | jimfaucette@reliablepaper.com | Aug 01, 2025 2:08 AM |
| LAZARO LEAL LANDSCAPING AND TREE SERVICES LLC | leallandscapingservices@yahoo.com | Aug 01, 2025 2:08 AM |
| Upfiv Designs Inc. | aurelia@upfiv.com | Aug 01, 2025 2:08 AM |
| https://totaloptim.com | contact@totaloptim.com | Aug 01, 2025 2:08 AM |
| GovFirst | angel@govfirst.net | Aug 01, 2025 2:08 AM |
| Holt Texas, Ltd. (dba HOLT CAT) | francisco.valor@holtgrp.com | Aug 01, 2025 2:08 AM |
| Grind-Well LLC | info@grind-well.com | Aug 01, 2025 2:08 AM |
| Summitt Forests, Inc | summittforests@gmail.com | Aug 01, 2025 2:08 AM |
| IT Operational Strategies LLC, SDVO | Terry.stockholm@itops-llc.com | Aug 01, 2025 2:08 AM |
| Selrico Services Inc. | procurement@selricoservices.com | Aug 01, 2025 2:08 AM |
| Young Scholars Circle LLC/The Masterpiece Academy | krishnacart@youngscholarscircle.com | Aug 01, 2025 2:08 AM |
| Voyce Inc. | proposals@voyceglobal.com | Aug 01, 2025 2:08 AM |
| Pencrafter | pencraftertymoss@outlook.com | Aug 01, 2025 2:08 AM |
| IMA Financial Group | tim.schermerhorn@imacorp.com | Aug 01, 2025 2:08 AM |
| Tek Construction | Tekmenzhi92@icloud.com | Aug 01, 2025 2:08 AM |
| TELUS International | richard.bledsoe@telusinternational.com | Aug 01, 2025 2:08 AM |
| Amplify Systems Integration | dplatt@amplifysi.com | Aug 01, 2025 2:08 AM |
| Simple Communications Technologies, LLC | brian@simplecom.pro | Aug 01, 2025 2:08 AM |
| Servi-Tek Facility Solutions | accounting.engineering@servi-tek.net | Aug 01, 2025 2:08 AM |
| Vendor | riccie.gargano@garda.com | Aug 01, 2025 2:08 AM |
| Bisco Health Inc | sam@biscohealth.com | Aug 01, 2025 2:08 AM |
| Carrier Enterprise | douglas.smyers@carrierenterprise.com | Aug 01, 2025 2:08 AM |
| Apex Site Services | admin@apexsites.com | Aug 01, 2025 2:08 AM |
| Guardian Safety and Supply LLC dba Enviro Safety Products | amaly@envirosafety.com | Aug 01, 2025 2:08 AM |
| Tribeca Builds, LLC | casey@tribecabuilds.com | Aug 01, 2025 2:08 AM |
| Vortex Solution inc. | karine.s@vortexsolution.com | Aug 01, 2025 2:08 AM |
| Texas Values | kyle@texasvalues.com | Aug 01, 2025 2:08 AM |
| Genric Inc | pattwood@genric.com | Aug 01, 2025 2:08 AM |
| Citrus Advertising | sheila@citrusadv.com | Aug 01, 2025 2:08 AM |
| Competitive Edge Business Solutions | tdaniels@focalpointcoaching.com | Aug 01, 2025 2:08 AM |
| XyberMed Cooperation | ammaar@xybermed.com | Aug 01, 2025 2:08 AM |
| Energia USA, Inc. | bids@energiasaves.com | Aug 01, 2025 2:08 AM |

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| International Alliance Group | larry@iagusa.org | Aug 01, 2025 2:08 AM |
| BKTB Group Inc dba MC Austin | imoreno@mcaustin.com | Aug 01, 2025 2:08 AM |
| Rally, Inc. | bobby@rallyinc.com | Aug 01, 2025 2:08 AM |
| RevoTRAC, LLC | melissa@revotrac.com | Aug 01, 2025 2:08 AM |
| AMB Modulaire Inc | sylvainperrault@ambmodulaire.com | Aug 01, 2025 2:08 AM |
| Intercontinental Pharma Inc. | salesmed@intercontinentalpharma.com | Aug 01, 2025 2:08 AM |
| Liberty Safety Company LLC | Kennyc@libERTYsafetyco.com | Aug 01, 2025 2:08 AM |
| Zalfi LLC | amccabe@zalfi.org | Aug 01, 2025 2:08 AM |
| Edelwise Med Supply | snavish@edelwisems.com | Aug 01, 2025 2:08 AM |
| UnBoxed Solutions | robert@swg-unboxed.org | Aug 01, 2025 2:08 AM |
| C.A Friend Consulting | christian@cafriendconsulting.com | Aug 01, 2025 2:08 AM |
| VEscape Labs | info@vescapelabs.com | Aug 01, 2025 2:08 AM |
| Unity Works Talent | mmoss@unityworkstalent.com | Aug 01, 2025 2:08 AM |
| NXTGEN Clean Energy Solutions | russ@nxtgencleanenergy.com | Aug 01, 2025 2:08 AM |
| Trans Canada Forest Products | srubin@pftranscan.com | Aug 01, 2025 2:08 AM |
| Relannford Enterprises LLC | sandra@relannford.com | Aug 01, 2025 2:08 AM |
| Global Alliant | operations@globalalliantinc.com | Aug 01, 2025 2:08 AM |
| CHILDREN AT RISK | grants@childrenatrisk.org | Aug 01, 2025 2:08 AM |
| Success by Design, Inc. | megan@successbydesign.com | Aug 01, 2025 2:08 AM |
| SMART GROUP SYSTEMS | MICKEY@SMGSYSTEMS.NET | Aug 01, 2025 2:09 AM |
| Allied Strategic Solutions | bwinslow34@yahoo.com | Aug 01, 2025 2:09 AM |
| Patriot Supplies | jessica@patriotsuppliesllc.com | Aug 01, 2025 2:09 AM |
| Senture, LLC, a TP company | bobbie.g.gutierrez@senture.com | Aug 01, 2025 2:09 AM |
| Asera LLC | jodi-annbirch@AseraSolutions.com | Aug 01, 2025 2:09 AM |
| YOSVENMA LLC | corderoenma@icloud.com | Aug 01, 2025 2:09 AM |
| Aquiyel Business Services | nijah@aquiyel.com | Aug 01, 2025 2:09 AM |
| Slooh | procurement@slooh.com | Aug 01, 2025 2:09 AM |
| Vendor | jennifer@perfectfitimage.com | Aug 01, 2025 2:09 AM |
| Argyle Build Inc. | maret@argyle.build | Aug 01, 2025 2:09 AM |
| Foresight Engineering and Technology | info@cleanconnects.com | Aug 01, 2025 2:09 AM |
| M8 Management LLC | twms@m8managementllc.com | Aug 01, 2025 2:09 AM |
| PwC | jon.souder@pwc.com | Aug 01, 2025 2:09 AM |
| Bluestar Systems Inc | jigar@bluestarsystemsinc.com | Aug 01, 2025 2:09 AM |
| Liberty Home Health LLC dba Lab Pointe | support@labpointe.com | Aug 01, 2025 2:09 AM |
| nTech Workforce | sangeetha@ntechworkforce.com | Aug 01, 2025 2:09 AM |
| Pride Global | prem.savalani@prideglobal.com | Aug 01, 2025 2:09 AM |
| CMIT Solutions of Best Southwest Dallas County | klewis@cmitsolutions.com | Aug 01, 2025 2:09 AM |
| Enspyire Consulting | ljones@enspyire.com | Aug 01, 2025 2:09 AM |
| Avista Realtime Systems, LLC | Wshumaker@avistarealtime.com | Aug 01, 2025 2:09 AM |
| AlexiGen BioTech, LLC | jeffreyferguson@alexigen.com | Aug 01, 2025 2:09 AM |
| Revive | grobson@revive.health | Aug 01, 2025 2:09 AM |
| Accelerated Fleet Services | rbias@afsfleet.com | Aug 01, 2025 2:09 AM |
| The Voice Society | maria@thevoicesociety.com | Aug 01, 2025 2:09 AM |
| YES I CAN SERVICES | sfeller@yesicanservices.com | Aug 01, 2025 2:09 AM |

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| Innovative Edge TCS | swarna@ie-tcs.com | Aug 01, 2025 2:09 AM |
| Vendor | | Aug 01, 2025 2:09 AM |
| School Counselor Lessons | Aprilsspringcleaningllc@gmail.com | Aug 01, 2025 2:09 AM |
| CNA INSTRUCTOR CONSULTANTS LLC | marsha@schoolcounselorlessons.com | Aug 01, 2025 2:09 AM |
| Fred's Award World | amy@thesecretcocktail.com | Aug 01, 2025 2:09 AM |
| Blue Chip Works | rose.freds@outlook.com | Aug 01, 2025 2:09 AM |
| MBI | tony@bluechipworks.com | Aug 01, 2025 2:09 AM |
| Enpramex distribution | justin.conroy@mbakerintl.com | Aug 01, 2025 2:09 AM |
| Octilion LLC | mike@enpramex.com | Aug 01, 2025 2:09 AM |
| Vendor | niket@thebilions.com | Aug 01, 2025 2:09 AM |
| Moogle Canada Inc. | mike@baconcompanies.com | Aug 01, 2025 2:09 AM |
| PULSE CREATIVE GROUP LLC | director@mooglelabs.com | Aug 01, 2025 2:09 AM |
| Hamilton Staffing Solutions | Mardesmith112@gmail.com | Aug 01, 2025 2:09 AM |
| Elias Institute of Professional Coaching Inc | angela.h@hamiltonstaffingsolutions.com | Aug 01, 2025 2:09 AM |
| Armadillo Photo Supply | janine@drjanineelias.com | Aug 01, 2025 2:09 AM |
| NWN Carousel | rhernandez@armadillophoto.com | Aug 01, 2025 2:09 AM |
| Alletec Inc. | cludwig@nwncarousel.com | Aug 01, 2025 2:10 AM |
| HIVOLT Advanced Inc. | amian@alletec.com | Aug 01, 2025 2:10 AM |
| Vendor | andrew.Klinger@hva-inc.com | Aug 01, 2025 2:10 AM |
| Vendor | peter@graceyworks.com | Aug 01, 2025 2:10 AM |
| Citronway | Michael.Keegan@abm.com | Aug 01, 2025 2:10 AM |
| Make Stuff Move Inc. | gokocha@citronway.com | Aug 01, 2025 2:10 AM |
| Mindset Labs, Inc. | sourcing@makestuffmove.com | Aug 01, 2025 2:10 AM |
| Surefox | RFX@tbh.us | Aug 01, 2025 2:10 AM |
| Angel Staffing, Inc. | matthew.reeser@surefox.com | Aug 01, 2025 2:10 AM |
| Vega Procurement Solutions Group, LLC | megan@angelstaffing.net | Aug 01, 2025 2:10 AM |
| Richard Group | avega@vegaprocure.com | Aug 01, 2025 2:10 AM |
| Ward Companies, LLC. | john.duic@richardgroup.com | Aug 01, 2025 2:10 AM |
| bond & bond auctioneers | wward219@gmail.com | Aug 01, 2025 2:10 AM |
| Maribel Martinez Consulting | sales@bondauctioneers.com | Aug 01, 2025 2:10 AM |
| R and J Services | maribel@maribelmartinezconsulting.com | Aug 01, 2025 2:10 AM |
| MFRXM, Inc | rickrogers10@outlook.com | Aug 01, 2025 2:10 AM |
| Garner Paving and Construction LLC | tim.thomas@crystalclearrx.com | Aug 01, 2025 2:10 AM |
| Cushman & Wakefield of Long Island, Inc | garnerpaving@sbcglobal.net | Aug 01, 2025 2:10 AM |
| HV | David@cushwake.com | Aug 01, 2025 2:10 AM |
| Tekterra, Inc. | hannah.vdbg@gmail.com | Aug 01, 2025 2:10 AM |
| Knight Restoration, LLC | rob.conrad@tekterra.com | Aug 01, 2025 2:10 AM |
| MALAN BEST SECURITY INC | I.thomason@knightcommercial.com | Aug 01, 2025 2:10 AM |
| TRC Environmental Corp | Info@malanbestsecurity.com | Aug 01, 2025 2:10 AM |
| Planting Seeds Academic Solutions | mpendergrass@trccompanies.com | Aug 01, 2025 2:10 AM |
| Think Board | cjones@plantingseedstutoring.com | Aug 01, 2025 2:10 AM |
| AV Cabling Contractors | hello@think-board.com | Aug 01, 2025 2:10 AM |
| Precision Environmental Company | gil@avcablingcontractors.com | Aug 01, 2025 2:10 AM |
| Euna Solutions | Deureka@precision-env.com | Aug 01, 2025 2:10 AM |
| | rfp@questica.com | Aug 01, 2025 2:10 AM |

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| Digital Plus Solutions LLC | agoyal@digitalplussolutions.com | Aug 01, 2025 2:10 AM |
| 144 Family Care | chichikakoma@gmail.com | Aug 01, 2025 2:10 AM |
| Xtreme Security & Fire | Extremesecurity@hotmail.com | Aug 01, 2025 2:10 AM |
| Eagle Consulting & Development LLC | cassondra@eagleconsultingdevelopment.com | Aug 01, 2025 2:10 AM |
| Unified Services Consulting Group | Joseph.Leonard@uscongru.com | Aug 01, 2025 2:10 AM |
| California | info@ubuntupsyh.com | Aug 01, 2025 2:10 AM |
| Strong Solutions LLC | info@strongsolutionstah.com | Aug 01, 2025 2:10 AM |
| Anglin Consulting Group, Inc | yashieka@anglincg.com | Aug 01, 2025 2:10 AM |
| TWW Enterprises | daniel.wright@twwenterprises.com | Aug 01, 2025 2:10 AM |
| Vendor | amandar@newporttc.com | Aug 01, 2025 2:10 AM |
| Hunter Cattle Co | accounting@huncertc.com | Aug 01, 2025 2:10 AM |
| Topology Health | alex@topology.health | Aug 01, 2025 2:10 AM |
| Transform Interactive | josie@transforminteractive.com | Aug 01, 2025 2:10 AM |
| West Coast Equipment & Safety Supply | sales@westcoastsafetysupply.com | Aug 01, 2025 2:10 AM |
| KTA Media Group, LLC | info@kaylatuckeradams.com | Aug 01, 2025 2:10 AM |
| Industrial Applied Technologies | tbearden.iatllc@gmail.com | Aug 01, 2025 2:10 AM |
| Expanded Learning Academy | cgreen@expandedlearningacademy.com | Aug 01, 2025 2:10 AM |
| McConnell & Jones LLP | bharper@mjl.com | Aug 01, 2025 2:10 AM |
| Baseline Telematics Inc. | pasavoie@baselinetelematics.com | Aug 01, 2025 2:10 AM |
| Direct Mop Sales, Inc. | mjulo@directmopsales.com | Aug 01, 2025 2:10 AM |
| Vendor | tony@bmpcomp.com | Aug 01, 2025 2:11 AM |
| APC BILLING | info@apcbilling.com | Aug 01, 2025 2:11 AM |
| GEM Car Sales and Service, LLC | cade@gemnev.com | Aug 01, 2025 2:11 AM |
| Bioquintex Solutions | sherry.east@bioquintex.com | Aug 01, 2025 2:11 AM |
| RT Solutions Group LLC. | admin@rtsolutionsgrp.com | Aug 01, 2025 2:11 AM |
| Joint Force Contracting | bill@jfcus.com | Aug 01, 2025 2:11 AM |
| Border Industrial Solutions LLC | luis.sosa@borderindustrialsolutions.com | Aug 01, 2025 2:11 AM |
| Birch Agency, Inc | rcastellana@birchagency.com | Aug 01, 2025 2:11 AM |
| Fluxus USA | angel@fluxusmg.com | Aug 01, 2025 2:11 AM |
| Web Wizards | chad@webwizards.ca | Aug 01, 2025 2:11 AM |
| All City Communications | nmiller@allcitycom.com | Aug 01, 2025 2:11 AM |
| H & K Prints | info@hkprintsco.com | Aug 01, 2025 2:11 AM |
| 3 Tier Group | admin@3tiergp.com | Aug 01, 2025 2:11 AM |
| Braden Business Systems, Inc. | JLOBRACO@BRADENONLINE.COM | Aug 01, 2025 2:11 AM |
| Inoapps | rj.brownlow@inoapps.com | Aug 01, 2025 2:11 AM |
| Choice-Telematics | Ryan.Clemons@Choice-telematics.com | Aug 01, 2025 2:11 AM |
| Change by Design | ebbers@changebydesign.us | Aug 01, 2025 2:11 AM |
| Globiser, Inc | cnipe@globiser.com | Aug 01, 2025 2:11 AM |
| LMEC LLC | leti@lmecllc.com | Aug 01, 2025 2:11 AM |
| Sublime Wireless Inc. | john.oleary@swius.com | Aug 01, 2025 2:11 AM |
| ATTAC Consulting Group | busdevelopment@attacconsulting.com | Aug 01, 2025 2:11 AM |
| Impact Printing and Graphics LTD | claudia@impactprinting.biz | Aug 01, 2025 2:11 AM |
| Wingman63, LLC. | andi.poch@wingman63.com | Aug 01, 2025 2:11 AM |
| Next Structural Integrity Inc | janice.collins@nextsi.com | Aug 01, 2025 2:11 AM |

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| Varcons | bonfire@varcons.com | Aug 01, 2025 2:11 AM |
| C5 GROUP LLC | E.C.IKEAKOR@GMAIL.COM | Aug 01, 2025 2:11 AM |
| ADB Companies Inc. | mbinder@adb-us.com | Aug 01, 2025 2:11 AM |
| Steve Lewey's Vendor | steve.lewey@beltmann.com | Aug 01, 2025 2:11 AM |
| Wagmo | audra.stern@wagmo.io | Aug 01, 2025 2:11 AM |
| ArborVista, LLC | bids@arborvista.com | Aug 01, 2025 2:11 AM |
| Prosource IT | kskelton@prosourceit.net | Aug 01, 2025 2:11 AM |
| Dig 'N It Excavation LLC | DNIEX@YAHOO.COM | Aug 01, 2025 2:11 AM |
| S & J Business solutions Inc. | Sandjbsi@gmail.com | Aug 01, 2025 2:11 AM |
| Xperteks Computer Consultancy, Inc. | mvelez@xperteeks.com | Aug 01, 2025 2:11 AM |
| Athletics Admin | kc@athleticsadmin.com | Aug 01, 2025 2:11 AM |
| 1digit | jgeiling@1digit.nyc | Aug 01, 2025 2:12 AM |
| Light As Air Boats | andi@lightasairboats.com | Aug 01, 2025 2:12 AM |
| OP Consulting Group LLC | owner@opconsultinggroup.com | Aug 01, 2025 2:12 AM |
| Medic-One Medical Services | mporter@MedicOne.org | Aug 01, 2025 2:12 AM |
| Exceptional Lives | anne.punzakmarcus@exceptionallives.org | Aug 01, 2025 2:12 AM |
| ReNu Mental Wellness Group | lharrison@renuwellnessgroup.com | Aug 01, 2025 2:12 AM |
| Bridge The Gap Sped, LLC | monique@bridgethegapsped.com | Aug 01, 2025 2:12 AM |
| Jackson Movers | info@mymovingsupport.com | Aug 01, 2025 2:12 AM |
| Security & Safety Associates of Louisiana LLC | revere@ssala.us | Aug 01, 2025 2:12 AM |
| Blue Raster | mlippmann@blueraster.com | Aug 01, 2025 2:12 AM |
| Sacriste Empire Ai Professional Technology Services | csdunn@sacristempire.com | Aug 01, 2025 2:12 AM |
| Simarn, LLC | GARY.FEZZEY@SIMARN.COM | Aug 01, 2025 2:12 AM |
| Grow America | jrodarte@growamerica.org | Aug 01, 2025 2:12 AM |
| Safe Havens International, Inc. | phuong@weakfish.org | Aug 01, 2025 2:12 AM |
| ATA Services, Inc. | pharrod@ataservices.net | Aug 01, 2025 2:12 AM |
| Megastar HR | beca@megastarhr.com | Aug 01, 2025 2:12 AM |
| Pearl Interactive Network | mantwine@pinsourcing.com | Aug 01, 2025 2:12 AM |
| Optimal Solutions Group | procurement@optimalsolutionsgroup.com | Aug 01, 2025 2:12 AM |
| JobSite Diesel Repair | sales@jobsitediesel.com | Aug 01, 2025 2:12 AM |
| 3Core Systems, Inc | navin.kandula@3coresystems.com | Aug 01, 2025 2:12 AM |
| Onebridge Support Services LLC | anita@onebridgecenter.com | Aug 01, 2025 2:12 AM |
| GLC On-The-Go | lcone@glcgroup.com | Aug 01, 2025 2:12 AM |
| Sophron Networks LLC | rmurphy@sophronnet.com | Aug 01, 2025 2:12 AM |
| D2D IT Services LLC | szahid@d2dis.com | Aug 01, 2025 2:12 AM |
| University of Cincinnati Economics Center | b.evans@uc.edu | Aug 01, 2025 2:12 AM |
| MS. TAMMY'S SOLUTIONS INC | info.mstammysolutions@gmail.com | Aug 01, 2025 2:12 AM |
| Publicus | clacatusu@public-us.com | Aug 01, 2025 2:12 AM |
| RCS Excavation, Inc. | jboak@rcsexcavation.com | Aug 01, 2025 2:12 AM |
| Altigen | chet.hanks@altigen.com | Aug 01, 2025 2:12 AM |
| SCRIBEDOC.COM, IN C | sandy@scribedoc.com | Aug 01, 2025 2:12 AM |
| Vendor | michael.ongkiko@nfp.com | Aug 01, 2025 2:12 AM |
| Southwind Marketing Group | Damien@southwindmarketing.com | Aug 01, 2025 2:12 AM |
| Crossbow Group | jbower@crossbowgroup.com | Aug 01, 2025 2:12 AM |

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| MoeKim Alliance LLC | mauricewhite@moekim.com | Aug 01, 2025 2:12 AM |
| Ferox Group, LLC | bradley@theferoxgroup.com | Aug 01, 2025 2:12 AM |
| COAL HARBOUR MECHANICAL LTD | tyler.ohm@chm.ca | Aug 01, 2025 2:12 AM |
| Sys Code Labs LLC | uma@syscodelabs.com | Aug 01, 2025 2:12 AM |
| EC Technology Consulting Services LLC | mcouncil@eccybersecurity.com | Aug 01, 2025 2:12 AM |
| Drive Integration, LLC | brock@driveintegrationllc.com | Aug 01, 2025 2:12 AM |
| Imprint Penny LLC | bids@imprintpenny.com | Aug 01, 2025 2:12 AM |
| Coach Brooks Business Consulting | contactus@latashabrooks.com | Aug 01, 2025 2:12 AM |
| Let the Beat Build | rlopez@letthebeatbuild.me | Aug 01, 2025 2:12 AM |
| GardaWorld Security Services | renee.campbell@garda.com | Aug 01, 2025 2:12 AM |
| Freedom Commercial Services | jvetzel@goarmstrong.com | Aug 01, 2025 2:12 AM |
| Kijero LLC | fed@kijero.com | Aug 01, 2025 2:12 AM |
| Strategic Government Resources | rfp@governmentresource.com | Aug 01, 2025 2:13 AM |
| Hustle | rfp@hustle.com | Aug 01, 2025 2:13 AM |
| Object Technology Solutions, Inc. | proposals@otsi-usa.com | Aug 01, 2025 2:13 AM |
| Vendor | brian.vansickle@quadbridge.com | Aug 01, 2025 2:13 AM |
| Techbundle | dan.drake@techbundle.com | Aug 01, 2025 2:13 AM |
| IconXChange, LLC | michael@iconxchange.io | Aug 01, 2025 2:13 AM |
| Horace Mann / Wise Benefits | LESLY.Keenan@horacemann.com | Aug 01, 2025 2:13 AM |
| Total Team Construction | gyanez@totalteamcompanies.com | Aug 01, 2025 2:13 AM |
| FUNDING matters Inc. | wpetruck@fundingmatters.com | Aug 01, 2025 2:13 AM |
| All Points Media LLC | jeffg@allpointsco.com | Aug 01, 2025 2:13 AM |
| The Thomas Consulting Group LLC | mthomas@tcgcan.com | Aug 01, 2025 2:13 AM |
| Alignix Consulting | danielle@alignixconsulting.com | Aug 01, 2025 2:13 AM |
| North Star Identity LLC | gitika.srivastava@northstar-identity.com | Aug 01, 2025 2:13 AM |
| S&P Controls & Rebuild | spcontrolsrebuild@yahoo.com | Aug 01, 2025 2:13 AM |
| Assura, Inc. | karen.cole@assurainc.com | Aug 01, 2025 2:13 AM |
| D&D Fleet & Auto Service LLC | dana@ddfleetservice.com | Aug 01, 2025 2:13 AM |
| Green Leaf Procurement | jennifer@greenleafprocurement.com | Aug 01, 2025 2:13 AM |
| NUH Janitorial Company LLC | nadeem_majid@yahoo.com | Aug 01, 2025 2:13 AM |
| GenSigma LLC. | rfp@gensigma.com | Aug 01, 2025 2:13 AM |
| Northern Inspection Services | admin@nismidwest.com | Aug 01, 2025 2:13 AM |
| ClearBridge Technology Group, LLC | jwtetmore@clearbridgetech.com | Aug 01, 2025 2:14 AM |
| Medco Sports Medicine | medcosalessupport@medcosupply.com | Aug 27, 2025 5:49 AM |
| Maxim Healthcare Staffing Services | robdavis@maximstaffing.com | Aug 30, 2025 4:43 AM |
| TinyEYE Therapy Services | chantelle@tinyeye.com | Sep 10, 2025 3:42 AM |
| Timely Telehealth LLC | rfp@timelycare.com | Sep 10, 2025 4:29 AM |
| Plexos Group, LLC | katie.johnston@plexosgroup.com | Sep 13, 2025 8:39 AM |
| Agape Therapies and Educational Services Corp. | mfanning@agapetxs.com | Sep 15, 2025 2:38 AM |
| BNX Financial Solutions, LLC DBA BNX Business Advisors | procure@bnxba.com | Sep 16, 2025 3:38 AM |
| Spark Innovations | sales@thesparkinnovations.com | Sep 16, 2025 3:56 AM |
| Solix, Inc. | solutions@solixinc.com | Sep 16, 2025 4:05 AM |
| SenoPro LLC | senoprotx@gmail.com | Sep 16, 2025 4:43 AM |
| EAI Education | sales@eaieducation.com | Sep 16, 2025 4:50 AM |

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| McKesson Medical-Surgical Government Solutions LLC | bid@mckesson.com | Sep 16, 2025 5:07 AM |
| Invoti, LLC. | info@invoti.com | Sep 16, 2025 5:13 AM |
| Public Consulting Group LLC | bids@pcgus.com | Sep 16, 2025 5:53 AM |
| PYRAMID SCHOOL PRODUCTS | biddept@pyramidsp.com | Sep 16, 2025 6:27 AM |
| Gaggle.Net, Inc. | bids@gaggle.net | Sep 16, 2025 7:11 AM |
| School Health Corporation | bids@schoolhealth.com | Sep 16, 2025 7:25 AM |
| Jonah's Enterprises Inc. | jonahs.enterprises@gmail.com | Sep 16, 2025 8:02 AM |
| Crisis Prevention Institute, Inc. | CPIRFP@crisisprevention.com | Sep 16, 2025 8:36 AM |
| Compu-Vision Consulting, Inc. | rfp@compuvis.com | Sep 16, 2025 8:43 AM |
| Lakeshore Learning Materials, LLC | biddept@lakeshorelearning.com | Sep 16, 2025 9:36 AM |
| Millennium Info Tech Inc | bids@miti.us | Sep 16, 2025 9:56 AM |
| The Lincoln Center for Family and Youth | GTFreeman@TheLincolnCenter.com | Sep 16, 2025 10:07 AM |
| Really Good Stuff | bidsupport@reallygoodstuff.com | Sep 16, 2025 10:55 AM |
| Soliant Health, LLC | heather.miller@soliant.com | Sep 16, 2025 11:00 AM |
| SOUTHERNBELLE ROOM, LLC | info@SouthernBelleRoom.com | Sep 16, 2025 11:34 AM |
| Diamedical USA Equipment LLC | tstolla@diamedicalusa.com | Sep 16, 2025 11:39 AM |
| Unipak Corp. | customercare@unipakcorp.net | Sep 16, 2025 11:50 AM |
| Uwill, Inc. | jdehmer@uwill.com | Sep 16, 2025 12:15 PM |



AEPA 026-B Health and Wellness

Opening Record

Tuesday, September 16, 2025

| Respondent | Part D Questionnaire | Exceptions & Deviations | Part E-Signature Forms | Part F-Pricing Workbook | Exhibit A-Marketing Plan | Acknowledge Download of Supporting Doc #1-6 | Acknowledge Conformance With Bid Specs | Responsiveness Check* |
|--------------------------------|----------------------|-------------------------|------------------------|-------------------------|--------------------------|---|--|-----------------------|
| Active Submissions: | | | | | | | | |
| 4 Max Health (Dr. Pilicy) | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Medline Industries | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Neuralign USA LLC | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Quill LLC | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| School Health Corp | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| School Nurse Supply, Inc | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| TeleMedCo Inc | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| TinyEYE Therapy Services | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Totalskinicare.com, LLC | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Eliminated Submissions: | | | | | | | | |
| None | | | | | | | | |

* - Send to Category Committee for Evaluation

Opening Chair:

Steve Griggs

Witnesses:

George Wilson

Ken Swink

Craig Peterson

Joni Puffet

Elizabeth Dorman

Dave Puyear

Nita Werner

Mark Carollo

Melissa Mattson

Becky Herlocker

Bart Powelson



Submission Instructions for Suppliers

Instructions: Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Bonfire/Euna Procurement, in their **specified/required format**, by the due date and time listed for this solicitation.

Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation. Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

Please follow these instructions to submit via our Bonfire/Euna Procurement portal.

1. Prepare your submission materials:

Requested Information

| Name | Type | # Files | Requirement | Instructions |
|---------------------------------------|-----------------------|----------|--|---|
| Bid Bond (Bid Bond Security Document) | File Type: PDF (.pdf) | 1 | If Required, as indicated at the top of Part A | The original bid security must be received by EducationPlus by the due date and time. See Part A. |
| New Jersey State Specific Documents | File Type: PDF (.pdf) | Multiple | Optional | |
| Exceptions & Deviations | File Type: PDF (.pdf) | 1 | Required | |



| | | | | |
|---|--|----------|----------|---|
| AEPA Part D Questionnaire | Questionnaire: Excel (.xlsx) | 1 | Required | You will need to fill out the provided Response Template for this Questionnaire. The Response Template can be downloaded from the project listing on the Bonfire/Euna Procurement portal. |
| Part E Signature Forms | File Type: PDF (.pdf) | 1 | Required | |
| Part F Discount Pricing Workbook | File Type: Excel (.xls, .xlsx) | 1 | Required | |
| Exhibit A - Marketing Plan | File Type: PDF (.pdf) | 1 | Required | |
| Service Coverage Maps/Options for Participating Members (if applicable) | File Type: Any (.csv, .pdf, .xls, .xlsx, .ppt, .pptx, .bmp, .gif, .jpeg, .jpg, .jpe, .png, .tiff, .tif, .txt, .text, .rtf, .doc, .docx, .dot, .dotx, .word, .dwg, .dwf, .dxf, .mp3, .wav, .avi, .mov, .mp4, .mpeg, .wmv, .zip) | Multiple | Optional | |



| | | | | |
|---|--|----------|----------|--|
| I acknowledge that I have downloaded all supporting documentation #1-4, along with my corresponding category documentation. | Data Type: Yes/No | N/A | Required | |
| I acknowledge that all products and services submitted with this response conform to the specifications outlined in Part A - Specifications | Data Type: Yes/No | N/A | Required | |
| Supporting Information | File Type: Any (.csv, .pdf, .xls, .xlsx, .ppt, .pptx, .bmp, .gif, .jpeg, .jpg, .jpe, .png, .tiff, .tif, .txt, .text, .rtf, .doc, .docx, .dot, .dotx, .word, .dwg, .dwf, .dxf, .mp3, .wav, .avi, .mov, .mp4, .mpeg, .wmv, .zip) | Multiple | Optional | |



Requested Documents:

Please note the type and number of files allowed. The maximum upload file size is 1000 MB.

Please do not embed any documents within your uploaded files, as they will not be accessible or evaluated.

Requested Data:

Please note that text fields have a limit of 2000 characters. We recommend you prepare your responses in advance to ensure they fit within the length restrictions. Learn more about Requested Data at the [Bonfire Help Center](#).

Requested Questionnaires:

The Questionnaire Response Templates can be obtained by clicking on the appropriate Open Public Opportunities at <https://aepacoop.bonfirehub.com/opportunities/>

Please note that Questionnaires may take a significant amount of time to prepare.

2. Upload your submission at:

<https://aepacoop.bonfirehub.com/opportunities/>

You will not be able to prepare a submission unless you submit 'Yes' for your Intent to Bid by **September 16, 2025 1:30 PM EST.**

The Question period for this opportunity starts July 31, 2025 1:00 PM EST. The Question period for this opportunity ends August 29, 2025 6:00 PM EST. You will not be able to send messages after this time.

Your submission must be uploaded, submitted, and finalized prior to the Closing Time of **September 16, 2025 1:30 PM ET.** We strongly recommend that you give yourself sufficient time and **at least ONE (1) day** before Closing Time to begin the uploading process and to finalize your submission.



Important Notes:

- Each item of Requested Information will only be visible to AEPA after the Closing Time.
- Uploading large documents may take significant time, depending on the size of the file(s) and your Internet connection speed.
- You will receive an email confirmation receipt with a unique confirmation number once you finalize your submission.
- Minimum system requirements: Microsoft Edge, Google Chrome, or Mozilla Firefox. Javascript must be enabled. Browser cookies must be enabled.

Need Help?

Association of Educational Purchasing Agencies (AEPA) uses a Bonfire/Euna Procurement portal for accepting and evaluating proposals digitally. Please contact Bonfire/Euna Procurement by email at support.bonfire@eunasolutions.com for technical questions related to your submission. You can also visit their help forum at <https://customer.eunasolutions.com/public/s/knowledge-base/bonfire-hub>



026 Public File – Solicitation Event Information

| Solicitation Release Date | Bonfire | Posting date for the Opportunity | July 31, 2025 1:00 PM Eastern |
|---|---------|---|-------------------------------------|
| Voluntary Pre-Bid Conference Call- All Categories | Zoom | Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US | August 18, 2025 11:00 AM Eastern |
| Voluntary Pre-Bid Conference Call- Furniture | Zoom | Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US | August 18, 2025 12:30 PM Eastern |
| Voluntary Pre-Bid Conference Call- Health & Wellness | Zoom | Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US | August 18, 2025 1:00 PM Eastern |

| | | | |
|---|------|--|---------------------------------------|
| Voluntary Pre-Bid Conference Call-<u>LED Lighting</u> | Zoom | <p>Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US</p> | August 18, 2025 1:30 PM Eastern |
| Voluntary Pre-Bid Conference Call-<u>Technology Catalog</u> | Zoom | <p>Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US</p> | August 18, 2025 2:00 PM Eastern |
| Voluntary Pre-Bid Conference Call-<u>Student Transportation Vehicles</u> | Zoom | <p>Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US</p> | August 18, 2025 2:30 PM Eastern |
| Voluntary Pre-Bid Conference Call-<u>Emergency Response Supplies & Equipment</u> | Zoom | <p>Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US</p> | August 18, 2025 3:00 PM Eastern |
| Voluntary Pre-Bid Conference Call-<u>HVAC Equipment & Installation</u> | Zoom | <p>Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUnvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US</p> | August 18, 2025 3:30 PM Eastern |

| | | | |
|-------------------------|--|---|--|
| Questions Due Date | Bonfire | Deadline to submit question. Questions MUST be submitted via Bonfire | August 29, 2025 6:00PM Eastern |
| Intent to Bid Due Date | Bonfire | Deadline to indicate your intent to bid. | September 16, 2025 1:30 PM Eastern |
| Close Date | Bonfire | Deadline for Submittals via Bonfire | September 16, 2025 1:30 PM Eastern |
| Opening Record | www.aepacoop.org | Opening Record posted on the AEPA website | September 17, 2025 |
| AEPA Approval of Offers | AEPA Winter Meeting (Colorado Springs, CO) | Recommendation of awards for AEPA Board Acceptance | December 1-3, 2025 |
| Contracts | NA | Contracts sent to members, to be signed and sent to approved vendors (see Part A-Instructions and Specifications for list of participating members) | After December 3, 2025 |



This is a questionnaire that will be used in evaluating products for SFRP 330 Health and Wellness.

Instructions

The following numbered directory you need to complete for the questionnaire.

- Please answer all seven questions from the directory of numbered questions in a sequence commensurate with your needs.
- If specific questions have been provided for a given area, they will appear as a bullet in the sequence with "Please".
- Other numbered questions will appear in the sequence as "Please" and will be followed by a question mark.
- Please answer all questions in the sequence as numbered.
- Please do not change the sequence of any of the questions. Changing the sequence of any questions, your responses will not be evaluated.
- Please do not write in a different format. Using bullet in a different format will confuse your responses.
- Please do not underline any words.
- If you have any technical questions, please contact JWell@PrairieView.edu.
- If you have any technical questions, please contact JWell@PrairieView.edu.

Additional Instructions

It is the intent of the developer of this questionnaire to provide a tool for the evaluation of products for SFRP 330 Health and Wellness. The developer, AEPA, will not be held responsible for any interpretation or application of the J WELL questionnaire. The J WELL questionnaire is not a diagnostic tool. The developer, AEPA, will not be held responsible for any interpretation or application of the J WELL questionnaire. The J WELL questionnaire is not a diagnostic tool.

Summary

| Question Set | Questions | % Complete | Progress | Error? |
|--------------|------------|----------------|---|---------------------|
| 1 | 75 | 100.00% | <div style="width: 100%; background-color: #a9f5d0;"><div style="width: 100%;"></div></div> | Complete: no errors |
| 2 | 31 | 100.00% | <div style="width: 100%; background-color: #a9f5d0;"><div style="width: 100%;"></div></div> | Complete: no errors |
| 3 | 7 | 100.00% | <div style="width: 100%; background-color: #a9f5d0;"><div style="width: 100%;"></div></div> | Complete: no errors |
| Total | 113 | 100.00% | <div style="width: 100%; background-color: #a9f5d0;"><div style="width: 100%;"></div></div> | |

Question Set 1: Company Information

| # | Question | Response | Comment | Status |
|----------------------|---|----------|---|----------|
| 1.0.1 | Name of Company: | - | TinyEYE Technologies Corporation, DBA TinyEYE Therapy Services | Complete |
| 1.0.2 | Company Address: | - | 2510 Warren Avenue | Complete |
| 1.0.3 | City, State, zip code: | - | Cheyenne, Wyoming 82001, USA | Complete |
| 1.0.4 | Website: | - | www.tinyeye.com | Complete |
| 1.0.5 | Contact Person: | - | Chantelle Brodeur | Complete |
| 1.0.6 | Title: | - | Growth Manager | Complete |
| 1.0.7 | Phone: | - | 1-877-846-9393 ext 204 | Complete |
| 1.0.8 | Email: | - | Chantelle.Brodeur@TinyEYE.com | Complete |
| 1.0.9 | Is this Business a Public Company? | - | No | Complete |
| 1.0.10 | Is this Business a Privately Owned Company? | - | Yes | Complete |
| 1.0.11 | In what year was this business started under its present name? | - | 2005 | Complete |
| 1.0.12 | Under what additional, or, former name(s) has your business operated? | - | None. Operates as TinyEYE Technologies Corporation, DBA TinyEYE Therapy Services. | Complete |
| 1.0.13 | Is this business a corporation? If yes, complete the following questions. | - | Yes | Complete |
| 1.0.14 | Date of Incorporation: | - | July 20, 2005 | Complete |
| 1.0.15 | State of Incorporation: | - | Canada | Complete |
| 1.0.16 | Name of President: | - | Greg Sutton | Complete |
| 1.0.17 | Name(s) of Vice President(s): | - | Marnie Brick | Complete |
| 1.0.18 | Name of Treasurer: | - | Greg Sutton | Complete |
| 1.0.19 | Name of Secretary: | - | Marnie Brick | Complete |
| 1.0.20 | Is this business a partnership? If yes, complete the following questions. | - | No | Complete |
| 1.0.21 | Date of Partnership: | - | N/A | Complete |
| 1.0.22 | State Founded: | - | N/A | Complete |
| 1.0.23 | Type of Partnership, if applicable: | - | N/A | Complete |
| 1.0.24 | Name(s) of General Partner(s): | - | N/A | Complete |
| 1.0.25 | Is this business individually owned? If yes, complete the following questions. | - | N/A | Complete |
| 1.0.26 | Date of Purchase: | - | N/A | Complete |
| 1.0.27 | State Founded: | - | N/A | Complete |
| 1.0.28 | Name of Owner/Operator: | - | N/A | Complete |
| 1.0.29 | Is this business type different from those identified above? | - | N/A | Complete |
| 1.0.30 | If yes, describe the company's type of format, year and state of origin and names and titles of the principals. | - | N/A | Complete |
| 1.0.31 | Is this business women-owned? | - | 25% | Complete |
| 1.0.32 | Is this business minority-owned? | - | No | Complete |
| 1.0.33 | Does this business have an Affirmative Action plan/statement? | - | Yes | Complete |
| 1.0.34 | Enter business headquarters location including address, city, state, zip, phone number. | - | 105A-111 Research Drive, Saskatoon, SK, S7N 3R2, 1-877-846-9393 | Complete |
| 1.0.35 | How long have you been at this location? | - | This specific address 1.5 years, however have been in the same business complex for 20 years. | Complete |
| 1.0.36 | Enter business branch locations, if any. Include address, city, state, zip, phone number for each. | - | N/A | Complete |
| Sales History | | | | |
| 1.1.1 | What percentage of your annual sales comes from public entities? | - | 98.4% | Complete |
| 1.1.2 | Provide your business's annual sales for 2023 for K-12 schools. | - | \$11,013,082.03 | Complete |
| 1.1.3 | Provide your business's annual sales for 2024 for K-12 schools. | - | \$14,924,167.04 | Complete |
| 1.1.4 | Provide your business's annual sales for 2023 for cities, counties, and other public entities. | - | \$0 | Complete |

| | | | | |
|--|---|---|--|----------|
| 1.1.5 | Provide your business's annual sales for 2024 for cities, counties, and other public entities. | - | \$0 | Complete |
| 1.1.6 | Provide your business's annual sales for 2023 for higher education. | - | \$0 | Complete |
| 1.1.7 | Provide your business's annual sales for 2024 for higher education. | - | \$0 | Complete |
| 1.1.8 | Provide your business's annual sales for 2023 for K-12 schools for products and services that meet the scope of work in this solicitation. | - | \$8,825,332.92 | Complete |
| 1.1.9 | Provide your business's annual sales for 2024 for K-12 schools for products and services that meet the scope of work in this solicitation.. | - | \$11,292,696.98 | Complete |
| 1.1.10 | Provide your business's annual sales for 2023 for cities, counties, and other public entities for products and services that meet the scope of work in this solicitation.. | - | \$0 | Complete |
| 1.1.11 | Provide your business's annual sales for 2024 for cities, counties, and other public entities for products and services that meet the scope of work in this solicitation.. | - | \$0 | Complete |
| 1.1.12 | Provide your business's annual sales for 2023 for higher education for products and services that meet the scope of work in this solicitation.. | - | \$0 | Complete |
| 1.1.13 | Provide your business's annual sales for 2024 for higher education for products and services that meet the scope of work in this solicitation.. | - | \$0 | Complete |
| Key Contacts | | | | |
| 1.2.1 | Please provide the name, title, phone and email for your Contract Manager | - | Chantelle Brodeur, Growth Manager, 1-877-846-9393 ext. 206 Chantelle.Brodeur@TinyEYE.com | Complete |
| 1.2.2 | Please provide the names, phone and email for your Distributors, Dealers, Installers, Sales Reps. | - | Carmen Heggstrom, 1-877-846-9393 ext. 206 Carmen.Heggstrom@TinyEYE.com Randa Leiper, 1-877-846-9393 ext. 220 Randa.Leiper@TinyEYE.com Maria Itskos, 1-877-846-9393 ext. 518 Maria.Itskos@TinyEYE.com | Complete |
| 1.2.3 | Please provide the name, title, phone and email for your Consultants & Trainers. | - | N/A | Complete |
| 1.2.4 | Please provide the person's name, title, phone and email who will be handling Warranty & After the Sale services. | - | Account Managers and team to be assigned based on state and level of complexity: Louise Grainger, Account Manager, 1-877-846-9393 ext. 509, Louise.Grainger@TinyEYE.com Karoline Staszczyn, Account Manager, 1-877-846-9393 ext. 514, Karoline.Staszczyn@TinyEYE.com Tyra Koop, Account Manager, 1-877-846-9393 ext. 507, Tyra.Koop@TinyEYE.com Mairah Ahmad, Account Manager, 1-877-846-9393 ext. 516, Mairah.Ahmad@TinyEYE.com Holly Hutchinson, Manager, Service Coordination, 1-877-846-9393 ext. 504, Customer.Success@TinyEYE.com Amy Wright, Manager, Service Coordination, 1-877-846-9393 ext. 313, Customer.Success@TinyEYE.com | Complete |
| 1.2.5 | Provide total number and location of salespersons employed by your business in the United States by city and state. | - | TinyEYE salespeople and service coordinators are located in Canada, but specialize in specific U.S. states. All U.S. states are represented. | Complete |
| Sales Training | | | | |
| 1.3.1 | Describe how your company will implement training and knowledge of the contract with your respective sales force. Furthermore, describe how your company plans to support and train your sales force on a national, regional, or local level and generally assist with the education of sales personnel about the resulting contract. | - | Implementation of Training and Knowledge of the Contract TinyEYE Therapy Services is placing a strong emphasis on equipping our sales team with a clear understanding of the benefits of contracting through AEPA, and building out tools and resources that will emphasize usage of AEPA across new business contracts. Over the last four years we have learned what does and doesn't work well, and have created additional sales and marketing initiatives in order to bolster sales. In addition, we host a kick-off internal training session and regular brainstorm sessions looking to find out what is working well between states and come up with creative new ideas to leverage the AEPA contract. National Coverage Through Our Sales Force TinyEYE Therapy Services is uniquely structured to service contracts that span multiple states. Our National Account Executive (NAE) team is strategically aligned so that all 50 states, including the 31 AEPA states, are represented. Each NAE is responsible for specific regions, ensuring consistent coverage across the country. This structure allows us to maintain a national presence while providing personalized attention to state and district partners. | Complete |
| 1.3.2 | What is your company's plan, if your company were awarded the contract, to service up to 31 states (or the region awarded in a regional bid). Describe if your company has a national sales force, dealer network, or distributor(s) with the ability to call on eligible agencies in the participating states in AEPA. | - | Local and Regional Practitioner Presence In addition to our sales force, TinyEYE has built a network of locally based practitioners (social workers, counselors, psychologists, speech-language pathologists, and occupational therapists) who deliver services to schools. Many of our professionals are cross-licensed in multiple states, which allows us to quickly deploy qualified practitioners where needed while maintaining compliance with state licensing regulations. This cross-licensure model provides flexibility and stability for school districts, ensuring that no region is left underserved. Dedicated Recruitment and Support Our Professional Partnerships and Recruitment team plays a vital role in sustaining service delivery at scale. This team continuously recruits, screens, and onboards licensed practitioners nationwide, with the ability to rapidly fill vacancies in high-demand regions. Working closely with our sales force, the recruitment team ensures that we can meet district needs quickly and efficiently, regardless of geographic scope. | Complete |
| Products & Services | | | | |
| <i>Opening National, Regional, and Local Support</i> | | | | |

| | | | | |
|---------------------|---|---|--|----------|
| 1.4.1 | <p>Provide a description of the Products, Services & Solutions to be provided by the product category set forth in Part B - Specifications. The primary objective is for each Supplier to provide its complete product, service, and solutions offerings that fall within the scope of this solicitation so that participating agencies may order a range of products as appropriate for their needs.</p> | - | <p>TinyEYE provides comprehensive teletherapy services that fall under the Health & Wellness category of this solicitation. Our offerings include: Speech-Language Pathology Services: Licensed clinicians deliver assessment, intervention, and ongoing therapy for students with communication, language, articulation, fluency, and social communication needs. Occupational Therapy Services: Licensed OTs support students in developing fine motor skills, sensory integration, handwriting, adaptive skills, and functional participation in school routines. School Psychology Services: Licensed school psychologists provide psychoeducational assessments, counseling, behavioral interventions, consultation with educators and families, and participation in IEP/504 processes. School Social Work Services: Licensed social workers deliver direct counseling, social-emotional skill building, and family/community resource support to enhance student well-being. Solutions and Support Tools: Monarch Therapy Platform: Proprietary, HIPAA/FERPA-compliant system that hosts therapy sessions, documentation, IEP progress monitoring, Medicaid reporting, and collaboration tools. Cross-Licensure and Staffing: A nationwide network of clinicians supported by a dedicated compliance team, ensuring coverage across 25+ states and the ability to expand quickly through cross-licensure. Professional Development and Training: Value-added training for teachers and parents to extend therapy outcomes beyond the session. Data and Compliance Reporting: Real-time dashboards, customized reporting, and Medicaid-aligned documentation ensure districts remain compliant and can track outcomes.</p> | Complete |
| Distribution | | - | <p>Nationwide Distribution TinyEYE Therapy Services is structured to seamlessly deliver services nationwide. Our National Account Executive team provides coverage across all 50 states, ensuring that every participating AEPA state has a dedicated point of contact. This nationwide structure allows us to centralize training, compliance, and contract education while distributing consistent messaging and resources across the country.</p> <p>Regional Delivery At the regional level, our NAEs tailor outreach and service delivery to the needs of specific states and regions. This includes adapting to local procurement requirements, highlighting contract benefits to state education leaders, and leveraging regional data to guide decision-making. Our sales team is supported by a dedicated recruitment division that ensures we can quickly recruit and onboard practitioners in areas with the highest demand. This alignment enables TinyEYE to provide responsive, scalable services while remaining sensitive to regional needs and variations.</p> <p>Local Implementation Locally, TinyEYE is uniquely positioned through our network of licensed practitioners who live and work in communities across the United States. Many of these professionals are also cross-licensed in multiple states, allowing us to service contracts in rural, remote, or high-demand areas without interruption. Each local service engagement is supported by a customer success team that works directly with districts to ensure smooth onboarding, scheduling, and service quality.</p> | Complete |
| 1.5.1 | <p>Describe how your company proposes to distribute the products and services nationwide, regionally, or at the local level.</p> | - | | Complete |
| 1.5.2 | <p>Provide the type (service/support or distribution) and location of centers that support the United States by name, city and state.</p> | - | <p>TinyEYE operates virtually with staff and clinicians across the United States and Canada. Regional account managers and compliance staff support AEPA Member Agencies in all participating states: Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, West Virginia, and Wisconsin, as well as all piggybacking states.</p> | Complete |
| 1.5.3 | <p>Describe the criteria and process by which your company selects and approves subcontractors, distributors, installers, and other independent services.</p> | - | <p>Criteria for Selection Licensure & Credentials: Every contractor must hold an active state license (and where applicable, national certification such as ASHA for SLPs or NASP for school psychologists) in good standing. We also verify eligibility for cross-licensure where services may extend into multiple states, or a practitioner is serving a state different from where they reside.</p> <p>Experience & Expertise: Preference is given to practitioners with direct K-12 school experience, demonstrated success in delivering virtual therapy, and strong references from previous school-based roles.</p> <p>Background & Compliance Checks: All contractors undergo criminal background checks, education verification, and child abuse registry checks in compliance with state and federal requirements.</p> <p>Technology Proficiency: Contractors must demonstrate the ability to effectively use our Monarch teletherapy platform and related digital tools to ensure seamless service delivery and compliance documentation.</p> <p>Approval Process</p> | Complete |
| 1.5.4 | <p>Provide a list of current subcontractors, distributors, installers, and other independent service providers who are contracted to perform the type of work outlined in this solicitation in the member agency states. Include, if applicable, contractor license or certificate information and the state(s) wherein they are eligible to provide services on behalf of the business.</p> | - | <p>TinyEYE does not contract with external distributors or installers. All services are provided directly by TinyEYE's team of professional service practitioners. We have over 250 practitioners on team, and hundreds more in our network - individual licenses and credentials can be provided on a case-by-case basis.</p> | Complete |
| 1.5.5 | <p>If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.</p> | - | <p>Not applicable.</p> | Complete |
| 1.5.6 | <p>If applicable, describe other ways your company can be sensitive to a participating agencies desire to utilize local and/or MWBE companies, such as the number of local employees and offices with a geographic region, companies your firm uses that may be local (i.e. delivery company), your own company's diversity of owner employees, etc.</p> | - | <p>Not applicable.</p> | Complete |
| 1.5.7 | <p>If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or MWBE business as defined by the Small Business Administration. Provide product/service name, company name and small/MWBE designation.</p> | - | <p>Not applicable.</p> | Complete |
| Marketing | | - | <p>In the most recent full year, TinyEYE marketed its therapy services to schools, nonprofits, and public sector audiences through a multi-channel approach. This included co-branded campaigns with AEPA member agencies, targeted email campaigns to over 20,000 special education contacts, and digital outreach via LinkedIn and Facebook to thousands of followers. The company also developed state-specific collateral, hosted webinars, published blog content, and engaged in referral incentives to expand reach. TinyEYE is currently expanding our in-person event attendance, ensuring that it includes at minimum the AEPA Spring and winter meetings. Our previous year included attendance at the AEPA Spring Meeting, as well as ASHA national conference, and a handful of state-level conferences.</p> | Complete |

| | | | | |
|----------------------------------|---|---|--|----------|
| 1.6.2 | <p>Describe how your company will market the resulting contract to eligible Member Agencies. Describe how your company differentiates the new agreement from existing contracts that your company may hold today. Please be specific and detailed in your response.</p> | - | <p>Our company will market the resulting contract through a coordinated strategy that combines state-specific collaboration with broad-based digital outreach. We will partner with each Member Agency to build tailored, co-branded campaigns that include one-pagers, playbooks, case studies, and targeted webinars. These campaigns will be reinforced by direct outreach via our 20,000+ special education email list, 5,300+ LinkedIn followers, and over 8,000 Facebook followers, along with co-branded landing pages and state-level collateral. We will also attend AEPA's spring and fall meetings and participate in state and regional special education conferences, Lunch & Learn sessions, and shared area trips with agency representatives to generate visibility and direct connections with districts.</p> | Complete |
| 1.6.3 | <p>Describe the ways in which your company will collaborate with AEPA Agencies to market the resulting contract. Include any contract announcements, planned advertisements, and any other direct or indirect marketing activities promoting the AEPA awarded contract. Add any supplemental materials as pdfs and label them as Exhibit A-Marketing.</p> | - | <p>TinyEYE will collaborate closely with AEPA agencies by providing state-specific marketing support and co-branded content. We will work with each agency to tailor their outreach strategy, ensuring they have access to brochures, flyers, success stories, and slide decks that are camera-ready and easy to localize.</p> <p>Upon award, we will issue a joint contract announcement which will be available to be shared through AEPA's blog, newsletter, and social media channels. TinyEYE will amplify this message through LinkedIn, Google Ads, and Facebook campaigns featuring the AEPA badge and "How to Buy" messaging. Additional marketing efforts will include Lunch & Learn sessions spotlighting AEPA-member districts currently using TinyEYE, as well as case study libraries highlighting measurable student outcomes. These assets will be packaged as Exhibit A-Marketing in our submission, giving AEPA agencies a ready-to-use toolkit to promote the contract effectively.</p> | Complete |
| 1.6.4 | <p>Describe the process for how the company will launch the contract with current and potential agencies.</p> | - | <p>TinyEYE has developed a clear launch process to ensure fast adoption and visibility:</p> <ul style="list-style-type: none"> i. Announcement: Issue a joint press release and newsletter update through AEPA channels, while updating AEPA's vendor directory with TinyEYE information. ii. Collaboration: Upload co-branded collateral to a shared portal, and conduct trainings sessions for state-level sales representatives on messaging and objection handling. iii. Initial campaigns: Send an initial co-branded email campaign to our 20,000+ education contacts and launch the first co-branded webinar to introduce the contract. iv. Engagement: Host Lunch & Learn sessions in partnership with AEPA agencies to highlight early adopters and success stories. v. Measurement: Share dashboards with AEPA agencies that show early engagement, referral activity, and contract adoption metrics. | Complete |
| 1.6.5 | <p>Describe your company's ability to produce and maintain full color print or electronic advertisements in camera ready format.</p> | - | <p>TinyEYE produces all marketing content in-house, including design, imagery, templates, and co-branded collateral. We have the ability to deliver full-color, camera-ready advertisements for both print and digital use. Deliverables can be provided in industry-standard PDF/X-1a format with bleeds and crop marks, as well as editable INDD/AI/Figma source files. For digital campaigns, we can provide optimized PNG/JPG and HTML-ready creative. All of our collateral meets accessibility standards, including WCAG-compliant color contrast, readable fonts, and alt text for imagery. This ensures that AEPA agencies can use our assets immediately and with confidence.</p> | Complete |
| Environmental Initiatives | | | | |
| 1.7.1 | <p>Indicate if your company has any products in your offering that have any third-party environmental certifications.</p> | - | <p>Not applicable.</p> | Complete |
| 1.7.2 | <p>Describe the business's "Green" objectives (e.g. LEED Certification, reducing footprint, reuse, reduce, recycle)</p> | - | <p>TinyEYE Therapy Services is built on a virtual-first model that directly supports environmental sustainability by reducing the need for physical travel, paper usage, and on-site resource consumption. By delivering therapy services through our secure Monarch platform, districts are able to provide students with consistent support while significantly lowering their environmental footprint.</p> <p>Key contributions include:</p> <p>Reduced Transportation Emissions: Virtual therapy eliminates the daily travel traditionally required for practitioners driving between schools or to centralized service sites. This not only saves time and cost for districts but also directly reduces greenhouse gas emissions and fuel consumption.</p> <p>Lower Facility Resource Use: Because services are provided online, there is less demand for physical office space, utilities, and associated infrastructure. Schools and districts can maximize existing classroom space without requiring additional build-outs or dedicated facilities for therapy sessions.</p> <p>Paperless Workflows: Monarch supports digital documentation, reporting, and communication, reducing reliance on printed reports, forms, and paper scheduling. This shift decreases paper waste and supports environmentally responsible recordkeeping practices.</p> <p>Sustainable Recruitment Model: By enabling therapists to work from their home offices, TinyEYE extends the reach of qualified practitioners into rural and remote districts without adding the environmental costs of long distance travel.</p> | Complete |
| 1.7.3 | <p>Describe what percentage of your offering is environmentally preferable and what are your company's plans to improve this offering?</p> | - | <p>100% of TinyEYE's services are delivered virtually, making our offering fully environmentally preferable compared to traditional service models that require travel and physical resources. We continue to enhance this by expanding digital training, reducing reliance on print materials, and maintaining secure, cloud-based solutions.</p> | Complete |
| Value Add | | | | |
| 1.8.1 | <p>Describe any/all features of your company that you feel will provide additional value and benefit to a participating AEPA agency.</p> | - | <p>TinyEYE Therapy Services delivers more than just therapy staffing—we provide a fully managed service at no additional cost to districts. This means AEPA agencies and their member schools not only gain access to licensed professionals but also to the systems, oversight, and support infrastructure that ensure seamless, compliant service delivery without added administrative burden.</p> <p>Key value features include:</p> <p>Managed Service Model at No Extra Cost: TinyEYE takes on the responsibility of recruiting, onboarding, scheduling, compliance monitoring, and ongoing performance management for every therapist. District leaders can rely on us to handle the complexity of staffing and oversight while retaining full transparency through our Monarch platform. This allows schools to focus on student outcomes rather than administrative coordination—at no additional cost beyond the contracted service rates.</p> <p>Seamless Integration with Existing Teams: TinyEYE is not a replacement for school-based staff—we work in close collaboration with existing district teams. Our practitioners function as extensions of the local team, attending IEP meetings, aligning with district policies, and sharing data and progress updates. This collaborative approach ensures that in-house staff feel supported, not displaced, while districts maintain continuity of care for students.</p> <p>The Monarch Platform – Staying Ahead of Services: Monarch gives districts real-time visibility into service delivery, direct us</p> | Complete |
| Disclosures | | | | |

| | | | | |
|--------------|---|------------------|--|----------|
| 1.9.1 | Does this business have actions currently filed against it? If Yes, AN ATTACHMENT IS REQUIRED: List and explain current actions, such as, Federal Debarment (on US General Services Administration's "Excluded Parties List"), appearance on any state or federal delinquent taxpayer list, or claims filed against the retainage and/or payment bond for projects. | - | No. TinyEYE has no current actions filed against it, is not on any federal or state debarment or delinquent taxpayer lists, and has no claims against retainage or payment bonds. | Complete |
| 1.10.1 | References Provide contact information of your business's five largest public agency customers. Include the customer business name, contact name, title, phone number and email. | - | <p>Snowline Joint Unified Pam Derenard Director of Student Support Services (760) 868-5817 x10121 pam_derenard@snowlineschools.com</p> <p>Mark Twain Elementary School District Louise Simson Superintendent (209) 736-1855 lsimson@mtwain.k12.ca.us</p> <p>Willits Unified School District Kallie I-shine</p> | Complete |
| 75 Questions | | 100.00% Complete | | |

Question Set 2: Service Questionnaire

| # | Question | Response | Comment | Status |
|------------------------------|--|----------|--|----------|
| Sales Data | | | | |
| 2.1.1 | Please refer to the chart of participating AEPA member States in this solicitation, and list the states that your company has sold products/service in the past 3 years. | - | TinyEYE has provided teletherapy services in more than 25 of the AEPA participating states over the past three years. While these services were not all through AEPA contracts, they were delivered directly to public school districts, charter schools, and educational agencies in these states. States include: Alaska, Arizona, California, Colorado, Florida, Georgia, Idaho, Illinois, Indiana, Kentucky, Massachusetts, Michigan, Minnesota, Montana, Nebraska, Nevada, New Mexico, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Texas, Virginia, Washington, Wisconsin, and Wyoming, as well as several international countries and territories. | Complete |
| 2.1.2 | Please refer to the chart of participating AEPA member States in this solicitation, and list the states that your company proposes to sell in. | - | TinyEYE proposes to serve all participating AEPA states identified in this solicitation. Our team has the capacity, licensure, and compliance infrastructure to provide services across the full 31-state footprint. | Complete |
| 2.1.3 | Please refer to the chart of participating AEPA member states in this solicitation and list the states in which your company has sales reps, distributors, or dealers. | - | TinyEYE does not operate through third-party dealers or distributors. We work directly with districts and AEPA Member Agencies through our account managers and licensed clinicians, who support coverage across all participating states. | Complete |
| 2.1.4 | Does this company have an e-commerce website? | - | As services are customized to the unique situation and needs of individual schools, they must be purchased through our National Account Executives. | Complete |
| 2.1.5 | If yes, provide the website address. | - | www.TinyEYE.com | Complete |
| 2.1.6 | If applicable, describe your company's ability to integrate into other ecommerce sites. Include details about your company's ability to create punch out sites and accept orders electronically (cXML, OCI, etc.) | - | Not applicable | Complete |
| 2.1.7 | Provide detail on where your company has integrated with a public agency's ERP (Oracle, Infor Lawson, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, "go live" date, net sales per calendar year since "go live", and percentage of agency sales being processed through this connection. | - | Not applicable | Complete |
| Customer Support | | | | |
| 2.2.1 | Does this business have online customer support options? | - | Yes, TinyEYE provides online customer support through its Monarch platform and secure ticketing/email system, available to all contracted agencies and clinicians. | Complete |
| 2.2.2 | Does this business have a toll free customer support phone option? | - | Yes. Toll-free support is available at +1 (877) 846-9393 during business hours | Complete |
| 2.2.3 | Does this business offer local customer and support service options? | - | Yes. While TinyEYE is a national teletherapy provider, account managers are assigned regionally and provide support to AEPA Member States. Clinicians also collaborate directly with district staff for service continuity. | Complete |
| 2.2.4 | State your normal delivery time (in days) and any options for expediting delivery. | - | Service delivery can as early as 10-15 business days after contract execution, depending on caseload requirements. | Complete |
| 2.2.5 | State your backorder policy. Do you fill the order when available, or cancel the order and require participating agencies to reorder if items are backordered? | - | Not applicable. | Complete |
| 2.2.6 | Describe your company's payment terms as well as any quick pay discounts. | - | TinyEYE's standard contract is Net15, however we are open to negotiation on this point as needed. We offer a 3% discount for up-front contract payment. | Complete |
| 2.2.7 | State your company's return policy and any applicable restocking fees. | - | Not applicable. | Complete |
| 2.2.8 | Describe any special program that your company offers that will improve customer's ability to access products, on-time delivery, or other innovative strategies. | - | <p>Parent & Educator Engagement Tools TinyEYE provides resources such as parent information sheets, information nights, at-home access to reports and tools, and educator tip guides to help parents and the community understand and embrace virtual services. These tools reduce barriers to adoption and create strong alignment between TinyEYE practitioners, teachers, and families.</p> <p>Data-Driven Insights Through our Monarch platform and internal analytics, districts receive actionable data on therapy outcomes, caseload trends, and staffing efficiency. These insights go beyond compliance reporting, enabling districts to anticipate future needs, plan budgets strategically, and strengthen accountability.</p> <p>Professional Development for District Teams TinyEYE offers professional development opportunities for teachers, administrators, and paraprofessionals on topics such as supporting student mental health, communication strategies in the classroom, and maximizing virtual service delivery. These sessions build local capacity and empower schools to better support their students.</p> <p>Innovative Service Models We offer flexible approaches to service delivery, including drop-in counseling sessions for middle and high school students, group therapy opportunities, and hybrid school/home sessions. These innovations expand access to care and help districts meet a wider range of student needs.</p> <p>Equity & Access Initiatives</p> | Complete |
| Pricing | | | | |
| 2.3.1 | Is your pricing methodology guaranteed for the term of the contract? | - | Yes. TinyEYE bases our a combination of market prices in the state, cost of services (practitioner hourly rate) + margin. This is evaluated on a state-by-state level, ensuring that school districts are always getting the best possible price for services while simultaneously ensuring that our practitioners are well-supported and recognized. | Complete |
| 2.3.2 | Will you offer customized price lists to participating entities as required per the pricing terms in the AEPA Terms and Conditions? | - | Yes. Customized price lists will be provided to participating entities as required. | Complete |
| 2.3.3 | Will you offer hot list pricing (optional) as described in the pricing terms in the AEPA Terms and Conditions/Specifications? | - | No, hot list pricing is not applicable to our services. | Complete |
| 2.3.4 | Will you offer volume price discounts as described in the pricing terms of the AEPA Terms and Conditions/Specifications? | - | Yes. Volume discounts are offered, with lower rates available as usage increases. Please see pricing schedule for details. | Complete |
| Competitiveness | | | | |
| 2.4.1 | Is the pricing that is proposed to AEPA equal to or lower than pricing your company offers to individual entities or cooperatives with equal to or lower volume? In order for your response to be considered, your company must offer AEPA prices that are equal to or lower than those normally offered to individual entities or cooperatives with equal or lower volume. | - | Yes | Complete |
| 2.4.2 | Is the proposed pricing LESS THAN individual customer and/or cooperatives receive? If so, indicate the percentage by which it is lower. | - | Yes. While pricing per customer is variable, the proposed pricing includes a discount of 5% based on typical rates, as well as 3% if districts choose up-front billing, and possible bulk discounts based on level-of-service, both of which are not standard offerings. | Complete |
| Cooperative Contracts | | | | |

| | | | | |
|-------------|---|---|---|----------|
| 2.5.1 | Does your business currently have contracts with other cooperatives (local, regional, state, national)? | - | No, TinyEYE does not hold current contracts with any other purchasing cooperatives. | Complete |
| 2.5.2 | If YES, list the cooperative name and the respective expiration date(s) of your contract with the cooperative. | - | Not applicable | Complete |
| 2.5.3 | If YES, and your business is awarded an AEPA contract, explain which contract your business will lead with in marketing and sales representative presentations (sales calls)? | - | Not applicable | Complete |
| 2.5.4 | How will your company track sales, by Member Agency, that are attributable to AEPA? | - | We have a tagging system for AEPA contracts within Salesforce, which is tied to an automated report which allows us to quickly identify contracts that are attributable to AEPA, and track their progression and results over time. | Complete |
| Fees | | | | |
| 2.6.1 | Do you include the administrative fee in the price of your products and/or services? | - | Yes, Administrative fees are included in the service rates quoted to AEPA Member Agencies. | Complete |
| 2.6.2 | If not, do you add on the administrative fee as a separate fee to the final invoice to the final customer? | - | Not applicable. Administrative fees are built into the quoted service price and not invoiced separately to customers. | Complete |
| 2.6.3 | Are shipping and handling costs included in the price of your products and/or services? (See Part A, Section IV. 11) | - | Not applicable. | Complete |
| 2.6.4 | If not, do you add on applicable shipping and handling fees separately on invoices | - | Not applicable. | Complete |
| 2.6.5 | Does your business offer leasing arrangements under this solicitation? | - | Not applicable. | Complete |
| 2.6.6 | If yes, please indicate how the rate factor is determined and indicate any other cost factors related to leasing. | - | Not applicable. | Complete |

31 Questions

100.00% Complete

Question Set 3: Category Specific Questions

| # | Question | Response | Comment | Status |
|---------------------------|--|-------------------------|--|----------|
| Category Questions | | | | |
| 3.1.1 | Do you have an online ordering platform that can be used for the buyers in AEPA Member States? | - | No. All new sales are coordinated through TinyEYE's National Account Executive (NAE) team, ensuring that every district receives a solution tailored to its unique needs. By working directly with an NAE, districts can align service levels, staffing models, and implementation timelines with their specific student populations, compliance requirements, and budget considerations. This personalized approach allows TinyEYE to deliver not only the right practitioners, but also the right mix of support, technology, and oversight to guarantee success for each school partner. | Complete |
| 3.1.2 | In what States are your clinicians licensed? | - | TinyEYE maintains a nationwide network of licensed clinicians with active credentials across all States. | Complete |
| 3.1.3 | If contracts are awarded what is the timeline to obtain licensed clinicians? | - | Cross-licensure timelines vary by state, based on standard licensing board timelines. On average, TinyEYE clinicians can be licensed in 4-6 weeks depending on state processing times. Our compliance team actively supports and expedites cross-licensure, ensuring that AEPA members receive services without delay. For that reason we proactively cross-license practitioners ahead of signed contracts to minimize start-up timelines. | Complete |
| 3.1.4 | What world languages (other than English) are readily available for services provided? | - | TinyEYE services can be provided in any language. Our platform has supports in French, Spanish, and Dutch readily available. | Complete |
| 3.1.5 | Do you use AI in clinical work, in responding to this bid, or for other purposes? | - | Yes, we have AI integrations within our platform to increase the efficiency of our practitioners. We also used AI supports for grammar and to clarify our existing work on the bid. | Complete |
| 3.1.6 | If you use AI, how/to what extent? | - | TinyEYE Therapy Services uses AI in limited, supportive ways to improve efficiency and accuracy, while ensuring that all final work remains under the full control of our licensed professionals. Within our Monarch platform, AI-assisted tools help generate draft session reports, enabling practitioners to save time on routine documentation. Importantly, every report must be reviewed, verified, and approved by the practitioner before it is finalized or shared with districts, ensuring compliance, accuracy, and clinical accountability. In addition, TinyEYE responsibly uses AI-based grammar and clarity tools to refine non-clinical materials such as (this) bid document and proposals. These tools are applied only to improve readability and presentation—never to create original content without human oversight. Through this carefully managed approach, TinyEYE ensures that AI is used only as a supportive efficiency tool, while the expertise, judgment, and accountability of licensed professionals remain at the center of all service delivery and reporting. | Complete |
| 3.1.7 | What is your website demo link? | - | https://tinyeye.com/free-consultation/ | Complete |
| 7 Questions | | 100.00% Complete | | |

Exceptions & Deviations

AEPA 026-B

Health and Wellness

Instructions

Use this form to submit any Exceptions or Deviations to any terms and conditions requested in this solicitation. Please use the numbering system in the solicitation to refer to the term or condition for which you are providing alternative language (you must provide alternative language, not simply reference to an item you do not agree to) AEPA reserves the right to accept, deny, or negotiate terms and conditions acceptable to both parties. If you have no Exceptions or Deviations, mark the "No" box in the appropriate space below with an "X".

This is a REQUIRED form that must be submitted with your response.

Company Information

Name of Company:

TinyEYE Technologies Corporation, DBA TinyEYE Therapy Services

Company Address:

2510 Warren Avenue

City, State, zip code:

Cheyenne, Wyoming 82001, United States

Title:

Greg Sutton, CEO

Phone:

1-877-846-9393

Email:

GSutton@TinyEYE.com

Exceptions & Deviations

Instructions:

1. Mark "No" or "Yes" with an "X" below.
2. If "yes" is marked with an "X" below, insert answers into the form shown below, providing narrative explanations of exceptions. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Exceptions and Deviations to local, state or federal laws cannot be accepted under this solicitation.

| | |
|-------------------------------------|--|
| <input checked="" type="checkbox"/> | No , this respondent does not have exceptions to the Terms and Conditions or Specifications incorporated in Parts A and/or B of this solicitation. |
| | Yes , this respondent has the following exceptions to the Terms and Conditions or Specifications incorporated in Parts A and/or B of this solicitation. |

| Document Name | Section Name, Page Number, & Outline Number | Term and Condition or Specification | Exception or Deviation Alternative Language |
|---------------|---|-------------------------------------|---|
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Part E – Signature Forms

AEPA 026-B

Health and Wellness

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E - Signature Forms - Name of Responding Company" (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire/Euna Procurement.

The following sections will need to be completed prior to submission as one (1) single PDF titled "Part E - Signature Forms - Name of Responding Company".

Uniform Guidance "EDGAR" Certification Form - ***signature required**

Solicitation Affidavit - ***signature required**

Acceptance of Solicitation & Contract - ***signature required**

Uniform Guidance "EDGAR" Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the "Uniform Guidance" or new "EDGAR". All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent's willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent's authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondent is unable to comply. A "No" response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA's terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA's terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent's return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency's purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency's purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency's provision shall control.

3. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent's acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

4. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

5. Right to Inventions Made Under a Contract or Agreement

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

6. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

7. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

8. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

9. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

10. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

11. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

12. Governing Law; Forum Selection.

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

| Respondent Certification (By Item) | Respondent Certification: YES, I agree | Initial |
|---|---|-----------|
| 1. Violation of Contract Terms and Conditions | Yes, I agree | <i>gs</i> |
| 2. Termination for Cause of Convenience | Yes, I agree | <i>gs</i> |
| 3. Davis-Bacon Act | Yes, I agree | <i>gs</i> |
| 4. Contract Work Hours and Safety Standards Act | Yes, I agree | <i>gs</i> |
| 5. Right to Inventions Made Under a Contract or Agreement | Yes, I agree | <i>gs</i> |
| 6. Clean Air Act and Federal Water Pollution Control Act | Yes, I agree | <i>gs</i> |
| 7. Debarment and Suspension | Yes, I agree | <i>gs</i> |
| 8. Byrd Anti-Lobbying Amendment | Yes, I agree | <i>gs</i> |
| 9. Procurement of Recovered Materials | Yes, I agree | <i>gs</i> |
| 10. Profit as a Separate Element of Price | Yes, I agree | <i>gs</i> |
| 11. General Compliance with Participating Agencies | Yes, I agree | <i>gs</i> |
| 12. Governing Law; Forum Selection. | Yes, I agree | <i>gs</i> |

TinyEYE Therapy Services

Name of Business



Signature of Authorized Representative

Greg Sutton - Chief Executive Officer

Printed Name

September 2, 2025

Date

Solicitation Affidavit

Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

Greg Sutton

Authorized Representative (Please print or type)

gsutton@tinyeye.com

Mailing Address

Chief Executive Officer

Title (Please print or type)

105A-111 Research Drive, Saskatoon, SK, S7N 3R2

City, State, Zip



Signature of Authorized Representative

September 2, 2025

Date

Solicitation Affidavit-Page 1 of 2

STATE OF Saskatoon

COUNTY OF Saskatchewan, Canada

SUBSCRIBED AND SWORN TO before me this 2nd day of September, 2025 by
Reinette du Preez.

Reinette du Preez

Notary Public

My Commission expires: August 31, 2029

Notary ID: —



Solicitation Affidavit-Page 2 of 2

Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

| | | | |
|----------------------|---|-----------------|--|
| Business Name | TinyEYE Therapy Services | Date | September 2, 2025 |
| Address | 105A-111 Research Drive | City, State Zip | Saskatoon, Saskatchewan, S7N 3R2, Canada |
| Contact Person | Gregory Sutton | Title | Chief Executive Officer |
| Authorized Signature |  | Title | Chief Executive Officer |
| Email | gsutton@tinyeye.com | Phone | 1-877-846-9393 |

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2027 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency _____

Authorized Representative _____

Authorized Signature _____

| | | |
|---|--------|-----------------------------------|
| Awarded this | day of | Contract Number |
| Contract to commence-check one (Member Agency to select) | | <input type="checkbox"/> 3/1/2026 |
| | | <input type="checkbox"/> Or |

AEPA Marketing Plan

Summary

TinyEYE will collaborate with state-level AEPA agencies in addition to utilizing our existing sales and marketing networks to maximize the effective reach and revenue opportunity of the Health and Wellness contract. AEPA brings purchasing power and credibility; TinyEYE brings 20 years of expertise in school-based therapy (SLP, OT, Counseling, Psych) and rapid speed-to-coverage through our national therapist network and Monarch platform. Together, we will build state-specific, co-branded campaigns that educate Special Education Directors and ensure districts see AEPA as the fastest, most compliant, and most cost-effective path to therapy services.

Building on valuable learning experiences from our last AEPA contract, we have refined our marketing and sales approach. **New initiatives are highlighted in bold** throughout our marketing plan, ensuring a stronger, more effective program that brings AEPA contracts to the forefront.

Go-To-Market Strategy

Collaboration & Staffing:

- Work collaboratively with each Member Agency to tailor a state-specific plan.
- Educate and equip the Member Agency sales force with co-branded materials, training, and a clear “How to Buy via AEPA” path.
- Maintain co-branded web presence, electronic mailings, brochures/sales flyers, and other print-ready assets.
- Ensure TinyEYE appears in the AEPA Vendor Directory and ensure TinyEYE appears and remains up to date in the national and all contracted state-level vendor directories.

Customer acquisition:

CO-BRANDED MATERIAL

- Develop co-branded materials for AEPA partners: one-pagers, whitepapers, PowerPoint decks, playbooks, testimonials, and case studies.
- **Commit to two co-branded webinars with AEPA representatives this school year.**
- Create state-specific collateral so each Member Agency can speak directly to their local audience.

EMAIL LIST

- Leverage our email newsletter list for email campaigns.
- TinyEYE has an email newsletter list of over 20,000 engaged special education contacts that we include in our promotion campaigns.
- **We will create 2-3 co-branded email campaigns to our audience per quarter, which should generate revenue opportunities for both parties.**
- **Featuring AEPA success stories in our email newsletter.**

EVENTS & CONFERENCES

- We will continue to attend the AEPA spring meeting and winter conference, as well as increase our presence at regional conferences.
- TinyEYE will provide content material to AEPA reps attending conferences this year.
- **Partner on Lunch & Learn sessions highlighting AEPA-member districts already using TinyEYE.**

TinyEYE Outreach

Digital:

LINKEDIN

- **Outreach campaigns to Special Education Directors and their professional groups, with follow-up to anyone who visits the AEPA webpage (5,300+ followers).**
- We have the option of creating single image ads, text ads, or inbox ads for targeting special education contacts.

FACEBOOK

- **We can reach over 20,000 identified contacts through direct targeted ads, plus more than 8,000 people who already follow us.**
- We have the option of creating Facebook ad, messaging ads, and ads for the other platforms under the Facebook umbrella (WhatsApp, Instagram).

WEBSITE

- TinyEYE ranks high on Google for therapy related keywords that gives us a consistent flow monthly lead.
- **Co-branded landing pages per region**, as determined appropriate through individual meetings with state-level agencies.
- Blog platform with over 30,000 posts, with some ranking on page one of Google. We will work with AEPA reps to determine whether it would be appropriate to build tailored posts to support state-specific campaigns.



Events:

CONFERENCES

- Attend the AEPA spring meeting and winter conference annually, as well as increase our presence at state-level conferences and events.
- Explore joint attendance at state special education conferences.

AREA TRIPS

- The TinyEYE account executives go on area trips to regions where customers are located, and prospective clients are nearby. We will explore shared area trips with state-level AEPA representatives during our individual meetings with each state, to determine viability.

Production

Production:

- TinyEYE produces all content, imagery, templates, and collateral in-house.
- AEPA representatives will have access to co-branded versions for local campaigns.
- Capability to deliver full-color, camera-ready ads (print and digital) in PDF/X-1a format, with accessible (WCAG-compliant) versions for web/email.

Measurements

Analytics:

- Every lead that comes from an AEPA rep is tracked. We'll be able to give each state-level agency insight on the source of the lead and their path on our website.

CRM:

- We track every lead, deal, and revenue activity in our CRM. AEPA State-level agencies will have transparency on every deal they are a part of.

Conversion rate:

- We actively track every opportunity that shows interest in using the AEPA contract. This allows us to have a clear picture of closing ratio, and understand which scenarios are/aren't best utilizing the AEPA contract. These numbers and details can be made available to the AEPA national or state-level organizations wherever requested.



Recommendation for New Contracts

AEPA 026 B Health & Wellness

RFPs received that were rejected PRIOR to Category Committee evaluation with cause for rejection:

None

RFPs received that were rejected DURING Category Committee evaluation with cause for rejection:

TeleMedCo Inc. – Evaluation scoring below 70%

Totalskincare.com, LLC – Non-Responsive Evaluation scoring below 70%

4 Max Health - Dr. Elizabeth Pilicy – Excessive Exceptions and Deviations and failure to submit Exceptions and Deviations in the required format, referencing Document Name, Section Name, Page Number, Outline Number

Methodology Used by the Committee for Determination:

Responsive and responsible Respondents(s) based on the attached RFP criteria.

Vendor(s) recommended with reason for recommendation:

Contracts are recommended for all vendors who received an average of 70% or higher through the evaluation points allowed by the committee.

School Health Corporation

Quill LLC

Medline Industries, LP

SCHOOL NURSE SUPPLY, INC.

TinyEYE Therapy Services

Neuralign

The responses below listed deviations and/or exceptions. Attach Exceptions & Deviations document(s) :

4 Max Health

Quill

Proposed Motion:

The Category Committee recommends AEPA reject the RFPs from:

- 1) TeleMedCo Inc., 2) Totalskincare.com, LLC , 3) 4 Max Health - Dr. Elizabeth Pilicy

Proposed Motion:

The Category Committee recommends the following responses for approval by AEPA:

- 1) School Health Corporation, 2) Quill LLC, 3) Medline Industries, LP, 4) SCHOOL NURSE SUPPLY, INC., 5) TinyEYE Therapy Services, 6) Neuralign

Committee Members

Committee Chair - Name & Signature: Nita Werner *Nita Werner*

Committee Member: Benny Leonard

Committee Member: Elizabeth Dorman

Committee Member: Fred Payne



Association of Educational

Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

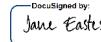
PART I: RESPONDENT

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| | | | |
|----------------------|---|-----------------|--|
| Business Name | TinyEYE Therapy Services | Date | September 2, 2025 |
| Address | 105A-111 Research Drive | City, State Zip | Saskatoon, Saskatchewan, S7N 3R2, Canada |
| Contact Person | Gregory Sutton | Title | Chief Executive Officer |
| Authorized Signature |  | Title | Chief Executive Officer |
| Email | gsutton@tinyeye.com | Phone | 1-877-846-9393 |

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| | | | |
|---|---|---|---------|
| Awarding Agency | Cooperative Purchasing Connection | | |
| Authorized Representative | Jane Eastes, Deputy Executive Director | | |
| Authorized Signature |  Jane Eastes G0968112B83C40A | | |
| Awarded this | 14th | day of | January |
| Contract to commence-check one (Member Agency to select) | | <input type="checkbox"/> 3/1/2026 <input checked="" type="checkbox"/> Or 1/14/2026 | |
| | | Contract Number 026-B | |



Association of Educational

Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

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| | | | |
|----------------------|---|-----------------|--|
| Business Name | TinyEYE Therapy Services | Date | September 2, 2025 |
| Address | 105A-111 Research Drive | City, State Zip | Saskatoon, Saskatchewan, S7N 3R2, Canada |
| Contact Person | Gregory Sutton | Title | Chief Executive Officer |
| Authorized Signature |  | Title | Chief Executive Officer |
| Email | gsutton@tinyeye.com | Phone | 1-877-846-9393 |

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| | | | |
|---|---|---|---------|
| Awarding Agency | North Dakota Educators Service Cooperative | | |
| Authorized Representative | Jane Eastes, Deputy Executive Director | | |
| Authorized Signature |  Jane Eastes GD998811323E3040A | | |
| Awarded this | 14th | day of | January |
| Contract to commence-check one (Member Agency to select) | | <input type="checkbox"/> 3/1/2026 <input checked="" type="checkbox"/> Or 1/14/2026 | |
| | | Contract Number 026-B | |