

Solicitation Audit Checklist

Proposal:	026-E Student Transportation
Awarded Vendor(s):	First Student
Award Date:	2/17/2026
Contract Number:	026-E

- | | |
|----|---|
| X | 1 Legal Affidavit(s) |
| X | 2 Copy of Solicitation Documents |
| X | 3 Copy of Questions & Answers |
| NA | 4 Copy of Addenda |
| X | 5 Notification Report |
| X | 6 Access Report |
| X | 7 Opening Record |
| X | 8 Copy of Awarded Vendor Response(s) |
| X | 9 Evaluation Summary & Recommendation |
| X | 10 Copy of Award Letter(s) & Copy of Signed Contract(s) |

LOCALiQ

Aberdeen News
Watertown Public Opinion

PO Box 630567 Cincinnati, OH 45263-0567

AFFIDAVIT OF PUBLICATION

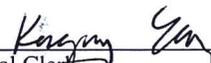
Cooperative Purchase, Lori Mittelstadt
Lakes Country Service Cooperative
1001 E Mount Faith AVE
Fergus Falls MN 56537-2375

STATE OF SOUTH DAKOTA, COUNTY OF BROWN

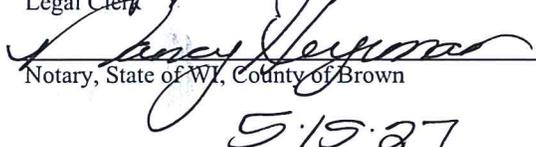
The AMERICAN NEWS is a daily newspaper of general circulation, printed and published in Aberdeen, Brown County, South Dakota, and has been such a newspaper during the times hereinafter mentioned; and personal knowledge of the facts herein state that the notice hereto annexed was Published in said newspapers in the issue dated:

07/30/2025, 08/06/2025

That said newspaper is a legal newspaper published five days or more each week; with a bona fide circulation of more than two hundred copies daily; published in the English language within the said county of Brown for more than one year prior to the first publication of said notice; and printed in whole in an office maintained at the place of publication of said newspaper.
Sworn to and subscribed before on 08/06/2025



Legal Clerk



Notary, State of WI, County of Brown

5.15.27

My commission expires

Publication Cost:	\$35.24	
Tax Amount:	\$0.00	
Payment Cost:	\$35.24	
Order No:	11487798	# of Copies:
Customer No:	1248830	0
PO #:	LABD0332478	

THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.

NANCY HEYRMAN
Notary Public
State of Wisconsin

Legal Notice 026

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 31 State Member Agencies until:

1:30 p.m. ET, September 16, 2025

Solicitations: 026-A Furniture, 026-B Health and Wellness, 026-C LED Lighting Supplies & Equipment, 026-D Technology Catalog, 026-E Student Transportation Solutions, 026-F EMS Supplies & Equipment, and 026-G HVAC Equipment & Installation.

All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit AEPA's website at <https://aepacoop.org/registration-solicitations/> for instructions on how to register at no cost with Bonfire. AEPA documents will be released on July 31, 2025. Note that Vendors must be able to provide their proposed products and services in up to 31 states.

Solicitations will be publicly opened after 1:30 p.m. ET, September 16, 2025 at Lakes Country Service Cooperative, 1001 E Mt Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPA-COOP.org.

Published July 30, August 6 2025, at the total approximate cost of 35.24 and may be viewed free of charge at www.sdpublic-notices.com
LABD0332478

AFFIDAVIT OF PUBLICATION

State of Florida, County of Broward, ss:

Anjana Bhadoriya, being first duly sworn, deposes and says: That (s)he is a duly authorized signatory of Column Software, PBC and duly authorized agent of The Bismarck Tribune, and that the publication(s) were made through The Bismarck Tribune on the following dates:

PUBLICATION DATES:

Jul. 30, 2025, Aug. 6, 2025

NOTICE ID: iMzSypfVu6ogxRBsFxXj

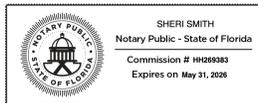
PUBLISHER ID: COL-ND-2022

NOTICE NAME: AEPA 026 - Bismarck Tribune

Publication Fee: \$136.62

Anjana Bhadoriya

(Signed) _____



VERIFICATION

State of Florida
County of Broward

Subscribed in my presence and sworn to before me on this: 08/07/2025

S. Smith

Notary Public

Notarized remotely online using communication technology via Proof.

**AEPA #026 – Legal Notice
Notice to Vendors**

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 31 State Member Agencies until:

1:30 p.m. ET, September 16, 2025
Solicitations : 026-A Furniture, 026-B Health and Wellness, 026-C LED Lighting Supplies & Equipment, 026-D Technology Catalog, 026-E Student Transportation Solutions, 026-F EMS Supplies & Equipment, and 026-G HVAC Equipment & Installation.

All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit AEPA's website at <https://aepacoop.org/registration-solicitations/> for instructions on how to register at no cost with Bonfire. AEPA documents will be released on July 31, 2025. Note that Vendors must be able to provide their proposed products and services in up to 31 states. Solicitations will be publicly opened after **1:30 p.m. ET, September 16, 2025** at Lakes Country Service Cooperative, 1001 E Mt Faith, Fergus Falls, MN 56537. An opening record will be posted to [AEPACOO.org](https://aepacoop.org).
7/30, 8/6 - COL-ND-2022



AFFIDAVIT OF PUBLICATION

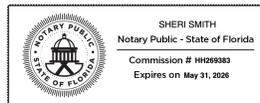
State of Florida, County of Broward, ss:

Anjana Bhadoriya, being first duly sworn, deposes and says: That (s)he is a duly authorized signatory of Column Software, PBC and duly authorized agent of the The Forum of Fargo-Moorhead (MN), a newspaper printed and published in the City of Moorhead, County of Clay, State of Minnesota.

1. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.
2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.
3. The dates of the month and the year and the day of the week upon which the public notice attached/copied below was published in the newspaper are as follows: Wednesday, July 30, 2025, Wednesday, August 6, 2025
4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to §331A.06, is as follows: \$25.00 per column inch.
5. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in CASS County. The newspaper complies with conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

Anjana Bhadoriya

(Signed) _____



VERIFICATION

State of Florida
County of Broward

Subscribed in my presence and sworn to before me on this: 08/07/2025

S. Smith

Notary Public
Notarized remotely online using communication technology via Proof.

**AEPA #026 – Legal Notice
Notice to Vendors**

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 31 State Member Agencies until:

**1:30 p.m. ET, September 16 ,
2025**

Solicitations : 026-A Furniture, 026-B Health and Wellness, 026-C LED Lighting Supplies & Equipment, 026-D Technology Catalog, 026-E Student Transportation Solutions, 026-F EMS Supplies & Equipment, and 026-G HVAC Equipment & Installation.

All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit AEPA's website at <https://aepacoop.org/registration-solicitations/> for instructions on how to register at no cost with Bonfire. AEPA documents will be released on July 31 , 2025. Note that Vendors must be able to provide their proposed products and services in up to 31 states.

Solicitations will be publicly opened after **1:30 p.m. ET, September 16, 2025** at Lakes Country Service Co-operative, 1001 E Mt Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPACOOOP.org. (Jul. 30; Aug. 6, 2025)

CLASSIFIEDS + PUBLIC NOTICES

STARTRIBUNE.COM/CLASSIFIEDS • 612.673.7000 • 800.927.9233

Cooperative Purchasing Network
N/A
D-3-AII

N/A
D-3-AII

Section-Page-Zone(s):
D-3-AII

Advertiser:
Agency:
Description:

0000521276-01
N/A
1 Col x 3.57 in
0

Ad Number:
Insertion Number:
Size:
Color Type:

The Minnesota Star Tribune
Business
Wednesday, August 6, 2025

GENERAL POLICIES
Review your ad on the first day of publication. If there are mistakes, notify us immediately. We will make changes for errors and adjust your bill, but only if we receive notice on the first day the ad is published. We limit our liability in this way, and we do not accept liability for any other damages which may result from error or omission in an ad. All ad copy must be approved by the newspaper, which reserves the right to request changes, reject or properly classify an ad. The advertiser, and not the newspaper, is responsible for the truthful content of the ad. Advertising is also subject to credit approval.

Legal Notices

PUBLIC NOTICE:

Pursuant to Mn Statute 168B.06 SUB D.2 the following impounded items will be auctioned at Twin Cities Transport & Recovery - 3760 Flowerfield Rd. Blaine MN 55014 763-784-7501

"If it is impossible to determine with reasonable certainty the identity and address of the registered owner and all lienholders, the notice shall be published once in a newspaper of general circulation in the area where the motor vehicle was towed from or abandoned. Published notices may be grouped together for convenience and economy."

All of the listed items have the right to reclaim in accordance with Mn Statute 168B.06 Subdivisions 1-5

All unclaimed items constitute a waiver by them of all right, title, and interest in the contents and consent to sell or dispose of the contents under section 168B.08

Proposals for Bids

AEPA #026 - LEGAL NOTICE

Notice to Vendors

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 31 State Member Agencies until:

1:30 p.m. ET, September 16, 2025

Solicitations: 026-A Furniture, 026-B Health and Wellness, 026-C LED Lighting Supplies & Equipment, 026-D Technology Catalog, 026-E Student Transportation Solutions, 026-F EMS Supplies & Equipment, and 026-G HVAC Equipment & Installation.

All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit AEPA's website at: <https://aepacoop.org/> for instructions on how to register at no cost with Bonfire. AEPA documents will be released on July 31, 2025. Note that vendors must be able to provide their proposed products and services in up to 31 states.

Garage Sales - NW, SW & W Suburbs

Multi family garage sale 8/7-9. 14573 Carriage Lane NE, Prior Lake. Camping gear, household, furniture, shelves, books, decorative items, pots/pans, bikes

Place a classified ad today.

Mortgage Foreclosures

25-118428 NOTICE OF MORTGAGE FORECLOSURE SALE

THE RIGHT TO VERIFICATION OF THE DEBT AND IDENTITY OF THE ORIGINAL CREDITOR WITHIN THE TIME PROVIDED BY LAW IS NOT AFFECTED BY THIS ACTION. NOTICE IS HEREBY GIVEN, THAT default has occurred in the conditions of the following described mortgage:

DATE OF MORTGAGE: July 1, 2016
ORIGINAL PRINCIPAL AMOUNT OF MORTGAGE: \$137,000.00
MORTGAGOR(S): Ervin Moore, a married man
MORTGAGEE: Mortgage Electronic Registration Systems, Inc.
TRANSACTION AGENT: Mortgage Electronic Registration Systems, Inc.
MIN#: 10086710000532869
LENDER OR BROKER AND MORTGAGE ORIGINATOR STATED ON THE MORTGAGE: American Mortgage & Equity Consultants, Inc.
SERVICER: Nationstar Mortgage LLC

DATE AND PLACE OF FILING: Filed July 1, 2016, Hennepin County Registrar of Titles, as Document Number 105363656

ASSIGNMENTS OF MORTGAGE: Assigned to: Lakeview Loan Servicing, LLC

LEGAL DESCRIPTION OF PROPERTY: Lot 8, Block 8, "Le Baron's First Addition to Minneapolis"

REGISTERED PROPERTY: PROPERTY ADDRESS: 5131 Dupont Avenue North, Minneapolis, MN 55430

PROPERTY IDENTIFICATION NUMBER: 12-118-21-22-0173 COT# 1472818

COUNTY IN WHICH PROPERTY IS LOCATED: Hennepin

THE AMOUNT CLAIMED TO BE DUE ON THE MORTGAGE ON THE DATE OF THE NOTICE IS \$123,410.68

THAT all pre-foreclosure requirements have been complied with; that no action or proceeding has been instituted at law or otherwise to recover the debt secured by said mortgage, or any part thereof;

PURSUANT, to the power of sale contained in said mortgage, the above described property will be sold by the Sheriff of said county as follows:

DATE AND TIME OF SALE: March 18, 2025, 10:00AM

PLACE OF SALE: Sheriff's Main Office, Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415 to pay the debt secured by said mortgage and taxes, including attorneys fees allowed by law, subject to redemption within 6 months from the date of said sale by the mortgagor(s) or their personal representatives or assigns.

TIME AND DATE TO VACATE PROPERTY: If the real estate is an owner-occupied, single-family dwelling, unless otherwise provided by law, the date on or before which the mortgagor(s) must vacate the property if the mortgage is not reinstated under section 580.30 or the property is not redeemed under section 580.23, is 11:59 p.m. on September 18, 2025, or the next business day if September 18, 2025 falls on a Saturday, Sunday or legal holiday.

"THE TIME ALLOWED BY LAW FOR REDEMPTION BY THE MORTGAGOR, THE MORTGAGOR'S PERSONAL REPRESENTATIVES OR ASSIGNS, MAY BE REDUCED TO FIVE WEEKS IF A JUDICIAL ORDER IS ENTERED UNDER MINNESOTA STATUTES, SECTION 582.032, DETERMINING, AMONG OTHER THINGS, THAT THE MORTGAGED PREMISES ARE IMPROVED WITH A RESIDENTIAL DWELLING OF LESS THAN FIVE UNITS, ARE NOT PROPERTY USED FOR AGRICULTURAL

216 General Announcements

SAINT PAUL CLASSIC BIKE TOUR
Enjoy a Music Festival on Wheels!
Sunday, September 7, 2025
Scenic routes of 13 to 32 miles with live music at every stop!
Explore more at BikeClassic.org

324 Collectibles

PAYING CASH (no check)
for gold/10k, 14k, 18k, 22k & dental; silver coin, sterling flatware, jewelry, Rolex+ watches, QVC/HSN, antique items, old comics/sports cards, collectibles. House calls/office visit, 46 yrs bus. BBB A+/WCCO #1 Appraiser/Google 4.9 stars. Call for free advice/appt. 9am-9pm/7 days a week.
Mark & Susan 612-802-9686

404 Dogs

Bernese Mountain Dog AKC Puppies
Shots & vet checked, family farm raised, 9 weeks. Very social! \$1,100. 320-808-8423

ENGLISH SPRINGER PUPS AKC \$800. For more info call or text: 641-425-1558. Pics on request!

English Springer spaniel puppies AKC registered Springer spaniel puppies. Ready on August 15th. Shots and information text or call: 507-273-4764. \$1,200.00 507-273-4764

German Shepherd AKC blk/tan/bl exc temp, OFA, vet ck, 40 yrs. \$2,000. 763.203.5725 www.bartellhaus.com

GOLDEN IRISH PUPPIES DOB 6/14, 5M, 1F. SHOTS AND VET CHKD. \$750 Stanley, WI 715-644-2219

Golden Retriever Pups Mom Dad AKC. Available to be seen. Males Females. Got home August 28th. Shots and Chipped. \$1,500.00 612-384-9693

PEMBROKE WELSH CORGI AKC 3F. 12 wks, 2 trl, 1 red & white. Vet work up to date. \$1,100. 612-221-6531

Real Estate
All rental advertising in the Star Tribune is subject to the laws which make it illegal to advertise "any preference, limitation or discrimination based on race, color, national origin, ancestry, religion, creed, sex, marital status, sexual orientation, handicap, disability, familial status or status regarding public assistance or an intention to make any such preference, limitation or discrimination". The Star Tribune will not knowingly accept any advertisements which are in violation of the law. All dwellings advertised in the Star Tribune publications are available on an equal opportunity basis.

Resources:
Mpls. Civil Rights 612-673-3012
MN Human Rights 651-296-5663
Rental Home Line 612-728-5767
HUD 1-800-669-9777

633 APTS & CONDOS UNFURN. NW, SW & WEST SUBURBS

Golden Valley/New Hope 2701 Xylon Ave. Sunset Apts. Huge newly remod 2BR! Scrn porch, new carpet, walk-in closets, sec sys, new D/W, central AC, on bus. Free gar. Heat & NA PP EA. Was \$1695, now \$1650! Avail now. 612-670-1104

687 Roommates Wanted
Roommate wanted Upstairs 2BR, full bath, lg walkthrough closet, split utilities, \$1,300. Quite safe neighborhood. 763-260-3111 please text

Mortgage Foreclosures
PRODUCTION, AND ARE ABANDONED.
Dated: January 16, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for March 18, 2025, at 10:00 AM, has been postponed to April 22, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by October 22, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: March 4, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: May 2, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP

25-118428
NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for April 22, 2025, at 10:00 AM, has been postponed to July 1, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by November 27, 2025. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

Mortgage Foreclosures

LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for July 1, 2025, at 10:00 AM, has been postponed to August 5, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by February 5, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: June 25, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by May 4, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: July 1, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by May 4, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: July 1, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by May 4, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: July 1, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by May 4, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: July 1, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by May 4, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: July 1, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by May 4, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: July 1, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 2025, at 10:00 AM, and will be held at sheriffs main address Civil Division, Room 190, City Hall, 350 South Fifth St., Minneapolis, MN 55415.

Unless the mortgage is reinstated under Minnesota Statute 580.30 or the property is redeemed under Minnesota Statute 580.23 the property must be vacated by May 4, 2026. If this date falls on a Saturday, Sunday or legal holiday, the date to vacate will be the next business day at 11:59 p.m.

THIS IS A COMMUNICATION FROM A DEBT COLLECTOR.
Dated: July 1, 2025
Lakeview Loan Servicing, LLC
Assignee of Mortgage
LOGS Legal Group LLP
Tracy J. Halliday - 034610X
LOGS Legal Group LLP
Attorneys for Mortgage
1715 Yankee Doodle Road, Suite 210 Eagan, MN 55121 (952) 831-4060
25-118428

NOTICE OF POSTPONEMENT OF MORTGAGE FORECLOSURE SALE
The above referenced sale scheduled for August 5, 2025, at 10:00 AM, has been postponed to November 4, 202

AFFIDAVIT OF PUBLICATION

**STATE OF MINNESOTA)
COUNTY OF HENNEPIN)**


650 3rd Ave. S, Suite 1300 | Minneapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.
2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.
3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

<u>Dates of Publication</u>	<u>Advertiser</u>	<u>Account #</u>	<u>Order #</u>
StarTribune 07/30/2025	COOPERATIVE PURCHASING CONNECTION	1000337556	521276
StarTribune 08/06/2025	COOPERATIVE PURCHASING CONNECTION	1000337556	521276

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: **\$459.20**

5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

Terrí Swanson

Subscribed and sworn to before me on: 08/07/2025

Diane E. Rak Kleszyk



Notary Public

**Request for Proposal
AEPA RFP#026 - E
STUDENT TRANSPORTATION SOLUTIONS**

BID SECURITY REQUIRED: NONE

PART A – INSTRUCTIONS AND SPECIFICATIONS

Notice to Respondents

Solicitation offers will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its Member Agencies until:

September 16, 2025, at 1:30 p.m. ET

Each package consists of multiple parts:

- Part A – Instructions and Specifications**
- Part B – AEPA General Terms and Conditions**
- Part C – Member Agency (State) Terms and Conditions**
- Part D – Questionnaire**
- Part E – Signature Forms**
- Part F – Discount & Pricing Workbook**

All offers must be submitted online via the Bonfire eProcurement website by the due date and time listed above. AEPA solicitation documents can be downloaded after registering, at no cost, on Bonfire, <https://aepacoop.bonfirehub.com/>. Bonfire has recently changed its name to EUNA Procurement. Therefore, the names Bonfire and EUNA Procurement are interchangeable in this solicitation.

AEPA and/or the respective Member Agencies reserve the right to reject any or all offers in whole or in part; to waive any formalities or irregularities in any offers, and to accept the offers, which in its discretion, within state law, are for the best interest of any of the AEPA Member Agencies and/or their Participating Entities. Note that Respondents must be able to provide their proposed products and services in up to 31 states including Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. Note that not all states participate in each solicitation. The complete list of participating states is found below.

Solicitations will be opened online on September 16, 2025, at 2:00 p.m. ET. at EducationPlus, 1460 Craig Road, St. Louis, MO 63146.

The online opening link is below:

<https://us06web.zoom.us/j/85896115580?pwd=DOTCZooyJWXAlubz66lBckFnr80xp4.1>

Meeting ID 858 9611 5580

Bid & Contract Timeline:

July 31, 2025	Release of IFBs/RFP via Bonfire
August 18, 2025	Voluntary Pre-Bid Conference Call
August 29, 2025	Deadline for questions from Respondents
September 16, 2025	Deadline for Submittals and Reading via Bonfire
September 17, 2025	Opening Record posted on the AEPA website, www.aepacoop.org
December 1-3, 2025	AEPA Approval of Offers
After December 3, 2025	Director of Solicitations submits contracts to AEPA Member Agencies to be forwarded to Vendor Partners for signature.
	Initial contract term—See Term of Contract and Extensions in General Terms & Conditions. Annual contract renewal dates subject to approval by AEPA

I. General Solicitation Procedures

A. Issuing Agency

The great benefit to the Vendor is that one response may be prepared for approval by AEPA and awarded by multiple AEPA Member Agencies and utilized by their Participating Entities located throughout many states. Solicitations may be issued as an IFB or an RFP depending on the category of goods/services being solicited. Respondents to a solicitation will submit their response in the required formats (PDF, Excel) of all files requested along with current pricing via Bonfire, a free online bidding platform, by the published due date and time. Respondents selected in response to this solicitation have the potential to provide products and services to local education agencies serving over 36,000,000 (excludes non-represented AEPA states) students, with additional local government agencies as permitted by state law.

Each AEPA Member Agency will individually publish notice of the solicitation. Respondents will submit responses online, electronically via Bonfire, <https://aepacoop.bonfirehub.com/>. Instructions on registering for AEPA solicitations on Bonfire can be found on the AEPA website, <https://aepacoop.org/registration-solicitations/>. Responses deemed complete at opening will be evaluated by solicitation category committees comprised of AEPA Member Agencies representatives who have indicated they will participate in the category of products and services being solicited, and after AEPA approval, individual AEPA Member Agencies may award contracts to the AEPA Approved Vendor Partners or reject their offers.

The procurement activities of AEPA are limited to document preparation, distribution of the solicitation, initial evaluation, and recommendation for possible approval to AEPA Member Agencies. AEPA consists of agency officials who have agreed to assist one another in meeting the public purchasing needs of local school districts and other political subdivisions.

Contracts awarded through cooperative purchasing must meet the procurement laws of the states of each AEPA Member Agency. When these laws are satisfied, an individual entity using these contracts is deemed in compliance with competitive procurement regulations. As allowed by specific state statutes, they can issue purchase orders for any amount without the necessity to prepare their own solicitation. This saves the entity time and allows for economical and efficient purchasing.

AEPA requires that Respondents only respond if they can offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume. State laws that permit or encourage cooperative purchasing contracts do so in the belief that it saves the participants both time and money. Time is saved by having access to volume discounted contracts publicly solicited and being able to purchase what is needed without having to wade through the solicitation process (write solicitation, advertise the solicitation, open each response, evaluate, and select). Money is saved in procurement cost and lower prices will be the result of volume purchasing. Therefore, a contract issued by a cooperative can be used by hundreds of separate political units; but if it has the same or higher prices than what a single agency or state contract can get through its own solicitation, a cooperatively solicited contract may not be attractive to these members. **We request that Respondents respond with advantageous pricing and package so that together we can attract members to prefer the cooperatively awarded contract.**

The AEPA policy for membership permits new agencies to become AEPA Member Agencies upon approval of existing members. If additional Agencies are added, they and their members may procure from existing contracts upon approval of the awarded Vendor Partners and in accordance with their state laws.

B. Questions

All questions from Respondents must be submitted online through Bonfire, AEPA will not accept questions in any other format during the solicitation process. All questions received during the solicitation process will be available via Bonfire. All Respondents will be automatically notified through email when AEPA responds to a question asked by a potential respondent. It is the Respondent's responsibility to check Bonfire for any questions and answers before the deadline. Questions received after the question deadline date will not be answered.

Should AEPA issue addenda during the solicitation process, all Respondents will be automatically notified through email of the released addenda. AEPA is not responsible for Respondents not acknowledging the issued addenda and not submitting a response according to those changes.

Questions regarding accessing this solicitation through Bonfire can be directed to the Director of Solicitations at bid-committee@aepacoop.org.

C. Respondent Qualifications

An essential part of the solicitation process is an evaluation to qualify the company being considered. All solicitations must contain answers, responses, and/or documentation to the information requested in the documents. Any Respondent failing to provide the required information/ documentation may be considered non-responsive, this includes submitting a response not in the proper format.

Respondents must demonstrate their ability, capacity, and available resources to provide the proposed products and services to 90% of the AEPA Member Agencies indicating an interest in participating in the categories being solicited, or at least one Region for category involving a Regional component. The Respondents are required to communicate and demonstrate within their response they have extensive knowledge, background, and at least five (5) years of experience with manufacturing, obtaining, delivering, installing, maintaining, and/or supporting the product lines of products, equipment, services, or software offered. AEPA and/or its Member Agencies reserve the right to accept or reject newly formed companies or companies failing to demonstrate their abilities or capacity solely based on information provided in the solicitation response and/or its own investigation of the company.

D. **Bid/Proposal Security**

If required as noted at the top of this Part, bids or proposals must be accompanied by a satisfactory security bond. Please note that not all AEPA Bid categories require a security bond.

If a security bond is required, a hard copy of the bid security must be in the possession of AEPA on or before, the exact due date and time. Original copies of the security must be submitted to AEPA c/o EducationPlus, ATTN: Purchasing Dept, 1460 Craig Road, St. Louis, MO 63146 in a sealed envelope with the Solicitation Number, Solicitation Category, and Respondent's name and address clearly indicated on the envelope or box. A copy of the bid security must be submitted via Bonfire. AEPA will not reject a response from a Vendor whose bid bond has not arrived by the due date and time as long as a scanned copy of the bid bond dated prior to the due date is uploaded with their response and the actual bond is in transit. If the designated location for receiving the bid security is closed due to an unforeseen circumstance on the day the security is due (due date), the security will be due at the same time on the next day the building is open.

An acceptable bid/proposal security will have the principal being the Respondent and the Association of Educational Purchasing Agencies listed as the Agency of Record. The Security may be a one-time bond underwritten by a surety company licensed to issue bonds in the state of Nevada and said surety to be approved in federal circular 570 as published by the United States treasury department or the equivalent in cash or an irrevocable letter of credit from a FDIC financial institution. The security bond must remain in force for one hundred twenty (120) days of the solicitation opening.

E. **Solicitation Submittal**

1. **Preparation of the Response**

- a. The solicitation is published in multiple parts.
 - i. Part A contains the solicitation instructions, and the technical specifications.
 - ii. Part B is the general terms and conditions for all AEPA agencies.
 - iii. Part C includes specific state terms and conditions. This is where you will find information about each AEPA state member and any specific procurement rules of each state.
 - iv. Part D is a required Questionnaire found and completed in Bonfire.
 - v. Parts E and F are to be filled out in their entirety and submitted online via Bonfire in their required formats with the Respondent's offer. Some categories may request additional forms. All forms must be uploaded before the published solicitation due date and time of opening.
- b. All responses must be on the forms provided by AEPA for each solicitation found in Bonfire unless otherwise noted. Respondents will submit all documents, in their required formats, online via Bonfire by the due date and time of the solicitation.
- c. Forms requiring signatures must be submitted by the person authorized to sign the bid or proposal response. Failure to properly sign the solicitation documents may result in the offer being deemed non-responsive.
- d. In case of an error in extension of prices in the solicitation, unit prices must govern.
- e. Periods of time stated as a number of days must be in calendar days, not business days.
- f. It is the responsibility of all Respondents to examine the entire solicitation package, to seek clarification of any item or requirement that may not be clear, and to check all responses for accuracy before submitting an offer. Negligence in preparing an offer confers no right of withdrawal after due time and date.
- g. The Respondents' ability to follow the preparation instructions set forth in this solicitation will also be considered to be an indicator of the Respondents' ability to follow instructions should they receive an award as a result of this solicitation. Any

contract between the AEPA Member Agency and a Respondent requires the delivery of information and data. The quality of organization and writing reflected in the offer will be considered to be an indication of the quality of organization and writing which would be prevalent if a contract was awarded. As a result, the offer will be evaluated as a sample of data submission.

2. **Document Development:** Forms for this solicitation are published in Bonfire, in Excel, and PDF formats. Some forms (questionnaire) may be completed directly in Bonfire. Respondents must scan and upload all documents to Bonfire following the Solicitation Checklist, along with any additional documents or files other than those listed below that may be requested and/or related to the solicitation.
 - a. **Part C – Member Agency (State) Terms and Conditions:** Some states require additional documentation and signature forms. Review Part C and submit the required state documents with your offer. Submit all state-specific forms as one (1) form in PDF format.
 - b. **Part D – Questionnaire:** Complete directly in Bonfire. The questionnaire seeks information about the Respondent’s pricing structure, service areas, past performance, and commerce processes. The Company Information form provides background information on the Respondent’s company.
 - c. **Part E – Signature Forms:** Complete the forms provided. The signature form includes multiple areas where signatures are required. Submit the form as one (1) individual form in PDF format.
 - d. **Part F – Discount & Pricing Workbook:** Complete the Excel workbook provided.. Be sure to complete the required tabs as outlined in Part F.
 3. **Price Lists and/or Catalogs:** For catalog bids, Respondent’s most recent catalog(s) or price lists must be included. If a hard copy is submitted, it should be in pdf format. Links to online pricing are acceptable as long as pricing is included, not just descriptions of products.
 4. **Solicitation Transmittal**
 - a. It is the responsibility of the Respondent to be certain that its submittal has been uploaded in its entirety to Bonfire, on or prior to the exact published due date and time.
 - b. Submitted responses will be opened, and Opening Record will be posted on the AEPA website.
- F. **Solicitation Evaluation, Approval, and Award:** Solicitation responses received will be evaluated in accordance with acceptable standards of cooperative procurement, set forth in and governed by the Procurement Codes of AEPA Member Agency’s states; AEPA by-laws, policies, and procedures; AEPA Member Agencies’ policies and procedures.

For IFB categories, approval of prospective Vendor Partners and recommendation of contracts will be made to the lowest responsive and responsible Respondent utilizing the criteria listed in this solicitation. As a reminder, AEPA recommends offers to Respondents. Final contract awards are subsequently made by individual AEPA Member Agencies.

1. **Responsive Offer:** A responsive offer reasonably and substantially conforms to all material requirements of the solicitation. Offers must be responsive and approved by AEPA to receive award consideration by AEPA Member Agencies. To be determined responsive, the response must meet all of the requirements below:
 - a. Submitted on time.
 - b. Materially satisfy all mandatory requirements identified throughout the solicitation.
 - c. Must substantially conform to all of the specified requirements in the solicitation in the judgment of AEPA and its AEPA Member Agency representatives.

- d. Any deviation from the requirements indicated herein must be stated, in writing, and included with the offer submitted. Otherwise, it will be considered that responses are in strict compliance with all requirements, and any successful vendor will be held responsible, therefore.
 - e. Deviations or exceptions stipulated in response may result in the offer being classified as non-responsive. Language to the effect that the Respondent does not consider this solicitation to be part of a contractual obligation will result in that Respondent's offer being disqualified. Terms of the solicitation that any Respondent considers particularly unwarranted, and to which that would have to take significant exception in his/her offer, should be stated clearly and concisely as exceptions and/or deviations.
 - f. In preparing a proposal, the Respondent's inability to follow the proposal preparation instructions set forth in this solicitation and its inability to provide written responses, narratives, requested and support documentation relating to the Respondent's qualifications; abilities; capacity; products; specifications; delivery, installation, setup, maintenance; support services and pricing utilized by AEPA evaluators may result in the Respondent's offer to be deemed non-responsive.
2. **Non-responsive Offer:** Any offer that does not conform to all material requirements of the solicitation including, but not limited to: offers received in a manner other than via Bonfire; offers that do not contain required items and/or provided in the format required, such as proper and/or signed forms, pricing, catalogs, electronic files; offers that do not contain the proper security bond where required; failure to meet the specified qualifications, product specifications, stipulated documentation or pricing equal to or better than individual entities or cooperatives with equal or lesser volume. AEPA reserves the right to request documents that do not affect pricing, waive minor irregularities, and/or seek clarification following its Board approved procedures. Offers deemed non-responsive will not be considered for approval and award.
 3. **Responsible Respondent:** A responsible Respondent is a firm or person with the qualifications, capability, and capacity to perform the contract requirements with integrity and reliability, which will ensure good faith performance. As a part of the process of determining responsible respondents during the evaluation period, the category committee may request reports that describe the financial soundness of your organization. You may be asked to include a third-party report or reports that demonstrate your firm's strength. Accepted financial reports may include balance sheets and Profit & Loss statements for the past three years, a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies).

AEPA's approval of a response will make the Respondent available for consideration to the AEPA Member Agencies for contract award. Factors to be considered in determining whether the standard of responsibility has been met may include but is not limited to whether a Vendor Partner has:

- a. Submitted a responsive offer;
- b. The qualifications stipulated in this solicitation, such as adequate financial resources, production or service facilities, personnel, service reputation and experience to make satisfactory delivery of the products, services, or construction;
- c. A demonstrated and documented satisfactory track record of performance in the national marketplace;

- d. A satisfactory record of integrity and a reputation of responding to and meeting educational and local government institutions' needs, adherence of and compliance with federal, state, local and industry standards, rules, regulations, and codes;
- e. Quality and suitability of products and services offered to meet and perform to the specifications, expectations, and requirements identified in this solicitation;
- f. Supplied all necessary information and data in connection with determining whether a Respondent meets the standard of responsibility.

4. Cost Evaluation:

- a. Cost and price schedules conform to and provide the information required in this part of the bid or proposal;
- b. Pricing offered that is equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume;
- c. Methodology used by AEPA and its AEPA Member Agencies to approve prospective Vendor Partners and award contracts for RFPs is as follows:
 - i. Identified weighted criteria for evaluation, including pricing, published in this part of the solicitation.

G. Contract Award and Implementation

An AEPA category committee will perform an initial response review and evaluation and will prepare and make a recommendation to AEPA for its consideration and approval. Those selected Respondents who are approved by AEPA will then be considered by the individual AEPA Member Agencies for contract award. It should be noted that once AEPA has approved the response, a Respondent becomes a "Vendor Partner" for AEPA.

All respondents will be notified of the outcome of the solicitation. Vendors recommended for award by AEPA states will be posted on the AEPA website.

Once approved by the AEPA Board, each Member Agency will be provided with a copy of Part E Signature Forms (contract) to complete and send to the Vendor Partner. Each AEPA Member Agency will review, evaluate, and determine which Vendor Partner, if any, it will award contracts to.

The approved Vendor Partner and the AEPA Member Agency will hold final contract negotiations, if necessary, to work out state-specific details of contract implementation including:

1. Acquiring additional information and having discussions on how the awarded contract will be executed.
2. Signing the contract with the AEPA Member Agency.
3. Jointly develop marketing strategies and a plan for contract roll-out activities to the AEPA Member Agency's Participating Entities (Advertising, flyers, website access, etc.).
4. Establish how orders will be processed, handled, and reported.
5. Contract management: Establish how and by whom the day-to-day contract management will be handled and who will be the AEPA Member Agency's representative.

It is not guaranteed that each AEPA Member Agency will enter into a contract with AEPA approved Vendor Partners. The final decision as to the appropriateness of a contract for a Member Agency rests solely with that AEPA Member Agency.

II. Responsibilities of a Vendor Partner

- A. As an approved AEPA Vendor Partner, the following is expected in support of the contract:
 1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have a working knowledge of the contract.

2. Train and educate sales staff on what the AEPA cooperative contract promised, including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.
3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.
4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.
5. Quarterly, complete the sales and administrative fee report (see PDF example included along with other solicitation documents in Bonfire) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, a \$0 report is required.
6. Report sales and administrative fees to AEPA, by participating state, if requested by AEPA.
7. Have ongoing communication with the Category Committee Chairperson, AEPA Member Agencies, and the Member Agencies Participating Entities.
8. Annually attend two (2) AEPA meetings: Annual meeting which is typically in April or May and the Winter Meeting which is typically the week after Thanksgiving. At the Annual Meeting, Vendor Partners participate in engagement activities with AEPA Member Agencies. Vendor Partners that have paid the registration fees can participate in the meetings.
9. Trade show support: Strongly encourage participation in national and local conference trade shows to promote the AEPA contracts such as, but not limited to, the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).
10. Increasing sales over the term of the contract with all participating AEPA Member Agencies.

III. Responsibilities of AEPA Member Agencies

- A. In support of the Vendor Partner and respective contract, each AEPA Member Agency should provide the following support:
 1. Designate a staff member(s) that will serve as a point person for the AEPA program within that state.
 2. Provide a staff member to work collaboratively with the Vendor Partner to determine the best marketing plan for the respective Member Agency state. Marketing efforts may include but not be limited to the education and use of sales force, a website presence, electronic mailings, brochures, mailings, etc.
 3. Develop marketing materials for the Member Agency to use that would include representation of the awarded contracts. Materials may include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc. as determined by the respective Member Agency and what works best within their state.
 4. Assist the Vendor Partner to jointly market the contract to potential Participating Entities within the state.
 5. Work with the Vendor Partner to identify eligible Participating Entities within the state possibly including providing a list of potential customers.
 6. Work with the Vendor Partner to identify and help manage costs associated with fulfilling this contract.
 7. Attendance at the two (2) AEPA meetings which provides for an opportunity to interact with Vendor Partners.

IV. Category Specifications

1. Scope of Work-The purpose of the RFP is to establish a contractual relationship for the transportation of students in the most efficient and cost-effective manner possible while, at the same time, maintaining the highest level of safety and reliability. Customers may include:

- Pre-school, K-12 general education, special populations, and will include extra-curricular, and athletic transportation including but not limited to:
 - Daily home-to-school and school-to-home transportation
 - Special education and door-to-door services
 - McKinney-Vento/homeless student transportation
 - Field trips, activity/athletic trips, and charter services
 - Summer school and after-school program coverage
 - Out-of-district placements or inter-district services
- Higher Education
- Other Governmental and Public Institutions

This RFP will not include the purchase of vehicles or buses.

AEPA is seeking qualified, experienced contractor(s) who possess the necessary resources and capabilities to acquire, deliver and perform the required vehicles, equipment, and labor for a turn-key solution to all participating member states (up to 31) in the category of Student Transportation Solutions. Equipment or Product-only solutions where participating member states in-house or third-party contractors operated may be offered in your proposal.

- a. Respond to requests from a number of different types of educational, governmental and public institutions seeking Student Transportation Solutions.
- b. These services may include but are not limited to transportation by buses, vans, automobiles, limousines, and motor coaches.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK

2. Anticipated AEPA Member Agency Participation

State	Participate? Yes/No/ Undecided	Other States Member Sells In
Arkansas	Yes	
California	Yes	AZ, NV
Colorado	Yes	
Connecticut	Yes	ME, NH, NY, RI, VT
Florida	Yes	AL
Georgia	Yes	
Illinois	No	
Indiana	Yes	
Iowa	No	SD
Kansas	Yes	OK
Kentucky	Yes	AL, LA, MS, NC, TN
Massachusetts	No	
Michigan	Yes	
Minnesota	Yes	SD
Missouri	Yes	AR, LA, SD
Montana	Yes	ID
Nebraska	Yes	
New Jersey	No	
New Mexico	Yes	
North Carolina	Yes	
North Dakota	Yes	
Ohio	Yes	
Oregon	Yes	
Pennsylvania	No	DE, HA, MD, NY
South Carolina	Yes	
Texas	Yes	
Virginia	No	
Washington	No	AK, ID
West Virginia	Yes	
Wisconsin	Yes	
Wyoming	Yes	SD,UT
Total Participating States	Yes	

Please note that individual AEPA Member Agencies that have indicated that they intend to participate in any contract approved under this solicitation, does not guarantee or mean that the individual AEPA Member Agency will enter into a contract with any AEPA approved Vendor Partner. Each AEPA Member Agency will make that determination after reviewing Vendor Partner responses and AEPA's recommendation for acceptance and award. The AEPA Member Agency's contracting decision shall be final.

3. Anticipated Volume

Student Transportation Services is a new category for AEPA. The resulting award will be an Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s). AEPA Member Agencies estimate approximately \$1.7 million (\$1,700,000) in sales in the first contract. AEPA Member Agencies anticipate that purchase volumes will increase over the course of contract years two (2) through four (4). This information is provided as an aid to Respondents in preparing responses only. It is not to be considered a guarantee of volume under this RFP. The successful Vendor Partner’s discount and pricing schedule shall apply regardless of the volume of business under the contract.

4. Voluntary Pre-Solicitation Conference Call

AEPA will host a voluntary pre-bid conference call for any interested Bidders or potential Bidders. First, there will be a call that will include general information about AEPA and an opportunity for Bidders or potential bidders to ask questions. There will then be separate calls, one for each category in the solicitation cycle, in which the focus will be on the individual AEPA categories being bid in this cycle. The conference call times are set in the following schedule for each of the four contiguous United States time zones. No pre-registration will be required. Recording of the conference call will be posted on the AEPA Website.

Voluntary Pre-Solicitation Conference Call Schedule (All Categories)
August 18, 2025

Solicitations	Eastern	Central	Mountain	Pacific
AEPA 026 Voluntary Pre-Bid Conference Call - All Categories	11:00 AM	10:00 AM	9:00 AM	8:00 AM
Furniture Category	12:30 PM	11:30 AM	10:30 AM	9:30 AM
Health & Wellness Category	1:00 PM	12:00 PM	11: AM	10:00 AM
LED Lighting Category	1:30 PM	12:30 PM	11:30 AM	10:30 AM
Technology Catalog Category	2:00 PM	1:00 PM	12:00 PM	11:00 AM
Student Transportation Category	2:30 PM	1:30 PM	12:30 PM	11:30 AM
Emergency Response Supplies & Equipment Category	3:00 PM	2:00 PM	1:00 PM	12:00 PM
HVAC Equipment and Installation Category	3:30 PM	2:30 PM	1:30 PM	12:30 PM

Conference Call Number/Online Connection:

<https://us06web.zoom.us/j/81233120395?pwd=WBUvwDgqWERkUvacCaffaq9qP0s9aj.1>

Meeting ID: 812 3312 0395

Passcode: 585895

Dial In Information: +1 564 217 2000 US

Meeting ID: 812 3312 0395

Passcode: 585895

5. Glossary of Terms and Abbreviations

Abbreviations and Acronyms for Standards and Regulations: Where abbreviations and acronyms are used in specifications or other contract documents, they shall mean the recognized name of the organizations responsible for the standards and regulations in the industry.

6. Product | Category Specific Specifications

Item	Description
6.1.1.	Must have knowledge of and adhere to all applicable industry standards, laws and regulations of member states.
6.1.2.	Must comply with the Federal Motor Vehicle Safety Regulations (FMCSR)
6.1.3.	Proposal responses must comply with all current applicable safety or regulatory standards or codes for all member states.
6.1.4.	Drivers must carry required endorsements and certification to perform duties.
6.1.5.	Vehicles and equipment used in providing services must be in “new or like new” condition and be no more than 10 years old.
6.1.6.	Vehicles must have current appropriate vehicle inspection forms and passing rating; include special equipment, wheelchair lifts, etc.
6.1.7.	Vehicles must be equipped with a global positioning satellite (GPS) system.
6.1.8	All buses/motor coaches must be equipped with a Child Check-Mate or similar monitor to ensure children are not left on buses.
6.1.9	Vehicles must be equipped with video surveillance systems.
6.1.10	Must be able to provide efficient routing for all services.
6.1.11	For any solutions involving drivers/personnel, all drivers/personnel must pass background checks, drug screening, child abuse clearance and any other screening requirements in member states.
6.1.12	Vehicles must be climate controlled.
6.1.13	Vehicles must be clean and meet customers’ appearance standards.

7. Sub-Category

Item	Description
7.1.1	Limousine Services (10 passengers, including the driver, or less)
7.1.2	School Bus Transportation (11 passengers, include the driver, or more)
7.1.3	Motor Coach Transportation Services (11 passengers, including the driver, or more; for long-distance trips greater than 100 miles round-trip)
7.1.4	Scheduling services
7.1.5	Support services
7.1.6	Other services

8. Pricing

AEPA has identified acceptable pricing methodologies that are to be utilized to submit pricing. Pricing strategy descriptions are found in Part B – AEPA General Terms and Conditions. We request that the pricing response contain sufficiently detailed information to determine a realistic cost for AEPA member agencies. The Vendor Partner agrees that the cost for any item offered on this contract will be uniform for all states, and that any differences in pricing are due to state specific installation and labor costs, AEPA Member Agency’s Administrative Fee, or other approved reasons. The respondent must provide their pricing as requested utilizing the various pricing methodologies specified. **The Vendor Partner must agree that they will offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume.**

AEPA is expecting pricing on the vendor's entire offering under the scope of this solicitation. Proposers are encouraged to offer optional pricing strategies ("Hot List", Volume discounts, Customized Price Lists, Specials), and additional financing options.

For services, vendors may respond with a discount off labor and material costs. Labor must be sufficiently itemized by title and include total rate (salary and fringe). Material costs must be itemized. Any Vendor Partner awarded under a time and materials pricing strategy must provide a "not to exceed" project quote to the purchasing Agency for work approval.

AEPA requires that pricing be returned using the Part F Excel Forms provided, or in an Excel format that contains the information requested in Part F.

9. Part F - Pricing Workbook

- a. Pricing shall be completed on the provided pricing sheets (Microsoft Excel Workbook) with the individual tables to be completed as follows:
 - i. F.1 – Services Price Schedule (Required)
 - ii. F.2 – Volume Discounts (Optional)
- b. Pricing will be evaluated on a combination of items from all pricing schedules. Pricing evaluation may include other considerations, including the total cost of the acquisition and whether the Proposer's offering represents the best value. See Evaluation, Approval and Award in Part B – General Terms and Conditions for additional information.

10. Evaluation

The AEPA Committee for this category will evaluate proposals based on the entire response, and according to the criteria detailed in Part A for AEPA's definition of Responsive and Responsible proposals. A recommendation may be made to recommend a single response, or to recommend multiple offers based on differentiation of product or service. AEPA will vote as a whole to accept or not accept a committee's recommendation. Once accepted, each recommended response will go to the individual states for contract approval. Please note, pricing evaluation may include other considerations, including the total cost of the acquisition and whether the Proposer's offering represents the best value. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members' needs.

Criteria	Yes/No
Complete Response to Solicitation	
Financial Viability	
Ability to provide good/services to 90% of participating agencies.	
Criteria	Points
Conformance to Terms and Conditions	9
Pricing EQUAL TO or BETTER THAN offered to individual entities or cooperatives with Equal or Lesser Volume	9
Quality and Suitability of Products, Services & Solutions Offered	9
Marketing Plan	8
Demonstrated Track Record of Performance in the Public Marketplace (may include reference checks)	7
Value Added Attributes-Additional Services Offered	7
Total Score - Technical	49
Cost Evaluation	51
Total Scores	100

PART B - AEPA General Terms and Conditions

Table of Contents

I.	ABOUT AEPA	1
II.	GENERAL TERMS AND CONDITIONS FOR ALL AGENCIES	3

I. About AEPA

Welcome to this [Association of Educational Purchasing Agencies \(AEPA\)](#) solicitation. AEPA is a unique school procurement consortium established in 2000 and incorporated in 2007 under the state laws of Nevada. We are a consortium of non-profit public agencies representing thirty-one (31) states. We joined to issue simultaneous Invitations for Bids (IFB), or Request for Proposals (RFP), generating sales for vendor partners in all fifty (50) states. AEPA’s mission is to cooperatively serve our members through a continuous effort to explore and solve present and future purchasing needs. Our goal is to secure multi-state volume purchasing contracts with benefits for our public members that are measurable, cost-effective, and exceed members’ expectations for customer service and value. AEPA is committed to accomplishing this mission lawfully and ethically, using leading-edge technology and contemporary business practices.

The advantage for vendors to work with AEPA is that you respond to one bid or proposal that is legally performed across as many as 31 states, which have the potential to sell nationwide. You are working with up to 31 agencies with a long and trusted history with their public membership. Through our partnerships, AEPA vendors have access to thousands of public agencies across the country. We are a billion-plus-dollar procurement group through our current awarded vendors and are growing.

AEPA designates one Member Agency per state that is operating legally under the rules and regulations of that state. Any additional agencies that wish to participate will negotiate with the authorized Member Agency and participate through them in a way they mutually agree is not in conflict with AEPA procedures. The Member Agency will be the only agency allowed to represent that state at AEPA and will be the only communication link between AEPA and that state.

Each Member Agency, along with the awarded Vendor Partner, represents, supports, and promotes AEPA contracts within their respective state. While the consortium was initially created to support educational entities, the Member Agency for each state determines which public entities (higher educational institutions, cities, counties, townships, states, etc.) can utilize the competitively solicited contracts. Participating entities may include Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize AEPA Member Agencies’ Awarded Contracts.

AEPA has an elected President, Vice President, Secretary, and Treasurer. Operations are overseen by the Executive Director. Solicitations are overseen by the Director of Solicitations. The AEPA Board representing member states meets twice per year and operates otherwise through a sophisticated committee structure.

AEPA Member Agency Information

State	Member Agency Name	Contact	Email	Students
Arkansas	Southwest Arkansas Education Cooperative	Phoebe Bailey	phoebe.bailey@swaec.org	474,337
California	Monterey County Office of Education d/b/a CalSAVE	Ted Witt	tedwitt@epylon.com	5800000
Colorado	Colorado BOCES Association	Bridget Thorn	coopdir@coloradoboces.org	881,000
Connecticut	Capitol Region Education Council (CREC)	Cara Hart	chart@crec.org	513,000
Florida	Panhandle Area Education Consortium	Tori Vuick	tori.vuick@paec.org	2,700,000
Georgia	Cooperative Purchasing Agency	Kevin Benson/Elizabeth Dorman	aeapa@cpa4schools.com / edorman@cpa4schools.com	1,600,000
Indiana	Wilson Education Service Center	Brent Minton	bminton@wesc.k12.in.us	1,030,000
Illinois	Illinois Learning Technology Purchase Program	Hope Hardin-Borbely	hardinborbely@iltpp.org	1,925,415
Iowa	AEA Purchasing	Tracie Marshall	tmarshall@aeapurchasing.org	520,000
Kansas	The Purchasing Cooperative at Greenbush	Tina Smith	tina.smith@greenbush.org	478,858
Kentucky	Green River Regional Educational Cooperative	Amanda Turner / Scott Howard	amanda.turner@grrec.org / scott.howard@grrec.org	675,000
Massachusetts	The Education Cooperative	Tricia McKim	pmckim@tec-coop.org	914,959
Michigan	Oakland Schools	Anna Marie Hollander	AnnaMarie.Hollander@oakland.k12.mi.us	1,550,802
Minnesota	Cooperative Purchasing Connection	Melissa Mattson	mmattson@lsc.org	944,736
Missouri	EducationPlus	Mike Havener	mhavener@edplus.org	880,000
Montana	Montana Cooperative Service	Dave Puyear	dpuyear@mrea-mt.org	144,129
Nebraska	ESU Coordinating Council (ESUCC)	Craig Peterson	craig.peterson@esucc.org	328,649
New Jersey	Educational Services Commission of New Jersey	Timothy Havlush	thavlush@escnj.us	1,369,000
New Mexico	Cooperative Educational Services	Robin Strauser	robin@ces.org	338,307
North Carolina	Carolinas Alliance 4 Innovation (CA4I)	Fred Payne	fred.payne@ca4i.org	1,500,000
North Dakota	North Dakota Educators Service Cooperative	Jane Eastes	jeastes@lsc.org	118,878
Ohio	Ohio Council of Educational Purchasing Consortia	Tamra Hurst	tamra.hurst@apps.sparcc.org	1,920,103
Oregon	Intermountain ESD	Rob Naughton	rob.naughton@imesd.k12.or.us	570,857
Pennsylvania	Central Susquehanna Intermediate Unit d/b/a Keystone Purchasing Network	Mark Carollo	mcarollo@csiu.org	1,700,000
South Carolina	Carolinas Alliance 4 Innovation (CA4I) dba Carolina Buy	Nita Werner	nwerner@carolinabuy.com	787,000
Texas	Region 16 Education Service Center d/b/a TexBuy	Andrew Pickens	andrew.pickens@esc16.net	5,232,065
Virginia	Fairfax County Public Schools	Laila Sultan	lsultan@fcps.edu	1,297,000
Washington	King County Directors' Association	Bart Powelson	bpowelson@kcda.org	1,071,082
West Virginia	Mountain State Educational Services Cooperative	Jan Hanlon / Kevin Hess	jhanlon@k12.wv.us / kbhess@k12.wv.us	245,000
Wisconsin	Cooperative Educational Service Agency (CESA Purchasing) #2	Meghan Cropp	meghan.cropp@cesapurchasing.org	854,000
Wyoming	Northeast Wyoming Board of Cooperative Educational Services (NEW BOCES)	Noamie Niemitalo / Benny Leonard	nniemitalo@newboces.com / bleonard@newboces.org	93,000

II. General Terms and Conditions for All Agencies

For the purposes of this Solicitation, the following terms must be defined as indicated below, and constitute the general terms and conditions for all AEPA Member Agencies:

Administrative Fee: The percentage of sales that each Vendor Partner pays the Member Agency for sales in their respective state or states that they extend AEPA pricing to. Administrative Fees must be paid to each Member Agency quarterly. Administrative fees may not exceed 2% based on volume sold net of shipping, sales and government fees.

Advertising: Vendor Partner must not advertise or publish information concerning this contract prior to the award being announced by AEPA Member Agencies. Once the award is made, the Vendor Partner may advertise to the individual Participating Entities that products/services are available. Vendor Partner must submit ad copy to the AEPA Member Agency for review and approval prior to issuing the advertisement.

AEPA Bi-Annual Meetings: AEPA holds two general meetings each year: one in the Spring (usually in April or May) and the other in the Winter (usually in November or December). AEPA requires that all successful contract holders attend both meetings and participate in the vendor engagement activities at the Spring meeting. AEPA requests that all vendor partners register in advance and stay at the AEPA official hotel if rooms are available. All registrations for the meetings are required by the official registration due date as announced by AEPA.

AEPA Member Agency: Refers to the entities identified in the table in Part I of this document who are approved as AEPA members. Member Agencies participating in a particular category are listed in Part A – IV. Specifications, Item 3: Anticipated Member Agency Participation. "Direct or Indirect Participation" may include their involvement through the formulation of any part of a procurement activity; the influencing of the content of any term, condition and/or specification; the evaluation, investigation, auditing and/or the rendering, of advice, recommendation, decision, approval, disapproval and the award and implementation of procurement contract. Not every listed entity may elect to participate in a solicitation once the responses are reviewed and approved.

Affirmative Action: An Affirmative Action Plan, Certificate of Affirmative Action, or other documentation regarding Affirmative Action may be required by AEPA Member Agencies. Vendors must comply with requirements and/or requests for information regarding Affirmative Action by Member Agencies.

Amendment of Solicitation: A solicitation may be amended up to the time of opening.

- Initial Contact with Category Committee:** A Respondent desiring appeal of a decision regarding a solicitation or a contract recommendation shall first address, in writing, the appropriate Category Committee. The Category Committee, in collaboration with the Director of Solicitations, will determine an appropriate resolution to the appeal. In addition, the Executive Director and Solicitations Committee will act as advisors in the appeal process.
- First Appeal to President:** If the issue appeal is not satisfactorily resolved, it may be submitted to the President of AEPA to determine if the appeal can be satisfactorily resolved or should be presented to the Board.

Applicable Law: The laws of the state of the respective AEPA Member Agency must govern any resulting contract of this solicitation. Suits pertaining to this contract may be brought only in courts in the County and State as prescribed by the AEPA Member Agency. Both parties agree that the Uniform Commercial Code, as adopted by the State of the AEPA Member Agency, must fully apply. The Vendor Partner must comply with any and all laws, whether local, state, federal or otherwise, applicable to any aspect of the work to be performed in relation to the resulting contract. It must be the Vendor Partner's responsibility to identify, make themselves aware of, and determine the applicability and requirements of any such laws and to abide by them.

Approval and Awarding of Contract: AEPA and its AEPA Member Agencies reserve the right to approve and award a contract to one Vendor Partner, to make multiple approvals and awards, to reject any or all offers in whole or in part, to waive any minor formalities or irregularities in any offers, and to accept offers, which in its discretion and according to law may be in the best interest of the AEPA Member Agencies and their Participating Entities. A response to this solicitation is an offer to contract with the AEPA Member Agencies based upon the terms, conditions, and scope of work and specifications contained in this invitation. A solicitation does not become a contract unless and until it is accepted, recommended, and approved by AEPA and awarded by the individual AEPA Member Agency. A contract is formed when an AEPA Member Agency administrator and, if required, an AEPA Member Agency Board approves and signs the Acceptance of Solicitation and Contract Award Form (see Part E) document, eliminating the need for a formal signing of a separate contract.

Assignment: No right or interest in this contract must be assigned or transferred by the Vendor Partner without prior written permission by AEPA and its AEPA Member Agencies, and no delegation of any duty of the Vendor Partner must be made without prior written permission by the AEPA Member Agency. AEPA and its AEPA Member Agencies must not unreasonably withhold approval and must notify the Vendor Partner within fifteen (15) days of receipt of written notice by the Vendor Partner.

Audit Rights: In accordance with applicable law of the State of the AEPA Member Agency, the Vendor Partner's books, and pertinent records related to this contract may be audited at a reasonable time and place.

Authority: This solicitation, as well as any resulting contract/agreement, is issued under the general authority of the State laws of the AEPA Member Agency and those identified within the AEPA Member Agencies' Specific Terms and Conditions, Part C, (see also Procurement Code below). Internal or external Cooperative Purchasing Agreements between the AEPA Member Agency and Participating Entities may exist.

Bidder/Respondent/Offeror/Vendor Partner Definitions:

Bidder, Respondent, Offeror, and Vendor Partner are interchangeable and are used to identify the person(s) or firm(s) submitting a response to an Invitation for Bid or Request for Proposal.

1. Prospective Respondent/Bidder/Offeror: has notified AEPA of a desire to bid by registering on the AEPA solicitation portal. "Bidder" has submitted an offer to AEPA in response to an AEPA solicitation.
2. Recommended Respondent/Bidder/Offeror: has been approved by AEPA for its AEPA Member Agencies for contract consideration.
3. Vendor Partner: has entered into a contract with a participating AEPA Member Agency or subsequently a Participating Entity.

Bonfire eProcurement Platform (<https://gobonfire.com/>), AKA Euna Procurement:

An easy-to-use platform that provides Respondents with the automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit an organization's solicitation response. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process. Vendors must register to use Bonfire. Registration information is on the [AEPA website](#). There is no cost for vendors to use Bonfire. Bonfire has recently changed its name to EUNA Procurement. Therefore, the names Bonfire and EUNA Procurement are interchangeable in this solicitation.

Brand Names: The use of the name of a manufacturer, brand, make or catalog number does not restrict the Respondent. Brand names and model numbers are used to indicate the character, quality, and/or performance equivalence of the commodity on which offers are submitted. Respondents may submit alternates. However, AEPA reserves the right to decide whether alternatives to the identified manufacturer and brand are equal to the product, equipment, and/or service described in the invitation. AEPA's decision must be final.

Buyer: Identifies the AEPA Member Agencies and their Participating Entities that acquire and purchase commodities, supplies, materials, equipment, and services under AEPA Member Agencies' awarded contracts.

Captions, Headings, and Illustrations: The captions, illustrations, headings, and subheadings in this solicitation are for explanation only and in no way define, limit, or describe the scope or intent of the request.

Certification: By signature in the solicitation section of the Contract Award page, the Respondent certifies: the submission of the offer did not involve collusion or other anti-competitive practices; the Respondent must not discriminate against any employee, or applicant for employment in violation of Federal and State Laws; the Respondent has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with the submitted offer; and the Respondent agrees to promote and offer to AEPA Member Agencies and Participating Entities only those materials and/or services as stated in and allowed under resultant contract(s) awarded.

Christian Doctrine: Any federal, state, and local governing authority's/jurisdiction's statutes, codes, rules, and regulations referenced and/or govern the products, services, and activities relating to and are part of this solicitation, whether or not physically noted or included, must be complied with, and adhered to as required. It is the sole responsibility of the Respondent to perform and complete any necessary research and investigation required to make themselves aware of and comply with this item.

Clarification: As used in this solicitation, clarification means communication with a Respondent for the sole purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the solicitation. It is achieved by explanation or substantiation, either in response to an inquiry by the AEPA Member Agency or as initiated by the Respondent. Clarification does not allow the Respondent to revise or modify its solicitation.

Commercially Available Catalog: A published paper catalog or an online website that is widely distributed or accessible to a wide population or set of businesses across the United States. It is made available to the general public, public or nonprofit entities and contains a verifiable price, along with product descriptions, SKU numbers, and photographs. A commercially available catalog is distinct from a custom catalog or website, whose prices and offerings are tailored to niche audiences or are targeted to a small geographic location. The prices published in a Commercially Available Catalog will be considered a company's base pricing or "commercially available pricing" for the purpose of AEPA bids or proposals. All pricing must be in U.S. Dollars. AEPA will not accept an artificial catalog or price list, or base price created for the purpose of responding to a competitive solicitation.

Competitive Range: AEPA and its AEPA Member Agencies reserve the right to establish a competitive range of acceptable responses as part of the evaluation process as defined herein. Responses below the competitive range will be determined to be unacceptable and will not receive further consideration.

Contract Documents: AEPA Member Agency will review proposed contract documents. Vendor Partner's contract document must not become part of AEPA Member Agency's contract with Vendor Partner unless and until an authorized representative of an AEPA Member Agency reviews and accepts it.

Construction: Each AEPA Member Agency defines what constitutes construction within their state statutes, and identifies the policies, rules, regulations, and codes that govern construction projects. AEPA has defined construction as building, altering, repairing, installing or demolishing in the ordinary course of business any road, highway, bridge, parking area or related project; building, stadium or other structure; airport, subway or similar facility; park, trail, athletic field, golf course or similar facility; dam, reservoir, canal, ditch or similar facility; sewage or water treatment facility, power generating plant, pump station, natural gas compressing station or similar facility; sewage, water, gas or other pipelines; transmission line; radio, television or other towers; water, oil or other storage tanks; shaft, tunnel or other mining appurtenance; electrical wiring, plumbing or plumbing fixture, gas piping, gas appliances or water conditioners; air conditioning conduit, heating or other similar mechanical work; or similar work, structures or installations. Construction must also include leveling or clearing land; excavating earth; drilling wells of any type, including seismographic shot holes or core drilling; and similar work, structures, or installations.

Cooperative Procurement: Some individual state procurement codes may contain cooperative purchasing statutes that state any state agency or local public body may either participate in, sponsor or administer a cooperative procurement agreement for the procurement of any services, construction or items of tangible personal property with any other state agency, local public body or external procurement unit in accordance with an agreement entered into and approved by the governing authority of each of the state agencies, local public bodies or external procurement units involved. The cooperative procurement agreement must clearly specify the purpose of the agreement and the method by which the purpose will be accomplished. Any power exercised under a cooperative procurement agreement entered into according to each state's procurement code must be limited to the central purchasing authority common to the contracting parties, even though one or more of the contracting parties may be located in different states.

Cooperative Purchasing Contracts: The Vendor Partner agrees that all the prices, terms, warranties, and benefits granted by the Vendor Partner to AEPA Member Agencies or Participating Entities through this contract **will be equal to or better than** those offered to any individual entities or cooperatives that have equal or lesser volume. If the Vendor Partner must, during the term of this Contract, enter into arrangements with any customer or cooperative providing greater benefits or terms that are more favorable, the Vendor Partner must notify the AEPA category committee chairperson and offer said prices, terms, warranties, and benefits to all AEPA Member Agencies. The following must be noted:

1. AEPA and its AEPA Member Agencies reserve the right to accept or reject the Respondent's offer if it is determined it does not comply with the above based on their knowledge, investigation, review, and findings of Respondents' submitted prices.
2. In the event the Vendor Partner offers lower prices to another customer or cooperative, AEPA and its AEPA Member Agencies must notify the Vendor Partner of the deviation and request written justification. Based on AEPA and its AEPA Member Agencies' investigation, review, and findings, AEPA reserves the right to take the following actions: to request the Vendor Partner to immediately adjust its AEPA's offered prices to match the lower prices offered, to work with the Vendor Partner to mediate and resolve the situation; or to notify the Vendor Partner that it intends to suspend and/or terminate their contract.

Cost of Preparation: Neither AEPA nor any AEPA Member Agency must reimburse the cost of developing, presenting, or providing any response to this solicitation.

Credit Hold: The Vendor Partner must agree not to place the AEPA Member Agency and/or its Participating Entity on “credit hold” without 10-days advanced notice in writing, either by letter, facsimile, or email to the AEPA Member Agency and the Participating Entity. The AEPA Member Agencies believe it is better for the Vendor Partner if the AEPA Member Agency places the slow paying Participating Entity on “credit hold;” if a Vendor Partner places the Member Agency on credit hold, Participating Entities that pay promptly are penalized. If, on the other hand, the Member Agency places the offending Participating Entity on “credit hold,” payment is more likely to result and only the offending Participating Entity is penalized.

Delivery Terms, Conditions, and Requirements

1. **Delivery:** is to be made within the specified time identified in Part A Specifications for each solicitation category, unless otherwise stipulated in writing and accepted by all parties (Buyer placing order and Vendor Partner). The Vendor Partner agrees to notify the Buyer if an order cannot be processed within the specified period and/or the agreed-upon timelines.
2. **The title and risk of loss of material or service:** must not pass to the Buyer purchasing the material or services until it receives the material or service at the point of delivery (FOB Destination), and they have been accepted, unless otherwise provided within this document or individual project’s contract.
3. **Ownership of products and services** happens only after receipt and acceptance of delivery by the Buyer. The Buyer will be the determining judge of whether materials and services delivered under the purchase order/contract satisfy the specifications and requirements as identified in the contract/order.
4. **Fungible Goods:** Title to an undivided share or quantity of an identified mass of fungible goods will not pass to a Buyer until the separation of the purchased share has been made, delivered, and received.
5. **Shipping Terms:** (See Part A Specifications for specific instructions on shipping and handling costs for the individual category you are responding to.) Vendor Partner must retain the title and control of all goods until they are delivered and received. All risks of transportation and all related charges must be the responsibility of the Vendor Partner unless other arrangements have been made between the vendor partner and the AEPA Member Agency. Shipping must be FOB destination. The Vendor Partner must file all claims for visible or concealed damage. AEPA Member Agency, or the receiving Buyer, will notify the Vendor Partner and/or Freight Company promptly of any damaged goods and must assist the freight company/Vendor Partner in arranging for inspection. No FOB vessel, car, or other vehicle terms will be accepted.
 - a. **Shipping Costs:** Products may be shipped without separate shipping costs. If shipping is allowed as a separate line item per Part A Specifications and charged, the actual cost of delivery may be added to an invoice. No COD orders will be accepted unless specifically requested by the AEPA Member Agency.
 - b. **Shipment under Reservation:** Vendor Partner is not authorized to ship materials under reservation and no tender of a bill of lading will operate as a tender of the materials.
 - c. **Shipping Errors:** Vendor Partner agrees that shipping errors will be at the expense of the Vendor Partner. For example, if a Vendor Partner ships a product that was not ordered, it is the responsibility of the Vendor Partner to pay for return mail or shipment.

6. **Stored Materials (vendor managed inventory):** Upon prior written agreement between Vendor Partner and Buyer, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to the Buyer prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by Vendor Partner against loss and damage. Vendor Partner agrees to provide proof of coverage and/or addition of Buyer as an additional insured upon Buyer's request. Additionally, if stored offsite, the materials must also be clearly identified as the property of the Buyer and be separated from other materials. The buyer must be allowed a reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Buyer, it must be the Vendor Partner's responsibility to protect all materials and equipment. Vendor Partner warrants and guarantees that title for all work, materials, and equipment must pass to Buyer upon final acceptance. Payment for stored materials must not constitute final acceptance of such materials.
7. **Improper delivery:** Unless contrary to other parts of this solicitation, if the goods, services, or tender of delivery fail in any respect, to conform and adhere to the terms, conditions, specifications of the resulting contract based on this solicitation and/or the individual Buyer's contract/order, the Buyer may reject the whole, accept the whole, or accept any commercial unit or units and reject the rest.
8. **Defective Goods:** Vendor Partner agrees to pay for return shipment on goods that arrive in a defective or inoperable condition. Vendor Partner must agree to arrange for return shipment of damaged goods.
9. **Liquidated Damages:** The Buyer may suffer financial loss if the project is not substantially complete, or products or services are not delivered on the established date. The Vendor Partner (if applicable surety) must be liable for and must pay to the Buyer, not as a penalty, the sums that may be hereinafter agreed upon as liquidated damages per calendar day of delay until the work and/or delivery is determined by Buyer to be complete and/or delivered. Liquidated damages will be determined on a project-by-project basis.
10. **No Replacement of Defective Tender:** Every tender of materials must fully comply with all provisions of this contract. If tender is made which does not fully conform, this must constitute a breach, and Vendor Partner must not have the right to substitute a conforming tender without the written consent of all parties involved.
11. **Default in One Installment to Constitute Total Breach:** Vendor Partner must deliver conforming materials in each installment or lot of this contract and may not substitute nonconforming materials. The AEPA Member Agency reserves the right to declare a breach of contract if the Vendor Partner delivers nonconforming materials or services to any Buyer under this contract.
12. **Restocking Fees:** A restocking fee may only be charged on products ordered and delivered to the Buyer's site in accordance with the order/contract. Restocking fees in excess of 15% will not be allowed. Restocking fees may be waived, at the option of the Vendor Partner. The Vendor Partner must identify, specify, and justify any exceptions or deviations taken.

Disbarment and Suspension: By signature accepting Terms and Conditions, it is certified on behalf of the company and their key employees that neither the company nor its key employees have been proposed for debarment, debarred, or suspended by any State or Federal Agency within the last five (5) years. If within the past five (5) years, any Respondent has been disbarred, suspended or otherwise lawfully precluded from participating in any public procurement activity with a federal, state or local government, the Respondent must include a letter with its response that includes the name and address of the public procurement unit, the effective date of the suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating to the suspension or debarment. Any failure to supply such a letter or not to disclose in the letter all the pertinent information may result in the cancellation of any resulting contract. By signing the solicitation section, the Respondent certifies that no current suspension or debarment exists.

EDGAR (2 CFR 200) Compliance: Respondents are required to complete Education Department General Administrative Regulations (EDGAR) compliance certification, found in Part E of this solicitation. EDGAR regulations govern all federal grants awarded by the U. S. Department of Education on or after December 26, 2014.

Eligible Entities: Individual AEPA Member Agency's state procurement codes and statutes dictate which agencies, entities, and organizations can participate in cooperative procurement contracts approved by AEPA and awarded by its members. Depending on state-specific regulations, federal and state agencies, local public bodies, and non-profit/non-public entities may utilize these contracts.

Estimated Quantities: In Part A Specifications of this solicitation, AEPA, and AEPA Member Agencies have indicated their anticipated volume for the products and services requested. It is anticipated that a considerable amount of activity will result from this solicitation; however, there is no guarantee of future order quantities since this is an indefinite-quantity contract. Usage depends on the actual needs of the AEPA Member Agencies, their Participating Entities, and the marketing by the Vendor Partner.

Euna Procurement eProcurement Platform, AKA Bonfire (<https://gobonfire.com/>): An easy-to-use platform that provides Respondents with the automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit an organization's solicitation response. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process. Vendors must register to use Bonfire. Registration information is on the [AEPA website](#). There is no cost for vendors to use Bonfire. Bonfire has recently changed its name to EUNA Procurement. Therefore, the names Bonfire and EUNA Procurement are interchangeable in this solicitation.

Experience, Proven Track Record and Past Performance Information: It has been determined by AEPA and its AEPA Member Agencies to be a major factor in consideration if a Respondent possesses the ability, capacity, and resources to acquire, manufacture, deliver, construct, install, service and support all of the procurement functions and activities involved in a national contract of this nature. AEPA and its AEPA Member Agencies reserve the right to accept or reject an offer if, in its judgment, the Respondent failed to demonstrate the following: a proven track record in the products and services offered (qualifications, knowledge, and background); is willing and able to deliver the proposed products and/or services to ninety (90%) percent of those participating AEPA Member Agencies identified in Part A (unless otherwise noted in Part A Specifications) and has provided relevant information regarding its actions under previously awarded contracts to schools, local, state, or federal agencies. It includes the Respondent's record of conforming to specifications and standards of good workmanship; the Respondent's record of containing and forecasting costs on any previously performed cost-reimbursable contract schedules, including the administrative aspects of performance; the Respondent's history for reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Respondent's businesslike concern for the interests of the customer.

Additionally, any former Vendor Partner that has not been recommended for extension during a solicitation cycle, or current Vendor Partner that has had under \$100,000 in total sales during the solicitation cycle, must appeal to AEPA in writing (to bid-committee@aepacoop.org) before being considered as a viable respondent to the solicitation. The appeal should include reasons for the poor past performance and steps that have been taken by the Vendor Partner to improve future performance. AEPA will reject the appeal if, in AEPA's sole discretion, the appeal does not sufficiently address poor past performance and steps to improve future performance. Failure of the Vendor to provide the appeal, before the due date of the solicitation, will result in the Vendor's submission being rejected.

External Procurement Unit: means any procurement organization not located in a current AEPA Member Agency state which, if located in the state, would qualify as a federal or state agency or a local public body. Various state procurement codes allow external procurement units to offer their contracts and for agencies within those states to utilize those contracts to acquire goods and services.

Federal Agency [25] USC 3001 (4): Is defined as any department, agency, or instrumentality of the United States, any executive department, military department, government corporation, government-controlled corporation, or other establishments in the executive branch of government, including the Executive Office of the President or any independent regulatory agency established through legislative and/or administrative action.

Federal Requirements: Vendor Partner agrees, when working on any federally-assisted projects with more than \$2,000 in labor costs, to comply with the Contract Work Hours and Safety Standards Act (40 U.S.C. 329 et seq.) and all applicable sections of the act and the Department of Labor's supplemental regulations (29 CFR parts 5 and 1926), the Civil Rights Act of 1964 as amended, the Davis-Bacon Act (Section 29, CFR Part 5), and the Copeland "Anti-Kickback" Act (18 U.S.C. 874) as supplemented in the Department of Labor regulation (29 CFR part 3. In such projects, the Vendor Partner agrees to post wage rates at the worksite and submit a copy of their payroll to the AEPA Member Agency for their files. Also, to comply with the Copeland Act, the Vendor Partner must submit weekly payroll records to the AEPA Member Agency. The Vendor Partner must keep records for three (3) years and allow the federal grantor agency access to these records, upon demand. All federally assisted contracts to an AEPA Member Agency that exceed \$10,000 may be terminated by the federal grantee for noncompliance by the Vendor Partner. In projects that are not federally funded, Vendor Partners must agree to meet any federal, state, or local requirements, as necessary. Also, if compliance with the federal regulations increases the contract costs beyond the agreed-on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee. On all other projects, the prices must agree with this contract. Vendor Partner must comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C.) 187 [h], and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251 et. Seq.); and, Executive Order 11738 and Environmental Protection Agency (EPA) regulations (40 CFR Part 15), which prohibit the use under non-exempt federal contracts, grants, or loans of facilities included in the EPA list of violated facilities.

Force Majeure: Except for payments of sums due, neither party must be liable to the other, nor be deemed in default under this contract, if, and to the extent, that such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence, including, but not limited to the following: acts of God; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; blizzards; earthquakes; tornadoes or violent winds; hail storms; lockouts; injunctions-intervention-acts, or failures or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure, which such party is unable to prevent by exercising reasonable diligence. The force majeure must be deemed to commence when the party declaring it notifies the other party of the existence of the force majeure and must be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with the contract. Force majeure must not include late deliveries of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or similar occurrences. If either party is delayed at any time by force majeure, the delayed party must notify the other party in writing of such delay within forty-eight (48) hours.

Form of Contract: The form of contract for this solicitation must be the published solicitation, the awarded Vendor Partner's response, and properly issued purchase orders and/or contracts in accordance with this solicitation. If a firm submitting an offer requires AEPA Member Agency and/or Participating Entities to sign an additional contract, a copy of the proposed contract must be included with these.

Gratuities: AEPA Member Agency may, by written notice, cancel this contract if it is found that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Vendor Partner or any agent or representative of the Vendor Partner, to any employee of the AEPA Member Agency with a view toward securing a contract or with respect to the performance of this contract. However, paying the expenses of normal business meals, which are generally made available to all eligible school and government employees, must not be prohibited by this paragraph. Samples of software, equipment, or hardware provided to the AEPA Member Agency for demonstration, evaluation, or loan purposes are not considered gratuities.

Historically Under-Utilized Business: An “Historically Under-Utilized Business” (HUB) is a category for companies that have traditionally failed to reap the benefit from full and equal procurement opportunities. Typically, these types of companies may include women-owned, disabled veteran-owned, and minority-owned businesses or operations defined as small businesses, micro businesses, or businesses operating in enterprise zones. For the purpose of this solicitation, a Bidder opting to offer a HUB program, may self-define the types of HUB businesses it includes in its network of HUB partners and the role they play; however, the Bidder must ensure that the partner-authorized HUBs provide a “Commercially Useful Function.” As it related to HUB businesses, a “Commercially Useful Function” (CUF) is work that is integral to sales, delivery, or supply-chain solution, and not a mere facade for the pass through of goods. Examples of HUB work that qualify as a Commercially Useful Function include instances when HUBs:

- Execute a specific element of the scope of work including supplying of goods and services.
- Provide services work that is normal for the firm’s assortment of business services.
- Are fully or partially responsible for paying for wholesale materials, conducting sales, installation of products, delivery of products.
- Do not subcontract a portion of the work greater than expected by industry practices.
- Act as resellers, buying products wholesale from the awarded Vendor/Contractor.

Indemnification: Vendor Partner will indemnify, defend and save harmless AEPA, its Members, Participating Entities, its employees from any and all claims, demands, suits, proceedings, loss, cost and damages of every kind and description, including any attorney’s fees and/or litigation expenses, which might be brought or made against or incurred by AEPA, its Members, Participating Entities, its employees on account of loss or damage to any property or for injuries to or death of any person, caused by, arising out of, or contributed to, in whole or in part, by reasons of any act, omission, professional error, fault, mistake, or negligence of Vendor Partner, its employees, agents, representatives, or Subcontractors, their employees, agents, or representatives in connection with or incident to the performance of this agreement, or arising out of worker’s compensation claims, unemployment compensation claims, or unemployment disability compensation claims of employees of Vendor Partner, and/or its Subcontractors or claims under similar such laws or obligations. Vendor Partner’s obligation under this section will not extend to any liability caused by the sole negligence of AEPA, its Members, participating Entities, its employees. The liability of AEPA, its Members, Participating Entities, or its employees will be subject in all cases to the immunities and limitations of Nevada or the AEPA Member Agency’s state laws.

Installation: Equipment and items of construction must be installed in accordance with the manufacturer’s instructions, specifications, in accordance with any federal, state, local rules, regulations, codes, and the schedule determined by the AEPA Member Agency and/or Participating Entity.

Insurance: Prior to executing a contract with the AEPA Member Agency or a Participating Entity under this solicitation, if required, the Vendor Partner must procure, maintain and provide certification from insurer(s) for minimal coverage during the life of any resulting contract/agreement, to include but not limited to comprehensive public and/or commercial liability, errors and omissions, workman’s compensation, unemployment and other insurance coverage required by and applicable to each AEPA Member Agency state’s statutes and federal laws in which proposed products and services will be offered and provided. Evidence of the required insurance for each of those AEPA Member Agencies' state, who indicated an interest in

participating in this solicitation, identified in Part A Specifications by providing written evidence and/or documentation from your insurer(s) indicating your firm has in place the type and amount of coverage required by each of the states. The Bidder has the sole responsibility to conduct and perform the necessary research to make themselves aware of and to understand each state's requirements.

1. **Certificate of Insurance:** The Vendor Partner must provide, as required, a certificate of insurance for commercial liability insurance, naming the AEPA Member Agency and or its Participating Entity as the certificate holder (co-insurer). All insurance policies are to be executed by an insurance company authorized to do business in those AEPA Member Agencies' states participating in this solicitation.
2. **Subcontractor's Insurance:** Prior to commencing any work, any Subcontractor must procure and maintain, at its own expense until final acceptance of the work, insurance coverage in a form, and from insurers acceptable to the prime Vendor Partner. All Subcontractors must hold the appropriate type and amount of insurance coverage required by the AEPA Member Agency state in which the work is being done and will provide insurance, which waives all subrogation rights against the prime Vendor Partner, AEPA Member Agency and its Participating Entities.

Invalid Term or Condition: If any term or condition of this solicitation and any resulting contract must be held invalid or unenforceable, the remainder of this solicitation and any resulting contract must not be affected and must be valid and enforceable.

Late Responses: Late responses will not be accepted. All offers must be submitted online via Bonfire eProcurement Solution (<https://gobonfire.com>) by the due date and time of this solicitation.

Leases and Rentals: Vendor Partner may allow AEPA Member Agency or Participating Entity to rent, lease, or lease-purchase. The buyer must receive a copy of the executed leasing documents prior to processing a purchase order. Vendor Partner agrees that leases will comply with the Uniform Commercial Code and the Buyer's individual state laws. All terms of leasing must be included in the offer, with interest rates described as related to a published government standard. Vendor Partner must indicate in their response to this solicitation and in any leasing/rental agreement, all costs (must be itemized) associated with early termination and/or the returning of leased or rented equipment that are the responsibility of the Buyer. No sale of a contract to a third party will be made without informing the Buyer of the transfer. If Vendor Partner sells a lease contract to a third party, the cost of return of the product must not be greater than the cost of return to the original Vendor Partner.

Legal Remedies: All claims and controversies must be subject to the Procurement Code of the state in which the AEPA Member Agency or Participating Entity resides.

Licenses and Registration: Each state and local jurisdiction in which a transaction may occur may require various types of licenses and/or registrations (business, construction, etc.). Likewise, there are various policies, procedures, rules, regulations, codes, and laws that govern such licensing/registration within federal, state, and local jurisdictions, therefore, it is the Respondent's/Vendor Partner's responsibility to be aware of, obtain and maintain in current status all federal, state, and local licenses, registrations and bonds required for the performance and delivery of any and all products and services offered in its response to this solicitation. It is also the responsibility of the Respondent/Vendor Partner to ensure that any Subcontractors performing under this solicitation hold and maintain the appropriate licenses/registrations. The Respondent will submit copies of licenses, registration, and/or other documentation to substantiate whether they hold the appropriate licenses/registration required by individual jurisdictions covered by this solicitation.

Liens: All materials and services must be free of all liens.

Local Public Body: A political subdivision of the state and the agencies, instrumentalities, and institutions thereof. Such agencies may include but are not limited to two-year and four-year post-secondary educational institutions, pre-k-12 institutions, counties, cities, and municipalities, except as exempted pursuant to the Procurement Code within each state. Entities within these groups may include but are not limited to political subdivisions, administrative units, councils, commissions, boards, and organizations that either by federal, state, or local legislative or administrative action or appointment and have been established or given the responsibility and authority to act, conduct and perform various activities on behalf of the federal or state agency or local public body.

Manufacturer's Representative: Dealers, distributors, and installers of specialized facility technology, electrical, mechanical systems and equipment, who, if permitted by the Scope of Work, submit an offer as a manufacturer's representative, must be able to provide documented evidence from and/or between it and the manufacturer certifying that the Respondent is a bona fide manufacturer's agent for the specific products/services proposed, the Respondent is authorized to submit an offer on such products/services, and a guarantee that, should the Respondent fail to satisfactorily fulfill any obligations established as a result of the award of contract, the manufacturer will either assume and discharge such obligations covered by warranties or provide for their competent assumption by one or more bona fide representatives for the term of the contract/warranty period. Respondents of software, mechanical devices, electrical products/systems, and other commodities that makeup systems/networks must be able to provide the same information from a manufacturer.

Modification by Buyer: Vendor Partner must have no obligation with respect to any patent and copyright infringement claim based upon Buyer's modification of the equipment and/or software, or its operation or use with apparatus, data or programs not furnished by Vendor Partner. However, one Buyer's action will not preclude Vendor Partner's obligation to others not having modified their equipment or software.

Money: All transactions are payable in U.S. currency only.

Multiple Approvals and Awards: throughout the United States, AEPA Member Agencies have a large number of Participating Entities who take advantage of and utilize awarded contracts. To ensure that any issued contract will allow these entities to fulfill current and future needs and requirements, AEPA and its AEPA Member Agencies reserve the right at their discretion to approve and/or award one contract, multiple contracts, or no contracts. The actual use of any contract will be at the sole discretion of the AEPA Member Agency or the Participating Entity.

Nonexclusive Contract: Any contract resulting from this solicitation must be approved and awarded with the understanding and agreement that it is for the sole convenience of AEPA, its AEPA Member Agencies, their Participating Entities and they reserve the right to obtain like goods and services from another source.

Nonprofit, Non-Public Educational Institutions, and other Nonprofit Organizations (Section 501(c)(3) of the Internal Revenue Code, Federal Tax Code): is defined as charitable, religious, educational, public service, support, and scientific organizations, entities, corporations that qualify as exempt organizations under Section 501(c)(3) of the Internal Revenue Code, or corresponding section of the Federal Tax Code.

Notice: Notices under this solicitation/contract will be in writing and will, for all purposes, be deemed to have been fully given when sent by registered or certified mail, return receipt requested, postage prepaid, an email with appropriate verification, properly addressed to the respective parties as specified herein or at such other address as may be specified by either party from time to time.

Novation: If the original Vendor Partner sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. AEPA and its AEPA Member Agencies reserves the right to recommend approval, acceptance, or rejection of the new party. A simple change of name agreement will not change the contractual obligations of the Vendor Partner.

Ordering Procedures: AEPA has established a standard and special ordering process as defined below. Additionally, some AEPA Member Agencies also prefer or utilize electronic ordering as the method for the transactions.

1. **Standard Ordering Process:** Buyer will select items for purchase from provided published catalog/price list or Vendor Partner will issue a quote upon request; the vendor will also send a copy of their quote to the state AEPA Member Agency for all construction-related bids. The buyer will prepare and issue a purchase order to the Vendor Partner based on the product catalog, price list, or Vendor Partner's quote. Vendor Partner will deliver and invoice the Buyer; Buyer will acknowledge delivery and acceptance by issuing the Vendor Partner payment. Vendor Partner, based on the agreed-to process, will report and submit payment for the AEPA Member Agency's administrative fee to the AEPA Member Agency (quarterly). The vendor Partner must provide the transaction and volume reporting in the AEPA report format.

2. **Special Ordering Process:**

- a. Buyer will select items for purchase from provided published catalog/price list or Vendor Partner will issue a quote upon request;
- b. Buyer will prepare and issue a purchase order to the AEPA Member Agency based on the product catalog, price list or Vendor Partner's quote;
- c. Vendor Partner will deliver the goods and/or service to the Buyer and will invoice the AEPA Member Agency;
- d. AEPA Member Agency will invoice the Buyer and add their administrative fee to the invoice price;
- e. AEPA Member will pay Vendor Partner for the goods and/or service once the Buyer has confirmed acceptance.
- f. The vendor Partner must provide the transaction and volume reporting as stipulated quarterly in the AEPA report format.

3. **Electronic Ordering**

When a Vendor Partner based online ordering system is available, the following functionality is required:

- a. Electronic ordering systems must be secure, and password protected. Entering the system with the designated password must automatically send the user to AEPA contract pricing.
- b. When the Buyer requires purchase orders, electronic ordering system must require the entry of a purchase order number, credit card, or purchasing card prior to accepting an order.
- c. Electronic ordering systems must automatically assign correct contract prices to applicable orders.
- d. Electronic ordering systems should list catalog price and AEPA discounted price.
- e. Electronic ordering systems must track orders and purchases covered by the AEPA contract for reporting and audit purposes. The vendor Partner must provide the transaction and volume reporting in the AEPA format.
- f. Electronic ordering systems' pricing must include the AEPA Member Agencies administrative fee required by the AEPA Member Agencies.
- g. Electronic ordering systems should allow AEPA Member Agencies to print an archived (historical) copy of a Buyer's order.

Order of Precedence: In the event a conflict occurs the following order of precedence must prevail:

1. Member Agency specific terms and conditions
2. Specifications and scope of work
3. General terms and conditions
4. Attachments and exhibits
5. Documents referenced or included in the solicitation.

Overcharges by Antitrust Violations: Member Agency maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the Buyer. Therefore, to the extent permitted by law, the Vendor Partner hereby assigns to the Member Agency any and all claims for such overcharges as to the goods or services used to fulfill the contract.

Parole Evidence: This contract represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

Participating Entity: Those Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize the AEPA Member Agencies' Awarded Contracts.

Patent and Copyright Indemnification: To the extent permitted by law, Vendor Partner must indemnify and hold harmless Member Agency and its Participating Entities against any liability, including costs and expenses, for infringement of any patent, trademark or copyright arising out of contract performance or use by Member Agency and its Participating Entities of materials furnished or work performed under this contract. Member Agency and its Participating Entities must reasonably notify Vendor Partner of any claim for which it may be liable under this paragraph.

Performance Bonding (required for construction projects): Performance bonds are completed after the contract and at the time a member authorizes a project. The Vendor Partner agrees to provide all performance and payment bonds for individual projects executed by a surety company authorized to do business in the individual AEPA Member's state and said surety to be approved in federal circular 570 as published by the United States treasury department, the state or the local governing authority, in an amount equal to one hundred percent of the price specified in the contract; when required by an AEPA Member Agency or Participating Entity at the time a contract is executed. If the Vendor Partner fails to deliver any required performance or payment bonds, the AEPA Member Agency or Participating Entity must not execute the contract or terminate the contract with the Vendor Partner and the appropriate AEPA Category Committee must be notified of such failure and must take the appropriate action.

Piggyback Contracts: In the event a new Member Agency joins AEPA, the Member Agency may elect to award any and all existing contracts if permissible by their state laws.

Prevailing Wage: Where applicable, the Vendor Partner must comply with prevailing wage legislation in effect in the jurisdiction of the awarding AEPA Member Agency.

Pricing: AEPA has identified and stipulated the type of bid and the pricing methodologies that are to be utilized to price and submit bid or proposal prices. The Vendor Partner agrees that the cost for any item bid or offered on this contract will be uniform for all states and that any differences in pricing are due to state-specific installation and labor costs, AEPA Member Agency's Administrative Fee, or other approved reasons. The Respondent must provide their pricing as requested utilizing the various pricing methodologies specified in Part A. **The Respondent/Vendor Partner must agree that they will not offer or provide a better price to any individual entities or cooperatives with equal or lesser volume than that through AEPA.** Please note the following that relates to pricing:

1. **Proposal Pricing:** For services priced through an AEPA Request for Proposal, vendors may respond with a discount off labor and material costs. Labor must be sufficiently itemized by title and include total rate (salary and fringe). Material costs must be itemized. Any Vendor Partner awarded under a time and materials pricing strategy must provide a "not to exceed" project quote to the purchasing Agency for work approval.

Prime Vendor Partner: For the purpose of this solicitation, a Vendor Partner will be considered a prime Vendor Partner and not a Subcontractor. Any Vendor Partner paid directly by the AEPA Member Agency or Participating Entity is a prime Vendor Partner; a Vendor Partner pays a Subcontractor. Prime Vendor Partners using Subcontractors are responsible for all actions of its Subcontractors.

Procurement Code: All Respondents/Vendor Partners must make themselves aware of and comply with all federal, state, and local statutes and regulations.

Products and Services

1. **Product Line:** If applicable, contracts will be awarded to Respondents able to provide their complete product line(s) of commodities, supplies, equipment, software, and services that meet the scope of work and specifications of this solicitation. Respondents with a published, priced catalog may submit their entire catalog; AEPA reserves the right to select or reject products within the catalog for recommendation without having to award all the contents.
2. **Serial Numbers:** Offers must be for equipment on which the original manufacturer's serial number has not been altered in any way.
3. **Current Products:** All offers must be for commodities, supplies, equipment, and software in current production; meet or exceed commercial and industry standards; and marketed and provided nationally to the general public and/or educational/governmental agencies.
4. **Construction Products and/or Services:** Are associated with building, erecting, altering, repairing, installing or demolishing in the ordinary course of business any: (1) road, highway, bridge, parking area or related project; (2) building, stadium or other structure; (3) airport, subway or similar facility; (4) park, trail, athletic field, golf course or similar facility; (5) dam, reservoir, canal, ditch or similar facility; (6) sewage or water treatment facility, power generating plant, pump station, natural gas compressing station or similar facility; (7) radio, television or other tower; (8) shaft, tunnel or other mining appurtenance; (9) electrical wiring, plumbing or plumbing fixture, gas piping, gas appliances or water conditioners; (10) air conditioning conduit, heating or other similar mechanical work; or similar work, structures or installations; (11) leveling or clearing land; (12) excavating earth; (13) drilling, wells of any type, including seismographic shot holes or core drilling; and similar work, structures or installations.
5. **Services:** Are defined as the furnishing of labor, time, or effort by a Vendor Partner not involving the delivery of a specific tangible product other than reports and other materials which are merely incidental to the required performance.

6. **Professional Services:** Services relating to architects, archeologists, engineers, surveyors, landscape architects, medical arts practitioners, scientists, management and systems analysts, certified public accountants, registered public accountants, lawyers, psychologists, planners, researchers, educational specialist, construction managers and other persons or businesses providing similar professional services, which may be designated as part of this solicitation.
7. **Peripheral & Optional Items:** Respondents can include various peripheral products, equipment, accessories, services, deliverables, and related items that are associated with and function with the primary offering. Optional equipment or products may be added to the contract during the term of the contract. AEPA reserves the right to accept or reject such offerings under the following conditions: the enhancement is recommended by AEPA and approved by the Member Agency; the option is priced at a discount similar to other options; and the option is an enhancement to the unit.
8. **Descriptive Literature and Brand Names:** All offers are to include a complete set of the manufacturer's descriptive literature regarding the commodities, supplies, materials, equipment, and software offered. Brand names, trade names, and/or catalog numbers used in the solicitation will be intended to describe and identify the type, level, and quality of products, equipment, and software being requested.
9. **Discontinued Products:** If a product or model is discontinued by the manufacturer, Vendor Partner may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
10. **Product Specifications:** This solicitation is designed to enable a Respondent to satisfy a requirement for a commodity, supply, material, equipment, software, process, or service. A specification may be expressed as a standard, a part of a standard, or independent of a standard; by specifying a manufacturer's brand and model. No specification is intended to unnecessarily limit competition by eliminating items capable of satisfactorily and/or meeting the actual needs of the procurement. When a brand name product is specified and is only available for a single source, Respondents are encouraged to offer alternative products that they believe to adhere to and comply materially, functionally, and operationally equal to or better than the brand name product specified. **Any Respondent, believing a specification is unnecessarily restrictive, must indicate such in the form of a question during the solicitation process and prior to the due date for questions listed in the solicitation.** The fact that a manufacturer or supplier chooses not to produce or supply the commodity, supply, material, equipment, software, or services to meet these specifications will not be considered sufficient cause to adjudge these specifications as restrictive. If the Respondent deviates from these specifications, reasons must be stated for such deviation and state why, in their opinion, the commodity, supply, material, equipment, software, or services bid will render equivalent reliability, coverage, performance, and/or service. Failure to detail all such deviations may comprise sufficient grounds for rejection of the entire offer.
11. **Quality:** Unless otherwise modified elsewhere in this solicitation, Vendor Partner warrants the commodities, supplies, materials, equipment, and services delivered as stipulated in the Buyer's purchase order/contract, must be: of quality to pass without objection in the industry and professional standards normally associated with them; fit for the intended purpose(s) for which they are used; of even kind, quantity and quality within each unit and among all units, within the variations permitted by the contract; adequately offered, presented, delivered, accomplished and complete as the contract may require; and conform to the written promises and/or oral affirmations of fact made by Vendor Partner.

Product Information, Catalogs, and Price Lists: Respondents must include an electronic copy of the latest edition of the commercially available catalog and price lists that the discount will be applied to with the response. Throughout the term of the contract, Vendor Partner(s) must furnish all AEPA Member Agencies and their Participating Entities with copies of approved commercially available catalogs and price lists in the format desired (electronic, online shopping cart, etc.).

Progress Payments: Progress payments are allowed on purchases for goods and services under the following conditions: The Buyer and the Vendor Partner agree to the terms of the progress payments prior to issuing a purchase order; the purchase order describes the amounts to be paid and the date of payment; the Buyer has a satisfactory method of verifying progress described in writing in a letter or on the purchase order; that payments will only be made when actual goods and/or services are verified/received; and that any such payments be made in full compliance of Buyer's local board rules and any and all other applicable state rules and regulations.

Protest Resolution: Protest must be resolved, in accordance with AEPA's Board Policies, Procedures and/or the appropriate state statutes where the AEPA Member resides. AEPA intends that all solicitation protest decisions from the point a solicitation has been published through contract approval or rejection will be resolved by AEPA. Protests concerning contract award by AEPA Member Agencies will be resolved by the respective AEPA Member Agency.

1. **Protest Costs:** The losing party to the protest must be responsible for the reasonable and justifiable costs of the protest. The protest costs must be based on the costs and expenses incurred by AEPA and its Member Agencies, including but not limited to staff salaries, attorneys' fees, hearing, reproduction, transcription, and travel costs.

Provisions Required by Law: By submitting a response to this solicitation, Respondents are acknowledging they have conducted and performed the required research to make themselves aware and knowledgeable of all federal, state, and local laws/statutes that are referenced herein, may pertain to and/or govern the procurement activities and transactions covered by this solicitation. These provisions of law and any clause required by law that is associated with and relates to this solicitation and any resulting contract will be read and enforced as though it were included herein.

Public Record: All offers submitted to this invitation become the property of AEPA and will become a matter of public record, available for review, subsequent to the solicitation due date. The Opening Record will be posted to the AEPA website (www.aepacoop.org).

Questions: Inquiries and questions related to this solicitation must be submitted online in Bonfire, per the timeline included in Part A.

Once a contract has been awarded by an individual AEPA Member Agency any inquiries and questions relating to contract implementation, execution, transactions, and/or concerns/issues occurring within that state should be addressed to the individual AEPA Member Agency.

Reporting: Vendor Partners are required to submit quarterly detailed sales reports to all AEPA Member Agencies.. If there are no sales, \$0 reports are required. A Vendor Quarterly Report Template is included with this solicitation.

Respondent Acceptance Period: To allow AEPA Member Agencies the opportunity to evaluate the offers, AEPA requires that an offer in response to this solicitation be valid and irrevocable for one hundred twenty-days (120) after opening time and date.

Right to Assurance: Whenever one party to this contract in good faith has reason to question the other party's intent to perform, he/she may demand that the other party give written assurance of this intent to perform. In the event that a demand is made, and no written assurance is given within ten (10) days, the demanding party may treat this failure as an anticipatory repudiation of the contract.

Right to Request Additional Information: AEPA, and its respective representatives, reserves the right to request any additional information during the procurement process that might be deemed necessary to better understand the submitted solicitation response including, but not limited to, clarifying questions. Respondents may be requested to submit such answers in writing but will not be allowed to change or alter their offer.

Safety Measures: Vendor Partners must take all necessary precautions for the safety of employees on the worksite, and must erect and properly maintain at all times, as required by job conditions and progress of the work, all necessary safeguards for the protection of the workers and public. They must post danger-warning signs against the hazards created by their operation and work in progress. Proper precautions must be taken pursuant to state law and standard construction practices to protect workers, the general public, and existing structures from injury or damage.

Safety Standards: All items supplied in this contract must comply with the current applicable Occupational Safety and Health Standards, the National Electric Code, and the National Fire Protection Association Standards.

Severability: The provisions of this contract are severable to the extent that any provision or application held to be invalid must not affect any other provision or application of the contract that may remain in effect without the invalid provision or application.

Substance Use & Conduct: All Vendor Partners and Subcontractors must adhere to the local substance (alcohol, drug, smoking, etc.) and conduct (dress code, language, parking, etc.) policies while on AEPA Member Agencies and Participating Entities premises.

State Agency: means any department, commission, council, board, committee, institution, legislative body, agency, government corporation, educational institution, or official of the executive, the legislative or judicial branch of the government of this state.

Survival: All applicable software license agreements, warranties, or service agreements that were entered into between Vendor Partner and Buyer under the terms and conditions of the Contract must survive the expiration or termination of the Contract. All purchase orders issued and accepted by Vendor Partner must survive expiration or termination of the Contract.

Tare: If the Vendor Partner requires the Buyer to pay for shipping, the weight of the empty container and any material used for packing must be of the lightest weight practical for safe delivery of the contents.

Taxes: Different jurisdictions taxing authorities have different tax laws, rules, regulations, and processes, therefore, prices offered will not include applicable federal, state, and local taxes. All applicable taxes must be listed as a separate item on all cost proposals and invoices.

Term of Contract and Extensions: The initial term of the contract must be for up to fifteen (15) months and will commence on the date as indicated by each Participating Member Agency on the Acceptance of Solicitation and Contract in Part E of this solicitation. By mutual written agreement, the contract may be extended for three additional 12-month periods. AEPA may choose to recommend the contract extension. If so recommended, an individual Member Agency may choose, at their sole discretion, to extend the contract. In the event AEPA does not recommend or approve a contract extension, or a contract expires, a Member Agency may offer an extension not to exceed six (6) months.

Termination by AEPA Member Agency: An AEPA Member Agency may cancel any contract secured by the solicitation without any further obligation if any person significantly involved in initiating, negotiating, securing, drafting, or creating the contract on behalf of the AEPA Member Agency is or becomes, at any time while the contract or any extensions of the contract is in effect, an employee of, or a consultant to any other party to this contract with respect to the subject matter of the contract. Such cancellation must be effective when the parties to this contract receive written notice from the AEPA Member Agency unless the notice specifies a later time. Cancellation by one AEPA Member Agency does not require other Agencies to cancel their contracts.

Termination by Non-Approval of AEPA: AEPA Member Agencies, on an annual basis assess, evaluate, and review existing AEPA vendors to determine if the organization as a whole desires to extend its approval of those vendors. If an existing AEPA vendor's approval is not extended for an additional term, the AEPA Member Agencies cannot extend the disapproved vendor's contract for a period exceeding six (6) months. See Term of Contract and Extensions above.

Termination for Convenience: AEPA Member Agencies reserve the right to immediately terminate this contract, without penalty or recourse, in whole or in part, if the AEPA Member Agency determines that termination is in the best interest of Participating Entities. The Vendor Partner, after receipt of a "Notice of Termination," must not accept any new orders after the termination date specified in the notice. Any termination must not affect projects that are in progress at the time the cancellation is received by the AEPA Member Agency. Vendor Partner must be entitled to receive just and equitable compensation in accordance with applicable contract pricing for work in progress, work completed, and materials accepted before the effective date of the cancellation. The Vendor Partner will not be reimbursed for any anticipated profit. The AEPA Member Agency reserves the right to cancel, or suspend the use thereof, any contract resulting from this solicitation if the Vendor Partner files for bankruptcy protection or is acquired by an independent third party. Vendor Partner may cancel this contract upon written notice to the AEPA Member Agency prior to the intended termination date (or on the yearly anniversary of the solicitation). Any termination must not affect projects that are in progress at the time the cancellation is received by the AEPA Member Agency.

Termination for Default: If either party is in default under this contract, it must have an opportunity to cure the default within the time indicated (ten business days in most states) after it is given written notice of default by the other party, specifying the nature of the default. Upon receipt of the notice of default, the defaulting party must have ten business days to provide a satisfactory response to the AEPA Member Agency. Failure on the part of the defaulting party to adequately address all issues of concern may result in contract termination. If the default is not cured within the time specified in the notice of default, the non-defaulting party must have the right, in addition to all other remedies at law or equity, to immediately terminate this contract. Failure to complain of any action, non-action or default under this Agreement must not constitute a waiver of any of the parties' rights hereunder. The AEPA Member Agency reserves the right to terminate this contract, or any part hereof, for cause in the event of any default by the Vendor

Partner, or if the Vendor Partner fails to comply with any contract terms and conditions, or fails to provide the AEPA Member Agency, upon request, with adequate assurances of future performance. In the event of termination for cause, the AEPA Member Agency must not be liable to the Vendor Partner for any amount for supplies or services not accepted, and the Vendor Partner must be liable to the AEPA Member Agency or any Participating Entity for any and all rights and remedies provided by law. If it is determined that the AEPA Member Agency improperly terminated this contract for default, such termination must be deemed a termination for convenience. The AEPA Member Agency will issue written notice to the Vendor Partner for acting or failing to act in any of the following:

1. The Vendor Partner provides material that does not meet the specifications of the contract;
2. The Vendor Partner fails to adequately perform the services set forth in the specifications of the contract;
3. The Vendor Partner fails to complete the work required or to furnish the materials required within a reasonable amount of time;
4. The Vendor Partner fails to make progress in the performance of the contract and/or gives the AEPA Member Agency reason to believe that the Vendor Partner will not or cannot fulfil the requirements of the contract;
5. The Vendor Partner fails to extend lower pricing that has been offered to another customer or cooperative that has equal or lesser volume.
6. The Vendor Partner fails to observe any of the terms and conditions of the contract;
7. The Vendor Partner fails to follow the established procedure for purchase orders, invoices, and receipt of funds as stipulated by the AEPA Member Agency.

Termination for Non-Appropriation: Any individual Buyer's procurement/contract covered by this solicitation and executed in accordance with the resulting contract may be terminated if insufficient appropriations and/or authorizations do not exist due to changes in state or federal law, or because of a court order, or because of insufficient appropriations made available to the Buyer's governing board and/or its State Legislature. Such termination will be affected by sending fifteen (15) days' written notice to the Vendor Partner. The Buyer's decision as to whether sufficient appropriations and authorizations are available must be accepted by the Vendor Partner and must be final.

Title and Risk of Loss: The title and risk of loss of material or service must not pass to the Buyer purchasing the material or services until it receives the material or service at the point of delivery unless otherwise provided within this document.

Trade-in Equipment: Equipment for trade-in must be dismantled by the Vendor Partner and removed at its expense. The conditions of the trade-in equipment at the time it is turned over to the Vendor Partner must be the same as when the original agreement was made, except as affected by normal wear and tear from use between the time of the solicitation and the trade-in. Values placed on trade-in products are between the Buyer purchasing the new unit and the Vendor Partner.

Vendor Partner: Respondent who has been approved and awarded a contract for the delivery of construction, tangible personal property, supplies, or services in response to this solicitation.

Vendor Partner Contact: Vendor Partner will designate one individual who will represent them to AEPA, and its AEPA Member Agencies during the contract period. This contact person will correspond with each AEPA Member Agency for technical assistance, problems, or questions that may arise. If other staff, distributors and/or independent Vendor Partners will be performing the sales or support functions for different geographical areas (states), Vendor Partner must include instructions and contact information that can be distributed to AEPA Member Agencies upon approval of this bid.

Warranty: Vendor Partner warrants that all commodities, supplies, materials, equipment, software, and service delivered under this contract must conform to the specifications of this contract. All items should carry a warranty equal to the intended life cycle or a minimum manufacturer's warranty that includes parts and labor unless otherwise specified in the category specifications. The manufacturer has the primary responsibility to honor a manufacturer's warranty; a distributor or dealer agrees to assist the purchaser to reach a solution in a dispute with the manufacturer over a warranty's terms. Any extended manufacturer's warranty will be passed on to the Buyer. For example, if a voice board has a three-year warranty, but the board is in a turnkey system that has a one-year warranty, the voice board's three-year warranty must be honored by the manufacturer and the Vendor Partner. All extended warranties must be passed on, without exception. If upon discovery, the Vendor Partner charges a Buyer for a replacement part that the Vendor Partner actually received at no cost under a warranty, the Vendor Partner will rebate the amount billed and the Buyer reserves the right to cancel the contract.



Part E – Signature Forms

AEPA 026-E

Student Transportation Solutions

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company’s proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled “Part E – Signature Forms – Name of Responding Company” (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire/Euna Procurement.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled “Part E – Signature Forms – Name of Responding Company”.

[Uniform Guidance “EDGAR” Certification Form](#) – *signature required

[Solicitation Affidavit](#) – *signature required

[Acceptance of Solicitation & Contract](#) – *signature required

Uniform Guidance “EDGAR” Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondent is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

3. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent’s acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

4. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

5. Right to Inventions Made Under a Contract or Agreement

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

6. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

7. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

8. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

9. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

10. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

11. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

12. Governing Law; Forum Selection.

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	<u>Respondent Certification:</u> YES, I agree	Initial
1. Violation of Contract Terms and Conditions		
2. Termination for Cause of Convenience		
3. Davis-Bacon Act		
4. Contract Work Hours and Safety Standards Act		
5. Right to Inventions Made Under a Contract or Agreement		
6. Clean Air Act and Federal Water Pollution Control Act		
7. Debarment and Suspension		
8. Byrd Anti-Lobbying Amendment		
9. Procurement of Recovered Materials		
10. Profit as a Separate Element of Price		
11. General Compliance with Participating Agencies		
12. Governing Law; Forum Selection.		

Name of Business

Signature of Authorized Representative

Printed Name

Date

Solicitation Affidavit

Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

Authorized Representative (Please print or type)

Mailing Address

Title (Please print or type)

City, State, Zip

Signature of Authorized Representative

Date

STATE OF _____

COUNTY OF _____

SUBSCRIBED AND SWORN TO before me this ____ day of _____, 20__, by
_____.

Notary Public
My Commission expires: _____
Notary ID: _____



Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative; PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	_____	Date	_____
Address	_____	City, State Zip	_____
Contact Person	_____	Title	_____
Authorized Signature	_____	Title	_____
Email	_____	Phone	_____

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2027 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency _____

Authorized Representative _____

Authorized Signature _____

Awarded this	day of	Contract Number
Contract to commence-check one		
(Member Agency to select)	<input type="checkbox"/> 3/1/2026	<input type="checkbox"/> Or



Part F.3 – Services Price Schedule
AEPA #026-E Student Transportation Solutions

Bidding Company Name:

Enter company name here

NOTE: If your company provides any of the services listed below, please complete the price schedule.

Part F.3 is a REQUIRED FORM

Limousine Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

School Bus Transportation Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

Motor Coach Transportation Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

Scheduling Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

Support Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

Other Services (Specify in Description)	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

***Please detail additional discounts on large projects.**



Submission Instructions for Suppliers

Instructions: Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Bonfire/Euna Procurement, in their **specified/required format**, by the due date and time listed for this solicitation.

Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation. Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

Please follow these instructions to submit via our Bonfire/Euna Procurement portal.

1. Prepare your submission materials:

Requested Information

Name	Type	# Files	Requirement	Instructions
Bid Bond (Bid Bond Security Document)	File Type: PDF (.pdf)	1	If Required, as indicated at the top of Part A	The original bid security must be received by EducationPlus by the due date and time. See Part A.
New Jersey State Specific Documents	File Type: PDF (.pdf)	Multiple	Optional	
Exceptions & Deviations	File Type: PDF (.pdf)	1	Required	



AEPA Part D Questionnaire	Questionnaire: Excel (.xlsx)	1	Required	You will need to fill out the provided Response Template for this Questionnaire. The Response Template can be downloaded from the project listing on the Bonfire/Euna Procurement portal.
Part E Signature Forms	File Type: PDF (.pdf)	1	Required	
Part F Discount Pricing Workbook	File Type: Excel (.xls, .xlsx)	1	Required	
Exhibit A - Marketing Plan	File Type: PDF (.pdf)	1	Required	
Service Coverage Maps/Options for Participating Members (if applicable)	File Type: Any (.csv, .pdf, .xls, .xlsx, .ppt, .pptx, .bmp, .gif, .jpeg, .jpg, .jpe, .png, .tiff, .tif, .txt, .text, .rtf, .doc, .docx, .dot, .dotx, .word, .dwg, .dwf, .dxf, .mp3, .wav, .avi, .mov, .mp4, .mpeg, .wmv, .zip)	Multiple	Optional	



<p>I acknowledge that I have downloaded all supporting documentation #1-4, along with my corresponding category documentation.</p>	<p>Data Type: Yes/No</p>	<p>N/A</p>	<p>Required</p>	
<p>I acknowledge that all products and services submitted with this response conform to the specifications outlined in Part A - Specifications</p>	<p>Data Type: Yes/No</p>	<p>N/A</p>	<p>Required</p>	
<p>Supporting Information</p>	<p>File Type: Any (.csv, .pdf, .xls, .xlsx, .ppt, .pptx, .bmp, .gif, .jpeg, .jpg, .jpe, .png, .tiff, .tif, .txt, .text, .rtf, .doc, .docx, .dot, .dotx, .word, .dwg, .dwf, .dxf, .mp3, .wav, .avi, .mov, .mp4, .mpeg, .wmv, .zip)</p>	<p>Multiple</p>	<p>Optional</p>	



Requested Documents:

Please note the type and number of files allowed. The maximum upload file size is 1000 MB.

Please do not embed any documents within your uploaded files, as they will not be accessible or evaluated.

Requested Data:

Please note that text fields have a limit of 2000 characters. We recommend you prepare your responses in advance to ensure they fit within the length restrictions. Learn more about Requested Data at the [Bonfire Help Center](#).

Requested Questionnaires:

The Questionnaire Response Templates can be obtained by clicking on the appropriate Open Public Opportunities at <https://aepacoop.bonfirehub.com/opportunities/>

Please note that Questionnaires may take a significant amount of time to prepare.

2. Upload your submission at:

<https://aepacoop.bonfirehub.com/opportunities/>

You will not be able to prepare a submission unless you submit 'Yes' for your Intent to Bid by **September 16, 2025 1:30 PM EST.**

The Question period for this opportunity starts July 31, 2025 1:00 PM EST. The Question period for this opportunity ends August 29, 2025 6:00 PM EST. You will not be able to send messages after this time.

Your submission must be uploaded, submitted, and finalized prior to the Closing Time of **September 16, 2025 1:30 PM ET.** We strongly recommend that you give yourself sufficient time and **at least ONE (1) day** before Closing Time to begin the uploading process and to finalize your submission.



Important Notes:

- Each item of Requested Information will only be visible to AEPA after the Closing Time.
- Uploading large documents may take significant time, depending on the size of the file(s) and your Internet connection speed.
- You will receive an email confirmation receipt with a unique confirmation number once you finalize your submission.
- Minimum system requirements: Microsoft Edge, Google Chrome, or Mozilla Firefox. Javascript must be enabled. Browser cookies must be enabled.

Need Help?

Association of Educational Purchasing Agencies (AEPA) uses a Bonfire/Euna Procurement portal for accepting and evaluating proposals digitally. Please contact Bonfire/Euna Procurement by email at support.bonfire@eunasolutions.com for technical questions related to your submission. You can also visit their help forum at <https://customer.eunasolutions.com/public/s/knowledge-base/bonfire-hub>



026 Public File – Solicitation Event Information

026 Public File – Solicitation Event Information			
Solicitation Release Date	Bonfire	Posting date for the Opportunity	July 31, 2025 1:00 PM Eastern
Voluntary Pre-Bid Conference Call- All Categories	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBuVwDgqWERkUv-acCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 11:00 AM Eastern
Voluntary Pre-Bid Conference Call- Furniture	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBuVwDgqWERkUv-acCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 12:30 PM Eastern
Voluntary Pre-Bid Conference Call- Health & Wellness	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBuVwDgqWERkUv-acCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 1:00 PM Eastern

Voluntary Pre-Bid Conference Call- LED Lighting	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 1:30 PM Eastern
Voluntary Pre-Bid Conference Call- Technology Catalog	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 2:00 PM Eastern
Voluntary Pre-Bid Conference Call- Student Transportation Vehicles	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 2:30 PM Eastern
Voluntary Pre-Bid Conference Call- Emergency Response Supplies & Equipment	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 3:00 PM Eastern
Voluntary Pre-Bid Conference Call- HVAC Equipment & Installation	Zoom	Join Zoom Meeting: https://us06web.zoom.us/j/81233120395?pwd=WBUvwDgqWERkUvacCaffaq9qP0s9aj.1 Meeting ID: 812 3312 0395 Passcode: 585895 Dial In Information: +1 564 217 2000 US	August 18, 2025 3:30 PM Eastern

Questions Due Date	Bonfire	Deadline to submit question. Questions MUST be submitted via Bonfire	August 29, 2025 6:00PM Eastern
Intent to Bid Due Date	Bonfire	Deadline to indicate your intent to bid.	September 16, 2025 1:30 PM Eastern
Close Date	Bonfire	Deadline for Submittals via Bonfire	September 16, 2025 1:30 PM Eastern
Opening Record	www.aepacoop.org	Opening Record posted on the AEPA website	September 17, 2025
AEPA Approval of Offers	AEPA Winter Meeting (Colorado Springs, CO)	Recommendation of awards for AEPA Board Acceptance	December 1-3, 2025
Contracts	NA	Contracts sent to members, to be signed and sent to approved vendors (see Part A-Instructions and Specifications for list of participating members)	After December 3, 2025



026 Pre-Solicitation Vendor Call

August 18, 2025

[Meeting Recording](#)

[PowerPoint Slides](#)

026E Student Transportation Solutions Notified Vendors

Vendor Organization	Email	Date Last Recommended
Onset Technologies LLC	shel.saripella@onsetech.com	Aug 01, 2025 2:00 AM
Colourfast Secure Card Technology Inc.	andrew@Colourfast.com	Aug 01, 2025 2:00 AM
BKJ Global Management Consulting, LLC	info@bkjgmc.com	Aug 01, 2025 2:00 AM
Stratejm Inc.	john.menezes@stratejm.com	Aug 01, 2025 2:00 AM
Arrakis Consulting	carl@arrakisconsulting.com	Aug 01, 2025 2:01 AM
Doar Rieck Kaley & Mack	wmack@doarlaw.com	Aug 01, 2025 2:01 AM
Qualex Consulting Services, Inc	admin@qlx.com	Aug 01, 2025 2:01 AM
Atrium Real Estate Services	ljohnson@atriumrealestate.com	Aug 01, 2025 2:01 AM
OG Benefits	lee@ogben.com	Aug 01, 2025 2:01 AM
TMG Consulting, Inc. (an RIA Advisory, LLC., company)	info@tmgconsulting.com	Aug 01, 2025 2:01 AM
all county captions	lisazenker@allcountycaptions.com	Aug 01, 2025 2:01 AM
CaelumOne Solutions Corporation	tim.magill@caelumone.com	Aug 01, 2025 2:01 AM
Fast Enterprises, LLC	harrison@fastenterprises.biz	Aug 01, 2025 2:01 AM
Edify Technologies Inc.	john@edifytech.com	Aug 01, 2025 2:01 AM
Public Works Partners	mmagali@publicworkspartners.com	Aug 01, 2025 2:01 AM
Savvas Learning Company LLC	Proposals@savvas.com	Aug 01, 2025 2:01 AM
Simple Movement Inc.	matt@simplemovement.ca	Aug 01, 2025 2:01 AM
Candor Consulting and Diagnostics, LLC	joincandor@candordiag.com	Aug 01, 2025 2:01 AM
Disrupters	Disruptersllc@gmail.com	Aug 01, 2025 2:01 AM
Barton Malow Co	mario.garza@bmco.com	Aug 01, 2025 2:01 AM
The Engine Room Consulting Group	milan@theengineroom.ca	Aug 01, 2025 2:01 AM
Learning Forward Texas	lftx@learningforwardtexas.org	Aug 01, 2025 2:01 AM
Leepopo Corporation, Inc	ChrisN@Leepopo.com	Aug 01, 2025 2:01 AM
Eigen X	spittman@eigenx.com	Aug 01, 2025 2:01 AM
MAXIMUS US Services, Inc.	rfpinfo2@maximus.com	Aug 01, 2025 2:01 AM
EF Institute for Cultural Exchange, Inc.	shea.osullivan@ef.com	Aug 01, 2025 2:01 AM
Dillengr, Inc.	BDilley@dillengrinc.com	Aug 01, 2025 2:01 AM
Moten Tate, Inc.	kmoten@motentate.com	Aug 01, 2025 2:01 AM
Thales Group of Companies	lionel.leblanc@thalesgroup.com	Aug 01, 2025 2:01 AM
Princeton IT Services, Inc	sled.ops@princetonits.com	Aug 01, 2025 2:01 AM
KBH Traffic Engineering, LLC	keti@kbhtraffic.com	Aug 01, 2025 2:02 AM
National Charter Schools Institute	deactivated_usr_9477bc78-cc39-4ca4-8f50-1b8997628a86@gobonfire.com	Aug 01, 2025 2:02 AM
MGT of America Consulting, LLC	rcvrfp@mgtamer.com	Aug 01, 2025 2:02 AM
Bankson Group LTD dba Alamo Tees & Advertising	art@alamotees.com	Aug 01, 2025 2:02 AM
IPMSolutions, LLC	byron.ipmsolutions@gmail.com	Aug 01, 2025 2:02 AM
Plexus Global LLC	clacambra@plexusglobalinc.com	Aug 01, 2025 2:02 AM
Counterpoint Consulting	steve@c20g.com	Aug 01, 2025 2:02 AM
Ferrovial Services	bidding.fsna@ferrovialservices.com	Aug 01, 2025 2:02 AM
BARE Associates International, Inc	jbare@bareinternational.com	Aug 01, 2025 2:02 AM
KURIEO	info@kurieo.com	Aug 01, 2025 2:02 AM
ProKel Mobility	bd@prokelmobility.com	Aug 01, 2025 2:02 AM
PPLSI	proposals@pplsi.com	Aug 01, 2025 2:02 AM

First General Services	angela.veri@firstgeneral.ca	Aug 01, 2025 2:02 AM
TW Consulting LLC	t.wallace@itracktwc.com	Aug 01, 2025 2:02 AM
Alcohol & Drug Testing Services, LLC	sales@adtsllc.com	Aug 01, 2025 2:02 AM
PDHI	stephaniek@pdhi.com	Aug 01, 2025 2:02 AM
Really Great Reading Company, LLC	kim.stuckey@reallygreatreading.com	Aug 01, 2025 2:02 AM
Mugo Web	bethany@mugo.ca	Aug 01, 2025 2:02 AM
Connections Wizards, LLC	aeichwald1@connectionswizards.com	Aug 01, 2025 2:02 AM
OpenGov, Inc.	rfp@opengov.com	Aug 01, 2025 2:02 AM
BDO USA, P.C.	stateandlocal@bdo.com	Aug 01, 2025 2:02 AM
AlxTel, Inc.	negeda@alxtel.com	Aug 01, 2025 2:02 AM
Joseph A. DeLuca Advisory and Consulting Services LLC	elongbothum@delucaadvisory.com	Aug 01, 2025 2:02 AM
PALADIN DEFENSE GROUP, INC.	Contact@paladin-defense.us	Aug 01, 2025 2:02 AM
HP Tech Service Inc.	tisihi08@gmail.com	Aug 01, 2025 2:02 AM
Digital Signup	info@digitalsignup.com	Aug 01, 2025 2:02 AM
VidCruiter	rfp@vidcruiter.com	Aug 01, 2025 2:02 AM
AP Triton	verwin@aptriton.com	Aug 01, 2025 2:02 AM
Ubun2Group Inc.	dwitczak@ubun2group.com	Aug 01, 2025 2:02 AM
Rose Group International	rachel@rosegrouptl.com	Aug 01, 2025 2:02 AM
MavenSolve, LLC	accounts@krasanconsulting.com	Aug 01, 2025 2:02 AM
Adira LLC	accounts@adiranow.com	Aug 01, 2025 2:02 AM
OpsAssist, Inc.	sales@ops-assist.com	Aug 01, 2025 2:02 AM
EqualizeRCM	wilbur.williams@equalizercm.com	Aug 01, 2025 2:02 AM
Kulik Strategic Advisers	tkulik@kulikstrategic.com	Aug 01, 2025 2:02 AM
Playscape Recreation	kate@playscaperecreation.com	Aug 01, 2025 2:02 AM
GEORGIA COMPUTER INC	myra@georgiacomputer.com	Aug 01, 2025 2:02 AM
Inzata (Qengine LLC)	christopher.rafter@inzata.com	Aug 01, 2025 2:02 AM
SP Plus Corporation	clientreporting-cle@spplus.com	Aug 01, 2025 2:02 AM
Digital Convergence	hello@digitalconvergence.ca	Aug 01, 2025 2:02 AM
Sierra Digital, Inc.	rfp@sierradigitalinc.com	Aug 01, 2025 2:02 AM
Cummins Inc	cssnabids@cummins.com	Aug 01, 2025 2:02 AM
Inkblot Therapy	rfpmanagement@inkblottherapy.com	Aug 01, 2025 2:02 AM
Vision Technologies of Glen Burnie, Maryland	bodonoghue@visiontech.biz	Aug 01, 2025 2:02 AM
Mina Holdings, LLC	tariq@minaholdingllc.com	Aug 01, 2025 2:02 AM
Cobb, Fendley & Associates, Inc.	agoudie@cobbfendley.com	Aug 01, 2025 2:02 AM
InterVISTAS Consulting USA LLC	intervistas.registrations@intervistas.com	Aug 01, 2025 2:02 AM
Cyber Watch Systems	mark.seay@cyberwatchsystems.com	Aug 01, 2025 2:02 AM
LitCon Group, LLC	hcurley@litcongroup.com	Aug 01, 2025 2:02 AM
Falcon Correctional and Community Services, Inc.	lwestbrock@falconinc.com	Aug 01, 2025 2:02 AM
Superior Maintenance Co.	jgoldsmith@smc.cc	Aug 01, 2025 2:03 AM
Merkhat, LLC	elise@merkhat.com	Aug 01, 2025 2:03 AM
DataPrivia, Inc	jeff.hurley@dataprivia.com	Aug 01, 2025 2:03 AM
Synergy Loft	Becky.mcdonald@synergyloft.com	Aug 01, 2025 2:03 AM
Beyond Spots & Dots	mquery@beyondspotsanddots.com	Aug 01, 2025 2:03 AM
The Pittsburgh Paints Company	goltz@ppg.com	Aug 01, 2025 2:03 AM
Performance Clean LLC	gheath@performanceclean.com	Aug 01, 2025 2:03 AM
metroplex pavement markings	mgunta@metroplexpavementmarkings.com	Aug 01, 2025 2:03 AM

Stark Landscape	chado@starklandscape.com	Aug 01, 2025 2:03 AM
MARS Solutions Group	sales@marssg.com	Aug 01, 2025 2:03 AM
Foilcon Corp	foilcon@foilcon.com	Aug 01, 2025 2:03 AM
Envico	darrell@dir-pro.ca	Aug 01, 2025 2:03 AM
Nexus Digital	brady@nexusdigital.co	Aug 01, 2025 2:03 AM
Building Optimization Technologies, LLC	jmitterhofer@bldgot.com	Aug 01, 2025 2:03 AM
ISERV	jim.palmisano@iservgroup.com	Aug 01, 2025 2:03 AM
Venture Lynk Capital and Advisory	bstokes@venturelynkfinancial.com	Aug 01, 2025 2:03 AM
34 Strong	zane_grace@34strong.com	Aug 01, 2025 2:03 AM
Tysonite Partners LLC	ramesh@tysonite.com	Aug 01, 2025 2:03 AM
Lazcorp Inc	ea@lazurgroup.com	Aug 01, 2025 2:03 AM
Angus Reid Group	sal.rustom@angusreid.com	Aug 01, 2025 2:03 AM
Customizo Solutions Inc.	rashamoursy@customizo.ca	Aug 01, 2025 2:03 AM
Blackbridge Consulting	rhopkins@blackbridgeconsulting.com	Aug 01, 2025 2:03 AM
Guidehouse	gheller@guidehouse.com	Aug 01, 2025 2:03 AM
Renaissance Learning, Inc.	proposals@renaissance.com	Aug 01, 2025 2:03 AM
SPARK business academy	chuchi.arevalo@sparkbusinessacademy.com	Aug 01, 2025 2:03 AM
International Business Machines	liwatson@us.ibm.com	Aug 01, 2025 2:03 AM
Limitless Leads Coaching LLC	atfc@realorlive.org	Aug 01, 2025 2:03 AM
KC Blueprint Company	plottingkc@kcblueprint.com	Aug 01, 2025 2:03 AM
Rhythm Engineering	reggie.chandra@rhythm-info.com	Aug 01, 2025 2:03 AM
STEERus INC	Loralyn@steerus.io	Aug 01, 2025 2:03 AM
Helene Elizabeth Wellness Ctr	admin@heleneelizabethwellnesscenter.com	Aug 01, 2025 2:03 AM
SYSUSA Inc	muneer.baig@sysusa.com	Aug 01, 2025 2:03 AM
Poepping, Stone, Bach & Associates, Inc.	alia@psba.com	Aug 01, 2025 2:04 AM
Eli Patrick & Co.	clark@elipatrick.com	Aug 01, 2025 2:04 AM
Easy Healthcare Corporation	li@healthcare-manager.com	Aug 01, 2025 2:04 AM
BRG Office Movers	Chip.harber@beltmann.com	Aug 01, 2025 2:04 AM
FYRE MARKETING LLC	bids@fyremarketingadvisors.com	Aug 01, 2025 2:04 AM
All N All Supplies, LLC	customerservice@allnallsupplies.com	Aug 01, 2025 2:04 AM
MedWorks Inc.	george@medworks.com	Aug 01, 2025 2:04 AM
Reconcile Care Management Services	tracibsnccm@gmail.com	Aug 01, 2025 2:04 AM
Teknion	steve.hindle@teknion.com	Aug 01, 2025 2:04 AM
Insightrix Research Inc.	shonna.caldwell@insightrix.com	Aug 01, 2025 2:04 AM
Value Capture LLC	jcarpenter@valuecapturellc.com	Aug 01, 2025 2:04 AM
Winning Edge Solutions LLC	kumar@weitsolutions.net	Aug 01, 2025 2:04 AM
J-Tech Digital Inc	support@jtechdigital.com	Aug 01, 2025 2:04 AM
Blenderbox, Inc.	info@blenderbox.com	Aug 01, 2025 2:04 AM
FireTron, Inc.	bids@firetron.com	Aug 01, 2025 2:04 AM
INTRATEK COMPUTER	quotes@intrapc.com	Aug 01, 2025 2:04 AM
Glacier Construction services Inc.	mgottschalk@glacierc.com	Aug 01, 2025 2:04 AM
Eunomia	tenders@eunomia-inc.com	Aug 01, 2025 2:04 AM
EventMAP Solutions Canada Limited	tenders@eventmapsolutions.com	Aug 01, 2025 2:04 AM
DRG Architects	Jackk@drg-architects.com	Aug 01, 2025 2:04 AM
BIO-Janitorial Service, Inc.	candace@biojanitorial.com	Aug 01, 2025 2:04 AM
TCS	JonathanB@TCS.ink	Aug 01, 2025 2:04 AM

CKH Group	businessdevelopment@ckhgroup.com	Aug 01, 2025 2:04 AM
World Wide Web Distributions (Premier Hotel and Casino products)	yelena@premierhcp.com	Aug 01, 2025 2:04 AM
Prime healthcare services	dorcine@primehealthcareservices.ca	Aug 01, 2025 2:04 AM
Medlogix	steve.amenti@medlogix.com	Aug 01, 2025 2:04 AM
Bridger Systems, LLC	joshua@bridger.systems	Aug 01, 2025 2:04 AM
Heroes Shield LLC	sonya@donmorphy.com	Aug 01, 2025 2:04 AM
Cloud BC Labs inc.	dgowda@cloudbclabs.com	Aug 01, 2025 2:05 AM
The Emotional Company (EmCo)	gigi@emotionalcompany.com	Aug 01, 2025 2:05 AM
Flint Avenue	amy.wood@flintavenue.com	Aug 01, 2025 2:05 AM
First Stop Health	ekunisch@fshealth.com	Aug 01, 2025 2:05 AM
Vailexa Technology LLC	vaibhav@vailexa.com	Aug 01, 2025 2:05 AM
North Country Business Products	bensonk@ncbpinc.com	Aug 01, 2025 2:05 AM
Alpha Developers LLC	sales@alphadevelopersllc.com	Aug 01, 2025 2:05 AM
Sports Fields Inc.	ataylor@fields-inc.com	Aug 01, 2025 2:05 AM
Magnum Services (Soil Stabilization)	travis.barber@magnumcement.ca	Aug 01, 2025 2:05 AM
Imperial Service Systems, Inc.	jmccarthy@impservsys.com	Aug 01, 2025 2:05 AM
Assist Services LLC	newpartnerships@assistservicesonline.com	Aug 01, 2025 2:05 AM
Bee Equipment Sales, Ltd	mkuehn@beeequipmentsales.com	Aug 01, 2025 2:05 AM
Element 29	bill.cassidy@e29ce.com	Aug 01, 2025 2:05 AM
Valueneer LLC	Mahmoud@value-neer.com	Aug 01, 2025 2:05 AM
DAC	jlewandowska@dacgroup.com	Aug 01, 2025 2:05 AM
The Prestigious Mark Inc.	ben@tpmpromo.com	Aug 01, 2025 2:05 AM
Brighter Image, Inc.	Corporate@brighter-image.com	Aug 01, 2025 2:05 AM
Envisia Learning	matt@envisialearning.com	Aug 01, 2025 2:05 AM
Onyx Healthcare USA, Inc	Jeffliu@onyx-healthcare.com	Aug 01, 2025 2:05 AM
Ruts Construction	adrian@rangeline.com	Aug 01, 2025 2:05 AM
Prismatic Services	info@prismaticservices.com	Aug 01, 2025 2:05 AM
Marco Group Inc	elizabeth.thompson@madebymarco.net	Aug 01, 2025 2:05 AM
Py Concepts LLC	oluwaseun.oke@pyconcepts.com	Aug 01, 2025 2:05 AM
SCM Consultants Inc.	bminhas@scmconsultants.net	Aug 01, 2025 2:05 AM
Boomi Environmental LLC	sri@boomi-environmental.com	Aug 01, 2025 2:05 AM
Sophos	craig.allen@sophos.com	Aug 01, 2025 2:05 AM
Christy Glass Company	davchristy@aol.com	Aug 01, 2025 2:05 AM
Safeguard Strategy Crime Prevention Consultants LLC	joell@safeguardstrategy.com	Aug 01, 2025 2:05 AM
Relay Human Cloud	michael@relayhumancloud.com	Aug 01, 2025 2:05 AM
Augustine Agency	kwhitsett@augustineagency.com	Aug 01, 2025 2:05 AM
Legacy Vision Preservation	crystal@legacyvisionpreservation.com	Aug 01, 2025 2:05 AM
Skaggs Building Solutions LLC	jskaggs@skaggscompany.com	Aug 01, 2025 2:05 AM
CENTURY SECURITY SERVICES, INC	cssguard.century@gmail.com	Aug 01, 2025 2:05 AM
Fritel and Associates, L.L.C. dba Diversified Product Development	llittle@diversifiedproduct.com	Aug 01, 2025 2:05 AM
Climatec	dal.bonfire@climatec.com	Aug 01, 2025 2:05 AM
CommForms Secure Forms Inc	hill.issenman@commforms.ca	Aug 01, 2025 2:05 AM
Kikoda	matt.dufek@kikoda.com	Aug 01, 2025 2:05 AM
Vari Sales Corporation	robert.cairy@vari.com	Aug 01, 2025 2:05 AM
Unlimited Technology, Inc.	iramirez@utiglobal.com	Aug 01, 2025 2:06 AM
GovTron LLC	suren@govtron.com	Aug 01, 2025 2:06 AM

QDoc Inc.	contracts@qdoc.ca	Aug 01, 2025 2:06 AM
ELEMENTS LEADERSHIP, LLC	eric@elementsleadership.com	Aug 01, 2025 2:06 AM
Sparrow Consulting Group Inc.	trever@sparrowgroup.org	Aug 01, 2025 2:06 AM
Center for Nonprofit Advancement	tyieshij@nonprofitadvancement.org	Aug 01, 2025 2:06 AM
OpenTeQ Technologies LLC	harshitha@openteqgroup.com	Aug 01, 2025 2:06 AM
Silent Falcon UAS Technologies	gbishop@silentfalconuas.com	Aug 01, 2025 2:06 AM
Realize Success LLC	paige@realize-success.com	Aug 01, 2025 2:06 AM
Industrial Builders, Inc	brian@IB-USA.COM	Aug 01, 2025 2:06 AM
Saltshaker Productions, LLC	connect@saltshakerproductions.com	Aug 01, 2025 2:06 AM
GK TechStar LLC	jleyva@techstaris.com	Aug 01, 2025 2:06 AM
ISSQUARED, INC.	dlavende@issquaredinc.com	Aug 01, 2025 2:06 AM
Nsacyber	Kirby@nsacyber.io	Aug 01, 2025 2:06 AM
MedFirst Staffing, LLC	davidb@medfirststaffing.com	Aug 01, 2025 2:06 AM
Moran Technology Consulting	scott.weyandt@morantechnology.com	Aug 01, 2025 2:06 AM
Sage Education Consulting, Inc.	lisa@sageeducon.com	Aug 01, 2025 2:06 AM
Scanics	dmapes@scanics.com	Aug 01, 2025 2:06 AM
Careers Work, Inc.	sydneyf@careermp.com	Aug 01, 2025 2:06 AM
Kuder	rfp@kuder.com	Aug 01, 2025 2:06 AM
TABB INC.	bbodkin@tabb.net	Aug 01, 2025 2:06 AM
Superior Contractors	Superiorcontractorstx@gmail.com	Aug 01, 2025 2:06 AM
Zencon Group Inc.	govt@zencongroup.com	Aug 01, 2025 2:06 AM
Bauer's Intelligent Transportation	john.pimentel@bauersit.com	Aug 01, 2025 2:06 AM
DITTA ENTERPRISES LLC	Contact@del-ditta.com	Aug 01, 2025 2:06 AM
Settled Solids Management	jmims@hydro-int.com	Aug 01, 2025 2:06 AM
Samson & Associés CPA/Consultation Inc.	veronick.gauthier-roy@samson.ca	Aug 01, 2025 2:06 AM
Omega 365 USA Inc.	oyvind@omega365.com	Aug 01, 2025 2:06 AM
Ikerd Consulting, LLC	bikerd@ikerd.com	Aug 01, 2025 2:06 AM
Hillmann	mspinowitz@hillmannconsulting.com	Aug 01, 2025 2:06 AM
Excel Facility Services	grivera@efsgnj.com	Aug 01, 2025 2:06 AM
Summit View Woods Homeowners	jimbattigaglia@archercompany.com	Aug 01, 2025 2:06 AM
Cenmic Management LLC	michael.areola@cenmicmanagement.com	Aug 01, 2025 2:06 AM
IOCYBER, LLC	acrawford@iocyber.tech	Aug 01, 2025 2:06 AM
Pinnacle Financial Partners	scott.jordan@pnfp.com	Aug 01, 2025 2:06 AM
Axis Construction Services, LLC	michael@axis-gc.com	Aug 01, 2025 2:06 AM
Think Research	tenders@thinkresearch.com	Aug 01, 2025 2:06 AM
Fair Schools LLC	info@fairschools.org	Aug 01, 2025 2:06 AM
Dexian, LLC	bob.quinn@dexian.com	Aug 01, 2025 2:06 AM
ElevationHR, LLC	dvasquez@elevationhr.com	Aug 01, 2025 2:06 AM
iTaylor Strategies LLC	merdochey@itaylorsolutions.com	Aug 01, 2025 2:07 AM
JM Brennan	dmolkentin@jmbrennan.com	Aug 01, 2025 2:07 AM
IntelAgree	summer.marshall@intelagree.com	Aug 01, 2025 2:07 AM
Ringgold Telephone Company	ssawyer@rtctel.com	Aug 01, 2025 2:07 AM
Method4 Engineering	brian.goodridge@method4engineering.com	Aug 01, 2025 2:07 AM
Worldcast live Inc	peter.lewis@worldcastlive.com	Aug 01, 2025 2:07 AM
Intel Global Govt GTM	alan.d.rose@intel.com	Aug 01, 2025 2:07 AM
PJG Property Maintenance	pj-grevy@pjgpm.com	Aug 01, 2025 2:07 AM

Babb Technology Services Inc	Jonathonm@babbbtech.com	Aug 01, 2025 2:07 AM
Elearning Studio	meet@elearning.studio	Aug 01, 2025 2:07 AM
Pinnacle Project Partners	jbrown@pinnacleprojectpartners.com	Aug 01, 2025 2:07 AM
EdLight	terynd@edlight.com	Aug 01, 2025 2:07 AM
Tino LLC	anastasia@tino.design	Aug 01, 2025 2:07 AM
Jamison Link Business Solutions LLC	ajamison@jamisonlink.com	Aug 01, 2025 2:07 AM
Burgeon Analytics LLC	mails@burgeonanalytics.com	Aug 01, 2025 2:07 AM
Texas AirSystems	josh.atkinson@texasairsystems.com	Aug 01, 2025 2:07 AM
CLIMBING GLOBALLY SOLUTIONS LLC	llove@climbingglobally.com	Aug 01, 2025 2:07 AM
Texas Vets Roofing	office@texasvetsroofing.com	Aug 01, 2025 2:07 AM
FM Solutions LLC - Priority Payment Systems Houston	manan@ppshouston.com	Aug 01, 2025 2:07 AM
Vendor	bonfirehub@aileronconsulting.com	Aug 01, 2025 2:07 AM
FP Property Restoration	steve@fprestation.com	Aug 01, 2025 2:07 AM
TechSkill Nation	vik.manne@techskillnation.com	Aug 01, 2025 2:07 AM
Dodge Construction Network	Dodge.Bidding@construction.com	Aug 01, 2025 2:07 AM
Wooclap	berangere.florin@wooclap.com	Aug 01, 2025 2:07 AM
Nitelines USA, Inc	HL@nitelinesusa.com	Aug 01, 2025 2:07 AM
RTC Manufacturing, Inc	tammy.obrien@rtc-traffic.com	Aug 01, 2025 2:07 AM
H-Town Technologies Inc	suresh@htown-tech.com	Aug 01, 2025 2:07 AM
Stonehouse Drilling & Construction LLC	jhaywood@shdrilling.com	Aug 01, 2025 2:07 AM
CarePro National Painting / Kept Companies	swilliams@carepropainting.com	Aug 01, 2025 2:07 AM
Prism Consulting	valerie@prismconsultingfl.com	Aug 01, 2025 2:07 AM
Devfi, Inc	ashwin@devfi.com	Aug 01, 2025 2:07 AM
Revolution Data Plaforms	sales@dataplatfoms.ca	Aug 01, 2025 2:07 AM
PCC-IT International, dba of Power Capital Management	clientservices@itpccit.com	Aug 01, 2025 2:07 AM
GoldPhish	jami@thegoldphish.com	Aug 01, 2025 2:07 AM
Transit Trends, Inc.	justin@transittrends.ai	Aug 01, 2025 2:07 AM
EPSoft Technologies LLC	lahari.medarametla@epsoftinc.com	Aug 01, 2025 2:07 AM
The Facilities Group	jhawkins@thefacilitiesgroup.com	Aug 01, 2025 2:07 AM
PRODISION, LLC	sam@prodision.com	Aug 01, 2025 2:07 AM
Elite Utility Solutions	josh.jarrard@eliteutilitysolutions.com	Aug 01, 2025 2:07 AM
STS Recycling, LLC.	morgan@stsrecycle.com	Aug 01, 2025 2:07 AM
International Languages Service	john.arroyave@ilsjax.com	Aug 01, 2025 2:07 AM
IT Minds LLC	GovernmentServices@itminds.net	Aug 01, 2025 2:07 AM
Gulf Coast Paper	gary.ellis@imperialdade.com	Aug 01, 2025 2:07 AM
Carson Solutions, LLC	webbk@carsonsolutionsllc.com	Aug 01, 2025 2:07 AM
Proactive MD	tcorley@proactive.md	Aug 01, 2025 2:07 AM
Texas Enforcer LLC.	texasenforcerllc@gmail.com	Aug 01, 2025 2:07 AM
Parsons Transportation Group	tim.schock@parsons.com	Aug 01, 2025 2:07 AM
Recruiting Heroes	nsalinas@recruitingheroes.org	Aug 01, 2025 2:07 AM
BDG Trees	joneal@bdgtrees.com	Aug 01, 2025 2:07 AM
Drone Security Service Inc	info@dronesecurityserv.com	Aug 01, 2025 2:07 AM
DPTV TANGO LLC	dptvtango@gmail.com	Aug 01, 2025 2:07 AM
DIESEL DEPOT	marc@diesel-depot.com	Aug 01, 2025 2:07 AM
Proficient Consulting LLC	mohit.nigam@proficient.biz	Aug 01, 2025 2:07 AM
Condition Monitoring Analytics, LLC	sjones@conditionmonitoringanalytics.com	Aug 01, 2025 2:07 AM

Innovazz Business Consulting Inc.	admin@innovazz.com	Aug 01, 2025 2:08 AM
Vendor	kloring@sunprint.com	Aug 01, 2025 2:08 AM
Say it with Style Promos and Custom Apparel	eugene@siwspromos.com	Aug 01, 2025 2:08 AM
Reliable Paper Inc	jimfaucette@reliablepaper.com	Aug 01, 2025 2:08 AM
LAZARO LEAL LANDSCAPING AND TREE SERVICES LLC	leallandscapingservices@yahoo.com	Aug 01, 2025 2:08 AM
Fre3dom Interiors	tbosley@fre3dom.net	Aug 01, 2025 2:08 AM
Upfiv Designs Inc.	aurelia@upfiv.com	Aug 01, 2025 2:08 AM
https://totaloptim.com	contact@totaloptim.com	Aug 01, 2025 2:08 AM
GovFirst	angel@govfirst.net	Aug 01, 2025 2:08 AM
Holt Texas, Ltd. (dba HOLT CAT)	francisco.valor@holtgrp.com	Aug 01, 2025 2:08 AM
Grind-Well LLC	info@grind-well.com	Aug 01, 2025 2:08 AM
Summitt Forests, Inc	summittforests@gmail.com	Aug 01, 2025 2:08 AM
IT Operational Strategies LLC, SDVO	Terry.stockholm@itops-llc.com	Aug 01, 2025 2:08 AM
Interior Furnishing	interiorfurnishing@yahoo.com	Aug 01, 2025 2:08 AM
Selrico Services Inc.	procurement@selricoservices.com	Aug 01, 2025 2:08 AM
Young Scholars Circle LLC/The Masterpiece Academy	krishnacart@youngscholarscircle.com	Aug 01, 2025 2:08 AM
Voyce Inc.	proposals@voyceglobal.com	Aug 01, 2025 2:08 AM
Pencrafter	pencraftertymoss@outlook.com	Aug 01, 2025 2:08 AM
IMA Financial Group	tim.schermerhorn@imacorp.com	Aug 01, 2025 2:08 AM
Tek Construction	Tekmenzhi92@icloud.com	Aug 01, 2025 2:08 AM
TELUS International	richard.bledsoe@telusinternational.com	Aug 01, 2025 2:08 AM
Amplify Systems Integration	dplatt@amplifysi.com	Aug 01, 2025 2:08 AM
Simple Communications Technologies, LLC	brian@simplecom.pro	Aug 01, 2025 2:08 AM
Servi-Tek Facility Solutions	accounting.engineering@servi-tek.net	Aug 01, 2025 2:08 AM
Vendor	riccie.gargano@garda.com	Aug 01, 2025 2:08 AM
Carrier Enterprise	douglas.smyers@carrierenterprise.com	Aug 01, 2025 2:08 AM
Apex Site Services	admin@apexsites.com	Aug 01, 2025 2:08 AM
Guardian Safety and Supply LLC dba Enviro Safety Products	amaly@envirosafety.com	Aug 01, 2025 2:08 AM
Tribeca Builds, LLC	casey@tribecabuilds.com	Aug 01, 2025 2:08 AM
BuildCentral Inc	Karen@buildcentral.com	Aug 01, 2025 2:08 AM
Vortex Solution inc.	karine.s@vortexsolution.com	Aug 01, 2025 2:08 AM
Texas Values	kyle@texasvalues.com	Aug 01, 2025 2:08 AM
Genric Inc	pattwood@genric.com	Aug 01, 2025 2:08 AM
Citrus Advertising	sheila@citrusadv.com	Aug 01, 2025 2:08 AM
Competitive Edge Business Solutions	tdaniels@focalpointcoaching.com	Aug 01, 2025 2:08 AM
XyberMed Cooperation	ammaar@xybermed.com	Aug 01, 2025 2:08 AM
Energia USA, Inc.	bids@energiasaves.com	Aug 01, 2025 2:08 AM
International Alliance Group	larry@iagusa.org	Aug 01, 2025 2:08 AM
BKTB Group Inc dba MC Austin	imoreno@mcaustin.com	Aug 01, 2025 2:08 AM
RevoTRAC, LLC	melissa@revotracc.com	Aug 01, 2025 2:08 AM
AMB Modulaire Inc	sylvainperrault@ambmodulaire.com	Aug 01, 2025 2:08 AM
Liberty Safety Company LLC	Kennyc@libertysafetyco.com	Aug 01, 2025 2:08 AM
UnBoxed Solutions	robert@swg-unboxed.org	Aug 01, 2025 2:08 AM
C.A Friend Consulting	christian@cafriendconsulting.com	Aug 01, 2025 2:08 AM
VEscape Labs	info@vescapelabs.com	Aug 01, 2025 2:08 AM
TPI Billing Solutions	cmcluskey@tpibillingsolutions.com	Aug 01, 2025 2:08 AM

NXTGEN Clean Energy Solutions	russ@nxtgencleanenergy.com	Aug 01, 2025 2:08 AM
Hi Mark Construction Inc	mh20man@msn.com	Aug 01, 2025 2:08 AM
Trans Canada Forest Products	srubin@pftranscan.com	Aug 01, 2025 2:08 AM
Relannford Enterprises LLC	sandra@relannford.com	Aug 01, 2025 2:08 AM
Global Alliant	operations@globalalliantinc.com	Aug 01, 2025 2:08 AM
Success by Design, Inc.	megan@successbydesign.com	Aug 01, 2025 2:08 AM
SMART GROUP SYSTEMS	MICKEY@SMGSYSTEMS.NET	Aug 01, 2025 2:09 AM
Allied Strategic Solutions	bwinslow34@yahoo.com	Aug 01, 2025 2:09 AM
Senture, LLC, a TP company	bobbie.g.gutierrez@senture.com	Aug 01, 2025 2:09 AM
Asera LLC	jodi-annbirch@AseraSolutions.com	Aug 01, 2025 2:09 AM
YOSVENMA LLC	corderoenma@icloud.com	Aug 01, 2025 2:09 AM
Aquiyl Business Services	nijah@aquiyel.com	Aug 01, 2025 2:09 AM
Slooh	procurement@slooh.com	Aug 01, 2025 2:09 AM
Mitchell Logistics CO. LLC	Info@MitchelloLogistics.co	Aug 01, 2025 2:09 AM
Vendor	jennifer@perfectfitimage.com	Aug 01, 2025 2:09 AM
Argyle Build Inc.	maret@argyle.build	Aug 01, 2025 2:09 AM
Foresight Engineering and Technology	info@cleanconnects.com	Aug 01, 2025 2:09 AM
M8 Management LLC	twms@m8managementllc.com	Aug 01, 2025 2:09 AM
PwC	jon.souder@pwc.com	Aug 01, 2025 2:09 AM
Bluestar Systems Inc	jigar@bluestarsystemsinc.com	Aug 01, 2025 2:09 AM
Liberty Home Health LLC dba Lab Pointe	support@labpointe.com	Aug 01, 2025 2:09 AM
Worldstrides	schoolvendorcontractrequests@worldstrides.com	Aug 01, 2025 2:09 AM
nTech Workforce	sangeetha@ntechworkforce.com	Aug 01, 2025 2:09 AM
Pride Global	prem.savalani@prideglobal.com	Aug 01, 2025 2:09 AM
CMIT Solutions of Best Southwest Dallas County	klewis@cmitsolutions.com	Aug 01, 2025 2:09 AM
Enspyre Consulting	ljones@enspyre.com	Aug 01, 2025 2:09 AM
Avista Realtime Systems, LLC	Wshumaker@avistarealtime.com	Aug 01, 2025 2:09 AM
AlexiGen BioTech, LLC	jeffreyferguson@alexigen.com	Aug 01, 2025 2:09 AM
Accelerated Fleet Services	rbias@afsfleet.com	Aug 01, 2025 2:09 AM
XSiv Technologies	bbalkcom@xsivtechnologies.com	Aug 01, 2025 2:09 AM
The Voice Society	maria@thevoicesociety.com	Aug 01, 2025 2:09 AM
Innovative Edge TCS	swarna@ie-tcs.com	Aug 01, 2025 2:09 AM
Vendor	Aprilsspringcleaningllc@gmail.com	Aug 01, 2025 2:09 AM
Florida Gold Foods LLC	sew@floridagoldfoods.com	Aug 01, 2025 2:09 AM
CNA INSTRUCTOR CONSULTANTS LLC	amy@thesecretcocktail.com	Aug 01, 2025 2:09 AM
Fred's Award World	rose.freds@outlook.com	Aug 01, 2025 2:09 AM
Blue Chip Works	tony@bluechipworks.com	Aug 01, 2025 2:09 AM
MBI	justin.conroy@mbakerintl.com	Aug 01, 2025 2:09 AM
Enpramex distribution	mike@enpramex.com	Aug 01, 2025 2:09 AM
Octilion LLC	niket@thebilions.com	Aug 01, 2025 2:09 AM
Vendor	mike@baconcompanies.com	Aug 01, 2025 2:09 AM
Moogle Canada Inc.	director@mooglelabs.com	Aug 01, 2025 2:09 AM
Hamilton Staffing Solutions	angela.h@hamiltonstaffingsolutions.com	Aug 01, 2025 2:09 AM
Elias Institute of Professional Coaching Inc	janine@drjanineelias.com	Aug 01, 2025 2:09 AM
Armadillo Photo Supply	rhernandez@armadillophoto.com	Aug 01, 2025 2:09 AM
Vivia Group	susan@viviagroup.com	Aug 01, 2025 2:10 AM

NWN Carousel	cludwig@nwncarousel.com	Aug 01, 2025 2:10 AM
Alletec Inc.	amian@alletec.com	Aug 01, 2025 2:10 AM
Flat Rate Movers, Ltd.	davidg@flatrate.com	Aug 01, 2025 2:10 AM
BRZ Investment & Consulting LLC	proc@brzinvestment.com	Aug 01, 2025 2:10 AM
HIVOLT Advanced Inc.	andrew.Klinger@hva-inc.com	Aug 01, 2025 2:10 AM
Vendor	peter@graceyworks.com	Aug 01, 2025 2:10 AM
Vendor	Michael.Keegan@abm.com	Aug 01, 2025 2:10 AM
Citronway	gokocha@citronway.com	Aug 01, 2025 2:10 AM
Make Stuff Move Inc.	sourcing@makestuffmove.com	Aug 01, 2025 2:10 AM
Mindset Labs, Inc.	RFX@tbh.us	Aug 01, 2025 2:10 AM
Surefox	matthew.reeser@surefox.com	Aug 01, 2025 2:10 AM
Vega Procurement Solutions Group, LLC	avega@vegaprocore.com	Aug 01, 2025 2:10 AM
Ward Companies, LLC.	wward219@gmail.com	Aug 01, 2025 2:10 AM
bond & bond auctioneers	sales@bondauctioneers.com	Aug 01, 2025 2:10 AM
Maribel Martinez Consulting	maribel@maribelmartinezconsulting.com	Aug 01, 2025 2:10 AM
R and J Services	rickrogers10@outlook.com	Aug 01, 2025 2:10 AM
MFRXM, Inc	tim.thomas@crystalclearrx.com	Aug 01, 2025 2:10 AM
Garner Paving and Construction LLC	garnerpaving@sbcglobal.net	Aug 01, 2025 2:10 AM
Cushman & Wakefield of Long Island, Inc	David@cushwake.com	Aug 01, 2025 2:10 AM
HV	hannah.vdbg@gmail.com	Aug 01, 2025 2:10 AM
Tekterra, Inc.	rob.conrad@tekterra.com	Aug 01, 2025 2:10 AM
Knight Restoration, LLC	l.thomason@knightcommercial.com	Aug 01, 2025 2:10 AM
MALAN BEST SECURITY INC	Info@malanbestsecurity.com	Aug 01, 2025 2:10 AM
TRC Environmental Corp	mpendergrass@trccompanies.com	Aug 01, 2025 2:10 AM
Parking Company of America (PCA-KC)	procurement@parkwithpca.com	Aug 01, 2025 2:10 AM
Planting Seeds Academic Solutions	cjones@plantingseedstutoring.com	Aug 01, 2025 2:10 AM
Think Board	hello@think-board.com	Aug 01, 2025 2:10 AM
AV Cabling Contractors	gil@avcablingcontractors.com	Aug 01, 2025 2:10 AM
Precision Environmental Company	Deureka@precision-env.com	Aug 01, 2025 2:10 AM
Euna Solutions	rfp@questica.com	Aug 01, 2025 2:10 AM
Digital Plus Solutions LLC	agoyal@digitalplussolutions.com	Aug 01, 2025 2:10 AM
Rig logistics Inc	narinder@riglogistics.com	Aug 01, 2025 2:10 AM
144 Family Care	chichikakoma@gmail.com	Aug 01, 2025 2:10 AM
Eagle Consulting & Development LLC	cassandra@eagleconsultingdevelopment.com	Aug 01, 2025 2:10 AM
DNB Enterprises, Inc.	ron.gilbert@dnbent.com	Aug 01, 2025 2:10 AM
Unified Services Consulting Group	Joseph.Leonard@uscongru.com	Aug 01, 2025 2:10 AM
California	info@ubuntupsych.com	Aug 01, 2025 2:10 AM
Symposit LLC	bobby.bermudez@symposit.com	Aug 01, 2025 2:10 AM
Strong Solutions LLC	info@strongsolutionsutah.com	Aug 01, 2025 2:10 AM
Anglin Consulting Group, Inc	yashieka@anglincg.com	Aug 01, 2025 2:10 AM
TWW Enterprises	daniel.wright@twwenterprises.com	Aug 01, 2025 2:10 AM
Vendor	amandar@newporttc.com	Aug 01, 2025 2:10 AM
MD Claims Group LLC	awalgamotte@mdclaimsgroup.com	Aug 01, 2025 2:10 AM
Hunter Cattle Co	accounting@huntercattle.com	Aug 01, 2025 2:10 AM
Topology Health	alex@topology.health	Aug 01, 2025 2:10 AM
Transform Interactive	josie@transforminteractive.com	Aug 01, 2025 2:10 AM

Industrial Applied Technologies	tbearden.iatllc@gmail.com	Aug 01, 2025 2:10 AM
Expanded Learning Academy	cgreen@expandedlearningacademy.com	Aug 01, 2025 2:10 AM
McConnell & Jones LLP	bharper@mjlm.com	Aug 01, 2025 2:10 AM
Baseline Telematics Inc.	pasavoie@baselinetelematics.com	Aug 01, 2025 2:10 AM
Direct Mop Sales, Inc.	mjulo@directmopsales.com	Aug 01, 2025 2:10 AM
Lipsey Logistics Worldwide LLC	LipseyRRS@lipseylogistics.com	Aug 01, 2025 2:11 AM
Vendor	tony@bmpcomp.com	Aug 01, 2025 2:11 AM
APC BILLING	info@apcbilling.com	Aug 01, 2025 2:11 AM
GEM Car Sales and Service, LLC	cade@gemnev.com	Aug 01, 2025 2:11 AM
Bioquintex Solutions	sherry.east@bioquintex.com	Aug 01, 2025 2:11 AM
RT Solutions Group LLC.	admin@rtsolutionsgrp.com	Aug 01, 2025 2:11 AM
Birch Agency, Inc	rcastellana@birchagency.com	Aug 01, 2025 2:11 AM
Fluxus USA	angel@fluxusmg.com	Aug 01, 2025 2:11 AM
Web Wizards	chad@webwizards.ca	Aug 01, 2025 2:11 AM
All City Communications	nmiller@allcitycom.com	Aug 01, 2025 2:11 AM
H & K Prints	info@hkprintSCO.com	Aug 01, 2025 2:11 AM
3 Tier Group	admin@3tiergp.com	Aug 01, 2025 2:11 AM
Braden Business Systems, Inc.	JLOBRACO@BRADENONLINE.COM	Aug 01, 2025 2:11 AM
Inoapps	rj.brownlow@inoapps.com	Aug 01, 2025 2:11 AM
Choice-Telematics	Ryan.Clemons@Choice-telematics.com	Aug 01, 2025 2:11 AM
Change by Design	ebbers@changebydesign.us	Aug 01, 2025 2:11 AM
Data Storage Science, LLC	dsbsd@ds-science.com	Aug 01, 2025 2:11 AM
Globiser, Inc	cnipe@globiser.com	Aug 01, 2025 2:11 AM
LMEC LLC	leti@lmecllc.com	Aug 01, 2025 2:11 AM
Sublime Wireless Inc.	john.oleary@swius.com	Aug 01, 2025 2:11 AM
ATTAC Consulting Group	busdevelopment@attacconsulting.com	Aug 01, 2025 2:11 AM
Sports Connection Gear	ronnie@sportsconnectiongear.com	Aug 01, 2025 2:11 AM
Leider Enterprises Inc DBA Connect Distributors	Chesky@connectdist.com	Aug 01, 2025 2:11 AM
Impact Printing and Graphics LTD	claudia@impactprinting.biz	Aug 01, 2025 2:11 AM
River North Transit LLC	procurement@ridewithvia.com	Aug 01, 2025 2:11 AM
The Joshua Agency LLC	coryj222001@yahoo.com	Aug 01, 2025 2:11 AM
Wingman63, LLC.	andi.poch@wingman63.com	Aug 01, 2025 2:11 AM
Next Structural Integrity Inc	janice.collins@nextsi.com	Aug 01, 2025 2:11 AM
Varcons	bonfire@varcons.com	Aug 01, 2025 2:11 AM
C5 GROUP LLC	E.C.IKEAKOR@GMAIL.COM	Aug 01, 2025 2:11 AM
ADB Companies Inc.	mbinder@adb-us.com	Aug 01, 2025 2:11 AM
Steve Lewey's Vendor	steve.lewey@beltmann.com	Aug 01, 2025 2:11 AM
ArborVista, LLC	bids@arborvista.com	Aug 01, 2025 2:11 AM
Prosource IT	kskelton@prosourceit.net	Aug 01, 2025 2:11 AM
Dig 'N It Excavation LLC	DNIEX@YAHOO.COM	Aug 01, 2025 2:11 AM
Xperteks Computer Consultancy, Inc.	mvelez@xperteks.com	Aug 01, 2025 2:11 AM
Athletics Admin	kc@athleticsadmin.com	Aug 01, 2025 2:11 AM
1digit	jgeiling@1digit.nyc	Aug 01, 2025 2:12 AM
Light As Air Boats	andi@lightasairboats.com	Aug 01, 2025 2:12 AM
OP Consulting Group LLC	owner@opconsultinggroup.com	Aug 01, 2025 2:12 AM
Medic-One Medical Services	mporter@MedicOne.org	Aug 01, 2025 2:12 AM

Exceptional Lives	anne.punzakmarcus@exceptionallives.org	Aug 01, 2025 2:12 AM
Bridge The Gap Sped, LLC	monique@bridgethegapsped.com	Aug 01, 2025 2:12 AM
Jackson Movers	info@mymovingsupport.com	Aug 01, 2025 2:12 AM
Security & Safety Associates of Louisiana LLC	revere@ssala.us	Aug 01, 2025 2:12 AM
Blue Raster	mlippmann@blueraster.com	Aug 01, 2025 2:12 AM
Sacriste Empire Ai Professional Technology Services	csdunn@sacristempire.com	Aug 01, 2025 2:12 AM
Simarn, LLC	GARY.FEZZEY@SIMARN.COM	Aug 01, 2025 2:12 AM
Grow America	jrodarte@growamerica.org	Aug 01, 2025 2:12 AM
Safe Havens International, Inc.	phuong@weakfish.org	Aug 01, 2025 2:12 AM
ATA Services, Inc.	pharrod@ataservices.net	Aug 01, 2025 2:12 AM
Megastar HR	beca@megastarhr.com	Aug 01, 2025 2:12 AM
Pearl Interactive Network	mantwine@pinsourcing.com	Aug 01, 2025 2:12 AM
CJIS GROUP LLC	Region2@cjisgroup.com	Aug 01, 2025 2:12 AM
Optimal Solutions Group	procurement@optimalsolutionsgroup.com	Aug 01, 2025 2:12 AM
JobSite Diesel Repair	sales@jobsitediesel.com	Aug 01, 2025 2:12 AM
3Core Systems, Inc	navin.kandula@3coresystems.com	Aug 01, 2025 2:12 AM
Onebridge Support Services LLC	anita@onebridgecenter.com	Aug 01, 2025 2:12 AM
Sophron Networks LLC	rmurphy@sophonnet.com	Aug 01, 2025 2:12 AM
D2D IT Services LLC	szahid@d2dis.com	Aug 01, 2025 2:12 AM
University of Cincinnati Economics Center	b.evans@uc.edu	Aug 01, 2025 2:12 AM
MS. TAMMY'S SOLUTIONS INC	info.mstammysolutions@gmail.com	Aug 01, 2025 2:12 AM
Publicus	clacatus@public-us.com	Aug 01, 2025 2:12 AM
RCS Excavation, Inc.	jboak@rcsexcavation.com	Aug 01, 2025 2:12 AM
Altigen	chet.hanks@altigen.com	Aug 01, 2025 2:12 AM
SCRIBEDOC.COM, IN C	sandy@scribedoc.com	Aug 01, 2025 2:12 AM
Vendor	michael.ongkiko@nfp.com	Aug 01, 2025 2:12 AM
Southwind Marketing Group	Damien@southwindmarketing.com	Aug 01, 2025 2:12 AM
DIMEC Inc.	greg.gutowski@dimec.ca	Aug 01, 2025 2:12 AM
Crossbow Group	jbower@crossbowgroup.com	Aug 01, 2025 2:12 AM
MoeKim Alliance LLC	mauricewhite@moekim.com	Aug 01, 2025 2:12 AM
EcosConnect LLC	paul@ecosconnect.com	Aug 01, 2025 2:12 AM
Ferox Group, LLC	bradley@theferoxgroup.com	Aug 01, 2025 2:12 AM
COAL HARBOUR MECHANICAL LTD	tyler.ohm@chm.ca	Aug 01, 2025 2:12 AM
Sys Code Labs llc	uma@syscodelabs.com	Aug 01, 2025 2:12 AM
EC Technology Consulting Services LLC	mcouncil@eccybersecurity.com	Aug 01, 2025 2:12 AM
Drive Integration, LLC	brock@driveintegrationllc.com	Aug 01, 2025 2:12 AM
Remediation Services LLC	jjarnagin@rsi-ks.com	Aug 01, 2025 2:12 AM
Imprint Penny LLC	bids@imprintpenny.com	Aug 01, 2025 2:12 AM
Let the Beat Build	rlopez@letthebeatbuild.me	Aug 01, 2025 2:12 AM
Freedom Commercial Services	jvetzel@goarmstrong.com	Aug 01, 2025 2:12 AM
Strategic Government Resources	rfp@governmentresource.com	Aug 01, 2025 2:13 AM
Object Technology Solutions, Inc.	proposals@otsi-usa.com	Aug 01, 2025 2:13 AM
Vendor	brian.vansickle@quadbridge.com	Aug 01, 2025 2:13 AM
Techbundle	dan.drake@techbundle.com	Aug 01, 2025 2:13 AM
IconXChange, LLC	michael@iconxchange.io	Aug 01, 2025 2:13 AM
Horace Mann / Wise Benefits	LESLEY.Keenan@horacemann.com	Aug 01, 2025 2:13 AM

FUNDING matters Inc.	wpetruck@fundingmatters.com	Aug 01, 2025 2:13 AM
All Points Media LLC	jeffg@allpointscs.com	Aug 01, 2025 2:13 AM
The Thomas Consulting Group LLC	mthomas@tcgcan.com	Aug 01, 2025 2:13 AM
North Star Identity LLC	gitika.srivastava@northstar-identity.com	Aug 01, 2025 2:13 AM
eNoah iSolutions Inc	krajamani@enoahisolution.com	Aug 01, 2025 2:13 AM
S&P Controls & Rebuild	spcontrolsrebuild@yahoo.com	Aug 01, 2025 2:13 AM
Qultek Consultants, Inc.	tkhurshid@aol.com	Aug 01, 2025 2:13 AM
Assura, Inc.	karen.cole@assurainc.com	Aug 01, 2025 2:13 AM
D&D Fleet & Auto Service LLC	dana@ddfleetservice.com	Aug 01, 2025 2:13 AM
Green Leaf Procurement	jennifer@greenleafprocurement.com	Aug 01, 2025 2:13 AM
Pistevo Decision	cchan@pistevodecision.com	Aug 01, 2025 2:13 AM
NUH Janitorial Company LLC	nadeem_majid@yahoo.com	Aug 01, 2025 2:13 AM
GenSigma LLC.	rfp@gensigma.com	Aug 01, 2025 2:13 AM
Northern Inspection Services	admin@nismidwest.com	Aug 01, 2025 2:13 AM
ClearBridge Technology Group, LLC	jwetmore@clearbridgetech.com	Aug 01, 2025 2:14 AM
HERide	admin@getheride.com	Aug 01, 2025 8:27 AM
Dynamic Ideas	aratcliffe@alpharoute.com	Aug 01, 2025 10:14 AM
US Coachways, Inc	RFP@uscoachwaysinc.com	Aug 02, 2025 5:35 AM
Zum Services Inc.	lmccullen@ridezum.com	Aug 23, 2025 7:04 AM
First Student	emily.giles@firstgroup.com	Sep 03, 2025 2:29 AM
Student Transportation of America	kgalloway@ridesta.com	Sep 05, 2025 8:13 AM
Spiral Networks, Inc.	snisecure@gmail.com	Sep 16, 2025 2:49 AM
Data Center Warehouse	sergio.ramalho@4dcw.com	Sep 16, 2025 6:20 AM
HopSkipDrive, Inc.	rfp@hopskipdrive.com	Sep 16, 2025 7:40 AM
Columbia Telecommunications Corp. d/b/a CTC Technology & Energy	opportunities@ctcnet.us	Sep 16, 2025 10:14 AM
Gartner Inc.,	jordan.angel@gartner.com	Sep 16, 2025 10:22 AM
Adroit Advanced Technologies, inc.	sales@goadroit.com	Sep 16, 2025 10:23 AM
TransAct Communications, LLC	rfp@transact.com	Sep 16, 2025 11:24 AM

Solicitation Audit Checklist

Proposal:	026-E Student Transportation
Awarded Vendor(s):	First Student
Award Date:	2/17/2026
Contract Number:	026-E

X	1 Legal Affidavit(s)
X	2 Copy of Solicitation Documents
X	3 Copy of Questions & Answers
NA	4 Copy of Addenda
X	5 Notification Report
X	6 Access Report
X	7 Opening Record
X	8 Copy of Awarded Vendor Response(s)
X	9 Evaluation Summary & Recommendation
X	10 Copy of Award Letter(s) & Copy of Signed Contract(s)



This is a questionnaire that will be used to evaluate proposals by AEP's 500-Strong Transportation Division.

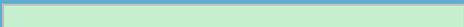
Instructions

- 1. The information provided in this questionnaire is for informational purposes only.
- 2. The information provided in this questionnaire is for informational purposes only.
- 3. The information provided in this questionnaire is for informational purposes only.
- 4. The information provided in this questionnaire is for informational purposes only.
- 5. The information provided in this questionnaire is for informational purposes only.
- 6. The information provided in this questionnaire is for informational purposes only.
- 7. The information provided in this questionnaire is for informational purposes only.
- 8. The information provided in this questionnaire is for informational purposes only.
- 9. The information provided in this questionnaire is for informational purposes only.
- 10. The information provided in this questionnaire is for informational purposes only.

Additional Instructions

Additional instructions regarding the questionnaire and the submission process.

Summary

Question Set	Questions	% Complete	Progress	Error?
1	75	100.00%		Complete: no errors
2	31	100.00%		Complete: no errors
Total	106	100.00%		

Question Set 1: Company Information

#	Question	Response	Comment	Status
1.0.1	Name of Company:	First Student, Inc.		Complete
1.0.2	Company Address:	191 Rosa Parks Street		Complete
1.0.3	City, State, zip code:	Cincinnati, OH 45202		Complete
1.0.4	Website:	https://firststudentinc.com		Complete
1.0.5	Contact Person:	Gregg Prettyman		Complete
1.0.6	Title:	VP of Alternative Transportation		Complete
1.0.7	Phone:	760.405.7171		Complete
1.0.8	Email:	gregg.prettyman@firststudentinc.com		Complete
1.0.9	Is this Business a Public Company?	No		Complete
1.0.10	Is this Business a Privately Owned Company?	Yes		Complete
1.0.11	In what year was this business started under its present name?	1984		Complete
1.0.12	Under what additional, or, former name(s) has your business operated?	First Group		Complete
1.0.13	Is this business a corporation? If yes, complete the following questions.	Yes		Complete
1.0.14	Date of Incorporation:	1984		Complete
1.0.15	State of Incorporation:	Delaware		Complete
1.0.16	Name of President:	John Kenning		Complete
1.0.17	Name(s) of Vice President(s):	Joe Schwaderer - SVP of Finance	Teresa Lake - CFO	Complete
1.0.18	Name of Treasurer:	Seagan Robinson	Christina Cahall - Assistant Treasurer	Complete
1.0.19	Name of Secretary:	Mike Petrucci - SVP, General Counsel & Secretary	Tim Lutz - Assistant Secretary, Brian Beechem - Assistant Secretary, Christa McAndrew - Assistant Secretary, Tony Vidrine - Assistant Secretary	Complete
1.0.20	Is this business a partnership? If yes, complete the following questions.	No		Complete
1.0.21	Date of Partnership:	NA		Complete
1.0.22	State Founded:	NA		Complete
1.0.23	Type of Partnership, if applicable:	NA		Complete
1.0.24	Name(s) of General Partner(s):	NA		Complete
1.0.25	Is this business individually owned? If yes, complete the following questions.	NA		Complete
1.0.26	Date of Purchase:	NA		Complete
1.0.27	State Founded:	NA		Complete
1.0.28	Name of Owner/Operator:	NA		Complete
1.0.29	Is this business type different from those identified above?	No		Complete
1.0.30	If yes, describe the company's type of format, year and state of origin and names and titles of the principals.	NA		Complete
1.0.31	Is this business women-owned?	No		Complete
1.0.32	Is this business minority-owned?	No		Complete
1.0.33	Does this business have an Affirmative Action plan/statement?	Yes	Affirmative action plan: First Student and its business units have established an equal employment practice to provide equal access and opportunity to all employees, contractors, subcontractors, applicants, customers, and vendors. Noted in our equal employment practice is a commitment to provide a work environment that promotes diversity through employment, career advancement, and other business opportunities. In addition, First Student has an established practice to create Affirmative Action programs where required.	Complete
1.0.34	Enter business headquarters location including address, city, state, zip, phone number.	191 Rosa Parks Street, Cincinnati, OH 45202		Complete
1.0.35	How long have you been at this location?	Less than a year		Complete
1.0.36	Enter business branch locations, if any. Include address, city, state, zip, phone number for each.	First Student has over 540 locations throughout the U.S. and Canada.	A complete list can be provided upon award, if requested.	Complete
Sales History				
1.1.1	What percentage of your annual sales comes from public entities?	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.		Complete

1.1.2	Provide your business's annual sales for 2023 for K-12 schools.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.3	Provide your business's annual sales for 2024 for K-12 schools.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.4	Provide your business's annual sales for 2023 for cities, counties, and other public entities.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.5	Provide your business's annual sales for 2024 for cities, counties, and other public entities.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.6	Provide your business's annual sales for 2023 for higher education.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.7	Provide your business's annual sales for 2024 for higher education.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.8	Provide your business's annual sales for 2023 for K-12 schools for products and services that meet the scope of work in this solicitation.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.9	Provide your business's annual sales for 2024 for K-12 schools for products and services that meet the scope of work in this solicitation.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.10	Provide your business's annual sales for 2023 for cities, counties, and other public entities for products and services that meet the scope of work in this solicitation.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.11	Provide your business's annual sales for 2024 for cities, counties, and other public entities for products and services that meet the scope of work in this solicitation.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.12	Provide your business's annual sales for 2023 for higher education for products and services that meet the scope of work in this solicitation.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
1.1.13	Provide your business's annual sales for 2024 for higher education for products and services that meet the scope of work in this solicitation.	All financial information, including annual sales, is considered confidential and can be provided upon award or during the interview process upon request.	Complete
Key Contacts			
1.2.1	Please provide the name, title, phone and email for your Contract Manager	Gregg Prettyman, VP of Alternative Transportation, 760.405.7171, gregg.prettyman@firststudentinc.com	Complete
1.2.2	Please provide the names, phone and email for your Distributors, Dealers, Installers, Sales Reps.	Salespeople located throughout the U.S. connect directly with local schools and community entities to assess and understand their transportation needs. A list of team members dedicated to expanding services to schools can be provided following	Complete
1.2.3	Please provide the name, title, phone and email for your Consultants & Trainers.	Desmond Poulson, Director of Operations, 480.490.8978, desmond.poulson@firststudentinc.com	Complete
1.2.4	Please provide the person's name, title, phone and email who will be handling Warranty & After the Sale services.	Desmond Poulson, Director of Operations, 480.490.8978, desmond.poulson@firststudentinc.com	Complete
1.2.5	Provide total number and location of salespersons employed by your business in the United States by city and state.	With operations running in 40 states and over 750 facilities serving over 1,100 clients, there will be an endless amount of opportunity to market this contract to new and existing customers.	Complete
Sales Training			

1.3.1	Describe how your company will implement training and knowledge of the contract with your respective sales force. Furthermore, describe how your company plans to support and train your sales force on a national, regional, or local level and generally assist with the education of sales personnel about the resulting contract.	First Student has extensive experience selling cooperative agreements directly to school districts and is confident we can help districts see the benefit of using a fully vetted, competitively bid cooperative agreement to save them not only on their alternative transportation needs, but time, money, and resources on their procurement process. Based on our experience working with cooperative purchasing agencies, we understand that working closely with AEPA and receiving additional training for our sales team will ensure we're set up for success and create a strong partnership. Please see comment for additional details.	Internal training will include, but is not limited to, the following: <ul style="list-style-type: none"> • Live Training Sessions: live sessions with an Account Specialist providing detailed training followed by a Q & A. • Pre-Recorded Webinars: pre-recorded sessions/videos that can be accessed on demand for customers to view at their convenience. • Continuous Training Sessions: Technical trainings offered by Account Specialists, including "refresher" trainings throughout the year and as needed. • Digital Communications: Emails designed to highlight monthly rotating solutions topics for the AEPA members, along with direct links to FirstStudent landing page. • Internal Trainings: Multiple touch points to promptly aware the team of all new information and changes to all systems available to clients. 	Complete
1.3.2	What is your company's plan, if your company were awarded the contract, to service up to 31 states (or the region awarded in a regional bid). Describe if your company has a national sales force, dealer network, or distributor(s) with the ability to call on eligible agencies in the participating states in AEPA.	First Student and its network of salespersons have extensive experience selling cooperative agreements directly to school districts and is confident we can help districts see the benefit of using a fully vetted, competitively bid cooperative agreement to save them not only on their alternative transportation needs, but time, money, and resources on their procurement process. Please see comment for additional details.	In addition, our marketing team will drive awareness of AEPA in the U.S. by using the following tactics: Landing Page: Create a contract landing page upon award. This site will hold all of the latest contract information, products and pricing. We will also collaborate with AEPA marketing to create an email awareness campaign to explain how FirstAlt and AEPA will make the transition seamless for the AEPA membership. • Customer Facing Collateral: FirstAlt marketing will create and deliver collateral explaining the AEPA agreement and will be staged on the AEPA landing page and printed for AEPA customers. Collateral will communicate the benefits of purchasing through the agreement from FirstAlt as well as showcase products, services, and solutions offered to customers. FirstAlt will have collateral ready to be distributed upon announcement of award. We will have collateral for current AEPA customers to make them aware of the new contract and provide an FAQ to transition into the next agreement. • Sale Enablement: FirstAlt will have a dedicated account manager for all AEPA members. Our account manager will train our sales team on the AEPA agreement and our marketing team will provide sales enablement tools as updates and/or changes with the AEPA program arise. • Customer Newsletter: First Student sends a quarterly newsletter to thousands of customers and tens of thousands of prospects. Upon award, FirstAlt and AEPA will be featured heavily and will have a spotlight every quarter moving forward. • Corporate Communications: Shall FirstAlt win the award, a press release will be sent out via PR newswire. The new agreement between FirstAlt and AEPA	Complete
Products & Services				
1.4.1	Provide a description of the Products, Services & Solutions to be provided by the product category set forth in Part B - Specifications. The primary objective is for each Supplier to provide its complete product, service, and solutions offerings that fall within the scope of this solicitation so that participating agencies may order a range of products as appropriate for their needs.	Our pricing includes the following additional services: routing, real-time monitoring of every trip, continuous optimization of trips, a minimum of three dedicated full-time employees to assist with routing, trip monitoring, and field operations, as well as robust reporting tools and quarterly customer meetings to analyze budget numbers. Bilingual services are always available to our district partners and student guardians. For further details, please see our 'Pricing Overview' in attachments.	First Alt® provides a cost-effective and safe transportation alternative for students—including those with special needs and those experiencing homelessness—ensuring they arrive at school safely and on time in the care of consistent, professional drivers. Our solution is built on a network of local transportation service providers, allowing us to deliver fast response times, personalized service, and staff who understand the unique needs of each community. We operate with a flexible, pay-as-you-go model that supports budget control and scalability, without long-term contracts or hidden fees. Our dedicated drivers are trained in student transportation best practices, offering safety, reliability, and familiarity for students. For additional details, please see our Pricing Overview section.	Complete
Distribution				
1.5.1	Describe how your company proposes to distribute the products and services nationwide, regionally, or at the local level.	First Student is the largest provider of student transportation services in North America and currently services clients in 40 states, giving us an advantage when it comes to establishing services in new service areas. Please see comment for additional details.	Unlike new startups, First Student has a large presence across the education industry and is widely recognized by districts across all areas of North America. Our reputation along with our established relationships with districts and transportation partners alike enable us to start services in new service areas with ease. We have the flexibility to expand and contract our fleet to meet the ever-changing requirements of various student populations nationwide and can readily accommodate various transportation needs.	Complete
1.5.2	Provide the type (service/support or distribution) and location of centers that support the United States by name, city and state.	There are 756 First Student locations in 40 states, with the ability to expand into additional states as needed. Additionally, we are providing service in five Canadian provinces. Please see comment for additional details.	A detailed location list can be provided upon request. First Student is capable of servicing districts in all 50 states.	Complete
1.5.3	Describe the criteria and process by which your company selects and approves subcontractors, distributors, installers, and other independent services.	Please see comment for response.	1. Initial Review • Drivers must have the following qualifications to start the onboarding process: i. Must be 21 years of age or older unless otherwise specified by contract ii. Must possess a valid driver's license in the state or province of residency iii. Must provide an updated photo for driver ID 2. Background and Motor Vehicle Record Checks • We work with a third-party vendor, First Advantage, who provides our pre-service and ongoing checks for all drivers. Then, our Employment Standards team reviews all results to ensure drivers are compliant with federal, state, and local laws. • Driver qualifications include: i. Initial and Ongoing Motor Vehicle Records Check ii. No more than three moving violations or three minor accidents in past three years iii. Must have three years of licensed driving experience iv. We also examine Motor Vehicle Records (MVRs) for any pattern of unsafe driving behaviors exhibited by a continual accumulation of minor infractions. v. Initial and Ongoing Criminal Records Checks vi. Applicant's entire conviction history is viewed holistically vii. DUI/DWI convictions may disqualify applicants from employment 3. Drug and Alcohol Testing • In addition to a pre-service drug screen, drivers are entered into a quarterly random drug testing pool and will also be tested upon reasonable suspicion or accidents. • Drivers with a positive result or refusal of pre- or post-engagement, random, next-accident or reasonable suspicion drug/alcohol test will be disqualified	Complete
1.5.4	Provide a list of current subcontractors, distributors, installers, and other independent service providers who are contracted to perform the type of work outlined in this solicitation in the member agency states. Include, if applicable, contractor license or certificate information and the state(s) wherein they are eligible to provide services on behalf of the business.	Please see comment for response.	A list of subcontractors can be requested by the district upon award and provided prior to services.	Complete

1.5.5	If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.	Please see comment for response.	First Student supports small businesses whenever possible. We engage in good-faith efforts to maximize minority-owned (MBE), woman-owned (WBE), small (SBE), disadvantaged (DBE), historically underutilized (HUB) and disabled veteran (DVBE) businesses and firms. We commit to supporting the local business community and minority/disadvantaged businesses and will pursue partnership opportunities that are advantageous to all our clients. First Student's FirstAlt division works directly with locally established small businesses which are often MWBE businesses and ensure that much of the revenue produced by these contracts remains in the very communities that are served.	Complete
1.5.6	If applicable, describe other ways your company can be sensitive to a participating agencies desire to utilize local and/or MWBE companies, such as the number of local employees and offices with a geographic region, companies your firm uses that may be local (i.e. delivery company), your own company's diversity of owner employees, etc.	Please see comment for response.	First Student launched a Diversity & Inclusion Council. The Council includes 28 employees from various departments and locations throughout First Student. Council members are invited to the organization for a set period of time. Member rotation allows more employees to represent our diverse organization. First Student supports small businesses whenever possible. We engage in good-faith efforts to maximize minority-owned (MBE), woman-owned (WBE), small (SBE), disadvantaged (DBE), historically underutilized (HUB) and disabled veteran (DVBE) businesses and firms. We commit to supporting the local business community and minority/disadvantaged businesses and will pursue partnership opportunities that are advantageous to all our clients. First Student's FirstAlt division works directly with locally established small businesses which are often MWBE businesses and ensure that much of the revenue produced by these contracts remains in the very communities that are served.	Complete
1.5.7	If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or MWBE business as defined by the Small Business Administration. Provide product/service name, company name and small/MWBE designation.	NA	Not applicable because First Alt provides a service and not a physical product. First Student supports small businesses whenever possible. We engage in good-faith efforts to maximize minority-owned (MBE), woman-owned (WBE), small (SBE), disadvantaged (DBE), historically underutilized (HUB) and disabled veteran (DVBE) businesses and firms. We commit to supporting the local business community and minority/disadvantaged businesses and will pursue partnership opportunities that are advantageous to all our clients. First Student's FirstAlt division works directly with locally established small businesses which are often MWBE businesses and ensure that much of the revenue produced by these contracts remains in the very communities that are served.	Complete
Marketing				
1.6.1	Describe how this business marketed its products and services to schools, nonprofit organizations, and other public sector audiences for the most recent full year. List all conventions, conferences, and other events at which this company exhibited.	-	In the most recent year, First Alt promoted its alternative transportation services through a combination of industry trade shows, conferences, and targeted campaigns. Our marketing mix included a strong presence at K-12 focused events, including SESPTC, SCAPT, STN Expo (West and East), CSC Live, NAPT, TSD, NASDPTS, Triple I, GCAPT, CASTO, CA Charter School Conference, PASBO, CGCS, UAPT, CSPTA, NM Charter Schools, FAPT, NCPA, TAPT, TAA, and WAPT where we exhibited, led sessions, and conducted one-on-one meetings with district decision-makers. Beyond events, we invested in paid digital media, shared content on social media, and ongoing thought-leadership through customer case studies and press releases. We also distribute a quarterly customer newsletter to thousands of district leaders, consistently highlighting the value of First Alt's one-stop solution for safe, reliable alternative transportation services.	Complete
1.6.2	Describe how your company will market the resulting contract to eligible Member Agencies. Describe how your company differentiates the new agreement from existing contracts that your company may hold today. Please be specific and detailed in your response.	-	Upon award, First Alt will create a dedicated AEPA landing page with clear details about the agreement, contract benefits, and a link to the AEPA site. Our marketing team will produce new collateral that differentiates this agreement from other purchasing options, emphasizing time and cost savings available through AEPA. We will highlight the contract in our quarterly customer newsletter, run targeted paid and social campaigns to superintendents and transportation directors, and equip our sales force with AEPA-specific talking points and enablement tools. Differentiation will be underscored by positioning AEPA as the fastest, most compliant procurement path to access First Alt's vetted and safe drivers, GPS-enabled tracking, and consistent service delivery.	Complete
1.6.3	Describe the ways in which your company will collaborate with AEPA Agencies to market the resulting contract. Include any contract announcements, planned advertisements, and any other direct or indirect marketing activities promoting the AEPA awarded contract. Add any supplemental materials as pdfs and label them as Exhibit A-Marketing.	Please see comment for First Student's marketing strategy will be approached:	Landing Page: First Student will create a contract landing page upon award. This site will hold all of the latest contract information, products, and a link back to AEPA's landing page. We will also collaborate with the AEPA marketing team to create an email awareness campaign to explain how First Student and AEPA will make the transition seamless for the AEPA membership. Sale Enablement: First Student will have a dedicated account manager for all AEPA members. Our account manager will train our sales team on the AEPA agreement, and our marketing team will provide sales enablement tools as updates and/or changes with the AEPA program arise. Corporate Communications: Upon award, a press release will be sent out via PR newswire. This new agreement between First Student and AEPA will be shared on the First Student Newswire as well as on social media and will be shared by colleagues. After award and initial introductory meeting between First Student and AEPA, the agreement will be shared the first Thursday in our FirstNews newsletter that circulates to all internal employees. Co-Marketing Opportunities: First Student will gladly participate in any co-branding and co-marketing opportunities with AEPA. The marketing team currently co-markets with other vendors successfully. Social and Paid Media: First Student will use social and paid media to reach current AEPA members as well as potential members. Executive Sponsorship: Our First Student management team will conduct quarterly business reviews with AEPA's executive leadership team.	Complete
1.6.4	Describe the process for how the company will launch the contract with current and potential agencies.	Please see comment for First Student's marketing strategy will be approached:	Customer Facing Collateral: First Student's marketing team will create and deliver collateral explaining the AEPA agreement which will be staged on First Student's AEPA landing page and physically printed for distribution at meetings, conferences, seminars, and any other events where marketing potential exists. Collateral will communicate the benefits of purchasing through the agreement from First Student as well as showcase products, services, and solutions offered to customers. First Student will have collateral ready to be distributed upon announcement of award and will continue to educate non-member prospects about the benefits of cooperative purchasing and help them through the AEPA member onboarding process. Customer Newsletter: First Student sends a quarterly newsletter to thousands of customers and tens of thousands of prospects. Upon award, First Student and AEPA will be featured heavily and will have a spotlight every quarter moving forward.	Complete
1.6.5	Describe your company's ability to produce and maintain full color print or electronic advertisements in camera ready format.	Our company demonstrates strong capabilities to produce high quality, full-color materials for both print and digital formats. Please see comment for further details.	Camera-Ready Standards: The artwork and proofing process ensures that materials are ready for production without further modification, meeting the definition of "camera-ready." This includes final approval steps, digital formatting, and adherence to color and layout specifications. Digital and Print Versatility: The company works with vendors capable of producing both sides of printed materials with consistent imprinting and supports digital formats for electronic distribution. Ongoing Coordination: Communications between team members from First Alt and First Student's marketing team actively collaborate on marketing materials for cooperative purchasing proposals.	Complete
Environmental Initiatives				
1.7.1	Indicate if your company has any products in your offering that have any third-party environmental certifications.	NA	First Alt does not provide any physical products.	Complete

1.7.2	Describe the business's "Green" objectives (e.g. LEED Certification, reducing footprint, reuse, reduce, recycle)	For alternative student transportation specifically, we seek out subcontractors utilizing hybrid and electric vehicles.	<p>First Student is committed to lowering vehicle emissions, building, and operating an evercleaner school bus fleet and to a clean and healthy environment through business practices like waste minimization, Clean Water Act compliance, spill and release responding and reporting, chemical inventory management and reporting, compliance auditing and environmental information management. Our environmental management consultant, Strategic Environmental Inc., conducts a Phase I environmental assessment for all new locations and oversees our environmental reporting systems, providing guidance in all major areas of compliance.</p> <ul style="list-style-type: none"> Waste Minimization – Data from our waste management partner allows First Student to continually decrease the amount of waste generated at each of our locations. They have helped us minimize the volume of office waste and the hazardous waste generated at our facilities. Clean Water Act Compliance - We take part in a third-party evaluation of maintenance shops to identify potential issues concerning Clean Water Act compliance. The process involves two separate programs: 1) spill and release response training and reporting and 2) stormwater permitting. Spill and Release Response and Reporting - Our environmental partner maintains a complete database listing of our emergency response contacts for every location. As part of our commitment to ensuring we minimize the potential impact from unforeseen incidents, we require all Location Managers to complete annual spill response training. Chemical Inventory Management and Reporting - Each operating location keeps a chemical inventory updated annually as part of our Emergency Response Community Right-to-Know program. 	Complete
1.7.3	Describe what percentage of your offering is environmentally preferable and what are your company's plans to improve this offering?		FirstAlt is committed to continuous innovation and sustainability. We actively seek out and implement new strategies to enhance our operations while reducing our environmental footprint. By prioritizing eco-conscious transportation solutions—such as optimizing routes, exploring alternative fuel options, and integrating green technologies—we aim to support a cleaner, more sustainable future. Our ongoing efforts reflect a deep commitment to both operational excellence and environmental responsibility.	Complete
Value Add				
1.8.1	Describe any/all features of your company that you feel will provide additional value and benefit to a participating AEPA agency.	Our proposal provides a detailed description of all electronic features, hands on operation team and helpful functions that will benefit AEPA and all participating districts.	First Alt provides school bus operations with faster response times and personalized service. Our staff and drivers are familiar with the communities they serve and are committed to building lasting relationships with administrators and families. With a flexible, pay-as-you-go model, districts only pay for the trips they use—no long-term contracts or hidden fees—while enjoying scalable services that adapt to changing needs. We take pride in our consistent, professional drivers, trained in student transportation best practices, who offer students familiarity, safety, and professionalism.	Complete
Disclosures				
1.9.1	Does this business have actions currently filed against it? If Yes, AN ATTACHMENT IS REQUIRED: List and explain current actions, such as, Federal Debarment (on US General Services Administration's "Excluded Parties List"), appearance on any state or federal delinquent taxpayer list, or claims filed against the retainage and /or payment bond for projects.	Please see comment for detailed response.	The amount of litigation, claims and accidents experienced by First Student, Inc. is consistent with that of other similarly situated companies. First Student routinely engages in such legal matters which have no bearing on the organization's ability to fulfill the specific requirements of this or any other contract. The requested data would be onerous to compile and would provide little or no useful insight. In fact, the majority of litigation First Student is involved in is of such a minor nature that it is handled almost exclusively by our company's insurance carrier, examples would include personal injury claims and workers' compensation claims. Any settlements of such claims or litigation would be constrained by confidentiality agreements.	Complete
References				
1.10.1	Provide contact information of your business's five largest public agency customers. Include the customer business name, contact name, title, phone number and email.	Riverside Unified SD Charleston County SD Hillsborough County PS Wheeling CCSD 21 East Aurora SD 131	<p>Riverside Unified SD, CA Shawn Owen - Transportation Lead 951.788.7496 ext. 84001 sowen@riversideunified.org</p> <p>Charleston County SD, SC James Lynch - Executive Director of Transportation 843.566.8141 james_lynch@charleston.k12.sc.us</p> <p>Hillsborough County PS, FL Kitty Davis - Routing and Planning Manager 813.930.7416 katrinika.davis@hcps.net</p> <p>Wheeling CCSD 21, IL Gail Unamboowe - Transportation Manager 847.520.2705 gail.unamboowe@ccsd21.org</p> <p>East Aurora SD 131, IL Paola Garcia - Transportation Specialist 630.299.5566 PGarcia@d131.org</p>	Complete
75 Questions 100.00% Complete				

Question Set 2: Service Questionnaire

#	Question	Response	Comment	Status
Sales Data				
2.1.1	Please refer to the chart of participating AEPA member States in this solicitation, and list the states that your company has sold products/service in the past 3 years.	There are 756 First Student locations in over 40 states, with the ability to expand into additional states as needed. Additionally, we are providing services in five Canadian provinces. A detailed location list can be provided upon request.	States First Student is currently operating in: <ul style="list-style-type: none"> • AK • AR • AZ • CA • CO • CT • DE • FL • GA • IA • IL • IN • KS • LA • MA • MD • ME • MI • MN • MO • MS • MT • NC • NE • NH • NJ 	Complete
2.1.2	Please refer to the chart of participating AEPA member States in this solicitation, and list the states that your company proposes to sell in.	First Alt is able to serve all 24 states currently participating in the student transportation RFP, as well as other states that may choose to partner with AEPA in the future.	Arkansas, California, Colorado, Connecticut, Florida, Georgia, Indiana, Kansas, Kentucky, Michigan, Minnesota, Missouri, Montana, Nebraska, New Mexico, North Carolina, North Dakota, Ohio, Oregon, South Carolina, Texas, West Virginia, Wisconsin, and Wyoming.	Complete
2.1.3	Please refer to the chart of participating AEPA member states in this solicitation and list the states in which your company has sales reps, distributors, or dealers.	With operations running in 40 states and over 750 facilities serving over 1,100 clients, there will be an endless amount of opportunity to market this contract to new and existing customers.		Complete
2.1.4	Does this company have an e-commerce website?	No		Complete
2.1.5	If yes, provide the website address.	NA		Complete
2.1.6	If applicable, describe your company's ability to integrate into other ecommerce sites. Include details about your company's ability to create punch out sites and accept orders electronically (cXML, OCI, etc.)	NA		Complete
2.1.7	Provide detail on where your company has integrated with a public agency's ERP (Oracle, Infor Lawson, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, "go live" date, net sales per calendar year since "go live", and percentage of agency sales being processed through this connection.		Our First Alt trip tracking system operates as a fully integrated, end-to-end solution. It equips users with complete visibility and insights, removing the need for reliance on external systems.	Complete
Customer Support				
2.2.1	Does this business have online customer support options?	Yes	District dashboard & location support: dashboard@myfirstview.com Training: Attend a Live Webinar Parent & caregiver mobile app support: support@myfirstview.com	Complete
2.2.2	Does this business have a toll free customer support phone option?	Yes	Route or vehicle performance: Contact your local First Student location Our Trip services and Client services team has a direct line that can be access by both parents and school districts who will be able to speak with qualified team members able to assist them in a timely manner for all items regarding transportation for students.	Complete
2.2.3	Does this business offer local customer and support service options?	Yes	Our local operations team members can coordinate local customer support service.	Complete
2.2.4	State your normal delivery time (in days) and any options for expediting delivery.	Historically, we have met the routing timelines for transportation with the following procedures. The initial student data that is provided to First Student is routed in the most efficient way possible based on location, student needs, and vehicle capacity. Our typical routing timeframe is 48 hours for new/changing trips. Please see comment for additional details.	At the start of the school year, we request all student data two weeks prior to transportation. As students are added throughout the school year, our Account Guardians will first do their best to fit students into existing routes which will minimize additional costs, and in some cases, not incur any additional costs. If a student cannot be accommodated in an existing route, a new route will be created, and information will be provided to the district for approval before initiating route setup. Our team is constantly reoptimizing as students enter and leave the transportation program as well as performing regular reviews of existing routes to ensure maximum efficiency.	Complete
2.2.5	State your backorder policy. Do you fill the order when available, or cancel the order and require participating agencies to reorder if items are backordered?	NA	Not applicable to First Alt since we do not provide a physical product. First Alt adjusts district/schools transportation needs, this can include increase in trip requests or decreases.	Complete
2.2.6	Describe your company's payment terms as well as any quick pay discounts.	Net 30	First Alt does not provide discounted pricing.	Complete
2.2.7	State your company's return policy and any applicable restocking fees.	NA	Not applicable to First Alt since we do not provide a physical product.	Complete
2.2.8	Describe any special program that your company offers that will improve customer's ability to access products, on-time delivery, or other innovative strategies.	NA	First Student does not provide products, only student transportation.	Complete
Pricing				
2.3.1	Is your pricing methodology guaranteed for the term of the contract?	Yes	First Student offers the same competitive pricing year-round.	Complete
2.3.2	Will you offer customized price lists to participating entities as required per the pricing terms in the AEPA Terms and Conditions?	No	First Student offers the same competitive pricing year-round.	Complete
2.3.3	Will you offer hot list pricing (optional) as described in the pricing terms in the AEPA Terms and Conditions/Specifications?	No	First Student offers the same competitive pricing year-round.	Complete

2.3.4	Will you offer volume price discounts as described in the pricing terms of the AEPA Terms and Conditions/Specifications?	No	First Student offers the same competitive pricing year-round.	Complete
Competitiveness				
2.4.1	Is the pricing that is proposed to AEPA equal to or lower than pricing your company offers to individual entities or cooperatives with equal to or lower volume? In order for your response to be considered, your company must offer AEPA prices that are equal to or lower than those normally offered to individual entities or cooperatives with equal or lower volume.	Yes		Complete
2.4.2	Is the proposed pricing LESS THAN individual customer and/or cooperatives receive? If so, indicate the percentage by which it is lower.	No		Complete
Cooperative Contracts				
2.5.1	Does your business currently have contracts with other cooperatives (local, regional, state, national)?	Yes		Complete
2.5.2	If YES, list the cooperative name and the respective expiration date(s) of your contract with the cooperative.	Yes	CO-OP Name: Current Contract Dates BuyQ: September 2024 - August 2027 Equals: May 2023 - May 2026 Sourcewell: August 2023 - August 2027 Omnia: July 2024 - June 2027	Complete
2.5.3	If YES, and your business is awarded an AEPA contract, explain which contract your business will lead with in marketing and sales representative presentations (sales calls)?	-	If awarded an AEPA contract, FirstAlt will lead with the most recognized and favorable cooperative contract for each specific region or prospect. We understand that cooperative purchasing is not a one-size-fits-all model, and our approach is to meet each customer where they are by leveraging the cooperative agreement that best aligns with their procurement preferences and compliance requirements. We recognize that partnering with AEPA is a collaborative process. FirstAlt is committed to working closely with AEPA Member Agencies to ensure that our marketing and sales efforts reflect shared goals, regional priorities, and the unique needs of each participating state. This includes tailoring our messaging, collateral, and outreach strategies to highlight AEPA's value while remaining flexible to local market dynamics.	Complete
2.5.4	How will your company track sales, by Member Agency, that are attributable to AEPA?	-	At First Alt, we track AEPA-related sales by member agency through a combination of structured reporting tools, coordinated marketing efforts, and contract-specific documentation. This approach ensures that each transaction is accurately attributed to the appropriate AEPA Member Agency or Participating Entity. To support this process, First Alt assigns a dedicated account manager for all AEPA members. This account manager provides training to our sales team on the AEPA agreement and ensures they are equipped with the latest sales enablement tools. As updates or changes to the AEPA program arise, our marketing team will deliver timely resources to keep our teams aligned and informed. Sales attribution is further reinforced through pricing documentation. For instance, we will submit pricing forms and one-pagers, allowing for clear delineation of sales by region and agency. In addition, we internal sales tracking systems to ensure that records are accurate and up-to-date.	Complete
Fees				
2.6.1	Do you include the administrative fee in the price of your products and/or services?	Yes		Complete
2.6.2	If not, do you add on the administrative fee as a separate fee to the final invoice to the final customer?	NA		Complete
2.6.3	Are shipping and handling costs included in the price of your products and/or services? (See Part A, Section IV. 11)	NA		Complete
2.6.4	If not, do you add on applicable shipping and handling fees separately on invoices	NA		Complete
2.6.5	Does your business offer leasing arrangements under this solicitation?	NA		Complete
2.6.6	If yes, please indicate how the rate factor is determined and indicate any other cost factors related to leasing.	NA		Complete
31 Questions			100.00% Complete	



Exceptions & Deviations

AEPA 026-E

Student Transportation Solutions

Instructions

Use this form to submit any Exceptions or Deviations to any terms and conditions requested in this solicitation. Please use the numbering system in the solicitation to refer to the term or condition for which you are providing alternative language (you must provide alternative language, not simply reference to an item you do not agree to) AEPA reserves the right to accept, deny, or negotiate terms and conditions acceptable to both parties. If you have no Exceptions or Deviations, mark the "No" box in the appropriate space below with an "X".

This is a REQUIRED form that must be submitted with your response.

Company Information

Name of Company: First Student, Inc.

Company Address: 191 Rosa Parks Street

City, State, zip code: Cincinnati, OH 45202

Title: VP of Alternative Transportation

Phone: 760.405.7171

Email: Gregg.Prettyman@firststudentinc.com

Exceptions & Deviations

Instructions:

1. Mark “No” or “Yes” with an “X” below.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of exceptions. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Exceptions and Deviations to local, state or federal laws cannot be accepted under this solicitation.

X	No , this respondent does not have exceptions to the Terms and Conditions or Specifications incorporated in Parts A and/or B of this solicitation.
	Yes , this respondent has the following exceptions to the Terms and Conditions or Specifications incorporated in Parts A and/or B of this solicitation.

Document Name	Section Name, Page Number, & Outline Number	Term and Condition or Specification	Exception or Deviation Alternative Language



Part E – Signature Forms

AEPA 026-E

Student Transportation Solutions

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company’s proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled “Part E – Signature Forms – Name of Responding Company” (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire/Euna Procurement.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled “Part E – Signature Forms – Name of Responding Company”.

[Uniform Guidance “EDGAR” Certification Form](#) – *signature required

[Solicitation Affidavit](#) – *signature required

[Acceptance of Solicitation & Contract](#) – *signature required

Uniform Guidance “EDGAR” Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondent is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

3. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent’s acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

4. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

5. Right to Inventions Made Under a Contract or Agreement

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

6. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

7. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

8. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

9. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

10. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

11. General Compliance with Participating Agencies

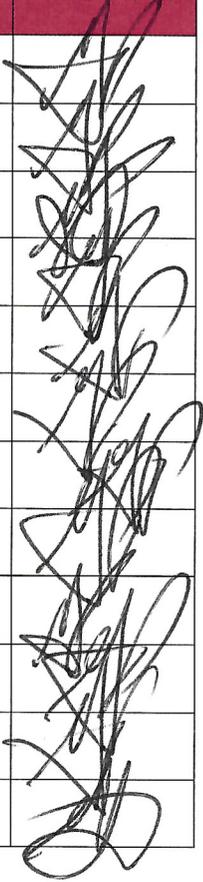
In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

12. Governing Law; Forum Selection.

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

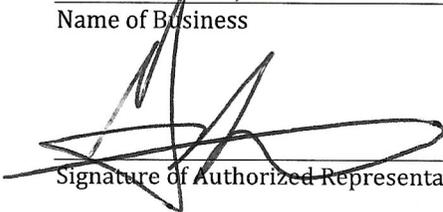
Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	Respondent Certification: YES, I agree	Initial
1. Violation of Contract Terms and Conditions	Yes, I agree	
2. Termination for Cause of Convenience	Yes, I agree	
3. Davis-Bacon Act	Yes, I agree	
4. Contract Work Hours and Safety Standards Act	Yes, I agree	
5. Right to Inventions Made Under a Contract or Agreement	Yes, I agree	
6. Clean Air Act and Federal Water Pollution Control Act	Yes, I agree	
7. Debarment and Suspension	Yes, I agree	
8. Byrd Anti-Lobbying Amendment	Yes, I agree	
9. Procurement of Recovered Materials	Yes, I agree	
10. Profit as a Separate Element of Price	Yes, I agree	
11. General Compliance with Participating Agencies	Yes, I agree	
12. Governing Law; Forum Selection.	Yes, I agree	

First Student, Inc.

Name of Business


Signature of Authorized Representative

Gregg Prettyman

Printed Name

09.09.2025

Date

Solicitation Affidavit

Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

Gregg Prettyman

191 Rosa Parks St.

Authorized Representative (Please print or type)

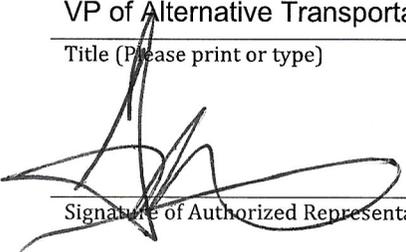
Mailing Address

VP of Alternative Transportation

Cincinnati, OH 45202

Title (Please print or type)

City, State, Zip


Signature of Authorized Representative

09.09.2025

Date

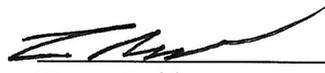
Solicitation Affidavit-Page 1 of 2

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

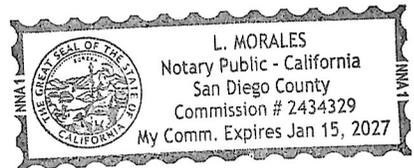
STATE OF California

COUNTY OF San Diego

SUBSCRIBED AND SWORN TO before me this 10 day of SEPTEMBER, 2025, by GREGG TOD PRETTYMAN.



Notary Public
My Commission expires: JAN. 15, 2027
Notary ID: 2434329





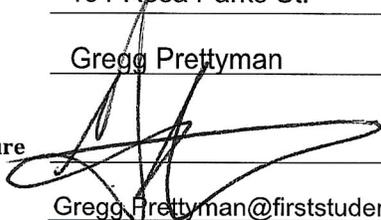
Acceptance of Solicitation & Contract

Association of Educational

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>First Student, Inc.</u>	Date	<u>9/10/25</u>
Address	<u>191 Rosa Parks St.</u>	City, State Zip	<u>Cincinnati, OH 45202</u>
Contact Person	<u>Gregg Prettyman</u>	Title	<u>VP of Alternative Transportation</u>
Authorized Signature		Title	_____
Email	<u>Gregg.Prettyman@firststudentinc.com</u>	Phone	<u>760.405.7171</u>

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2027 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency _____

Authorized Representative _____

Authorized Signature _____

Awarded this	day of	Contract Number
Contract to commence-check one	<input type="checkbox"/> 3/1/2026	<input type="checkbox"/> Or
(Member Agency to select)		



 **FIRSTalt**





Association of Educational Purchasing Agencies

AEPA RFP #026 - E Student Transportation Solutions

September 16th, 2025, at 1:30 PM

A. Cover Letter

B. Executive Summary

C. Introducing First Alt®

D. Pricing

- a) Pricing Workbook
- b) First Alt's Pricing Overview

E. Performance Capability

F. Qualifications and Experience

G. Safety and Training

H. Customer Service

I. Technology Solutions

J. Exceptions & Deviations

K. Individual States

- a) Arkansas
- b) California
- c) Colorado
- d) Connecticut
- e) Florida
- f) Georgia
- g) Indiana

h) Kansas

i) Kentucky

j) Michigan

k) Minnesota

l) Missouri

m) Montana

n) Nebraska

o) New Mexico

p) North/South Carolina

q) North Dakota

r) Ohio

s) Texas

t) West Virginia

u) Wisconsin

v) Wyoming

Cover Letter



September 16th, 2025

Dear whomever it may concern,

First Student's alternative transportation division, First Alt®, is pleased to submit a proposal to AEPA in response to your RFP #026-E Student Transportation Solutions. The accompanying executive summary and proposal documents outline the many ways we will use our expertise to meet your requirements and organizational goals with a customized approach.

First Alt® is part of the nation's largest student transportation company, First Student. Transporting more than 500,000 special needs students each day, First Student is the leader in special needs transportation. That expertise along with the most experienced management team in alternative transportation, brings a level of knowledge and experience no other alternative transportation company can match. Our management and technology approach to alternative student transportation ensures that all students, including students with special needs and students experiencing homelessness, get to school safely and on time in the hands of caring, consistent drivers.

Benefits of partnering with First Alt®

- **Flexible, pay-as-you-go model:** Only pay when services are used, with the ability to scale up or down as your transportation needs change.
- **Consistent drivers:** All drivers will be assigned to the same students and trips every day.
- **Driver identification and safety:** All drivers wear ID badges and vests, and vehicles are clearly marked for easy recognition by students, staff, and families.
- **Thorough driver training:** Drivers receive the same training as school bus operators (excluding the CDL requirement) to ensure a high level of safety and professionalism.
- **Inspected vehicles:** All vehicles will be inspected by a state certified inspector prior to starting service.
- **As-needed availability:** Use us for full service, partial support, or simply keep us as a backup option.

We understand your decision regarding alternative student transportation services has an impact on many stakeholders, and we have developed this proposal with each of them in mind. We welcome the opportunity to meet with district administration, evaluation committee and/or school officials to discuss our proposal in further detail.

Thank you for providing First Alt® this opportunity. Please feel free to contact me directly if you have any questions regarding our proposal.

Sincerely,



Gregg Prettyman
Vice President, First Alt®
760-405-7171
Gregg.Prettyman@firststudentinc.com

Executive Summary





**We are the
transportation partner
AEPA, your students,
parents, & community
can trust.**

First Alt® is committed to a long-term partnership with AEPA and supporting your strategic goals. We believe excellence in education starts with transportation and with a strong safety focus, adaptive and responsive routing, and well-trained, professional drivers. This level of excellence can only be delivered by a provider with significant experience with student transportation operations.

Your students come first in every decision you make. Each day, districts across North America trust First Alt® to transport their students to and from school. Over the past century, we have developed relationships based on a common approach to student care. Together we will establish the core tenets of our mutual philosophy—ensuring every student achieves to their highest level. First Alt® knows the communities we serve, and we care for their children like a trusted family member.

First Alt® at a Glance

<p>The Proven Solution</p> <p>Over 100 years of providing customer-focused solutions</p>	<p>Student-Centric</p> <p>Caring for the students we serve is our First priority.</p>
<p>Recognized Leader</p> <p>Chosen and trusted by more districts in North America than any other student transportation provider.</p>	<p>Operational Excellence</p> <p>Data-driven metrics ensure we proactively modify and adapt to ever-changing needs to elevate district transparency and deliver on our goals.</p>
<p>Award-Winning Safety</p> <p>The only school transportation company recognized as a safety leader by the Campbell Institute and awarded the National Safety Council’s Green Cross for Safety medal.</p>	<p>Environmental Stewardship</p> <p>Alternative fuel, electrification strategies, and operational solutions that lower emissions, provide greater efficiency, and improve passenger experience.</p>
<p>Proprietary Technology</p> <p>Seamlessly connected technology connects the bus, route, and student, which elevates safety and gives districts and parents greater visibility and control.</p>	<p>Diversity & Inclusion</p> <p>Since we serve the most diverse communities in North America, we attract, engage, and develop a workforce that reflects the students, customers, and communities we serve.</p>

Committed to Caring



100%
of our customers
RECOMMEND
FIRST ALT®
to their colleagues

““ First Alt® has been the most consistent, reliable, and compassionate transportation provider while ensuring that safety is a number one priority for the students they transport.

Victoria Storti
Livermore Valley Joint Unified School District, CA

““ Overall, my experience has been nothing short of exceptional. Over the past three years as supervisor I have never had a rideshare company be as consistent and reliable as First Alt®. If you have any transportation needs, First Alt® should be your first choice!

Diana Nelson
Madison Elementary School District, AZ

““ Overall, First Alt® has proven to be dependable, responsive, and accommodating to our needs. Based on our experience with First Alt® I would recommend their services for consideration by other school districts.

James W. Lynch
Charleston County School District

Awards & Certifications



Technology



Electrification



Operations



First Alt®’s Proposal Includes:

- Operational Excellence
- Customer Service Team
- Recruitment & Retention of Drivers
- A Dedicated Routing Team
- Award-Winning & Industry-Leading Safety Program
- Proprietary HALO™ Technology Platform – including parent and district apps
- Most experienced Alternative Student Transportation team in the industry



Operational Excellence & Customer Service

Valuable experience gained from serving districts who partner with AEPA has allowed us to refine our understanding of developing and maintaining strong operational standards that truly set us apart from the competition. We have more expertise with school districts than any other provider. Recently, our contributions were recognized by the National School Transportation Association, which selected us for their 2023 Go Yellow, Go Green Award, and the National Contractor of the Year Award. School Transportation News also gave First Student the Green Bus Fleet Award in 2023 for our leadership in electrification.

Our proposed operations team includes:



VP of Alt Transportation: Gregg Prettyman



Director of Operations, West: Desmond Poulson



Director of Operations, Central: Leon Fornelli



Director of Operations, Mid- Atlantic: Blake Smith

Award-Winning & Industry-Leading Safety Program

Safety is a way of life at First Student, and it is the top priority of the 61,000+ employees working to deliver the best start and finish to the school day. Districts that partner with us gain an entire safety organization dedicated to making safety a core value for all team members. Safety isn't what we do; it is who we are. That is why we are the only school transportation company to receive the National Safety Council Green Cross for Safety® the highest award for safety in North America.

We are also the first ground transportation company to be accepted into the Campbell Institute, a globally recognized thought leader for world-class knowledge on keeping people safe and responsibly stewarding the earth's valuable resources.

For more information on our Safety Program, please refer to the Safety and Training section.



Proprietary Technology Platform

HALO™, First Student's proprietary technology platform, connects all the people and systems involved in transporting students. The HALO™ platform connects all aspects of our operations, from recruiting, training, routing, dispatching, vehicle telematics, student ridership, and maintenance to provide a 360° view of each trip.

All parties involved in transportation have simple dashboards and apps to enable communication and provide transparency all the way down to the student rider.



HALO™ is an award-winning integrated technology platform. Fueled by artificial intelligence, it provides insights and analytics to help us continually improve our promise to provide the best experience for all our student passengers.

HALO™ has been recently awarded Forrester's 2024 Technology Strategy Impact Award for how our platform has used tech to drive our business goals. In addition, HALO™ has also been awarded T-Mobile's Unconventional Award for the way our bus connectivity has improved school bus behavior and student experience.



Monitor Every Ride and Provide Drivers with Coaching

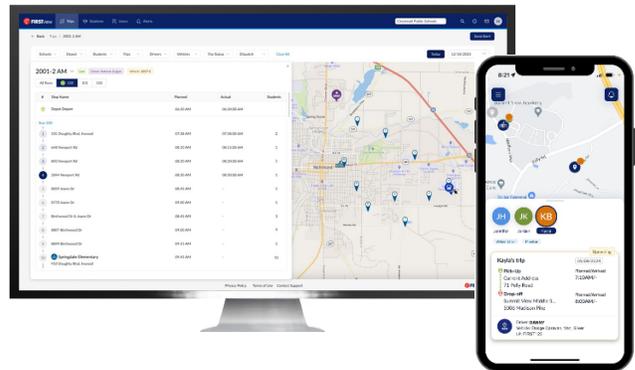
HALO™ tracks, records, and scores every route, providing our Location Managers with detailed vehicle operations data to monitor drivers' improvements and identify coaching opportunities.

Provide Parents Peace of Mind with First View®

While on the road, parents, caregivers, and students can easily track our vehicles with our vehicle tracking app, First View® powered by HALO™. Once downloaded, the app allows for monitoring multiple students, customizable distance notifications, and district alerts in multiple languages with live support.

View Your Entire Fleet with First View®

District personnel can see the whole picture with our vehicle tracking dashboard, powered by HALO™. This solution provides a complete fleet view and allows personnel to drill down to the route and stop level to always know where every vehicle is.



Our pricing fully encompasses all the cost structures of the RFP specifications, along with factoring in the appropriate costs to continue to attract and retain drivers in the current labor market with the current economic headwinds we are all facing.

After a thorough review of bid specifications, we believe we can offer the best and most competitively priced solutions for AEPA and its districts.

A detailed breakdown of our price proposal can be found in the Pricing Overview section of this proposal.



Contract Start Date

Under the current scenario, our services would begin March 1, 2026. Alternate start dates are available if your district makes an award earlier or requires additional time to finalize your decision.

First Alt® is the right choice for AEPA



As students navigate their way from childhood into adulthood, they depend on us to keep them safe. Families throughout the United States count on all schools to educate, nourish, and protect their children. No matter how old they are, it's not easy to hand your child over to someone else's care. AEPA is dedicated to ensuring that families can feel confident their students are in good hands. In turn, you need a transportation provider you can trust to make sure your students have a safe start and finish to each school day.

For over 100 years, First Student has refined our operation and developed a proven method of student safety operations and industry-leading solutions. By providing exceptional student transportation services and positively impacting your students' and families' experiences, we enable all districts to focus on their core missions

I look forward to further discussing our proposal and how our capabilities can help strengthen your transportation program. Should you have any questions, please do not hesitate to contact me.



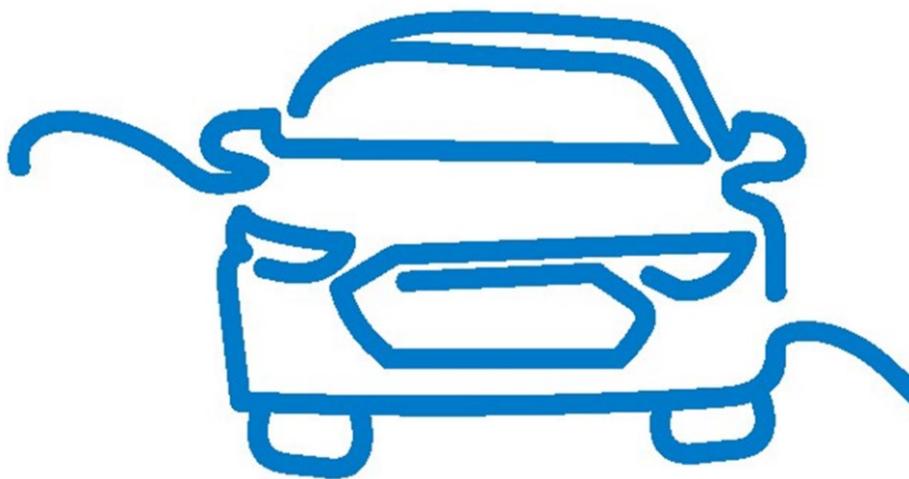
GREGG PRETTYMAN

Vice President, First Alt®
(760) 405-7171

Gregg.Prettyman@firststudentinc.com



Introducing First Alt[®]





First Alt® is a proven entity underpinned by the nation's largest bus company, First Student. First Student is the leader in special needs transportation, transporting more than 500,000 special needs students each day. That expertise, along with the most experienced management team in alternative transportation, brings a level of knowledge and experience no other alternative transportation company can match. First Student is the first and only bus company to offer a complete K-12 transportation solution. Districts can now work with one vendor to provide safe, reliable, and cost-efficient to all students regardless of their transportation needs.

First Alt® provides a cost-effective and safe transportation alternative for students, including students with special needs and students experiencing homelessness, to get to school safe and on-time in the hands of caring, consistent drivers. Our alternative transportation solution is built from a network of local transportation service providers. When you bring First Alt® on board, you aren't just offering a reliable transportation service — you're offering well-trained, professional, caring support to the students who depend on you the most.

First Alt® can meet the needs of AEPA by coordinating the services of local transportation providers. Our team works closely with districts to decide upon the correct number and type of vehicles needed to serve your students most effectively.

Benefits of First Alt®:

- Supplementing bus service with subcontractors' small capacity vehicles eliminates unused capacity.
- The flexibility to expand and contract fleet to accommodate the ever-changing requirements of these student populations.
- We are committed to creating a safe, familiar, and comfortable experience for your students by consistent communication and striving to provide your families with the same professional driver every day. As a result, students spend more days in the classroom.

A Complete K-12 Transportation Solution:

Experienced Management Team

- We have the most experienced management team in alternative transportation.
- Our management team consists of highly trained, experienced, caring professionals who are enabled to support your most vulnerable students.

Technology

- First Alt@ offers custom technology designed specifically for alternative transportation and its unique challenges.
- Our technology tracks every trip and every student, providing real-time updates to parents and districts.

Consistency

- We ensure all students get to school safely and on time each day, in the hands of caring, consistent drivers.
- First Alt@ provides the same driver, for every student, every day.

Industry-Leading Standards

- Background and MVR Checks
 - Our contracted drivers must pass an initial background and MVR checks. Once fully onboarded, our system automatically enrolls drivers in a continuous background and MVR check monitoring program.
- Drug and Alcohol Testing
 - We apply drug testing procedures consistently throughout our organization; all drivers are compliant to pre-service, random, post-accident, and reasonable suspicion tests.
- Driver Training
 - Customized training specifically developed to help drivers work with special needs students.
 - Drivers will be trained to understand the functions of behavior and the Rage Cycle, which will help drivers relate to the students and de-escalate issues as they arise.

Prior to providing services, all vehicle operators

must have a valid driver's license for the type of vehicle being driven, successfully completed all required pre-service training, submitted to the required background and/or fingerprinting checks, demonstrated physical and mental capabilities required to carry out all assigned responsibilities, and be enrolled in a drug and alcohol testing consortium that provides for pre-employment testing as well as random, reasonable suspicion and post-accident drug and alcohol testing.

Driver Qualifications

First Alt@s screening process for our subcontracted follows these steps:

1 Initial Review

Drivers must have the following qualifications to start the onboarding process:

- Must be 21 years of age or older unless otherwise specified by contract
- Must possess a valid driver's license in the state or province of residency
- Must provide an updated photo for driver ID
- Must have three (3) years of licensed driving experience

2 Background and Motor Vehicle Record Checks

We work with a third-party vendor, First Advantage, who provides our pre-service and ongoing checks for all drivers. Then, our Employment Standards team reviews all results to ensure drivers are compliant with federal, state, and local laws. Driver qualifications include:

Initial & Ongoing Motor Vehicle Records Check

- No more than three (3) moving violations or three (3) minor accidents in past three (3) years
- Must have three (3) years of licensed driving experience
- We also examine Motor Vehicle Records (MVRs) for any pattern of unsafe driving behaviors exhibited by a continual accumulation of minor infractions

Initial & Ongoing Criminal Records Checks

- Applicant's entire conviction history is viewed holistically
- DUI/DWI convictions may disqualify applicants from employment

3 Drug and Alcohol Testing

In addition to a pre-service drug screen, drivers are entered into a quarterly random drug testing pool and will also be tested upon reasonable suspicion or accidents. Drivers with a positive result or refusal of pre- or post-engagement, random, post-accident, or reasonable suspicion drug/alcohol test, will be disqualified.

4 State, Local, and Client Required Checks

In addition to a pre-service drug screen, drivers are entered into a quarterly random drug testing pool and will also be tested upon reasonable suspicion or accidents. Drivers with a positive result or refusal of pre- or post-engagement, random, post-accident, or reasonable suspicion drug/alcohol test, will be disqualified.

Our training equips drivers with the tools they need to understand the functions of behavior and the Rage Cycle. These behavior management tools help drivers relate to the students and de-escalate issues as they arise. In addition, we ask parents and caregivers to fill out an "All About Me" form for their student to provide the drivers a better understanding of the student's likes, dislikes, and items needed to make the student comfortable. Once a driver is fully vetted and has passed all training requirements, they are prepared to handle everything — from behavioral challenges to installing and using special needs equipment.

Driver Training

We require subcontracted drivers to complete a student transportation-specific multi-module training which includes insights from behavioral experts and testing. All these training modules are available on our First Alt® Driver App. The training also provides a set of guidelines, best practices, and tools.

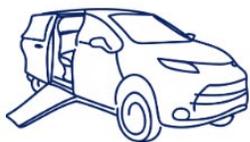
Key training elements include:

- Safety & Best Practices
- Distracted Driving
- Transportation Challenges
- Preparing Students to Learn
- Diversity & Inclusion
- Characteristics of Disabilities
- Sensitivity
- Influencing Student Behavior
- Supporting Parents & Students
- Vehicle Operation, Including Specialized Equipment Such as Wheelchair Lift Operation
- Emergency, Incident, and Accident Procedures



In order to ensure the safest possible service

for your students, all vehicles will have GPS tracking and onboarding requirements.



WHEELCHAIR ACCESSIBLE VANS



SEDANS



MINIVANS



SUVs

First Alt® developed custom technology specifically designed for alternative transportation and its unique challenges. This technology will benefit districts, parents, transportation providers, drivers, and the students they service. Our technology provides end-to-end ride visibility providing the safest ride experience for students, their families, and school districts. Dashboards alert the team to any trips running late, substitute drivers needed, and each driver and student's status. Districts and parents will also have access to these tools via a district dashboard and a parent app.



The most experienced leadership team in alternative student transportation developed our alternative transportation program at First Student. Combined, our team brings 50 years' experience to the alternative transportation space.



Vice President, First Alt@ Gregg Prettyman

Vice President of First Alt@ Gregg Prettyman brings 16+ years of experience as a pioneer of the alternative student transportation model. He leads the strategy and growth of First Alt@ which currently operates in 20 states. Gregg worked with his team to build an alternative transportation service that incorporates his team's 50+ years of collective experience.

Previous Employment

- COO, ALC Schools, LLC
 - Managed 120M in revenue, 400+ district contracts across 20 states and 10K+ trips per day
 - Oversaw all aspects of operations and customer satisfaction

“As one of the founders of the alternative transportation model, working with the most experienced team in this space, we look forward to utilizing that experience and passion to assist districts and their students who have special transportation needs.



Director, Product Development Jessica Aquino

Director of Product Development Jessica Aquino is responsible for the progress and evolution of the First Alt@ technology products from conception to launch. She works closely with customers nationwide to continually add functionality based on customer and operational needs. She and her team leverage their industry experience to invigorate and continually advance the current market technology needs.

Previous Employment

- District Manager, ALC Schools, LLC
- Mid-South Area Manager, ALC Schools, LLC

“First Student is an industry leader in technology and innovation. As part of the First Alt@ team, we're leveraging our years of experience in the alternative transportation industry to build transformative technology from the ground up. Together we're changing the landscape and the future of student transportation.



Director, Operations West Desmond Poulson

Manager Desmond Poulson is a liaison between First Student locations, customers, and the First Alt® Division of First Student. He leads and supervises teams within our West region, providing guidance and support to ensure they meet performance targets and adhere to company policies. He is also responsible for hiring, training, and managing operations and customer support teams nationally.

“Our promise is to provide maximum value for the lowest cost without jeopardizing safety and customer service. We make every decision with you and your students top of mind.

Previous Employment

- District Manager, American Logistics Company
- Area Manager, ALC Schools, LLC



Director, Operations Central Leon Fornelli

Manager Leon Fornelli is responsible for coordinating, planning, and overseeing the safe and efficient execution of alternative transportation for many of our clients' students with special transportation needs. Leon works closely with Location Managers and school district business officials nationwide to ensure they have the resources necessary to provide safe and dependable student transportation.

“For many students, safe, reliable transportation means an education, a meal, and an opportunity to become a leader of tomorrow. That's why I am proud to work at First Student where we pride ourselves in giving students more than just a ride to school, we offer them a chance for success.

Previous Employment

- District Manager, ALC Schools, LLC
 - Managed Operations in WA, OR, and Southern CA for over 60 school districts
 - Oversaw the coordination, safety, and efficient execution of over 1200 daily trips in Seattle for students with special needs and McKinney-Vento students



Director, Operations East Blake Smith

Manager Blake Smith is responsible for coordinating, planning, and overseeing the safe and efficient execution of alternative transportation for many of our clients' students with special transportation needs. Blake works closely with Location Managers and school district business officials nationwide to ensure they have the resources necessary to provide safe and dependable student transportation.

“With First Alt, we are able to provide a universal solution for districts to help get their students to and from school in the most safe and efficient way. Together we are adapting to the changing landscape of student transportation while ensuring safety and service remain our top priorities.

Previous Employment

- District Manager, ALC Schools, LLC
- Area Manager, EverDriven

Pricing Overview



After a review of the bid specifications, we believe we can offer the best and most competitively priced solution for AEPA. First Alt@s pricing matrix includes the associated fees for the following vehicle types:



WHEELCHAIR VAN



SEDAN



MINIVAN



SUV

PROPOSED PRICING

Base Trip Elements	Charge
Trip Minimum	\$85.00
Mileage Included in Trip Minimum	8 miles
Cost Per Mile > Miles Included	\$2.65
Additional Trip Elements – As Needed	Charge
Equipment Service Fee (Car Seat, Booster, Safety Vest, Buckle Guard, Etc.)	\$5.00
Camera Fee (With District approval)	\$2.50
Wheelchair Service Fee	\$60.00
Monitor Fee (Per hour, 2-hour minimum)	\$30.00
District Approved Wait Time (Per hour, billed in 15-minute increments)	\$60.00
High-Capacity Vehicle Fee (3-5 passengers)	\$15.00
Hard to Service Trips (With District approval)	TBD
Late Cancel (Less than two hours prior to scheduled pick-up time)	Full Price of Trip
No-Show (100% of the students on a trip are not present)	Full Price of Trip

Trip Elements and Pricing Definitions

All pricing is applied per one-way trip and not per student. The trip minimum also includes as many students as can be routed into the vehicle. Most vehicles carry one to four students.

As additional students are added to existing routes there is no additional charge other than any additional mileage over the included mileage or needed equipment. Vehicle type and capacity are determined by student requirements and vehicle availability.

The district will only be charged for miles incurred while a student or monitor is on board the vehicle. When no student or monitor is on board the vehicle, no mileage charges will be assessed.

Trip Charges

One-way transportation from home-to-school (inbound trip) or school-to-home (outbound trip) with a student or monitor continually on board. A trip is a collection of students combined into one vehicle with all pick up/drop off and other needs accounted for. Customers are billed on a per trip basis. A trip may contain any of the following: a single student, multiple students, monitor, special equipment. Billable elements of a trip may include - a trip minimum fee, trip mileage, monitor, equipment, and any other applicable considerations. The total number of trips a district is charged for is determined by adding together each of the one-way trips.



Trip Minimum

The minimum charge for any trip regardless of miles, equipment, etc.



Mileage Charges

The district will only be charged for miles incurred while a student or monitor is on board the vehicle. When no student or monitor is on board the vehicle, no mileage charges will be incurred. Mileage charges are calculated on driving distance through a third-party provider such as Google or MapQuest. We determine the mileage based on the most efficient route for the district and students. The total mileage is rounded up to the next whole mile. All mileage will be calculated based on approved student and school addresses provided by the district. When monitors are riding on the vehicle the mileage rate will continue until the monitor is returned to their point of origin.



Miles Included

Miles Included in Trip Minimum. If additional students are added to a trip and the miles remain under the “miles included” number, no additional charge will be incurred.



Wheelchair Vehicle

An additional cost is charged when a wheelchair vehicle is required, the cost is applied per wheelchair.



Student Equipment

Per student/per trip cost for students requiring additional equipment such as a car seat, safety vest, etc.



Monitor

If the district provides the monitor, there is no additional monitor charge, other than any additional mileage that might be added to the trip. A monitor charge (per trip) will be applied for any monitor supplied by First Alt® in addition to any added mileage to the trip.



Travel Time

Per most school district and state standards, the expected travel time for students we are transporting will not exceed one hour for each one-way trip unless approved by the school district. However, we fully understand some children may live quite a distance from school, have adverse weather, traffic, or other unusual conditions, and therefore will need more than one hour of travel time.



Standard Wait Time

Drivers will wait three minutes past the regular scheduled pick-up time if students are not ready for pick-up at the scheduled pick-up time. If the students are still not ready after the three minutes of wait time, the student will be marked as a no-show and the driver will move on to their next scheduled stop.

When returning home, if the parents or responsible party are not available to receive the student, we will contact the responsible party by phone for further instructions. If they are unavailable, we will contact the school district for instructions. If we are directed to return the student to school or are unable to reach either party, we will return the student to a school district representative at the student's school.



If we contact the school district and are advised to wait onsite, we will then bill according to the school district's approved wait time.

District Approved Wait Time

Wait time will only be charged upon the district's request and/or approval. Wait time will be billed per hour, in 15-minute increments. Wait time is utilized when a district requests a driver to wait at the home or school beyond the scheduled pick-up/drop-off time.



Hard to Service Trips

If a particular trip or group of trips are determined to be "hard to service," First Alt@ will work closely with the district to determine the best method to service these trips and what additional costs will be needed to assist drivers in servicing these trips. Examples would include students that may urinate or vomit on a regular basis during the trip, trips that are in remote service areas, etc. The purpose of this pricing element is to provide First Alt@ and the district with a method and approach to service trips that include exceedingly challenging circumstances.



No-Shows and Late Cancels

A late cancel charge is incurred when First Alt@ has been notified of a trip cancellation less than two hours prior to the scheduled pick-up time.

A no-show is incurred once the driver has arrived at the pick-up location within the scheduled pick-up window and having waited the designated time to pick-up the student, no student is present. A trip is marked as a no-show when 100% of the students on a trip are not present. All trips will remain active unless the district indicates otherwise.



Adding and Removing Students

We recognize that a district's student transportation needs are constantly changing. Examples include new students needing transportation, students moving out of the district or to a new address within the district, students no longer needing transportation, etc. When it becomes necessary to make changes to a previously routed trip, First Alt@ will provide the district with the updated details including the updated cost of trip, the new order of student pick-ups and the updated pick-up times. First Alt@ will then await district approval of the cost impact before proceeding.

New student transportation requests or changes to existing trips often take 48 hours or less but may take up to 72 hours to implement. If First Alt@ staff believes the requested addition or change could take more than 72 hours, we will communicate with the school district to determine a reasonable amount of time.

Amendment of Rates

Rates for services provided under this agreement shall be adjusted at an increased rate of 3% each year.

Fuel Surcharges

When the average fuel price exceeds \$5.00 per gallon, the mileage rate will be increased by calculating 50% of the fuel price that exceeds \$5.00 and adding it to the base mileage rate. Thus, if the price of fuel, according to the average fuel price index, is \$5.60, the increase would be 50% of the 60 cents or 30 cents. Such surcharges apply for the miles included in the ride base price. The fuel price index to be used shall be found under the category of your specific State or Region U.S. and an Average Fuel Prices (dollars per gallon) to be calculated from the following website: https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_sca_w.htm



STUDENT CANCELLATIONS

Temporary Student Cancellation: If a student is sick or will not be attending school temporarily (5 days or less), the parent or district can reach out to First Alt@directly to make this request. If a student is a single rider and is temporarily cancelled there will be no trip charge. If the student is part of a multiple rider trip, the district will be charged the normal trip rate.

Permanent Student Cancellation: The permanent cancellation of a student from a trip requires district notification and approval. If the student is a single rider, then the trip will be permanently cancelled, and no additional costs will be incurred by the district. If the student is part of a multi-rider trip, First Alt@will consolidate the route, remove any mileage or equipment charges associated with the cancelled student and provide the district with the updated trip and cost information.



First Alt[®], a division of First Student, is a complementary or stand-alone service model providing transportation to students with alternative needs. First Alt[®] partners with your district to provide personalized student care.

Organizational Structure

First Alt[®] is supported by the following departments:

- Executive Management
- Business Development
- Client Management/Client Relations
- Local Operations
- Dispatchers
- Routers
- Safety

The First Student senior leadership team

is responsible for ensuring we deliver on our promise to keep your students moving and your community prospering. To learn more about our full leadership team, visit our website at firststudentinc.com/leaders.



CEO and President John Kenning

CEO and President John Kenning joined First Student in February 2022, bringing a wealth of experience managing fleet-based businesses and distributed workforces. John's career includes more than three decades of leadership experience and a proven track record of leading technological innovation, commercial excellence, and operational rigor to provide best-in-class services to customers.

“We play a critical role in the lives of the millions of students we transport every day, including many of the country's most vulnerable children.

Previous Employment

- Regional Chief Executive Officer of the Americas for G4S
- President of Commercial Development for OfficeMax
- President of North America commercial for ADI/Tyco International

Education

- Bachelor of Science in Marketing and Finance, Miami University



Chief Operating Officer Dean Suhre

Chief Operating Officer Dean Suhre is responsible for all regional operations of First Student, with a focus on improving operational discipline and compliance down to the location level. Dean co-led Mission 1, an important reorganization and transformation project for First Student, which resulted in significant improvements in safety, results, customer service, and employee satisfaction. He also led the development of various technological advances and other operational improvement initiatives at First Student.

“We impact the education process by ensuring kids have a safe, reliable way to and from school. When we do that, we become more than a provider, we become a partner.

Previous Employment

- Chief Financial Officer and various other finance and operations positions for Laidlaw Education Services (acquired by FirstGroup America in 2007) and First Student

Education

- Bachelor of Science in Accounting, Southern Illinois University
- Master of Business Administration, Webster University



“First Student examines every aspect of your transportation budget, generating efficiencies and cost savings that can help keep district resources where they are most needed – in the classroom.



“I am passionate about the education process and safety of the K-12 community. It is imperative that we ensure the safety of our children by deploying industry best practices and technological innovation.

Chief Financial Officer Joe Schwaderer

Chief Financial Officer Joe Schwaderer joined First Student in 2022, bringing over 20 years of experience in operational finance. Joe oversees financial activities and performance, including financial planning and analysis, treasury, tax, audit, accounting, investor relations, and capital management. He is a seasoned finance and senior business executive with a proven track record of driving margin growth and leading high-performance finance teams.

Previous Employment

- Chief Financial Officer, Americas for ISS A/S
- Chief Financial Officer, Americas for G4S PLC

Education

- Bachelor of Business in Accounting, Loyola University Chicago
- Bachelor of Arts in Economics, The Ohio State University

Senior Vice President of Safety Darryl Hill, Ph.D., CSP

Senior Vice President of Safety Darryl Hill, Ph.D., CSP oversees safety for First Student. He brings 30 years of safety experience to our organization. His background spans diverse organizations, including information technology, manufacturing, engineering, and healthcare.

In addition to Darryl's professional accomplishments, he has held leadership positions within the safety industry including serving as President and member of the Board of Trustees of the American Society of Safety Engineers.

For more than 20 years, Darryl served as Adjunct Assistant Professor at Oakland University. He's written several books and articles on safety-related subjects, all published in peer-reviewed journals.

Previous Employment

- Corporate Director of Global Environmental, Health and Safety Governance, and Product Stewardship for Abbott Laboratories
- Vice President of Global Health and Safety for Johnson Controls
- Vice President of Safety and Health for ABB, Inc.

Education

- Bachelor of Science in Occupational Safety, Iowa State University
- Master of Science in Hazardous Waste Management, Wayne State University
- Doctor of Philosophy in Educational Leadership, Oakland University
- Master of Business Administration, Southern New Hampshire University



Chief Commercial Officer Darrel Harris

Chief Commercial Officer Darrel Harris leads the go-to-market strategy, including business development, marketing, communications, charter sales and First Services. With over 30 years of experience in transportation and logistics, Darrel has deep expertise in both operations and commercial leadership and plays a key role in aligning our commercial and operational priorities to deliver smarter solutions, strengthen trusted partnerships with school districts, and drive sustainable growth.

“We solve real challenges for our customers with smart, integrated solutions that improve outcomes for students and schools.

Previous Employment

- Managing Director—District Operations for FedEx Freight
- Vice President and General Manager, CRST International
- Chief Executive Officer, Xpress Global Systems
- President & Chief Operating Officer, Yellow Corporation

Education

- Strategic Sales Management Certification, University of Virginia Darden School of Business



Senior Vice President of Risk Management Heather Miranda

Senior Vice President of Risk Management Heather Miranda is responsible for all of First Student’s self-insurance, external insurance, and claims handling programs in the USA and Canada. With over 22 years of experience, Heather directs, develops, and leads risk management strategies that prioritize customer safety and satisfaction. This includes advising our leaders in the field on potential risks/safety issues to better protect your students. She also oversees and ensures swift claims handling processes, fostering a secure environment for our school district partners. Heather also leads our Safety and Risk Board Committee. She joined First Student in 2021.

“First Student’s proactive risk management is a testament to our dedication to customer care. We build on our dedication to safety by offering protections that allow us to offer secure and reliable transportation services without major disruption.

Previous Employment

- Vice President of Risk & Claims and Risk Management Counsel for Covenant Transport Services
- 2nd Vice President, Business Insurance Product, and Platform for Travelers
- Mid-Atlantic Claims Leader for Zurich Insurance

Education

- Bachelor of Arts in Political Science, University of Maryland Baltimore County
- Master of Business Administration, Loyola University Maryland
- Juris Doctor, University of Maryland Francis King Carey School of Law



Senior Vice President of Maintenance Todd Hawkins

Senior Vice President of Maintenance Todd Hawkins oversees management for all 500 maintenance operations for First Student. He and his staff offer technical assistance, training, and information on best practices to our maintenance operations staff while providing technical assistance as necessary to the 2,600 fleet maintenance staff.

Todd has more than 30 years of experience as a manager of maintenance. He is responsible for all First Student's maintenance activities, including school buses, transit contracting systems operating fixed-route, paratransit, trolley, shuttle, and over-the-road vehicles. Todd focuses on managing our maintenance quality assurance programs and implementing innovative methods to improve efficiency and bring accountability to our clients.

“At First Student, we do not just pride ourselves on the best-in-class maintenance to provide the safest assets on the road, but we do it for the right reasons. We do it every day with safe drivers in safe vehicles so we may transport our families safely.

Previous Employment

- Mechanic, Assistant Supervisor and Maintenance Manager for Ryder Truck Rental

Education

- Degree in Diesel Technology, Atlanta Area Technical College



Chief Human Resources Officer Geoff Gerks

Chief Human Resources Officer Geoff Gerks oversees all human resource-related functions including labor relations, talent acquisition, talent development, total rewards, HR Technology, payroll, and HR systems.

Geoff joined First Student in 2022, bringing with him over 25 years of experience in HR across diverse industries that include Coca-Cola, C.R. Bard, Brinks, and GS4/Allied Universal. He is a passionate HR leader with a proven record of success.

“We recognize that our employees' journey with us shapes the journey of your students. That is why we're committed to empowering and developing our teams. Together, we're driving towards excellence—one mile and one career at a time.

Previous Employment

- Chief Human Resources Officer for Allied Universal, North America
- Chief Human Resources Officer for G4S, Americas
- Senior Vice President of Human Resources at Brink's

Education

- Bachelor of Science, Georgia College and State University



Head of Electrification Kevin L. Matthews

Head of Electrification Kevin L. Matthews is responsible for the vision and strategy that drives the development and deployment of all electrification initiatives and technologies. Kevin advocates for the environment, working in the sector for more than 30 years professionally. He is committed to assisting school districts in modernizing their fleets and ensuring cleaner transportation options for the students and communities served by First Student.

“Our commitment to safety extends to the emissions from our vehicles; that is why we are committed to providing an emission-free environment for the students who ride our buses and the communities in which we operate.

Previous Employment

- Managing Director, Sustainability Sector for National Strategies, LLC
- Director of Governmental Relations for AIG Environmental
- Senior Advisor to the Administrator of the U.S. Environmental Protection Agency

Education

- Bachelor of Science in History, Hendrix College
- Master of Public Administration, Lyndon B. Johnson School of Public Affairs at the University of Texas – Austin



Senior Vice President of Business Development George Lee

Senior Vice President of Business Development George Lee joined First Student in March 2023, bringing with him a wealth of knowledge and sales expertise in operations and business development. His balanced experience in operations and sales gives him insight into the best ways to address customers' operational needs and concerns while maintaining high-quality customer service. He utilizes technology to attain efficiencies and assist with special projects such as fleet electrification. George believes finding solutions for our customers is the key to success. He is responsible for expanding First Student's growth opportunities across North America and leading our business development team. With more than 15 years of experience in transportation, he has a proven aptitude for delivering substantial improvements in overall strategy and business growth.

“First Student is a customer-centric organization with a focus on providing the best solution for our district partners. We are continuously gathering feedback to develop additional ways to address your needs.

Previous Employment

- Senior Vice President of Business Development and Marketing for First Transit
- Vice President of Business Development for MV Transportation
- Special Project Manager for MV Transportation

Education

- Bachelor of Science, University of California, Davis



Chief Information Officer Sean McCormack

Chief Information Officer Sean McCormack is responsible for the company's digital strategy, information technology capabilities, technical operations, and innovations. Sean has more than 20 years of global leadership experience spanning multiple industries, including digital products, eCommerce, manufacturing, automotive, consumer packaged goods, supply chain, retail, and employment services. His career began in the armed forces, serving eight years in military intelligence. He and his teams have received the CIO Top 100 Award and InformationWeek's Top 50 in Innovation. He's the personal recipient of the Business Transformation 150 and Microsoft MVP Awards.

“First Student leads the industry in technology innovation. Leveraging telematics, GPS, onboard tablets, digital cameras, turn-by-turn navigation, advanced analytics, and real-time communication with drivers, parents, and districts, we are able to provide unmatched care and safety for students and deliver an exceptional transportation experience.

Previous Employment

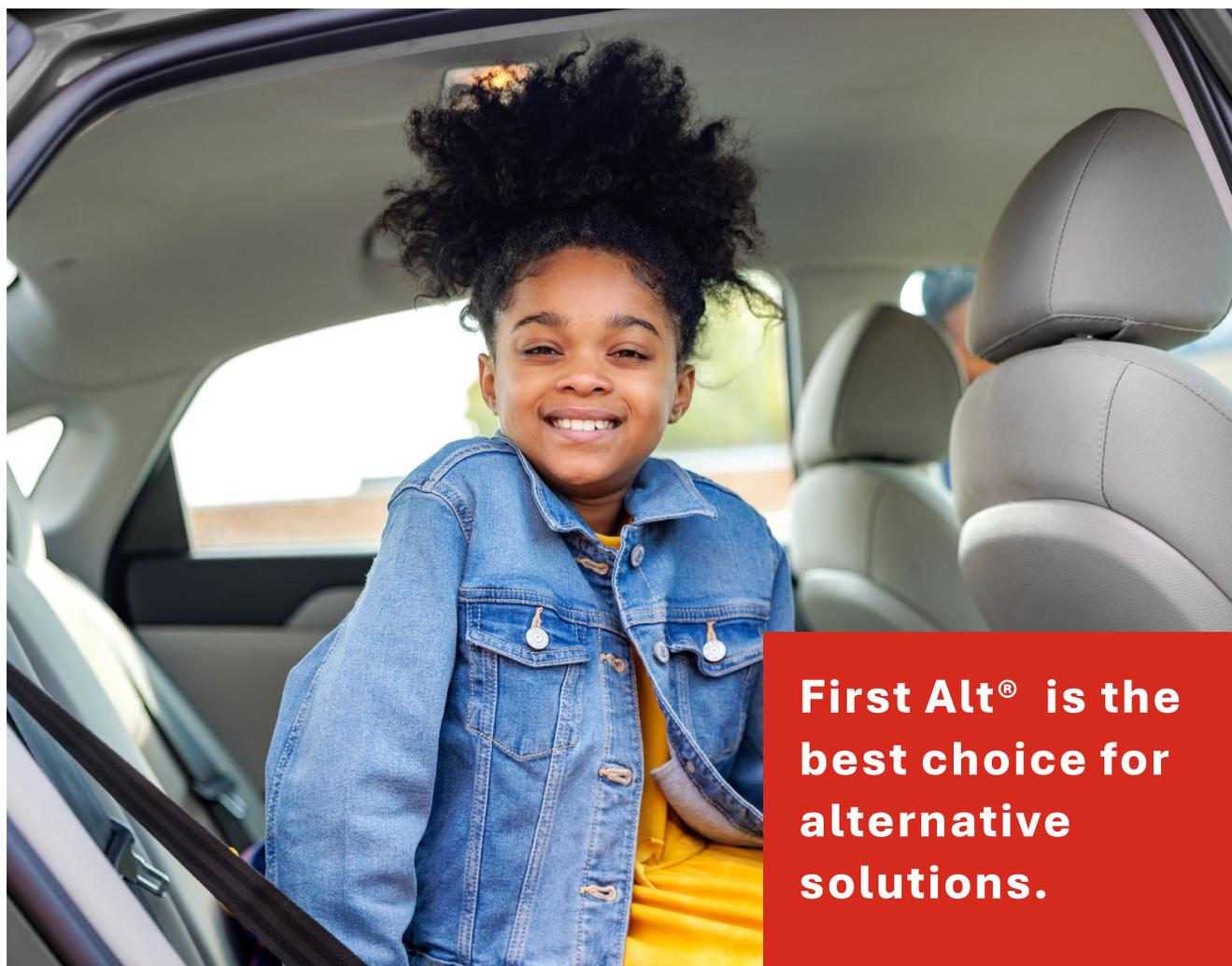
- Vice President of Engineering for W.W. Grainger
- Chief Digital Officer for Harley Davidson

Education

- Bachelor of Arts, The University of Texas at Austin
- Master of Business Administration, University of Wisconsin – Milwaukee

Qualifications and Experience





First Alt® is the best choice for alternative solutions.

First Alt® is a division of First Student, responsible for providing school districts with a safe and reliable alternative vehicle transportation option for students with special needs, students experiencing homelessness, out-of-district students, and hard-to-serve trips. Utilizing a fleet of small-capacity vehicles from qualified local transportation companies that are expertly operated and maintained, First Alt® gives school districts flexibility in their everchanging transportation program, therefore, reducing costs and freeing up resources for higher capacity trips.

In partnership with school districts, the leadership team at First Alt® thoroughly analyzes each school district's transportation program and creates the most efficient, cost-effective routes. Once routes are reviewed and finalized, First Alt® identifies qualified, local transportation providers and coordinates services using unmatched proprietary compliance, routing, and dispatching software. Before each student is transported, First Alt® guarantees routes have been reviewed, parents/guardians and school staff have been notified, and each driver has been fully vetted and trained. While students are being transported, First Alt® trip guardians will closely monitor each trip to ensure safe and timely rides to and from school and promise that if there are any delays or issues all parties will be notified quickly.

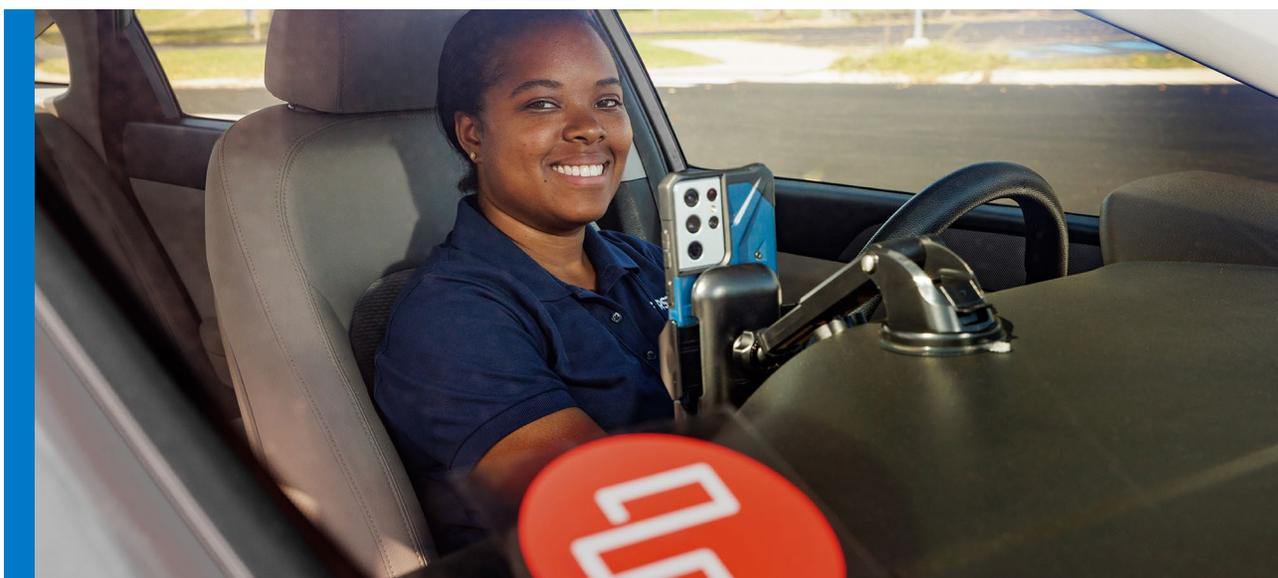
We have more experience in student transportation, and we are powered by First Student, the trusted national leader in pupil transportation. First Alt® operates with strict safety standards, has the most efficient routing techniques, and provides various types of services. First Alt® makes sure all students get to school safely and on time using the right-sized vehicle. So, whether you need a transportation solution for inefficient routing, or for students who do not fit on a bus because of location or need, First Alt® has you covered.

Who is Driving Your Students?

First Alt® partners with qualified, local transportation companies utilizing a fleet of drivers and vehicles – a mix of sedans, SUVs, minivans, and wheelchair vans – that meet all First Student and school district standards. Before transporting any students, companies and their drivers must upload compliance documentation and complete First Alt® student transportation training. First Alt® confidently confirms that all transportation providers, drivers and vehicles meet or exceed all First Alt®, state, local, and school district transportation requirements before transporting students.



DIGITAL DRIVER ID



First Alt®'s industry-first digital driver ID allows parents and school staff to see real-time verification of the driver's eligibility to service their student. The digital driver ID provides up-to-the-minute validation that the driver has been fully vetted and assigned to the specific student and trip. Parents/caretakers and staff can ask to view this digital ID before loading their students.

All contracted drivers and vehicles will also carry easy-to-identify badges and vehicle stickers allowing staff and parents to quickly identify the vehicle and driver. The First Alt® vehicle sticker will be visible on the passenger side windshield and drivers will have badges that will be easy to spot from a distance for staff and parents.



Driver Vetting

Prior to providing services, all vehicle operators must have a valid driver's license, successfully complete all required pre-service training, submit to the required background and/or fingerprinting checks, demonstrate physical and mental capabilities required to carry out all assigned responsibilities and be enrolled in a drug and alcohol testing consortium that provides for pre-employment testing as well as random, reasonable suspicion and post-accident drug and alcohol testing.

Driver Onboarding

After fulfilling the requirements above, all drivers must complete the required vehicle inspections, school district or local requirements such as physicals or TB tests as required and industry-leading First Alt® driver training that's specifically designed for drivers providing student transportation in smaller capacity vehicles.

Driver Qualifications

First Alt®'s screening process for our subcontracted drivers is summarized in the following steps:



Initial Review

- Must be 21 years of age or older unless otherwise specified by contract
- Must possess a valid driver's license in the state or province of residency
- Must provide an updated photo for driver ID



Background & Motor Vehicle Records Checks

Initial & Ongoing Motor Vehicle Record Checks:

- No more than three moving violations or three minor accidents in past three years
- Must have three years of licensed driving experience
- We also examine Motor Vehicle Records (MVRs) for any pattern of unsafe driving behaviors exhibited by a continual accumulation of minor infractions

Initial & Ongoing Criminal Records Checks:

- Applicant's entire conviction history is viewed holistically
- DUI/DWI convictions may disqualify applicants from employment



Drug & Alcohol Testing

In addition to a pre-service drug screen, drivers are entered into a quarterly random drug testing pool and will also be tested upon reasonable suspicion or accidents. Drivers with a positive result or refusal of pre- or post-engagement, random, post-accident or reasonable suspicion drug/alcohol test, will be disqualified.



State, Local, & Client Required Checks

First Alt® knows that the safety of students is the number one priority. First Alt® confirms that all transportation providers and their drivers have met all First Alt®, state, local and school district requirements before transporting students.

Driver Onboarding

After fulfilling the requirements above, all drivers must complete the required vehicle inspections, school district or local requirements such as physicals or TB tests as required and industry-leading First Alt® driver training that's specifically designed for drivers providing student transportation in smaller capacity vehicles.



Driver Training

First Alt® driver training is a multi-module training for student transportation drivers in smaller capacity vehicles designed by industry experts providing a set of guidelines, best practices and tools. The First Alt® driver training program which includes insights from behavioral experts and testing, is readily available on the First Alt® Driver App and must be completed before transporting students.

Driver Trainer Curriculum

- Commitment to Safety
- Contractor Conduct Guidelines
- Pre and Post Trip Vehicle Check
- Student Loading & Unloading
- Passenger Seatbelt Usage
- Transporting Students Who Utilize Specialized Equipment
- Unattended Children
- Unauthorized Stops
- Unauthorized Passengers
- Inclement Weather & Emergency Events
- Child Search Procedure
- Student Confidentiality and Privacy (FERPA)
- Safety Best Practices
- Adverse Conditions
- Distracted Driving
- Preventing Harassment
- Preparing Students to Learn
- Special Needs
- Transportation Challenges

After completing the driver training program, drivers will be equipped with tools for understanding the functions of behavior and the Rage Cycle which will help drivers relate to the students and to de-escalate issues as they arise. In addition, parents and caregivers will be asked to fill out an “All About Me” form for their student to provide the drivers a better understanding of the student’s likes, dislikes and items needed to make the student comfortable giving each student the personalized care that they deserve. Once a driver is fully vetted and has passed all training requirements, they are prepared to handle everything — from behavioral challenges to installing and using special needs equipment.



Substitutes

A bench of vetted and trained substitute drivers will be ready to rescue a trip. This bench is determined by collaborating with the district and their needs. Our dedicated Trip Guardians (dispatch team) quickly identifies substitute drivers to ensure students arrive safely and on time. Our Trip Guardian Tool shows real-time trip data in dashboard alerts to any trips running late, substitute drivers needed, and each driver and student’s status.

Vehicles

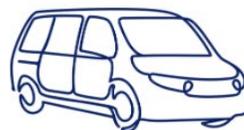
In order to ensure the safest possible service for your students, all vehicles will have pre-service and ongoing inspections and maintenance, GPS tracking and onboarding requirements.



WHEELCHAIR VAN



SEDAN



MINIVAN



SUV

Equipment Requirements

First Alt® driver training is a multi-module training for student transportation drivers in smaller capacity vehicles designed by industry experts providing a set of guidelines, best practices and tools. The First Alt® driver training program which includes insights from behavioral experts and testing, is readily available on the First Alt® Driver App and must be completed before transporting students.

Vehicle Requirements

First Alt® Vehicle Verification

First Alt® staff check each vehicle to ensure it meets First Alt® and school district safety and cleanliness standards.

Valid Vehicle Registration and Insurance

Each vehicle must be properly registered and insured according to the contract.

Mechanic Vehicle Inspection

All vehicles must pass a certified mechanic pre-service inspection in order to operate.

10 Years Old or Newer Unless Approved by AEPA

All vehicles must pass a certified mechanic pre-service inspection in order to operate.

Only Approved Vehicle Types

Certain vehicle types are not permissible for student transportation and will therefore not be approved by First Alt®.

Any State or Local Vehicle or Vehicle Equipment Requirements

Certain states and/or school districts may have requirements outside of the items mentioned above. When finalizing an agreement and before providing service, First Alt® will research and discuss all vehicle requirements with your school district.



Vehicle Inspections

First Alt® takes a multi-step approach to vehicle inspections. The process is outlined below.

Vehicle must be inspected by First Alt®

This inspection is mainly to inspect the vehicle for physical damage, smells/odors, defects or anything that would make it unsafe or uncomfortable.

Vehicle must be inspected by a certified mechanic

This inspection is to ensure the engine, controls, tires, windows, lights, etc. are all in satisfactory condition.

Vehicle must be inspected pre-trip

Drivers will be taught how to properly inspect each vehicle type before each trip in the First Alt® driver training program.

Vehicle must be inspected post-trip

Drivers will be taught how to properly inspect each vehicle type after each trip in the First Alt® driver training program.

Vehicles must be inspected post-incident, accident or upon request

These inspections further ensure vehicles are all in working order even after an unusual occurrence.

Vehicles are inspected as required by law or contract

If certain states or contracts require certain inspections or inspection intervals, First Alt® can arrange them as needed.

When vehicles do not meet the required standards, they are immediately removed from service. First Alt® will immediately prepare a backup vehicle to guarantee students are not missing their ride to or from school.

All inspection records will be kept as required and can be requested at any time.



VISUAL VEHICLE INSPECTION FORM



Make			Fuel Type		
Model			Mileage		
Year			Reason For Inspection		
License Plate #			Vehicle Type		
VIN			Color		

FRONT OF VEHICLE	PASS	FAIL	REAR OF VEHICLE	PASS	FAIL
Light Lens Condition			Light Lens Condition		
Headlights			Tailights		
Brake Lights			Brake Lights		
Turn Signals			Turn Signals		
Emergency Flashers			Emergency Flashers		
Doors			Reverse Lights		
Appearance			Doors		
TIRES	PASS	FAIL	DRIVER DASHBOARD	PASS	FAIL
Inflation			Emergency Gauges OFF		
Condition			Oil Pressure Gauge		
Tread Depth			Voltmeter Gauge		
SIDE OF VEHICLE	PASS	FAIL	Left Turn Signal		
Doors			Right Turn Signal		
Windows			Hazard Lights		
Mirrors			Headlights		
Appearance			High Beams		
IN-VEHICLE	PASS	FAIL	Horn		
Dome Lights			Heater(s)		
Parking Brake			Defroster		
EMERGENCY BRAKE	PASS	FAIL	AC		
Door Locks & Handles			Steering Wheel		
Window Locks					
Seat Belts					
Seat Condition					
Rearview mirror					
EMERGENCY EQUIPMENT	PASS	FAIL	ACCESSIBLE VEHICLE	PASS	FAIL
First Aid Emergency Kit			Ramp		
Body Fluid Kit			Lift		
Triangles			Q' Strainit		
Seat Belt Cutter			Side-Loading		
Safety Vest Mount			Rear-Loading		

Owner Name	
First Student/ Employee Name	
Date	

Vehicle Equipment

Vehicle equipment such as car seats, booster seats, buckle guards, and safety vests can be provided. If provided, all equipment will be thoroughly inspected before each ride and in order to ensure the safest possible service for your students, monitors can be provided. Monitors will complete the same onboarding process as drivers do minus the vehicle specific requirements.

GPS Tracking

Our state-of-the-art software gives us real-time access to the vehicle location from anywhere as we proactively monitor trips including time before the trip even starts to ensure the driver arrives on time. The GPS tracking software also shows and alerts us of any deviations from the route which can help prevent customer service cases and assist when investigating complaints.

Insurance and Workers' Compensation

First Alt@s insurance program is tailored to meet the contractual requirements of your school district, therefore, protecting your district and any subcontractors who are named as 'Additional Insureds' under the General and Auto Liability policies as required by contract. In the event of an insured claim, First Alt@(and First Student) will provide coverage as the customer is protected by the insurance program provided.

When required, First Alt@will provide the school district a certificate of insurance and endorsements satisfactory to the district's requirements. Insurance costs have dramatically increased in recent years, especially for small businesses such as local subcontractors. First Alt@and its insurance provider have developed a program that's mutually beneficial for your school district, First Alt@and local, qualified subcontractors that allows First Alt@the flexibility to best serve you and your students. The insurance program provides coverage for all trips serviced by First Alt@and any qualified subcontractor. The insurance program protects your school district, regardless of the subcontractor's primary insurance as your school district is named as 'Additional Insured' under the General and Auto Liability policies as required.

All First Alt@subcontractors must maintain the following minimum limits for Auto Liability:

- \$100,000 per person
- \$300,000 per occurrence
- \$50,000 for property damage

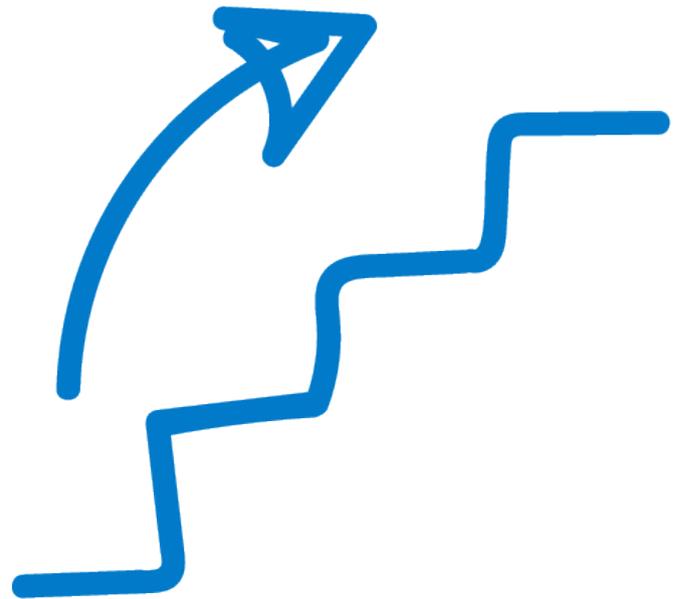
In the event of a claim, First Alt@will initially look at the subcontractor's policy as evidenced by the certificate of insurance. In addition to the subcontractor's coverage, First Alt@is covered for claims exceeding the subcontractor's limits where First Alt@is deemed liable. The school district will be an additional insured to these policies as well. Regardless of the status of the insurance of the subcontractor, your school district is protected by the insurance provided.

Monitors/Attendants

In order to ensure the safest possible service for your students, monitors can be provided. Monitors will complete the same onboarding process as drivers do minus the vehicle-specific requirements.



Safety and Training





When it comes to the safety of students, it's imperative that the school district, parents, and caregivers feel confident in those they trust with their student transportation. With First Alt®, a division of First Student, as your student transportation provider of choice, you can rest assured the safety of your students is our main priority.

- When a student takes that first step into the vehicle, they should feel safe and secure.
- When a parent waves goodbye to their child, they should feel confident that their most precious cargo will arrive to school safe and ready to learn.
- When a teacher or principal meet at the end of each school day, there should be no doubt that their students will have a safe journey back to their home.

We provide service for

- Students with Special Needs
- McKinney Vento Students
- Out-of-District Students
- Hard-to-Serve Trips

It is our goal that everyone – students, parents, and district staff – feel comfortable and confident that we will provide the best start and finish to each student's school day.

How We Build a Strong Safety Culture

School districts that partner with First Alt® gain the support of an entire safety organization.

We built student-centered safety programs that establish and uphold an effective safety culture all can trust—one where we are continuously learning and proactively applying best practices.

We know that the safety of students is the number one priority. We foster a commitment to safety and accountability by:

- Training our drivers to improve their decision-making skills when driving and maneuvering in different environments and responding to challenging situations outside and inside the vehicle.
- Making sure all transportation providers and their drivers meet all First Alt®, state, local, and district requirements before they can service trips.
- Preparing our drivers to handle special needs equipment and other specific accommodations for students with special needs.

First Alt® Student Transportation Driver Training Program

The First Alt® Student Transportation Driver Training is about more than just preparing a new driver for the road. We invest in each new driver’s success and help them develop essential customer service and safe decision-making skills.

Our training modules prepare the driver for success by creating awareness on specific areas of safety when driving, such as Smith System for defensive driving, student sensitivity, and professionalism.

New Driver Training Program

Module 1 – Introduction

- About First Student/Mission/Values
- Customer Care / Safety as a Core Value
- Driver Professionalism and Responsibilities



Module 2 – The Professional Student Transportation Driver

- Fundamentals: Maneuvering & Skills
- Driving in Different Environments
- Advanced Driving Techniques
- Railroad Crossing Procedures



Module 3 – Critical Tasks, Emergency, and Security

- Passenger Loading and Unloading
- Vehicle Security
- Vehicle Emergencies



Module 4 – Working with and Understanding Students

- Influencing Behavior Techniques
- Understanding Students
- Effective Student Communication



Module 5 – Working with Students with Special Needs

- Understanding Types of Disabilities
- Best Practices for Communicating and Interacting with Students with Special Needs
- Functions of Behavior / Rage Cycle
- Evacuating in Case of Emergency



Transporting Students with Special Needs Training

We understand that every child with physical and developmental disabilities and other concerns is an individual with unique characteristics, a unique personality, and unique abilities. First Alt® is dedicated to educating our transportation providers on the characteristics of disabilities and how to address challenges, ensuring a safe and enjoyable ride for every student.



Drivers and monitors are required to complete a multi-module training that includes material developed by behavioral experts. The training also includes guidelines, best practices, and tools for manipulating and operating specialized equipment.

Applying Consistent Rules and Expectations

- Participants learn how to adapt and provide for individual needs relating to verbal and nonverbal communication styles.
- Special education and laws involved in transporting children with physical, developmental, and other concerns.
- Inclusion, sensitivity, confidentiality, and etiquette.
- Positive strategies for addressing behavior challenges, managing crises and reporting procedure.
- Vehicle operation, including wheelchair lift operation and other mobility devices.

Additional training modules are outlined below.

Transporting Students with Disabilities/Special Needs

Module 5, Part 2 – Transporting Students Who Utilize Mobility Devices

- Proper inspection of equipment
- Loading/unloading student who utilizes special equipment
- Proper student securement
- Loading and securing wheelchairs and scooters



Module 5, Part 3 – Transporting Students Who Utilize CSRS or Non-Conforming Vehicles (Child Restraint System)

- Inspection procedures/approved equipment
- Proper securement of CSRS to seat
- Proper securement of student to CSRS



Positively Influencing Student Behavior

Our driver and monitor trainings cover age and ability-based methods for interacting and communicating with Pre-K to Grade 12 students. We educate our transportation providers on how to set age-appropriate behavior expectations and offer sincere praise for exemplary behavior.

With our ICare + We Care initiative, students in the vehicle are given meaningful and proactive feedback when they are “getting it right”. Positive feedback like this helps to develop trusting relationships based on mutual respect and establishes a foundation on which to resolve issues together when they occur.

ICare + We Care training curriculum includes the following topics:

- Serving as a positive role model.
- Resolving conflicts and mediating disagreements.
- Recognizing and rewarding positive behavior.
- Being fair and consistent with all students.

Using the beliefs of our special education training program, FirstServes™, our training focuses on understanding that children’s behavior is a form of communication. Instead of a traditional “behavior management” approach, our program emphasizes understanding and influencing students’ actions in order to respond in the most beneficial manner.

Student Behavior Reporting

While our driver training emphasizes positive reinforcement, there may be times to consider behavior intervention to maintain safety and order in the vehicle. When deemed necessary, drivers and monitors will report conduct improvements and infractions to First Alt® management, who will then notify the district according to district policies. When our staff, drivers and school personnel work as a team, the result is a cohesive and effective student behavior program.

First Student’s proprietary program, is a web-based communication tool that helps to streamline student behavior reporting and tracking.

Emergency and Security Preparedness

While each emergency is unique, our training is designed to bring structure to incident management and appropriate response to emergency and security situations.

Ongoing Driver Training

Continuous Improvement Materials

In addition to meeting all district, local, state, and federal driver training requirements, First Alt® Student Transportation Drivers participate in annual refresher and remedial training sessions and meetings.



Recognitions and Awards

In addition to being a trusted partner to our districts, we're also celebrated by our peers. In 2023, the National School Transportation Association (NSTA) named First Student its Contractor of the Year for our leadership in innovation, safety, and operational excellence. We have developed several programs to improve the student transportation experience, including our one-of-a-kind First Serves® special education program and First Alt® our alternative transportation program. We are also leaders in sustainability efforts, with a robust school bus electrification division and several initiatives to lower our emissions. With First Student, AEPA has a truly first-in-class partner for its student transportation.



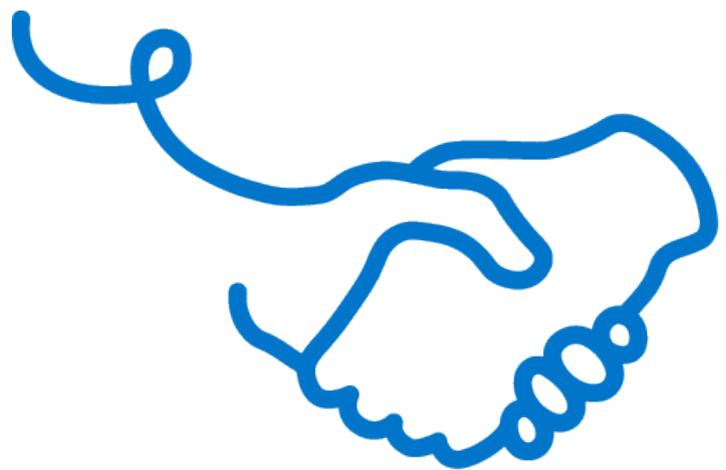
First Student has also received numerous other awards, including School Transportation's News' Green Bus Fleet award for our electrification milestones. We are the only student transportation provider to receive the National Safety Council's Green Cross for Safety. We are also members of the Campbell Institute, a recognized leader in environmental, health, and safety (EHS) initiatives. These awards demonstrate our obsession with driving the industry forward into a safer, cleaner future.



100%
of our customers
RECOMMEND
FIRST ALT®
to their colleagues



Customer Service





Our students and families are important to us

and positive customer relations is at the forefront of what we do. In fact, we do everything possible to establish peace of mind for parents, guardians and school staff as a timely, safe ride to school is one of the first things that prepare students to learn. We have a team of customer service experts dedicated to you and your students who track rides and proactively address and track concerns as they arise to check they're properly addressed and documented.

Managing Customer Feedback

Using our Data Management Tool, our Customer Service Team tracks cases and finds the appropriate course of action. These cases are all monitored, and details are collected until they're closed. Once closed, cases will be stored in our Data Management Tool for five years or more depending on the contract. Throughout this process of gathering details, you will be notified of any updates and sent confirmation once cases are closed.

District Manager

All complaints will be fielded and documented carefully by our Customer Service Team. Upon intake of the complaint, we'll make sure you're notified, and a proper plan of action is made and tracked. You will actively be updated on our progress until the case is closed and will be sent a full report after. Any additional information will be provided upon request.

Customer Contact Information

All school districts will receive a custom First Alt® contact card showing our contact information for anything from new requests or changes to concerns or complaints. This information will be distributed post-award and we'll thoroughly explain ways of working together with you, your staff and parents alike.



California Contact Information

Phone: 833.200.6805

Email: CA.FirstAlt@firststudentinc.com

A complete support structure

In order to ensure your satisfaction, AEPA will partner with First Alt®'s dedicated team of support professionals. From the location level to your regional support team, we provide the resources you can rely on to maintain a successful transportation operation.

- 1 Local Operations Team
- 2 Call Center Team
- 3 Trip Service Hours



1 Local Operations Team

The local First Alt® team structure is below with each role and its responsibilities are explained. The local team is hired, trained and prepared to serve you.

District Manager

District Managers oversee the success of the entire operation and make sure there's adequate staff to handle all your transportation needs. On a daily basis, District Managers will meet with school district officials, hire and train new First Alt® employees and meet with or identify existing or new transportation providers.

Location Manager

Location Managers and their teams ensure there's a sufficient number of drivers and vehicles, visit schools and student homes when needed, and proactively order vehicle equipment.

Transportation Providers

Transportation providers are local companies who have partnered with First Alt® to supply quality drivers, vehicles, and monitors. Transportation Providers help ensure drivers and monitors are properly trained and understand how to use the necessary equipment and make sure all vehicles meet First Alt® and school district standards.



2 Call Center Team

To make sure no trip or student is missed, and all details are captured, First Alt® also has a centralized call center that acts similar to air traffic control, for First Alt®, our partnering school districts and their students. The Call Center Team ensures compliance, inputs and maintains data, routes and schedules trips and fields calls and communication from school districts, school staff and parents or guardians.

Call Center Manager

Similar to a local District Manager, the Call Center Manager oversees the success of First Alt®'s internal operations. Call Center Managers are ultimately responsible for maintaining appropriate staffing levels, onboarding, and training staff.

Account Guardian

Account Guardians are one of the most important First Alt® roles. On a daily basis they:

- Ensure driver and vehicle compliance
- Monitor school district, school and student data-input
- Review routing & scheduling
- Oversee account maintenance

Trip Guardian

Trip Guardians are dedicated to closely monitoring student trips to and from school. The Trip Guardians will start their day by making sure drivers are logged in and, on their way, and if they're not, Trip Guardians will quickly identify substitute drivers to ensure ensuring students arrive safely and on time.

Customer Service

Customer Service will be staffed and readily available to make sure any incidents and accidents are properly documented and tracked. Customer service cases are tracked within First Alt® software and will not be closed until all of the information is gathered and dispersed per contract.

3 Trip Service Hours

Trip Services Team is available from 6:00 a.m. to 8:30 p.m., Eastern Time

Technology Solutions





**First Alt® developed
custom technology
specifically designed for
alternative transportation
and its unique challenges.**

Our HALO™ technology platform will benefit districts, transportation providers, drivers and the students they serve. HALO™ provides end-to-end ride visibility providing the safest ride experience for students, their families and school districts. Dashboards alert the team to any trips running late, substitute drivers needed and each driver and student's status. Districts will also have access to these tools via a district dashboard.

The Most Advanced Vehicles on the Road

HALO™ Technology Platform	
	First View® App Parent bus tracking app
	First View® Dashboard District tracking & communications
	Driver and Monitor App Manage day-to-day trips
	Transportation Provider Portal Fleet & trip management
	Trip Guardian Real-time trip data analysis
	Data Guardian Data management tool
	Community Feedback Portal Centralize community feedback portal

Industry Leading Technology	
	GPS Tracking
	Pre-Trip Vehicle Check
	Post-Trip Vehicle Check
	No Student Belongings Left Behind
	Geofence Tracking
	Real-Time Vetting & Expiration Tracking
	Incident & Accident Reporting



Gain Visibility to Your Fleet and Every Route with First View®

Our vehicle tracking dashboard for districts, powered by HALO™, provides real-time GPS access to all student transportation events. The First View® district tool, also allows the district to communicate directly with parents via the FirstView parent app. First View® also provides districts with information on the trip status (picked-up, dropped-off, in route, etc.) and is easily accessible through a district computer or phone.

First View® for districts was built using the latest technologies and experts for performance and ease of access. Designated district staff can view student trips on multiple levels: district trips, school trips and individual student trips. Trips details can be viewed and tracked through the map view.

Eight (8) Key Features of First View® for School Districts Include:

- 1 Visible through any device with internet access
- 2 Real-time trip tracking
- 3 District ability to message all First View® parent mobile app users
- 4 Secure access
- 5 Security and compliance to ensure all student data is protected
- 6 Comprehensive view and easy to navigate
- 7 Continuous improvements made with district feedback
- 8 One portal for alternative trips and field trip buses

Streamlines Parent Alerts

Message First View® for parent app users across the district, a school, or route. First View® users will receive an alert on their app.

Secures District Data

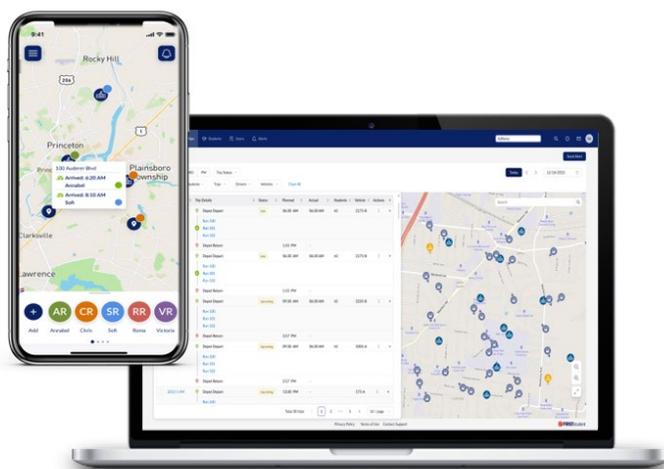
First View® integrates with district data security protocols and features password protection and user management.

Centralizes Data

Centralizes all routes to easily determine each route's status and allows you to quickly review route details.

Reduces Calls

Reduce the number of calls you have to make to First Student asking for trip updates. Both parents/caregivers can cancel from the dashboard through the app. District users can cancel a student's trip directly from the dashboard.



Built-In Customer Support

The dedicated First View® team is available Monday-Friday via phone or email.

Leverages GPS Technology

GPS allows dashboard users to see the assigned vehicle's location for each route.

Provide Parents with Peace-of-Mind through First View®

The vehicle tracking mobile app for parents, powered by HALO™, provides real-time GPS access to the location of their child's vehicle. Whether tracking their child's trip, viewing the vehicle and driver information, or receiving real-time notifications, FirstView gives parents the information they need to have the peace of mind that their student is being transported safely.

Parents can find the app through their phone's play store or marketplace with the option to send a secure link to all loved ones who support with their student's care. With this secure link, caretakers will receive emailed notifications updating them on their student's transportation. Everyone with access can view trip details, assigned student equipment, driver, and vehicle information.

With FirstView there is no more guessing or needing to remember exact student pick-up and drop off times. All trip details can be accessed via the parent app!

Seven (7) Key Features of First View® for Parents Include:

- 1 Customizable geofence reminder set for each parent
- 2 Real-time trip tracking
- 3 Driver and vehicle details
- 4 Access to view trip changes (ex: substitute driver)
- 5 Receive district notifications
- 6 Maximum security for student information
- 7 Private individual student details, even if they share a ride with another student

In-App Notifications

From driver details to schedule changes...stay in the know!

Real-Time GPS

Check on the real-time trip status of your student's trip.

Parent Tools

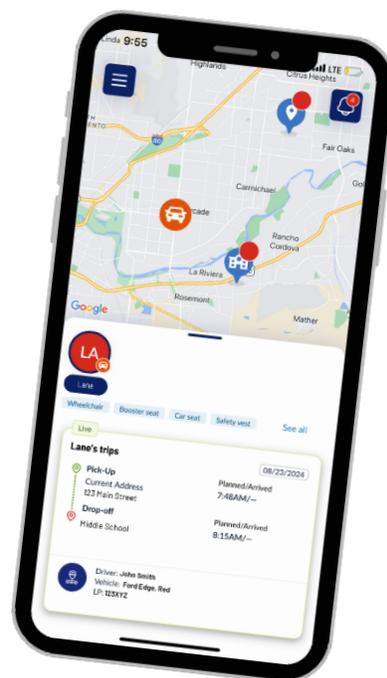
Tools to help you manage your student's trip details.

Family Tracking

Track multiple students on one app.

Arrival Notifications

Get in-app alerts when your vehicle is arriving.



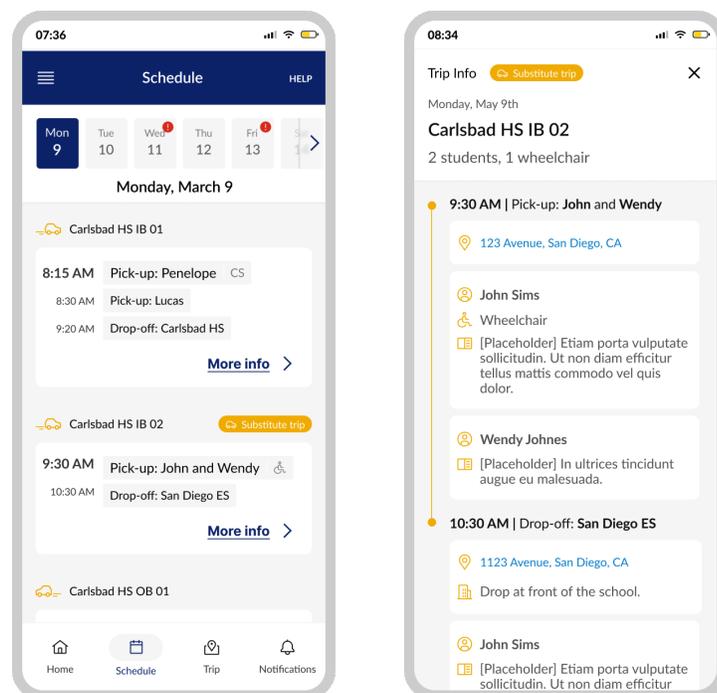
Enhance Safety and Efficiency With the Driver App

The Driver App, powered by HALO™, is designed for drivers. It enables drivers to begin their driving journey in a few steps. The Driver App is used by drivers to onboard and manage their vetting process. Once fully compliant, a driver will use the driver app to service and manage their day-to-day trips. Drivers will also use their device to receive information throughout the course of the day regarding their trip.

The Driver App has five key areas of functionality: trip acceptance, trip tracking, schedule view, driver data management and messaging. Each of these areas within the app simplifies the drivers interactions with the First Student team while providing access to everything they need to be successful. All drivers must have access to an Android or IOS smartphone and install the app to ensure that all trips are properly tracked.

Onboard

The Driver App will automatically sync each driver with First Student, state, city and district vetting requirements depending on the registration process initially set by their transportation provider. Once invited to the application, each driver will be able to complete all required onboarding materials. The system will also track the expiration dates of documents to guarantee full compliance. All driver documents are automatically uploaded into the Data Management Tool. A First Alt® team member will then review and validate.



Service

The Driver App allows drivers to login, check-in or reject trips, upload and change their data, and communicate with First Alt® digitally. The goal of this app is to digitize all logging of driver trip events and statuses and to simplify the process for the driver as much as possible, while allowing them to keep track of their daily trip progress. The driver app is the first interaction that some drivers will have with First Alt®. The app is extremely user-friendly and focused on ease-of-use for the driver.



Comprehensive Provider Portal Powered by HALO™

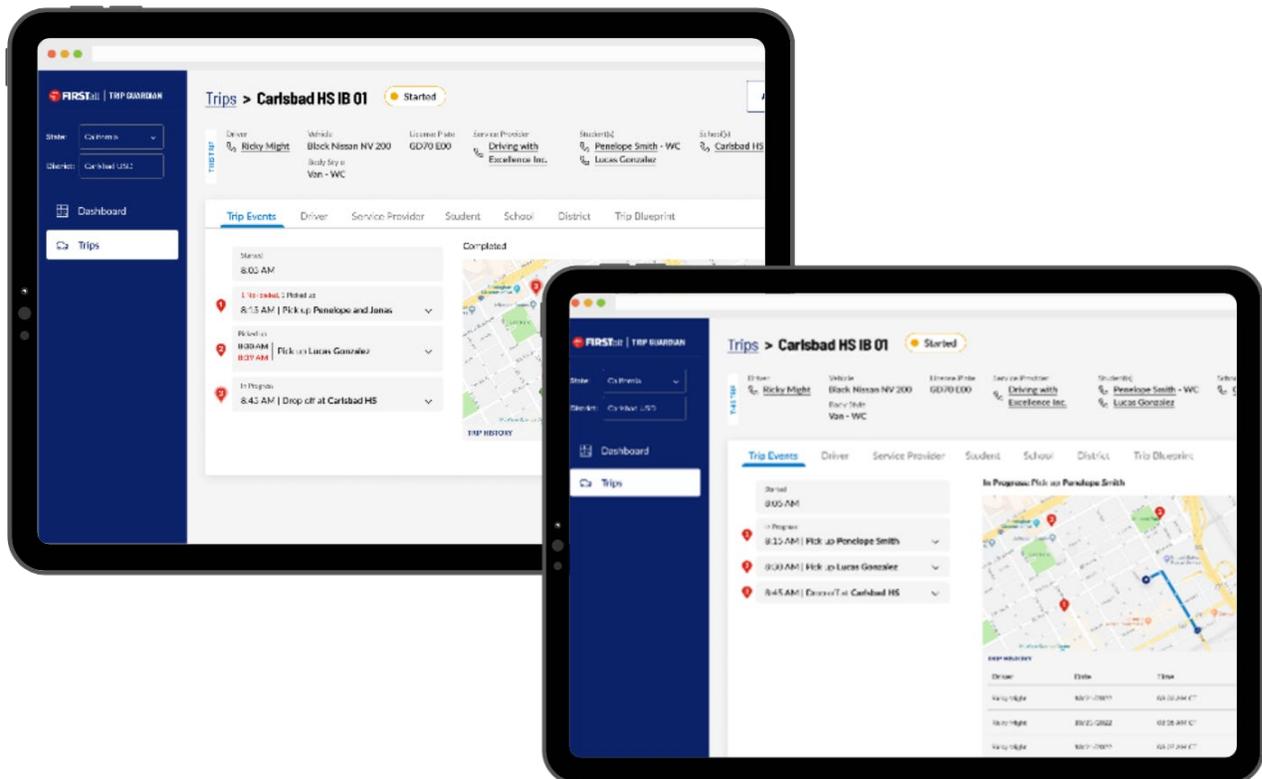
The Provider Portal is used by transportation providers to onboard, invite drivers, manage their fleet and manage their trips. The transportation provider is invited to have access to the portal once they have been vetted by a First Alt® employee. Once they receive access, they can easily onboard and register their businesses and start adding drivers.

The Provider Portal is intended to allow the business manager to scale rapidly while ensuring that all companies and their drivers are fully compliant with First Student, state, city and district requirements. All documents will go through the Data Guardian Tool for authorization by a First Student employee.

Transportation Providers can login and confirm route assignments and confirm or make changes to any future trips. This allows for efficient coverage of all routes. Additionally, managers will get instant notification to change regarding their trips such as day cancelations for students, time updates, bad weather cancelations or delays.

Real-Time Trip Data through the Trip Guardian Tool

Powered by HALO™, this tool gives the trip tracker the capability to view real-time trip data in a simple, visual way so that we can easily identify time-sensitive issues, implement corrective actions and provide real-time transportation updates as needed to our partners. Trip tracking is a core part of the day-to-day operation of the First Alt® transportation model, and one of the six core pieces of software needed to run trips successfully. This internal tool allows the First Alt® team to surface data anomalies and provides a robust amount of information so the trip tracking specialist can quickly identify issues and correct them with ease.



Seven (7) Essential Functions of the Trip Guardian Tool Include:

1 Trip Exception and Trend Analysis Dashboards

Highlights exceptions that occur during daily transportation operations and rolls up data to different levels of management to show problems across different areas. Examples of these exceptions include late-running trips, trips that have not yet been accepted, no-show requests, no load, trip rejections, etc. The managerial dashboards highlight metrics related to key performance indicators such as on-time performance and percentage of substitute drivers.

2 Issue Resolution Workflows

Allows for updating fields related to tactical, day-to-day trip information as issues arise. This includes trip emulation, end-of-day audits and resolution of reports.

3 Search Functionality

Allows trip trackers to search for records related to the issue they are trying to solve, through a combination of well-defined search terms and business rules in collaboration with an easy-to-use interface.

4 Role and Area-Based User Access

The system is designed to have regional and hierarchal permissions related to data editing and viewing so users can focus on information related to their assigned duties and area.

5 Employee Performance Tracking

The platform displays high-level phone metrics related by region, allowing the management team to track employee performance and regional managers can look for potential issues with service.

6 Messaging

The trip tracker will integrate with an instant messaging platform so that trip trackers can field questions through third party tools integrated within the company's website and tools (i.e., district portal and parent app). This will also allow for easier communication directly between drivers and parents.

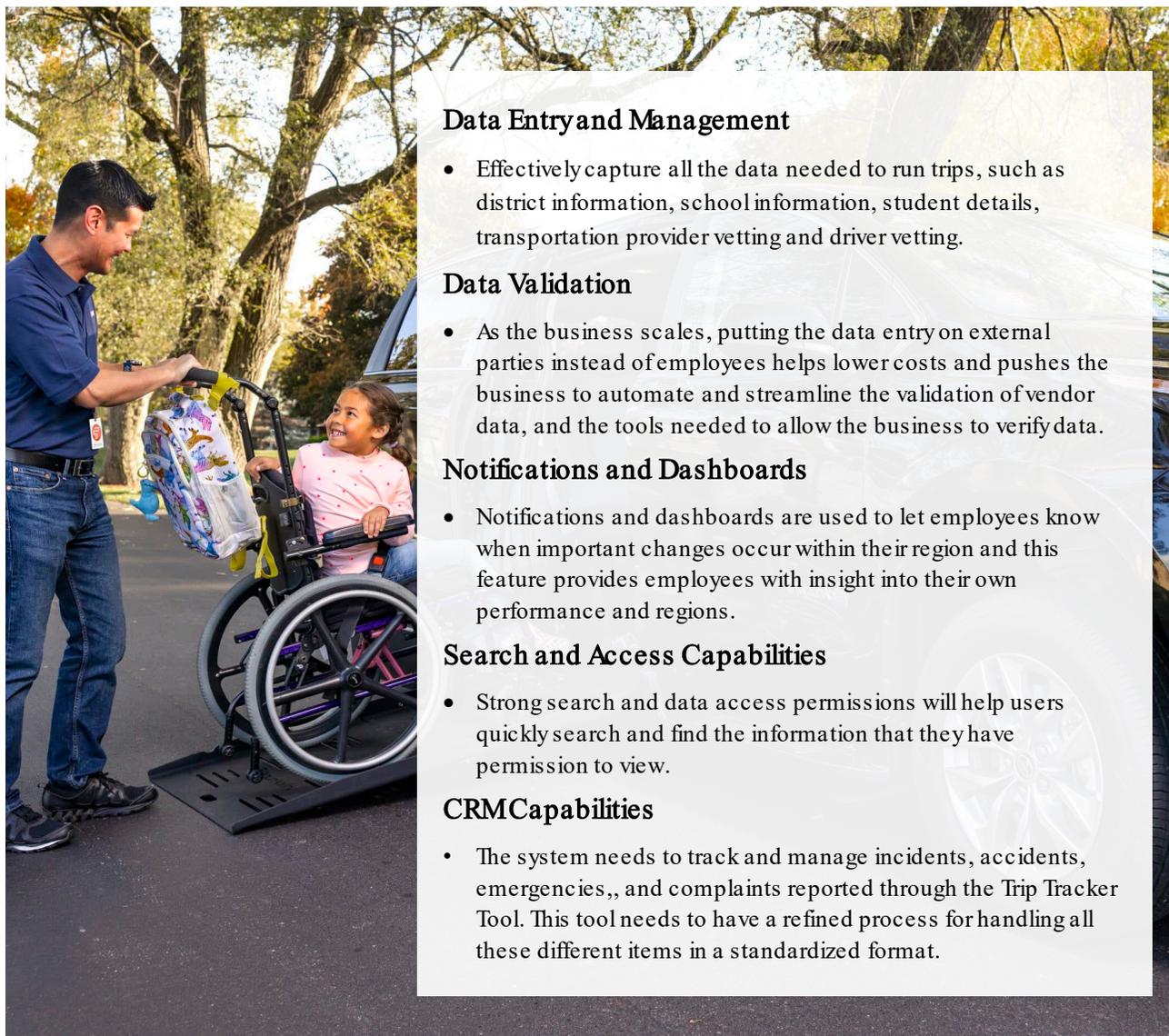
7 Actionable Notifications

As trips begin going out and the day gets busier, it gets harder for trip trackers to keep searching and looking for issues in the system. The trip tracker tool has a robust notification system that highlights problems and provides users with a way to fix or update the item highlighted as a notification.

Creating Operational Efficiencies through the Data Guardian Tool

The Data Guardian Tool plays a pivotal role in the state entry, management and retrieval of information. The tool surfaces all data related to the First Alt@team in a single place, allowing data and account specialist to perform their work in a common and consistent interface. This creates operational efficiencies by providing a tool tailored to their daily duties and measures KPIs important to clients and parents.

The data management tool is divided into the following functionality groups:



Data Entry and Management

- Effectively capture all the data needed to run trips, such as district information, school information, student details, transportation provider vetting and driver vetting.

Data Validation

- As the business scales, putting the data entry on external parties instead of employees helps lower costs and pushes the business to automate and streamline the validation of vendor data, and the tools needed to allow the business to verify data.

Notifications and Dashboards

- Notifications and dashboards are used to let employees know when important changes occur within their region and this feature provides employees with insight into their own performance and regions.

Search and Access Capabilities

- Strong search and data access permissions will help users quickly search and find the information that they have permission to view.

CRMCapabilities

- The system needs to track and manage incidents, accidents, emergencies,, and complaints reported through the Trip Tracker Tool. This tool needs to have a refined process for handling all these different items in a standardized format.

Samsara gives First Alt the power to see, support, and safeguard every ride in real time



A smarter, safer ride for every student

Upon request of the District, First Alt, a division of First Student, leverages Samsara’s intelligent dash camera and vehicle telematics technology to enhance safety, improve transparency, and support the successful delivery of every trip, no matter how complex. This technology provides a powerful layer of visibility that helps protect students, drivers, and communities. This solution is optional and will be added to the contract should the district request it.

Incident clarity, and faster response

When unexpected situations occur, Samsara’s AI-enabled dash cameras provide the insight needed to quickly understand what happened. This technology helps First Alt address incidents faster, protect driver safety, and maintain operational excellence.

In-cab alerts that support safe driving

The vehicles are equipped with optional in-cab alerts designed to help prevent incidents in real time.

These include:

- 360° in-cab visibility and AI detection
- Warnings for mobile phone usage
- Forward collision detection
- Drowsiness alerts

Real results, backed by data

Across similar fleets using Samsara technology:

- Accident rates dropped by up to 50%
- Mobile phone usage fell by as much as 81%
- Speeding incidents decreased by up to 33%
- Following distance reduced by up to 67%

Connected and informed

With tools that support real-time GPS tracking, district dashboards, and detailed reporting, Samsara empowers FirstAlt to streamline operations and meet key performance indicators. While FirstAlt does not provide live footage access to districts, this technology enables a swift response when issues arise, helping maintain trust, accountability, and peace of mind for all stakeholders.

First Alt is ready to support:



Students with Special Needs



McKinney-Vento Students



Out-of-District Students



Hard-to-Serve Trips

Individual States



Arkansas

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Arkansas, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

California

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in California, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations including SB 88.

Additional Information

- Quarterly reports can be provided

Colorado

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Colorado, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Connecticut

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Connecticut, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements

- 25% of subcontractors used are DAS certified

Florida

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Florida, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Georgia

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Georgia, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Indiana

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Indiana, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements

- All subcontractors must comply with E-Verify requirements.

Kansas

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Kansas, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Certifications and Bonds:

- Bid Bond can be submitted for contracts exceeding \$100,000.00
- Compliant with Davis-Bacon Act

Kentucky

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Kentucky, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

Bonds:

- Performance Bond can be provided, when requested.

Michigan

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Michigan, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Certifications:

- Iran Economics Sanctions Act complaint

Minnesota

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Minnesota, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

Certifications and Bonds

- Performance Bond can be provided, if requested

Missouri

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Missouri, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Montana

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Montana, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Nebraska

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Nebraska, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Certifications and Bonds:

- Bid Bond can be submitted, if requested
- Compliant with Davis-Bacon Act

New Mexico

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in New Mexico, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Certifications and Bonds:

- Bid Bond can be submitted, if requested

North Carolina

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in North Carolina, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

North Dakota

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in North Dakota, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Certifications and Bonds

- Performance Bonds can be provided, if requested

Ohio

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Ohio, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Oregon

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Oregon, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.
- ORS 279C.840 compliant

Certifications and Bonds

- Performance Bond can be provided, if requested

South Carolina

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in South Carolina, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

Texas

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Texas, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

Certifications and Bonds

- Performance Bond can be provided, if requested

West Virginia

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in West Virginia, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

Wisconsin

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Wisconsin, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

Wyoming

Student Transportation Services

First Student, Inc. is North America's leading provider of student transportation, operating over 40,000 buses and serving school districts across the U.S. and Canada. With decades of experience and a strong reputation for safety, reliability, and customer satisfaction, First Student is well-equipped to meet the demands of any transportation contract.

First Alt, a division of First Student, brings that same expertise to a local level, offering hands-on operations tailored to the needs of all districts across the nation. Our flexible, pay-as-you-go model ensures cost-effective service without compromising quality. We provide consistent, professional drivers trained in student transportation best practices, ensuring safety, comfort, and familiarity for students. First Alt is fully insured and compliant with all state and federal regulations, delivering peace of mind with every trip.

First Alt is confident in its ability to meet the scope of services required by any district residing in Wyoming, offering a proven combination of national strength and local responsiveness to support safe, reliable, and efficient student transportation.

Why is First Alt the right choice?

Local, Hands-On Operations

- Faster response times and personalized service.
- Staff and drivers familiar with the community and its specific needs.
- Commitment to long-term relationships with administrators and families.

Flexible, Pay-As-You-Go Model

- Cost efficiency by paying only for used trips.
- Budget control with no long-term contracts or hidden fees.
- Scalability to adjust services based on changing needs.

Consistent, Professional Drivers

- Dedicated drivers trained in student transportation best practices.
- Familiarity and comfort for students through consistent driver assignments.
- Focus on safety, punctuality, and professionalism.

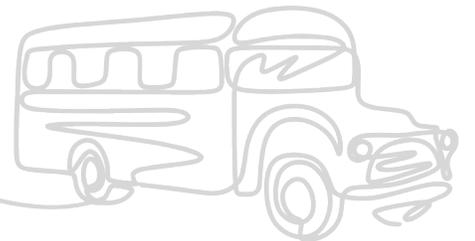
Fully Insured & Compliant

- COI's for district specific coverage and can be requested prior to start of services
- Coverage for unforeseen incidents ensuring accountability.
- Peace of mind for parents and administrators.
- Adherence to state and federal regulations.

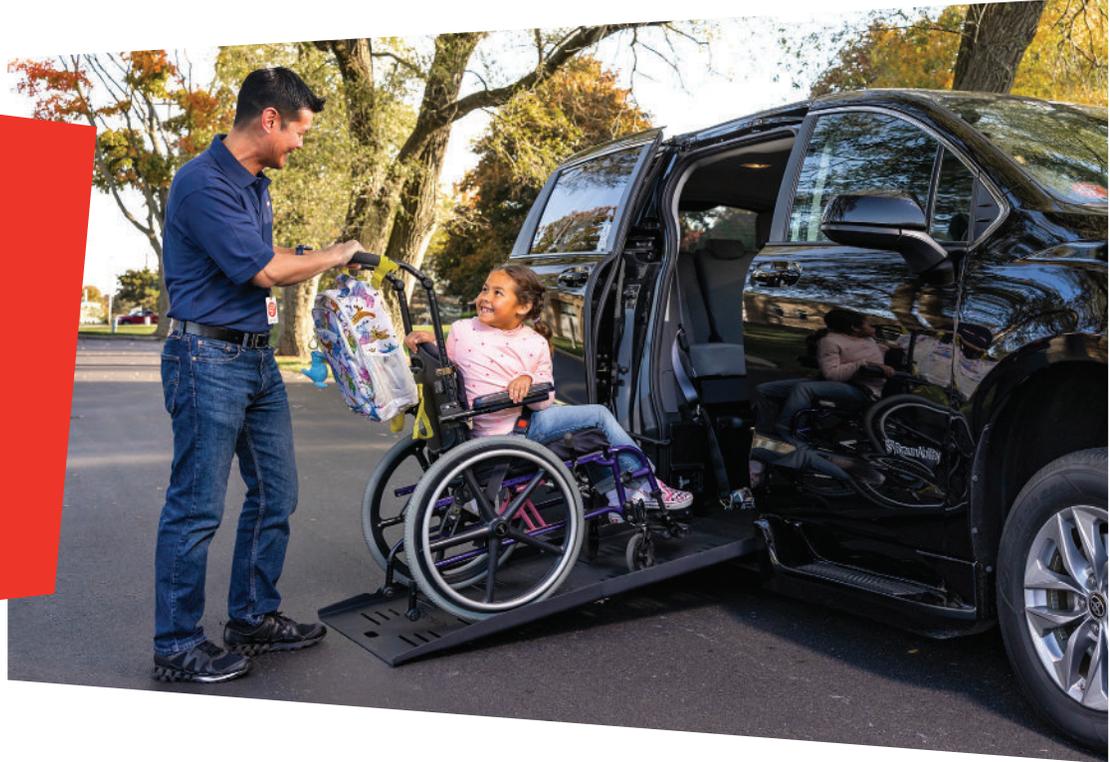
Other Requirements:

- Monthly/Quarterly reports prepared and submitted.

thank you



EXAMPLE COOPERATIVE PURCHASING AGREEMENT



What is a cooperative purchasing agreement and what does this mean for you?

A cooperative purchasing agreement can be used to obtain services and contracts in an economically beneficial way. In First Student's case, we offer a driver training platform, transportation services (including but not limited to students with special needs and hard-to-serve trips), transportation route coverage, transportation technology (including tracking, scheduling and parent/faculty communications), compliant vehicles, and compliance with current state education regulations. The contract is available to more than 4,000 private and charter schools across the country.

Contract #:

Contract Term:

Renewable Through:

First Student Contract Highlights

First Student's alternative transportation division, First Alt, provides districts services for students with special transportation needs: Students with Special Needs and Hard-to-Serve Trips.

Available Products

- Alternative transportation services
- Transportation routing
- Compliant vehicles
- Driver vetting
- Driver training program
- Custom technology
- Transportation for students with special needs
- Transportation for hard-to-serve-trips

Who is EXAMPLE CO-OP NAME?

Brief description and background of cooperative purchasing agency.

- These contracts save members time by providing a legal exemption from conducting their own bid or request for proposals (RFP).
- Provides charter and private schools the ahe greatest value available on the national market and the lowest total cost of ownership.
- EXAMPLE Cooperative Agency provides significant discounts and other service benefits.
- As an independent, mission-driven organization focused only on charter and private schools, EXAMPLE adheres to a strict code of conduct that governs their contracting process.



INSERT COOPERATIVE AGENCY LOGO HERE



AEPA 026-E Student Transportation Solutions
Opening Record
Tuesday, September 16, 2025

	Part D Questionnaire	Exceptions & Deviations	Part E-Signature Forms	Part F-Pricing Workbook	Exhibit A-Marketing Plan	Acknowledge Download of Supporting Doc #1-6	Acknowledge Conformance With Bid Specs	Responsiveness Check*
Respondent	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Active Submissions:								
Ever Driven	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
First Student/First Alt	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Highland Electric Fleets	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Eliminated Submissions:								
HopSkipDrive	Pass	Pass	Pass	Fail	Pass	Pass	Pass	Fail

* - Send to Category Committee for Evaluation

Opening Chair:

Steve Griggs

Witnesses:

George Wilson

Joni Puffett

Bart Powelson

Ken Swink

Becky Herlocker

Andrew Pickens

Dave Puyear

Craig Peterson

Mark Carollo

Melissa Mattson

Anna Marie Holllander



Recommendation for New Contracts
AEPA 026-E Student Transportation Services

RFPs received that were rejected PRIOR to Category Committee evaluation with cause for rejection:

HopSkipDrive, incomplete submission, missing pricing workbook

RFPs received that were rejected DURING Category Committee evaluation with cause for rejection:

None

Methodology Used by the Committee for Determination:

 X Responsive and responsible Respondents(s) based on the attached RFP criteria.

Vendor(s) recommended with reason for recommendation:

First Student Score 92.33 highest score, meets specifications.

Highland Fleet Score 86 is a unique offering to members that is not comparable to other vendors.

EverDriven Score 78.06 meets specifications, however there are state specific deviations and exceptions, see attached for details.

The responses below listed deviations and/or exceptions. Attach Exceptions & Deviations document(s) :

See attached document

Proposed Motion:

The Category Committee recommends AEPA reject the RFPs from: N/A

Proposed Motion:

The Category Committee recommends the following responses for approval by AEPA: First Student as submitted, EverDriven, noting exceptions and deviations, Highland Fleet excluding trucks.

Committee Members

Committee Chair – Name & Signature: Anna Marie Hollander

Committee Member: Christine Werner

Committee Member: Andrew Pickens

Committee Member: _____



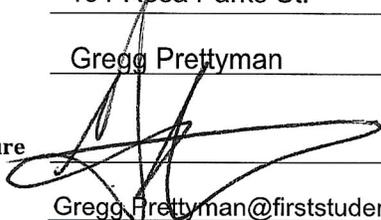
Acceptance of Solicitation & Contract

Association of Educational

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>First Student, Inc.</u>	Date	<u>9/10/25</u>
Address	<u>191 Rosa Parks St.</u>	City, State Zip	<u>Cincinnati, OH 45202</u>
Contact Person	<u>Gregg Prettyman</u>	Title	<u>VP of Alternative Transportation</u>
Authorized Signature		Title	<u></u>
Email	<u>Gregg.Prettyman@firststudentinc.com</u>	Phone	<u>760.405.7171</u>

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2027 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency	<u>Cooperative Purchasing Connection</u>		
Authorized Representative	DocuSigned by: <u>Jane Eastes</u>	<u>Executive Deputy Director</u>	
Authorized Signature		<u>6D9BB132BB3040A...</u>	

Awarded this	<u>17th</u>	day of	<u>February</u>	Contract Number	<u>026-E</u>
Contract to commence-check one (Member Agency to select)	<input type="checkbox"/> <u>3/1/2026</u>		<input checked="" type="checkbox"/> Or <u>2/17/2026</u>		



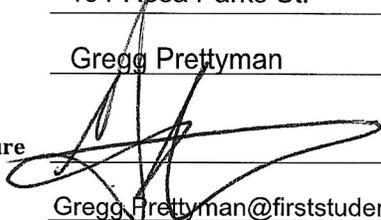
Acceptance of Solicitation & Contract

Association of Educational

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Member Agency will provide a copy of the document to the Respondent.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>First Student, Inc.</u>	Date	<u>9/10/25</u>
Address	<u>191 Rosa Parks St.</u>	City, State Zip	<u>Cincinnati, OH 45202</u>
Contact Person	<u>Gregg Prettyman</u>	Title	<u>VP of Alternative Transportation</u>
Authorized Signature		Title	<u></u>
Email	<u>Gregg.Prettyman@firststudentinc.com</u>	Phone	<u>760.405.7171</u>

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2027 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency	<u>North Dakota Educators Service Cooperative</u>		
Authorized Representative	DocuSigned by: <u>Jane Eastes</u>	<u>Executive Deputy Director</u>	
Authorized Signature		<u>6D9BB132BB3040A...</u>	

Awarded this	<u>17th</u>	day of	<u>February</u>	Contract Number	<u>026-E</u>
Contract to commence-check one (Member Agency to select)	<input type="checkbox"/> <u>3/1/2026</u>		<input checked="" type="checkbox"/> Or <u>2/17/2026</u>		