

# AEPA Solicitation Audit Checklist

**Proposal:** 025-C Copiers, MFPs, Printers, Managed Print

**Awarded Vendor(s):** Dex Imaging; Kyocera

**Award Date:** 2/20/25 **Contract Number:** 025-C

- ☒ 1 Legal Affidavit(s)
- ☒ 2 Copy of Solicitation Documents
- ☒ 3 Copy of Questions & Answers
- NA ~~4 Copy of Addenda~~
- ☒ 5 Access Report
- ☒ 6 Opening Record
- ☒ 7 Copy of Qualified Vendor Responses
- ☒ 8 Recommendation for New Contracts
- ☒ 9 Copy of Signed Contract(s)



## AFFIDAVIT OF PUBLICATION

State of Texas, County of Bexar, ss:

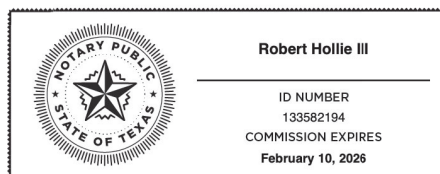
Hayden Lipsky, being first duly sworn, deposes and says: That (s)he is a duly authorized signatory of Column Software, PBC and duly authorized agent of the The Forum of Fargo-Moorhead (MN), a newspaper printed and published in the City of Moorhead, County of Clay, State of Minnesota.

1. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.
2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.
3. The dates of the month and the year and the day of the week upon which the public notice attached/copied below was published in the newspaper are as follows: Wednesday, August 7, 2024, Wednesday, August 14, 2024
4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to §331A.06, is as follows: \$25.00 per column inch.
5. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in CASS County. The newspaper complies with conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

(Signed) Hayden Lipsky

### VERIFICATION

State of Texas  
County of Bexar



Subscribed in my presence and sworn to before me on this: 08/14/2024

Notary Public  
Electronically signed and notarized online using the Proof platform.



AEPA #025 – LEGAL NOTICE

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Notice to Vendors

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 30 State Member Agencies until:

1:30 p.m. ET, September 17, 2024

Solicitations: 025-A Athletic Field Lighting, 025-B Hardwood & Synthetic Flooring, 025-C Copiers, Multi-Function Print Devices, Printers, & Managed Print Services, 025-D Roofing & Related Services, 025-E Security Solutions, 025-F Cybersecurity & Training, 025-G Portable & Modular Classrooms

All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit AEPA's website at <https://ae-pacooop.org/registration-solicitations/> for instructions on how to register at no cost with Bonfire. AEPA documents will be released on August 1, 2024. Note that Vendors must be able to provide their proposed products and services in up to 30 states.

Solicitations will be publicly opened after 1:30 p.m. ET, September 17, 2024 at Lakes Country Service Cooperative, 1001 E Mt Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPACOOOP.org.

(Aug. 7 & 14, 2024)

# Google ruling may slowly bring changes

By SHIRA OVIDE  
Washington Post

A federal judge last week said Google broke the law to kneecap competition in web search in ways that entrenched the company's power.

It was the second time in the past year that a judge or jury had declared Google an illegal monopoly. The previous time was over how Google runs its Android app store.

The next steps, which involve proposing legal fixes to undo Google's behavior, are essentially about imagining an alternative future in which Google isn't Google as we know it.

What new ideas could flourish, which new companies might get off the ground or what products might be cheaper if Google were handicapped from flexing its monopoly power over search?

Here are some changes that could result. In the end, though, not much may really change. That's what happened after Google was found to have broken the European Union's antimonopoly laws.

The U.S. government must now propose to Judge Amit Mehta ways to restrain Google's actions to fix its monopoly. It could take years to resolve. In the app store case, a judge will soon decide how Google must change its illegal status quo.

Google said it plans to appeal Monday's ruling and is "focused on making products that people find helpful and easy to use." A spokesman for Google declined to discuss speculation about what happens next.

But there are some possibilities.

## A search engine without ads?

Imagine a Google-quality search engine but without ads — or one tailored to children, news junkies or Lego fans.

It's possible that Google could be forced to let other companies access its search technology or its essential data to create search engines with the technical chops of Google. What results could be more specialized choices.

You might imagine that a company takes Google's secret sauce and tweaks it to make a kid-friendly search engine, suggested Matt Stoller, director of research at the American Economic Liberties Project and a frequent critic of Big Tech power. Another company could prioritize websites that look out for your privacy. Another might show searches in a visual-first way.

"We're going to see the innovation of mankind come out," Stoller said.

Letting a thousand Google-type search engines bloom is



JASON HENRY • New York Times

The U.S. government must now propose to Judge Amit Mehta ways to restrain Google's actions to fix its monopoly. It could take years to resolve.

*Could Google break up? It seems unlikely, but the government could ask the judge to split Google into parts to fix its illegal monopoly power. In this scenario, the Chrome browser might be its own company and so might Google search and Android, for example.*

probably the idea that Google critics have embraced the most. But even if the government asks for it and Mehta agrees, it might not work.

There have been, and are, other search engines, including Microsoft's Bing, the privacy-focused DuckDuckGo and Nevea, started by a former senior Google executive. DuckDuckGo and Bing are nowhere near as popular or as lucrative as Google. Nevea was little used and shut down this year.

## Apple could create a search engine

Google pays Apple many billions of dollars a year — \$20 billion in 2022 — to make Google the standard way to search the web on Apple's Safari browser.

That arrangement gives Google access to valuable searches from Apple device owners, and it guarantees Apple gobs of money.

Megan Gray, an antitrust law specialist with Gray-Matters Law & Policy and a critic of Google's power, said the judge could significantly change or end Google's deals with Apple and companies that put Google search front-and-center on Android phones

and web browsers.

The likeliest scenario is you'd need to pick whether to use Google on your iPhone or something else. But technologists and stock analysts have also speculated for years that Apple could make its own search engine. It would be like when Apple started Apple Maps as an alternative to Google Maps.

Apple didn't respond to a request for comment.

## Could advertising become less expensive?

Mehta said Google has the power to charge artificially high prices for the text ads you might see when you search for terms like "auto insurance quotes Minneapolis."

In theory, if alternative search engines become popular, there would be more competition and lower prices for the insurance providers and other companies trying to grab your attention when you search.

And again, in theory, if they pay less for advertising, car insurance and other products you buy could be cheaper.

## Could the company break up?

This one seems unlikely,

but the government could ask the judge to split Google into parts to fix its illegal monopoly power. In this scenario, the Chrome browser might be its own company and so might Google search and Android, for example.

Stoller said that when corporations such as Standard Oil and AT&T have been forced to split up in past illegal-monopoly rulings, the component companies were liberated to come up with clever ideas that didn't have a chance inside the giant corporation.

## Could privacy be strengthened?

Jason Kint, chief executive of online news lobbying group Digital Content Next, said Google's multiple products should no longer be allowed to co-mingle information about what you do. It would essentially be a divorce of Google's products without breaking the company up.

That could mean, for example, that whatever you did on your Android phone or the websites you visit using

Chrome would not feed into one giant Google repository about your activities and interests.

If Google had less information, it could be better for your privacy, and it might help other companies that don't have Google's wealth of data.

## Could Android app store change?

The judge in the other Google monopoly case has seemed receptive to loosening the company's absolute power over apps.

That might mean that you would be able to buy an Amazon Kindle e-book from its Android app, which you can't do now. Games such as "Fortnite" that have been absent from Android phones might be available, too.

In a recent court hearing, the judge also seemed open to cutting the fees that Google collects when you buy digital subscriptions, to things like Disney Plus, Match.com or X from Android apps. That could translate into lower prices for things you buy in apps.

## Our data is not safe. Resist when you can.

### •SINGLETARY from DI

As part of the sign-up process, I was required to provide birthday information. However, I mistakenly reversed the numbers for month and day. Spotting my error minutes after registering, I tried to correct my profile, but Qatar's system wouldn't allow it.

I couldn't get help on the airline's site, so I sent a message via X to @qatarairport, which promised 24/7 customer support.

In a direct message, I was instructed that I would have to upload two identification documents, such as a passport, birth certificate or driver's license.

Wait, what? I didn't have to provide documentation when setting up the account.

Immediately, I became concerned. How many people have access to the data? Where is it stored? How secure is Qatar's system?

After several attempts, I couldn't get direct answers from Qatar through an emailed media request, so I reviewed its privacy notice.

The airline writes it "has taken adequate safeguards to ensure the confidentiality and security of your personal data."

*I know I cannot win in the race to protect my data. It has been repeatedly exposed. But every act of defiance, however small, is worth a victory lap.*

Then, it promised that to prevent unauthorized access, it has "put in place physical, technical and administrative measures to safeguard" my data.

This assurance did not comfort me after reading the following caveat: "Although we use reasonable efforts to protect your personal data, we cannot guarantee the security of your personal data transmitted to our website or mobile apps via the internet or similar connection."

Our data is not safe. In 2012, Target's computer system was breached, allowing criminals to access to steal credit and debit card information from as many as 40 million consumers. An additional 70 million customers had their names, phone numbers and email addresses compromised.

This incident affected my personal information. Almost seven years ago, Equifax announced a massive breach had exposed the personal information of about 147 million people. At the time, the company said hackers exploited a "website application vulnerability."

People's names, Social Security numbers, birth dates, addresses and, in some instances, driver's license

numbers, credit card numbers and other personal information were stolen, putting millions of folks at risk of identity theft and other fraudulent activity.

Equifax notified me that my data was compromised.

Every time there's a data breach, the companies involved tell their customers that they deeply regret the inconvenience it might cause. They pledge to enhance security procedures. However, gaps in data protection continue to lead to stolen data.

And, to be fair to the companies, can artists and hackers work full time, sometimes with the help of foreign governments, to outsmart corporate security systems.

So, I will not be uploading my driver's license, birth certificate or passport to Qatar's website for its travel rewards program. I found a workaround.

I deleted the one account with the wrong information and created a new one.

I know I cannot win in the race to protect my data. It has been repeatedly exposed.

But every act of defiance, however small, is worth a victory lap.

Resistance isn't always futile.

## CLASSIFIEDS + PUBLIC NOTICES

STARTRIBUNE.COM/CLASSIFIEDS  
• 612.673.7000 • 800.927.9233

### Proposals for Bids

Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its 30 State Member Agencies until: **1:30 p.m. ET, September 17, 2024**. Solicitations: 025-A Athletic Field Lighting, 025-B Hardware & Synthetic Flooring, 025-C Copiers, Multi-Function Print Devices, Printers, & Managed Print Services, 025-D Roofing & Related Services, 025-E Security Solutions, 025-F Cybersecurity & Training, 025-G Portable & Modular Classrooms, 025-H Playgrounds & Equipment. All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit <https://aepacoop.org/registration> for instructions on how to register at no cost with Bonfire. AEPACOOP documents will be released on August 1, 2024. Note that Vendors must be able to provide their proposed products and services in up to 30 states.

Solicitations will be publicly opened after **1:30 p.m. ET, September 17, 2024** at Lakes Country Service Cooperative, 1001 E Mt. Faith,ergus Falls, MN 56537. An opening record will be posted to AEPACOOP.org.

### Legal Notices

**Public Notice**  
The Ordway Center for the Performing Arts in St. Paul, MN is soliciting RFPs for the provision of intelligent LED based Theatrical Lighting Fixtures and support materials. And, to be fair to the companies, can artists and hackers work full time, sometimes with the help of foreign governments, to outsmart corporate security systems.

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**Electrical Contractor** - <https://onedrive.live.com/?authkey=921A0BzCLXjovV0&id=F07928D1B5E66B7&2149411&e=F07928D1B5E66B7&apartidroot=ot&parQt=sharedby&o=OneUp>

**ETC Systems Integrator** - <https://onedrive.live.com/?authkey=921A0BzCLXjovV0&id=F07928D1B5E66B7&2149411&e=F07928D1B5E66B7&apartidroot=ot&parQt=sharedby&o=OneUp>

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## AFFIDAVIT OF PUBLICATION

STATE OF MINNESOTA       )  
COUNTY OF HENNEPIN )



650 3rd Ave. S, Suite 1300 | Minneapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.

2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.

3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

<u>Dates of Publication</u>	<u>Advertiser</u>	<u>Account #</u>	<u>Order #</u>
StarTribune      08/05/2024	COOPERATIVE PURCHASING CONNECTION	1000337556	494591
StarTribune      08/12/2024	COOPERATIVE PURCHASING CONNECTION	1000337556	494591

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows:      **\$459.20**

5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

*Terri Swanson*

---

Subscribed and sworn to before me on:      08/12/2024

*Diane E. Rak Kleszyk*

---



Notary Public



PO Box 630567 Cincinnati, OH 45263-0567

## **AFFIDAVIT OF PUBLICATION**

Cooperative Purchase, Lori Mittelstadt  
Lakes Country Service Cooperative  
1001 E Mount Faith AVE  
Fergus Falls MN 56537-2375

STATE OF WISCONSIN, COUNTY OF BROWN

The Argus Leader, a daily newspaper published in the city of Sioux Falls, Minnehaha County, State of South Dakota, and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issue:

08/05/2024, 08/12/2024

and that the fees charged are legal.  
Sworn to and subscribed before on 08/12/2024

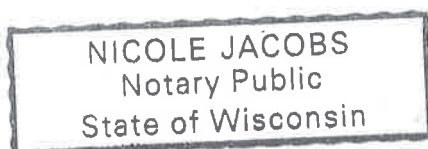
D. Roberts  
Legal Clerk  
Nicole Jacobs  
Notary, State of WI, County of Brown  
8-21-24

My commission expires

Publication Cost:	\$37.56	
Tax Amount:	\$0.00	
Payment Cost:	\$37.56	
Order No:	10429535	# of Copies:
Customer No:	1248830	0
PO #:	LABD0137287	

**THIS IS NOT AN INVOICE!**

*Please do not use this form for payment remittance.*



## AEPA 025

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Solicitations will be publicly opened after 1:30 p.m. ET, September 17, 2024 at Lakes Country Service Cooperative, 1001 E Mt Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPA-COOP.org.

Published August 5, 12 2024, at the total approximate cost of \$37.56 and may be viewed free of charge at [www.sdpublicnotices.com](http://www.sdpublicnotices.com)

LABD0137287





## AFFIDAVIT OF PUBLICATION

State of Pennsylvania, County of Lancaster, ss:

Yuade Moore, being first duly sworn, deposes and says: That (s)he is a duly authorized signatory of Column Software, PBC and duly authorized agent of the The Forum of Fargo-Moorhead (ND), a newspaper printed and published in the City of Fargo, County of Cass, State of North Dakota.

1. I am the designated agent of The The Forum of Fargo-Moorhead (ND), under the provisions and for the purposes of, Section 31-04-06, NDCC, for the newspaper listed on the attached exhibit.

2. The newspaper listed on the exhibit published the advertisement of: **ND Bids/Proposals Notice**; (2) time: *Wednesday, August 7, 2024, Wednesday, August 14, 2024*, as required by law or ordinance.

3. All of the listed newspapers are legal newspapers in the State of North Dakota and, under the provisions of Section 46-05-01, NDCC, are qualified to publish any public notice or any matter required by law or ordinance to be printed or published in a newspaper in North Dakota.

(Signed) Yuade Moore

### VERIFICATION

State of Pennsylvania  
County of Lancaster

Commonwealth of Pennsylvania - Notary Seal  
Nicole Burkholder, Notary Public  
Lancaster County  
My commission expires March 30, 2027  
Commission Number 1342120

Subscribed in my presence and sworn to before me on this: 08/14/2024

Nicole Burkholder

Notary Public  
Notarized remotely online using communication technology via Proof.

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See Proof on Next Page

State of Texas, County of Bexar, ss:

Hayden Lipsky, being first duly sworn, deposes and says: That (s)he is a duly authorized signatory of Column Software, PBC and duly authorized agent of The Bismarck Tribune, and that the publication(s) were made through The Bismarck Tribune on the following dates:

**PUBLICATION DATES:**

Aug. 5, 2024, Aug. 12, 2024

**NOTICE ID:** Vn8oB8wl6p2jnHApaP8M

**PUBLISHER ID:** COL-ND-0385

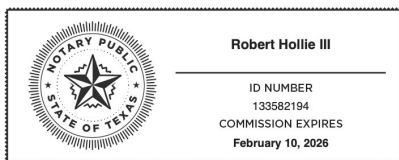
**NOTICE NAME:** AEPA 25 ND Bismarck Tribune

**Publication Fee:** \$165.60

(Signed) Hayden Lipsky

**VERIFICATION**

State of Texas  
County of Bexar



Subscribed in my presence and sworn to before me on this: 08/13/2024

Notary Public  
Electronically signed and notarized online using the Proof platform.

**AEPA 25****AEPA #025 – LEGAL NOTICE**

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8/5, 8/12 - COL-ND-0385



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JASON HENRY • New York Times

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In theory, if alternative search engines become popular, there would be more competition and lower prices for the insurance providers and other companies trying to grab your attention when you search.

And again, in theory, if they pay less for advertising, car insurance and other products you buy could be cheaper.

**Could the company break up?**

This one seems unlikely,

but the government could ask the judge to split Google into parts to fix its illegal monopoly power. In this scenario, the Chrome browser might be its own company and so might Google search and Android, for example.

Stoller said that when corporations such as Standard Oil and AT&T have been forced to split up in past illegal-monopoly rulings, the component companies were liberated to come up with clever ideas that didn't have a chance inside the giant corporation.

**Could privacy be strengthened?**

Jason Kint, chief executive of online news lobbying group Digital Content Next, said Google's multiple products should no longer be allowed to co-mingle information about what you do. It would essentially be a divorce of Google's products without breaking the company up.

That could mean, for example, that when you did on your iPhone or the website you visited using

Chrome would not feed into one giant Google repository about your activities and interests.

If Google had less information, it could be better for your privacy, and it might help other companies that don't have Google's wealth of data.

**Could Android app store change?**

The judge in the other Google monopoly case has seemed receptive to loosening the company's absolute power over apps.

That might mean that you would be able to buy an Amazon Kindle e-book from its Android app, which you can't do now. Games such as "Fortnite" that have been absent from Android phones might be available, too.

In a recent court hearing, the judge also seemed open to cutting the fees that Google collects when you buy digital subscriptions, to things like Disney Plus, Match.com or X from Android apps. That could translate into lower prices for things you buy in apps.

## Our data is not safe. Resist when you can.

•SINGLETARY from DI

As part of the sign-up process, I was required to provide birthday information. However, I mistakenly reversed the numbers for month and day. Spotting my error minutes after registering, I tried to correct my profile, but Qatar's system wouldn't allow it.

I couldn't get help on the airline's site, so I sent a message via X to @qatarairport, which promised 24/7 customer support.

In a direct message, I was instructed that I would have to upload two identification documents, such as a passport, birth certificate or driver's license.

Wait, what? I didn't have to provide documentation when setting up the account.

Immediately, I became concerned. How many people have access to the data? Where is it stored? How secure is Qatar's system?

After several attempts, I couldn't get direct answers from Qatar through an emailed media request, so I reviewed its privacy notice.

The airline writes it "has taken adequate safeguards to ensure the confidentiality and security of your personal data."

*I know I cannot win in the race to protect my data. It has been repeatedly exposed. But every act of defiance, however small, is worth a victory lap.*

Then, it promised that to prevent unauthorized access, it has "put in place physical, technical and administrative measures to safeguard" my data.

This assurance did not comfort me after reading the following caveat: "Although we use reasonable efforts to protect your personal data, we cannot guarantee the security of your personal data transmitted to our website or mobile apps via the internet or similar connection."

Our data is not safe. In 2012, Target's computer system was breached, allowing criminals to access to steal credit and debit card information from as many as 40 million consumers. An additional 70 million customers had their names, phone numbers and email addresses compromised.

This incident affected my personal information. Almost seven years ago, Equifax announced a massive breach had exposed the personal information of about 147 million people. At the time, the company said hackers exploited a "website application vulnerability."

People's names, Social Security numbers, birth dates, addresses and, in some instances, driver's license

numbers, credit card numbers and other personal information were stolen, putting millions of folks at risk of identity theft and other fraudulent activity.

Equifax notified me that my data was compromised.

Every time there's a data breach, the companies involved tell their customers that they deeply regret the inconvenience it might cause. They pledge to enhance security procedures. However, gaps in data protection continue to lead to stolen data.

And, to be fair to the companies, can artists and hackers work full time, sometimes with the help of foreign governments, to outsmart corporate security systems.

So, I will not be uploading my driver's license, birth certificate or passport to Qatar's website for its travel rewards program. I found a workaround.

I deleted the one account with the wrong information and created a new one.

I know I cannot win in the race to protect my data. It has been repeatedly exposed.

But every act of defiance, however small, is worth a victory lap.

Resistance isn't always futile.

### CLASSIFIEDS + PUBLIC NOTICES

STARTRIBUNE.COM/CLASSIFIEDS  
• 612.673.7000 • 800.927.9233

#### Proposals for Bids

**Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its member agencies in Minnesota, North Dakota, and South Dakota until RFP #252 - Instructional Materials and Classroom Supplies.**

Specifications and forms may be obtained by registering for free with CPC on "Public Purchase" ([www.publicpurchase.com](http://www.publicpurchase.com)).

Proposals must be uploaded to Public Purchase before 1:00 p.m. CT on Tuesday, September 17, 2024, and late proposals will not be considered.

#### Legal Notices

**Public Notice**  
The Ordway Center for the Performing Arts in St. Paul, MN is securing RFPs for the provision of intelligent LED based Theatrical Lighting Fixtures and support materials. Please request a copy of the RFP by email to [alford@ordway.org](mailto:alford@ordway.org) or by clicking this link. Proposals must be submitted by August 16, 2024 for consideration.

**Public Notice**  
The Ordway Center for the Performing Arts in St. Paul, MN is soliciting RFPs for an Electrical Contractor and an ETC Theatrical Lighting System Integrator for the renovation and upgrade of the Ordway Music Theater Lighting system. Please request a copy of the RFP by email to [alford@ordway.org](mailto:alford@ordway.org) or by clicking this link below. Proposals must be submitted by October 1, 2024 for consideration.

**Electrical Contractor** - <https://onedrive.live.com/?authkey=%21A0BzCLXjovV0&id=F07928D1B5E66B7&2149411&e=F07928D1B5E66B7&apartidroot=ot&parQt=sharedby&o=OneUp>

**ETC Systems Integrator** - <https://onedrive.live.com/?authkey=%21A0BzCLXjovV0&id=F07928D1B5E66B7&2149411&e=F07928D1B5E66B7&apartidroot=ot&parQt=sharedby&o=OneUp>

#### Proposals for Bids

**Notice to Vendors**  
Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPAA) on behalf of its 30 State Member Agencies until: **1:00 p.m. ET, September 17, 2024**  
Solicitations: 025-A Athletic Field Lighting, 025-B Hardware & Synthetic Flooring, 025-C Copiers, Multi-Function Print Devices, Printers, & Managed Print Services, 025-D Roofing & Related Services, 025-E Security Solutions, 025-F Cybersecurity & Training, 025-G Portable & Modular Classrooms, 025-H Playgrounds & Equipment.  
All responses shall be submitted online via Bonfire by the due date and time listed above. Vendors are requested to visit <https://aepaacop.org/registration> for instructions on how to register at no cost with Bonfire. AEPAA documents will be released on August 1, 2024. Note that Vendors must be able to provide their proposed products and services in up to 30 states.

Solicitations will be publicly opened after **1:00 p.m. ET, September 17, 2024** at Lakes Country Service Cooperative, 1001 E Mt. Faith, Ferus Falls, MN 56537. An opening record will be posted to AEPAAOP.org.

**Notice to Vendors**  
Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPAA) on behalf of its 30 State Member Agencies until: **1:00 p.m. ET, September 17, 2024**  
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Solicitations will be publicly opened after **1:00 p.m. ET, September 17, 2024** at Lakes Country Service Cooperative, 1001 E Mt. Faith, Ferus Falls, MN 56537. An opening record will be posted to AEPAAOP.org.

**StarTribune**  
Business

Monday, August 12, 2024

Cooperative Purchasing Network

N/A

D-3-All

Notice to Vendors Sealed solicita...

Advertiser:

Agency:

Section-Page-Zone(s):

Description:

Ad Number: 0000494592-01

Insertion Number: N/A

Size: 1 Col x 3.39 in

Color Type: 0

## AFFIDAVIT OF PUBLICATION

STATE OF MINNESOTA )  
COUNTY OF HENNEPIN )



650 3rd Ave. S, Suite 1300 | Minneapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.

2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.

3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

<u>Dates of Publication</u>	<u>Advertiser</u>	<u>Account #</u>	<u>Order #</u>
StarTribune 08/05/2024	COOPERATIVE PURCHASING CONNECTION	1000337556	494592
StarTribune 08/12/2024	COOPERATIVE PURCHASING CONNECTION	1000337556	494592

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: **\$436.80**

5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

*Terri Swanson*

Subscribed and sworn to before me on: 08/12/2024

*Diane E. Rak Kleszyk*



Notary Public



# Invitation for Bid AEPA #025-C Copiers, Multi-Function Print Devices, Printers and Managed Print Services

**BID SECURITY REQUIRED: [NONE]**

## **PART A – INSTRUCTIONS AND SPECIFICATIONS**

**1.**

### **Notice to Respondents**

Solicitation offers will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its Member Agencies until:

**September 17, 2024, at 1:30 p.m. ET**

**Each package consists of multiple parts:**

- Part A – Instructions and Specifications**
- Part B – AEPA General Terms and Conditions**
- Part C – Member Agency (State) Terms and Conditions**
- Part D – Questionnaire**
- Part E – Signature Forms**
- Part F – Discount & Pricing Workbook**

All offers must be submitted online via the Bonfire eProcurement website by the due date and time listed above. AEPA solicitation documents can be downloaded after registering, at no cost, on Bonfire at <https://aepacoop.or/registration-solicitations/>.

AEPA and/or the respective Member Agencies reserve the right to reject any or all offers in whole or in part; to waive any formalities or irregularities in any offers, and to accept the offers, which in its discretion, within state law, are for the best interest of any of the AEPA Member Agencies and/or their Participating Entities. Note that Respondents must be able to provide their proposed products and services in up to 30 states including California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. Note that not all states participate in each solicitation. The complete list of participating states is found below.

Solicitations will be opened online on **September 17, 2024, at 1:30 p.m. ET.**

### **Bid & Contract Timeline:**

August 1, 2024	Release of IFBs/RFP via Bonfire
August 19, 2024	Voluntary Pre-Bid Conference Call
August 30, 2024	Deadline for questions from Respondents

September 17, 2024	Deadline for Submittals and Reading via Bonfire
September 19, 2024	Opening Record posted on the AEPA website, <a href="http://www.aepacoop.org">www.aepacoop.org</a>
December 2-4, 2024	AEPA Approval of Offers
After December 4, 2024	Vendor Partners submit required documentation to AEPA Agencies
	Initial contract term–See Term of Contract and Extensions in General Terms & Conditions. Annual contract renewal dates subject to approval by AEPA

## I. General Solicitation Procedures

### A. Issuing Agency

The great benefit to the Vendor is that one response may be prepared for approval by AEPA and awarded by multiple AEPA Member Agencies and utilized by their Participating Entities located throughout many states. Solicitations may be issued as an IFB or an RFP depending on the category of goods/services being solicited. Respondents to a solicitation will submit their response in the required formats (PDF, Excel) of all files requested along with current pricing via Bonfire, a free online bidding platform, by the published due date and time. Respondents selected in response to this solicitation have the potential to provide products and services to local education agencies serving over 36,000,000 (excludes non-represented AEPA states) students, with additional local government agencies as permitted by state law.

Each AEPA Member Agency will individually publish notice of the solicitation. Respondents will submit responses online, electronically via Bonfire (<https://aepacoop.org/registration-solicitations/>). Instructions on registering for AEPA solicitations on Bonfire can be found on the AEPA website, [www.aepacoop.org](http://www.aepacoop.org). Responses deemed complete at opening will be evaluated by solicitation category committees comprised of AEPA Member Agencies representatives who have indicated they will participate in the category of products and services being solicited, and after AEPA approval, individual AEPA Member Agencies may award contracts to the AEPA Approved Vendor Partners or reject their offers.

The procurement activities of AEPA are limited to document preparation, distribution of the solicitation, initial evaluation, and recommendation for possible approval to AEPA Member Agencies. AEPA consists of agency officials who have agreed to assist one another in meeting the public purchasing needs of local school districts and other political subdivisions.

Contracts awarded through cooperative purchasing must meet the procurement laws of the states of each AEPA Member Agency. When these laws are satisfied, an individual entity using these contracts is deemed in compliance with competitive procurement regulations. As allowed by specific state statutes, they can issue purchase orders for any amount without the necessity to prepare their own solicitation, Request for Proposal (RFP), or Request for Quotations (RFQ). This saves the entity time and allows for economical and efficient purchasing.

**AEPA requires that Respondents only respond if they can offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume.** State laws that permit or encourage cooperative purchasing contracts do so in the belief that it saves the participants both time and money. Time is saved by having access to volume discounted contracts publicly solicited and being able to purchase what is needed without having to wade through the



solicitation process (write solicitation, advertise the solicitation, open each response, evaluate, and select). Money is saved in procurement cost and lower prices will be the result of volume purchasing. Therefore, a contract issued by a cooperative can be used by hundreds of separate political units; but if it has the same or higher prices than what a single agency or state contract can get through its own solicitation, a cooperatively solicited contract may not be attractive to these members. **We request that Respondents respond with advantageous pricing and package so that together we can attract members to prefer the cooperatively awarded contract.**

The AEPA policy for membership permits new agencies to become AEPA Member Agencies upon approval of existing members. If additional Agencies are added, they and their members may procure from existing contracts upon approval of the awarded Vendor Partners and in accordance with their state laws.

## **B. Questions**

All questions from Respondents must be submitted online through Bonfire, AEPA will not accept questions in any other format during the solicitation process. All questions received during the solicitation process will be available via Bonfire. All Respondents will be automatically notified through email when AEPA responds to a question asked by a potential respondent. It is the Respondent's responsibility to check Bonfire for any questions and answers before the deadline. Questions received after the question deadline date will not be answered.

Should AEPA issue addenda during the solicitation process, all Respondents will be automatically notified through email of the released addenda. AEPA is not responsible for Respondents not acknowledging the issued addenda and not submitting a response according to those changes.

Questions regarding this solicitation after Opening, but before the approval of the contract, should be submitted to [questions@aepacoop.org](mailto:questions@aepacoop.org).

Questions regarding this solicitation after Notification of Approval should be submitted to [bid-committee@aepacoop.org](mailto:bid-committee@aepacoop.org).

## **C. Respondent Qualifications**

An essential part of the solicitation process is an evaluation to qualify the company being considered. All solicitations must contain answers, responses, and/or documentation to the information requested in the documents. Any Respondent failing to provide the required information/ documentation may be considered non-responsive, this includes submitting a response not in the proper format.

Respondents must demonstrate their ability, capacity, and available resources to provide the proposed products and services to 90% of the AEPA Member Agencies indicating an interest in participating in the categories being solicited. The Respondents are required to communicate and demonstrate within their response they have extensive knowledge, background, and at least five (5) years of experience with manufacturing, obtaining, delivering, installing, maintaining, and/or supporting the product lines of products, equipment, services, or software offered. AEPA and/or its Member Agencies reserve the right to accept or reject newly formed companies or companies failing to demonstrate their abilities or capacity solely based on information provided in the solicitation response and/or its own investigation of the company.

## **D. Bid/Proposal Security**

If required as noted at the top of this Part, bids or proposals must be accompanied by a satisfactory security bond. Please note that not all AEPA Bid categories require a security bond.

If a security bond is required, a hard copy of the bid security must be in the possession of AEPA on or before, the exact due date and time. Original copies of the security must be submitted to AEPA c/o LCSC, ATTN: Purchasing Dept, 1001 E Mt Faith, Fergus Falls, MN 56537 in a sealed envelope with the Solicitation Number, Solicitation Category, and Respondent's name and address clearly indicated on the envelope or box. A copy of the bid security must be submitted via Bonfire. AEPA will not reject a response from a Vendor whose bid bond has not arrived by the due date and time as long as a scanned copy of the bid bond dated prior to the due date is uploaded with their response and the actual bond is in transit.

An acceptable bid/proposal security will have the principal being the Respondent and the Association of Educational Purchasing Agencies listed as the Agency of Record. The Security may be a one-time bond underwritten by a surety company licensed to issue bonds in the state of Nevada and said surety to be approved in federal circular 570 as published by the United States treasury department or the equivalent in cash or an irrevocable letter of credit from a FDIC financial institution. The security bond must remain in force for one hundred twenty (120) days of the solicitation opening.

#### **E. Solicitation Submittal**

##### **1. Preparation of the Response**

- a. The solicitation is published in multiple parts.
  - i. Part A contains the solicitation instructions, and the technical specifications.
  - ii. Part B is the general terms and conditions for all AEPA agencies.
  - iii. Part C includes specific state terms and conditions. This is where you will find information about each AEPA state member and any specific procurement rules of each state.
  - iv. Part D is a required Questionnaire found and completed in Bonfire.
  - v. Parts E and F are to be filled out in their entirety and submitted online via Bonfire in their required formats with the Respondent's offer. Some categories may request additional forms. All forms must be uploaded before the published solicitation due date and time of opening.
- b. All responses must be on the forms provided by AEPA for each solicitation found in Bonfire unless otherwise noted. Respondents will submit all documents, in their required formats, online via Bonfire by the due date and time of the solicitation.
- c. Forms requiring signatures must be submitted by the person authorized to sign the bid or proposal response. Failure to properly sign the solicitation documents may result in the offer being deemed non-responsive.
- d. In case of an error in extension of prices in the solicitation, unit prices must govern.
- e. Periods of time stated as a number of days must be in calendar days, not business days.
- f. It is the responsibility of all Respondents to examine the entire solicitation package, to seek clarification of any item or requirement that may not be clear, and to check all responses for accuracy before submitting an offer. Negligence in preparing an offer confers no right of withdrawal after due time and date.
- g. The Respondents' ability to follow the preparation instructions set forth in this solicitation will also be considered to be an indicator of the Respondents' ability to follow instructions should they receive an award as a result of this solicitation. Any contract between the AEPA Member Agency and a Respondent requires the delivery of information and data. The quality of organization and writing reflected in the offer will be

considered to be an indication of the quality of organization and writing which would be prevalent if a contract was awarded. As a result, the offer will be evaluated as a sample of data submission.

2. **Document Development:** Forms for this solicitation are published in Bonfire, in Excel, and PDF formats. Some forms (questionnaire) may be completed directly in Bonfire. Respondents must scan and upload all documents to Bonfire following the Solicitation Checklist, along with any additional documents or files other than those listed below that may be requested and/or related to the solicitation.
  - a. **Part C – Member Agency (State) Terms and Conditions:** Some states require additional documentation and signature forms. Review Part C and submit the required state documents with your offer. Submit all state-specific forms as one (1) form in PDF format.
  - b. **Part D – Questionnaire:** Complete directly in Bonfire. The questionnaire seeks information about the Respondent's pricing structure, service areas, past performance, and commerce processes. The Company Information form provides background information on the Respondent's company.
  - c. **Part E – Signature Forms:** Complete the forms provided. The signature form includes multiple areas where signatures are required. Submit the form as one (1) individual form in PDF format.
  - d. **Part F – Discount & Pricing Workbook:** Complete the Excel workbook provided. Title the Excel document as per the instructions in Document Development above. Be sure to complete the required tabs as outlined in Part F.
3. **Price Lists and/or Catalogs:** For catalog bids, Respondent's most recent catalog(s) or price lists must be included. If a hard copy is submitted, it should be in pdf format. Links to online pricing are acceptable as long as pricing is included, not just descriptions of product.
4. **Solicitation Transmittal**
  - a. It is the responsibility of the Respondent to be certain that its submittal has been uploaded in its entirety to Bonfire, on or prior to the exact published due date and time.
  - b. If a security bond is required (noted at the top of Part A), a hard copy of the security must be in the actual possession of, on or before, the exact due date and time and a copy must be submitted via Bonfire. Original copies of the security must be submitted in a sealed envelope properly addressed to the Association of Educational Purchasing Agencies, with the Solicitation Number, Solicitation Category, and Respondent's name and address clearly indicated on the envelope or box to AEPA c/o LCSC, ATTN: Purchasing Dept, 1001 E Mt Faith, Fergus Falls, MN 56537 in a sealed envelope. AEPA will not reject a response from a Vendor whose bid bond has not arrived by the due date and time as long as a scanned copy of the bid bond dated prior to the due date is uploaded with their response and the actual bond is in transit.
  - c. If the designated location for receiving the bid or proposal security is closed due to an unforeseen circumstance on the day the security is due (due date), the security will be due at the same time on the next day the building is open.
  - d. Responsive offers will be opened, and the name of each Respondent and other appropriate information will be posted on the AEPA website.

F. **Solicitation Evaluation, Approval, and Award:** Solicitation responses received will be evaluated in accordance with acceptable standards of cooperative procurement,



set forth in and governed by the Procurement Codes of AEPA Member Agency's states; AEPA by-laws, policies, and procedures; AEPA Member Agencies' policies and procedures.

For IFB categories, approval of prospective Vendor Partners and recommendation of contracts will be made to the lowest responsive and responsible Respondent utilizing the criteria listed in this solicitation. As a reminder, AEPA recommends offers to Respondents. Final contract awards are subsequently made by individual AEPA Member Agencies.

1. **Responsive Offer:** A responsive offer reasonably and substantially conforms to all material requirements of the solicitation. Offers must be responsive and approved by AEPA to receive award consideration by AEPA Member Agencies. To be determined responsive, the response must meet all of the requirements below:
  - a. Submitted on time.
  - b. Materially satisfy all mandatory requirements identified throughout the solicitation.
  - c. Must substantially conform to all of the specified requirements in the solicitation in the judgment of AEPA and its AEPA Member Agency representatives.
  - d. Any deviation from requirements indicated herein must be stated, in writing, and included with the offer submitted. Otherwise, it will be considered that responses are in strict compliance with all requirements, and any successful vendor will be held responsible, therefore.
  - e. Deviations or exceptions stipulated in response may result in the offer being classified as non-responsive. Language to the effect that the Respondent does not consider this solicitation to be part of a contractual obligation will result in that Respondent's offer being disqualified. Terms of the solicitation that any Respondent considers particularly unwarranted, and to which that would have to take significant exception in his/her offer, should be stated clearly and concisely as exceptions and/or deviations.
  - f. In preparing a proposal, the Respondent's inability to follow the proposal preparation instructions set forth in this solicitation and its inability to provide written responses, narratives, requested and support documentation relating to the Respondent's qualifications; abilities; capacity; products; specifications; delivery, installation, setup, maintenance; support services and pricing utilized by AEPA evaluators may result in the Respondent's offer to be deemed non-responsive.
2. **Non-responsive Offer:** Any offer that does not conform to all material requirements of the solicitation including, but not limited to: offers received after the deadline; offers that do not contain required items and/or provided in the format required, such as proper and/or signed forms, pricing, catalogs, electronic files; offers that do not contain the proper security bond where required; failure to meet the specified qualifications, product specifications, stipulated documentation or pricing equal to or better than individual entities or cooperatives with equal or lesser volume. AEPA reserves the right to request documents that do not affect pricing, waive minor irregularities, and/or seek clarification following its Board approved procedures. Offers deemed non-responsive will not be considered for approval and award.
3. **Responsible Respondent:** A responsible Respondent is a firm or person with the qualifications, capability, and capacity to perform the contract requirements with integrity and reliability, which will assure good faith performance. As a part

of the process of determining responsible respondents during the evaluation period, the category committee may request reports that describe the financial soundness of your organization. You may be asked to include a third-party report or reports that demonstrate your firm's strength. Accepted financial reports may include balance sheets and Profit & Loss statements for the past three years, a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies).

AEPA's approval of a response will make the Respondent available for consideration to the AEPA Member Agencies for contract award. Factors to be considered in determining whether the standard of responsibility has been met may include but is not limited to whether a Vendor Partner has:

- a. Submitted a responsive offer;
- b. The qualifications stipulated in this solicitation, such as adequate financial resources, production or service facilities, personnel, service reputation and experience to make satisfactory delivery of the products, services, or construction;
- c. A demonstrated and documented satisfactory track record of performance in the national marketplace;
- d. A satisfactory record of integrity and a reputation of responding to and meeting educational and local government institutions' needs, adherence of and compliance with federal, state, local and industry standards, rules, regulations, and codes;
- e. Quality and suitability of products and services offered to meet and perform to the specifications, expectations, and requirements identified in this solicitation;
- f. Supplied all necessary information and data in connection with determining whether a Respondent meets the standard of responsibility.

**4. Cost Evaluation:**

- a. Cost and price schedules conform to and provide the information required in this part of the bid or proposal;
- b. Pricing offered that is equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume;
- c. Methodology used by AEPA and its AEPA Member Agencies to approve prospective Vendor Partners and award contracts;
  - i. Line-Item/Construction Bid: Lowest responsive, responsible Bidder(s). Based on the cost evaluation, a recommendation will be made to approve a single Bidder or make a multiple Bidder award. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members' needs; or
  - ii. Catalog Bid: Lowest responsive, responsible Bidder(s) is/are determined based on the price evaluation criteria; and by a "Core List" and/or by creating a "Market Basket Study" to compare overall pricing between Respondents. A "Market Basket" is a list of items typically purchased by AEPA Member Agencies and their Participating Entities that represent a cross-section of the types of those items purchased. The selection and quantity of line items evaluated will be at the sole discretion of the AEPA evaluators. Based on the cost evaluation, a recommendation will be made to approve a single Bidder or make a multiple Bidder award. The evaluation committee may consider such

- factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members' needs.
- iii. Proposal: Identified weighted criteria for evaluation, including pricing, published in this part of the solicitation.

#### **G. Contract Award and Implementation**

An AEPA category committee will perform initial response review and evaluation and will prepare and make a recommendation to AEPA for its consideration and approval. Those selected Respondents who are approved by AEPA will then be considered by the individual AEPA Member Agencies for contract award. It should be noted that once AEPA has approved the response, a Respondent becomes a "Vendor Partner" for AEPA.

All respondents will be notified of the outcome of the solicitation. Vendors recommended for award by AEPA states will be posted on the AEPA website.

Once the approved Respondents have been notified, it is their responsibility to contact those AEPA Member Agencies (up to 30) who had indicated an interest in participating and sending them Part E Signature Forms with the contract for each state to complete. Each AEPA Member Agency will review, evaluate, and determine which, if any, it will award contracts to.

The approved Vendor Partner and the AEPA Member Agency will hold final contract negotiations, if necessary, to work out state-specific details of contract implementation including:

1. Acquiring additional information and having discussions on how the awarded contract will be executed.
2. Signing the contract with the AEPA Member Agency.
3. Jointly develop marketing strategies and a plan for contract roll-out activities to the AEPA Member Agency's Participating Entities (Advertising, flyers, website access, etc.).
4. Establish how orders will be processed, handled, and reported.
5. Contract management: Establish how and by whom the day-to-day contract management will be handled and who will be the AEPA Member Agency's representative.

It is not guaranteed that each AEPA Member Agency will enter into a contract with AEPA approved Vendor Partners. The final decision as to the appropriateness of a contract for a Member Agency rests solely with that AEPA Member Agency.

## **II. Responsibilities of a Vendor Partner**

- A. As an approved AEPA Vendor Partner, the following is expected in support of the contract:
1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have a working knowledge of the contract.
  2. Train and educate sales staff on what the AEPA cooperative contract promised, including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.
  3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.

4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.
5. Quarterly, complete the sales and administrative fee report (see attached PDF example) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, a \$0 report is required.
6. Report sales and administrative fees by participating state if requested by AEPA.
7. Have ongoing communication with the Category Committee Chairperson, AEPA Member Agencies, and the Member Agencies Participating Entities.
8. Annually attend two (2) AEPA meetings: Annual meeting which is typically in April or May and the Winter Meeting which is typically the week after Thanksgiving and has historically been held in conjunction with the Association of Educational Service Agencies (AESAs) annual conference. At the Annual Meeting, Vendor Partners participate in a round table meeting with each of the AEPA Member Agencies. Vendor Partners that have paid the registration fees can participate in the meetings.
9. Trade show support: Strongly encourage participation in national and local conference trade shows to promote the AEPA contracts such as, but not limited to, the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).
10. Increasing sales over the term of the contract with all participating AEPA Member Agencies.

### **III. Responsibilities of AEPA Member Agencies**

- A. In support of the Vendor Partner and respective contract, each AEPA Member Agency should provide the following support:
  1. Designate a staff member(s) that will serve as a point person for the AEPA program within that state.
  2. Provide a staff member to work collaboratively with the Vendor Partner to determine the best marketing plan for the respective Member Agency state. Marketing efforts may include but not be limited to the education and use of sales force, a website presence, electronic mailings, brochures, mailings, etc.
  3. Develop marketing materials for the Member Agency to use that would include representation of the awarded contracts. Materials may include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc. as determined by the respective Member Agency and what works best within their state.
  4. Assist the Vendor Partner to jointly market the contract to potential Participating Entities within the state.
  5. Work with the Vendor Partner to identify eligible Participating Entities within the state possibly including providing a list of potential customers.
  6. Work with the Vendor Partner to identify and help manage costs associated with fulfilling this contract.
  7. Attendance at the two (2) AEPA meetings which provides for an opportunity to interact with Vendor Partners.

### **IV. Category Specifications**

#### **a. Scope of Bid**

AEPA is seeking qualified, experienced contractor(s) who possess the necessary resources and capabilities to acquire, deliver and perform the required supplies, materials, equipment and labor to

all participating member states (up to 30) in the category of Copiers, Multi-Function Print Devices, Printers, and Managed Print Services.

- a. Respond to requests from a number of different types of educational, governmental and public institutions seeking Copiers, Multi-Function Print Devices, Printers, and Managed Print Services.
- b. These parts and supplies will include but are not limited to: Purchase and/or lease of digital multi-function devices/copiers, and related accessories, service, and supplies from equipment manufacturers, and single function printers, production printers, wide format printers, digital presses, and related accessories.
- c. Types of services may include, but are not limited to: Managed print services, enterprise content management (content/document/data management), scanners and scanning services, cloud storage and management solutions, and other related document and image management services (all in one servers, cloud storage, document signature solutions, new industry solutions related to the document and image lifecycle).

AEPA will not accept responses for products and services that are outside of the above scope of work. If additional items are available, AEPA encourages you to respond to other AEPA solicitation opportunities.

All products offered must be considered new, unused, of the latest design and technology and from the most current and popular product lines available.

The successful Vendor Partner(s) will provide discount pricing on a range of equipment and services. The diversity of participating public agencies requires a broad choice of options. Manufacturers and/or dealers are requested to offer their entire catalog of available products within this scope of work at a discount from the current published schedule for public agencies.

Vendor Partner(s) must be able to supply product, installation, and service for MFP/copiers, printers, or any related equipment or service in the scope of this bid through a direct sales or dealer network.

## 2. Type of Bid

AEPA requests Bidders to submit primary pricing in the form of either “catalog pricing,” or “line-item pricing.” This category is constructed in the form checked below. An explanation of each can be found in the table below. Additional information on permissible pricing strategies can be found in Part B – General Terms and Conditions under “Pricing.”

**This bid is considered a:**

YES	NO	TYPE OF BID
X		<b>CATALOG:</b> A catalog bid is utilized when the products and/or services solicited are clearly identified with set and specific characteristics, attributes and configurations that are identifiable as a stand-alone single unit and can be listed and priced as a single unit with options that can be added to enhance and/or improve its operation and functionality. The Bidder offers a fixed discount(s) off retail price or prices in a Commercially Available Catalog. The discounts may be for the entire Commercially Available Catalog, for specific products, product lines, manufacturers or category of products as determined by the Bidder. See Pricing section for detailed information on Catalog Pricing.
	X	<b>LINE ITEM/CONSTRUCTION:</b> A construction/installation line item bid is utilized when the products and services solicited cannot be identified or listed as a single unit; consists of a number of different variables and configurations, it is necessary to identify the specific project or application; the end product or solution is made of individually priced elements or components and the end product's or solution's cost is derived by the Vendor Partner specially prepared and providing a quote based on the project's terms, conditions and requirements. See Pricing section for detailed information on Line-Item Pricing.

### 3. Anticipated AEPA Member Agency Participation

State	Participate?	Other States Member Sells In
California	Yes	AZ, NV
Colorado	Yes	
Connecticut	Yes	ME, NH, NY, RI, VT
Florida	Yes	AL
Georgia	Yes	
Illinois	Yes	
Indiana	Yes	
Iowa	Yes	
Kansas	Yes	OK
Kentucky	Yes	AL, LA, MS, NC, TN
Massachusetts	Yes	
Michigan	Yes	
Minnesota	Yes	SD
Missouri	Yes	AR, LA, SD
Montana	Yes	ID
Nebraska	Yes	
New Jersey	Undecided	
New Mexico	Yes	
North Carolina	Yes	
North Dakota	Yes	SD
Ohio	Yes	
Oregon	Yes	
Pennsylvania	Yes	DE, HI, MD, NY
South Carolina	Yes	NC
Texas	Yes	
Virginia	Undecided	
Washington	Yes	AK, ID
West Virginia	Yes	
Wisconsin	Yes	
Wyoming	Yes	SD, UT

Please note that individual AEPA Member Agencies that have indicated that they intend to participate in any contract approved under this solicitation, does not guarantee or mean that the individual AEPA Member Agency will enter into a contract with any AEPA approved Vendor Partner. Each AEPA Member Agency will make that determination after reviewing Vendor Partner responses and AEPA's recommendation for acceptance and bid award. The AEPA Member Agency's contracting decision shall be final.

### 4. Anticipated Volume

- b. Copiers, Multi-Function Print Devices, and Managed Print Services is a currently held category for AEPA. The resulting bid will be an Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s). AEPA Member Agencies estimate approximately \$25 million in sales in the first contract term AEPA Member Agencies anticipate that purchase volumes will increase over the course of contract years two (2) through four (4). This information is provided as an aid to Bidders in preparing responses only. It is not to be considered a guarantee of volume. The successful Vendor Partner's discount and pricing schedule shall apply regardless of the volume of business under the contract.

### 5. Voluntary Pre-Bid Conference Call AEPA will host a voluntary pre-bid conference call for any interested Bidders or potential Bidders. The conference call times are set in the following schedule for each of the four contiguous United States time zones. No pre-

registration will be required. Recording of the conference call will be posted on the AEPA Website.

Voluntary Pre-Solicitation Conference Call Schedule (All IFB Categories)

Solicitations	Date	Eastern	Central	Mountain	Pacific
AEPA 025 Voluntary Pre-Bid Conference Call - All IFB Categories	Mon Aug 19 2024	12:00 PM	11:00 AM	10:00 AM	9:00 AM

**Conference Call Meeting Link:**

<https://us02web.zoom.us/j/88621697023?pwd=AGHgsWVMyP8CAwWcckRO6xwhUs7fo.1>

**Meeting ID:** 886 2169 7023

**Passcode:** TJTB5A

**Dial In Information**

- +1 929 436 2866 US (New York)
- +1 301 715 8592 US (Washington DC)

Meeting ID: 886 2169 7023

Passcode: 831780

**6. Glossary of Terms and Abbreviations**

- c. **Abbreviations and Acronyms for Standards and Regulations:** Where abbreviations and acronyms are used in specifications or other contract documents, they shall mean the recognized name of the organizations responsible for the standards and regulations in the following list. Names, telephone numbers, and websites are subject to change and are believed to be accurate and up-to-date as of the date of the contract documents.
- d. **Digital Multifunctional Devices** - a digital copier that also may serve as a fax machine, printer, scanner as one piece of equipment, usually serving in a network environment.
  - e. **Printers** - an external hardware output device responsible for taking electronic data stored on a computer or computing device and generating a hard copy of that data.
  - f. **Managed Print Services** - services offered by an external provider to optimize or manage all aspects of a company's document output from printers, scanners, faxes, and copiers. The optimization of these devices enables organizations to save money, produce less paper waste, and increase efficiency.
  - g. **Enterprise Content Management** - the technology used to capture, manage, store, preserve, and deliver content and documents related to organizational processes.
  - h. **FMV** – Fair Market Value
  - i. **Related Products, Services, and Solutions** - the complete range of products, services, and solutions provided by the Vendor Partner relating to the solicitation, deployment, development and/or implementation activities that are appropriate to information management.

**7. General Specifications**

Item	Description
7.1	The Vendor Partner will have access to a full inventory of the awarded product line.
7.2.	The Vendor Partner shall maintain a minimum monthly overall average fill rate of 95% or above. Items that are reordered, backordered, or partially filled are not considered filled items when calculating this service level.

Item	Description
7.3.	Orders must be shipped within 48 hours after receipt of an order 90% of the time. The Vendor Partner will notify the Buyer if product ordered cannot be shipped within this time period to provide the opportunity to secure product elsewhere.
7.4	Vendor Partners must be a manufacturer's authorized sales and service dealer for all proposed equipment/software. An authorized sales and service dealer is defined in this solicitation as one purchasing their products for resell directly from the manufacturer(s) or the manufacturer's approved channels. Products that result from new authorized sales and service dealer arrangements between the Vendor Partner and the manufacturer during the term of this contract may be added and offered through the AEPA contract.
7.5	All charges and components necessary for performance of the contract shall be clearly identified even if such are not specifically addressed in any paragraph or sub-paragraph or form that is a part of this request.
7.6	If the Vendor Partner intends to utilize independent agents/distributors, subcontractors and/or third-party agents to perform and/or provide any part of the products and services offered herein, the Vendor Partner must identify all providers and any and all associated costs with these providers.
7.7	Optional services must be identified separately, and must include clear descriptions of proposed services.
7.8	Vendor Partners must provide a product or mix of products in a manner that will allow Buyers to migrate to emerging technologies/services and between legacy technologies with no penalty charge associated with maintaining the most appropriate selections of goods and services throughout the life of the contract.
7.9	Vendor partners will be required to provide their complete product offerings in an electronic catalog upon request.
7.10	Packing slips shall accompany all deliveries and shall contain Buyer's purchase order number, vendor name and name of article. Cartons shall be identified by purchase order number and vendor name.
7.11	Orders not filled and partials shall be indicated on the packing list. Vendor Partner shall inform member of anticipated availability date for unfilled and partial orders.
7.12	All products sold by the Vendor Partner must be new. Only the newest versions of software and equipment will be bid. Older versions will only be sold, if specifically requested. Vendor Partner may offer reconditioned products as a Voluntary Alternate; such items shall be marketed and labeled as being reconditioned.
7.13	Products that have a money back guarantee will be clearly identified in the catalog and on the web site (if applicable).
7.14	Vendor Partner has the option to offer private label products. Vendor Partner shall maintain the same manufacturer specifications for private label products throughout the term of contract. Any change of manufacturers for a private label shall result in offerings equal to or superior to the originally approved manufacturer at a price equal to or lower than the original offering.
7.15	If the Vendor Partner makes an error in pricing (typographical or photographic error, for example), the Buyer reserves the right to return the product. The Vendor Partner agrees to pay for cost of any returned product due to a pricing error.
7.16	Vendor Partner shall provide a Safety Data Sheet (SDS) for all items sold, if required. A separate sheet shall be provided for each individual item when purchase is made.
7.17	All-inclusive cost per copy (CPC) OR flat rate programs may be offered upon request, as long as pricing does not exceed bid pricing. A breakdown of pricing which enables the purchasing agency to easily compare the CPC or flat rate structure against the pricing in the bid response must be supplied if requested.
7.18	The Vendor Partner will warranty all parts and materials for at least 90 days from the date of purchase or manufactures' warranty, whichever is longer.
7.19	Vendor Partner will endeavor to supply products that are made in the United States of America.
7.20	A purchasing entity shall have the option, at the sole discretion of the Vendor Partner, and based upon Participating State or Entity laws and regulations, and Purchasing Entity policies, to do an equipment trade-in, when placing a purchase, lease or rental order. The value for the Equipment Trade-In shall be negotiated by the Purchasing Entity and the Awarded Vendor, and shall not include



Item	Description
	any disposal or shipping fees.

## 8. Product | Category Specific Specifications

### j. Hardware and Software

Item	Description
8.1	All copier and printer equipment will be new and warranted by the manufacturer. All equipment, including components, spare parts, application software, and ancillary equipment, must be of the best quality, workmanship, and material of their respective kind and conform to manufacturer specifications. All copiers and printers are to be new, plain paper machines. Refurbished equipment will not be considered. Copiers will be required to run recycled paper.
8.2	Vendor Partners will warrant all equipment for the term of the contract, against defects in materials or workmanship and will replace at no cost to the purchaser any defective equipment. In the event a piece of equipment goes out of service, a comparable loaner machine will be provided within two (2) business days. At the determination that the original machine is not repairable, a replacement will be sent within seven (7) business days.
8.3	Vendor Partners must provide detailed and specific information regarding equipment features and capabilities including at minimum information on print applications, faxing, scanning, security, middleware, and environmental features.
8.4	All MFD/copier machines, if required must be capable of account assignment, which tracks the copy count usage of each account number assigned.
8.5	The catalog of MFD/copiers should be capable of supplying these standard functions at the request of the purchaser: Automatic Document Feed Collate, staple, duplex 3-hole punch Multiple trays Auto duplex/feed Network printing Cloud printing Interruption capabilities Color and monochrome scanning to email or hard drive Job queuing Bypass tray Centralized management of user account tracking "Follow me" printing Confidentiality copy/printing solutions Scan to searchable PDF documents User authentication
8.6	Bid price shall include all equipment cost, delivery, installation, removal, emergency and scheduled preventative maintenance repairs, all parts, all supplies (except paper and staples), and proper training to key personnel. All equipment shall equal or exceed, in all respects, the requested specifications provided in the schedule. Pricing shall not include taxes. The contractor shall make clear that any taxes not initially identified, that might occur in the future, are the responsibility of the Contractor.
8.7	Installation of equipment to be networked must be coordinated with the customer's internal technology personnel in charge of the computer network and telephone system to which the machine may be connected.
8.8	Routine updates, fixes, or patches to MFD software shall be included within the base license and shall not be subject to a separate maintenance contract. Any software customizations not covered in the maintenance terms must be clearly identified by the Vendor Partners in their response.
8.9	Vendor Partners must have relevant and documented managed document service (MDS) experience with government and/or education entities with staff dedicated to MDS contracts.
8.10	Vendor Partners must have an established MDS assessment process that is documented and identifies services, supplies, and parts for printers and copiers, current equipment output and total

Item	Description
	cost of ownership (TCO), and estimated cost savings.
8.11	Vendor Partners must have an established MDS implementation strategy including a training plan, communication plan, monitoring, and provision of consumables, "break/fix" services, ability to service and supply across manufacturers, and change management process.
8.12	Vendor Partners must be able to provide regular and requested user reports for MDS services.
8.13	Vendor Partners must have knowledge and experience of the use of ECM solutions in local government entities with multiple departments.
8.14	ECM solutions must have a user-friendly interface that allows users to easily navigate and perform their primary job tasks. ECM should include, at a minimum, the following functional requirements: <ol style="list-style-type: none"> <li>1. <b>Document Imaging:</b> capturing and storing documents in digital form.</li> <li>2. <b>Document Management:</b> including indexing and library services such as version control, search, retrieval, annotations, redaction, check-in, check-out, and document security features.</li> <li>3. <b>Distribution:</b> delivery and completion of copying, printing, faxing, and emailing, including the ability to copy or move documents from one application to another.</li> <li>4. <b>Records Management:</b> defining retention schedules, classification of archival and permanent documents, disposing of/purging documents, and functions needed to meet federal, state, and local recordkeeping requirements.</li> <li>5. <b>Enterprise Workflow:</b> ability to manage and monitor and approve throughout the content lifecycle process.</li> <li>6. <b>Tracking and Reporting:</b> support for document change tracking and report creation.</li> <li>7. <b>Optical Character Recognition:</b> conversion of images into machine-encoded text.</li> </ol>

### Service & Training

Item	Description
8.15	After being notified by the buyer, the arrival of a repair technician shall not exceed four (4) working hours. Working hours are defined by the buyer and will be supplied to the contractor upon request. Machines shall be kept in good working order so that work delays and copy problems will be minimized. If a copier exhibits continuing breakdowns or poor copy quality for one (1) month or five (5) emergency breakdown calls, the buyer reserves the right to reject the copier. The Contractor will, at the buyer's option, replace the copier/printer with an acceptable machine for the duration of the contract.
8.16	The successful Contractor must provide loaner equipment whenever service cannot be completed in a reasonable period of time. The Contractor shall be responsible for any delivery, installation/removal charges associated with equipment loaners.
8.17	The successful contractor will train one individual for each copier in the machine location as a key operator and will train replacement key operators as required. Arrangements for training shall be coordinated by the contractor with each district in which copiers are located.
8.18	Bid responders should provide any service and warranty that will be provided but not otherwise listed in this Bid.

### Billing & Invoicing

Item	Description
8.19	Bid responders must describe billing method(s) and charges in a clear, straightforward fashion so that a true and accurate price may be derived, tested, and used in the evaluation of invoices rendered as the result of any contract/lease entered into as a result of this bid.
8.20	No recurring or like service charges may be applied to later invoices if omitted from the invoice on which the charge should have appeared.
8.21	One monthly invoice will be submitted to each buyer. The Contractor must be capable of summary invoicing. The contractor must submit with the invoice an itemization showing at minimum the location of each machine, I.D. number, and the number of copies run during the billing cycle.
8.22	Awarded Vendor Partner(s) may charge for excessive installation requirements, including rigging, access alterations, and access to non-ground floors via stairs. Any such excessive installation charges must be quoted to the Purchasing Entity prior to the signature of any order, and shall be

Item	Description
	based on the actual expenditures of awarded Vendor Partner(s) or authorized dealer(s).

### Leasing

Item	Description
8.23	Lease and rental agreements shall not be subject to automatic renewals after the contracted leasing period. In the event that the term of a lease or rental agreement extends beyond the term of the AEPA Participating Agency Contract, the terms and conditions of this bid and any addendums shall continue to apply until the expiration of the lease/rental agreement.
8.24	Upon the expiration of the Lease Term, a Purchasing Agency may do one of the following: Exercise their purchase option; Renew the lease on a month-to-month basis, or a 12-month basis, at the discretion of the Participating Agency; or Return the Equipment to the Awarded Vendor, or have the Awarded Vendor pick the Equipment up.
8.25	The Vendor Partner or Authorized Dealer must notify the Purchasing Agency, in writing, of their End of Term options at least sixty (60) to ninety (90) days prior to the end of any Lease or Rental Term. Such notification may include, but not be limited to, the following: Any acquisition or return options, based on the type of lease or rental agreement; Any renewal options, if applicable; and/or Hard drive removal and surrender cost, if applicable
8.26	The Purchasing Agency may do an Equipment Upgrade or Downgrade on a lease or rental at any time throughout the term of the lease or rental agreement. The Purchasing Entity and the Awarded Vendor shall negotiate the price of the Equipment Upgrade or Downgrade, but at no time shall the total cost of the Equipment Upgrade or Downgrade be less than the remaining stream of Equipment Payments.
8.27	Except in the case of non-appropriation of funds, FMV, Capital, Straight Leases and Short-term Rentals may be subject to an early termination charge, and will involve the return of the Equipment (in good working condition; ordinary wear and tear excepted) by the Purchasing Agency to the Vendor Partner/Authorized Dealer. With respect to the Equipment, the termination charge shall not exceed the balance of remaining Equipment Payments (including any current and past due amounts), and with respect to Service or maintenance obligations, the termination charge shall not exceed four (4) months of the Service and Supply base charge or twenty-five percent (25%) of the remaining Maintenance Agreement term, whichever is less.
8.28	The continuation of any lease or rental agreement for AEPA member publicly-funded members will be subject to, and contingent upon, sufficient funds being made available by the Participating state's State Legislature and/or federal sources. The Purchasing Agency may terminate any such lease or rental agreement, and Awarded Vendor waives any and all claim(s) for damages, effective immediately upon receipt of written notice (or any date specified therein) if for any reason the Purchasing Entity's funding sources are not available.

### Shipping and/or Freight

Item	Description
8.29	Pricing must include all shipping, delivery, and standard installation costs associated with the products/services. For billable excessive installation requirements, see item 8.22.

## 9. Pricing

**k. AEPA has identified and stipulated the type of bid and the pricing methodologies that are to be utilized to price and submit bid prices. The Vendor Partner agrees that the cost for any item bid or offered on this contract will be uniform for all states, and that any differences in pricing are due to state specific installation and labor costs, AEPA Member Agency's Administrative Fee, or other approved reasons. The Bidder must provide their**

**pricing as requested utilizing the various pricing methodologies specified. The Bidder/Vendor Partner must agree that they will offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume. Please note the following that relate to pricing:**

1. **Primary Pricing Strategies:** All Bidders will be required to submit “Primary Pricing” in the form of either “Catalog Pricing” or “Line-Item Pricing.” Bidders are also encouraged to offer OPTIONAL pricing strategies including “Hot List” and “Volume Discounts”.
  - a. **Catalog Pricing:** Catalog pricing is utilized when the products and/or services solicited are clearly identified with set and specific characteristics, attributes and configurations that are identifiable as a stand-alone single unit and can be listed and priced as a single unit with options that can be added to enhance and/or improve its operation and functionality. The Bidder offers a fixed discount(s) off retail price, catalog price, published price or list price. The discounts may be for the entire commercially available catalog, for specific products, product lines, manufacturers or category of products as determined by the Bidder.
    - i. **Discounts:** Discount offers must clearly identify percent of discount to apply to a commercially available catalog, manufacturer, MSRP, retail or nationally published price lists. Bidders shall identify and stipulate if the discounts apply to the entire catalog/price list, specific product lines, manufacturers and/or categories of products. Bidder shall agree that there will be no reduction in discount(s) during the term of the contract.
    - ii. **New Catalogs/Price Changes:** New catalogs and corresponding nationally published price lists may be submitted throughout the term of the contract and shall be submitted to the AEPA Category Committee for review prior to release to all AEPA Member Agencies. Prices may change based on manufacturer’s price changes, new published pricing or price lists, but the original discount bid shall remain firm for the duration of the contract.
    - iii. **Core List:** In a Catalog Priced bid, a category (i.e., office supplies) may include a “core list” which contains a selection of the most commonly used products/services with the expectation that a deeper discount would be bid for these items. If a new catalog and price list is published during the contract term, the original discounts shall be applied to the new published prices to establish the AEPA price for these core items.
    - iv. **Product Addition/Discontinuation:** New products, within the same scope of work, may be added at the established percentage discounts at any time. Discontinued products may be dropped at any time during the year. In the event a Core item is discontinued by the manufacturer during the term of the contract, Vendor Partner is required to add a functionally equivalent substitute at the same discount structure.
2. **Secondary Pricing Methods (Catalog Bids only, see Part B for category designation):** Bidders are required to offer Customized Price Lists (Catalog Bids ONLY) and encouraged to offer Hot Lists and Volume Discounts as follows:
  - a. **Customized Price List:** Bidders are required to offer customized price lists to Participating Entities for items within the Bidder’s Commercially Available Catalog for Catalog Bids ONLY (not pertinent to Line-Item Bids). Customized price lists shall be allowed under the following conditions:
    - i. Items within the Vendor Partner’s Commercially Available Catalog may be included on the customized price list providing they are not already on the Core Item list.
    - ii. Items are to be determined by the Participating Entity; Vendor Partner may object to up to ten (10) of the suggested items proposed by the customer and must offer substitutes until an agreement of the customized list is reached.
    - iii. Items on the customized price list shall be sold with an additional discount (deeper

- than what was originally bid on the non-core or catalog discount)
- iv. Items may not include special order or customized service products unless agreed to by the Vendor Partner.
  - b. **Hot List Pricing:** Bidders are invited, at their option, to offer a selection of products/services, defined as a Hot List, at greater discounts than those listed in the standard catalog or core list discounts. Special, time-limited reductions are permissible under the following conditions: The price reduction is available to all AEPA Member Agencies equally. The price reduction is for a specific time period, no less than thirty (30) days. May be used to discount and liquidate close-out and discontinued products/services as long as those items are clearly labeled as such. The original price for products/services is not exceeded after the time limit. The AEPA Oversight Committee and all AEPA Member Agencies shall be notified of any special or time limited price reduction. New prices must be on record fifteen (15) days prior to any offer of the new prices being proposed or offered to AEPA Member Agencies and Participating Entities. Pricing for all Hot List items must be updated on the Vendor Partner's online catalog and submitted to all AEPA Member Agencies in an electronic format that can be posted to websites, emailed and shared with Participating Entities/Buyers.
  - c. **Volume Price Discounts:** Bidders are encouraged to offer additional pricing discounts that may be offered for a group of agencies in a local geographic area that desire to combine requirements (one time purchase, or annual spend), i.e., local city, county, school district(s), etc. and/or for large one-time purchases. Additional volume price discounts are permissible under the following conditions: Discounts should be tiered and based on spend ranges as established by the Bidder on the Pricing Forms. Volume determination shall be determined between the Vendor Partner and the individual Buyers on a case-by-case basis. All additional discounts are to be offered equally to all AEPA Member Agencies and Participating Entities and be based on the Volume Price Discounts originally bid providing the same or similar volume commitment, specific needs, terms and conditions, a similar time frame, seasonal considerations and provided the same manufacturer support is available to the Vendor Partner.

### **3. Part F - Pricing Workbook**

- l. Pricing shall be completed on the provided pricing sheets (Microsoft Excel Workbooks) with the individual tabs to be completed as follows:
- m.
  - n. **Forms F.1 – F.4 are provided as individual Excel Workbooks.** Please note that each workbook has multiple individual tabs that will need to be completed. **Forms F.1 through F.4 will be used for evaluation and comparison purposes only.**

**F.1. Black and White Multi-Function Devices (REQUIRED)**

Complete all individual tabs found within this workbook.

**F.2 Color Multi-Function Devices (REQUIRED)**

Complete all individual tabs found within this workbook.

**F.3 Black and White Printers (REQUIRED)**

Complete all individual tabs found within this workbook.

**F.4 Color Printers (REQUIRED)**

Complete all individual tabs found within this workbook.

**Forms F.5 – F.8 Discount & Pricing Schedules for Printers and MFDs** are provided on individual tabs within the Excel Workbook. This pricing schedule is for the entire catalog of printers and multi-function devices available.

Please complete the workbook tabs as follows:

**F.5 Catalog Discount (REQUIRED)**

Complete the form for this IFB, reset the 'print area' if lines were added, and save the file according to directions.

**F.6 Full Catalog Price Schedule (REQUIRED)**

Use this tab of the workbook to provide the Bid Discount Percentage and item information for all catalog items.

**F.7 Services Price Schedule (REQUIRED)**

If your company provides any design, installation, training, or support services to support the items you are bidding, use this form to provide your bid prices.

**F.8 Volume Discounts Schedule (OPTIONAL)**

Use this form if your company is offering additional discounts off of the base discounts bid for one-time purchases AND for public agencies that group their requirements (based on their estimated total annual spend for a commodity). Each Bidder must specify the dollar ranges required in order for the agency(ies) to receive the additional discount.

**Forms F.9 – F.11 Discount & Pricing Schedules for Related Services** are provided on individual tabs within the Excel Workbook. This pricing schedule is for all related services, including Managed Print Services, Enterprise Content Management, and other related services available from a Bidder. Bidders can respond to one service or all. If offering the following services, please complete the associated workbook tabs as follows:

**F.9 Managed Print Services**

To be completed by each Bidder who is offering Managed Print Services.

**F.10 Enterprise Content Management**

To be completed by each Bidder who is offering Enterprise Content Management services.

**F.11 Other Related Services**

To be completed by each Bidder who is offering other document lifecycle related services applicable to the scope of this IFB.

**Please note that the pricing workbooks are for price comparisons for evaluation of this bid only. Vendor partners are expected to provide discounts on their full range of offerings within the scope of this bid.**

**10. Evaluation**

The AEPA Committee for this category will evaluate bid responses based on the entire response, and according to the criteria detailed in Part B for AEPA's definition of Responsive and Responsible bids.

As a part of the process of determining responsible respondents, the category committee may request reports that describe the financial soundness of your organization. You may be asked to include a third-party report or reports that demonstrate your firm's strength. Accepted financial reports may include balance sheets and Profit & Loss statements for the past three years, a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies).

A recommendation may be made to recommend a single response, or to recommend multiple bidders based on differentiation of product or service between bidders. AEPA will vote as a whole

to accept or not accept a committee’s recommendation. Once accepted, each recommended bid response will go to the individual states for contract approval. Please note, pricing evaluation may include other considerations, including the total cost of the acquisition and whether the Proposer’s offering represents the best value. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members’ needs.

Below is a summary taken from the Evaluation section in Part B, F. Bid Evaluation, Approval and Award:

<b>Evaluation Criteria</b>
Cost Evaluation
Complete Response to Bid
Conformance to Bid Terms and Conditions
Pricing Equal to or Better Than That Offered to Individual Entities or Cooperatives with Equal or Lesser Volume
Quality and Suitability of Products Offered
Marketing Plan
Financial Viability
Demonstrated Track Record of Performance in the Public Marketplace
Value Added Attributes

## Part E – Signature Forms

AEPA 025-C

Copiers, MFDs, Printers and Managed Print

### Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E – Signature Forms – Name of Responding Company" (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire.

\*Note, a solicitation checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled "Part E – Signature Forms – Name of Responding Company".

Uniform Guidance "EDGAR" Certification Form – \*signature required

Solicitation Affidavit – \*signature required

Acceptance of Solicitation & Contract – \*signature required



## Uniform Guidance “EDGAR” Certification Form

### 2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

#### 1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

#### 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

#### 4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages

to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent's acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

#### **8. Debarment and Suspension**

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

#### **9. Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

#### **10. Procurement of Recovered Materials**

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### **11. Profit as a Separate Element of Price**

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

#### **12. General Compliance with Participating Agencies**

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

#### **13. Governing Law; Forum Selection.**

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-13) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

<b>Respondent Certification (By Item)</b>	<b><u>Respondent Certification:</u> YES, I agree</b>	<b>Initial</b>
<b>1. Violation of Contract Terms and Conditions</b>		
<b>2. Termination for Cause of Convenience</b>		
<b>3. Equal Employment Opportunity</b>		
<b>4. Davis-Bacon Act</b>		
<b>5. Contract Work Hours and Safety Standards Act</b>		
<b>6. Right to Inventions Made Under a Contract or Agreement</b>		
<b>7. Clean Air Act and Federal Water Pollution Control Act</b>		
<b>8. Debarment and Suspension</b>		
<b>9. Byrd Anti-Lobbying Amendment</b>		
<b>10. Procurement of Recovered Materials</b>		
<b>11. Profit as a Separate Element of Price</b>		
<b>12. General Compliance with Participating Agencies</b>		
<b>13. Governing Law; Forum Selection.</b>		

\_\_\_\_\_  
Name of Business

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

## Solicitation Affidavit

**Instructions:** This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

---

Authorized Representative (Please print or type)

Mailing Address

---

Title (Please print or type)

City, State, Zip

---

Signature of Authorized Representative

Date



Association of Educational  
PURCHASING AGENCIES

## Acceptance of Solicitation & Contract

**Instructions:** PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

### PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	_____	Date	_____
Address	_____	City, State Zip	_____
Contact Person	_____	Title	_____
Authorized Signature	_____	Title	_____
Email	_____	Phone	_____

### PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency \_\_\_\_\_

Authorized Representative \_\_\_\_\_

Awarded this	day of	Contract Number
Contract to commence		
(Member Agency to select)	3/1/2025	Or



## Solicitation Checklist

**Instructions:** Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their **specified/required format**, by the due date and time listed for this solicitation. **Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

<b>"x"</b>	<b>Document Title, Uploaded to Public Purchase</b> <i>(Respondent must submit documents in the required title/format)</i>	<b>Format of Uploaded Document</b>	<b>Notes</b>
	<b>Bid Bond – if Required, see Part B if applicable.</b>	Upload PDF copy of the bid security.	The original bid security must be received by Lakes Country Service Cooperative by due date and time.
	<b>Part C – State-Specific Forms – <i>Name of Responding Company</i></b>	Single, Scanned PDF	<b>New Jersey Only Requirement.</b> Signatures Required.
	<b>Part D - Questionnaire – <i>Name of Responding Company</i></b> Includes: <ul style="list-style-type: none"> <li>• Company Information</li> <li>• Service Questionnaire</li> <li>• Exceptions</li> <li>• Deviations</li> </ul>	Single, Scanned PDF	<b>Required.</b>
	<b>Part E – Signature Forms – <i>Name of Responding Company</i></b> Includes: <ul style="list-style-type: none"> <li>• Uniform Guidance "EDGAR" Certification</li> <li>• Solicitation Affidavit</li> <li>• Acceptance of Solicitation &amp; Contract</li> </ul>	Single, Scanned PDF	<b>Required.</b> Signatures required.
	<b>Part F – Pricing Schedule – <i>Name of Responding Company</i></b>	Excel Workbook	<b>Required.</b>
	<b>Price List and/or Catalog – <i>Name of Responding Company</i></b>	Upload PDF	<b>Required.</b>
	<b>Exhibit A – Marketing Plan – <i>Name of Responding Company</i></b>	Scanned PDF	<b>Optional.</b> Form not provided by AEPA, Respondent Created
	<b>Bid Manager Note: Add any other requirements from Category committee</b>		



## Part F.1 – Volume Discounts Schedule

### AEPA IFB #025-C Copiers, Multi-Function Print Devices, Printers, and Managed Print Services

**Bidding Company Name:** *Enter company name here*

**Pricing: Volume Band I BW 500 to 10,000**

**Evaluation Volume = 2,000 per month**

**Proposed Model:**

**Proposed Options:**

Minimum Configuration	Purchase Price	Full Service Maintenance &	Full Service Maintenance &	Purchase Cost of Operation
Minimum 30 PPM Digital A4 MFD; _____ PPM		\$ -	\$ -	\$ -
<b>Options</b>				
Document Feeder				
Additional Paper Drawer				

Full Service Maintenance & Supply Cost Per Impression	Zone 1: Local Full Service Maintenance & Supplies Cost per Impression (CPI)	Zone 2: 25 to 50 Miles Full Service Maintenance & Supplies Cost per Impression (CPI)	Zone 3: 50 to 75 Miles Full Service Maintenance & Supplies Cost per Impression (CPI)	Zone 4: Greater than 75 Miles Full Service Maintenance & Supplies Cost per Impression (CPI)
<b>Tier 1: No Minimum</b>				
<b>Tier 2: 500 Impressions Per Month Minimum</b>				
<b>Tier 3: 1,000 Impressions Per Month Minimum</b>				





## Part F.2 – Volume Discounts Schedule

### AEPA IFB #025-C Copiers, Multi-Function Print Devices, Printers, and Managed Print Services

<b>Bidding Company Name:</b> <span style="color: #0070C0;">Enter company name here</span>	<b>Color Evaluation Volume =</b> <span style="float: right;">500</span>
---	---

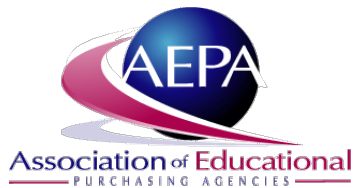
**Pricing: Volume Band I Color 500 to 1,000**

Proposed Model:

Proposed Options:

	Purchase Price	Full Service Maintenance &	Full Service Maintenance &	Purchase Cost of Operation
<b>Minimum Configuration</b>		\$ -	\$ -	\$ -
<b>Options:</b>				
Additional Paper Drawer				
Fax Feature (with Network Faxing)	\$ -			
Printer Hard Drive (40 or __ GB Minimum)	\$ -			

Full Service Maintenance & Supply Cost Per Impression	Zone 1: Local Full Service Maintenance & Supplies Cost per Impression (CPI)	Zone 2: 25 to 50 Miles Full Service Maintenance & Supplies Cost per Impression (CPI)	Zone 3: 50 to 75 Miles Full Service Maintenance & Supplies Cost per Impression (CPI)	Zone 4: Greater than 75 Miles Full Service Maintenance & Supplies Cost per Impression (CPI)
Tier 1: No Mimimum Color				
Tier 1: No Mimimum Black & White				
Tier 2: 500 Impressions Per Month Minimum Color				
Tier 2: 500 Impressions Per Month Minimum Black & White				
Tier 3: 1,000 Impressions Per Month Minimum Color				
Tier 3: 1,000 Impressions Per Month Minimum Black & White				



## Part F.3 – Volume Discounts Schedule

### AEPA IFB #025-C Copiers, Multi-Function Print Devices, Printers, and Managed Print Services

**Bidding Company Name:** Enter company name here

### PRINTERS

#### Black & White Desk Top Work Group Stand Alone Print Devices (Non-Networked)

**Pricing: Volume Band I 500 to 3,000**

**Evaluation Volume = 1,000 per month**

**Proposed Model:** \_\_\_\_\_

**Proposed Options:**

	Purchase Price	Supplies: Toner - Cost Per Cartridge	Estimated Cartridge Yield	Estimated Supply Cost Per Page	Total Monthly Equipment Cost (Based on 36 Month Life Cycle)	Monthly Supply Cost Based on Evaluation Yield	Total 36 Month Operating Cost Equipment and Supplies
<b>Minimum Configuration:</b>							
Up to 30 PPM Stand Alone Printer; 8.5 X 11 to 8.5 X 14 Available Paper Sizes Single Drawer 250 Sheets 50 sheet Multi-Purpose Tray Standard Memory 32 MB Standard Trayless Auto Duplex				#DIV/0!	\$ -	#DIV/0!	#DIV/0!
<b>Options:</b>							
Additional Paper Drawers							
Printer Memory Up-Grade (State Maximum)							

<b>Additional Operating Costs:</b>	
Included Warranty	
Warranty Period	
Maintenance Kit Cost/Yield	
when Shipped (Note Approx. Yield)	
per page?	

\* Note: Supply Yields based on 5% fill



Part F.4 – Volume Discounts Schedule

AEPA IFB #025-C Copiers, Multi-Function Print Devices, Printers, and Managed Print Services

Bidding Company Name: Enter company name here

PRINTERS

Color Desk Top Work Group Stand Alone Print Devices

Pricing: Volume Band I 500 to 3,000

Evaluation Volume = 1,000 per month

Proposed Model: Proposed Options:																	
	Purchase Price	Supplies: Black & White Toner - Cost Per Cartridge	Estimated Black Cartridge Yield	Estimated Black Toner Cost Per Impression	Supplies: Yellow Toner Cost Per Cartridge	Estimated Yellow Cartridge Yield	Estimated Yellow Toner Cost Per Impression	Supplies: Magenta Toner - Cost Per Cartridge	Estimated Magenta Cartridge Yield	Estimated Magenta Toner Cost Per Impression	Supplies: Cyan Toner - Cost Per Cartridge	Estimated Cyan Cartridge Yield	Estimated Cyan Toner Cost Per Impression	Estimated Total Supply Cost Per Color Impression Page	Total Monthly Equipment Cost (Based on 36 Month Life Cycle)	Monthly Supply Cost Based on Evaluation Yield	Total 36 Month Operating Cost Equipment and Supplies
30 PPM B&W/30 PPM Color Stand Alone Printer Standard Network Interface 8.5 X 11 to 8.5 X 14 Available Paper Sizes Single Drawer 500 Sheets 50 sheet Multi-Purpose Tray Standard Memory 256 MB Standard Trayless Auto Duplex	\$ -	\$ -	0.00	#DIV/0!	\$ -	0.00	#DIV/0!	\$ -	0.00	#DIV/0!	\$ -	0.00	#DIV/0!	#DIV/0!	\$ -	#DIV/0!	#DIV/0!
Options:																	
Additional Paper Drawers																	
Printer Memory Up-Grade (State Maximum)																	
Hard Drive																	
Wireless NIC																	

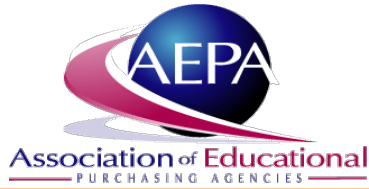
Additional Operating Costs

Included Warranty	
After Warranty Period	
Maintenance Kit Cost/Yield	
when Shipped (Note Approx. Yield)	
cost per page?	

Color

## **Tabs for Catalog Pricing Bids**

<b>F.5</b>	<b>Catalog Discounts</b>	<b>REQUIRED</b>
<b>F.6</b>	<b>Full Catalog Price Schedule</b>	<b>REQUIRED- Full Catalog</b>
<b>F.7</b>	<b>MFD/Copier/Printer Services Price Schedule</b>	<b>REQUIRED</b>
<b>F.8</b>	<b>MFD/Copier/Printer Volume Discounts</b>	<b>OPTIONAL</b>



## Form F.9 – Pricing Form for Managed Print

### AEPA IFB #025-C Copiers, Multi-Function Print Devices, Print Services

**Bidding Company Name:**

*Enter company name here*

Add rows as needed

Category	Component Description	Hourly Labor Charge
<b>1 ASSESSMENT PHASE</b>		
(List any and all charges for MPS assessment. List and describe each component of assessment with its hourly labor charge.)		
<b>2 IMPLEMENTATION PHASE</b>		
(List and describe all charges for MPS implementation.)		
<b>3 TRAINING - INITIAL AND ONGOING</b>		
(List and describe all charges for training.)		
<b>4 FLEET MANAGEMENT COSTS</b>		
(List and describe all management costs, including consumables, on-site full-time, part-time, first service response, etc. Include costs to manage legacy installed devices from other manufacturers.)		

5	<b>SERVICE/HELP DESK</b>	
	(List all types of service/help desk options, including software technology, remote services, etc.)	
6	<b>CONSULTANT/PROFESSIONAL SERVICES</b>	
	(List and describe any consultant or professional services for MPS.)	
7	<b>MAINTENANCE (BREAK/FIX)</b>	
	(List and describe all break/fix services, including parts.)	



## Public Q&A

### #1 - Member List

*Frontier Business Products, Aug 05, 2024 3:13 PM EDT, Not Public - Pending*

Hello,

We would like to respond, but first would like to understand the opportunity. Do you have a member organization list for the AEPA?

Thanks.

*Jane Eastes, Aug 06, 2024 12:47 PM EDT, Public - Answered*

AEPA is composed of one state organization for each of thirty states who are soliciting on behalf of multiple agencies in their state eligible to purchase off of the awarded bid. Eligible agencies in most states include k-12 school districts, higher education, local government, and nonprofits. Since this is an indefinite quantity, indefinite delivery solicitation, an eligible agency is able to use the awarded contract without having to bid themselves anytime they have a need. You can find the list of thirty state AEPA Member Agencies with contacts on our website, [aepacoop.org](http://aepacoop.org). Together our 30 states represent many thousands of members. Therefore, AEPA does not have a list of all eligible organizations who may use the final contract after award.

### #17 - Administrative Fee

*Clever, Aug 19, 2024 2:26 PM EDT, Not Public - Pending*

Does the vendor have to pay BOTH AEPA and a state/regional cooperative a 2% transaction fee (so 4% total) or is it ONLY 2% to AEPA?

*Jane Eastes, Aug 27, 2024 7:24 AM EDT, Public - Answered*





No, the vendor does not have to pay Both AEPA and the AEPA State Member. The administrative fee is 2% and is paid to the AEPA participating state member who has signed a contract with the Vendor Partner.

### #30 - Entering into an Agreement with AEPA

*Clever, Aug 19, 2024 2:32 PM EDT, Not Public - Pending*

Does entering into a cooperative agreement with AEPA disallow a vendor from working directly with districts or entities who also partner with AEPA in cases where the partner is willing to sign a contract directly with a vendor w/o an RFP or any contractual negotiating?

*Jane Eastes, Aug 29, 2024 4:37 PM EDT, Public - Answered*

AEPA participating districts or entities are able to use the contract awarded by the AEPA State Agency without doing their own agency solicitation. Once awarded by a state, the vendor then works directly with the participating district or entity to complete a sale using the contractual pricing in the AEPA contract.

### #13 - Voluntary Pre-Solicitation Conference Call Recording

*Hamilton Telecommunications, Aug 20, 2024 10:06 AM EDT, Not Public - Pending*

Has the recording of the pre-solicitation conference call for all RFP categories been posted on the AEPA website? If not, when will it be made available? If it has, can you please provide the link or location where it can be accessed? Thank you!

*Jane Eastes, Aug 27, 2024 6:36 AM EDT, Public - Answered*

We have made available the materials from the recent AEPA 025 pre-solicitation calls. You can now access the PowerPoint PDFs used during the calls, as well as the recording of the session. The PowerPoints are hosted on Bonfire and the call recordings are hosted on YouTube

Materials Available:

- PowerPoint PDFs
- Recording of the Call - [https://youtu.be/00HGv\\_2kmT0](https://youtu.be/00HGv_2kmT0)



### #35 - AEPA Bonfire Page/ Section: Informational

*Tyler Technologies, Aug 27, 2024 6:23 PM EDT, Not Public - Pending*

AEPA Bonfire Page/ Section: Informational asks for verification that we verify we downloaded 1-6 along with our section (Yes/ No). I don't see that we can verify that within Bonfire itself. Is the requirement to upload a separate document stating that question with a Yes/No answer? Or that we include it in the body of our RFP response?

*Jane Eastes, Aug 29, 2024 5:38 PM EDT, Public - Answered*

For All:

Vendors will be able to select a yes or no button to answer this question directly in Bonfire after you have started your submission process. You do not need to upload a document with the yes/no information, or include it in you RFP response.

### #27 - Certificate of Insurance

*Kyocera Document Solutions America Inc, Aug 28, 2024 9:23 AM EDT, Not Public - Pending*

The Terms and Conditions for Insurance show "AEPA Member Agency and/or Participating Entity" as Certificate Holder. What should be the complete name and address displayed as the certificate holder that needs to be shown for this document?

*Jane Eastes, Aug 29, 2024 1:03 PM EDT, Public - Answered*

AEPA will accept a certificate of insurance without having AEPA as a certificate holder. After the bid is complete and awards have been made, the awarded Vendor Partner may be asked to provide a fully executed certificate of insurance if requested by the AEPA State or the participating agency.

### #36 - AEPA and the Various State Agencies

*Kyocera Document Solutions America Inc, Aug 30, 2024 9:19 AM EDT, Not Public - Pending*



Will responding to the AEPA 025 Bid through Bonfire allow us to be associated with all of the verified AEPA State Agencies? Or is there a separate process we should be undertaking for ESCNJ for example on its own? Thank you for any help you can provide

*Jane Eastes, Aug 30, 2024 11:21 AM EDT, Public - Answered*

Responding to the AEPA 025 Bid through Bonfire will allow your response to be evaluated for all participating AEPA State Agencies. New Jersey is the only AEPA State that requires a set of signature forms be completed and uploaded at the time of the solicitation. To be considered for evaluation for award for New Jersey, a vendor must include the signed forms for that state alone. If you do not return the New Jersey forms, you will still be evaluated for award for all other participating AEPA states.

### **#39 - Exhibit A - Marketing Plan**

*Kyocera Document Solutions America Inc, Aug 30, 2024 9:23 AM EDT, Not Public - Pending*

A Marketing Plan shows to be a required attachment on the above checklist. Do you have a template or any keys points that should be addressed for this plan?

*Jane Eastes, Aug 30, 2024 12:29 PM EDT, Public - Answered*

AEPA allows the vendor to describe how they go to market with a cooperative contract in your own words and format. We are looking for vendors to describe ways in which your company will collaborate with AEPA Member Agencies in marketing the resulting contract. The AEPA Questionnaire (Part D) asks several questions about marketing. We are also looking for a more detailed description of the resources you have to go to market and the plan you have used and intend to use to reach AEPA participating members with details of your offerings as an AEPA awarded vendor. Examples of what we are looking for include:

- Process on how the contract will be launched to current and potential agencies.
- Process for ongoing communications with AEPA State lead agencies regarding marketing.
- The ability to produce and maintain in full color advertisements in camera-ready electronic format including company logos and contact information.
- Anticipated contract announcements, planned advertisements, industry periodicals, other direct or indirect marketing activities promoting the AEPA awarded contract.
- How the contract award will be displayed/linked on the Respondent's website.
- Continuous outreach efforts, including attendance at national or state conferences, email and social media campaigns, etc.

Your response should be uploaded as a separate PDF and titled Exhibit A – Marketing Plan.

### **#40 - Electronic Copy of Catalog/Price List**



*Kyocera Document Solutions America Inc, Aug 30, 2024 9:29 AM EDT, Not Public - Pending*

Product Information, Catalogs, and Price Lists: Respondents must include an electronic copy of the latest edition of the commercially available catalog and price lists that the discount will be applied to with the response.

The above section is taken from Part B Terms and Conditions. Is this asking for us to provide a current catalog of our pricing as its own file? Or will this be addressed in the required Pricing Sheets we have to fill out and include the discount off of our Commercially available Catalog (Pricing form F.5)?

*Jane Eastes, Aug 30, 2024 12:30 PM EDT, Public - Answered*

For Copiers, MFPs, Printers, Managed Print Category:

AEPA is looking for the most current pricing for products that can be used to verify pricing returned on the F. Series Excel Pricing Forms. We use this during the evaluation process when comparing pricing across vendor responses. We will accept pdf of pricing guides, pdfs containing links to online pricing, or a current catalog of your current pricing as its own file (if available).

#### **#41 - Security Bond**

*Advanced Document Solutions, Inc., Aug 30, 2024 12:06 PM EDT, Not Public - Pending*

Is a Security Bond required with the Copiers, ,MFPs, Printers and Managed Print services bid submission? If required what is the bond amount?

*Jane Eastes, Aug 30, 2024 12:36 PM EDT, Public - Answered*

For Copiers, MFPs, Printers and Managed Print Category:

No, a security bond is Not required for this category.

**Document Name: C - Copiers Part A Specifications - Catalog.pdf**

<b>Vendor Name</b>	<b>Contact Name</b>	<b>Address</b>	<b>Date Downloaded</b>
22nd Century Technologies, Inc.	Shikha Sharma	8251 Greensboro Drive, Suite 900 McLean Virginia US 22102	2024-08-08 11:03:05
ActZero	Linda Kerr	2 Shaw Alley 5th Floor San Francisco CA US 94105	2024-09-08 15:35:12
Advanced Document Solutions, Inc.	Sheryl Sowdon	653 W. Michigan Street Orlando Florida US 32805	2024-08-08 14:53:02
Advanced Healthstyles Fitness Equipment, Inc.	Tyler Spieker	861 Southpark Drive, Suite 100 Littleton CO US 80120	2024-08-20 11:49:14
Alpine Frog, LLC	Michael Flood	6325 Falls of Neuse Rd Ste 35-403 Raleigh North Carolina US 27615	2024-08-13 11:14:54
APS Contracting, Inc	Svetozar Savreski	155-161 Pennsylvania Avenue Paterson NEW JERSEY US 07503	2024-08-22 14:43:03
Ardent Technologies, Inc.	Vas Appalaneni	6234 FAR HILLS AVENUE DAYTON Ohio US 45459	2024-08-04 12:35:35
BASE Technologies	Kenneth Nichol	23 Francis J Clarke Circle Bethel CT US 06801	2024-08-26 16:42:16
BBR Printers	Bo Pomu	2203 Elston Avenue Chicago Illinois US 60602	2024-08-14 07:56:04
Beta Systems International	Joanne Briones	8070 Georgia Ave SUITE 212 Silver Spring Maryland US 20910	2024-09-11 20:53:13
Blue Technologies	Connor McDermott	530 Lakeview Plaze Blvd #A Worthington Ohio US 43085	2024-08-14 11:23:24
BuildCentral Inc	Karen Ericksen	320 W Ohio St Suite 300 Chicago ILLINOIS US 60654-6566	2024-08-03 01:41:32
calloway & Associates	cassandra johnson	8961 Harvest Oaks Drive Ste 201 Raleigh North Carolina US 27615	2024-08-30 09:30:24
CCS Learning Academy	Raminder Singh	13475 Danielson Street, Suite 230 Poway California US 92064	2024-08-13 10:36:36
CDW Government LLC	Justin Schwier	200 N. Milwaukee Ave Vernon Hills Illinois US 60061	2024-08-01 16:07:09
Constructconnect	Michael Stubbs	3825 Edwards Rd., Suite 800 Cincinnati Ohio US 45209	2024-08-13 08:53:52
Cooperative Educational Services	John Tortelli	10601 Research Rd. NE Albuquerque NM US 87123	2024-08-19 03:27:02
CPI Imaging Inc.	Lisa Burchfield	1123 East Shannon Road Sulphur Springs Texas US 75482	2024-09-17 09:05:36
Dan Printing	Daniel Williams	100 Warren St Copiague New York US 11726	2024-08-09 10:28:54
DelteK	Source Management		2024-08-02 15:37:31
DEX Imaging	Briana Ahumada	5109 W Lemon Street Tampa Florida US 33609	2024-08-16 17:56:55
Dex Imaging, LLC.	Derek Neely	6020 Enterprise Drive Pensacola FL US 32505	2024-08-15 13:16:50
Discount Two-Way Radio Corporation	Michelle Morris	555 W. Victoria Street Compton California US 90220	2024-09-12 14:21:11
Dodge Data and Analytics	April Hamilton	2860 S State Highway 161 Suite 160#501 Grand Prairie texas US 75041	2024-08-09 01:09:48
Doing Better Business, Inc.	William Hancher	7825 South Avenue Youngstown OH US 44512	2024-08-02 15:21:19
Duro-Last	Kevin Blasesser	525 E Morley Dr Saginaw MI US 48601	2024-09-06 16:14:45
Early Childhood LLC. DBA: Discount School Supply	Lynn Yeager	20 Ryan Ranch Rd Suite 200 Monterey California US 93940	2024-09-11 20:07:57
Enterprise Pals, Inc.	Nazim Nashipudi		2024-09-12 07:54:30
eRepublic, Inc.	Mary Lamoreaux	100 Blue Ravine Rd. Folsom California US 95630	2024-08-06 10:04:33
ESU Coordinating Council	Craig Peterson	412 W. 14th Ave PO BOX 858 Holdrege NE US 68949	2024-08-08 16:37:24
Flex Technology Group of Greater Ohio	Jeff McVeigh	3201 E. Royalton Road Broadview Heights Ohio US 44147	2024-08-09 07:46:21
Generations Services Inc	Paul Litvin	220 West Parkway Unit 8a Pompton Plains NJ US 07444	2024-08-07 10:33:51
Global Roofing Group	Amara Boesch	2401 E Magnolia St Phoenix Arizona US 85034	2024-08-08 13:35:12

Howard Technology Solutions	Brandey Boyd	PO Box 1590 Laurel Mississippi US 39441	2024-08-02 14:47:45
HP Inc	Deborah Kaiser	10300 Energy Drive, Spring, TX 77389 Spring Texas US 77389	2024-08-08 15:39:02
JR&Co., Inc	Tony Medina	1201 W. 31st St Suite 1 Kansas City Missouri US 64108	2024-09-10 13:53:43
KEYSTONE DIGITAL IMAGING, INC	Devon Edwards	755 Business Center Drive Suite 150 Horsham Pennsylvania US 1904	2024-08-06 10:20:42
Konica Minolta	Robert Johnson	500 day hill rd Windsor Connecticut US 06065	2024-08-01 13:08:07
Konica Minolta Business Solutions U.S.A., Inc.	state bids	100 Williams Drive Ramsey New Jersey US 07446	2024-08-01 14:18:43
Kyocera Document Solutions	Natalie Goodwin	2825 West Story Road Irving Texas US 75038	2024-09-17 09:34:50
Kyocera Document Solutions America Inc	Mark Sarrao	225 Sand Road Fairfield New Jersey US 07004	2024-08-01 13:05:54
Lake Business Products	Jeremy Wood	653 Miner Rd Highland Heights OH US 44143	2024-08-27 11:22:03
Lakeshore Learning Materials, LLC	Jennifer Doran	2695 E Dominguez St Carson California US 90895	2024-08-10 17:54:20
LanceSoft,Inc.	Prashant Arni	2121 Cooperative Way, Suite 130 Suite 130, Herndon VA US 20171	2024-08-07 07:28:34
Larsent & Toubro Limited	Mahesh Kaule		2024-08-23 08:05:56
Lattas	Mike Mullarky	111 8TH AVE W HUNTINGTON West Virginia US 25701	2024-08-22 15:13:19
Leslie Digital Imaging, LLC.	William Ahern	6 Armstrong Road Shelton Connecticut US 06484	2024-08-01 18:18:36
Lexmark International	Angie Edgerton	740 West New Circle Road Lexington KY US 40550	2024-08-21 17:20:32
Mavros LLC	Christopher Brown	10935 Estate Ln Suite 478 Dallas Texas US 75238	2024-09-09 08:17:23
MGT of America, LLC	Malony Allen	4320 West Kennedy Boulevard Suite 200 Tampa Florida US 33609	2024-08-02 12:45:04
Miller Company, Inc	Matthew Reynolds	11470 Bluegrass Pkwy Louisville Kentucky US 40299	2024-08-20 15:04:30
MILNER Inc	Bob Tibbs	915 b interstate ridge Gainesville Georgia US 30501	2024-08-07 10:01:15
Milner Technologies	Mario Astorga	5125 Peachtree Industrial Blvd Peachtree Corners Georgia US 30092	2024-08-06 14:55:05
Modern Office Methods	Craig Iceman	1653 West Fourth Street Ontario Ohio US 44906	2024-09-11 15:08:33
MSA	Rachel Logan		2024-09-03 15:19:27
NELLS PRODUCTS & SERVICES. LLC	Diane Mathis	137 Kiram Terrace SW ATLANTA Georgia US 30331-6020	2024-08-27 21:42:11
Nextec Inc.	Beth Santana	4135 Pleasant Meadow Ct Suite 140 Herndon VA US 20170	2024-08-05 14:09:28
Nimbus LLC	Jahsiah Sanders	777 N Jefferson St Suite 408 PMB 1415 Milwaukee WI US 53202	2024-08-14 10:05:10
Novatech, Inc.	Kaitlyn Broesder	4106 Charlotte Avenue Nashville Tennessee US 37209	2024-08-01 14:24:51
Orion Energy Systems	Jenifer Parke	2210 Woodland Drive Manitowoc WI US 54220	2024-09-03 10:04:56
PC University Distributors	Mary Spiritis	99 W Hawthorne ave ste 521 valley stream New York US 11580	2024-08-08 11:38:26
PEPPM	Mark Carollo	90 Lawton Lane Milton PA US 17847	2024-08-02 09:05:43
Polyloom Corporation of America dba			
TenCate Grass N.A.	Ruth Hawley	255 Kraft Drive Dalton GA US 30721	2024-08-01 14:25:36
Premier Sports Lighting, LLC	Andrew Weathers	2100 Chespark Drive Gastonia North Carolina US 28052	2024-08-05 10:14:43
Printer Source Plus	Joe Sharpe	2903 W. Michigan Ave Jackson Michigan US 49202	2024-08-09 09:23:25
PWXPress	Mary Miller		2024-08-01 13:36:52
R&M Best Deals LLC	Romates Moise	10229 Strawberry Tetra Drive Riverview, FL FL US 33578	2024-08-13 11:48:30

R.A.D. Sports	Amanda Loggia	171 VFW Drive Rockland Massachusetts US 02370	2024-08-13 14:04:15
REMNIK ENTERPRISES LLC	Adenike Lawal	6508 DRESDEN COURT ALPHARETTA GA US 30005	2024-08-28 11:03:45
Repro Products	Justin Katz	4485 Atlanta Rd Smyrna GA US 30080	2024-08-06 13:14:16
Repro Products Inc.	Brian Cleary	4485 Atlanta Road Smyrna Georgia US 30080	2024-08-17 07:57:50
ResoluteGuard	Jeffrey Schobel	417 Crescent Pky Sea Girt NJ US 08750	2024-08-19 14:10:02
Ricoh	Laura Cappachione		2024-08-02 10:24:59
RICOH USA	Rick Haitaian	25800 Northwestern Hwy Suite 950 Southfield MICHIGAN US 48075	2024-08-07 07:27:09
Robert J Young Company, LLC	Chloe Dixon	730A Freeland Station Road Nashville Tennessee US 37228	2024-08-01 15:40:02
RoofConnect Logistics Inc	Stacey Duwe	44 Grant 65 Sheridan Arkansas US 72150	2024-08-08 10:43:17
ScannX Inc	Rebecca Dennis	1061 Serpentine Lane Suite G Pleasanton CA US 94566	2024-08-07 15:28:24
School Specialty LLC	Sarah Peterson	W6316 DESIGN DRIVE GREENVILLE Wisconsin US 54942	2024-08-02 10:20:07
SCHOOL WHOLESALE SUPPLIES LLC	JP Das	2120 Donelson Pike Nashville, TN 37210 Nashville TN US 37210	2024-08-13 05:56:55
Serigor Inc	Jitender Sharma	400 East Pratt Street Suite #800 Baltimore MD US 21202	2024-08-19 10:35:56
SevenOutsource	Steve Walse	113 Barksdale Professional Center, Barksdale Barksdale Professional C	2024-08-03 03:06:24
Shay Enterprise	Tamara Shay	1789 Tavern Ln. Tacoma WA, 984 98402 Tacoma Washington US 984	2024-08-01 13:46:50
SHI	John Wetter	290 Davidson Ave, Somerset NJ US 08873	2024-08-02 16:59:11
SNVA LLC	SNVA LLC	Waldorf Waldorf MD US 20602	2024-08-14 01:53:57
SOS	Roy Caisse		2024-08-05 11:30:51
SourceNow	Jessea Bowe	1764 W. Sam Houston Pkwy N Houston Texas US 77043	2024-08-09 16:07:48
Technology International, Inc.	Shaji Habib	1331South International Parkway, Ste 2251 Lake Mary Florida US 327	2024-08-08 01:16:19
TNT Construction Group LLC	Daniela Tolov	74 Semel Ave Garfield New Jersey US 07026	2024-09-09 13:13:32
TOSHIBA AMERICA BUSINESS SOLUTIONS, INC.	Brigitte Holmdahl	25530 Commercentre Drive Lake Forest California US 92630	2024-08-01 15:06:55
TruPointe Partners	Mason Sellers	6640 Carothers Pkwy Suite 410 Franklin Tennessee US 37067	2024-08-01 15:22:10
Tyler Technologies	Courtney Price	5519 53rd Street Tyler Technologies - suite 309 Lubbock Texas US 794	2024-08-20 00:29:38
US	Shane Lanier	221 Cable Industrial Way Carrollton Georgia US 30117	2024-08-01 16:53:07
US Modular Group East	Andy Alcarese	1414 Burke Rd Middle River MD US 21220	2024-08-22 12:02:29
USA General Contractors Corp	Lily Jimenez	167 Route 33 Manalapan NJ US 07726	2024-08-23 10:27:17
USA Magnum	Benjamin Sedberry	11 Park Place New York NY US 10007	2024-08-09 06:52:32
Varmoda Tech LLC	Manish Dadhich	44345 PREMIER PLZ, STE 120 ASHBURN, VA 20147 Ashburn Virginia	2024-08-06 06:07:52
VasSecCo	John Vasquez	7755 Center Ave Floor 11 ATTN: Vasquez Security Consulting Hunting	2024-09-11 15:48:15
VISUAL	TECH ZONE	5c1 vcs nagar 1st street gn mills Coimbatore TN US 64102	2024-08-03 01:47:34
Weatherproofing Technologies, Inc.	Laiv Levy	3735 Green Rd. Beachwood Ohio US 44122	2024-08-01 13:05:22
WELDINGMART, LLC	Robert Jones	W5021 Amy Avenue, Suite 7 Kaukauna WI US 54130	2024-08-16 12:55:38
White Rock Corp.	Steve Vanev	17 Gramercy Rd. Old Bridge New Jersey US 08857	2024-09-05 00:36:33
www.forward-edge.net	Denise Caccavari	2724 E Kemper Road Sharonville OH US 45241	2024-09-06 13:18:28





## AEPA 025 - Solicitation Category → -C - Copiers, MFPs, Printers, Managed Print Services Opening Record

### Active Submissions

	Part D - Questionnaire	Part E - Signature Forms	Part F - Pricing Workbook	Bid Security	Category Specific Requirements	Responsiveness Check - Send to Category Committee for Evaluation
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
DEX Imaging	Pass	Pass	Pass	Pass	Pass	Pass
Kyocera Document Solutions America Inc	Pass	Pass	Pass	Pass	Pass	Pass

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## Marketing Plan for Dex Imaging

### Objective:

The primary goal of this marketing plan is to increase Dex Imaging's market presence through grassroots efforts, harnessing the potential of our existing sales force. By focusing on personal outreach and leveraging local networks, we aim to promote Dex Imaging's customized solutions, superior service, and environmentally conscious products. This plan will prioritize direct engagement with key accounts and strategic relationships in each market, particularly emphasizing our partnership with AEPA (Association of Educational Purchasing Agencies).

### Target Audience:

1. **Educational Institutions** – K-12 schools, colleges, and universities seeking cost-effective and sustainable printing solutions.
2. **Healthcare Systems** – Hospitals and health organizations in need of reliable, mission-critical printing solutions with auto-toner replenishment and robust support.
3. **Government Entities** – Local, state, and federal agencies looking to cut printing costs through managed print services (MPS) and eco-friendly solutions.
4. **Large Enterprises** – Businesses requiring scalable print solutions, reduced downtime, and green printing options.

### Key Differentiators:

1. **Nationwide Service Coverage & Fast Support:** Dex Imaging provides 4-hour or next-business-day service across the U.S., including hot swap devices and auto-toner replenishment, ensuring minimal downtime.
2. **Customizable MPS Solutions:** Tailored managed print service solutions designed to meet the specific needs of large healthcare systems and other complex environments.
3. **Environmental Commitment:** Collaboration with HP and Clover Imaging Group to offer energy-efficient devices, remanufactured toner cartridges, and refurbished hardware, reducing environmental impact.
4. **Flexible Pricing Models:** Various financial options, including purchase, lease, and Platinum Rental, allowing organizations to choose the best fit for their budget and operational needs.

### Grassroots Marketing Strategies:

1. **Local Sales Force Engagement:**
  - **Targeted Account Outreach:** Empower our sales team to directly engage with key accounts in their respective markets. This includes setting up face-to-face meetings, personalized presentations, and demonstrations tailored to the specific needs of each organization.

- **Community Networking:** Encourage sales representatives to participate in local business events, school board meetings, and healthcare conferences. This allows for personal introductions and relationship-building with potential clients.
- **Referrals and Testimonials:** Leverage existing client relationships to gain referrals and endorsements. Utilize testimonials from satisfied clients to build credibility in new markets.

## 2. Strategic Partnerships and Local Collaborations:

- **Partnerships with Local Organizations:** Forge relationships with local educational and healthcare associations, government bodies, and business groups to increase visibility and trust within the community.
- **Collaborative Events:** Co-host events with local partners to showcase Dex Imaging's solutions. These could include workshops, seminars, or networking events focused on printing efficiency and sustainability.

## 3. Direct Engagement and Personalized Communication:

- **Tailored Presentations and Proposals:** Create customized presentations and proposals for each target account, highlighting how Dex Imaging's solutions address their specific challenges and needs.
- **Local Media Outreach:** Work with local newspapers, radio stations, and community publications to feature stories and interviews about Dex Imaging's impact and solutions in the community.

## 4. Customer Success Stories and Case Studies:

- **Local Success Stories:** Develop case studies featuring local clients who have benefited from Dex Imaging's solutions. Highlight these stories in regional publications and during local events.
- **Client Spotlights:** Feature satisfied customers in local newsletters and on regional websites to build trust and credibility.

## 5. Education and Training Initiatives:

- **Workshops and Training Sessions:** Organize educational workshops and training sessions for potential clients to demonstrate the benefits of Dex Imaging's products and services.
- **Local Seminars:** Host seminars on topics such as sustainable printing practices and cost-saving strategies, tailored to the needs of local organizations.

## Key Metrics for Success:

1. **Local Account Engagement:** Measure the number of new and existing accounts engaged through the sales force and grassroots efforts.

2. **Event Participation and Feedback:** Track attendance and feedback from community events and workshops to assess their impact and effectiveness.
3. **Referral and Testimonial Generation:** Monitor the number of referrals and client testimonials generated through grassroots activities.
4. **Conversion Rates:** Evaluate the conversion rate of leads to signed contracts as a result of sales team marketing efforts.
5. **Community Presence:** Assess the increase in Dex Imaging's visibility and reputation within local markets through media coverage and community engagement.

**Conclusion:** This marketing plan focuses on leveraging our existing sales force and local networks to enhance Dex Imaging's presence in key markets. By prioritizing direct engagement, strategic partnerships, and personalized communication, we aim to effectively promote our solutions and strengthen our relationship with AEPA and other key stakeholders.

## Part E – Signature Forms

AEPA 025-C

Copiers, MFDs, Printers and Managed Print

### Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E – Signature Forms – Name of Responding Company" (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire.

\*Note, a solicitation checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled "Part E – Signature Forms – Name of Responding Company".

Uniform Guidance "EDGAR" Certification Form – \*signature required

Solicitation Affidavit – \*signature required

Acceptance of Solicitation & Contract – \*signature required



## Uniform Guidance “EDGAR” Certification Form

### 2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

#### 1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

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#### 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

#### 4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages

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#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

#### **8. Debarment and Suspension**

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

#### **9. Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

#### **10. Procurement of Recovered Materials**

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### **11. Profit as a Separate Element of Price**

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

#### **12. General Compliance with Participating Agencies**

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

#### **13. Governing Law; Forum Selection.**

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-13) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	Respondent Certification: YES, I agree	Initial
1. Violation of Contract Terms and Conditions	YES	BS
2. Termination for Cause of Convenience	YES	BS
3. Equal Employment Opportunity	YES	BS
4. Davis-Bacon Act	YES	BS
5. Contract Work Hours and Safety Standards Act	YES	BS
6. Right to Inventions Made Under a Contract or Agreement	YES	BS
7. Clean Air Act and Federal Water Pollution Control Act	YES	BS
8. Debarment and Suspension	YES	BS
9. Byrd Anti-Lobbying Amendment	YES	BS
10. Procurement of Recovered Materials	YES	BS
11. Profit as a Separate Element of Price	YES	BS
12. General Compliance with Participating Agencies	YES	BS
13. Governing Law; Forum Selection.	YES	BS

DEX IMAGING

\_\_\_\_\_  
Name of Business

*William Stead*

\_\_\_\_\_  
Signature of Authorized Representative

WILLIAM STEAD

\_\_\_\_\_  
Printed Name

9.13.2024

\_\_\_\_\_  
Date

## Solicitation Affidavit

**Instructions:** This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

WILLIAM STEAD

5109 W LEMON STREET

Authorized Representative (Please print or type)

Mailing Address

VP OF MANAGED SERVICES & SOLUTIONS

TAMPA, FL 33690

Title (Please print or type)

City, State, Zip

*William Stead*

9.13.2024

Signature of Authorized Representative

Date



Association of Educational  
PURCHASING AGENCIES

## Acceptance of Solicitation & Contract

**Instructions:** PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

### PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	DEX IMAGING	Date	9.13.2024
Address	5109 W LEMON STREET	City, State Zip	TAMPA, FL 33609
Contact Person	JAMES CLARKE	Title	
Authorized Signature		Title	
Email		Phone	

### PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency \_\_\_\_\_

Authorized Representative \_\_\_\_\_

Awarded this	day of	Contract Number
Contract to commence (Member Agency to select)	3/1/2025	Or



## Solicitation Checklist

**Instructions:** Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their **specified/required format**, by the due date and time listed for this solicitation. **Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

"x"	Document Title, Uploaded to Public Purchase (Respondent must submit documents in the required title/format)	Format of Uploaded Document	Notes
	<b>Bid Bond – if Required, see Part B if applicable.</b>	Upload PDF copy of the bid security.	The original bid security must be received by Lakes Country Service Cooperative by due date and time.
x	<b>Part C – State-Specific Forms – Name of Responding Company</b>	Single, Scanned PDF	<b>New Jersey Only Requirement.</b> Signatures Required.
x	<b>Part D - Questionnaire – Name of Responding Company</b> Includes: <ul style="list-style-type: none"> <li>• Company Information</li> <li>• Service Questionnaire</li> <li>• Exceptions</li> <li>• Deviations</li> </ul>	Single, Scanned PDF	<b>Required.</b>
x	<b>Part E – Signature Forms – Name of Responding Company</b> Includes: <ul style="list-style-type: none"> <li>• Uniform Guidance "EDGAR" Certification</li> <li>• Solicitation Affidavit</li> <li>• Acceptance of Solicitation &amp; Contract</li> </ul>	Single, Scanned PDF	<b>Required.</b> Signatures required.
x	<b>Part F – Pricing Schedule – Name of Responding Company</b>	Excel Workbook	<b>Required.</b>
x	<b>Price List and/or Catalog – Name of Responding Company</b>	Upload PDF	<b>Required.</b>
	<b>Exhibit A – Marketing Plan – Name of Responding Company</b>	Scanned PDF	<b>Optional.</b> Form not provided by AEPA, Respondent Created
	<b>Bid Manager Note: Add any other requirements from Category committee</b>		

## Part E – Signature Forms

AEPA 025-C

Copiers, MFDs, Printers and Managed Print

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Respondent further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

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Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

#### **8. Debarment and Suspension**

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

#### **9. Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

#### **10. Procurement of Recovered Materials**

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### **11. Profit as a Separate Element of Price**

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

#### **12. General Compliance with Participating Agencies**

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

#### **13. Governing Law; Forum Selection.**

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-13) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	Respondent Certification: YES, I agree	Initial
1. Violation of Contract Terms and Conditions	YES	BS
2. Termination for Cause of Convenience	YES	BS
3. Equal Employment Opportunity	YES	BS
4. Davis-Bacon Act	YES	BS
5. Contract Work Hours and Safety Standards Act	YES	BS
6. Right to Inventions Made Under a Contract or Agreement	YES	BS
7. Clean Air Act and Federal Water Pollution Control Act	YES	BS
8. Debarment and Suspension	YES	BS
9. Byrd Anti-Lobbying Amendment	YES	BS
10. Procurement of Recovered Materials	YES	BS
11. Profit as a Separate Element of Price	YES	BS
12. General Compliance with Participating Agencies	YES	BS
13. Governing Law; Forum Selection.	YES	BS

DEX IMAGING

\_\_\_\_\_  
Name of Business

*William Stead*

\_\_\_\_\_  
Signature of Authorized Representative

WILLIAM STEAD

\_\_\_\_\_  
Printed Name

9.13.2024

\_\_\_\_\_  
Date

## Solicitation Affidavit

**Instructions:** This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

WILLIAM STEAD

5109 W LEMON STREET

Authorized Representative (Please print or type)

Mailing Address

VP OF MANAGED SERVICES & SOLUTIONS

TAMPA, FL 33690

Title (Please print or type)

City, State, Zip

*William Stead*

9.13.2024

Signature of Authorized Representative

Date



Association of Educational  
PURCHASING AGENCIES

## Acceptance of Solicitation & Contract

**Instructions:** PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

### PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	DEX IMAGING	Date	9.13.2024
Address	5109 W LEMON STREET	City, State Zip	TAMPA, FL 33609
Contact Person	JAMES CLARKE	Title	VP ENTERPRISE HEALTHCARE
Authorized Signature	<i>James Clarke</i>	Title	
Email	JAMES.CLARKE@DEXIMAGING.COM	Phone	404.625.3970

### PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency \_\_\_\_\_

Authorized Representative \_\_\_\_\_

Awarded this	day of	Contract Number
Contract to commence (Member Agency to select)	3/1/2025	Or



## Solicitation Checklist

**Instructions:** Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their **specified/required format**, by the due date and time listed for this solicitation. **Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

<b>"x"</b>	<b>Document Title, Uploaded to Public Purchase</b> <i>(Respondent must submit documents in the required title/format)</i>	<b>Format of Uploaded Document</b>	<b>Notes</b>
	<b>Bid Bond – if Required, see Part B if applicable.</b>	Upload PDF copy of the bid security.	The original bid security must be received by Lakes Country Service Cooperative by due date and time.
x	<b>Part C – State-Specific Forms – <i>Name of Responding Company</i></b>	Single, Scanned PDF	<b>New Jersey Only Requirement.</b> Signatures Required.
x	<b>Part D - Questionnaire – <i>Name of Responding Company</i></b> Includes: <ul style="list-style-type: none"> <li>• Company Information</li> <li>• Service Questionnaire</li> <li>• Exceptions</li> <li>• Deviations</li> </ul>	Single, Scanned PDF	<b>Required.</b>
x	<b>Part E – Signature Forms – <i>Name of Responding Company</i></b> Includes: <ul style="list-style-type: none"> <li>• Uniform Guidance "EDGAR" Certification</li> <li>• Solicitation Affidavit</li> <li>• Acceptance of Solicitation &amp; Contract</li> </ul>	Single, Scanned PDF	<b>Required.</b> Signatures required.
x	<b>Part F – Pricing Schedule – <i>Name of Responding Company</i></b>	Excel Workbook	<b>Required.</b>
x	<b>Price List and/or Catalog – <i>Name of Responding Company</i></b>	Upload PDF	<b>Required.</b>
	<b>Exhibit A – Marketing Plan – <i>Name of Responding Company</i></b>	Scanned PDF	<b>Optional.</b> Form not provided by AEPA, Respondent Created
	<b>Bid Manager Note: Add any other requirements from Category committee</b>		

## Part E – Signature Forms

AEPA 025-C

Copiers, MFDs, Printers and Managed Print

### Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E – Signature Forms – Name of Responding Company" (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire.

\*Note, a solicitation checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled "Part E – Signature Forms – Name of Responding Company".

Uniform Guidance "EDGAR" Certification Form – \*signature required

Solicitation Affidavit – \*signature required

Acceptance of Solicitation & Contract – \*signature required



## Uniform Guidance “EDGAR” Certification Form

### 2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

#### 1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

#### 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

#### 4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages

to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent's acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

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Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

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2. Termination for Cause of Convenience	YES	BS
3. Equal Employment Opportunity	YES	BS
4. Davis-Bacon Act	YES	BS
5. Contract Work Hours and Safety Standards Act	YES	BS
6. Right to Inventions Made Under a Contract or Agreement	YES	BS
7. Clean Air Act and Federal Water Pollution Control Act	YES	BS
8. Debarment and Suspension	YES	BS
9. Byrd Anti-Lobbying Amendment	YES	BS
10. Procurement of Recovered Materials	YES	BS
11. Profit as a Separate Element of Price	YES	BS
12. General Compliance with Participating Agencies	YES	BS
13. Governing Law; Forum Selection.	YES	BS

DEX IMAGING

\_\_\_\_\_  
Name of Business

*William Stead*

\_\_\_\_\_  
Signature of Authorized Representative

WILLIAM STEAD

\_\_\_\_\_  
Printed Name

9.13.2024

\_\_\_\_\_  
Date

## Solicitation Affidavit

**Instructions:** This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

WILLIAM STEAD

5109 W LEMON STREET

Authorized Representative (Please print or type)

Mailing Address

VP OF MANAGED SERVICES & SOLUTIONS

TAMPA, FL 33690

Title (Please print or type)

City, State, Zip

*William Stead*

9.13.2024

Signature of Authorized Representative

Date



Association of Educational  
PURCHASING AGENCIES

## Acceptance of Solicitation & Contract

**Instructions:** PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

### PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	DEX IMAGING	Date	9.13.2024
Address	5109 W LEMON STREET	City, State Zip	TAMPA, FL 33609
Contact Person	JAMES CLARKE	Title	VP ENTERPRISE HEALTHCARE
Authorized Signature	<i>James Clarke</i>	Title	
Email	JAMES.CLARKE@DEXIMAGING.COM	Phone	404.625.3970

### PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

Awarding Agency \_\_\_\_\_

Authorized Representative \_\_\_\_\_

Awarded this	day of	Contract Number
Contract to commence (Member Agency to select)	3/1/2025	Or



## Solicitation Checklist

**Instructions:** Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their **specified/required format**, by the due date and time listed for this solicitation. **Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

"x"	Document Title, Uploaded to Public Purchase (Respondent must submit documents in the required title/format)	Format of Uploaded Document	Notes
	<b>Bid Bond – if Required, see Part B if applicable.</b>	Upload PDF copy of the bid security.	The original bid security must be received by Lakes Country Service Cooperative by due date and time.
x	<b>Part C – State-Specific Forms – Name of Responding Company</b>	Single, Scanned PDF	<b>New Jersey Only Requirement.</b> Signatures Required.
x	<b>Part D - Questionnaire – Name of Responding Company</b> Includes: <ul style="list-style-type: none"> <li>• Company Information</li> <li>• Service Questionnaire</li> <li>• Exceptions</li> <li>• Deviations</li> </ul>	Single, Scanned PDF	<b>Required.</b>
x	<b>Part E – Signature Forms – Name of Responding Company</b> Includes: <ul style="list-style-type: none"> <li>• Uniform Guidance "EDGAR" Certification</li> <li>• Solicitation Affidavit</li> <li>• Acceptance of Solicitation &amp; Contract</li> </ul>	Single, Scanned PDF	<b>Required.</b> Signatures required.
x	<b>Part F – Pricing Schedule – Name of Responding Company</b>	Excel Workbook	<b>Required.</b>
x	<b>Price List and/or Catalog – Name of Responding Company</b>	Upload PDF	<b>Required.</b>
	<b>Exhibit A – Marketing Plan – Name of Responding Company</b>	Scanned PDF	<b>Optional.</b> Form not provided by AEPA, Respondent Created
	<b>Bid Manager Note: Add any other requirements from Category committee</b>		



## EXECUTIVE SUMMARY

Dear Members of the RFP Committee,

We would like to start by thanking AEPA for giving DEX Imaging the opportunity to participate in this bid process!

DEX Imaging is an industry pioneer and active community partner with a historical record that extends over four decades. We are headquartered in Tampa, FL and operate over forty branches throughout the United States with nationwide coverage. DEXMPS is committed to providing its clients with a nimble, consultative approach with a local business feel. As the nation's largest independent office equipment dealer, this provides us, and our clients, with all of the resources of a Fortune 500 company without compromising our agility as a local business provider. Additionally, we believe that our business structure will find us to be the best, if not only, partner positioned to deliver meaningful results, financial and support.

DEXMPS utilizes an evolutionary approach to evaluate and understand the scope and services requested through any Managed Print Services (MPS) initiative. Our experience in all elements of MPS, gained while serving business environments of every size & scope, uniquely positions DEXMPS to be the preeminent imaging partner required to operate in rapidly evolving business climates. DEXMPS's core competencies start with servicing large, complex organizations, delivering significant results that continue throughout our partnerships and that are much greater than traditional solutions in our industry. In our approach to large organizations, such as AEPA, that place an emphasis on cost savings and improvements to existing processes, we focus on providing solutions that combine industry- leading technology with a consultative approach.

Our analysis is accomplished without the bias associated with a manufacturing agenda, a direct result of our private ownership and vendor agnostic business model. This ultimately affords us the ability to provide options that offer informed opportunities to eliminate unnecessary expenses tailored to fit your unique culture. We offer a unique blend of requisite skill sets in order to design, execute, support and improve a document strategy that will place any willing organization on the road to a truly optimized document spend.

We feel very confident that our response will address every aspect of the RFP. We welcome the opportunity to uncover more details about AEPA partners' print environment and provide alternative solutions as needed. We are positive that our solution will result in significant improvements to existing processes, as well as provide opportunities to reduce overall operational costs.

DEX Imaging is aware that today's print landscape, for many of our clients, is not an accurate representation of what your usual print environment looks like, in light of recent events and is committed to working with AEPA to ensure we address these challenges. It is our sincere hope to engage, as part of this partnership, in an ongoing dialogue that encompasses not only what is included in the RFP but also the challenges the come with new and exciting innovations. Again, we are grateful and excited for the opportunity to present our response, which we believe will deliver the maximum value available in our industry.





## CORPORATE OVERVIEW

### *DEX History*

DEX Imaging was formed on February 14, 2002, but we come from a 45-year heritage of selling and servicing office equipment. While DEX Imaging is a bit newer to the market share than some of our competitors, our expertise is not. In 1977, Dan Doyle Sr. founded Danka Business Systems, a single storefront office imaging dealership in Tampa, Florida. Over a 21-year span as Danka's Founder and CEO, Dan Doyle Sr. grew the business from a start-up into the world's largest office equipment and service organization with 750+ offices in 35 countries and annual revenues exceeding \$3.5 billion. Today, with over 1600+ employees spread across the United States, we specialize in providing innovative technology that integrates into how you do business. From IT to Facilities Management and specialized print management software, we put together all of these elements to create a complete document management solution that keeps costs low and day-to-day operations flowing smoothly.

### *About Us*

The uniqueness of DEX is in our structure as a fully contained Managed Print organization, acting as your technology provider/developer, manufacturer and service entity to handle all aspects of your imaging environment. DEX's experience in all elements of the required solution, gained while serving similar size & scope environments, uniquely positions us to be the preeminent imaging partner required to operate in this rapidly evolving business climate. Through proper analysis and planning, we improve productivity as it relates to documents, often at a reduced expense. Our approach remains focused on desired outcomes rather than adherence to long-established practices.

### *DEX Staff*

Number of Full Time Employees: DEX Imaging has **1,638 full time** employees around the United States.

Number of Part Time Employees: DEX Imaging has **25 part time** employees around the United States.

Number of Contractors: DEX Imaging has **128 contractors** around the United States.

### *National Footprint*

Through our continuous expansion both organically and through acquisitions, our primary aim is to deliver exceptional service for all our clients' device needs. As a testament to our commitment to our customers, we are proud to have DEX-certified, factory-trained service technicians deployed at our clients' facilities across the entire nation. This expansion of DEX's presence reflects our unwavering commitment to meeting and exceeding the needs of our valued clientele.

### *Vendor Agnostic*

DEX Imaging is uniquely positioned to provide AEPA partners' with an all-encompassing service solution because of our vendor agnostic approach. This allows us to offer our customers a wider range of products to choose from and to find the best product for each customer's specific needs. All relevant technical partners within our industry are considered, examined, and vetted to gauge viability and appropriateness for adoption. Our many partners include HP, Brother, Canon, Konica Minolta, Xerox, Lexmark, Kyocera, PaperCut, PrinterLogic, and many more.

### *Key Differentiators*

The uniqueness of DEX Imaging is in our structure as a fully contained Managed Print organization, acting as your technology provider/developer, manufacturer, and service entity to handle all aspects of your imaging environment.

Our approach remains focused on desired outcomes rather than adherence to long-established practices.

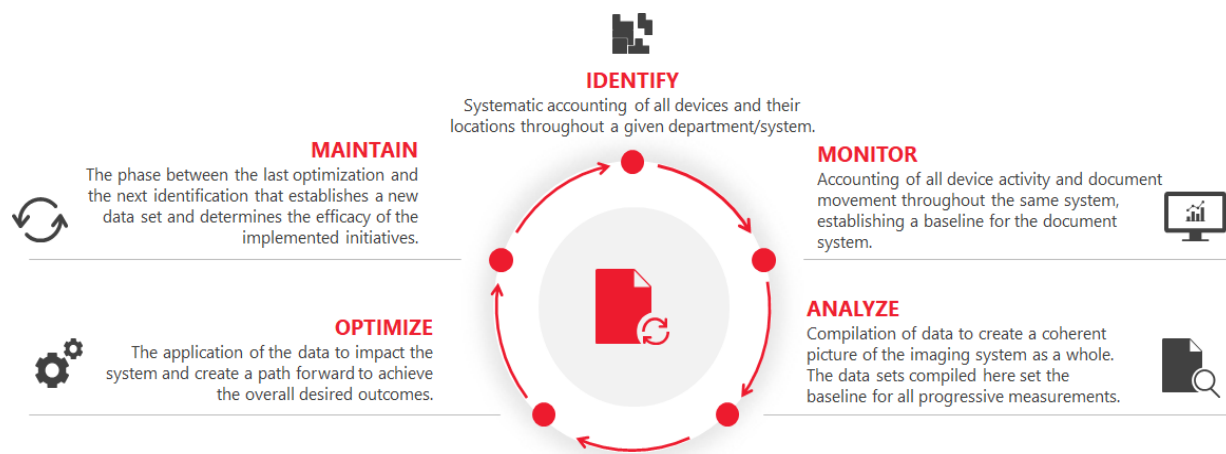
We have extensive experience in the education sector and helping uncover your key metric to associate your business driver with document output in order to locate opportunities. Using these criteria, we will compare the performance of your locations/departments in order to prioritize and also to highlight the focus areas that offer the greatest return. This practice delivers creativity in an easy to understand metric and exemplifies our approach to reporting.

The DEX Imaging solution is an all-encompassing program that provides a holistic view of the imaging system. It encapsulates both the current state and the vision of the organization for the future. We align with these goals to create a system that allows your organization to move flexibly through its goals and plans. These fully customized programs are designed around your print infrastructure to meet the varying nuances of every department. The ultimate result is a sustainable, scalable, and optimized print environment. DEX provides brand new equipment, creating the ultimate end-user experience with no capital expenditure.

### *Initial Assessment Process*

Our unique process was designed with your organization in mind to help you achieve your most important strategic initiatives. Our fully customized program is created around your print infrastructure. We pride ourselves on creating these tailor-made solutions that address the various nuances of every client's organization. The ultimate result being a sustainable, scalable and optimized print infrastructure that will allow you to focus on the truly important tasks.

Our process begins with a full assessment of your print fleet, which is designed to gain visibility into your unmanaged and overlooked budgetary items as well as establish an efficient and sustainable workflow environment that enhances your day-to-day procedures. The initial step includes the installation of our data collection appliance, conducting a walkthrough and collecting valuable end user data. The walkthrough allows us to identify the current fleet, map the location and get a first-hand look at the existing culture to determine what changes would be beneficial as well as areas needing improvement. We monitor and collect information from the data collection appliance. Gathering all output device analytics is essential in this process. Our MPS analysts use all of this information to get a 30-foot view of what your true needs are. From understanding AEPA partners' current print process to knowing how it's structured as well as looking for "best" practices, we will work closely with AEPA partners' to determine both immediate and long-term goals and formulate a mutually agreed upon plan to achieve them.



**Optimize the customer's infrastructure** - The goal of this stage is to create an environment with the most economically efficient device that meets the needs of the end user. This may entail redeploying current



assets to a more strategically valuable area or replacing a current asset with a proven ROI.

**Manage the customer's environment** - Ongoing engagement and management is key to sustainable returns on your investment. By making continued recommendations and managing scope creep to the original state, DEX vows to offer savings and efficiency gains during the entire term of our partnership. By maintaining a dynamic Print Output Policy and updating requirements during the partnership, we are able to provide a nimble strategy that keeps up with an ever-changing business.

**Improve the customer's workflows** - an important factor in improving the TCO of a print output environment understands not only where users are printing and copying but why and what type of material. During our initial and ongoing assessments, we interview power users and department management to determine the validity of each paper workflow. With this information, the hospital can make cultural changes that encourage sustainable and cost-effective user behavior. Such policies may include defaulting to black & white output from programs like Microsoft Outlook or Internet Explorer, defaulting to duplex print where possible or from certain applications or restricting color by user or group policy.

## OVERVIEW OF PROPOSED SOLUTION

In an ever-changing economy, organizations are challenged to develop and maintain technology-investment strategies that maximize process improvements and cost savings without compromising future growth or performance. Leaders who invest wisely can change the economics of technology, lowering costs today in a way that allows them to invest in the future and exponentially increase productivity and reduce costs. These organizations emerge leaner and more competitive through economic cycles and are more likely to have a firm technology foundation capable of adapting over time. Our unique process was designed with your organization in mind to help you achieve your most important strategic initiatives.

The DEX solution is an all-encompassing program that provides a holistic view of the imaging system. It encapsulates both the current state and the vision of the organization for the future. We align with these goals to create a system that allows your organization to move flexibly through its goals and plans. These fully customized programs are designed around your print infrastructure to meet the varying nuances of every department. The ultimate result is a sustainable, scalable, and optimized print environment that spans from the device to the software solutions surrounding your print environment. DEX, due to our vendor agnostic approach, is able to present options that offer informed opportunities to eliminate unnecessary expenses tailored to fit your unique culture.

We have provided multiple solutions for AEPA partners in our response to present what was requested within the RFP as well as our recommendations with the intention of reducing costs and eliminating unnecessary expenditures.

### *PrinterLogic Software*

Software solutions such as PrinterLogic can be integrated into AEPA partners' print environment to help improve and manage current workflows. The solutions available support a badge reader feature that allows users to swipe their ID cards for authentication at hardware terminals, copiers and print release stations. With a secure, comprehensive print management system, AEPA partners can monitor and control resources through visible activity monitoring, expense tracking by departments, and auditing printing jobs. By adopting PrinterLogic, you gain instant access to centralized management and automated dissemination of updates and increase visibility into your print environment.



Key benefits of using a PrinterLogic:

**Simplify Printer Management:** PrinterLogic is a comprehensive print management solution that simplifies printer management across an organization. With PrinterLogic, AEPA partners can easily deploy and manage printers, drivers, and profiles from a central console, eliminating the need for complex print servers.

**Increase Security:** PrinterLogic provides an added layer of security by allowing companies to manage printer access and permissions. With PrinterLogic, AEPA partners can ensure that only authorized users have access to sensitive documents, preventing unauthorized access and reducing the risk of data breaches.

**Reduce Costs:** PrinterLogic can help companies save money by reducing print-related costs. By eliminating print servers and simplifying printer management, AEPA partners can reduce hardware, software, and maintenance costs.

### *Program Overviews*

Our approach remains focused on desired outcomes rather than adherence to long-established practices that have been outmoded by modern business needs. Our private ownership and vendor agnostic business model allows us to accomplish this analysis without bias associated with a manufacturing agenda. This gives us various opportunities to eliminate unnecessary expenses while tailoring the solution to your unique culture.

Clients have multiple programs and options to select from; we offer traditional purchasing, leasing, and equipment rentals. Our device acquisition strategies are best defined by our MPS programs outlined below. Each program includes supplies, service/maintenance, parts, automatic toner replenishment, and automated meter collection.

- Premier: The Walk In Take Over Program is our client owned environment. In this program, the client retains ownership of their print infrastructure. The customer can acquire equipment through a traditional purchase or lease in this MPS program.
  - Break-Fix on all existing equipment
  - Patrol appliance to capture meter data
  - Simple cost per page model
  - Effective supply and parts management
  - Detailed billing by department (as needed)
  - 4-hour response time
  - Periodic executive reviews of all devices
  - End of Life device replacements are the responsibilities of the client
- Platinum: In this program, we provide a strategic Take Over of our client's environment only utilizing assets that fit within the desired future state. Under this program, devices are only available as rentals.
  - The program allows for a flexible and adjustable system that accommodates our client's needs at both contract inception and continuously throughout the life of the agreement. While like-for-like replacements can be included with no third-party lease structure, allowing for devices to be modified as needed without the notification and/or approval of a third-party bank. Software requirements are approached similarly, offering an unparalleled level of flexibility.
  - The key benefits to this program are:



- ✓ Reduction/elimination of capital expenditure
- ✓ Service loaners/replacement units provided
- ✓ Includes brand new printers
- ✓ Utilizes genuine supplies
- ✓ Replacement devices as needed rather than en masse
- ✓ One point-of-contact for service, supplies, and billing
- ✓ Intelligent supply management
- ✓ Elimination of expensive coterminous leases
- ✓ Superior utilization of assets resulting in a more effective printing infrastructure
- DEXMPX: This program provides the complete Take Over of our client's environment utilizing all client assets as well as all other appropriate financial vehicles to ensure that clients retain only the assets that fit within the desired future state.

#### ***Pricing WITO***

We understand that AEPA partners may be looking to keep the majority of their current fleet. Our proposed solutions provide options for taking over the current fleet without any changes, providing a like for like replacement of all devices, and an optimized replacement strategy that is a partial refresh. We have strategically selected to replace some current machines in the optimized solution based on a right sizing approach. This approach takes into consideration cost of operation, speed and volume per device. Further right sizing can be done if other factors such as age of the device or standardization want to be taken into consideration. All pricing is inclusive of the items detailed in this RFP and OEM supplies.

### **BIOGRAPHIES OF KEY PERSONNEL**

**Bill Stead – VP of DEXMPS:** Bill has been in the industry for 20+ years in numerous capacities. Directing several medium to large sales organizations prior to joining DEX. He has been leading DEX Imaging's' Managed Print efforts since 2015, increasing the Managed Print Division by over 800% in those 9 years.

**Anthony Leuckel – Regional Service Director:** Anthony is the Regional Service Director at DEX Imaging and oversees national service operations for Enterprise accounts. He has been in the industry for 9 years and possesses experience in operations, service delivery, and supply chain management.

**Briana Ahumada – DEXMPS Assessment Manager:** Briana has been with DEX Imaging for over 6 years. She currently directs efforts for the DEX MPS architect team and sales force to analyze print environments and develop efficient and effective future state solutions that align with clients' goals.

**James Clarke – MPS Account Executive:** James has over 20 years of industry experience in hardware, services, managing fleets, labor and workflow efficiency. He has expertise in account management, creation of customized solutions, and building strategies to maximize customer cost measures to emphasize on productivity and enabling technology for growth in the future.

### **ACCOUNT MANAGEMENT**

#### ***Account Management Philosophy***

At DEX Imaging, we work toward becoming your strategic partner, understanding your needs and goals, and providing personalized solutions that meet your specific requirements, so we can successfully implement a solution that exceeds your expectations.

The account executive, James Clarke, will be the primary point of contact that will interface and with the customer on a day-to-day basis. His goal is to deliver excellent customer service, addressing any concerns



or issues promptly, and continually identifying new opportunities for growth and success. There will be quarterly business reviews in place to discuss the results and methods needed to continuously improve and maintain our superior standard of excellence. Business reviews are paramount in providing AEPA with periodic, detailed reporting of SLA attainment, performance statistics, and fleet metrics. Our reports can be tailored to fit the unique needs of our clients in order to reflect pertinent data needed to gauge the effectiveness of the program and measure our adherence to the contract. These reviews will be utilized to benchmark all performance, implement further strategies for optimum efficiency and operation.

## TECHNOLOGY

### *Data Collection Agent (DCA)*

DEX Imaging will utilize our patented DEX Data Collection Agent (DCA) appliance and Wi-Fi Patrol to collect meters and manage supply levels on all network capable equipment. The DEX DCA eliminates the need for manual meter readings and supply ordering on all network capable office imaging equipment. The DEX DCA safely and securely receives real-time printer information and provides necessary data for powerful reports on printing efficiency.

- To date over 10 patents are either held or pending relating to the DCA device, Patrol Wi-Fi devices, and the requisite software.
- The DCA box is a completely self-contained, embedded appliance designed to monitor networked printers and copiers.
- The device hardware, firmware and server application were developed by DEX Imaging's internal R&D department.
- Patrol Wi-Fi securely collects and communicates SNMP protocol data from non-networked devices, without exposing the print device to the network.

### *Online Reporting and Dashboards*

To ensure that we are providing AEPA partners with the highest quality of service, DEX Imaging will utilize a variety of tools to provide continuous visibility into your print fleet and measure the effectiveness of our services. DEX Imaging provides customers with unfiltered access to our dashboards, which provide a near real-time view of the current state of your print fleet. These platforms provide AEPA partners with a visual representation of their fleet's data at any given time. The data for these dashboards is routed directly from the Enterprise Resource Planning (ERP) software DEX Imaging uses for all of its business functions. Dashboards offer a great deal of customization. It is common practice to build our dashboards to meet the specific needs of each customer in regard to how the information is presented.

### *Customizing Reports*

Custom reports are available electronically and via our web portal. Additional information regarding what type of information is requested in the report would be required to provide an accurate timeframe. Typically reports are available within a few days, if not available in real time through our dashboards. Our Dashboards offer a great deal of customization. It is common practice to build our dashboards to meet the specific needs of each customer in regard to how the information is presented. This data may include:

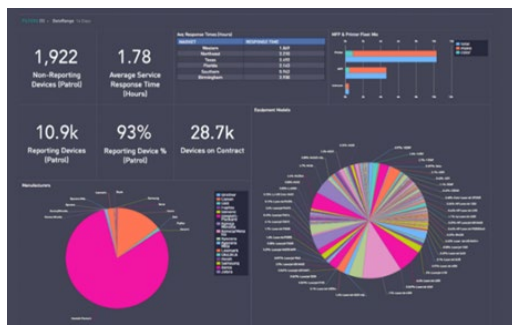
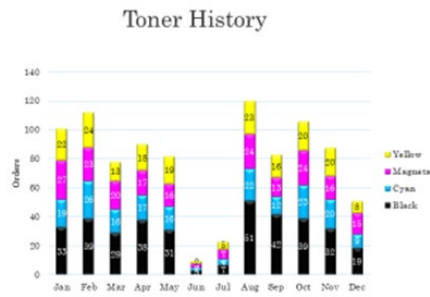
- Print volumes of devices
- Service call history and metrics
- Fleet mix (make, model, ID, Serial Number)
- Supply fulfillment history
- Usage and consumption statistics for monochrome and/or color consumption



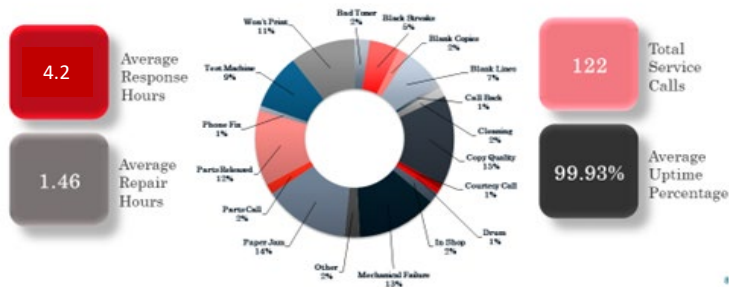
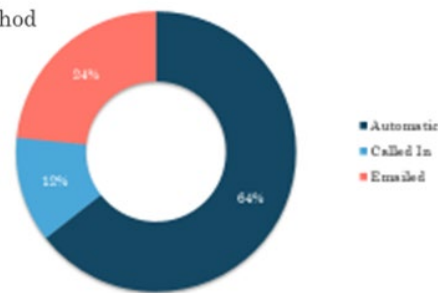
The dashboards offer many options for grouping and organizing information; these modules may be drilled into so users may gain more granular insights. For our customers, it is common to group the data by geographic regions, facilities, etc.; ultimately consolidating data about a small subsection, or even a single device. To provide our customers with custom reports, DEX would typically need 2-4 business days, depending on the complexity of the request.

### Customizing Reports Samples

All reports are customizable for AEPA partners. Please see example reports below:



Order Method



### Fleet Assessment/Management

DEX has a dedicated team of analysts that assist in monitoring the status of our customer's fleets. The analyst team at DEX is responsible for providing high-level support and detailed reporting used to effectively manage a customer's MPS program. This includes, but is not limited to, DCA management, MADC (Move, Add, Delete, Change) Request management, Fleet Reconciliation reports, and customized score cards.

Fleet Reconciliation Reports: Ran daily, this report takes a look at the customer's fleet and separates the devices into the following categories:

- Unmanaged: These devices are newly discovered on the DCA that are eligible to be added to the





contract

- o Managed: These are devices that are on contract, eligible for service and toner and are checked for reporting/polling status, a device that is not reporting/polling will not be managed on the MPS program as intended.

### *E-Info*

E-Info is a portal in e-automate that allows the client-based management of an account. Using e-info gives you the ability to manage devices online by ordering supplies, checking status orders, initiating service requests, inputting meter reads, and generally reviewing all accounting facets. Patrol safely and securely receives real-time printer information from your print network to order supplies and monitor print volumes, providing the necessary information for powerful reports on printing efficiency.

Our customers will be permitted access to E-Info via the issuance of a customized log-on id and password. Under the terms of a Work Order, the designated users may enter E-Info to submit a Service call, research the status of an open Service call, etc. Reports can be customized to show total number of calls on a specific device, number of calls per facility, response time or restoration time for a device or number of devices, etc. DEX tracks all service requests from time of placement until time of completion close.

### *Quarterly Business Reviews*

DEX Imaging will conduct Executive Business Reviews to discuss the results and methods needed to continuously improve and maintain our superior standard of excellence. Business reviews are paramount in providing AEPA partners with periodic, detailed reporting of SLA attainment, performance statistics, and fleet metrics. Our reports can be tailored to fit the unique needs of our clients in order to reflect pertinent data needed to gauge the effectiveness of the program and measure our adherence to the contract. These reviews will be utilized to benchmark all performance, implement further strategies for optimum efficiency and operation.

## SERVICE

### *Service Guarantees*

Because service is a driving force behind our organization, we only sell “Best in Class” imaging products and content management solutions. Our warehouses are fully stocked with current- model parts & supplies. We have outstanding relationships with our manufacturers who ensure additional support (if necessary). We offer a Lifetime Performance Guarantee on all products and services. As long as your equipment is maintained and serviced under a DEX Equipment Maintenance & Supply Agreement (EMS), we guarantee it.

At DEX, we like to get it right the first time. The minute we receive a service call from a client, we immediately assign one of our trained engineers to handle their job. We are able to exceed our clients' expectations because of our localized, automated, inventory replenishment system. Once we receive a service call, it is reviewed and screened by our dispatch team and assigned to the proper technician. The technician will respond to the service request within 1 hour to give an ETA. Technicians are then dispatched to arrive within the contracted SLA to assess the service issue. The point of contact will be updated with the repair details and a follow-up appointment time will be scheduled if required. Every DEX branch has a fully stocked service warehouse with parts and supplies available to facilitate its local client base. Unlike many of our competitors who only have regional service warehouses, DEX is able to guarantee service within four hours of the initial service call and we have exceeded that across all markets operating at an unheard of 2.8-hour average response time.





From our sales staff to our IT engineers and technicians, all DEX imaging employees have a comprehensive knowledge of “how things work” so that we are accurately consulting and servicing our clients to the very best of our ability.

All DEX Systems Engineers and Field Technicians are Manufacturer-Trained, not only on the specific makes and models that we are licensed to sell, but also on product lines we do not sell, so that we are able to provide a Total Service Solution as one vendor to our clients who have existing equipment from previous vendors.

DEX Imaging’s service department has a 99.98% approval rating, due in large part to the exclusive “Customer Care Program” we have implemented. Though each DEX branch has autonomy with regard to dispatching its service staff and maintaining its inventory replenishment system, the company as a whole has stringent standards that all sales representatives and service engineers must meet before they can be a part of the DEX Customer Service Team. Dependable service is paramount to any business’ success, and we take that matter very seriously.

If our engineers are unable to fix any service problem on the first service call, we still have a solution for them that will beat anybody else in the business. It's called our Loaner Protection Program, and what that means is that DEX will provide the client with a loaner equipment of equal or greater value to the equipment they have under contract, installed at their facility, free of charge, until their original equipment has been fixed.

Additional service solutions, such as providing hot swap machines or after-hours service, can also be arranged. DEX Imaging will provide device replacements and hot swaps for mission critical areas that require the highest level of uptime. These devices will be replaced on the fly resulting in an overall uptime of 99.9%.

#### ***Fleet Uptime Guarantee***

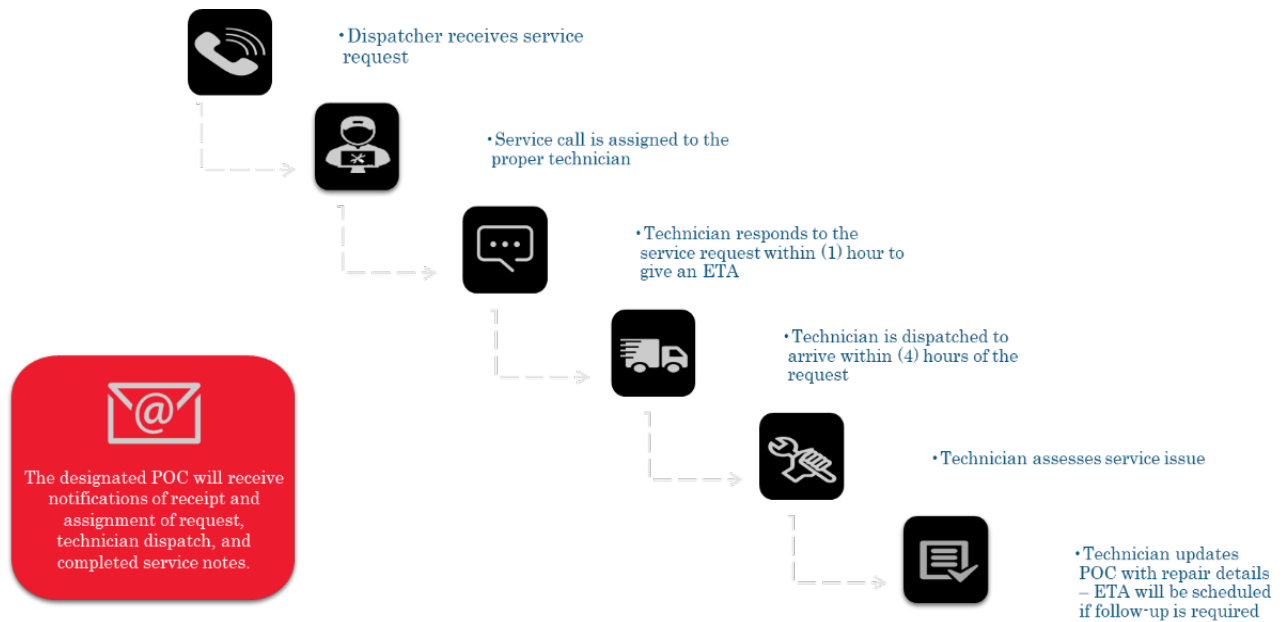
DEX maintains an average fleet uptime percentage of 99.2%. This is determined by evaluating factors such as the quantity of service calls, average response time, and average repair time, which are then compared against the total number of devices in the fleet, work hours, and the reporting period to calculate uptime hours. Uptime is assessed on a quarterly basis during our Executive Business Reviews, conducted by the account manager and support team.

#### ***Supply Chain***

At DEX Imaging, we prioritize maintaining a resilient supply chain to ensure uninterrupted service delivery to our clients. We proactively identify and assess risks, diversify our supplier base, and cultivate strong supplier relationships for collaborative contingency planning. Our inventory optimization strategies and investment in supply chain visibility technologies enable us to detect and mitigate disruptions swiftly. Through proactive scenario planning and continuous monitoring, we remain agile in adapting to evolving risks. This steadfast commitment to resilience ensures that we uphold our promise of delivering reliable service, even in challenging circumstances.

#### ***Service Request Procedure***

There are two methods available to our customers to view their service request status. Our E-Info portal allows the user to place and view service calls and also contains information regarding the progress and completion of each call. The customer can also enroll in an email update service that sends updates to the designated email as the status changes for each service call.



## Performance Guarantee

Our “Performance Guarantee” provides exceptional service for the life of your device. If our engineers are unable to fix your service problem on the initial service call, our solution will exceed our competitor’s options through our Loaner Protection Program. The Loaner Protection Program will provide our clients with loaner equipment that is of equal or greater value to the equipment already on contract; we will install this equipment at your facility, completely free of charge, until the original equipment is repaired. If a unit is not performing up to manufacturer specifications/expectations and we are unable to repair the unit, it will be replaced at no charge.

## Helpdesk

DEX offers First Level Triage for all units via the Help Desk to ensure quick fixes for all end user related issues to achieve maximum device uptime. Replicated environments in the Help Desk imitate the client environment to quickly and easily solve workflow issues. If our Service Engineers cannot solve the issue remotely, we will escalate it to a service technician and have someone dispatched immediately.

The DEX Imaging Helpdesk was created to enhance the overall satisfaction of our customers and is staffed by our experienced technicians and system engineers. Through state-of-the-art technology, service requests are quickly routed to the correct queue for fast, remote, phone support. To ensure the customer has their questions or issues resolved quickly, our Helpdesk has the ability to troubleshoot via telephone, remote support through their computer, and/or via the client’s camera on their cell phone using an App called “Remote Lens”. If the issue cannot be repaired remotely, the information gathered by the Helpdesk will assist in drastically reducing troubleshooting time on-site and allow the technician to resolve the issue quickly. As of March 2019, our Helpdesk answered an average of 5,000 calls per month with an 82-85% closure rate. That means 8 out of 10 calls will be resolved over the phone or remotely without having to send an actual technician to the client’s site.

## Hot Swaps

To ensure a 98% uptime for mission critical devices or in remote locations, we would recommend a dual



pronged approach that consists of a depot service program as well as adding 'Hot Swap' devices. Hot Swaps are redundant devices for critical areas that can be used as back-ups in order to avoid downtime should a device require maintenance or a service call. If the device cannot be fixed within set time limits, our best practice usually involves utilizing a hot swap or service loaner to minimize downtime until the primary device can be repaired. Hot swaps are usually stored at the customer's location to be immediately available without the necessity of scheduling a truck to deliver a loaner. We also provide our customers with a loaner protection program. The loaner protection program means that DEX will provide our customers with loaner equipment of equal or greater value to their current equipment, installed at your facility, free of charge, until the original equipment has been repaired.

#### ***Automatic Toner Replenishment***

DEX Imaging's automatic toner replenishment is set to 20% remaining by default, but AEPA partners can customize it to meet their needs.

#### ***Preventative Maintenance***

DEX Imaging will provide both onsite and remote support for the service of the print fleet. All service calls are first routed to our Help Desk and a technician will be dispatched to the site if the issue is not able to be resolved remotely. Preventive maintenance shall be performed as needed to ensure optimal operation of equipment. This includes component replacement, adjustments and cleaning. With the historical data collected by Patrol™, output patterns and inefficiencies can be identified and dealt with - helping reduce costs. Preventative maintenance cycles can be alerted at meter thresholds. At designated duty cycles, device-maintenance kits are required for preventative maintenance. When a notification is received via printer control panel that maintenance kit is required, the onsite coordinator or DEX Imaging Support will be contracted to schedule time for installation.

#### ***End User Training***

End-User Training will be performed at no charge upon delivery of new equipment and offered through the terms of the agreement at no charge to the client. Users will be given key-op training and instruction sheets/online-video training guides for better understanding of the equipment. Initial training happens at installation and should include all users pointed to a specific device. Multilayer training is available for users of different skill levels. Training will include functionality of the device, operating within the workflow of a specific department, responsible use of the equipment, describing policies set forth by the Administration team as well as general use directions. Ongoing training can be scheduled with the account team and is suggested for new employees, workflow changes, departmental changes and new policies implemented by the facility. Should further onsite training or a refresher be requested, or a new device be introduced, DEX can also provide.

#### ***Toner Deployment Process***

DEX Imaging currently utilizes a couple of different methods to deploy toner to end users. The current system that is proposed for this solution would involve specific naming conventions that we will route to centralized mailing locations to ensure toner arrives at the correct location of the device. Desktop delivery by a technician can be provided at an additional cost.

#### ***Preferred Third Party Vendors***

DEX is committed, first and foremost, to creating the finest nationwide service organization. This means aggressively hiring in markets throughout the country to provide a national blanket to service all of the DEX clients. DEX is actively establishing a national DEX badged service presence to ensure every client receives the highest level of service.

In the event that third party vendors are utilized, as required until DEX representatives can fill in the



footprint, the standards applied to DEX technicians shall be equally applied to all subcontractors. While certain markets may require a short-term third-party vendor solution, DEX's immediate growth plan is in alignment with AEPA partners' footprint to service directly in the near future. The immediate DEX growth plan addresses most of AEPA partners' current markets.

Whether serviced by DEX Imaging directly, or a third-party company, DEX Imaging ensures that all SLAs are attained, and pricing is adhered to.

## IMPLEMENTATION ROADMAP

To ensure a smooth implementation, DEX will dedicate a team of associates (Admin, CSR Team, Implementation Team, DEX/Enterprise Service, SE Training, and Account Executive) to work with the AEPA partners' Administration, IT, and other onsite personnel at AEPA partners to ensure minimal disruptions in your day to day operation. An AEPA partners' asset is needed to escort our DEX team while onsite for either asset tagging or delivery/installation of new hardware. AEPA partners' locations will be broken out into two phases with each phase taking roughly 10 business days for completion. For legacy devices that will be enrolled into the MPS Program, we will deploy a CSR Rep to each location to apply an asset tag to those devices, smaller locations consisting of 5 or less devices will have asset tags shipped to the site contact to apply. A CSR Rep can asset tag 100 devices a day per location. The CSR Rep will utilize our On-Boarding App, which is part of DEX Imaging's ongoing commitment to an innovation approach. Seeking continuous improvement of our operational procedures. The On-Boarding App streamlines the process of on-boarding equipment into our ERP system and allows devices to be added immediately to the MPS program once visited by our CSR Rep. For new hardware, DEX Imaging delivery and service teams will work closely with AEPA partners' IT department and on-site personnel to coordinate a seamless and undistruptive rollout of equipment. The DEX team will work closely with AEPA partners' IT and on-site personnel to schedule the times of delivery and installation as well as to determine how many devices are to be delivered and installed per day.

### *Implementation Tasks Timeline*

1. Establish a dedicated team of DEX Imaging associates to work with AEPA partners' personnel.
2. Assign an AEPA partners' asset to escort the DEX team during asset tagging or hardware delivery/installation.
3. Divide AEPA partners' locations into phases to align with customer timelines.
4. Utilize the On-Boarding App to streamline equipment onboarding and immediate MPS program enrollment.
5. For new hardware collaborate with AEPA partners' IT department & on-site personnel for seamless equipment rollout.
6. Schedule delivery and installation times and determine the number of devices to be handled per day.
7. Coordinate device returns or disposals with AEPA partners' IT department and onsite resources.
8. DCA installation, network validation, device list validation, asset tagging, and new hardware delivery/installation.
9. Ensure successful DCA installation and reading.
10. Collaborate with AEPA partners' IT department to confirm accurate IP addresses and physical locations.
11. Verify that all locations and devices are reporting correctly.
12. Consolidate a device list for validation with AEPA partners' IT department.



13. Schedule resources for asset tagging once the device list is approved.
14. Confirm the delivery, installation, and proper enrollment of any new hardware.
15. Maintain clear communication between DEX Imaging and AEPA partners' teams to avoid delays and ensure a smooth implementation.

## Why Choose DEX?

1. **Flexible and Innovative Solutions** – DEX Imaging offers an array of workflow solutions to effectively manage your entire print fleet while helping your organization help you print smarter. Clients have multiple programs and options to select from; we offer traditional purchasing, leasing, and equipment rentals. Our Platinum program allows for a flexible and adjustable system that accommodates our client's needs at both contract inception and continuously throughout the life of the agreement. While like for like replacements can be included with no third-party lease structure, allowing devices to be modified as needed without the notification and/or approval of a third-party bank. Software requirements are approached similarly, offering an unparalleled level of flexibility. This device acquisition strategy eliminates a third-party lease structure, allowing for devices to be modified as needed without the notification and/or approval of a third-party bank.

The key benefits to this program are:

- Reduction/elimination of capital expenditure
  - Service loaners/replacement units provided
  - Includes brand new printers
  - Utilizes genuine supplies
  - Replacement devices as needed rather than en masse
  - One point-of-contact for service, supplies, and billing
  - Elimination of expensive coterminous leases
  - Simple device adds, removes, changes Superior utilization of assets resulting in a more effective printing infrastructure
2. **DEX In the Community** – DEX Imaging was founded with two main objectives in mind, one being: "To give back to the community by donating one third of the company's profits to charities and educational programs within the markets where DEX does business." We value the communities we serve and dedicate one-third of our profits to bettering them through charitable contributions and sponsorships in sports, charities and the arts. We believe this to be an investment into a better world where we can offer more and better products and services. Not only are our customers and communities important to us, but also our people. We developed a Profit-Sharing Program, which awards bonuses to all DEX employees who achieve a high level of excellence each year. Through this strategy we have been able to ensure that customers are getting the very best service possible, our employee turnover keeps to a minimum, and create a productive work environment, companywide.
  3. **Service** - DEX Imaging employs the industry's strongest guarantee to uphold our solutions and our commitments. We have designed a System of Service as a means for delivering a continuous outcome of excellent performance. We maintain our warehouses with current- model parts & supplies and stock our technician's vehicles daily with an average of \$8,000 in parts. We have outstanding relationships with our manufacturers who ensure additional support (if necessary). We offer a Lifetime Performance Guarantee on all products and services. As long as your equipment is



maintained and serviced under a DEX Equipment Maintenance & Supply Agreement (EMS), we guarantee it. DEX Imaging's service department has a 99.98% approval rating, due in large part to the exclusive customer care program we have implemented. All DEX technicians are manufacturer-trained and certified, not only on the specific makes and models that we sell, but also on product lines we do not sell allowing us to provide a complete service solution to clients who have existing equipment from previous vendors. At DEX, we like to get it right the first time. The minute we receive a service call from a client, we immediately assign one of our trained engineers to handle their job. We are able to exceed our clients' expectations because of our localized, automated, inventory replenishment system. Every DEX branch has a fully stocked service warehouse with parts and supplies available to facilitate its local Client base. Unlike many of our competitors who only have regional service warehouses, DEX is able to guarantee service within four hours of the initial service call and we have exceeded that across all markets operating at an unheard of 2.8-hour average response time. If a unit is not performing up to manufacturer specifications/expectations and we are unable to repair the unit, it will be replaced at no charge. Additional service solutions, such as providing hot swap machines, Loaner Protection Program or after hour service, can also be arranged. DEX Imaging will provide device replacements and hot swaps for mission critical areas that require the highest level of uptime. These devices will be replaced on the fly resulting in an overall uptime of 99.9%.

- Devices Preconfigured Prior to Deployment
- Fleet Management Tools Utilized for Large Deployments
- DEX National Service Team Ensure Standard SLA & Experience
- Includes On-site End User Training for Each Facility and Device

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## AEPA MEMBER ORGANIZATIONS

### AEA Purchasing

Iowa

### Panhandle Area Educational Consortium

Florida, Alabama, Georgia

### Cal Save - Monterey County

### Office of Education

California, Arizona, Nevada

### Carolinas Alliance 4 Innovation

South Carolina

### CESA Purchasing Org.

Wisconsin

### Colorado BOCES Association

Colorado

### Cooperative Educational Services

New Mexico

### Cooperative Purchasing Agency

North Georgia, Northeast Georgia,

RESA & Pioneer RESA

### Cooperative Purchasing Connection

Minnesota, South Dakota

### Education Plus

Missouri, Louisiana, Arkansas

### Fairfax County Public Schools

Virginia

### Green River Regional Educational Cooperative

Kentucky, Tennessee, Alabama, Georgia,

Louisiana, North Carolina

### Illinois Learning Technology Purchase Program

Illinois

### Inter-Mountain Education Service District

Oregon

### Keystone Purchasing Network

Pennsylvania, Delaware, Maryland, New York

District of Columbia

### King County Director's Association

Washington, Alaska, Idaho

### Nebraska Cooperative Purchasing

Nebraska

### North Dakota Educators Service Cooperative

North Dakota

### Northeast Wyoming BOCES

Wyoming, South Dakota

### Oakland Schools

Michigan

### Ohio Council of Educational

### Purchasing Consortia

Ohio

### Regional Education Service Agencies

West Virginia

### Southeast Kansas Education Service Center

Kansas, Oklahoma

### The Education Cooperative

Massachusetts

### TexBuy

Texas

### Wilson Education Center

Indiana

## Copiers and Printing Equipment

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Wide Format Printers	⇓
Software	⇓



# AEPA

Contract Number AEPA IFB 021-C

Contract End Date: February 28, 2025

August 2024



# AEPA | Participation Agencies and States

The Association of Educational Purchasing Agencies' (AEPA) is a nationwide group of nonprofit educational organizations working collaboratively to save school districts time and money.

AEPA is working on your behalf to secure multi-state volume purchasing contracts that have benefits that are measurable, cost-effective and continuously exceed our memberships expectations. Combining the needs of 25 million students provides an incentive to vendors to offer AEPA their best price and the highest quality products.

## Program Advantages:

- Time savings with lowest national pricing available
- Attract and leverage national vendors
- Detailed and complete bid process through nationally experienced participants
- Volume contracts based on 28 member participation
- Avoid duplication and expense of bid process

Our mission is to cooperatively serve our agency memberships through a continuous effort to explore and solve present and future purchasing needs. Our goals include working on your behalf to secure multi-state volume purchasing contracts that have benefits that are measurable, cost-effective and continuously exceed our membership's expectations.

Our current membership consists of the following states:

California	Kansas	Nebraska	Virginia
Colorado	Kentucky	New Mexico	Washington
Florida	Massachusetts	Ohio	West Virginia
Georgia	Michigan	Oregon	Wisconsin
Illinois	Minnesota	Pennsylvania	Wyoming
Indiana	Missouri	South Carolina	
Iowa	North Dakota	Texas	



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Designs and specifications subject to change without notice.

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**Northeast Wyoming BOCES**  
Wyoming, South Dakota



**Wilson Education Center**  
Indiana



**The Education Cooperative**  
Massachusetts



**CESA Purchasing Org.**  
Wisconsin



**Cooperative Educational Services**  
New Mexico



**Green River Regional Educational Cooperative**  
Kentucky, Tennessee, Alabama, Georgia,  
Louisiana, North Carolina



**Cal Save - Monterey County Office of Education**  
California, Arizona, Nevada



**Illinois Learning Technology Purchase Program**  
Illinois



**Nebraska Cooperative Purchasing**  
Nebraska



**Keystone Purchasing Network**  
Pennsylvania, Delaware, Maryland, New York  
District of Columbia



**North Dakota Educators Service Cooperative**  
North Dakota



**Ohio Council of Educational Purchasing Consortia**  
Ohio



**Inter-Mountain Education Service District**  
Oregon



**TexBuy**  
Texas



**Oakland Schools**  
Michigan



**King County Director's Association**  
Washington, Alaska, Idaho



**Regional Education Service Agencies**  
West Virginia



Kyocera National Accounts In Partnership with the Association of Educational Purchasing Agencies  
Contract Number: AEPA IFB 021-C

## GENERAL CONTRACT INFORMATION

### Ordering Procedure

Individual State Cooperative terms and conditions related to ordering may vary from state to state. Please refer to the terms and conditions as listed in the bid offering or contact your local National Account Manager for assistance. The bid offering terms and conditions are available at the AEPA [website at http://aepacoop.org/](http://aepacoop.org/). The states listed below have specific instructions as outlined. Optionally, if the dealer meets the qualifications in the box below, the customer can make orders out directly to the dealer.

### Ordering Address

KYOCERA Document Solutions America, Inc.  
Attn.: National Accounts  
c/o Local Authorized Dealer (insert name)  
225 Sand Road, PO Box 40008  
Fairfield, NJ 07004-0008  
Telephone: (973) 808-8444  
Fax: (973) 882-4411  
e-mail: [natorders@da.kyocera.com](mailto:natorders@da.kyocera.com)

- **Indiana** - All Indiana orders are to be placed using the IAESC Web Based ordering system.
- **New Mexico** - All New Mexico orders are to be placed through the CES governing Cooperative for New Mexico.
- **Alaska - Idaho Washington** All orders are to be sent to King County Director's Association (KCDA) for approval. For assistance with orders in states mentioned above, please contact the Cooperative Contracts Manager for these states as indicated on the next page.

Per the terms and conditions of the **AEPA** contract Number **AEPA IFB 021-C** Dealers that executed a Kyocera Partnership Addendum are authorized to have a Purchase Order issued in their name and invoice the customer directly, as long as the contract number **AEPA IFB 021-C** is referenced on the order.

### Payment Address

KYOCERA Document Solutions America, Inc., as shown on invoice.  
P.O. 830232  
Philadelphia, PA 19182-0232

### Payment Terms

Net 30 days. All prices shown herein are net (discount deducted).

#### Federal I.D. No.

TIN: 95-2819506

#### DUNS#

06-446-5503

#### Business Size

Large

### Limited Warranty

Kyocera warrants that all equipment delivered under this contract shall conform to the specification of this contract. All equipment will carry a 12-month manufacturers warranty against any defects in material and workmanship for a period of one year from the date of installation by Kyocera or an Authorized Kyocera Dealer except drums which are limited to proper performance at the time of installation. In the event this product is found to be defective within the warranty period, Kyocera obligation and your exclusive remedy shall be replacement of any defective parts. These warranties would be void if the equipment is not operated properly or misused. Drum warranties are limited to electrical functioning of the drum and are void if misused or physically damaged by the operator.

### Service

The AEPA contract calls for service billing to be done on a "Cost Per Copy" (CPC) basis by the Authorized servicing dealer. A service & supply program will be set up at time of installation. This service will be on-site and will include all parts & labor, all preventative maintenance, and consumables except paper and staples.

### Lease Plans

Lease Plans are available upon request. Please contact your Cooperative Contracts Manager for more information.

### Delivery

It is desired that delivery be made within thirty-days (30) of receipt of the purchase order.

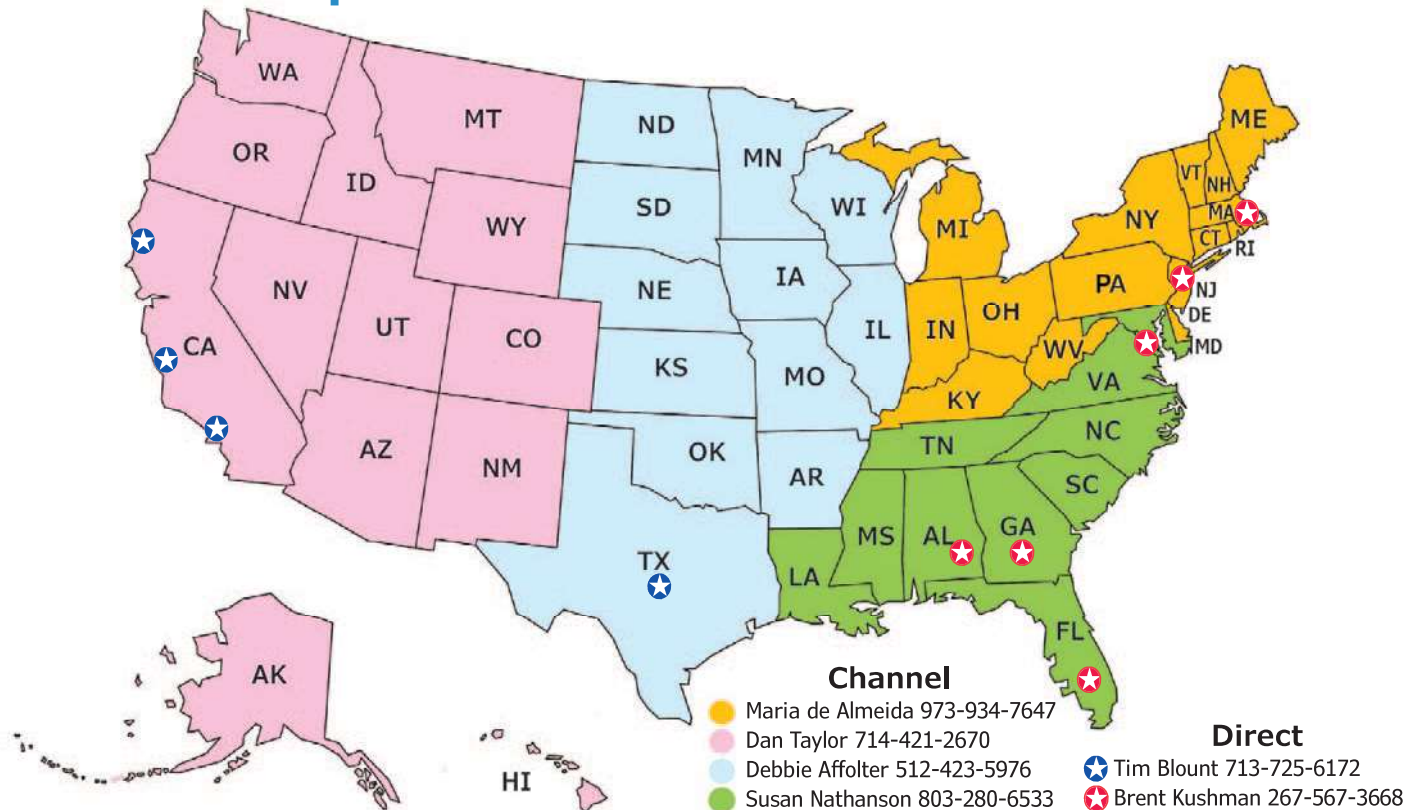
### Defective Goods

Kyocera agrees to pay for return shipment on goods that arrive in a defective or inoperable condition. Kyocera agrees to arrange for return shipment of damaged goods.

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## Cooperative Contracts Sales Team





## Sample Purchase Order – Outright Purchase

The following is an example of an Outright Purchase Order.  
Please pay particular attention to the areas marked A-I.  
Incorrect information in these areas will require modification from the issuing office.

1. AEPA CONTRACT NO. AEPA IFB 021-C		2. REQUISITION NO.		3. DATE OF ORDER DD/MM/YY		4. ORDER NUMBER XXXX-XXXX		5. PRIORITY			
6. ISSUED BY AGENCY NAME ATTN, BUYERS NAME ADDRESS CITY, STATE ZIP				7. ADMINISTERED BY AGENCY NAME ADDRESS CITY, STATE ZIP				8. DELIVERY FOB (X) DESTINATION ( ) OTHER (See Schedule)			
9. CONTRACTOR Vendor Id: CAGE CODE  NAME AND ADDRESS KYOCERA Document Solutions America, Inc. ATTN: National Accounts C/O KYOCERA AUTHORIZED DEALER NAME 225 SAND ROAD, P.O. BOX 40008 FAIRFIELD, NJ 07004-0008				10. DELIVERY TO FOB POINT BY (date) 12. DISCOUNT AND/OR NET PAYMENT TERMS Net 30 Days 13. MAIL INVOICES TO:				11. MARK IF BUSINESS IS ( ) SMALL ( ) SMALL DIS- ADVANTAGED ( ) WOMEN OWNED ( ) OTHER			
14. CONSIGNEE AND DESTINATION (SHIP TO) AGENCY NAME ADDRESS ATTN: CITY, STATE ZIP				15. PAYMENT WILL BE MADE BY: AGENCY NAME ADDRESS ATTN: CITY, STATE ZIP				MARK ALL PKGS AND PAPER WITH CONTRACT OR ORDER NUMBER			
16. ACCOUNTING AND APPROPRIATION DATA/LOCAL USE See Schedule											
17. ITEM NO.		18. ARTICLES OR SERVICES		19. QTY.		20. UNIT		21. UNIT PRICE		22. EXTENDED AMOUNT	
0001		ECOSYS XXXXXX Monochrome MFP		01		Each		x,xxx.xx		x,xxx.xx	
If quantity accepted by the Agency is same as quantity ordered, indicated by x. If different, enter actual quantity accepted below quantity ordered and encircle				24. ORDERED BY Signature Name Title:				25. TOTAL XXXX.XX			
26. QUANTITY IN COLUMN 20 HAS BEEN ( ) INSPECTED ( ) RECEIVED ( ) ACCEPTED AND CONFORMS TO THE CONTRACT EXCEPT AS NOTED				27. PAYMENT ( ) COMPLETE ( ) PARTIAL ( ) FINAL				28. INITIALS			
DATE SIGNATURE OF AUTHORIZED GOVERNMENT REP								29. AMT VERIFIED FOR CHECK NUMBER			
30. I certify this account is correct and proper for payment				31. PAID BY				32. BILL OF LADING NO.			
DATE SIGNATURE OF AUTHORIZED GOVERNMENT REP											
33. REC'D AT				34. REC'D BY				35. DATE REC'D			

**A. Contract Number** - Must Have AEPA

Contract Number AEPA IFB 021-C

**B. Vendor Address** - KYOCERA Document Solutions America, Inc.

Attn: National Accounts  
c/o Local Authorized Kyocera Dealer  
(Insert Name)  
225 Sand Road, P.O. Box 40008  
Fairfield, New Jersey 07004-0008  
e-mail: natorders@da.kyocera.com

**C. Payment Terms** - Net 30 Days

**D. Products** - Descriptions of the items ordered by the user

**E. Quantity** - The quantity ordered of the unit

**F. Price** - The price of one unit to be purchased

**G. Total Price Per Item** - The total amount for that item based on the  
unit price (Quantity Ordered x Unit Price)

**H. Total Price of Purchase Order** - The total dollar amount obligated for  
the purchase order

**I. Signature** - Be sure to sign the purchase order. Must be signed  
by an authorized Contracting/Ordering Officer

## NOTE - OTHER REQUIREMENTS

All terms and conditions are published under the AEPA Website:

<https://aepacoop.org/>



The image features a light gray background with a grid of small, dark gray plus signs (+) spaced evenly across the surface. In the bottom-left corner, there is a solid blue rectangular button. Inside this button, the text "Back to Contents" is written in white, sans-serif font. To the right of the text is a white icon consisting of two downward-pointing chevrons (V-shapes) stacked vertically.

<http://aepacoop.org/>





› PRINT › COPY › COLOR SCAN

## ECOSYS M2040dn

BLACK & WHITE MULTIFUNCTIONAL  
PRINTER

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



The **ECOSYS M2040dn** monochrome multifunctional printer offers exceptional print quality and advanced features in a desktop device designed for the budget conscious business. Easy to use, its exceptional reliability, low TCO and ECOSYS long life consumables will ensure maximum uptime, while On-The-Go printing and scanning capabilities will provide users with anytime, anywhere accessibility. With print speeds up to 42 ppm, advanced security features and convenient walk-up USB accessibility, the ECOSYS M2040dn can affordably take your business processes to the next level.

- › Black and White Business Output up to 42 Pages per Minute
- › 5 Line LCD Screen with Hard Key Control Panel
- › Up to Fine 1200 dpi Print Resolution
- › Standard 50 Sheet Dual Scan Document Processor
- › KYOCERA Mobile Print, Apple AirPrint®, Google Cloud Print™ and Mopria® Compatible for a Mobile Printing Solution
- › Upgradable Memory for Additional Processing Power
- › Up to 850 Sheets Paper Capacity









› PRINT › COPY › COLOR SCAN › FAX

## ECOSYS M2540dw

BLACK & WHITE MULTIFUNCTIONAL  
PRINTER

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



The **ECOSYS M2540dw** combines exceptional print quality with advanced features in a monochrome multifunctional printer designed for the budget conscious business. Easily copy, print, scan and fax from a device that offers reliability, low TCO and ECOSYS long life consumables. Workgroups can easily drive their business from anywhere, with wireless functionality and On-The-Go printing/scanning capabilities. Add to this print speeds up to 42 ppm, advanced security features, and convenient walk-up USB accessibility, and you'll see why the ECOSYS M2540dw can affordably take your business processes to the next level.

- › Black and White Business Output up to 42 Pages per Minute
- › 5 Line LCD Screen with Hard Key Control Panel
- › Up to Fine 1200 dpi Print Resolution
- › Standard 50 Sheet Dual Scan Document Processor
- › Standard Wireless and Wi-Fi Direct Capability
- › KYOCERA Mobile Print, Apple AirPrint®, Google Cloud Print™ and Mopria® Compatible for a Mobile Printing Solution
- › Upgradable Memory for Additional Processing Power
- › Up to 850 Sheets Paper Capacity





## ECOSYS M2540dw

## Monochrome MFP

**Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.**

Model	Description	AEPA Price
ECOSYS M2540dw*	42 ppm A4 Monochrome 4in1 MFP Copy, Print, Fax, Color scan With STD Wireless capability	548.40
<b>Accessories</b>		
PF-1100	250 Sheet Paper Drawer (Max 2 units)	58.50
Cabinet Stand	Cabinet Stand	165.00
SD-144-1GB(DDR3)	Printer Memory (1GB)	103.34
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
UG-33	Upgrade Kit for Thin Print Support	90.99
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

	BAND 1			
Monthly Impressions	ZONE 1	ZONE 2	ZONE 3	ZONE 4
1: No Minimum	\$0.0160	\$0.0160	\$0.0170	\$0.0180
Tier 2: 1,000 Min.	\$0.0155	\$0.0155	\$0.0165	\$0.0175
Tier 3: 2,500 Min.	\$0.0153	\$0.0153	\$0.0163	\$0.0173

**Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles**

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› PRINT › COPY › COLOR SCAN › FAX

## ECOSYS M2635dw

BLACK & WHITE MULTIFUNCTIONAL  
PRINTER

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



The **ECOSYS M2635dw** monochrome multifunctional printer brings advanced features and proven productivity to the budget conscious business. Its ease of use design offers exceptional print quality, reliability, and low TCO, with ECOSYS long life consumables for maximum uptime. On-The-Go printing/scanning capabilities and wireless functionality enable workgroups of all sizes to easily drive their business from anywhere. With print speeds up to 37 ppm, advanced security features and convenient walk-up USB accessibility, the ECOSYS M2635dw can affordably take your business processes to the next level.

- › Black and White Business Output up to 37 Pages per Minute
- › 5 Line LCD Screen with Hard Key Control Panel
- › Up to Fine 1200 dpi Print Resolution
- › Standard 50 Sheet Auto Document Processor
- › Standard Wireless and Wi-Fi Direct Capability
- › KYOCERA Mobile Print, Apple AirPrint®, Google Cloud Print™ and Mopria® Compatible for a Mobile Printing Solution
- › Upgradable Memory for Additional Processing Power
- › Up to 850 Sheets Paper Capacity







› PRINT › COPY › COLOR SCAN › FAX

## ECOSYS M2640idw

BLACK & WHITE MULTIFUNCTIONAL  
PRINTER



ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



The **ECOSYS M2640idw** packs power and capabilities in a monochrome desktop multifunctional printer, with advanced features that make it ideal for the budget conscious business. It combines exceptional print quality, reliability and low TCO with ECOSYS long life consumables. On-The-Go printing/scanning capabilities and wireless functionality allow workgroups to easily drive their business from anywhere. With print speeds up to 42 ppm, HyPAS capability, advanced security features, convenient walk-up USB accessibility and an easy-to-use tablet-like touch screen, the ECOSYS M2640idw can affordably take your business processes to the next level.

- › Black and White Business Output up to 42 Pages per Minute
- › 4.3" Color Touch Screen with Tablet-Like Home Screen
- › HyPAS Capable to Run Kyocera Business Applications
- › Up to Fine 1200 dpi Print Resolution
- › Standard 50 Sheet Dual Scan Document Processor
- › Standard Wireless and Wi-Fi Direct Capability
- › KYOCERA Mobile Print, Apple AirPrint®, Google Cloud Print™ and Mopria® Compatible for a Mobile Printing Solution
- › Upgradable Memory for Additional Processing Power
- › Up to 850 Sheets Paper Capacity









KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# Professional quality you can count on

The ECOSYS MA4500ix combines priceless reliability with consistently high output quality from the first print to the last. The perfect fit for small to medium-size workspaces, this ECOSYS device also offers low energy consumption and high-end security capabilities.



**ECOSYS MA4500ix**



**Black and white A4 MFP**

**Up to 47 pages per minute**

**Duplex printing and scanning**





## ECOSYS MA4500ix

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS MA4500ix	47ppm A4 Monochrome MFP 3 in 1 model (Copy, Print, Color Scan)	1,050.00
<b>Accessories</b>		
PF-3110	500 sheets optional paper feed cassette	112.00
PT-320	Face-up Rear Output Tray, 250 Sheets	20.00
Cabinet Stand Low	Cabinet Stand Low	173.00
Cabinet Stand High	Cabinet Stand High	166.00
Card Reader Holder 10	Card Reader Attachment	32.00
CA-3100	Caster Kit 3100	124.50
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-38	Wireless Network Interface (USB: 2.4GB)	104.00
IB-50	Gigabit EtherNet Board for Dual NIC	227.00
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.00
UG-33	Upgrade Kit for Thin Print Support	91.00
PCL Barcode Flash 3.0 (Type D)	Barcode Flash	246.00
Scan Extension Kit(A)	Searchable PDF Kit	390.00
UG-50	Trusted Platform Module	174.00
HD-17	SSD Memory Device (64 GB)	321.00
HD-18	SSD Memory Device (256 GB)	447.00
HD-19	SSD Memory Device (512 GB)	657.00
SDHC Card-16G	SD Card Memory for Storage, 16Gb	23.00
SDHC Card-32G	SD Card Memory for Storage, 32Gb	57.00
MM-20	Printer DIMM Memory 1 GB	38.00
MM-21	Printer DIMM Memory 2 GB	53.00
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

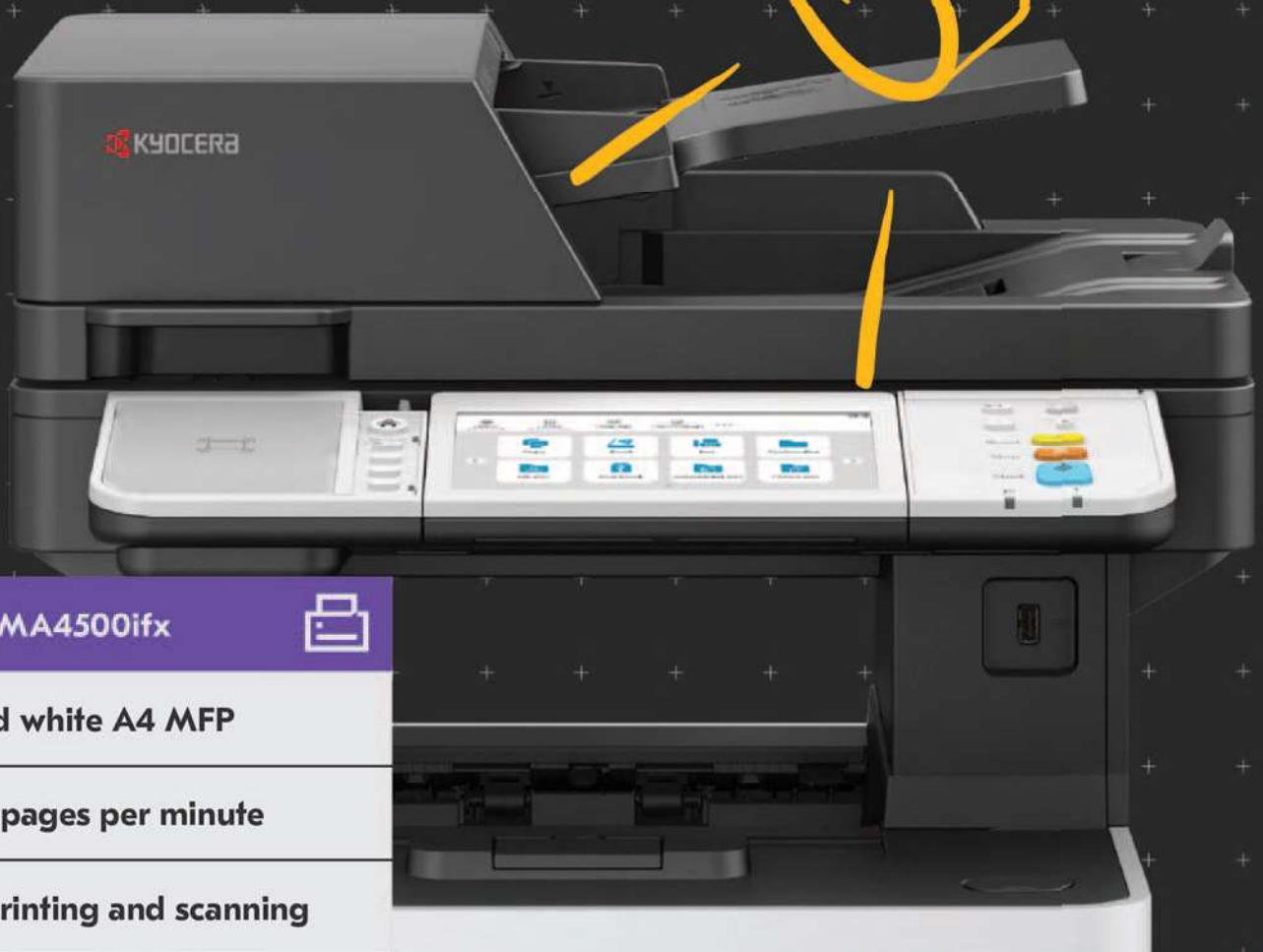
Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0110	\$0.0110	\$0.0115	\$0.0120
<b>Tier 2: 1,000 Min.</b>	\$0.0108	\$0.0108	\$0.0113	\$0.0118
<b>Tier 3: 2,500 Min.</b>	\$0.0105	\$0.0105	\$0.0110	\$0.0115

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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# Robust and compact for maximum impact

The ECOSYS MA4500ifx blends a compact design with reliability. Alongside fax capabilities, users get stunning output quality from the first print to the last. Offering high-end security capabilities and low energy consumption features, this MFP is the perfect fit for small to medium-size workspaces.

**ECOSYS MA4500ifx****Black and white A4 MFP****Up to 47 pages per minute****Duplex printing and scanning**



## ECOSYS MA4500ifx

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS MA4500ifx	47ppm A4 Monochrome MFP 4 in 1 model (Copy, Print, Fax, Color Scan)	1,250.00
<b>Accessories</b>		
PF-3110	500 sheets optional paper feed cassette	112.00
PT-320	Face-up Rear Output Tray, 250 Sheets	20.00
Cabinet Stand Low	Cabinet Stand Low	173.00
Cabinet Stand High	Cabinet Stand High	166.00
Card Reader Holder 10	Card Reader Attachment	32.00
CA-3100	Caster Kit 3100	124.50
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-38	Wireless Network Interface (USB: 2.4GB)	104.00
IB-50	Gigabit EtherNet Board for Dual NIC	227.00
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.00
UG-33	Upgrade Kit for Thin Print Support	91.00
PCL Barcode Flash 3.0 (Type D)	Barcode Flash	246.00
Scan Extension Kit(A)	Searchable PDF Kit	390.00
UG-50	Trusted Platform Module	174.00
HD-17	SSD Memory Device (64 GB)	321.00
HD-18	SSD Memory Device (256 GB)	447.00
HD-19	SSD Memory Device (512 GB)	657.00
SDHC Card-16G	SD Card Memory for Storage, 16Gb	23.00
SDHC Card-32G	SD Card Memory for Storage, 32Gb	57.00
MM-20	Printer DIMM Memory 1 GB	38.00
MM-21	Printer DIMM Memory 2 GB	53.00
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
1: No Minimum	\$0.0110	\$0.0110	\$0.0115	\$0.0120
Tier 2: 1,000 Min.	\$0.0108	\$0.0108	\$0.0113	\$0.0118
Tier 3: 2,500 Min.	\$0.0105	\$0.0105	\$0.0110	\$0.0115

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# The sweet spot between productivity and quality

The ECOSYS MA5500ifx delivers high-speed printing with outstanding output quality. Offering priceless reliability, robust security features, and fax capabilities, this is the perfect device for the most demanding small to medium-sized workspaces.





## ECOSYS MA5500ifx

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS MA5500ifx	57ppm A4 Monochrome MFP 4 in 1 model (Copy, Print, Fax, Color Scan)	1,363.00
<b>Accessories</b>		
PF-3110	500 sheets optional paper feed cassette	112.00
PT-320	Face-up Rear Output Tray, 250 Sheets	20.00
Cabinet Stand Low	Cabinet Stand Low	173.00
Cabinet Stand High	Cabinet Stand High	166.00
Card Reader Holder 10	Card Reader Attachment	32.00
CA-3100	Caster Kit 3100	124.50
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-38	Wireless Network Interface (USB: 2.4GB)	104.00
IB-50	Gigabit EtherNet Board for Dual NIC	227.00
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.00
UG-33	Upgrade Kit for Thin Print Support	91.00
PCL Barcode Flash 3.0 (Type D)	Barcode Flash	246.00
Scan Extension Kit(A)	Searchable PDF Kit	390.00
UG-50	Trusted Platform Module	174.00
HD-17	SSD Memory Device (64 GB)	321.00
HD-18	SSD Memory Device (256 GB)	447.00
HD-19	SSD Memory Device (512 GB)	657.00
SDHC Card-16G	SD Card Memory for Storage, 16Gb	23.00
SDHC Card-32G	SD Card Memory for Storage, 32Gb	57.00
MM-20	Printer DIMM Memory 1 GB	38.00
MM-21	Printer DIMM Memory 2 GB	53.00
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

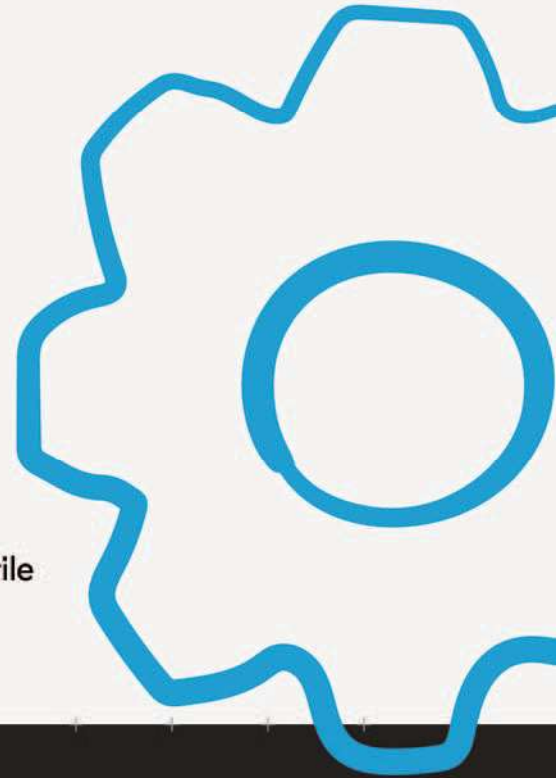
Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0074	\$0.0074	\$0.0077	\$0.0080
<b>Tier 2: 1,000 Min.</b>	\$0.0071	\$0.0071	\$0.0076	\$0.0081
<b>Tier 3: 2,500 Min.</b>	\$0.0066	\$0.0066	\$0.0071	\$0.0076

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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# Classic workhorse meets modern workplace

The ECOSYS legacy continues with a series of powerful and versatile multi-function devices to make hybrid working successful.



## ECOSYS MA6000ifx Series



**A4 BW MFPs**

**47-62 pages per minute**

**Duplex printing and scanning**

**1200 x 1200 dpi resolution**

**Mobile printing**







## ECOSYS MA6000ifx

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS MA6000ifx	62ppm A4 Monochrome MFP 4 in 1 model (Copy, Print, Fax, Color Scan)	2,452.07
<b>Accessories</b>		
PF-3110	500 sheets optional paper feed cassette	112.00
PT-320	Face-up Rear Output Tray, 250 Sheets	20.00
Cabinet Stand Low	Cabinet Stand Low	173.00
Cabinet Stand High	Cabinet Stand High	166.00
Card Reader Holder 10	Card Reader Attachment	32.00
CA-3100	Caster Kit 3100	124.50
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-38	Wireless Network Interface (USB: 2.4GB)	104.00
IB-50	Gigabit EtherNet Board for Dual NIC	227.00
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.00
UG-33	Upgrade Kit for Thin Print Support	91.00
PCL Barcode Flash 3.0 (Type D)	Barcode Flash	246.00
Scan Extension Kit(A)	Searchable PDF Kit	390.00
UG-50	Trusted Platform Module	174.00
HD-17	SSD Memory Device (64 GB)	321.00
HD-18	SSD Memory Device (256 GB)	447.00
HD-19	SSD Memory Device (512 GB)	657.00
SDHC Card-16G	SD Card Memory for Storage, 16Gb	23.00
SDHC Card-32G	SD Card Memory for Storage, 32Gb	57.00
MM-20	Printer DIMM Memory 1 GB	38.00
MM-21	Printer DIMM Memory 2 GB	53.00
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0066	\$0.0066	\$0.0071	\$0.0076
<b>Tier 2: 1,000 Min.</b>	\$0.0063	\$0.0063	\$0.0068	\$0.0073
<b>Tier 3: 2,500 Min.</b>	\$0.0058	\$0.0058	\$0.0062	\$0.0066

Zone 1 - Local under 25 Miles   Zone 2 - 25-50 Miles   Zone 3 - 50-75 Miles   Zone 4 - Greater Than 75 Miles



› PRINT › COPY › SCAN › FAX

### TASKalfa 308ci

Color Multifunctional  
Printer

# WORKGROUP PRODUCTIVITY....

## NEXT LEVEL AND BEYOND.



Keep building your business with the compact, yet versatile **TASKalfa 308ci**. Ideal for small to mid-size businesses, these multifunction printers grow with you as your needs evolve. You'll appreciate the intuitive 7" Color Touch Screen with tablet-like functionality that makes it easy to find features and interact with business apps. No matter what your needs are and how they change, these intelligent systems will be there for you today and tomorrow.

- > Speed: 32/32 B&W/Color Pages Per Minute
- > Functions: Color Multifunctional System – Print/Scan/Copy/Optional Fax
- > Security: Data Security (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 100,000 Pages Per Month
- > Resolution: Up to 1200 x 1200 dpi at reduced speed

- > Standard/Maximum Paper Capacity: Standard 600 Sheets, Maximum 3,100 Sheets
- > Paper Size: Statement to Legal (5.5" x 8.5" - 8.5" x 14")
- > Paper Weight: Trays/MPT: 16 lb Bond - 120 lb Index (60 – 220gsm)
- > Duplexing: Standard Stackless Duplex, Statement to Legal
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 2 USB Host Interfaces, 2 Expansion Slots; Optional: 10/100/1000BaseTX (IB-50 for Dual NIC); Optional: IEEE 802.11 b/g/n (IB-51 for Wireless LAN Interface)
- > PDLs / Emulations: PRESCRIBE, PCL6 (PCL-XL / PCL5c), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Optional Fax Type: Fax System 11
- > Optional Fax Memory: Standard 3.5 MB



# TASKalfa 308ci

# Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 308ci</b>	32/32 PPM A4 Color MFP (With standard Document Processor)	1,820.80
<b>Accessories</b>		
DF-5100	300 Sheet Internal Finisher (cannot install with MT-5100)	488.49
AK-5100	Attachment Kit for MT-5100	80.00
PF-5120	500 Sheet Paper Tray	224.37
PF-5130	500 Sheet Paper Tray x 2 (requires PF-5120 for Installation)	643.48
PF-5140	2000 Sheet Paper Tray (requires PF-5120 for Installation)	689.98
Cabinet Stand	Cabinet Stand	184.00
JS-5100	Job Separator ( cannot install w/Finisher or MT)	102.50
MT-5100	5 Bin Mailbox [requires AK-5100 for Installation]	499.99
Fax System 11	Fax kit	150.00
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 11]	150.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.13
HD-6	SSD Memory Device (32 GB)	218.39
HD-7	SSD Memory Device (128 GB)	311.98
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation	363.98
Card Reader Holder 11	Card Reader Holder	41.60
SD-144-1GB(DDR3)	Printer Memory [1GB]	103.34
SDHC Card-16G	SD Card Memory for storage, 16GB	22.75
SDHC Card-32G	SD Card Memory for storage, 32GB	56.87
DT-5100	Original Hard Copy Holder	22.50
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

## FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>B&amp;W: All Tiers/Bands</b>	\$0.0090	\$0.0090	\$0.0095	\$0.0100
<b>Color Tier 1: No Min.</b>	\$0.0788	\$0.0788	\$0.0089	\$0.0099
<b>Color Tier 2: 10,000 Min.</b>	\$0.0738	\$0.0738	\$0.0079	\$0.0089
<b>Color Tier 3: 15,000 Min.</b>	\$0.0738	\$0.0738	\$0.0079	\$0.0089

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



> PRINT > COPY > SCAN > FAX

### TASKalfa 358ci

Color Multifunctional  
Printer

# WORKGROUP PRODUCTIVITY.... NEXT LEVEL AND BEYOND.



The **TASKalfa 358ci** brings new meaning to efficient business performance in a compact footprint. Flexible functionality streamlines document processes while business color gets your message seen, making the TASKalfa 358ci a powerful solution that can grow with your business needs.

- > Speed: 37/37 B&W/Color Pages Per Minute
- > Functions: Color Multifunctional System – Print/Scan/Copy/Optional Fax
- > Security: Data Security (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 100,000 Pages Per Month
- > Resolution: Up to 1200 x 1200 dpi at reduced speed
- > Standard/Maximum Paper Capacity: Standard 600 Sheets, Maximum 3,100 Sheets

- > Paper Size: Statement to Legal (5.5" x 8.5" - 8.5" x 14")
- > Paper Weight: Trays/MPT: 16 lb Bond - 120 lb Index (60 – 220gsm)
- > Duplexing: Standard Stackless Duplex, Statement to Legal
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 2 USB Host Interfaces, 2 Expansion Slots;  
Optional: 10/100/1000BaseTX (IB-50 for Dual NIC);  
Optional: IEEE 802.11 b/g/n (IB-51 for Wireless LAN Interface)
- > PDLs / Emulations: PRESCRIBE, PCL6 (PCL-XL / PCL5c), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Optional Fax Type: Fax System 10(x)
- > Optional Fax Memory: 170 MB





## TASKalfa 358ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 358ci</b>	37/37 PPM A4 Color MFP	2,702.80
<b>Accessories</b>		
DP-5100	Reversing Automatic Document Processor	708.48
DP-5120	100 Sheet DSDP	838.58
DP-5130	270 Sheet DSDP	1,423.50
DF-5100	300 Sheet Internal Finisher	488.49
DF-5110	1,000 Sheet Finisher (requires AK-5100)	769.98
DF-5120	3,200 Sheet Finisher (requires AK-5100)	1,249.97
AK-5100	Attachment Kit for MT-5100/DF-5110/5120	80.00
PF-5120	500 Sheet Paper Tray	224.37
PF-5130	500 Sheet Paper Tray x 2 (requires PF-5120 for Installation)	643.48
PF-5140	2000 Sheet Paper Tray (requires PF-5120 for Installation)	689.98
Cabinet Stand	Cabinet Stand	184.00
PH-5100	Punch Unit for DF-5110	334.99
MT-5100	5 Bin Mailbox [Requires AK-5100 for Installation]	499.99
JS-5100	Job Separator	102.50
Fax System 10 (X)	Fax Kit	540.94
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 10 for 408/358ci]	150.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
UG-33	Upgrade Kit for Thin Print Support	90.99
NK-7110 (B)	Numeric Keypad	78.00
UG-34	Optional Printer Emulation	363.98
Scan Extension Kit(A)	Searchable PDF Kit	389.98
Card Reader Holder 11	Card Reader Holder	41.60
DT-5100	Original Hard Copy Holder	22.50
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>B&amp;W: All Tiers/Bands</b>	\$0.0085	\$0.0085	\$0.0090	\$0.0095
<b>Color Tier 1: No Min.</b>	\$0.0580	\$0.0580	\$0.0680	\$0.0780
<b>Color Tier 2: 10,000 Min.</b>	\$0.0530	\$0.0530	\$0.0580	\$0.0680
<b>Color Tier 3: 15,000 Min.</b>	\$0.0530	\$0.0530	\$0.0580	\$0.0680

Zone 1 - Local under 25 Miles Zone 2 - 25-50 Miles Zone 3 - 50-75 Miles Zone 4 - Greater Than 75 Miles



› PRINT › COPY › SCAN › FAX

### TASKalfa 408ci

Color Multifunctional  
Printer

# WORKGROUP PRODUCTIVITY.... NEXT LEVEL AND BEYOND.



Keep building your business with the compact and versatile **TASKalfa 408ci** Series. Ideal for small to mid-size businesses, these dynamic multifunction printers grow with you as your needs evolve. You'll appreciate the intuitive 7" Color Touch Screen with tablet-like functionality that makes it easy to find features and interact with business apps. No matter what your needs are and how they change, these intelligent systems have the power to pivot as quickly as you do.

- > Speed: 42/42 B&W/Color Pages Per Minute
- > Functions: Color Multifunctional System – Print/Scan/Copy/Optional Fax
- > Security: Data Security (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 150,000 Pages Per Month
- > Resolution: 1200 x 1200 dpi; 9600 x 600 dpi; 600 x 600 dpi
- > Standard/Maximum Paper Capacity: Standard 600 Sheets, Maximum 3,100 Sheets
- > Paper Size: Statement to Legal (5.5" x 8.5" - 8.5" x 14")
- > Paper Weight: Trays/MPT: 16 lb Bond - 120 lb Index (60 – 220gsm)
- > Duplexing: Standard Stackless Duplex, Statement to Legal
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 2 USB Host Interfaces, 2 Expansion Slots; Optional: 10/100/1000BaseTX (IB-50 for Dual NIC); Optional: IEEE 802.11 b/g/n (IB-51 for Wireless LAN Interface)
- > PDLs / Emulations: PRESCRIBE, PCL6 (PCL-XL / PCL5c), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Fax Modem Speed (Optional): Less than 3 Seconds Per Page/33.6Kbps
- > Fax Memory (Optional): Standard 12 MB





## TASKalfa 408ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
TASKalfa 408ci	42/42 PPM A4 Color MFP	3,002.00
<b>Accessories</b>		
DP-5100	Reversing Automatic Document Processor	708.48
DP-5120	100 Sheet DSDP	838.58
DP-5130	270 Sheet DSDP	1,423.50
DF-5100	300 Sheet Internal Finisher	488.49
DF-5110	1,000 Sheet Finisher (requires AK-5100)	769.98
DF-5120	3,200 Sheet Finisher (requires AK-5100)	1,249.97
AK-5100	Attachment Kit for MT-5100/DF-5110/5120	80.00
PF-5120	500 Sheet Paper Tray	224.37
PF-5130	500 Sheet Paper Tray x 2 (requires PF-5120 for Installation)	643.48
PF-5140	2000 Sheet Paper Tray (requires PF-5120 for Installation)	689.98
Cabinet Stand	Cabinet Stand	184.00
PH-5100	Punch Unit for DF-5110	334.99
MT-5100	5 Bin Mailbox [Requires AK-5100 for Installation]	499.99
JS-5100	Job Separator	102.50
Fax System 10 (X)	Fax Kit	540.94
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 10 for 408/358ci ]	150.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
UG-33	Upgrade Kit for Thin Print Support	90.99
NK-7110 (B)	Numeric Keypad	78.00
UG-34	Optional Printer Emulation	363.98
Scan Extension Kit(A)	Searchable PDF Kit	389.98
Card Reader Holder 11	Card Reader Holder	41.60
DT-5100	Original Hard Copy Holder	22.50
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>B&amp;W:</b> All Tiers/Bands	\$0.0070	\$0.0070	\$0.0070	\$0.0070
<b>Color Tier 1:</b> No Min.	\$0.0525	\$0.0525	\$0.0625	\$0.0725
<b>Color Tier 2:</b> 10,000 Min.	\$0.0475	\$0.0475	\$0.0525	\$0.0625
<b>Color Tier 3:</b> 15,000 Min.	\$0.0475	\$0.0475	\$0.0525	\$0.0625

Zone 1 - Local under 25 Miles   Zone 2 - 25-50 Miles   Zone 3 - 50-75 Miles   Zone 4 - Greater Than 75



# For that moving target called business growth.

Keep building your business with the compact and versatile TASKalfa 508ci Series. Ideal for small to mid-size businesses, these dynamic multifunction printers grow with you as your needs evolve. You'll appreciate the intuitive 7" Color Touch Screen with tablet-like functionality that makes it easy to find features and interact with business apps. No matter what your needs are and how they change, these intelligent systems have the power to pivot as quickly as you do.



**TASKalfa 508ci Series** 

**Up to 52 Pages per Minute**

**Professional Finishing Options**

**HyPAS-enabled for Solutions & Apps**

**KYOCERA Net Manager**



## TASKalfa 508ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
TASKalfa 508ci	52 PPM A4 Color MFP	3,158.69
<b>Accessories</b>		
DP-5120	100 Sheet DSDP	838.58
DP-5130	270 Sheet DSDP	1,423.50
DF-5100	300 Sheet Internal Finisher	488.49
AK-5100	Attachment Kit for MT-5100/DF-5110/5120	80.00
PF-5120	500 Sheet Paper Tray	224.37
PF-5130	500 Sheet Paper Tray x 2 (requires PF-5120 for Installation)	643.48
PF-5140	2000 Sheet Paper Tray (requires PF-5120 for Installation)	689.98
Cabinet Stand	Cabinet Stand	184.00
PH-5100	Punch Unit for DF-5110	334.99
MT-5100	5 Bin Mailbox [Requires AK-5100 for Installation]	499.99
JS-5100	Job Separator	102.50
Fax System 10 (X)	Fax Kit	540.94
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 10 for 408/358ci]	150.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
UG-33	Upgrade Kit for Thin Print Support	90.99
NK-7110 (B)	Numeric Keypad	78.00
UG-34	Optional Printer Emulation	363.98
Scan Extension Kit(A)	Searchable PDF Kit	389.98
Card Reader Holder 11	Card Reader Holder	41.60
DT-5100	Original Hard Copy Holder	22.50
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>B&amp;W:</b> All Tiers/Bands	\$0.0069	\$0.0069	\$0.0069	\$0.0069
<b>Color Tier 1:</b> No Min.	\$0.0474	\$0.0474	\$0.0550	\$0.0605
<b>Color Tier 2:</b> 10,000 Min.	\$0.0474	\$0.0474	\$0.0519	\$0.0588
<b>Color Tier 3:</b> 15,000 Min.	\$0.0474	\$0.0474	\$0.0519	\$0.0588

Zone 1 - Local under 25 Miles   Zone 2 - 25-50 Miles   Zone 3 - 50-75 Miles   Zone 4 - Greater Than 75 Miles

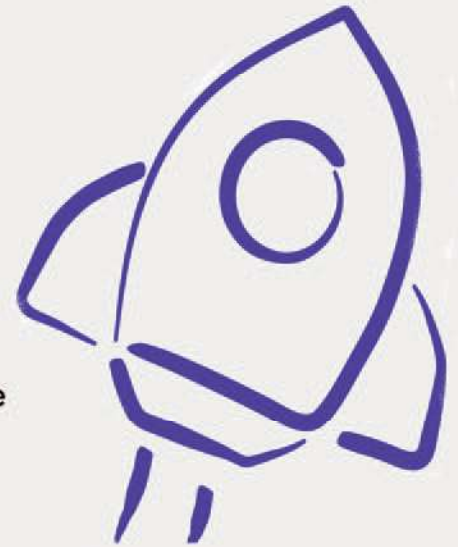


KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# Elevate your productivity

With rapid print speeds and unmatched reliability, the ECOSYS MA3500cifx is an ideal option for medium to large-sized work groups. Kyocera's 7-inch full-color touch panel creates a smooth user experience and unlocks increased productivity when using this versatile MFP. In addition, HyPAS further optimizes document workflow and enhances data security.





## ECOSYS MA3500cfx

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS MA3500cfx	37 ppm A4 Color MFP 4 in 1 model (Copy, Print, Fax, Color Scan)	1,485.90
<b>Accessories</b>		
PF-5150	550 Sheet Paper Tray, Legal	301.51
Low Cabinet	Low Cabinet Stand	161.50
High Cabinet	High Cabinet Stand	159.50
Caster Units	Casters	115.50
MS-5100	Manual Stapler	132.00
HD-6	SSD Memory Device (32 GB)	218.39
HD-7	SSD Memory Device (128 GB)	311.98
Data Security (E)	Data Security (Common Criteria/NIAP certified Hard Drive Encryption/Overwrite Kit)	376.98
Card Reader Holder 12	Card Reader Attachment (refer to Card Authentication price schedule)	80.60
SD-144-1GB(DDR3)	Printer Memory (1GB)	103.34
SD-144-2GB(DDR3)	Printer DIMM Memory (2GB)	142.99
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
UG-33	Upgrade Kit for Thin Print Support	90.99
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.13
IB-36	Wireless LAN NIC (Approx. 98 ft Range & Wi-Fi Direct)	64.35
Scan Extension Kit(A)	Searchable PDF Kit	389.98
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 3			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>B&amp;W:</b> All Tiers/Bands	\$0.0218	\$0.0218	\$0.0223	\$0.0228
<b>Color Tier 1:</b> No Min.	\$0.1129	\$0.1129	\$0.1134	\$0.1139
<b>Color Tier 2:</b> 5,000 Min.	\$0.1124	\$0.1124	\$0.1129	\$0.1134
<b>Color Tier 3:</b> 10,000 Min.	\$0.1124	\$0.1124	\$0.1129	\$0.1134

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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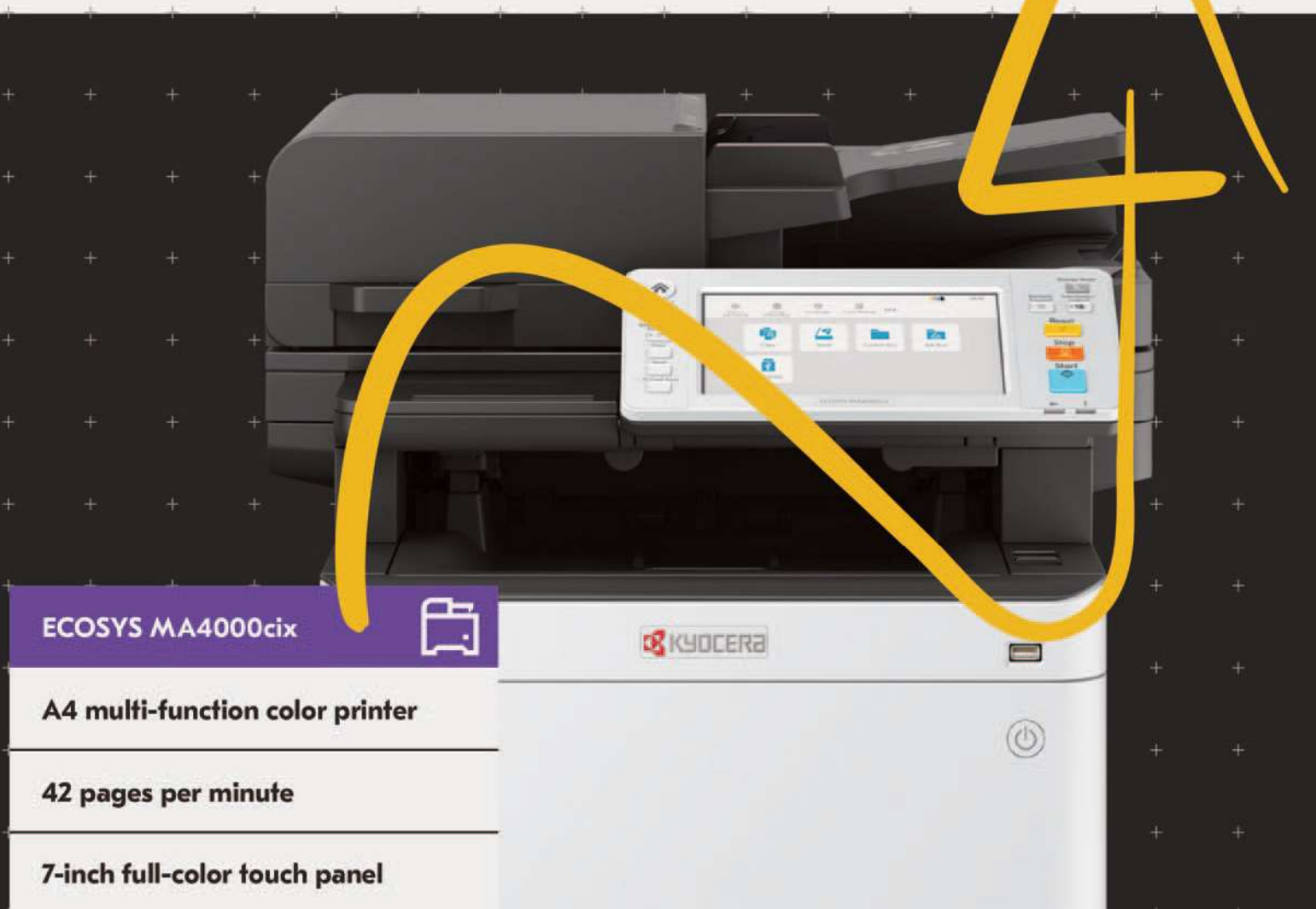
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# Boost your workflows

This powerful and reliable color device optimizes running costs for medium and large-sized work groups while complying with environmental and data security standards. Users can conveniently perform operations with a user-friendly and simple touch panel that facilitates printing, copying and scanning operations.









KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# Skyrocket your efficiency

This ECOSYS MA4000cfx is an all-in-one color solution for medium and large-sized work groups, offering everything from double-sided print to copying, scanning, and faxing. Our open solution platform, HyPAS, enables powerful customizations for specific tasks while the Dual Scan Document Processor feeder ensures problem-free and rapid scanning.



ECOSYS MA4000cfx



A4 multi-function color printer

42 pages per minute

Compact design







## ECOSYS MA400cifix

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS MA400cifix	37 ppm A4 Color MFP 4 in 1 model (Copy, Print, Fax, Color Scan)	1,981.49
<b>Accessories</b>		
PF-5150	550 Sheet Paper Tray, Legal	301.51
Low Cabinet	Low Cabinet Stand	161.50
High Cabinet	High Cabinet Stand	159.50
Caster Units	Casters	115.50
MS-5100	Manual Stapler	132.00
HD-6	SSD Memory Device (32 GB)	218.39
HD-7	SSD Memory Device (128 GB)	311.98
Data Security (E)	Data Security (Common Criteria/NIAP certified Hard Drive Encryption/Overwrite Kit)	376.98
Card Reader Holder 12	Card Reader Attachment (refer to Card Authentication price schedule)	80.60
SD-144-1GB(DDR3)	Printer Memory (1GB)	103.34
SD-144-2GB(DDR3)	Printer DIMM Memory (2GB)	142.99
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
UG-33	Upgrade Kit for Thin Print Support	90.99
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.13
IB-36	Wireless LAN NIC (Approx. 98 ft Range & Wi-Fi Direct)	64.35
Scan Extension Kit(A)	Searchable PDF Kit	389.98
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 4			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>B&amp;W:</b> All Tiers/Bands	\$0.0178	\$0.0178	\$0.0183	\$0.0188
<b>Color Tier 1:</b> No Min.	\$0.0971	\$0.0971	\$0.0976	\$0.0981
<b>Color Tier 2:</b> 10,000 Min.	\$0.0966	\$0.0966	\$0.0971	\$0.0976
<b>Color Tier 3:</b> 15,000 Min.	\$0.0966	\$0.0966	\$0.0971	\$0.0976

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# Maximize your performance

The TASKalfa MA4500ci combines rapid print speeds with smooth device operation to empower users to print with optimized security and efficiency. Built with Kyocera's trademark long-life components, this device is assured to bring your business success today, tomorrow, and long into the future.



**TASKalfa MA4500ci**



**A4 color and b/w printer**

**47 pages per minute**

**Exceptionally low running costs**

**Optional Wi-Fi Direct functionality**

**Exceptionally low running costs**

**Exceptionally low running costs**

**Optional Wi-Fi Direct functionality**





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## ECOSYS M5526cdw

COLOR MULTIFUNCTIONAL  
PRINTER

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



GOOD DESIGN  
AWARD 2016

The compact **ECOSYS M5526cdw** offers exceptional four-in-one convenience and unmatched economy as a versatile desktop color printer, copier, scanner and monochrome fax. Designed to support the demands of today's mobile workforce, the network-/wireless-ready ECOSYS M5526cdw delivers professional color and crisp black-and-white output at up to 27 pages per minute. And with intuitive walk-up operation and software tools, this flexible system enables users to create, access, store and share information faster than ever before—whether in the office or on the go.

- › Fast Output Speed at up to 27 Pages per Minute in Black and Color
- › Standard Color Print, Copy, Scan and Black and White Fax
- › User-friendly 4.3" Color Touch Screen Control Panel
- › Standard 50-sheet Dual Scan Document Processor for Quick Scanning of 2-sided Originals
- › Standard Duplex Printing to Reduce Paper Consumption
- › Wide Media Support and Paper Sizes up to 8.5" x 14"
- › High-speed Gigabit Ethernet Interface Optimizes Network Efficiency
- › USB Host Interface Supports On-the-Go Printing and Scanning
- › Standard Wireless Printing and Wi-Fi Direct
- › Apple AirPrint®, Google Cloud Print™, KYOCERA Mobile Print and Mopria® Compatible for a Mobile Printing Solution
- › ECOSYS Long Life Consumables for Low Cost-per-Print and Minimal Waste







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## ECOSYS M4125idn

BLACK & WHITE MULTIFUNCTIONAL  
SYSTEM



ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



The **ECOSYS M4125idn** brings high-level functionality and quality black & white output to offices and workgroups looking for a small footprint MFP. Out-of-the-box performance offers print speeds up to 25 pages per minute and flexible paper sizes up to 11" x 17". Capabilities can be further enhanced with advanced business applications, enabling the device to scale to your unique needs. Designed with Kyocera's advanced ECOSYS technology, it delivers reliability and durability to eco-friendly offices, all with a low total cost of ownership, assuring your document imaging demands, and your bottom line, are satisfied.

- › Up to 25 Pages Per Minute in Black & White
- › Easy-to-Use 4.3" Color Touch Screen Interface
- › HyPAS Capable to Run Kyocera Business Applications
- › Print Quality up to Fine 1200 dpi
- › Paper Capacity up to 1,600 Sheets
- › Standard USB Host Interface for On-the-Go Printing and Scanning
- › Apple AirPrint®, Google Cloud Print™, Mopria® and KYOCERA Mobile Print Compatible for Anytime, Anywhere Connectivity
- › Standard Near Field Communication (NFC) for Android and Wi-Fi Direct Provides Added Smart Device Convenience
- › Easy to Install and Operate
- › Minimal Service Intervention Required
- › KYOCERA Fleet Services, a Secure Cloud-Based Monitoring System, Optimizes Device Uptime and Reduces Costs









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## ECOSYS M4132idn

BLACK & WHITE MULTIFUNCTIONAL  
SYSTEM

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



Convenient and reliable, with a low total cost of ownership. That's the **ECOSYS M4132idn** from Kyocera. Award-winning ECOSYS technology combines with out-of-the-box functionality at print speeds up to 32 pages per minute and paper sizes up to 11" x 17". Advanced finishing options add professional looking output, while optional business applications further enhance the device's capabilities with scalable solutions that expand workflow automation. Delivering a high level of functionality in a compact footprint, it's the smart solution for businesses looking for a dependable, eco-friendly, and cost-conscious MFP.

- › Up to 32 Pages Per Minute in Black & White
- › Easy-to-Use 7" Color Touch Screen Interface
- › HyPAS Capable to Run Kyocera Business Applications
- › Print Quality up to Fine 1200 dpi
- › Paper Capacity up to 1,600 Sheets

- › Optional 500-Sheet Finisher that Supports Stapling for Professional Looking Output
- › Standard USB Host Interface for On-the-Go Printing and Scanning
- › Apple AirPrint®, Google Cloud Print™, Mopria® and KYOCERA Mobile Print Compatible for Anytime, Anywhere Connectivity
- › Standard Near Field Communication (NFC) for Android and Wi-Fi Direct Provides Added Smart Device Convenience
- › Easy to Install and Operate
- › Minimal Service Intervention Required
- › KYOCERA Fleet Services, a Secure Cloud-Based Monitoring System, Optimizes Device Uptime and Reduces Costs





## ECOSYS M4132idn

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS M4132idn	32 PPM A3 Monochrome MFP	1,469.75
<b>Accessories</b>		
DF-470	500 Sheets Document Finisher (requires AK-470)	355.08
PF-470	500 Sheets Paper Feeder	247.07
PF-471	500 Sheets x 2 Paper Feeder	368.58
Copier Stand	Copier Stand	112.06
FAX System 13	Fax Board	233.57
IB-50	Gigabit Ethernet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.13
AK-470	Bridge unit for installation of DF-470	35.55
Stand Riser	Riser for Mainframe with Paper feeder/Mainframe with Stand	62.56
SD-144-1GB(DDR3)	Printer Memory (1GB)	103.34
SD-144-2GB(DDR3)	Printer DIMM Memory (2GB)	142.99
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
UG-33	Upgrade Kit for Thin Print Support	90.99
HD-6	SSD Memory Device (32 GB)	218.39
HD-7	SSD Memory Device (128 GB)	311.98
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 3			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0066	\$0.0066	\$0.0110	\$0.0120
<b>Tier 2: 5,000 Min.</b>	\$0.0064	\$0.0064	\$0.0074	\$0.0084
<b>Tier 3: 10,000 Min.</b>	\$0.0061	\$0.0061	\$0.0072	\$0.0082

Zone 1 - Local under 25 Miles   Zone 2 - 25-50 Miles   Zone 3 - 50-75 Miles   Zone 4 - Greater Than 75 Miles



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## ECOSYS M8124cidn

COLOR MULTIFUNCTIONAL  
SYSTEM

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



The **ECOSYS M8124cidn** brings color and high-level functionality to businesses that demand superior performance in a cost-effective, small footprint MFP. Designed with Kyocera's award-winning, advanced ECOSYS technology, it offers print speeds up to 24 pages per minute and flexible paper sizes up to 11" x 17" in a device that is reliable, durable and eco-friendly. Optional business applications can further enhance the MFP's capabilities, enabling it to scale to your unique needs. It's a solid and dependable partner for businesses who refuse to settle for simply ordinary.

- › Up to 24 Pages Per Minute in Color
- › Easy-to-Use 4.3" Color Touch Screen Interface
- › HyPAS Capable to Run Kyocera Business Applications
- › Exceptional Print Quality up to 1200 x 1200 dpi\*
- › Paper Capacity up to 1,600 Sheets
- › Standard USB Host Interface for On-the-Go Printing and Scanning
- › Apple AirPrint®, Google Cloud Print™, Mopria® and KYOCERA Mobile Print Compatible for Anytime, Anywhere Connectivity
- › Standard Near Field Communication (NFC) for Android and Wi-Fi Direct Provides Added Smart Device Convenience
- › Easy to Install and Operate
- › Minimal Service Intervention Required
- › KYOCERA Fleet Services, a Secure Cloud-Based Monitoring System, Optimizes Device Uptime and Reduces Costs

\*At reduced speed





## ECOSYS M8124cidn

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
ECOSYS M8124cidn	24/24 PPM A3 Color MFP with Document Processor, Duplex Unit, Print and Color Scan. (HD or SDHC required in order to use HyPAS Applications)	2,001.72
<b>Accessories</b>		
DF-470	500 Sheets Document Finisher (requires AK-470)	355.08
AK-470	Bridge unit for installation of DF-470	35.55
PF-470	500 Sheets Paper Feeder	247.07
PF-471	500 Sheets x 2 Paper Feeder	368.58
Copier Stand	Copier Stand	112.06
FAX System 13	Fax Board	233.57
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with Netgard)	306.13
SD-144-1GB(DDR3)	Printer Memory (1GB)	103.34
SD-144-2GB(DDR3)	Printer DIMM Memory (2GB)	142.99
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
UG-33	Upgrade Kit for Thin Print Support	90.99
HD-6	SSD Memory Device (32 GB)	218.39
HD-7	SSD Memory Device (128 GB)	311.98
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 1			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>B&amp;W:</b> All Tiers/Bands	\$0.0077	\$0.0077	\$0.0082	\$0.0087
<b>Color Tier 1:</b> No Min.	\$0.1050	\$0.1050	\$0.1100	\$0.1150
<b>Color Tier 2:</b> 5,000 Min.	\$0.0550	\$0.0550	\$0.0600	\$0.0650
<b>Color Tier 3:</b> 10,000 Min.	\$0.0550	\$0.0550	\$0.0600	\$0.0650

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



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## ECOSYS M8130cidn

COLOR MULTIFUNCTIONAL  
SYSTEM

# ECONOMICAL. ECOLOGICAL. ECOSYS TECHNOLOGY.



Exceptional business color and superior functionality with a low total cost of ownership. That's the **ECOSYS M8130cidn** from Kyocera. Designed with Kyocera's advanced award-winning ECOSYS technology, it prints up to 30 pages per minute with flexible paper sizes up to 11" x 17". Out-of-the-box performance can be further enhanced by optional finishing and advanced business applications, enabling the device to scale to your unique needs. Satisfying your most critical document imaging demands while streamlining daily business processes in a surprisingly compact footprint, it's the smart choice for eco-friendly, cost-conscious offices!

- › Up to 30 Pages Per Minute in Color
- › Easy-to-Use 7" Color Touch Screen Interface
- › HyPAS Capable to Run Kyocera Business Applications
- › Exceptional Print Quality up to 1200 x 1200 dpi\*
- › Paper Capacity up to 1,600 Sheets

- › Optional 500-Sheet Finisher that Supports Stapling for Professional Looking Output
- › Standard USB Host Interface for On-the-Go Printing and Scanning
- › Apple AirPrint®, Google Cloud Print™, Mopria® and KYOCERA Mobile Print Compatible for Anytime, Anywhere Connectivity
- › Standard Near Field Communication (NFC) for Android and Wi-Fi Direct Provides Added Smart Device Convenience
- › Easy to Install and Operate
- › Minimal Service Intervention Required
- › KYOCERA Fleet Services, a Secure Cloud-Based Monitoring System, Optimizes Device Uptime and Reduces Costs

\*At reduced speed





# TASKalfa MZ3200i:

## A revolutionary versatile printer

The Kyocera TASKalfa MZ3200i is a complete A3 MFP that blends outstanding security with unbeatable quality to match the needs of the modern workplace both today and tomorrow.

**TASKalfa MZ3200i****Up to 32 pages per minute****Standard 1,100-sheet capacity****Intuitive display****Enhanced security**





## TASKalfa MZ3200i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
MZ 3200i	32 PPM A3 B&W MFP	2,004.00
<b>Accessories</b>		
DP-7140	50 Sheet RADP	553.00
DP-7150	140 Sheet RADP	693.00
DP-7160	320 Sheet DSDP	967.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	32.76
DF-7120	1,000 Sheets Finisher (Requires AK-740 for installation)	693.06
DF-791	3,000 Sheets Finisher (Requires AK-740 for installation)	1,125.10
AK-740	Attachment kit for DF-7120 / DF-791	72.01
PF-791	500 Sheets x 2 Paper Feeder	579.20
PF-810	1,500 Sheets x 2 Paper Feeder	621.05
Stand	Copier Stand	128.71
PH-7A	2/3 Hole Punch Unit for DF-7120/791	301.53
MT-730(B)	7 Bin Mailbox for 3,000 Sheet Finisher	450.05
FAX System 12	Network Fax	519.80
Internet Fax (A)	Internet Fax Kit [requires Fax System 12 ]	150.00
Data Security 10	Data Security (Common Criteria/NIAP certified Hard Drive Encryption/Overwrite Kit)	243.00
Scan Extension kit(A)	Searchable PDF Kit	389.98
Keyboard Holder (10)	Keyboard Tray Kit	73.45
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation for IBM Proprinter, Epson LQ-850, Diablo 630	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC	306.13
NK-7130	Option Numeric Keypad	59.41
DT-730(B)	Original Hard Copy Holder	20.25
Platen Cover Type E	Platen Cover	52.65
HD-16	Large Capacity HDD (1TB)	991.00
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 3			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
1: No Minimum	\$0.0079	\$0.0079	\$0.0084	\$0.0089
Tier 2: 5,000 Min.	\$0.0076	\$0.0076	\$0.0081	\$0.0056
Tier 3: 10,000 Min.	\$0.0073	\$0.0073	\$0.0077	\$0.0081

Zone 1 - Local under 25 Miles Zone 2 - 25-50 Miles Zone 3 - 50-75 Miles Zone 4 - Greater Than 75 Miles



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# TASKalfa MZ4000i: The future is here!

The TASKalfa MZ4000i is an outstanding A3 black and white MFP that combines Kyocera's unbeatable industry expertise with incredible quality to provide long-term solutions that meet the demand of the modern workplace.



**TASKalfa MZ4000i**



**Up to 40 pages per minute**

**Black and white printer**

**Standard 1,100-sheet capacity**

**Productive scanning features**

**Cloud compatibility**





## MZ4000i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
MZ 4000i	40 PPM A3 B&W MFP	2,426.00
<b>Accessories</b>		
DP-7140	50 Sheet RADP	553.00
DP-7150	140 Sheet RADP	693.00
DP-7160	320 Sheet DSDP	967.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	32.76
DF-7120	1,000 Sheets Finisher (Requires AK-740 for installation)	693.06
DF-791	3,000 Sheets Finisher (Requires AK-740 for installation)	1,125.10
AK-740	Attachment kit for DF-7120 / DF-791	72.01
PF-791	500 Sheets x 2 Paper Feeder	579.20
PF-810	1,500 Sheets x 2 Paper Feeder	621.05
Stand	Copier Stand	128.71
PH-7A	2/3 Hole Punch Unit for DF-7120/791	301.53
MT-730(B)	7 Bin Mailbox for 3,000 Sheet Finisher	450.05
FAX System 12	Network Fax	519.80
Internet Fax (A)	Internet Fax Kit [requires Fax System 12 ]	150.00
Data Security 10	Data Security (Common Criteria/NIAP certified Hard Drive Encryption/Overwrite Kit)	243.00
Scan Extension kit(A)	Searchable PDF Kit	389.98
Keyboard Holder (10)	Keyboard Tray Kit	73.45
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation for IBM Proprinter, Epson LQ-850, Diablo 630	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC	306.13
NK-7130	Option Numeric Keypad	59.41
DT-730(B)	Original Hard Copy Holder	20.25
Platen Cover Type E	Platen Cover	52.65
HD-16	Large Capacity HDD (1TB)	991.00
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 3			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
1: No Minimum	\$0.0085	\$0.0085	\$0.0090	\$0.0095
Tier 2: 5,000 Min.	\$0.0082	\$0.0082	\$0.0087	\$0.0092
Tier 3: 10,000 Min.	\$0.0079	\$0.0079	\$0.0083	\$0.0087

Zone 1 - Local under 25 Miles   Zone 2 - 25-50 Miles   Zone 3 - 50-75 Miles   Zone 4 - Greater Than 75 Miles

# Your Workplace Evolution

These monochrome additions to the Kyocera Evolution Series are designed to keep your costs low and your efficiency at its highest. With the latest security compliance, rapid print and scan speeds, and a more engaging user experience, they will optimize your workflows and maximize productivity. Join the Evolution today and keep your business at the cutting edge!



## **TASKalfa 4004i**

**Up to 40 Pages per Minute**

**Fast Scanning Options**

**10.1" Color Touch Screen Panel**

**Kyocera Net Manager Ready**





## TASKalfa 4004i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 4004i</b>	40 PPM A3 B&W MFP	2,657.00
<b>Accessories</b>		
DP-7150	140 Sheet RADP	693.00
DP-7160	320 Sheet DSDP with Multi-Feed sensor	967.00
DP-7130	270 Sheet Dual Scan Document Processor with Multi-Feed Sensor	1,107.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
DF-7100	500 Sheet Internal Finisher	628.25
DF-7120	1,000 Sheet Staple Finisher	693.06
DF-7140	4,000 Sheet Finisher (65 Sheet Staple)	1,219.00
DF-7150	4,000 Sheet Finisher (100 Sheet Staple)	2,164.00
AK-7110	Attachment Kit for DF-7120/DF-7110/DF-7140/DF-7150	72.01
PF-7140	Dual 500 Sheet Paper Trays	628.00
PF-7150	Dual 1,500 Sheet Paper Trays - Letter	674.00
PF-7120	3,000 Sheet Side Large Capacity Tray - Letter	637.71
Stand	Copier Cabinet Stand	161.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	51.00
PH-7A	Punch Unit for DF-7120/7110	301.53
PH-7100	Punch Unit for DF-7100	301.53
BF-730	Booklet and Tri Folding Unit for DF-7110	675.06
BF-9100	Booklet & Tri Folding Unit for DF-7130	767.32
MT-730(B)	7 Bin Mailbox for DF-7110	450.04
JS-7100	Job Separator	92.26
JS-7110	Inner Shift Tray	184.00
Fax System 12	Fax Board	519.80
Keyboard Holder 10	Keyboard Tray Kit	73.45
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 12 ]	150.00
Data Security Kit 10	Data Security Kit 10 (May be required for HCD-PP / FIPS140-2 functionality)	243.00
Banner Guide(A)	MPT Guide attachment to assist the feeding of banner paper	201.49
Scan Extension Kit(A)	Searchable PDF Kit	389.98
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
DT-730(B)	Original Hard Copy Holder	20.25
NK-7130	Numeric Keypad	59.41
Platen Cover Type E	Platen Cover	52.65
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 3			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0085	\$0.0085	\$0.0090	\$0.0095
<b>Tier 2: 5,000 Min.</b>	\$0.0082	\$0.0082	\$0.0087	\$0.0092
<b>Tier 3: 10,000 Min.</b>	\$0.0079	\$0.0079	\$0.0083	\$0.0087

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



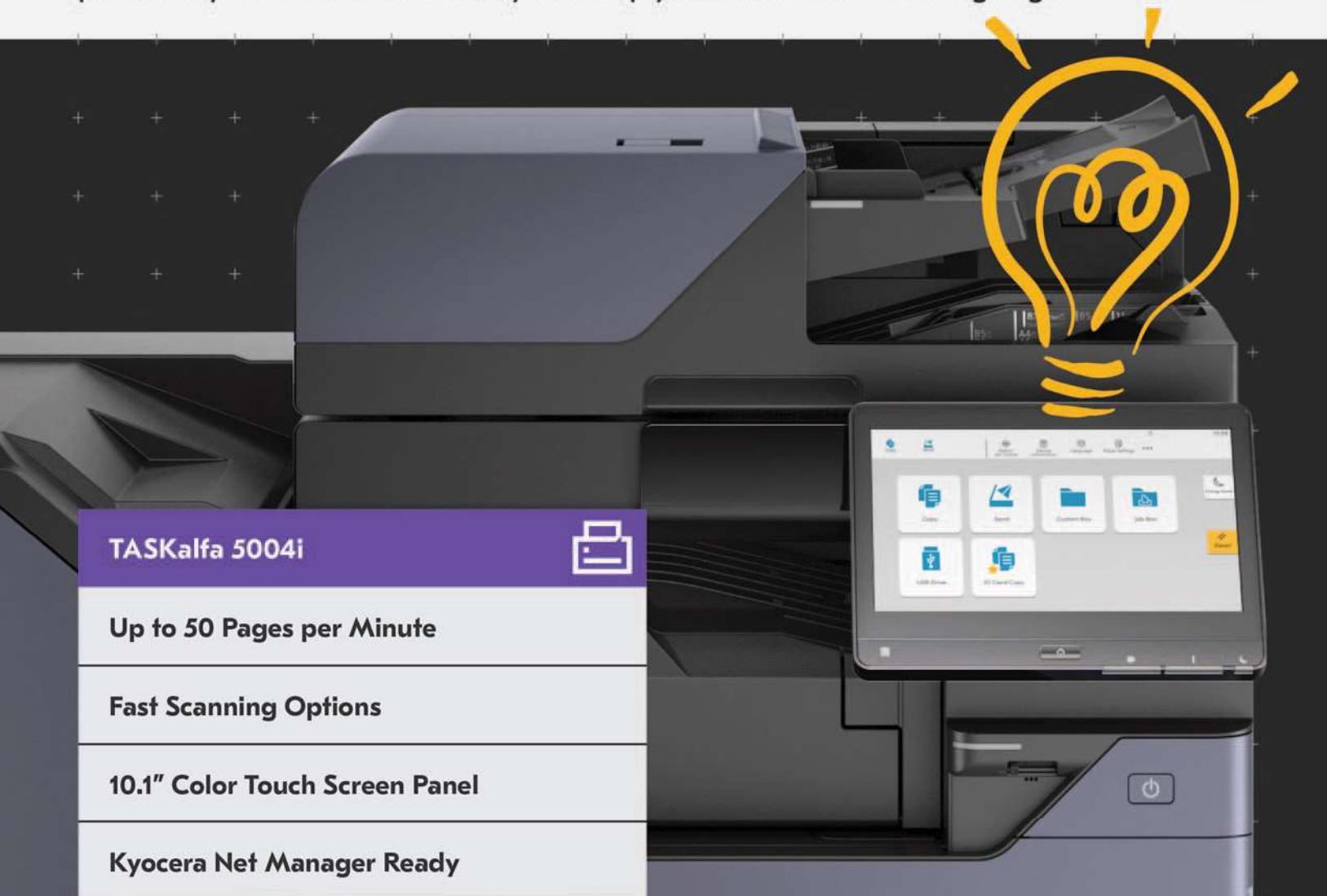



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<b>TASKalfa 5004i</b>	
<b>Up to 50 Pages per Minute</b>	
<b>Fast Scanning Options</b>	
<b>10.1" Color Touch Screen Panel</b>	
<b>Kyocera Net Manager Ready</b>	





## TASKalfa 5004i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 5004i</b>	50 PPM A3 B&W MFP	2,884.00
<b>Accessories</b>		
DP-7150	140 Sheet RADP	693.00
DP-7160	320 Sheet DSDP with Multi-Feed sensor	967.00
DP-7130	270 Sheet Dual Scan Document Processor with Multi-Feed Sensor	1,107.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
DF-7100	500 Sheet Internal Finisher	628.25
DF-7120	1,000 Sheet Staple Finisher	693.06
DF-7140	4,000 Sheet Finisher (65 Sheet Staple)	1,219.00
DF-7150	4,000 Sheet Finisher (100 Sheet Staple)	2,164.00
AK-7110	Attachment Kit for DF-7120/DF-7110/DF-7140/DF-7150	72.01
PF-7140	Dual 500 Sheet Paper Trays	628.00
PF-7150	Dual 1,500 Sheet Paper Trays - Letter	674.00
PF-7120	3,000 Sheet Side Large Capacity Tray - Letter	637.71
Stand	Copier Cabinet Stand	161.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	51.00
PH-7A	Punch Unit for DF-7120/7110	301.53
PH-7100	Punch Unit for DF-7100	301.53
BF-730	Booklet and Tri Folding Unit for DF-7110	675.06
BF-9100	Booklet & Tri Folding Unit for DF-7130	767.32
MT-730(B)	7 Bin Mailbox for DF-7110	450.04
JS-7100	Job Separator	92.26
JS-7110	Inner Shift Tray	184.00
Fax System 12	Fax Board	519.80
Keyboard Holder 10	Keyboard Tray Kit	73.45
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 12 ]	150.00
Data Security Kit 10	Data Security Kit 10 (May be required for HCD-PP / FIPS140-2 functionality)	243.00
Banner Guide(A)	MPT Guide attachment to assist the feeding of banner paper	201.49
Scan Extension Kit(A)	Searchable PDF Kit	389.98
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
DT-730(B)	Original Hard Copy Holder	20.25
NK-7130	Numeric Keypad	59.41
Platen Cover Type E	Platen Cover	52.65
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

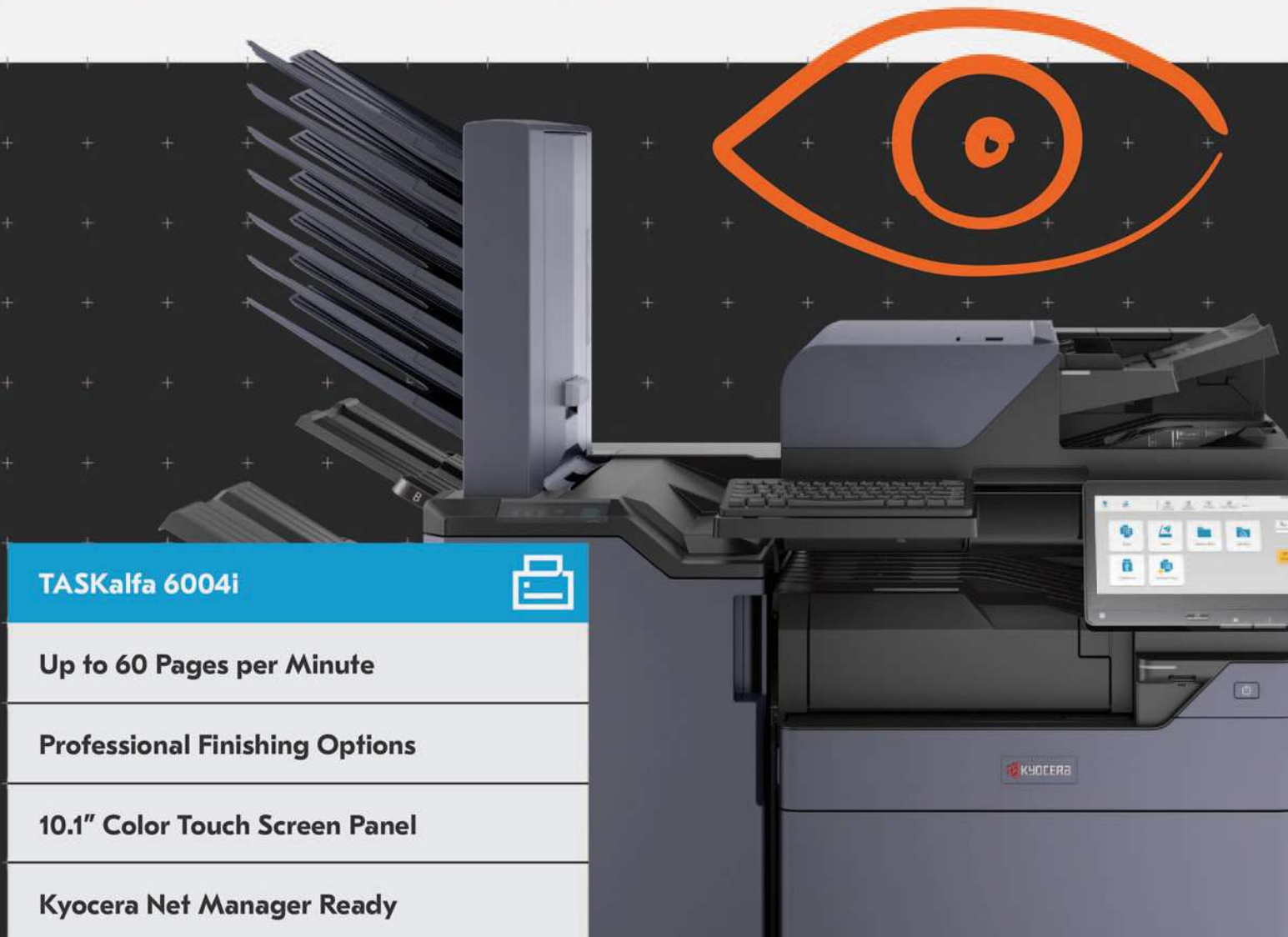
Monthly Impressions	BAND 4			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0070	\$0.0070	\$0.0075	\$0.0080
<b>Tier 2: 8,000 Min.</b>	\$0.0066	\$0.0066	\$0.0070	\$0.0074
<b>Tier 3: 15,000 Min.</b>	\$0.0062	\$0.0062	\$0.0065	\$0.0068


Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



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<b>TASKalfa 6004i</b>	
Up to 60 Pages per Minute	
Professional Finishing Options	
10.1" Color Touch Screen Panel	
Kyocera Net Manager Ready	





## TASKalfa 6004i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 6004i</b>	60 PPM A3 B&W MFP	3,574.00
<b>Accessories</b>		
DP-7150	140 Sheet RADP	693.00
DP-7160	320 Sheet DSDP with Multi-Feed sensor	967.00
DP-7130	270 Sheet Dual Scan Document Processor with Multi-Feed Sensor	1,107.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
DF-7100	500 Sheet Internal Finisher	628.25
DF-7120	1,000 Sheet Staple Finisher	693.06
DF-7140	4,000 Sheet Finisher (65 Sheet Staple)	1,219.00
DF-7150	4,000 Sheet Finisher (100 Sheet Staple)	2,164.00
AK-7110	Attachment Kit for DF-7120/DF-7110/DF-7140/DF-7150	72.01
PF-7140	Dual 500 Sheet Paper Trays	628.00
PF-7150	Dual 1,500 Sheet Paper Trays - Letter	674.00
PF-7120	3,000 Sheet Side Large Capacity Tray - Letter	637.71
Stand	Copier Cabinet Stand	161.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	51.00
PH-7A	Punch Unit for DF-7120/7110	301.53
PH-7100	Punch Unit for DF-7100	301.53
BF-730	Booklet and Tri Folding Unit for DF-7110	675.06
BF-9100	Booklet & Tri Folding Unit for DF-7130	767.32
MT-730(B)	7 Bin Mailbox for DF-7110	450.04
JS-7100	Job Separator	92.26
JS-7110	Inner Shift Tray	184.00
Fax System 12	Fax Board	519.80
Keyboard Holder 10	Keyboard Tray Kit	73.45
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 12 ]	150.00
Data Security Kit 10	Data Security Kit 10 (May be required for HCD-PP / FIPS140-2 functionality)	243.00
Banner Guide(A)	MPT Guide attachment to assist the feeding of banner paper	201.49
Scan Extension Kit(A)	Searchable PDF Kit	389.98
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
DT-730(B)	Original Hard Copy Holder	20.25
NK-7130	Numeric Keypad	59.41
Platen Cover Type E	Platen Cover	52.65
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

Monthly Impressions	BAND 5			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0059	\$0.0059	\$0.0064	\$0.0069
<b>Tier 2: 10,000 Min.</b>	\$0.0054	\$0.0054	\$0.0058	\$0.0062
<b>Tier 3: 25,000 Min.</b>	\$0.0049	\$0.0049	\$0.0052	\$0.0066

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles




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<b>TASKalfa 7004i</b>	
<b>Up to 70 Pages per Minute</b>	
<b>Professional Finishing Options</b>	
<b>10.1" Color Touch Screen Panel</b>	
<b>Kyocera Net Manager Ready</b>	





## TASKalfa 7004i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 7004i</b>	70 PPM A3 B&W MFP	3,799.00
<b>Accessories</b>		
DP-7150	140 Sheet RADP	693.00
DP-7110	270 Sheet Dual Scan Document Processor	810.07
DP-7160	320 Sheet DSDP with Multi-Feed sensor	967.00
DP-7130	270 Sheet Dual Scan Document Processor with Multi-Feed Sensor	1,107.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
DF-7100	500 Sheet Internal Finisher	628.25
DF-7120	1,000 Sheet Staple Finisher	693.06
DF-7110	4,000 Sheet Staple Finisher	1,125.00
DF-7140	4,000 Sheet Finisher (65 Sheet Staple)	1,219.00
DF-7150	4,000 Sheet Finisher (100 Sheet Staple)	2,164.00
AK-7110	Attachment Kit for DF-7120/DF-7110/DF-7140/DF-7150	72.01
PF-7100	Dual 500 Sheet Paper Trays	579.00
PF-7140	Dual 500 Sheet Paper Trays	628.00
PF-7110	Dual 1,500 Sheet Paper Trays	621.00
PF-7150	Dual 1,500 Sheet Paper Trays - Letter	674.00
PF-7120	3,000 Sheet Side Large Capacity Tray - Letter	637.71
Stnad	Copier Cabinet Stand	161.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	51.00
PH-7A	Punch Unit for DF-7120/7110	301.53
PH-7100	Punch Unit for DF-7100	301.53
IS-7100	Insert Unit (for the 60/70 ppm systems only)	1,893.00
ZF-7100	Z-Fold Unit (for the 60/70 ppm systems only)	5,020.00
AK-7120	Attachment Kit for the ZF-7100	89.00
BF-730	Booklet and Tri Folding Unit for DF-7110	675.06
BF-9100	Booklet & Tri Folding Unit for DF-7130	767.32
MT-730(B)	7 Bin Mailbox for DF-7110	450.04
JS-7100	Job Separator	92.26
JS-7110	Inner Shift Tray	184.00
Fax System 12	Fax Board	519.80
Keyboard Holder 10	Keyboard Tray Kit	73.45
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 12 ]	150.00
Data Security (E)	Data Security (Common Criteria/NIAP certified Hard Drive Encryption/Overwrite Kit)	377.00
Data Security Kit 10	Data Security Kit 10 (May be required for HCD-PP / FIPS140-2 functionality)	243.00
Banner Guide(A)	MPT Guide attachment to assist the feeding of banner paper	201.49
Scan Extension Kit(A)	Searchable PDF Kit	389.98
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
DT-730(B)	Original Hard Copy Holder	20.25
NK-7130	Numeric Keypad	59.41
Platen Cover Type E	Platen Cover	52.65
SDHC Card-16G	SD Card Memory for Storage, 16Gb	22.75
SDHC Card-32G	SD Card Memory for Storage, 32Gb	56.87
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

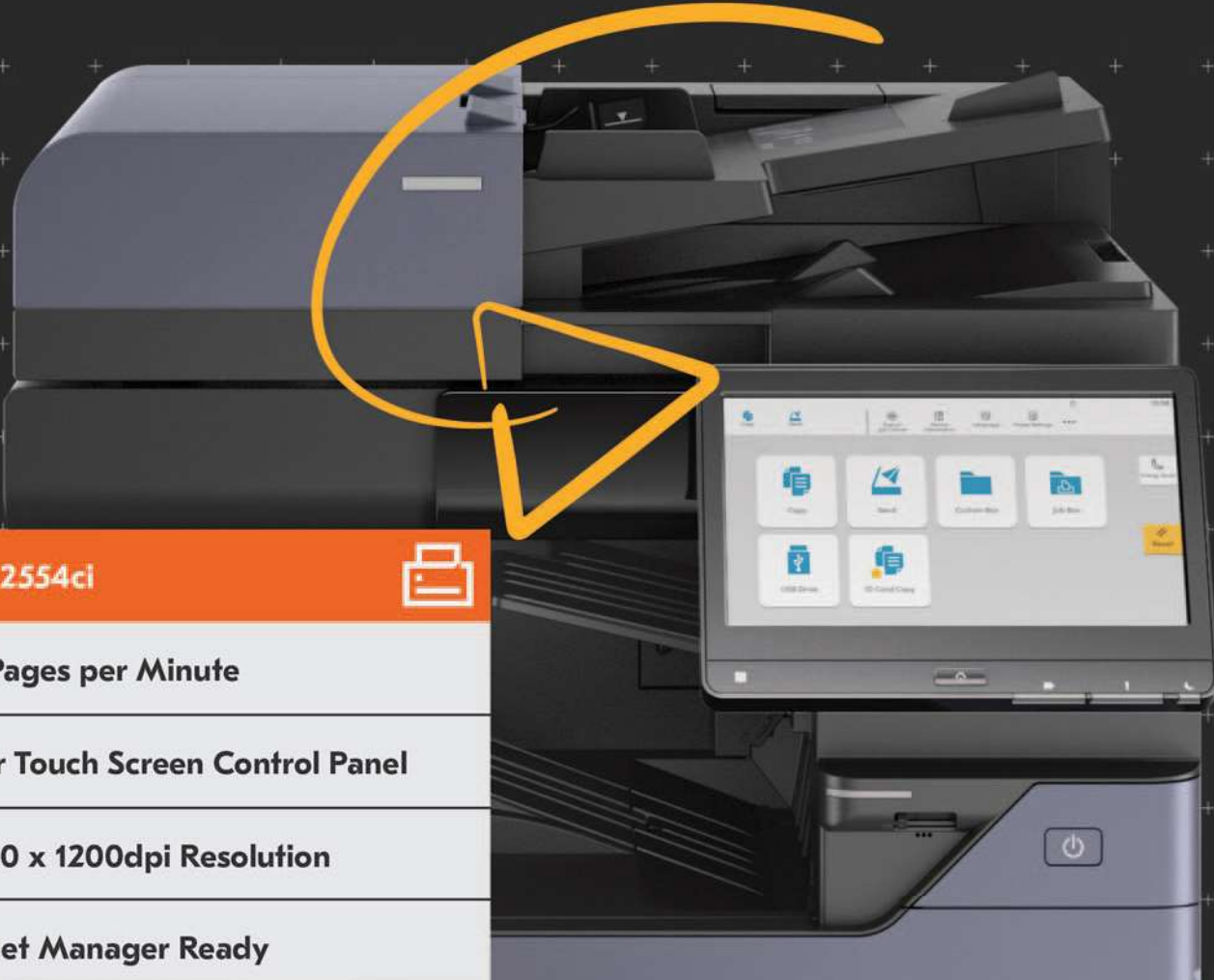
Monthly Impressions	BAND 6			
	ZONE 1	ZONE 2	ZONE 3	ZONE 4
<b>1: No Minimum</b>	\$0.0061	\$0.0061	\$0.0066	\$0.0071
<b>Tier 2: 25,000 Min.</b>	\$0.0055	\$0.0055	\$0.0059	\$0.0062
<b>Tier 3: 40,000 Min.</b>	\$0.0053	\$0.0053	\$0.0055	\$0.0057


Zone 1 - Local under 25 Miles Zone 2 - 25-50 Miles Zone 3 - 50-75 Miles Zone 4 - Greater Than 75 Miles



# The Latest Evolution in Workplace Printing

The Kyocera Evolution Series combines reliable and secure technology with the latest innovation to provide your workplace with a flexible multifunctional printer ready for the challenges of the modern world. Protect your data and count on a device you can rely on for high-quality printing, copying and scanning whenever you need it.



<b>TASKalfa 2554ci</b>	
<b>Up to 25 Pages per Minute</b>	
<b>10.1" Color Touch Screen Control Panel</b>	
<b>Up to 4800 x 1200dpi Resolution</b>	
<b>Kyocera Net Manager Ready</b>	





## TASKalfa 2554ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 2554ci</b>	25/25 PPM A3 Color MFP	3,047.00
<b>Accessories</b>		
DP-7140	50 Sheet RADP	553.00
DP-7150	140 Sheet RADP	693.00
DP-7160	320 Sheet DSDP with Multi-Feed sensor	967.00
DP-7130	270 Sheet Dual Scan Document Processor with Multi-Feed Sensor	1,107.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
DF-7100	500 Sheet Internal Finisher	628.25
DF-7120	1,000 Sheet Finisher	693.06
DF-7140	4,000 Sheet Finisher (65 Sheet Staple)	1,219.00
DF-7150	4,000 Sheet Finisher (100 Sheet Staple)	2,164.00
AK-7110	Attachment Kit for DF-7120 / DF-7110 / DF-7130	72.01
PF-7140	Dual 500 Sheet Paper Trays	628.00
PF-7150	Dual 1,500 Sheet Paper Trays - Letter	674.00
PF-7120	3,000 Sheet Side Large Capacity Tray - Letter	637.71
Stand	Copier Cabinet Stand	161.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	51.00
PH-7100	Hole Punch Unit for DF-7100	301.53
PH-7A	Hole Punch Unit for DF-7110/7120	301.53
BF-730	Booklet and Tri Folding Unit for DF-7110	675.06
BF-9100	Booklet & Tri Folding Unit for DF-7130	767.32
MT-730(B)	7 Bin Mailbox for DF-7110	450.04
JS-7100	Job Separator	92.26
JS-7110	Inner Shift Tray	184.00
IS-7100	Insert Unit (for the 60/70 ppm systems only)	1,893.00
ZF-7100	Z-Fold Unit (for the 60/70 ppm systems only)	5,020.00
AK-7120	Attachment Kit for the ZF-7100	89.00
Fax System 12	Fax Board	519.80
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 12]	150.00
Data Security Kit 10	Data Security Kit 10 (May be required for HCD-PP FIPS140-2 functionality)	243.00
Banner Guide(A)	MPT Guide attachment to assist the feeding of banner paper	201.49
Scan Extension Kit(A)	Searchable PDF Kit	389.98
Keyboard Holder 10	Keyboard Tray Kit	73.45
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
HD-16	Large Capacity HDD (1TB)	991.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
DT-730(B)	Original Hard Copy Holder	20.25
NK-7130	Numeric Keypad	59.41
Platen Cover Type E	Platen Cover	52.65
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49



### TASKALFA 2554ci FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

	BAND 5					BAND 6			
Monthly Impressions	ZONE 1	ZONE 2	ZONE 3	ZONE 4	Monthly Impressions	ZONE 1	ZONE 2	ZONE 3	ZONE 4
B&W: All Tiers/Bands	\$0.0075	\$0.0075	\$0.0080	\$0.0085	B&W: All Tiers/Bands	\$0.0075	\$0.0070	\$0.0080	\$0.0085
Color Tier 1: No Min.	\$0.0500	\$0.0500	\$0.0550	\$0.0650	Color Tier 1: No Min.	\$0.0455	\$0.0455	\$0.0505	\$0.0605
Color Tier 2: 5,000 Min.	\$0.0450	\$0.0450	\$0.0500	\$0.0600	Color Tier 2: 10,000 Min.	\$0.0450	\$0.0450	\$0.0500	\$0.0600
Color Tier 3: 10,000 Min.	\$0.0450	\$0.0450	\$0.0500	\$0.0600	Color Tier 3: 15,000 Min.	\$0.0450	\$0.0450	\$0.0500	\$0.0600

**Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles**

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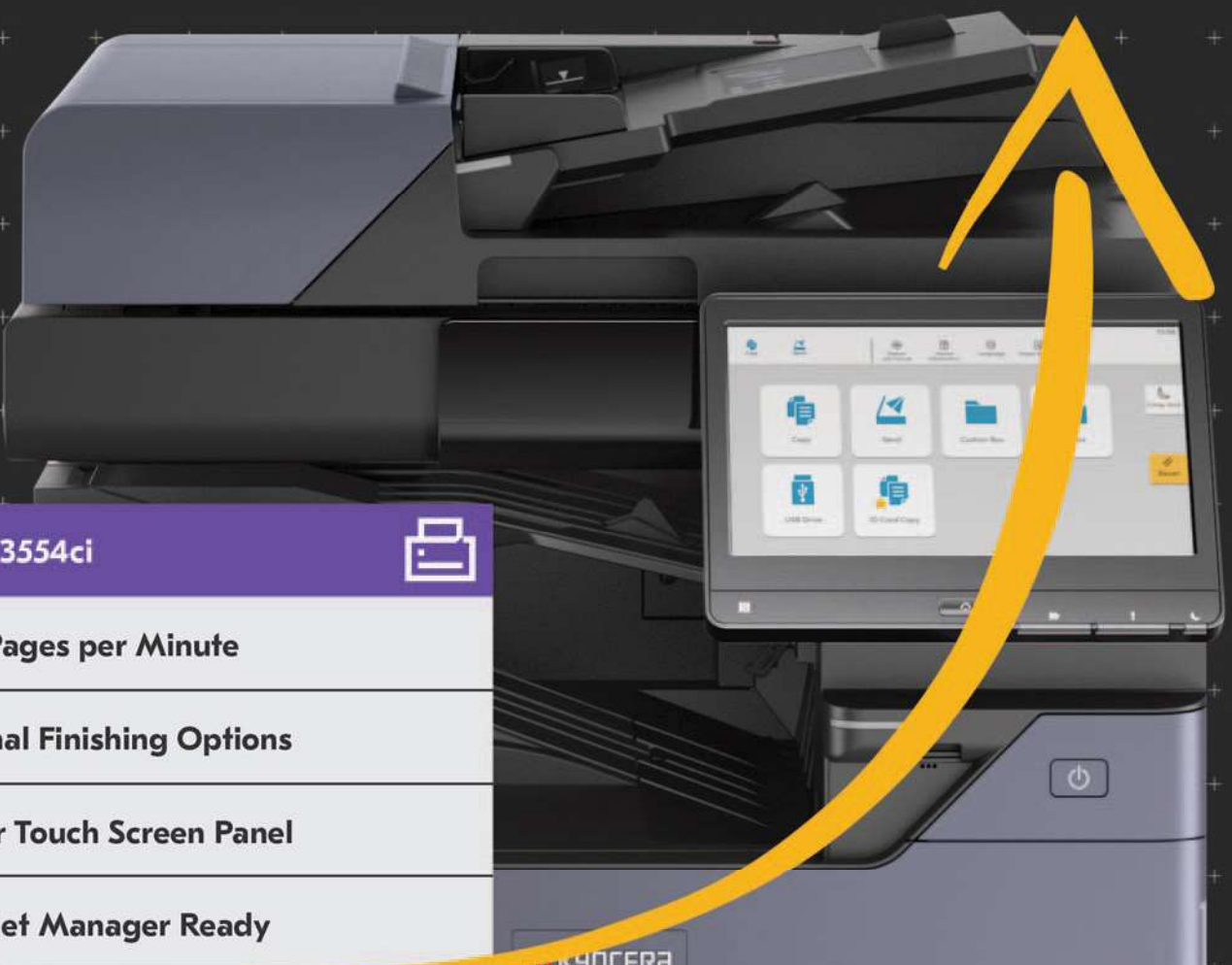



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AEPA Copier and Printer Equipment						+	+	+	+	+	+	+	+	+	+

# Evolve Printing in Your Workplace

The Kyocera Evolution Series has arrived to provide your workplace with the latest technology required to keep your data safe while optimizing workflows. With an easy-to-use control panel and innovative security enhancements, you can rely on the Kyocera Evolution Series for high-quality printing, copying and scanning.



<b>TASKalfa 3554ci</b>	
<b>Up to 35 Pages per Minute</b>	
<b>Professional Finishing Options</b>	
<b>10.1" Color Touch Screen Panel</b>	
<b>Kyocera Net Manager Ready</b>	





## TASKalfa 3554ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

Model	Description	AEPA Price
<b>TASKalfa 3554ci</b>	35/35 PPM A3 Color MFP	3,087.00
<b>Accessories</b>		
DP-7150	140 Sheet RADP	693.00
DP-7160	320 Sheet DSDP with Multi-Feed sensor	967.00
DP-7130	270 Sheet Dual Scan Document Processor with Multi-Feed Sensor	1,107.00
DP-7170	320 Sheet DSDP with Multi-Feed + staple detection	1,201.00
DF-7100	500 Sheet Internal Finisher	628.25
DF-7120	1,000 Sheet Finisher	693.06
DF-7140	4,000 Sheet Finisher (65 Sheet Staple)	1,219.00
DF-7150	4,000 Sheet Finisher (100 Sheet Staple)	2,164.00
AK-7110	Attachment Kit for DF-7120 / DF-7110 / DF-7130	72.01
PF-7140	Dual 500 Sheet Paper Trays	628.00
PF-7150	Dual 1,500 Sheet Paper Trays - Letter	674.00
PF-7120	3,000 Sheet Side Large Capacity Tray - Letter	637.71
Stand	Copier Cabinet Stand	161.00
Stabilizer Kit	Stabilizer Feet for Copier Cabinet Stand	51.00
PH-7100	Hole Punch Unit for DF-7100	301.53
PH-7A	Hole Punch Unit for DF-7110/7120	301.53
BF-730	Booklet and Tri Folding Unit for DF-7110	675.06
BF-9100	Booklet & Tri Folding Unit for DF-7130	767.32
MT-730(B)	7 Bin Mailbox for DF-7110	450.04
JS-7100	Job Separator	92.26
JS-7110	Inner Shift Tray	184.00
IS-7100	Insert Unit (for the 60/70 ppm systems only)	1,893.00
ZF-7100	Z-Fold Unit (for the 60/70 ppm systems only)	5,020.00
AK-7120	Attachment Kit for the ZF-7100	89.00
Fax System 12	Fax Board	519.80
Internet FAX Kit (A)	Internet Fax Kit [requires Fax System 12 ]	150.00
Data Security Kit 10	Data Security Kit 10 (May be required for HCD-PP / FIPS140-2 functionality)	243.00
Banner Guide(A)	MPT Guide attachment to assist the feeding of banner paper	201.49
Scan Extension Kit(A)	Searchable PDF Kit	389.98
Keyboard Holder 10	Keyboard Tray Kit	73.45
UG-33	Upgrade Kit for Thin Print Support	90.99
UG-34	Optional Printer Emulation	363.98
IB-37	Wireless LAN/Interface (2.4GHz/5GHz multi-band)	109.00
HD-16	Large Capacity HDD (1TB)	991.00
IB-50	Gigabit EtherNet Board for Dual NIC	226.84
IB-51	Wireless LAN NIC (Does not work with NetGard)	306.13
DT-730(B)	Original Hard Copy Holder	20.25
NK-7130	Numeric Keypad	59.41
Platen Cover Type E	Platen Cover	52.65
Surge Protector-MX (15A)	15 Amp Surge Protector	97.49

EFI FIERY Controller information on page 99.



**TASKALFA 3554ci FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)**

BAND 5					BAND 6				
Monthly Impressions	ZONE 1	ZONE 2	ZONE 3	ZONE 4	Monthly Impressions	ZONE 1	ZONE 2	ZONE 3	ZONE 4
B&W: All Tiers/Bands	\$0.0070	\$0.0070	\$0.0075	\$0.0080	B&W: All Tiers/Bands	\$0.0070	\$0.0070	\$0.0075	\$0.0080
Color Tier 1: No Min.	\$0.0455	\$0.0455	\$0.0505	\$0.0605	Color Tier 1: No Min.	\$0.0455	\$0.0455	\$0.0505	\$0.0605
Color Tier 2: 5,000 Min.	\$0.0405	\$0.0405	\$0.0455	\$0.0555	Color Tier 2: 10,000 Min.	\$0.0405	\$0.0405	\$0.0455	\$0.0555
Color Tier 3: 10,000 Min.	\$0.0405	\$0.0405	\$0.0455	\$0.0555	Color Tier 3: 15,000 Min.	\$0.0405	\$0.0405	\$0.0455	\$0.0555

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# Your Workplace Evolution, in Color

The Kyocera Evolution Series continues to grow with the addition of a new range of high-impact color A3 MFPs. These robust devices boast industry-leading technology and security, along with outstanding print and scan speeds, to ensure impeccable quality output every single time. Join the Evolution today and add a new dimension to your business.



**TASKalfa 4054ci**



**Up to 40 Pages per Minute**

**Fast Scanning Options**

**10.1" Color Touch Screen Panel**

**Kyocera Net Manager Ready**





## TASKalfa 4054ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| <b>TASKalfa 4054ci</b>   | 40/40 PPM A3 Color MFP  | 4,173.00   |
| <b>Accessories</b>       |   |            |
| DP-7150                  | 140 Sheet RADP  | 693.00     |
| DP-7160                  | 320 Sheet DSDP with Multi-Feed sensor                         | 967.00     |
| DP-7130                  | 270 Sheet Dual Scan Document Processor with Multi-Feed Sensor | 1,107.00   |
| DP-7170                  | 320 Sheet DSDP with Multi-Feed + staple detection             | 1,201.00   |
| DF-7100                  | 500 Sheet Internal Finisher                                   | 628.25     |
| DF-7120                  | 1,000 Sheet Finisher  | 693.06     |
| DF-7140                  | 4,000 Sheet Finisher (65 Sheet Staple)                        | 1,219.00   |
| DF-7150                  | 4,000 Sheet Finisher (100 Sheet Staple)                       | 2,164.00   |
| AK-7110                  | Attachment Kit for DF-7120 / DF-7110 / DF-7130                | 72.01      |
| PF-7140                  | Dual 500 Sheet Paper Trays                                    | 628.00     |
| PF-7150                  | Dual 1,500 Sheet Paper Trays - Letter                         | 674.00     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter                 | 637.71     |
| Stand                    | Copier Cabinet Stand  | 161.00     |
| Stabilizer Kit           | Stabilizer Feet for Copier Cabinet Stand                      | 51.00      |
| PH-7100                  | Hole Punch Unit for DF-7100                                   | 301.53     |
| PH-7A                    | Hole Punch Unit for DF-7110/7120                              | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                      | 675.06     |
| BF-9100                  | Booklet & Tri Folding Unit for DF-7130                        | 767.32     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110                                     | 450.04     |
| JS-7100                  | Job Separator   | 92.26      |
| JS-7110                  | Inner Shift Tray  | 184.00     |
| IS-7100                  | Inserter Unit (for the 60/70 ppm systems only)                | 1,893.00   |
| ZF-7100                  | Z-Fold Unit (for the 60/70 ppm systems only)                  | 5,020.00   |
| AK-7120                  | Attachment Kit for the ZF-7100                                | 89.00      |
| Fax System 12            | Fax Board   | 519.80     |
| Internet FAX Kit (A)     | Internet Fax Kit [requires Fax System 12 ]                    | 150.00     |
| Data Security Kit 10     | Data Security Kit 10  |            |
|                          | (May be required for HCD-PP / FIPS140-2 functionality)        | 243.00     |
| Banner Guide(A)          | MPT Guide attachment to assist the feeding of banner paper    | 201.49     |
| Scan Extension Kit(A)    | Searchable PDF Kit  | 389.98     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| UG-33                    | Upgrade Kit for Thin Print Support                            | 90.99      |
| UG-34                    | Optional Printer Emulation                                    | 363.98     |
| IB-37                    | Wireless LAN/Interface (2.4GHz/5GHz multi-band)               | 109.00     |
| HD-16                    | Large Capacity HDD (1TB)                                      | 991.00     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC                           | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with NetGard)                 | 306.13     |
| DT-730(B)                | Original Hard Copy Holder                                     | 20.25      |
| NK-7130                  | Numeric Keypad  | 59.41      |
| Platen Cover Type E      | Platen Cover  | 52.65      |
| Surge Protector-MX (15A) | 15 Amp Surge Protector  | 97.49      |

EFI FIERY Controller information on page 99.





**TASKALFA 4054ci FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)**

| BAND 5                    |          |          |          |          | BAND 6                    |          |          |          |          |
|---------------------------|----------|----------|----------|----------|---------------------------|----------|----------|----------|----------|
| Monthly Impressions       | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   | Monthly Impressions       | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| B&W: All Tiers/Bands      | \$0.0070 | \$0.0070 | \$0.0075 | \$0.0080 | B&W: All Tiers/Bands      | \$0.0070 | \$0.0070 | \$0.0075 | \$0.0080 |
| Color Tier 1: No Min.     | \$0.0455 | \$0.0455 | \$0.0505 | \$0.0605 | Color Tier 1: No Min.     | \$0.0455 | \$0.0455 | \$0.0505 | \$0.0605 |
| Color Tier 2: 5,000 Min.  | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 | Color Tier 2: 10,000 Min. | \$0.0450 | \$0.0405 | \$0.0455 | \$0.0555 |
| Color Tier 3: 10,000 Min. | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 | Color Tier 3: 15,000 Min. | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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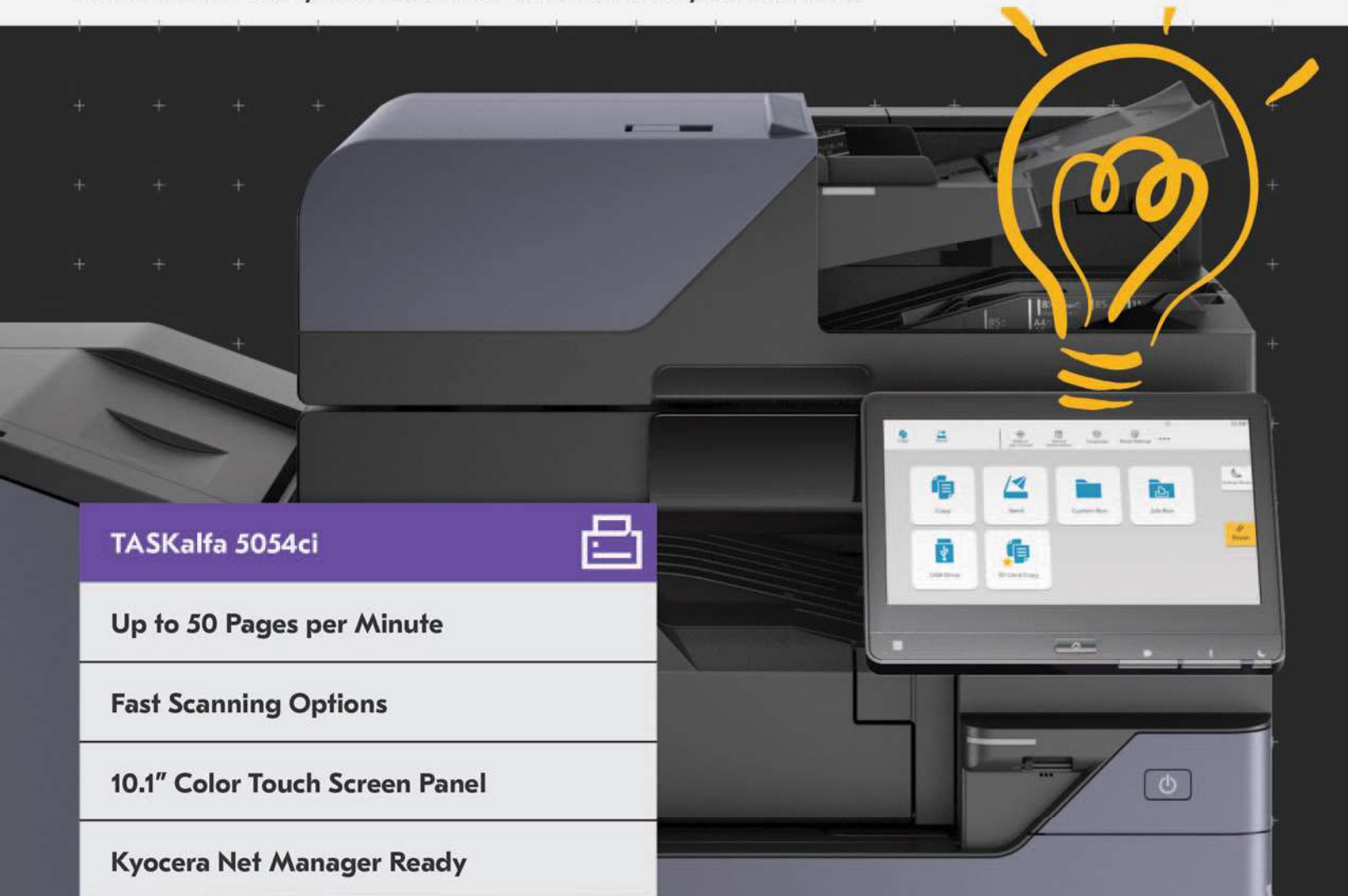



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| +                                 | + | + | + | + | + | + | + | + | + | + | + | + | + | + | + |
| AEPA Copier and Printer Equipment |   |   |   |   |   | + | + | + | + | + | + | + | + | + | + |

# Your Workplace Evolution, in Color

The Kyocera Evolution Series continues to grow with the addition of a new range of high-impact color A3 MFPs. These robust devices boast industry-leading technology and security, along with outstanding print and scan speeds, to ensure impeccable quality output every single time. Join the Evolution today and add a new dimension to your business.



|                                       |   |
|---------------------------------------|---|
| <b>TASKalfa 5054ci</b>                |  |
| <b>Up to 50 Pages per Minute</b>      |   |
| <b>Fast Scanning Options</b>          |   |
| <b>10.1" Color Touch Screen Panel</b> |   |
| <b>Kyocera Net Manager Ready</b>      |   |





## TASKalfa 5054ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| TASKalfa 5054ci          | 50/50 PPM A3 Color MFP  | 4,578.00   |
| <b>Accessories</b>       |   |            |
| DP-7150                  | 140 Sheet RADP  | 693.00     |
| DP-7160                  | 320 Sheet DSDP with Multi-Feed sensor                         | 967.00     |
| DP-7130                  | 270 Sheet Dual Scan Document Processor with Multi-Feed Sensor | 1,107.00   |
| DP-7170                  | 320 Sheet DSDP with Multi-Feed + staple detection             | 1,201.00   |
| DF-7100                  | 500 Sheet Internal Finisher                                   | 628.25     |
| DF-7120                  | 1,000 Sheet Finisher  | 693.06     |
| DF-7140                  | 4,000 Sheet Finisher (65 Sheet Staple)                        | 1,219.00   |
| DF-7150                  | 4,000 Sheet Finisher (100 Sheet Staple)                       | 2,164.00   |
| AK-7110                  | Attachment Kit for DF-7120 / DF-7110 / DF-7130                | 72.01      |
| PF-7140                  | Dual 500 Sheet Paper Trays                                    | 628.00     |
| PF-7150                  | Dual 1,500 Sheet Paper Trays - Letter                         | 674.00     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter                 | 637.71     |
| Stand                    | Copier Cabinet Stand  | 161.00     |
| Stabilizer Kit           | Stabilizer Feet for Copier Cabinet Stand                      | 51.00      |
| PH-7100                  | Hole Punch Unit for DF-7100                                   | 301.53     |
| PH-7A                    | Hole Punch Unit for DF-7110/7120                              | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                      | 675.06     |
| BF-9100                  | Booklet & Tri Folding Unit for DF-7130                        | 767.32     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110                                     | 450.04     |
| JS-7100                  | Job Separator   | 92.26      |
| JS-7110                  | Inner Shift Tray  | 184.00     |
| IS-7100                  | Inserter Unit (for the 60/70 ppm systems only)                | 1,893.00   |
| ZF-7100                  | Z-Fold Unit (for the 60/70 ppm systems only)                  | 5,020.00   |
| AK-7120                  | Attachment Kit for the ZF-7100                                | 89.00      |
| Fax System 12            | Fax Board   | 519.80     |
| Internet FAX Kit (A)     | Internet Fax Kit [requires Fax System 12 ]                    | 150.00     |
| Data Security Kit 10     | Data Security Kit 10  |            |
|                          | (May be required for HCD-PP / FIPS140-2 functionality)        | 243.00     |
| Banner Guide(A)          | MPT Guide attachment to assist the feeding of banner paper    | 201.49     |
| Scan Extension Kit(A)    | Searchable PDF Kit  | 389.98     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| UG-33                    | Upgrade Kit for Thin Print Support                            | 90.99      |
| UG-34                    | Optional Printer Emulation                                    | 363.98     |
| IB-37                    | Wireless LAN/Interface (2.4GHz/5GHz multi-band)               | 109.00     |
| HD-16                    | Large Capacity HDD (1TB)                                      | 991.00     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC                           | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with NetGard)                 | 306.13     |
| DT-730(B)                | Original Hard Copy Holder                                     | 20.25      |
| NK-7130                  | Numeric Keypad  | 59.41      |
| Platen Cover Type E      | Platen Cover  | 52.65      |
| Surge Protector-MX (15A) | 15 Amp Surge Protector  | 97.49      |

EFI FIERY Controller information on page 99.



**TASKALFA 5054ci FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)**

| BAND 5                           |          |          |          |          | BAND 6                           |          |          |          |          |
|----------------------------------|----------|----------|----------|----------|----------------------------------|----------|----------|----------|----------|
| Monthly Impressions              | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   | Monthly Impressions              | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| <b>B&amp;W: All Tiers/Bands</b>  | \$0.0082 | \$0.0082 | \$0.0087 | \$0.0092 | <b>B&amp;W: All Tiers/Bands</b>  | \$0.0082 | \$0.0082 | \$0.0087 | \$0.0092 |
| <b>Color Tier 1: No Min.</b>     | \$0.0455 | \$0.0455 | \$0.0505 | \$0.0605 | <b>Color Tier 1: No Min.</b>     | \$0.0455 | \$0.0455 | \$0.0505 | \$0.0605 |
| <b>Color Tier 2: 5,000 Min.</b>  | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 | <b>Color Tier 2: 10,000 Min.</b> | \$0.0450 | \$0.0405 | \$0.0455 | \$0.0555 |
| <b>Color Tier 3: 10,000 Min.</b> | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 | <b>Color Tier 3: 15,000 Min.</b> | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 |

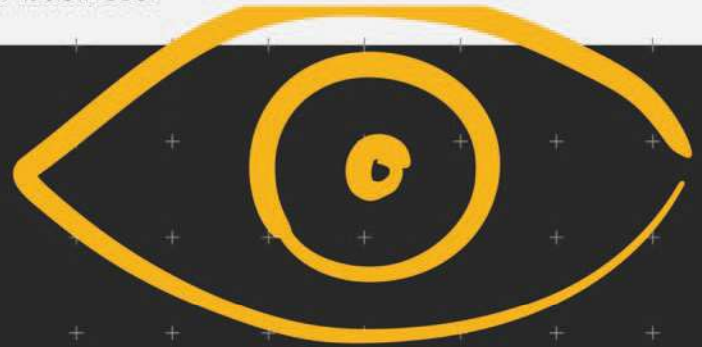
Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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# Your Workplace Evolution, in Color

The Kyocera Evolution Series continues to grow with the addition of a new range of high-impact color A3 MFPs. These robust devices boast industry-leading technology and security, along with outstanding print and scan speeds, to ensure impeccable quality output every single time. Join the Evolution today and add a new dimension to your business.

**TASKalfa 6054ci****Up to 60 Pages per Minute****Professional Finishing Options****10.1" Color Touch Screen Panel****Kyocera Net Manager Ready**





## TASKalfa 6054ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description  | AEPA Price |
|--------------------------|--|------------|
| <b>TASKalfa 6054ci</b>   | 60/55 PPM A3 Color MFP   | 5,805.00   |
| <b>Accessories</b>       |  |            |
| DP-7150                  | 140 Sheet RADP   | 693.00     |
| DP-7160                  | 320 Sheet DSDP with Multi-Feed sensor  | 967.00     |
| DP-7130                  | 270 Sheet Dual Scan Document Processor with Multi-Feed Sensor                  | 1,107.00   |
| DP-7170                  | 320 Sheet DSDP with Multi-Feed + staple detection                              | 1,201.00   |
| DF-7100                  | 500 Sheet Internal Finisher  | 628.25     |
| DF-7120                  | 1,000 Sheet Finisher   | 693.06     |
| DF-7140                  | 4,000 Sheet Finisher (65 Sheet Staple)   | 1,219.00   |
| DF-7150                  | 4,000 Sheet Finisher (100 Sheet Staple)  | 2,164.00   |
| AK-7110                  | Attachment Kit for DF-7120 / DF-7110 / DF-7130                                 | 72.01      |
| PF-7140                  | Dual 500 Sheet Paper Trays   | 628.00     |
| PF-7150                  | Dual 1,500 Sheet Paper Trays - Letter  | 674.00     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter                                  | 637.71     |
| Stand                    | Copier Cabinet Stand   | 161.00     |
| Stabilizer Kit           | Stabilizer Feet for Copier Cabinet Stand                                       | 51.00      |
| PH-7100                  | Hole Punch Unit for DF-7100  | 301.53     |
| PH-7A                    | Hole Punch Unit for DF-7110/7120   | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                                       | 675.06     |
| BF-9100                  | Booklet & Tri Folding Unit for DF-7130   | 767.32     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110  | 450.04     |
| JS-7100                  | Job Separator  | 92.26      |
| JS-7110                  | Inner Shift Tray   | 184.00     |
| IS-7100                  | Insert Unit (for the 60/70 ppm systems only)                                   | 1,893.00   |
| ZF-7100                  | Z-Fold Unit (for the 60/70 ppm systems only)                                   | 5,020.00   |
| AK-7120                  | Attachment Kit for the ZF-7100   | 89.00      |
| Fax System 12            | Fax Board  | 519.80     |
| Internet FAX Kit (A)     | Internet Fax Kit [requires Fax System 12 ]                                     | 150.00     |
| Data Security Kit 10     | Data Security Kit 10<br>(May be required for HCD-PP / FIPS140-2 functionality) | 243.00     |
| Banner Guide(A)          | MPT Guide attachment to assist the feeding of banner paper                     | 201.49     |
| Scan Extension Kit(A)    | Searchable PDF Kit   | 389.98     |
| Keyboard Holder 10       | Keyboard Tray Kit  | 73.45      |
| UG-33                    | Upgrade Kit for Thin Print Support   | 90.99      |
| UG-34                    | Optional Printer Emulation   | 363.98     |
| IB-37                    | Wireless LAN/Interface (2.4GHz/5GHz multi-band)                                | 109.00     |
| HD-16                    | Large Capacity HDD (1TB)   | 991.00     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC  | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with NetGard)                                  | 306.13     |
| DT-730(B)                | Original Hard Copy Holder  | 20.25      |
| NK-7130                  | Numeric Keypad   | 59.41      |
| Platen Cover Type E      | Platen Cover   | 52.65      |
| Surge Protector-MX (15A) | 15 Amp Surge Protector   | 97.49      |

EFI FIERY Controller information on page 99.



TASKALFA 6054ci FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

|                           | BAND 6   |          |          |          |
|---------------------------|----------|----------|----------|----------|
| Monthly Impressions       | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| B&W: All Tiers/Bands      | \$0.0077 | \$0.0077 | \$0.0082 | \$0.0087 |
| Color Tier 1: No Min.     | \$0.0455 | \$0.0455 | \$0.0505 | \$0.0605 |
| Color Tier 2: 10,000 Min. | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 |
| Color Tier 3: 15,000 Min. | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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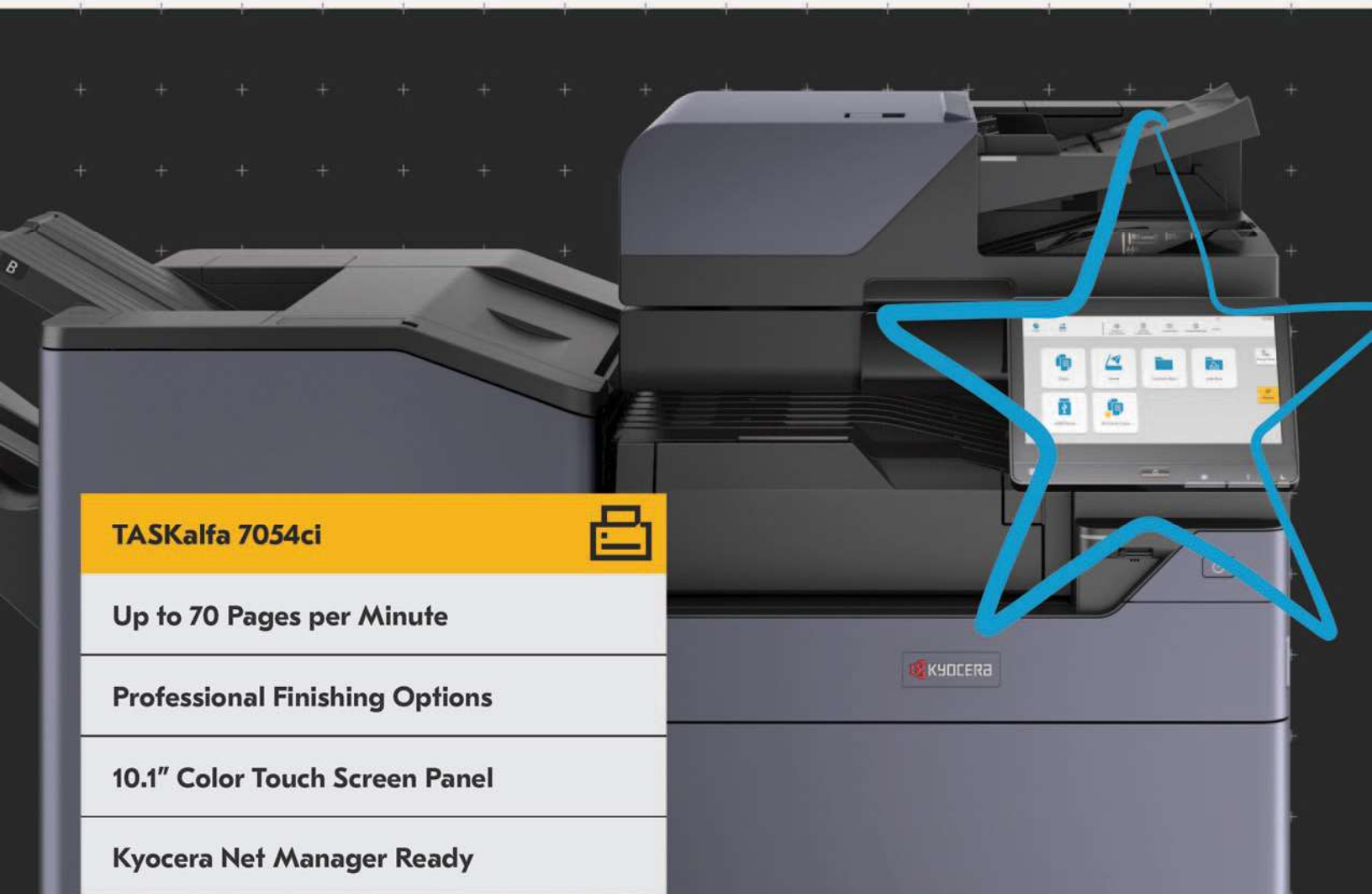



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| AEPA Copier and Printer Equipment |   |   |   |   |   | + | + | + | + | + | + | + | + | + | + |

# Your Workplace Evolution, in Color

The Kyocera Evolution Series continues to grow with the addition of a new range of high-impact color A3 MFPs. These robust devices boast industry-leading technology and security, along with outstanding print and scan speeds, to ensure impeccable quality output every single time. Join the Evolution today and add a new dimension to your business.



|                                |   |
|--------------------------------|---|
| <b>TASKalfa 7054ci</b>         |  |
| Up to 70 Pages per Minute      |   |
| Professional Finishing Options |   |
| 10.1" Color Touch Screen Panel |   |
| Kyocera Net Manager Ready      |   |





## TASKalfa 7054ci

## Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| <b>TASKalfa 7054ci</b>   | 70/70 PPM A3 Color MFP  | 7,475.00   |
| <b>Accessories</b>       |   |            |
| DP-7150                  | 140 Sheet RADP  | 693.00     |
| DP-7160                  | 320 Sheet DSDP with Multi-Feed sensor                         | 967.00     |
| DP-7130                  | 270 Sheet Dual Scan Document Processor with Multi-Feed Sensor | 1,107.00   |
| DP-7170                  | 320 Sheet DSDP with Multi-Feed + staple detection             | 1,201.00   |
| DF-7100                  | 500 Sheet Internal Finisher                                   | 628.25     |
| DF-7120                  | 1,000 Sheet Finisher  | 693.06     |
| DF-7140                  | 4,000 Sheet Finisher (65 Sheet Staple)                        | 1,219.00   |
| DF-7150                  | 4,000 Sheet Finisher (100 Sheet Staple)                       | 2,164.00   |
| AK-7110                  | Attachment Kit for DF-7120 / DF-7110 / DF-7130                | 72.01      |
| PF-7140                  | Dual 500 Sheet Paper Trays                                    | 628.00     |
| PF-7150                  | Dual 1,500 Sheet Paper Trays - Letter                         | 674.00     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter                 | 637.71     |
| Stand                    | Copier Cabinet Stand  | 161.00     |
| Stabilizer Kit           | Stabilizer Feet for Copier Cabinet Stand                      | 51.00      |
| PH-7100                  | Hole Punch Unit for DF-7100                                   | 301.53     |
| PH-7A                    | Hole Punch Unit for DF-7110/7120                              | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                      | 675.06     |
| BF-9100                  | Booklet & Tri Folding Unit for DF-7130                        | 767.32     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110                                     | 450.04     |
| JS-7100                  | Job Separator   | 92.26      |
| JS-7110                  | Inner Shift Tray  | 184.00     |
| IS-7100                  | Inserter Unit (for the 60/70 ppm systems only)                | 1,893.00   |
| ZF-7100                  | Z-Fold Unit (for the 60/70 ppm systems only)                  | 5,020.00   |
| AK-7120                  | Attachment Kit for the ZF-7100                                | 89.00      |
| Fax System 12            | Fax Board   | 519.80     |
| Internet FAX Kit (A)     | Internet Fax Kit [requires Fax System 12 ]                    | 150.00     |
| Data Security Kit 10     | Data Security Kit 10  |            |
|                          | (May be required for HCD-PP / FIPS140-2 functionality)        | 243.00     |
| Banner Guide(A)          | MPT Guide attachment to assist the feeding of banner paper    | 201.49     |
| Scan Extension Kit(A)    | Searchable PDF Kit  | 389.98     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| UG-33                    | Upgrade Kit for Thin Print Support                            | 90.99      |
| UG-34                    | Optional Printer Emulation                                    | 363.98     |
| IB-37                    | Wireless LAN/Interface (2.4GHz/5GHz multi-band)               | 109.00     |
| HD-16                    | Large Capacity HDD (1TB)                                      | 991.00     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC                           | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with NetGard)                 | 306.13     |
| DT-730(B)                | Original Hard Copy Holder                                     | 20.25      |
| NK-7130                  | Numeric Keypad  | 59.41      |
| Platen Cover Type E      | Platen Cover  | 52.65      |
| Surge Protector-MX (15A) | 15 Amp Surge Protector  | 97.49      |

EFI FIERY Controller information on page 99.



TASKALFA 7054ci FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

|                           | BAND 6   |          |          |          |
|---------------------------|----------|----------|----------|----------|
| Monthly Impressions       | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| B&W: All Tiers/Bands      | \$0.0075 | \$0.0075 | \$0.0080 | \$0.0085 |
| Color Tier 1: No Min.     | \$0.0455 | \$0.0455 | \$0.0505 | \$0.0605 |
| Color Tier 2: 10,000 Min. | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 |
| Color Tier 3: 15,000 Min. | \$0.0405 | \$0.0405 | \$0.0455 | \$0.0555 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles

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| AEPA Copier and Printer Equipment |   |   |   |   |   | + | + | + | + | + | + | + | + | + | + |





› PRINT › COPY › SCAN › FAX

**TASKalfa 7003i**

Monochrome Multifunctional  
Printer

# POWER, VERSATILITY AND SEAMLESS INTEGRATION.



Expertly engineered to streamline workflows and maximize the productivity your environment demands. Consistently up to the task, the **TASKalfa 7003i** Black & White Multifunction System effortlessly tackles your most challenging print, copy, scan and fax needs. You'll gain the advantage of crisp monochrome text and detailed graphics, with multiple finishing options that uphold the professional look your business counts on. Long-lasting and ultra-reliable, this multifunctional delivers the power and security to meet your high-speed, high-volume communication needs.

- > Speed: 70 B&W Pages Per Minute w/Standard Dual Scan Document Processor/270 Sheets
- > Functions: Print/Scan/Copy/Optional Fax
- > Security: Data Security Kit (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 400,000 Pages Per Month
- > Resolution/Bit Depth: Up to 1200 x 1200 dpi
- > Standard/Maximum Paper Capacity: 4,150 Sheets/7,650 Sheets; Auto Selection/Switching
- > Paper Size: Statement to Ledger (5.5"x8.5"-11"x17"), 12"x18", 12"x 48" Banner (Single Sheet)
- > Paper Weight: Trays / MPT: 16 lb Bond – 142 lb Index (60 – 256gsm)
- > Duplexing: Standard Stackless Duplex
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 4 USB Host Interfaces, 2 Expansion Slots, Wireless LAN (communication distance 98.5')
- > PDL: PRESCRIBE, PCL6 (PCL-XL / PCL5), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Fax Memory (Optional): 170 MB Standard



## TASKalfa 7003i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| <b>TASKalfa 7003i</b>    | 70 PPM A3 B&W MFP   | 5,725.00   |
| <b>Accessories</b>       |   |            |
| DF-7110                  | 4,000 Sheet Staple Finisher                                       | 1,125.00   |
| DF-7130                  | 4,000 Sheet Finisher (100 Sheet Staple)                           | 1,909.07   |
| BF-9100                  | Booklet & Tri Folding Unit for DF-7130                            | 767.32     |
| PF-730(B)                | Dual 500 Sheet Paper Trays (Requires PF-7130 for installation.)   | 579.20     |
| PF-740(B)                | Dual 1,500 Sheet Paper Trays (Requires PF-7130 for installation.) | 621.05     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter                     | 637.71     |
| PF-7130                  | 500 Sheet Side Multi-Media Tray (Requires PF-730(B) or PF-740(B)) | 375.33     |
| PH-7A                    | Punch Unit for DF-7120/7110                                       | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                          | 675.06     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110   | 450.04     |
| Fax System 12            | Fax Board   | 519.80     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| Internet FAX Kit (A)     | Internet Fax Kit [requires Fax System 12 ]                        | 150.00     |
| Banner Guide 10          | MPT Guide attachment to assist the feeding of banner paper        | 201.49     |
| UG-33                    | Upgrade Kit for Thin Print Support                                | 90.99      |
| UG-34                    | Optional Printer Emulation  | 363.98     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC                               | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with Netgard)                     | 306.13     |
| Copy Tray (D)            | Copy Tray   | 20.25      |
| DT-730(B)                | Original Hard Copy Holder   | 20.25      |
| NK-7130                  | Numeric Keypad  | 59.41      |
| Surge Protector-MX (20A) | 20 Amp Surge Protector  | 113.74     |

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

| Monthly Impressions        | BAND 6   |          |          |          |
|----------------------------|----------|----------|----------|----------|
|                            | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| <b>1: No Minimum</b>       | \$0.0051 | \$0.0051 | \$0.0055 | \$0.0059 |
| <b>Tier 2: 25,000 Min.</b> | \$0.0046 | \$0.0046 | \$0.0049 | \$0.0052 |
| <b>Tier 3: 40,000 Min.</b> | \$0.0044 | \$0.0044 | \$0.0046 | \$0.0048 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



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**TASKalfa 8003i**

Monochrome  
Multifunctional Printer

# POWER, VERSATILITY AND SEAMLESS INTEGRATION.



Expertly engineered to streamline workflows and maximize the productivity your environment demands. Consistently up to the task, the **TASKalfa 8003i** Black & White Multifunction System effortlessly tackles your most challenging print, copy, scan and fax needs. You'll gain the advantage of crisp monochrome text and detailed graphics, with multiple finishing options that uphold the professional look your business counts on. Long-lasting and ultra-reliable, this multifunctional delivers the power and security to meet your high-speed, high-volume communication needs.

- > Speed: 80 B&W Pages Per Minute w/Standard Dual Scan Document Processor/270 Sheets
- > Functions: Print/Scan/Copy/Optional Fax
- > Security: Data Security Kit (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 450,000 Pages Per Month

- > Resolution/Bit Depth: Up to 1200 x 1200 dpi
- > Standard/Maximum Paper Capacity: 4,150 Sheets/7,650 Sheets; Auto Selection/Switching
- > Paper Size: Statement to Ledger (5.5"x8.5"-11"x17"), 12"x18", 12"x 48" Banner (Single Sheet)
- > Paper Weight: Trays / MPT: 16 lb Bond – 142 lb Index (60 – 256gsm)
- > Duplexing: Standard Stackless Duplex
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 4 USB Host Interfaces, 2 Expansion Slots, Wireless LAN (communication distance 98.5')
- > PDL: PRESCRIBE, PCL6 (PCL-XL / PCL5), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Fax Memory (Optional): 170 MB Standard





## TASKalfa 8003i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| TASKalfa 8003i           | 80 PPM A3 B&W MFP   | 7,272.50   |
| <b>Accessories</b>       |   |            |
| DF-7110                  | 4,000 Sheet Staple Finisher                                       | 1,125.00   |
| DF-7130                  | 4,000 Sheet Finisher (100 Sheet Staple)                           | 1,909.07   |
| BF-9100                  | Booklet & Tri Folding Unit for DF-7130                            | 767.32     |
| PF-730(B)                | Dual 500 Sheet Paper Trays (Requires PF-7130 for installation.)   | 579.20     |
| PF-740(B)                | Dual 1,500 Sheet Paper Trays (Requires PF-7130 for installation.) | 621.05     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter                     | 637.71     |
| PF-7130                  | 500 Sheet Side Multi-Media Tray (Requires PF-730(B) or PF-740(B)) | 375.33     |
| PH-7A                    | Punch Unit for DF-7120/7110                                       | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                          | 675.06     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110   | 450.04     |
| Fax System 12            | Fax Board   | 519.80     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| Internet FAX Kit (A)     | Internet Fax Kit [requires Fax System 12 ]                        | 150.00     |
| Banner Guide 10          | MPT Guide attachment to assist the feeding of banner paper        | 201.49     |
| UG-33                    | Upgrade Kit for Thin Print Support                                | 90.99      |
| UG-34                    | Optional Printer Emulation  | 363.98     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC                               | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with Netgard)                     | 306.13     |
| Copy Tray (D)            | Copy Tray   | 20.25      |
| DT-730(B)                | Original Hard Copy Holder   | 20.25      |
| NK-7130                  | Numeric Keypad  | 59.41      |
| Surge Protector-MX (20A) | 20 Amp Surge Protector  | 113.74     |

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

| BAND 7               |          |          |          |          | BAND 8               |          |          |          |          |
|----------------------|----------|----------|----------|----------|----------------------|----------|----------|----------|----------|
| Monthly Impressions  | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   | Monthly Impressions  | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| Tier 1: No Min.      | \$0.0048 | \$0.0048 | \$0.0051 | \$0.0054 | Tier 1: No Min.      | \$0.0048 | \$0.0048 | \$0.0050 | \$0.0052 |
| Tier 2: 50,000 Min.  | \$0.0043 | \$0.0043 | \$0.0045 | \$0.0046 | Tier 2: 100,000 Min. | \$0.0042 | \$0.0042 | \$0.0043 | \$0.0046 |
| Tier 3: 100,000 Min. | \$0.0040 | \$0.0041 | \$0.0041 | \$0.0042 | Tier 3: 250,000 Min. | \$0.0039 | \$0.0039 | \$0.0040 | \$0.0041 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



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**TASKalfa 9003i**

Monochrome Multifunctional  
Printer

# POWER, VERSATILITY AND SEAMLESS INTEGRATION.



Expertly engineered to streamline workflows and maximize the productivity your environment demands. Consistently up to the task, the **TASKalfa 9003i** Black & White Multifunction System effortlessly tackles your most challenging print, copy, scan and fax needs. You'll gain the advantage of crisp monochrome text and detailed graphics, with multiple finishing options that uphold the professional look your business counts on. Long-lasting and ultra-reliable, this multifunctional delivers the power and security to meet your high-speed, high-volume communication needs.

- > Speed: 90 B&W Pages Per Minute w/Standard Dual Scan Document Processor/270 Sheets
- > Functions: Print/Scan/Copy/Optional Fax
- > Security: Data Security Kit (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 450,000 Pages Per Month
- > Resolution/Bit Depth: Up to 1200 x 1200 dpi
- > Standard/Maximum Paper Capacity: 4,150 Sheets/7,650 Sheets; Auto Selection/Switching
- > Paper Size: Statement to Ledger (5.5"x8.5"-11"x17"), 12"x18", 12"x 48" Banner (Single Sheet)
- > Paper Weight: Trays / MPT: 16 lb Bond – 142 lb Index (60 – 256gsm)
- > Duplexing: Standard Stackless Duplex
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 4 USB Host Interfaces, 2 Expansion Slots, Wireless LAN (communication distance 98.5')
- > PDL: PRESCRIBE, PCL6 (PCL-XL / PCL5), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Fax Memory (Optional): 170 MB Standard





## TASKalfa 9003i

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| TASKalfa 9003i           | 90 PPM A3 B&W MFP   | 8,195.75   |
| <b>Accessories</b>       |   |            |
| DF-7110                  | 4,000 Sheet Staple Finisher                                       | 1,125.00   |
| DF-7130                  | 4,000 Sheet Finisher (100 Sheet Staple)                           | 1,909.07   |
| BF-9100                  | Booklet & Tri Folding Unit for DF-7130                            | 767.32     |
| PF-730(B)                | Dual 500 Sheet Paper Trays (Requires PF-7130 for installation.)   | 579.20     |
| PF-740(B)                | Dual 1,500 Sheet Paper Trays (Requires PF-7130 for installation.) | 621.05     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter                     | 637.71     |
| PF-7130                  | 500 Sheet Side Multi-Media Tray (Requires PF-730(B) or PF-740(B)) | 375.33     |
| PH-7A                    | Punch Unit for DF-7120/7110                                       | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                          | 675.06     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110   | 450.04     |
| Fax System 12            | Fax Board   | 519.80     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| Internet FAX Kit (A)     | Internet Fax Kit [requires Fax System 12 ]                        | 150.00     |
| Banner Guide 10          | MPT Guide attachment to assist the feeding of banner paper        | 201.49     |
| UG-33                    | Upgrade Kit for Thin Print Support                                | 90.99      |
| UG-34                    | Optional Printer Emulation  | 363.98     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC                               | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with Netgard)                     | 306.13     |
| Copy Tray (D)            | Copy Tray   | 20.25      |
| DT-730(B)                | Original Hard Copy Holder   | 20.25      |
| NK-7130                  | Numeric Keypad  | 59.41      |
| Surge Protector-MX (20A) | 20 Amp Surge Protector  | 113.74     |

### FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

| Monthly Impressions         | BAND 8   |          |          |          |
|-----------------------------|----------|----------|----------|----------|
|                             | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| <b>1: No Minimum</b>        | \$0.0047 | \$0.0047 | \$0.0050 | \$0.0052 |
| <b>Tier 2: 100,000 Min.</b> | \$0.0041 | \$0.0041 | \$0.0043 | \$0.0044 |
| <b>Tier 3: 250,000 Min.</b> | \$0.0038 | \$0.0038 | \$0.0040 | \$0.0041 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles





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**TASKalfa 7353ci**

Color Multifunctional  
System

# POWER, VERSATILITY AND SEAMLESS INTEGRATION.



Expertly engineered to streamline workflows and maximize the productivity your environment demands. Consistently up to the task, the **TASKalfa 7353ci** Black & White/Color Multifunction System effortlessly tackles your most challenging print, copy, scan and fax needs. You'll gain the advantage of crisp monochrome text and detailed graphics, with multiple finishing options that uphold the professional look your business counts on. Long-lasting and ultra-reliable, this multifunctional delivers the power and security to meet your high-speed, high-volume communication needs.

- > Speed: 73/65 B&W/Color Pages Per Minute w/Standard Dual Scan Document Processor/270 Sheets
- > Functions: Color Multifunctional System – Print/Scan/Copy/Optional Fax
- > Security: Data Security Kit (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 400,000 Pages Per Month

- > Resolution: Up to 1200 x 1200 dpi
- > Standard Paper Capacity: Standard 1,150 Sheets, Maximum 7,150 Sheets; Auto Selection/Switching
- > Paper Size: Statement to Ledger (5.5" x 8.5"-11" x 17"), 12" x 18"; Up to 12" x 48" Banner (Single Sheet)
- > Paper Weight: Trays / MPT: 14 lb Bond – 142 lb Index (52 – 256gsm)
- > Duplexing: Standard Stackless
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 4 USB Host Interfaces, 2 Expansion Slots  
Optional: 10/100/1000BaseTX (IB-50 for Dual NIC), IEEE 802.11 b/g/n (IB-51 for Wireless LAN Interface)
- > PDLs / Emulations: PRESCRIBE, PCL6 (PCL-XL / PCL5c), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Fax Memory (Optional): Standard 170 MB





# TASKalfa 7353ci

# Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| <b>TASKalfa 7353ci</b>   | 70/65 PPM A3 Color MFP  | 8,279.69   |
| <b>Accessories</b>       |   |            |
| DF-7110                  | 4,000 Sheet Staple Finisher   | 1,125.00   |
| DF-7130                  | 4,000 Sheet Finisher (100 Sheet Staple)   | 1,909.07   |
| PF-730(B)                | Dual 500 Sheet Paper Trays. (requires PF-7130 for installation)                       | 579.20     |
| PF-740(B)                | Dual 1,500 Sheet Paper Trays. (requires PF-7130 for installation)                     | 621.05     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter   | 637.71     |
| PF-7130                  | 500 Sheet Side Multi-Media Tray (requires PF-730(B) or PF-740(B)                      | 375.33     |
| PH-7A                    | Punch Unit for DF-7120/7110   | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110  | 675.06     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110   | 450.04     |
| Fax System 12            | Fax Board   | 519.80     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| Internet FAX Kit (A)     | Internet Fax Kit (requires Fax System 12)   | 150.00     |
| Data Security (E)        | Data Security<br>(Common Criteria/NIAP certified Hard Drive Encryption/Overwrite Kit) | 376.98     |
| Banner Guide 10          | MPT Guide attachment to assist the feeding of banner paper                            | 201.49     |
| UG-33                    | Upgrade Kit for Thin Print Support  | 90.99      |
| UG-34                    | Optional Printer Emulation  | 363.98     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC   | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with Netgard)   | 306.13     |
| Copy Tray (D)            | Copy Tray   | 20.25      |
| DT-730(B)                | Original Hard Copy Holder   | 20.25      |
| NK-7110 (B)              | Numeric Keypad  | 78.00      |
| Surge Protector-MX (20A) | 20 Amp Surge Protector  | 113.74     |

EFI FIERY Controller information on page 99.

## FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

| Monthly Impressions              | BAND 6   |          |          |          |
|----------------------------------|----------|----------|----------|----------|
|                                  | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| <b>B&amp;W: All Tiers/Bands</b>  | \$0.0065 | \$0.0065 | \$0.0070 | \$0.0075 |
| <b>Color Tier 1: No Min.</b>     | \$0.0425 | \$0.0425 | \$0.0475 | \$0.0575 |
| <b>Color Tier 2: 10,000 Min.</b> | \$0.0375 | \$0.0375 | \$0.0425 | \$0.0525 |
| <b>Color Tier 3: 15,000 Min.</b> | \$0.0375 | \$0.0375 | \$0.0425 | \$0.0525 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75



› PRINT › COPY › SCAN › FAX

**TASKalfa 8353ci**

Color Multifunctional  
System

# POWER, VERSATILITY AND SEAMLESS INTEGRATION.



Expertly engineered to streamline workflows and maximize the productivity your environment demands. Consistently up to the task, the **TASKalfa 8353ci** Black & White/Color Multifunction System effortlessly tackles your most challenging print, copy, scan and fax needs. You'll gain the advantage of crisp monochrome text and detailed graphics, with multiple finishing options that uphold the professional look your business counts on. Long-lasting and ultra-reliable, this multifunctional delivers the power and security to meet your high-speed, high-volume communication needs.

- > Speed: 83/70 B&W/Color Pages Per Minute w/Standard Dual Scan Document Processor/270 Sheets
- > Functions: Color Multifunctional System – Print/Scan/Copy/Optional Fax
- > Security: Data Security Kit (E) (HDD Overwrite Mode and HDD Data Encryption)
- > Max Monthly Duty Cycle: 450,000 Pages Per Month

- > Resolution: Up to 1200 x 1200 dpi
- > Standard Paper Capacity: Standard 1,150 Sheets, Maximum 7,150 Sheets; Auto Selection/Switching
- > Paper Size: Statement to Ledger (5.5" x 8.5"-11" x 17"), 12" x 18"; Up to 12" x 48" Banner (Single Sheet)
- > Paper Weight: Trays / MPT: 14 lb Bond – 142 lb Index (52 – 256gsm)
- > Duplexing: Standard Stackless
- > Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 4 USB Host Interfaces, 2 Expansion Slots  
Optional: 10/100/1000BaseTX (IB-50 for Dual NIC), IEEE 802.11 b/g/n (IB-51 for Wireless LAN Interface)
- > PDLs / Emulations: PRESCRIBE, PCL6 (PCL-XL / PCL5c), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850
- > Fax Memory (Optional): Standard 170 MB



# TASKalfa 8353ci

# Color MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price |
|--------------------------|---|------------|
| <b>TASKalfa 8353ci</b>   | 80/70 PPM A3 Color MFP  | 9,935.68   |
| <b>Accessories</b>       |   |            |
| DF-7110                  | 4,000 Sheet Staple Finisher   | 1,125.00   |
| DF-7130                  | 4,000 Sheet Finisher (100 Sheet Staple)   | 1,909.07   |
| PF-730(B)                | Dual 500 Sheet Paper Trays. (requires PF-7130 for installation)                       | 579.20     |
| PF-740(B)                | Dual 1,500 Sheet Paper Trays. (requires PF-7130 for installation)                     | 621.05     |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter   | 637.71     |
| PF-7130                  | 500 Sheet Side Multi-Media Tray (requires PF-730(B) or PF-740(B))                     | 375.33     |
| PH-7A                    | Punch Unit for DF-7120/7110   | 301.53     |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110  | 675.06     |
| MT-730(B)                | 7 Bin Mailbox for DF-7110   | 450.04     |
| Fax System 12            | Fax Board   | 519.80     |
| Keyboard Holder 10       | Keyboard Tray Kit   | 73.45      |
| Internet FAX Kit (A)     | Internet Fax Kit (requires Fax System 12)   | 150.00     |
| Data Security (E)        | Data Security<br>(Common Criteria/NIAP certified Hard Drive Encryption/Overwrite Kit) | 376.98     |
| Banner Guide 10          | MPT Guide attachment to assist the feeding of banner paper                            | 201.49     |
| UG-33                    | Upgrade Kit for Thin Print Support  | 90.99      |
| UG-34                    | Optional Printer Emulation  | 363.98     |
| IB-50                    | Gigabit EtherNet Board for Dual NIC   | 226.84     |
| IB-51                    | Wireless LAN NIC (Does not work with Netgard)   | 306.13     |
| Copy Tray (D)            | Copy Tray   | 20.25      |
| DT-730(B)                | Original Hard Copy Holder   | 20.25      |
| NK-7110 (B)              | Numeric Keypad  | 78.00      |
| Surge Protector-MX (20A) | 20 Amp Surge Protector  | 113.74     |

EFI FIERY Controller information on page 99.

## FULL SERVICE MAINTENANCE AND SUPPLY COST PER IMPRESSION (CPI)

| Monthly Impressions              | BAND 7   |          |          |          |
|----------------------------------|----------|----------|----------|----------|
|                                  | ZONE 1   | ZONE 2   | ZONE 3   | ZONE 4   |
| <b>B&amp;W:</b> All Tiers/Bands  | \$0.0071 | \$0.0071 | \$0.0076 | \$0.0081 |
| <b>Color Tier 1:</b> No Min.     | \$0.0425 | \$0.0425 | \$0.0475 | \$0.0575 |
| <b>Color Tier 2:</b> 15,000 Min. | \$0.0375 | \$0.0375 | \$0.0425 | \$0.0525 |
| <b>Color Tier 3:</b> 20,000 Min. | \$0.0375 | \$0.0375 | \$0.0425 | \$0.0525 |

Zone 1 - Local under 25 Miles    Zone 2 - 25-50 Miles    Zone 3 - 50-75 Miles    Zone 4 - Greater Than 75 Miles



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| AEPA Copier and Printer Equipment |   |   |   |   |   | + | + | + | + | + | + | + | + | + | + |



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<http://aepacoop.org/>



› PRINT

## ECOSYS P2235dw

BLACK & WHITE NETWORK  
PRINTER

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



With outstanding print quality and advanced features, the **ECOSYS P2235dw** monochrome desktop printer offers powerful capabilities for the budget conscious business. Large paper capacity, standard duplex, and print speeds up to 37 ppm drive productivity in workgroups of all sizes. Additional flexibility is provided by On-The-Go printing and walk-up USB accessibility. Meeting the needs of users both in and out of the office, the ECOSYS P2235dw is the affordable printing solution your business can depend on.

- › Black and White Business Output up to 37 Pages per Minute
- › LED Display
- › Up to Fine 1200 dpi Print Resolution
- › Standard Wireless and Wi-Fi Direct Capability
- › KYOCERA Mobile Print, Google Cloud Print™ and Mopria® Compatible for a Mobile Printing Solution
- › Up to 850 Sheets Paper Capacity
- › KYOCERA Fleet Services ready, a secure cloud-based monitoring system, optimizes device uptime and reduces costs





# ECOSYS P2235dw

## Monochrome SFP

**Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.**

| Model                    | Description  | AEPA Price | Annual Maintenance |
|--------------------------|--|------------|--------------------|
| ECOSYS P2235dw           | 37 ppm A4 Monochrome Printer with Standard Wireless capability | 177.10     | 129.00             |
| Accessories              |  |            |                    |
| PF-1100                  | 250 Sheet Paper Drawer (Max 2 units)                           | 58.50      | 50.00              |
| PF-3110                  | 250 Sheet Paper Tray - Legal                                   | 112.05     | -                  |
| CA-3100                  | Caster Kit 3100  | 124.50     |                    |
| UG-33                    | Upgrade Kit for Thin Print Support                             | 90.99      | -                  |
| SDHC Card-16G            | SD Card Memory for Storage, 16Gb                               | 22.75      | -                  |
| SDHC Card-32G            | SD Card Memory for Storage, 32Gb                               | 56.87      | -                  |
| Copier Stand             | Stand for P2040dw/P2235dw                                      | 125.50     | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector   | 97.49      | -                  |

| MAINTENANCE         |                  |         |
|---------------------|------------------|---------|
| Monthly Maintenance | Number of Copies | Overage |
| 15.75               | 500              | 0.0315  |

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› PRINT

## ECOSYS P2040dw

BLACK & WHITE NETWORK  
PRINTER

ECONOMICAL.  
ECOLOGICAL.  
ECOSYS  
TECHNOLOGY.



The **ECOSYS P2040dw** monochrome desktop printer combines exceptional print quality with advanced features for the budget conscious business. It provides large paper capacity, standard duplex, and print speeds up to 42 ppm in a highly reliable device with low TCO and ECOSYS long life consumables. On-the-Go printing capability and walk-up USB accessibility offer the flexibility busy professionals require. Driving productivity in workgroups of all sizes, the ECOSYS P2040dw is a smart, economical choice your business can count on.

- › Black and White Business Output up to 42 Pages per Minute
- › 2 Line LCD
- › Up to Fine 1200 dpi Print Resolution
- › Standard Wireless and Wi-Fi Direct Capability
- › KYOCERA Mobile Print, Apple AirPrint®, Google Cloud Print™ and Mopria® Compatible for a Mobile Printing Solution
- › Up to 850 Sheets Paper Capacity
- › KYOCERA Fleet Services ready, a secure cloud-based monitoring system, optimizes device uptime and reduces costs





## ECOSYS P2040dw

## Monochrome SFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description  | AEPA Price | Annual Maintenance |
|--------------------------|--|------------|--------------------|
| ECOSYS P2040dw           | 42 ppm A4 Monochrome Printer with Standard Wireless capability | 228.90     | 129.00             |
| <b>Accessories</b>       |  |            |                    |
| PF-1100                  | 250 Sheet Paper Drawer (Max 2 units)                           | 58.50      | 50.00              |
| PF-3110                  | 250 Sheet Paper Tray - Legal                                   | 112.05     | -                  |
| CA-3100                  | Caster Kit 3100  | 124.50     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support                             | 90.99      | -                  |
| SDHC Card-16G            | SD Card Memory for Storage, 16Gb                               | 22.75      | -                  |
| SDHC Card-32G            | SD Card Memory for Storage, 32Gb                               | 56.87      | -                  |
| Copier Stand             | Stand for P2040dw/P2235dw                                      | 125.50     | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector   | 97.49      | -                  |

### MAINTENANCE

| Monthly Maintenance | Number of Copies | Overage |
|---------------------|------------------|---------|
| 11.12               | 650              | 0.0171  |

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| AEPA Copier and Printer Equipment |   |   |   |   |   |   |   |   |   | + | + | + | + | + | + |

# Compact, Yet Powerful

The ECOSYS PA4500x is a powerful printer embedded with K-Level security firmware. When you combine optional hard drive memory and K-Level security firmware, these enhanced levels of protection can be integrated with these Kyocera devices. The rapid speed of up to 47 pages per minute contributes to the enhanced productivity of smaller workgroups. Thanks to its reliability, your business can operate with the peace of mind that you prints will come out perfect every time.

**ECOSYS PA4500x****A4 Monochrome printer****Up to 47 pages per minute****1200 x 1200 dpi resolution**



## ECOSYS PA4500x

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description                              | AEPA Price | Annual Maintenance |
|--------------------------|--|------------|--------------------|
| <b>ECOSYS PA4500x</b>    | 47 ppm A4 Monochrome Printer             | 557.00     | 129.00             |
| <b>Accessories</b>       |  |            |                    |
| PF-3110                  | 250 Sheet Paper Tray - Legal             | 112.00     | 50.00              |
| PF-3100                  | 2,000 Sheets large capacity paper Drawer | 432.00     | 50.00              |
| PT-320                   | Face up rear output tray (250 sheets)    | 20.00      | -                  |
| PB-325                   | Base unit with PF-3100                   | 110.00     | -                  |
| Copier Stand Low         | Copier Stand Low                         | 173.00     | -                  |
| Copier Stand High        | Copier Stand High                        | 166.00     | -                  |
| IB-32B                   | IEEE 1284 Compliant NIC                  | 58.00      | -                  |
| IB-50                    | Gigabit Ethernet Board for Dual NIC      | 227.00     | -                  |
| IB-51                    | Wireless LAN NIC                         | 306.00     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support       | 91.00      | -                  |
| PCL Barcode              |  |            |                    |
| Flash 3.0 (Type D)       | Barcode Flash                            | 246.00     | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector                   | 97.49      | -                  |

### MAINTENANCE

| Monthly Maintenance | Number of Copies | Overage |
|---------------------|------------------|---------|
| 6.83                | 650              | 0.0105  |

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| <b>AEPA Copier and Printer Equipment</b> |   |   |   |   |   |   |   |   |   | + | + | + | + | + | + |



KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# A Real Workhorse

The high performance of the ECOSYS PA5000x, paired with optimal data protection solutions, makes this the perfect fit for small and mid-sized workgroups. With up to 52 pages per minute in excellent 1,200 dpi resolution and a fast output of 5.4 seconds on the first printed page, this device combines high productivity with cost savings.



**ECOSYS PA5000x**



**A4 Monochrome printer**

**Up to 52 pages per minute**

**1200 x 1200 dpi resolution**





## ECOSYS PA5000x

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description                              | AEPA Price | Annual Maintenance |
|--------------------------|--|------------|--------------------|
| ECOSYS PA5000x           | 52 ppm A4 Monochrome Printer             | 631.00     | 129.00             |
| <b>Accessories</b>       |  |            |                    |
| PF-3110                  | 250 Sheet Paper Tray - Legal             | 112.00     | 50.00              |
| PF-3100                  | 2,000 Sheets large capacity paper Drawer | 432.00     | 50.00              |
| PT-320                   | Face up rear output tray (250 sheets)    | 20.00      | -                  |
| PB-325                   | Base unit with PF-3100                   | 110.00     | -                  |
| Copier Stand Low         | Copier Stand Low                         | 173.00     | -                  |
| Copier Stand High        | Copier Stand High                        | 166.00     | -                  |
| IB-32B                   | IEEE 1284 Compliant NIC                  | 58.00      | -                  |
| IB-50                    | Gigabit Ethernet Board for Dual NIC      | 227.00     | -                  |
| IB-51                    | Wireless LAN NIC                         | 306.00     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support       | 91.00      | -                  |
| PCL Barcode              |  |            |                    |
| Flash 3.0 (Type D)       | Barcode Flash                            | 246.00     | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector                   | 97.49      | -                  |

### MAINTENANCE

| Monthly Maintenance | Number of Copies | Overage |
|---------------------|------------------|---------|
| 12.54               | 1,650            | 0.0076  |

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| AEPA Copier and Printer Equipment |   |   |   |   |   |   |   |   |   | + | + | + | + | + | + |





KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# A Device You Can Count On

The flexible paper handling options with up to 2,600 sheets and enhanced security features, combined with long-life components provides exceptional efficiency and reliability making the ECOSYS PA5500x the ideal choice to increase overall performance of workgroups. With a print speed of up 57 pages per minute and a fast first print out, it's always ready when you need it.







## ECOSYS PA5500x

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description                              | AEPA Price | Annual Maintenance |
|--------------------------|--|------------|--------------------|
| ECOSYS PA5500x           | 57 ppm A4 Monochrome Printer             | 750.00     | 159.00             |
| <b>Accessories</b>       |  |            |                    |
| PF-3110                  | 250 Sheet Paper Tray - Legal             | 112.00     | 50.00              |
| PF-3100                  | 2,000 Sheets large capacity paper Drawer | 432.00     | 50.00              |
| PT-320                   | Face up rear output tray (250 sheets)    | 20.00      | -                  |
| PB-325                   | Base unit with PF-3100                   | 110.00     | -                  |
| Copier Stand Low         | Copier Stand Low                         | 173.00     | -                  |
| Copier Stand High        | Copier Stand High                        | 166.00     | -                  |
| IB-32B                   | IEEE 1284 Compliant NIC                  | 58.00      | -                  |
| IB-50                    | Gigabit Ethernet Board for Dual NIC      | 227.00     | -                  |
| IB-51                    | Wireless LAN NIC                         | 306.00     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support       | 91.00      | -                  |
| PCL Barcode              |  |            |                    |
| Flash 3.0 (Type D)       | Barcode Flash                            | 246.00     | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector                   | 97.49      | -                  |

### MAINTENANCE

| Monthly Maintenance | Number of Copies | Overage |
|---------------------|------------------|---------|
| 9.57                | 1,650            | 0.0058  |

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KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# High Productivity, High Performance

The ECOSYS PA6000x delivers exceptional high-speed printing of up to 62 pages per minute and a fast output of 4.5 seconds on the first printed page. Guaranteeing efficient and reliable workflow in a professional office environment. The low level total cost of ownership and intelligent security features provide more than you expect.





## ECOSYS PA6000x

## Monochrome MFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description                              | AEPA Price | Annual Maintenance |
|--------------------------|--|------------|--------------------|
| ECOSYS PA6000x           | 62 ppm A4 Monochrome Printer             | 1,187.00   | 189.00             |
| <b>Accessories</b>       |  |            |                    |
| PF-3110                  | 250 Sheet Paper Tray - Legal             | 112.00     | 50.00              |
| PF-3100                  | 2,000 Sheets large capacity paper Drawer | 432.00     | 50.00              |
| PT-320                   | Face up rear output tray (250 sheets)    | 20.00      | -                  |
| PB-325                   | Base unit with PF-3100                   | 110.00     | -                  |
| Copier Stand Low         | Copier Stand Low                         | 173.00     | -                  |
| Copier Stand High        | Copier Stand High                        | 166.00     | -                  |
| IB-32B                   | IEEE 1284 Compliant NIC                  | 58.00      | -                  |
| IB-50                    | Gigabit Ethernet Board for Dual NIC      | 227.00     | -                  |
| IB-51                    | Wireless LAN NIC                         | 306.00     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support       | 91.00      | -                  |
| PCL Barcode              |  |            |                    |
| Flash 3.0 (Type D)       | Barcode Flash                            | 246.00     | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector                   | 97.49      | -                  |

### MAINTENANCE

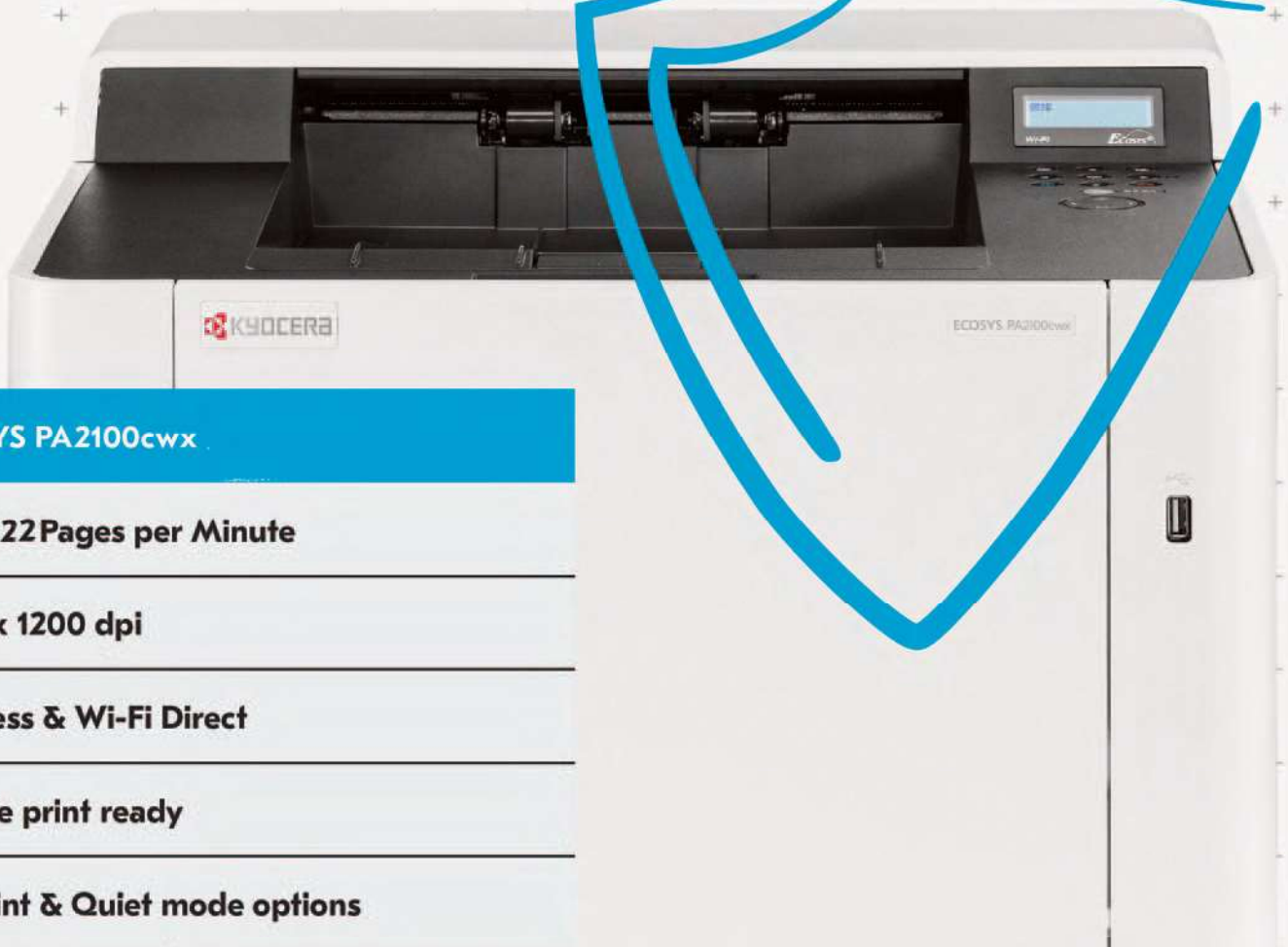
| Monthly Maintenance | Number of Copies | Overage |
|---------------------|------------------|---------|
| 13.50               | 2,500            | 0.0054  |

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| AEPA Copier and Printer Equipment |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |

**ECOSYS PA2100cwx**

# A legacy reinforced

The ECOSYS PA2100cwx & ECOSYS PA2100cx is a compact A4 printer that blends the best of Kyocera's ECOSYS technology with modern innovation to meet the needs of the most demanding workspaces, be they shared work hubs or remote locations.



## Color SFP

**Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.**

| Model                    | Description                         | AEPA Price | Annual Maintenance |
|--------------------------|-------------------------------------|------------|--------------------|
| ECOSYS PA2100cwx         | 22 ppm A4 Color Printer             | 360.00     | 200.00             |
| <b>Accessories</b>       |                                     |            |                    |
| PF-5110                  | 250 Sheet Paper Drawer (Max 1 unit) | 65.00      | 50.00              |
| SDHC Card-16G            | SD Card Memory for Storage, 16Gb    | 23.00      | -                  |
| SDHC Card-32G            | SD Card Memory for Storage, 32Gb    | 57.00      | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support  | 91.00      | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector              | 97.49      | -                  |

| MAINTENANCE         |                  |             |               |
|---------------------|------------------|-------------|---------------|
| Monthly Maintenance | Number of Copies | B&W Overage | Color Overage |
| 54.54               | 1,350            | 0.0404      | 0.1900        |

|                                   |   |   |   |   |   |   |   |     |                                |   |   |   |   |   |   |  |
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| AEPA Copier and Printer Equipment |   |   |   |   |   |   |   | 111 | Contract Number AEPA IFB 021-C |   |   |   |   |   |   |  |



› PRINT › COPY › COLOR SCAN › FAX

**ECOSYS P5026cdw Series**

COLOR PRINTERS AND  
MULTIFUNCTIONAL SYSTEMS

# BIG OFFICE FEATURES. SMALL OFFICE PACKAGE.



The **ECOSYS P5026cdw** is a versatile Color Network Printer designed for small workgroups and individual users that seek maximum productivity, reliability and affordability. Built to deliver, the compact ECOSYS P5026cdw offers the ultimate in performance/price value. From professional color quality and standard wireless capabilities to flexible media support and expandable paper supply, the ECOSYS P5026cdw tackles your day-to-day printing tasks with unmatched precision and economy.

- > Speed: 27/27 Pages Per Minute A4 Color Printer
- > Functions: Network Print
- > Max Monthly Duty Cycle: 65,000 Pages Per Month
- > Resolution: 1200 x 1200 dpi, 9600 x 600 dpi, 600 x 600 dpi
- > Standard/Maximum Paper Capacity: Single 250 Sheet Drawer, 50 Sheet Multi-purpose Tray
- > Paper Size: Statement to Legal (5.5" x 8.5" – 8.5" x 14")
- > Paper Weight Drawers: Standard/Optional: 16 lb Bond - 90 lb Index; MPT 16 lb Bond - 120 lb. Index
- > Duplexing: Standard Stackless Duplex
- > Interfaces: Standard 10/100/1000BaseTX, USB 2.0, 1 USB Host, Wireless LAN IEEE 802.11b/g/n, Wi-Fi Direct
- > PDL: PRESCRIBE, PCL6 (PCL5c/PCL-XL), KPDL3 Supporting AES, PDF Direct Print, XPS/OpenXPS Direct Print



## ECOSYS P5026cdw

## Color SFP

**Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.**

| Model                    | Description  | AEPA Price | Annual Maintenance |
|--------------------------|--|------------|--------------------|
| ECOSYS P5026cdw          | 27/27 ppm A4 Color Printer<br>With STD Wireless capability | 433.71     | 400.00             |
| <b>Accessories</b>       |  |            |                    |
| PF-5110                  | 250 Sheet Paper Drawer (Max 1 unit)                        | 65.00      | 50.00              |
| SDHC Card-16G            | SD Card Memory for Storage, 16Gb                           | 22.75      | -                  |
| SDHC Card-32G            | SD Card Memory for Storage, 32Gb                           | 56.87      | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support                         | 90.99      | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector                                     | 97.49      | -                  |

| MAINTENANCE         |                  |             |               |
|---------------------|------------------|-------------|---------------|
| Monthly Maintenance | Number of Copies | B&W Overage | Color Overage |
| 31.73               | 1,350            | 0.0235      | 0.1311        |

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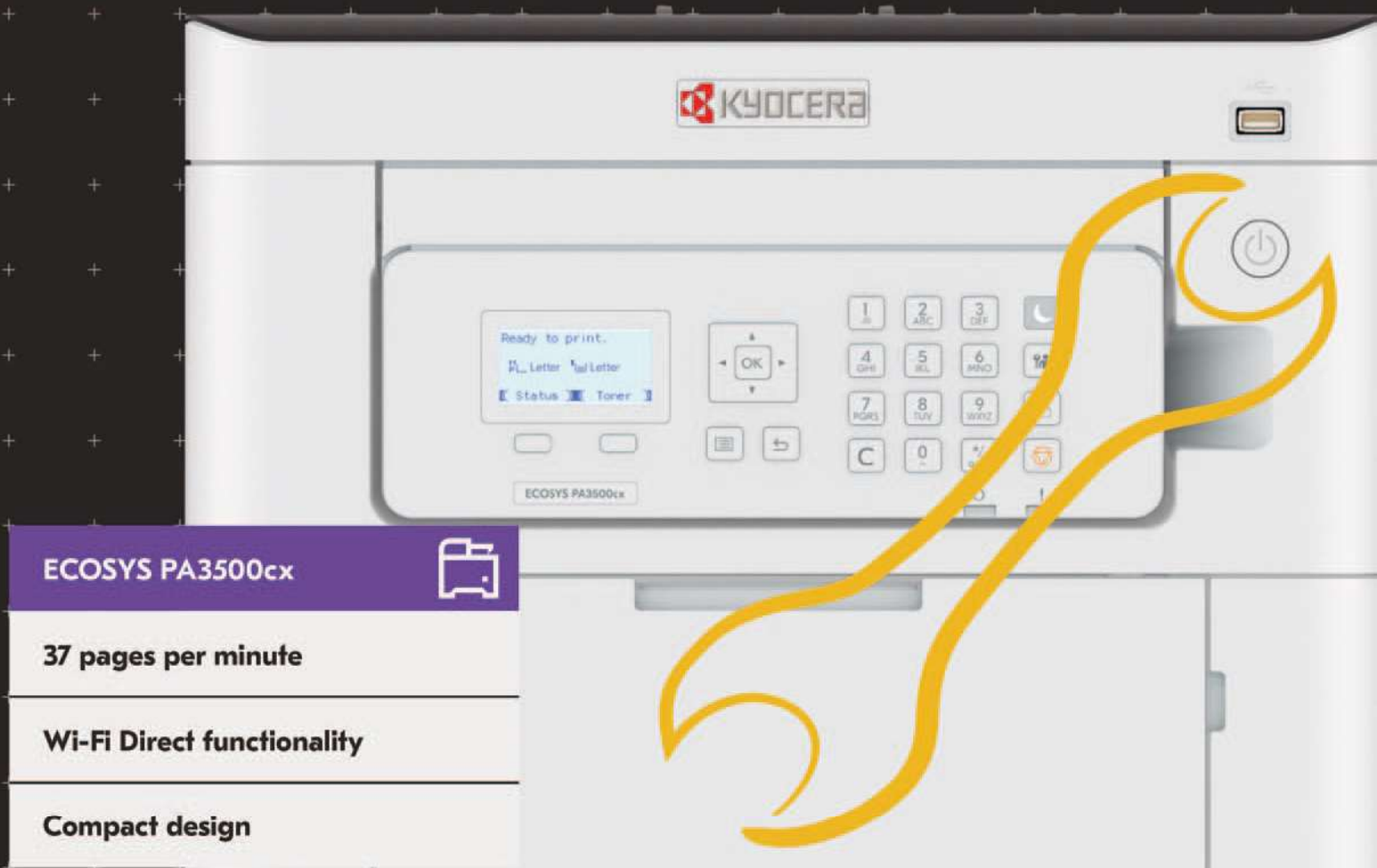
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# Your digital tool for the modern workplace

Boost your business growth and take your productivity to the next level with the ECOSYS PA3500cx printer. Made for medium to large-size work groups, this A4 color device is designed to stand the test of time with long-life components that help to reduce waste and ensure exceptional levels of reliability and data security.





## ECOSYS PA3500cx

## Color SFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price | Annual Maintenance |
|--------------------------|---|------------|--------------------|
| ECOSYS PA3500cx          | 37 ppm A4 Color Printer   | 865.51     | 400.00             |
| <b>Accessories*</b>      |   |            |                    |
| PF-5150                  | 550 Sheet Paper Tray, Legal   | 301.51     | 50.00              |
| Low Cabinet              | Low Cabinet Stand   | 161.50     | -                  |
| High Cabinet             | High Cabinet Stand  | 159.50     | -                  |
| Caster Units             | Casters   | 115.50     | -                  |
| IB-50                    | Gigabit Ethernet Board for Dual NIC                                     | 226.84     | -                  |
| IB-51                    | Wireless LAN NIC  | 306.13     | -                  |
| IB-36                    | Wireless LAN NIC<br>(Approx. 98 ft Range & Wi-Fi Direct)                | 64.35      | -                  |
| HD-6                     | SSD Memory Device (32 GB)   | 218.39     | 25.00              |
| HD-7                     | SSD Memory Device (128 GB)  | 311.98     | 25.00              |
| Card Reader Holder 12    | Card Reader Attachment<br>(refer to Card Authentication price schedule) | 80.60      | -                  |
| SDHC Card-16G            | SD Card Memory for Storage, 16Gb  | 22.75      | -                  |
| SDHC Card-32G            | SD Card Memory for Storage, 32Gb  | 56.87      | -                  |
| Data Security Kit (E)    | Hard Drive Encryption/Overwrite Kit                                     | 376.98     | -                  |
| SD-144-1GB(DDR3)         | Printer Memory (1GB)  | 103.34     | -                  |
| SD-144-2GB(DDR3)         | Printer Memory (2GB)  | 142.99     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support                                      | 90.99      | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector  | 97.49      | -                  |

### MAINTENANCE

| Monthly Maintenance | Number of Copies | B&W Overage | Color Overage |
|---------------------|------------------|-------------|---------------|
| 24.53               | 1,250            | 0.0196      | 0.1226        |

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KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>

# Excel in the digital age

The ECOSYS PA4000cx is a versatile A4 color printing solution, built with Kyocera's renowned durable components to reduce your organization's environmental footprint while providing outstanding reliability, productivity, and security. The device also allows for different media sizes and weights, up to 120 lb. Index.





## ECOSYS PA4000cx

## Color SFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price | Annual Maintenance |
|--------------------------|---|------------|--------------------|
| ECOSYS PA4000cx          | 42 ppm A4 Color Printer   | 1,041.08   | -                  |
| <b>Accessories*</b>      |   |            |                    |
| PF-5150                  | 550 Sheet Paper Tray, Legal   | 301.51     | 50.00              |
| Low Cabinet              | Low Cabinet Stand   | 161.50     | -                  |
| High Cabinet             | High Cabinet Stand  | 159.50     | -                  |
| Caster Units             | Casters   | 115.50     | -                  |
| IB-50                    | Gigabit Ethernet Board for Dual NIC                                     | 226.84     | -                  |
| IB-51                    | Wireless LAN NIC  | 306.13     | -                  |
| IB-36                    | Wireless LAN NIC<br>(Approx. 98 ft Range & Wi-Fi Direct)                | 64.35      | -                  |
| HD-6                     | SSD Memory Device (32 GB)   | 218.39     | 25.00              |
| HD-7                     | SSD Memory Device (128 GB)  | 311.98     | 25.00              |
| Card Reader Holder 12    | Card Reader Attachment<br>(refer to Card Authentication price schedule) | 80.60      | -                  |
| SDHC Card-16G            | SD Card Memory for Storage, 16Gb  | 22.75      | -                  |
| SDHC Card-32G            | SD Card Memory for Storage, 32Gb  | 56.87      | -                  |
| Data Security Kit (E)    | Hard Drive Encryption/Overwrite Kit                                     | 376.98     | -                  |
| SD-144-1GB(DDR3)         | Printer Memory (1GB)  | 103.34     | -                  |
| SD-144-2GB(DDR3)         | Printer Memory (2GB)  | 142.99     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support                                      | 90.99      | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector  | 97.49      | -                  |

### MAINTENANCE

| Monthly Maintenance | Number of Copies | B&W Overage | Color Overage |
|---------------------|------------------|-------------|---------------|
| 40.77               | 2,500            | 0.0163      | 0.1069        |

|                                   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |
|-----------------------------------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
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| +                                 | + | + | + | + | + | + | + | + | + | + | + | + | + | + | + |
| +                                 | + | + | + | + | + | + | + | + | + | + | + | + | + | + | + |
| +                                 | + | + | + | + | + | + | + | + | + | + | + | + | + | + | + |
| +                                 | + | + | + | + | + | + | + | + | + | + | + | + | + | + | + |
| AEPA Copier and Printer Equipment |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |



# Powerful and affordable output

The TASKalfa PA4500ci is the ideal A4 color printer for businesses seeking low running costs, sky-high performance, and robust data security. This versatile, compact device also offers optional Wi-Fi Direct functionality to improve and facilitate the end-user experience.



**TASKalfa PA4500ci**

**A4 color and b/w printer**

**47 pages per minute**

**Low power consumption**





## TASKalfa PA4500ci

## Color SFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                 | Description                                   | AEPA Price | Annual Maintenance |
|-----------------------|---|------------|--------------------|
| TASKalfa PA4500ci     | 47 ppm A4 Color Printer                       | 1,066.32   | 400.00             |
| <b>Accessories*</b>   |   |            |                    |
| TASKalfa PA4000cx     | 42 ppm A4 Color Printer                       | 1,041.08   | 400.00             |
| <b>Accessories*</b>   |   |            |                    |
| PF-5150               | 550 Sheet Paper Tray, Legal                   | 301.51     | 50.00              |
| Low Cabinet           | Low Cabinet Stand                             | 161.50     | -                  |
| High Cabinet          | High Cabinet Stand                            | 159.50     | -                  |
| Caster Units          | Casters                                       | 115.50     | -                  |
| IB-50                 | Gigabit Ethernet Board for Dual NIC           | 226.84     | -                  |
| IB-51                 | Wireless LAN NIC                              | 306.13     | -                  |
| IB-36                 | Wireless LAN NIC                              |            |                    |
|                       | (Approx. 98 ft Range & Wi-Fi Direct)          | 64.35      | -                  |
| HD-6                  | SSD Memory Device (32 GB)                     | 218.39     | 25.00              |
| HD-7                  | SSD Memory Device (128 GB)                    | 311.98     | 25.00              |
| Card Reader Holder 12 | Card Reader Attachment                        |            |                    |
|                       | (refer to Card Authentication price schedule) | 80.60      | -                  |
| SDHC Card-16G         | SD Card Memory for Storage, 16Gb              | 22.75      | -                  |
| SDHC Card-32G         | SD Card Memory for Storage, 32Gb              | 56.87      | -                  |
| Data Security Kit (E) | Hard Drive Encryption/Overwrite Kit           | 376.98     | -                  |
| SD-144-1GB(DDR3)      | Printer Memory (1GB)                          | 103.34     | -                  |
| SD-144-2GB(DDR3)      | Printer Memory (2GB)                          | 142.99     | -                  |

### MAINTENANCE

| Monthly Maintenance | Number of Copies | B&W Overage | Color Overage |
|---------------------|------------------|-------------|---------------|
| 35.64               | 2,500            | 0.0143      | 0.0960        |

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› PRINT

## ECOSYS P8060cdn

COLOR NETWORK  
PRINTER

# ECONOMICAL. ECOLOGICAL. ECOSYS TECHNOLOGY.



The **ECOSYS P8060cdn** brings power and performance to high-quality color printing. With output speeds up to 60 pages per minute, advanced finishing, vivid 1200 x 1200 dpi color and flexible configurations, the ECOSYS P8060cdn easily tackles both complex printing and day-to-day business requirements with ease. Kyocera's customizable Business Applications maximize efficiency, empowering your workforce to leverage printed information how, when and where they need it. Add to that Kyocera's award-winning, ultra-reliability and unique long-life technology, and you have a powerful document solution that delivers exceptional results.

- › Impactful Color and Black and White Imaging at Speeds up to 60 Pages per Minute in Black and 55 Pages per Minute in Color
- › Flexible Media Support and Paper Sizes up to 12" x 48"
- › High Capacity Paper Handling up to 7,150 Sheets

- › Customizable 9" Color Touch Screen with Intuitive, Tablet-Like Home Screen
- › HyPAS Capable to Run Kyocera Business Applications for Printing
- › Advanced Finishing Options for Professional Output, Including a 4,000 Sheet External Finisher and Optional Booklet Folding
- › Standard USB Host Interface for On-the-Go Printing
- › Convenient Wireless Printing
- › Apple AirPrint®, Google Cloud Print™ and KYOCERA Mobile Print Compatible for a Mobile Printing Solution
- › Standard Near Field Communication (NFC) for Android and Wi-Fi Direct Provides Added Smart Device Convenience
- › KYOCERA Fleet Services, a Secure Cloud-Based Monitoring System, Optimizes Device Uptime and Reduces Costs





# ECOSYS P8060cdn

## Color SFP

**Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.**

| Model                    | Description   | AEPA Price | Annual Maintenance |
|--------------------------|---|------------|--------------------|
| <b>ECOSYS P8060cdn</b>   | 60/55 PPM A3 Color Printer with STD Wireless capability     | 2,165.80   | 800.00             |
| <b>Accessories</b>       |   |            |                    |
| DF-7120                  | 1,000 Sheets Finisher<br>(Requires AK-740 for installation) | 693.06     | 50.00              |
| DF-7110                  | 4,000 Sheet Staple Finisher                                 | 1,125.00   | 100.00             |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                    | 675.06     | 50.00              |
| MT-730(B)                | 7 Bin Mailbox for DF-7110                                   | 450.04     |                    |
| PH-7A                    | Punch Unit for DF-7120/7110                                 | 301.53     |                    |
| JS-7100                  | Job Separator   | 92.26      |                    |
| PF-7100                  | Dual 500 Sheet Paper Trays                                  | 579.00     |                    |
| PF-7110                  | Dual 1,500 Sheet Paper Trays                                | 621.00     |                    |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray - Letter               | 637.71     |                    |
| UG-33                    | Upgrade Kit for Thin Print Support                          | 90.99      |                    |
| UG-34                    | Optional Printer Emulation                                  | 363.98     |                    |
| IB-50                    | Gigabit Ethernet Board for Dual NIC                         | 226.84     |                    |
| IB-51                    | Wireless LAN NIC (Does not work with Netgard)               | 306.13     |                    |
| AK-7100                  | Attachment kit for DF-7120/DF-7110                          | 72.01      |                    |
| Cabinet Stand            | Cabinet Stand   | 150.36     | -                  |
| NK-7110 (B)              | Numeric Keypad  | 78.00      |                    |
| Surge Protector-MX (15A) | 15 Amp Surge Protector                                      | 97.49      |                    |

| MAINTENANCE         |                  |             |               |
|---------------------|------------------|-------------|---------------|
| Monthly Maintenance | Number of Copies | B&W Overage | Color Overage |
| 23.60               | 4,000            | 0.0059      | 0.0488        |

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**AEPA Copier and Printer Equipment**


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Contract Number AEPA IFB 021-C

# High Performance Printing Simple & Secure

Kyocera's ECOSYS P4060dn provides a way to print more efficiently than ever before. With a range of professional finishing options combined with Kyocera's traditional reliability, you can print your documents with peace of mind. The very latest in security technology means that risks are minimized, keeping your data safe and your processes secure.



|   |   |
|---|---|
| <b>ECOSYS P4060dn</b>                           |  |
| <b>Up to 60 Pages per Minute</b>                |   |
| <b>Professional Finishing Options</b>           |   |
| <b>Customizable 9" Color Touch Screen Panel</b> |   |
| <b>Kyocera Net Manager Ready</b>                |   |





## ECOSYS P4060dn

## Monochrome SFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                    | Description   | AEPA Price | Annual Maintenance |
|--------------------------|---|------------|--------------------|
| ECOSYS P4060dn           | 60 PPM A3 B&W Printer   | 2,038.74   | 419.00             |
| <b>Accessories</b>       |   |            |                    |
| DF-7120                  | 1,000 Sheets Finisher<br>(Requires AK-7100 for installation)  | 693.06     | 50.00              |
| DF-7110                  | 4,000 Sheet Staple Finisher                                   | 1,125.00   | 100.00             |
| BF-730                   | Booklet and Tri Folding Unit for DF-7110                      | 675.06     | 50.00              |
| MT-730(B)                | 7 Bin Mailbox for DF-7110                                     | 450.04     | -                  |
| PH-7A                    | Punch Unit for DF-7120/7110                                   | 301.53     | -                  |
| JS-7100                  | Job Separator   | 92.26      | -                  |
| PF-7100                  | Dual 500 Sheet Paper Trays                                    | 579.00     | -                  |
| PF-7110                  | Dual 1,500 Sheet Paper Trays                                  | 621.00     | -                  |
| PF-7120                  | 3,000 Sheet Side Large Capacity Tray-Letter                   | 637.71     | -                  |
| UG-33                    | Upgrade Kit for Thin Print Support                            | 90.99      | -                  |
| UG-34                    | Optional Printer Emulation                                    | 363.98     | -                  |
| IB-50                    | Gigabit EtherNet Board for Dual NIC                           | 226.84     | -                  |
| IB-51                    | Wireless LAN NIC (Does not work with Netgard)                 | 306.13     | -                  |
| Banner Guide 10          | MPT Guide attachment<br>to assist the feeding of banner paper | 201.49     | -                  |
| AK-7100                  | Attachment kit for DF-7120/DF-7110                            | 72.01      | -                  |
| Cabinet Stand            | Cabinet Stand   | 150.36     | -                  |
| Stabalizer Kit           | Stabilizer Feet for Copier Cabinet Stand                      | 32.76      | -                  |
| NK-7110 (B)              | Numeric Keypad  | 78.00      | -                  |
| Surge Protector-MX (15A) | 15 Amp Surge Protector  | 97.49      | -                  |

### MAINTENANCE

| Monthly<br>Maintenance | Number of<br>Copies | Overage |
|------------------------|---------------------|---------|
| 34.92                  | 4,000               | 0.0048  |

# The new reason for your customers to choose inkjet.

The TASKalfa Pro 15000c is more of what your customers want from inkjet printing. It's a cost-efficient, right-sized alternative to conventional printing, ideal for shorter-run, highly variable jobs, yet it's also fast and reliable. Using trusted print head and ink technologies developed by Kyocera, the TASKalfa Pro 15000c delivers standout image stability, as well as consistent output from high-pigment ratio and high-permeability Kyocera inks. Welcome to a new breed of super-fast inkjet production printing from Kyocera.



|  |   |
|--|---|
| <b>TASKalfa Pro 15000c</b>               |  |
| <b>High-Speed Inkjet Printer</b>         |   |
| <b>146 ppm for Letter Simplex</b>        |   |
| <b>600 x 600 dpi Resolution</b>          |   |
| <b>14,310 Sheets Max. Paper Capacity</b> |   |





## TASKalfa Pro 15000c

## Monochrome SFP

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model               | Description                               | AEPA Price |
|---------------------|---|------------|
| TASKalfa Pro 15000c | 146/146 PPM Inkjet Production Printer     | 162,035.00 |
| <b>Accessories</b>  |   |            |
| PF-9100             | Vacuum Paper Feeder                       | 11,696.00  |
| PF-9110             | 550 Sheet MP Tray for PF-9100             | 3,302.00   |
| AK-9110             | Bridge Kit for M/F and PF-9100            | 2,790.00   |
| AK-9130             | Bridge Kit for PF-9100 and 2nd PF-9100    | 5,843.00   |
| AK-9140             | Bridge Kit for PF-9100 and PF-9110        | 473.00     |
| DE-9100             | Decurl/Dryer Unit                         | 5,365.00   |
| ST-9100             | 5,000 Sheet Stacker                       | 23,082.00  |
| DF-9100             | 100 Sheet Staple Finisher                 | 6,245.00   |
| BF-9110             | Booklet folding kit for DF-9100           | 2,489.00   |
| AK-9120             | Bridge Kit for ST-9100 and DF-9100        | 10,105.00  |
| Banner Guide 11     | Oversize Media Tray for PF-9110           | 1,470.00   |
| PT-9100             | Oversize Media Output Tray for DF-9100    | 45.00      |
| SL-9100             | Status Indicator Light                    | 1,662.00   |
| RA Cart 5010        | Roll-Away Cart for ST-9100                | 873.00     |
| IF-9100             | Distribution Unit for 3.0L Ink Containers | 11,906.00  |

### Maintenance Parts & Supplies - Trained Customer Replaceable Units

| Description                   | Yield   | Price    |
|-------------------------------|---------|----------|
| Waste Ink Container           | 1,000K  | 42.00    |
| Cleaning Tank Unit            | 1,000K  | 170.00   |
| Decurl Unit                   | 3,000K  | 1,130.00 |
| Cassette Pickup Assembly      | 600K    | 59.00    |
| Cassette Retard Assembly      | 600K    | 54.00    |
| Image Conveying Unit Overhaul | 12,000K | 3,349.00 |
| Cap Assembly Overhaul         | 60,000K | 2,136.00 |
| Wipe Blade                    | 60,000K | 1,068.00 |
| Decurl Unit for DE-9100       | 3,000K  | 1,197.00 |

### Labor/Service Contracts

| Description   | Price           |
|---|-----------------|
| <b>30 Hours of Labor</b> which expires annually. Parts and Consumables are not included (All replacement and maintenance parts, ink, cleaning fluid, waste bottle, are not included). | <b>6,667.00</b> |

**TASKalfa Pro 15000c Service Contract** (500,000 Monthly Volume). Consumables are not included (ink, cleaning fluid, waste bottles). Prints beyond the listed Monthly Volume purchased will be billed at \$0.0036 per click. **1,634.00**

**TASKalfa Pro 15000c Service Contract** (750,000 Monthly Volume). Consumables are not included (ink, cleaning fluid, waste bottles). Prints beyond the listed Monthly Volume purchased will be billed at \$0.0036 per click. **2,578.00**

**TASKalfa Pro 15000c Service Contract** (1,000,000 Monthly Volume). Consumables are not included (ink, cleaning fluid, waste bottles). Prints beyond the listed Monthly Volume purchased will be billed at \$0.0036 per click. **3,484.00**

### Consumables

| Description                            | Price Per Container/Case |
|--|--------------------------|
| Cyan ink single container (1.3L)       | 145.00                   |
| Magenta ink single container (1.3L)    | 145.00                   |
| Yellow ink single container (1.3L)     | 145.00                   |
| Black ink single container (1.3L)      | 120.00                   |
| Cyan ink case [6 ctrs./case] (1.3L)    | 786.00                   |
| Magenta ink case [6 ctrs./case] (1.3L) | 786.00                   |
| Yellow ink case [6 ctrs./case] (1.3L)  | 786.00                   |
| Black ink case [6 ctrs./case] (1.3L)   | 654.00                   |
| Cyan ink single container (3.0L)       | 283.00                   |
| Magenta ink single container (3.0L)    | 283.00                   |
| Yellow ink single container (3.0L)     | 283.00                   |
| Black ink single container (3.0L)      | 236.00                   |
| Cyan ink case [4 ctrs./case] (3.0L)    | 1,028.00                 |
| Magenta ink case [4 ctrs./case] (3.0L) | 1,028.00                 |
| Yellow ink case [4 ctrs./case] (3.0L)  | 1,028.00                 |
| Black ink case [4 ctrs./case] (3.0L)   | 856.00                   |

### Print Head Warranty

| Description                                  | Price            |
|--|------------------|
| 4 Year Extended Warranty Up to 8 Print Heads | <b>10,715.00</b> |

*4 Year Extended Warranty for the TASKalfa Pro 15000C Print Head is Required. This applies to the first installation of the TASKalfa Pro 15000c at an end user or Dealer Location.*

See pricing for the Printing System 50 for TASKalfa Pro 15000c on next page.



### Printing System 50 for TASKalfa Pro 15000c

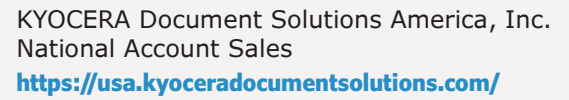
| Model                  | Description  | AEPA Price |
|------------------------|--|------------|
| EFI Printing System 50 | EFI Controller for TASKalfa Pro 15000c <1-2>         | 20,640.00  |
| EFI Interface Kit 50   | Interface Kit for EFI Printing System 50 <3>         | 1,188.00   |
| EFI ES-3000            | EFI Spectrophotometer <1>                            | 2,098.00   |
| CPS V5.X - ES-3000     | Color Profiler Suite V5.X for Printing System 50 <2> | 3,502.00   |
| CPS V5.X - ES-3000     | CPS V5.X - ES-3000 with 3 Years Support <2>          | 5,679.00   |
| CPS V5.X - ES-3000     | CPS V5 - ES-3000 with 5 Years Support <2>            | 6,760.00   |
| CPS V5.X - Software    | CPS V5.X (Software Only)                             | 2,911.00   |
| CPS V5.X - Software    | CPS V5.X (Software Only) with 3 Years Support        | 4,193.00   |
| CPS V5.X - Software    | CPS V5.X (Software Only) with 5 Years Support        | 5,274.00   |
| Upgrade License Kit    | CPS Upgrade from v3.X to V5.X                        | 1,181.00   |
| ES-6000 Bundle         | CPS with ES-6000 <3>                                 | 11,474.00  |
| Fiery Impose           | Job Impositioning Software                           | 2,500.00   |
| Fiery Compose          | Make-Ready Software                                  | 1,100.00   |
| "Fiery Impose          | Job Impositioning Software (Digital Delivery)        | 2,575.00   |
| "Fiery Compose         | Make-Ready Software (Digital Delivery)               | 1,133.00   |
| Fiery JobFlow          | Fiery JobFlow with 1 Year Support                    | 6,420.00   |
| Graphic Arts Package   | Premium Edition; Fiery System FS100 and newer        | 10,169.00  |
| Fiery JobMaster-Impose | Fiery JobMaster with 1 Year Support                  | 8,357.00   |
| 22" FACI Furniture Kit | FACI Furniture Kit Option <4>                        | 3,326.00   |
| 27" FACI Furniture Kit | FACI Furniture Kit Option <4>                        | 4,989.00   |
| CPS M&S Renewal        | 1 Year M&S Renewal for EFI Fiery CPS                 | 400.00     |
| JobFlow M&S Renewal    | 1 Year M&S Renewal for EFI Fiery JobFlow             | 1,251.00   |
| JobMaster M&S Renewal  | 1 Year M&S Renewal for EFI Fiery JobMaster-Impose    | 1,506.00   |



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| AEPA Copier and Printer Equipment |   |   |   |   |   | + | + | + | + | + | + | + | + | + | + |







## KYOCERA WIDE FORMAT PRICING

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model            | Description  | AEPA Price |
|------------------|--|------------|
| <b>MAINFRAME</b> |  |            |
| KIP 730C         | 2 Roll Color Print System (6D/A1 PPM) - Top Stacking                                   | 29,166.00  |
| KIP 740C         | 2 Roll Multi-function Color System (6D/A1 PPM) - Top Stacking                          | 31,250.00  |
| KIP 750C         | 2 Roll Color Print System (8D BW/6D Color) - Top Stacking                              | 32,292.00  |
| KIP 760C         | 2 Roll Color MFP System (8D BW/6D Color) - Top Stacking                                | 35,419.00  |
| KIP 770C         | 4 Roll Color Print System (8D BW/6D Color) -Top Stacking                               | 35,419.00  |
| KIP 780C         | 4 Roll MFP System (8D BW/6D Color) - Top Stacking                                      | 38,543.00  |
| KIP 790C         | 4 Roll Color MFP System w/ 2300 Scanner (8D BW/6D Color) - Top Stacking                | 47,919.00  |
| KIP 755C         | 2 Roll Color Print System (12D BW/10D Color PPM) -<br>Top Stacking & Optional Stacking | 35,592.00  |

### SUPPLIES and ACCESSORIES

|  |        |
|--|--------|
| PDF Format Printing Keycode 700C Series                                | 683.00 |
| KIP Accounting & Cost Center 700C Series                               | 636.00 |
| KIP 600/700C Series - Cyan Toner - 2 x 500 gram cartridges (1) Case    | 183.00 |
| KIP 600/700C Series - Magenta Toner - 2 x 500 gram cartridges (1) Case | 183.00 |
| KIP 600/700C Series - Yellow Toner - 2 x 500 gram cartridges (1) Case  | 183.00 |
| KIP 600/700C Series - Black Toner - 2 x 500 gram cartridges (1) Case   | 183.00 |
| Waste Toner Receptacles (4 units)                                      | 76.00  |

### MAINFRAME

|          |   |           |
|----------|---|-----------|
| KIP 765C | 2 Roll Multi-function Color System - (12 BW/10 Color PPM) -<br>Top Stacking & Optional Stacking                             | 38,642.00 |
| KIP 775C | 4 Roll Color Print System (12 BW/10 Color PPM) -<br>Top Stacking & Optional Stacking  | 38,642.00 |
| KIP 785C | 4 Roll Multi-function Color System (12 BW/10 Color PPM) -<br>Top Stacking & Optional Stacking                               | 41,693.00 |
| KIP 795C | 4 Roll Color Production System (12 BW/10 Color PPM) -<br>with 2300 Scanner & Stand Color - Top Stacking & Optional Stacking | 50,848.00 |

### SUPPLIES and ACCESSORIES

|   |          |
|---|----------|
| KIP 700C Auto Stacker   | 2,399.00 |
| PDF Format Printing Keycode 700C Series                                   | 683.00   |
| KIP Accounting & Cost Center 700C Series                                  | 636.00   |
| Removeable Secure Hard Drive Connection Kit (Security Option) 700C Series | 359.00   |
| KIP 600/700C Series - Cyan Toner - 2 x 500 gram cartridges (1) Case       | 183.00   |
| KIP 600/700C Series - Magenta Toner - 2 x 500 gram cartridges (1) Case    | 183.00   |
| KIP 600/700C Series - Yellow Toner - 2 x 500 gram cartridges (1) Case     | 183.00   |
| KIP 600/700C Series - Black Toner - 2 x 500 gram cartridges (1) Case      | 183.00   |
| Waste Toner Receptacles (4 units)   | 76.00    |

### MAINFRAME

|          |  |           |
|----------|--|-----------|
| KIP 970C | 4 Roll High Demand Color Print System with<br>Professional Edge Stacker                                      | 52,609.00 |
| KIP 980C | 4 Roll High Demand MFP System with Professional Edge Stacker<br>and 720 CIS Color Scan Station               | 56,286.00 |
| KIP 990C | 4 Roll High Demand Color Production System with Professional<br>Edge Stacker and 2300 CCD Color Scan Station | 66,099.00 |

### SUPPLIES and ACCESSORIES

|   |          |
|---|----------|
| PDF Format Printing Keycode   | 1,037.00 |
| KIP Accounting & Cost Center 700C Series                                  | 636.00   |
| Removeable Secure Hard Drive Connection Kit (Security Option) 700C Series | 359.00   |
| KIP 900 Series Auto Stacker   | 4,129.00 |
| Cyan Toner - 2 x 1,500 gram cartridges (1) Case                           | 485.00   |
| Magenta Toner - 2 x 1,500 gram cartridges (1) Case                        | 485.00   |
| Yellow Toner - 2 x 1,500 gram cartridges (1) Case                         | 485.00   |
| Black Toner - 2 x 1,500 gram cartridges (1) Case                          | 417.00   |
| Waste Toner Receptacles (4 units)   | 76.00    |

## KYOCERA WIDE FORMAT PRICING

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model   | Description  | AEPA Price |
|---|--|------------|
| <b>MAINFRAME</b>  |  |            |
| KIP 7171G 4D  | 1 Roll BW MFP System with CIS Color Scanning   | 15,586.00  |
| KIP 7172G 4D  | 2 Roll BW MFP System with CIS Color Scanning   | 17,488.00  |
| KIP 7171G 6D  | 1 Roll BW MFP System with CIS Color Scanning   | 16,698.00  |
| KIP 7172G 6D  | 2 Roll BW MFP System with CIS Color Scanning   | 19,083.00  |
| <b>SUPPLIES and ACCESSORIES</b>   |  |            |
| KIP 1200 Auto Stacker   |  | 2,185.00   |
| PDF Format Printing Keycode   |  | 943.00     |
| KIP Accounting & Cost Center 700C Series  |  | 636.00     |
| Rear Print Receiving Tray   |  | 813.00     |
| Original and Print Receiving Tray   |  | 1,154.00   |
| Common Access Card (CAC) Identification device<br>used for DoD authentication (Security Option) |  | 1,995.00   |
| Removable Secure Hard Drive Connection Kit (Security Option)                                    |  | 359.00     |
| Black Toner - 2 x 400 gram cartridges (1) Case  |  | 274.00     |
| <b>MAINFRAME</b>  |  |            |
| KIP 7572G 10D   | 2 Roll BW Workgroup Print System with Top Stacking   | 23,815.00  |
| KIP 7574G 10D   | Roll BW Workgroup Print System with Top Stacking   | 25,953.00  |
| KIP 7582G 8D  | 2 Roll BW MFP System with CIS Color Scanner and Top Stacking   | 25,495.00  |
| KIP 7584G 8D  | 4 Roll BW MFP System with CIS Color Scanner and Top Stacking   | 27,710.00  |
| KIP 7582G 10D   | 2 Roll BW MFP System with CIS Color Scanner and Top Stacking   | 28,819.00  |
| KIP 7584G 10D   | 4 Roll BW MFP System with CIS Color Scanner and Top Stacking   | 31,035.00  |
| <b>SUPPLIES and ACCESSORIES</b>   |  |            |
| KIP 1200 Auto Stacker   |  | 2,185.00   |
| PDF Format Printing Keycode   |  | 1,192.00   |
| KIP Accounting & Cost Center 700C Series  |  | 636.00     |
| Common Access Card (CAC) Identification device<br>used for DoD authentication (Security Option) |  | 1,995.00   |
| Removable Secure Hard Drive Connection Kit (Security Option)                                    |  | 359.00     |
| Black Toner - 2 x 600 gram cartridges (1) Case  |  | 323.00     |
| <b>MAINFRAME</b>  |  |            |
| KIP 7974G 14D   | 4 Roll BW Production Print System with Top Stacking  | 31,588.00  |
| KIP 7984G 14D   | 4 Roll BW MFP System with CIS Color Scanner and Top Stacking   | 35,948.00  |
| KIP 7994G 14D   | 4 Roll BW Production System with CCD Color Scanner<br>and Top Stacking (Dual Footprint)              | 45,445.00  |
| <b>SUPPLIES and ACCESSORIES</b>   |  |            |
| KIP 1200 Auto Stacker   |  | 2,185.00   |
| PDF Format Printing Keycode   |  | 2,043.00   |
| KIP Accounting & Cost Center 700C Series  |  | 636.00     |
| Common Access Card (CAC) Identification device<br>used for DoD authentication (Security Option) |  | 1,995.00   |
| Removable Secure Hard Drive Connection Kit (Security Option)                                    |  | 359.00     |
| Black Toner - 2 x 700 gram cartridges (1) Case  |  | 607.00     |
| <b>MAINFRAME</b>  |  |            |
| KIP 2300 CCD Scanner  | Includes System K Image Pro software for Color and<br>B&W scan to file (PC and Monitor NOT included) | 17,881.00  |
| KIP 720 CIS Scanner   | Includes System K Image Pro software for Color and<br>B&W scan to file (PC and Monitor NOT included) | 8,723.00   |
| <b>SUPPLIES and ACCESSORIES</b>   |  |            |
| Scanner stand   | For KIP 2300 and 720 Scanners  | 1,147.00   |
| KIP 720 Rear<br>Original Stacking Tray  | Rear Original Stacking Tray  | 175.00     |



## KYOCERA WIDE FORMAT PRICING

Includes Delivery and Installation. Lease Rates are available, contact your National Account Manager.

| Model                                      | Description   | AEPA Price |
|--|---|------------|
| <b>ADDITIONAL SUPPLIES and ACCESSORIES</b> |   |            |
| KIPFold 2800                               | For KIP 71 Series Systems   | 33,204.00  |
| KIPFold 2800                               | For KIP 75 Series Systems   | 33,204.00  |
| KIPFold 2800                               | For KIP 79 Series Systems   | 33,204.00  |
| KIPFold 2800                               | For KIP 700C Series Systems   | 37,015.00  |
| KIPFold 2800                               | For KIP 900 Series Systems  | 33,204.00  |
| KIPFold 2800 Option:                       | Extended length fan fold for document lengths<br>in excess of 17 feet via keycode | 4,586.00   |
| KIPFold 1600                               | Portable Stand-alone Folder   | 12,305.00  |
| MapFold 10CM                               | Map Folder  | 1,066.00   |
| KIPFold 1700                               | For KIP 71 Series Systems   | 18,459.00  |
| KIPFold 1700                               | For KIP 75 Series Systems   | 18,459.00  |
| KIPFold 1700                               | For KIP 79 Series Systems   | 18,459.00  |
| KIPFold 1700                               | For KIP 700C Series Systems   | 19,776.00  |
| KIPFold 1700                               | Extended Length FanFold   | 1,163.00   |
| KIPFold 1800                               | For KIP 71 Series Systems   | 30,527.00  |
| KIPFold 1800                               | For KIP 75 Series Systems   | 30,527.00  |
| KIPFold 1800                               | For KIP 79 Series Systems   | 30,527.00  |
| KIPFold 1800                               | For KIP 700C Series Systems   | 32,703.00  |
| KIPFold 1800                               | Offline Feed Table  | 2,091.00   |
| KIP FOLD 2800                              | MapFold 10CM  | 4,264.00   |
| KIP FOLD 2800                              | Roll Tray Fan Kit   | 631.00     |
| KIPFold 2800 w/Tab                         | For 71 Series Systems   | 40,350.00  |
| KIPFold 2800 w/Tab                         | For 75 Series Systems   | 40,350.00  |
| KIPFold 2800 w/Tab                         | For 79 Series Systems   | 40,350.00  |
| KIPFold 2800 w/Tab                         | For 900 Series Systems  | 40,350.00  |



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| AEPA Copier and Printer Equipment |   |   |   |   |   | + | + | + | + | + | + | + | + | + | + |

# SOFTWARE OFFERINGS

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| PRODUCT   | DESCRIPTION  | PRICE  |
|---|--|--------|
| <i>"Software Note: Some software may require a Statement of Work in order to determine the type and number of user and device licenses and the professional services hours needed to install the software."</i> |  |        |
| Professional Services   | Installation Professional Services   | 150.00 |
| AccuSender Fax  | AccuSender Fax is a business application that enables users to send scanned documents as faxes directly from your KYOCERA MFP. Through integration with most popular fax servers on the market, users simply scan a hardcopy document or select one from stored archives, configure it as an attachment to an e-mail message, and use the recipient's fax number as the e-mail address. The fax server translates the attachment, which is then processed as an incoming fax by the recipient's fax machine.   | 199.00 |
| Exchange Connector  | Kyocera's Exchange Connector enables the user to securely send e-mails using their Microsoft® Exchange account directly at the Kyocera MFP. It simplifies scanning and sending electronic documents to the recipient, while leveraging audit trail features of Microsoft Exchange for security and compliance purposes.  | 260.00 |
| HomePOINT Advanced  | KYOCERA HomePOINT Advanced at the MFP, allows you to scan and send documents to your network home folder or sub-folder within it. In addition, KYOCERA HomePOINT Advanced allows you to browse through sub-folders within your network home folder, create new sub-folders and even access and print PDF documents that are already in your home folder – eliminating the need use your PC or workstation to complete the task. For a more streamlined experience, KYOCERA HomePOINT Advanced enables you to use your HID card to login to the application.  | 242.00 |
| PinPoint Scan 3   | With Kyocera's PinPoint Scan application, scanning to your PC or MAC from your network connected MFPs becomes as easy as scanning from a desktop scanner but with the added speed, security and versatility Kyocera MFPs provide. With one easy-to-install application, your employees will have their own personalized scanning solution designed to fit their unique workflow needs. Personalized scanning destinations can be easily created and managed without the need for IT intervention. These destinations then become simple one-touch buttons on the MFP control panel. When employees want to scan a document, all they have to do is access the PinPoint Scan 3 application on the KYOCERA MFP, enter their pin code, select a destination, and they're ready to go! | 319.00 |
| Card Auth. Kit(B)<br>TWN4 MultiTech-P DT-U45-b  | Card Authentication Kit(B) with TWN4 MultiTech-P DT-U45-b, Handles over 60 different technologies including the HID i-Class card's UID. Includes NFC(Near field communications).   | 300.00 |
| Card Auth. Kit(B)<br>TWN4 MultiTech-PI DT-U45-b   | Card Authentication Kit(B) with TWN4 MultiTech- PI DT-U45-b, Includes all that the TWN4-P reader does, but has the added ability to read the PAC(Physical Access Code) of a HID i-Class card.  | 343.00 |
| Card Auth. Kit(B) TWN4 MultiTech<br>LEGIC 42-P DT-U20-b   | Card Authentication Kit (B) with TWN4 MultiTech LEGIC 42 DT-U20-b, Supports (Legic only) 40 card types- can be configured.   | 304.00 |
| Card Auth. Kit(B) TWN4 MultiTech<br>LEGIC 42 DT-U20-b   | Card Authentication Kit (B) with TWN4 MultiTech LEGIC 42-P DT-U20-b, Includes all that the TWN4 LEGIC 42 does, but has 10 additional technologies.   | 350.00 |
| CPCov 2 Kit US (Net2USB V2)   | Allows for card based authentication, and print release on legacy MFP's and printers that do not support USB card readers. They may be single function printers, and have no way of authenticating or no USB ports   | 207.00 |



| PRODUCT                           | DESCRIPTION   | PRICE     |
|-----------------------------------|---|-----------|
| Google Connector                  | Kyocera's Google Connector is a business application that enables end users to access their Gmail and Google Calendars. Users have the ability to view and print their e-mails as well as print and send attachments. Kyocera's Google Connector also enables a user to print out monthly calendars including events. | 100.00    |
| DMConnect                         | DMConnectDMConnect is a cost effective document capture and distribution application that streamlines processes throughout the document life cycle."  | 776.00    |
| DMConnectpowered by OmniPage OCR" | DMConnect includes Nuance OmniPage OCR softwareDMConnect is a cost effective document capture and distribution application that streamlines processes throughout the document life cycle.   | 1,219.00  |
| CentraQ Single License            | CentraQ allows users to send a file to a designated print queue then access and print that job from any supported Kyocera device in the network—right from it's touchscreen (Single License)  | 277.00    |
| CentraQ4-Pack License             | CentraQ allows users to send a file to a designated print queue then access and print that job from any supported Kyocera device in the network—right from it's touchscreen.(4-Pack License).   | 1,105.00  |
| CentraQ10-Pack License            | CentraQ allows users to send a file to a designated print queue then access and print that job from any supported Kyocera device in the network—right from it's touchscreen.(10-Pack License).  | 2,722.00  |
| CentraQ Pro Single License        | CentraQ Pro contains all features of CentraQ plus tracking and reporting the output of all KYOCERA MFPs and Printers that are integrated with the application. (Single License).  | 362.00    |
| CentraQ Pro 4-Pack License        | CentraQ Pro contains all features of CentraQ plus tracking and reporting the output of all KYOCERA MFPs and Printers that are integrated with the application.(4-Pack License).   | 1,451.00  |
| CentraQ Pro 10-Pack License       | CentraQ Pro contains all features of CentraQ plus tracking and reporting the output of all KYOCERA MFPs and Printers that are integrated with the application.(10-Pack License).  | 3,626.00  |
| CentraQ Pro 40-Pack License       | CentraQ Pro contains all features of CentraQ plus tracking and reporting the output of all KYOCERA MFPs and Printers that are integrated with the application.(40-Pack License).  | 14,506.00 |
| Teaching Assistant                | Business application for automated printing and grading of bubble sheet tests   | 899.00    |
| KNMP 1 device Server license      | Server license for 1 device   | 112.00    |
| KNMP 1 device SW MNT              | Server license Maintenance for1 device  | 22.00     |
| KNMP E-Terminal Lite 1 license    | Device license  | 216.00    |
| KNMP E-Terminal 1 license         | Device license for 1 HyPAS device   | 424.00    |
| KNMP E-Terminal/ Lite 1 pc SW MNT | Device license Maintenance for 1 device   | 46.67     |

| PRODUCT  | DESCRIPTION  | PRICE         |
|--|--|---------------|
| <b>MyQ X Enterprise License (1-9)</b>                | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>380.00</b> |
| <b>MyQ X Enterprise License (10-39)</b>              | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>345.00</b> |
| <b>MyQ X Enterprise License (40-99)</b>              | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>288.00</b> |
| <b>MyQ X Enterprise License (100+)</b>               | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>230.00</b> |
| <b>MyQ X Enterprise Assurance (1-9)<br/>1 Year</b>   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>76.00</b>  |
| <b>MyQ X Enterprise Assurance (10-39)<br/>1 Year</b> | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>69.00</b>  |
| <b>MyQ X Enterprise Assurance (40-99)<br/>1 Year</b> | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>58.00</b>  |
| <b>MyQ X Enterprise Assurance (100+)<br/>1 Year</b>  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>46.00</b>  |
| <b>MyQ X Enterprise Assurance (1-9)<br/>3 Year</b>   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>172.00</b> |
| <b>MyQ X Enterprise Assurance (10-39)<br/>3 Year</b> | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>156.00</b> |
| <b>MyQ X Enterprise Assurance (40-99)<br/>3 Year</b> | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>130.00</b> |
| <b>MyQ X Enterprise Assurance (100+)<br/>3 Year</b>  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>104.00</b> |
| <b>MyQ X Enterprise Assurance (1-9)<br/>5 Year</b>   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>286.00</b> |
| <b>MyQ X Enterprise Assurance (10-39)<br/>5 Year</b> | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>259.00</b> |
| <b>MyQ X Enterprise Assurance (40-99)<br/>5 Year</b> | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>217.00</b> |
| <b>MyQ X Enterprise Assurance (100+)<br/>5 Year</b>  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>173.00</b> |
| <b>MyQ X Ultimate License (1-9)</b>                  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>760.00</b> |
| <b>MyQ X Ultimate License (10-39)</b>                | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>690.00</b> |
| <b>MyQ X Ultimate License (40-99)</b>                | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>576.00</b> |
| <b>MyQ X Ultimate License (100+)</b>                 | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>460.00</b> |
| <b>MyQ X Ultimate Assurance (1-9)<br/>1 Year</b>     | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>152.00</b> |
| <b>MyQ X Ultimate Assurance (10-39)<br/>1 Year</b>   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>138.00</b> |
| <b>MyQ X Ultimate Assurance (40-99)<br/>1 Year</b>   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>116.00</b> |
| <b>MyQ X Ultimate Assurance (100+)<br/>1 Year</b>    | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>92.00</b>  |

| PRODUCT  | DESCRIPTION  | PRICE           |
|--|--|-----------------|
| <b>MyQ X Ultimate Assurance (1-9)</b><br>3 Year  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>344.00</b>   |
| <b>MyQ X Ultimate Assurance (10-39)</b><br>3 Year  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>312.00</b>   |
| <b>MyQ X Ultimate Assurance (40-99)</b><br>3 Year  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>260.00</b>   |
| <b>MyQ X Ultimate Assurance (100+)</b><br>3 Year   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>208.00</b>   |
| <b>MyQ X Ultimate Assurance (1-9)</b><br>5 Year  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>572.00</b>   |
| <b>MyQ X Ultimate Assurance (10-39)</b><br>5 Year  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>518.00</b>   |
| <b>MyQ X Ultimate Assurance (40-99)</b><br>5 Year  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>434.00</b>   |
| <b>MyQ X Ultimate Assurance (100+)</b><br>5 Year   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>346.00</b>   |
| <b>MyQ X, Extended License, Virtual Machine High Availability Mode</b>                   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>920.00</b>   |
| <b>MyQ X, Extended License, PCL Preview</b>  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>1,400.00</b> |
| <b>MyQ X, Extended License, Job Archiving</b>  | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>920.00</b>   |
| <b>MyQ TerminalPro, power adapter EU, requires Reader or Touch panel</b>                 | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>230.00</b>   |
| <b>MyQ Touch Panel Pro 7", mini/micro USB cable, holder</b>                              | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>280.00</b>   |
| <b>Keycounter Cable for Multifunctional Device - specify a model</b>                     | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>26.00</b>    |
| <b>MyQ Terminal Extended Warranty</b><br>2 Years   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>60.00</b>    |
| <b>MyQ Terminal Extended Warranty</b><br>3 Years   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>95.00</b>    |
| <b>MyQ Terminal Extended Warranty</b><br>4 Years   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>160.00</b>   |
| <b>MyQ Terminal Extended Warranty</b><br>5 Years   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>200.00</b>   |
| <b>MyQ EasyBox, SSD 128GB, RAM 4GB, SDHC backup, Win Emb 8.1 Pro, MyQ 7 preinstalled</b> | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>1,000.00</b> |
| <b>MyQ Easy Box Extended Warranty</b><br>3 Years   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>95.00</b>    |
| <b>MyQ Easy Box Extended Warranty</b><br>4 Years   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>190.00</b>   |
| <b>MyQ Easy Box Extended Warranty</b><br>5 Years   | Accounting & reporting, authentication, print& follow, mobile print, personalized workflows, & device management | <b>330.00</b>   |

## TASKalfa 7353ci/8353ci

### EFI FIERY Controller\* Optional Software for Printer System(16)

| MODEL                                 | DESCRIPTION  | AEPA PRICE |
|---------------------------------------|--|------------|
| Printing System 16                    | EFI fiery Controller for Printing System 16  | 9,890.00   |
| Printing System Interface Kit 15      | Interface Kit for Printing System (15),<br>Includes mounting Kit and circuit board | 750.00     |
| CPS Support &<br>Maintenance Contract | 1 Year EFI Color Profiler Kit Support  | 400.00     |
| EFI Hot Folder & Virtual Printer      | EFI Hot Folder & Virtual Printer   | 995.00     |
| EFI Color Profiler Suite V4           | EFI Color Profiler Kit, Include ES-2000 (For printing System (16)                  | 3,400.00   |
| EFI Color Profiler Suite V4           | EFI Color Profiler Kit, Include ES-2000<br>For printing System (16) with Support   | 3,100.00   |
| EFI Color Profiler Suite V4           | EFI Color Profiler Kit, Include ES-2000<br>(or printing System (16) ) with Support | 3,900.00   |
| EFI Color Profiler Suite V4           | EFI Color Profiler Suite V4 (Software Only)  | 2,300.00   |
| EFI Color Profiler Suite V4           | EFI Color Profiler Suite V4 (Software Only) with Support                           | 3,100.00   |
| EFI Sequence Impose                   | EFI Sequence Impose (For printing System (16) )                                    | 2,500.00   |
| EFI Productivity package              | "Automate job processes to achieve maximum productivity & color"                   | 5,300.00   |
| EFI Sequence Compose                  | EFI Sequence Compose For printing System (16) )                                    | 1,100.00   |
| EFI Sequence Suite                    | EFI Sequence Suite [Impose+Compose] For printing System (16) )                     | 3,000.00   |
| CPS V5.X - ES-3000                    | Color Profiler Suite V5.X for Printing System 50                                   | 3,502.00   |
| CPS V5.X - ES-3000                    | CPS V5.X - ES-3000 with 3 Years Support  | 5,679.00   |
| CPS V5.X - ES-3000                    | CPS V5.X - ES-3000 with 5 Years Support  | 6,760.00   |
| CPS M&S Contract                      | 1 Year Maintenance and Support for CPS V5  | 400.00     |
| CPS V5.X - Software                   | CPS V5.X - ES-3000 (Software Only)   | 2,911.00   |
| CPS V5.X - Software                   | CPS V5.X - ES-3000 (Software Only) with 3 Years Support                            | 4,193.00   |
| CPS V5.X - Software                   | CPS V5.X - ES-3000 (Software Only) with 5 Years Support                            | 5,274.00   |
| Hot Folder & Virtual Printer          | EFI Hot Folder & Virtual Printer   | 995.00     |
| SeeSequence Impose                    | SeeSequence Impose (Digital Delivery)  | 2,575.00   |
| SeeSequence Compose                   | SeeSequence Compose (Digital Delivery)   | 1,133.00   |
| SeeSequence Suite                     | SeeSequence Suite [Impose+Compose]   | 3,000.00   |
| Productivity Package                  | Automate Job Processes - Productivity & Right Color                                | 5,300.00   |

**Note:** All Solution Software for Printing System(16) require Printing System(16)

## TASKalfa 3554ci/4054ci/5054ci/7054ci

### EFI FIERY Controller\* Optional Software for Printer System(17)

| MODEL                                 | DESCRIPTION   | AEPA PRICE |
|---------------------------------------|---|------------|
| EFI Printing System 17                | EFI fiery Controller for Printing System 17             | 4,882.00   |
| EFI Interface Kit 15(B)               | Interface Kit for EFI Printing System 17                | 803.00     |
| EFI ES-3000                           | EFI Spectrophotometer                                   | 2,098.00   |
| CPS V5.X - ES-3000                    | Color Profiler Suite V5.X for Printing System 50        | 3,502.00   |
| CPS V5.X - ES-3000                    | CPS V5.X - ES-3000 with 3 Years Support                 | 5,679.00   |
| CPS V5.X - ES-3000                    | CPS V5.X - ES-3000 with 5 Years Support                 | 6,760.00   |
| CPS V5.X - Software                   | CPS V5.X - ES-3000 (Software Only)                      | 2,911.00   |
| CPS V5.X - Software                   | CPS V5.X - ES-3000 (Software Only) with 3 Years Support | 4,193.00   |
| CPS V5.X - Software                   | CPS V5.X - ES-3000 (Software Only) with 5 Years Support | 5,274.00   |
| Fiery Impose (Digital Delivery)       | Job Impositioning Software (Digital Delivery)           | 2,575.00   |
| Fiery Compose (Digital Delivery)      | Make Ready Software (Digital Delivery)                  | 1,133.00   |
| CPS Support &<br>Maintenance Contract | 1 Year EFI Color Profiler Kit Support                   | 400.00     |
| EFI Hot Folder &<br>Virtual Printer   | EFI Hot Folder & Virtual Printer                        | 995.00     |

**Note:** All Solution Software for Printing System(17) require Printing System(17)

## TASKalfa 3253ci

### EFI FIERY Controller\* Optional Software for Printer System(15)

| MODEL  | DESCRIPTION  | AEPA PRICE |
|--|--|------------|
| Printing System 15   | Print System 15  | 6,220.00   |
| Printing System Interface Kit 15                                 | Interface Kit for Printing System (15), Includes mounting Kit and circuit board        | 750.00     |
| EFI Color Profiler Suite V4 (incl'd ES-2000)                     | EFI Color Profiler Kit, Include ES-2000 (For printing System (15))                     | 3,400.00   |
| EFI Color Profiler Suite V4 (incl'd ES-2000) with 3 Year Support | EFI Color Profiler Kit, Include ES-2000 (For printing System (15)) with 3 Year Support | 3,100.00   |
| EFI Color Profiler Suite V4 (incl'd ES-2000)                     | EFI Color Profiler Kit, Include ES-2000 (For printing System (15)) with 5 Year Support | 3,900.00   |
| CPS Support and Maintenance Contract                             | 1 Year EFI Color Profiler Kit Support  | 400.00     |
| EFI Color Profiler Suite V4                                      | EFI Color Profiler Suite V4 (Software Only)  | 2,300.00   |
| EFI Color Profiler Suite V4                                      | EFI Color Profiler Suite V4 (Software Only) with Support                               | 3,100.00   |
| EFI Color Profiler Suite V4                                      | EFI Color Profiler Suite V4 (Software Only) with Support                               | 3,900.00   |
| EFI Hot Folder & Virtual Printer                                 | EFI Hot Folder & Virtual Printer. (For printing System (15 )                           | 995.00     |
| EFI Sequence Impose  | EFI Sequence Impose (For printing System (15))   | 2,500.00   |
| EFI Productivity package   | Automate job processes to achieve maximum productivity & the right color               | 5,300.00   |
| EFI Sequence Compose   | EFI Sequence Compose (For printing System (15))  | 1,100.00   |
| EFI Sequence Suite [Impose+Compose]                              | EFI Sequence Suite [Impose+Compose] (For printing System (15))                         | 3,000.00   |

**Note:** All Solution Software for Printing System(15) require Printing System(15)



KYOCERA Document Solutions America, Inc.  
National Account Sales

<https://usa.kyoceradocumentsolutions.com/>



# AEPA

Contract Number AEPA IFB 021-C

#### **About KYOCERA Document Solutions America, Inc.**

Kyocera Document Solutions America, Inc. (<https://usa.kyoceradocumentsolutions.com>) is a group company of Kyocera Document Solutions Inc., a global leading provider of total document solutions based in Osaka, Japan. The company's portfolio includes reliable and eco-friendly MFPs and printers, as well as business applications and consultative services which enable customers to optimize and manage their document workflow, reaching new heights of efficiency. With professional expertise and a customer first culture, the objective of the company is to help organizations put knowledge to work to drive change.

Kyocera Document Solutions Inc. is a core company of Kyocera Corporation, a leading supplier of semiconductor packages, industrial and automotive components, electronic devices, solar power generating systems and mobile phones. During the year ended March 31, 2019, Kyocera Corporation's consolidated sales revenue totaled 14.6 billion. Kyocera appears on the "Derwent Top 100 Global Innovators 2018-19" list by Clarivate Analytics and is ranked #655 on Forbes magazine's 2019 "Global 2000" list of the world's largest publicly traded companies.

[For MF communications, please consult with your internal risk or legal teams as to what additional language is appropriate.]

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**AFFIRMATIVE ACTION QUESTIONNAIRE**

1. Our company has a federal Affirmative Action Plan approval. ☒ Yes ☐ No

*If yes, please attach a copy of the plan to this questionnaire.*

2. Our company has a New Jersey State Certificate of Employee Information Report. ☒ Yes ☐ No

*If yes, please attach a copy of the certificate to this questionnaire.*

3. If you answered "**NO**" to both questions above, No. 1 and 2, you must apply for an Affirmative Action Employee Information Report – Form AA302.

Please visit the New Jersey Department of Treasury website for the Division of Public Contracts Equal Employment Opportunity Compliance:

[https://www.nj.gov/treasury/contract\\_compliance/](https://www.nj.gov/treasury/contract_compliance/)

- a. Click on "Employee Information Report"
- b. Complete and submit the form with the appropriate payment to:

Department of Treasury  
Division of Purchase and Property  
Contract Compliance and Audit Unit  
EEO Monitoring P.O. Box 206  
Trenton, New Jersey 08625-0206

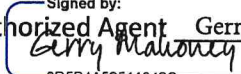
All fees for this application are to be paid directly to the State of New Jersey. A copy shall be submitted to the ESCNJ prior to the execution or award of contract.

I certify that the above information is correct to the best of my knowledge.

Name of Company/Firm Kyocera Document Solutions America Inc.

Address 225 Sand Road

City, State, Zip Fairfield, NJ, 07004

Signed by:  
Name of Authorized Agent Gerry Mahoney Title Vice President, Direct Operations  
SIGNATURE  Date 9/11/2024



**APPENDIX A**  
**AMERICANS WITH DISABILITIES ACT OF 1990**  
**Equal Opportunity for Individuals with Disability**

The contractor and the Educational Services Commission of New Jersey (hereafter "owner") do hereby agree that the provisions of Title 11 of the Americans with Disabilities Act of 1990 (the "Act") (42 U.S.C. S121 01 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant there unto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the owner pursuant to this contract, the contractor agrees that the performance shall be in strict compliance with the Act. In the event that the contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the contractor shall defend the owner in any action or administrative proceeding commenced pursuant to this Act. The contractor shall indemnify, protect, and save harmless the owner, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages, of whatever kind or nature arising out of or claimed to arise out of the alleged violation. The contractor shall, at its own expense, appear, defend, and pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the owner's grievance procedure, the contractor agrees to abide by any decision of the owner which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the owner, or if the owner incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the contractor shall satisfy and discharge the same at its own expense.

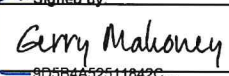
The owner shall, as soon as practicable after a claim has been made against it, give written notice thereof to the contractor along with full and complete particulars of the claim, If any action or administrative proceeding is brought against the owner or any of its agents, servants, and employees, the *owner shall* expeditiously forward or have forwarded to the contractor every demand, complaint, notice, summons, pleading, or other process received by the owner or its representatives.

It is expressly agreed and understood that any approval by the owner of the services provided by the contractor pursuant to this contract will not relieve the contractor of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the owner pursuant to this paragraph.

It is further agreed and understood that the owner assumes no obligation to indemnify or save harmless the contractor, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of this Agreement. Furthermore, the contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the contractor's obligations assumed in this Agreement, nor shall they be construed to relieve the contractor from any liability, nor preclude the owner from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

Company Kyocera Document Solutions America Inc.

Name Gerry Mahoney

Signature 

Title Vice President, Direct Operations

Date: 9/11/2024

## ASSURANCE OF COMPLIANCE

### Contact with Students

There may be times during the performance of this contract, where a contracted service provider may come in contact with students of the school district. The district fully understands its obligation to provide to all students and staff members, a safe educational environment. To this end, the district is requiring all bidders to sign a statement of Assurance of Compliance, acknowledging the bidder's understanding of the below listed requirements and further acknowledging the bidder's assurance of compliance with those listed requirements.

### Anti-Bullying Reporting--Requirement

When applicable, the contracted service provider shall comply with all applicable provisions of the New Jersey Anti-Bullying Bill of Rights Act—N.J.S.A. 18A:37-13.1 et seq., all applicable code and regulations, and the Anti-Bullying Policy of the Board of Education. In accordance with N.J.A.C. 6A:16-7.7 (c), a contracted service provider, who has witnessed, or has reliable information that a student has been subject to harassment, intimidation, or bullying shall immediately report the incident to any school administrator or safe schools resource officer, or the School Business Administrator/Board Secretary.

### Criminal History Background Checks—N.J.S.A. 18A:6-7.1--Requirement

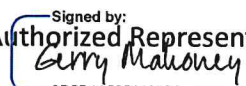
When applicable, the contracted service provider, shall provide to the school district prior to commencement of contract, evidence or proof that each employee assigned to provide services and that comes in **regular contact** with students, has had a criminal history background check, and furthermore, that said background check indicates that no criminal history record information exists on file for that worker. Failure to provide a proof of criminal history background check for any employee coming in regular contact with students, prior to commencement of contact, may be cause for breach of contract. See NJDOE Broadcast 9/9/19.

### Pre-Employment Requirements

When applicable, all contracted service providers, whose employees have **regular contact with students**, shall comply with the Pre-Employment Requirements in accordance with New Jersey P.L. 2018 c.5, N.J.S.A. 18A:6-7.6 et seq. Contracted service providers are to review the following New Jersey Department of Education Office of Student Protection—Pre-Employment Resource P.L. 2018 c.5 link below for guidance and compliance procedures.

<https://www.nj.gov/education/crimhist/preemployment/>

Name of Company Kyocera Document Solutions America Inc.

Name of Authorized Representative Gerry Mahoney  
 Signature  Date 9/11/2024



(Revised: January, 2016)

**EXHIBIT A**  
**MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE**  
**N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)**  
**N.J.A.C. 17:27**  
**GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

- Letter of Federal Affirmative Action Plan Approval
- Certificate of Employee Information Report
- Employee Information Report Form AA302 (electronically provided by the Division and distributed to the public agency through the Division's website at [https://www.nj.gov/treasury/contract\\_compliance/](https://www.nj.gov/treasury/contract_compliance/))

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Purchase & Property, CCAU, EEO Monitoring Program as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Purchase & Property, CCAU, EEO Monitoring Program for conducting an investigation pursuant to N.J.A.C. 17:27-1.1 et seq.

Company Kyocera Document Solutions America Inc.

Name Gerry Mahoney

Signature   
9D5B4A62611842C...

Title Vice President, Direct Operations

Date: \_\_\_\_\_

Form AA302  
Rev. 11/11

**STATE OF NEW JERSEY**  
**Division of Purchase & Property**  
**Contract Compliance Audit Unit**  
**EEO Monitoring Program**

**EMPLOYEE INFORMATION REPORT**

**IMPORTANT-READ INSTRUCTIONS CAREFULLY BEFORE COMPLETING FORM. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM AND TO SUBMIT THE REQUIRED \$150.00 FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE. DO NOT SUBMIT EEO-1 REPORT FOR SECTION B, ITEM 11. For instructions on completing the form, go to: [http://www.state.nj.us/treasury/contract\\_compliance/pdf/aa302ins.pdf](http://www.state.nj.us/treasury/contract_compliance/pdf/aa302ins.pdf)**

**SECTION A - COMPANY IDENTIFICATION**

|  |  |  |
|--|--|--|
| 1. FID. NO. OR SOCIAL SECURITY   | 2. TYPE OF BUSINESS<br><input type="checkbox"/> 1. MFG <input type="checkbox"/> 2. SERVICE <input type="checkbox"/> 3. WHOLESALE<br><input type="checkbox"/> 4. RETAIL <input type="checkbox"/> 5. OTHER | 3. TOTAL NO. EMPLOYEES IN THE ENTIRE COMPANY |
| 4. COMPANY NAME  |  |  |
| 5. STREET  | CITY   | COUNTY STATE ZIP CODE                        |
| 6. NAME OF PARENT OR AFFILIATED COMPANY (IF NONE, SO INDICATE)   |  | CITY STATE ZIP CODE                          |
| 7. CHECK ONE: IS THE COMPANY: <input type="checkbox"/> SINGLE-ESTABLISHMENT EMPLOYER <input type="checkbox"/> MULTI-ESTABLISHMENT EMPLOYER |  |  |
| 8. IF MULTI-ESTABLISHMENT EMPLOYER, STATE THE NUMBER OF ESTABLISHMENTS IN NJ   |  |  |
| 9. TOTAL NUMBER OF EMPLOYEES AT ESTABLISHMENT WHICH HAS BEEN AWARDED THE CONTRACT  |  |  |
| 10. PUBLIC AGENCY AWARDED CONTRACT   |  | CITY COUNTY STATE ZIP CODE                   |

|                   |               |           |                               |
|-------------------|---------------|-----------|-------------------------------|
| Official Use Only | DATE RECEIVED | INAG DATE | ASSIGNED CERTIFICATION NUMBER |
|                   |               |           |                               |

**SECTION B - EMPLOYMENT DATA**

11. Report all permanent, temporary and part-time employees ON YOUR OWN PAYROLL. Enter the appropriate figures on all lines and in all columns. Where there are no employees in a particular category, enter a zero. Include ALL employees, not just those in minority/non-minority categories, in columns 1, 2, & 3. **DO NOT SUBMIT AN EEO-1 REPORT.**

| JOB CATEGORIES                                 | ALL EMPLOYEES                   |                |                  | PERMANENT MINORITY/NON-MINORITY EMPLOYEE BREAKDOWN |          |              |       |                    |       |          |              |       |          |  |
|--|---------------------------------|----------------|------------------|--|----------|--------------|-------|--------------------|-------|----------|--------------|-------|----------|--|
|  | COL. 1<br>TOTAL<br>(Cols 2 & 3) | COL. 2<br>MALE | COL. 3<br>FEMALE | ***** MALE *****                                   |          |              |       | ***** FEMALE ***** |       |          |              |       |          |  |
|  |                                 |                |                  | BLACK  | HISPANIC | AMER. INDIAN | ASIAN | NON MIN.           | BLACK | HISPANIC | AMER. INDIAN | ASIAN | NON MIN. |  |
| Officials/Managers                             |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Professionals                                  |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Technicians                                    |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Sales Workers                                  |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Office & Clerical                              |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Craftworkers (Skilled)                         |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Operatives (Semi-skilled)                      |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Laborers (Unskilled)                           |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Service Workers                                |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| TOTAL  |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Total employment from previous report (if any) |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |
| Temporary & Part-Time Employees                |                                 |                |                  |  |          |              |       |                    |       |          |              |       |          |  |

The data below shall NOT be included in the figures for the appropriate categories above.

|  |  |   |
|--|--|---|
| 12. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED?<br><input type="checkbox"/> 1. Visual Survey <input type="checkbox"/> 2. Employment Record <input type="checkbox"/> 3. Other (Specify) | 14. IS THIS THE FIRST Employee Information Report Submitted?<br>1. YES <input type="checkbox"/> 2. NO <input type="checkbox"/> | 15. IF NO, DATE LAST REPORT SUBMITTED<br>MO. DAY YEAR |
| 13. DATES OF PAYROLL PERIOD USED<br>From: To:  |  |   |

**SECTION C - SIGNATURE AND IDENTIFICATION**

|  |           |        |   |
|--|-----------|--------|---|
| 16. NAME OF PERSON COMPLETING FORM (Print or Type) | SIGNATURE | TITLE  | DATE<br>MO. DAY YEAR                            |
| 17. ADDRESS NO. & STREET                           | CITY      | COUNTY | STATE ZIP CODE PHONE (AREA CODE, NO. EXTENSION) |

**To download the AA-302 form, click this link:**

[https://www.nj.gov/treasury/contract\\_compliance/documents/pdf/forms/aa302.pdf](https://www.nj.gov/treasury/contract_compliance/documents/pdf/forms/aa302.pdf)

## INSTRUCTIONS FOR COMPLETING THE EMPLOYEE INFORMATION REPORT (FORM AA302)

**IMPORTANT: READ THE FOLLOWING INSTRUCTIONS CAREFULLY BEFORE COMPLETING THE FORM. PRINT OR TYPE ALL INFORMATION. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM AND TO SUBMIT THE REQUIRED \$150.00 NON-REFUNDABLE FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE. IF YOU HAVE A CURRENT CERTIFICATE OF EMPLOYEE INFORMATION REPORT, DO NOT COMPLETE THIS FORM UNLESS YOU ARE RENEWING A CERTIFICATE THAT IS DUE FOR EXPIRATION. DO NOT COMPLETE THIS FORM FOR CONSTRUCTION CONTRACT AWARDS.**

**ITEM 1 - Enter the Federal Identification Number assigned**

by the Internal Revenue Service, or if a Federal Employer Identification Number has been applied for, or if your business is such that you have not or will not receive a Federal Employer Identification Number, enter the Social Security Number of the owner or of one partner, in the case of a partnership.

**ITEM 2 - Check the box appropriate to your TYPE OF BUSINESS.** If you are engaged in more than one type of business check the predominate one. If you are a manufacturer deriving more than 50% of your receipts from your own retail outlets, check "Retail".

**ITEM 3 - Enter the total "number" of employees in the entire company, including part-time employees.** This number shall include all facilities in the entire firm or corporation.

**ITEM 4 - Enter the name by which the company is identified.** If there is more than one company name, enter the predominate one.

**ITEM 5 - Enter the physical location of the company.** Include City, County, State and Zip Code.

**ITEM 6 - Enter the name of any parent or affiliated company including the City, County, State and Zip Code.** If there is none, so indicate by entering "None" or N/A.

**ITEM 7 - Check the box appropriate to your type of company establishment.** "Single-establishment Employer" shall include an employer whose business is conducted at only one physical location. "Multi-establishment Employer" shall include an employer whose business is conducted at more than one location.

**ITEM 8 - If "Multi-establishment" was entered in item 8, enter the number of establishments within the State of New Jersey.**

**ITEM 9 - Enter the total number of employees at the establishment being awarded the contract.**

**ITEM 10 - Enter the name of the Public Agency awarding the** Include City, County, State and Zip Code. This is          Number. not applicable if you are renewing a current certificate.

**ITEM 11 - Enter the appropriate figures on all lines and in all**

columns. THIS SHALL ONLY INCLUDE EMPLOYMENT DATA FROM THE FACILITY THAT IS BEING AWARDED THE CONTRACT. DO NOT list the same employee in more than one job category. **DO NOT attach an EEO-1 Report.**

**Racial/Ethnic Groups will be defined:**

**Black:** Not of Hispanic origin. Persons having origin in any of the Black racial groups of Africa.

**Hispanic:** Persons of Mexican, Puerto Rican, Cuban, or Central or South American or other Spanish culture or origin, regardless of race.

**American Indian or Alaskan Native:** Persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation or community recognition.

**Asian or Pacific Islander:** Persons having origin in any of the original peoples of the Far East, Southeast Asia, the Indian Sub-continent or the Pacific Islands. This area includes for example, China, Japan, Korea, the Philippines Islands and Samoa.

**Non-Minority:** Any Persons not identified in any of the aforementioned Racial/Ethnic Groups.

**ITEM 12 - Check the appropriate box.** If the race or ethnic group information was not obtained by 1 or 2, specify by what other means this was done in 3.

**ITEM 13 - Enter the dates of the payroll period used to prepare the employment data presented in Item 12.**

**ITEM 14 - If this is the first time an Employee Information Report has been submitted for this company, check block "Yes".**

**ITEM 15 - If the answer to Item 15 is "No", enter the date when the last Employee Information Report was submitted by this company.**

**ITEM 16 - Print or type the name of the person completing the form.** Include the signature, title and date.

**ITEM 17 - Enter the physical location where the form is being completed.** Include City, State, Zip Code and Phone contact.

### TYPE OR PRINT IN SHARP BALL POINT PEN

THE VENDOR IS TO COMPLETE THE EMPLOYEE INFORMATION REPORT FORM (AA302) AND RETAIN A COPY FOR THE VENDOR'S OWN FILES. THE VENDOR SHOULD ALSO SUBMIT A COPY TO THE PUBLIC AGENCY AWARDED THE CONTRACT IF THIS IS YOUR FIRST REPORT; AND FORWARD ONE COPY WITH A CHECK IN THE AMOUNT OF \$150.00 PAYABLE TO THE TREASURER, STATE OF NEW JERSEY(FEE IS NON-REFUNDABLE) TO:

NJ Department of the Treasury  
Division of Public Contracts Equal Employment Opportunity Compliance

P.O. Box 206

Trenton, New Jersey 08625-0206 Telephone No. (609) 292-5473





## Educational Services Commission of New Jersey

### Business Office

1660 Stelton Road, Floor 2  
Piscataway, New Jersey 08854

### Chapter 271

### Political Contribution Disclosure Form

(Contracts that Exceed \$17,500.00)

Ref. N.J.S.A. 19:44A-20.26

The undersigned, being authorized and knowledgeable of the circumstances, does hereby certify that  
Kyocera Document Solutions America Inc. (Business Entity) has made the following  
**reportable** political contributions to any elected official, political candidate or any political committee as  
defined in N.J.S.A. 19:44-20.26 during the twelve (12) months preceding this award of contract:

#### Reportable Contributions

| <u>Date of Contribution</u> | <u>Amount of Contribution</u> | <u>Name of Recipient Elected Official/ Committee/Candidate</u> | <u>Name of Contributor</u> |
|-----------------------------|-------------------------------|--|----------------------------|
|                             |                               |  |                            |
|                             |                               |  |                            |
|                             |                               |  |                            |
|                             |                               |  |                            |
|                             |                               |  |                            |
|                             |                               |  |                            |
|                             |                               |  |                            |

The Business Entity may attach additional pages if needed.

☒ **No Reportable Contributions** (Please check (✓) if applicable.)

I certify that Kyocera Document Solutions America Inc. (Business Entity) made no reportable contributions to any elected official, political candidate or any political committee as defined in N.J.S.A. 19:44-20.26.

#### **Certification**

I certify that the information provided above is in full compliance with Public law 2005 – Chapter 271.

Name of Authorized Agent Gerry Mahoney

Signature  Title Vice President, Direct Operations

Business Entity Kyocera Document Solutions America Inc.



## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

### Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s. 2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee\*<sup>1</sup>
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
  - o of the public entity awarding the contract
  - o of that county in which that public entity is located
  - o of another public entity within that county
  - o or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs)

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)]. The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed over sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

### P.L. 2005, c. 271

<sup>1</sup> N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L. 1993, c. 65 (C. 19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

(Unofficial version, Assembly Committee Substitute to A-3013, First Reprint\*)

**AN ACT** authorizing units of local government to impose limits on political contributions by contractors and supplementing Title 40A of the New Jersey Statutes and Title 19 of the Revised Statutes.

**BE IT ENACTED** by the Senate and General Assembly of the State of New Jersey:

**40A:11-51** 1. a. A county, municipality, independent authority, board of education, or fire district is hereby authorized to establish by ordinance, resolution or regulation, as may be appropriate, measures limiting the awarding of public contracts there from to business entities that have made a contribution pursuant to P.L. 1973, c. 83 (C. 19:44A-1 et seq.) and limiting the contributions that the holders of a contract can make during the term of a contract, notwithstanding the provisions and parameters of sections 1 through 12 of P.L. 2004, c. 19 (C. 19:44A-20.2 et al.) and section 22 of P.L. 1973, c. 83 (C. 19:44A-22).

b. The provisions of P.L. 2004, c. 19 shall not be construed to supersede or preempt any ordinance, resolution or regulation of a unit of local government that limits political contributions by business entities performing or seeking to perform government contracts. Any ordinance, resolution or regulation in effect on the effective date of P.L. 2004, c. 19 shall remain in effect and those adopted after that effective date shall be valid and enforceable.

c. An ordinance, resolution or regulation adopted or promulgated as provided in this section shall be filed with the Secretary of State.

**19:44A-20.26** 2. a. Not later than 10 days prior to entering into any contract having an anticipated value in excess of \$17,500, except for a contract that is required by law to be publicly advertised for bids, a State agency, county, municipality, independent authority, board of education, or fire district shall require any business entity bidding thereon or negotiating therefor, to submit along with its bid or price quote, a list of political contributions as set forth in this subsection that are reportable by the recipient pursuant to the provisions of P.L. 1973, c. 83 (C.19:44A-1 et seq.) and that were made by the business entity during the preceding 12 month period, along with the date and amount of each contribution and the name of the recipient of each contribution. A business entity contracting with a State agency shall disclose contributions to any State, county, or municipal committee of a political party, legislative leadership committee, candidate committee of a candidate for, or holder of, a State elective office, or any continuing political committee. A business entity contracting with a county, municipality, independent authority, other than an independent authority that is a State agency, board of education, or fire district shall disclose contributions to: any State, county, or municipal committee of a political party; any legislative leadership committee; or any candidate committee of a candidate for, or holder of, and elective office of that public entity, of that county in which that public entity is located, of another public entity within that county, or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county, or any continuing political committee.

The provisions of this section shall not apply to a contract when a public emergency requires the immediate delivery of goods or services.

b. When a business entity is a natural person, a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by any person or other business entity having an interest therein shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by: all principals, partners, officers, or directors of the business entity or their spouses; any subsidiaries directly or indirectly controlled by the business entity; or any political organization organized under section 527 of the Internal Revenue Code that is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee, shall be deemed to be a contribution by the business entity.

c. As used in this section:

"business entity" means a natural or legal person, business corporation, professional services corporation, limited liability company, partnership, limited partnership, business trust, association or any other legal commercial entity organized under the laws of this State or of any other state or foreign jurisdiction;

"interest" means the ownership or control of more than 10% of the profits or assets of a business entity of 10% of the stock in the case of a business entity that is a corporation for profit, as appropriate; and

**P.L. 2005, c. 271**

"State agency" means any of the principal departments in the Executive Branch of the State Government, and any division, board, bureau, office, commission or other instrumentality within or created by such department, the Legislature of the State and any

office, board, bureau or commission within or created by the Legislative Branch, and any independent State authority, commission, instrumentality or agency.

d. Any business entity that fails to comply with the provisions of this section shall be subject to a fine imposed by the New Jersey Election Law Enforcement Commission in an amount to be determined by the commission which may be based upon the amount that the business entity failed to report.

**19:44A-20.13** 3. a. Any business entity making a contribution of money or any other thing of value, including an in-kind contribution, or pledge to make a contribution of any kind to a candidate for or the holder of any public office having ultimate responsibility for the awarding of public contracts, or to a political party committee, legislative leadership committee, political committee or continuing political committee, which has received in any calendar year \$50,000 or more in the aggregate through agreements or contracts with a public entity, shall file an annual disclosure statement with the New Jersey Election Law Enforcement Commission, established pursuant to section 5 of P.L. 1973, c. 83 (C. 19:44A-5), setting forth all such contributions made by the business entity during the 12 months prior to the reporting deadline.

b. The commission shall prescribe forms and procedures for the reporting required in subsection a. of this section which shall include,  
but not be limited to:

- (1) the name and mailing address of the business entity making the contribution, and the amount contributed during the 12 months prior to the reporting deadline;
- (2) the name of the candidate for or the holder of any public office having ultimate responsibility for the awarding of public contracts, candidate committee, joint candidates committee, political party committee, legislative leadership committee, political committee or continuing political committee receiving the contribution; and
- (3) the amount of money the business entity received from the public entity through contract or agreement, the dates, and information identifying each contract or agreement and describing the goods, services or equipment provided or property sold.

c. The commission shall maintain a list of such reports for public inspection both at its office and through its Internet site.

d. When a business entity is a natural person, a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by any person or other business entity having an interest therein shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by: all principals, partners, officers, or directors of the business entity, or their spouses; any subsidiaries directly or indirectly controlled by the business entity; or any political organization organized under section 527 of the Internal Revenue Code that is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee, shall be deemed to be a contribution by the business entity.

As used in this section:

"Business entity" means a natural or legal person, business corporation, professional services corporation, limited liability company, partnership, limited partnership, business trust, association or any other legal commercial entity organized under the laws of this State or of any other state or foreign jurisdiction; and

"Interest" means the ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit, as appropriate.

e. Any business entity that fails to comply with the provisions of this section shall be subject to a fine imposed by the New Jersey Election Law Enforcement Commission in an amount to be determined by the commission which may be based upon the amount that the business entity failed to report.

4. This act shall take effect immediately.

\*Note: Bold italicized statutory references of new sections are anticipated and not final as of the time this document was prepared. Statutory compilations of N.J.S.A. 18A:18A-51 is anticipated to show a reference to N.J.S.A. 40:11-51 and to N.J.S.A. 19:44A-20.26.

## Russia & Iran Investment Activities

**Person or  
Entity**

Kyocera Document Solutions America Inc.

### Part 1: Certification

**COMPLETE PART 1 BY CHECKING ONE OF THE THREE BOXES  
BELOW**

Pursuant to law, any person or entity that is a successful bidder or proposer, or otherwise proposes to enter into or renew a contract, for goods or services must complete the certification below prior to contract award to attest, under penalty of perjury, that neither the person or entity, nor any parent entity, subsidiary, or affiliate, is identified on the Department of Treasury's Russia-Belarus list or Chapter 25 list as a person or entity engaging in prohibited activities in Russia, Belarus or Iran. Before a contract for goods or services can be amended or extended, a person or entity must certify that neither the person or entity, nor any parent entity, subsidiary, or affiliate, is identified on the Department of Treasury's Russia-Belarus list. Both lists are found on Treasury's website at the following web addresses:

<https://www.nj.gov/treasury/administration/pdf/RussiaBelarusEntityList.pdf>  
[www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf](http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf).

As applicable to the type of contract, the above-referenced lists must be reviewed prior to completing the below certification.

A person or entity unable to make the certification must provide a detailed, accurate, and precise description of the activities of the person or entity, or of a parent entity, subsidiary, or affiliate, engaging in prohibited activities in Russia or Belarus and/or investment activities in Iran. The person or entity must cease engaging in any prohibited activities and provide an updated certification before the contract can be entered into.

If a vendor or contractor is found to be in violation of law, action may be taken as appropriate and as may be provided by law, rule, or contract, including but not limited to imposing sanctions, seeking compliance, recovering damages, declaring the party in default, and seeking debarment or suspension of the party.

### CONTRACT AWARDS AND RENEWALS



|                                     |  |
|-------------------------------------|--|
| <input checked="" type="checkbox"/> | <p><i>I certify, pursuant to law, that neither the person or entity listed above, nor any parent entity, subsidiary, or affiliate appears on the N.J. Department of Treasury's lists of entities engaged in prohibited activities in Russia or Belarus pursuant to P.L. 2022, c. 3 or in investment activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. (Skip Part 2 and sign and complete the Certification below.)</i></p> |
|-------------------------------------|--|

### CONTRACT AMENDMENTS AND EXTENSIONS

|                          |  |
|--------------------------|--|
| <input type="checkbox"/> | <p><i>I certify, pursuant to law, that neither the person or entity listed above, nor any parent entity, subsidiary, or affiliate is listed on the N.J. Department of the Treasury's lists of entities determined to be engaged in prohibited activities in Russia or Belarus pursuant to P.L. 2022, c. 3. I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. (Skip Part 2 and sign and complete the Certification below.)</i></p> |
|--------------------------|--|

### IF UNABLE TO CERTIFY

|                          |  |
|--------------------------|--|
| <input type="checkbox"/> | <p><i>I am unable to certify as above because the person or entity and/or a parent entity, subsidiary, or affiliate is listed on the Department's Russia-Belarus list and/or Chapter 25 Iran list. I will provide a detailed, accurate, and precise description of the activities as directed in Part 2 below, and sign and complete the Certification below. <u>Failure to provide such will prevent the award of the contract to the person or entity, and appropriate penalties, fines, and/or sanctions will be assessed as provided by law.</u></i></p> |
|--------------------------|--|

### Part 2: Additional Information

#### PLEASE PROVIDE FURTHER INFORMATION RELATED TO PROHIBITED ACTIVITIES IN RUSSIA OR BELARUS AND/OR INVESTMENT ACTIVITIES IN IRAN.


You must provide a detailed, accurate, and precise description of the activities of the person or entity, or of a parent entity, subsidiary, or affiliate, engaging in prohibited activities in Russia or Belarus and/or investment activities in Iran in the space below and, if needed, on additional sheets provided by you.

### Part 3: Certification of True and Complete Information

*I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments there, to the best of my knowledge, are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity.*

*I acknowledge that the <Name of Contracting Unit> is relying on the information contained herein and hereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the <Name of Contracting Unit> to notify the <Name of Contracting Unit> in writing of any changes to the answers of information contained herein.*

*I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the <Name of Contracting Unit> and that the <Name of Contracting Unit> at its option may declare any contract(s) resulting from this certification void and unenforceable.*

|                          |   |              |                                   |
|--------------------------|---|--------------|-----------------------------------|
| <b>Full Name (Print)</b> | Gerry Mahoney   | <b>Title</b> | Vice President, Direct Operations |
| <b>Signature</b>         | Signed by:<br><br><small>9D5B4A52511842C</small> | <b>Date</b>  | 9/11/2024                         |

## Statement of Suspension or Debarment

STATE OF NEW JERSEY/ \_\_\_\_\_  
Specify, of other

COUNTY OF Essex

I, Joseph Dolce of the (City, Town, Borough)  
of Fairfield State of New Jersey of full age,

being duly sworn according to law on my oath depose and say that:

I am Senior Director, Bids & Contracts of the firm  
of Kyocera Document Solutions America, Inc the Bidder

making the Proposal for the above named projects, and that I executed the said Proposal with full authority to do so; that said Bidder is not at the time of the making this bid included on the New Jersey State Treasurer's or the Federal Government's List of Debarred, Suspended or Disqualified Bidders or the State Department of Labor and Workforce Development; Prevailing Wage Debarment List as a result of action taken by any State or Federal Agency.

Name of Contractor: Kyocera Document Solutions America Inc.  
(Company Name)

By: Joseph Dolce 9/11/24  
(Signature of authorized representative)

Subscribed and sworn to before me

This 11<sup>th</sup> day of September, 20 24

Patricia N. Vendola  
(Seal) Notary Public of New Jersey/  
Specify Other State

PATRICIA N VENDOLA  
Notary Public, State of New Jersey  
Comm. # 50067561  
My Commission Expires 9/6/2027

My Commission expires 9/6 20 27



# STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

**This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.**

Name of Organization: Kyocera Document Solutions America Inc.  
 Organization Address: 225 Sand Road  
 City, State, ZIP: Fairfield, NJ, 07004

## Part I Check the box that represents the type of business organization:



Sole Proprietorship (skip Parts II and III, execute certification in Part IV)



Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)



For-Profit Corporation (any type)



Limited Liability Company (LLC)



Partnership



Limited Partnership



Limited Liability Partnership (LLP)



Other (be specific): \_\_\_\_\_

## Part II Check the appropriate box



The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR



No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

| Name of Individual or Business Entity | Home Address (for Individuals) or Business Address |
|---------------------------------------|--|
|                                       |  |
|                                       |  |
|                                       |  |
|                                       |  |

**Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II**

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**

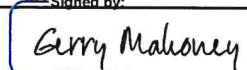
| Website (URL) containing the last annual SEC (or foreign equivalent) filing | Page #'s |
|---|----------|
|   |          |
|   |          |
|   |          |

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every non-corporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

| Stockholder/Partner/Member and Corresponding Entity Listed in Part II | Home Address (for Individuals) or Business Address |
|---|--|
|   |  |
|   |  |
|   |  |

**Part IV Certification**

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **ESCNJ and/or its members** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with the **ESCNJ and/or its members** to notify the **ESCNJ and/or its members** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **ESCNJ and/or its members** to declare any contract(s) resulting from this certification void and unenforceable.

|                    |   |        |                                   |
|--------------------|---|--------|-----------------------------------|
| Full Name (Print): | Gerry Mahoney   | Title: | Vice President, Direct Operations |
| Signature:         |  | Date:  | 9/11/2024                         |

**This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.**

AEPA / Kyocera landing page:

Kyocera offers an award winning line of copier and multi-functional print devices through the AEPA contract. By using this program, excellent discounts can be achieved while at the same time eliminating the need for competitive bidding. This approach saves time, money and important resources.

Kyocera Document Solutions believes it is people that make organizations work.

We enable them to turn information into knowledge, excel at learning and surpass others.

We partner with them to ensure that knowledge spreads quickly and safely throughout their organization.

We create efficiency and effectiveness through trustworthy, eco-friendly products and services.

We support continuous improvement through constant learning.

We help people make more informed decisions in less time.



Home page bottom statement: optional

About [KYOCERA Document Solutions America, Inc.](https://www.kyoceradocumentsolutions.us/en.html)

Kyocera Document Solutions America, Inc. <https://www.kyoceradocumentsolutions.us/en.html> is a group company of Kyocera Document Solutions Inc., a global leading provider of total document solutions based in Osaka, Japan. The company's portfolio includes reliable and eco-friendly MFPs and printers, as well as business applications and consultative services which enable customers to optimize and manage their document workflow, reaching new heights of efficiency. With professional expertise and a customer first culture, the objective of the company is to help organizations put knowledge to work to drive change.

Kyocera AEPA catalog Flip Book

<https://online.fliphtml5.com/mrmhy/kfdi/>

Notes:

Incorporate KY approved colors



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### Kyocera

Contact: David Fikes

Work Phone: 630-238-9982

Cell Phone: 260-494-0548

Work Email: david.fikes@da.kyocera.com



Website: Kyocera Document Solutions

Biography



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# Product Quick Reference Guide

*Prepared specifically for:*



Association of Educational  
PURCHASING AGENCIES

Contract Number AEPA IFB 021-C





## TASKalfa Color Multifunctional Products



| Model                     | TASKalfa 8353ci                                   | TASKalfa 7353ci                                   | TASKalfa 7054ci                                      | TASKalfa 6054ci                                      | TASKalfa 5054ci                                      | TASKalfa 4054ci                                      | TASKalfa 3554ci  | TASKalfa 2554ci  |
|---------------------------|---|---|--|--|--|--|--|--|
| Functions                 | Standard Network Print, Scan, Copy & Optional Fax | Standard Network Print, Scan, Copy & Optional Fax | Standard Network Print, Scan, Copy & Optional Fax    | Standard Network Print, Scan, Copy & Optional Fax    | Standard Network Print, Scan, Copy & Optional Fax    | Standard Network Print, Scan, Copy & Optional Fax    | Standard Network Print, Scan, Copy & Optional Fax                | Standard Network Print, Scan, Copy & Optional Fax                |
| Print Speed (up to)       | 83/70   | 73/65   | 70/70  | 60/60  | 50/50  | 40/40  | 35/35  | 25/25  |
| Document Processor        | Std. 270-Sheet DSDP                               | Std. 270-Sheet DSDP                               | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           | Opt. 320-Sheet DSDP<br>Opt. 140-Sheet RADP<br>Opt. 50-Sheet RADP | Opt. 320-Sheet DSDP<br>Opt. 140-Sheet RADP<br>Opt. 50-Sheet RADP |
| Resolution                | 600 x 600 dpi                                     | 600 x 600 dpi                                     | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi*             | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi*             |
| Maximum Paper Size        | 12" x 18" (Trays)<br>12" x 48" (MPT)              | 12" x 18" (Trays)<br>12" x 48" (MPT)              | 12" x 18" (Trays)<br>12" x 48" (MPT)                 | 12" x 18" (Trays)<br>12" x 48" (MPT)                 | 12" x 18" (Trays)<br>12" x 48" (MPT)                 | 12" x 18" (Trays)<br>12" x 48" (MPT)                 | 12" x 18" (Trays)<br>12" x 48" (MPT)                             | 12" x 18" (Trays)<br>12" x 48" (MPT)                             |
| Memory (Std./Max)         | 4.5GB   | 4.5GB   | 4GB  | 4GB  | 4GB  | 4GB  | 4GB  | 4GB  |
| HDD (Std./Max)            | Std. 320GB  | Std. 320GB  | Std. 320GB<br>Opt. 1TB                               | Std. 320GB<br>Opt. 1TB                               | Std. 320GB<br>Opt. 1TB                               | Std. 320GB<br>Opt. 1TB                               | Std. 320GB<br>Opt. 1TB   | Std. 320GB<br>Opt. 1TB   |
| Duplex                    | Standard  | Standard  | Standard   | Standard   | Standard   | Standard   | Standard   | Standard   |
| Paper Capacity (Std./Max) | 4150/7650   | 4150/7650   | 1150/7150  | 1150/7150  | 1150/7150  | 1150/7150  | 1150/7150  | 1150/7150  |

## TASKalfa Multifunctional Products / Color and Black & White Production MFPs



| Model                     | TASKalfa 508ci/408ci                              | TASKalfa 358ci                                    | TASKalfa 308ci                                    | Model                     | TASKalfa Pro 15000c   |
|---------------------------|---|---|---|---------------------------|---|
| Functions                 | Standard Network Print, Scan, Copy & Optional Fax | Standard Network Print, Scan, Copy & Optional Fax | Standard Network Print, Scan, Copy & Optional Fax | Functions                 | Standard Network Print, Scan & Copy                         |
| Print Speed (up to)       | 52/52 / 42/42                                     | 37/37   | 32/32   | Print Speed (up to)       | 146   |
| Document Processor        | Opt. 75-Sheet RADF,<br>100 & 270 Sheet DSDP       | Opt. 75-Sheet RADF, 100<br>& 270 Sheet DSDP       | Std. 75-sheet RADF                                | Document Processor        | Std. 270-Sheet DSDP   |
| Resolution                | 600 x 600 dpi<br>1200 x 1200dpi**                 | 600 x 600 dpi<br>1200 x 1200dpi**                 | 600 x 600 dpi                                     | Resolution                | 600 dpi   |
| Maximum Paper Size        | 8.5" x 14" (Std. Tray)<br>8.5" x 48" (MPT)        | 8.5" x 14" (Std. Tray)<br>8.5" x 48" (MPT)        | 8.5" x 14" (Std. Tray)<br>8.5" x 14" (MPT)        | Maximum Paper Size        | 13" x 19.2" (MPT)<br>13" x 27.5" (MPT Oversized Media Tray) |
| Memory (Std./Max)         | 4GB   | 4GB   | 1.5GB/3GB   | Memory (Std./Max)         | 4.5GB   |
| HDD                       | Std. 320GB  | Std. 320GB  | Optional (SSD)                                    | HDD                       | 32GB SSD/1TB HDD  |
| Duplex                    | Standard  | Standard  | Standard  | Duplex                    | Standard  |
| Paper Capacity (Std./Max) | 600/3100  | 600/3100  | 600/3100  | Paper Capacity (Std./Max) | 4150/14310  |

# TASKalfa B&W Multifunctional Products

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| Model                     | TASKalfa 9003i                                    | TASKalfa 8003i                                    | TASKalfa 7003i                                    | TASKalfa 7004i                                       | TASKalfa 6004i                                       | TASKalfa 5004i                                       | TASKalfa 4004i                                       |
|---------------------------|---|---|---|--|--|--|--|
| Functions                 | Standard Network Print, Scan, Copy & Optional Fax | Standard Network Print, Scan, Copy & Optional Fax | Standard Network Print, Scan, Copy & Optional Fax | Standard Network Print, Scan, Copy & Optional Fax    | Standard Network Print, Scan, Copy & Optional Fax    | Standard Network Print, Scan, Copy & Optional Fax    | Standard Network Print, Scan, Copy & Optional Fax    |
| Print Speed (up to)       | 90  | 80  | 70  | 70   | 60   | 50   | 40   |
| Document Processor        | Std. 270-Sheet DSDP                               | Std. 270-Sheet DSDP                               | Std. 270-Sheet DSDP                               | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           | Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP           |
| Resolution                | 600 x 600 dpi<br>1200 x 1200 dpi                  | 600 x 600 dpi<br>1200 x 1200 dpi                  | 600 x 600 dpi<br>1200 x 1200 dpi                  | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* | 600 x 600 dpi<br>1200 x 1200 dpi<br>4800 x 1200 dpi* |
| Maximum Paper Size        | 12" x 18" (Trays)<br>12" x 48" (MPT)              | 12" x 18" (Trays)<br>12" x 48" (MPT)              | 12" x 18" (Trays)<br>12" x 48" (MPT)              | 12" x 18" (Trays)<br>12" x 48" (MPT)                 | 12" x 18" (Trays)<br>12" x 48" (MPT)                 | 12" x 18" (Trays)<br>12" x 48" (MPT)                 | 12" x 18" (Trays)<br>12" x 48" (MPT)                 |
| Memory (Std./Max)         | 4.5GB   | 4.5GB   | 4.5GB   | 4GB  | 4GB  | 4GB  | 4GB  |
| HDD (Std./Max)            | Std. 320GB  | Std. 320GB  | Std. 320GB  | Std. 320GB<br>Opt. 1TB                               | Std. 320GB<br>Opt. 1TB                               | Std. 320GB<br>Opt. 1TB                               | Std. 320GB<br>Opt. 1TB                               |
| Duplex                    | Standard  | Standard  | Standard  | Standard   | Standard   | Standard   | Standard   |
| Paper Capacity (Std./Max) | 4150/7650   | 4150/7650   | 4150/7650   | 1150/7150  | 1150/7150  | 1150/7150  | 1150/7150  |



| Model                     | TASKalfa MZ4000i   | TASKalfa MZ3200i   |
|---------------------------|--|--|
| Functions                 | Standard Network Print, Scan, Copy & Optional Fax                | Standard Network Print, Scan, Copy & Optional Fax                |
| Print Speed (up to)       | 40   | 32   |
| Document Processor        | Opt. 50-Sheet RADP<br>Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP | Opt. 50-Sheet RADP<br>Opt. 140-Sheet RADP<br>Opt. 320-Sheet DSDP |
| Resolution                | 600 x 600 dpi<br>1200 x 1200dpi                                  | 600 x 600 dpi<br>1200 x 1200dpi                                  |
| Maximum Paper Size        | 5.5" x 8.5" — 11" x 17" (Trays)<br>5.5" x 8.5" — 11" x 17" (MPT) | 5.5" x 8.5" — 11" x 17" (Trays)<br>5.5" x 8.5" — 11" x 17" (MPT) |
| Memory (Std./Max)         | 4GB  | 4GB  |
| HDD                       | Std. 32GB SSD/320GB HDD<br>Opt. 1TB HDD                          | Std. 32GB SSD/320GB HDD<br>Opt. 1TB HDD                          |
| Duplex                    | Standard   | Standard   |
| Paper Capacity (Std./Max) | 1100/4100  | 1100/4100  |

\* Interpolated Resolution  
\*\* At Reduced Speed  
January 2023 US



## ECOSYS Color Printers



| Model                    | ECOSYS P8060cdn                      | ECOSYS P7240cdn   | ECOSYS P6235cdn   | ECOSYS P6230cdn   |
|--------------------------|--------------------------------------|-------------------|-------------------|-------------------|
| Functions                | Print                                | Print             | Print             | Print             |
| Print Speed (up to)      | 60/55                                | 42/42             | 37/37             | 32/32             |
| Resolution               | 1200 x 1200 dpi<br>8 Bit Color       | 1200 x 1200 dpi** | 1200 x 1200 dpi** | 1200 x 1200 dpi** |
| Maximum Paper Size       | 12" x 18" (Trays)<br>12" x 48" (MPT) | 8.5" x 14"        | 8.5" x 14"        | 8.5" x 14"        |
| Memory (Std/Max)         | 4GB / 4GB                            | 1GB/3GB           | 1GB/3GB           | 1GB/1GB           |
| HDD                      | Std. 320GB                           | Optional (SSD)    | Optional (SSD)    | Optional (SSD)    |
| Duplex                   | Standard                             | Standard          | Standard          | Standard          |
| Paper Capacity (Std/Max) | 1150/7150                            | 600/2100          | 600/2100          | 600/2100          |



| Model                    | ECOSYS P5026cdw   | ECOSYS PA2100cwx  |
|--------------------------|-------------------|-------------------|
| Functions                | Print             | Print             |
| Print Speed (up to)      | 27/27             | 22/22             |
| Resolution               | 1200 x 1200 dpi** | 1200 x 1200 dpi** |
| Maximum Paper Size       | 8.5" x 14"        | 8.5" x 14"        |
| Memory (Std/Max)         | 512MB/512MB       | 512MB/512MB       |
| HDD                      | —                 | —                 |
| Duplex                   | Standard          | Standard          |
| Paper Capacity (Std/Max) | 300/550           | 300/550           |

\* Interpolated Resolution  
 \*\* At Reduced Speed  
 January 2023 US



| Model                    | ECOSYS P4060dn               | ECOSYS PA6000x  | ECOSYS PA5500x  | ECOSYS PA5000x  | ECOSYS PA4500x  | ECOSYS P2040dw  | ECOSYS P2235dw  |
|--------------------------|------------------------------|---|---|---|---|---|---|
| Functions                | Print                        | Print   | Print   | Print   | Print   | Print   | Print   |
| Print Speed (up to)      | 60                           | 62  | 57  | 52  | 47  | 42  | 37  |
| Resolution               | 1200 x 1200 dpi              | Fine1200 mode (1200 x 1200 dpi)*<br>Fast1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine1200 mode (1200 x 1200 dpi)*<br>Fast1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine1200 mode (1200 x 1200 dpi)*<br>Fast1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine1200 mode (1200 x 1200 dpi)*<br>Fast1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine1200 mode (1200 x 1200 dpi)*<br>Fast1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine1200 mode (1200 x 1200 dpi)*<br>Fast1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi |
| Maximum Paper Size       | 12" x 18"<br>12" x 48" (MPT) | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  |
| Memory (Std/Max)         | 4GB/4GB                      | 512MB/2.5GB   | 512MB/2.5GB   | 512MB/2.5GB   | 512MB/2.5GB   | 256MB/256MB   | 256MB/256GB   |
| HDD                      | Std 320GB                    | Optional (SSD)  | Optional (SSD)  | Optional (SSD)  | Optional (SSD)  | —   | —   |
| Duplex                   | Standard                     | Standard  | Standard  | Standard  | Standard  | Standard  | Standard  |
| Paper Capacity (Std/Max) | 1150/7150                    | 600/2600  | 600/2600  | 600/2600  | 600/2600  | 350/850   | 350/850   |



| Model                    | PA2000w       |
|--------------------------|---------------|
| Functions                | Print         |
| Print Speed (up to)      | 21/21         |
| Resolution               | 600 x 600 dpi |
| Maximum Paper Size       | (8.5" x 14")  |
| Memory (Std/Max)         | 32MB          |
| Paper Capacity (Std/Max) | 150/150       |

\* Interpolated Resolution  
\*\* At Reduced Speed  
January 2023 US

## ECOSYS Multifunctional Printers



| Model                     | ECOSYS M3860idnf (with Finisher)  | ECOSYS M3860idn   | ECOSYS M3655idn   | ECOSYS M3645idn<br>ECOSYS M3145idn  | ECOSYS M2640idw   |
|---------------------------|---|---|---|---|---|
| Type                      | Black & White   | Black & White   | Black & White   | Black & White   | Black & White   |
| Functions                 | Network Print, Copy, Color Scan and Fax (4 in 1)  | Network Print, Copy, Color Scan and Fax (4 in 1)  | Network Print, Copy, Color Scan and Fax (4 in 1)  | Network Print, Copy, Color Scan and Fax (4 in 1 / 3 in 1)   | Network Print, Copy, Color Scan and Fax (4 in 1)  |
| Print Speed (up to)       | 62  | 62  | 57  | 47/47   | 42  |
| Document Processor        | Std. 100-Sheet DSDP   | Std. 100-Sheet DSDP   | Std. 100-Sheet DSDP   | Std. 75-Sheet RADF  | Std. 50-Sheet DSDP  |
| Resolution                | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi |
| Maximum Paper Size        | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  |
| Memory (Std./Max)         | 1GB/3GB   | 1GB/3GB   | 1GB/3GB   | 1GB/3GB   | 512MB/1.5GB   |
| HDD                       | Opt. 320GB HDD (w/FIN)  | Optional (SSD)  | Optional (SSD)  | Optional (SSD)  | —   |
| Duplex                    | Standard  | Standard  | Standard  | Standard  | Standard  |
| Paper Capacity (Std./Max) | 600/2600  | 600/2600  | 600/2600  | 600/2600  | 350/850   |



| Model                     | ECOSYS M4132idn<br>ECOSYS M4125idn               | ECOSYS M8130cidn<br>ECOSYS M8124cidn             |
|---------------------------|--|--|
| Type                      | Black & White                                    | Color  |
| Functions                 | Network Print, Copy, Color Scan and Optional Fax | Network Print, Copy, Color Scan and Optional Fax |
| Print Speed (up to)       | 32/25  | 30/24  |
| Document Processor        | Std 50-Sheet RADF                                | Std 50-Sheet RADF                                |
| Resolution                | 600 x 600 dpi<br>Fine 1200 dpi*                  | 1200 x 1200 dpi**                                |
| Maximum Paper Size        | 11" x 17"  | 11" x 17"  |
| Memory (Std./Max)         | 1GB/3GB  | 1.5GB/3GB  |
| HDD                       | Optional (SSD)                                   | Optional (SSD)                                   |
| Duplex                    | Standard   | Standard   |
| Paper Capacity (Std./Max) | 600/1600   | 600/1600   |

\* Interpolated Resolution  
\*\* At Reduced Speed  
January 2023 US

# ECOSYS Multifunctional Printers

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| Model                     | ECOSYS<br>M2040dn   | ECOSYS<br>M2540dw   | ECOSYS<br>M2635dw   | ECOSYS<br>M6635cidn<br>ECOSYS<br>M6235cidn                | ECOSYS<br>M6630cidn                              | ECOSYS<br>M5526cdw                               |
|---------------------------|---|---|---|---|--|--|
| Type                      | Black & White   | Black & White   | Black & White   | Color   | Color  | Color  |
| Functions                 | Network Print, Copy, Color Scan (3 in 1)  | Network Print, Copy, Color Scan and Fax (4 in 1)  | Network Print, Copy, Color Scan and Fax (4 in 1)  | Network Print, Copy, Color Scan and Fax (4 in 1 / 3 in 1) | Network Print, Copy, Color Scan and Fax (4 in 1) | Network Print, Copy, Color Scan and Fax (4 in 1) |
| Print Speed (up to)       | 42  | 42  | 37  | 37/37   | 32/32  | 27/27  |
| Document Processor        | Std. 50-Sheet DSDP  | Std. 50-Sheet DSDP  | Std. 50-Sheet ADF   | Std. 100-Sheet DSDP                                       | Std. 75-Sheet RADF                               | Std. 50-Sheet DSDP                               |
| Resolution                | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | Fine 1200 mode (1200 x 1200 dpi)*<br>Fast 1200 mode (1800 x 600 dpi)*<br>600 x 600 dpi<br>300 x 300 dpi | 1200 x 1200 dpi**   | 1200 x 1200 dpi**                                | 1200 x 1200 dpi**                                |
| Maximum Paper Size        | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"  | 8.5" x 14"                                       | 8.5" x 14"                                       |
| Memory (Std./Max)         | 512MB/1.5GB   | 512MB/1.5GB   | 512MB/1.5GB   | 1GB/3GB   | 1GB/3GB  | 512MB/1.5GB                                      |
| HHD                       | —   | —   | —   | Optional (SSD)  | Optional (SSD)                                   | —  |
| Duplex                    | Standard  | Standard  | Standard  | Standard  | Standard   | Standard   |
| Paper Capacity (Std./Max) | 350/850   | 350/850   | 350/850   | 350/1850  | 350/1850   | 300/550  |



| Model                     | ECOSYS<br>MA2100cwf            | MA2000w               |
|---------------------------|--------------------------------|-----------------------|
| Type                      | Color                          | Black & White         |
| Functions                 | Network Print, Scan, Copy, Fax | Print/Copy/Color Scan |
| Print Speed (up to)       | 22/22                          | 21/21                 |
| Resolution                | 1200 x 1200 dpi**              | 600 x 600 dpi         |
| Maximum Paper Size        | (8.5" x 14")                   | (8.5" x 14")          |
| Memory (Std./Max)         | 512MB/1.5GB                    | 64MB                  |
| HHD                       | —                              | Optional (SSD)        |
| Duplex                    | Standard                       | Standard              |
| Paper Capacity (Std./Max) | 300/550                        | 150/150               |

\* Interpolated Resolution  
\*\* At Reduced Speed  
January 2023 US

Kyocera Document Solutions has championed innovative technology since 1934. We enable our customers to turn information into knowledge, excel at learning and surpass others. With professional expertise and a culture of empathetic partnership, we help organizations put knowledge to work to drive change.

### Sales Contact:

Debbie Affolter  
Cooperative Contract Manager



KYOCERA Document Solutions America, Inc.  
225 Sand Road, Fairfield, NJ 07004  
[Debbie.Affolter@da.kyocera.com](mailto:Debbie.Affolter@da.kyocera.com)  
Phone: Cell: 512-423-5976

### Contract Administration Contact:

Renato Monteleone  
Manager, Bids and Contracts



KYOCERA Document Solutions America, Inc.  
225 Sand Road, Fairfield, NJ 07004  
[Renato.Monteleone@da.kyocera.com](mailto:Renato.Monteleone@da.kyocera.com)  
Phone: 973-423-5844

KYOCERA Document Solutions America  
225 Sand Road, PO Box 40008  
Fairfield, New Jersey 07004-0008, USA  
Tel: 973-808-8444

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# CERTIFICATE OF LIABILITY INSURANCE

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| <b>PRODUCER</b><br>Willis Towers Watson Northeast, Inc.<br>c/o 26 Century Blvd<br>P.O. Box 305191<br>Nashville, TN 372305191 USA | <b>CONTACT</b><br><b>NAME:</b> Willis Towers Watson Certificate Center<br><b>PHONE</b><br>(A/C No. Ext): 1-877-945-7378<br><b>FAX</b><br>(A/C No): 1-888-467-2378<br><b>E-MAIL</b><br>ADDRESS: certificates@willis.com  |                               |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |
|--|---|-------------------------------|--|--------|------------|---------------------------------|-------|------------|--------------------------------|-------|------------|-------------------------------|-------|------------|--|-------|------------|--|--|------------|--|--|
| <b>INSURED</b><br>Kyocera Document Solutions America, Inc.<br>Attn: Finance Department<br>225 Sand Road<br>Fairfield, NJ 07004   | <table><tr><th colspan="2">INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr><tr><td>INSURER A:</td><td>Sompo America Insurance Company</td><td>11126</td></tr><tr><td>INSURER B:</td><td>Valley Forge Insurance Company</td><td>20508</td></tr><tr><td>INSURER C:</td><td>Continental Insurance Company</td><td>35289</td></tr><tr><td>INSURER D:</td><td>Endurance American Specialty Insurance Com</td><td>41718</td></tr><tr><td>INSURER E:</td><td></td><td></td></tr><tr><td>INSURER F:</td><td></td><td></td></tr></table> | INSURER(S) AFFORDING COVERAGE |  | NAIC # | INSURER A: | Sompo America Insurance Company | 11126 | INSURER B: | Valley Forge Insurance Company | 20508 | INSURER C: | Continental Insurance Company | 35289 | INSURER D: | Endurance American Specialty Insurance Com | 41718 | INSURER E: |  |  | INSURER F: |  |  |
| INSURER(S) AFFORDING COVERAGE  |   | NAIC #                        |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |
| INSURER A:   | Sompo America Insurance Company   | 11126                         |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |
| INSURER B:   | Valley Forge Insurance Company  | 20508                         |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |
| INSURER C:   | Continental Insurance Company   | 35289                         |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |
| INSURER D:   | Endurance American Specialty Insurance Com  | 41718                         |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |
| INSURER E:   |   |                               |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |
| INSURER F:   |   |                               |  |        |            |                                 |       |            |                                |       |            |                               |       |            |  |       |            |  |  |            |  |  |

**COVERAGES****CERTIFICATE NUMBER:** W34574115**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE  | ADDL INSD                                     | SUBR WVD | POLICY NUMBER  | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|--|---|----------|----------------|-------------------------|-------------------------|---|
| A        | <input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b><br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER: | Y   | Y        | TGM30035226901 | 04/01/2024              | 04/01/2025              | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000<br>MED EXP (Any one person) \$ 15,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 2,000,000<br>PRODUCTS - COMP/OP AGG \$ 2,000,000 |
| A        | <b>AUTOMOBILE LIABILITY</b><br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY<br><input type="checkbox"/> HIRED AUTOS ONLY<br><input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> NON-OWNED AUTOS ONLY   |   |          | TAM30017921402 | 04/01/2024              | 04/01/2025              | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$   |
| A        | <input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b><br><input checked="" type="checkbox"/> EXCESS LIAB<br>DED <input checked="" type="checkbox"/> RETENTION \$ 10,000   |   |          | CPU41021V0     | 04/01/2024              | 04/01/2025              | EACH OCCURRENCE \$ 10,000,000<br>AGGREGATE \$ 10,000,000  |
| B        | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below  | Y/N<br><input checked="" type="checkbox"/> No | N/A      | 7036371671     | 01/01/2024              | 01/01/2025              | <input checked="" type="checkbox"/> PER STATUTE<br>E.L. EACH ACCIDENT \$ 1,000,000<br>E.L. DISEASE - EA EMPLOYEE \$ 1,000,000<br>E.L. DISEASE - POLICY LIMIT \$ 1,000,000   |
| C        | <b>Workers Compensation &amp; Employers Liability (CA Policy)</b><br>Per Statute   |   |          | 7036371685     | 01/01/2024              | 01/01/2025              | E.L. Each Accident \$1,000,000<br>E.L. Disease-Each Emp \$1,000,000<br>E.L. Disease -Pol Lmt \$1,000,000  |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Re: AEPA #025-C - Copiers, Multi-Function Print Devices, Printers and Managed Print Services.

SCOPE OF WORK: Copier Sales, Leasing & Maintenance  
SEE ATTACHED**CERTIFICATE HOLDER****CANCELLATION**

|  |  |
|--|--|
| AEPA Member Agency and or its Participating Entity | <p>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.</p> <p>AUTHORIZED REPRESENTATIVE</p> |
|--|--|

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ACORD 25 (2016/03)

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SR ID: 26359522

BATCH: 3601356





# **ADDITIONAL REMARKS SCHEDULE**

Page 2 of 2

|   |                                |  |  |
|---|--------------------------------|--|--|
| <b>AGENCY</b><br>Willis Towers Watson Northeast, Inc. |                                | <b>NAMED INSURED</b><br>Kyocera Document Solutions America, Inc.<br>Attn: Finance Department<br>225 Sand Road<br>Fairfield, NJ 07004 |  |
| <b>POLICY NUMBER</b><br>See Page 1                    |                                | <b>EFFECTIVE DATE:</b> See Page 1  |  |
| <b>CARRIER</b><br>See Page 1                          | <b>NAIC CODE</b><br>See Page 1 |  |  |

## **ADDITIONAL REMARKS**

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance

AEPA Member Agency and or its Participating Entity with whom the Insured has agreed in written contract, agreement or permit are included as Additional Insureds with respect to liability arising out of the Insured's operations, personal property leased to the insured, premises owned or rented by, or temporarily occupied by the insured with permission of the owner.

If required in the written contract, agreement or permit, the Insured waives any right of recovery (where permitted by law) that they may have against Prime Vendor Partner, AEPA Member Agency and its Participating Entities because of payments that may be made for injury or damage.

INSURER AFFORDING COVERAGE: Endurance American Specialty Insurance Company

NAIC#: 41718

POLICY NUMBER: PRO30027289501 EFF DATE: 11/01/2023 EXP DATE: 11/01/2024

| TYPE OF INSURANCE:            | LIMIT DESCRIPTION: | LIMIT AMOUNT: |
|-------------------------------|--------------------|---------------|
| Technology Errors & Omissions | Aggregate          | \$10,000,000  |
|                               | Each Claim         | \$10,000,000  |
|                               | Retention          | \$500,000     |



## STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

**Taxpayer Name:** KYOCERA DOCUMENT SOLUTIONS AMERICA, INC  
**Trade Name:**  
**Address:** 225 SAND ROAD  
FAIRFIELD, NJ 07004-1575  
**Certificate Number:** 0887482  
**Effective Date:**  
**Date of Issuance:** April 12, 2022

**For Office Use Only:**  
20220412121341637



## Commitment to Non-Discrimination and Equal Employment Opportunity

Kyocera International, Inc. is committed to the principles of equal employment opportunity and non-discrimination and we believe every person has the right to be treated with fairness, dignity and equal consideration. We are committed to maintaining a diverse workforce and treating all employees and applicants equally, without regard to race, color, religious creed, religious belief or religious grooming (including religious dress), gender, sex, gender identity, gender expression, sexual orientation, marital/domestic partner status, citizenship, national origin and ancestry, mental or physical disability (including AIDs and HIV status), medical condition, including cancer and genetic information or characteristics (or those of a family member), pregnancy, childbirth, breastfeeding (including related medical conditions to pregnancy, childbirth or breastfeeding), age, military and protected veteran status, status as a victim of domestic violence, sexual assault, or stalking, and/or use of any legally protected leave or any other basis protected by applicable federal, state or local laws.

## Affirmative Action Obligations

As a federal government contractor, in accordance with applicable laws, regulations, and Executive Orders, Kyocera International, Inc. is required to develop annual written Affirmative Action Plans (AAPs) and is committed to employ and advance in employment qualified minorities, women, individuals with disabilities, and protected veterans (including but not limited to, disabled veterans, recently separated veterans, Armed Forces service medal veterans, and active duty wartime or campaign badge veterans).

Pay Transparency Notice: Kyocera International, Inc. will not discharge or in any other manner discriminate against employees or applicants because they have inquired about, discussed, or disclosed their own pay or the pay of another employee or applicant. However, employees who have access to the compensation information of other employees or applicants as a part of their essential job functions cannot disclose the pay of other employees or applicants to individuals who do not otherwise have access to compensation information, unless the disclosure is (a) in response to a formal complaint or charge, (b) in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or (c) consistent with Kyocera International, Inc.'s legal duty to furnish information.



## Workplace Accommodations

Kyocera International, Inc. does not discriminate against qualified individuals with disabilities in connection with any aspect of employment. We are committed to complying with all federal and state laws concerning the employment of persons with disabilities, as well as providing reasonable accommodation to be able to perform the essential functions of the job, and enjoy equal benefits and privileges of employment.



If you are disabled or become disabled (meaning you have a mental or physical impairment substantially limiting one or more major life activities) and you require a reasonable accommodation, please contact Human Resources. Human Resources will begin an interactive dialog with you which will include discussing your disability, limitations and possible reasonable accommodations that may enable you to perform the essential functions of your job, make the workplace readily accessible to you or otherwise allow you to enjoy equal benefits and privileges of employment.

**KYOCERA DIRECT SALES SUBSIDIARY DIRECTORY**

225 Sand Road, Fairfield, NJ 07004

**VP, Direct Sales: Gerry Mahoney ([Gerry.mahoney@da.kyocera.com](mailto:Gerry.mahoney@da.kyocera.com)) 781-983-0765**Divisional Administrator: Jackie Zimmerman ([Jackie.Zimmerman@da.kyocera.com](mailto:Jackie.Zimmerman@da.kyocera.com)) 973-851-9122Business Development Mgr. East: Joseph Pitt ([Joseph.Pitt@da.Kyocera.com](mailto:Joseph.Pitt@da.Kyocera.com)) 862-248-4941Business Development Mgr. West: Shawn Tharp ([Shawn.Tharp@da.kyocera.com](mailto:Shawn.Tharp@da.kyocera.com)) 972-439-7007**KYOCERA DOCUMENT SOLUTIONS ALABAMA, LLC (HQ)****President: Ken Hartsock ([ken.hartsock@da.kyocera.com](mailto:ken.hartsock@da.kyocera.com)) Cell: 615-484-5505**

135 CAHABA VALLEY PARKWAY

PELHAM, AL 35124

Phone: 205-201-7243

Fax: 205-868-0344

**KYOCERA DOCUMENT SOLUTIONS ALABAMA, LLC**

1706 COGSWELL AVE

PELL CITY, AL 35125

Phone: 256-362-2538

Fax: 256-362-5921

**KYOCERA DOCUMENT SOLUTIONS ALABAMA, LLC**

MONTEREY PLAZA SUITE 1

3062 HARTFORD HIGHWAY

DOTHAN, AL 36305

Phone: 334-271-5767

Fax: 334-271-1994

**KYOCERA DOCUMENT SOLUTIONS NORTHERN CALIFORNIA, INC. (HQ)****President: Rick Windham ([Rick.windham@da.kyocera.com](mailto:Rick.windham@da.kyocera.com)) Cell: 661-312-1794**

1269 CORPORATE CENTER PARKWAY

SANTA ROSA, CA 95407

Phone: 707-570-1000

Fax: 707-570-1035

**KYOCERA DOCUMENT SOLUTIONS NORTHERN CALIFORNIA, INC. (\*Shared w/ KBA)**

4630 NORTHGATE BOULEVARD SUITE 135

SACRAMENTO, CA 95834

Phone: 707-570-1000

Fax: 916-921-1293

**KYOCERA DOCUMENT SOLUTIONS NORTHERN CALIFORNIA, INC.**

280 EAST SMITH STREET

UKIAH, CA 95482

Phone: 707-463-3528

Fax:

**KYOCERA DOCUMENT SOLUTIONS WEST, LLC (HQ)****President: Michael Graves ([Michael.Graves@da.kyocera.com](mailto:Michael.Graves@da.kyocera.com)) Cell: 714-863-7964**

14101 ALTON PARKWAY

IRVINE, CA 92618

Phone: 800-996-9591

Fax: 949-580-2141

**KYOCERA DOCUMENT SOLUTIONS WEST, LLC**

4181 RUFFIN ROAD -SUITE 101

SAN DIEGO, CA 92123

Phone: 858-569-2000

Fax: 858-225-0261

**KYOCERA DOCUMENT SOLUTIONS WEST, LLC**

9301 OAKDALE, SUITE 104

CHATSWORTH, CA 91311

Phone: 858-569-2000

Fax: 858-225-0261



| <b>KYOCERA DOCUMENT SOLUTIONS WEST, LLC (HQ) - CONTINUED</b> |      |
|--|------|
| <b>KYOCERA DOCUMENT SOLUTIONS WEST, LLC</b>                  |      |
| 255 E. RINCON SUITE 200                                      |      |
| CORONA, CA 92879   |      |
| Phone:   | Fax: |
| <b>KYOCERA DOCUMENT SOLUTIONS WEST, LLC</b>                  |      |
| 7850 SOUTH HARDY DRIVE, BUILDING B Suite 112                 |      |
| TEMPE, AZ 85284  |      |
| Phone:   | Fax: |

| <b>KBA DOCUMENT SOLUTIONS, LLC (HQ)</b>  |                   |
|--|-------------------|
| <b>President: OPEN (Interim President: Shawn Tharp – Shawn.Tharp@da.kyocera.com)</b> |                   |
| 32900 ALVARADO-NILES ROAD, SUITE 100   |                   |
| UNION CITY, CA 94587   |                   |
| Phone: 510-214-4040  | Fax: 510-675-9272 |
| <b>KBA DOCUMENT SOLUTIONS, LLC</b>   |                   |
| 1855 GATEWAY BLVD. SUITE 800   |                   |
| CONCORD, CA 94520  |                   |
| Phone: 925-482-2346  | Fax:              |
| <b>KBA DOCUMENT SOLUTIONS, LLC</b>   |                   |
| 2511 GARDEN ROAD, SUITE A-170  |                   |
| MONTEREY, CA 93940   |                   |
| Phone: 831-324-6722  | Fax:              |
| <b>KBA DOCUMENT SOLUTIONS, LLC (*Shared with KDS N. California)</b>                  |                   |
| 4630 NORTHGATE BLVD, SUITE 135   |                   |
| SACRAMENTO, CA 95834   |                   |
| Phone: 916-928-9285  | Fax:              |
| <b>KBA DOCUMENT SOLUTIONS, LLC</b>   |                   |
| 49 STEVENSON STREET, SUITE 900   |                   |
| SAN FRANCISCO, CA 94105  |                   |
| Phone: 415-683-2682  | Fax:              |
| <b>KBA DOCUMENT SOLUTIONS, LLC</b>   |                   |
| 2055 GATEWAY PLACE, Ste 360  |                   |
| SAN JOSE, CA 95110   |                   |
| Phone: 408-215-7661  | Fax:              |
| <b>KBA DOCUMENT SOLUTIONS, LLC</b>   |                   |
| 2 WEST 5 <sup>TH</sup> AVENUE  |                   |
| SAN MATEO, CA 94402  |                   |
| Phone: 650-401-6874  | Fax:              |

|   |      |
|---|------|
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHEAST, LLC (HQ)</b>                         |      |
| <b>President: Jeff Popick (Jeff.Popick@da.kyocera.com) Cell: 407-756-3361</b> |      |
| 3401 WD JUDGE DR.   |      |
| ORLANDO, FL 32808   |      |
| Phone: 407-841-2932 /800-432-4731   | Fax: |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHEAST, LLC</b>                              |      |
| 8933 WESTERN WAY SUITE 16   |      |
| JACKSONVILLE, FL 32256  |      |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHEAST, LLC</b>                              |      |
| 4890 OKEECHOBEE RD SUITE 101  |      |
| FT. PIERCE, FL 34947  |      |
| 3300 Lake Weir Ave Suite 2  |      |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHEAST, LLC</b>                              |      |
| 3300 Lake Weir Ave Suite 2  |      |
| OCALA, FL 34471   |      |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHEAST, LLC</b>                              |      |
| 15201 ROOSEVELT BLVD, SUITE 106   |      |
| CLEARWATER, FL 33760  |      |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHEAST, LLC</b>                              |      |
| 7900 Oak Lane   |      |
| MIAMI, FL 33016   |      |

|   |                   |
|---|-------------------|
| <b>RUMBLE'S DOCUMENT SOLUTIONS, LLC (HQ)</b>                                  |                   |
| <b>President: Peter Berry (Peter.Berry@da.kyocera.com) Cell: 850-661-9371</b> |                   |
| 1321 WEST JACKSON STREET  |                   |
| THOMASVILLE, GA 31792   |                   |
| Phone: 229-226-4834   | Fax: 229-226-9446 |
| <b>RUMBLE'S DOCUMENT SOLUTIONS, LLC</b>                                       |                   |
| 501 EAST TENNESSEE STREET - SUITE C   |                   |
| TALLAHASSEE, FL 32308   |                   |
| Phone: 850-656-2679   | Fax: 850-656-3651 |

|   |                   |
|---|-------------------|
| <b>KYOCERA DOCUMENT SOLUTIONS MID-ATLANTIC, INC. (HQ)</b>                               |                   |
| <b>President: Michael Melissas (michael.melissas@da.kyocera.com) Cell: 215-869-5182</b> |                   |
| 1320 INNOVATION DRIVE SUITE M-Q   |                   |
| MIDDLE RIVER, MD 21220  |                   |
| Phone: 410-931-6363   | Fax: 410-931-6371 |
| <b>KYOCERA DOCUMENT SOLUTIONS MID-ATLANTIC, INC.</b>                                    |                   |
| TWINBRIDGE CENTER   |                   |
| 100 A TWINBRIDGE DRIVE  |                   |
| PENNSAUKEN, NJ 08110  |                   |
| Phone: 1-800-875-8843   | Fax: 856-662-7306 |
| <b>QUALITY (a Division of Kyocera Document Solutions Mid-Atlantic, Inc)</b>             |                   |
| 2699 S. QUEEN STREET  |                   |
| YORK, PA 17402  |                   |
| Phone: 717-741-4894 / 800-258-9657  | Fax: 717-741-9685 |
| <b>KYOCERA DOCUMENT SOLUTIONS MID-ATLANTIC, INC.</b>                                    |                   |
| 12501 Prosperity Drive, Suite 430   |                   |
| Silver Spring, MD 20904   |                   |
| Phone:  | Fax:              |

|  |                     |
|--|---------------------|
| <b>KYOCERA DOCUMENT SOLUTIONS NEW ENGLAND, INC (HQ)</b>  |                     |
| <b>President: Brian McLaughlin (<a href="mailto:brian.mclaughlin@da.kyocera.com">brian.mclaughlin@da.kyocera.com</a>) Cell: 617-293-1410</b> |                     |
| 1 JEWEL DRIVE  |                     |
| WILMINGTON, MA 01887   |                     |
| Phone: 781-272-4560  | Fax: 781-272-3416   |
| <b>KYOCERA DOCUMENT SOLUTIONS NEW ENGLAND, INC</b>   |                     |
| 716 BROOK ST   |                     |
| ROCKY HILL, CT 06067   |                     |
| Phone: 860-632-5414  | Fax: 860-632-5675   |
| <b>KYOCERA DOCUMENT SOLUTIONS NEW ENGLAND, INC</b>   |                     |
| 223 AVENUE D   |                     |
| WILLISTON, VT 05495  |                     |
| Phone: 802-391-0014  | Fax: 802-495-0650   |
| <b>KYOCERA DOCUMENT SOLUTIONS NEW ENGLAND, INC</b>   |                     |
| 55 BRADLEY DRIVE   |                     |
| WESTBROOK, ME 04092  |                     |
| Phone: 207-797-7224  | Phone: 207-797-7224 |

|   |                   |
|---|-------------------|
| <b>KYOCERA DOCUMENT SOLUTIONS NEW YORK METRO, INC (HQ)</b>  |                   |
| <b>President: Mark Vinges (<a href="mailto:Mark.Vinges@da.kyocera.com">Mark.Vinges@da.kyocera.com</a>) Cell: 732-682-5750</b> |                   |
| 225 SAND ROAD SUITE 100   |                   |
| FAIRFIELD, NJ 07004   |                   |
| Phone: 800-347-0233   | Fax: 908-241-9555 |
| <b>KYOCERA DOCUMENT SOLUTIONS NEW YORK METRO, INC</b>   |                   |
| 1095 CRANBURY SOUTH RIVER ROAD SUITE 22   |                   |
| JAMESBURG, NJ 08831   |                   |
| Phone: 800-347-0233   | Fax:              |
| <b>KYOCERA DOCUMENT SOLUTIONS NEW YORK METRO, INC</b>   |                   |
| 266 WEST 37 <sup>th</sup> STREET  |                   |
| NEW YORK, NY 10018  |                   |
| Phone: 800-347-0233   | Fax: 718-289-2501 |

|   |                   |
|---|-------------------|
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHWEST, LLC (HQ)</b>   |                   |
| <b>President: Gary Schwartz (<a href="mailto:gary.schwartz@da.kyocera.com">gary.schwartz@da.kyocera.com</a>) Cell: 817-600-2216</b> |                   |
| 2825 WEST STORY ROAD  |                   |
| IRVING, TX 75038  |                   |
| Fax: 469-574-0039   | Fax: 469-574-0039 |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHWEST, LLC</b>  |                   |
| 7343 AIRPORT FREEWAY  |                   |
| RICHLAND HILLS, TX 76118  |                   |
| Phone: 817-595-2255   | Fax: 817-595-2274 |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHWEST, LLC</b>  |                   |
| 226 S ENTERPRIZE PKWY, SUITE 136  |                   |
| CORPUS CHRISTI, TX 78405  |                   |
| Phone: 361-882-6482   | Fax: 361-882-6869 |
| <b>KYOCERA DOCUMENT SOLUTIONS SOUTHWEST, LLC</b>  |                   |
| 6414 MCPHERSON #9 & #10   |                   |
| LAREDO, TX 78041  |                   |
| Phone: 956-753-7212   | Fax: 956-753-7265 |

**KYOCERA DOCUMENT SOLUTIONS SOUTHWEST, LLC (HQ) – CONTINUED****KYOCERA DOCUMENT SOLUTIONS SOUTHWEST, LLC**

601 E. NOLANA AVE #A

MCALLEN, TX 78504 (also services Harlingen)

Phone: 956-630-2100/800-282-6482

Fax: 956-631-1709

**KYOCERA DOCUMENT SOLUTIONS SOUTHWEST, LLC**

10661 HADDINGTON DR., STE 180

HOUSTON, TX 77043

Phone: 713-401-6199

Fax:

## FY25 Master File

| Dealer Name   | Dealer Number | State | FY25 Region | FY25 Territory | FY25 ASM      |
|---|---------------|-------|-------------|----------------|---------------|
| COMPLETE DOCUMENT SOLUTIONS, LLC (FORMALLY IQ PRINT MANAGEMENT) | 552835955     | NJ    | East        | 111            | Chris Jeffas  |
| US GLOB SERVICE CORP  | 550093658     | NY    | East        | 111            | Chris Jeffas  |
| 21ST CENTURY BUSINESS SYSTEMS, INC                              | 550083371     | NY    | East        | 111            | Chris Jeffas  |
| ADVANCED IMAGING SYSTEMS, INC                                   | 550048014     | NY    | East        | 111            | Chris Jeffas  |
| APEX CONSULTING SERVICES, INC                                   | 550108252     | NY    | East        | 111            | Chris Jeffas  |
| ASR OFFICE SOLUTIONS COPR                                       | 550409931     | NY    | East        | 111            | Chris Jeffas  |
| ATLANTIC TOMORROWS OFFICE                                       | 550087079     | NY    | East        | 111            | Chris Jeffas  |
| CCP SOLUTIONS, LLC  | 550050720     | NY    | East        | 111            | Chris Jeffas  |
| DEC OFFICE SOLUTIONS, INC                                       | 550050594     | NY    | East        | 111            | Chris Jeffas  |
| DOCUMAX, LLC (FORMALLY DIGITAL OFFICE SOLUTIONS)                | 552223952     | NY    | East        | 111            | Chris Jeffas  |
| E COPIER SOLUTIONS, INC.  | 552899955     | NY    | East        | 111            | Chris Jeffas  |
| KRISTT KELLY OFFICE SYSTEMS CORP.                               | 550047988     | NY    | East        | 111            | Chris Jeffas  |
| MATTHIJSEN, INC   | 550084363     | NJ    | East        | 111            | Chris Jeffas  |
| MBM BUSINESS SYSTEMS, INC                                       | 550070350     | NY    | East        | 111            | Chris Jeffas  |
| NORTHEASTERN OFFICE EQUIPMENT INC                               | 550061116     | NY    | East        | 111            | Chris Jeffas  |
| OFFICE SOLUTIONS, INC.  | 550048008     | NY    | East        | 111            | Chris Jeffas  |
| PREMIERE BUSINESS INNOVATIONS, INC                              | 550050814     | NY    | East        | 111            | Chris Jeffas  |
| PROMPT BUSINESS SYSTEMS, INC                                    | 550051142     | NY    | East        | 111            | Chris Jeffas  |
| SOS ACQUISITIONS  | 552076952     | NY    | East        | 111            | Chris Jeffas  |
| TAM BUSINESS SYSTEMS, INC                                       | 550081486     | NY    | East        | 111            | Chris Jeffas  |
| AMERICAN LAZER SERVICES   | 552209957     | MA    | East        | 112            | Patrick Orvis |
| AUTOMATED BUSINESS SOLUTIONS                                    | 550048003     | RI    | East        | 112            | Patrick Orvis |
| BASE TECHNOLOGIES INC   | 550057182     | CT    | East        | 112            | Patrick Orvis |
| BBI TECHNOLOGIES, INC   | 550087367     | CT    | East        | 112            | Patrick Orvis |
| BOSTON DOCUMENT SYSTEMS, INC                                    | 550102338     | MA    | East        | 112            | Patrick Orvis |
| BROTHERS II BUSINESS MACHINES OF L.I.                           | 550050438     | NY    | East        | 112            | Patrick Orvis |

## FY25 Master File

|  |           |    |      |     |               |
|--|-----------|----|------|-----|---------------|
| DIGITAL DOCUMENT SOLUTIONS, LLC                  | 550048020 | MA | East | 112 | Patrick Orvis |
| DOCUMENT SOLUTIONS UNLIMITED                     | 550072108 | NY | East | 112 | Patrick Orvis |
| ELBAR DUPLICATOR CORP                            | 550051127 | NY | East | 112 | Patrick Orvis |
| EMPIRE DIGITAL PRODUCTS CORPORATION              | 550091249 | NY | East | 112 | Patrick Orvis |
| JANCO BUSINESS SYSTEMS, INC                      | 550067987 | CT | East | 112 | Patrick Orvis |
| MEGA BUSINESS SYSTEMS, LLC                       | 552922955 | NY | East | 112 | Patrick Orvis |
| PIONEER BUSINESS SYSTEMS, INC                    | 550097784 | NY | East | 112 | Patrick Orvis |
| RYAN BUSINESS SYSTEMS, INC                       | 550072881 | CT | East | 112 | Patrick Orvis |
| THE OFFICE WORKS, INC                            | 551580947 | CT | East | 112 | Patrick Orvis |
| TOPAZ ARCHITECTURAL AND ENG SU                   | 550057140 | MA | East | 112 | Patrick Orvis |
| UNITED BUSINESS MACHINES, INC (Visual Edge)      | 550090690 | NH | East | 112 | Patrick Orvis |
| UNITED BUSINESS MACHINES, INC                    | 551100944 | MA | East | 112 | Patrick Orvis |
| VISUAL EDGE INC, DBA AMERICAN COPY SERVICE       | 552276952 | OH | East | 112 | Patrick Orvis |
| VISUAL EDGE INC, DBA AXION BUSINESS TECHNOLOGIES | 552366955 | OH | East | 112 | Patrick Orvis |
| VISUAL EDGE, INC-KENMARK                         | 552209955 | RI | East | 112 | Patrick Orvis |
| WORLD TRADE COPIERS CORPORATION                  | 550050965 | NY | East | 112 | Patrick Orvis |
| VISUAL EDGE IT, INC                              | 552125952 | OH | East | 113 | George Suydam |
| ALTEK BUSINESS SYSTEMS,INC.                      | 550048190 | PA | East | 113 | George Suydam |
| C.S.P. OFFICE EQUIPMENT CO, INC                  | 550081583 | PA | East | 113 | George Suydam |
| COMMONWEALTH TECHNOLOGIES, INC (Visual Edge)     | 550109383 | KY | East | 113 | George Suydam |
| COPECO   | 552209956 | OH | East | 113 | George Suydam |
| COPIER TECHNOLOGIES, INC                         | 550051205 | PA | East | 113 | George Suydam |
| COPY P INC                                       | 550051200 | PA | East | 113 | George Suydam |
| COPYSOURCE,INC.                                  | 550048208 | PA | East | 113 | George Suydam |
| CYAN SKY COPIER TECHNOLOGIES                     | 550051208 | PA | East | 113 | George Suydam |
| EXECUTIVE IMAGE SOLUTIONS INC                    | 550051228 | PA | East | 113 | George Suydam |
| GRAFFEN BUSINESS SYSTEMS INC                     | 550058798 | PA | East | 113 | George Suydam |
| GRAPHIC ENTERPRISES OFFICE SOLUTIONS             | 552209954 | OH | East | 113 | George Suydam |
| MARCO TECHNOLOGIES, LLC                          | 551628943 | MN | East | 113 | George Suydam |

## FY25 Master File

|   |           |    |      |     |                |
|---|-----------|----|------|-----|----------------|
| PREMIER BUSINESS PRODUCTS, INC (Visual Edge)  | 550568943 | MI | East | 113 | George Suydam  |
| QUALITY DIGITAL OFFICE SOLUTIONS              | 550048202 | PA | East | 113 | George Suydam  |
| SAXON OFFICE TECHNOLOGY, INC                  | 550080336 | PA | East | 113 | George Suydam  |
| UNIFIED OFFICE EQUIPMENT, INC.                | 550048130 | PA | East | 113 | George Suydam  |
| VALLEY BUSINESS SYSTEMS, INC                  | 550082165 | PA | East | 113 | George Suydam  |
| VISUAL EDGE, INC. dba A.B. Dick               | 551512943 | OH | East | 113 | George Suydam  |
| VISUAL EDGE, INC.dba Brady's Business Systems | 551254946 | MI | East | 113 | George Suydam  |
| XPO BUSINESS EQUIPMENT                        | 550048192 | PA | East | 113 | George Suydam  |
| PERRY PROTECH                                 | 550048416 | OH | East | 114 | James Zechella |
| LYNN BLUE PRINT AND SUPPLY CO.                | 553162972 | KY | East | 114 | James Zechella |
| ARGYLE SOLUTIONS GROUP                        | 550260913 | OH | East | 114 | James Zechella |
| BUSINESS EQUIPMENT DISTRIBUTORS, INC          | 550090551 | KY | East | 114 | James Zechella |
| COMPUCHARTS COMPUTER PRODUCTS & SERVICES, INC | 550069847 | OH | East | 114 | James Zechella |
| EDGE BUSINESS MACHINES CO, INC                | 550092492 | KY | East | 114 | James Zechella |
| FOUR-U OFFICE SUPPLIES, INC                   | 551942952 | OH | East | 114 | James Zechella |
| HOOSIER BUSINESS MACHINES,INC.                | 550048389 | IN | East | 114 | James Zechella |
| I.G.M. COPY PRODUCTS INC                      | 550051334 | OH | East | 114 | James Zechella |
| INTEGRATED BUSINESS SYSTEMS, INC.             | 550050822 | OH | East | 114 | James Zechella |
| L.A. OFFICE SOLUTIONS, INC.                   | 550050689 | OH | East | 114 | James Zechella |
| M & M OFFICE PRODUCTS, INC                    | 550051027 | IN | East | 114 | James Zechella |
| MOUNTAIN ADVOCATE MEDIA, INC                  | 550089314 | KY | East | 114 | James Zechella |
| OHIO BUSINESS SYSTEMS, INC                    | 550098420 | OH | East | 114 | James Zechella |
| PROSOURCE                                     | 550048404 | OH | East | 114 | James Zechella |
| SPRINGFIELD BUSINESS EQUIPMENT                | 550085746 | OH | East | 114 | James Zechella |
| STARR DIGITAL SOLUTIONS, LTD.                 | 550048411 | OH | East | 114 | James Zechella |
| THE LANG COMPANY                              | 550051317 | KY | East | 114 | James Zechella |
| THE OFFICE SHOP, INC                          | 550086596 | IN | East | 114 | James Zechella |
| WALTZ BUSINESS SOLUTIONS, INC.                | 550048301 | KY | East | 114 | James Zechella |
| AUTOMATED BUSINESS SOLUTIONS, INC             | 550108184 | IN | East | 131 | Toby Russell   |



## FY25 Master File

|  |           |    |      |     |                 |
|--|-----------|----|------|-----|-----------------|
| AMERICAN OFFICE SOLUTIONS, INC                   | 550082576 | MI | East | 131 | Toby Russell    |
| APPLIED INNOVATION (formally Applied Imaging)    | 550079628 | MI | East | 131 | Toby Russell    |
| BOSS BUSINESS SOLUTIONS, LLC                     | 550095310 | MI | East | 131 | Toby Russell    |
| D.L.GALLIVAN OFFICE SOLUTIONS, LLC               | 550048325 | MI | East | 131 | Toby Russell    |
| EAGLE OFFICE SOLUTIONS, INC                      | 550065772 | MI | East | 131 | Toby Russell    |
| ELITE IMAGING SYSTEMS INC                        | 550050865 | MI | East | 131 | Toby Russell    |
| INDIANA CARBON COMPANY, INC.                     | 550051389 | IN | East | 131 | Toby Russell    |
| LEADER BUSINESS SYSTEMS                          | 550048266 | MI | East | 131 | Toby Russell    |
| MACOMB DUPLICATING COMPANY                       | 550050563 | MI | East | 131 | Toby Russell    |
| NICKGRACE, INC                                   | 551982952 | MI | East | 131 | Toby Russell    |
| OMNI OFFICE EQUIPMENT ,INC                       | 550051181 | IN | East | 131 | Toby Russell    |
| RAPID REPRODUCTION, INC.                         | 552328955 | IN | East | 131 | Toby Russell    |
| SCIENTIFIC RETAIL SYSTEMS,INC                    | 550051382 | MI | East | 131 | Toby Russell    |
| THE COPY IMAGE INC.                              | 550048388 | IN | East | 131 | Toby Russell    |
| THE OFFICE PLANNING GROUP, INC                   | 550104746 | MI | East | 131 | Toby Russell    |
| U.S. BUSINESS SYSTEMS, INC                       | 550096119 | IN | East | 131 | Toby Russell    |
| WEBER OFFICE EQUIPMENT                           | 550048440 | IN | East | 131 | Toby Russell    |
| NATIONAL BUSINESS TECHNOLOGIES                   | 550072006 | NY | East | 132 | Walter Thompson |
| DOCUTREND, INC                                   | 551876952 | NJ | East | 132 | Walter Thompson |
| SHORE BUSINESS SOLUTIONS                         | 550375941 | NJ | East | 132 | Walter Thompson |
| STRATIX SYSTEMS, INC. dba EXCEL BUSINESS SYSTEMS | 553088970 | DE | East | 132 | Walter Thompson |
| ALL DIGITAL IMAGING, LLC                         | 550080777 | NJ | East | 132 | Walter Thompson |
| AMERICAN DOCUMENT SOLUTIONS, LLC                 | 550100739 | NJ | East | 132 | Walter Thompson |
| AMERITECH GRAPHICS, INC                          | 550085492 | NJ | East | 132 | Walter Thompson |
| A-QUALITY BUSINESS SYSTEMS, LLC                  | 550269913 | NJ | East | 132 | Walter Thompson |
| AVANT GARDE TECHNOLOGIES, INC                    | 550079440 | NJ | East | 132 | Walter Thompson |
| DITTO COPY SYSTEMS, INC                          | 550529929 | NJ | East | 132 | Walter Thompson |
| DOCUMENT SOLUTIONS, LLC                          | 551289945 | NJ | East | 132 | Walter Thompson |
| ELECTRONIC OFFICE SYSTEMS,INC                    | 550048033 | NJ | East | 132 | Walter Thompson |

## FY25 Master File

|  |           |    |      |     |                 |
|--|-----------|----|------|-----|-----------------|
| GENERAL COPIERS INC.                       | 550050299 | NJ | East | 132 | Walter Thompson |
| IMPERIAL COPY PRODUCTS,INC.                | 550048073 | NJ | East | 132 | Walter Thompson |
| MAIL DIRECT PAPER COMPANY, LLC             | 550090907 | NJ | East | 132 | Walter Thompson |
| NEW JERSEY OFFICE SYSTEMS, LLC             | 551569943 | NJ | East | 132 | Walter Thompson |
| PROCOPY, INC.                              | 550050687 | NJ | East | 132 | Walter Thompson |
| RDC COMPANY                                | 550050338 | NJ | East | 132 | Walter Thompson |
| SON-RISE                                   | 550050258 | NJ | East | 132 | Walter Thompson |
| T.A. MOUNTFORD COMPANY                     | 550048060 | NJ | East | 132 | Walter Thompson |
| XSI, INC.                                  | 550048157 | NJ | East | 132 | Walter Thompson |
| FORD BUSINESS MACHINES, INC.               | 550050994 | PA | East | 133 | Norman Swann    |
| ACME BUSINESS MACHINES                     | 550048016 | NY | East | 133 | Norman Swann    |
| ADVANCED BUSINESS SYSTEMS,INC              | 550048055 | NY | East | 133 | Norman Swann    |
| AXIS BUSINESS CONSULTANTS                  | 550081700 | PA | East | 133 | Norman Swann    |
| BUSINESS MACHINES & EQUIPMENT, INC         | 551453942 | NY | East | 133 | Norman Swann    |
| CCA SOLUTIONS INCORPORATED                 | 550064410 | PA | East | 133 | Norman Swann    |
| COMPTON OFFICE MACHINE LLC                 | 550067884 | WV | East | 133 | Norman Swann    |
| D.M. SKIDMORE                              | 550110632 | NY | East | 133 | Norman Swann    |
| EATON OFFICE SUPPLY CO, INC                | 550103310 | NY | East | 133 | Norman Swann    |
| HAGAN BUSINESS MACHINES                    | 550048126 | PA | East | 133 | Norman Swann    |
| HILLTOP OFFICE SUPPLY                      | 550048132 | PA | East | 133 | Norman Swann    |
| JAMES B. SCHWAB CO., INC.                  | 550048021 | NY | East | 133 | Norman Swann    |
| JUST SOLUTIONS INC.                        | 551621944 | NY | East | 133 | Norman Swann    |
| Poynter's Business Solutions               | 550073931 | OH | East | 133 | Norman Swann    |
| REPEAT BUSINESS SYSTEMS INC                | 550072342 | NY | East | 133 | Norman Swann    |
| RTR BUSINESS PRODUCTS, INC.                | 550048207 | PA | East | 133 | Norman Swann    |
| THE BORDEN OFFICE EQUIPMENT COMPANY        | 550100101 | OH | East | 133 | Norman Swann    |
| VISUAL EDGE INC...dba MCM BUSINESS SYSTEMS | 552107953 | WV | East | 133 | Norman Swann    |
| WILLITS COPIERS                            | 550050791 | PA | East | 133 | Norman Swann    |
| WNY IMAGING SYSTEMS, INC                   | 550081507 | NY | East | 133 | Norman Swann    |

## FY25 Master File

|   |           |    |      |     |                |
|---|-----------|----|------|-----|----------------|
| 360 DTII, LLC   | 550111829 | CA | West | 211 | Eddie Castillo |
| ABD OFFICE MACHINES, INC                                | 551944952 | CA | West | 211 | Eddie Castillo |
| ALFA BUSINESS   | 552270952 | CA | West | 211 | Eddie Castillo |
| ALL STAR, INC   | 550103877 | GU | West | 211 | Eddie Castillo |
| CALIFORNIA BUSINESS MACHINES                            | 550049391 | CA | West | 211 | Eddie Castillo |
| CARILLON OFFICE TECHNOLOGIES AND SERVICES, INC          | 550473927 | CA | West | 211 | Eddie Castillo |
| COAST TO COAST BUSINESS EQUIPMENT INC                   | 550056226 | CA | West | 211 | Eddie Castillo |
| COASTAL COPY, LP  | 550049387 | CA | West | 211 | Eddie Castillo |
| COMPARE BUSINESS SYSTEMS, INC                           | 550087427 | CA | West | 211 | Eddie Castillo |
| DIGITAL OFFICE AUTOMATION, INC                          | 550091272 | CA | West | 211 | Eddie Castillo |
| ECOSOURCE PRINTERS, INC                                 | 553009955 | CA | West | 211 | Eddie Castillo |
| EXECUTIVE BUSINESS SOLUTIONS, INC                       | 550099562 | CA | West | 211 | Eddie Castillo |
| NATIONAL RAM BUSINESS SYSTEMS                           | 550049425 | CA | West | 211 | Eddie Castillo |
| SMART BUSINESS SYSTEMS                                  | 550050802 | CA | West | 211 | Eddie Castillo |
| SOLUTION LEADING PARTNER, INC                           | 550860936 | CA | West | 211 | Eddie Castillo |
| VISUAL EDGE IT, INC. DBA IMAGE SOURCE                   | 552737956 | OH | West | 211 | Eddie Castillo |
| KELLEY CREATE CO. (formally KELLEY CONNECT)             | 550049236 | WA | West | 213 | James Jay      |
| SOLUTIONS YES, LLC                                      | 550092210 | OR | West | 213 | James Jay      |
| COMMERCIAL BUSINESS MACHINES, INC.                      | 550049276 | OR | West | 213 | James Jay      |
| COMMERCIAL OFFICE SYSTEMS, INC.                         | 550050961 | WA | West | 213 | James Jay      |
| EASTERN OFFICE SOLUTIONS                                | 550063919 | OR | West | 213 | James Jay      |
| ELECTRONIC BUSINESS MACHINES COMPANY                    | 550107860 | WA | West | 213 | James Jay      |
| FAIRBANKS PRINTERS, INC                                 | 550079550 | AK | West | 213 | James Jay      |
| J2 BUSINESS SYSTEMS (formally J-2 BLUEPRINT SUPPLY CO.) | 550049238 | WA | West | 213 | James Jay      |
| JAKDD dba SOUTH COAST OFFICE SUPPLY, INC                | 552486955 | OR | West | 213 | James Jay      |
| OFFICE EQUIPMENT COMPANY                                | 550080459 | OR | West | 213 | James Jay      |
| OFFICE TECHNOLOGIES, INC                                | 550111543 | OR | West | 213 | James Jay      |
| ROYAL BUSINESS SYSTEMS, INC                             | 550090528 | WA | West | 213 | James Jay      |
| S.E. BUSINESS MACHINES, INC.                            | 550049539 | AK | West | 213 | James Jay      |

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|   |           |    |      |     |                |
|---|-----------|----|------|-----|----------------|
| T.E.C. COPIER SYSTEMS, LLC                          | 550050502 | OR | West | 213 | James Jay      |
| ULTREX BUSINESS SOLUTIONS, INC.                     | 550051165 | OR | West | 213 | James Jay      |
| UNITED BUSINESS MACHINES OF WA.,INC.                | 550049227 | WA | West | 213 | James Jay      |
| PACIFIC OFFICE AUTOMATION, INC                      | 551403942 | OR | West | 214 | Roger Mitchell |
| ALL COPY PRODUCTS INC                               | 550059518 | CO | West | 214 | Roger Mitchell |
| ALLIED BUSINESS SYSTEMS                             | 550065764 | ID | West | 214 | Roger Mitchell |
| ASSOCIATED BUSINESS TECHNOLOGIES, LLC               | 550811936 | UT | West | 214 | Roger Mitchell |
| Automated Business Technologies                     | 550056089 | CO | West | 214 | Roger Mitchell |
| AVALON TECHNOLOGY SOLUTIONS, LLC                    | 553045971 | UT | West | 214 | Roger Mitchell |
| AXIS BUSINESS TECHNOLOGIES                          | 550049327 | CO | West | 214 | Roger Mitchell |
| CES&R LLC   | 550105414 | UT | West | 214 | Roger Mitchell |
| COMPLETE BUSINESS SYSTEMS OF COLORADO, INC          | 550105579 | CO | West | 214 | Roger Mitchell |
| FISHERS TECHNOLOGIES                                | 550049256 | ID | West | 214 | Roger Mitchell |
| OFFICE SYSTEMS ,INC                                 | 550051180 | CO | West | 214 | Roger Mitchell |
| OFFICE1   | 550049437 | NV | West | 214 | Roger Mitchell |
| PREMIERE COPY, LLC                                  | 550050993 | CO | West | 214 | Roger Mitchell |
| ROCKY MOUNTAIN BUSINESS EQUIPMENT,LLC               | 550049253 | WY | West | 214 | Roger Mitchell |
| SINGLEPOINT, LLC (DBA - SHARP BUSINESS INNOVATIONS) | 552317955 | CO | West | 214 | Roger Mitchell |
| THE OFFICE SHOP,INC                                 | 550049251 | WY | West | 214 | Roger Mitchell |
| TJL COPY PRODUCTS, INC.                             | 550049365 | CO | West | 214 | Roger Mitchell |
| ADVANCED DOCUMENT CONCEPTS                          | 550049427 | CA | West | 215 | Keith Franklin |
| ADVANCED IMAGING SOLUTIONS, INC.                    | 550049382 | NV | West | 215 | Keith Franklin |
| BUSINESS EQUIPMENT & SUPPLY COMPANY, INC            | 550070751 | NV | West | 215 | Keith Franklin |
| CARBON COPY,INC.                                    | 550050328 | CA | West | 215 | Keith Franklin |
| CARREL'S OFFICE MACHINES                            | 550049424 | CA | West | 215 | Keith Franklin |
| COPIERS PLUS  | 550049496 | CA | West | 215 | Keith Franklin |
| DATAFLOW BUSINESS SYSTEMS, INC                      | 550062592 | CA | West | 215 | Keith Franklin |
| DEDICATED COPY                                      | 550050302 | CA | West | 215 | Keith Franklin |
| FOREST OFFICE EQUIPMENT                             | 550049573 | CA | West | 215 | Keith Franklin |

## FY25 Master File

|                                       |           |    |       |     |                |
|---------------------------------------|-----------|----|-------|-----|----------------|
| INTEGRATED COPY SOLUTIONS INC         | 550051225 | CA | West  | 215 | Keith Franklin |
| LOCKWOOD-MOORE, INC.                  | 550049413 | NV | West  | 215 | Keith Franklin |
| NETWORK OFFICE SYSTEMS                | 552175952 | CA | West  | 215 | Keith Franklin |
| RAY A MORGAN COMPANY                  | 550051514 | CA | West  | 215 | Keith Franklin |
| STANDARD BUSINESS MACHINES            | 550050420 | CA | West  | 215 | Keith Franklin |
| WIZIX TECHNOLOGY GROUP, INC           | 551898953 | CA | West  | 215 | Keith Franklin |
| IMAGE 2000                            | 550050609 | CA | West  | 233 | Dina Denning   |
| ADVANCED OFFICE (Integrus)            | 550453929 | CA | West  | 233 | Dina Denning   |
| AM COPIERS INCORPORATED               | 550113468 | CA | West  | 233 | Dina Denning   |
| ANDERSON BUSINESS TECHNOLOGY          | 550051201 | CA | West  | 233 | Dina Denning   |
| ARIZONA BUSINESS EQUIPMENT, INC       | 550101583 | AZ | West  | 233 | Dina Denning   |
| BUSINESS MACHINE INDUSTRY, INC        | 550087115 | CA | West  | 233 | Dina Denning   |
| CLICK COPIER RENTALS, LLC             | 551796952 | AZ | West  | 233 | Dina Denning   |
| DIGITAL IMAGING SYSTEMS, LLC          | 550082317 | AZ | West  | 233 | Dina Denning   |
| DIGITECH OFFICE EQUIPMENT, INC        | 550051041 | NM | West  | 233 | Dina Denning   |
| DOCUMENT TECHNOLOGIES OF ARIZONA, LLC | 550093576 | AZ | West  | 233 | Dina Denning   |
| ECC IMAGING, LLC                      | 550081462 | CA | West  | 233 | Dina Denning   |
| EPHESUS OFFICE TECHNOLOGIES, INC      | 550067990 | NM | West  | 233 | Dina Denning   |
| GRAND CANYON BUSINESS SOLUTIONS, INC  | 550083379 | AZ | West  | 233 | Dina Denning   |
| IMAGING TECHNOLOGY SOLUTIONS, LLC     | 550107181 | AZ | West  | 233 | Dina Denning   |
| KC DIGITAL SOLUTIONS                  | 550051202 | CA | West  | 233 | Dina Denning   |
| KILLING MOON ENTERPRISES, INC         | 550096492 | AZ | West  | 233 | Dina Denning   |
| PERFECT PRINTZ, LLC                   | 550102743 | AZ | West  | 233 | Dina Denning   |
| PTS OFFICE SYSTEMS, INC.              | 550049339 | NM | West  | 233 | Dina Denning   |
| THE FRUTH GROUP, INC                  | 550056822 | AZ | West  | 233 | Dina Denning   |
| YOUNG SYSTEMS CORP                    | 550050633 | CA | West  | 233 | Dina Denning   |
| CAPITOL DOCUMENT SOLUTIONS, LLC       | 550107535 | MD | South | 411 | Victor Jackson |
| AMERITEL COMMUNICATIONS CORP          | 550093533 | MD | South | 411 | Victor Jackson |
| ATLANTIC OFFICE MACHINES              | 550050893 | VA | South | 411 | Victor Jackson |

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|  |           |    |       |     |                |
|--|-----------|----|-------|-----|----------------|
| AUTOMATED OFFICE EQUIPMENT, INC.         | 550048175 | MD | South | 411 | Victor Jackson |
| CBS IMAGING                              | 550048172 | MD | South | 411 | Victor Jackson |
| COBB OFFICE PRODUCTS, INC.               | 550048261 | VA | South | 411 | Victor Jackson |
| COECO OFFICE SYSTEMS OF ROCKY MOUNT ,INC | 550048701 | NC | South | 411 | Victor Jackson |
| COPIER WORKSHOP, INC.                    | 550049803 | MD | South | 411 | Victor Jackson |
| COPIERS PLUS, INC.                       | 550048648 | NC | South | 411 | Victor Jackson |
| DURALINE IMAGING, INC                    | 550068081 | NC | South | 411 | Victor Jackson |
| I.D.C. COPIERS INC.                      | 550050890 | VA | South | 411 | Victor Jackson |
| JNB TEK, LLC                             | 550112912 | NC | South | 411 | Victor Jackson |
| MILLER OFFICE EQUIPMENT COMPANY SERVICES | 550110684 | NC | South | 411 | Victor Jackson |
| MP COPIER INC                            | 550056325 | VA | South | 411 | Victor Jackson |
| OFFIX, LC                                | 552901955 | VA | South | 411 | Victor Jackson |
| QUALITY BUSINESS SOLUTIONS LLC           | 550051028 | MD | South | 411 | Victor Jackson |
| QUALITY GRAPHICS EQUIPMENT SERVICE, INC. | 550050419 | NC | South | 411 | Victor Jackson |
| ROPHO SALES, INC.                        | 550048236 | VA | South | 411 | Victor Jackson |
| SHENANDOAH VALLEY OFFICE EQUIPMENT,INC.  | 550048280 | VA | South | 411 | Victor Jackson |
| ABS BUSINESS SYSTEMS OF MONTGOMERY, INC  | 550097045 | AL | South | 412 | Michael Abes   |
| ATHENA BUSINESS SYSTEMS ,INC             | 550051226 | GA | South | 412 | Michael Abes   |
| ATHENS DIGITAL SYSTEMS, INC.             | 550048746 | GA | South | 412 | Michael Abes   |
| ATLANTA OFFICE TECHNOLOGIES,INC          | 550111206 | GA | South | 412 | Michael Abes   |
| COLSON BUSINESS SYSTEMS, INC.            | 550051510 | GA | South | 412 | Michael Abes   |
| DIGITAL OFFICE EQUIPMENT COMPANY INC     | 550051301 | GA | South | 412 | Michael Abes   |
| DOCUMENT STRATEGIES, INC                 | 550113249 | GA | South | 412 | Michael Abes   |
| ELECTRO GRAPHIC PRODUCTS,INC.            | 550048736 | GA | South | 412 | Michael Abes   |
| GOLDEN ISLES OFFICE EQUIPMENT INC        | 550051308 | GA | South | 412 | Michael Abes   |
| LOY'S OFFICE SUPPLIES                    | 550048715 | GA | South | 412 | Michael Abes   |
| M & H DUPLICATING SYSTEMS, INC.          | 550048709 | GA | South | 412 | Michael Abes   |
| MIDDLE GEORGIA BUSINESS PRODUCTS,INC.    | 550048706 | GA | South | 412 | Michael Abes   |
| MODERN BUSINESS SYSTEMS, INC             | 553025970 | AL | South | 412 | Michael Abes   |

## FY25 Master File

|                                      |           |    |       |     |              |
|--------------------------------------|-----------|----|-------|-----|--------------|
| PRINTERS & STATIONERS, INC           | 550094554 | AL | South | 412 | Michael Abes |
| REACH TECHNOLOGIES                   | 550104280 | GA | South | 412 | Michael Abes |
| REPRO PRODUCTS (4 COLOR LASER)       | 552555955 | GA | South | 412 | Michael Abes |
| SPR, INC                             | 550089582 | AL | South | 412 | Michael Abes |
| VIKING OFFICE SUPPLY INC             | 550051182 | AL | South | 412 | Michael Abes |
| AUTOMATED BUSINESS RESOURCES, INC    | 550100662 | GA | South | 414 | Mark Scruggs |
| BLUFISH IT SOLUTIONS, INC.           | 551643943 | SC | South | 414 | Mark Scruggs |
| CAPITAL OFFICE PRODUCTS              | 550051049 | SC | South | 414 | Mark Scruggs |
| CAROLINA BUSINESS EQUIPMENT, INC     | 551099956 | SC | South | 414 | Mark Scruggs |
| CHARLESTOWNE DIGITAL PRINTING, INC   | 550089722 | SC | South | 414 | Mark Scruggs |
| COMPLETE COPIER CENTER               | 550050437 | SC | South | 414 | Mark Scruggs |
| DATA BUSINESS SOLUTIONS, LLC         | 550082692 | SC | South | 414 | Mark Scruggs |
| LEVIFI, LLC.                         | 552821955 | SC | South | 414 | Mark Scruggs |
| DUFFIES COPIER CONSULTANTS, LLC      | 550085338 | NC | South | 414 | Mark Scruggs |
| DUPLICATING PRODUCTS                 | 550048722 | SC | South | 414 | Mark Scruggs |
| HERALD OFFICE SUPPLY, INC            | 550097288 | SC | South | 414 | Mark Scruggs |
| MAJOR BUSINESS MACHINES, INC         | 550085781 | SC | South | 414 | Mark Scruggs |
| MBP&ASSOCIATES, INC                  | 550110339 | SC | South | 414 | Mark Scruggs |
| MODERN IMPRESSIONS OF CHARLOTTE, INC | 551293942 | NC | South | 414 | Mark Scruggs |
| MORRIS BUSINESS SOLUTIONS            | 552818955 | SC | South | 414 | Mark Scruggs |
| MOUNTAIN OFFICE SYSTEMS              | 550048649 | NC | South | 414 | Mark Scruggs |
| PEE DEE OFFICE SOLUTIONS, INC        | 550091327 | SC | South | 414 | Mark Scruggs |
| PRO VISIONS IT CONSULTING, LLC       | 552256953 | NC | South | 414 | Mark Scruggs |
| SAULISBURY BUSINESS MACHINES, INC    | 550096594 | SC | South | 414 | Mark Scruggs |
| SUPERIOR OFFICE SYSTEMS, INC.        | 550098196 | SC | South | 414 | Mark Scruggs |
| THE COPIER GUYS, INC                 | 550106426 | SC | South | 414 | Mark Scruggs |
| VISUAL EDGE, INC DBA TECHNOCOM       | 551543943 | NC | South | 414 | Mark Scruggs |
| DEX IMAGING INC.-FL                  | 550048795 | FL | South | 416 | Gino Morra   |
| 1 SOURCE TECHNOLOGY SOLUTIONS        | 550059871 | MS | South | 431 | Paul Michael |



## FY25 Master File

|   |           |    |       |     |                   |
|---|-----------|----|-------|-----|-------------------|
| ADVANCED OFFICE PRODUCTS, INC.          | 550048953 | LA | South | 431 | Paul Michael      |
| ALEXANDRIA BUSINESS MACHINES            | 550048963 | LA | South | 431 | Paul Michael      |
| BATON ROUGE DUPLICATING PRODUCTS, INC.  | 550048975 | LA | South | 431 | Paul Michael      |
| BELL OFFICE MACHINES                    | 550048952 | LA | South | 431 | Paul Michael      |
| BUSINESS OFFICE SYSTEMS & SERVICE       | 550050848 | LA | South | 431 | Paul Michael      |
| CITY BUSINESS SOLUTIONS, LLC            | 550048951 | LA | South | 431 | Paul Michael      |
| COPYNET LLC                             | 550060553 | LA | South | 431 | Paul Michael      |
| EXECUTIVE OFFICELINX, INC               | 550048971 | LA | South | 431 | Paul Michael      |
| INNOVATIVE OFFICE SYSTEMS, LLC          | 550049074 | LA | South | 431 | Paul Michael      |
| MIPCO IMPRESSION PRODUCTS               | 551964955 | MS | South | 431 | Paul Michael      |
| MSA, INC.                               | 550051509 | TN | South | 431 | Paul Michael      |
| NORTHSHORE OFFICE EQUIPMENT             | 550063112 | LA | South | 431 | Paul Michael      |
| OFFICE MANAGEMENT SYSTEMS INC           | 550060853 | MS | South | 431 | Paul Michael      |
| OFFICE PRODUCTS CENTER INC              | 550051330 | MS | South | 431 | Paul Michael      |
| PURVIS BUSINESS MACHINES INC            | 550051236 | MS | South | 431 | Paul Michael      |
| SCOTT BAILY ENTERPRISES, INC.           | 550048974 | LA | South | 431 | Paul Michael      |
| SOUTHERN DUPLICATING OF CLARKSDALE INC. | 550048923 | MS | South | 431 | Paul Michael      |
| SOUTHERN IMAGING SOLUTIONS, INC.        | 550048950 | LA | South | 431 | Paul Michael      |
| STUART'S INC OF SHREVEPORT              | 550058999 | LA | South | 431 | Paul Michael      |
| UNI COPY TECHNOLOGIES INC               | 550051239 | LA | South | 431 | Paul Michael      |
| ROBERT J. YOUNG COMPANY, LLC            | 552338955 | TN | South | 432 | Cathy Householder |
| A-Z OFFICE RESOURCE, INC.               | 553127970 | TN | South | 432 | Cathy Householder |
| BAGWELL DOCUMENT SOLUTIONS, INC         | 550086324 | TN | South | 432 | Cathy Householder |
| CARRAWAY OFFICE SOLUTIONS, INC.         | 550048657 | NC | South | 432 | Cathy Householder |
| CDS BUSINESS MACHINES, INC              | 550051168 | NC | South | 432 | Cathy Householder |
| COASTAL OFFICE EQUIPMENT COMPANY        | 550048738 | NC | South | 432 | Cathy Householder |
| ELITE DOCUMENT RESOURCES                | 552802955 | NC | South | 432 | Cathy Householder |
| HUNT SERVICES, INC                      | 550051298 | TN | South | 432 | Cathy Householder |
| IMAGE SOLUTIONS, LLC                    | 550530928 | TN | South | 432 | Cathy Householder |

## FY25 Master File

|  |           |    |         |     |                   |
|--|-----------|----|---------|-----|-------------------|
| MEMPHIS COMMUNICATION CORPORATION                  | 552315961 | TN | South   | 432 | Cathy Householder |
| N&L BUSINESS SYSTEMS, INC.                         | 550048835 | TN | South   | 432 | Cathy Householder |
| SYNERGY SYSTEMS & SOLUTIONS, INC                   | 551554943 | NC | South   | 432 | Cathy Householder |
| THE TONER EXCHANGE                                 | 550092361 | NC | South   | 432 | Cathy Householder |
| VISUAL EDGE, INC DBA XMC TECHNOLOGIES              | 552753958 | TN | South   | 432 | Cathy Householder |
| WEST TN BUSINESS MACHINES, INC                     | 550067124 | TN | South   | 432 | Cathy Householder |
| ABSOLUTE BUSINESS SOLUTIONS, INC                   | 550088618 | FL | South   | 433 | Terry Martin      |
| ACCELERATED BUSINESS SOLUTIONS                     | 550050816 | FL | South   | 433 | Terry Martin      |
| AXSA IMAGING SOLUTIONS                             | 550095174 | FL | South   | 433 | Terry Martin      |
| BRANDON BUSINESS MACHINE INC                       | 550050686 | FL | South   | 433 | Terry Martin      |
| BUSINESS INFORMATION SOLUTIONS OFFICE SYSTEMS, LLC | 550083984 | AL | South   | 433 | Terry Martin      |
| COPYLADY, INC                                      | 550051175 | FL | South   | 433 | Terry Martin      |
| DIGITEX OFFICE SYSTEMS, INC                        | 550456928 | FL | South   | 433 | Terry Martin      |
| DOCUMENT TECH OF N CENTRAL FLORIDA, LLC            | 550074559 | FL | South   | 433 | Terry Martin      |
| EBS COPIERS, INC                                   | 550068214 | FL | South   | 433 | Terry Martin      |
| KITTINGER BUSINESS MACHINES                        | 550075652 | FL | South   | 433 | Terry Martin      |
| PRINTERS PLUS, LLC                                 | 550081497 | FL | South   | 433 | Terry Martin      |
| PROFESSIONAL OFFICE SYSTEMS, INC                   | 550080307 | FL | South   | 433 | Terry Martin      |
| QUALITY PRINTING & SUPPLY, INC.                    | 550048820 | AL | South   | 433 | Terry Martin      |
| RELIABLE COPY PRODUCTS, INC.                       | 550048801 | FL | South   | 433 | Terry Martin      |
| SISSINES OFFICE SYSTEMS, INC.                      | 550050727 | FL | South   | 433 | Terry Martin      |
| STAT BUSINESS SYSTEMS                              | 550051143 | FL | South   | 433 | Terry Martin      |
| STUART BUSINESS SYSTEMS, INC.                      | 550050510 | FL | South   | 433 | Terry Martin      |
| WBS TECHNOLOGIES, INC (Visual Edge)                | 550218916 | FL | South   | 433 | Terry Martin      |
| DATAMAX  | 550048960 | MO | Central | 511 | Open              |
| PROFESSIONAL BUSINESS SYSTEMS, INC.                | 550048942 | AR | Central | 511 | Open              |
| 3N1 OFFICE PRODUCTS, INC.                          | 550068286 | TX | Central | 511 | Open              |
| ARKANSAS COPIER CENTER INC                         | 550051311 | AR | Central | 511 | Open              |
| CAPITAL BUSINESS MACHINES, INC.                    | 550048946 | AR | Central | 511 | Open              |

## FY25 Master File

|   |           |    |         |     |            |
|---|-----------|----|---------|-----|------------|
| CTWP  | 550049195 | TX | Central | 511 | Open       |
| FRANK DUSTIN OFFICE SUPPLY INC                  | 550050287 | TX | Central | 511 | Open       |
| H8H, LLC  | 551432942 | TX | Central | 511 | Open       |
| LONE STAR DOCUMENT SOLUTIONS LLC                | 553018958 | TX | Central | 511 | Open       |
| M2C VENTURES, LLC                               | 550566953 | TX | Central | 511 | Open       |
| PROGRESSIVE OFFICE SYSTEMS INC                  | 550051230 | TX | Central | 511 | Open       |
| TECHNICOPY, INC                                 | 550051017 | TX | Central | 511 | Open       |
| TEXAS DOCUMENT SOLUTIONS, INC                   | 550089279 | TX | Central | 511 | Open       |
| UBEO, LLC                                       | 550057465 | TX | Central | 511 | Open       |
| WIGHT OFFICE MACHINES COMPANY, INC.             | 550048981 | AR | Central | 511 | Open       |
| RHYME BUSINESS PRODUCTS, LLC                    | 550099847 | WI | Central | 512 | Tom Kappel |
| BAUERNFEIND BUSINESS TECHNOLOGIES, INC          | 550067838 | WI | Central | 512 | Tom Kappel |
| CENTRAL MINNESOTA E.R.D.C.                      | 550048632 | MN | Central | 512 | Tom Kappel |
| COORDINATED BUSINESS SYSTEMS, LTD.              | 550048549 | MN | Central | 512 | Tom Kappel |
| DTI OFFICE SOLUTIONS                            | 550065741 | IL | Central | 512 | Tom Kappel |
| GATEWAY BUSINESS SYSTEMS, INC.                  | 552468955 | IN | Central | 512 | Tom Kappel |
| GENESISONE (formally GENESIS TECHNOLOGIES, INC) | 550092695 | IL | Central | 512 | Tom Kappel |
| IMPACT NETWORKING, LLC-IL                       | 550048501 | IL | Central | 512 | Tom Kappel |
| JAMES IMAGING SYSTEMS, INC.                     | 552393956 | WI | Central | 512 | Tom Kappel |
| MILWAUKEE OFFICE PRODUCTS, INC.                 | 550050691 | WI | Central | 512 | Tom Kappel |
| STAR BUSINESS MACHINES, INC                     | 550378987 | WI | Central | 512 | Tom Kappel |
| TOTAL OFFICE PRODUCTS & SERVICES, INC           | 551498943 | MN | Central | 512 | Tom Kappel |
| TTS GROUP, INCORPORATED                         | 550104240 | IL | Central | 512 | Tom Kappel |
| WAREHOUSE DIRECT, INC                           | 550083156 | IL | Central | 512 | Tom Kappel |
| WATTS COPY SYSTEMS, INC                         | 550109436 | IL | Central | 512 | Tom Kappel |
| WISCONSIN COPY & BUSINESS EQUIPMENT             | 550048529 | WI | Central | 512 | Tom Kappel |
| WISCONSIN IMAGING, LLC                          | 550088543 | WI | Central | 512 | Tom Kappel |
| DOCUMATION, INC                                 | 550764937 | TX | Central | 513 | Open       |
| 360 DOCUMENT SOLUTIONS, LLC                     | 550097517 | KS | Central | 513 | Open       |

## FY25 Master File

|   |           |    |         |     |      |
|---|-----------|----|---------|-----|------|
| ADVANCED BUSINESS COPIERS, LP               | 550066998 | TX | Central | 513 | Open |
| C&L BUSINESS ADVENTURES, INC                | 551306943 | TX | Central | 513 | Open |
| COPY GRAPHICS, INC.                         | 550086740 | TX | Central | 513 | Open |
| DEWITT POTH AND SON                         | 550066748 | TX | Central | 513 | Open |
| FUNCTION4                                   | 550058827 | TX | Central | 513 | Open |
| GARY OFFICE PRODUCTS                        | 550050337 | TX | Central | 513 | Open |
| INTEGRATED BUSINESS TECHNOLOGIES            | 551421942 | TX | Central | 513 | Open |
| LONE STAR COPIERS, INC.                     | 550049110 | TX | Central | 513 | Open |
| LOUIS A. HERNANDEZ, INC.                    | 550049242 | TX | Central | 513 | Open |
| MONTANO INVESTMENTS, INC.                   | 550050860 | TX | Central | 513 | Open |
| ON DEMAND                                   | 550089587 | TX | Central | 513 | Open |
| UNITECH BUSINESS SOLUTIONS INC              | 550051331 | TX | Central | 513 | Open |
| VISUAL EDGE INC, DBA TLC OFFICE SYSTEMS     | 552377956 | OH | Central | 513 | Open |
| VISUAL EDGE IT, INC. DBA BENCHMARK          | 552738955 | OH | Central | 513 | Open |
| VISUAL EDGE, INC DBA ZENO DIGITAL SOLUTIONS | 551648945 | TX | Central | 513 | Open |
| ADVANCED BUSINESS METHODS, INC.             | 553067970 | ND | Central | 515 | Open |
| ADVANCED OFFICE AUTOMATION, INC             | 550089365 | NE | Central | 515 | Open |
| ALL MAKES OFFICE EQUIPMENT CO               | 550086313 | NE | Central | 515 | Open |
| CENTURY BUSINESS PRODUCTS, INC.             | 550048605 | SD | Central | 515 | Open |
| CLUTE OFFICE EQUIPMENT, INC.                | 550048627 | ND | Central | 515 | Open |
| COPY KING OFFICE SOLUTIONS, INC             | 550102850 | IL | Central | 515 | Open |
| COPY SYSTEMS, INC.                          | 550048598 | IA | Central | 515 | Open |
| FIRESIDE OFFICE PRODUCTS, INC.              | 550048604 | ND | Central | 515 | Open |
| FORBES OFFICE SOLUTIONS, INC                | 550097573 | IA | Central | 515 | Open |
| INFOMAX OFFICE SYSTEMS, INC.                | 550055995 | IA | Central | 515 | Open |
| INTEGRA BUSINESS SYSTEMS, INC               | 550092511 | IL | Central | 515 | Open |
| JQ OFFICE EQUIPMENT OF OMAHA, INC           | 551166942 | NE | Central | 515 | Open |
| LIBERTY BUSINESS SYSTEMS, INC.              | 550048603 | ND | Central | 515 | Open |
| NEWHOUSE ENTERPRISES, INC                   | 550079443 | SD | Central | 515 | Open |

## FY25 Master File

|  |           |    |         |     |                |
|--|-----------|----|---------|-----|----------------|
| OFFICE MACHINE CONSULTANTS, INC.       | 550048525 | IL | Central | 515 | Open           |
| PULSE TECHNOLOGY OF ILLINOIS, INC.     | 550051066 | IL | Central | 515 | Open           |
| SIMPLIFIED OFFICE SOLUTIONS, INC.      | 550048636 | NE | Central | 515 | Open           |
| VISUAL EDGE IT, INC DBA COUNSEL        | 552876955 | OH | Central | 515 | Open           |
| STANDLEY SYSTEMS,LLC                   | 550375937 | OK | Central | 531 | Brandie Wilkes |
| IMAGENET CONSULTING, LLC               | 550111567 | OK | Central | 531 | Brandie Wilkes |
| ACCEL IMAGING SYSTEMS, INC             | 550067690 | TX | Central | 531 | Brandie Wilkes |
| ALLY OFFICE SOLUTIONS, LLC             | 552353955 | TX | Central | 531 | Brandie Wilkes |
| BENNETT'S OFFICE SUPPLY & EQUIPMENT    | 550049174 | TX | Central | 531 | Brandie Wilkes |
| BUDGET BUSINESS SYSTEMS,LLC            | 550050821 | TX | Central | 531 | Brandie Wilkes |
| DPS TECK, LLC                          | 552570955 | TX | Central | 531 | Brandie Wilkes |
| GENESIS OF OKLAHOMA, LLC               | 550081715 | OK | Central | 531 | Brandie Wilkes |
| HEWLETT OFFICE SYSTEMS, LLC            | 550240916 | TX | Central | 531 | Brandie Wilkes |
| HOLLANDS OFFICE SUPPLY OF LUBBOCK, INC | 550069707 | TX | Central | 531 | Brandie Wilkes |
| HUDSON MICROGRAPHICS,INC.              | 550049048 | TX | Central | 531 | Brandie Wilkes |
| IMAGINE TECHNOLOGY GROUP, LLC          | 551889952 | TX | Central | 531 | Brandie Wilkes |
| MIGUEL'S COPIER REPAIR SERVICES        | 551995953 | TX | Central | 531 | Brandie Wilkes |
| PHOENIX COPY SERVICE INC               | 550059474 | TX | Central | 531 | Brandie Wilkes |
| R.K. BLACK, INC.                       | 550049042 | OK | Central | 531 | Brandie Wilkes |
| SHAWNEE OFFICE SYSTEMS, INC            | 550103136 | OK | Central | 531 | Brandie Wilkes |
| TASCOSA OFFICE MACHINES, INC           | 550098329 | TX | Central | 531 | Brandie Wilkes |
| UCI DOCUMENT SOLUTIONS                 | 550049210 | TX | Central | 531 | Brandie Wilkes |
| ZENO DIGITAL SOLUTIONS, LLC            | 550080525 | TX | Central | 531 | Brandie Wilkes |
| ZENO OFFICE SOLUTIONS INC              | 550049121 | TX | Central | 531 | Brandie Wilkes |
| SUMNERONE, INC                         | 550048901 | MO | Central | 532 | Linda Perkins  |
| AMERICOM IMAGING SYSTEMS, INC          | 550104930 | MO | Central | 532 | Linda Perkins  |
| CENTURY BUSINESS SYSTEMS, INC          | 550088541 | KS | Central | 532 | Linda Perkins  |
| CENTURY BUSINESS TECHNOLOGIES          | 552726955 | KS | Central | 532 | Linda Perkins  |
| COMPUTYPE COMPUTER SERVICES            | 550048539 | IL | Central | 532 | Linda Perkins  |

## FY25 Master File

|   |           |    |         |     |               |
|---|-----------|----|---------|-----|---------------|
| DA-COM CORPORATION                      | 550048894 | MO | Central | 532 | Linda Perkins |
| DOCUMENT PRODUCTS,INC.                  | 550049051 | KS | Central | 532 | Linda Perkins |
| HEARTLAND BUSINESS MACHINES             | 550058548 | MO | Central | 532 | Linda Perkins |
| MAPS, INC                               | 550083239 | KS | Central | 532 | Linda Perkins |
| MISSOURI TYPEWRITER CO. OF WARRENSBURG  | 550048898 | MO | Central | 532 | Linda Perkins |
| MODERN COPY SYSTEMS                     | 550049027 | KS | Central | 532 | Linda Perkins |
| MODERN OFFICE CONNECTIONS, INC          | 550048498 | IL | Central | 532 | Linda Perkins |
| NETWORK COMPUTING SOLUTIONS LLC         | 550051385 | KS | Central | 532 | Linda Perkins |
| OSBORNE OFFICE EQPMT. OF CAPE GIRARDEAU | 550048911 | MO | Central | 532 | Linda Perkins |
| PEARSON-KELLY OFFICE PRODUCTS L.L.C.    | 550051221 | MO | Central | 532 | Linda Perkins |
| PRO-TECH COMPANY, INC                   | 550086939 | MO | Central | 532 | Linda Perkins |
| THE RITE GROUP                          | 550051184 | MO | Central | 532 | Linda Perkins |
| TONER CONNECTION, LLC                   | 551897952 | MO | Central | 532 | Linda Perkins |

## **AEPA Dealer Compliance Agreement (Sample)**

\_\_\_\_\_(DEALER NAME) agrees to the Kyocera Document Solutions America (KDA) terms of compensation for AEPA. Dealer also agrees to adhere to all terms and conditions of the contract, which can be found at: <https://aepacoop.org/directory/name/kyocera/>

### **Installation and Training Responsibilities**

- Dealer is to install equipment at the customers location within 5 business days of receiving all components of the order.
- Prior to installation, customer must be contacted to set up an installation appointment.
- Upon successful completion of installation, Dealer must update KDA with date and time of installation within 1 business day. Install paperwork must be submitted to [nat.installs@da.kyocera.com](mailto:nat.installs@da.kyocera.com)
- Unpacking and staging of all equipment will be performed off-site
- Equipment will be installed and fully tested on the time and date of installation
- Dealer is responsible for installing print drivers on a minimum of 3 workstations when available.
- Dealer will assist the customer with placing the equipment on the customer's network.
- If new equipment is being installed at time of pick up, upon customer request installed equipment pickup will be done at no charge to the customer
- Kyocera dealer must ensure that latest firmware upgrades have been installed
- Installation of the equipment includes the following: set up, transportation to the customer's location, physical installation of the equipment, connection to the customer network, set up and testing of print/scan and training.
- Training should be provided to the end user on all functions of the product to include but limited to copy, print, scan and fax if included in equipment order. Training should also be provided on basic key operator support such as paper loading, toner loading and jam removal

### **Service Responsibilities**

- KDA will provide an 800 number service tag for the customer to call in the event any user requires maintenance, service support or supplies. The dealer will be responsible for placing the service tag on the machine.
- The customer will contact Kyocera for all service and supply requests through Kyocera's 800 Dispatch Line (1-800-522-6518). Dealer is to provide all supplies and toner except paper and staples.
- Should the customer contact the dealer directly, dealer must report call to Kyocera through the #800.
- Dealer must contact the customer to set up an appointment for each service call.



- For those Kyocera devices that are still under Kyocera parts warranty, parts will be provided by Kyocera through the normal Kyocera parts warranty process. If the product is beyond the standard warranty, parts will be provided by the dealer.
- SLA Agreement for On-Site Service: Response time will be the next business day for printer service and (4) business hours for MFP's from receipt of call to on-site response. If equipment cannot be repaired in a timely manner, and if requested by the customer, the dealer will provide a service loaner to the customer at no additional charge.
- Dealer must provide the disposition of the call to Natdispatch@da.kyocera.com within 2 hours of closing the call. (dealer to provide problem description and resolution including required parts, time of arrival and departure)
- Regular Service Hours. Service hours shall be from 8 a.m. to 5 p.m. local time, except weekends and holidays ("Regular Service Hours").
- The KDA dealer shall provide the following response times "on average":
  - User call back upon notification of service issue will be within 1 business hour
  - Tech on site response to MFP calls will be within 4 business hours (2 hours for critical machines)
  - Tech on site response to Printer calls will be the next business day.
- Only KDA OEM supplies and parts may be used for KDA models
- Dealer will provide all service parts and labor as well as all consumables except paper and staples on covered MFPs and printers at the compensation indicated (no additional charges to the customer are allowed).
- Should Kyocera have to ship supplies to the customer on the dealers behalf, the value of the supplies will be charged back to the dealer.

### **Meter Collection**

Kyocera Fleet Service DCA that is reporting to Kyocera Strategic Accounts Operation Center

Dealer has read the terms and conditions of the AEPA agreement and the participating addendum for the state of \_\_\_\_\_ and will abide by the terms and conditions of both.

\_\_\_\_\_ (DEALER NAME) also agrees to keep this letter and compensation information confidential.

Please acknowledge your acceptance of the compensation and responsibilities outlined above by signing this agreement below, and by initialing the Pricing and Compensation spreadsheets attached. Please email all completed signed documents to \_\_\_\_\_. No orders will be accepted by KDA until the executed agreement has been received by KDA.

**Signed:** \_\_\_\_\_

**Printed:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Dealer :** \_\_\_\_\_

**Date:** \_\_\_\_\_

## **KYOCERA / AEPA**

### **Training Template for Dealers**

(Template will be adjusted to reflect the nuances for each participating state)

#### **1. Program Overview**

- a. Total Landscape
- b. Contract Opportunities
- c. Rules of Engagement and Rebate Structure
- d. Communication Process

#### **2. Review of Market Potential by State**

- a. State agency overview
- b. Participating entities
- c. Rules of engagement
- d. Opportunity size and scope

#### **3. Review qualifying end users of the AEPA agreement by state**

- a. Contract review, by state – state specific curriculum
- b. Do's and Don'ts

#### **4. Kyocera AEPA organization and contact information**

- a. Sales
- b. Administration
- c. Contract Terms and Conditions
- d. Service
- e. Technical

#### **5. Pricing**

- a. Equipment by Product category
- b. Supplies
- c. Service
- d. Software and Professional Services

**6. Acquisition methods and associated terms and conditions**

- a. Purchase
- b. Lease

**7. AEPA – Purchase Order, Invoicing, Delivery and Installation requirements/State**

- a. Manufacturer Billed
- b. Dealer Billed

**8. Managed Print Services Offering - Kyocera ADIMO Process Review**

- a. Assess
- b. Design
- c. Implement
- d. Manage
- e. Optimize

**9. Service Level Agreement – Terms and requirements**

- a. End User Training requirements
- b. Network installation requirements
- c. Preventative Maintenance requirements
- d. Equipment Performance requirements
- e. Loaner Equipment
- f. Service Zones
- g. Equipment Relocation
- h. Hard Drive Removal

**10. Dealer Compliance Requirements** (sample dealer compliance document and Partnership Addendum attached)



KYOCERA Document Solutions America, Inc.  
225 SAND ROAD, P.O. BOX 40008  
FAIRFIELD, NEW JERSEY 07004-0008  
(973) 808-8444

## **AEPA Partners Cooperative Contract #** **Dealer Partnership Program Addendum**

Kyocera Document Solutions America, Inc. ("Kyocera") and the undersigned Dealership ("Dealer") agrees to enter into a Kyocera Dealer Agreement by Product Group (referred to herein as the "Dealer Agreement"). Dealer now desires to be appointed an AEPA Partnership Dealer by Kyocera and will follow the Partnership requirements as outlined below:

- Dealer agrees to adhere to all terms and conditions of the contract, which can be found at: <https://aepacoop.org/directory/name/kyocera/>
- All rules as published in the most current Kyocera Fiscal Guide will apply to all previously signed Cooperative Contracts Program addendums. If a Dealer no longer wants to participate in the Cooperative Contracts Partnership Program based on the most current rules, they must notify Kyocera in advance of placing an order under the program.
- Kyocera reserves the right to modify or terminate this Cooperative Contract Program in its sole discretion upon 30 days' prior notice.
- Dealer must be in compliance with its Dealer Agreement (and, if applicable, its Cooperative Contract Addendum) to remain eligible to participate in the Kyocera Cooperative Contract Partnership Program.
- Dealer agrees to only market the Cooperative Contract in its authorized Territory/Area of Prime Responsibility.
- Dealer agrees that only products available on the contract can be sold to eligible customers as defined in each contract. Any product sold to the customer not on the contract must be identified as "open market" on the customer's order.
- Dealer agrees to buy product at the Cooperative Contract price or special price developed for a particular opportunity through Kyocera PCS Partnership Portal, as the case may be. (See Special Pricing section below.)
- Dealer can determine the customer service and supply rates, but the customer service and supply rates cannot exceed the rates published in the Cooperative Contract Catalog.
- Kyocera will pay the required rebates to each cooperative based on the customer's PO or lease documents.
- All sales utilizing the Cooperative Contract Partnership Program must reference Kyocera's contract number on the customer PO or lease document.
- Dealer purchases through the Cooperative Contract Partnership Program count towards the Dealer's Net Revenue, but are not eligible for Rebates.
- Kyocera ships the product to the Dealer freight free; shipment includes start up toner.
- For those Kyocera devices that are still under Kyocera parts warranty, parts will be provided by Kyocera through the normal Kyocera parts warranty process. For performing such service, Kyocera will credit Dealer's parts account for parts returned, after the Dealer has properly completed and submitted to Kyocera the required documentation, all as set forth in the Warranty Policy. If the product is beyond the standard warranty, parts will be provided by the Dealer.
- As a condition of the Cooperative Contract Program, only Kyocera genuine parts and supplies may be used for Kyocera models for any account under the Cooperative Contract Program for the length of the customer's agreement or 5 years whichever comes first. All Parts and supplies used must be purchased from Kyocera directly. Kyocera reserves the right to audit Dealer's purchase history and locations to ensure it is in compliance with the foregoing. If Dealer fails to use only genuine Kyocera parts and supplies, Kyocera may, in its sole discretion, immediately cancel Dealer's participation under this Program.
- Dealer may sell to the customer at terms, conditions and pricing solely established by the Dealer if the customer does not use Kyocera's Cooperative Contract or reference its terms and conditions; this type of transaction would be considered outside the scope of this Program.

**Leasing:**

- 3rd party leasing is allowed.
- A sales order or PO must accompany the lease to ensure that the equipment was sold at or below the catalog price, as well as to determine the cooperative rebate Kyocera owes to AEPA.

**Special Pricing Requirements**

- Standard Catalog pricing for each contract is available on MyKyocera or from a Cooperative Contract Manager ("CCM"). Special opportunity-based pricing must be requested by the Dealer's through their CCM.
- Kyocera reserves the right to reject a Cooperative Contract special pricing request if the Dealer's prospect is already another Kyocera Dealer's or a Kyocera direct sales company's current customer.
- Dealer may request better pricing (from the standard Cooperative Contract Catalog Price) for larger opportunities. Specifically, in order to receive special pricing, the net special partnership price to the Dealer, after all discounts have been applied, must be \$50,000 or greater. For these opportunities, Kyocera will work with the Dealer on setting the end user price while looking to maximize Dealer profits and attempting to secure the business.
- For opportunities where the end-user price is greater than \$250,000, the Dealer must provide verifiable documentation, such as an RFP or bid document, as to the size and potential of the opportunity.
- For special pricing within a Cooperative Contract, should the Dealer not meet the minimum threshold, Kyocera reserves the right to remove the Dealer from participating in the Cooperative Contract Program and/or charge back the Dealer to the standard partnership price for the contract being used.
- Should the transaction include a "piggyback clause" which allows the Cooperative Contract pricing to be extended to other customers, that information must be provided and approved up-front by Kyocera when the special price is being requested. Verifiable documentation from the customer supporting the clause must be included into the request. The acceptance of the piggyback clause by Kyocera must be provided to the Dealer in writing along with the special pricing to indicate it has been accepted. Additionally, for audit purposes, a separate price request must be submitted when a customer is using this clause to order equipment.
- Special pricing is only available for a maximum of 1 year or until the Cooperative Contract end date, whichever is earlier.
- If 50% of the requested quantity by model has not been installed after 75% of the delivery period has elapsed, the special price request will be cancelled, and all pricing will return to the Dealer's standard Cooperative Contract Partnership price for the remaining models.

**Ordering and Delivery Process, Two Scenarios**

- Dealer submits customer PO and matching Dealer PO along with a completed and executed Cooperative Contract Open Market Item Form to Kyocera, through PCS. Kyocera ships equipment to the Dealer, Dealer installs equipment that Kyocera shipped.
- If an expedited delivery is required by the customer, the Dealer may install equipment out of their inventory and replace its inventory with the product Kyocera shipped on a like for like basis.

In order for either of the above scenarios to be used for a lease transaction, the Dealer must provide the customer's lease rate, term, buyout amount, and any other cost that are included in the monthly payment when submitting their order through PCS.

**Payment and Credit Terms and Conditions:**

- Payment Terms are Net 30, subject to Credit approval, or otherwise payment must be made in advance.
- CWO discount does not apply.
- Products may be purchased via "split fund" thru an approved/authorized financial institution on a case-by-case basis.
- If a Dealer has any questions regarding terms, they can contact Kyocera's Corporate Credit Department.

**Right to Audit:**

1. Kyocera reserves the right to audit the Dealer and customer information including the invoice to the leasing company with all parties involved. If it is determined that the information provided was not consistent with the Cooperative Contract's pricing, Kyocera reserves the right to enforce the following consequences as maybe deemed necessary.

2. Should Dealer fail to uphold the contractual terms of the applicable Cooperative Contract, the Partnership Addendum, any required compliance letter, or the terms and conditions outlined in the Fiscal Guide, in effect from time to time as it pertains to Cooperative Contract Program, Kyocera reserves the right, in its sole discretion to:
- a) Charge Dealer back for any monies that Dealer charged the end customer over the contract rate, plus penalties incurred by Kyocera from the cooperative contract.
  - b) Recoup any monies where Dealer charged the customer more than the agreed upon amount between Kyocera and Dealer for a Special Pricing request.
  - c) Charge the Dealer for the value of supplies used if genuine Kyocera brand supplies were not used when providing service and supplies to the customer.
  - d) Remove Dealer's right to use the Cooperative Contract Program or other Kyocera programs.

Please acknowledge that you have read and understand the terms and conditions of this contract. You accept the responsibilities outlined above by signing this agreement below, any changes will be posted to the MyKyocera website. Please email all completed signed documents to your Kyocera Cooperative Contract Manager. No orders will be accepted by KDA until the executed agreement has been received by KDA.

BY: \_\_\_\_\_

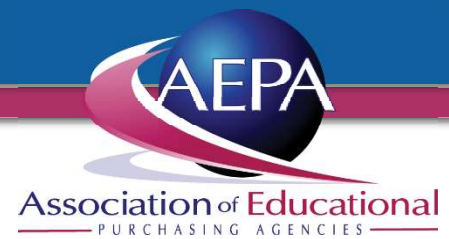
NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DEALERSHIP: \_\_\_\_\_

DEALERSHIP ACCOUNT #: \_\_\_\_\_

DATE: \_\_\_\_\_



## Part E – Signature Forms

AEPA 025-C

Copiers, MFDs, Printers and Managed Print

### Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines may lead AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E – Signature Forms – Name of Responding Company" (i.e. one PDF document for all signature forms).
4. Submit Part E, along with other required documents in Bonfire.

\*Note, a solicitation checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled "Part E – Signature Forms – Name of Responding Company".

Uniform Guidance "EDGAR" Certification Form – \*signature required

Solicitation Affidavit – \*signature required

Acceptance of Solicitation & Contract – \*signature required



## Uniform Guidance “EDGAR” Certification Form

### 2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

#### 1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

#### 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

#### 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

#### 4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages

to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent's acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

#### **8. Debarment and Suspension**

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

#### **9. Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

#### **10. Procurement of Recovered Materials**

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### **11. Profit as a Separate Element of Price**

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

#### **12. General Compliance with Participating Agencies**

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

#### **13. Governing Law; Forum Selection.**

Respondent acknowledges and agrees that any legal action or proceeding in which the Association of Educational Purchasing Agencies, Inc. ("AEPA"), is a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the Commonwealth of Kentucky, and must be brought and determined in the state courts of the Commonwealth of Kentucky in Warren County, Kentucky, or the United States Western District of Kentucky (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

Respondent further acknowledges and agrees that any legal action or proceeding in which a party includes a participating agency, but does not include AEPA as a party, that in any way relates to this solicitation, any contract award or the services provided thereunder, any other document executed in connection herewith, or for recognition and enforcement of any judgment in respect hereof brought by Respondent, a participating agency, or other party hereto, or its successors or assigns, will be governed by, construed and interpreted by the laws of the state in which the participating agency is domiciled, and must be brought and determined in the state in which the participating agency is domiciled (and may not be brought or determined in any other forum or jurisdiction), and each party hereto submits with regard to any action or proceeding for itself and in respect of its property, generally and unconditionally, to the sole and exclusive jurisdiction of the aforesaid courts and waives any further objection.

By initialing the table (1-13) and signing below, I certify that the information in this form is true, complete and accurate and I am authorized by my business to make this certification and all consents and agreements contained herein.

| Respondent Certification (By Item)                        | Respondent Certification:<br>YES, I agree | Initial       |
|---|---|---------------|
| 1. Violation of Contract Terms and Conditions             | Yes                                       | GM<br>Initial |
| 2. Termination for Cause of Convenience                   | Yes                                       | GM<br>Initial |
| 3. Equal Employment Opportunity                           | Yes                                       | GM<br>Initial |
| 4. Davis-Bacon Act  | Yes                                       | GM<br>Initial |
| 5. Contract Work Hours and Safety Standards Act           | Yes                                       | GM<br>Initial |
| 6. Right to Inventions Made Under a Contract or Agreement | Yes                                       | GM<br>Initial |
| 7. Clean Air Act and Federal Water Pollution Control Act  | Yes                                       | GM<br>Initial |
| 8. Debarment and Suspension                               | Yes                                       | GM<br>Initial |
| 9. Byrd Anti-Lobbying Amendment                           | Yes                                       | GM<br>Initial |
| 10. Procurement of Recovered Materials                    | Yes                                       | GM<br>Initial |
| 11. Profit as a Separate Element of Price                 | Yes                                       | GM<br>Initial |
| 12. General Compliance with Participating Agencies        | Yes                                       | GM<br>Initial |
| 13. Governing Law; Forum Selection.                       | Yes                                       | GM<br>Initial |

Kyocera Document Solutions America Inc.

Name of Business

Signed by:

Gerry Mahoney

Signature of Authorized Representative

Gerry Mahoney

Printed Name

9/11/2024

Date

## Solicitation Affidavit

**Instructions:** This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

Gerry Mahoney

225 Sand Road

Authorized Representative (Please print or type)

Mailing Address

Vice President, Direct Operations

Fairfield, NJ, 07004

Title (Please print or type)

City, State, Zip

Signed by:

Gerry Mahoney

9/11/2024

Signature of Authorized Representative

Date





Association of Educational  
PURCHASING AGENCIES

## Acceptance of Solicitation & Contract

**Instructions:** PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

### PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

|                             |   |                        |                                   |
|-----------------------------|---|------------------------|-----------------------------------|
| <b>Business Name</b>        | Kyocera Document Solutions America Inc.   | <b>Date</b>            |                                   |
| <b>Address</b>              | 225 Sand Road   | <b>City, State Zip</b> | Fairfield, NJ, 07004              |
| <b>Contact Person</b>       | Joseph Dolce  | <b>Title</b>           | Senior Director, Bids & Contracts |
| <b>Authorized Signature</b> | Signed by:<br><br><small>9D5B4A52511842C...</small> | <b>Title</b>           | Vice President, Direct Operations |
| <b>Email</b>                | Gerry.Mahoney@da.kyocera.com  | <b>Phone</b>           | 781-983-0765                      |

### PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

**Awarding Agency** \_\_\_\_\_

**Authorized Representative** \_\_\_\_\_

|                                  |               |                        |
|----------------------------------|---------------|------------------------|
| <b>Awarded this</b>              | <b>day of</b> | <b>Contract Number</b> |
| <b>Contract to commence</b>      |               |                        |
| <b>(Member Agency to select)</b> | 3/1/2025      | <b>Or</b>              |

## Solicitation Checklist

**Instructions:** Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their **specified/required format**, by the due date and time listed for this solicitation. **Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

| "x" | Document Title, Uploaded to Public Purchase<br>(Respondent must submit documents in the required title/format)  | Format of Uploaded Document          | Notes   |
|-----|---|--------------------------------------|---|
|     | <b>Bid Bond – if Required, see Part B if applicable.</b>  | Upload PDF copy of the bid security. | The original bid security must be received by Lakes Country Service Cooperative by due date and time. |
|     | <b>Part C – State-Specific Forms – Name of Responding Company</b>   | Single, Scanned PDF                  | <b>New Jersey Only Requirement.</b><br>Signatures Required.   |
|     | <b>Part D - Questionnaire – Name of Responding Company</b><br>Includes: <ul style="list-style-type: none"> <li>• Company Information</li> <li>• Service Questionnaire</li> <li>• Exceptions</li> <li>• Deviations</li> </ul>                                | Single, Scanned PDF                  | <b>Required.</b>  |
|     | <b>Part E – Signature Forms – Name of Responding Company</b><br>Includes: <ul style="list-style-type: none"> <li>• Uniform Guidance "EDGAR" Certification</li> <li>• Solicitation Affidavit</li> <li>• Acceptance of Solicitation &amp; Contract</li> </ul> | Single, Scanned PDF                  | <b>Required.</b><br>Signatures required.  |
|     | <b>Part F – Pricing Schedule – Name of Responding Company</b>   | Excel Workbook                       | <b>Required.</b>  |
|     | <b>Price List and/or Catalog – Name of Responding Company</b>   | Upload PDF                           | <b>Required.</b>  |
|     | <b>Exhibit A – Marketing Plan – Name of Responding Company</b>  | Scanned PDF                          | <b>Optional.</b> Form not provided by AEPA, Respondent Created  |
|     | <b>Bid Manager Note: Add any other requirements from Category committee</b>   |                                      |   |



## Recommendation for New Contracts

### AEPA 025-C Copiers, Printers, MFPs and Managed Print Services

#### Solicitations rejected PRIOR to Category Committee evaluation with cause for rejection:

None

#### Solicitations rejected DURING Category Committee evaluation with cause for rejection:

None

#### Methodology Used by the Committee for Determination:

  X   Low responsive and responsible Respondent(s) based on the attached price tabulation.

       Low responsive and responsible Respondents(s) based on the attached market basket study tabulation.

       Responsive and responsible Respondent based on specialty offerings or value.

#### Vendor(s) recommended, ranked by lowest price comparison (where applicable, lowest price = 1.). Attach a pricing comparison with reason for recommendation OR include ranking and reasoning on any price tabulation or market basket study used in your methodology (see previous section).

1. Kyocera – lowest purchase price on most items, direct manufacturer
2. Dex Imaging – lower on some cost of ownership pricing; carries multiple brands (agnostic vendor approach)

\*Based on the variance in how the above vendors do business, the committee is recommending both for award.

#### The below responses listed deviations and/or exceptions :

None

#### Proposed Motion:

The Category Committee recommends that AEPA reject the responses from:

NA

#### Proposed Motion:

The Category Committee recommends the following responses for approval by AEPA:

Dex Imaging and Kyocera

#### Committee Members

Committee Chair – Name & Signature:

Joni Puffett, MN 

Committee Member: Jane Eastes, MN

Committee Member: Melissa Mattson, MN

Committee Member: Meghan Cropp, MN

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|  | Kyocera               | DEX Imaging          |
|--|-----------------------|----------------------|
| Digital MFD/Copiers/Hardware -- 45 Items           | Low on 29             | Low on 15            |
| Printers -- 21 items                               | Low on 21             | Low on 4             |
| Catalog Discounts -- Similar categories discounted | Higher range of % off | Lower range of % off |
| Overall Rank                                       | #1                    | #2                   |
| Best Value   |                       |                      |

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Digital MFD/Copiers/Hardware

|                  |  | DEX Imaging - Canon  |                          |                            | DEX Imaging - Sharp  |                          |                            |
|------------------|--|----------------------|--------------------------|----------------------------|----------------------|--------------------------|----------------------------|
|                  |  | Purchase Price W/CPI | Purchase Price w/options | Purchase Cost of Operation | Purchase Price W/CPI | Purchase Price w/options | Purchase Cost of Operation |
| Band I - B&W     |  | \$ 740.00            | \$ 943.16                | \$ 1,064.00                |                      |                          |                            |
| Band I - Color   |  | \$ 2,705.39          | \$ 2,908.55              | \$ 3,515.39                | \$ 1,832.85          | \$ 2,182.85              | \$ 2,642.85                |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band IIa- B&W    |  | \$ 740.00            | \$ 943.00                | \$ 1,712.00                |                      |                          |                            |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band II - B&W    |  | \$ 2,672.89          | \$ 5,863.58              | \$ 3,644.89                |                      |                          |                            |
| Band II - Color  |  | \$ 3,229.71          | \$ 7,579.46              | \$ 4,849.71                | \$ 4,013.26          | \$ 8,908.05              | \$ 5,633.26                |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band III - B&W   |  | \$ 3,283.02          | \$ 8,690.51              | \$ 4,903.02                |                      |                          |                            |
| Band III - Color |  | \$ 4,440.65          | \$ 11,513.65             | \$ 12,540.65               | \$ 6,332.29          | \$ 13,482.59             | \$ 14,432.29               |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band IV - B&W    |  | \$ 4,544.47          | \$ 9,951.96              | \$ 6,974.47                |                      |                          |                            |
| Band IV - Color  |  | \$ 6,302.96          | \$ 14,243.79             | \$ 18,452.96               | \$ 5,912.48          | \$ 13,062.78             | \$ 18,062.48               |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band V - B&W     |  | \$ 5,010.42          | \$ 11,284.74             | \$ 8,250.42                |                      |                          |                            |
| Band V - Color   |  | \$ 8,298.85          | \$ 16,239.68             | \$ 24,498.85               | \$ 9,297.14          | \$ 16,447.44             | \$ 25,497.14               |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band VI - B&W    |  | \$ 7,207.59          | \$ 13,504.91             | \$ 15,307.59               |                      |                          |                            |
| Band VI- Color   |  | \$ 9,225.82          | \$ 16,625.82             | \$ 33,525.82               | \$ 11,276.51         | \$ 17,669.00             | \$ 35,576.51               |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band VII - B&W   |  | \$ 8,565.24          | 14862,56                 | \$ 24,765.24               |                      |                          |                            |
|                  |  |                      |                          |                            |                      |                          |                            |
| Band VIII - B&W  |  | \$ 10,765.68         | \$ 17,063.00             | \$ 51,265.68               |                      |                          |                            |

| Kyocera-Mita         |                          |                            |
|----------------------|--------------------------|----------------------------|
| Purchase Price W/CPI | Purchase Price w/options | Purchase Cost of Operation |
| \$ 567.00            | \$ 654.00                | \$ 1,956.60                |
| \$ 1,486.00          | \$ 1,788.00              | \$ 2,828.65                |
|                      |                          |                            |
| \$ 1,250.00          | \$ 1,597.00              | \$ 3,798.80                |
|                      |                          |                            |
| \$ 2,158.00          | \$ 5,262.00              | \$ 4,598.80                |
| \$ 3,281.00          | \$ 9,108.00              | \$ 4,703.36                |
|                      |                          |                            |
| \$ 2,612.00          | \$ 10,279.00             | \$ 6,680.00                |
| \$ 3,327.00          | \$ 11,511.00             | \$ 9,351.26                |
|                      |                          |                            |
| \$ 2,861.00          | \$ 10,552.00             | \$ 7,181.00                |
| \$ 4,492.00          | \$ 12,676.00             | \$ 13,528.40               |
|                      |                          |                            |
| \$ 3,108.00          | \$ 10,799.00             | \$ 8,868.00                |
| \$ 4,933.00          | \$ 13,117.00             | \$ 16,201.00               |
|                      |                          |                            |
| \$ 3,574.00          | \$ 10,096.00             | \$ 17,794.00               |
| \$ 6,261.00          | \$ 12,595.00             | \$ 21,174.53               |
|                      |                          |                            |
| \$ 8,756.00          | \$ 15,842.00             | \$ 29,996.00               |
|                      |                          |                            |
| \$ 9,863.00          | \$ 16,949.00             | \$ 62,963.00               |

Lowest pricing

Dex = Low on 15/45 items

Kyocera = Low on 29/45 items

Printers

|                  | Dex Imaging    |                        |               |  | Kyocera-Mita   |                        |               |
|------------------|----------------|------------------------|---------------|--|----------------|------------------------|---------------|
|                  | Purchase Price | Operating Costs /month | Cost per page |  | Purchase Price | Operating Costs /month | Cost per page |
| Band I - B&W     | \$ 661.23      | \$ 28.27               | \$ 0.0990     |  | \$ 299.00      | \$ 8.31                | 0.0213        |
| Band I - Color   | \$ 1,092.68    | \$ 99.85               | \$ 0.0695     |  | \$ 866.00      | \$ 82.07               | 0.0879        |
|                  |                |                        |               |  |                |                        |               |
| Band II - B&W    | \$ 661.23      | \$ 33.22               | \$ 0.0099     |  | \$ 577.00      | \$ 16.03               | 0.0118        |
| Band II - Color  | \$ 1,198.91    | \$ 192.05              | \$ 0.0635     |  | \$ 1,041.00    | \$ 149.72              | 0.0766        |
|                  |                |                        |               |  |                |                        |               |
| Band III - B&W   | \$ 1,004.44    | \$ 126.90              | \$ 0.0099     |  | \$ 654.00      | \$ 18.17               | 0.0091        |
| Band III - Color | \$ 3,509.10    | \$ 1,268.23            | \$ 0.0251     |  | \$ 2,599.00    | \$ 357.86              | 0.0588        |
|                  |                |                        |               |  |                |                        |               |
| Band IV - B&W    | \$ 1,004.44    | \$ 126.90              | \$ 0.0099     |  | \$ 778.00      | \$ 21.61               |               |
|                  |                |                        |               |  |                |                        |               |
|                  |                |                        |               |  |                |                        |               |
| Wide Format      | No Bid         |                        |               |  | \$ 14,807.00   | \$ 411.31              |               |
|                  |                |                        |               |  |                |                        |               |
|                  |                |                        |               |  |                |                        |               |

Lowest pricing

Dex = Low on 4 out of 21 items  
 Kyocera = Low on 14 out of 21 items

KYOCERA

| No. | Grouping of Discount        | Discount Offered for This Grouping | Comments                                    |
|-----|-----------------------------|------------------------------------|---|
| 1   | Black & White MFP           | 69.4%                              | Average across all models for this grouping |
| 2   | Color MFP                   | 69.6%                              | Average across all models for this grouping |
| 3   | Black & White Printer       | 65.4%                              | Average across all models for this grouping |
| 4   | Color Printer               | 58.6%                              | Average across all models for this grouping |
| 5   | Accessories-Paper Handling  | 50%                                |   |
| 6   | Accessories-Connectivity    | 35%                                |   |
| 7   | InkJet Production Printer   | 5%                                 |   |
| 8   | InkJet Printers Accessories | 5%                                 |   |
| 9   | OEM Supplies                | 12%                                |   |
| 10  | Software                    | 0%                                 |   |
| 11  | KIP                         | 5%                                 |   |

DEX Imaging

| No. | Grouping of Discount | Discount Offered for This Grouping | Comments   |
|-----|----------------------|------------------------------------|--|
| 1   | MFP                  | 67%                                | This is the average discount across products in this category. |
| 2   | Printer              | 49%                                | This is the average discount across products in this category. |
| 3   | Accessory            | 45%                                | This is the average discount across products in this           |



Acceptance of Solicitation & Contract

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PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

|                      |                             |                 |                          |
|----------------------|-----------------------------|-----------------|--------------------------|
| Business Name        | DEX IMAGING                 | Date            | 9.13.2024                |
| Address              | 5109 W LEMON STREET         | City, State Zip | TAMPA, FL 33609          |
| Contact Person       | JAMES CLARKE                | Title           | VP ENTERPRISE HEALTHCARE |
| Authorized Signature | <i>James Clarke</i>         | Title           |                          |
| Email                | JAMES.CLARKE@DEXIMAGING.COM | Phone           | 404.625.3970             |

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

|                           |   |
|---------------------------|---|
| Awarding Agency           | Cooperative Purchasing Connection (MN)    |
| Authorized Representative | <i>James Clarke</i><br>6D9BB132BB3040A... |
| Awarded this              | 20th day of February                      |
| Contract to commence      | Contract Number 025-C                     |
| (Member Agency to select) | 3/1/2025                                  |
| Or                        |   |



Acceptance of Solicitation & Contract

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|                      |                             |                 |                          |
|----------------------|-----------------------------|-----------------|--------------------------|
| Business Name        | DEX IMAGING                 | Date            | 9.13.2024                |
| Address              | 5109 W LEMON STREET         | City, State Zip | TAMPA, FL 33609          |
| Contact Person       | JAMES CLARKE                | Title           | VP ENTERPRISE HEALTHCARE |
| Authorized Signature | <i>James Clarke</i>         | Title           |                          |
| Email                | JAMES.CLARKE@DEXIMAGING.COM | Phone           | 404.625.3970             |

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|                           |  |          |          |                 |       |
|---------------------------|--|----------|----------|-----------------|-------|
| Awarding Agency           | North Dakota Educators Service Cooperative                 |          |          |                 |       |
| Authorized Representative | <i>James Easts</i><br>DocuSigned by:<br>6D9BB132BB3040A... |          |          |                 |       |
| Awarded this              | 20th   | day of   | February | Contract Number | 025-C |
| Contract to commence      | (Member Agency to select)                                  | 3/1/2025 | Or       |                 |       |





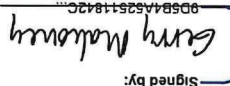
Association of Educational  
PURCHASING AGENCIES

## Acceptance of Solicitation & Contract

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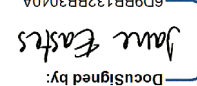
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|                      |  |                 |                                   |
|----------------------|--|-----------------|-----------------------------------|
| Business Name        | Kyocera Document Solutions America Inc.  | Date            |                                   |
| Address              | 225 Sand Road  | City, State Zip | Fairfield, NJ, 07004              |
| Contact Person       | Joseph Dolce   | Title           | Senior Director, Bids & Contracts |
| Authorized Signature | <br>Gerry Mahoney | Title           | Vice President, Direct Operations |
| Email                | Gerry.Mahoney@da.kyocera.com   | Phone           | 781-983-0765                      |

### PART II: AWARDING MEMBER AGENCY

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|                           |  |
|---------------------------|--|
| Awarding Agency           | Cooperative Purchasing Connection (MN)   |
| Authorized Representative | <br>Jane Easts<br>DocuSigned by: 6D9BB132BB304A... |
| Awarded this              | 18th   |
| Contract to commence      | day of February  |
| (Member Agency to select) | 3/1/2025   |
| Or                        | Contract Number 025-C  |






Association of Educational  
PURCHASING AGENCIES

Acceptance of Solicitation & Contract

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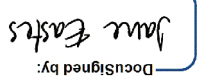
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|                      |  |                 |                                   |
|----------------------|--|-----------------|-----------------------------------|
| Business Name        | Kyocera Document Solutions America Inc.  | Date            |                                   |
| Address              | 225 Sand Road  | City, State Zip | Fairfield, NJ, 07004              |
| Contact Person       | Joseph Dolce   | Title           | Senior Director, Bids & Contracts |
| Authorized Signature | <br>Gerry Mahoney | Title           | Vice President, Direct Operations |
| Email                | Gerry.Mahoney@da.kyocera.com   | Phone           | 781-983-0765                      |

PART II: AWARDING MEMBER AGENCY

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|                           |   |
|---------------------------|---|
| Awarding Agency           | North Dakota Educators Service Cooperative  |
| Authorized Representative | <br>Jane Easts<br>Documented by: 6D9BB132BB3040A... |
| Awarded this              | 18th day of February  |
| Contract to commence      | 3/1/2025  |
| (Member Agency to select) | Or  |
| Contract Number           | 025-C   |