BARNES & NOBLE BOOKSELLERS, INC.

BUSINESS DEVELOPMENT DEPARTMENT

Supporting Schools, Institutions, Businesses, and Nonprofits

DISCOUNTS

A standard tiered discount is available for all eligible books and is dependent on the subtotal amount of the order.

- ·20% discount on purchases ranging between \$0 \$999
- ·30% discount on purchases ranging between \$1,000 \$4,999
- ·35% discount on purchases ranging between \$5,000+

Discounts and bulk ordering options are also available on other departments in store including toys, games, gift, DVD, music, Nook, eBooks, backpacks and more. Tiered discounting does not apply. Work with your local representative for discounting options.

EXCLUSIVE PRODUCTS

BOOK BUNDLE BACKPACKS



Cinch sack filled with a curated set of high interest, grade level titles to promote literacy and family engagement.

COLLECTION OF HILO BOOKS



High Interest, low readability titles designed to engage and motivate struggling readers.

PHONICS & DECODABLES



Classroom sets of phonics and decodable resources to support early learning reading fluency and comprehension.

ONLINE ORDERING OPTIONS



Our secure purchasing portal, &CLASSWORK, provides authorized users with 24/7 access to nearly 2 million K-12 books and professional development resources. &CLASSWORK can also integrate with your institution's procurement system through a PunchOut connection, streamlining the purchasing process and giving you direct access to our catalog.

CONTACTS

MAIN CONTACT: Brian Sharpus





LOCAL REPRESENTATIVE:

North Dakota - Anne Sciorrotta-Schmitz Phone: 515-443-2469 Email: ASciorrotta-Schmitz@bn.com

