



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #030425
Entitled

Public Safety Software

The following advertisement was placed January 14, 2025 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, January 15, 2025 in Oregon's *Daily Journal of Commerce*, and January 14 and 21, 2025 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

12 Designs, LLC	Innovée Consulting, LLC
22nd Century Technologies, Inc.	In-Parking, Inc.
365Labs, LLC	Intelibs, Inc
3AM Innovations	IntelliTime Systems Corporation
Accenture	International Public Safety Data Institute
ACCEO Solutions, Inc.	InterTalk Critical Information Systems
Activu Corporation	InTime Services
Adams and Reese	JDI Ventures, LLC DBA Peak Performance Solutions
Adriana Ruben Services LLC	Klir, Inc
Aegix Global	KOKOMO SOLUTIONS, INC
AICO	Konica Minolta Business Solutions U.S.A., Inc.
Alli Connect	L3Harris Technologies, Inc.

Allied Digital Services LLC	Levrum, Inc.
Allvest Information Services, Inc.	LexisNexis Coplogic Solutions
AlxTel, Inc.	Locality Media, Inc., dba First Due
AMCS Group Inc.	Lotak, LLC
American Prison Data Systems, PBC dba Orijin, PBC	LRB Group
Andersen, Inc	MaestroVision
Anthology, Inc	Mark43, Inc
APEX TOPCO, LP, dba LiftNet	MIDL Technology, Inc.
Ardent Technologies, Inc.	Miovision Technologies Incorporated
Ascent Integrated Tech	Motorola Solutions, Inc.
ASK EHS ENGINEERING AND CONSULTANTS PRIVATE LIMITED	MVS360, LLC
Axon Enterprise, Inc.	My3Tech, Inc
BK Technologies, Inc.	MZ Insights
Black Creek Integrated Systems Corp.	Navjoy Consulting Services, Inc.
BRINC Drones, Inc.	Nerevu Group, LLC
Bryx, Inc.	networkfx, Inc
Cabrera-Lalama Enterprises, LLC	New Tech Solutions, Inc.
Carbyne, Inc.	NEWCOM Wireless Services, LLC.
Cardinal Tracking, Inc.	NICE Systems, Inc.
Caryl Technologies LLC, dba Nobel Systems Inc.	Noggin IT, Inc
Catalyst Consulting Group, Inc.	NP Strategies, LLC
Category Development	Off Duty Management
CCI Worldwide	One Step Information Systems
CentrAlert, Inc	One Step Systems, Inc
CentralSquare Technologies, LLC	Optima Business Solutions, LLC
Chenosa Systems	Optimum Technology
Clarion Events, Inc	Oracle America
Cleartronic, Inc, dba ReadyOp Communications, Inc.	Oracle America, Inc.
Codex Corporation, dba Guardian RFID	Orangehash, LLC
Colossus, Incorporated	OSS
Communicare Technology, Inc	Penta Corporation
Competitive Excellence	Peregrine Technologies, Inc.
Compusult Limited	PowerDetails, LLC
Compusult Systems, Inc	PowerDMS, Inc.
Computer Consultants International, Inc.	Prairie Communications, Ltd.
Confianz Global, Inc.	Prehos, inc.
Coquina Labs, Inc.	Procomm Systems, Inc.
Counter Crisis Technology, Inc.	Prophecy Consulting, Inc.
CSI Technology Group	ProPhoenix Corporation
Cyrus Corporation	Psychological Assessment Resources, Inc.
Dace IT, LLC	PWXPress
Darkhorse Emergency, LP	QIT Canada LTD
Data Entry Outsourcing Services, LLC	Quicket Solutions

Deccan International	RADeCO, Inc
Deloitte Consulting, LLP	RadioMobile, Inc.
Demlan Solutions	RapidSOS, Inc., dba IaR, LLC
Derry Software, LLC	Reflectly AI, Inc.
Diversified Computer Systems of No Chas, Inc.	Resemble AI, Inc
DLT SOLUTIONS, LLC	RollKall Technologies, LLC
Dynamic Interactive Business System, Inc.	Rountree Towers, Inc.
EaseAlert, LLC	RRT Inc
Echo Data Analytics	SaferWatch, LLC
EIS, Inc.	Safety 101
Elixir lab USA, Inc. d/b/a Cardinality.ai	Saltus Technologies, LLC
Emergency Networking, Inc.	Samdesk, Inc.
Emergency Services Marketing Corp	Secured Mobility, LLC., dba SMART Tag
Emergent Health Care Solutions, LLC	SimplyCast Interactive Marketing, Ltd.
EMS Management & Consultants, Inc., dba Lifeline Billing	Sinwaves, INC
ENTRY SHIELD SECURITY	Sivil Technologies, Inc.
Envisage Technologies	SmartCOP, Inc.
eRepublic, Inc.	SoundThinking, Inc
ESO Solutions, Inc.	Southern Software, Inc.
Essential Personnel, Inc.	Spartan Solutions, LLC
ETHOS Career Management Group	Station Automation, Inc.
Everbridge, Inc.	Strategic Communications, LLC
Eyemetric Security Systems, LLC	Syniverse Technologies
EZ-AD TV	Tablet Command
FARO Technologies, Inc.	Tait North America, Inc.
First Arriving IO, Inc.	TBL Systems, Inc.
Flock Group Inc.	TD SYNEX Corporation, dba DLT Solutions, LLC
Four, LLC	The Informatics Applications Group, Inc.
FROBADA, LLC	Think AI consulting corporation
FuturityIT.Inc	TrainCy, LTD
Genasys, Inc.	Tran Products LLC, dba Polygon Solutions
Genesis Systems Corporation	tribefam
Geo-Comm, Inc.	TXAT, LLC
Gilead Technologies, Inc.	Tyler Technologies
Global Applications Solution	Vaisala, Inc
Glocol, Inc.	Valor Systems, Inc.
Gold Type Business Machines, Inc.	vCloud Tech, Inc.
Gov2Biz, Inc.	Velocitor Solutions, LLC
Guardify, Inc.	Veoci, Inc.
Hangar 14 Solutions, LLC, dba StreetWise Response	Versaterm Public Safety
Hart Halsey, LLC	VIDIZMO, LLC
Horizon IoT, LLC	Virtual CRR, Inc.
iBi Nexus	Voice Products, Inc.
ICESoft Technologies Holdings, Ltd.	VRFY, Inc.

ImageTrend, LLC	Word Jones Writing and Editing, LLC
Indigitech Software, Inc.	Xerox canada, Ltd
IndSoft	XFact, Inc.
Infojini, Inc.	YourCircle Busienss Eco System Corporation
Information Logistics, Inc.	Zinatt Technologies
Innova Solutions, Inc.	Zion Clouds solutions

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 4, 2025, at 4:30pm. Proposals were received from the following:

22nd Century Technologies, Inc.	International Public Safety Data Institute
365Labs, LLC	Klir, Inc
3AM Innovations	KOKOMO SOLUTIONS, INC
Alli Connect	Levrum, Inc.
APEX TOPCO, LP, dba LiftNet	Locality Media, Inc, dba First Due
Ascent Integrated Tech	MaestroVision
BK Technologies, Inc.	Mark43, Inc
Black Creek Integrated Systems Corp.	MIDL Technology, Inc.
Bryx, Inc.	Miovision Technologies Incorporated
Carbyne, Inc.	Motorola Solutions, Inc.
Caryl Technologies LLC, dba Nobel Systems, Inc.	Navjoy Consulting Services, Inc.
CentrAlert, Inc	NEWCOM Wireless Services, LLC.
CentralSquare Technologies	NP Strategies LLC, dba M4PS
Chenosa Systems	Off Duty Management
Cleartronic, Inc, dba ReadyOp Communications, Inc.	Oracle America, Inc.
Codex Corporation, dba Guardian RFID	PowerDetails, LLC
Compusult Systems Inc	PowerDMS, Inc.
Coquina Labs, Inc.	Quicket Solutions
Darkhorse Emergency, LP	RapidSOS, Inc., dba IaR, LLC
Deccan International	RollKall Technologies, LLC
Diversified Computer Systems of No Chas, Inc.	SaferWatch, LLC
Echo Data Analytics	Safety 101
EIS, Inc.	Saltus Technologies, LLC
Emergent Health Care Solutions, LLC	Samdesk, Inc.
EMS Management & Consultants, Inc., dba Lifeline Billing	Secured Mobility, LLC., dba SMART Tag
Envisage Technologies	SimplyCast Interactive Marketing, Ltd.
ESO Solutions, Inc.	Sivil Technologies, Inc.
Everbridge, Inc.	SmartCOP, Inc.
Eyemetric Security Systems, LLC	SoundThinking, Inc.
First Arriving IO, Inc.	Station Automation, Inc., PSTrax
Flock Group, Inc.	Strategic Communications
Genasys, Inc.	Syniverse Technologies

Geo-Comm, Inc.	Tablet Command
Gold Type Business Machines, Inc.	TBL Systems, Inc.
Guardify, Inc., dba Vidanyx, Inc.	TD SYNEX Corporation, dba DLT Solutions, LLC
Hangar 14 Solutions, LLC, dba StreetWise Response	TrainCy, LTD
Hart Halsey, LLC	Tran Products LLC, dba Polygon Solutions
ImageTrend, LLC	TXAT, LLC
Indigitech Software, Inc.	Vaisala, Inc.
Information Logistics, Inc.	VIDIZMO, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Lisa Truax, CPPB, Senior Procurement Analyst
 Paul Dotson, MA, Procurement Analyst II
 Jonathan Love, MA, Procurement Analyst II
 Brittney Cotner, MBA, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

Category 1. Public Safety Response – Agency Situational Awareness

3AM Innovations has been serving its customers since 2020. Their solution, Florian, is a device-agnostic and multi-platform compatible solution offering all six (6) sub-categories outlined in Category 1. 3AM Innovations is offering competitive discounts to Sourcewell participating entities across the United States and Canada through their direct sales and service teams.

Geo-Comm, Inc. was founded in Minnesota in 1995 and offers local government entities patented turnkey emergency 9-1-1 software and GIS services. Their sales and service operations are divided into seven (7) territories, offering coverage to Sourcewell's participating entities throughout the United States and Canada. Geo-Comm's solutions route emergency calls to the appropriate 9-1-1 call center, map the caller's location on a call taker or dispatcher map, and guide emergency responders to the scene of the accident on mobile displays within police, fire, and ambulance vehicles. Geo-Comm is providing two (2) of the six (6) sub-categories within Category 1. They offer flexible payment terms and advantageous pricing for Sourcewell participating entities.

MIDL Technology, Inc. started in 2021 and headquartered in New York, offers AI-driven public safety solutions with a nationwide sales and service network across the United States. MIDL Technology's AI Glue platform includes AI-powered incident command and management capabilities, 3D mapping, asset tracking, video analysis, and acoustic sensors. Their software uses artificial intelligence (AI) to transform video security systems into intelligent search systems with customizable complex search parameters and sophisticated multi-condition safety alert triggers. MIDL Technology provides all six (6) of the sub-categories outlined in Category 1. They offer a competitive base discount off MSRP for all purchases and competitive volume discounts, depending on purchase amounts.

Miovision Technologies Incorporated, founded in 2005, offers solutions for traffic data and flow analysis to enhance infrastructure safety and experience. The Miovision One solution and Opticom product lines serve all

modes of transportation, integrating with both new and legacy traffic infrastructures. Sourcewell's participating entities across the United States and Canada are supported by Miovision's direct sales and service team, or through their dealer channel for localized sales and service. Miovision's technological advancements include emergency vehicle preemption (EVP), transit signal priority (TSP), SmartView 360, and Miovision Adaptive, Safety, and Traffop. Miovision offers all six (6) sub-categories outlined in Category 1 and provides competitive discounts off their standard list pricing.

Navjoy Consulting Services, Inc., was founded in 2003 in Colorado with a mission to assist Departments of Transportation and Public Safety in improving their operational efficiency and facilitating business agility through the use of real-time and data-driven technology applications. Navjoy is a certified Minority Business Enterprise and Small Business Enterprise offering solutions in all six (6) sub-categories outlined in Category 1. Their suite of solutions is available to participating entities across the United States and Canada. Technology advancements include data analytics and insights that can help drive decisions backed by data. Their solutions are being offered at a competitive discount.

NEWCOM Wireless Services, LLC. has been in business for 28 years and currently supports more than 1,500 public agencies nationwide. As a reseller for over 200 manufacturers in the public safety sector, NEWCOM Wireless provides solutions across various markets. Their sales and service team operate within pods, coordinating and collaborating to deliver the best and most timely outcomes for their customers throughout Canada and the United States. NEWCOM Wireless offers all sub-categories of Category 1 and provides competitive pricing, volume discounts, and financing options for Sourcewell participating entities.

Station Automation, Inc., founded in Colorado in 2009, supplies the PStrax asset and inventory management software platform designed specifically for Fire, Police, and EMS departments. PStrax is a multi-module cloud-based software solution allowing departments to purchase modules to track critical information on their vehicles, stations, PPE, supplies, controlled substances, scuba gear, and blood stores. The software modules may be purchased individually or in sets from Station Automation, Inc. The company provides Asset Tracking and Location, which is one (1) of the six (6) sub-categories outlined in Category 1. They offer competitive base discounts off MSRP for all purchases and competitive volume discounts, depending on purchase amounts.

Category 2. Public Safety Response – Agency Operations

Codex Corporation, dba Guardian RFID, was founded in the early 2000s to modernize correctional facility operations through innovative technology. Their Guardian RFID solution, which holds multiple U.S. patents, offers a comprehensive, cloud-based Officer Experience Platform (OXP). This platform enhances security, compliance, and efficiency through real-time inmate tracking and analytics-driven decision making. Sourcewell's participating entities in the United States and Canada are supported by Guardian RFID's direct sales and service team. This team follows a six-phase implementation process to ensure a seamless transition, minimizing operational disruptions and maximizing user adoption. Guardian RFID provides three (3) of eight (8) sub-categories in Category 2: operational management, data analytics for staffing and deployment decisions, and digital and physical evidence management. They provide a standard discount, as well as volume discounts that depend on size, scope, and contract duration.

Saltus Technologies, LLC, founded in 2010 in Tulsa, Oklahoma, is a software development company focused exclusively on developing and marketing digiTICKET®, an e-citation solution for public safety agencies that does not require custom coding for customization across the United States and Canada. Now serving over 475 agencies across 23 states, digiTICKET® has issued over 10 million citations. Saltus offers one

(1) of eight (8) sub-categories in Category 2 while providing Sourcewell's participating entities with competitive discounts on software licensing fees, professional services, and hosting fees.

SmartCOP, Inc. has been providing public safety software solutions to municipal, county, and state agencies for 25 years. Their mission is to keep first responders in the field safe, efficient, and informed with mission critical technology. Their sales and service networks are located within the United States and serve participating entities across North America. SmartCOP offers Computer-Aided Dispatch, Records Management Systems, Mobile Data Systems with Field Based Reporting, and Jail Management Systems. SmartCOP provides five (5) of the eight (8) sub-categories for Category 2. Sourcewell's participating entities will receive advantageous pricing compared to what is typically offered to other government agencies.

TBL Systems, Inc., established in 2013, offers secure mobile data management solutions for first responders and municipalities across North America. Their solutions include Computer-Aided Dispatch, Records Management, e-Patient Care Reporting, Digital and Physical Evidence Management, Law Enforcement Case Management, and e-Citation, supporting law enforcement, fire, and EMS departments. TBL Systems' platform is built on cloud-native architecture and is app-enabled, modular, and complies with federal security requirements. TBL Systems provides six (6) of the eight (8) sub-categories outlined in Category 2. They offer competitive base discounts off MSRP for all purchases and competitive volume discounts, depending on purchase amounts.

VIDIZMO LLC, founded in 2009, provides AI-driven solutions for digital evidence management, redaction, and video content management. Their products, Digital Evidence Management System (DEMS) and Redactor, enhance operational efficiency, ensure compliance, and streamline the management of digital content. VIDIZMO's direct sales and service team supports Sourcewell's entities across the United States and Canada. Occasionally, VIDIZMO also utilizes authorized resellers to provide localized support and assist with product deployment. VIDIZMO offers two (2) of the eight (8) sub-categories in Category 2. They provide a competitive tiered pricing structure based on contract value.

Category 3. Comprehensive Solutions

22nd Century Technologies, Inc., established in 1997, is an IT consulting service provider focused on the public safety industry. As a certified minority business enterprise, it offers over 450 off-the-shelf public safety software solutions that meet all subcategories of Category 3 through their direct sales staff. These solutions are offered to participating entities across the United States and Canada, with service-based pricing and volume discounts.

365Labs, LLC has been dedicated to developing software and technology solutions exclusively for Public Safety, Criminal Justice, Wildlife Enforcement agencies, and First Responders for 22 years. Their innovative solutions and software help public safety partners drive efficiency, improve officer safety, and build safer communities. 365Labs' sales and service teams are available 24/7/365 within the United States to serve Sourcewell participating entities. For Category 3, 365Labs is offering 13 of the 14 sub-categories and is providing advantageous pricing discounts.

Bryx, Inc. is a public safety-focused technology company that has been serving its customers for over 10 years. They offer Bryx Station, a full-feature cloud-based station alerting system that provides five (5) of 14 sub-categories in Category 3. These sub-categories include incident command and management, mapping, asset tracking and location, pre-incident planning software, and incident/post-incident software across to

Sourcewell participating entities across the United States and Canada. The pricing offered is better than what is typically offered through existing state and cooperative contracts.

Carbyne Inc., formed in 2015, provides cloud-native emergency call handling solutions with pinpoint caller location and silent instant messaging. For 10 years they have offered services in the United States and are expanding into the Canadian market with sales partners across North America. Their software-as-a-service (SaaS) suite includes the Apex, BridgeDesk, and Universe platforms which provide six (6) of the 14 sub-categories in Category 3. Carbyne's Universe platform is designed to integrate new and existing software solutions seamlessly. They offer advantageous base pricing discounts and volume purchasing discounts for Sourcewell participating entities.

CentralSquare Technologies provides public safety and public administration software tailored to the specialized needs of city and county governments, public safety and justice agencies, and nonprofit organizations. Serving 8,000 agencies across North America, CentralSquare Technologies provides a comprehensive and unified public sector software suite. This suite supports all aspects of local government management including computer-aided dispatch, records management, citations, evidence management, corrections, finance, payroll, utility billing, citizen engagement, and community development. They offer all sub-categories outlined in Category 3 with competitive pricing for Sourcewell participating entities.

Compusult Systems Inc, a registered U.S. small business, has been in operation for over 18 years, primarily providing solutions and services to U.S. Defense, Intelligence, and Government Agencies. Their sales and service teams are available to meet participating entities' needs in the United States and Canada. Within Category 3, Compusult Systems Inc offers 11 of the 14 sub-categories, offering these solutions with competitive pricing to Sourcewell participating entities.

Deccan International, a woman-owned small business for over 29 years, provides turnkey software solutions and services for public safety, strategic and real-time deployment planning, and analysis. Their sales and service teams are available within the United States and Canada to meet client needs. Within Category 3, Deccan International offers three (3) of the 14 sub-categories. Their suite of software applications includes Analyst, Apparatus Deployment Analysis Module, Box-Area Automated Run-Card Builder, Live Move-Up Module, and Dispatch Failsafe, supporting planning and analysis for Fire and EMS agencies. They also offer competitive pricing for Sourcewell participating entities with volume discounts.

Echo Data Analytics, in operation since 2023, provides a custom-built, state-of-the-art data analytics platform for analyzing and exploring public safety incident data, specifically for EMS Agencies and Fire Departments. They also offer unique use case dashboards for public-facing, staffing, payroll, and requirements tracking for Volunteer and Paid On Call departments. For Category 3, Echo Data Analytics offers six (6) of the 14 sub-categories with competitive discounts off MRSP for Sourcewell's participating entities.

EIS, Inc., founded in 1988, provides public safety information management software and applications. Their products include Computer Aided Dispatch, 3D Mapping, Asset Tracking, Video and Image Analysis, Records Management, e-Citation, Law Enforcement Case Management, and a Jail Management System. These modules are designed to operate independently or integrated in various configurations, and include biometrics, facial recognition, smart objects, and document optical character recognition (OCR). EIS, Inc. is providing nine (9) of the 14 sub-categories outlined in Category 3, Comprehensive Solutions. EIS, Inc. provides a competitive base discount off MSRP for all purchases.

ESO Solutions, Inc., established in 2004, provides a comprehensive suite of fire records management tools, hospital registry applications, and data interoperability tools. They have developed an interconnected product ecosystem that includes their award-winning Electronic Patient Care Report (ePCR) solution, cloud-based Fire Record Management System (RMS), and groundbreaking Health Data Exchange and Computer Aided Dispatch (CAD) solutions. These tools enable participating entities across the United States and Canada to respond quickly to time-sensitive emergencies. Sourcewell's participating entities are supported by ESO's direct sales and service located across North America and abroad. ESO offers nine (9) of 14 sub-categories in Category 3, providing multiple public safety solutions for Fire, EMS, and Hospitals, with a competitive discount off list price.

Emergent Health Care Solutions LLC, founded in 2012 through a collaboration with Tualatin Valley Fire & Rescue (TVF&R), is dedicated to developing innovative software and hardware solutions aimed at enhancing the safety, efficiency, and effectiveness of first responders. They offer a Software-as-a-Solution (SaaS) platform with vehicle telematics advancements that provide incident command and management, mapping, asset tracking and location, one-to-one and one-to-many collaboration, public safety-focused data and analysis applications, pre-incident planning software, and incident/post-incident software to participating entities across the United States and Canada. This platform covers eight (8) of 14 sub-categories in Category 3. Pricing and discounts are tiered based on the number of incidents.

Envisage Technologies offers training management systems for federal, state, and local public safety training organizations. For over two decades, they have provided professional services, software development, and software solutions to ensure public agencies remain mission ready and that their training and compliance management solutions stay relevant. Envisage's sales and service teams work remotely and maintain US-based office locations, serving participating entities across the United States and Canada. Within Category 3, Comprehensive Solutions, Envisage is offering seven (7) of the 14 sub-categories and a robust implementation strategy. They are offering competitive pricing for all Sourcewell participating entities.

Genasys, Inc. provides emergency management hardware and software across the United States and Canada, including the Protect platform, a portfolio of emergency communications, emergency preparedness, and emergency response solutions introduced in 2023. Protect features advanced communication capabilities, incident mapping and real-time feeds, scenario simulation and planning, and integration with other emergency management hardware and software. Genasys offers four (4) of the 14 sub-categories outlined in Category 3. They provide a competitive base discount off MSRP for all purchases and tiered discounts based on purchase amounts.

ImageTrend LLC, established in 1998, specializes in providing emergency services data solutions, focusing on data collection, analysis, and reporting. Their comprehensive solutions cater to EMS, Fire, and Healthcare markets, covering data capture, analytics, registries, scheduling, billing, and first responder mental health support. Their market presence in the United States and Canada is bolstered by direct sales and service teams located across the United States. ImageTrend offers eight (8) of 14 sub-categories in Category 3, with a competitive discount off list price.

Indigitech Software Inc. is a Canadian-based, indigenous owned business that has been providing innovative software solutions for 10 years. They offer Tansi, a uniquely robust, off-the-shelf public safety software solution that consolidates a multitude of features into one platform with offline mobile capabilities. Tansi covers 12 of the 14 sub-categories within Category 3, including incident command and management, mapping, community notifications, asset tracking and location, one-to-one and one-to-many collaboration,

and pre-incident planning software to participating entities across the United States and Canada. Indigitech offers tiered discounts based on the number of users.

International Public Safety Data Institute is a 501(c)(3) non-profit organization formed in 2018 with a mission to enhance public safety decision-making using data analytics to provide actionable insights. They are offering their powerful data analytics platform, IPSDI Analytics, to assist Sourcewell's participating entities. IPSDI Analytics ingests data from computer-aided dispatch (CAD) systems or records management systems (RMS) and analyzes the data to provide operational insights for fire departments and communities. The sales and service departments are aligned and led to serve fire stations within the United States, achieving station specific, tailored approaches. For Category 3, IPSDI offers two (2) of the 14 sub-categories. The pricing discounts offered to Sourcewell's participating entities are greater than what is typically offered to individual fire departments.

Locality Media, Inc., founded in 2016, supplies public safety software and services across North America. Their First Due platform is a cloud-based software-as-a-service system that offers software modules, real-time interactive dashboards, and predictive analytics AI tools for Incident Command and Management, GIS Mapping, Asset Tracking, Fire Inspections, Computer Aided Dispatch, Records Management, and e-Patient Care Records. Locality Media provides nine (9) of the 14 sub-categories outlined in Category 3. They offer a competitive base discount off MSRP for all purchases and competitive tiered discounts based on purchase amounts.

Mark43, Inc. provides public safety software-as-a-service (SaaS) platforms to entities in the United States. Their SaaS suite includes the CAD, CAD First Responder, CAD Data Exchange, RMS, and Analytics platforms which provide 13 of 14 sub-categories in Category 3. Their technical team can migrate participating entity data from legacy platforms to new Mark43 platforms based on entity needs. The RMS platform has separate modules for warrants, property and evidence, and a mobile app for field use. They offer advantageous base pricing discounts and volume purchasing discounts for Sourcewell participating entities.

Motorola Solutions, Inc. is a leading provider of mission critical communications and analytics. Their Flex Suite (CAD / Mobile / Records) solution, utilized by over 3,500 entities across the United States, integrates command center software and video security and is enhanced by managed and support services. This combination makes cities safer and helps communities thrive. Motorola has an extensive direct sales and service force that is further supported by channel partners across the United States. They offer 11 of the 14 sub-categories outlined in Category 3. Motorola provides competitive, categorical discounts off list prices, with the option for additional discounts based on volume, quantity, timing, and entity needs.

Off Duty Management (ODM), founded in 2016 as a certified Women's Business Enterprise (WBE), partners with local, county, and state police departments to manage special duty employment programs safely, efficiently, and cost-effectively. Their OfficerTRAK® platform is a trusted solution for job management and resource allocation, supporting agency operational needs such as specialized training, overtime, grants management, special events coordination, and court staffing. Sourcewell's participating entities in the United States are supported by a diverse sales and service team operating 24/7/365 for continuous support. ODM offers eight (8) of 14 sub-categories in Category 3, providing a no-cost solution to Sourcewell participating entities.

PowerDMS, Inc. provides workforce management solutions to public sector agencies across the United States and Canada. For over two decades, PowerDMS has been committed to equipping public sector agencies with the tools they need to enhance efficiency, maintain compliance, and make data-driven decisions.

Currently serving over 13,000 public sector agencies with nearly 1,000 employees, PowerDMS offers three (3) of 14 sub-categories within Category 3. These include cloud-based solutions in incident command and management, operational management, and law enforcement case management. All solutions are offered at a competitive discount off MSRP.

Quicket Solutions, founded in 2013, has served more than 300 public agencies, with a focus on criminal justice and public safety. Their sales and service teams are strategically distributed to ensure comprehensive regional coverage across Canada and the United States. Quicket also has an extensive network of locations and authorized dealers to better serve Sourcewell participating entities. They offer a cloud-native, AI-driven platform that streamlines case management, eCitation, evidence tracking, incident command, and data-driven decision-making capabilities. Quicket Solutions offers 11 of 14 sub-categories within Category 3 and provides competitive discounts off list price.

SaferWatch, LLC was founded in 2018 in response to the Pulse Nightclub shooting. SaferWatch's 11-in-1 public safety platform aids and interconnects citizens, first responders, and other officials to prevent tragedies and be better prepared during an emergency through incident management, notifications, and tip and threat reporting. With an international work force and a network of select resellers, they are strategically placed to serve participating entities in the United States and Canada. SaferWatch offers 12 of 14 sub-categories in Category 3, with a competitive discount off list price.

Sound Thinking, Inc., founded in 1995, has deployed its forensic analysis and gunshot location and detection platforms worldwide. Their ShotSpotter platform for acoustic firearms discharge alerts can be used by qualified expert witnesses as scientific evidence in US courts. Sound Thinking's CaseBuilder law enforcement case management system, ResourceRouter staffing and deployment application, and CrimeTracer criminal justice information database are also offered in their suite of solutions. Sound Thinking offers four (4) of the 14 sub-categories outlined in Category 3. They provide competitive base discounts off MSRP for all purchases and volume discounts based on purchase amounts.

Strategic Communications delivers comprehensive software solutions that optimize operational performance for Justice and Public Safety clients across the United States and Canada. Their portfolio includes 12 of the 14 sub-categories in Category 3, featuring end-to-end commercial-off-the-shelf (COTS) solutions such as Computer-Aided Dispatch (CAD), Records Management Systems (RMS), and Jail Management Systems (JMS). Their dedicated sales and service teams are strategically distributed throughout the United States to support public safety clients. Strategic Communications offers minimum discounts off their advertised price list, with opportunities for volume discounts based on project size.

TD SYNEX Corporation is a leader in IT distribution, providing technology products from over 2,500 world-leading IT OEM suppliers to more than 25,000 resellers throughout the United States, Canada, and Mexico. Their focused product categories include IT systems, rugged mobility, peripherals, system components, software, and networking. With a robust sales force of over 800 representatives strategically positioned throughout the United States and Canada, they offer solutions for eight (8) of the 14 sub-categories in Category 3, with pricing and discounts that are greater than what is typically offered to other government institutions of similar size.

TXAT LLC, a certified Minority Business Enterprise that was founded in 2011, focuses on serving law enforcement and military agencies. They offer cloud-based solutions from six (6) of the 14 sub-categories in Category 3 to participating entities across the United States and Canada. Through partnership with Carbyne, TXAT LLC provides competitive discounts to Sourcewell's participating entities.

Upon the above evaluation findings of the Proposal Evaluation Committee, the Sourcewell Chief Procurement Officer made the determination to award Sourcewell **Master Agreement #030425** to:

Category 1. Public Safety Response – Agency Situational Awareness

3AM Innovations	#030425-3AM
Geo-Comm, Inc.	#030425-GEOC
MIDL Technology, Inc.	#030425-MIDL
Miovision Technologies Incorporated	#030425-MIO
Navjoy Consulting Services, Inc.	#030425-NAV
NEWCOM Wireless Services, LLC.	#030425-NEWCM
Station Automation, Inc.	#030425-SAU

Category 2. Public Safety Response – Agency Operations

Codex Corporation	#030425-CDX
Saltus Technologies, LLC	#030425-SLTS
SmartCOP, Inc.	#030425-SMT
TBL Systems, Inc.	#030425-TBL
VIDIZMO, LLC	030425-VIDIZ

Category 3. Comprehensive Solutions

22nd Century Technologies	#030425-CEN
365Labs, LLC	#030425-365L
Bryx, Inc.	#030425-BRYX
Carbyne, Inc.	#030425-CRBN
CentralSquare Technologies	#030425-CNSQ
Compusult Systems, Inc.	#030425-CMPS
Deccan International	#030425-DEC
Echo Data Analytics	#030425-EDA
EIS, Inc.	#030425-EIS
ESO Solutions, Inc.	#030425-ESO
Emergent Health Care Solutions, LLC	#030425-EMR
Envisage Technologies	#030425-ENV
Genasys, Inc.	#030425-GYS
ImageTrend, LLC	#030425-IMG
Indigetech Software, Inc.	#030425-INDG
International Public Safety Data Institute	#030425-IPSDI
Locality Media, Inc.	#030425-LME
Mark43, Inc	#030425-MR43
Motorola Solutions, Inc.	#030425-MOT
Off Duty Management	#030425-OFF
PowerDMS, Inc.	#030425-PDMS
Quicket Solutions	#030425-QKT
SaferWatch, LLC	#030425-SFRW
SoundThinking, Inc.	#030425-SND
Strategic Communications	#030425-STRC
TD SYNEX Corporation	#030425-SYN
TXAT, LLC	#030425-TXAT

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Lisa Truax

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Lisa Truax, CPPB, Senior Procurement Analyst

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Paul Dotson

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Paul Dotson, MA, Procurement Analyst II

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Jonathan Love

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Jonathan Love, MA, Procurement Analyst II

Signed by:

Brittney Cotner

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Brittney Cotner, MBA, Procurement Analyst

STATEMENT OF COMPLIANCE

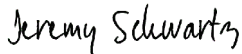
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #030425, Public Safety Software**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on August 19, 2025.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer