



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #030625
Entitled**

Fleet Payment Solutions with Related Services

The following advertisement was placed January 15, 2025, in and on the Sourcewell website: www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, January 16, 2025 in *The Salt Lake Tribune* January 17, 2025, in South Carolina's *The State*, the *Deseret News*, and Oregon's *Daily Journal of Commerce*, January 16, 2025 and January 23, 2025 in *The Oklahoman* and in *USA Today*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Payment Solutions with Related Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Accso South Africa	Mansfield Oil of Gainesville, Inc.
Adriana Ruben Services LLC	Moneris Solutions Corporation
AllPaid	MSS Remodeling LLC
Aperta Ltd.	Nerevu Group LLC
Apex Consultants, Inc.	Omnipayusa
CCI Worldwide	Openlane Technology Corporation dba RoadFlex
CElegans Labs, Inc. dba AtoB	Parthenon Global LLC
ChargePoint	Payzang LLC
Circle K	Phoenix Business, Inc.
Clevyr, Inc.	PWXPress
Compu-Vision Consulting, Inc.	Retail Lockbox, Inc.
Computer Consultants International, Inc.	Rhombus POS, Inc.

Coolsoft LLC	Roam Free Group, Inc.
DevCare Solutions	Rynse, Inc.
Diversified Services Network, Inc (DSN)	Salish Consulting Partners
eRepublic, Inc.	SMB International LLC
ESU Pursuits	Sonant Corp.
EY	Sunbelt Material Handling
Frobada LLC	Tagaas LLC
GPM Empire LLC dba Quarles Petroleum	TELUS Communications
Harty Enterprises, Inc.	The Iridium Group
Horizon IoT LLC	The NoCheck Group LLC
Hughes Group LLC	U.S. Bank National Association
Infojini, Inc.	Universal Smartcards, Inc.
Informatix, Inc.	Velocitor Solutions LLC
INIT Innovations in Transportation, Inc.	Wevo Energy, Inc.
Johns Storage	WEX Bank dba WEX
K-Dimensional Holdings, Inc.	Wisercat Software
Kaav, Inc.	Xerox canada Ltd.
Majestic Fleet Solutions LLC	Yamaha Motor Corp U.S.A

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 6, 2025, at 4:30 p.m. Central Time. Proposals were received from the following:

Apex Consultants, Inc.
 Circle K
 GPM Empire LLC dba Quarles Petroleum
 K-Dimensional Holdings, Inc.
 Mansfield Oil of Gainesville, Inc.
 Openlane Technology Corporation dba RoadFlex
 Rhombus POS, Inc.
 Rynse, Inc.
 U.S. Bank National Association
 Wevo Energy, Inc.
 WEX Bank dba WEX

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst
 Ben James, Procurement Analyst II
 Ashley Powers, Procurement Analyst I
 David Gonzalez, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

U.S. Bank National Association, dba U.S. Bancorp, is a national bank offering fleet payment solutions for Participating entities throughout the United States and Canada. Their Voyager Fleet Card is accepted at


approximately 168,000 fueling and 416,000 maintenance locations. Entities using the Voyager Fleet Card will also have access to the ChargePoint and EV Connect networks for their electric vehicle charging needs. U.S. Bank is waiving monthly card fees and offering performance incentives to Sourcwell participating entities.


WEX Bank is a wholly owned subsidiary of WEX Inc. and has been Sourcwell’s current fleet card program administrator since 2011. The WEX Fleet Card program offers acceptance in all 50 states, at more than 95% of retail fueling locations. Their program offers no set up fee, no monthly fee, no replacement card fee, among other benefits. WEX Bank’s advancements allow it to enhance the user’s ability to pay for non-fuel related vehicle purchases, Electric Vehicle expenses, a user-friendly app, and provide digital wallet features. They are offering significant rebates and flat percentages off retail purchases.


Openlane Technology Corporation dba RoadFlex is offering a proactive fuel risk management platform comprised of five components: Visa Fleet Card Program, 6-layer security program, advanced fleet fuel analytics and reporting dashboard, 360-degree data connectivity, and a dedicated customer success program. Fleet cards are accepted at thousands of locations in the United States and Canada. Fleet cards are also compatible with all EV charging stations and EV charging networks. RoadFlex’s offering couples discounts from the Software as a Service and managed services with a discount off of fuel prices.

For these reasons, the following awards of Sourcwell #030625 are recommended:

U.S. Bank National Association, dba U.S. Bancorp	030625-USB
WEX Bank	030625-WEX
Openlane Technology Corporation, dba RoadFlex	030625-RDFX

DocuSigned by:

851994C8DEB1414...
Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst

DocuSigned by:

10F9A1507AD74D7...
Ben James, Procurement Analyst II

DocuSigned by:

FC1E850FA8DF4AC...
Ashley Powers, Procurement Analyst I

Signed by:

52EA41E2FB42499...
David Gonzalez, Procurement Analyst I

STATEMENT OF COMPLIANCE

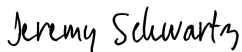
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #0306025 Fleet Payment Solutions with Related Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **August 19, 2025**.

Signed by:



COFD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer