



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #062625
Entitled**

Mobile and Self-Propelled Power Storage Equipment with Related Attachments

The following advertisement was placed May 8, 2025, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, May 9, 2025 in South Carolina's *The State*, Oregon's *Daily Journal of Commerce*, May 11, 2025 in the *Salt Lake Tribune* and May 8 and May 15, 2025 in *USA Today* and in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Mobile and Self-Propelled Power Storage Equipment with Related Attachments to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 26, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

AGBESS	Nomad Transportable Power Systems Inc
Air-Tow Trailers	Northern Tool & Equipment Catalog Holdings, Inc
Akins Ford LLC	Open Access Technology International, Inc.
Arpac	Paired Power Inc
AssetGenie, Inc.	Pioneer eMobility
Atmosphere Rentals Inc.	Pioneer Power Mobility
Auto Wire Solutions LLC	PTS Data Center Solutions Inc.
Business and Technology Management Group Inc	PWXPress
Carter Machinery	Quality Guaranteed Services
Chang Robotics, LLC	Regina Construction Association
Contour Hardening Inc. dba Real Power	Scarab International, LLLP

CraneWorks LLC	SK
Cummins Inc	Sled Consulting, LLC
DD DANNAR Inc.	Small Car Performance
DES	SMB International LLC
Dimonoff	Snorkel International
ECSI II, Inc.	Spacefile International Corp
EnviroCharge	SparkCharge, Inc.
ENVOLTZ, LLC	Sunbelt Rentals
Euramco Group	Tab Products Co, LLC
FELIX TECHNOLOGY INC	Technology Ingenext inc
ForeseEnergy Holding Ltd	The PlanIT Room
GovZERO	Viatec, Inc.
Hypertec USA, Inc.	Victoria Shipping Containers Inc.
Ice Glen Holdings, Inc.	Viridi Parente, Inc.
ICF Resources	Wetland Equipment Co. Inc.
Infrastructures Design with Experts	Wizer Electric LLC.
Innoversa Mobile Solutions	Xos Fleet, Inc.
JP Outfitters Incorporated	
Just Browsing	
Kodiak Tech	
Lakeshore Learning Materials	
Martinrea Riverside LLC	
Melanite Group Ltd	
Mid Columiba Forklift and Material Handling	
Minit Charger	
Mobile Modular Management Corp	
Monmouth Solutions, Inc	
Mosh-1, Llc	
NOMAD Transportable Power Systems	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on June 26, 2025. Proposals were received from the following:

Akins Ford LLC.
 AssetGenie, Inc. dba, AGBESS
 DD DANNAR Inc. dba, DANNAR
 ECSI II, Inc.
 ForeseEnergy Holding Ltd dba, BNR
 Kodiak Tech
 Melanite Group Ltd.
 McGrath RentCorp dba, Mobile Modular Management Corp.
 Mosh-1, LLC.
 Nomad Transportable Power Systems Inc.
 Pioneer Power Solutions Inc. dba, Pioneer eMobility
 SparkCharge, Inc.

Ingenext Technology
Viridi Parente, Inc.
Xos Fleet, Inc. dba, Xos Trucks

Proposals were reviewed by the Proposal Evaluation Committee:

Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst
Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II
Julie Riebe, NIGP-CPP, Procurement Analyst II
Nicole Lueth, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

AssetGenie, Inc.'s technology group provides the sale of advanced BESS to public, government, military, education, and nonprofit markets. Asset Genie Inc. provides using entities use of patented immersion cooling BESS as compared to liquid/HVAC cooling, reducing fire risk and leading to a potential 20% increase in product lifecycle. Asset Genie Inc is offering participating entities OEM backed products at a 5% discount off of MSRP from their price list.

DD Dannar, Inc. brings power and work solutions for municipal, commercial, and military use. They manufacture a Mobile Power Station unit, which is self-propelled, mobile, all-electric, with battery storage on board to provide power for stationary, on-road, off-road, and off-grid use. They directly sell and service these units out of their Indiana and California locations and intend to offer the product all over the United States and Canada. DD Dannar is offering a range of healthy discounts off MSRP to Sourcewell entities.

Mobile Module Management Corp. provides Sourcewell participating entities with access to off-grid modular energy solutions. Their self-generating, off-grid modular energy solution products contain a Wi-Fi and/or cellular data transmission capability. Additionally, this system captures performance data, solar and battery AC/DC input/output, and can be used to remotely troubleshoot issues. Mobile Module Management Corp. has provided a not-to-exceed Sourcewell pricing matrix representing a discount range of 2% to 25% from their standard pricing levels. Furthermore, Mobile Module Management Corp. is offering quantity and volume discounts with a volume rebate program starting at \$1M in yearly revenue and up with an additional discount in the range of 2% to 5%.

NOMAD Transportable Power Systems Inc. offers a comprehensive range of mobile energy system solutions to Sourcewell participating entities. Their mobile energy storage systems are designed for mobility, rapid deployment, and integration into various grid-tier or off-grid energy applications. Their offerings include skid-mounted, containerized, and wheeled or trailer-mounted options. Discounts range from 10% to 20% with additional volume discounts available. Leasing options for both short and long terms may also be available for participating entities.

Xos Fleet, Inc. is a vertically integrated manufacturer and service provider. Xos Fleet, Inc. holds a 124,000 sq ft factory in Tennessee with a production capacity of up to 5,000 vehicles annually. Their offered products to Sourcewell participating entities include fully electric, zero-emission systems with integrated DC fast charging capabilities and energy storage capacities ranging from 210 kWh to 630 kWh. Their Hub supports bi-directional power flow, enabling both charging and discharging to vehicles, equipment, or the grid, and are available in trailer-mounted or skid-mounted configurations for flexible deployment. Xos Fleet, Inc. offers Sourcewell participating entities a minimum 8.5% discount off list prices, with additional volume-based discounts up to 30%.

For these reasons, the following awards of Sourcewell **Master Agreement #062625** are recommended:

AssetGenie, Inc.	#062625-ASTG
DD DANNAR Inc.	#062625-DDD
Mobile Modular Management Corp	#062625-MMR
Nomad Transportable Power Systems Inc	#062625-NOMD
Xos Fleet, Inc.	#062625-XOS

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Brandon Town

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Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst

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Joshua Young

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Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II

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Julie Riebe

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Julie Riebe, NIGP-CPP, Procurement Analyst II

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Nicole Lueth

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Nicole Lueth, Procurement Analyst

STATEMENT OF COMPLIANCE

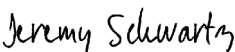
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #062625 Mobile and Self-Propelled Power Storage Equipment with Related Attachments**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **August 19, 2025**.

Signed by:


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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer