

**MASTER AGREEMENT # 062625****CATEGORY: Mobile and Self-Propelled Power Storage Equipment with Related Attachments****SUPPLIER: Nomad Transportable Power Systems Inc.**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Nomad Transportable Power Systems Inc., 5 Pilgrim Park Road, Waterbury, VT 05676 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:
General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on August 11, 2029, unless it is cancelled or extended as defined in this Agreement.
 - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP # 062625 to Participating Entities. In Scope solutions include:
 1. Sourcewell is seeking proposals for behind the meter (BTM) Mobile and Self-Propelled Power Storage Equipment with Related Attachments, such as:
 - a. Self-propelled Mobile Power Units (MPUs) with attachments, hydraulics, and/or tools;
 - b. Mobile Power Units (MPUs), Energy Storage Units (ESUs), and/or Battery Energy Storage Systems (BESS) with attachments that are mobile such as:
 - i. Skid mounted and/or containerized; and,
 - ii. Wheeled or trailer mounted; and,
 - c. Accessories related to solutions described in subsections 1 a. and b. i-ii. above.

Proposers may include related equipment, accessories, and services to the extent that these solutions are ancillary or complementary to the equipment, products, or services being proposed.

 2. In order to be determined responsive, responders must meet the following criteria:
 - a. The Power Storage Equipment must be 50kWh or greater in total energy capacity.
 - b. The Power Storage Equipment must be bi-directional.
 - c. The Power Storage Equipment must be capable of 25kW or greater nominal output.
- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcwell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

13) Supplier Representations:

i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time during the term of this Agreement.

16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.

i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in

accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient

or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency

which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in

writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2: Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
 - Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
 - Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by

Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) **Grant of License.**

a) **During the term of this Agreement:**

i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

c) **Use; Quality Control.**

i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

- 20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.
- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
 - b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
 - c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
 - d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to

the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3: Supplier Obligations to Participating Entities

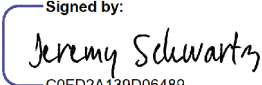
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

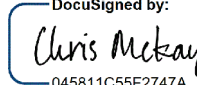
- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Nomad Transportable Power Systems Inc.

Signed by:

 By: C0FD2A139D06489...
 Jeremy Schwartz
 Title: Chief Procurement Officer
 Date: 8/7/2025 | 3:24 PM CDT

DocuSigned by:

 By: 045811C55F2747A...
 Chris McKay
 Title: COO
 Date: 8/7/2025 | 12:53 PM PDT

RFP 062625 - Mobile and Self-Propelled Power Storage Equipment with Related Attachments

Vendor Details

Company Name: Nomad Transportable Power Systems Inc

Does your company conduct business under any other name? If yes, please state: VT

Address: 5 Pilgrim Park Road
WATERBURY, VT 05676

Contact: Donald Ramos

Email: dramos@nomadpower.com

Phone: 802-585-1963

Fax: 802-585-1963

HST#: 85-3192821

Submission Details

Created On: Tuesday June 24, 2025 10:26:07

Submitted On: Thursday June 26, 2025 07:46:27

Submitted By: Donald Ramos

Email: dramos@nomadpower.com

Transaction #: 287dbf27-1c12-4532-891b-f8e861f2b26a

Submitter's IP Address: 147.243.254.86

Specifications

Table 1: Responsiveness Criteria (In order to be determined responsive, responder must meet the following criteria)

Line Item	Criteria	Required Answer *	Comments
1	The Power Storage Equipment must be 50kWh or greater in total energy capacity.	<input checked="" type="radio"/> Yes <input type="radio"/> No	
2	The Power Storage Equipment must be bi-directional.	<input checked="" type="radio"/> Yes <input type="radio"/> No	
3	The Power Storage Equipment must be capable of 25kW or greater nominal output.	<input checked="" type="radio"/> Yes <input type="radio"/> No	

Table 2: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer's corporate organization affiliation.

Line Item	Question	Response *	
4	Provide the legal name of the Proposer authorized to submit this Proposal.	Chris McKay, COO cmckay@nomadpower.com 802.595.0807	*
5	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
6	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	N/A	*
7	Provide your CAGE code or Unique Entity Identifier (SAM):	UEI - L9DTDNFCBDM4	*
8	Provide your NAICS code applicable to Solutions proposed.	335911	
9	Proposer Physical Address:	NOMAD Transportable Power Systems 5 Pilgrim Park Road WATERBURY, VT 05676	*
10	Proposer website address (or addresses):	https://www.nomadpower.com	*
11	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	Chris McKay, COO cmckay@nomadpower.com 802.595.0807	*
12	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Chris McKay, COO cmckay@nomadpower.com 802.595.0807	*
13	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Chris McKay, COO cmckay@nomadpower.com 802.595.0807	*

Table 3A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *
14	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	<p>History:</p> <p>NOMAD Power was founded with a vision to revolutionize mobile energy solutions, focusing initially on portable power systems for diverse applications. Over the years, we've evolved into a leader in mobile energy storage systems, catering to sectors ranging from emergency response and military operations to remote industrial applications and renewable energy integration.</p> <p>Core Values:</p> <p>Innovation: We are committed to pioneering advancements in mobile energy technology, integrating cutting-edge solutions like Silicon Carbide (SiC) inverters and AI-driven energy management.</p> <p>Reliability: Our products are designed for robustness and durability, ensuring uninterrupted power supply in critical scenarios.</p> <p>Sustainability: We prioritize eco-friendly practices, transitioning our product lines to utilize Lithium Iron Phosphate (LFP) batteries for enhanced environmental compatibility.</p> <p>Business Philosophy:</p> <p>At NOMAD Power, our philosophy centers on customer-centric innovation. We believe in forging strong partnerships, understanding unique client needs, and delivering tailored solutions that exceed expectations. Our approach blends technological prowess with practical application, ensuring our solutions meet the rigorous demands of modern industries.</p> <p>Industry Longevity:</p> <p>With over a decade of experience, NOMAD Power has established itself as a trusted name in the mobile energy sector. Our longevity stems from a commitment to continuous improvement, staying ahead of industry trends, and adapting to evolving customer requirements. We have a proven track record of successful deployments across varied environments, showcasing our expertise in mobile energy storage and management solutions.</p> <p>This history, core values, business philosophy, and industry longevity underscore NOMAD Power's dedication to innovation, reliability, sustainability, and customer satisfaction in the dynamic field of mobile energy solutions.</p>

15	<p>What are your company's expectations in the event of an award?</p>	<p>NOMAD Power is a U.S.-based provider of advanced mobile battery energy storage systems (BESS) and hybrid power solutions designed for mission-critical and off-grid applications. Our products support utilities, emergency response agencies, defense, and public sector organizations with rugged, rapidly deployable, and turnkey mobile energy solutions.</p> <p>Alignment with RFP #062625</p> <p>NOMAD Power is pleased to submit this proposal in response to Sourcewell RFP #062625, "Mobile and Self-Propelled Power Storage Equipment with Related Attachments." Our solutions meet or exceed all minimum requirements, including:</p> <p>≥50 kWh total energy capacity</p> <p>≥25 kW nominal output</p> <p>Bi-directional power capability</p> <p>We offer a range of trailer-mounted, skid-mounted, and containerized mobile units, available in both NMC and future LFP chemistries. These solutions are backed by industry-standard or better warranties, and are delivered to Participating Entities in fully operational condition, ready for deployment.</p> <p>Comprehensive, Turnkey Solutions</p> <p>NOMAD offers:</p> <p>Self-propelled and towable Mobile Power Units (MPUs)</p> <p>Modular battery storage systems for peak shaving, backup power, and renewable integration</p> <p>Integrated inverter and smart controls (with optional PLC, IPC, or circuit board controls)</p> <p>Related accessories (e.g., cables, distribution panels, trailers, ATS)</p> <p>Installation, commissioning, training, and technical support services</p> <p>National Coverage and Service Model</p> <p>As a vertically integrated manufacturer, NOMAD provides single-source accountability for all equipment and services. Our growing national network of technical support personnel and strategic service partners ensures reliable delivery, maintenance, and post-sale support across the United States.</p> <p>Commitment to Value and Partnership</p> <p>NOMAD is committed to delivering value-based pricing and exceptional service to Sourcewell Participating Entities. We understand the importance of streamlined procurement and have tailored our pricing model, lead times, and delivery capabilities to meet the unique needs of public-sector and cooperative purchasing entities.</p> <p>With proven deployments, scalable technology, and a clear product roadmap that includes LFP battery systems, silicon carbide inverters, and AI-enabled energy management, NOMAD Power is well positioned to be a long-term, innovative partner for Sourcewell and its members.</p>
16	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.</p>	<p>Will upload last audited statement.</p>

17	What is your US market share for the Solutions that you are proposing?	<p>NOMAD Power operates in a highly specialized and emerging segment of the U.S. energy market—mobile energy storage systems (MESS) and hybrid generator-integrated battery solutions. While the overall market for stationary battery energy storage in the U.S. is well established, the mobile segment is comparatively nascent and less saturated, with limited providers offering fully integrated, ruggedized, and rapidly deployable systems.</p> <p>Within this niche, NOMAD Power has established a strong and growing presence, with a competitive share of key market verticals such as:</p> <p>Federal and state emergency response and resiliency programs</p> <p>Defense and tactical energy applications</p> <p>Utility support and microgrid integration for remote locations</p> <p>Disaster recovery and event-based mobile power needs</p> <p>Because this segment is rapidly evolving and lacks comprehensive third-party tracking, precise figures are limited. However, based on competitor analysis, contract wins, and customer engagement across the country, NOMAD is recognized as a leading provider and innovator in the mobile energy space.</p>	*
18	What is your Canadian market share for the Solutions that you are proposing?	Similar response as above, except for Canada	*
19	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	N/A	*
20	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Manufacturer with in-house sales and service (all employees). Currently we do not have separate dealers.	*
21	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	N/A	*
22	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	N/A	*
23	Describe any relevant industry awards or recognition that your company has received in the past five years.	N/A	*
24	What percentage of your sales are to the governmental sector in the past three years?	0%	*
25	What percentage of your sales are to the education sector in the past three years?	N/A	*

26	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	N/A	*
27	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	N/A	*

Table 3B: References/Testimonials

Line Item 28. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Oklahoma Gas and Electric	Hermes Aervalo	(405) 553-4209	*
Today's Power	Keaghan Economon	(501) 944-8890	*
Josh Castonguay	Green Mountain Power	(802) 655-8754	*

Table 4: Ability to Sell and Deliver Solutions (150 Points)

Describe your company’s capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
29	Sales force.	NOMAD has a sales force (all based n the USA) that is responsible for sales across the globe.	*
30	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	N/A	*
31	Service force.	NOMAD has a Fleet Management Group that deploys across the country to train, service, and monitor our units.	*

32	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>1. Customer Engagement & Needs Assessment Participating Entities may contact NOMAD Power directly. Our team will:</p> <p>Review specific energy needs, use case, and site requirements</p> <p>Recommend appropriate equipment configurations, accessories, and services</p> <p>Provide product information, specifications, and available options</p> <p>2. Quotation & Proposal Based on the needs assessment, NOMAD will issue a detailed, written quote that includes:</p> <p>Line-item pricing (in accordance with the Sourcewell master agreement)</p> <p>Scope of supply (equipment, accessories, services)</p> <p>Lead times and estimated delivery date</p> <p>Warranty and support details</p> <p>Terms and conditions of sale</p> <p>3. Purchase Order Submission To place an order, the Participating Entity issues a Purchase Order (PO) referencing the Sourcewell contract number (#062625) and the approved NOMAD Power quote. Orders may be submitted via:</p> <p>Email to cmckay@nomadpower.com</p> <p>4. Order Confirmation & Project Coordination Upon receipt of the PO, NOMAD will provide:</p> <p>Order confirmation and estimated delivery schedule</p> <p>Point of contact for technical coordination</p> <p>Pre-installation checklist (if applicable)</p> <p>Logistics coordination for delivery and optional installation</p> <p>5. Manufacturing, Testing & Delivery</p> <p>Units are built to order and undergo full system testing prior to shipment</p> <p>Products are delivered fully assembled, tested, and ready for use</p> <p>NOMAD can coordinate on-site installation, training, and commissioning as needed</p> <p>6. Invoicing & Payment Invoices are typically issued upon shipment or delivery, in accordance with contract terms. NOMAD can also support milestone billing for larger projects.</p>
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33	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>Customer Service Program – NOMAD Power</p> <p>NOMAD Power provides responsive, nationwide customer support designed for critical mobile energy applications. Each customer is assigned a dedicated Customer Success Manager and has access to support via phone, email, and a secure service portal.</p> <p>Support Overview</p> <p>24/7 emergency support for critical systems</p> <p>Tiered support model for efficient triage and resolution</p> <p>Nationwide network of field technicians for on-site service</p> <p>Included Services</p> <p>Remote diagnostics and technical support</p> <p>On-site repair and maintenance</p> <p>Installation, training, and commissioning</p> <p>Standard and extended warranty options</p> <p>Performance Incentives</p> <p>NOMAD tracks KPIs such as response time and customer satisfaction, with incentives in place for service partners who exceed performance targets.</p> <p>NOMAD's customer service program is built to deliver speed, accountability, and nationwide reliability for all Sourcewell Participating Entities.</p>	*
34	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	<p>NOMAD Power is fully committed and well-positioned to provide our products and services to all Sourcewell Participating Entities across the United States. As a U.S.-based manufacturer of mobile and trailer-mounted battery energy storage systems, we maintain the infrastructure, staff, and logistics capabilities required to deliver and support systems nationwide.</p> <p>Our Capabilities Include:</p> <p>Nationwide coverage through our internal team and certified service partners</p> <p>Scalable production to meet the needs of large and small entities</p> <p>Turnkey solutions including delivery, installation, training, and support</p> <p>Flexible fulfillment via direct sales or through approved resellers/distributors</p> <p>Contract-friendly pricing and documentation aligned with public procurement standards</p> <p>We welcome the opportunity to support Sourcewell's mission and are ready to work closely with Participating Entities in government, education, utilities, emergency services, and more. Our team is committed to ensuring a seamless procurement experience through the Sourcewell contract and delivering high-performance mobile energy solutions wherever they are needed.</p>	*
35	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	<p>NOMAD Power is fully prepared and willing to provide our products and services to Sourcewell Participating Entities throughout Canada. We have experience navigating cross-border logistics, including customs, import/export compliance, and bilingual documentation when required.</p> <p>Capabilities for Canadian Customers Include:</p> <p>Cross-border shipping and logistics support for all mobile energy storage systems</p> <p>CSA/UL/ETL certifications to meet Canadian regulatory and electrical standards</p> <p>Service support through remote diagnostics and regional partner networks</p> <p>Flexible pricing and delivery terms that accommodate Canadian procurement policies</p>	*
36	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	N/A	*
37	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	N/A	*
38	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	N/A	*

39	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes	*
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Table 5: Marketing Plan (100 Points)

Line Item	Question	Response *
40	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>Comprehensive and ongoing marketing and awareness campaigns showcasing the NOMAD Sourcewell opportunity is critical in establishing a successful cooperative contract. NOMAD and our marketing team will leverage all necessary resources, in a sustainable manner, to communicate our Sourcewell contract to internal leadership, sales and the entire NOMAD team while executing ongoing awareness campaigns and outreach to Sourcewell Participants. NOMAD has a proactive strategy that maximizes our reach to create awareness of Sourcewell in the U.S. and Canada, driving adoption across the sectors we serve. Marketing Communications Strategy:</p> <ol style="list-style-type: none"> 1. Corporate Communications. Upon award, NOMAD will publish an approved news release, targeting a North American audience, detailing the exclusivity of the NOMAD Sourcewell Agreement. Curated media pieces will be available at the NOMAD Newsroom and available to a robust database of media and journalists including more than 2,400 information and news sites. We will leverage all corporate social media channels and encourage individual coworkers and NOMAD "followers" to share releases and media posts. It will be a part of daily, weekly, and monthly communication campaigns reaching NOMAD coworkers and external audiences. 2. NOMAD and Sourcewell Landing Pages. NOMAD will establish a dedicated NOMAD Sourcewell landing page on our website highlighting NOMAD as a preferred provider and Sourcewell supplier. We will highlight and promote Sourcewell – and there will be background and marketing information with numerous links to the NOMAD Sourcewell contract and our landing page to find our products and services, documents, and dedicated contact information. 3. Sales Enablement and Training. A Sourcewell member's first point of contact with NOMAD will be their dedicated sales and account managers. It's important that our sales and account managers understand the scope and benefits of the Sourcewell agreement. In conjunction with the technical training offered to our NOMAD coworkers, our Projects and Programs team will also train our sales team regarding the Sourcewell agreement with NOMAD. Training will be an ongoing practice with the Marketing Communications and the Projects/Programs teams collaborating to ensure continuous training and provide information to educate the sales force on updates or changes to our program with Sourcewell. Having multiple touch points throughout the year helps provide additional ways for the entire team to gain information that directly relates to launching the program, maintaining compliance, and promoting growth of the Sourcewell agreement. The NOMAD Sourcewell training program will allow our sales and account teams to support Sourcewell members through the entire sales cycle from project inception, purchase, solution deployment, and post-sale support. Our sales and account teams will broadcast the value of the Sourcewell agreement to non-members, helping to drive increased adoption and contract growth. 4. Co-Branding and Co-Marketing. We can create NOMAD and Sourcewell branding and logos to include on all emails, media and communications with applicable customers. The branding and logos can direct customers to the Sourcewell landing page. NOMAD can collaborate on co-marketing efforts and opportunities. We will actively expand the Sourcewell footprint into strategic industries and open up new channels of membership to Sourcewell. 5. Customer Facing Collateral. NOMAD will drive awareness of the Sourcewell agreement by distributing collateral electronically, on the Sourcewell landing page, and printed for Sourcewell customers. Collateral will communicate the benefits of purchasing through the agreement from NOMAD as well as highlight our products, services, and solutions. NOMAD will create customer-facing collateral that is ready for distribution upon award and ongoing as our products, services, and solutions evolve. NOMAD will also increase awareness and adoption for our current non-members to promote net new growth for Sourcewell. 6. Social Media. NOMAD has a robust and positive social media presence with substantial follower growth. As part of our strategic marketing plan, NOMAD employs a media calendar leveraging news, events, trends and successes to continually engage with our audiences. NOMAD's marketing team has many resources and tactics to reach Sourcewell customers in the US and Canada – and will influence and educate non-members helping to increase adoption and contract growth.

41	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	NOMAD has a modern, interactive website and a growing LinkedIn account that is regularly updated with news, editorials, features, events, partner and customer success stories, and industry analysis. We have active accounts on X, YouTube, Meta Facebook, and Instagram. We are active with our coworkers, partners and followers, fostering an environment of posting, reposting and sharing information and posts – encouraging viral communications. NOMAD updates and manages various customer and information databases including Salesforce. NOMAD regularly updates a themed and curated media calendar to foster positive and sustainable customer, partner, and follower engagement. We employ a digital-first approach to information dissemination, tracking, analysis, and action. Through third parties we continue to build a North American media database and contacts, employing digital direct marketing which includes advanced search and meta data filtering options. We leverage all this data to develop campaigns that are managed and organized to track every interaction. NOMAD envisions using first-hand experiences and storytelling to make a positive impact with our audiences and will deliver digital messaging (i.e. webinars) to highlight how our NOMAD teams used the Sourcewell contract to solve problems and create efficiencies. Target audiences will be CTOs, engineers, procurement managers and other decision makers. NOMAD will use AI technology in a methodical and measured way to organize, search, manage, and understand our data assets more effectively and automate marketing communications workflow.	*
42	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	Sourcewell is the North American leader in public contracts and understands effective messaging in this environment. NOMAD is the ideal partner on this contract, and we will work with Sourcewell, in partnership, in communicating this new contract's benefits and features. We're expecting Sourcewell will announce the new contract award to its 50,000+ members. We expect Sourcewell and NOMAD will collaborate on contract launch and marketing materials for the Sourcewell membership and landing page. We expect Sourcewell and NOMAD will build strategic partnerships under the agreement with an effort focusing on target customers who require a contract for purchasing. We expect Sourcewell will promote this contract at trade shows for the procurement community and include NOMAD in Sourcewell's awareness campaigns at those shows and through other media sources. We expect Sourcewell will be a trusted advisor and partner and will assist NOMAD in developing a contract training program for our teams. We expect Sourcewell to provide us guidance, especially in the setup and training phase, to ensure effective, efficient delivery to members. To inform and enhance our sales force's understanding of the Sourcewell contract and its nuances, within the first 60 days post award we will conduct a refresh training with all sales and account managers – to this end, we expect Sourcewell staff to be available to impart your wisdom for cooperative purchasing as well as answer questions.	*
43	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	N/A	*

Table 6A: Value-Added Attributes (100 Points, applies to Table 6A and 6B)

Line Item	Question	Response *	
44	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>NOMAD Power offers comprehensive training programs to ensure that Sourcewell Participating Entities can safely and effectively operate, maintain, and support their mobile energy storage systems.</p> <p>Types of Training Offered</p> <p>1. Operator Training (Standard – Included at No Additional Cost)</p> <p>Provided with every system purchase</p> <p>Covers system startup/shutdown, charging/discharging, monitoring, and safety procedures</p> <p>Delivered in person (on-site) or virtually, based on customer preference</p> <p>Conducted by NOMAD technical staff or certified service partners</p> <p>2. Maintenance Training (Optional – Quoted Upon Request)</p> <p>Covers preventive maintenance, troubleshooting, firmware updates, and diagnostics</p> <p>Recommended for customers performing in-house service</p> <p>Includes maintenance schedules, tools, and replacement procedures</p>	*

45	Describe any technological advances that your proposed Solutions offer.	<p>Key Technological Innovations</p> <p>1. Advanced Power Electronics</p> <p>Integration of Silicon Carbide (SiC) inverters (starting 2026) for higher efficiency, reduced system weight, and superior thermal performance</p> <p>Bi-directional inverters that support both grid-tied and off-grid modes</p> <p>2. Smart Energy Management</p> <p>Embedded control systems with PLC, IPC, or custom circuit board-based controls</p> <p>Remote monitoring and diagnostics via secure web interface or cloud-based dashboard</p> <p>Optional AI-enabled optimization (planned for future models) to forecast load demand and improve operational efficiency</p> <p>3. Modular & Scalable Architecture</p> <p>Skid-mounted, trailer-mounted, and containerized systems designed for easy redeployment and modular expansion</p> <p>Flexible configurations to support parallel operation, solar/generator integration, and site-specific power requirements</p> <p>4. Next-Generation Battery Technology</p> <p>Transitioning to Lithium Iron Phosphate (LFP) batteries for improved thermal stability, safety, and cycle life</p> <p>High energy density systems starting at 500 kWh and scalable to multi-megawatt deployments</p> <p>5. Ruggedization and Mobility Enhancements</p> <p>Units built to operate in harsh environments, with weatherproof enclosures, vibration protection, and thermal management systems</p> <p>Designed for rapid deployment and retrieval in emergency or mobile use cases</p>
46	Describe any warranties and/or performance guarantees included with offered products. Include details on what is covered, as well as longevity and performance factors such as cycle life, AC to DC conversion efficiency or Round-trip Efficiency, Ramp Rate, and Response time.	<p>Will also upload terms and conditions with warranty, but summary is below</p> <p>Schedule 1: Limited Warranty Terms and Conditions</p> <p>Schedule 1 to the Terms and Conditions of Sale (the "Terms and Conditions") of NOMAD Transportable</p> <p>Power Systems, Inc. Limited Warranty Terms and Conditions</p> <p>LIMITED WARRANTY TERMS & CONDITIONS</p> <p>This is Schedule 1 to the Terms and Conditions of sale (inclusive of all Schedules and Exhibits hereto, the</p> <p>"Terms and Conditions") incorporated by reference into the attached Proposal (the "Proposal") of NOMAD</p> <p>Transportable Power Systems, Inc. ("Supplier"). Any capitalized term not defined herein shall have the meaning ascribed to it in the Terms and Conditions or, as applicable, the Proposal. Should any conflict or</p> <p>ambiguity arise between the Terms and Conditions and the terms and conditions of this limited warranty (the "Warranty"), this Warranty shall govern with regard to such conflict or ambiguity.</p> <p>For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Supplier and Buyer do hereby agree as follows:</p> <p>1. APPLICABLE PRODUCTS.</p> <p>This document sets out the scope of the Warranty provided by Supplier with respect to the Products as set forth in the Proposal and the Terms and Conditions.</p> <p>2. LIMITED DEFECT WARRANTY.</p> <p>2.1 Supplier warrants that all Products will be free from the following defects (collectively, "Defects") for the applicable Warranty Period (as defined below):</p> <p>(a) defects in design;</p> <p>(b) defects in title;</p> <p>(c) defects in manufacturing, workmanship and corrosion; and</p> <p>(d) defects in material.</p> <p>This Warranty does not cover defects caused by normal wear and tear.</p> <p>2.2 Except for the warranty set forth in Schedule 1: Limited Warranty Terms and Conditions and Section 2.1 above, and the Performance Warranty, if applicable, pursuant to Sections 3 and 4 below, Supplier makes no warranty whatsoever with respect to the Products, including any</p> <p>(a) warranty of merchantability; or</p> <p>(b) warranty of fitness for a particular purpose; or</p> <p>(c) warranty against infringement of intellectual property rights of a third party; whether</p>

express or implied by law, course of dealing, course of performance, usage of trade or otherwise (without limiting any of Buyer's rights and remedies under Section 9.3 of the Terms and Conditions).

2.3 Supplier will repair or replace Products (at its sole discretion) that are subject to a Defect during the Warranty Period (such repair or replacement includes all parts and labor costs); provided that:

(a) Buyer has met all obligations and conditions of this Warranty and the Terms and Conditions and has otherwise properly operated and maintained the Product in accordance with all Product Specifications (which includes the Operations and Maintenance Manual as stated in Section 1.2 of the

(b) Buyer has notified Supplier in writing within three (3) business days of its initial identification that a Defect may exist in such Product; and

(c) Supplier has recognized, through diagnosis, inspection or otherwise, the existence of such Defect covered by this Warranty or, in the case of a dispute between the Parties as to the existence of such Defect, such Defect has been established through the applicable dispute resolution process.

2.4 In the event that Supplier has reasonable belief that Buyer has not complied with the Product Specifications, it is the Buyer's responsibility to prove that the Product Specifications have always been satisfied and complied with by Buyer during the applicable period.

2.5 Supplier shall not be liable for Warranty Defects as set forth in Section 2.1 if:

(a) Buyer makes any further use of such Products after giving written notice to Supplier of a Defect pursuant to Section 2.3(b) and Supplier has not provided written authorization to continue the operation of the applicable Products (which authorization shall not be unreasonably withheld or delayed);

(b) the Defect arises because Buyer failed to follow Supplier written instructions set forth in the Product Specifications or any written supplements thereto as contemplated in Section 1.2 of the

Terms and Conditions; or

(c) Buyer engages in Buyer's Prohibited Acts with respect to any of the Products and any part of the system connected to the Products or alters or repairs such Products without the prior written consent of Supplier.

2.6 Subject to the Terms and Conditions herein, the warranty period ("Warranty Period") covering any Defect shall be twenty-four (24) Months or 6,500 usage hours, whichever comes first, unless

Buyer elects an available "Warranty Period" extension as agreed to in the Proposal. The Warranty Period will start at the earlier of:

(a) the date the Buyer takes title to the Products; or

(b) the date on which the Products are delivered to Buyer at the Delivery Location or, if Buyer is not able to take delivery at the applicable Delivery Location, the date that the Products are

tendered for Delivery. The Warranty Period may otherwise be extended upon the agreement in writing by Supplier and Buyer.

2.7 The Warranty Period for a Product which has been repaired or replaced shall be the remaining Warranty Period of the original Product, provided that if the remaining Warranty Period is less

than twelve (12) months, the Warranty Period for such Product shall continue until the twelve (12) month anniversary of the date of the completion of the repair to such Product or the date on which such Product is replaced, as applicable.

2.8 THE REMEDIES SET FORTH IN THIS SECTION 2 SHALL BE THE BUYER'S SOLE AND EXCLUSIVE REMEDY AND SUPPLIERS ENTIRE LIABILITY FOR ANY BREACH OF THE LIMITED

DEFECT WARRANTY SET FORTH IN THIS SECTION 2.

3. DEFINITIONS OCCURRING IN THE LIMITED PERFORMANCE WARRANTY.

3.1 For the purposes of the Performance Warranty, the following terms shall have the meaning set out below. Performance Warranty shall only apply if the Buyer purchases the Performance Warranty as offered in the Proposal.

3.2 "Bank" is all of the racks connected in parallel on the same DC bus, behind 1 inverter/converter, and in case of multiple inverters the amount of battery racks controlled in parallel under

one KORE Power Management Controller ("KPMC"). The specific bank size of the Product is set forth in the Proposal.

3.3 "Beginning of Life" or "BOL" means the earlier of the date of:

(a) the successful completion of the OSAT for a Product; or

(b) the date on which the Product is delivered to Buyer at the Delivery Location or, if Buyer is not able to take delivery at the applicable Delivery Location, the on which the Product is tendered for Delivery.

3.4 "Capacity Test" means the test performed to determine the Measured Usable Energy Capacity of the Product, with the measurement taken by the KPMC using the Capacity Test Procedure.

3.5 "Contracted Usable Energy Capacity" means the usable discharge energy capacity of the Product at BOL and for each Performance Warranty Period year (or equivalent full cycles), measured at the battery rack terminals, set out in the Proposal.

3.6 "Measured Usable Energy Capacity" means the usable discharge energy capacity of the Product as determined by the Capacity Test.

3.7 "Performance Warranty Period" means, for each Product, the period of time beginning on BOL and ending on the earlier of:

- (a) the anniversary of number of years from the BOL as set forth in the Proposal and elected by Buyer; or
- (b) the date indicated in the Degradation Table in the Proposal where "% of BOL Capacity" is less than 70%.

4. LIMITED PERFORMANCE WARRANTY

4.1 Subject to the Terms and Conditions herein, Supplier warrants that for the Performance Warranty Period for a Product, the Measured Usable Energy Capacity of such Product shall equal or exceed the Contracted Usable Energy Capacity specified in the Proposal which shall include the applicable Degradation Table (the "Performance Warranty").

4.2 During the Performance Warranty Period and provided that the Product Specifications as described in 2.3(a) have been complied with, in each case for the Product, the Measured Usable Energy Capacity of such Product shall meet or exceed the Contracted Usable Energy Capacity set forth in the Proposal.

4.3 In the event that Supplier has reasonable belief that Buyer has not complied with the Product Specification for the Product, it is the Buyer's responsibility to prove to Supplier that the Product Specifications for such Product have always been satisfied and complied with by Buyer.

4.4 The Measured Usable Energy Capacity of a Product shall be measured by using the Capacity Test annually (once per year), and upon the election of Buyer in the event of an underperformance of a Product, but in any event no more than two (2) times per year. An initial Capacity Test shall be made prior to the commencement of commercial operation of such Product as part of the FAT (factory acceptance test). The subsequent annual Capacity Tests shall be made within one month of each anniversary of the OSAT for each Product.

4.5 To make a claim under the Performance Warranty that the Measured Usable Energy Capacity is below the Contracted Usable Energy Capacity based on the results of a Capacity Test undertaken for the applicable period, Buyer is required to complete such Capacity Test within the time period set out in Section 4.4 above and submit a claim to Supplier within five (5) business days of the completion of the Capacity Test. Any such claim is required to include the Capacity Test data in addition to all necessary product operation data as required by the Product Specifications and Section 4.6. Supplier is to review and analyze any such claim within fifteen (15) business days and share the initial results with Buyer. If a claim is confirmed, Buyer shall be entitled to the remedy as described in 4.8 below.

4.6 Buyer must ensure that Supplier's access to the data monitoring and data collection system on the Products remains operational throughout the term of the Warranty; provided that Buyer shall not be responsible for any failure in such operation attributable to a Defect. Failure to maintain the monitoring and data collection system may constitute an exclusion from coverage under the Warranty.

4.7 In the event that the Product Specifications have not been complied with at all times, Supplier shall not be liable with respect to such Product under the Performance Warranty for Measured Usable Energy Capacity that is below the Contracted Usable Energy Capacity and Supplier shall have the right to modify the Performance Warranty for such Product, including the contracted levels of usable energy capacity set forth in the Proposal, to reflect the effects of such exceeded conditions upon such Product. Otherwise, if the Product Specifications have been satisfied and complied with and the conclusion of a claim process for such Product as provided for under Section 4.5, Supplier shall perform the remedy set forth in Section 4.8.

4.8 Given a failure to deliver the warranted Contracted Usable Energy Capacity under the Capacity Test for a Product, Supplier, at its sole discretion, will either, repair, replace or supply additional Products or similar technology to meet the minimum Contracted Usable Energy Capacity for such Product. Supplier and Buyer will evaluate remedy options in a collaborative and constructive manner.

4.9 In addition to the limitations set out in Section 4.7 above, Supplier shall not be liable to Buyer under the Performance Warranty, and the Performance Warranty shall provide Buyer no reimbursement or other remedy, for:

- (a) Defects;
- (b) Product failure caused by external factors;

(c) Product performance limitations caused by other system components not supplied by Supplier as part of the Products;

(d) Buyer's failure to provide Capacity Test data or Product operation data in accordance with the requirements set out in the Product Specifications; and

(e) Force Majeure Events.

4.10 The Performance Warranty Period for a Product which has been repaired or replaced shall be the remaining Performance Warranty Period of the original Product being repaired or replaced, provided

that if the remaining Performance Warranty Period is less than twelve (12) months, the Performance Warranty Period for such Product shall continue until the twelve (12) month anniversary of the date of the completion of the repair to such Product or the date on which such Product is replaced, as applicable.

4.11 THE REMEDIES SET FORTH IN THIS SECTION 4 ARE BUYER'S SOLE AND EXCLUSIVE REMEDY AND SUPPLIER'S ENTIRE LIABILITY FOR ANY FAILURE OF THE PRODUCTS

TO COMPLY WITH THE PERFORMANCE WARRANTY.

5. CONSEQUENTIAL DAMAGES; LIMITATION OF LIABILITY; EXCLUSIONS.

5.1 Neither Party shall be liable to the other Party or any successor in interest of such other Party for consequential, indirect, incidental, special, exemplary, punitive or enhanced damages, lost profits

or revenue or diminution in value, arising out of or relating to any breach of this Performance Warranty,

regardless of:

(a) whether such damages were foreseeable;

(b) whether or not such other Party or any such successor in interest was advised of the possibility of such damages; or

(c) the legal or equitable theory, in contract, tort or otherwise, upon which the claim is based.

5.2 Supplier's liability with respect to all claims of any kind, whether in contract, tort or other legal theory, for all losses or damages arising out of or connected with this Performance Warranty shall not

exceed the Purchase Price actually paid by Buyer for the individual Product giving rise to the claim.

5.3 Supplier shall not be liable to Buyer, and this Performance Warranty shall provide Buyer no reimbursement or other remedy, for:

(a) any consequential, incidental or indirect defects resulting from Buyer's failure to report a Defect on a timely basis or, to the extent Buyer has agreed and been authorized in writing by Supplier to perform any Warranty repair on behalf of Supplier, Buyer's failure to perform such agreed repair on a timely basis; or

(b) except with respect to replaced Products resulting from the performance of Supplier's obligations under this Performance Warranty, disposal costs, recycling costs and any related transportation costs at the end of Product life.

6. WARRANTY PROCESS.

The following shall apply to Defect Warranty claims:

(a) Buyer must notify Supplier in writing of any Defect claims within three (3) business days of its initial identification that a claim may exist;

(b) Supplier shall provide to Buyer any initial proposed corrective or remedial action, if any, within seven (7) business days of Supplier's receipt of Buyer's notice, and within fifteen (15) business

days of Supplier's receipt of Buyer's notice, Supplier shall perform a root cause analysis regarding the Product which is the subject of a Warranty claim, and shall provide to Buyer any final proposed corrective or remedial action within seven (7) business days of the conclusion of such analysis.

(c) Should return of a Product, which is the subject of a Warranty claim, be necessary for Supplier to undertake to perform a root cause analysis or for the replacement, Buyer shall be responsible

for all the costs and organization associated with any transportation reasonably required by Supplier of the Products subject to a Warranty claim to a Supplier-designated facility, taking into account those facilities available to Supplier for Defect analysis located closest to the then current location of the Product. Buyer shall be responsible for obtaining all necessary documents for transportation of Products to such designated facility and, if no Defect is applicable to such Product, the return transportation of such Products to Buyer.

Notwithstanding the foregoing, taking into account reasonable costs, in the event that there is a Defect in the Product transported to Supplier, Supplier shall (i) be responsible for the actual costs and organization associated with the transportation of the remedied or replaced Products to Buyer and (ii) reimburse Buyer in full for all of its actual and direct costs incurred in connection with any such transportation of Products to

a Supplier-designated facility within five (5) business days of the delivery to Supplier of a Buyer invoice for such costs.

(d) Buyer shall evaluate Supplier's proposed root cause analysis and proposed corrective or remedial action and respond to the same within ten (10) business days with requested changes, if any. The Parties shall thereupon attempt through good faith negotiation to resolve any disagreements and arrive at a mutually satisfactory solution. In the event of a failure to resolve such disagreements within thirty (30) calendar days after Buyer's response, the Parties shall proceed under Supplier's proposed corrective or remedial action, and

otherwise reserve all rights pursuant to the dispute resolution process set forth in the Terms and Conditions with respect to the appropriate Warranty remedy.

(e) In addition to and notwithstanding any remedies set forth elsewhere herein or in the Terms and Conditions, if Supplier's root cause analysis reveals that any Warranty exclusion described

herein applies to the relevant Product, Buyer shall reimburse Supplier for all direct and indirect costs incurred in processing Buyer's Warranty claim.

(f) In the event that a Product which is subject to replacement pursuant to the terms of this Warranty is discontinued prior to the expiration of any Warranty Period, Supplier may provide either:

(i) a replacement Product of substantially similar quality and specification as the discontinued Product; or

(ii) with the consent of Buyer, a new version of the Product, which, in either case of clause (i) or (ii) above, shall be compatible with the Product for integration purposes.

7. NO RESTRICTION ON STATUTORY RIGHTS.

Any statutory warranty obligation of Supplier and the corresponding statutory warranty rights of the Buyer are not affected by this Warranty. Furthermore, should this Warranty violate any statutory rights which may not lawfully be excluded or limited and which grant Buyer any rights in addition to this Warranty, then such

statutory rights shall not be affected by the provisions of this Warranty.

8. WARRANTOR.

The warrantor under this Warranty is Supplier. Without limiting Supplier's obligations hereunder, Supplier reserves the right to have any services specified in this Warranty conducted by a Supplier authorized affiliate, contractor, subcontractor or partner. Without limiting Supplier's obligations under this Warranty for all of the Products during the applicable warranty period hereunder, all available warranties provided to Supplier by OEM manufacturers for OEM equipment, materials or components embodied in the Product(s), shall, if requested by Buyer, be provided to Buyer for the Warranty Period on a pass-through basis pursuant to duly executed assignment agreements.

9. LIMITATION OF USE

Supplier's Products are not intended for use in life supporting equipment, medical equipment or any other applications where the Products failure could cause harm or injury to persons or loss of life. Supplier disclaims any liability related to such use of the Products.

Terms & Conditions – Confidential

10. WARRANTY ELIGIBILITY.

The persons who are eligible to raise claims under this Warranty are, exclusively:

(a) the Buyer who purchased the Product(s) themselves and commissioned them for the first time; or (b) Buyer's legal successor or any permitted assignee as stated in Section 12 below. No other persons are authorized to assert claims against Supplier under this Warranty, and the purported assignment or transfer of any rights hereunder to persons other than Buyer is void.

11. CONFIDENTIALITY.

THE OBLIGATIONS OF CONFIDENTIALITY SET FORTH IN THE TERMS AND CONDITIONS AND ANY RELATED NONDISCLOSURE AGREEMENT(S) SHALL INCLUDE ANY KNOWLEDGE, INFORMATION,

OR ANY OTHER DETAILS REGARDING THIS WARRANTY. THE ABOVE NOTWITHSTANDING AND FOR THE AVOIDANCE OF DOUBT, THE TERMS AND CONDITIONS OF THIS WARRANTY

THEMSELVES CONSTITUTE CONFIDENTIAL INFORMATION WHICH BUYER AGREES TO PROTECT USING A REASONABLE STANDARD OF CARE.

12. NO ASSIGNMENT

Other than as contemplated or necessary to effect the Warranty eligibility described hereinabove, neither Party to this Warranty shall have the right, power or authority to assign any of its rights or obligations under this Warranty to any third party and this Warranty may not be involuntarily assigned or assigned by operation of law without the prior written consent of the other Party. Any such assignment by a Party without the written consent of the other Party shall be null and void.

47	Describe any “green” initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	<p>Key Green Initiatives</p> <p>1. Transition to Lithium Iron Phosphate (LFP) Battery Technology</p> <p>LFP batteries are safer, longer-lasting, and more environmentally friendly than traditional NMC chemistries</p> <p>Free from cobalt and nickel, reducing reliance on conflict minerals</p> <p>Improved recyclability at end-of-life</p> <p>Certifying Agency: UL 1973 (Battery Safety), UL 9540A (Thermal Runaway Testing)</p> <p>2. High-Efficiency Power Conversion</p> <p>Integration of Silicon Carbide (SiC) inverters reduces energy losses and carbon footprint</p> <p>Supports reduced fuel consumption when paired with generators in hybrid systems</p> <p>Certifying Agency: UL 1741 / IEEE 1547 compliance for inverters</p> <p>3. Emissions Reduction Through Electrification</p> <p>NOMAD systems replace diesel-only generators with battery-based or hybrid alternatives</p> <p>Enables clean backup power and peak shaving for utilities, municipalities, and critical infrastructure</p> <p>Supports greenhouse gas reduction goals in public-sector energy planning</p> <p>Certifying Reference: EPA Tier 4 (applicable to optional generator components)</p> <p>4. Remote Monitoring and Smart Load Management</p> <p>Remote control systems help minimize energy waste and optimize load profiles</p> <p>Encourages efficient use of power in field operations or emergency response scenarios</p> <p>Certifying Agency: N/A (internal optimization feature)</p> <p>5. Sustainable Packaging and Logistics</p> <p>Use of recyclable packaging and reduced-material shipping crates</p> <p>Consolidated freight strategies to minimize transportation emissions</p> <p>Certifying Agency: Company-internal standards (no formal certifying body)</p> <p>NOMAD Power remains committed to expanding these initiatives and incorporating sustainability into future product development, while still meeting the rugged and mission-critical demands of mobile energy use cases.</p>
48	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	N/A

49	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?</p>	<p>Unique Attributes – NOMAD Power</p> <p>NOMAD Power offers a combination of innovation, mobility, and mission-critical reliability that sets us apart in the energy storage industry—especially for Sourcewell Participating Entities seeking turnkey, flexible, and compliant power solutions.</p> <p>1. Purpose-Built Mobile Energy Systems</p> <p>Unlike most providers who retrofit stationary systems for mobility, NOMAD designs systems from the ground up to be rugged, mobile, and field-deployable—ideal for utilities, emergency response, disaster recovery, education, and off-grid applications.</p> <p>2. Rapid Deployment & Flexibility</p> <p>Skid-mounted, trailer-mounted, and containerized units</p> <p>Designed for quick setup and relocation, supporting rotating deployment models across multiple sites</p> <p>Systems ship fully assembled and operational, reducing the need for site construction or integration</p> <p>3. Customization Without Complexity</p> <p>Configurable battery capacity, inverter output, and accessories</p> <p>Generator-ready and solar-integrated options available</p> <p>Tailored for the specific power, mobility, and environmental requirements of Sourcewell members</p> <p>4. Turnkey Service Model</p> <p>Single-source responsibility for design, manufacturing, delivery, training, and support</p> <p>Standard operator training included at no cost</p> <p>Optional installation, commissioning, and maintenance programs for long-term performance</p> <p>5. Technology Leadership</p> <p>Transitioning to Lithium Iron Phosphate (LFP) batteries for safety and longevity</p> <p>Integration of Silicon Carbide (SiC) inverters for high efficiency</p> <p>Future-ready roadmap includes AI-driven energy optimization and smart grid integration</p> <p>6. Public Sector Experience</p> <p>Proven track record working with state and federal agencies, utilities, school districts, and emergency management organizations</p> <p>Familiar with procurement compliance, cooperative purchasing, and mission-critical deployments</p>
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Table 6B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment	
50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
51		Minority Business Enterprise (MBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
52		Women Business Enterprise (WBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
53		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
54		Veteran-Owned Business Enterprise (VBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
55		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
56		Small Business Enterprise (SBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
57		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
58		Women-Owned Small Business (WOSB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*

Table 7A: Pricing (400 Points, applies to Table 7A and 7B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
59	Describe your payment terms and accepted payment methods.	ACH or checks	*
60	Describe any leasing or financing options available for use by educational or governmental entities.	All of our units can be leased for either short or long term. Rates are variable depending on the lease months per year and number of years. NOMAD can work with our financial partners to provide customers with extended payment plans.	*
61	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	We have: 1. Terms and Conditions 2. O&M Services Agreement 3. New Customer Form 4. NDA 5. Master Services Agreement	*
62	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	N/A	*

63	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	<p>Pricing is uploaded in docs. Please note that the Pathfinder unit listed in this doc is not part of this RFP. It is currently a concept and unavailable for purchase.</p> <p>NOMAD Power offers a tiered pricing structure for its mobile energy storage systems, with pricing varying based on unit quantity, configuration, and delivery timeframe.</p> <p>The Traveler 2 MWh system, which provides 999 kW power output and 2.0 MWh storage capacity, is available starting in Q2 2025. Pricing for this model ranges from \$1,280,000 for 1-9 units. Pricing is \$1,186,000 per unit when ordering between 10 and 24 units. An isolation transformer is required separately.</p> <p>The Traveler 1.3 MWh system, rated at 999 kW power and 1.3 MWh capacity, is expected to be available from Q1 2026. Pricing starts at \$1,165,000 per unit orders of 1 to 9 units, decreasing to \$1,079,000 per unit for orders of 10 to 24 units. This system also requires an isolation transformer.</p> <p>The Voyager Eagle model with 999 kW power and 1.3 MWh capacity becomes available in Q1 2026. For orders between 1 and 9 units, the price is \$870,000 per unit, while for 10 to 24 units, it drops to \$796,000 per unit. An isolation transformer is also required.</p> <p>The Voyager Falcon model, providing 500 kW power and 1.3 MWh capacity, is priced at \$751,000 per unit for 1 to 9 units and decreases to \$691,000 per unit for 10 to 24 units, with availability starting Q1 2026 and requiring an isolation transformer.</p> <p>Finally, the Voyager Hawk model, offering 500 kW power and 664 kWh capacity, will be available starting in Q1 2026. Prices are \$628,000 per unit for orders of 1 to 9 units, and \$574,000 per unit for orders of 10 to 24 units. An isolation transformer is required.</p> <p>All pricing reflects high-quality mobile energy storage units that come with integrated trailers (unless noted) and are designed for rapid deployment and utility-grade performance.</p>	*
64	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	<p>Discounts range from approximately 10% to 20%, depending on the product model and order volume.</p> <p>Specifically, larger volume orders (10 to 24 units) receive the deepest discounts, generally around 15% to 20% off MSRP, while smaller orders (1 to 9 units) typically benefit from discounts in the 10% to 15% range. This tiered pricing structure reflects NOMAD's commitment to providing Sourcewell Participating Entities with highly competitive pricing that exceeds typical government or single-entity purchase discounts.</p> <p>These discounts ensure that Participating Entities gain exceptional value on advanced, utility-grade energy storage solutions, supporting budget efficiency while maintaining access to cutting-edge technology and reliable service.</p>	*
65	Describe any quantity or volume discounts or rebate programs that you offer.	Described in question 63 and 64	*
66	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>NOMAD Power is committed to supporting Sourcewell Participating Entities with flexibility and transparency when it comes to sourcing products or services not explicitly covered under the existing master agreement. To facilitate "open market" or non-contracted items, NOMAD proposes the following approach:</p> <p>Quote-Based Procurement: For each request involving non-contracted items, NOMAD will provide a detailed, itemized quote reflecting current market prices and terms. This ensures Participating Entities receive competitive, transparent pricing tailored to their specific requirements.</p>	*

67	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	shipping charges	*
68	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	All freight is ex works from Waterbury VT. If customer would like NOMAD to facilitate the freight, we charge actual freight plus 10%	*
69	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	There are no special delivery terms for these locations. Terms described in question 68 apply. However, for Canada, any tariffs would be the responsibility of the customer	*
70	Describe any unique distribution and/or delivery methods or options offered in your proposal.	<p>Unique Distribution and Delivery Methods</p> <p>NOMAD Power employs a flexible and robust distribution and delivery strategy designed to meet the diverse needs of Sourcewell Participating Entities across wide geographic regions. Our methods emphasize speed, reliability, and ease of deployment to ensure solutions arrive on time and ready for immediate use.</p> <p>Key Features Include:</p> <p>Trailer-Mounted Mobility: Many of our energy storage systems are trailer-mounted, enabling straightforward transport using standard commercial trucking. This design facilitates fast, secure delivery to sites without requiring specialized heavy-lift equipment.</p> <p>Tri-Axle Design for Stability: Our trailers feature tri-axle configurations that provide enhanced stability and durability during transport, ensuring safe delivery of heavy, high-capacity units over long distances and challenging terrain.</p> <p>Modular Skid and Containerized Options: For sites with specific space or handling requirements, NOMAD offers skid-mounted or ISO containerized systems. These units can be easily shipped via flatbed trucks, containers, or intermodal transport, adapting to logistical needs.</p> <p>Nationwide and Cross-Border Shipping: We coordinate shipments throughout the United States and Canada, leveraging trusted logistics partners experienced in handling heavy equipment and adhering to all customs and regulatory requirements.</p> <p>On-Demand Local Delivery Coordination: NOMAD works closely with Participating Entities and local distributors to coordinate last-mile delivery and site access, ensuring the unit arrives exactly where needed.</p> <p>Rapid Deployment Capability: Our systems are designed for quick setup and commissioning, with standard features such as quick-connect power cables and integrated control panels, enabling units to be fully operational within hours of delivery.</p> <p>Tracking and Communication: Customers receive real-time shipment tracking and proactive communication during transit, facilitating coordination with site personnel and reducing downtime.</p> <p>Through these innovative and flexible delivery methods, NOMAD Power ensures that Participating Entities benefit from timely, safe, and efficient receipt of energy storage solutions tailored to their operational demands.</p>	*

71	<p>Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcwell. This process includes ensuring that Sourcwell participating entities obtain the proper pricing.</p>	<p>NOMAD Power is committed to full transparency and compliance with all terms of the Sourcwell master agreement. To ensure that Participating Entities consistently receive the proper pricing and contractual benefits, we will implement a rigorous self-audit program consisting of the following key elements:</p> <p>Regular Internal Reviews: NOMAD's finance and sales teams will conduct scheduled audits—quarterly or semi-annually—to review all transactions under the Sourcwell agreement. This includes verifying that prices charged align with the approved tiered pricing structure and discount levels outlined in the contract.</p> <p>Invoice and Contract Matching: All sales invoices issued to Sourcwell Participating Entities will be cross-checked against the master agreement pricing terms. Any deviations or discrepancies will be flagged and promptly investigated.</p> <p>Documentation and Reporting: Detailed audit reports summarizing findings, including any pricing variances or exceptions, will be compiled and retained. These reports will be available to Sourcwell upon request to demonstrate adherence and facilitate transparency.</p> <p>Corrective Actions: If pricing errors or non-compliance issues are identified, NOMAD will take immediate corrective action, including adjusting invoices or issuing credits to affected Participating Entities to ensure full compliance and satisfaction.</p> <p>Training and Communication: Sales and customer service teams will be trained on Sourcwell pricing policies and compliance expectations to minimize errors. Additionally, internal communication channels will reinforce adherence to contractual pricing.</p> <p>Continuous Improvement: The audit process will be periodically reviewed and updated to incorporate feedback and evolving best practices, ensuring sustained compliance and customer trust.</p> <p>By employing this structured self-audit program, NOMAD Power guarantees that Sourcwell Participating Entities receive consistent, fair pricing in line with the master agreement, maintaining integrity and fostering long-term partnership success.</p>
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72	<p>If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.</p>	<p>Internal Metrics to Measure Agreement Success</p> <p>Sales Volume and Growth: Track the number of units sold and revenue generated through the Sourcewell agreement on a monthly and quarterly basis, comparing actuals against targets to assess market penetration and growth.</p> <p>Order Fulfillment and Delivery Timeliness: Monitor the percentage of orders delivered on or before the promised delivery dates, aiming for 95% or higher to ensure reliable service.</p> <p>Customer Satisfaction and Feedback: Collect and analyze feedback from Sourcewell Participating Entities through surveys and support interactions, focusing on product performance, service responsiveness, and overall satisfaction scores.</p> <p>Pricing Compliance Rate: Measure the percentage of transactions fully compliant with Sourcewell pricing terms, ensuring accurate invoicing and discount application.</p> <p>Service Response Time: Track average response times for customer service and technical support inquiries related to Sourcewell orders, targeting rapid resolution to enhance user experience.</p> <p>Warranty and Support Claims: Analyze warranty claim frequency and resolution effectiveness to identify product quality trends and support efficiency.</p> <p>Market Coverage and Geographic Reach: Evaluate the expansion of service and sales across participating regions, including new Participating Entities onboarded under the agreement.</p>	*
73	<p>Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.</p>	<p>NOMAD Power proposes an administration fee of 5% payable to Sourcewell on the total dollar value of all completed transactions conducted with Participating Entities under this Master Agreement.</p> <p>This fee reflects fair consideration for the valuable support and services provided by Sourcewell, including contract management, compliance oversight, and facilitation of cooperative purchasing.</p> <p>The administration fee will be calculated as a percentage of the net invoiced amount for each completed transaction within the defined Reporting Period, excluding taxes and shipping charges.</p> <p>NOMAD commits to timely and accurate reporting and remittance of this fee according to the schedule established in the Master Agreement, ensuring transparency and compliance.</p>	*

Table 7B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
74	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	<p>NOMAD Power's pricing offered through this Sourcewell proposal is equal to or better than any pricing extended to cooperatives, state contracts, or government agencies. This pricing reflects NOMAD's commitment to public sector value and transparency.</p> <p>The following key points support this claim:</p> <p>Tiered Volume Discounts: Our pricing structure includes aggressive tiered discounts based on order volume, with discounts ranging from 10% to 20% off MSRP, which are comparable to—or more favorable than—those offered under existing public contracts or cooperative purchasing agreements.</p> <p>Best-Public Pricing Policy: NOMAD adheres to a "best-public pricing" approach, meaning we do not offer lower pricing for the same product configuration and terms to any other public entity, cooperative, or contract vehicle.</p> <p>No Hidden Costs: All prices include standard features such as integrated trailers (where applicable), startup support, and product warranties—delivering complete solutions without hidden surcharges or stripped-down configurations.</p> <p>Transparent and Auditable: Our pricing methodology is transparent and fully auditable. We are prepared to demonstrate that Sourcewell Participating Entities are receiving the most competitive pricing NOMAD Power offers to any government or public-sector buyer.</p> <p>By providing high-performance, utility-grade energy storage solutions at discounted and transparent rates, NOMAD ensures that Sourcewell Participating Entities receive maximum value, with pricing terms that are fair, consistent, and unmatched across the public sector.</p>

Table 8A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 8A and 8B)

Line Item	Question	Response *
75	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	<p>1. NOMAD Power – Traveler 1 MW / 2.0 MWh Mobile Energy Storage System</p> <p>NOMAD Power's trailer-mounted, utility-grade Mobile Energy Storage System (MESS) is engineered for high performance, rapid deployment, and extreme durability in demanding real-world environments. With 1 MW of power and 2.0 MWh of capacity, this fully integrated solution delivers reliable, mobile energy for a wide range of mission-critical applications.</p> <p>Key Features & Advantages</p> <p>High Energy Capacity & Power Output</p> <p>Nameplate Energy: 1,993 kWh DC</p> <p>Rated Power: Up to 1,000 kW</p> <p>Voltage/Frequency: 480V, 60Hz, 3-phase</p> <p>AC Current: 1,200 Amps</p> <p>Runtime: ~1.8 hours at full load</p> <p>Advanced Battery Technology</p> <p>Uses KORE Power K155 NMC lithium-ion cells</p> <p>Battery certifications: UL9540A (Tested), UL1973 (Certified)</p> <p>Integrated Battery Management System (BMS) ensures longevity and safety</p> <p>Rapid Deployment & Versatile Integration</p> <p>Fully operational within hours of site arrival</p> <p>Supports grid, generator, microgrid, or standalone configurations</p> <p>Ideal for peak shaving, demand response, emergency backup, and remote power needs</p> <p>Mobile, Durable Design</p> <p>Trailer-mounted with tri-axle design for stability under heavy loads</p> <p>Heavy-duty IP54-rated steel enclosure, insulated for thermal control</p> <p>Quick Connect Power Cables enable fast, secure setup</p> <p>Dimensions: 43'6" L x 8'6" W x 13'6" H</p> <p>Weight: ~71,200 lbs (32,295 kg)</p> <p>Integrated Climate & Fire Protection Systems</p> <p>Operating range: -7.8°F to 96°F (-22.1°C to 35.6°C)</p> <p>HVAC, electric heaters, and temperature monitoring for safe operation in extreme climates</p> <p>Fire protection includes gas, smoke, and heat detection, Stat-X suppression, and dry-type sprinkler system</p> <p>Designed to comply with NFPA 69, NFPA 855, and NEC 2020</p> <p>Control, Monitoring & Connectivity</p> <p>Touchscreen interface with HMI/SCADA integration</p> <p>Remote monitoring and control via LTE connectivity</p> <p>Real-time data on battery health, load, and environmental conditions</p> <p>Operational Efficiency</p>

Reduces generator runtime by up to 75% in hybrid mode

Up to 50% fuel savings and significant emission reductions

Millisecond-level response for backup and frequency regulation

Applications

Utility and grid support (peak shaving, substation maintenance)

Emergency response and disaster relief

Temporary power for construction and infrastructure

Outdoor events needing quiet, clean energy

Remote EV charging infrastructure

Oil, gas, and mining operations seeking decarbonization

Warranty & Support

Standard 2-year limited warranty

Extended coverage available

24/7 technical support and nationwide on-site service

Certifications

UL1741-SB (Inverter – Certified)

UL9540A, UL1973 (Batteries – Tested/Certified)

Designed to UL9540 (In process)

Fire and electrical codes: NFPA 855, NFPA 69, NEC 2020

Financing Available

NOMAD partners with trusted financial institutions to offer flexible financing options tailored to your project needs. Contact a NOMAD representative to learn more.

2. NOMAD Power – Traveler 500kW / 1.3 MWh Mobile Energy Storage System: same features as above but with reduced power/energy.

3. NOMAD Power – Voyager Eagle 999kW / 1.3 MWh Mobile Energy Storage System:

Multiple Transformer Block Sizes

Control panel with easy interface and remote monitoring.

~1.2 hour discharge time at full power

Integrated Cooling System maintains performance in extreme conditions

Trailer-Mounted for Mobility for easy, versatile transport

Quick Connect Power; Cables ensure fast secure connections

Heavy-Duty Steel Enclosure is IP54 rated and sound insulated for durability

Tri-axle Design provides stability and durability for heavy loads

Forklift Pockets and Lifting Hooks enable quick safe positioning

Standard ISO corner blocks for lifting & attachment to trailers

*Transformer Skid Sold Separately

Electrical Specifications

Nameplate Energy: 1,328 kWh DC (Beginning of Life)

Rated Power: 999 kW AC

Discharge Time at Full Power: ~1.2 hours

AC Voltage / Frequency: 480 V, 60 Hz, 3-phase

Rated AC Current: 1,200 Amps

AC Switchgear: 1,600 Amp circuit breaker included (isolation transformer required)

Operating Modes: Grid-connected, islanding, off-grid with generator support

Frequency Regulation: Supports grid frequency stabilization

Power Quality: High with automatic voltage regulation (AVR)

Batteries: KORE Power K155 NMC Battery Cells (lithium-ion)

Dimensions and Weights:

Without Trailer: 20' x 8' x 9.5' (6.10m x 2.44m x 2.90m)

With Trailer: 36.7' x 8' x 13' (11.19m x 2.44m x 3.96m)

Weight (approx.):

Without Trailer: 42,000 lbs (19,051 kg)

With Trailer: 52,700 lbs (23,904 kg)

Environmental & Compliance

Operating Temperature Range: -30°F to 130°F (-35°C to 55°C); power derates above 115°F (45°C)

Environmental System: Integrated HVAC with temperature monitoring and electric heaters

Enclosure - 20 ft (6.10m)

Overall Height (when container on trailer) - 13 ft (3.96m)

Enclosure Height - 9.5 ft (2.90m)

Width - 8 ft (2.44m)

Overall Length (with Trailer) - 36.7 ft (11.9m)

Operational Capabilities

Run Time: Variable depending on load; full capacity supports extended operations

Deployment Time: Fully operational within hours of site arrival

Fuel Savings (Hybrid Mode): Up to 50% reduction when paired with generators

Maintenance Reduction: Up to 75% reduction in generator runtime, extending lifespan

Emission Reduction: Significant decrease in greenhouse gas emissions

Applications

Utilities for peak shaving, demand response, and substation maintenance

Outdoor events needing clean, quiet power solutions.

Emergency management and disaster relief operations

Construction sites requiring temporary power

EV charging stations, especially in remote areas

Mining, oil and gas operations seeking carbon footprint reduction

Warranty and Support

Standard Warranty: 2-year limited warranty

Extended Warranty: Available upon request

Support: 24/7 technical support and on-site service options

Control and Monitoring

Control Interface:

Touchscreen control panel with remote access capability

HMI & SCADA with local & remote access

Monitoring: Real-time data on power usage, battery health, and environmental conditions

Connectivity: LTE and satellite communication options

Fire Detection / Protection: Gas, smoke, heat detection, FDC dry type sprinkler, NFPA 69, Stat-X

Certification Status

Inverter: UL1741-SB (Certified)

Batteries: UL9540A (Tested), UL1973 (Certified)

Fire Code: NFPA 855 and NFPA 69 (Designed to)

Electrical Code: NEC 2020 (Designed to)

Mobile ESS: UL9540 (In process)

4. NOMAD Power – Voyager Falcon 500 kW / 1.3 MWh Mobile Energy Storage System - same description as #3 except for energy and power ratings.

5. NOMAD Power – Voyager Hawk 500kW / 664 kWh Mobile Energy Storage System - same description as #3/4 except for energy and power ratings

76	<p>Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.</p>	<p>Proposed Subcategories – NOMAD Power</p> <p>Trailer-Mounted Mobile Battery Energy Storage Systems (BESS) High-capacity, trailer-based mobile energy storage units for utility, emergency, and industrial applications.</p> <p>Skid-Mounted and Containerized Energy Storage Systems Deployable battery systems designed for temporary or semi-permanent site installations.</p> <p>Hybrid Power Systems (Battery + Generator Integration) Integrated mobile power solutions combining battery storage with diesel, propane, or renewable generators.</p> <p>Temporary and Emergency Backup Power Solutions Mobile systems designed for disaster response, grid outages, or rapid-deployment scenarios.</p> <p>Grid Support and Peak Shaving Systems Energy storage systems that support demand response, frequency regulation, and load balancing.</p> <p>Remote and Off-Grid Power Solutions Standalone systems for powering equipment or facilities in remote locations.</p> <p>EV Charging Support and Mobile Charging Infrastructure Mobile power systems used to support electric vehicle charging in areas without permanent grid access.</p> <p>Control, Monitoring, and SCADA Integration Services Hardware and software packages for local and remote monitoring, diagnostics, and integration with existing systems.</p> <p>Installation, Commissioning, and Operator Training Services Turnkey service offerings including delivery, setup, system testing, and user education.</p> <p>Fire Safety and Environmental Control Systems Integrated fire detection, suppression, and climate control systems for mobile energy units.</p>
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77	Describe in detail the total energy capacity of all products offered.	<p>Total Energy Capacity of NOMAD Power Solutions</p> <p>NOMAD Power offers a comprehensive lineup of mobile energy storage systems (MESS) designed for high performance, rapid deployment, and mission-critical reliability. Our solutions are engineered to support a broad range of use cases—from utility peak shaving and emergency response to remote EV charging and temporary construction power—making them ideal for Sourcewell Participating Entities seeking flexible, scalable energy assets.</p> <p>Each product in the NOMAD portfolio is built to meet or exceed the minimum requirements of the Sourcewell RFP, including a minimum capacity of 50 kWh, bi-directional power capability, and 25 kW or greater nominal output. Our systems far surpass those thresholds, offering beginning-of-life energy capacities ranging from 664 kWh up to nearly 2,000 kWh per unit, with the ability to scale deployments into the tens of megawatt-hours by combining units.</p> <p>Product Line and Energy Capacities – Narrative Overview</p> <p>At the top of the product line is the Traveler 1.0, NOMAD Power's flagship mobile energy storage system. This trailer-mounted, utility-grade platform delivers up to 1,993 kWh (DC) of energy and 1,000 kW of continuous power. Designed for rugged environments and extended use, it features fast deployment, a robust HVAC and fire suppression system, and compatibility with grid, generator, or standalone configurations.</p> <p>For projects requiring slightly lower capacity and footprint, the Traveler also can be configured with 1,300 kWh of energy and 500 kW of power. It delivers the same reliability, mobility, and advanced monitoring capabilities as the larger Traveler 1.0, making it ideal for medium-scale deployments such as backup power for critical infrastructure or EV charging stations in remote areas.</p> <p>The Voyager Eagle brings similar capabilities in a different form factor, providing 1,328 kWh of energy storage and 999 kW of output. Housed in a 20-foot ISO-style container and trailer-mounted for mobility, the Voyager Eagle includes an integrated cooling system, remote monitoring, and is optimized for fast positioning with forklift pockets and lifting hooks. This system is well-suited for both utility-scale and industrial applications.</p> <p>Also part of the Voyager line, the Voyager Falcon offers 1,300 kWh of energy and 500 kW of output, maintaining the same transportability and protective enclosure design as the Eagle, but at a lower power rating to meet mid-size deployment needs.</p> <p>For highly mobile, quick-deployment scenarios with lighter energy requirements, the Voyager Hawk provides 664 kWh of energy and 500 kW of output. It offers the same safety and monitoring systems as larger NOMAD units, while delivering power to remote construction sites, outdoor events, or disaster recovery zones with minimal setup time.</p> <p>Scalability and Total Capacity</p> <p>Each NOMAD Power system is modular by design and can be deployed independently or in parallel to meet larger capacity requirements. For example:</p> <p>A fleet of five Traveler 1.0 systems delivers nearly 10 MWh of storage</p> <p>Ten Voyager Falcon units provide 13 MWh of total capacity</p> <p>A mixed deployment using one of each platform yields 6,585 kWh (6.59 MWh)</p> <p>Because all NOMAD systems are built with KORE Power K155 NMC lithium-ion cells and utilize UL-certified components, they deliver exceptional energy density, safety, and lifecycle performance in compact mobile platforms.</p> <p>Summary</p> <p>With energy capacities ranging from 664 kWh to 1,993 kWh per unit, NOMAD Power offers Sourcewell Participating Entities a full spectrum of mobile, high-performance storage solutions tailored for modern grid, off-grid, and hybrid energy challenges. Whether deploying a single unit or building out a multi-megawatt fleet, NOMAD ensures responsive support, operational flexibility, and advanced technology with every system delivered.</p>
78	Describe in detail the nominal output capabilities of all products offered, including nominal output capabilities for both Alternating Current (AC) and Direct Current (DC).	<p>Nominal Output Capabilities – NOMAD Power Solutions</p> <p>NOMAD Power's mobile energy storage systems are engineered to deliver robust and consistent power across a variety of field-deployable configurations. Each system is designed for flexible integration into grid-connected, generator-backed, and off-grid applications. The systems support high-output performance in both Alternating Current (AC) and Direct Current (DC) domains, ensuring compatibility with a wide range of operational environments and mission-critical applications.</p> <p>Traveler 1.0 – 1 MW / 2.0 MWh Mobile Energy Storage System</p> <p>AC Nominal Output: Up to 1,000 kW at 480V, 60Hz, 3-phase</p>

DC Output: Up to 1,200 Amps, managed through the integrated inverter and Battery Management System (BMS)

Discharge Duration: ~1.8 hours at full load

Frequency Support: Supports frequency regulation and grid stabilization

Connection Modes: Grid-tied, generator-integrated, or standalone operation

Traveler (reduced energy/power) – 500 kW / 1.3 MWh Mobile Energy Storage System
AC Nominal Output: Up to 500 kW at 480V, 60Hz, 3-phase

DC Output: Designed to support full battery discharge via integrated inverter; same 1,200 Amp capacity as larger Traveler model

Discharge Duration: ~2.6 hours at full load

Power Quality: High, with automatic voltage regulation (AVR)

Connection Modes: Supports generator and grid input/output; capable of islanding and black-start applications

Voyager Eagle – 999 kW / 1.3 MWh Mobile Energy Storage System
AC Nominal Output: 999 kW at 480V, 60Hz, 3-phase

DC Output: Internally managed via KORE Power NMC batteries and inverter; supports sustained high-current output for over an hour

Rated AC Current: 1,200 Amps

Discharge Duration: ~1.2 hours at full output

AC Switchgear: Includes 1,600 Amp circuit breaker; isolation transformer required

Operating Modes: Grid-connected, islanding, and off-grid

Voyager Falcon – 500 kW / 1.3 MWh Mobile Energy Storage System
AC Nominal Output: 500 kW at 480V, 60Hz, 3-phase

DC Output: Consistent with battery configuration and inverter settings; supports sustained 500 kW delivery

Rated AC Current: 1,200 Amps

Discharge Duration: ~2.6 hours at full load

Connection Types: Grid, generator, microgrid; compatible with EV charging and temporary power

Voyager Hawk – 500 kW / 664 kWh Mobile Energy Storage System
AC Nominal Output: 500 kW at 480V, 60Hz, 3-phase

DC Output: Matches system design for fast-discharge, compact runtime (~1.3 hours at full output)

Rated AC Current: 1,200 Amps

Use Case Focus: High mobility with quick deployment in low-runtime, high-demand environments

System-Wide Features Across All Products
Bi-Directional Power Flow: All systems support charging and discharging from AC sources (grid or generator) with full inverter control

Power Quality: Each system includes automatic voltage regulation (AVR) and millisecond-level response time for critical loads

Battery Chemistry: KORE Power K155 NMC lithium-ion cells with BMS protection and advanced thermal control

Monitoring and Control: Local touchscreen interface with SCADA/HMI integration and remote access via LTE

Summary
NOMAD Power systems deliver nominal AC outputs ranging from 500 kW to 1,000 kW, with DC current capabilities of up to 1,200 Amps, supporting sustained high-load

		operation. The diversity in output levels and runtimes allows Sourcewell Participating Entities to deploy appropriately sized energy assets for backup, grid support, or primary off-grid power across a wide range of applications.
79	Describe in detail products bi-directional capabilities, including specifics on unit to grid, unit to vehicle, unit to equipment, etc.	<p>Bi-Directional Capabilities – NOMAD Power Mobile Energy Storage Systems</p> <p>NOMAD Power's mobile energy storage solutions are engineered with true bi-directional functionality, enabling seamless energy flow in both charging and discharging directions. These capabilities are fundamental to the systems' flexibility and effectiveness in dynamic operational environments such as microgrids, emergency response, peak shaving, and temporary off-grid power support.</p> <p>All NOMAD systems—from the Traveler series to the Voyager line—are built around bi-directional inverters that convert energy between DC battery storage and AC power sources or loads. This architecture supports three primary modes of operation:</p> <p>1. Unit-to-Grid (Discharge to Grid / Charge from Grid) Functionality: Systems can export power to the grid and charge from it, enabling key services like:</p> <p>Peak shaving</p> <p>Frequency regulation</p> <p>Demand response</p> <p>Backup power during outages</p> <p>Key Features:</p> <p>Grid-tied at 480V, 60Hz, 3-phase</p> <p>Millisecond-level response time for stabilization and emergency power</p> <p>Automatic voltage regulation (AVR) for high power quality</p> <p>Utility-compatible safety and synchronization controls</p> <p>2. Unit-to-Equipment (Direct On-Site Load Powering) Functionality: NOMAD systems are designed to power on-site equipment and facilities directly. Applications include:</p> <p>Temporary construction power</p> <p>Emergency facilities and basecamps</p> <p>Telecom and data infrastructure</p> <p>Outdoor events and public works operations</p> <p>Key Features:</p> <p>Trailer-mounted and skid-mounted for rapid deployment</p> <p>Quick-connect power cabling</p> <p>Local and remote control through touchscreen interface and SCADA/HMI</p> <p>Instantaneous switchover for critical loads</p> <p>3. Hybrid Operation (Charging from Generators or Renewables) Functionality: NOMAD systems can charge from fossil-fuel generators or renewable sources such as solar and wind. This hybrid mode:</p> <p>Reduces generator runtime by up to 75%</p> <p>Lowers fuel consumption by up to 50%</p> <p>Enables silent operation during periods of low demand</p> <p>Key Features:</p> <p>Compatible with generator AC input and renewable sources</p> <p>Intelligent battery management system (BMS) for efficient charge control</p> <p>Excellent for locations without stable grid access</p>

		<p>Technical Summary Across All Units Nominal Power Output: 500 kW to 1,000 kW AC</p> <p>DC Capacity: 664 kWh to 1,993 kWh (BOL)</p> <p>Battery Chemistry: KORE Power K155 NMC lithium-ion</p> <p>Certifications: UL1741-SB (inverter), UL9540A, UL1973 (battery), NFPA 69/855, NEC 2020</p> <p>Monitoring: SCADA/HMI, touchscreen interface, remote LTE connectivity</p> <p>Summary NOMAD Power's systems deliver advanced bi-directional capabilities, supporting energy input and output between grid connections, generators, and on-site loads. This operational flexibility enables Sourcewell Participating Entities to deploy these systems in a variety of roles—ranging from disaster relief to utility demand management—while enhancing energy resilience, reducing fuel use, and enabling clean, mobile power delivery.</p>	
80	If offering self-propelled units provide detailed information on capabilities such as if solutions are road/DOT legal, off-road capable, maximum speed, range, etc.	N/A	*
81	If offering complementary services, software, and/or technology solutions provide detail on function, capabilities, and demonstrate how they are complimentary to products offered.	<p>Complementary Services, Software, and Technology Solutions NOMAD Power offers a suite of complementary services and software technologies that enhance the functionality, efficiency, and user experience of our mobile energy storage systems (MESS). These solutions are tightly integrated with our hardware offerings and are designed to provide Sourcewell Participating Entities with seamless operation, advanced control, and long-term system value.</p> <p>1. NOMAD Remote Monitoring and Control Platform Function & Capabilities:</p> <p>Real-time monitoring of system performance, including:</p> <p>Battery health and state-of-charge (SOC)</p> <p>Energy usage trends</p> <p>Load management</p> <p>Temperature and environmental conditions</p> <p>Control interface allows users to:</p> <p>Start/stop discharge or charge cycles</p> <p>Set operating modes (grid-tied, islanding, standby)</p> <p>Adjust load-sharing configurations</p> <p>Interface is accessible via:</p> <p>Onboard touchscreen (HMI)</p> <p>Secure remote access (LTE and optional satellite)</p> <p>SCADA integration for utility applications</p> <p>Complementary Value:</p> <p>Enables full visibility into system operation, ideal for remote or distributed deployments</p> <p>Supports predictive maintenance and uptime optimization</p> <p>Critical for utilities, disaster response agencies, and fleet operators managing multiple units</p> <p>2. Integration with SCADA and Utility Protocols Function & Capabilities:</p> <p>All NOMAD systems are compatible with industry-standard SCADA protocols (Modbus, DNP3) for integration into utility control rooms or microgrid environments</p> <p>Supports grid services such as:</p>	

	<p>Automated frequency and voltage regulation</p> <p>Load following</p> <p>Demand response signals</p> <p>Complementary Value:</p> <p>Essential for utility and grid operators looking to integrate mobile assets into existing infrastructure</p> <p>Enhances situational awareness and supports dispatch control strategies during peak or emergency scenarios</p> <p>3. Fire Protection and Environmental Monitoring System Function & Capabilities:</p> <p>Multi-sensor system detects gas, smoke, and heat</p> <p>Includes Stat-X fire suppression system and FDC dry-type sprinklers</p> <p>Aligned with NFPA 69, NFPA 855, and NEC 2020</p> <p>Environmental monitoring tracks temperature, humidity, HVAC performance</p> <p>Complementary Value:</p> <p>Increases operational safety, particularly in extreme or high-risk deployment environments</p> <p>Provides compliance transparency for emergency managers, insurers, and public agencies</p> <p>4. Nationwide Deployment & Service Network Function & Capabilities:</p> <p>NOMAD provides on-site commissioning, training, and technical support</p> <p>Nationwide service partners available for maintenance and warranty repairs</p> <p>Optional extended warranties and service agreements available</p> <p>Complementary Value:</p> <p>Reduces operational burden on end-users</p> <p>Ensures systems remain optimized and field-ready</p> <p>Valuable for public entities with limited technical staffing</p> <p>5. Financial Solutions Function & Capabilities:</p> <p>NOMAD partners with financial institutions to offer:</p> <p>Equipment leasing</p> <p>Energy-as-a-Service (EaaS) models</p> <p>Flexible purchase options with deferred payments</p> <p>Complementary Value:</p> <p>Helps municipalities and schools deploy clean energy assets without large upfront capital</p> <p>Supports long-term energy cost savings and project scalability</p> <p>Summary These complementary software, service, and technology offerings are fully integrated into NOMAD Power's product ecosystem. They extend the capabilities of our mobile energy storage systems by improving operational control, safety, financial accessibility, and grid compatibility—maximizing value for Sourcewell Participating Entities across sectors.</p>	*
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Table 8B: Depth and Breadth of Offered Solutions

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Subcategory	Offered *	Comments	
82	Self-Propelled Mobile Power Units (MPUs) with attachments, hydraulics, and/or tools		<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A	*
83	Mobile Power Units (MPUs), Energy Storage Units (ESUs), and/or Battery Energy Storage Systems (BESS) that are mobile such as:		<input checked="" type="radio"/> Yes <input type="radio"/> No	NOMAD Power designs and manufactures high-performance mobile energy storage systems that fall under the categories of MPUs, ESUs, and BESS. These units are engineered for mobility, rapid deployment, and integration into a wide range of grid-tied or off-grid energy applications. Each system is available in either skid-mounted or containerized formats to meet diverse operational needs.	*
84		Skid mounted and/or containerized	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Skid-Mounted Units</p> <p>Description & Features:</p> <p>Skid-mounted NOMAD systems offer a compact, modular footprint that can be quickly lifted and placed onto flatbed trailers, concrete pads, or worksite surfaces using forklifts or cranes.</p> <p>These units are designed for semi-permanent installations or temporary deployments where traditional trailers are not required.</p> <p>Integrated lifting hooks and forklift pockets enable fast, secure positioning.</p> <p>HVAC, fire suppression, and monitoring systems are fully integrated into the skid enclosure.</p> <p>Use Cases:</p> <p>Remote industrial operations (e.g., oil & gas, telecom)</p> <p>EV charging hubs in fixed locations</p> <p>Military or emergency response bases</p> <p>Utility substations for peak shaving or load balancing</p> <p>Containerized Units</p> <p>Description & Features:</p> <p>NOMAD's containerized systems are built into standard 20-foot ISO containers, providing durability, stackability, and ease of transport via truck, rail, or sea.</p> <p>These enclosures are IP54-rated, sound insulated, and designed for thermal stability, with integrated HVAC systems and electric heaters for operation in harsh environments.</p> <p>Containerized systems include HMI/SCADA control panels, bi-directional inverters, and advanced battery management systems (BMS) for precise control and safety.</p> <p>Deployment Options:</p> <p>Can be mounted to a tri-axle trailer for road mobility or placed directly on a pad/skid at the site</p> <p>Designed for high-capacity applications requiring up to 1 MW / 2 MWh per unit</p>	*

				<p>Advantages:</p> <p>Plug-and-play capability with quick connect power cables</p> <p>Compatible with transformers and switchgear for seamless integration</p> <p>Securely enclosed and climate-controlled for extreme environmental conditions</p> <p>Certifications & Compliance All skid-mounted and containerized NOMAD systems are designed to meet or exceed applicable safety and electrical standards, including:</p> <p>UL1741-SB (Inverter – Certified)</p> <p>UL9540A, UL1973 (Battery Testing & Certification)</p> <p>NFPA 69, NFPA 855, and NEC 2020 fire and electrical codes</p> <p>Mobile ESS certification under UL9540 (in process)</p>
85		Wheeled or trailer mounted	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Wheeled and Trailer-Mounted Units Overview</p> <p>NOMAD's trailer-mounted systems offer true mobility, combining utility-grade performance with rapid-deployment capability. These systems are self-contained and can be transported with a standard truck, deployed in hours, and used immediately for high-demand applications.</p> <p>Features</p> <p>Tri-axle DOT-compliant trailer for highway transport</p> <p>~1.2 to 2.0 MWh capacity depending on model</p> <p>Up to 1,000 kW AC output</p> <p>Quick-connect cables and transformer compatibility</p> <p>Remote monitoring and control interface (touchscreen + LTE)</p> <p>Fire protection and HVAC systems integrated within insulated steel enclosure</p> <p>Use Cases</p> <p>Temporary power at construction and infrastructure sites</p> <p>Outdoor events and film production</p> <p>Emergency backup at hospitals, utilities, and command centers</p>
86	Accessories related to solutions described above		<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Accessories Related to NOMAD Power Mobile Energy Storage Solutions</p> <p>To maximize the versatility, ease of use, and integration of NOMAD Power's Mobile Power Units (MPUs), Energy Storage Units (ESUs), and Battery Energy Storage Systems (BESS), we offer a comprehensive range of accessories designed to support deployment, operation, and maintenance. These accessories are fully compatible with skid-mounted, containerized, wheeled, and trailer-mounted systems.</p> <p>1. Quick Connect Power Cables and Connectors Purpose: Enable rapid, secure electrical connections between the mobile energy units and loads, generators, transformers, or grid interfaces.</p>

			<p>Features:</p> <p>Weather-resistant, heavy-gauge cables rated for high current</p> <p>Industry-standard connectors for compatibility with a broad range of infrastructure</p> <p>Reduce setup time and improve safety on site</p> <p>2. Isolation Transformers and Transformer Skids Purpose: Provide galvanic isolation, voltage step-up/down, and improve power quality and safety for grid or generator connections.</p> <p>Features:</p> <p>Modular transformer skids available separately for containerized or trailer-mounted systems</p> <p>Designed to meet UL and NEC standards</p> <p>Facilitates flexible integration with varying site voltage requirements</p> <p>3. Remote Monitoring and Control Hardware Purpose: Extend system visibility and control beyond the onboard touchscreen, enabling integration with existing SCADA systems or remote management platforms.</p> <p>Features:</p> <p>LTE and optional satellite communication modules</p> <p>HMI panels for local control stations</p> <p>Software APIs for third-party system integration</p> <p>7. Auxiliary Power and Backup Systems Purpose: Provide additional power flexibility or backup during maintenance or peak demand.</p> <p>Features:</p> <p>Portable generator sets compatible with hybrid charging modes</p> <p>Battery replacement or expansion modules for future capacity increases</p> <p>Uninterruptible Power Supply (UPS) modules for critical control electronics</p> <p>Summary NOMAD Power's suite of accessories complements its mobile energy storage solutions by enabling faster deployment, safer operation, and smoother integration with existing infrastructure. These accessories ensure that Participating Entities can tailor each deployment to their specific site conditions, operational needs, and safety requirements—enhancing the overall value and effectiveness of NOMAD's power solutions.</p>	
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Table 9: Exceptions to Terms, Conditions, or Specifications Form

Line Item 87. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input type="radio"/> Yes <input checked="" type="radio"/> No

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”
 - [Pricing](#) - NOMAD_Pricing_Sheet_2025.06.17.pdf - Wednesday June 25, 2025 12:16:39
 - [Financial Strength and Stability](#) - 12 2023 NOMAD FS with signed Audit Report (1).pdf - Wednesday June 25, 2025 12:17:37
 - [Marketing Plan/Samples](#) - NOMAD Traveler 1 MW-2 MWh_D00047.pdf - Wednesday June 25, 2025 12:20:59
 - WMBE/MBE/SBE or Related Certificates (optional)
 - [Standard Transaction Document Samples](#) - NOMAD Terms and Conditions with Warranty 11.01.2024.pdf - Wednesday June 25, 2025 12:21:53
 - Requested Exceptions (optional)
 - Upload Additional Document (optional)

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
 - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
 - (i) Those prices;
 - (ii) The intention to submit an offer; or
 - (iii) The methods or factors used to calculate the prices offered.
 - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
 - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Donald Ramos, Product Manager, Nomad Transportable Power Systems Inc

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_5_Mobile_Power_Storage_Equipment_RFP 062625 Wed June 18 2025 04:31 PM	<input checked="" type="checkbox"/>	2
Addendum_4_Mobile_Power_Storage_Equipment_RFP 062625 Fri June 13 2025 01:03 PM	<input checked="" type="checkbox"/>	2
Addendum_3_Mobile_Power_Storage_Equipment_RFP 062625 Wed May 28 2025 10:57 AM	<input checked="" type="checkbox"/>	1
Addendum_2_Mobile_Power_Storage_Equipment_RFP 062625 Wed May 21 2025 03:45 PM	<input checked="" type="checkbox"/>	2
Addendum_1_Mobile_Power_Storage_Equipment_RFP 062625 Thu May 8 2025 02:48 PM	<input checked="" type="checkbox"/>	1