



**COMMENT AND REVIEW  
to the  
REQUEST FOR PROPOSAL RFP #021825  
Entitled**

**Electric Vehicle Supply Equipment with Related Services**

The following advertisement was placed December 31, 2024, in and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), January 1, 2025, in South Carolina's *The State*, the *Deseret News*, *The Salt Lake Tribune*, and Oregon's *Daily Journal of Commerce*, December 31, 2024 and January 7, 2025 in *The Oklahoman* and in *USA Today*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Electric Vehicle Supply Equipment with Related Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than February 18, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

ABB E-Mobility, Inc. dba ABB, Inc.	J. Becher & Assoc. Inc.
Adriana Ruben Services, LLC	JCA Watersports Jonesboro Cycle, ATV & Watersports
ADS-TEC Energy, Inc.	Jewel Welding, Fabrication & Coatings Ltd.
AE Concrete Products, Inc.	JezzaTest1234
AetherEV Energy Corporation	JP Bus & Truck Repair LTD.
All Ma Mates Ltd.	JP Outfitters Incorporated
Allstate Peterbilt Group	Keegan Electric
Ambu Energy, Inc.	Kempower, Inc. dba Kempower Oyj
American Bike Patrol Service	Kindle Ford-Lincoln, Inc.
Archer Electrical Contracting Co.	Kohler Power Systems
Atom Power, Inc.	Lane Valente Industries, Inc. dba Lane Valente Industries Canada, Inc.
Atossa Group, LLC	Larsen & Toubro

Autel New Energy US, Inc.	Liberty Plugins, Inc. dba Liberty Access Technologies
Autoflex, Inc.	LilyPad EV dba Shields Harper & Co.
BC Conveying Machinery Ltd.	Livingston Energy Group, LLC dba Lynkwell
Beam Global	Loop Global, Inc.
BGIS Global Integrated Solutions Canada LP	Melinda Sue Strimple dba Strimple Design
Blink Network, LLC dba Heartland	Mitra EV
Blue Whale EV, LLC	Mohawk Electric Trucks
BodEV, Inc. dba BodEV Install & Energy, Inc.	Moog, Inc. dba Zquip
BorgWarner	Moser Services Group dba PowerCharge EV Charge Solutions
Bozard Ford Co.	Multiforce Systems Corporation
BPPulse dba BP Pulse Fleet North America, Inc.	National Car Charging, LLC dba National Car Charging, LLC Aloha Charge
Broadband Telcom Power, Inc. dba BTC Power	New Flyer Industries
Build Momentum	New Smyrna Beach Chevrolet
Burns and McDonnell	North Coast Electric
BYD Motors ,LLC	Nuvve
Camber Operating Company, Inc.	One Source Distributors, LLC
CANADA Sourcing Experts, Inc.	Ontario Charging Network LP
Capstone Engineered Solutions Corp.	Opconnect, Inc.
CarbonBite Innovations, Inc.	Open Access Technology International, Inc.
CarMedialab Corp.	Orion Energy Systems, Inc. dba Voltrek, LLC
Chang Robotics, LLC dba Kodiak Technologies	Pacific Business Systems
ChargeLab, Inc.	Paired Power, Inc. dba Paired Power
ChargePoint, Inc.	Parkeon, Inc. dba Flowbird America, Inc.
ChargerCrew Canada, Inc. dba Arntgen Clean Energy Solutions, Inc.	Phoenix Cars, LLC
Chargie, LLC	Pioneer Power Mobility dba Pioneer Critical Power
Classic Tube	PlugIn Stations Online, LLC dba Piso
Coil Springs Specialties, LLC	PNE Systems America
Connecticut Trailers, Inc.	Polara Energy, Inc. dba Cleo Innovation, Inc.
ConstructConnect	PowerFlex Systems, LLC
Coral Reef EV, LLC dba Coral EV	PowerON Energy Solutions LP
Cummins, Inc. dba Cummins Sales and Service	PowerPump, LLC
Current Trucking LLC	Precise ParkLink, Inc.
Cyber Switching Patents, LLC dba Cyber Switching	Prime Time Specialty Vehicles, Inc.
DC-America, LLC	PWXPress
DD Danner, Inc.	Red E Charging, LLC
District Fleet, LLC dba District Fleet E-Mobility	Reflectly AI, Inc.
Djamal Salhi	Revitalize Charging Solutions, Inc.
Driivz, Inc. dba Vontier Corporation	Rexel Canada Electrical Inc.
Eaton Corporation	Rexel USA, Inc.

Ekoenergetyka - Polska S.A.	Rocky Mountain Solar Co.
Electrify America	RRT Inc
Emerge Electrical & Instrumentation	S44 LLC
EnergiSpot	Schultz Ford Lincoln, Inc.
ENTEGRITY ENERGY PARTNERS LLC	SenergyK Innovative Creations, Inc. dba Teal
EO Charging US, Inc.	Sesco Lighting
Epic Charging, Inc.	Shea Tractor and Equipment Company, Inc.
Espen Technology, Inc. dba Border States Electric Supply Viking Electric	Siemens Industry, Inc.
EV Infrastructures, LLC	Sky View Ventures, LLC
EV Support	SMB International, LLC
EV Tech, Inc	Sonepar National Accounts, LLC
Everergi, LLC	Sprocket Power, LLC
EverCharge, Inc.	Sunbelt Material Handling
Everged	SW&E, LLC
EvGateway	Swedberg Electric, Inc
EVLution Charge, Inc.	SWTCH Energy, Inc.
EvoCharge, Inc.	TBS Business Solutions USA, Inc.
Evolved EV Charging, LLC	TerriCorp, Inc.
Expertec Van Systems, Inc.	Tesla, Inc.
Facility Unlimited Corporation	The Lincoln Electric Company
Fernhay Solutions	The Mobility House dba The Mobility House Technologies Canada, Inc.
FLO Services USA, Inc. dba Service FLO, Inc.	Toolkit Technologies, Inc.
Ford dba Ford Motor Company	Trackman, Inc.
ForeFront Power, LLC	Tractum Corp.
Francis Energy	Trapeze Software Group, Inc. dba AssetWorks, Inc.
Free2Move eSolutions North America LLC	TRW Empire
G9EV, LLC	TurnOnGreen, Inc. dba TurnOnGreen Technologies Digital Power Corporation
Gescan, Division of Sonepar Canada	U.S. Energy, a division of U.S. Venture, Inc.
Gilbarco, Inc. dba Gilbarco Veeder-Root Konect	US Chemical Storage
Gina's Rentals, LLC	Van Scott, LLC
Giraffe Financial	Verdek, LLC
Global Applications Solution	Victoria McVay, LLC
Good Bull Golf Carts	Vijay Brass Industries
GovZERO	Viking Electric
Gravity	Voltera Power, LLC
Guillevin International Co.	Voltpost, Inc.
Heliox Technology North America, LLC	Volvo Construction Equipment North America
HighAngle Technical Group, Inc.	Wallbox
Highland Electric Fleets dba HEF Operations, LLC	Warren Anderson Ford dba Fritts Ford

Holden Electric Co. Inc.	Wesco Distribution Canada
Horizon Motor	Wevo Energy Inc.
I-Charge Solutions Canada Ltd.	Wireless Advanced Vehicle Electrification, Inc.
I.Y.B. Consultants, LLC	WSP Canada, Inc.
Illumination Technology Group, LLC	Xos Fleet, Inc. dba Xos Trucks
InCharge Energy	Zero Emission Transportation Partners, LLC
InductEV	Ziegler Energy Solutions, LLC
INF Associates, LLC	Ziegler Truck Group
Ingeteam, USA dba Ingeteam, Inc.	Zip's Truck Equipment, Inc.
INIT Innovations in Transportation, Inc.	ZMission Data Network (US), Inc.
Integra Energy	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal on **February 18, 2025**. Proposals were received from the following:

ABB E-Mobility, Inc. dba ABB, Inc.  
 Ambu Energy, Inc.  
 Beam Global  
 Blink Network, LLC dba Heartland  
 Blue Whale EV, LLC  
 BodEV, Inc. dba BodEV Install & Energy, Inc.  
 BPPulse dba BP Pulse Fleet North America, Inc.  
 Broadband Telcom Power, Inc. dba BTC Power  
 Camber Operating Company, Inc.  
 CarMedialab, Corp.  
 Chang Robotics, LLC dba Kodiak Technologies  
 ChargeLab, Inc.  
 ChargePoint, Inc.  
 ChargerCrew Canada, Inc. dba Arntgen Clean Energy Solutions, Inc.  
 Coral Reef EV, LLC dba Coral EV  
 Cummins, Inc. dba Cummins Sales and Service  
 Current Trucking, LLC  
 Cyber Switching Patents, LLC dba Cyber Switching  
 DC-America, LLC  
 DD Dannar, Inc. dba Dannar  
 District Fleet, LLC dba District Fleet E-Mobility  
 Driivz, Inc. dba Vontier Corporation  
 Eaton Corporation  
 Ekoenergetyka - Polska S.A.  
 EO Charging US, Inc.  
 Espen Technology, Inc. dba Border States Electric Supply Viking Electric  
 EV Tech, Inc.

EverCharge, Inc.  
EvGateway  
EVlution Charge, Inc.  
EvoCharge, Inc.  
FLO Services USA, Inc. dba Service FLO, Inc.  
Ford dba Ford Motor Company  
ForeFront Power, LLC  
G9EV, LLC  
Gilbarco, Inc. dba Gilbarco Veeder-Root Konect  
Giraffe Financial  
Gravity  
Highland Electric Fleets dba HEF Operations, LLC  
I-Charge Solutions Canada, Ltd.  
InCharge Energy  
InductEV  
INF Associates, LLC  
Ingeteam, USA dba Ingeteam, Inc.  
Integra Energy dba IntegraLED, LLC  
Kempower, Inc. dba Kempower Oyj  
Lane Valente Industries, Inc. dba Lane Valente Industries Canada, Inc.  
Larsen & Toubro  
Liberty Plugins, Inc. dba Liberty Access Technologies  
LilyPad EV dba Shields Harper & Co.  
Livingston Energy Group, LLC dba Lynkwell  
Loop Global, Inc.  
Mitra EV  
Moog, Inc. dba Zquip  
Moser Services Group dba PowerCharge EV Charge Solutions  
Multiforce Systems Corporation  
National Car Charging, LLC dba National Car Charging, LLC Aloha Charge  
Nuvve  
Ontario Charging Network LP  
Opconnect, Inc.  
Open Access Technology International, Inc.  
Orion Energy Systems, Inc. dba Voltrek, LLC  
Paired Power, Inc. dba Paired Power  
Parkeon, Inc. dba Flowbird America, Inc.  
Pioneer Power Mobility dba Pioneer Critical Power  
PlugIn Stations Online, LLC dba Piso  
Polara Energy, Inc. dba Cleo Innovation, Inc.  
PowerFlex Systems, LLC  
PowerON Energy Solutions LP  
PowerPump, LLC

Precise ParkLink, Inc.  
Red E Charging, LLC  
SenergyK Innovative Creations, Inc. dba Teal  
Siemens Industry, Inc.  
SWTCH Energy, Inc.  
The Lincoln Electric Company  
The Mobility House dba The Mobility House Technologies Canada, Inc.  
Trapeze Software Group, Inc. dba AssetWorks, Inc.  
TurnOnGreen, Inc. dba TurnOnGreen Technologies Digital Power Corporation  
U.S. Energy, a division of U.S. Venture, Inc.  
Verdek, LLC  
Voltera Power, LLC  
Wevo Energy, Inc.  
Xos Fleet, Inc. dba Xos Trucks  
Ziegler Energy Solutions, LLC  
Zip's Truck Equipment, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Carol Jackson, M.A., Senior Procurement Analyst  
Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II  
Mari Vielma, Procurement Analyst II  
Neva Crawford, Procurement Analyst I

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Giraffe Financial fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

**Category 1: On-Grid Electric Vehicle Supply Equipment and Related Services**

Blink Network, LLC, offers Level 2 and Level 3 charging stations along with a broad range of related services. They have a direct to customer sales structure and a reseller network to serve participating entities across the United States. They have a base warranty, extended warranty, and preventative maintenance options for charging products. Blink Network offers Sourcewell participating entities a solid discount off MSRP with volume discounts available.

Blue Whale EV, LLC delivers comprehensive electric vehicle (EV) charging solutions by partnering with manufacturers such as ChargePoint, Blink, Tesla, and EverCharge. Their expanding dealer network provides nationwide support throughout the United States and Canada. Blue Whale EV also offers extended warranties and a preventative maintenance program. Pricing includes competitive discounts off MSRP, with additional volume and project-based discounts for Sourcewell Participating Entities.

ChargePoint, Inc., is a manufacturer/service provider specializing in turnkey EVSE solutions. With a vast Value-Added Reseller network, ChargePoint covers the entire United States and Canada. They have a proven track record of providing these services to public and private entities as well as residential customers. ChargePoint provides the highest-level integration of hardware, software, services, and solutions in the EVSE industry. They offer a strong discount off MSRP prices for Sourcewell participating entities.

ChargerCrew Canada, Inc. is the electric vehicle (EV) division of Arntjen Clean Energy Solutions (ACES). ChargerCrew delivers turnkey EV charging solutions including installation, maintenance and operational management. They are a ChargePoint reseller in North America and a ChargePoint distributor in Canada. They provide Sourcewell participating entities competitive pricing along with ChargePoint data security features and a standard hardware warranty.

District Fleet, LLC is a leading provider and distributor of fleet management and e-mobility solutions with more than 15 years of industry experience. Their extensive network includes both national partners and resellers. They are a certified Small Business Enterprise (SBE) and Small Disadvantaged Business (SDB). District Fleet offers over 500 solutions to Sourcewell Participating Entities with solid pricing and quantity discounts.

FLOServices USA was founded in Quebec, Ontario, providing the first major deployment of Level 2 charging stations in Canada. From manufacturing to operation and ongoing maintenance FLOServices USA has a network of direct employees, sales representatives, and distribution partners in both the United States and Canada. They provide a comprehensive training program for each product offered. Participating entities are being offered a significant discount off of list price.

ForeFront Power, LLC is technology-agnostic provider of turnkey EV charging solutions to municipal governments, schools, universities and local utilities in the United States. By partnering directly with manufacturers and subcontractors, they can manage the overall operation and maintenance of charging projects and ensure comprehensive warranties and service level agreements are available. ForeFront Power offers Sourcewell participating entities their lowest responsible price.

Gilbarco, Inc. offers an expansive e-mobility portfolio, providing solutions for nearly every use case in the electric vehicle charging landscape. Their salesforce will offer support directly to customers and they utilize approximately 200 distributors within North America including Canada and Mexico. Their warranty options are extendable, up to 10 years for hardware. They are offering a solid discount off list price.

Highland Electric Fleets specializes in comprehensive transportation electrification solutions. The company partners with authorized sellers, including OEMs and EV dealers, across the United States and Canada. Highland Electric Fleets holds certification as a Small Business Enterprise for the Los Angeles Unified School District. They offer substantial discounts from list prices as well as additional volume-based pricing.

InCharge Energy delivers scalable, end-to-end solutions for commercial electric vehicle (EV) and energy infrastructure offering a comprehensive approach covering every aspect of the EV infrastructure lifecycle, from initial site planning and EV charging hardware deployment to fleet management software, installation, ongoing support, and maintenance services. As a charging hardware manufacturer, InCharge is actively driving large-scale emissions reduction by accelerating the electrification of the transportation industry. They are offering a solid discount off list price to participating entities.

INF Associates, LLC is a nationwide project management and engineering firm in the United States. They are brand agnostic and offer most AC Level 2 charging solutions as well as DCFC Level 3 chargers from ChargePoint,



ABB, Autel, Blink, Flo and others. INF provides a strong discount off MSRP to Sourcwell participating entities. They ensure data security in EV charging software to protect sensitive user data, prevent cyber threats and maintain compliance with industry regulations. In addition to manufacturer standard hardware warranties, INF's service department offers a comprehensive insurance-backed warranty that provides industry-leading coverage.

Livingston Energy Group, LLC, provides networked and non-networked Level 2 charging stations for Sourcwell participating entities in Canada and the United States. In addition to hardware, Livingston offers a variety of installation, warranty, and subscription services. Livingston offers sizable discounts from MSRP with additional volume discounts.

National Car Charging, LLC serves as a comprehensive provider of electric vehicle charging infrastructure solutions with over 13 years of industry expertise. They are a Value-Added Reseller (VAR) with a nationwide distribution network and established manufacturer partnerships. National Car Charging offers tailored financing and leasing options, as well as significant discounts off MSRP for Sourcwell participating entities.

Nuvve provides a comprehensive suite of charging hardware, software, energy management solutions, and grid services designed to support fleet electrification, Vehicle to Grid (V2G) charging, and advanced energy optimization. Nuvve's network sales team of full-time employees are spread throughout the country to cover all regions of the United States and Canada. They are offering favorable pricing terms along with solid discounts off their solutions.

Siemens Industry, Inc. is a manufacturer of EV charging hardware and a developer of software platforms for charger monitoring and control. Siemens collaborates with other software companies to support fleet and public charging solutions across the United States and Canada. They offer comprehensive services for their products including design, installation, service repair and maintenance with continuous support throughout the entire lifecycle of the charging equipment. A competitive firm fixed price is offered to Sourcwell participating entities.

The Mobility House offers a range of EVSE products including Level 2 AC and Level 3 DC chargers. Their sales and service network can serve Sourcwell participating entities in the United States and Canada. The Mobility House offers products that are environmentally friendly and are designed to reduce renewable energy, CO2 emissions and to stabilize power grids. They are offering a competitive discount off list pricing.

Verdek, LLC is a service provider of end-to-end EV charging infrastructure and alternative fuel solutions. They are authorized resellers for ChargePoint, ABB, EvoCharge, and StarCharge. Verdek offers nationwide coverage for installers and contractors. Their pricing reflects a competitive discount from MSRP to Sourcwell participating entities with volume discounts available.

For these reasons, the following awards of Sourcwell RFP #021825 are recommended in Category 1:

Blink Network, LLC	#021825-BLN
Blue Whale EV, LLC	#021825-BWL
ChargePoint	#021825-CPI
ChargerCrew Canada	#021825-CCW
District Fleet, LLC	#021825-DSF
FLO Services USA, Inc.	#021825-FLO
ForeFront Power, LLC	#021825-FFP
Gilbarco, Inc.	#021825-GVR
Highland Electric Fleets	#021825-HEF



InCharge Energy	#021825-INC
INF Associates, LLC	#021825-INA
Livingston Energy Group, LLC dba Lynkwell	#021825-LIV
National Car Charging, LLC	#021825-NCC
Nuvve	#021825-NUV
Siemens Industry, Inc.	#021825-SIE
The Mobility House	#021825-MBH
Verdek, LLC	#021825-VRK

## Category 2: Solar and Off-Grid ONLY Electric Vehicle Supply Equipment and Related Services

Beam Global is a manufacturer of off-grid solar-powered EV charging solutions. Their EV ARC™ system combines a solar PV array with BeamTrak™ sun tracking technology and lithium-ion battery storage into a scalable, transportable, and standalone EV charging solution. With their EV ARC™ they can rapidly deploy Level 1 through Level 2 EV charging services without any engineering construction or grid connection work. Most sales in the United States and Canada are handled directly but they also work with EV charging infrastructure providers. Beam Global offers Sourcewell participating entities competitive pricing and a standard 5-year limited warranty.

DD Danner, Inc. is the creator of the Mobile Power Station® (MPS), the first and only self-propelled, mobile, all-electric EVSE (Type 2 and 3) charger. They have the ability to fully service all geographic areas of the United States and Canada. They provide over-the-air software updates to ensure optimal performance. DD Danner, Inc. offers a strong discount off MSRP prices for Sourcewell participating entities.

For these reasons, the following awards of Sourcewell RFP #021825 are recommended in Category 2:

Beam Global	#021825-BML
DD Danner	#021825-DDD

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*Carol Jackson*

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Carol Jackson, M.A., Senior Procurement Analyst

DocuSigned by:

*Scott Dobereiner*

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

Signed by:

*Mari Vielma*

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Mari Vielma, Procurement Analyst II

Signed by:

*Neva Crawford*

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Neva Crawford, Procurement Analyst I

### STATEMENT OF COMPLIANCE

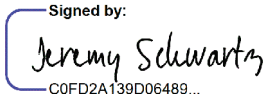
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #021825 Electric Vehicle Supply Equipment with Related Services**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **October 21, 2025**.

Signed by:

A blue ink signature of Jeremy Schwartz is written over a blue rectangular line.

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer