



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #090425
Entitled

Skatepark, Bike Park, Pump Track, and BMX Track Solutions with related Equipment, Accessories, and Services

The following advertisement was placed July 17, 2025 and July 24, 2025 in *USA Today* and *The Oklahoman*, and July 17, 2025 on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, July 18, 2025 in Oregon's *Daily Journal of Commerce*, and South Carolina's *The State*, and *The Salt Lake Tribune*, and July 25, 2025 in *Deseret News*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Skatepark, Bike Park, Pump Track, and BMX Track Solutions with related Equipment, Accessories, and Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

5-O Solutions Inc.	Kemper System Group, LLC
Action Sports Design LLC	KYA Services LLC
Aerial Titans Inc.	Modular Pumptrack USA, Inc.
Aerial Ramp Company Inc	MSA Professional Services, Inc.
Artisan Concrete Services	Nature Trails NC, LLC.
Avid Trails, LLC	New Line Skateparks
Broadr Business Support Services	NWCLLC
California Skateparks	Omega ramps, LLC
CALPAA Inc.	Peak Drywall
Cedar Crest Lands (BC) Ltd.	Peak Play Sales Inc
Delteck	Prime Vendor Inc.

Dirt Dojo LLC DBA Alliance ASE USA	Progressive Trail Design
Dodge Data & Analytics	PWXPress
Drop In Skateparks Sales Inc	Regina Construction Association
Everlast Climbing Industries, Inc. DBA Dero	Santa Cruz Mountains Trail Stewardship
Expedited Logistics LLC	SiteOne Landscape Supply, LLC
Freshpark Industries, LLC.	Skate Facilities
G.L.V. Travellers Inc.	Southern Park and Play, LLC
GPM Civil Contracting Incorporated	Spohn Ranch, Inc.
High Speed Logistics Inc.	StruXure Outdoors LLC.
Hoots Bicycle Accessories Ltd.	Tessier Récréo-Parc Inc.
HTracks USA, Inc	The PlanIT Room
Ingetracks	Velosolutions Canada West LTD
Innovative Sign Solutions DBA Signarama-Richardson	VPW Enterprises, LLC
ISOLT LLC	Western Logistics Express
Julian Ceasar	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on September 4, 2025, at 4:30 pm CT. Proposals were received from the following:

Action Sports Design LLC
 American Ramp Company Inc
 Artisan Concrete Services
 California Skateparks
 Drop In Skateparks Sales Inc
 Freshpark Industries, LLC.
 HTracks USA, Inc
 Modular Pumptrack USA, Inc.
 Nature Trails NC, LLC.
 New Line Skateparks
 Peak Play Sales Inc
 Progressive Trail Design
 Santa Cruz Mountains Trail Stewardship
 Southern Park and Play, LLC
 Spohn Ranch, Inc.
 StruXure Outdoors LLC.
 Velosolutions Canada West LTD

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst
 Ben James, Procurement Analyst II
 Ashley Powers, Procurement Analyst I
 David Gonzalez, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

American Ramp Company, Inc. (ARC) has been in business for more than 25 years and is offering all solutions as requested. In those more than 25 years, ARC has delivery projects in every U.S. state, every Canadian province, and more than 45 countries around the world. ARC maintains a working relationship with UCI and follows UCI guidelines and best practices to ensure every sanctioned BMX course meets USA BMX requirements. ARC is offering aggressive pricing for the full complement of equipment and services requested. They are also partnering with National Cooperative Leasing to offer a suite of financing solutions.

Artisan Concrete Services, Inc., has over twenty years of experience designing and constructing skateparks, pump tracks, bike parks, and BMX facilities. Their services include installation, maintenance and repair. With field crews ready to travel anywhere in the United States, they're able to service U.S. Sourcewell participating entities. Artisan Concrete Services arranges for inspection by USA BMX or UCI for official certification of their BMX tracks. In addition to their discounts, they also offer a one-year warranty to Sourcewell participating entities at no additional cost.


California Skateparks (CSP) is a full service, design build company that specializes in skateparks, bike parks, pump tracks, and other action sports environments throughout the United States and Canada. With a sales force that is spread across all North American time zones they can service Sourcewell participating agencies regardless of location. California Skateparks with their competitive discount offer options including cast-in-place, precast, and hybrid systems on their models of parks, along with concrete, asphalt, metals, wood and organic materials.

New Line Skateparks FL, Inc., and New Line Skateparks, Inc., have been in business for over twenty-four years and offer planning, designing, and construction of skateparks, bike parks, pump tracks, and BMX parks. With locations across the United States and Canada, they are more than ready to service all Sourcewell participating entities. They offer competitive pricing that includes discounts and volume-based discounts.

Spohn Ranch, Inc has been in business for approximately 33 years, offering all the solutions requested. As a long-term Sourcewell contract holder, they have completed projects in 40+ states and 15+ countries. With a large network of independent representatives, they are willing and able to serve all the US and Canada. Their success has proven their ability to meet and exceed standards for USA BMX and UCI standards. They offer a competitive discount and partner with a leasing cooperative to offer financing and leasing options.

For these reasons, the following awards of Sourcewell RFP# 090425 are recommended:

American Ramp Company Inc	090425-ARC
Artisan Concrete Services	090425-ART
California Skateparks	090425-CAS
New Line Skateparks	090425-NLS
Spohn Ranch, Inc.	090425-SRI

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Ginger Line, MPA, NIGP-CPP, CPPB
Senior Procurement Analyst

Sourcewell

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Ben James

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Ben James, Procurement Analyst II

DocuSigned by:

Ashley Powers

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Ashley Powers, Procurement Analyst I

Signed by:

David Gonzalez

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David Gonzalez, Procurement Analyst I

STATEMENT OF COMPLIANCE


As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for RFP #090425 for Skatepark, Bike Park, Pump Track, and BMX Track Solutions with related Equipment, Accessories, and Services.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on November 18, 2025.

Signed by:


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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer