



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL RFP #062425
Entitled**

Street and Specialty Sweepers with Related Equipment, Accessories, and Supplies

The following advertisement was placed May 6, 2025, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, May 7, 2025 in South Carolina's *The State*, the *Deseret News*, Oregon's *Daily Journal of Commerce*, May 9, 2025 in the *Salt Lake Tribune* and May 6 and May 13, 2025 in *USA Today* and in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Street and Specialty Sweepers with Related Equipment, Accessories, and Supplies to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 24, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

1Go Transit, LLC	Horizon Motor
4 Elements Distributions Group	IC Innovations, LLC dba DebrisClear
911 Leasing	Joe Johnson Equipment
Aebi Schmidt North America dba ASH North America, Inc.	John Greenland Enterprises, Inc., DBA Bradco Supply Company
Airgas	Karcher Municipal North America
All-Lift, Ltd.	Lacal Equipment
Allred Equipment, Inc.	Lift Pro Equipment Co., Inc.
Alta Material Handling	LiquidTEK, LLC
American Edge Attachments, LLC	M-B Compaines, Inc.
Arns Equipment	MacQueen
Atlas Toyota Material Handling, LLC	Merit Asset Group

Bale Chevrolet Company, Inc.	Merit Manufacturing, Inc. dba Sweeprite Manufacturing, Inc.
Bat Equipment Services	Minuteman International dba Minuteman Powerboss, Inc.
Baxter Ford Papillion	Mission Valley Ford Truck Sales, Inc. and Kubota Tractors
Bill Utter Ford	Nescon, LLC
BOSCHUNG AMERICA, LLC	Normont Equipment Company
Brigade Electronics, Inc.	ODRA, LLC
Broce Manufacturing Company, Inc.	Parker Supply Group, Inc.
Bucher Municipal North America	PROGRESSIVE PRODUCTS, INC.
Carter Machinery Company, Inc.	Providence Environmental Concepts and Services, LLC
ClearWorld	PWXPress
Community Container Solutions, LLC	Regina Construction Association
Consistant Construction, Ltd.	RKJ, LLC
Construction Parts PNW	ROOTS MULTICLEAN INC. VICTORY SWEEPERS DIVISION
Contour Hardening Inc., dba Real Power	Sled Consulting, LLC
Cummins, Inc.	STEC EQUIPMENT dba STEC EQUIPMENT, INC.
Curbtender, Inc.	Sunbelt Material Handling
DAB CONSULTING SOLUTIONS, LLC	SUPERIOR CITY CONTRACTING SERVICES, LTD.
Dahmer Powertrain, Inc.	Tennant Sales & Service
Deltek	The McGhee Corporation
Dream Ranch, LLC	The PlanIT Room
DuCo, LLC (Schwarze Industries, LLC)	Timberland Equipment, Limited
Ecco Choice Services	Top5 Equipment, LLC
Elgin Sweeper Company	Tracked Lifts, LLC
Enterprise Technology Solutions	Triverus, LLC
Equiplinc Auction Group	Truckcorp, LLC
Exprolink, Inc.	Twin Oaks Industries, Inc.
FAYAT Environmental Solutions Americas	TYMCO, Inc.
Federal Contracts Corp. dba Federal Contracts Company	United Rotary Brush Corporation
FST Canada, Inc. O/A Joe Johnson Equipment	Vac2Go
Global Environmental Products, Inc.	WAXIE Enterprises, Inc.
GN Johnston Equipment	YAGMAKSAN IC VE DIS TIC LTD STI
Green Machines, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on June 24, 2025, at 4:30 p.m. Central Time. Proposals were received from the following:

Aebi Schmidt North America, dba ASH North America, Inc.
 Atlas Toyota Material Handling, LLC
 BOSCHUNG AMERICA, LLC
 Bucher Municipal North America
 Curbtender, Inc.
 DuCo, LLC (Schwarze Industries, LLC)
 Elgin Sweeper Company

Exprolink, Inc.
FAYAT Environmental Solutions Americas
Federal Contracts Corp., dba Federal Contracts Company
Global Environmental Products, Inc.
Green Machines, Inc.
IC Innovations, LLC, dba DebrisClear
Karcher Municipal North America
Lacal Equipment
Merit Manufacturing, Inc., dba Sweeprite Manufacturing, Inc.
Minuteman International, dba Minuteman Powerboss, Inc.
Nescon, LLC
ODRA, LLC
ROOTS MULTICLEAN, INC. VICTORY SWEEPERS DIVISION
STEC EQUIPMENT, dba STEC EQUIPMENT, INC.
Tennant Sales & Service
Triverus, LLC
Truckcorp, LLC
TYMCO, Inc.
United Rotary Brush Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Carol Jackson, MA, Senior Procurement Analyst
Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II
Mari Vielma, Procurement Analyst II
Neva Crawford, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from Lacal Equipment and United Rotary Brush Corporation fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Aebi Schmidt Group is a global leader in intelligent solutions for infrastructure maintenance. They offer electric street sweepers, vacuum street sweepers, chassis mounted street sweepers, airport sweepers, sidewalk sweepers, chassis mounted sweepers, and alternative fuel sweepers. Providing a turn-key solution, Aebi Schmidt and their vast dealer network are ready to serve Sourcewell participating entities. They offer a solid discount off list price, standard warranties, extended warranties and full-service contracts.

Bucher Municipal North America is a manufacturer of vehicles and equipment for street cleaning and sweeping operations on both public and private roads. They are offering compact, mid-compact and chassis mounted vacuum sweepers. They have independently owned dealers located throughout the United States and Canada. Bucher Municipal offers a solid discount off list price and access to financing options. All sweepers carry a standard two (2) year / 2000-hour warranty with extended warranties available.

Curbtender, Inc. produces refuse collection vehicles such as mechanical sweepers, regenerative air sweepers, and vacuums for litter, debris, and waste. Their network of independent sales and service partners cover the

United States and Canada. Operator and service training are offered for an additional fee, with a two-year warranty provided to Sourcewell participating entities at no extra cost. Their pricing includes solid discounts from MSRP and volume-based discounts. Leasing and financing options are available.

Exprolink Inc., a Canadian manufacturer, specializes in Madvac, Excelway, and Propac product lines for compact outdoor cleaning equipment. They have a dealer network across the US and Canada. Exprolink offers comprehensive training, a 12-month/1,000-hour limited warranty with optional extended warranties. Their pricing reflects a competitive discount from MSRP to Sourcewell participating entities with volume discounts available.

FAYAT Environmental Solutions Americas is a family-owned business that supplies various sweepers. The company offers brands such as Dulevo, Ravo, and Scarab. Its dealer network consists of 35 dealers throughout the United States. FAYAT Environmental Solutions Americas offers two-year warranties and options for extended warranties, along with operator and maintenance training, MSRP discounts and quantity discounts.

The Elgin Sweeper Company, a member of the Federal Signal Corporation, offers pure vacuum sweepers, regenerative air systems, alternative fuel options, and single-engine models. All products carry a warranty. The Elgin sales force works collaboratively with their extensive dealer network across the United States and Canada. Elgin offers competitive equipment pricing as well as rental pricing to Sourcewell participating entities.

Global Environmental Products, Inc., is a manufacturer of purpose-built street sweepers, offering the world's only Diesel-Electric Hybrid "Plug-In" Sweeper, Zero-Emission Fuel Cell Sweeper, EV Intermediate, and Class 6 and Class 7 Fully Electric Sweepers. Along with their dealer network, Global Environmental Group services all of North America. They offer a competitive discount off list pricing to Sourcewell Participating Entities. Global provides a comprehensive and structured warranty program, including optional extended warranties.

ODRA, LLC, a subsidiary of Challenger Manufacturing, Ltd., serves the public works sector with reliable, cost-effective, high-performance mechanical broom sweepers. They are a leader in chassis-mounted non-CDL mechanical sweepers. ODRA offers complete coverage of the United States and Canada with both direct and dealer sales and service. They offer a substantial price discount to Sourcewell participating entities as well as volume discounts. ODRA offers full warranties, extended warranties and multiyear service contracts as part of a full-service solution.


Schwarze Industries, LLC offers a comprehensive sweeper line of Schwarze and NiteHawk models for parking area cleaning, industrial sweeping, FAA-compliant airport runway sweeping, and street sweeping. The Schwarze and NiteHawk dealer sales force concentrates in the field of pavement cleaning equipment across the United States and Canada. Their competitive pricing to Sourcewell members offers model discounts and rental discounts off the National MSRP rental rates. Schwarze offers equipment warranties, comprehensive service contracts and extended warranty options.


Truckcorp, LLC manufactures and upfits heavy dump trucks, municipal snow, ice control trucks, vacuum leaf and debris collectors. They are offering a full range of performance and size sweeper products that are all electric. They will provide sales and service in the United States and Canada directly and through expansive dealer network. Truckcorp offers Sourcewell participating entities substantial discounts from list pricing. Their warranty covers all products and parts manufactured by Truckcorp and all labor performed by Truckcorp. Optional service contracts can be customized.


TYMCO, Inc. manufactures Regenerative Air Sweepers to clean airport runways, streets, and parking lots. All sweeper models are environmentally friendly and provide FOD (Foreign Object Debris) removal efficiency. TYMCO provides sales and service in the United States and Canada with a network of dealers. They offer Sourcewell participating entities a competitive discount off published base pricing and options. The TYMCO sweeper warranty is 12 months / 1000 hours and includes parts and labor.

For these reasons, the following awards of Sourcewell RFP #062425 are recommended:

Aebi Schmidt North America	#062425-AEB
Bucher Municipal North America	#062425-BUC
Curbtender, Inc.	#062425-CRB
DuCo, LLC (Schwarze Industries, LLC)	#062425-SWZ
Elgin Sweeper Company	#062425-ELG
Exprolink, Inc.	#062425-EXP
FAYAT Environmental Solutions Americas	#062425-FAY
Global Environmental Products, Inc.	#062425-GEP
ODRA, LLC	#062425-ODRA
Truckcorp, LLC	#062425-TRK
TYMCO, Inc.	#062425-TYM

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Carol Jackson, MA, Senior Procurement Analyst

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

Signed by:

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Mari Vielma, Procurement Analyst II

Signed by:

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Neva Crawford, Procurement Analyst I

STATEMENT OF COMPLIANCE

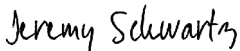
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #062425 - Street and Specialty Sweepers with Related Equipment, Accessories, and Supplies**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **November 18, 2025**.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer