



**COMMENT AND REVIEW**  
**to the**  
**REQUEST FOR PROPOSAL (RFP) #092325**  
**Entitled**  
**Open Air Structures with related Equipment and Services**

The following advertisement was placed August 5, 2025 and August 12, 2025 in *USA Today* and *The Oklahoman*, and August 5, 2025 on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), August 6, 2025 in Oregon's *Daily Journal of Commerce*, and South Carolina's *The State*, and *Deseret News*, and *The Salt Lake Tribune*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Open Air Structures with Related Equipment and Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 23, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

American Pacific Plastic Fabricators, Inc.	Indelco Plastics Corporation
Amish Country Gazebos, LLC.	Legend Structures LLC
Bidr Technologies Inc.	Motion and Control Enterprises
Black Creek Industries LTD	PorterCorp
Canvas Craft, Inc.	Prime Vendor Inc.
Classic Recreation Systems Inc.	PWXPress
Clearspan Fabric Structures International Inc.	RCP Shelters
ConstructConnect	Regina Construction Association
Daesung Maref Co., LTD.	Rekord Tent LLC
Denver Developers, LLC DBA: DD Constuction	Romtec, Inc.
Deployed Resources, LLC	Roof4Roof
DJC Oregon Project Center	Ross and Barr Inc. (Coverworx)
DropSkip LLC	RRT Inc

E-SUV, LLC	Shade 'N Net of Arizona, Inc
East Coast Trucks and Trailer Inc.	Shade Systems Inc
ECO Parking Technologies, Inc	Southern Park and Play, LLC
Everlast Climbing Industries, Inc. DBA Dero	Sprung Structures
Fifthroom Markets, Inc.	StruXure Outdoors LLC.
Flex Trailers, Inc.	The PlanIT Room
Full Curl Mfg.	The Playground Pro, LLC
Gov Alpha Inc	Tolar Manufacturing Company, Inc
Helogoal, Inc	Urban Solar Inc
HeroX US LLC	VRCA
Icon Shelter Systems, Inc.	W. L. Hall Company
IFS, LLC	West Sound Marina, Inc

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on September 23, 2025, at 4:30 pm CT. Proposals were received from the following:

Amish Country Gazebos, LLC.  
 Canvas Craft, Inc.  
 Classic Recreation Systems Inc.  
 Clearspan Fabric Structures International Inc.  
 Icon Shelter Systems, Inc.  
 IFS, LLC  
 Legend Structures LLC  
 PorterCorp  
 RCP Shelters  
 Romtec, Inc.  
 Shade 'N Net of Arizona, Inc  
 Shade Systems Inc  
 StruXure Outdoors LLC.  
 The Playground Pro, LLC  
 Tolar Manufacturing Company, Inc

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst  
 Ben James, Procurement Analyst II  
 Ashley Powers, Procurement Analyst I  
 David Gonzalez, Procurement Analyst I

**The findings of the Proposal Evaluation Committee are summarized as follows:**

ICON Shelters, Inc., was founded in 2004. They manufacture steel park shelters, gazebos, and open-air pavilions using a powder coat process over a submerged E-coat process for extra durability. With a manufacturing facility in Michigan and network of sales representatives across North America, they are ready to serve all Sourcewell

participating agencies in the United States and Canada. ICON Shelter is offering a competitive price discount and tiered volume discounts to all participating agencies.


PorterCorp has been a manufacturer of shelters since 1964. With over 35 sales representatives who have completed over 50,000 installations they are ready to serve all of Sourcewell’s participating agencies. They are offering steel, fabric top, all wood, or combination steel column shelters and open-air structures in both standard and custom sizing. PorterCorp is offering a competitive discount along with additional volume discounts to all participating agencies.


RCP Shelters is a manufacturer and was founded in 1957 and is headquartered in Florida. Additionally, they have a manufacturing facility in Minnesota and have extensive experience in offering their solutions through cooperative contracts. With a significant independent dealer network throughout the US and Canada, they are willing and able to serve all Sourcewell participating agencies. They offer all solutions requested in the depth and breadth of the RFP. In addition to a competitive discount, they offer volume discounts and a significant warranty.

Romtec was founded in 1979 and has grown as a supplier of both campground and urban parks and recreation structures. Romtec’s sales team and project managers work with a network of hundreds of installers around the United States and Canada to ensure project success. Romtec is offering pavilions, gazebos, shelters, shade structures, and amphitheaters, along with design-build services, installation services, and warranty programs at competitive prices.

For these reasons, the following awards of Sourcewell RFP# 092325 are recommended:

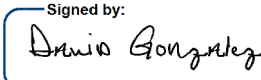
Icon Shelter Systems, Inc.	092325-ICON
PorterCorp	092325-PPC
RCP Shelters	092325-RCP
Romtec, Inc.	092325-RMT

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Ginger Line, MPA, NIGP-CPP, CPPB  
Senior Procurement Analyst

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Ben James, Procurement Analyst II

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Ashley Powers, Procurement Analyst I

Sourcewell

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David Gonzalez, Procurement Analyst I

**STATEMENT OF COMPLIANCE**

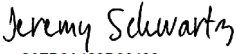
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for RFP #092325 for Open Air Structures with related Equipment and Services.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on November 18, 2025.

Signed by:

  
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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer