

Proposal Evaluation

RFP #101625 Playgrounds, Water Play and Aquatic Equipment, Site Amenities, and Outdoor Fitness Equipment with related Accessories and Services Category 1. Water play and aquatic recreational structures and equipment



	Possible Points	Commercial Energy Specialists LLC	Dale Cooper LLC	Fountain People, Inc. a Playcore Company	NIRBO AQUATIC INC	Oasis Waterplaygrounds Inc	Rain Drop Products	Splashtacular, LLC	Vortex Aquatic Structures Intl.	Water Splash INC	Waterplay Solutions Corp.
Conformance to RFP Requirements	Pass/Fail	Pass		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	21		25	29	34	33	28	33	31	30
Ability to Sell and Deliver Solutions	150	64		80	59	67	124	88	126	102	127
Marketing Plan	75	53		57	45	38	63	38	63	60	65
Value Added Attributes	100	60		71	62	51	75	58	76	82	84
Depth and Breadth of Offered Solutions	225	81		181	175	141	198	131	184	175	198
Pricing	400	233		304	249	284	314	251	281	308	310
Total Points	1,000	512		718	619	615	807	594	763	758	814
Rank Order		9		5	6	7	2	8	3	4	1

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 Category 2. Outdoor Site Amenities and Furnishings



Possible Points		Aadvantage Panels and Fence, DBA MyTCoat	Amish Country Gazebos, LLC.	Anova Site Furnishings	ArrowSoft Archery	Barco Products LLC	Baresque USA LLC	Dog-ON-It Parks, Inc.	DuMor, Inc.	Everlast Climbing Industries, Inc. DBA Dero	GridShift Solutions LLP
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	18	28	18	18	40	19	32	31	24	31
Ability to Sell and Deliver Solutions	150	108	82	61	41	94	68	128	115	109	105
Marketing Plan	75	29	46	51	57	59	55	65	58	52	57
Value Added Attributes	100	66	49	69	64	76	63	80	74	70	75
Depth and Breadth of Offered Solutions	225	170	118	147	95	184	169	170	169	127	95
Pricing	400	188	266	296	115	310	260	298	295	221	264
Total Points	1,000	579	589	642	390	763	634	773	742	603	627
Rank Order		24	21	13	27	4	14	2	6	20	18

Possible Points		JGW Machine Limited	Keystone Ridge Designs, Inc.	Matta LLC	NI Produits Inc.	PARKNPOOL CORPORATION	Percussion Play Limited	Rec Technologies Inc	Recreation Surface Technologies, Inc.	Shade Systems Inc	SofSurfaces, Inc
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	32	36	35	23	19	37	22	18	37	34
Ability to Sell and Deliver Solutions	150	96	102	106	63	59	103	101	63	110	120
Marketing Plan	75	53	63	54	46	43	59	55	29	43	57
Value Added Attributes	100	59	81	72	72	61	77	59	65	62	75
Depth and Breadth of Offered Solutions	225	157	171	155	149	155	145	70	125	133	161
Pricing	400	269	304	315	276	294	296	276	125	265	319
Total Points	1000	666	757	737	629	631	717	583	425	650	766
Rank Order		10	5	8	16	15	9	23	26	12	3

Possible Points		Southern Aluminum Manufacturing Acquisition, Inc.	SpectraSystems, Inc	Surface America, Inc.	The Prestwick Group	Unity Creations Ltd	Vestre Inc	Wishbone Industries Ltd
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	22	23	27	32	25	25	20
Ability to Sell and Deliver Solutions	150	88	71	89	108	96	78	74
Marketing Plan	75	49	53	30	60	55	60	46
Value Added Attributes	100	67	73	65	81	79	80	60
Depth and Breadth of Offered Solutions	225	126	140	144	164	124	183	155
Pricing	400	278	256	183	335	279	313	229
Total Points	1000	630	616	538	780	658	739	584
Rank Order		17	19	25	1	11	7	22

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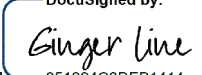
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RFP #101625 Playgrounds, Water Play and Aquatic Equipment, Site Amenities, and Outdoor Fitness Equipment with related Accessories and Services Category 3. Outdoor Fitness Equipment



		BeaverFit USA	DAESUNG MAREF CO., LTD.	Greenfields Outdoor Fitness Inc.	Harris Miniature Golf Courses, Inc.	Outdoor-Fit Exercise Systems Inc.	Sportafence Holdings Inc	Sun Capital Enterprises, LLC	TriActive USA Fitness Equipment
Possible Points									
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	26		35	30	34		22	32
Ability to Sell and Deliver Solutions	150	111		109	91	90		63	83
Marketing Plan	75	50		66	47	56		57	59
Value Added Attributes	100	77		80	69	72		71	63
Depth and Breadth of Offered Solutions	225	190		197	60	186		170	183
Pricing	400	306		320	266	324		294	292
Total Points	1,000	760		807	563	762		677	712
Rank Order		3		1	6	2		5	4

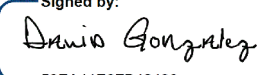
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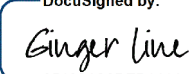
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RFP #101625 Playgrounds, Water Play and Aquatic Equipment, Site Amenities, and Outdoor Fitness Equipment with related Accessories and Services Category 4. Playground Equipment AND one or more other Categories



Possible Points		BCI Burke Company, LLC	Cre8Play	Duncan & Grove USA Ltd.	Great Southern Recreation	Great Western Installations, Inc.	J. Oliver Construction LLC	Jambette	Kidstuff Playsystems, Inc.	Kompan, Inc.	Landscape Structures Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	38	23	28	27	39	15	20	39	41	36
Ability to Sell and Deliver Solutions	150	122	67	96	59	61	50	74	69	108	127
Marketing Plan	75	62	49	56	53	53	55	54	37	58	60
Value Added Attributes	100	80	68	77	61	65	69	74	62	79	82
Depth and Breadth of Offered Solutions	225	202	148	181	192	201	157	176	171	202	202
Pricing	400	316	291	305	238	274	265	289	276	313	300
Total Points	1,000	820	646	743	630	693	611	687	654	801	807
Rank Order		2	15	6	16	11	17	12	14	5	4

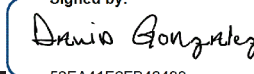
Possible Points		Northwest Playground Equipment, Inc.	Peak Play Sales Inc	PLAYCRAFT SYSTEMS, LLC.	PLAYPOWER, INC.	PS Commercial Play LLC	S.F. Scott Manufacturing Co. Limited	Superior International Industries	Trassig Corp
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	34	28	22	41	28	31	33	39
Ability to Sell and Deliver Solutions	150	56	74	111	131	83	107	119	82
Marketing Plan	75	54	58	63	62	59	56	60	56
Value Added Attributes	100	70	74	72	84	72	69	80	68
Depth and Breadth of Offered Solutions	225	202	202	181	209	192	168	208	78
Pricing	400	291	275	276	305	300	228	311	276
Total Points	1,000	707	711	725	832	734	659	811	599
Rank Order		10	9	8	1	7	13	3	18

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