



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #100124
Entitled**

Aftermarket Vehicle Parts and Supplies

The following advertisement was placed August 13, 2024, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, August 14, 2024 in the *Deseret News*, in South Carolina’s *The State*, in Oregon’s *Daily Journal of Commerce*, and in *The Salt Lake Tribune*, August 13 and August 20, 2024 in *The Oklahoman* and in the *USA Today*.

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Aftermarket Vehicle Parts and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 1, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

1454737 Alberta, Inc.	LeMay Auto Supply
AA Systems Truck & Bus	Leonard Aluminum Utility Buildings, Inc.
Aalbu Brothers	Matheny Motor Truck Company
Absolute AutoGuard, Inc.	Mega Technical Holdings, Ltd.
AIK Global, Inc.	Midway Ford Truck Center, Inc.
Al-Van Equip NW, Inc.	Mondial Automotive, Inc.
American Wheel & Tire #2, Ltd.	MoveMobility, Inc.
AutoZone Parts, Inc.	Neopart Transit, LLC
Benchmark, Inc.	O'Reilly Auto Enterprises, LLC dba O'Reilly Automotive Stores
Betts Platinum Group, LLC	Olathe Ford Sales, Inc.
Brigade Electronics, Inc.	Paccar Parts dba Paccar, Inc.

Brilliance Cyber Systems, Inc.	PAI Holdco, Inc. dba Parts Authority, LLC
Buyers Products Company, Inc.	Palmiq, Inc.
CleanSpray USA, LLC	Parts For Trucks, Inc.
CTP	PWXPress
Cummins, Inc. dba Cummins Sales and Service	Quality Vans & Specialty Vehicles
D&W Diesel, Inc.	Radio Engineering Industries, Inc. (REI)
Dana Safety Supply, Inc.	REJ California Group, Inc.
DG Technologies dba Dearborn Group, Inc.	RRT, Inc.
Doc's Diesel	RWC Group
Don Small & Sons Oil Distributor Co.	Safety Vision
Dreamcatcher Promotions	Sewell Family of Companies
Elite Truck Boxes, LLC	Share Corporation
Elliott Auto Supply Co, Inc. dba Factory Motor Parts	Small Car Performance
Emergency Technology	Sutton Ford, Inc.
Fisher Auto Parts	Tcd Cellular Communications, Inc.
General Parts, Incorporated dba Carquest	TerriCorp, Inc. dba Kingsburg Truck Center
Genuine Parts Company dba NAPA Auto Parts	Tina's Green Energy Solutions, LLC
Global Wholesale Machinery, Inc.	Uruhu Highlands
Golden Supply, Inc.	Utilitac Equipment and Upfitting
Henderson Products, Inc.	Vehicle Maintenance Program
Ice Glen Holdings, Inc. dba Fleet Electrical Service	Viking Cives Midwest, Inc.
ICS Consulting, Inc.	Waggle's Auto And Off-Road Accessories, LLC
Imperial Supplies Holdings, Inc. dba Grainger	Western Equipment, Ltd.
Jasper Engine Exchange dba Jasper's Engines & Transmissions	Williams and White Machine, Inc.
Johns Storage	WJ Technologies, LTD
K & G Equity, LLC	WS Healey Chevrolet

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **October 1, 2024**. Proposals were received from the following:

- AutoZone Parts, Inc.
- Buyers Products Company, Inc.
- Cummins, Inc. dba Cummins Sales and Service
- DG Technologies dba Dearborn Group, Inc.
- Doc's Diesel
- Elliott Auto Supple Co, Inc. dba Factory Motor Parts
- Genuine Parts Company dba NAPA Auto Parts
- Global Wholesale Machinery, Inc.
- Golden Supply, Inc.
- Henderson Products, Inc.
- Ice Glen Holdings, Inc. dba Fleet Electrical Service
- Imperial Supplies Holdings, Inc. dba Grainger

Jasper Engine Exchange dba Jasper's Engines & Transmissions
O'Reilly Auto Enterprises, LLC dba O'Reilly Automotive Stores
Paccar Parts dba Paccar, Inc.
PAI Holdco, Inc. dba Parts Authority, LLC
Parts For Trucks, Inc.
Radio Engineering Industries, Inc. (REI)
TerriCorp, Inc. dba Kingsburg Truck Center
Utilitac Equipment and Upfitting
Vehicle Maintenance Program

Proposals were reviewed by the Proposal Evaluation Committee:

Carol Jackson, MA, Senior Procurement Analyst
Mari Vielma, Procurement Analyst II
Neva Crawford, Procurement Analyst I
Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Cummins Inc., DG Technologies, Henderson Products, Radio Engineering Industries, Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

AutoZone Parts, Inc. is a retailer and distributor of automotive replacement parts and accessories in all 50 of the United States. Each of the over 7,000 stores carry an extensive product line for cars, sport utility vehicles, vans and light duty trucks, including new and remanufactured automotive hard parts, maintenance items, and accessories. They are offering Sourcewell entities solid discounts off list pricing along with some special stocking discounts occasionally.

Genuine Parts Company, dba NAPA Auto Parts, is a distributor and service provider of a full catalog of aftermarket automotive parts. These products are made available to Sourcewell participating entities in the United States and Canada by 60 distribution centers and over 6,600 independent and NAPA owned retail stores. NAPA products are also made available through the NAPA online and NAPA ProLink ordering systems. The aftermarket automotive parts proposed by NAPA are being provided at competitive discounts from MSRP.

Imperial Supplies, LLC, provides a broad offering of vehicle maintenance parts, fleet maintenance equipment, supplies, and tools. Imperial Supplies guarantees a 98% fill rate to Sourcewell participating entities in the United States through their 5 regionally aligned distribution centers. Their products are all available via e-procurement with the ability to integrate with numerous platforms. Imperial Supplies offers participating entities significant pricing discounts.

O'Reilly Auto Enterprises, LLC, dba O'Reilly Auto Parts, is a reseller of over 900 brands, offering Sourcewell participating entities a wide selection of aftermarket automotive parts for both domestic and imported automobiles, vans, and trucks. The products are being provided through 28 distribution centers and over 5,000 O'Reilly owned and operated stores in the United States. Additionally, O'Reilly offers online ordering via their

online ordering system, First Call. All products and services offered on contract are provided at considerable discounts off the standard list price with additional discounted payment terms available.

PACCAR Parts (Division of PACCAR Inc.) has a long tenure offering parts to multiple industries. Their 957 dealership locations in all 50 United States and all Providences in Canada, provide access to Sourcewell entities. Their offering of over 1.4 million different commercial truck parts gives entities the coverage for their heavy-duty parts needs. They are offering substantial discounts off list price to Sourcewell participating entities.

For these reasons, the following awards of Sourcewell Master Agreement #100124 are recommended:

AutoZone Parts, Inc.	#100124-AUZ
Genuine Parts Company dba NAPA Auto Parts	#100124-GPC
Imperial Supplies, LLC	#100124-IMP
O'Reilly Auto Enterprises, LLC	#100124-ORA
PACCAR Parts (Division of PACCAR, Inc.)	#100124-PCP

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Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

NOT AVAILABLE DUE TO RETIREMENT

Carol Jackson, MA, Procurement Analyst II

Signed by:

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Mari Vielma, Procurement Analyst II

Signed by:

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Neva Crawford, Procurement Analyst I

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #100124 Aftermarket Vehicle Parts and Supplies**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on May 20, 2025.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer