



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #032525
Entitled

Road Right-of-Way Maintenance Equipment

The following advertisement was placed February 4, 2025 and February 11, 2025 in *USA Today* and *The Oklahoman*, and February 4, 2025 on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, February 5, 2025 in Oregon's *Daily Journal of Commerce*, *Deseret News*, *Salt Lake Tribune*, and South Carolina's *The State*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Road Right-of-Way Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 25, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Alamo Group (TX) Inc	Merlo America, LLC
Alamo Group Ag Americas LLC	Metal Pless
Allegiant Partners Incorporated	Milwaukee Tool
AlmsTravel LLC	Modern Ag Products, LLC
Alta Enterprises, LLC	Montage Enterprises Inc
Altoz, Inc	Northwest Lawn & Power Equipment, LLC.
Apex Power Equipment LLC	Painting Skie
Arc Ridge Ltd	Pumps and Controls
ATMAX Equipment Co.	PWXPress
ATX Implements, Inc	Queen & I Construction, LLC
Bomford Turner Limited	R&S Industries Inc.
Broadway Ford Truck Sales Inc	Raincoast Erosion Control Ltd

Davis Village Solutions LLC	Regina Construction Association
Diamond Mowers	Ripping It Outdoors LLC
DJC Oregon Project Center	Schulte Industries
Eastern Farm Machinery Ltd	Shouldermaster US LLC
Energreen America Inc.	Solectrac Inc.
eRepublic, Inc.	Surv-Kap LLC
EVH Manufacturing Company	Technology International, Inc.
FAE USA, Inc	The Hall Group Inc
Finn Corporation	The PlanIT Room
Forax Equipment Ltd	The W.W. Williams Company LLC
Freedom First Outdoor Services	Thomas Concrete & Landscape LLC
Green Climber of North America	Tiger Corporation
HD Hyundai Infracore North America	Tiger Mowers, LLC
Intermountain Sign and Safety	Tool Country Inc.
Jay Industrial Repair, Inc	Top Cut LLC
JHouston Holdings LLC	Twin Loups Reclamation District
JJR HD Maintenance & Machine	Valley Tool & Mfg. Co., Inc.
Land Pride, A Division of Great Plains Mfg. Inc.	Washington Vegetation Management
Linder Industrial Machinery Company	Western Equipment Ltd
Loftness Specialized Farm Equipment, Inc.	Woods Equipment Company
Mark Thomas Construction LLC	WTL Foundation 1, Inc.
McConnel Limited	Xpress Gov Supply

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 25, 2025, at 4:30 pm CT. Proposals were received from the following:

Alamo Group (TX) Inc
 Alamo Group Ag Americas LLC
 Altoz, Inc.
 Arc Ridge Ltd
 ATMAX Equipment Co.
 Bomford Turner Limited
 Diamond Mowers
 Energreen America Inc.
 FAE USA, Inc
 Finn Corporation
 Green Climber of North America
 Land Pride, A Division of Great Plains Mfg. Inc.
 Loftness Specialized Farm Equipment, Inc.
 McConnel Limited
 Milwaukee Tool
 Montage Enterprises Inc
 Ripping It Outdoors LLC
 Schulte Industries
 The Hall Group Inc

Woods Equipment Company

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst
Ben James, Procurement Analyst II
Ashley Powers, Procurement Analyst I
David Gonzalez, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

Since 1969, Alamo Group Texas LLC has been a leader a global leader in the design, manufacture, and distribution of high-quality mowing and vegetation management solutions. This award contains the offerings from the Alamo Industrial, Mantis, Terrain King, and Tiger brand names. Alamo Group Texas operates a network of 286 authorized dealer organizations with 897 dealer locations throughout the United States and Canada to serve Sourcewell participating entities. Alamo Group Texas has teamed with NCL Government Capital as their preferred leasing and financing provider for Sourcewell participating entities. Alamo Group Texas is offering substation discounts for the lines covered under this award.

Alamo Group Ag Americas LLC was established in 2024 by merging Bush Hog, RhinoAg, and Dixie Chopper brands into one company, remaining under Alamo Group Inc. With approximately 3500 independently owned dealer locations and a sales force located throughout the United States and Canada, Alamo Group Ag Americas manufactures and services a variety of mowers, brush cutters, and ditch maintenance solutions. They offer a significant discount and large product offering.

ATMAX Equipment Co. was incorporated in 2002 and has its headquarters in Florida. They have robust experience in many State Department of Transportation contracts, Military Base contracts, and National Forestry contracts. They are a manufacturer and service provider of MowerMax industrial equipment and offer leasing and financing options, significant discounts, and extensive warranties.

Bomford Turner Limited was incorporated in 1904 in the UK and became a part of the Alamo Group in 1993. They have 31 independent dealers in the United States and 8 independent dealers in Canada. Additionally, they have 39 sales representatives strategically located throughout the United States and Canada and 4 service representatives to support the dealer network. As a Manufacturer of a variety of mowers, brush cutters, and additional ditch maintenance solutions, they offer remote-controlled solutions. They are offering a significant discount with volume discount options.

Diamond Mowers was established in 2000 and is a United States based company. They have experience within this market with a variety of equipment available to Sourcewell's participating agencies. With a large sales force and dealer network of over 1,000 locations throughout the United States and Canada they can service all entities. They are offering flail, boom, rotary mowers, brush cutters, mulchers, and ditch maintenance equipment from a variety of vendors. They are also offering a substantial discount from list price.

Energreen was founded in 1999, with its American branch established in 2018. They are offering their ILF product line, which is made up of five patented self-propelled hydrostatic machines, and their ROBO product line, which includes five remote-controlled models. With a sales force of 300 and a service force of 500, they are ready to serve Sourcewell participating entities across the United States and Canada. Financing is available, and they are offering competitive discounts off MSRP and volume discounts to Sourcewell participating entities.

FAE Group was established in 1989 in Fiondo, Italy, with the vision of creating high-quality, innovative vegetation management equipment. In 2002, FAE USA was founded in Georgia. FAE USA is offering a comprehensive line of flail mowers, mulchers, stump grinders, and other vegetation management equipment designed for use with excavators, compact track loaders, remote-controlled units, purpose-built track carriers, and tractors. FAE USA and FAE Western Canada are supplying a dealer network with more than 500 locations in the United States and Canada. FAE is offering a robust discount structure that covers all of its attachments, tracked carrier packages, and remote-controlled units.

Green Climber of North America was established in 2014 as the exclusive distributor for Green Climber remote-controlled tractors. These tractors were developed as a safe alternative to slope mowing, but now they offer multiple attachments to increase the utility and versatility of these unique machines. Green Climber of North America has a network of 122 authorized distributors around the United States and Canada. Green Climber of North America is providing the best discount available for these machines and that discount applies to all items on the order.

Land Pride, a Division of Great Plains Mfg. Inc. has been within this industry since 1986. With their territory managers and over 1,500 dealers across the United States and 105 Canadian dealers, they can fully service our participating agencies. They are offering wing cutters, boom mowers, flail mowers, brush cutters, seeders, tillers, and drill varieties along with a sizable discount off their list prices.

Montage Enterprises, Inc., is a small business established in 1955. In 2013, they acquired Hevco Mower Corporation, the original manufacturer of Kut-Mor Mower Systems. They are offering a full line of flail, boom, rotary and wing mowers, along with attachments used for brush cutting and mulching. They have 65 dealers and 32 resellers ready to serve the United States and Canada. They accept P-cards at no additional cost for Sourcewell participating entities and are offering a solid discount off list price.

Schulte Industries, Ltd., has been in business for 113 years. They designed the first conveyor-type rock picker in the 1960s and have been manufacturing equipment ever since, including flex wing rotary mowers, rotary cutters, tractor powered rock rakes, and more. With over 148 Canadian dealers and 751 United States dealers, they are more than ready to serve Sourcewell participating entities. Financing and leasing options are available, and they are offering substantial pricing discounts.

For these reasons, the following awards of Sourcewell 032525 are recommended:

Alamo Group (TX) Inc	032525-AGIT
Alamo Group Ag Americas LLC	032525-ALOGA
ATMAX Equipment Co.	032525-AMXEC
Bomford Turner Limited	032525-BFDTL
Diamond Mowers	032525-DMMIM
Energreen America Inc.	032525-EGNAI
FAE USA, Inc	032525-FAE
Green Climber of North America	032525-GCL
Land Pride, A Division of Great Plains Mfg. Inc.	032525-LPIR
Montage Enterprises Inc	032525-MNTEI
Schulte Industries	032525-SCI

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Ginger Line

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Senior Procurement Analyst

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Signed by:

David Gonzalez

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David Gonzalez, Procurement Analyst I

STATEMENT OF COMPLIANCE

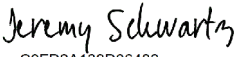
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for RFP #032525 Road Right-of-Way Maintenance Equipment.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on June 17, 2025.

Signed by:


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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer