



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL RFP #010825
Entitled**

Bulk Solid Waste and Recycling Equipment

The following advertisement was placed November 14, 2024, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, November 15, 2024, in South Carolina's *The State*, the *Deseret News*, *The Salt Lake Tribune*, and Oregon's *Daily Journal of Commerce*, November 14, 2024 and November 21, 2024 in *The Oklahoman* and in *USA Today*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Bulk Solid Waste and Recycling Equipment to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 8, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

2393005 Ontario, Inc.	Linder Industrial Machinery Company
AC Disposal Services, Inc.	M and K Truck Centers
American AI Logistics	Marathon Equipment Company
American Pulzeriver Company	Midwest Trailer Manufacturing, LLC
Arkansas Dumpster and Roll Off Manufacturing	Motion Industries
Arnold Machinery Company	National Recovery Technologies, LLC
BENLEE, Inc.	Nationwide Haul, LLC
Big Belly Solar, LLC	Northeast Industrial Manufacturing, Inc.
Box Gang Manufacturing, LLC	OPPM, State of Alaska
Bulk Handling Systems, Inc.	Par-Kan Company, LLC
Camvie Services, LLC	Petersen Industries, Inc.
Canadian Waste Equipment, Ltd.	Prinoth, LLC

Capital Industries	PWXPress
CIMC Intermodal Equipment, LLC	Reaction Distributing, Inc.
East Coast Trucks and Trailer, Inc.	Regina Construction Association
EDCO Metal Fabricators	Revolver Screening Systems
Eggersmann North America, Inc.	Road Machinery and Supplies, Co.
EPI Environmental Products, Inc.	Scott Equipment, Co.
Equipment Enterprises, LLC	Sebright Products, Inc.
FF Gomez, Inc	Sennebogen, LLC
First Green Industries	Shred-Tech Corporation
FleetGenius, LLC	Surelock, LLC
Haul All Equipment, Ltd	Synergy Waste Management
HCH Management	Tajfun USA, LLC
HD HYUNDAI INFRACORE NORTH AMERICA	Technology International, Inc.
Hol-Mac Corporation	The PlanIT Room
Humdinger Equipment, Ltd.	The Prestwick Group
Hydrolec, Inc.	Thompson & Phipps, Inc.
Indigenous International Trading Group of Canada, Ltd.	TruFab, LLC
Iron Container, LLC	VMI, INC
Kohler Power Systems	Waste Reduction Group, Inc.
Kruz, Inc.	Wastequip Manufacturing Company, LLC
Liberty Equipment Sales & Service	Western Trailer Sales Co.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **January 8, 2025, 4:30 p.m., CT**. Proposals were received from the following:

Big Belly Solar, LLC
 Box Gang Manufacturing, LLC dba WESSCO
 Camvie Services, LLC
 Capital Industries
 Eggersmann North America, Inc.
 EPI Environmental Products, Inc.
 Equipment Enterprises, LLC dba Ace Equipment Company
 First Green Industries dba FGI US
 FleetGenius, LLC dba FleetGenius of NC
 Hol-Mac Corporation dba Hol-Mac Electric
 Hydrolec, Inc.
 Kruz, Inc.
 Linder Industrial Machinery Company
 Marathon Equipment Company
 Nationwide Haul, LLC
 Petersen Industries, Inc.
 Sebright Products, Inc., dba Bright Technologies
 Sennebogen, LLC
 Shred-Tech Corporation dba Shred-Tech USA
 Wastequip Manufacturing Company, LLC dba Wastebuild

Western Trailer Sales, Co.

Proposals were reviewed by the Proposal Evaluation Committee:

Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

Carol Jackson, MA, Senior Procurement Analyst II

Mari Vielma, Procurement Analyst II

Neva Crawford, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from EPI Environmental Products, Inc., First Green Industries dba FGI US, Hydrolec, Inc., Kruz, Inc., Western Trailer Sales, Co. fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Box Gang Manufacturing, LLC started in 2015 and has since established itself by entering into an alliance agreement with several regional container manufacturers to fulfill the product and service requirements across the United States and Canada. Their collaboration ensures that entities right-size their containers. They offer training on the balers and compactors. They are offering solid discounts from list price to Sourcewell entities.

Hol-Mac Corporation has more than 60 years of experience in the refuse and recycling industry. Their dealer network with 44 locations across the United States allows them to sell and serve Sourcewell entities. Their manufacturing capacity and chassis inventory (both CDL and non-CDL) allows them to serve entities. Hol-Mac offers Sourcewell entities competitive discounts.

Marathon Equipment Company has manufactured onsite waste compaction and recycling systems for more than 50 years. Their dealer network spans the United States. They offer training at their Alabama headquarters for technical product training and operator training as well as their Service Shack online training videos. They are offering significant discounts off published price lists with possible additional volume-based discounts.

Petersen Industries, Inc. was founded more than 65 years ago with their first knuckle boom loader. Their independently owned dealers cover 30 states along with their in-Florida mobile service truck, as well as partners in Montreal, Ontario and Kelowna to service Canadian entities. Petersen offers Sourcewell entities free onsite operator and maintenance training (\$2,000 value) they are offering discounts off published list price with volume discounts available.

Wastequip Manufacturing Company, LLC is a provider of waste handling equipment manufactured in their 40 facilities across North America. They offer equipment for garbage collection, compaction, transportation and disposal for residential, commercial and industrial applications. Wastequip provides various training options such as 2-day classroom and hands-on along with available plant tours and comprehensive instruction sheets. They are offering Sourcewell participating entities significant discounts for special market pricing.

For these reasons, the following awards of Sourcewell RFP #010825 are recommended:

Box Gang Manufacturing, LLC	#010825-BXG
Hol-Mac Corporation	#010825-HMC
Marathon Equipment Company	#010825-MEC
Petersen Industries, Inc.	#010825-PII
Wastequip Manufacturing Company, LLC	#010825-WQI

DocuSigned by:

Carol Jackson

6EE63AEDED5F46E...

Carol Jackson, M.A., Senior Procurement Analyst

DocuSigned by:

Scott Dobereiner

AF205E09437943D...

Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II

Signed by:

Mari Vielma

7F7AAC327BE54B6...

Mari Vielma, Procurement Analyst II

Signed by:

Neva Crawford

D37D609B50B64E3...

Neva Crawford, Procurement Analyst I

STATEMENT OF COMPLIANCE


As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **#010825 Bulk Solid Waste and Recycling Equipment**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **June 17, 2025**.

Signed by:



C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer